

WMO

ENGINEERING EXPORT

BULLETIN



EEPC INDIA



WEEKLY CIRCULATION

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Highlights

Automechanika 2006, Frankfurt, Germany

EEPC is organising India's participation in **Automechanika 2006**, Frankfurt, Germany to be held on September 12-17, 2006. Members may avail the opportunity by booking the stall or by displaying their product catalogues.

Automobile Industry in Indonesia

A Report on Automobile Industry highlighting Passenger Cars and Commercial Vehicles in Indonesia and India's opportunity to penetrate this emerging market.

Government Notice/ Notification

Public Notice No. 1(RE-2006)/2004-2009 dated 07.04.2006 – DGFT notifies Annual Supplement of the Handbook of Procedures (Volume I) which will come into force from 1st April, 2006.

Notification No. 1(RE-2006)/2004-2009 dated 07.04.2006 – Central Government notifies Foreign Trade Policy, 2004-09 which will come into force w.e.f. 1st April, 2006.



Hon'ble Chief Minister of NCT of Delhi, Smt. Shiela Dikshit is being presented with a Memento by Shri C. S. Shukla, Executive Director, EEPC on the occasion of the Golden Jubilee Celebration of EEPC Northern Region. She is flanked by Shri K. T. Chacko, Director General of Foreign Trade and Shri Aswani Kumar, Dy. Regional Chairman, EEPC (NR).

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ADVERTISEMENT TARIFF FOR ENGINEERING EXPORT INFO BULLETIN

As you are aware, Council has been bringing out the weekly bulletin, since its inception so as to provide necessary feedback to the members relating to various important information such as, tenders and enquiries, commercial report from the Indian Missions, Government Policies, Public Notices, Market Information, latest developments taking place in various countries etc. This publication has become popular amongst the exporting community because of its news value and we are also receiving valued opinion from our members as to how to improve its news value and make the publication more informative. Presently, copies are distributed amongst 12,000 plus members and many more are also subscribing to this publication.

This publication could be used as a very strong media by which you can reach 12,000 plus members all over India comprising corporate houses, large, medium and small scale entrepreneurs and publicise your activities and products manufactured. In order to facilitate our members to have the fullest benefit of this media, we have contemplated to accept advertisements at a very reasonable cost. The advertisement must necessarily relate to engineering products and services only. The size of the ad and tariff are given below for your kind information. Please note that we will accept prepaid black & white advertisement only.

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Chairman's Pen



My dear fellow exporters,

I must compliment Shri K. T. Chacko, Director General of Foreign Trade, who in his first public address in Kolkata on April 13, 2006, after the announcement of Annual Supplement to Foreign Trade Policy 2004-05, gave a patient hearing to the enormous concerns of the exporters of the engineering sector. I had the honour to preside over the Question & Answer Session where I took up various bottlenecks that are coming in the way to saddle with our export promotion efforts. Shri Chacko mentioned certain positive steps taken by the Government to reduce transaction cost, simplification of procedures and strengthening of EDI. He particularly mentioned about the un-rebated Service Tax and Fringe Benefit Tax which would now be included for rebate under various export promotion Schemes. Also, all delayed payments will be released to the exporters by the Government with due interest.

I also brought to the notice of Shri K. T. Chacko, DGFT the unilateral increase in port charges at Mundra and also increase in rail haulage charges announced by Concor.

We are now all thrilled to look at Hannover Messe - 2006 which is one of the most colourful mega engineering shows abroad taking place from 24th to 28th April, 2006. You are already aware that your Council has been given a pride of place by the Government of India to be the nodal agency to organize India pavilion and with the strength of 319 participating companies and associations from India along with some State Governments and with full cooperation of various Government Departments/Organisations, it is hoped that your Council will be able to keep the country's flag high.

I am happy to inform you that on 5th of April, 2006, your Council has launched the integrated ERP system in the organisation. This initiative is the first of its kind by your Council amongst other EP Councils. This initiative has been envisaged not only to integrate EEPC's complete functionalities under one roof, but will take our Council towards a new dimension to provide single window services to our members in the next few months. The project is aimed at providing more value added services to our members which will be put in effect before the end of the calendar year where each member of EEPC will be in a position to have 24 hours access to its information repository.

The new Award Scheme for the year 2004-05 is already on the Web.

Yours sincerely,


(RAKESH SHAH)



India Pavilion in Automechanika 2006 Frankfurt, Germany (12 - 17 September, 2006)

Automechanika is the Leading International Trade Fair for the Automotive Industry. This Fair is the international meeting point for the automobile industry, automotive parts, components and systems, electronics, supply and maintenance equipment. This is the Show where the global automotive industry seeks information about the latest technology and concepts for success in the competitive environment of the future. Automechanika's international significance - all in almost 80% of exhibitors and 40% of visitors originate from other countries - provides interesting opportunities for the global industry.

The Council has decided to organize an India Pavilion of 56 sq. meters at this Mega Show in Frankfurt. Due to very limited space availability, it will not be possible for us to accommodate all requests received for participation in this Fair.

Participation Charges

For Exhibition : Rs. 2,36,250/- for Fully Built-up Booth of 10.5 sq. meters.
Rs. 1,96,875/- for Fully Built-up Booth of 8.75 sq. meters.

For Catalogue Show : Rs. 10,000/-
(Maximum 25 copies of the product catalogues will be permissible)

In case you are interested in taking advantage of this initiative, please rush your confirmation along with participation charges at the following address. It may kindly be noted that in view of limited space allocation by Messe Frankfurt, applications will be entertained on first-come-first-serve basis.

Shri C. S. Shukla
Executive Director
Engineering Export Promotion Council
Vandhna (4th Floor)
11, Tolstoy Marg
New Delhi - 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in

EEPCs RECENT PUBLICATIONS

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- Indian Engineering Products – Stainless Steel Houseware & Kitchenware
- Indian Engineering Products – Forgings
- Indian Engineering Products – Industrial Castings
- Indian Engineering Products – Earthmoving Machinery
- Indian Engineering Products – Machine Tools
- Indian Engineering Products – Sanitary Castings



Report on Passenger Cars and Commercial Vehicles in Indonesia

(Continued from previous issue)

Standards and Technical Regulations

Safety regulation

Currently there are 128 titles of National Standards for automotive parts and components, 86 of which are product standards, 34 are examination methods, and eight are related to information systems.

Standards that are compulsory to implement are :

- (a) Examination method for gasoline burner motor of motor vehicle (National Standard/SNI 09-0120- 1955);
- (b) Vehicle Identification Number of motor vehicle (SNI 09-1411-1998);
- (c) Battery for motor vehicle, quality and examination method (SNI 09-0038-1987).

Number of motor vehicles increases approximately 11% to 13% annually, but then it drastically dropped when Indonesia experienced monetary and economy crisis in 1998. As that mentioned earlier, the Government of Indonesia launched a new policy allowing the general importers to import motor vehicles in CBU in 1999. In this regard, Standard Type Approval for Vehicle Inspection and roadworthiness for motor vehicles now still uses "Idle Test". For the future "Mode Test" complying with the international standard will be implemented. This implies the need to improve and invest type approval equipment and facilities in order to achieve ECE Standards.

Indonesia has also harmonized and recognized ASEAN Standard Regulations for :

- (a) Vehicle Weight and Dimension Standard :
 - Brake efficiency \pm 50%;
 - Side slip \pm 5 m/km;
 - Exhaust emission/smoke test 50% (Opacity or Bosch Unit) or 50 Hsu;
 - Vehicle length maximum = 12.2 m (rigid vehicles) or 16.0 m (articulated vehicles);
 - Vehicle width maximum = 2.5 m;
 - Vehicle height maximum = 4.2 m;
 - Vehicle rear overhang maximum = (50%-60%) wheelbase.

- (b) Maximum Permissible GVW :

- 3 axles (rigid vehicles) = 21 tons;
- 4 axles (rigid vehicles) = 25 tons;
- 4 axles (articulated vehicles) = 32 tons;
- 5 axles (articulated vehicles) = 36 tons;
- 6 axles (articulated vehicles) = 38 tons.

Environmental

Pollutants that are produced by motor vehicles and have the impact to environment are exhaust gasses as by-product of motor burner in the forms of CO, SO₂, NO_x, HC, smoke particles and Pb. To eliminate those exhaust gasses, the Ministry of Industry and Trade, the Ministry of Communication, the Ministry of Mine and Energy, Agency for Environmental Management (Bappedal), and PERTAMINA (a state owned oil and gas company) closely coordinate. It has also stipulated by the decree of the Minister of Mine and Energy No. 1585 K/32/MPE/1999 dated October 12, 1999 that leaded gasoline will completely be phased out in 2003, started from Jakarta surrounding in July 2001 followed by Java-Bali in 2002.

In addition, Bappedal will issue a new regulation concerning exhaust gasses for motor vehicles (New Vehicle Ambient for Exhaust Emission) as follows :

(a) Gasoline

- 2 wheel :
 - < 50 cc : used ECE R.47 with stages from 2001 to > 2007
 - \geq 50 cc : used ECE R.40 with stages from 2001 to > 2007
- 3 wheel :
 - \geq 50 cc : used ECE R.40 with stages from 2001 to > 2007
- Passenger car and bus :
 - 2001-2003 : used ECE 15.04
 - 2004-2006 : used ECE 83.01
 - \geq 2007 : used ECE 83.01
- Special purpose vehicle, tractor head, and goods vehicle :
 - 2001-2003 : used ECE 15.04
 - 2004-2006 : used ECE 83.01
 - 2007 : used ECE 83.03

(b) Diesel/Kerosene

- Passenger car and bus :
 - 2001-2003 : used ECE 15.04 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)

- 2004-2006 : used ECE 83.01 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)
- > 2007 : used ECE 83.01 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)
- Special purpose vehicle, tractor head, and goods vehicle :
 - 2001-2003 : used ECE 15.04 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)
 - 2004-2006 : used ECE 83.01 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)

(c) Gases

- Passenger car and bus :
 - 2001-2003 : used ECE 15.04 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)
 - 2004-2006 : used ECE 83.01 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)
 - > 2007 : used ECE 83.01 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)
- Special purpose vehicle and tractor head :
 - 2001-2003 : used ECE 15.04 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)
 - 2004-2006 : used ECE 83.01 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)
 - > 2007 : used ECE 83.03 and ECE R.49 (3.5 tons \leq GVW \leq 5 tons, and GVW \geq 5 tons)

Traffic congestion

The length of road in Indonesia is around 600,000 kms and the average MST is 8 tons. Road design construction in Indonesia does not fully comply with the international standard (MST 10 tons). The characteristic of roads in Indonesia could be divided in five groups as follows :

- (a) Class I road : MST > 10 tons, width minimum 8 m;
- (b) Class II road : MST \leq 10 tons, width minimum 8 m;
- (c) Class III A road : MST 8 tons, width minimum 7 m;
- (d) Class III B road : MST 8 tons, width minimum 7 m;
- (e) Class III C road : MST 8 tons, width minimum 6 m.

Indonesia had also built 565 km toll road with MST \geq 10 tons. The Ministry of Public Works and the Ministry of Communications have decided and declared for :

- (a) Java and Bali inlands have Class II road, MST \leq 10 tons;
- (b) Sumatra inland has Class II road, MST \leq 10 tons;
- (c) Kalimantan inland will have Class III A road, MST 8 tons;
- (d) Other inlands will have Class III A road, MST 8 tons.

Indonesia has also harmonized and agreed to recognize ASEAN Highway Standard Regulation.

Trade and Industry Policy Environment

The development of automotive industry in Indonesia was started in 1964 by assembled parts and components of automobile imported in Semi Knocked Down (SKD) bases. In 1969, the policy, particularly those for sedan and commercial cars, was changed in which the importation of parts and components should be in a Complete Knock Down (CKD) condition. In 1974, importation was allowed only for CKD bases. In order to support the automotive industry, the Government in 1976 issued a regulation that persuasively drove automotive industry to use locally manufactured components in their assembling operations.

1993 Policy

In 1993 the Government of Indonesia launched a policy which implemented an incentive system, where the development of automotive industry was based upon decreasing or releasing import duty and luxury tax for those reaching particular percentage of local content utilization in their production activity. It means that the higher the local content utilized, the lower the duty and luxury tax paid.

Import duty for automotive and components based upon 1993 Policy

<i>Item</i>	<i>HS Number</i>	<i>Highest (%)</i>	<i>Lowest (%)</i>	<i>Average (%)</i>
PMV	87.03	200	105	150
Trucks	87.04	70	70	70
Buses	87.02	70	70	70
Engines	84.07 & 84.08	25 & 15	25 & 15	25 & 15
Body	87.08.29	200	105	150
Transmission	87.08.50	25	25	25
Remainder of	87.08	65	0	65

1996 Policy

In 1996, through the President Instruction No. 2/1996, the Government Regulation No. 20 and No. 36/1996, the Minister of Finance Decree No. 82/1996, and the Minister of Industry and Trade Decree No. 31/1996, the Government of Indonesia launched the National Car Programme which provided incentives both import duty and tax exemption to the National Car Company who produced the National Car with certain level of local content at particular year of operation. However, on the Letter of Intent between the Government of Indonesia and the IMF signed on January 15, 1999, Indonesia committed that subsidy programmes, included for automotive industry as stated before, should be eliminated.

1999 Policy

On June 1999, the Government of Indonesia launched a new policy of automotive development where import duty is not linked to the achievement of local content. The new policy basically



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is relaxing Bonded Zone Company regulation, Bonded Warehouse regulations; introducing Fiscal Depot and Indirect Export concepts; restructuring import duty and luxury tax tariffs and eliminated import barriers; and strengthening automotive industry structure through releasing import duty of raw materials for component industry.

The main objective for this major revision is to use market forces to engineer a more effective and globally competitive automotive industry. The Indonesian government seeks to promote an automotive components sector geared to supply both local and foreign manufacturers. The new policy also eliminated previously extensive tariff and tax incentives for local content. The government substantially lowered tariff rates in all market segments for motor vehicles. The maximum tariff was reduced from 200% to 80%. Tariffs on kits imported for assembly, which had ranged from zero to 65%, are now a flat 25% for all, but passenger cars, which are 35%, 40% or 50% depending on the engine size. The tariff schedule for auto components and parts imported for local assembly has also been simplified to a flat rate of 15% for imported parts for passenger cars and minivans. The government also lowered luxury taxes across the board, although these were later raised. Imports of motor vehicles are no longer registered to registered importers or sole agents of foreign automakers but are open to any licensed general importer. Based on vehicle type, cylinder capacity, number of wheel drives and import condition - either completely knocked down (CKD) or completely built up (CBU) A simple outline of the import duties are as follows :

1. CBU - between 45-80%
2. CKD for local assembly - between 25-50%

This policy took effect beginning from July 1, 1999.

Outline of import duties for automotive and components

Item	HS Number	Highest(%)	Lowest(%)
PMV	87.03	80	45
Trucks	87.04	45	5
Buses	87.02	40	5
Engines	84.07 & 84.08	15	15
Body	87.08.29	70	40
Transmission	87.08.50	15	15
Remainder of	87.08	15	0

In January 2001, Indonesia increased the luxury taxes on sedans and sports utility vehicles (SUV) with engine sizes about 4000 cc from 50% to 75%. Motorcycles with engine sizes from 250 cc to 500 cc are subject to 60% luxury tax. A 75% luxury is applied on all motorcycles with engine size larger than 500 cc. The

Indonesian government applies the same luxury tax both to motorcycle imported in kits or fully assembled. A simple outline of the sales tax on luxury good is as follows :

1. CBU - between 10-50%
2. CKD for local assembly - between 10-50%

Customs procedures in general

(a) *Fees (Customs Duties and Tariff Nomenclature)*

Customs duties and import-related taxes currently applicable are :

- Import duties which vary from 0% to 170% rates;
- Value Added Tax (VAT) which is 10% except for certain goods (e.g. unprocessed and/or natural products);
- Sales Tax on Luxury Goods with rates vary from 10% - 75%;
- Income Tax, which is 2.5% for Registered Importers and 7.5% for Unregistered Importers;
- Anti-dumping and countervailing duties, if any.

The above taxes are on CIF (Cost, Insurance and Freight) basis. Payment of the taxes can be done through foreign exchange bank or directly through Customs Office during office hours before submission of Customs declaration. At Customs Offices where EDI system is fully implemented, payment can be done through electronic transfer.

Tariffs

The pace of implementing progressive tariff reductions will take into account differing levels of economic development among APEC members, with the industrialized economies achieving the goal of free and open trade and investment no later than 2010 and developing economies no later than 2020. In on-going effort to boost economic development, Indonesia continues to improve trade and investment climate to meet the nation's commitment under the Bogor Declaration. In this spirit, Indonesia has introduced, inter alia, a comprehensive programme in 1995 to reduce most tariffs from 0-40% to 0-10% by the year 2003. Indonesia will continue its deregulation efforts to further liberalize trade and investment by progressively reducing its tariffs, thereby reaching the APEC goal of free and open trade no later than year 2020.

Valuation

The Customs value of imported goods is the transaction value which is the price actually paid or payable for the goods and may be adjusted in accordance with the provisions of article VIII of the agreement on Implementation of Article VII GATT 1994 (WTO Valuation Agreement). The Indonesian Customs has implemented the agreement fully since 1 January, 2000. The Agreement provides that transaction value between both the buyer and seller can be accepted as long as both sides are not



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related, or where the buyer and seller are related, that the transaction value is acceptable as long as it does not influence the price. Several basic principals used by the Customs to determine whether or not the relationship influence the price are as follows :

- Where the price paid is based on normal transaction in trade of the industry;
- The import price is relatively the same as the selling price to the unrelated party; or
- The import price has already included production cost and profit.

Inspection

Indonesian Customs has been using EDI (Electronic Data Processing) to process Customs declarations submitted by the importers. The system is done especially in major ports such as Tanjung Priok Seaports and Soekarno-Hatta Airport branch offices. In other offices, it may be done manually or using diskettes (semi-computerized). Customs examinations, consisting of document verification and/or physical inspection, are applied for imported goods based on very selective basis. Physical inspections shall be focused particularly on high-risk imported goods. High-risk means that physical inspection shall be applied only based on Customs intelligence information or by random sampling automatically determined by computer. The imported goods that should be physically examined are passed through *red channel* which are not more than 10% of total import, while the others are passed through *green channel*.

Indonesian Customs has set up a standard time frame for each step of cargo clearance. For example, red channel or green channel decisions must be done within 4 hours since the import declaration was submitted, and when the physical examination is needed, it must be ready to be conducted within 12 hours and finished not more than 40 hours. Also, when there is no indication of cheating, the cargo can be released before the document clearance for importer's own good. Any person/importer who is not satisfied with the decision made by the Customs regarding tariff classification and/or valuation, may file a written objection to the Director General of Customs and Excise within 30 days of the date of the assessment by depositing a security promise at the amount of the taxes due. The Director General should make the decision on the objection within 60 days period. If the period has passed without any decision made, the objection shall be deemed accepted and the security must be returned. If the person/importer is still unsatisfied with the decision made by the Director General regarding classification and valuation, he or she still has the chance to file written appeal to the Board of Tax Dispute Settlement within 60 days after the taxes due have been paid.

Activities/Measures

The Indonesian Customs Authority has taken all necessary steps to better facilitate export and import. It also has been working diligently to transform itself from merely an agent of revenue collection and law enforcement to a more trade facilitator. To meet this challenge, some measures have been taken to improve Customs services. These include :

- In April 1, 1995, Indonesia enacted a new Customs Law No. 10/1995 which has come into effect since April 1, 1997. The Law accommodates some basic elements to provide, among others, better trade facilitation;
- Since April 1, 1997, Indonesia has provided an Advance Tariff Classification facility. The facility enables traders and importers to have a written information on tariff classification and import duty rate of goods, which will be imported prior to the lodgement of Customs declaration;
- In April 1, 1998, Indonesia has fully applied the Electronic Data Interchange (EDI) system in some of its main Customs service officers;
- The Tax Appeal Court has been operated since April 1998;
- Indonesia has fully implemented WTO Valuation Agreement since January 1, 2000 by providing necessary procedure on Customs valuation;
- Indonesia will ratify the Kyoto Convention on the simplification and harmonization of Customs procedures, once the Convention is completely revised;
- Indonesia is in the process of accession to the ATA Convention;
- Indonesia has applied Harmonized System Convention as a basic nomenclature for its Customs purposes;
- Indonesia is developing Harmonized Trade Data Element in accordance with the implementation of UN/EDIFACT;
- Indonesia has taken several Customs related actions to implement the TRIP's Agreement by the year 2000;
- Indonesia also provides necessary information (e.g. brochures) in strategic locations such as airports and seaports, and has introduced the Indonesian Customs Website (<http://www.beacukai.go.id>) and the Indonesian APEC Customs contact point (soegito@innocent.com);
- Indonesia has further improved the implementation of Risk Management Approach in order to enhance the expeditious flow of goods;
- In accordance with the main principles of WCO Guidelines on Express Consignment Clearance, Indonesia implements a specific customs clearance procedure called "Rush Handling";
- By using Post Clearance Audit Methods, Indonesian Customs Administration intensifies its efforts on combating fraud, particularly in Customs valuation area.



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In achieving the Bogor goal, Indonesia has been active in the work of the Sub-Committee on Customs Procedures. Additionally Indonesia has prepared to work together with all member economies to better simplify and harmonize customs procedures in the region by fully taking into consideration the principles of Facilitation, Accountability, Consistency, Transparency, and Simplification.

Import Restriction

(a) Import Licenses

The new policy of automotive development abolishes the restriction in which all CBU cars both those which had been produced or not been produced in Indonesia are free to import to Indonesia by the general importers, as long as they fulfill the requirements prevail in Indonesia, as stated in the Minister of Industry and Trade Decree No. 275/1999.

This is also stipulated in the Ministry of Industry and Trade Decree No. 279/1999 allowing the importation of CBU cars by general importers, and altered the previous regulation which only allowed the importation of CBU cars by the registered importers or sole agents.

(b) Quotas

There is no regulation regarding import quota of automotive products in Indonesia. In term of volume, importation of CBU and CKD cars are merely based upon market demand.

(c) Bans

There is no regulation, which bans the importation of brand new cars to Indonesia. The Decree of the Ministry of Industry and Trade No. 278/2000 just prohibits the importation of used cars except truck with minimum GVW of 24 tons.

Investment requirements in general

(a) General Policy

In order to drive investment, general policies of Indonesian Government among others are :

- Government Regulation No. 20/1994 and Presidential Decree No. 31/95 provide that foreign investors are allowed to acquire 100% shares of the company; and automotive sector is open for foreign direct investment. A joint venture is only required in eight investment sectors vital to the public interest, such as the operation of harbours, telecommunication, power generator, shipping lines, potable water, public railways and nuclear power generator.
- The minimum capital requirement for foreign investment has been eliminated.
- Ministry of Finance Decree No. 297/1997 jo. No. 545/1997, 546/1997, and 135/2000 provide exemption or deduction of import duty for production machines, equipment

and raw materials for new investment. It is also apply to industries which restructuring their production capabilities (such as diversify and improve the quality of the products). However, this policy is not applicable to car manufacturers except component industry.

- Investment application, including approval procedure, has been substantially simplified. Foreign investment's application with a value of up to US\$ 100 million (which formerly needed the President's approval) is now only subject to the approval or the Minister of Investment/Chairman of the Investment Coordinating Board. The Investment Coordinating Board (BKPM) is now also making the necessary preparations to grant more authority to Local Government Authority to issue investment licences.
- Tax incentive to the investor for 22 categories of manufacturing activities. The basic period of enjoying the tax incentive is three years for Java and Bali. Beyond this period the incentive can still be extended up to 12 years maximum if certain requirements are met.

(b) Local/Regional content provisions

As previously mentioned, the 1993 Automotive Policy was basically pushed domestic automotive assemblers to use as much as possible local components using incentive pattern which link the import duty paid with the achievement of local content level. For an example, sedan assembler will enjoy the incentive of 0% Import Duty and 20% Luxury Tax if (and only if) the assembler able to utilize local components for more than 60%.

However, the above-mentioned policy was no longer in force since the Government of Indonesia launched a new automotive development policy in June 1999. Local content provision was eliminated since July 1, 1999.

(c) Equity restrictions/requirements

Government Regulation No. 20/1994 provides that foreign investors are allowed to acquire 100% shares of the company established in Indonesia. Therefore, there is no equity restriction implemented in connection with investment regulation in Indonesia.

(d) Profit repatriation requirements

Not applicable.

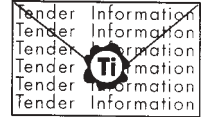
(e) Foreign exchange balancing requirements

Not applicable..

(Source : EEPC Singapore Office)

(To be continued in next issue)

Tender Information



Kuwait

Issued by : Central Tender Committee
P.O. Box 1070
Safat 13011
Kuwait
Tel. : 2401200 (5 lines)
Telefax : 2416574

Tender No. : **PAI/60-2006/2009**

Requirements : Maintenance & operation contract for mechanical equipments, firefighting network, drainage water treatment station and minor steel constructions at Authority.

Fee (KD) : 100.000

Initial guarantee : 5% of offers value.

Closing date : **09.05.2006**

For further details, please contact :

Shri Satish Sakleshpur
Attache (Commercial)
Embassy of India
P.O. Box 1450
Safat 13015
Kuwait
Tel. : 2530600/612/613
Fax : 2525811
E-mail : indecomk@qualitynet.net

(Source : Embassy of India, Safat)

Syria

Br. 2/10984. Requirement : Washing plant for washing all type of bogies for rolling stock. File No. 19/2006. Bid bond Euro 50,000. Performance bond 10%. Booklet obtained from Syrian Railways, Aleppo, Fax : 021-2225697. Deadline **31.05.2006**

Br. 3/10984.

Requirement : the following :

1. 2 Electrical fork lift
2. 2 Electrical clumb lift
3. 1 Diesel clumb lift

Bid bond Euro 12,500. Performance bond 10%. Booklet obtained at US\$ 20 from Gen. Co. for Cotton Spinning, Lattakia. Deadline **31.05.2006**

Requirement : Installing and running on Capsules filling machine. File No. 11/2006. Bid bond Euro 15,000. Performance bond 10%. Booklet obtained from The Arabian Medical Co. (THAMECO), Damascus. Deadline **18.05.2006**

Requirement : Inspection & supervision on overhaul repair of 50 tank wagon for liquid gas transportation. File No. 18/2006. Bid bond Euro 15,000. Performance bond 10%. Booklet obtained from Syrian Railways Aleppo, Fax : 021-2225697. Deadline **29.05.2006**

Requirement : 100 Truck top loading arms spring type work pressure 10 bar. File No. 15. Bid bond Euro 3,500. Performance bond 10%. Booklet obtained at Euro 25 from Syrian Co. for the Storage and Distribution of Petroleum Products (Mahrukut), Damascus, Fax : 011-4445796. Deadline **07.05.2006**

Br. 1/10818.

Requirement : Ball gate & plug valves and pipe flanges. File No. 54. Bid bond US\$ 10,000. Performance bond 10%. Booklet obtained at US\$ 50 from Syrian Co. for the Storage and Distribution of Petroleum Products (Mahrukut), Damascus, Fax : 011-4445796. Deadline **25.09.2006**

Requirement : Ball, gate & plug valves and pipe flanges. File No. 17. Bid bond Euro 10,000. Performance bond 10%. Booklet obtained at US\$ 20 from Syrian Co. for the Storage and Distribution of Petroleum Products (Mahrukut), Damascus, Fax : 011-4445796. Deadline **22.05.2006**

Requirement : Equipments for track maintenance. File No. 21/2006. Bid bond Euro 25,000. Performance bond 10%. Booklet obtained from Syrian Railways Aleppo, Fax : 021-2225697. Deadline **05.06.2006**

Requirement : 25 Filters for diesel engine type K65310DR of locomotives CKD type LDE 1500 HP. File No. 20/2006. Bid bond Euro 8,000. Performance bond 10%. Booklet obtained from Syrian Railways, Aleppo, Fax : 021-2225697. Deadline **05.06.2006**

For further details, please contact :

Shri A. K. Ghosh
Second Secretary (C&I)
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P.O. Box 685
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Tel. : 00963-11-3347351/2
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E-mail : comsyria@cyberia.net.lb, indemcom@scs-net.org

(Source : Embassy of India, Damascus)

Trade Enquiries



Colombia

(Source : EEPC Chicago Office)

Name of the Company	Addresses	Contact Person/Tel./Fax/E-mail	Items interested
Innovateq S.A.	Bogota Colombia	Attn. : Mr. German Alvarez Tel. : (57) 1 658 1400 E-mail : galvarez@bosch.com.co	Ball joints, steering linkages, track control and suspension arms and stabilizer links, clutches, shock absorbers, water pumps and other car parts.

Germany

(Source : EEPC Duesseldorf Office)

Techzinkunig Ltd.	Merzinger Str. 23 40476 Dusseldorf Germany	Attn. : Mr. Kunle Leye Tel. : +49 211 2096841 HP : +49 (0) 178 4039730 E-mail : kunleye75@yahoo.de	Piston rings for trucks.
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USA

(Source : EEPC Chicago Office)

Lakeside Sales, Ltd.	1405, 16th Street, Suite 4029 Racine, WI 53403 USA	Attn. : Mr. Lucien Osborne Tel. : 1-(262)-619-0100 Fax : 1-(262)-619-0300 E-mail : losborne@wi.rr.com	- S-hooks of carbon steel cold rolled, zinc plated with/without SS gate spring. (Drawings and specifications can be obtained from any of the EEPC offices in India). - Shaft bushing. (Drawings and specifications can be obtained from any of the EEPC offices in India).
Patel International Inc.	30 N River Road Ste 102 Des Plaines, IL 60016 USA	Attn. : Mr. Samir Patel Tel. : 847-795-3006 E-mail : spatel@patelintl.com	Ball joints. (Drawings can be obtained from any of the EEPC offices in India).
Pyramid Mouldings	300 S. Magnolia Ave. Green Cove Springs, FL 32043 USA	Attn. : Mr. Tom Logue Engineering Vice President Tel. : 904-284-5611 Ext. 156 Fax : 904-284-5933 E-mail : tomlogue@pyramidmouldings.com Website : www.pyramidmouldings.com	Dies for piercing, forming, and trimming light gage metal parts (typical thickness id. .030" to .090"). The largest are about 18" by 48" and the smallest are 6" by 6".
S & N International Inc.	821, High Ridge Ct. Darien, IL 60561 USA	Attn. : Mr. Paul Singh President Tel. : 630-663-1526 Fax : 630-663-1527 E-mail : paul@usain.com singh1909@aol.com paul@unitedsecurityapplications.com	Construction related items, light fixtures etc.
Keraro Investments Ltd.	3717 se 3rd St. Des Moines Iowa 50315 USA	Attn. : Sir John S. Robinson Director Tel. : 515-288-9377 Fax : 515-288-9604 E-mail : keraroinvestments@hotmail.com	Ethanol plants, machinery, brick making machines.



Ecuador

(Source : EEPC Chicago Office)

M/s. Imp. Com. Lartizco Cia. Ltda., Sevilla 1-34 y Av. España, Cuenca, Ecuador, Tel. : 593-7-2860498/2809061, Fax : 593 7-2862495/2862240, E-mail : lartizco@etapaonline.net.ec, lartizco@lartizco.com (Attn. : Mr. Aurelio Ortiz C., General Manager - Comercial Lartizco) are interested to import spare parts for passenger car, pick up, light truck as per following specification :

Table with 4 columns: Description, Reference, Description, Reference. Lists various car models and their corresponding part numbers.

Singapore

(Source : EEPC Singapore Office)

M/s. PMK Private Limited, 10 Anson Road, Hex 22-08, International Plaza, Singapore 079903, Tel. : (65) 62216233, Fax : (65) 62255964, E-mail : pmk2208@singnet.com.sg (Attn. : Mr. Choi Dong Moo, Managing Director) are interested to import the following items :

- 1. Bolster coil spring No. 73 – 320 sets
2. Axle coil spring No. 74 – 640 sets
3. Wheel steel solid – 1200 nos.
4. Parallel axle type “Y” – 600 nos.

Exhibitions and Trade Fairs



Australia

Manufacturing Technology InFocus 2006

Australia's ultimate manufacturing and technology event

Date : 17 - 19 October, 2006

Venue : Melbourne Exhibition & Convention Centre

Exhibit Profiles : Manufacturing Technology InFocus will feature Automate, Instrumentation & Control, FluidX, Austronics and Electrix.

Automate is the premier hi-tech manufacturing technology showcase featuring all aspects of :

- Assembling/automation equipment
- Bar coding/Identification systems
- Contract assembly
- Consultancy services
- Flexible manufacturing systems
- Fluid control
- Grippers and manipulators
- Image processing
- Industrial robotics
- Materials handling systems
- Motion control equipment
- Motors and drives
- Photoelectric systems
- Robots & robotic technology
- Safety systems
- Sensors & transducers
- Test/Inspection/Calibration/Equipment

Instrumentation & Control is a dedicated zone featuring :

- Analysers/analytical equipment
- Automation equipment
- Drives
- Fieldbus
- Instrumentation
- Plant monitoring systems
- Process control systems
- Test & Measurement

FluidX, is the definitive hydraulics and pneumatics zone featuring that enables the hydraulics and pneumatics industry the opportunity to demonstrate their technologies in comparison with emerging variable speed drive technology and will feature all aspects of :

- Air Curtains
- Circulators
- Ductings
- Filters
- Hydraulic systems
- Lubricators
- Manifolds
- Pipe Fittings
- Pneumatics systems

Austronics is Australia's definitive electronics industry showcase, featuring all aspects of :

- Assembling/automation equipment
- Components
- Connectors
- Contract manufacturers
- Electromechanical products
- Embedded systems
- Instrument cases/accessories
- Integrated circuits
- Measuring/testing equipment
- Passive components
- PCB technology
- Process control equipment
- R&D technology
- Semiconductors
- Sensors & microsystems
- Surface mount technology
- Test and measurement technology
- Wire & cable



Electrix is Australia's definitive electrical industry showcase, featuring all aspects of :

- Cables and busbars
• Communication engineering
• Electrical components and accessories
• Hi-tech products and new techniques
• Industrial equipment and accessories
• Installation and control equipment
• Lighting and lamps
• Smart building technologies
• Storage/enclosures
• Test & measurement equipment

Contact : Australian Exhibition Services, Pty Ltd.
424 St. Kilda Road
Melbourne VIC 3004
Tel. : +613 9261 4500
Fax : +613 9261 4545
E-mail : aeaexpo@austexhibit.com.au
Website : http://www.westpac.com.au
http://www.artofmultimedia.com.au/aeema_2006
http://www.austexhibit.com

(Source : EEPC Singapore Office)

Exhibitions in the Republic of Belarus for 2006

Wood Processing

Date : 19th to 22nd September, 2006
Venue : Pobeditelei Av., 20-2, Belarus
Topic : Equipment and technologies for furniture production.
Organiser : MinskExpo

Autobelservis, Beltransservis, Belcommuntech

Date : 26th to 29th September, 2006
Venue : Pobeditelei av., 14, Belarus
Topic : Auto transport and cargo transportation, auto parts. Municipal economy and road construction.
Organiser : MinskExpo

Packing World Modern Label

Date : 26th September to 29th September, 2006
Venue : Kupalyst., 27, Belarus

Topic : Packing technologies, labels, marking of the goods. Disposables, print chemistry, design.

Organiser : BelExpo, Expoforum

Energy, Environment, Energy Saving, Electro-2006
Expolight-2006, Water and Air Technologies

Date : 3rd to 6th October, 2006

Venue : Kupalyst., 27, Belarus

Topic : Equipment for production and distribution of electrical and heating energy, power saving and ecologically safe technologies, electrotechnical equipment and parts, automation systems. Light equipment, industrial and domestic light, light measure devices, wire and cables. Equipment for water and air provision, calculation and use of water resources, systems of purifying and conditioning.

Organiser : M/s. Techniques an communications, BelEnergo, Ministry of Power, Committee for Power Efficiency

Belproduct, Food Industry, Packing and Label

Date : 28th November to 1st December, 2006
Venue : Pobeditelei av., 14, Belarus
Products : Equipment for food industry, for public food service.
Organiser : MinskExpo

For further details about the above exhibitions/organisers, please contact Commercial Wing, Embassy of India, Minsk, Belarus, E-mail : com@indemb.bn.by.

(Source : Embassy of India, Minsk)

Council's Activities



Award Presentation Function for the Year 2003-04 and Golden Jubilee Celebration of EEPC (WR)

Award Presentation Function for the year 2003-04 and Golden Jubilee Celebration by the Western Region of the Council were held on 25th March, 2006 in Mumbai. Shri Jayant Rajaram Patil, Hon'ble Minister of Finance & Planning, Government of Maharashtra graced the occasions as Guest of Honour and gave away the Awards to the meritorious exporters of engineering goods and services of the region for their outstanding export performance in 2003-04. Exporters from the Western Region were greatly encouraged by the wise counsels of the Guest of Honour.

A few photographs taken on these occasions are given below :



*On the dais from left to right :
Shri C. S. Shukla, Executive Director, EEPC; Shri K. Venkatachalam, Dy. Regional Chairman, EEPC (WR); Shri V. S. Anand, Vice Chairman, EEPC; Shri Kuldip Singh Chadha, Regional Chairman, EEPC (WR); Shri Jayant Rajaram Patil, Hon'ble Minister of Finance & Planning, Government of Maharashtra; Shri Rakesh Shah, National Chairman, EEPC; Shri Mahesh K. Desai, Vice Chairman, EEPC; Shri J. K. Babla, Dy. Regional Chairman, EEPC (WR) and Shri Bhaskar Sarkar, Director (B&F), EEPC.*

Shri Jayant Rajaram Patil, Hon'ble Minister of Finance & Planning, Government of Maharashtra is presenting Top Exporters' Trophy to Miss Jai Bhatia, Director (Finance), Metro Exporters Pvt. Ltd., Mumbai. Also seen in the picture Shri Kuldip Singh Chadha, Regional Chairman, EEPC (WR); Shri Rakesh Shah, National Chairman, EEPC; Shri Mahesh K. Desai, Vice Chairman, EEPC; Shri J. K. Babla, Dy. Regional Chairman, EEPC (WR) and Shri Bhaskar Sarkar, Director (B&F), EEPC.





Dr. B. V. Bhuta, Former Chairman, EEPC is being presented with a Memento by Shri Jayant Rajaram Patil, Hon'ble Minister of Finance & Planning, Government of Maharashtra on the occasion of Golden Jubilee Celebration by Western Region of the Council. He is flanked by Shri Kuldeep Singh Chadha, Regional Chairman, EEPC (WR) (left) and Shri J. K. Babla, Deputy Regional Chairman, EEPC (WR) (middle).



Shri Rakesh Shah, National Chairman, EEPC is being presented with a Memento by Shri Kuldeep Singh Chadha, Regional Chairman, EEPC (WR). He is flanked by Shri Mahesh K. Desai, Vice Chairman, EEPC (right); Shri C. S. Shukla, Executive Director, EEPC and Shri V. S. Anand, Vice Chairman, EEPC (from left).



A view of audience at the Award Function of EEPC (WR) held on 25th March, 2006 in Mumbai.

Public Notice



**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Public Notice No. 1(RE-2006)/2004-2009

Dated 7th April, 2006

In exercise of powers conferred under paragraph 2.4 of the Foreign Trade Policy, 2004-09, the Director General of Foreign Trade hereby notifies annual supplement of the Handbook of Procedures (Volume I) incorporating Annual Supplement as updated on 7th April, 2006 as contained in Annexure to this Public Notice and the Appendices to the Handbook of Procedures (Vol. I) as available on the website of Directorate General of Foreign Trade at <http://dgft.gov.in>. This shall come into force from 1st April, 2006.

Sd/-
(K. T. CHACKO)

Director General of Foreign Trade and
Ex-Officio Additional Secretary to the Government of India
(F. No. 01/94/180/Handbook/AM07/PC-I)

Notification No. 1(RE-2006)/2004-2009

Dated 7th April, 2006

In exercise of powers conferred by section 5 of the Foreign Trade (Development & Regulation) Act, 1992 (No. 22 of 1992) read with paragraph 1.2 of the Foreign Trade Policy, 2004-2009, the Central Government hereby notifies the Foreign Trade Policy, 2004-2009 incorporating the Annual Supplement as updated on 7th April, 2006 and contained in Annexure to this Notification. The policy shall come into force w.e.f. 1st April, 2006.

Sd/-
(K. T. CHACKO)

Director General of Foreign Trade and
Ex-Officio Additional Secretary to the Government of India
(F. No. 01/94/180/Foreign Trade Policy/AM07/PC-I)



Forex News

The spot rupee opened at 44.79/80 against the dollar but closed at a three-month low of 45.19/20 following dollar demand from banks.

Six month and one-year forward premia closed at 1.17 per cent and 1.26 per cent, respectively.

(Source : Business Standard, Kolkata dated 13th April, 2006)



Forex Rates

<i>Currency</i>	<i>T.T. Buying</i>	<i>T.T. Selling</i>
Australian Dollar	32.6525	33.1475
British Pound	78.3725	79.2425
Canadian Dollar	39.0125	39.6050
Danish Krone	7.2800	7.3925
Euro	54.3375	54.9400
Hong Kong Dollar	5.7575	5.8475
Japanese Yen	37.8375	38.4125
New Zealand Dollar	27.4250	27.8425
Singapore Dollar	27.6925	28.1125
Swedish Krona	5.8275	5.9175
Swiss Franc	34.4925	35.0175
UAE Dirham	12.1675	12.3525
US Dollar	44.8700	45.2125

(Source : The Economic Times, Kolkata dated 13th April, 2006)

Important Notice

Engineering Export Promotion Council (EEPC)

(Sponsored by Ministry of Commerce, Govt. of India)

An ISO 9001 : 2000 Certified Organization

Announces

Admission to a High Profile Training Programme

Certified Export Manager (CEM)

Seats	: EACH BATCH - 25 Candidates (First-come-first-serve basis)
Duration	: 3 Months (40 Sessions), 3 days per week
Timing	: 6 - 8 p.m.
Venue	: EEPC, World Trade Centre 1st Floor, 14/1B Ezra Street Kolkata 700 001
Course Fees	: Rs. 5,000/- (inclusive of Course Material and refreshments). Cheque should be in favour of EEPC
Focus Area	: Foreign Trade Policy, Export-Import Procedures, International Trade & Marketing, Export- Import Finance, Documentation etc.
Faculty	: Reputed Academics, Exporters and Professionals
Eligibility	: Working Executives, Trainees, Entrepreneurs, Students (Preferred Graduates / Min 10 + 2)
Evaluation	: Group Discussions, Project Reports, Term end Examination

The export oriented growth, enthused by the new economic policy and globalization heralded sea change in composition and direction of Indian exports and have unleashed spectacular changes in the competitive position of various sectors of economy, including Engineering.

The plans announced by some global majors to outsource from India leaves a great opportunity for the Indian manufacturers, in time to come.

Under the emerging scenario, we strongly believe that the manufacturers of engineering products & services need to equip their human resources in order to meet the challenges of the nitty-gritty of Export Marketing.

The designed course is aimed to bridge the knowledge gap of the Entrepreneurs, Executives, Managers of organizations and provide training to Aspiring candidates who are looking forward to tap the Export markets and/or make export promotion their career and achieve competence in the field.

For Registration – Contact

Mr. K. Ghosh, EEPC, Eastern Regional Office, 1/1 Wood Street, Kolkata - 700 016
Phone : 22890673/74, Fax : 22890687, E-mail : eepcokol@vsnl.net

OR

A Dasgupta , AQL Systems & Consultants, Kolkata - 700 068, Mobile : 9231595819
E-mail : aql_systems@vsnl.com

2nd Batch Commencing from 27th of April, 2006

Limited Seats Available

Prospectus and Application Form can be downloaded from EEPC Website : www.eepcindia.org

Postal address

If undelivered, please return to : Engineering Export Promotion Council, Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre, 1/1 Wood Street, Kolkata 700 016

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