

Chairman's Pen



My dear fellow exporters,

I am proud to inform you that the Saga of the biggest ever exposition of Indian Engineering Expertise has been scripted in Hannover Fair 2006 with active support from 343 entrepreneurs comprising large corporates from Public and Private sectors, State Governments, Associations and SME sector. During the exhibition, a number of joint venture agreements were signed between Kingfisher and Airbus, Mann Age and Force Motors, Deutsche Bahn and Indian Railways. Agreements were also signed between Indian Council for Medical Research and Helm Hotz for Research and Cooperation in areas of Bio-Technology and other medical areas.

A series of Business Summit, Conferences, and Seminars were organised highlighting on specific topics where India and Germany can join hands together for reaping the benefits in future. Your Council organised two seminars on "Auto Component Sector in India" and "Industrial Sub-Contracting in India" respectively. Both the seminars were well attended from the German side and it was felt that both Auto component as well as Sub-contracting offer tremendous potential for growth.

Energy was one of the focal areas in the exhibition and a bilateral Indo-German Energy Forum was formed where long term cooperation between the Germans and Indians in areas of solar and other non-conventional energy areas were discussed.

Friends, you will be happy to learn that total business generated during the exhibition was to the tune of US\$ 1.3 billion. Further an initial estimate reveals generation of serious enquiry to the tune of US\$ 100 million, which is equivalent to 18% of our present level of engineering exports to Germany.

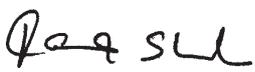
On the visitors front, there was a footfall of more than 35,000 to the Indian Pavilion with an average visitor of 50 - 100 in each stall. Around 7000 Indian businessmen attended the exhibition as against 3000 last year.

I am happy to inform you that your Council has signed a Memorandum of Understanding (MOU) with German Engineering Federation (VDMA) for promoting and development of trade between India and Germany.

Friends, you will be aware of our dedicated website (www.hannovermesse2006.com) on Hannover Fair 2006 and I would request you to visit the same where all relevant information about the exhibition have been posted. The website generated tremendous interest and more than 100,000 hits were recorded in the 1st 3 days.

I wish to extend my heartiest thanks to all participants whose active contribution and support have made this event a grand success.

Yours sincerely,


(RAKESH SHAH)