



EEPC OFFERS

Courses on International Trade and Trade Laws under WTO Framework

In partnership with **Institute of International Trade, Center for WTO Studies**, EEPC is launching various types of courses on International Trade to facilitate trade under the WTO framework from *1st June, 2006, onwards*. The objective of these courses are to enlighten and empower the businessmen engaged in international trade on the Rules of trade and the opportunities available in global markets.

Government of India has entered into various Free Trade Agreements (FTAs) and Comprehensive Economic Co-operation Agreement (CECA) with neighbouring countries in Eastern and South Eastern Asia along with the multilateral agreements under World Trade Organisation (WTO). EEPC feels that the increased knowledge on the new dynamics of International trading and financial systems can expand the business horizon and capacity of its members.

The training programme would include various **Crash Courses and Refresher Courses** for one day to five days depending on the type of Course and number of modules chosen by the participant. The programme modules are as follows :

1. Globalisation : Threat and Opportunities

The Course would give a background on the global economic environment, investment climate and emerging opportunities for trade in goods, services and intellectual property rights under WTO era.

2. International Trading System

Various Rules of the game including Foreign Trade Policy under International Trading System such as Rules of Origin, Technical Barriers to Trade (TBTs), Non-Tariff Barriers, Export Inspections, Disputes Settlement Mechanism and Alternate Dispute Resolutions.

3. Trade in Services

Emerging Service Sector under General Agreement on Trade Related Services (GATS) including BPO, KPO and Engineering Process Outsourcing (EPO).

4. Intellectual Property Rights

Various issues on Intellectual Property Rights (IPR) Management including Patents, Trademark, Copyrights, Industrial Design etc. would be covered under the TRIPS Agreement of WTO.

5. Custom Tariff and Custom Valuations

Various types of import duties, Rules for Custom valuation and Road Map under WTO Regime for various negotiations in progress under Non-Agriculture Market Access (NAMA) for industrial goods: the challenges and opportunities arising out thereof.

6. Trade Policy Measures

Trade Policy Measures (TPM) namely, (a) Anti-Dumping, (b) Subsidies and Countervailing Duty and Safeguard measures. The knowledge of TPM is essential to make representation to Government of India for imposition of anti-dumping duty with proper investigations and to redress the problem of Indian exports for illegal anti-dumping duties imposed by the importing countries.

7. International Financial Arrangements

International financial arrangements for Imports, Exports and Investments by learning as to how to take advantage of Interest arbitrage and various financial instruments. The International credit facilities under various programmes of Asian Development Bank, International Finance Corporation, ECGC etc. and various financial Investments would be focus area.

8. Foreign Exchange Management

Exchange Rate System and the modus operandi to cover exchange risk with up to date analysis on the future of Indian Rupees vis-à-vis various foreign currencies.

9. Regional Trade Agreements and Implications

Various Free Trade Agreement (FTAs) with Thailand, Singapore, Sri Lanka and Other East Asian Countries including SAFTA and emerging opportunities for trade and investments through joint ventures or by setting up branch office or subsidiaries abroad and Visa Regulations for persons visiting abroad either to conduct business or to render services.

10. Policies pertaining to SEZ and EOUs

Special Economic Zone (SEZ) and Export Oriented Units (EOU) : Various policies relating to exemptions under Central Excise Law, Service Tax, Custom Tariffs and Income Tax Laws along with infrastructure and other incentives offered by Central and State Governments respectively.

Faculty

The programme would be conducted by highly skilled professionals drawn from reputed institutes and experts on International Trade

Principal Facilitator

Dr. D. R. Agarwal

Director of Institute of International Trade

He is an expert on WTO and has been a Delegate to various WTO conferences including the Ministerial Conferences at Cancun and Hong Kong.

The Fees Structure*

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| (i) Half day Crash Programme | Rs. 1500 |
| (ii) Full day Crash Programme | Rs. 3000 |
| (iii) Three days Refresher Programme | Rs. 7500 |
| (iv) Five days Refresher Programme | Rs. 10,000 |

The Fees includes all cost of Course materials and refreshments and Lunch (for full day programme)

**The fee structure is tentative and subject to change*

Venue : EEPC, World Trade Centre, 1st Floor
14/1B Ezra Street, Kolkata 700 001

For any further enquiry, please contact :

Mr. Kallol Ghosh, EEPC, Eastern Regional Office, 1/1 Wood Street, Kolkata - 700 016

Phone : 22890673/74, Fax : 91-33-22890687, E-mail : eepcrokol@vsnl.net

OR

Mr. Ajit Chatterjee of Institute of International Trade at Phone Number 22436504