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WEEKLY NEWSLETTER VOL. 13 ISSUE NO. 35 AUGUST 29, 2011

## Highlights



Shri R. Subhash Chandra Goel, Deputy Regional Chairman, EEPC India (SR) giving Welcome Address at the Seminar on "Doing Business with Canada" on 9th August, 2011 at Chennai

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Notification No. 60/2011-Customs (N.T.) Dated 24th August, 2011 - Amendments of Notification No. 12/97-Customs (N.T.), dated the 2nd April, 1997.

Notification No. 62/2011-Customs (N.T.) Dated 26th August, 2011 - Rate of exchange of conversion of each of the foreign currency with effect from 1st September, 2011.

Govt. Notifications/  
Circular

Circular No. 37/2011-Customs Dated 23rd August, 2011 - Regarding Authorized Economic Operator (AEO) programme for implementation.

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visit : [www.eepcindia.org](http://www.eepcindia.org)  
For information about EEPC INDEE Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

**Chairman's Pen**

*My dear fellow exporters,*

*You may be aware that EEPC India has arranged for a high level business delegation to visit Colombia and Panama. The highlight is that the Union Commerce Secretary, Dr. Rahul Khullar shall be accompanying this delegation on the Colombian leg. In fact, he would have been present for the full delegation except for Hurricane Irene which resulted in disruption of flights in the region and it was not possible for him to reach Panama.*

*We, however, have high hopes from this delegation as this surely is one of the best possible destinations for Indian engineering products in the current scenario. The Government also is now seeking closer economic ties with this region as part of its initiative to diversify markets for Indian merchandise.*

*We are also looking forward to the possibility of signing FTAs and these could serve as a gateway for Indian engineering products to Latin America. EEPC India, in fact, had started focusing on this region as a destination for India's engineering exports in its effort towards diversification of markets.*

*Yours sincerely,*

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is stylized and cursive.

(AMAN CHADHA)

**Tender Information****Egypt****(EEPC Ref. No. DB-853)**

Project : Suez Thermal Power Plant  
Loan from (AfDB)

Notice No. : **AfDB254-806/11**

Issued by : East Delta Electricity Production Company (EDEPC)  
ShebeenEl Kom Street, AraishiaMisr  
Ismailia, Egypt  
Attn. : Head of Procurement Sector  
Tel. : (20-64) 337-1906  
Fax : (20-64) 337-6285  
E-mail : procurementsector\_edepc@hotmail.com

For : Design and Supply of the Pumps and Drives

Tender cost : Non-refundable fee of US\$ 1,000.

Bid security : US\$ 400,000

Bid deadline : **20.11.2011**

**Kazakhstan****(EEPC Ref. No. DB-854)**

Project : Almaty Development of Electric Transport  
Project ID No. 41924  
Loan from (EBRD)

Notice No. : **EBRD188-806/11**

Issued by : KGP Almatyelektrotrans  
64 Auezova Str.  
Almaty 050008, Kazakhstan  
Attn. : Mr. Talgat Abdykarimovich Abdrahmanov, Director  
Tel. : (7-727) 375-1889.  
Fax : (7-727) 375-0357.  
E-mail : kgp@almatytrans.kz, almaty-trans@mail.ru

Package No.: **ADET01**

For : Procurement of new 200 solo low entry trolleybuses, three-phase AC traction motor with at least 110 kW rated power, DAP Almaty.

Tender cost : Non-refundable fee of 30,000 Kazakhstan tenge (including VAT) or equivalent in a convertible currency.

Bid security : US\$ 700,000 or its equivalent in a convertible currency.

Bid deadline : **05.10.2011**

**Tanzania****(EEPC Ref. No. DB-855)**

Project : Institutional Support Project for Good Governance II  
Loan No. 2100150022944  
Loan from (AfDB)

Notice No. : **AfDB249-806/11**

Issued by : PPRA Tender Board  
Junction of Ohio Street and Garden Avenue  
PPF Tower, 8th Floor, Room 801  
PO Box 49 Dar es Salaam, Tanzania  
Tel. : (255-22) 212-1236/7  
Fax : (255-22) 2121238  
E-mail : ceo@ppra.go.tz

Tender No. : **AE/018/2011-12/HQ/G/02**

For : Supply of Motor Vehicles in two separate lots as follows :

- **Lot 1** : 4WD Standard Station Wagon (1)
- **Lot 2** : 4WD Hard Tops (4)

Tender cost : Non-refundable fee of Tshs. 50,000 in local currency or other freely convertible currency.

Bid security : Tanzanian Shillings 2.0 million for Lot 1 and Shillings 8 million for Lot 2.

Bid deadline : **13.10.2011**

*(Source : UN Development Business Website)*

Trade Enquiries



**Senegal**

(Source : Embassy of India, Dakar)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
MA ABSA SARL	Km 4, 5 Rue 5 Boulevard du Centenaire de la Commune De Dakar BP 407 Dakar, Senegal	Attn. : Mrs. Magatte Coume Diallo Manager Tel. : 00 221 33 832 14 49/ 77 332 59 1/ 33 832 12 29/33 820 22 75 E-mail : maabsa@orange.sn marcelmaxe@orange.sn	Solar equipment to dry local cereals foods cooked and not cooked.

Please Note : EEPC INDIA has sent test messages to the above trade enquirer regarding the existence of this company. However, members are requested to carry out their own due diligence and take necessary safeguards against credit risks such as ECGC cover, UCP 600 etc.

**Public Notice****Notification No. 60/2011-Customs (N.T.)**

Dated 24th August, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 60/2011-Customs (N.T.), dated 24th August, 2011** regarding **Amendments of Notification No. 12/97-Customs (N.T.), dated the 2nd April, 1997**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NN-60-2011.pdf>)** for information of our Members.

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**Notification No. 62/2011-Customs (N.T.)**

Dated 26th August, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 62/2011-Customs (N.T.), dated 26th August, 2011** regarding **Rate of exchange of conversion of each of the foreign currency with effect from 1st September, 2011**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NN-62-2011.pdf>)** for information of our Members.

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**Circular No. 37/2011-Customs**

Dated 23rd August, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Circular No. 37/2011-Customs, dated 23rd August, 2011** regarding **Authorized Economic Operator (AEO) programme for implementation**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-CR-37-2011.pdf>)** for information of our Members.

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**Shipping Information**

**Ships in Ports Information**

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
<b>CHENNAI (As on August 29, 2011)</b>					<b>JNPT (As on August 29, 2011)</b>				
Amet Majesty	28/8	28/8	2/9	Pass	Sheng Xing Hai	25/8	—	—	L Ore
Bulk Saturn	25/8	25/8	1/9	P Coke	Chang Jiang	26/8	—	—	POL(P)
Bunga Kantan Tiga	26/8	27/8	29/8	FO	Clementine	26/8	—	—	A/Coal
Calmy Coral	29/8	29/8	31/8	P Cargo	<b>KANDLA (As on August 29, 2011)</b>				
Diamond Express	26/8	27/8	2/9	S Coils	Seaways Venture	25/8	28/8	30/8	Boxes
Four Shinano	25/8	25/8	30/8	L Stone	Jolly	26/8	27/8	29/8	Boxes
Great Praise(hrs)	26/8	26/8	31/8	S Coal	Perth	19/7	28/8	30/8	C Coal
Guang Xing Zhou	23/8	25/8	30/8	FO	Sifnos	9/8	26/8	29/8	T Coal
Han Feng	24/8	27/8	30/8	GB	Teng Hang	7/8	26/8	8/9	T Logs
Hong Hao	26/8	26/8	3/9	GB	Sea Grace	12/8	27/8	30/8	S Cargo
Hyundai Stride	24/8	29/8	30/8	Boxes	Fade	18/8	26/8	30/8	Wheat
Inlaco Glory	13/8	13/8	1/9	Logs	Hunter	25/7	23/8	30/8	SUG
Isabelita	26/8	27/8	31/8	L Stone	Magnolia	2/8	24/8	30/8	Rice
Jang San	22/8	23/8	30/8	SUG	Taba	25/8	28/8	30/8	DAP
Sagar Deep	27/8	27/8	30/8	Survey	Faneromeni	26/8	28/8	31/8	MoP
Sagar Nidhi	25/8	25/8	31/8	R Vessel	Seaways Valour	25/8	28/8	30/8	Boxes
Sima Sahba	28/8	28/8	29/8	Boxes	<b>KOCHI (As on August 29, 2011)</b>				
Sp Berlin	15/7	17/7	29/8	Fur Oil	Darya Jaan	—	29/8	—	Cement
Swarna Brahmaputra	27/8	29/8	30/8	C Oil	Arabian Sea	—	29/8	—	Pass
Tiger Bridge	24/8	27/8	29/8	Boxes	Kavaratti	—	1/8	—	Pass
Triton Seagull	25/8	25/8	29/8	T Coal	Amindivi	—	29/8	—	Pass
<b>HALDIA (As on August 26, 2011)</b>					Minicoy	—	29/8	—	Pass
Hearty Falcon	31/7	—	—	L Ore	Jag Preeti	—	29/8	—	FO
Oriental Queen	10/8	—	—	LPG	Maersk Ronneby	—	29/8	30/8	Boxes
Mathawee Naree	10/8	—	—	L Ore	Lal Bahadur Shastri	—	28/8	29/8	Boxes
Ernest-n	12/8	—	—	LPG	Swarna Ganga	—	28/8	29/8	Crude
Yasa Ilhan	14/8	—	—	L Ore	<b>KOLKATA (As on August 26, 2011)</b>				
B.k.champ	16/8	—	—	L Ore	Pratibha Indrayani	13/8	—	—	HSD
Abm Pioneer	16/8	—	—	L Ore	Oel Victory	25/8	—	—	Boxes
Mah.devatreya	17/8	—	—	LPG	Grand Pescadores	26/8	—	—	Logs
Marine Stars	19/8	—	—	L Ore	Thor Athos	19/8	—	—	GC
Asian Excelsior	20/8	—	—	L Ore	Thamee Hla	24/8	—	—	Logs
Thomas-c	20/8	—	—	M Ore	Tan Binh-22	15/8	—	—	Logs
Eastern Frontier	20/8	—	—	Steel	Pulau Cebu	25/8	—	—	GC
Primrose	21/8	—	—	L Ore	Atlant Svenja	21/8	—	—	GC
Union Anna	22/8	—	—	L Ore					
New Sailing Star	22/8	—	—	Steel					
Mah.viswamitra	22/8	—	—	LPG					
Wadi Safaga	22/8	—	—	A/Coal					
Royal Epic	23/8	—	—	A/Coal					
Malhari	24/8	—	—	PRXL					
Matilda	24/8	—	—	A/Coal					
Navigator-m	25/8	—	—	Lds.Mills					
Prabhu Shakti	25/8	—	—	C.Coal					
Palanimalai	25/8	—	—	Ph.Acid					
Amalia	25/8	—	—	C.Coal					
Al Barrah	25/8	—	—	Amm					



Name of the Vessel	Arrival	Berth	Sail	Cargo
Silver Peace	25/8	—	—	GC
C.s.gitte	24/8	—	—	Boxes
Mcp Vienna	25/8	—	—	Boxes
Tiger Stream	25/8	—	—	Boxes
Saipan Voyager	25/8	—	—	Boxes
Saipan Star	12/8	—	—	Boxes

**MANGALORE (As on August 29, 2011)**

Eastern Star	24/8	25/9	3/9	Timber
Banglar Mookh	5/8	5/8	30/8	Timber
Dahiatul Kalbi	21/8	23/8	4/9	Timber
M.bhavatreya	28/9	29/9	1/9	LPG
Sanmar Serenade	28/8	29/8	30/8	HSD
Poul Spirit	25/8	25/8	29/8	FO
Jindal Kamla	26/8	27/8	30/8	Pipes
Tan Binh-34	28/8	W	—	Timber
Ce-shilla	28/8	W	—	Crude
Oriental Diamond	29/8	W	—	Nap

**MUMBAI (As on August 26, 2011)**

Genius Star	—	23/8	26/8	Steel
Nand Rajgadi	—	26/8	27/8	S Cargo
Swiber Atlantis	—	25/8	26/8	Supply
Greatship Aarti	—	24/8	26/8	Supply
Nand ananya	—	25/8	26/8	S Cargo
STX Alpha	—	24/8	26/8	P Cargo
Abyot	—	11/8	26/8	Boxes
Nahide M	—	20/7	29/8	SUG
Haugaard Scan	—	25/8	26/8	P Cargo
OXL Rebel	—	23/8	27/8	GC
Senator	—	26/7	27/8	SUG
Pacific Express	—	23/8	28/8	P Cargo
Supreme Vision	—	13/8	26/8	Supply
Melos	—	26/8	29/8	S Cargo
Arrilah	—	23/8	27/8	S Cargo
Bonasia	—	18/8	29/8	Peas
Chandra Neptune	—	25/8	26/8	Supply
Saudi Hofuf	—	22/8	26/8	Genl.

**PARADIP (As on August 29, 2011)**

Kanpur	6/8	27/8	30/8	I Ore
Friendly Sea	11/8	28/8	30/8	FE CHR
Song Hai	7/8	28/8	1/9	I Ore
Global Island	5/8	26/8	29/8	NC Coal
Jag Ravi	3/8	23/8	2/9	S Pipes
Meister	5/8	22/8	29/8	I Ore
Gas Mahi	28/8	28/8	29/8	Amm
Carovos Horizon	25/8	26/8	29/8	R Phos
Tenmyo Maru	4/8	26/8	29/8	I Ore

**TUTICORIN (As on August 29, 2011)**

Tvisha	—	25/8	—	Steel
Southern Spirit	—	27/8	—	Cu Con
Elizabeth	—	28/8	—	I Coal
Waadhee Progress	—	24/8	—	C Mat
Muthasupreme	—	28/8	—	C Mat
Ocean Ruler	—	28/8	—	C Mat
Stjohn Glory	—	28/8	—	Boxes
Oel Trust	—	28/8	—	Boxes
Agnes	—	29/8	—	Logs
Parinda Naree	—	26/8	—	Logs

Name of the Vessel	Arrival	Berth	Sail	Cargo
Nordina G	—	24/8	—	Gypsum
Saag Sirius	—	27/8	—	FO
Orientaloki	—	28/8	—	VCM
Sinar Kapuas	—	25/8	—	T Coal
Tamil Kamaraj	—	25/8	—	T Coal
Fortuna	22/8	W	—	Scrap
Combi Dock	23/8	W	—	Mach
Star Sea Bulker	17/8	W	—	Cu Con
Good Light	24/8	W	—	T Coal
TCI Prabhu	25/8	W	—	GL Cargo
Sky Oceanus	25/8	W	—	Mach
Irene	25/8	W	—	I Coal
Gel	26/8	W	—	Logs
Ikan Serong	26/8	W	—	L Stone
Apollo Ruler	27/8	W	—	S Agg
Saranya Naree	27/8	W	—	Coke
Gem of Paradip	28/8	W	—	T Coal
Vega Turmalin	28/8	W	—	Boxes
Luilang Wisdom	29/8	W	—	Logs

**VISAKHAPATNAM (As on August 29, 2011)**

Bintan Star	13/8	—	—	I Ore
APL Bangkok	28/8	—	—	Boxes
Ocean Prologue	28/8	—	—	Boxes
Carna K	27/8	—	—	Urea
Silver Safety	20/8	—	—	S Cargo
Maa Salhe Begum	12/8	—	—	I Ore
Valpolicella	8/8	—	—	GC
STX Azalea	24/8	—	—	P Coke
As Valeria	6/8	—	—	S Coal
KM Yokohama	20/8	—	—	C Coal
Spot	20/8	—	—	I Ore
STX Crocus	8/8	—	—	S Coal
Ikan Jenahar	22/8	—	—	I Ore
Sagar Ratan	31/7	—	—	I Ore
Armstrong	23/8	—	—	P Coke
FPMC	27/8	—	—	Nap
Sipea	18/8	—	—	FO

**Key :** (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A- Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL- Petroleum,Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)



**Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis**

**Mandi Gobindgarh**

**Open Market Rates of Rerollables (August 13, 2011)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

**Ingots**

Arc/Ind. Furnaces	
round quality (21x25)	35,100/-
structural quality (28x30)	34,800/-
Low carbon (12x16)	35,300/-
Semi-low carbon (18x21)	31,700/-
5x6 girder quality (25x30)	34,700/-
Runners/Risers	32,300/-
Bones/Clean	32,300/-

**Billets & Squares**

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	36,900/-
100x100 mm MS	36,900/-
125x125 mm MS	-
100x100 mm Concast-Billets	37,500/-
100x100 Concast-SAIL DSP	37,500/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

**Blooms**

Above 251 mm Bloom (HC)	32,200/-
Above 251 mm Bloom (MS)	32,200/-
Bloom 160x250 mm (DSP)	32,000/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	38,500/-
150x150 mm MS (SAIL)	38,500/-
Bloom Cut into pcs. (MS)	34,100/-
Bloom Cut into pcs. (Medium)	34,100/-
Bloom Cut into (Patra Pass)	33,100/-

**Slabs**

Durgapur Slabs 14"x3"	-
Durgapur Slabs	33,300/-
Bokaro Slab Heavy	32,200/-
Tata Concast Slab (Heavy)	32,200/-
Skelp Tisco	-

**Rails**

Untested Rail - 75 lbs.	31,700/-
Untested Rail - 90 lbs.	31,600/-
Untested Rail - 105 lbs.	31,700/-

Rej. Wheel (Big)	31,800/-
Rej. Wheel (Small)	31,300/-
Cut Tyre (Big)	31,100/-
Cut Tyre (Big)	31,100/-

**Melting Scrap (F.O.R.)**

Rolling Mill end (Fresh)	27,800/-
Good Godown	25,800/-
Godown Scrap	25,200/-
Turning	24,200/-
Tin Tapper	24,400/-
Sponge Iron	26,500/-

**Pig Iron (F.O.R.)**

Foundry Grade	34,200/-
Steel Grade	29,900/-
C.I. Turning	23,700/-
Degi Scrap	28,900/-
Deg Casting	37,400/-
Ingot Moulds (Old)	29,000/-
Ingot Moulds (New)	39,000/-
Cut Ingot Moulds	28,900/-

**Open Market Rates of Finished Goods (August 13, 2011)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

**M. S. Rounds**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3830/-	3750/-	3650/-	3680/-	3710/-	3880/-	3880/-	3820/-
Zindi Pass (Drawing)	-	-	-	3810/-	3810/-	3880/-	3880/-	3840/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 3650/-

**Heavy Rounds**

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	3820/-	3880/-	3980/-	4080/-	4180/-	4280/-	4310/-

**M. S. Squares**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3830/-	3750/-	3650/-	3650/-	3650/-	3850/-	3850/-	3820/-

**M. S. Angles**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	3900/-	3840/-	3840/-	3870/-	3870/-	3890/-	-	-	-	-	-	-
5 mm	-	3850/-	3840/-	3820/-	3800/-	3820/-	3820/-	3850/-	3860/-	-	-	-
6 mm	-	3850/-	3840/-	3820/-	3800/-	3820/-	3820/-	3850/-	3860/-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	3950/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	4050/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	4200/-

**M. S. Flats**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	3660/-	3680/-	3690/-	3700/-	3790/-	4180/-	4130/-	4050/-
5 mm	3790/-	3860/-	3860/-	3800/-	3800/-	3800/-	3800/-	3810/-
6 mm	3790/-	3860/-	3860/-	3800/-	3800/-	3800/-	3800/-	3810/-
10 mm	-	-	-	3860/-	3800/-	3800/-	3800/-	3810/-
12/25 mm	-	-	-	3860/-	3800/-	3800/-	3800/-	3810/-
18/19 Gauge	4050/-	4050/-	4050/-	4060/-	4100/-	4240/-	4180/-	4150/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), August 13, 2011]

## OFFICE BEARERS OF EEPC INDIA

### CHAIRMAN

#### Aman Chadha

Phone: Off : 91-22-40325600/40325678 (D)  
Res: 91-22-23516865  
Fax : 91-22-23854428/40325646  
E-mail : chairman@eepcindia.net  
aman@nikkobearings.com

### VICE CHAIRMEN

#### Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131  
Res: 91-40-27765793  
Fax : 91-40-27614376  
E-mail : desai.mahesh64@gmail.com  
hyd1\_meera@sancharnet.in

#### Anupam Shah

Phone: Off : 91-33-22872511, 22874447  
Fax : Off : 91-33-22875104, 22870780  
E-mail : nipha@niphaindia.com  
anupam@niphaindia.com

### REGIONAL CHAIRMEN

#### Eastern Region

##### B. N. Agarwal

Phone: Off : 91-33-24858750/51/52/53  
Res: 91-33-24615916/5596  
Fax : 91-33-24858749  
E-mail : rba@rbagarwalla.com  
bna@rbagarwalla.com

#### Northern Region

##### S. C. Ralhan

Phone: Off : 91-161-2673805/806/2670210  
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