

## Highlights

### India Pavilion at Hannover Messe 2012, Hannover, Germany

EEPC INDIA is organising an India Pavilion at Hannover Messe 2012, Hannover, Germany from 23 - 27 April, 2012. Members are requested to register their participation within 31st January, 2012

### India Pavilion in BIET 2012, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion in BIET 2012, Dhaka, Bangladesh from 29 February - 03 March, 2012. Members are requested to register their participation within 30th December, 2011

### India Pavilion at Middle East Electricity 2012, Dubai, UAE

EEPC INDIA is organising an India Pavilion at Middle East Electricity 2012, Dubai, UAE from 7 - 9 February, 2012. Members are requested to register their participation within 30th November, 2011

### India Pavilion at Practical World International Hardware Fair 2012, Cologne, Germany

EEPC INDIA is organising an India Pavilion at Practical World International Hardware Fair 2012, Cologne, Germany from 4 - 7 March, 2012. Members are requested to register their participation within 30th November, 2011

### India Pavilion at FENCETECH 2012, Miami Beach, Florida, USA

EEPC INDIA is organising an India Pavilion at FENCETECH 2012, Miami Beach, Florida, USA from 25 - 27 January, 2012. Members are requested to register their participation within 30th November, 2011

### Govt. Notice/Circulars

Public Notice No. 84/2009-14 (RE-2010) Dated 11th November, 2011 - Modification of ANF2A of Handbook of Procedures, Vol. I, 2009-2014 - Application form for IEC.



India's High Commissioner to Canada, Mr. S M Gavai; the Union Commerce Secretary, Dr. Rahul Khullar; EEPC India's Chairman, Mr. Aman Chadha are cutting the ribbon at the opening ceremony of The India Show 2011 was held on 17th October, 2011 at Toronto, Canada; and the Indian Consul general in Toronto, Ms. Preeti Saran (extreme left) looks on

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For information about EEPC INDIA  
visit : [www.eepcindia.org](http://www.eepcindia.org)  
For information about EEPC INDEE Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

**Chairman's Pen**

*My dear fellow exporters,*

*The April-October exports figure announced by the Government indicates a slowdown in export growth. The Council has been cautioning against the possibility of slowdown for some time now. With regard to Engineering exports, for the period April-October 2011, the latest data indicates that cumulative exports was US\$ 51.4 billion during the first seven months. This implies a growth of 88% over US\$ 27.31 billion for the period April-October 2010. However, the exports for the month of October, 2011 reveals the slowdown as it grew by only 18% as opposed to a growth of 120% in the month of April 2011. This is, indeed, a worrying trend and I would request our member exporters to submit their valuable views and suggestions on what can be done to reverse this trend. Your valuable comments/suggestions may please be sent to [sgupta@eepcindia.net](mailto:sgupta@eepcindia.net), [eepcho@eepcindia.net](mailto:eepcho@eepcindia.net) for working out a set of recommendations to the Government.*

*Yours sincerely,*

  
(AMAN CHADHA)



## Council's Activities

### **EPC India Invites Participation in India Pavilion at Hannover Messe 2012 (23 - 27 April, 2012)**

**Hannover Messe** is one of the world's leading technology event. It is the leading showplace for all sectors of industry – in particular mechanical and plant engineering, automotive sectors, electrical engineering and electronics. Hannover Messe 2012 is the conglomeration of eight high profile international trade shows under one roof. It offers a unique opportunity to establish contacts with many business leaders and unlock new sources of business potential. In 2011 edition 6,500 exhibitors from 65 countries participated and 2,28,476 visitors came from 90 countries.

Following eight leading trade shows that make up Hannover Messe 2012 will present a unique cross-section of key industrial technologies:

- **Industrial Automation:** Process, Factory and Building Automation Systems and Solutions (Halls 7-9, 11, 14-17)
- **Energy :** Renewable and Conventional Power Generation, Power Supply, Transmission, Distribution and Storage (Halls 11-13, 27)
- **MobiliTec :** Hybrid and Electric Powertrain Technologies, Mobile Energy Storage and Alternative Mobility Solutions (Hall 25)
- **Digital Factory :** Integrated Processes and IT Solutions (Hall 7)
- **Industrial Supply :** Industrial Subcontracting and Lightweight Construction (Halls 3-6)
- **CoilTechnica :** Coil Winding, Electric Motor, Generator and Transformer Technology (Hall 25)
- **IndustrialGreenTec :** Environmental Technology (Hall 26)
- **Research & Technology :** R&D and Technology Transfer (Hall 2)

**EPC INDIA** is organizing an **India Pavilion** in the Industrial Supply, Energy, Industrial Automation sectors in Hannover Messe 2012. **Industrial Supply** - Subcontracting and Lightweight Construction will cover materials components and system for mechanical engineering, the automotive industry and plant industry. **Energy** sector is the leading trade fair for Renewable and Conventional Power Generation, Power Supply, Transmission, Distribution and Storage. **Industrial Automation** creates a platform for all the relevant disciplines - from energy-efficient power transmission to ultra-precise measurement and control systems.

#### **Focus Products**

##### **Industrial Supply - Subcontracting and Lightweight Construction**

###### **Materials/Technology know-how**

Steel, Metals, Non-Ferrous Metals, Rubber, Plastics, Ceramics, Composites, Special & Hybrid Materials

###### **Development Design and Processes**

Non-cut Component Manufacturing : Casting, Solid Forming and Sheet Metal Forming, Machining, Joining/Fastening Techniques, Materials Treatment, Engineering, Design, Industrial Services

###### **Parts, Components & Systems**

Semi-finished Products, Systems and Subassemblies, Intermediate and Finished Products

#### **Energy Sector**

##### **Power Generation and Supply**

Services and technologies from fuel cells to all-inclusive contracting packages and low-cost solutions for energy supply

##### **Transmission and Distribution**

Cabling, transformers, switchgear, power supplies, instrumentation, network management, systems engineering and components, transport technologies of oil, gas and water

##### **Conventional Energy**

Oil, gas, coal and nuclear energy

##### **Renewable Energy**

Solar energy/solar heating, biomass, biogas, bio-fuels, geothermal energy and hydroelectric power

## Industrial Automation Sector

Mechanical and plant engineering, power transmission and motion control, instrumentation and sensor technology, robotics, electro automation & IT, energy efficiency in industrial processes, industrial communications, software and industrial control systems, industrial security systems, wireless automation, mobile robots & autonomous systems, field devices, industrial embedded, image-processing and identification systems, protection against product piracy

### Venue

Hannover Fair Grounds  
Messegelände  
30521 Hannover, Germany

### Date

Monday, 23rd - Friday, 27th April, 2012

**Booth Size :** Hall 3 : 3.5 x 3 = 10.5 sq. mtr.  
3 x 3 = 9 sq. mtr. (limited booth)

Hall 12 : 3 x 3 = 9 sq. mtr.

Larger booths in multiple of 3 sq. mtr. are also available.

Initially EEPC India has booked space in Hall 3 (Industrial Supply sector) and Hall 12 (Energy sector). If any member is interested to participate in other sectors, they may apply mentioning their desired Hall number. EEPC will try to accommodate them subject to availability of space.

## Participation Charges

### For SMEs

- One side open booth : Euro 260 per sq. mtr. or Indian Rs. 17,000/- per sq. mtr.  
(Built up booth) + Rs. 1,751/- per sq. mtr. as deposit towards Service Tax.
- Two sides open booth : Euro 290 per sq. mtr. or Indian Rs. 19,000/- per sq. mtr.  
(Built up booth) + Rs. 1,957/- per sq. mtr. as deposit towards Service Tax.  
(subject to availability)

### For Non-SMEs

- Built up booth : Euro 300 per sq. mtr. or Indian Rs. 20,000/- per sq. mtr.  
+ Rs. 2,060/- per sq. mtr. as deposit towards Service Tax.

***If participants make payments in Euro, then Service Tax is not applicable. If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.***

## Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form  
OR
- ❖ Swift Transfer in Euro (**to add Euro 40 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00142680000056  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH:

JP MORGAN CHASE BANK, FRANKFURT, GERMANY  
A/c. No. 623-16-02308  
SWIFT Code – CHASDEFX  
IBAN NO.: DE26501108006231602308

**Participation charge includes following services:**

- Display Booth with standard furniture
- Catalogue/EBI listing by Hannover Messe  
(In alphabetical section - name/address and in product section - three product entries)
- Guide to Exhibitors and interactive CD on Indian participants to be distributed at the show
- On site assistance in various business related matters
- Electricity charges for three spotlights as mentioned below (**cost of electricity for additional spotlights has to be borne by the participants on actual**)
- Stand cleaning services

**Date of Payment**

**Full payment is to be made along with the Application Form latest by 31st January, 2012.**

**Cancellation of Participation**

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **7th February, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

**Display Booth**

There will be in-built display booths of 9/10.5 sq. mtr. each. EEPC India will provide the following:

- Carpeted floor
- One table
- One lockable cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

**Note: If any participant orders for additional furniture/services to Hannover Messe through OBS the cost of the same will have to be borne by the concerned participant.**

**Selection Criteria**

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis.**

**Benefit of the Member-Exporters**

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

**Participants' Details**

In Hannover Messe 2012 EEPC India intends to circulate the details of all the participants in a **CD Format** on a complimentary basis instead of printed Exhibitors' Profiles. The CD will be highly interactive and will be a ready reckoner for the overseas buyers.

Participants are requested to send the following information along with the Application Form in CD or over email to the respective Regional Offices with a copy to Head Office (email id: eepcho@eepcindia.net):

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpg format;
- (iv) E-Brochure – pdf format (within 2 pages); or
- (v) Scanned copy of Product Catalogue/Product Pictures - pdf format.



**Submission of Application**

Interested firms may please send the **Application Form**, duly filled in and signed, along with **full Payment latest by 31st January, 2012** to any of the following:

**R Maitra***Executive Director***EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353, 23711124/1125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

**Ms Anima Pandey***Regional Director***EEPC INDIA**

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@eepcindia.net

**K V Rajasekharan***Assistant Director***EEPC INDIA**

4A, Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepcrodel@eepcindia.net

**Opinder Singh***Sr. Assistant Director***EEPC INDIA**

Plot Comm. 1, Focal Point

Jalandhar – 144 004

Tel. : 91-181-2602264

Fax : 91-181-2601124

E-mail: eepcsrojld@eepcindia.net

**J V Raja Gopal Rao***Assistant Director***EEPC INDIA**

'Soham Mansion' (1st Floor)

No. 5-4-187/3 &amp; 4/4, M. G. Road

Secunderabad – 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : eepcsrohyd@eepcindia.net

**Bhaskar Sarkar***Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

**Rajat Srivastava***Regional Director***EEPC INDIA**

Centre 1 (12th Floor)

World Trade Centre

Cuffe Parade

Mumbai - 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcromum@eepcindia.net

**M Ganesan***Regional Director***EEPC INDIA**

Greems Dugar (3rd Floor)

149, Greems Road

Chennai - 600 006

Tel. : 91-44-28295501/5502

Fax : 91-44-28290495

E-mail : eepcrochen@eepcindia.net

**C H Nadiger***Sr. Assistant Director***EEPC INDIA**

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore – 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : eepcsroblr@eepcindia.net

**Sudhakaran C K Nair***Assistant Director***EEPC INDIA**

TF-313/A (3rd Floor)

ATMA House, Ashram Road

Ahmedabad – 380 009

Tel. : 91-9725663534/79-26588720

E-mail : eepcsroahd@eepcindia.net



**Application Form**  
**India Pavilion at Hannover Messe 2012, Hannover, Germany**  
**(23 - 27 April, 2012)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Total Space required (sq. mtr.)	:			
Amount with DD/at per Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to EU Countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please send us this Form duly filled in and signed along with full payment and following information for preparing CD:  
Company Profile (not more than 100 words); Contact Details (as per the Application Form); Logo – pdf or jpg format; E-Brochure – pdf format (within 2 pages); or Scanned copy of Product Catalogue/Pictures - pdf format.

Signature :

Date :

Office Seal :

## **EEPC India Invites Participation for India Pavilion in BIET 2012, Dhaka, Bangladesh (29 February – 03 March, 2012)**

BIET 2012 (Bangladesh International Industrial Engineering Tradeshow and Symposium) is the 3rd International Tradeshow & Symposium for the engineering and industrial industry. The show is jointly organized by ASK Trade & Exhibitions, India and Bangladesh Engineering Industry Owners' Association (BEIOA), which is an apex body of Engineering Industry and Entrepreneurs of Bangladesh. The 2nd edition of the exhibition organized in the year 2011 had over 100 exhibitors and over 8,500 business visitors. BIET 2012 has a concurrent show "SOLAR POWER" Expo which is an important component under the renewable energy sector of the country. It aims to act as a catalyst in exposure of emerging technologies, adaptation of innovative concepts and technical expertise.

Engineering sector especially light engineering plays a crucial role in the growth of Bangladesh economy. Light engineering sector comprising mainly of SMEs acts as a feeder to key national industries and plays a vital role in the socio-economic development of the country.

EEPC India is organizing an India Pavilion at BIET 2012 scheduled to be held during 29 February - 03 March 2012 at Dhaka, Bangladesh. This will be an excellent platform to update on products, technologies and trends in the relevant industry and sectors. It will, also, provide an excellent networking opportunity – interaction with key decision makers, developing business relations with manufacturers, customers, intermediaries.

### **Focus Products**

- Abrasives & Finishing Equipment
- Assembling Systems Assembly/Fastening/Tools
- Air Conditioning & Refrigeration Equipment
- Batteries UPS Systems & Voltage Stabilizers
- Blowers & Fans
- Boilers, Furnaces & Heating Elements
- Cable & Wires
- Related Software Technology
- CNC & SPM Heavy Machinery
- Casting & Forgings
- Controls & Instrumentation
- Cooling Towers & Heat Exchangers
- Dies & Moulds
- Drilling, Boring, Shearing & Bending Machines
- Electric Discharge Machines (EDM)
- HVAC
- Gears, Bearing, Belting & Motion Control Products
- Engineering Turnkey Project Consulting
- Hydraulics & Pneumatics
- Industrial Automation & Technology Consultancy
- Industrial Brushes & Cleaning Systems
- Industrial Safety & Security
- Machine, Power & Hand Tools
- Metalworking/Welding/Production
- Metal Forming Machine Tools
- Milling and Grinding Machines
- Motion Control
- Motors & Drives
- Oil, Lubricants & Filtration Systems
- Packaging, Bar-coding & Printing Equipment
- Pipes, Tubes, Hoses & Fittings
- Pollution Control & Water Treatment Equipment
- Pumps and Valves
- Polymers, Rubber & Plastic Processing Machines
- Process Equipment
- Quality/Testing Equipment
- Safety/Environmental/Security
- Special Purpose Machines (SPMs)
- Testing & Measuring Equipment





## Venue

Bangabandhu International Conference Centre  
Dhaka, Bangladesh

## Date

29 February - 03 March 2012 (4 days)

## Participation Charges

One side open booth : US\$ 190 per sq. mtr. or Indian ₹9,500 per sq. mtr.  
(Built up booth) + ₹978.50 per sq. mtr. Deposit towards Service Tax.  
10% extra for two sides open booth (subject to availability).

***If participants make payments in US Dollar, then Service Tax is not applicable. If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.***

## Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form  
OR
- ❖ Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH :  
JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA : 021000021  
CHIPS UID # 354459

## Date of Payment

Full payment is to be made along with the Application Form latest by **30th December, 2011**.

## Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **6th January, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.



## Display Booth

Participation charges includes following services for 9 sq. mtr. booth :

- Fascia
- One information desk
- Two folding chairs
- One spotlight
- Two fluorescent lights
- One waste basket
- One power socket
- Stand carpet

## Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first-served* basis.

## MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of ₹80,000 only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from EEPC India's Website: [www.eepcindia.org](http://www.eepcindia.org) or respective Regional and Sub-Regional Offices of EEPC India.

## Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 30th December, 2011** to the respective Regional & Sub-Regional Offices or to:

### **R. Maitra**

*Executive Director*

### **EEPC India**

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi - 110 001

Tel.: 91-11-23353353, 23711124/1125

Fax: 91-11-23310920

E-mail: [eepecto@eepcindia.net](mailto:eepecto@eepcindia.net)

Website : [www.eepcindia.org](http://www.eepcindia.org)

### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

### **EEPC India**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel.: 91-33-22890651/52/53

Fax: 91-33-22890654

E-mail: [eepch@eepcindia.net](mailto:eepch@eepcindia.net)

**Application Form**  
**India Pavilion at BIET 2012, Dhaka, Bangladesh**  
**(29 February - 03 March, 2012)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to South Asian countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)  
Sponsored by Ministry of Commerce & Industry, Government of India  
(An ISO 9001: 2000 organisation)

## **EEPC India Invites Participation in India Pavilion at Middle East Electricity 2012, Dubai, UAE**

**(February 07 - 09, 2012)**

Middle East Electricity Exhibition, *now in its 37th year, is rated* by exhibitors and visitors alike as the world's leading energy event focusing on power, lighting, new & renewable energy, nuclear and water sectors. The 2011 show had an impressive presence of over 1000 exhibitors from 58 countries and 14,522 visitors from 118 countries. Total visitors were 43,695.

EEPC India is organizing an India Pavilion at Middle East Electricity 2012 scheduled to be held during February 07 - 09, 2012 at Dubai, UAE. This will be an excellent platform to update on products, technologies and trends in the relevant industry and sectors. It will, also, provide an excellent networking opportunity – interaction with key decision makers, developing business relations with manufacturers, customers, intermediaries from all over the world.

### **Focus Products**

- Power Generation Equipment
- Automation Systems
- Batteries
- Distribution Equipment
- Electrical Wiring
- Accessories
- Fuse Switches
- Gas Turbines
- Gas Related Products & Services
- Generators
- Insulation Material
- Cable Accessories
- Lighting Equipment
- Overhead Line Equipment
- Power Factor Correction Equipment
- Power Monitoring & Supplies
- Safety Equipment
- Solar Energy Equipment
- Transmissions & Systems
- Turnkey Installations
- Wind Power etc.

### **Venue**

Dubai International Exhibition Centre  
Dubai, United Arab Emirates

### **Date**

7th to 9th February, 2012 (3 days)

### **Participation Charges**

One side open booth : US\$ 720 per sq. mtr. or Indian ₹36,000/- per sq. mtr.  
(Built up booth) + ₹3,708/- per sq. mtr. as deposit towards Service Tax.

10% extra for corner booths (subject to availability)

(Rate includes insurance charges of US\$ 195 per booth. The insurance is compulsory for each company. If any company has their own insurance which covered a limited liability up to US\$ 100,000 and if they can provide the proof to the organizer then they can waive off.)

***If participants make payments in US Dollar, then Service Tax is not applicable.***

***If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.***



## Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form  
OR

- ❖ Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road  
Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH:

JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA: 0002  
FEDWIRE ABA: 021000021  
CHIPS UID # 354459

## Date of Payment

Full payment is to be made along with the Application Form latest by **30th November, 2011**.

## Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **7th December, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

## Display Booth

Participation charges includes following services for 9 sq. mtr. booth:

- Fascia
- One table
- Two chairs
- One lockable counter
- Three spotlights
- Three shelves
- Stand carpet
- One power socket

## Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first-served* basis.



### MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of ₹80,000/- only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from EEPC India's Website: [www.eepcindia.org](http://www.eepcindia.org) or respective Regional and Sub-Regional Offices of EEPC India.

### Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 30th November, 2011** to the respective Regional & Sub-Regional Offices or to:

**R. Maitra**

*Executive Director*

**EEPC India**

Vandhna, 4th Floor

Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : [eepcto@eepcindia.net](mailto:eepcto@eepcindia.net)

Website : [www.eepcindia.org](http://www.eepcindia.org)

**Bhaskar Sarkar**

Addl. Executive Director & Secretary

**EEPC India**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel.: 91-33-22890651/52/53

Fax: 91-33-22890654

E-mail: [eepcho@eepcindia.net](mailto:eepcho@eepcindia.net)



**Application Form**  
**India Pavilion at Middle East Electricity 2012, Dubai, UAE**  
**(7 - 9 February, 2012)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to Middle East countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)  
Sponsored by Ministry of Commerce & Industry, Government of India  
(An ISO 9001: 2000 organisation)

## **EEPC India Invites Participation for India Pavilion at Practical World International Hardware Fair 2012 Cologne, Germany (4 - 7 March, 2012)**

Practical World International Hardware Fair is one of the major international exhibitions on hardware industry covering sectors like Tools, Industrial Supply, Locks & Fittings, Fasteners & Fittings. It is organized by Koelnmesse GmbH. It takes place every two years, corresponding to the innovation cycle within the sector.

Practical World is the place to discover the very latest innovations, discuss current trends with leading figures, establish new contacts and meet all the important decision-makers from trade and industry – in other words, an opportunity to truly hit the nail on the head.

In 2010 edition Practical World International Hardware Fair proved its role as a leader, 2,686 exhibitors came from 52 countries. 56,500 trade visitors from 124 countries, including 59 per cent from abroad visited.

EEPC INDIA is organizing an India Pavilion in Practical World International Hardware Fair 2012 which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

### **Focus Products**

#### **Tools**

- Manual hand-held tools
- Power tools (hand-held, stationary) and accessories
- Machine tools

#### **Industrial Supply**

- Compressed air tools
- High pressure cleaners
- Welding and soldering equipment
- Workshop fittings
- Shop and storeroom fittings
- Ladders and scaffolding
- Health and safety / job security

#### **Fasteners and Fixings, Fittings**

- Fastening technology
- Fixing technology
- Building fittings
- Furniture fittings
- Small fittings
- Decorative metal wares

#### **Home Improvement**

- Sanitary ware and fittings
- Chemical products
- Interiors and Furnishings
- Building materials, elements and accessories, outside structures
- Automotive supplies and accessories, two-wheeler accessories

### **Venue**

Koelnmesse Fair Grounds, Köln-Deutz  
Cologne, Germany

### **Date**

4 – 7 March, 2012 (4 days)

### **Participation Charges**

One side open (built-up booth) : Euro 300 per sq. mtr. or Indian Rs. 19,500/- per sq. mtr.  
(Minimum 9 sqm booth) + Rs. 2,009/- per sq. mtr. as Deposit towards Service Tax.  
20% extra for two sides open booth (subject to availability).



***If participants make payments in Euro, then Service Tax is not applicable. If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.***

### **Mode of Payment**

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form  
OR
- ❖ Swift Transfer in Euro (**to add Euro 40 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00142680000056  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH:

JP MORGAN CHASE BANK, FRANKFURT, GERMANY  
A/c. No. 623-16-02308  
SWIFT Code – CHASDEFX  
IBAN NO.: DE26501108006231602308

### **Booth Display**

Participation charges for a 9 sq. mtr. booth includes the following services:

- Carpeted floor
- One table
- One lockable cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

### **Date of Payment**

Full payment is to be made along with the Application Form latest by **30th November, 2011**.

### **Cancellation of Participation**

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 14th December, 2011. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### **Selection Criteria**

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.



### **Benefit of the member-exporters**

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore, no MDA grant would be available. However, the rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

### **Submission of Application**

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **30th November, 2011** to the respective Regional Offices or to :

**R. Maitra***Executive Director***EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

**B. Sarkar***Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net



**Application Form**  
**India Pavilion at Practical World International Hardware Fair 2012**  
**Cologne, Germany**  
**(4 - 7 March, 2012)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to European countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



## **EEPC India Invites Participation For India Pavilion at FENCETECH 2012, Miami Beach, Florida, USA**

**(25 - 27 January, 2012)**

FENCETECH 2012 is the largest Fence, Deck, Railing and Security show in North America Organized by American Fence Association (AFA), FENCETECH brings together industry's leading manufacturers, distributors and contractors to showcase the latest innovations in the fence industry. Scheduled during 25th January to 27th January, 2012 at Miami Beach Convention Centre, Miami, this show is also known as AFA's annual convention and trade show.

FENCETECH 2012 will witness participation by professional from agricultural products, construction drawing software, hand held specialty tools, home & garden and welding equipment industries.

EEPC India is organizing an India Pavilion at **FENCETECH 2012 and invites applications from its members** to participate in the show.

It will provide an excellent platform for the Indian exhibitors to showcase their products, meet industry professionals and explore the latest innovations in the fencing market. Growth potential for Indian manufacturers/exporters is significant in the North American fencing market.

### **Product Category**

The following products/areas would be covered in the exhibition:

- Access Control Devices
- Concrete/Cement Mixers Post Setting Equipment
- Chain-Link Fence & Accessories
- Composite Products & Accessories
- Deck & Railing Materials & Accessories
- Farm/Ranch Fence Materials
- Fence Fillers/Inserts
- Fittings
- Gates & Associated Products
- Gate Operators & Associated Products
- High Security
- Highway Fence Products
- Machinery/Equipment for Installation
- Machinery/Equipment for Manufacturing
- Ornamental Fence
- Paints, Coatings, Sealants
- Pipe & Tubing
- PVC, Vinyl/Plastic Fence
- Playground Equipment/Supplies
- Pool Safety Systems
- Post Caps, Finials
- Security Fence & Access Controls
- Signs
- Snow Fence
- Software/Computers
- Sports Fence & Accessories
- Tools/Power Tools
- Trucks (pickup)
- Wood Fence Materials & Accessories

### **Venue**

Miami Beach Convention Center, Miami Beach, Florida, USA

### **Date**

25 - 27th January, 2012 (3 days)

### **Participation Charges**

Built-up booth (Non-island space 8" high

Back drape and 3" high side dividers)

(Minimum 100 sq. ft. booth)

: US\$ 28 per sq. ft. or Indian ₹ 1,400 per sq. ft.

+ ₹ 144.20 per sq. ft. as deposit towards Service Tax.

***If participants make payments in US\$, then Service Tax is not applicable.***

***If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.***





## Mode of Payment

Full payment is to be made by :

- ❖ Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details :

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road  
Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH :

JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA : 021000021  
CHIPS UID # 354459

## Display Booth

There will be in-built display booths of 100 sq. ft. each. EEPC India will provide the following:

- Carpeted Floor
- One 4' Table (Draped)
- One Cabinet
- Two Chairs
- Three Spot Lights
- One Plug Socket
- One Wastepaper Basket
- Fascia

## Date of Payment

Full payment is to be made along with the **Application Form** latest by **30th November, 2011**. Payment may be made by Demand Draft/at par Cheque drawn in favour of “**EEPC INDIA**”.

## Cancellation of Participation

Request for cancellation of participation will not be entertained after the confirmation. Any cancellation after the confirmation shall result in forfeiture of the amount already paid on this account. In addition, the participating company shall be liable to make the full booth cost.

## Benefit for the member-exporters

EEPC INDIA is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.



## Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 30th November, 2011** to the respective Regional Offices or to:

**Shri R. Maitra**

*Executive Director*

**EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

**Shri B. Sarkar**

*Addl. Executive Director & Secretary*

**EEPC INDIA**

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net



**Application Form**  
**India Pavilion at FENCETECH 2012**  
**(25 - 27 January, 2012)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to USA (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

**Tender Information****Nigeria****(EEPC Ref. No. DB-907)**

Project : Skills Training and Vocational Education Project  
Loan No. 2100150010394  
Loan from AfDB

Notice No. : **AfDB361-811/11**

Issued by : Project Coordinating Unit  
Plot 644, Zambezi Crescent  
Opposite ETF Building  
Off Aguiyi Ironsi Way  
Maitama, Abuja, Nigeria  
Attn. : Project Manager  
Tel. : (234) 9873-4821  
E-mail : stvep@adf-stvep.org

Contract No.: **WKS/01/2011**

For : Engineering design, supply and installation of Solar Energy Systems.

Tender cost : Non-refundable fee of N30,000 or US\$ 200 or its equivalent amount in a freely convertible currency.

Bid security : US\$ 20,000.00 or N3,000,000

Bid deadline : **09.01.2012**

**Vietnam****(EEPC Ref. No. DB-908)**

Project : Northern Upland Health Support Project  
Credit No. 4398-VN; Project ID No. P082672  
Credit from IDA

Notice No. : **WB4803-811/11**

Issued by : Dr. Nguyen Hoang Long, Project Director  
Project Management Unit  
Northern Upland Health Support Project  
Ministry of Health  
Room 401-404, Building A1  
Van Phuc Diplomatic Compound  
298 - Kim Ma Street  
Hanoi, Vietnam  
Tel. : 0437367804  
E-mail : Nup\_procurement@fpt.vn

ICB No. : **04**

For : Procurement of 60 Ventilators and 48 CPAP Ventilators, Non-invasive. These equipments will be delivered for 61 district hospitals in 7 northern mountainous provinces in Vietnam.

Tender cost : Non-refundable fee of VND 2,100,000 or US\$ 100.00.

Bid security : US\$ 40,000.

Bid deadline : **27.12.2011**

## Vietnam

(EEPC Ref. No. DB-909)

Project : Second Rural Energy – Additional Financing Project – Phase 3  
Project ID No. P074688  
Credit from IDA

Notice No. : **WB4771-811/11**

Issued by : Northern Power Corporation  
No. 20 Tran Nguyen Han Str.  
Hoan Kiem Dist.  
Hanoi, Vietnam  
Tel. : 84 4 22100676/ 22100679  
Fax : 84 4 39343798  
E-mail : txt.bdald@gmail.com

Contract No.: **NPC-REII AF(3)-G01;G02;G03;G04;G05**

For : Supply of of Materials and Equipment for Second Rural Energy Project - Additional Financing – Phase 3 as follows :

- Package NPC-REII AF(3)-G01** : Procurement and Transportation of Conductors & Power Cables :
- NPC-REII AF(3)-G01 – Lot 1.TH : Procurement and Transportation of Conductors & Power Cables for Thanh Hoa Province
  - NPC-REII AF(3)-G01 – Lot 2.TB : Procurement and Transportation of Conductors & Power Cables for Thai Binh Province
  - NPC-REII AF(3)-G01 – Lot 3.HY : Procurement and Transportation of Conductors & Power Cables for Hung Yen Province

**Package NPC-REII AF(3)-G02** : Procurement and Transportation of MV Insulators and Accessories

**Package NPC-REII AF(3)-G03** : Procurement and Transportation of Distribution Transformer

- NPC-REII AF(3)-G03 – Lot 1.TH : Procurement and Transportation of Distribution Transformer for Thanh Hoa Province
- NPC-REII AF(3)-G03 – Lot 2.TB : Procurement and Transportation of Distribution Transformer for Thai Binh Province
- NPC-REII AF(3)-G03 – Lot 3. HY : Procurement and Transportation of Distribution Transformer for Hung Yen Province

**Package NPC-REII AF(3)-G04** : Procurement and Transportation of MV Switching and Protection Equipments

**Package NPC-REII AF(3)-G05** : Procurement and Transportation of LV Distribution Boards

Tender cost : US\$ 250.00 or 5,300,000 VND.

Bid security : **Package NPC-REII AF(3)-G01** :

- NPC-REII AF(3)-G01 – Lot 1.TH : 35,500 US\$ or 750,000,000 VND
- NPC-REII AF(3)-G01 – Lot 2.TB : 24,000 US\$ or 500,000,000 VND
- NPC-REII AF(3)-G01 – Lot 3.HY : 24,000 US\$ or 500,000,000 VND

**Package NPC-REII AF(3)-G02** : 6,000 US\$ or 130,000,000 VND

**Package NPC-REII AF(3)-G03** :

- NPC-REII AF(3)-G03 – Lot 1.TH : 45,000 US\$ or 950,000,000 VND
- NPC-REII AF(3)-G03 – Lot 2.TB : 3,500 US\$ or 75,000,000 VND
- NPC-REII AF(3)-G03 – Lot 3. HY : 12,500 US\$ or 260,000,000 VND

**Package NPC-REII AF(3)-G04** : 2,500 US\$ or 52,000,000 VND

**Package NPC-REII AF(3)-G05** : 8,000 US\$ or 170,000,000 VND

Bid deadline : **04.01.2012**

## Vietnam

(EEPC Ref. No. DB-910)

Project : Health Care in The South Central Coast Region Project  
Loan No. 2468-VIE (SF)  
Loan from ADB

Notice No. : **ADB192-811/11**

Issued by : Ministry of Health  
Health Care in the South Central Coast Region Project  
5th Floor, Building A  
138A Giang Vo Str, Ba Dinh Dist.  
Hanoi, Vietnam  
Tel. : (84-4) 3846-5730  
Fax : (84-4) 3736-5910  
E-mail : namtrungbo.adb@gmail.com

IFB No. : **001**

For : Supply of Medical equipment for Intensive Care unit, installation, related services :  
- **Lot 1** : Patient monitor (57 pieces; Patient monitor for operating room (24); Electric Syringe pump (41); Infusion pump (38)  
- **Lot 2** : Ventilator for adult and child (17); Ventilator for child (8); Continuous positive airway pressure (CPAP) ventilator (20)  
- **Lot 3** : Mobile oxygen concentrator (42); Pulse oxy meter(32); Defibrillator (10); Emergency bed (41); Pediatric Emergency bed (14);

**Bidders may either bid for one lot or more than one lot.**

Tender cost : Non-refundable fee of VND 2,000,000 or US\$ 100 + US\$ 100 for courier charges.

Bid deadline : **27.12.2011**

## **Vietnam**

(EEPC Ref. No. DB-911)

Project : Health Care in The South Central Coast Region Project  
Loan No. 2468-VIE (SF)  
Loan from ADB

Notice No. : **ADB193-811/11**

Issued by : Ministry of Health  
Health Care in the South Central Coast Region Project  
5th Floor, Building A  
138A Giang Vo Str, Ba Dinh Dist.  
Hanoi, Vietnam  
Tel. : (84-4) 3846-5730  
Fax : (84-4) 3736-5910  
E-mail : namtrungbo.adb@gmail.com

IFB No. : **002**

For : Supply of Imaging/Diagnostic equipment, installation, related services :  
- **Lot 1** : Mammography machine (1 piece); Mobile X- ray machine (1); X-ray radiographic system, HF (15 systems); Automatic X-ray film processor (17); Dental X-ray machine (5)  
- **Lot 2** : Colour doppler ultrasound apparatus (7); B&W ultrasound apparatus (18); Portable B&W ultrasound apparatus (3); Bone density apparatus (7)

**Bidders may either bid for one lot or more than one lot.**

Tender cost : Non-refundable fee of VND 2,000,000 or US\$ 100 + US\$ 100 for courier charges.

Bid deadline : **27.12.2011**

## **Vietnam**

(EEPC Ref. No. DB-912)

Project : Health Care in The South Central Coast Region Project  
Loan No. 2468-VIE (SF)  
Loan from ADB

Notice No. : **ADB194-811/11**



Issued by : Ministry of Health  
Health Care in the South Central Coast Region Project  
5th Floor, Building A  
138A Giang Vo Str, Ba Dinh Dist.  
Hanoi, Vietnam  
Tel. : (84-4) 3846-5730  
Fax : (84-4) 3736-5910  
E-mail : namtrungbo.adb@gmail.com

IFB No. : **003**

For : Supply of Inpatient-ob/gynpediatrics equipment, installation, related services :

- **Lot 1** : Automatic biochemistry analyzer (25 pieces); Electroly analyzer Na+, K+, C (4); Blood bag mixer with scale (2); Blood collection chair (2); Blood bag tube sealer (2); Refrigerated centrifuge for blood bag (1)
- **Lot 2** : Binocular microscope (5); Elisa system (9); Water Bi-distilling apparatus (1); Multi - function centrifuge (17); Incubator (12); Deep - refrigerator (2); Analytical balance (5); Bacteria identification and antibiogram apparatus (1); Blood coagulation meter (14)
- **Lot 3** : Automatic blood cell analyzer (26); Blood gas analyzer (9); Automatic urine analyzer (20); Blood bank refrigerator (12); Biological safety cabinet (8)

**Bidders may either bid for one lot or more than one lot.**

Tender cost : Non-refundable fee of VND 2,000,000 or US\$ 100 + US\$ 100 for courier charges.

Bid deadline : **27.12.2011**

## **Vietnam**

(EEPC Ref. No. DB-913)

Project : Health Care in The South Central Coast Region Project  
Loan No. 2468-VIE (SF)  
Loan from ADB

Notice No. : **ADB195-811/11**

Issued by : Ministry of Health  
Health Care in the South Central Coast Region Project  
5th Floor, Building A  
138A Giang Vo Str, Ba Dinh Dist.  
Hanoi, Vietnam  
Tel. : (84-4) 3846-5730  
Fax : (84-4) 3736-5910  
E-mail : namtrungbo.adb@gmail.com

IFB No. : **004**

For : Supply of Inpatient-ob/gynpediatrics equipment, installation, related services :

- **Lot 1** : Electrocardiograph (31 pieces); Electrocardiograph for stress testing (1); Ultrasonic nebulizer (25); Doppler foetus apparatus (21); Micro-computer electroencephalograph (4); Obstetrical monitor (22); Colposcope with TV system (13)
- **Lot 2** : Electric suction pump (47 pieces); Premature electric suction pump (10); Electric low pressure continous suction pump (12); Diathermy apparatus for cervix surgery HF/laser (7); Infant incubator (23); Infant warmer (19); Phototherapy lamp for jaundice (21)
- **Lot 3** : Hemodialysis apparatus (12 pieces); Extracorporeal lithotripsy system (2); Water treatment system for hemodialysis apparatus (3)

**Bidders may either bid for one lot or more than one lot.**

Tender cost : Non-refundable fee of VND 2,000,000 or US\$ 100 + US\$ 100 for courier charges.

Bid deadline : **27.12.2011**

(Source : UN Development Business Website)

**Public Notice****Public Notice No. 84 /2009-2014 (RE-2010)**

Dated 11th November, 2011

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued a **Public Notice No. 84/2009-2014 (RE-2010), dated 11th November, 2011** regarding **Modification of ANF2A of Handbook of Procedures, Vol. I, 2009-2014 - Application form for IEC**. The above Public Notice have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-PN-84-2010.pdf>)** for information of our Members.

**Policy Circular No. 45/2009-14 (RE-2010)**

Dated 8th November, 2011

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued **Policy Circular No. 45/2009-2014 (RE-2010), dated 8th November, 2011** regarding **Clarification on applicability of exchange rate for the purpose of calculation for composition fee**. The above Policy Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-CIR-45-2010.pdf>)** for information of our Members.

**Policy Circular No. 46/2009-14 (RE-2010)**

Dated 8th November, 2011

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued **Policy Circular No. 46 (RE-2010) 2009-14, dated 8th November, 2011** regarding **Authorizations issued by DGFT not transmitted by message exchange to Customs to be registered / operated on production of physical copy of authorization only**. The above Policy Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-CIR-46-2010.pdf>)** for information of our Members.

**Circular No. 49/2011-Customs**

Dated 4th November, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Circular No. 49/2011-Customs, dated 4th November, 2011** regarding **Eligibility of assessment of construction equipments under Project Imports Regulations (PIR), 1986 – Instructions**. The above Customs Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-CR-49-2011.pdf>)** for information of our Members.

**Circular No. 50/2011-Customs**

Dated 9th November, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Circular No. 50/2011-Customs, dated 9th November, 2011** regarding **Clearance of goods from Custom Bonded warehouses utilizing duty credit scrips of SFIS, VKGUY, FMS, FPS, SHIS**. The above Customs Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-CR-50-2011.pdf>)** for information of our Members.



## **Circular No. 51/2011-Customs**

Dated 11th November, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Circular No. 51/2011-Customs, dated 11th November, 2011** regarding **Location of Foreign Exchange Counters at International airports**. The above Customs Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-CR-51-2011.pdf>)** for information of our Members.

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**Shipping Information**

**Ships in Ports Information**

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
<b>CHENNAI (As on November 14, 2011)</b>					<b>KANDLA (As on November 11, 2011)</b>				
Deal Castle	9/11	11/11	14/11	S Pipes	Thor Harmony	7/11	11/11	14/11	DAP
Desh Garima	9/11	12/11	14/11	C.oil Sci	EGS Crest	7/11	10/11	12/11	DAP
Deva	12/11	13/11	14/11	Boxes	Jindal Kamla	9/11	10/11	12/11	S Pipes
Faneromeni	12/11	13/11	22/11	MoP	Eastern Frontier	6/11	10/11	11/11	Agri pdts
Han Spirit	11/11	12/11	19/11	S Pipes	TPC Wellington	23/9	9/11	12/11	Salt
Honor Pescadores	8/11	8/11	19/11	S Coils	Lubna	28/10	9/11	13/11	Wheat
Jag Pankhi	13/11	14/11	15/11	HSD	Glorious Sentosa	6/10	4/11	14/11	Logs
Jin Hai Tong	12/11	12/11	14/11	P Oil	Western Maple	9/10	4/11	20/11	Logs
Jindal Varuna	13/11	13/11	15/11	Logs	TPC Lyttelton	1/11	11/11	15/11	Rice
Jinyunhe	13/11	13/11	15/11	Boxes	<b>KOCHI (As on November 11, 2011)</b>				
L Amanda	11/11	13/11	14/11	Boxes	Sagar Deep	—	27/10	11/11	R Vessel
Ocean Tanzanite	14/11	14/11	15/11	Supply Arya	Bharat Seema	—	10/11	12/11	Pass
Pac Alkaid	13/11	13/11	17/11	S Pipes	Arabian Sea	—	10/11	12/11	Pass
Rosborg	27/10	29/10	14/11	S Coils	Lakshadweep Sea	—	10/11	12/11	Pass
Sagar Nidhi	4/11	4/11	14/11	R Vessel	Amet Majesty	—	6/11	12/11	Cruise
Sagar Sampada	10/11	10/11	15/11	R Vessel	Emanet	—	6/11	13/11	MoP
Sp Berlin	15/7	17/7	20/11	FO	Sanmar Sernade	—	9/11	11/11	M Spirit
Swaraj Dweep	14/11	14/11	17/11	Pass	Flores Sea	—	10/11	13/11	FO
Tci Surya	13/11	13/11	16/11	Boxes	Seaways Venture	—	11/11	12/11	Boxes
Thuringia Express	12/11	13/11	14/11	Boxes	Yangtze Star	—	10/11	12/11	Crude
<b>HALDIA (As on November 11, 2011)</b>					<b>KOLKATA (As on November 11, 2011)</b>				
A.p.drzic	26/9	—	—	L Ore	Golden Lake	11/11	—	—	CPO
Marcherokee	20/10	—	—	L Ore	New Blessing	11/11	—	—	Boxes
Mah.vishwamitra	03/11	—	—	LPG	Nicobar	10/11	—	—	GC
Mah.vamadeva	06/11	—	—	LPG	Itt Tiger	07/11	—	—	Logs
Lpg Linda	09/11	—	—	POL(P)	Itt Panther	10/11	—	—	GC
Hari Sagar	09/11	—	—	POL(P)	Tci Laxmi	09/11	—	—	Logs
Ocean Prologue	09/11	—	—	Boxes	Coral Hero	09/11	—	—	GC
Jag Amisha	10/11	—	—	Naptha	H.r.magician	10/11	—	—	Boxes
<b>JNPT (As on November 10, 2011)</b>					Mcp Vienna	09/11	—	—	Boxes
Callao Bridge	—	9/11	11/11	Boxes	Jindal Tara	10/11	—	—	Boxes
Sima Sadaf	—	9/11	11/11	Boxes	Eagle Asia-05	10/11	—	—	CPO
CSAV Renaico	—	6/11	10/11	Boxes	Fair Pigasos	10/11	—	—	CPO
Cimbria	—	10/11	11/11	Boxes	<b>MANGALORE (As on November 14, 2011)</b>				
Maersk Wisconsin	—	8/11	10/11	Boxes	Lok Pratap	10/11	12/11	16/11	Urea
APL Zircon	—	10/10	10/11	Boxes	Romandie	13/11	13/11	17/11	MoP
Swarna Ganga	—	10/10	11/11	C Oil	Darya Shaan	10/11	12/11	15/11	Cement
Hong Kong	—	9/11	11/11	E Oil	Fatahur Rahman	31/10	11/11	22/11	Timber
TS Nagoya	8/11	10/11	—	Boxes	Jag Ratan	13/11	13/11	14/11	IOP
CSL Ride	9/11	10/11	—	Boxes	M.bhavatreya	6/11	13/11	17/11	LPG
SCI Chennai	9/11	10/11	—	Boxes	Samos	11/11	13/11	15/11	Crude
Vedika Prem	9/11	10/11	—	HSD	Prathibha Indrayani	14/11	14/11	14/11	HSD
Lode Star Grace	9/11	10/11	—	MEG					



Name of the Vessel	Arrival	Berth	Sail	Cargo
Thameehla	6/11	W	—	Timber
Maersk Honour	7/11	W	—	LPG
Torm Republican	12/11	W	—	ATF
Soley-i	12/11	W	—	Palm Products
Nirmal Gautham	13/11	W	—	Urea
Marine Express	13/11	W	—	Nap
Gaz Fraternity	14/11	W	—	LPG

**MUMBAI (As on November 14, 2011)**

Wise Sw	—	11/11	15/11	Steel
Fortune Cloud	—	11/10	16/11	M A Phos
Liberty	—	9/11	15/11	Steel
Andinet	—	12/11	20/11	Boxes
Swiber Ada	—	14/11	15/11	Supply
Allcargo Arathi	—	6/11	14/11	Cement
Bbc Alaska	—	13/11	16/11	P Cargo
Kangana	—	14/11	15/11	S Cargo
Hr Facility	—	12/11	16/11	Steel
Daisy	—	20/9	16/11	Mach
Chandra Jupiter	—	9/11	14/11	Supply
Chandra Sun	—	9/11	14/11	Supply
Acacia N	—	17/10	14/11	R Phos
Vinalines	—	3/11	14/11	C Chips
San Marino	—	14/11	16/11	S Cargo
Jin Bi	—	14/11	19/11	S Cargo

**PARADIP (As on November 14, 2011)**

Colorado	11/11	12/11	15/11	M Ore
J Shine	1/11	8/11	17/11	P Cargo
Mighty Sky	13/11	13/11	16/11	C Coal
Prabhu Daya	12/11	12/11	16/11	NC Coal
Sanko Noble	5/11	12/11	14/11	Sul Acid
Kiveli	31/10	11/11	14/11	R Phos

**TUTICORIN (As on November 14, 2011)**

Han He	10/11	—	—	Granite
Perth I	13/11	—	—	L Stone
Indian Fortune	9/11	—	—	Logs
Mutha Pioneer	11/11	—	—	C Mat
Atlant Svenja	13/11	—	—	Mach
Bonthi li	11/11	—	—	C Mat
Tvisha	10/11	—	—	Steel
Lal Bahadur Shastri	14/11	—	—	Boxes
Asian Express	13/11	—	—	C Mat
Mt Chemical Arrow	13/11	—	—	C Lye
Qing Ping Hai	13/11	—	—	DAP
Ruby Star	2/11	—	—	Urea
Pfs Narayana	12/11	—	—	T Coal
APJ Akhil	14/11	—	—	T Coal

**VISAKHAPATNAM (As on November 14, 2011)**

Mighty Sky	11/11	—	—	S Coal
Michalakis	4/11	—	—	M Ore

Name of the Vessel	Arrival	Berth	Sail	Cargo
Unity	11/11	—	—	Boxes
Swarna Krishna	11/11	—	—	C Oil
Amis Wisdom VI	27/10	—	—	Peas
Progress	29/10	—	—	LPG
TCI Prabhu	4/11	—	—	Logs
Selecta	4/11	—	—	MoP
Fon Tai	19/10	—	—	Peas
Le Sheng	23/10	—	—	P Cargo
Team Spirit	10/11	—	—	MoP
Pacific Career	7/11	—	—	S Coal
Tamil Anna	9/11	—	—	T Coal
Anna Elizabeth	31/10	—	—	S Coal
Endeavour Strait	23/10	—	—	S Coal
Jinde 5	9/11	—	—	HRC
Sampurna Swarajya	11/11	—	—	HSD
Maple Express	9/11	—	—	Nap
Vinalines Ocean	3/11	—	—	MoP

**Key :** (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pds-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL- Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

**Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis**

**Mandi Gobindgarh**

**Open Market Rates of Rerollables (November 05, 2011)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

**Ingots**

Arc/Ind. Furnaces	
round quality (21x25)	36,400/-
structural quality (28x30)	36,100/-
Low carbon (12x16)	37,000/-
Semi-low carbon (18x21)	33,000/-
5x6 girder quality (25x30)	36,000/-
Runners/Risers	33,300/-
Bones/Clean	33,300/-

**Billets & Squares**

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	37,500/-
100x100 mm MS	37,500/-
125x125 mm MS	-
100x100 mm Concast-Billets	38,100/-
100x100 Concast-SAIL DSP	38,100/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

**Blooms**

Above 251 mm Bloom (HC)	33,300/-
Above 251 mm Bloom (MS)	33,300/-
Bloom 160x250 mm (DSP)	33,100/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	38,900/-
150x150 mm MS (SAIL)	38,900/-
Bloom Cut into pcs. (MS)	35,200/-
Bloom Cut into pcs. (Medium)	35,200/-
Bloom Cut into (Patra Pass)	34,200/-

**Slabs**

Durgapur Slabs 14"x3"	-
Durgapur Slabs	34,200/-
Bokaro Slab Heavy	33,100/-
Tata Concast Slab (Heavy)	33,100/-
Skelp Tisco	-

**Rails**

Untested Rail - 75 lbs.	33,600/-
Untested Rail - 90 lbs.	33,500/-
Untested Rail - 105 lbs.	33,500/-

Rej. Wheel (Big)	33,700/-
Rej. Wheel (Small)	33,200/-
Cut Tyre (Big)	33,000/-
Cut Tyre (Big)	33,000/-

**Melting Scrap (F.O.R.)**

Rolling Mill end (Fresh)	29,300/-
Good Godown	27,600/-
Godown Scrap	26,400/-
Turning	25,300/-
Tin Tapper	25,300/-
Sponge Iron	27,400/-

**Pig Iron (F.O.R.)**

Foundry Grade	35,500/-
Steel Grade	30,900/-
C.I. Turning	25,900/-
Degi Scrap	29,200/-
Deg Casting	37,700/-
Ingot Moulds (Old)	29,200/-
Ingot Moulds (New)	39,200/-
Cut Ingot Moulds	29,200/-

**Open Market Rates of Finished Goods (November 05, 2011)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

**M. S. Rounds**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3950/-	3850/-	3750/-	3800/-	3830/-	4000/-	4000/-	3950/-
Zindi Pass (Drawing)	-	-	-	3980/-	3980/-	4000/-	4000/-	3970/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 3750/-

**Heavy Rounds**

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	3950/-	4010/-	4110/-	4160/-	4260/-	4300/-	4340/-

**M. S. Squares**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3940/-	3840/-	3750/-	3750/-	3750/-	4000/-	4010/-	3960/-

**M. S. Angles**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	4110/-	4020/-	4020/-	4040/-	4040/-	4060/-	-	-	-	-	-	-
5 mm	-	4020/-	4000/-	3980/-	3960/-	3980/-	3980/-	4010/-	4020/-	-	-	-
6 mm	-	4020/-	4000/-	3980/-	3960/-	3980/-	3980/-	4010/-	4020/-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	4100/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	4200/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	4350/-

**M. S. Flats**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	3820/-	3840/-	3860/-	3880/-	3900/-	4240/-	4200/-	4120/-
5 mm	3920/-	4000/-	4000/-	3950/-	3950/-	3950/-	3950/-	3970/-
6 mm	3940/-	4010/-	4010/-	3960/-	3960/-	3960/-	3960/-	3975/-
10 mm	-	-	4010/-	3960/-	3960/-	3960/-	3960/-	3975/-
12/25 mm	-	-	4010/-	3960/-	3960/-	3960/-	3960/-	3975/-
18/19 Gauge	4140/-	4140/-	4140/-	4150/-	4180/-	4300/-	4250/-	4200/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), November 05, 2011]



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