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ENGINEERING EXPORT BULLETIN

EEPCINDIA
ENGINEERING THE FUTURE

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Highlights

India Pavilion at SIMTOS 2012, Kintex, Korea

EEPC INDIA is organising an India Pavilion at SIMTOS 2012, Kintex, Korea from 17 - 22 April, 2012. Members are requested to register their participation within 31st December, 2011

India Pavilion at Hannover Messe 2012, Hannover, Germany

EEPC INDIA is organising an India Pavilion at Hannover Messe 2012, Hannover, Germany from 23 - 27 April, 2012. Members are requested to register their participation within 31st January, 2012

India Pavilion in BIET 2012, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion in BIET 2012, Dhaka, Bangladesh from 29 February - 03 March, 2012. Members are requested to register their participation within 30th December, 2011

India Pavilion at Middle East Electricity 2012, Dubai, UAE

EEPC INDIA is organising an India Pavilion at Middle East Electricity 2012, Dubai, UAE from 7 - 9 February, 2012. Members are requested to register their participation within 15th December, 2011

India Pavilion at Practical World International Hardware Fair 2012, Cologne, Germany

EEPC INDIA is organising an India Pavilion at Practical World International Hardware Fair 2012, Cologne, Germany from 4 - 7 March, 2012. Members are requested to register their participation within 23rd December, 2011

Govt. Notifications/Circulars

Notification No. 107 /2011-Customs Dated 5th December, 2011 - Exempts from Special Additional Duty (SAD) all goods exempted under notification no. 104/2010-Customs, dated 1st October, 2010 when imported from Nepal



Shri Aman Chadha, EEPC India Chairman, delivering the Keynote Address at Export Award Presentation Function 2009-2010 organised by EEPC India (Southern Region) held on 6th December, 2011 at Chennai. On the dais (L - R) Shri M. Ganesan, Regional Director; Shri R. Subash Chandra Goel, Dy. Regional Chairman; His Excellency, The Governor of Tamil Nadu, Dr. K. Rosaiah; Shri R. K. Mutha, Regional Chairman; Shri R. Maitra, Executive Director and other dignitaries are also graced the occasion

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For information about EEPC INDIA
visit : www.eepcindia.org
For information about EEPC INDEE Exhibitions
visit : www.eepcindee.com

Chairman's Pen

My dear fellow exporters,

The grim picture with regard to the industrial growth and exports continue. On December 09, 2011, the Commerce Secretary downgraded India's engineering exports by US\$ 15 billion as a result of which engineering exports in the first eight months has now come down to US\$ 40.7 billion as opposed to the earlier data which stated that engineering exports in the first seven months itself was US\$ 51 billion.

Further, the announcement that industrial output declined by 5.1% in October 2011 adds to the woes of the industries and the Government as also the RBI must take a fresh look at the high interest rates which is stifling manufacturing.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is stylized and cursive.

(AMAN CHADHA)



Council's Activities

EEPC India Invites Participation in India Pavilion at SIMTOS 2012, KINTEX, Korea (17 - 22 April, 2012)

Seoul International Manufacturing Technology Show (SIMTOS) is a leading show on manufacturing technology and machine tools in Korea and is organized by Korea Machine Tool Manufacturers Association (KOMMA). SIMTOS 2012 is scheduled during April 17 to 22, 2012 at Kintex, Korea.

Korea ranks 5th in the world in machine tool production with significant volume of exports as well as imports. Its bilateral partners include, *inter alia*, China, USA, Germany, Japan, Italy, India, Russia, Turkey & Vietnam.

SIMTOS 2010 was successfully held with 459 companies from 27 countries and more than 70,000 visitors.

SIMTOS 2012 is the 15th edition of the show and is expected to be attended by 700 exhibitors from 35 countries in an exhibition space of over 1,00,000 sqm.

EEPC India, for the first time, is organizing an India Pavilion in this prestigious SIMTOS 2012 and invites application from the members for participation.

Product Category

The following products/areas would be covered in the exhibition:

- *Metal Cutting & Die-Mold Working:*
Lathes, Milling Machines, Machining Centers, EDM, Laser Processing Machines, Grinding Machines, Taping Machine, Polishing Machines, Drilling Machines, Gear Processing Machines, Lapping Machines, High-Speed Processing Machines, Water Jet Processing Machines, Deburring Machines Small, Fine and High-Precision Processors, Die and Moulds/Components for Dies and Moulds.
- *Press & Metal Forming:*
Cutting Machines, Bending Machines, Forging Machines, Sawing Machines, Spinning Machines, Line Processors, Mechanical and Hydraulic Presses, C Type Presses, H Type Presses, High Speed Presses, High Speed Pin Presses, Digital Servo Presses, Fine Blanking Presses, Transfer Presses.
- *Cutting-off & Welding:*
Welding and Gas Cutting Machines.
- *Tools & Related Equipment:*
Cutting Tools (Drills, End-mills, Tabs, Cutter), Hobs, Grinding Stones, Grinding Materials, Cooling Systems, Jig & Fixture, Marking, Lubricating System, Vices, Chucking Systems.
- *CAD/CAM, Measuring System & Robotics:*
CAD/CAM Softwares, 3D Measurement, Inspection, Machine Vision Systems Robotics, Automation (Encoder, Automatic Voltage Regulator).
- *Parts, Materials & Motion Controls:*
Materials, Bearings, LM Guide, Ball Screw, Curvic Coupling, Spindles, STC/APC Controllers, Motors (AC/DC, Gear Driver, Servo, etc.), Drivers, Encoders, Sensors, Reduction Gears, PLC, Actuator.



Venue

KINTEX (Korea International Exhibition Center)
Daehwa-dong, Ilsan-gu, Goyang-city
Gyeonggi-province, 411-766, Korea

Date

Tuesday, 17 – Sunday, 22 April 2012 (6 days)

Opening hours: 10:00 am to 17:00 pm

Participation Charges

One side open (built-up booth) : US\$ 160 per sq. mtr. or Indian Rs. 8,500/- per sq. mtr.
(Minimum 9 sqm booth) + Rs. 875.50/- per sq. mtr. as Deposit towards Service Tax.

Bare space (minimum 36 sqm) : US\$ 110 per sq. mtr. or Indian Rs. 6,000/- per sq. mtr.
+ Rs. 618/- per sq. mtr. as Deposit towards Service Tax.
10% extra for two sides open booth (subject to availability).

If participants make payments in US Dollar, then Service Tax is not applicable.

If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring “EEPC INDIA” along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL

THROUGH :

JP MORGAN CHASE BANK, NEW YORK

A/c. No. 001-1-406717

SWIFT Code – CHASUS33

CHIPS ABA : 0002

FEDWIRE ABA : 021000021

CHIPS UID # 354459



Display Booth

Each 9 sq. mtr. booth will consist of:

- Carpeting
- One table
- Three chairs
- One information desk
- 3 spotlights
- One socket
- One waste basket
- Fascia

Date of Payment

Full payment is to be made along with the **Application Form** latest by **31st December, 2011**. Payment may be made by Demand Draft/at par Cheque drawn in favour of “**EEPC INDIA**”.

Cancellation of Participation

Request for cancellation of participation will not be entertained after the confirmation. Any cancellation after the confirmation shall result in forfeiture of the amount already paid on this account. In addition, the participating company shall be liable to make the full booth cost.

Benefit for the member-exporters

EEPC INDIA is organizing this event under the MAI Scheme of Ministry of Commerce & Industries, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

The exhibition authorities will provide an accommodation for one person in twin sharing basis for booking of 18 sq. mtr. and above stall.

Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 31st December, 2011** to the respective Regional Offices or to:

S. Mukhopadhyay

Joint Director

EEPC INDIA

Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata - 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eepcindia.net

C. H . Nadiger

Sr. Assistant Director

EEPC India

Vinayaka Complex (2nd Floor)
44/45, residency Road Cross
Bangalore – 560 025
Tel. : 91-80-25581396/25588669
Fax : 91-80-25586914
E-mail : eepcsroblr@eepcindia.net
nadigerch@eepcindia.net



Application Form
India Pavilion at SIMTOS, Kintex, Korea
(17 - 22 April, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:	Bare Space :	Constructed booth :	
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to East Asian countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation in India Pavilion at Hannover Messe 2012 (23 - 27 April, 2012)

Hannover Messe is one of the world's leading technology event. It is the leading showplace for all sectors of industry – in particular mechanical and plant engineering, automotive sectors, electrical engineering and electronics. Hannover Messe 2012 is the conglomeration of eight high profile international trade shows under one roof. It offers a unique opportunity to establish contacts with many business leaders and unlock new sources of business potential. In 2011 edition 6,500 exhibitors from 65 countries participated and 2,28,476 visitors came from 90 countries.

Following eight leading trade shows that make up Hannover Messe 2012 will present a unique cross-section of key industrial technologies:

- **Industrial Automation:** Process, Factory and Building Automation Systems and Solutions (Halls 7-9, 11, 14-17)
- **Energy :** Renewable and Conventional Power Generation, Power Supply, Transmission, Distribution and Storage (Halls 11-13, 27)
- **MobiliTec :** Hybrid and Electric Powertrain Technologies, Mobile Energy Storage and Alternative Mobility Solutions (Hall 25)
- **Digital Factory :** Integrated Processes and IT Solutions (Hall 7)
- **Industrial Supply :** Industrial Subcontracting and Lightweight Construction (Halls 3-6)
- **CoilTechnica :** Coil Winding, Electric Motor, Generator and Transformer Technology (Hall 25)
- **IndustrialGreenTec :** Environmental Technology (Hall 26)
- **Research & Technology :** R&D and Technology Transfer (Hall 2)

EEPC INDIA is organizing an **India Pavilion** in the Industrial Supply, Energy, Industrial Automation sectors in Hannover Messe 2012. **Industrial Supply** - Subcontracting and Lightweight Construction will cover materials components and system for mechanical engineering, the automotive industry and plant industry. **Energy** sector is the leading trade fair for Renewable and Conventional Power Generation, Power Supply, Transmission, Distribution and Storage. **Industrial Automation** creates a platform for all the relevant disciplines - from energy-efficient power transmission to ultra-precise measurement and control systems.

Focus Products

Industrial Supply - Subcontracting and Lightweight Construction

Materials/Technology know-how

Steel, Metals, Non-Ferrous Metals, Rubber, Plastics, Ceramics, Composites, Special & Hybrid Materials

Development Design and Processes

Non-cut Component Manufacturing : Casting, Solid Forming and Sheet Metal Forming, Machining, Joining/Fastening Techniques, Materials Treatment, Engineering, Design, Industrial Services

Parts, Components & Systems

Semi-finished Products, Systems and Subassemblies, Intermediate and Finished Products

Energy Sector

Power Generation and Supply

Services and technologies from fuel cells to all-inclusive contracting packages and low-cost solutions for energy supply

Transmission and Distribution

Cabling, transformers, switchgear, power supplies, instrumentation, network management, systems engineering and components, transport technologies of oil, gas and water

Conventional Energy

Oil, gas, coal and nuclear energy

Renewable Energy

Solar energy/solar heating, biomass, biogas, bio-fuels, geothermal energy and hydroelectric power



Industrial Automation Sector

Mechanical and plant engineering, power transmission and motion control, instrumentation and sensor technology, robotics, electro automation & IT, energy efficiency in industrial processes, industrial communications, software and industrial control systems, industrial security systems, wireless automation, mobile robots & autonomous systems, field devices, industrial embedded, image-processing and identification systems, protection against product piracy

Venue

Hannover Fair Grounds
 Messegelände
 30521 Hannover, Germany

Date

Monday, 23rd - Friday, 27th April, 2012

Booth Size : Hall 3 : 3.5 x 3 = 10.5 sq. mtr.
 3 x 3 = 9 sq. mtr. (limited booth)
 Hall 12 : 3 x 3 = 9 sq. mtr.
 Larger booths in multiple of 3 sq. mtr. are also available.

Initially EEPC India has booked space in Hall 3 (Industrial Supply sector) and Hall 12 (Energy sector). If any member is interested to participate in other sectors, they may apply mentioning their desired Hall number. EEPC will try to accommodate them subject to availability of space.

Participation Charges

For SMEs

One side open booth : Euro 260 per sq. mtr. or Indian Rs. 17,000/- per sq. mtr.
 (Built up booth) + Rs. 1,751/- per sq. mtr. as deposit towards Service Tax.
 Two sides open booth : Euro 290 per sq. mtr. or Indian Rs. 19,000/- per sq. mtr.
 (Built up booth) + Rs. 1,957/- per sq. mtr. as deposit towards Service Tax.
 (subject to availability)

For Non-SMEs

Built up booth : Euro 300 per sq. mtr. or Indian Rs. 20,000/- per sq. mtr.
 + Rs. 2,060/- per sq. mtr. as deposit towards Service Tax.

If participants make payments in Euro, then Service Tax is not applicable. If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in Euro (**to add Euro 40 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank	:	HDFC BANK LTD
Address of the Bank	:	Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code	:	0014
Account Number	:	00142680000056
Beneficiary Name	:	EEPC INDIA
SWIFT Code	:	HDFCINBBCAL

THROUGH:

JP MORGAN CHASE BANK, FRANKFURT, GERMANY
 A/c. No. 623-16-02308
 SWIFT Code – CHASDEFX
 IBAN NO.: DE26501108006231602308

**Participation charge includes following services:**

- Display Booth with standard furniture
- Catalogue/EBI listing by Hannover Messe
(In alphabetical section - name/address and in product section - three product entries)
- Guide to Exhibitors and interactive CD on Indian participants to be distributed at the show
- On site assistance in various business related matters
- Electricity charges for three spotlights as mentioned below (**cost of electricity for additional spotlights has to be borne by the participants on actual**)
- Stand cleaning services

Date of Payment

Full payment is to be made along with the Application Form latest by 31st January, 2012.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **7th February, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

There will be in-built display booths of 9/10.5 sq. mtr. each. EEPC India will provide the following:

- Carpeted floor
- One table
- One lockable cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

Note: If any participant orders for additional furniture/services to Hannover Messe through OBS the cost of the same will have to be borne by the concerned participant.

Selection Criteria

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis.**

Benefit of the Member-Exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

Participants' Details

In Hannover Messe 2012 EEPC India intends to circulate the details of all the participants in a **CD Format** on a complimentary basis instead of printed Exhibitors' Profiles. The CD will be highly interactive and will be a ready reckoner for the overseas buyers.

Participants are requested to send the following information along with the Application Form in CD or over email to the respective Regional Offices with a copy to Head Office (email id: eepcho@eepcindia.net):

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpg format;
- (iv) E-Brochure – pdf format (within 2 pages); or
- (v) Scanned copy of Product Catalogue/Product Pictures - pdf format.

Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with **full Payment latest by 31st January, 2012** to any of the following:

R Maitra

Executive Director

EEPC INDIA

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353, 23711124/1125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Ms Anima Pandey

Regional Director

EEPC INDIA

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@eepcindia.net

K V Rajasekharan

Assistant Director

EEPC INDIA

4A, Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepcrodel@eepcindia.net

Opinder Singh

Sr. Assistant Director

EEPC INDIA

Plot Comm. 1, Focal Point

Jalandhar – 144 004

Tel. : 91-181-2602264

Fax : 91-181-2601124

E-mail: eepcsrojld@eepcindia.net

J V Raja Gopal Rao

Sr. Assistant Director

EEPC INDIA

'Soham Mansion' (1st Floor)

No. 5-4-187/3 & 4/4, M. G. Road

Secunderabad – 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : eepcsrohyd@eepcindia.net

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC INDIA

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Rajat Srivastava

Regional Director

EEPC INDIA

Centre 1 (12th Floor)

World Trade Centre

Cuffe Parade

Mumbai - 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcromum@eepcindia.net

M Ganesan

Regional Director

EEPC INDIA

Greems Dugar (3rd Floor)

149, Greems Road

Chennai - 600 006

Tel. : 91-44-28295501/5502

Fax : 91-44-28290495

E-mail : eepcrochen@eepcindia.net

C H Nadiger

Sr. Assistant Director

EEPC INDIA

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore – 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : eepcsroblr@eepcindia.net

Sudhakaran C K Nair

Assistant Director

EEPC INDIA

TF-313/A (3rd Floor)

ATMA House, Ashram Road

Ahmedabad – 380 009

Tel. : 91-9725663534/79-26588720

E-mail : eepcsroahd@eepcindia.net



Application Form
India Pavilion at Hannover Messe 2012, Hannover, Germany
(23 - 27 April, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Total Space required (sq. mtr.)	:			
Amount with DD/at per Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to EU Countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please send us this Form duly filled in and signed along with full payment and following information for preparing CD:
Company Profile (not more than 100 words); Contact Details (as per the Application Form); Logo – pdf or jpg format; E-Brochure – pdf format (within 2 pages); or Scanned copy of Product Catalogue/Pictures - pdf format.

Signature :

Date :

Office Seal :



EEPC India Invites Participation for India Pavilion in BIET 2012, Dhaka, Bangladesh (29 February – 03 March, 2012)

BIET 2012 (Bangladesh International Industrial Engineering Tradeshow and Symposium) is the 3rd International Tradeshow & Symposium for the engineering and industrial industry. The show is jointly organized by ASK Trade & Exhibitions, India and Bangladesh Engineering Industry Owners' Association (BEIOA), which is an apex body of Engineering Industry and Entrepreneurs of Bangladesh. The 2nd edition of the exhibition organized in the year 2011 had over 100 exhibitors and over 8,500 business visitors. BIET 2012 has a concurrent show "SOLAR POWER" Expo which is an important component under the renewable energy sector of the country. It aims to act as a catalyst in exposure of emerging technologies, adaptation of innovative concepts and technical expertise.

Engineering sector especially light engineering plays a crucial role in the growth of Bangladesh economy. Light engineering sector comprising mainly of SMEs acts as a feeder to key national industries and plays a vital role in the socio-economic development of the country.

EEPC India is organizing an India Pavilion at BIET 2012 scheduled to be held during 29 February - 03 March 2012 at Dhaka, Bangladesh. This will be an excellent platform to update on products, technologies and trends in the relevant industry and sectors. It will, also, provide an excellent networking opportunity – interaction with key decision makers, developing business relations with manufacturers, customers, intermediaries.

Focus Products

- Abrasives & Finishing Equipment
- Assembling Systems Assembly/Fastening/Tools
- Air Conditioning & Refrigeration Equipment
- Batteries UPS Systems & Voltage Stabilizers
- Blowers & Fans
- Boilers, Furnaces & Heating Elements
- Cable & Wires
- Related Software Technology
- CNC & SPM Heavy Machinery
- Casting & Forgings
- Controls & Instrumentation
- Cooling Towers & Heat Exchangers
- Dies & Moulds
- Drilling, Boring, Shearing & Bending Machines
- Electric Discharge Machines (EDM)
- HVAC
- Gears, Bearing, Belting & Motion Control Products
- Engineering Turnkey Project Consulting
- Hydraulics & Pneumatics
- Industrial Automation & Technology Consultancy
- Industrial Brushes & Cleaning Systems
- Industrial Safety & Security
- Machine, Power & Hand Tools
- Metalworking/Welding/Production
- Metal Forming Machine Tools
- Milling and Grinding Machines
- Motion Control
- Motors & Drives
- Oil, Lubricants & Filtration Systems
- Packaging, Bar-coding & Printing Equipment
- Pipes, Tubes, Hoses & Fittings
- Pollution Control & Water Treatment Equipment
- Pumps and Valves
- Polymers, Rubber & Plastic Processing Machines
- Process Equipment
- Quality/Testing Equipment
- Safety/Environmental/Security
- Special Purpose Machines (SPMs)
- Testing & Measuring Equipment



Venue

Bangabandhu International Conference Centre
Dhaka, Bangladesh

Date

29 February - 03 March 2012 (4 days)

Participation Charges

One side open booth : US\$ 190 per sq. mtr. or Indian ₹9,500 per sq. mtr.
(Built up booth) + ₹978.50 per sq. mtr. Deposit towards Service Tax.
10% extra for two sides open booth (subject to availability).

If participants make payments in US Dollar, then Service Tax is not applicable. If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL

THROUGH :
JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA : 0002
FEDWIRE ABA : 021000021
CHIPS UID # 354459

Date of Payment

Full payment is to be made along with the Application Form latest by **30th December, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **6th January, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.



Display Booth

Participation charges includes following services for 9 sq. mtr. booth :

- Fascia
- One information desk
- Two folding chairs
- One spotlight
- Two fluorescent lights
- One waste basket
- One power socket
- Stand carpet

Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first-served* basis.

MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of ₹80,000 only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from EEPC India's Website: www.eepcindia.org or respective Regional and Sub-Regional Offices of EEPC India.

Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 30th December, 2011** to the respective Regional & Sub-Regional Offices or to:

R. Maitra

Executive Director

EEPC India

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi - 110 001

Tel.: 91-11-23353353, 23711124/1125

Fax: 91-11-23310920

E-mail: eepecto@eepcindia.net

Website : www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC India

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel.: 91-33-22890651/52/53

Fax: 91-33-22890654

E-mail: eepch@eepcindia.net



Application Form
India Pavilion at BIET 2012, Dhaka, Bangladesh
(29 February - 03 March, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to South Asian countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation in India Pavilion at Middle East Electricity 2012, Dubai, UAE

(February 07 - 09, 2012)

Middle East Electricity Exhibition, *now in its 37th year, is rated* by exhibitors and visitors alike as the world's leading energy event focusing on power, lighting, new & renewable energy, nuclear and water sectors. The 2011 show had an impressive presence of over 1000 exhibitors from 58 countries and 14,522 visitors from 118 countries. Total visitors were 43,695.

EEPC India is organizing an India Pavilion at Middle East Electricity 2012 scheduled to be held during February 07 - 09, 2012 at Dubai, UAE. This will be an excellent platform to update on products, technologies and trends in the relevant industry and sectors. It will, also, provide an excellent networking opportunity – interaction with key decision makers, developing business relations with manufacturers, customers, intermediaries from all over the world.

Focus Products

- Power Generation Equipment
- Automation Systems
- Batteries
- Distribution Equipment
- Electrical Wiring
- Accessories
- Fuse Switches
- Gas Turbines
- Gas Related Products & Services
- Generators
- Insulation Material
- Cable Accessories
- Lighting Equipment
- Overhead Line Equipment
- Power Factor Correction Equipment
- Power Monitoring & Supplies
- Safety Equipment
- Solar Energy Equipment
- Transmissions & Systems
- Turnkey Installations
- Wind Power etc.

Venue

Dubai International Exhibition Centre
Dubai, United Arab Emirates

Date

7th to 9th February, 2012 (3 days)

Participation Charges

One side open booth : US\$ 720 per sq. mtr. or Indian ₹36,000/- per sq. mtr.
(Built up booth) + ₹3,708/- per sq. mtr. as deposit towards Service Tax.

10% extra for corner booths (subject to availability)

(Rate includes insurance charges of US\$ 195 per booth. The insurance is compulsory for each company. If any company has their own insurance which covered a limited liability up to US\$ 100,000 and if they can provide the proof to the organizer then they can waive off.)

If participants make payments in US Dollar, then Service Tax is not applicable.

If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.



Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form
OR

- ❖ Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road
Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL

THROUGH:

JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA: 0002
FEDWIRE ABA: 021000021
CHIPS UID # 354459

Date of Payment

Full payment is to be made along with the Application Form latest by **15th December, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **15th December, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

Participation charges includes following services for 9 sq. mtr. booth:

- Fascia
- One table
- Two chairs
- One lockable counter
- Three spotlights
- Three shelves
- Stand carpet
- One power socket

Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first-served* basis.



MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of ₹80,000/- only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from EEPC India's Website: www.eepcindia.org or respective Regional and Sub-Regional Offices of EEPC India.

Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 15th December, 2011** to the respective Regional & Sub-Regional Offices or to:

R. Maitra

Executive Director

EEPC India

Vandhna, 4th Floor

Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC India

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel.: 91-33-22890651/52/53

Fax: 91-33-22890654

E-mail: eepcho@eepcindia.net



Application Form
India Pavilion at Middle East Electricity 2012, Dubai, UAE
(7 - 9 February, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to Middle East countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation for India Pavilion at Practical World International Hardware Fair 2012 Cologne, Germany (4 - 7 March, 2012)

Practical World International Hardware Fair is one of the major international exhibitions on hardware industry covering sectors like Tools, Industrial Supply, Locks & Fittings, Fasteners & Fittings. It is organized by Koelnmesse GmbH. It takes place every two years, corresponding to the innovation cycle within the sector.

Practical World is the place to discover the very latest innovations, discuss current trends with leading figures, establish new contacts and meet all the important decision-makers from trade and industry – in other words, an opportunity to truly hit the nail on the head.

In 2010 edition Practical World International Hardware Fair proved its role as a leader, 2,686 exhibitors came from 52 countries. 56,500 trade visitors from 124 countries, including 59 per cent from abroad visited.

EEPC INDIA is organizing an India Pavilion in Practical World International Hardware Fair 2012 which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

Focus Products

Tools

- Manual hand-held tools
- Power tools (hand-held, stationary) and accessories
- Machine tools

Industrial Supply

- Compressed air tools
- High pressure cleaners
- Welding and soldering equipment
- Workshop fittings
- Shop and storeroom fittings
- Ladders and scaffolding
- Health and safety / job security

Fasteners and Fixings, Fittings

- Fastening technology
- Fixing technology
- Building fittings
- Furniture fittings
- Small fittings
- Decorative metal wares

Home Improvement

- Sanitary ware and fittings
- Chemical products
- Interiors and Furnishings
- Building materials, elements and accessories, outside structures
- Automotive supplies and accessories, two-wheeler accessories

Venue

Koelnmesse Fair Grounds, Köln-Deutz
Cologne, Germany

Date

4 – 7 March, 2012 (4 days)

Participation Charges

One side open (built-up booth) : Euro 300 per sq. mtr. or Indian Rs. 19,500/- per sq. mtr.
(Minimum 9 sqm booth) + Rs. 2,009/- per sq. mtr. as Deposit towards Service Tax.
20% extra for two sides open booth (subject to availability).



If participants make payments in Euro, then Service Tax is not applicable. If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring “EEPC INDIA” along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in Euro (**to add Euro 40 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code : 0014
Account Number : 00142680000056
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL

THROUGH:

JP MORGAN CHASE BANK, FRANKFURT, GERMANY
A/c. No. 623-16-02308
SWIFT Code – CHASDEFX
IBAN NO.: DE26501108006231602308

Booth Display

Participation charges for a 9 sq. mtr. booth includes the following services:

- Carpeted floor
- One table
- One lockable cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

Date of Payment

Full payment is to be made along with the Application Form latest by **23rd December, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 23rd December, 2011. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Selection Criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.



Benefit of the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore, no MDA grant would be available. However, the rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **23rd December, 2011** to the respective Regional Offices or to :

R. Maitra

Executive Director

EEPC INDIA

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

B. Sarkar

Addl. Executive Director & Secretary

EEPC INDIA

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net



Application Form
India Pavilion at Practical World International Hardware Fair 2012
Cologne, Germany
(4 - 7 March, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to European countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

Tender Information**Bangladesh****(EEPC Ref. No. DB-927)**

Project : Dhaka Water Supply Sector Development Project
Loan No. 2382-BAN (SF)
Loan from ADB

Notice No. : **ADB211-813/11**

Issued by : Dhaka Water Supply Sector Development Project
98 Kazi Nazrul Islam Avenue, Kawran Bazar
8th Floor, WASA Bhaban
Dhaka 1215, Bangladesh
Attn. : Mohammad Shahjahan
Additional Chief Engineer and Project Director
Tel. : (880-2) 911-6033
Fax : (880-2) 911-6086
E-mail : pddwssdp@gmail.com

Contract No.: **ICB-04.3**

For : Procurement of Regular Valves (Gate Valve and Non-Return Valves) under the Dhaka Water Supply Sector Development Project.
Major items of goods :

- DN 100 - DN 400 Gate Valves = 3,080 Nos.
- DN 100 - DN 400 Non-Return (Check) Valves = 289 Nos.

Tender cost : Non-refundable fee of Tk. 5,000 or in US\$ 75.

Bid deadline : **12.01.2012**

Cambodia**(EEPC Ref. No. DB-928)**

Project : Second Health Sector Support Program (HSSP2)
IDA 4470-KH, Project ID No. P102284

Notice No. : **WB5150-813/11**

Issued by : Charles Kendall & Partners Limited
Independent Procurement Agent
No. 6, St. 86, Sangkat Srash Chok, Khan Daun Penh
Phnom Penh, Cambodia
Tel. : (855-023) 724-064
Fax : (855-023) 724-063
E-mail : info@ckp-swbapc.com

IFB No. : **HSSP2-CKP-11-ICB-G-020**

For : Supply and delivery of Ambulances : 34 Units

Tender cost : Non-refundable fee of US\$ 50.00 and additional courier fee of US\$ 50.00.

Bid deadline : **19.01.2012**

Ghana

(EEPC Ref. No. DB-929)

Project : Social Opportunities Project (SOP)
Credit No. 4735-GH; Project ID No. P115247
Credit from IDA

Notice No. : **WB5210-813/11**

Issued by : The National Coordinator
Social Opportunities Project
National Coordinating Office (NCO)
Agricultural Engineering Services Directorate (AESD) Offices
Near El-Wak Sports Stadium
P.O. Box CT 3742, Cantonments
Accra, Ghana
Tel. : 233-302-770246/0289-770246
Fax : 233-302-770247
E-mail : kofibedu@yahoo.com.

Bid No. : **MLGRD/SOP/PV/ICB/2011/01**

For : Supply of Vehicles :

- Item No. 1 : Saloon Car
- Item No. 2 : 4x4 Double cabin pick up
- Item No. 3 : 4x4 7-Seater Station Wagon

Tender cost : Non-refundable fee of US\$ 100 or its equivalent and additional courier fee of US\$ 90.

Bid deadline : **24.01.2012**

Nepal

(EEPC Ref. No. DB-930)

Project : Additional Financing for Power Development Project
Credit No. 4637-NEP/Gr. No. H506-NEP; Project ID No. P043311
Credit and Grant from IDA

Notice No. : **WB5169-813/11**

Issued by : Krishna Bahadur Thapa
Project Manager
Kathmandu Valley Distribution System Strengthening Project
Power Development Project, Part 2
Room No. E212, NEA Training Center
Kharipati, Nepal
Tel. : +977-1-6620035
Fax : +977-1-6620028
E-mail : neakvdsrp@wlink.com.np

Contract No.: **ICB-KVDSR05/2009-RE**

For : Supply and Delivery of Accessories for HV ABC/Covered Conductor and LV ABC.

Tender cost : Non-refundable fee of NRs 25,000 + NRs 5000 (postal charges).

Bid security : Not less than US\$ 51,000 or equivalent amounts in a freely convertible currency.

Bid deadline : **20.01.2012**

Pakistan

(EEPC Ref. No. DB-931)

Project : Power Distribution Enhancement Investment Program, Tranche II
Loan No. 2727-PAK
Loan from ADB

Notice No. : **ADB213-813/11**

Issued by : The Gujranwala Electric Power Company Limited (GEPCO)
565-A Model Town
G. T. Road, Gujranwala, Pakistan
Attn. : Chief Engineer (Development)
Tel. : (92-55) 920-0836, 920-0519/26
E-mail : cedevgepco@gmail.com

Contract No.: **ADB-2727-GEPCO-06 (ICB)**

For : Procurement of Plant, design, supply and installation of five 132 kV Transmission Lines (127 Km) different circuits in GEPCO Area.

Tender cost : Non-refundable fee of Rs. 10,000 or US\$ 120 + US\$ 100 (courier charges).

Bid deadline : **14.02.2012**

Tanzania

(EEPC Ref. No. DB-932)

Project : Zanzibar Urban Services Project (ZUSP)
Credit No. 4861-TZ; Project ID No. P111155
Credit from IDA

Notice No. : **WB5200-813/11**

Issued by : Project Coordinator
Zanzibar Urban Services Project (ZUSP)
President Office, Finance, Economy and Development Planning
First Floor, Sea View-wing, Vuga Street
P.O. Box 874
Zanzibar, Tanzania
Tel. : +255 024 22 35128
Fax : +255 024 22 35129
E-mail : zusp.mofea79@gmail.com

Tender No. : **POFEDP/ZUSP/WB/BD/2/2010/2011**

For : Supply of Trucks for Sewage Disposal and Drainage Cleaning, Aerial Lift Truck for Street Light Repair and Breakdown Truck :

- **Lot 1** : Supply of Truck with Cesspit Emptyer (1)
- **Lot 2** : Supply of Aerial lift Truck for Street Light repair (1)
- **Lot 3** : Supply of Small Tipping Trucks for road and drainage cleaning (2)
- **Lot 4** : Supply of Small Vacuum Tanker (1)
- **Lot 5** : Supply of Small Vacuum and high pressure jet truck (1)
- **Lot 6** : Supply of High Pressure Sewer Cleaner Units (2)
- **Lot 7** : Supply of Break down Truck (1)

Tender cost : Non refundable fee of Tanzanian Shillings 100,000 (One Hundred Thousands only) or its equivalent in a freely convertible currency.

Bid security : 2.5% of the bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **20.01.2012**

Tanzania

(EEPC Ref. No. DB-933)

Project : Zanzibar Urban Services Project (ZUSP)
Credit No. 4861-TZ; Project ID No. P111155
Credit from IDA

Notice No. : **WB5181-813/11**

Issued by : Project Coordinator
Zanzibar Urban Services Project (ZUSP)
President Office, Finance, Economy and Development Planning
First Floor, Sea View-wing, Vuga Street
P.O. Box 874
Zanzibar, Tanzania
Tel. : +255 024 22 35128
Fax : +255 024 22 35129
E-mail : zusp.mofea79@gmail.com

Tender No. : **POFEDP/ZUSP/WB/ZMC/SWDTE/06/2010/2011**

For : Supply of Solid Waste Disposal Trucks and Equipment for Solid Waste Collection :
● Lot No. 1 : Supply Waste Bins Plastic 60 Litres Capacity, Unit : Nrs, Quantity : 1,000
● Lot No. 2 : Supply of Skip Trucks with Skip Loaders, Unit : Nrs, Quantity : 5
● Lot No. 3 : Supply of Open Tipper Trucks - 7 tons pay load with tipper volume of 10 m³, Unit : Nrs, Quantity : 2
● Lot No. 4 : Supply of Refuse Compactor Trucks - 10 m³ volume. , Unit : Nrs, Quantity : 2

Tender cost : Non refundable fee of Tanzanian Shillings 100,000 (One Hundred Thousands only) or its equivalent in a freely convertible currency.

Bid security : 2.5% of the bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **20.01.2012**

Vietnam

(EEPC Ref. No. DB-934)

Project : Renewable Energy Development and Network Expansion and Rehabilitation for Remote Communes Sector Project
Loan No. 2517-VIE
Loan from ADB

Notice No. : **ADB216-813/11**

Issued by : Southern Power Corporation
International Relations Department
72 Hai Ba Trung Street
Ben Nghe Ward, District 1
Ho Chi Minh City, Vietnam
Tel. : (84-8) 2220-0350
Fax : (84-8) 2220-0352
E-mail : qhqt_ird@evnspc.vn

Bid No. : **12-2011/RERC/EVNSPC/Package 7G**

For : Procurement of Single Phase Watt-Hour Meter.

Tender cost : Non-refundable fee of VND 2,200,000 (Vietnam Dongs), VAT included, or US\$ 110.

Bid deadline : **16.01.2012**

(Source : UN Development Business Website)

Public Notice**Notification No. 107/2011-Customs**

Dated 5th December, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 107/2011-Customs, dated 5th December, 2011** regarding **Exempts from Special Additional Duty (SAD) all goods exempted under notification no. 104/2010-Customs, dated 1st October, 2010 when imported from Nepa**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NT-107-2011.pdf>)** for information of our Members.

Notification No. 108/2011-Customs

Dated 5th December, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 108/2011-Customs, dated 5th December, 2011** regarding **Rescinds Notification No. 78/2006-Customs, dated the 8th August, 2006**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NT-108-2011.pdf>)** for information of our Members.

**RBI/2011-12/293**
A.P. (DIR Series) Circular No. 54

Dated 8th December, 2011

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 54, dated 8th December, 2011** regarding **Deferred Payment Protocols between Government of India and erstwhile USSR**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-54-11-12.pdf>)** for information of our Members.

RBI/2011-12/295
A.P. (DIR Series) Circular No. 55

Dated 9th December, 2011

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 55, dated 9th December, 2011** regarding **FDI in India - Issue of equity shares under the FDI scheme allowed under the Government route**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-55-11-12.pdf>)** for information of our Members.

Shipping Information

Ships in Ports Information

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
CHENNAI (As on December 12, 2011)					KOCHI (As on December 12, 2011)				
Abul Kalam Azad	10/12	10/12	12/12	C Oil	Sentosa	22/11	6/12	15/12	T Logs
Bbc Ostfriesland	2/12	10/12	18/12	Maize	Hoang Son	24/11	6/12	13/12	T Logs
Diamond Express	7/12	9/12	16/12	S Coils	King Bright	13/11	6/12	12/12	GB
Hc Thun	4/12	11/12	2/12	Genl.	KOCHI (As on December 12, 2011)				
Jervis Bay	11/12	11/12	13/12	Boxes	Forester	1/12	1/12	—	SUL
Maersk Delano	11/12	11/12	12/12	Boxes	F Circassa	10/12	11/12	—	Crude
Pine Leader	5/12	5/12	14/12	S Coils	Rajiv Gandhi	10/12	12/12	—	Boxes
Pulau Cebu	4/12	4/12	13/12	Steel	M Ronneby	12/12	12/12	—	Boxes
Pvt Sealion	21/11	22/11	12/12	P Oil	Jag Prachi	11/12	11/12	—	F Oil
Sagittarius	11/12	11/12	13/12	Boxes	Darya Jaan	11/12	W	—	Cement
St.pauli	7/12	8/12	13/12	FO	Silver Wind	11/12	—	—	PAX
Swaraj Dweep	28/11	28/11	16/12	Pass	M Parasuram	12/12	—	—	Crude
Thanh Ba	28/11	30/11	12/12	Maize	Arabian Orchid	12/12	—	—	Menl
Vil Atlantic	1/12	3/12	13/12	DAP	Clipper Odyssey	14/12	—	—	PAX
Yong Jia Men	8/12	10/12	14/12	SUL	A Quest	14/12	—	—	PAX
HALDIA (As on December 08, 2011)					Iskenruden	14/12	—	—	MoP
Marcherokee	20/10	—	—	L Ore	OEL Shreyas	14/12	—	—	Boxes
Maharshi Bhardwaj	23/11	—	—	LPG	J Meenakshy	15/12	—	—	Boxes
Win Grace	04/12	—	—	GC	Harsha Prem	16/12	—	—	HSD
Oel Freedom	07/12	—	—	Boxes	Santos Express	17/12	—	—	Boxes
Nord Optimiser	05/12	—	—	POL(P)	OEL Trust	20/12	—	—	Boxes
JNPT (As on December 12, 2011)					Ikan Jahan	29/12	—	—	Zinc Con
Mare Superum	—	11/12	12/12	Boxes	KOLKATA (As on December 08, 2011)				
Nexoe Maersk	—	12/12	12/12	Boxes	H.r. Magician	08/12	—	—	Boxes
MSC Vanessa	—	12/12	13/12	Boxes	Tci Prabhu	08/12	—	—	Logs
Wan Hai 502	—	11/12	13/12	Boxes	Itt Lion	08/12	—	—	GC
Emirates Ganges	—	11/2	13/12	Boxes	Noble Coral	07/12	—	—	GC
Swarna Sindhu	—	11/12	13/12	C Oil	Kota Tenaga	06/12	—	—	Boxes
Bengal Orchid	—	11/12	12/12	MEG	Atlant Svenja	07/12	—	—	GC
Tabani	11/12	12/12	—	Boxes	Tiger Cliff	06/12	—	—	Boxes
Anjasmord	11/12	W	—	E Oil	Hanse Duo	08/12	—	—	Boxes
Atlantic Miracle	11/12	W	—	E Oil	Mcp Gotteborg	07/12	—	—	Boxes
Nogogini	11/12	W	—	A Acid	MANGALORE (As on December 12, 2011)				
KANDLA (As on December 12, 2011)					Maan Aung	30/11	7/12	12/12	Timber
Jolly	9/12	10/12	13/12	Boxes	Navdhenu Sun	30/11	30/11	14/12	Urea
OEL Shreyas	10/12	11/12	13/12	Boxes	Infinite Wisdom	21/11	2/12	11/12	Maize
Grand Way	5/12	7/12	13/12	Fert	Sher E Panjab	7/12	10/12	13/12	IOF
King Pride	5/12	12/12	14/12	DAP	Courchville	8/12	11/12	13/12	LPG
Jag Rani	7/12	9/12	13/12	Bauxite	Red Eagle	10/12	11/12	13/12	MS
Star Sea Breeze	5/12	11/12	12/12	Salt	Super Lady	8/12	11/12	14/12	FO
Marine Blue	1/12	11/12	13/12	SBM	Prathibha Cauvery	10/12	12/12	12/12	FO
Izumo	1/12	11/12	13/12	Agri pdts	Sagar Jyothi	11/12	11/2	12/12	Coal
					River Eternity	4/12	W	—	LAN



Name of the Vessel	Arrival	Berth	Sail	Cargo
Santa Suriya Iii	6/12	W	—	Timber
Green Ville	9/12	W	—	SBM
Bering Sea	11/12	W	—	FO
Jag Preethi	12/12	W	—	FO
Swarna Krishna	12/12	W	—	Crude
M.krishnatreya	12/12	W	—	LPG

MUMBAI (As on December 12, 2011)

Ocean Elite	—	11/12	15/12	Steel
Albatross	—	10/12	12/12	Supply
Ham 311	—	9/12	13/12	Supply
Maratha Crystal	—	10/12	12/12	Cement
Ahoora	—	3/12	12/12	P Cargo
Dolphin Pride	—	8/12	17/12	Supply
Ocean Envy	—	11/12	12/12	Supply
Galbeaufort Sea	—	5/12	13/12	Supply
Tanbinh	—	6/12	13/12	C Chips
Sea Stoat	—	9/12	12/12	Supply
Wladyslaw Orkan	—	11/12	14/12	P Cargo
Humboldt Current	—	9/12	13/12	Steel
Safina Al Ibrahim	—	8/12	12/12	Rice
Bridgegate	—	11/12	17/12	S Cargo

PARADIP (As on December 12, 2011)

Genco Warrior	7/12	9/12	12/12	I Ore
Jag Ravi	9/12	10/12	12/12	T Coal
Ocean Hero	5/12	5/12	15/12	P Cargo
Amderma	28/11	30/11	12/12	P Cargo
Emerald Star	10/12	10/12	14/12	I Ore
Georginna BO	7/12	7/12	12/12	NC Coal
Jag Viraj	11/12	11/12	12/12	Amm
Good News	11/12	11/12	13/12	C Oil

TUTICORIN (As on December 12, 2011)

Ratan Pearl	—	10/12	—	Maize
Asian Express	—	11/12	—	C Mat
Thor Friendship	—	11/12	—	I Coal
Thalassini Kyra	—	9/12	—	I Coal
Banglar Urmi	—	10/12	—	Logs
Hong Lu	—	10/12	—	Logs
St John Glory	—	12/12	—	Boxes
Vega Turmalin	—	11/12	—	Boxes
Lucy Oldendorff	—	8/12	—	Logs
Lady Celine	—	6/12	—	DAP
Gem Of Paradip	—	8/12	—	T Coal
Chennai Jayam	—	10/12	—	T Coal
Princess Lily	7/12	W	—	C Mat
Elsin Rani	8/12	W	—	Maize
White Diamond	9/12	W	—	T Coal
Apollogracht	10/12	W	—	Sand
Raina	10/12	W	—	GL Cargo
Hibiyapark	10/12	W	—	Sul Acid
Mutha Supreme	10/12	W	—	GL Cargo

Name of the Vessel	Arrival	Berth	Sail	Cargo
Genius Star	11/12	W	—	Maize
El Mar Victoria	11/12	W	—	GB
Ikan amban	12/12	W	—	Cu Con

VISAKHAPATNAM (As on December 12, 2011)

Dubai Crown	30/11	—	—	S Coal
OEL Victory	11/12	—	—	Boxes
Desh Shakti	10/12	—	—	C Oil
Danos Z	5/12	—	—	S Coal
Jag Pankhi	11/12	—	—	HSD
Jin De	9/11	—	—	Soya
Joyful Spirit	12/11	—	—	Maize
Port Moresby	6/12	—	—	P Acid
Porto Vitilo	21/12	—	—	A Nitrate
Siam Star	28/11	—	—	Urea
Pacific Endeavour	10/12	—	—	M Ore
Star Sea Bulker	9/12	—	—	I Ore
Rose Balsam	3/12	—	—	C Coal
Nord Auckland	28/11	—	—	MoP
Eagle Meerut	11/12	—	—	HSD
Pramoni	9/12	—	—	Menl

Key : (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL- Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh

Open Market Rates of Rerollables (December 03, 2011)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots

Arc/Ind. Furnaces	
round quality (21x25)	36,200/-
structural quality (28x30)	35,900/-
Low carbon (12x16)	36,800/-
Semi-low carbon (18x21)	32,800/-
5x6 girder quality (25x30)	35,800/-
Runners/Risers	33,300/-
Bones/Clean	33,300/-

Billets & Squares

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	37,400/-
100x100 mm MS	37,400/-
125x125 mm MS	-
100x100 mm Concast-Billets	38,000/-
100x100 Concast-SAIL DSP	38,000/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

Blooms

Above 251 mm Bloom (HC)	33,300/-
Above 251 mm Bloom (MS)	33,300/-
Bloom 160x250 mm (DSP)	33,300/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	38,800/-
150x150 mm MS (SAIL)	38,800/-
Bloom Cut into pcs. (MS)	35,100/-
Bloom Cut into pcs. (Medium)	35,100/-
Bloom Cut into (Patra Pass)	34,100/-

Slabs

Durgapur Slabs 14"x3"	-
Durgapur Slabs	34,300/-
Bokaro Slab Heavy	33,200/-
Tata Concast Slab (Heavy)	33,200/-
Skelp Tisco	-

Rails

Untested Rail - 75 lbs.	33,900/-
Untested Rail - 90 lbs.	33,800/-
Untested Rail - 105 lbs.	33,800/-

Rej. Wheel (Big)	34,000/-
Rej. Wheel (Small)	33,500/-
Cut Tyre (Big)	33,300/-
Cut Tyre (Big)	33,300/-

Melting Scrap (F.O.R.)

Rolling Mill end (Fresh)	29,700/-
Good Godown	27,900/-
Godown Scrap	26,800/-
Turning	25,700/-
Tin Tapper	25,700/-
Sponge Iron	27,800/-

Pig Iron (F.O.R.)

Foundry Grade	35,800/-
Steel Grade	31,200/-
C.I. Turning	26,200/-
Degi Scrap	29,500/-
Deg Casting	38,000/-
Ingot Moulds (Old)	29,500/-
Ingot Moulds (New)	39,500/-
Cut Ingot Moulds	29,500/-

Open Market Rates of Finished Goods (December 03, 2011)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4000/-	3900/-	3800/-	3840/-	3860/-	4050/-	4030/-	3950/-
Zindi Pass (Drawing)	-	-	-	3980/-	3980/-	4030/-	4030/-	3980/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 3800/-

Heavy Rounds

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	3950/-	4020/-	4120/-	4170/-	4270/-	4310/-	4350/-

M. S. Squares

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4000/-	3900/-	3800/-	3800/-	3800/-	4000/-	4000/-	3950/-

M. S. Angles

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	4100/-	4010/-	4010/-	4010/-	4030/-	4050/-	-	-	-	-	-	-
5 mm	-	4010/-	3940/-	3950/-	3970/-	3970/-	3970/-	4005/-	4015/-	-	-	-
6 mm	-	4010/-	3940/-	3950/-	3970/-	3970/-	3970/-	4005/-	4015/-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	4100/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	4200/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	4300/-

M. S. Flats

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	3840/-	3860/-	3890/-	3910/-	3910/-	4220/-	4180/-	4130/-
5 mm	3910/-	4010/-	4010/-	3950/-	3950/-	3950/-	3950/-	3960/-
6 mm	3910/-	4010/-	4010/-	3950/-	3950/-	3950/-	3950/-	3960/-
10 mm	-	-	4010/-	3950/-	3950/-	3950/-	3950/-	3960/-
12/25 mm	-	-	4010/-	3950/-	3950/-	3950/-	3950/-	3960/-
18/19 Gauge	4140/-	4140/-	4140/-	4160/-	4190/-	4260/-	4210/-	4160/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), December 03, 2011]

OFFICE BEARERS OF EEPC INDIA

CHAIRMAN

Aman Chadha

Phone: Off : 91-22-40325600/40325678 (D)
Res: 91-22-23516865
Fax : 91-22-23854428/40325646
E-mail : chairman@eepcindia.net
aman@nikkobearings.com

VICE CHAIRMEN

Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131
Res: 91-40-27765793
Fax : 91-40-27614376
E-mail : desai.mahesh64@gmail.com
hyd1_meera@sancharnet.in

Anupam Shah

Phone: Off : 91-33-22872511, 22874447
Fax : Off : 91-33-22875104, 22870780
E-mail : nipha@niphaindia.com
anupam@niphaindia.com

REGIONAL CHAIRMEN

Eastern Region

B. N. Agarwal

Phone: Off : 91-33-24858750/51/52/53
Res: 91-33-24615916/5596
Fax : 91-33-24858749
E-mail : rba@rbagarwalla.com
bna@rbagarwalla.com

Northern Region

S. C. Ralhan

Phone: Off : 91-161-2673805/806/2670219
Res: 91-161-2670129/2672542
Fax : 91-161-2671049/2676817
E-mail : sritools@jla.vsnl.net.in
scralhan@sritools.com

Southern Region

Ramesh Kumar Mutha

Phone: Off : 91-44-25323885/5057
91-44-43444620 (D)
Res: 91-44-42140999/4456
Fax : 91-44-26430087/89
E-mail : mutha@mmexports.com

Western Region

Khalid Khan

Dy. Regional Chairman
(*Officiating as Regional Chairman*)
Phone: Off : 91-22-4210-0900
Res: 91-22-2620-6863
Fax : 91-22-4210-0901
E-mail : geco@vsnl.com

EEPC INDIA OFFICES IN INDIA AND ABROAD

R. Maitra
Executive Director
EEPC INDIA
Vandhna (4th Floor), 11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepcindia.net
URL : www.eepcindia.org

HEAD OFFICE

B. Sarkar
Adl. Executive Director & Secretary
EEPC INDIA
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1 Wood Street
Kolkata 700 016
Tel. : 91-33-22890651/52
Fax : 91-33-22890654
E-mail : eepcho@eepcindia.net
URL : www.eepcindia.org

TERRITORIAL DIVISION

EEPC INDIA
Vandhna (4th Floor)
11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepcindia.net

REGIONAL OFFICES

Chennai

M. Ganesan
Regional Director
EEPC INDIA
Greens Dugar (3rd Floor)
149 Greens Road
Chennai 600 006
Tel. : 91-44-28295501, 28295502
Fax : 91-44-28290495
E-mail : eepcrochen@eepcindia.net

Kolkata

Ms. Anima Pandey
Regional Director
EEPC INDIA
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@eepcindia.net

Mumbai

Rajat Srivastava
Regional Director
EEPC INDIA
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade, Mumbai 400 005
Tel. : 91-22-42125555
Fax : 91-22-42125556/22180119
E-mail : eepcromum@eepcindia.net

New Delhi

EEPC INDIA
4A, Vandhna Building (4th Floor)
11, Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepcrodel@eepcindia.net

SUB-REGIONAL OFFICES

Ahmedabad

Sudhakaran C. K. Nair
Asst. Director
EEPC INDIA
TF - 313/A (3rd Floor), ATMA House
Ashram Road
Ahmedabad 380 009
Tel. : 91-79-26588720
Mobile : 91-9725663534
E-mail : eepcsroahd@eepcindia.net

Bangalore

C. H. Nadiger
Sr. Asst. Director
EEPC INDIA
Vinayaka Complex (2nd Floor)
44/45, Residency Road Cross
Bangalore 560 025
Tel. : 91-80-25581396/25588669
Fax : 91-80-25586914
E-mail : eepcsroblr@eepcindia.net

Hyderabad

J. V. Raja Gopal Rao
Sr. Asst. Director
EEPC INDIA
'Soham Mansion' (1st Floor)
No. 5-4-187/3 & 4/4, M. G. Road
Secunderabad 500 003
Tel. : 91-40-27536704
Telefax : 91-40-27536705
E-mail : eepcsrohyd@eepcindia.net

Jalandhar

Opinder Singh
Sr. Asst. Director
EEPC INDIA
Plot Comm. 1, Focal Point
Jalandhar 144 004
Tel. : 91-181-2602264
Fax : 91-181-2601124
E-mail : eepcsrojld@eepcindia.net

FOREIGN OFFICE

Singapore

D. D. Roy, *Resident Director*
EEPC INDIA
No. 3, Shenton Way
#07-02 Shenton House
Singapore 068805
Tel. : 65-62279282/83
Fax : 65-62279284
E-mail : enexprco@singnet.com.sg