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ENGINEERING EXPORT BULLETIN

EEPCINDIA
 ENGINEERING THE FUTURE

WEEKLY NEWSLETTER VOL. 13 ISSUE NO. 52 DECEMBER 26, 2011

Highlights

India Pavilion at SIMTOS 2012, Kintex, Korea

EEPC INDIA is organising an India Pavilion at SIMTOS 2012, Kintex, Korea from 17 - 22 April, 2012. Members are requested to register their participation within 31st December, 2011

India Pavilion at Hannover Messe 2012, Hannover, Germany

EEPC INDIA is organising an India Pavilion at Hannover Messe 2012, Hannover, Germany from 23 - 27 April, 2012. Members are requested to register their participation within 31st January, 2012

India Pavilion in BIET 2012, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion in BIET 2012, Dhaka, Bangladesh from 29 February - 03 March, 2012. Members are requested to register their participation within 30th December, 2011

India Pavilion at Middle East Electricity 2012, Dubai, UAE

EEPC INDIA is organising an India Pavilion at Middle East Electricity 2012, Dubai, UAE from 7 - 9 February, 2012. Members are requested to register their participation within 30th December, 2011

Govt. Circulars

Policy Circular No. 49 (RE-2010)/2009-14 Dated 22nd December, 2011 - Online transmission of DES (Advance Authorization and DFIA) and EPCG at Krishnapatnam Port (INKR11) w.e.f. 23.12.2011-regarding



Mr. Bratindra Bhattacharya, Sr. Dy. Director, EEPC India making the presentation at Seminar on "Opportunities the India Engineering Sourcing Show" held on 20th December, 2011 at Mumbai

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For information about EEPC INDIA
visit : www.eepcindia.org

For information about EEPC INDEE Exhibitions
visit : www.eepcindee.com

Chairman's Pen

My dear fellow exporters,

The recently revised engineering exporting data brings a rather grim picture to the fore. In the revised data that has been released by the Department of Commerce, engineering exports for the period April-November 2011 is estimated to be USD 40.7 billion out of the total exports of USD 192.7 billion. This implies a share of 21.12% of India's total exports. Also engineering exports grew by 22.21% from USD 33.3 billion in April-November 2010 to USD 40.7 billion in April-November 2011. This is not too bad a trend given that we are in midst of a severe crisis in the European Union and niggardly growth in the USA, the two most important markets for engineering exports.

When, however, one looks at the month wise engineering exports figures, the trend in the last three months, viz., September 2011 to November 2011, the data is indeed most depressing. Engineering exports fell by 0.92% in September 2011 over the same month in 2010; the drop increased to -6.66% in October 2011 and further fell to a negative 38.43% in November 2011 over the same months in 2010. These are worrying trends since the negative growth is getting increasingly pronounced every month.

Yours sincerely,


(AMAN CHADHA)



Council's Activities

EEPC India Invites Participation in India Pavilion at SIMTOS 2012, KINTEX, Korea (17 - 22 April, 2012)

Seoul International Manufacturing Technology Show (SIMTOS) is a leading show on manufacturing technology and machine tools in Korea and is organized by Korea Machine Tool Manufacturers Association (KOMMA). SIMTOS 2012 is scheduled during April 17 to 22, 2012 at Kintex, Korea.

Korea ranks 5th in the world in machine tool production with significant volume of exports as well as imports. Its bilateral partners include, *inter alia*, China, USA, Germany, Japan, Italy, India, Russia, Turkey & Vietnam.

SIMTOS 2010 was successfully held with 459 companies from 27 countries and more than 70,000 visitors.

SIMTOS 2012 is the 15th edition of the show and is expected to be attended by 700 exhibitors from 35 countries in an exhibition space of over 1,00,000 sqm.

EEPC India, for the first time, is organizing an India Pavilion in this prestigious SIMTOS 2012 and invites application from the members for participation.

Product Category

The following products/areas would be covered in the exhibition:

- *Metal Cutting & Die-Mold Working:*
Lathes, Milling Machines, Machining Centers, EDM, Laser Processing Machines, Grinding Machines, Taping Machine, Polishing Machines, Drilling Machines, Gear Processing Machines, Lapping Machines, High-Speed Processing Machines, Water Jet Processing Machines, Deburring Machines Small, Fine and High-Precision Processors, Die and Moulds/Components for Dies and Moulds.
- *Press & Metal Forming:*
Cutting Machines, Bending Machines, Forging Machines, Sawing Machines, Spinning Machines, Line Processors, Mechanical and Hydraulic Presses, C Type Presses, H Type Presses, High Speed Presses, High Speed Pin Presses, Digital Servo Presses, Fine Blanking Presses, Transfer Presses.
- *Cutting-off & Welding:*
Welding and Gas Cutting Machines.
- *Tools & Related Equipment:*
Cutting Tools (Drills, End-mills, Tabs, Cutter), Hobs, Grinding Stones, Grinding Materials, Cooling Systems, Jig & Fixture, Marking, Lubricating System, Vices, Chucking Systems.
- *CAD/CAM, Measuring System & Robotics:*
CAD/CAM Softwares, 3D Measurement, Inspection, Machine Vision Systems Robotics, Automation (Encoder, Automatic Voltage Regulator).
- *Parts, Materials & Motion Controls:*
Materials, Bearings, LM Guide, Ball Screw, Curvic Coupling, Spindles, STC/APC Controllers, Motors (AC/DC, Gear Driver, Servo, etc.), Drivers, Encoders, Sensors, Reduction Gears, PLC, Actuator.



Venue

KINTEX (Korea International Exhibition Center)
Daehwa-dong, Ilsan-gu, Goyang-city
Gyeonggi-province, 411-766, Korea

Date

Tuesday, 17 – Sunday, 22 April 2012 (6 days)

Opening hours: 10:00 am to 17:00 pm

Participation Charges

One side open (built-up booth) : US\$ 160 per sq. mtr. or Indian Rs. 8,500/- per sq. mtr.
(Minimum 9 sqm booth) + Rs. 875.50/- per sq. mtr. as Deposit towards Service Tax.

Bare space (minimum 36 sqm) : US\$ 110 per sq. mtr. or Indian Rs. 6,000/- per sq. mtr.
+ Rs. 618/- per sq. mtr. as Deposit towards Service Tax.
10% extra for two sides open booth (subject to availability).

If participants make payments in US Dollar, then Service Tax is not applicable.

If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring “EEPC INDIA” along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL

THROUGH :

JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA : 0002
FEDWIRE ABA : 021000021
CHIPS UID # 354459



Display Booth

Each 9 sq. mtr. booth will consist of:

- Carpeting
- One table
- Three chairs
- One information desk
- 3 spotlights
- One socket
- One waste basket
- Fascia

Date of Payment

Full payment is to be made along with the **Application Form** latest by **31st December, 2011**. Payment may be made by Demand Draft/at par Cheque drawn in favour of “**EEPC INDIA**”.

Cancellation of Participation

Request for cancellation of participation will not be entertained after the confirmation. Any cancellation after the confirmation shall result in forfeiture of the amount already paid on this account. In addition, the participating company shall be liable to make the full booth cost.

Benefit for the member-exporters

EEPC INDIA is organizing this event under the MAI Scheme of Ministry of Commerce & Industries, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

The exhibition authorities will provide an accommodation for one person in twin sharing basis for booking of 18 sq. mtr. and above stall.

Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 31st December, 2011** to the respective Regional Offices or to:

S. Mukhopadhyay

Joint Director

EEPC INDIA

Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata - 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eepcindia.net

C. H . Nadiger

Sr. Assistant Director

EEPC India

Vinayaka Complex (2nd Floor)
44/45, residency Road Cross
Bangalore – 560 025
Tel. : 91-80-25581396/25588669
Fax : 91-80-25586914
E-mail : eepcsroblr@eepcindia.net
nadigerch@eepcindia.net



Application Form
India Pavilion at SIMTOS, Kintex, Korea
(17 - 22 April, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:	Bare Space :	Constructed booth :	
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to East Asian countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation in India Pavilion at Hannover Messe 2012 (23 - 27 April, 2012)

Hannover Messe is one of the world's leading technology event. It is the leading showplace for all sectors of industry – in particular mechanical and plant engineering, automotive sectors, electrical engineering and electronics. Hannover Messe 2012 is the conglomeration of eight high profile international trade shows under one roof. It offers a unique opportunity to establish contacts with many business leaders and unlock new sources of business potential. In 2011 edition 6,500 exhibitors from 65 countries participated and 2,28,476 visitors came from 90 countries.

Following eight leading trade shows that make up Hannover Messe 2012 will present a unique cross-section of key industrial technologies:

- **Industrial Automation:** Process, Factory and Building Automation Systems and Solutions (Halls 7-9, 11, 14-17)
- **Energy :** Renewable and Conventional Power Generation, Power Supply, Transmission, Distribution and Storage (Halls 11-13, 27)
- **MobiliTec :** Hybrid and Electric Powertrain Technologies, Mobile Energy Storage and Alternative Mobility Solutions (Hall 25)
- **Digital Factory :** Integrated Processes and IT Solutions (Hall 7)
- **Industrial Supply :** Industrial Subcontracting and Lightweight Construction (Halls 3-6)
- **CoilTechnica :** Coil Winding, Electric Motor, Generator and Transformer Technology (Hall 25)
- **IndustrialGreenTec :** Environmental Technology (Hall 26)
- **Research & Technology :** R&D and Technology Transfer (Hall 2)

EEPC INDIA is organizing an **India Pavilion** in the Industrial Supply, Energy, Industrial Automation sectors in Hannover Messe 2012. **Industrial Supply** - Subcontracting and Lightweight Construction will cover materials components and system for mechanical engineering, the automotive industry and plant industry. **Energy** sector is the leading trade fair for Renewable and Conventional Power Generation, Power Supply, Transmission, Distribution and Storage. **Industrial Automation** creates a platform for all the relevant disciplines - from energy-efficient power transmission to ultra-precise measurement and control systems.

Focus Products

Industrial Supply - Subcontracting and Lightweight Construction

Materials/Technology know-how

Steel, Metals, Non-Ferrous Metals, Rubber, Plastics, Ceramics, Composites, Special & Hybrid Materials

Development Design and Processes

Non-cut Component Manufacturing : Casting, Solid Forming and Sheet Metal Forming, Machining, Joining/Fastening Techniques, Materials Treatment, Engineering, Design, Industrial Services

Parts, Components & Systems

Semi-finished Products, Systems and Subassemblies, Intermediate and Finished Products

Energy Sector

Power Generation and Supply

Services and technologies from fuel cells to all-inclusive contracting packages and low-cost solutions for energy supply

Transmission and Distribution

Cabling, transformers, switchgear, power supplies, instrumentation, network management, systems engineering and components, transport technologies of oil, gas and water

Conventional Energy

Oil, gas, coal and nuclear energy

Renewable Energy

Solar energy/solar heating, biomass, biogas, bio-fuels, geothermal energy and hydroelectric power

**Participation charge includes following services:**

- Display Booth with standard furniture
- Catalogue/EBI listing by Hannover Messe
(In alphabetical section - name/address and in product section - three product entries)
- Guide to Exhibitors and interactive CD on Indian participants to be distributed at the show
- On site assistance in various business related matters
- Electricity charges for three spotlights as mentioned below (**cost of electricity for additional spotlights has to be borne by the participants on actual**)
- Stand cleaning services

Date of Payment

Full payment is to be made along with the Application Form latest by 31st January, 2012.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **7th February, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

There will be in-built display booths of 9/10.5 sq. mtr. each. EEPC India will provide the following:

- Carpeted floor
- One table
- One lockable cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

Note: If any participant orders for additional furniture/services to Hannover Messe through OBS the cost of the same will have to be borne by the concerned participant.

Selection Criteria

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis.**

Benefit of the Member-Exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

Participants' Details

In Hannover Messe 2012 EEPC India intends to circulate the details of all the participants in a **CD Format** on a complimentary basis instead of printed Exhibitors' Profiles. The CD will be highly interactive and will be a ready reckoner for the overseas buyers.

Participants are requested to send the following information along with the Application Form in CD or over email to the respective Regional Offices with a copy to Head Office (email id: eepcho@eepcindia.net):

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpg format;
- (iv) E-Brochure – pdf format (within 2 pages); or
- (v) Scanned copy of Product Catalogue/Product Pictures - pdf format.

Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with **full Payment latest by 31st January, 2012** to any of the following:

R Maitra*Executive Director***EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353, 23711124/1125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Ms Anima Pandey*Regional Director***EEPC INDIA**

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@eepcindia.net

K V Rajasekharan*Assistant Director***EEPC INDIA**

4A, Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepcrodel@eepcindia.net

Opinder Singh*Sr. Assistant Director***EEPC INDIA**

Plot Comm. 1, Focal Point

Jalandhar – 144 004

Tel. : 91-181-2602264

Fax : 91-181-2601124

E-mail: eepcsrojld@eepcindia.net

J V Raja Gopal Rao*Sr. Assistant Director***EEPC INDIA**

'Soham Mansion' (1st Floor)

No. 5-4-187/3 & 4/4, M. G. Road

Secunderabad – 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : eepcsrohyd@eepcindia.net

Bhaskar Sarkar*Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Rajat Srivastava*Regional Director***EEPC INDIA**

Centre 1 (12th Floor)

World Trade Centre

Cuffe Parade

Mumbai - 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcromum@eepcindia.net

M Ganesan*Regional Director***EEPC INDIA**

Greems Dugar (3rd Floor)

149, Greems Road

Chennai - 600 006

Tel. : 91-44-28295501/5502

Fax : 91-44-28290495

E-mail : eepcrochen@eepcindia.net

C H Nadiger*Sr. Assistant Director***EEPC INDIA**

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore – 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : eepcsroblr@eepcindia.net

Sudhakaran C K Nair*Assistant Director***EEPC INDIA**

TF-313/A (3rd Floor)

ATMA House, Ashram Road

Ahmedabad – 380 009

Tel. : 91-9725663534/79-26588720

E-mail : eepcsroahd@eepcindia.net



Application Form
India Pavilion at Hannover Messe 2012, Hannover, Germany
(23 - 27 April, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Total Space required (sq. mtr.)	:			
Amount with DD/at per Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to EU Countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please send us this Form duly filled in and signed along with full payment and following information for preparing CD:
Company Profile (not more than 100 words); Contact Details (as per the Application Form); Logo – pdf or jpg format; E-Brochure – pdf format (within 2 pages); or Scanned copy of Product Catalogue/Pictures - pdf format.

Signature :

Date :

Office Seal :



EEPC India Invites Participation for India Pavilion in BIET 2012, Dhaka, Bangladesh (29 February – 03 March, 2012)

BIET 2012 (Bangladesh International Industrial Engineering Tradeshow and Symposium) is the 3rd International Tradeshow & Symposium for the engineering and industrial industry. The show is jointly organized by ASK Trade & Exhibitions, India and Bangladesh Engineering Industry Owners' Association (BEIOA), which is an apex body of Engineering Industry and Entrepreneurs of Bangladesh. The 2nd edition of the exhibition organized in the year 2011 had over 100 exhibitors and over 8,500 business visitors. BIET 2012 has a concurrent show "SOLAR POWER" Expo which is an important component under the renewable energy sector of the country. It aims to act as a catalyst in exposure of emerging technologies, adaptation of innovative concepts and technical expertise.

Engineering sector especially light engineering plays a crucial role in the growth of Bangladesh economy. Light engineering sector comprising mainly of SMEs acts as a feeder to key national industries and plays a vital role in the socio-economic development of the country.

EEPC India is organizing an India Pavilion at BIET 2012 scheduled to be held during 29 February - 03 March 2012 at Dhaka, Bangladesh. This will be an excellent platform to update on products, technologies and trends in the relevant industry and sectors. It will, also, provide an excellent networking opportunity – interaction with key decision makers, developing business relations with manufacturers, customers, intermediaries.

Focus Products

- Abrasives & Finishing Equipment
- Assembling Systems Assembly/Fastening/Tools
- Air Conditioning & Refrigeration Equipment
- Batteries UPS Systems & Voltage Stabilizers
- Blowers & Fans
- Boilers, Furnaces & Heating Elements
- Cable & Wires
- Related Software Technology
- CNC & SPM Heavy Machinery
- Casting & Forgings
- Controls & Instrumentation
- Cooling Towers & Heat Exchangers
- Dies & Moulds
- Drilling, Boring, Shearing & Bending Machines
- Electric Discharge Machines (EDM)
- HVAC
- Gears, Bearing, Belting & Motion Control Products
- Engineering Turnkey Project Consulting
- Hydraulics & Pneumatics
- Industrial Automation & Technology Consultancy
- Industrial Brushes & Cleaning Systems
- Industrial Safety & Security
- Machine, Power & Hand Tools
- Metalworking/Welding/Production
- Metal Forming Machine Tools
- Milling and Grinding Machines
- Motion Control
- Motors & Drives
- Oil, Lubricants & Filtration Systems
- Packaging, Bar-coding & Printing Equipment
- Pipes, Tubes, Hoses & Fittings
- Pollution Control & Water Treatment Equipment
- Pumps and Valves
- Polymers, Rubber & Plastic Processing Machines
- Process Equipment
- Quality/Testing Equipment
- Safety/Environmental/Security
- Special Purpose Machines (SPMs)
- Testing & Measuring Equipment



Venue

Bangabandhu International Conference Centre
Dhaka, Bangladesh

Date

29 February - 03 March 2012 (4 days)

Participation Charges

One side open booth : US\$ 190 per sq. mtr. or Indian ₹9,500 per sq. mtr.
(Built up booth) + ₹978.50 per sq. mtr. Deposit towards Service Tax.
10% extra for two sides open booth (subject to availability).

If participants make payments in US Dollar, then Service Tax is not applicable. If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL

THROUGH :
JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA : 0002
FEDWIRE ABA : 021000021
CHIPS UID # 354459

Date of Payment

Full payment is to be made along with the Application Form latest by **30th December, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **6th January, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.



Display Booth

Participation charges includes following services for 9 sq. mtr. booth :

- Fascia
- One information desk
- Two folding chairs
- One spotlight
- Two fluorescent lights
- One waste basket
- One power socket
- Stand carpet

Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first-served* basis.

MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of ₹80,000 only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from EEPC India's Website: www.eepcindia.org or respective Regional and Sub-Regional Offices of EEPC India.

Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 30th December, 2011** to the respective Regional & Sub-Regional Offices or to:

R. Maitra

Executive Director

EEPC India

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi - 110 001

Tel.: 91-11-23353353, 23711124/1125

Fax: 91-11-23310920

E-mail: eepecto@eepcindia.net

Website : www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC India

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel.: 91-33-22890651/52/53

Fax: 91-33-22890654

E-mail: eepch@eepcindia.net

Application Form
India Pavilion at BIET 2012, Dhaka, Bangladesh
(29 February - 03 March, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to South Asian countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation in India Pavilion at Middle East Electricity 2012, Dubai, UAE

(February 07 - 09, 2012)

Middle East Electricity Exhibition, *now in its 37th year, is rated* by exhibitors and visitors alike as the world's leading energy event focusing on power, lighting, new & renewable energy, nuclear and water sectors. The 2011 show had an impressive presence of over 1000 exhibitors from 58 countries and 14,522 visitors from 118 countries. Total visitors were 43,695.

EEPC India is organizing an India Pavilion at Middle East Electricity 2012 scheduled to be held during February 07 - 09, 2012 at Dubai, UAE. This will be an excellent platform to update on products, technologies and trends in the relevant industry and sectors. It will, also, provide an excellent networking opportunity – interaction with key decision makers, developing business relations with manufacturers, customers, intermediaries from all over the world.

Focus Products

- Power Generation Equipment
- Automation Systems
- Batteries
- Distribution Equipment
- Electrical Wiring
- Accessories
- Fuse Switches
- Gas Turbines
- Gas Related Products & Services
- Generators
- Insulation Material
- Cable Accessories
- Lighting Equipment
- Overhead Line Equipment
- Power Factor Correction Equipment
- Power Monitoring & Supplies
- Safety Equipment
- Solar Energy Equipment
- Transmissions & Systems
- Turnkey Installations
- Wind Power etc.

Venue

Dubai International Exhibition Centre
Dubai, United Arab Emirates

Date

7th to 9th February, 2012 (3 days)

Participation Charges

One side open booth : US\$ 720 per sq. mtr. or Indian ₹36,000/- per sq. mtr.
(Built up booth) + ₹3,708/- per sq. mtr. as deposit towards Service Tax.

10% extra for corner booths (subject to availability)

(Rate includes insurance charges of US\$ 195 per booth. The insurance is compulsory for each company. If any company has their own insurance which covered a limited liability up to US\$ 100,000 and if they can provide the proof to the organizer then they can waive off.)

If participants make payments in US Dollar, then Service Tax is not applicable.

If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.



Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form
OR

- ❖ Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road
Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL

THROUGH:

JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA: 0002
FEDWIRE ABA: 021000021
CHIPS UID # 354459

Date of Payment

Full payment is to be made along with the Application Form latest by **30th December, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **30th December, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

Participation charges includes following services for 9 sq. mtr. booth:

- Fascia
- One table
- Two chairs
- One lockable counter
- Three spotlights
- Three shelves
- Stand carpet
- One power socket

Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first-served* basis.



MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of ₹80,000/- only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from EEPC India's Website: www.eepcindia.org or respective Regional and Sub-Regional Offices of EEPC India.

Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 30th December, 2011** to the respective Regional & Sub-Regional Offices or to:

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Executive Director

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Bhaskar Sarkar

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Kolkata - 700 016

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E-mail: eepcho@eepcindia.net

Application Form
India Pavilion at Middle East Electricity 2012, Dubai, UAE
(7 - 9 February, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to Middle East countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

Tender Information**Afghanistan****(EEPC Ref. No. DB-940)**

Project : On-Farm Water Management Project (OFWMP)
Grant No. TF- 099074 Af; Project ID No. P120398

Notice No. : **WB5385-814/11**

Issued by : On-Farm Water Management Project (OFWMP)
Ministry of Agriculture
Irrigation and Livestock
Kabul-AfghanistanKarte-Char
Darulaman Road
Adjacent to AWCC new office
Kabul, Afghanistan
Attn. : Habib Khan
Tel. : +93 752 104772
E-mail : habib.khan@mail.gov.af

Contract No.: **ICB:MAIL/OFWMP/GD/142**

For : Procurement of following Vehicles :
S. No. 1 : Vehicles (Double Cab Pickups)
- No. of items : 9

Bid security : AFN 473,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **04.02.2012**

Ethiopia**(EEPC Ref. No. DB-941)**

Project : Nutrition Project
Grant No. H376-ET; Project ID No. P106228
Grant from IDA

Notice No. : **WB5432-814/11**

Issued by : The Federal Ministry of Health, Procurement Case Team
Lideta Sub City, Keble 07/14
Floor-Room No.: Old Building First Floor
P.O.Box:1234
Addis Ababa, Ethiopia
Tel. : +251-11-5536305/251-11- 5516396/251-11-8501231
Fax : +251-11-515-96-57
E-mail : moges.gebru@gmail.com

IFB No. : **ICB/MoH/PCT/NNP/VH/01/11**

For : Supply of Vehicles.

Tender cost : Non-refundable fee of Ethiopian Birr 200.00 (Two Hundred Birr) + ETB 595.00 (courier charges) or equivalent in a freely convertible currency.

Bid security : Birr 100,000.00 (Hundred Thousand Birr only) in local currency or an equivalent amount in a freely convertible currency.

Bid deadline : **09.02.2012**

Georgia

(EEPC Ref. No. DB-942)

Project : Public Sector Financial Management Reform Support Project
Project ID No. P063081
Grant from IDA

Notice No. : **WB5435-814/11**

Issued by : Ministry of Finance of Georgia
Floor VII, Room # 7-10
16 Gorgasali Street
Tbilisi, 0114, Georgia
Attn: Mr. Irakli Paresishvili, Procurement Specialist
Tel. : (+995 32) 226-15-80
E-mail : procdep@mof.ge

Contract No.: **PSFMRSP/C2/ICB-006**

For : Supply and Installation of BCC Cooling System.

Tender cost : Non-refundable fee of GEL100 or US\$ 60 or EURO 40.

Bid security : GEL 30,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **06.02.2012**

Russian Federation

(EEPC Ref. No. DB-943)

Project : Pskov Water and Wastewater Rehabilitation Project
Project ID 6553-IFT-40899
Grant from Northern Dimension Environmental Partnership (NDEP)

Notice No. : **EBRD270-814/11**

Issued by : MUE Pskov Gorvodokanal
Sovetskoy Armii Str. 49a
180004 Pskov, Russian Federation
Attn. : Mr. Vadim V.Belyansky, Chief Engineer
Tel. : (7-8112) 792-002, 792-000
Fax : (7-8112) 792-005
E-mail : belyansky@vdk.ellink.ru

Contract No.: **4**

For : Supply of Horizontal Drilling Machine.

Tender cost : Non-refundable fee of RUB 9440 (including VAT 18%).

Bid security : RUB 500,000.00 or its equivalent in a convertible currency.

Bid deadline : **14.02.2012**

(Source : UN Development Business Website)

Public Notice**Policy Circular No. 49 (RE-2010)/2009-14**

Dated 22nd December, 2011

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued **Policy Circular No. 49 (RE-2010)/2009-2014, dated 22nd December, 2011** regarding **Online transmission of DES (Advance Authorization and DFIA) and EPCG at Krishnapatnam Port (INKRI1) w.e.f. 23.12.2011**. The above Policy Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-CIR-49-2010.pdf>)** for information of our Members.

**RBI/2011-12/313**
A.P. (DIR Series) Circular No. 60

Dated 22nd December, 2011

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 60, dated 22nd December, 2011** regarding **KYC Norms/AML Standards/CFT Obligation of Authorised Persons under PMLA, 2002**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-60-11-12.pdf>)** for information of our Members.

Shipping Information

Ships in Ports Information

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
CHENNAI (As on December 26, 2011)					KOCHI (As on December 23, 2011)				
Cielo Di Londra	23/12	24/12	27/12	FO	Stelios B	23/12	25/12	27/12	DAP
Crystal	21/12	24/12	26/12	L Oil	DD Vigilant	22/12	25/12	26/12	Salt
Csav Lauca	24/12	25/12	26/12	Boxes	Itami	18/12	25/12	27/12	SBM
Erin Schulte	24/12	24/12	27/12	FO	AP Sveti Vlaho	4/12	22/12	26/12	Agri pdts
Fs Beach	20/12	24/12	26/12	Maize	Seletar	30/11	20/12	26/12	T Logs
Id Black Sea	15/12	19/12	27/12	Maize	Pioneer II	4/12	25/12	28/12	T Logs
Jervis Bay	25/12	25/12	26/12	Boxes	Sai Eternity	15/12	24/12	27/12	Rice
Jinyunhe	25/12	25/12	27/12	Boxes	King Diamond	1/12	24/12	27/12	GB
Kobarid	18/12	18/12	26/12	S Pipes	KOLKATA (As on December 22, 2011)				
Kota Pekarang	25/12	25/12	26/12	Boxes	Kasugta	23/12	23/12	—	P Acid
Maersk Remlin	20/12	23/12	27/12	FO	S Brahmputra	22/12	22/12	—	Crude
New Dynamic	23/12	23/12	26/12	Boxes	M Ronneby	23/12	W	—	Boxes
Nord Dubai	24/12	24/12	2/1	Scrap	Motilal Nehru	23/12	W	—	POL
Ocean Seagull	22/12	22/12	29/12	S Pipes	OEL Trust	23/12	W	—	Boxes
Oslo Trader	20/12	20/12	27/12	S plate	Tampa Bay	23/12	W	—	Boxes
Sun Glory	25/12	25/12	2/1	S Pipes	Indira Gandhi	23/12	—	—	Boxes
Tci Shakti	21/12	21/12	26/12	S Coils	Triumph	24/12	—	—	MS
Tci Surya	23/12	23/12	26/12	Boxes	D Diamond	24/12	—	—	Acetone
Tigris(brs)	26/12	26/12	30/12	L Stone	P Warna	24/12	—	—	HSD
Western Charm	22/12	22/12	28/12	Fert	R N Tagore	24/12	—	—	HSD
HALDIA (As on December 22, 2011)					S R Laffar	24/12	—	—	F O
Asia	21/12	—	—	Lds.Coal	Cape Manuel	25/12	—	—	Boxes
Marcherokee	15/12	—	—	L Ore	J Meenakshy	25/12	—	—	Boxes
Oel Victory	20/12	—	—	Boxes	Clipper Odyssey	27/12	—	—	PAX
Bel Ocean	18/12	—	—	L Ore	Darya Jaan	27/12	—	—	Cement
Favorita	21/12	—	—	C/Coal	Ikan Jahan	29/12	—	—	Zinc Con
Bani Yas	22/12	—	—	POL(P)	JNPT (As on December 26, 2011)				
Jag Pahel	20/12	—	—	POL(P)	NYK Kai	—	25/12	26/12	Boxes
KANDLA (As on December 26, 2011)					Nele Maersk	—	26/12	26/12	Boxes
OEL Shreyas	25/12	25/12	27/12	Boxes	Maersk Kimi	—	25/12	26/12	Boxes
Jolly	23/12	24/12	26/12	Boxes	Cape Graham	—	25/12	26/12	Boxes
					Liwa-V	—	24/12	26/12	Nap
					Lodestar Grace	—	26/12	26/12	MEG
					Mahananda	—	26/12	26/12	B Bulk
					Han De	—	26/12	27/12	B Bulk
					Conti Asia	—	23/12	27/12	Boxes
					MANGALORE (As on December 26, 2011)				
					Santa Suriya Iii	6/12	15/12	27/12	Timber
					Thor Harmony	16/12	19/12	27/12	DAP
					Galvaston	25/12	25/12	26/12	Coal
					M.devatreya	22/12	25/12	28/12	LPG
					Jag Laxmi	22/12	25/12	26/12	Crude



Name of the Vessel	Arrival	Berth	Sail	Cargo
Swarna Krishna	23/12	26/12	27/12	Crude
Annapurna	26/12	26/12	27/12	LPG
Father Neptune	23/12	25/12	31/12	DAP
Green Ville	17/12	W	—	Mach
Green Warrior	25/12	W	—	Crude
Port Moresby	25/12	W	—	IOF
Anushee Fame	26/12	W	—	Mach

MUMBAI (As on December 26, 2011)

Rickmers Yokohama	—	22/12	26/12	Steel
Roelof	—	21/12	26/12	Steel
Royal Gomti	—	26/12	27/12	B Oil
PFS Prosperity	—	20/12	26/12	Cement
Senator	—	17/12	30/12	Rice
Dolphin Pride	—	23/12	26/12	Supply
Maratha Crystal	—	25/12	27/12	Cement
Melody	—	26/12	29/12	S Cargo
CS Dream	—	22/12	27/12	S Cargo
Thor Energy	—	18/12	29/12	Steel
Madrid Trader	—	21/12	27/12	Steel
HMC Mizuho	—	25/12	26/12	Supply
Grand Cosmo	—	25/12	26/12	Veh

PARADIP (As on December 26, 2011)

Akmi	24/12	24/12	26/12	I Ore
APJ Mahalaxmi	25/12	26/12	27/12	T Coal
Wise Young	22/12	22/12	26/12	C Coal
Beijing 2008	23/12	24/12	28/12	C Coal
Oriental Key	17/12	21/12	26/12	Cr Con
Amoy Fortune	25/12	25/12	28/12	R Phos
Caribbean Orchid	25/12	25/12	26/12	Sul Acid

TUTICORIN (As on December 23, 2011)

Genius Star I	—	21/12	—	Maize
Ikan Tamban	—	21/12	—	Maize
Azzura	—	21/12	—	MoP
Go Trader	—	23/12	—	Cu Con
Banglar Urmi	—	19/12	—	Logs
Mv. Fs Diamond	—	19/12	—	O Cake
Tuhina	—	21/12	—	Steel
Oel Trust	—	22/12	—	Boxes
Ramco Express	—	20/11	—	Survey
Bulk Flower	—	20/12	—	Ilmenite
New Frontier	—	20/12	—	Urea
Jewel Of Shinas	—	22/12	—	L Stone
Pfs Narayana	—	22/12	—	T Coal
Thor Fortune	—	18/12	—	T Coal
Anushree Fame	16/12	W	—	GL Cargo
Fortuna	19/12	W	—	GL Cargo
Mutha Pioneer	19/12	W	—	GL Cargo
ORV Sagar Manjusha	21/12	W	—	Ballast
TCI Arjun	23/12	W	—	Logs

Name of the Vessel	Arrival	Berth	Sail	Cargo
VISAKHAPATNAM (As on December 26, 2011)				
Anny Petrakis	23/12	—	—	C Coal
Genius Mariner	4/12	—	—	Soya
Linde	21/12	—	—	S Cargo
ID Bulker	27/11	—	—	Maize
Jag Rani	21/12	—	—	Bauxite
Sky Royal	23/12	—	—	P Cargo
Doubrush	12/12	—	—	A Nitrate
Jindal Tarini	20/12	—	—	T Logs
Tamil Periyar	24/12	—	—	T Coal
Rising Spirit	20/12	—	—	I Ore
Nueva Fortuna	16/12	—	—	S Coal
Eastern Chemi	25/12	—	—	C Soda
Orchids	25/12	—	—	FO
Dianam	25/12	—	—	Nap

Key : (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL- Petroleum,Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

OFFICE BEARERS OF EEPC INDIA

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Jalandhar

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