

EEPC INDIA

ENGINEERING EXPORT BULLETIN

EEPC INDIA
ENGINEERING THE FUTURE

WEEKLY NEWSLETTER VOL. 14 ISSUE NO. 13 MARCH 26, 2012

Highlights

India Pavilion at Automechanika St. Petersburg 2012, Russia

EEPC INDIA is organising an India Pavilion at Automechanika St. Petersburg, Russia from 12 - 14 April, 2012. Members are requested to register their participation within 5th April, 2012

India Pavilion at Automechanika Middle East 2012, Dubai, UAE

EEPC INDIA is organising an India Pavilion at Automechanika Middle East 2012, Dubai, UAE from 22 - 24 May, 2012. Members are requested to register their participation within 3rd April, 2012

India Pavilion at SIMTOS 2012, Kintex, Korea

EEPC INDIA is organising an India Pavilion at SIMTOS 2012, Kintex, Korea from 17 - 22 April, 2012. Members are requested to register their participation within 30th March, 2012

India Pavilion at Hannover Messe 2012, Hannover, Germany

EEPC INDIA is organising an India Pavilion at Hannover Messe 2012, Hannover, Germany from 23 - 27 April, 2012. Members are requested to register their participation within 30th March, 2012

Public Notice No. 104 (RE-2010)/2009-2014 Dated 23rd March, 2012 - Regarding Pre-Shipment Inspection Agencies (PSIA).

Notification No. 107 (RE-2010)/2009-2014 Dated 21st March, 2012 - Addition of new paragraph 8.7 in FTP making supplies to non mega power project ineligible for Deemed Export benefits.

Notification No. 21/2012-Customs Dated 17th March, 2012 - Seeks to supercede notification Nos. 20/2006-Customs, dated the 01.03.2006 and 29/2010 dated 27.02.2010.

Govt. Notice/
Notifications/Circulars



Mr. Aman Chadha, Chairman, EEPC India is addressing at the Inauguration of India Engineering Sourcing Show 2012 at Bombay Exhibition Centre, Mumbai on 22nd March, 2012

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For information about EEPC INDIA
visit : www.eepcindia.org
For information about EEPC INDEE Exhibitions
visit : www.eepcindee.com

Chairman's Pen

My dear fellow exporters,

I feel happy to inform you that the first edition of India Engineering Sourcing Show (IESS) was launched successfully during March 22-24, 2012 at Mumbai. IESS'2012 was part of the India Show series organized by Ministry of Commerce & Industry, Government of India to showcase the strength and capabilities of Indian engineering sector before the global audience. Canada was the Partner Country and Maharashtra was the Partner State in IESS'2012.

The show was graced by Deputy Ministers from Czech Republic and Mozambique, Senior Officials from Ministry of Commerce - Government of India and High Commissions/ Embassies of Canada, Czech Republic, African countries etc. Around 260 companies participated at the show and there were footfalls of around 7000.

Seminars and Conferences on investment opportunities and vendors development, high profile conclave on future of Manufacturing in India, skill development workshop, Innovate India'2012 by National Research Development Corporation (NRDC) were some of the event highlights. EEPC India's 43 National Award Ceremony for Export Excellence in 2010-11 added further colour to the show.

Yours sincerely,


(AMAN CHADHA)



Council's Activities

EEPC India Invites Participation for India Pavilion at Automechanika St. Petersburg 2012, Russia (12 – 14 April, 2012)

Automechanika St. Petersburg is aimed to demonstrate at the market the latest goods and services, to provide new business contacts in the field of automotive components and spare parts manufacturing and supply and to offer new equipment for automotive enterprises and technical service systems.

Automechanika St. Petersburg during the last years has attracted such companies as Delphi, Valeo, Schaeffler, Flennor, Ital Express SAS, Concern Formakom, Normfest, Scania RUS, Bergkraft RUS and SNR from the Parts & Systems sector and companies such as MAHA from the Repair & Maintenance sector.

EEPC INDIA is organizing an **India Pavilion at Automechanika St. Petersburg 2012, Russia** which would provide an excellent opportunity for establishing business relationships with customers from all over the world. It is expected that around 200 exhibitors will participate in the 2012 edition of Automechanika St. Petersburg and 17,000 visitors from all over the world will converge in the show.

Auto Components & Accessories Market in Russia

The Russian Auto Industry, in common with the industry around the world, has undergone major changes in its prospects over the last twelve months. Nevertheless, along with other BRIC markets at the growth stage of their development, it represents one of the long term opportunities in the industry.

Today international car companies wage car wars for the rapidly growing Russian market. For the last two years Russia has become the largest outlet of its production for Asian car manufacturers. Practically all world car brands are presented in Russia. In 2008, despite the financial crisis, the Russian market had 16% growth and took the second place in Europe. Recently, several new foreign car assembly plants have opened in Russia.

According to "Auto-Dealer-SpB", St. Petersburg automobile factories of Hyundai, General Motors, Nissan and Toyota produced more than 200000 cars in 2011. It's almost 4 times more than in 2010. Now the share of automobile industry of St. Petersburg is 14%.

Focus Products

Accessories & Auto Components for Special Purpose Vehicles and Motorbikes - vehicle accessories, special equipment, tuning, performance systems, design refinement, tyres

Parts & Systems - vehicle parts & components of the drive, chassis, body, electrics and electronics groups Systems & modules of the interior, exterior, drive, drive dynamics and electronic control groups

Accessories & Tuning - vehicle accessories, special equipment, tuning, performance systems, design refinement

Repair & Maintenance - equipment for vehicle service and repair, bodywork repair and painting. Garage construction and management

Workshop & Service Station Equipments & Car Wash - filling station equipment, car wash & care, oil and lubricants

IT & Management - IT products, vehicle exchange marts, insurance, finance, leasing, claims management, vehicle inspection services, dealership planning and construction, dealership marketing

Venue

Lenexpo Exhibition Centre, St. Petersburg, Russia

Date of Event

April 12 - 14, 2012 (3 days)

Opening hours: 10:00am. – 06:00 pm



Participation Charges

- One side open built up booth : Euro 325 per sqm or Indian Rs. 22,100 per sqm
(Minimum 6 sqm) + Rs. 2,276.30 per sqm as deposit towards Service Tax.
10% extra for two sides open booths (subject to availability)

If participants make payments in Euro, then Service Tax is not applicable. If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in Euro **(to add Euro 40 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code : 0014
Account Number : 00142680000056
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL

THROUGH:

JP MORGAN CHASE BANK, FRANKFURT, GERMANY
A/c. No. 623-16-02308
SWIFT Code – CHASDEFX
IBAN NO.: DE26501108006231602308

Please send us a copy of the bank remittance advice, in case the payment is made in Euro through swift transfer.

Date of Payment

Full payment is to be made along with the Application Form latest by **5th April, 2012**.

Request for cancellation of participation will not be accepted and shall result in forfeiture of the amount already paid on this account.

Display Booth

Each 6 sq. mtr. booth will consist of:

- Carpeted floor
- One Table
- Two chairs
- Two Spotlights
- One dustbin
- Fascia board

The electricity charges will be extra @ Euros 150 + 18% VAT i.e. Euros 177 per booth for 2.5Kw. Payment to be made directly to the service provider.

Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come, first-served basis.



MDA Entitlements

All eligible participants will be entitled to get MDA grant under Focus CIS Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full Payment latest by **5th April, 2012** to any of the following:

R. Maitra

Executive Director

EEPC India

Vandhna, 4th Floor11

11 Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353/23711124

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC India

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Website : www.eepcindia.org



Application Form
India Pavilion at Automechanika St. Petersburg 2012, Russia
(12 - 14 April, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 6 sqm)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to CIS countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation for India Pavilion at Automechanika Middle East 2012 Dubai, UAE (22-24 May, 2012)

Automechanika Middle East is renowned as the international meeting place for the automotive aftermarket industry in the wider Middle East region and Africa. While this leading trade exhibition for automotive components, accessories, garage and garage equipment, refuelling and car washing celebrates 10 years in operation as the premier trade exhibition in its field - the event continues to bring world leading suppliers, manufacturers and service providers in touch with one of the most promising markets in the world.

Dubai is a strategic location between Europe and the Far East with excellent trade connections. From here, the lucrative Middle East, Sub-Continental and African markets can be easily reached with their combined population of more than 1 billion people. Considering import/re-export ratio, Dubai is the third most important re-export centre in the world after Hong Kong and Singapore.

In the 2011 edition over 17,000 trade visitors from 130 countries came to Dubai to see, examine and experience products or services showcased by over 1,100 exhibiting companies.

EEPC INDIA is organizing an India Pavilion at Automechanika Middle East 2012, Dubai, UAE which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

Focus Products

Parts & Systems

- Vehicle parts & components of the drive
- Chassis, body
- Electrics and electronics groups
- Systems & modules of the interior, exterior, drive, drive dynamics and electronic control groups

Accessories & Tuning

- Vehicle accessories
- Special equipment
- Tuning
- Performance systems
- Design refinement
- Adaptive car accessories for the disabled

Repair & Maintenance

- Equipment for vehicle service and repair
- Bodywork repair and painting
- Workshop equipment, dealership equipment, waste disposal and recycling
- Garage construction and management

IT & Management

- IT products, vehicle exchange parts, insurance, finance, leasing, claims management
- Vehicle inspection services, dealer management systems, dealership planning and construction
- Dealership marketing

Service Station & Car Wash

- Service station equipment
- Car wash and care products

Tyres & Batteries

- Passenger/truck/bus/trailer/industrial/agricultural tyres, tyre repair materials
- Retreading equipment, patches
- Rims, tubes and casings
- Batteries and battery components

Venue

Dubai International Convention & Exhibition Centre, Dubai, UAE

Date of Event

22-24 May, 2012 (3 days)



Participation Charges

- One side open booth : US\$ 360 per sqm or Indian Rs. 18,000 per sqm (Built-up booth) + Rs. 1,854 per sqm as deposit towards Service Tax.
- Two sides open booth : US\$ 395 per sqm or Indian Rs. 19,750 per sq. mtr. (Built-up booth) + Rs. 2,034.25 per sqm as deposit towards Service Tax. (subject to availability).
- Three sides open booth : US\$ 415 per sqm or Indian Rs. 20,750 per sq. mtr. (Built-up booth) + Rs. 2,137.25 per sqm as deposit towards Service Tax. (subject to availability)

If participants make payments in US Dollar, then Service Tax is not applicable. If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring “EEPC INDIA” along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in US Dollar (to add US\$ 50 per remittance to offset bank charges etc.) as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL
THROUGH:
JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA: 0002
FEDWIRE ABA: 021000021
CHIPS UID # 354459

Date of Payment

Full payment is to be made along with the Application Form latest by **3rd April, 2012**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **10th April, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

Each 9 sq. mtr. booth will consist of:

- Carpeted floor
- One square table
- One lockable cabinet or one glass top cabinet
- Three chairs
- Six flat shelves
- Five spot lights
- One plug socket
- Fascia
- One Waste bin

Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come, first-served basis.

Benefit of the Member-exporters

EPEC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full Payment latest by **3rd April, 2012** to any of the following:

R. Maitra

Executive Director

EPEC India

Vandhna, 4th Floor

11 Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary

EPEC India

Vaniya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Website : www.eepcindia.org



Application Form
India Pavilion at Automechanika Middle East 2012, Dubai, UAE
(22 - 24 May, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to Middle East countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation in India Pavilion at SIMTOS 2012, KINTEX, Korea (17 - 22 April, 2012)

Seoul International Manufacturing Technology Show (SIMTOS) is a leading show on manufacturing technology and machine tools in Korea and is organized by Korea Machine Tool Manufacturers Association (KOMMA). SIMTOS 2012 is scheduled during April 17 to 22, 2012 at Kintex, Korea.

Korea ranks 5th in the world in machine tool production with significant volume of exports as well as imports. Its bilateral partners include, *inter alia*, China, USA, Germany, Japan, Italy, India, Russia, Turkey & Vietnam.

SIMTOS 2010 was successfully held with 459 companies from 27 countries and more than 70,000 visitors.

SIMTOS 2012 is the 15th edition of the show and is expected to be attended by 700 exhibitors from 35 countries in an exhibition space of over 1,00,000 sqm.

EEPC India, for the first time, is organizing an India Pavilion in this prestigious SIMTOS 2012 and invites application from the members for participation.

Product Category

The following products/areas would be covered in the exhibition:

- *Metal Cutting & Die-Mold Working:*

Lathes, Milling Machines, Machining Centers, EDM, Laser Processing Machines, Grinding Machines, Taping Machine, Polishing Machines, Drilling Machines, Gear Processing Machines, Lapping Machines, High-Speed Processing Machines, Water Jet Processing Machines, Deburring Machines Small, Fine and High-Precision Processors, Die and Moulds/Components for Dies and Moulds.

- *Press & Metal Forming:*

Cutting Machines, Bending Machines, Forging Machines, Sawing Machines, Spinning Machines, Line Processors, Mechanical and Hydraulic Presses, C Type Presses, H Type Presses, High Speed Presses, High Speed Pin Presses, Digital Servo Presses, Fine Blanking Presses, Transfer Presses.

- *Cutting-off & Welding:*

Welding and Gas Cutting Machines.

- *Tools & Related Equipment:*

Cutting Tools (Drills, End-mills, Tabs, Cutter), Hobs, Grinding Stones, Grinding Materials, Cooling Systems, Jig & Fixture, Marking, Lubricating System, Vices, Chucking Systems.

- *CAD/CAM, Measuring System & Robotics:*

CAD/CAM Softwares, 3D Measurement, Inspection, Machine Vision Systems Robotics, Automation (Encoder, Automatic Voltage Regulator).

- *Parts, Materials & Motion Controls:*

Materials, Bearings, LM Guide, Ball Screw, Curvic Coupling, Spindles, STC/APC Controllers, Motors (AC/DC, Gear Driver, Servo, etc.), Drivers, Encoders, Sensors, Reduction Gears, PLC, Actuator.



Venue

KINTEX (Korea International Exhibition Center)
Daehwa-dong, Ilsan-gu, Goyang-city
Gyeonggi-province, 411-766, Korea

Date

Tuesday, 17 – Sunday, 22 April 2012 (6 days)

Opening hours: 10:00 am to 17:00 pm

Participation Charges

One side open (built-up booth) : US\$ 160 per sq. mtr. or Indian Rs. 8,500/- per sq. mtr.
(Minimum 9 sqm booth) + Rs. 875.50/- per sq. mtr. as Deposit towards Service Tax.

Bare space (minimum 36 sqm) : US\$ 110 per sq. mtr. or Indian Rs. 6,000/- per sq. mtr.
+ Rs. 618/- per sq. mtr. as Deposit towards Service Tax.
10% extra for two sides open booth (subject to availability).

If participants make payments in US Dollar, then Service Tax is not applicable.

If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring “EEPC INDIA” along with the duly filled-up Application Form
OR

- ❖ Swift Transfer in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL

THROUGH :

JP MORGAN CHASE BANK, NEW YORK

A/c. No. 001-1-406717

SWIFT Code – CHASUS33

CHIPS ABA : 0002

FEDWIRE ABA : 021000021

CHIPS UID # 354459



Display Booth

Each 9 sq. mtr. booth will consist of:

- Carpeting
- One table
- Three chairs
- One information desk
- 3 spotlights
- One socket
- One waste basket
- Fascia

Date of Payment

Full payment is to be made along with the **Application Form** latest by **30th March, 2012**. Payment may be made by Demand Draft/at par Cheque drawn in favour of “**EEPC INDIA**”.

Cancellation of Participation

Request for cancellation of participation will not be entertained after the confirmation. Any cancellation after the confirmation shall result in forfeiture of the amount already paid on this account. In addition, the participating company shall be liable to make the full booth cost.

Benefit for the member-exporters

EEPC INDIA is organizing this event under the MAI Scheme of Ministry of Commerce & Industries, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

The exhibition authorities will provide an accommodation for one person in twin sharing basis for booking of 18 sq. mtr. and above stall.

Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 30th March, 2012** to the respective Regional Offices or to:

S. Mukhopadhyay

Joint Director

EEPC INDIA

Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata - 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eepcindia.net

C. H . Nadiger

Sr. Assistant Director

EEPC India

Vinayaka Complex (2nd Floor)
44/45, residency Road Cross
Bangalore – 560 025
Tel. : 91-80-25581396/25588669
Fax : 91-80-25586914
E-mail : eepcsroblr@eepcindia.net
nadigerch@eepcindia.net



Application Form
India Pavilion at SIMTOS, Kintex, Korea
(17 - 22 April, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive :				
Name & Designation of the Participants :				
Space required (in sq. mtr.)	:	Bare Space :	Constructed booth :	
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to East Asian countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any :				
Products Manufactured/Exported :				
Countries of Export :				
Accreditation to International Standards (like ISO, QS) :				
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation in India Pavilion at Hannover Messe 2012 (23 - 27 April, 2012)

Hannover Messe is one of the world's leading technology event. It is the leading showplace for all sectors of industry – in particular mechanical and plant engineering, automotive sectors, electrical engineering and electronics. Hannover Messe 2012 is the conglomeration of eight high profile international trade shows under one roof. It offers a unique opportunity to establish contacts with many business leaders and unlock new sources of business potential. In 2011 edition 6,500 exhibitors from 65 countries participated and 2,28,476 visitors came from 90 countries.

Following eight leading trade shows that make up Hannover Messe 2012 will present a unique cross-section of key industrial technologies:

- **Industrial Automation:** Process, Factory and Building Automation Systems and Solutions (Halls 7-9, 11, 14-17)
- **Energy :** Renewable and Conventional Power Generation, Power Supply, Transmission, Distribution and Storage (Halls 11-13, 27)
- **MobiliTec :** Hybrid and Electric Powertrain Technologies, Mobile Energy Storage and Alternative Mobility Solutions (Hall 25)
- **Digital Factory :** Integrated Processes and IT Solutions (Hall 7)
- **Industrial Supply :** Industrial Subcontracting and Lightweight Construction (Halls 3-6)
- **CoilTechnica :** Coil Winding, Electric Motor, Generator and Transformer Technology (Hall 25)
- **IndustrialGreenTec :** Environmental Technology (Hall 26)
- **Research & Technology :** R&D and Technology Transfer (Hall 2)

EEPC INDIA is organizing an **India Pavilion** in the Industrial Supply, Energy, Industrial Automation sectors in Hannover Messe 2012. **Industrial Supply** - Subcontracting and Lightweight Construction will cover materials components and system for mechanical engineering, the automotive industry and plant industry. **Energy** sector is the leading trade fair for Renewable and Conventional Power Generation, Power Supply, Transmission, Distribution and Storage. **Industrial Automation** creates a platform for all the relevant disciplines - from energy-efficient power transmission to ultra-precise measurement and control systems.

Focus Products

Industrial Supply - Subcontracting and Lightweight Construction

Materials/Technology know-how

Steel, Metals, Non-Ferrous Metals, Rubber, Plastics, Ceramics, Composites, Special & Hybrid Materials

Development Design and Processes

Non-cut Component Manufacturing : Casting, Solid Forming and Sheet Metal Forming, Machining, Joining/Fastening Techniques, Materials Treatment, Engineering, Design, Industrial Services

Parts, Components & Systems

Semi-finished Products, Systems and Subassemblies, Intermediate and Finished Products

Energy Sector

Power Generation and Supply

Services and technologies from fuel cells to all-inclusive contracting packages and low-cost solutions for energy supply

Transmission and Distribution

Cabling, transformers, switchgear, power supplies, instrumentation, network management, systems engineering and components, transport technologies of oil, gas and water

Conventional Energy

Oil, gas, coal and nuclear energy

Renewable Energy

Solar energy/solar heating, biomass, biogas, bio-fuels, geothermal energy and hydroelectric power

**Participation charge includes following services:**

- Display Booth with standard furniture
- Catalogue/EBI listing by Hannover Messe
(In alphabetical section - name/address and in product section - three product entries)
- Guide to Exhibitors and interactive CD on Indian participants to be distributed at the show
- On site assistance in various business related matters
- Electricity charges for three spotlights as mentioned below (**cost of electricity for additional spotlights has to be borne by the participants on actual**)
- Stand cleaning services

Date of Payment

Full payment is to be made along with the Application Form latest by 30th March, 2012.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **15th March, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

There will be in-built display booths of 9/10.5 sq. mtr. each. EEPC India will provide the following:

- Carpeted floor
- One table
- One lockable cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

Note: If any participant orders for additional furniture/services to Hannover Messe through OBS the cost of the same will have to be borne by the concerned participant.

Selection Criteria

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis.**

Benefit of the Member-Exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

Participants' Details

In Hannover Messe 2012 EEPC India intends to circulate the details of all the participants in a **CD Format** on a complimentary basis instead of printed Exhibitors' Profiles. The CD will be highly interactive and will be a ready reckoner for the overseas buyers.

Participants are requested to send the following information along with the Application Form in CD or over email to the respective Regional Offices with a copy to Head Office (email id: eepcho@eepcindia.net):

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpg format;
- (iv) E-Brochure – pdf format (within 2 pages); or
- (v) Scanned copy of Product Catalogue/Product Pictures - pdf format.

Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with **full Payment latest by 30th March, 2012** to any of the following:

R Maitra*Executive Director***EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353, 23711124/1125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Ms Anima Pandey*Regional Director***EEPC INDIA**

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@eepcindia.net

K V Rajasekharan*Assistant Director***EEPC INDIA**

4A, Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepcrodel@eepcindia.net

Opinder Singh*Sr. Assistant Director***EEPC INDIA**

Plot Comm. 1, Focal Point

Jalandhar – 144 004

Tel. : 91-181-2602264

Fax : 91-181-2601124

E-mail: eepcsrojld@eepcindia.net

J V Raja Gopal Rao*Sr. Assistant Director***EEPC INDIA**

'Soham Mansion' (1st Floor)

No. 5-4-187/3 & 4/4, M. G. Road

Secunderabad – 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : eepcsrohyd@eepcindia.net

Bhaskar Sarkar*Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Rajat Srivastava*Regional Director***EEPC INDIA**

Centre 1 (12th Floor)

World Trade Centre

Cuffe Parade

Mumbai - 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcromum@eepcindia.net

M Ganesan*Regional Director***EEPC INDIA**

Greems Dugar (3rd Floor)

149, Greems Road

Chennai - 600 006

Tel. : 91-44-28295501/5502

Fax : 91-44-28290495

E-mail : eepcrochen@eepcindia.net

C H Nadiger*Sr. Assistant Director***EEPC INDIA**

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore – 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : eepcsroblr@eepcindia.net

Sudhakaran C K Nair*Assistant Director***EEPC INDIA**

TF-313/A (3rd Floor)

ATMA House, Ashram Road

Ahmedabad – 380 009

Tel. : 91-9725663534/79-26588720

E-mail : eepcsroahd@eepcindia.net



Application Form
India Pavilion at Hannover Messe 2012, Hannover, Germany
(23 - 27 April, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Total Space required (sq. mtr.)	:			
Amount with DD/at per Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to EU Countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please send us this Form duly filled in and signed along with full payment and following information for preparing CD:
Company Profile (not more than 100 words); Contact Details (as per the Application Form); Logo – pdf or jpg format; E-Brochure – pdf format (within 2 pages); or Scanned copy of Product Catalogue/Pictures - pdf format.

Signature :

Date :

Office Seal :

Tender Information**Bangladesh****(EEPC Ref. No. DB-1002)**

Project : Second Chittagong Hill Tracts Rural Development Project
Loan No. 2763-BAN
Loan from ADB

Notice No. : **ADB98-819/12**

Issued by : Project Director
Second Chittagong Hill Tracts Rural Development Project (CHTRDP-II)
Output-B: Rural Roads Component
LGED Bhaban (Level-8), Agargaon
Sher-E-Bangla Nagar
Dhaka-1207, Bangladesh
Tel. : +(88)-02 8127544
Fax : +(88)-02 8155580
E-mail : pdcht@yahoo.com
Websites : www.lged.gov.bd, www.cptu.gov.bd

Contract No.: **NCB/LGED/02/2012**

For : **Package No. : LGED/CHT-II/Vehicles/G-02**
Supply of 4WD Double Cabin Pick-Up; Qty. : 4 (four)

Tender cost : Non-refundable fee of BDT 3,000.00

Bid deadline : **23.04.2012**

Bangladesh**(EEPC Ref. No. DB-1003)**

Project : Dhaka Water Supply Sector Development Project
Loan No. 2382-BAN (SF)
Loan from ADB

Notice No. : **ADB94-819/12**

Issued by : Mohammad Shahjahan
Additional Chief Engineer & Project Director
Dhaka Water Supply Sector Development Project
98 Kazi Nazrul Islam Avenue, Kawran Bazar
8th Floor, WASA Bhaban
Dhaka: 1215, Bangladesh
Tel. : 880-2-9116033
Fax : 880-2-9116086
E-mail : pddwssdp@gmail.com

Contract No.: **ICB-04.4**

For : **Procurement of Special Valves :**
- Pressure Sustaining Valves = 26 pieces
- Pressure Reducing Valves = 64 pieces
- Single Orifice Air Release Valves = Nil
- Double Orifice Valves = 12 pieces

Tender cost : Non-refundable fee of BDT 5000.00 or in US\$ 75.

Bid deadline : **30.04.2012**

Cambodia

(EEPC Ref. No. DB-1004)

Project : Second Health Sector Support Program (HSSP2)
IDA No. 4470-KH, Project ID No. P102284

Notice No. : **WB1744-819/12**

Issued by : Charles Kendall & Partners Limited
Independent Procurement Agent
No. 6, St. 86, Sangkat Srash Chok
Khan Doun Penh, Phnom Penh
Cambodia
Tel. : (+855) 023 724064
Fax : (+855) 023 724063
E-mail : gkumar@ckp-swbapc.com, copied to info@ckp-swbapc.com

IFB No. : **HSSP2-CKP-12-ICB-G-027**

For : Supply and delivery of Ambulance : 34 Units.

Tender cost : Non-refundable fee of US\$ 50.00 and additional courier fee of US\$ 50.00.

Bid deadline : **04.05.2012**

Cambodia

(EEPC Ref. No. DB-1005)

Project : Avian & Human Influenza Control & Preparedness Emergency Project (AHICPEP)
Project ID No. P100084
Grant from IDA

Notice No. : **WB1702-819/12**

Issued by : Charles Kendall & Partners Limited
Independent Procurement Agent
No. 6, St. 86, Sangkat Srash Chok
Khan Doun Penh, Phnom Penh
Cambodia
Tel. : (+855) 023 724064
Fax : (+855) 023 724063
E-mail : info@ckp-swbapc.com

IFB No. : **AHICPEP-CKP-12-ICB-G-004**

For : Supply and Delivery of 2 Station Wagons And 3 Double Cabin Pick Ups :
- **Lot No. 1:** 2 Units of 4WD Station Wagon
- **Lot No. 2:** 3 Units of 4WD Double Cabin Pick Up

Tender cost : Non-refundable fee of US\$ 50.00 and additional courier fee of US\$ 50.00.

Bid deadline : **04.05.2012**

Ethiopia

(EEPC Ref. No. DB-1006)

Project : Tana & Beles Integrated Water Resource Development Project
Project ID No. P096323, Credit No. 44570-ET
Credit from IDA

Notice No. : **WB1703-819/12**

Issued by : Ministry of Water & Energy
Attn. : Procurement, Finance & Property Administration Directorate
2nd Floor, Room No. 219
Haile G/Selassie Road
Addis Ababa, Ethiopia
Tel. : 251-116 511139 /251-116-633425
Fax : 251-116-637038
E-mail : dyilmaa@yahoo.com

ICB No. : **MoWE/G-14/10 (Re-bid)**

For : Supply and delivery of one unit of Dredging Machine.

Tender cost : Non-refundable fee of Birr 100.00 or in Equivalent value of US\$ + US\$ 40 or the equivalent amount in Ethiopian Birr (courier charges).

Bid security : Birr 70, 000 or an equivalent amount in a freely convertible currency.

Bid deadline : **02.05.2012**

Kyrgyz Republic

(EEPC Ref. No. DB-1007)

Project : Issyk-Kul Sustainable Development Project
Grant No. 0163-KGZ
Grant from ADB

Notice No. : **ADB91-819/12**

Issued by : Ministry of Finance of the Kyrgyz Republic
Issyk-kul Sustainable Development Project
Room 702, 7th Floor
58-a Erkindik Boulevard, Bishkek c
Zip Code : 720040
Kyrgyz Republic
Attn. : PMO Director
Tel. : +996 312 62 33 86
Fax : +996 312 62 37 34
E-mail : reception@isdip.kg

Contract No.: **G0163-ICB-2.05**

For : Supply of Mobile Repair Truck and Truck Crane.

The tender covers two separate Lots which will be awarded separately or in combination:

Lot 1

- Mobile Repair Truck, Vehicle with water supply and sewerage system repairing equipment; Quantity - 1 unit

Lot 2

- Truck Crane, Diesel truck crane; Quantity - 1 unit

Tender cost : Non-refundable fee of KGS4,700.00 or \$100.00 for each set + US\$ 150.00 (courier charges).

Bid deadline : **27.04.2012**

(Source : UN Development Business Website)

Trade Enquiries



Mexico

(Source : Embassy of India, Mexico City)

M/s. Productos De Calidad Internacional SA DE CV, Calle Miguel Hidalgo No. 311 Col. Nío, CP 81144 Guasave Sinaloa México, Mexico, Attn.: Mr. Jesus Solano, Director & Legal Representative; Tel.: 52 (687) 874-50-10/143-78-84 (Direct) is interested to import machinery and equipment from India for processing mango fruit, including the extraction of the pulp.

For further details, interested members are requested to contact Mr. U.S. Rawat, Counsellor (R), Embassy of India, Mexico at their E-mail id : commerce_eoimex@telmexmail.com

Public Notice**Public Notice No. 104 (RE-2010)/2009-2014**

Dated 23rd March, 2012

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued a **Public Notice No. 104 (RE-2010)/2009-2014, dated 23rd March, 2012** regarding **Pre-Shipment Inspection Agencies (PSIA)**. The above Public Notice have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-PN-104-2010.pdf>)** for information of our Members.

Notification No. 107 (RE-2010)/2009-2014

Dated 21st March, 2012

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued a **Notification No. 107 (RE-2010)/2009-2014 dated 21st March, 2012** regarding **Addition of new paragraph 8.7 in FTP making supplies to non mega power project ineligible for Deemed Export benefits**. The above Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-NT-107-2010.pdf>)** for information of our Members.

Notification No. 21/2012-Customs

Dated 17th March, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 21/2012-Customs, dated 17th March, 2012** regarding **Seeks to supercede notification Nos. 20/2006-Customs, dated the 01.03. 2006 and 29/2010-Customs, dated 27.02.2010**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NT-21-2012.pdf>)** for information of our Members.

Notification No. 23/2012-Customs (N.T.)

Dated 21st March, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 23/2012-Customs (N.T.), dated 21st March, 2012** regarding **Amendments of Notification No. 36/2001-Customs(N.T) dated 3rd August 2001 [Hindi version of 23/2012-Cus(NT)]**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NN-23-2012.pdf>)** for information of our Members.

Circular No. 09/2012-Customs

Dated 23rd March, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Circular No. 09/2012-Customs, dated 23rd March, 2012** regarding **Applicability of exemption under Sr. No. 4 of the Notification 4/2006 - CE dated 1/3/2006 on import of Ore Concentrates**. The above Customs Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-CR-09-2012.pdf>)** for information of our Members.

**Notification No. 18/2012-Central Excise (N.T.)**

Dated 17th March, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 18/2012-Central Excise (N.T.), dated 17th March, 2012** regarding **Seeks to amendment CENVAT credit Rules, 2004 so as to amend certain provisions under the Rules**. The above Central Excise Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/excise/EXC-NN-18-2012.pdf>)** for information of our Members.

Notification No. 19/2012-Central Excise (N.T.)

Dated 19th March, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 19/2012-Central Excise (N.T.), dated 19th March, 2012** regarding **Seeks to amend Pan Masala Packing Machines (Capacity Determination and Collection of Duty) Rules, 2008**. The above Central Excise Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/excise/EXC-NN-19-2012.pdf>)** for information of our Members.

**RBI/2011-12/465**
A.P. (DIR Series) Circular No. 95

Dated 21st March, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 95, dated 21st March, 2012** regarding **Foreign Exchange Management (Deposit) Regulations, 2000 - Credit to Non-Resident (External) Rupee Accounts.**

The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-95-11-12.pdf>)** for information of our Members.

Shipping Information

Ships in Ports Information

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
CHENNAI (As on March 26, 2012)					KANDLA (As on March 22, 2012)				
Bhairavi	26/3	26/3	27/3	ORXYL	Verity	—	21/3	23/3	L Oil
Cathrine Rickmers	26/3	26/3	27/3	Boxes	Mahananda	—	22/3	22/3	Bulk Cargo
Densalion	23/3	25/3	30/3	Bary	Fujisan Maru	—	19/3	22/3	Cement
Desh Samman	26/3	26/3	27/3	C Oil	E.R.Pusan	20/3	22/3	—	Boxes
Gati Pride	13/12	28/12	26/3	Boxes	White Sea	21/3	22/3	—	Boxes
Humboldt Current	24/3	24/3	30/3	S plate	MSC Tia	22/3	22/3	—	Boxes
Jag Padma	25/3	26/3	26/3	HSD	Maritime Kelly Anne	22/3	23/3	—	Nap
Kobarid	25/3	25/3	3/4	S Pipes	KOCHI (As on March 21, 2012)				
Manila Express	24/3	25/3	26/3	Boxes	Goods Trade	15/3	16/3	—	St Pipes
Sci Prestige	25/3	25/3	26/3	Boxes	S S Voyager	20/3	20/3	—	PAX
Seoul Tower	25/3	26/3	27/3	Boxes	Jag Prachi	20/3	20/3	—	F Oil
Sindhu Sankalp	18/3	18/3	30/3	R Vessel	Rose	21/3	21/3	—	Nap
HALDIA (As on March 21, 2012)					Quartz	21/3	21/3	—	Boxes
Blossom	15/3	—	—	POL	OEL Dubai	19/3	W	—	Boxes
New Wealth	17/3	—	—	CPO	Persey	22/3	—	—	GC
Xiang Rong Men	19/3	—	—	P Cargo	Jag Pushpa	22/3	—	—	HSD
Ratna Urvi	20/3	—	—	POL	Mount Fuji	22/3	—	—	Crude
Lok Pratap	20/3	—	—	Dolomite	Rajiv Gandhi	22/3	—	—	Boxes
Sea Luck-3	20/3	—	—	POL	Darya Jaan	24/3	—	—	Cement
Jag Parwar	20/3	—	—	POL	J Kamakshy	24/3	—	—	Boxes
Fair Afroditi	19/3	—	—	Naptha	Wisdom	25/3	—	—	Boxes
Sea Melody	20/3	—	—	Met.Coke	Seabourne Quest	25/3	—	—	PAX
Gati Majestic	18/3	—	—	Boxes	J Meenakshy	26/3	—	—	Boxes
Pfs Narayana	21/3	—	—	Lds.Coal	M Avon	26/3	—	—	Boxes
Vishva Ekta	19/3	—	—	C.Coal	Purbasari	26/3	—	—	Menl
Crown Princess	20/3	—	—	M Ore	Chryssi	27/3	—	—	Crude
U.sea Dynamic	19/3	—	—	M Ore	OEL Shreyas	28/3	—	—	Boxes
Silver Fern	19/3	—	—	Boxes	Manila Express	29/3	—	—	Boxes
New Blessing	21/3	—	—	Boxes	Indira Gandhi	29/3	—	—	Boxes
Glaring Pescadores	21/3	—	—	GC	Spirit of Adventure	29/3	—	—	PAX
Vera-1	18/3	—	—	R.Phos	OEL Trust	30/3	—	—	Boxes
Yamillah-3	21/3	—	—	Nap	Unity	30/3	—	—	Boxes
Suvarna Swarajya	21/3	—	—	POL	Queen Elizabeth	31/3	—	—	PAX
Xpress Ganges	21/3	—	—	Boxes	S Pescadores	31/3	—	—	Zinc Con
Maria	21/3	—	—	A Coal	JNPT (As on March 22, 2012)				
JNPT (As on March 22, 2012)					As Carinthia	—	22/3	23/3	Boxes
As Carinthia	—	22/3	23/3	Boxes	TS Tokyo	—	22/3	23/3	Boxes
TS Tokyo	—	22/3	23/3	Boxes	Captain Kattelman	—	22/3	22/3	Boxes
Captain Kattelman	—	22/3	22/3	Boxes	CSAV Ranco	—	21/3	23/3	Boxes
CSAV Ranco	—	21/3	23/3	Boxes	Maersk Kentucky	—	21/3	22/3	Boxes
Maersk Kentucky	—	21/3	22/3	Boxes	APL Topaz	—	22/3	22/3	Boxes
APL Topaz	—	22/3	22/3	Boxes	NYK Paula	—	21/3	23/3	Boxes
NYK Paula	—	21/3	23/3	Boxes	Morning Express	—	20/3	22/3	Nap
Morning Express	—	20/3	22/3	Nap					



Name of the Vessel	Arrival	Berth	Sail	Cargo
KOLKATA (As on March 21, 2012)				
Nazish	16/3	—	—	GC
Rising Glory	12/3	—	—	GC
Oxl Emir	20/3	—	—	GC
Kota Tenaga	19/3	—	—	Boxes
Tiger Cliff	19/3	—	—	Boxes
Mcp Vienna	20/3	—	—	Boxes
Oel Victory	20/3	—	—	Boxes
Morotai	20/3	—	—	Boxes
Oel Freedom	20/3	—	—	Boxes
C.s.gitte	20/3	—	—	Boxes
Bro Vario	20/3	—	—	LDO
Pratibha Neera	19/3	—	—	LDO

MANGALORE (As on March 26, 2012)

Amsterdam	26/3	26/03	26/3	Pass
Santa Suriya I	13/3	19/3	28/3	Timber
Navious Mercoator	24/3	24/03	26/3	Coal
Navdhenu Purna	25/3	25/03	28/3	IOF
Courcheville	22/3	25/3	26/3	LPG
Hamburg Max	25/3	25/03	28/3	Coal
Banglar Moni	23/3	W	—	Timber
M.shubhatreya	24/3	W	—	LPG
Gaz Fraternity	25/3	W	—	LPG
Sabrina-i	25/3	W	—	Coal
Daiduong Queen	26/3	W	—	Maize
Tiger Mango	26/3	W	—	Boxes

MUMBAI (As on March 22, 2012)

Nirmiti	—	20/3	22/3	Cement
Kamo	—	21/3	23/3	Mach
Divar	—	21/3	23/3	P Cargo
Bhageeratha	—	19/3	22/3	Cement
Ganga Dolphin	—	22/3	23/3	Supply
Senator	—	20/3	28/3	Rice
Ahmed Arab	—	20/3	23/3	HRC
Oranus	—	14/3	24/3	SUG
Sea Coral	—	21/3	23/3	Steel
Viva	—	20/3	22/3	Supply
Dai Duong	—	16/3	23/3	Cable Chips
JOP	—	14/3	25/3	P Cargo
Flamboyan	—	21/3	—	Supply

PARADIP (As on March 26, 2012)

Silver Sailing	23/3	23/3	27/3	P Cargo
Golden Falcon	24/3	24/3	27/3	Coke
Medi Venezia	22/3	23/3	26/3	NC Coal
Audax	21/3	21/3	26/3	C Coal
Hai Huang Xing	24/3	24/3	28/3	NC Coal
Vinalines Sky	23/3	24/3	28/3	Cement
Sofia	22/3	25/3	28/3	R Phos
Tongbao World	24/3	24/3	27/3	P Cargo

Name of the Vessel	Arrival	Berth	Sail	Cargo
TUTICORIN (As on March 26, 2012)				
Ratan Pathfinder	22/3	—	—	Maize
Mutha Supreme	24/3	—	—	C Mat
Ero L	25/3	—	—	Cu Con
Tamil Anna	23/3	—	—	T Coal
Samudra Shaudhikam	25/3	—	—	Survey
Crystal Gold	20/3	—	—	Maize
Gabrielle Scan	25/3	—	—	Mach
Emu Arrow	22/3	—	—	Gypsum
Ioannis Theo	22/3	—	—	T Coal
Apj Akhil	23/3	—	—	T Coal
Pratibha Cauvery	25/3	—	—	FO
Atlas	23/3	—	—	SUG

VISAKHAPATNAM (As on March 26, 2012)

Proteus	24/3	—	—	C Coal
OEL Victory	25/3	—	—	Boxes
Genco Cavalier	15/3	—	—	I Ore
BW Loyalty	24/3	—	—	LPG
Free Knight	23/3	—	—	Urea
TCI Arjun	21/3	—	—	Timber
Advance Pescador	22/3	—	—	P Cargo
Han Feng	23/3	—	—	S Cargo
Sky High SW	22/3	—	—	P Cargo
Pedhoulas Leader	22/3	—	—	C Coal
Shropshire	21/3	—	—	S Coal
PFS Narayana	24/3	—	—	T Coal
OXL Emir	25/3	—	—	S Cargo
Elini D	20/3	—	—	S Coal
Yu Jin Ace	24/3	—	—	Granite
Pine 4	23/3	—	—	Allumina
Pratibha Neera	23/3	—	—	LSHS
Jag Parwar	25/3	—	—	HSD
Lok Prem	22/3	—	—	Bauxite

Key : (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A- Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL- Petroleum,Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh

Open Market Rates of Rerollables (March 17, 2012)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots

Arc/Ind. Furnaces	
round quality (21x25)	39,800/-
structural quality (28x30)	39,700/-
Low carbon (12x16)	39,600/-
Semi-low carbon (18x21)	36,600/-
5x6 girder quality (25x30)	39,400/-
Runners/Risers	36,900/-
Bones/Clean	36,900/-

Billets & Squares

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	39,500/-
100x100 mm MS	39,500/-
125x125 mm MS	-
100x100 mm Concast-Billets	40,100/-
100x100 Concast-SAIL DSP	40,100/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

Blooms

Above 251 mm Bloom (HC)	35,300/-
Above 251 mm Bloom (MS)	35,300/-
Bloom 160x250 mm (DSP)	35,300/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	40,700/-
150x150 mm MS (SAIL)	40,800/-
Bloom Cut into pcs. (MS)	37,000/-
Bloom Cut into pcs. (Medium)	37,000/-
Bloom Cut into (Patra Pass)	36,000/-

Slabs

Durgapur Slabs 14"x3"	-
Durgapur Slabs	36,600/-
Bokaro Slab Heavy	35,500/-
Tata Concast Slab (Heavy)	35,500/-
Skelp Tisco	-

Rails

Untested Rail - 75 lbs.	35,900/-
Untested Rail - 90 lbs.	35,800/-
Untested Rail - 105 lbs.	35,800/-

Rej. Wheel (Big)	36,000/-
Rej. Wheel (Small)	35,500/-
Cut Tyre (Big)	35,300/-
Cut Tyre (Big)	35,300/-

Melting Scrap (F.O.R.)

Rolling Mill end (Fresh)	33,000/-
Good Godown	30,400/-
Godown Scrap	29,400/-
Turning	27,100/-
Tin Tapper	27,000/-
Sponge Iron	29,500/-

Pig Iron (F.O.R.)

Foundry Grade	34,900/-
Steel Grade	30,400/-
C.I. Turning	27,400/-
Degi Scrap	30,500/-
Deg Casting	38,500/-
Ingot Moulds (Old)	30,500/-
Ingot Moulds (New)	39,200/-
Cut Ingot Moulds	30,500/-

Open Market Rates of Finished Goods (March 17, 2012)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4500/-	4300/-	4200/-	4230/-	4250/-	4370/-	4370/-	4290/-
Zindi Pass (Drawing)	-	-	-	4250/-	4260/-	4370/-	4370/-	4310/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 4200/-

Heavy Rounds	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	4290/-	4360/-	4460/-	4510/-	4590/-	4650/-	4690/-

M. S. Squares	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4500/-	4300/-	4150/-	4100/-	4100/-	4300/-	4340/-	4290/-

M. S. Angles	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	4400/-	4280/-	4280/-	4280/-	4300/-	4320/-	-	-	-	-	-	-
5 mm	-	4370/-	4380/-	4300/-	4320/-	4320/-	4320/-	4360/-	4370/-	-	-	-
6 mm	-	4370/-	4380/-	4300/-	4320/-	4320/-	4320/-	4360/-	4370/-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	4460/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	4640/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	4720/-

M. S. Flats	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	4130/-	4160/-	4170/-	4180/-	4210/-	4560/-	4530/-	4440/-
5 mm	4290/-	4370/-	4370/-	4290/-	4290/-	4290/-	4290/-	4300/-
6 mm	4290/-	4370/-	4370/-	4290/-	4290/-	4290/-	4290/-	4300/-
10 mm	-	-	4370/-	4290/-	4290/-	4290/-	4290/-	4300/-
12/25 mm	-	-	4370/-	4290/-	4290/-	4290/-	4290/-	4300/-
18/19 Gauge	4450/-	4450/-	4450/-	4470/-	4500/-	4530/-	4500/-	4500/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), March 17, 2012]

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