

# IEWO

ENGINEERING EXPORT

BULLETIN



EEPC INDIA



WEEKLY CIRCULATION

VOL. 8 ISSUE NO. 25 JUNE 21, 2006

## Highlights

### Buyer Seller Meet in Mexico

EEPC is organising a Buyer Seller Meet in Mexico under the FOCUS-LAC Programme of the Government of India from 13th to 17th November, 2006. Members are requested to enlist their participation within 31st August, 2006.

### Catalogue Show in Hong Kong

EEPC is organising a Catalogue Show of Indian engineering products in Hong Kong during end July/early August, 2006. Members may avail the opportunity by displaying their Catalogues in the above Show.

### Govt. Notice/ Notifications

**Public Notice No. 19(RE-06)/2004-09 dated 13.06.2006** – Appendix 37C giving the list of countries that qualify for benefits under Focus Market Scheme in terms of Para 3.9 of the FTP.  
**Notification No. 08(RE-06)/2004-09 dated 12.06.2006** – Amendments in the Target Plus Scheme, for the exports effected during 01.04.2005 to 31.03.2006, of the Foreign Trade Policy 2004-2009.



*Dr. Ashwani Kumar, Minister of State (Industry), Govt. of India, accompanied by Mr. Shrikar Dole, CEO, EEPC Chicago Office, on a visit to Council's India Engineering Center on 15th June, 2006 where he addressed a business meeting organised by EEPC Chicago Office.*

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## ADVERTISEMENT TARIFF FOR ENGINEERING EXPORT INFO BULLETIN

As you are aware, Council has been bringing out the weekly bulletin, since its inception so as to provide necessary feedback to the members relating to various important information such as, tenders and enquiries, commercial report from the Indian Missions, Government Policies, Public Notices, Market Information, latest developments taking place in various countries etc. This publication has become popular amongst the exporting community because of its news value and we are also receiving valued opinion from our members as to how to improve its news value and make the publication more informative. Presently, copies are distributed amongst 12,000 plus members and many more are also subscribing to this publication.

This publication could be used as a very strong media by which you can reach 12,000 plus members all over India comprising corporate houses, large, medium and small scale entrepreneurs and publicise your activities and products manufactured. In order to facilitate our members to have the fullest benefit of this media, we have contemplated to accept advertisements at a very reasonable cost. The advertisement must necessarily relate to engineering products and services only. The size of the ad and tariff are given below for your kind information. Please note that we will accept prepaid black & white advertisement only.

<b>Mechanical Data</b>	: Back Cover	19.5 cm x 18.5 cm
	Third Cover	23 cm x 18.5 cm
	Full Page	23 cm x 18.5 cm
	Half Page	11.5 cm x 18.5 cm
	Quarter Page	6 cm x 18.5 cm

<b>Advertisement Tariff</b>	: Back Cover	Rs. 12,500/-
	Third Cover	Rs. 11,000/-
	Full Page	Rs. 10,000/-
	Half Page	Rs. 6,000/-
	Quarter Page	Rs. 3,500/-

**Special Discount will be available as under :**

Minimum 3 months	- 10%
Minimum 6 months	- 12%
Minimum 12 months	- 15%

We hope, you will definitely avail of this opportunity. You are, therefore, requested to send your ad material (artwork or CD/Floppy in TIFF/JPEG format suitable for the above size) along with a draft payable in favour of Engineering Export Promotion Council, Kolkata for the requisite amount towards the cost of ad. Please note that the authority reserves the right to reject or cancel your ad. Also, please note that your ad material along with draft must reach the Head Office, Kolkata (Attn. : Shri R. Maitra, Adl. Executive Director & Secretary) at least two weeks before the ad schedule.

## Chairman's Pen



*My dear fellow exporters,*

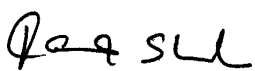
*I am very happy to bring to your notice that the engineering exports have been able to maintain a growth of 25 per cent in dollar terms in 2005-06, according to the provisional estimates based on DGCIS figures, to reach US\$ 19.8 billion, surpassing the target set at US\$ 18.3 billion. However, this estimate do not include performance of about 300 items which have not been taken by DGCIS and performance of the engineering service sector.*

*As I mentioned in my last column about opening up of IEC at Johannesburg, I am now happy to inform you that your Council is now all set to open its second India Engineering Centre (IEC) at Johannesburg, South Africa. It will be a multi-product showroom for Indian engineering items which will cater to the need of our member-exporters to meet off-the-shelf deliveries to their clients abroad. I am sure that the Centre, besides showcasing Indian capabilities in manufactured engineering items of iron and steel, would be of immense help in distribution and marketing of the products in neighbouring countries such as Botswana and Namibia. It would also help meeting the specific requirements of overseas buyers and facilitate cost-effective procurement by them. The Centre is expected to be inaugurated in September this year to coincide with the SAITEX-2006 fair in Johannesburg.*

*Friends, you are aware that the Ministry of Commerce, Government of India have announced the Focus Market Scheme. However, the Public Notice No. 19(RE-2006)/2004-09 dated 13th June, 2006 issued by DGFT in which Target Markets of Latin America and Africa have been notified, it is found that most of the major markets for Indian engineering goods and services have not been included. Whereas the Public Notice have notified those markets that constitute a meager 18.94% of world import of all commodities with 17% of global import of engineering goods in the Latin American block, and 43.81% of world import of all commodities with 40% of global import of engineering goods in the African block. I have taken up with the Government to include major importing countries in the African block, such as, South Africa, Egypt, Nigeria, Algeria, Sudan, Kenya and Tanzania in order to have a quantum jump in exports so as to achieve our desired goal of 1.5% of global trade by 2009.*

*Mention may also be made of the recent DGFT's Notification No. 08(RE-2006)/2004-09 dated 12th June, 2006 in respect of the Target Plus Scheme, where the Duty Credit Entitlement of 10% and 15% benefiting those exporters, who had achieved the incremental growth of 25% or more in F.O.B. value of their exports during the licensing year 1st April, 2005 to 31st March, 2006, has been deleted with retrospective effect. This also is against the accepted trade practices which has been taken up with the Government.*

*Yours sincerely,*

  
(RAKESH SHAH)



## India Pavilion in Automechanika 2006 Frankfurt, Germany (12 - 17 September, 2006)

**Automechanika** is the Leading International Trade Fair for the Automotive Industry. This Fair is the international meeting point for the automobile industry, automotive parts, components and systems, electronics, supply and maintenance equipment. This is the Show where the global automotive industry seeks information about the latest technology and concepts for success in the competitive environment of the future. Automechanika's international significance - all in almost 80% of exhibitors and 40% of visitors originate from other countries - provides interesting opportunities for the global industry.

The Council has decided to organize an India Pavilion of 56 sq. meters at this Mega Show in Frankfurt. Due to very limited space availability, it will not be possible for us to accommodate all requests received for participation in this Fair.

However, in order to provide a window of opportunity for member firms who are not able to exhibit directly, the Council will set up a Catalogue Show within this India Pavilion.

In case you are interested in taking advantage of this initiative, please rush your confirmation along with 15 sets of your brochures/CDs and participation charges of Rs. 10,000/- at the following address :

**Shri Bhaskar Sarkar**

*Director (Budget & Finance)*

**Engineering Export Promotion Council**

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade, Mumbai 400 005

Tel. : 91-22-22186655/56/60

Fax : 91-22-22180119

E-mail : [eepcmum@bom2.vsnl.net.in](mailto:eepcmum@bom2.vsnl.net.in)

[eepcmum@vsnl.com](mailto:eepcmum@vsnl.com)

### EEPCs RECENT PUBLICATIONS

- Indian Engineering Expertise
- Indian Engineering Products – Stainless Steel Houseware & Kitchenware
- Indian Engineering Products – Forgings
- Indian Engineering Products – Industrial Castings
- Indian Engineering Products – Earthmoving Machinery
- Indian Engineering Products – Machine Tools
- Indian Engineering Products – Sanitary Castings

## Buyer Seller Meet in Mexico (along with EXPOVALL, Mexico - 2006) (13th November to 17th November, 2006)

EEPC is pleased to announce that a Buyer Seller Meet will be held in Mexico from 13th November to 17th November, 2006 under the Focus LAC Programme of the Government of India.

### About FOCUS-LAC

Engineering exports from India to Latin American Region have increased from US\$ 91 million in 1995-96 to US\$ 572 million in 2005-06 thereby showing a growth of 528% in a decade. This clearly indicates the achievement of objectives set under the integrated programme 'Focus LAC' launched by the Government of India in 1997 in which eight countries i.e. Argentina, Brazil, Chile, Colombia, Mexico, Peru, Trinidad & Tobago and Venezuela were given added emphasis.

### List of Product Sectors for BSM

Major product groups having potential for export to Mexico in particular and Latin America in general are as under :

- ◆ Auto Parts
- ◆ Bicycle & Parts
- ◆ Bright Bars
- ◆ Chemical and Pharmaceutical Plant & Machinery
- ◆ Compressors
- ◆ I. C. Engines & Diesel Engines
- ◆ Electric Power Equipment & Parts
- ◆ Electrical Appliances
- ◆ Hand, Small & Cutting Tools
- ◆ Industrial Machinery
- ◆ Machine Tools
- ◆ Scientific & Surgical Instruments
- ◆ Sewing Machine & Parts
- ◆ S. S. Utensils
- ◆ Steel & Steel based Products
- ◆ Textile & Jute Mill Machinery
- ◆ Tractors & Agricultural Equipment
- ◆ Two/Three Wheelers

### About Mexico

Mexican Economy is one of the largest in Latin America with a GDP of over US\$ 625 billion. It is a major market with a population of over 100 million and a per capita income of around US\$ 6200. In spite of the recent economic slowdown because of

the economic downturn in the United States, the Mexican economy has maintained stable fundamentals without any crisis of confidence. In terms of trade, Mexico is a Latin American giant. Mexico has also a unique network of free trade agreements (FTAs); it is part of the world's largest economic area North American Free Trade Agreement (NAFTA) and has an FTA with the European Union, the second largest economic and trading entity. The trend over time in the India's Engineering Export to Mexico are given below :

#### (India's Engg. Exports to Mexico)

Year	Value in Million US\$
2003-04	54.53
2004-05	148.62
2005-06	161.10

Mexico has emerged as an important place for India in the Latin American region for enhanced economic and trade linkages. The Council had organized India Engineering Exhibition (INDEE) in October 2005, which facilitated the Indian Engineering Exports further in the Mexican marketplace.

### Date & Duration

13 – 17 November, 2006 (5 days)

### Venue :

**Mexico City** : 13th and 14th November, 2006

**Morelia** : 15th and 16th November, 2006  
(State of **Michoacan**)

**Monterrey** : 17th November, 2006

### Expovall - 2006

The BSM delegation participants will be given an opportunity to participate in the **EXPOVALL 2006** - Entrepreneurial Exposition of the state of Michoacan organized from 14th to 19th November, 2006. Expovall 2006 has the mission to promote the entrepreneurial work of the state of Michoacan and will provide a unique opportunity to interact with the business community of the State of Michoacan. This exposition for multiple sectors is the place where companies of diverse branches

of economy are together and is one of the perfect place for the business penetration in Mexican market. The Council will place an Indian Pavilion in this exposition from 14th to 19th November, 2006. The delegation will be participating in the specific BSM meets at Morelia on 15th and 16th November, 2006.

### Hotel Accommodation

All participants will be booked in one hotel for convenience. Hotel charges will have to be borne individually. All delegates must reach Mexico City by Sunday, 12th November, 2006.

### MDA Entitlement

Participants will be eligible to & fro air passage in economy excursion class up to Rs. 1,00,000/- only as per revised MDA guidelines. Only one person per company will be entitled.

### Registration and Participation Charges

Rs. 35,000/- per participant will be charged to partially cover-up expenses on providing following facilities to the participants :

- Preparing database for marketing purpose.
- Refreshment and working lunch on the actual days of BSM.
- Mobilization of buyers in Mexico.
- Printing of delegates profile booklet for distribution amongst importers, Embassies, Chambers of Commerce, Trade Associations, etc.
- Conference kit for participants of BSM.
- Interpreters fee.

The Registration Form duly filled along with the Demand Draft for Rs. 35,000/- in favour of "**Engineering Export Promotion Council**" payable at New Delhi should be sent latest by **31st August, 2006** to –

**Shri Rahul Kumar Singh**

*Deputy Director*

**Engineering Export Promotion Council**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail: eepcto@eepc.gov.in

## Registration Form

### Buyer Seller Meet in Mexico (13 - 17 November, 2006)

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Delegate	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Total Export to LAC (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Countries of Export	:			
Accreditation to International Standards (like QS, ISO etc.)	:			
Nature of Business (Please tick)	:	<input type="checkbox"/> Manufacturer/Exporter <input type="checkbox"/> Merchant Exporter <input type="checkbox"/> Export House		
Areas of specific interest for this BSM	:			
Photographs enclosed (two copies) [Please tick]	:	Yes <input type="checkbox"/>	No <input type="checkbox"/>	

Demand Draft No. .... Dated ..... For Rs. 35,000/- payable to Engineering Export Promotion Council, New Delhi towards participation charges is enclosed.

Signature with office seal :

Date :

Name :

Place :

Designation :

## Catalogue Show of Indian Engineering Products in Hong Kong (Rescheduled from end June, 2006 to end July/early August, 2006)

The Council is pleased to announce a **Catalogue Show of identified thrust Indian Engineering Products in Hong Kong** during **end July/early August, 2006** for four days. This Show will be organized in cooperation with Consulate General of India in Hong Kong. The event will be well publicized in the neighbouring countries including ASEAN Region by the Consulate General of India in Hong Kong as well as by EEPC office in Singapore in order to generate/encourage good interest/ turnout of business visitors for the Show. Resident Director of EEPC, Singapore will man the Catalogue Show to compile/tabulate and pass on the enquiries generated out of the display to the respective participating member firms. It will be a good opportunity to enter into Hong Kong market, which in turn, will also be an entry point to China.

**Venue** : Business Centre of Consulate General of India, Hong Kong.

**Date** : Actual dates of the Show will be intimated separately.

### Product sectors for this Catalogue Show

- **Auto Parts and Accessories** such as, Safety Glass, Mirrors, Locks, Car Seats, Electrical Lightings, Wiring Set, Exhausts, Audio Products, Security System etc.
- **Building Materials & Hardware** such as, Electrical Apparatus, Relays, Switches, Electrical Conductors and Insulators, Wires and Cables, Nails, Nuts, Screws, Hand Tools, Sanitaryware etc.
- **Housewares** such as, Tablewares, Kitchenwares, Cooking and Heating Appliances etc.
- **Agricultural Machinery and Diesel Engines.**

### Participation Charges

In order to defray a part of the organizing expenses, Council has decided to charge a nominal amount of Rs. 1,000/- only for each product group per participating firm. Member firms interested to avail of this opportunity to enter into Hong Kong market by display of catalogues are requested to send a **Demand Draft for Rs. 1,000/-** (One thousand only) drawn in favour of Engineering Export Promotion Council,

New Delhi giving details of their product range as per the Format (duly filled in) to EEPC, New Delhi with a copy to EEPC, Singapore. They should send **15 copies of their attractive product catalogues through courier** directly to Consulate General of India, Hong Kong **latest by 30th June, 2006**. Addresses are as follows :

### For Product Catalogues :

Ms. Sripriya Ranganathan, Consul  
Consulate General of India  
16-D United Centre, 95 Queensway  
Hong Kong  
Contact Person : Mr. Clifford Sequeira  
Commercial Assistant  
Tel. : 852-25284028/25272275  
Fax : 852-28664124  
E-mail : commerce3@indianconsulate.org.hk

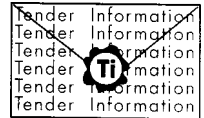
### For Demand Draft and product details :

**Mr. C. S. Shukla**  
Executive Director  
**Engineering Export Promotion Council**  
Vandhna Building (4th Floor)  
11, Tolstoy Marg, New Delhi 110001  
Tel. : 23711124/25, 23353353  
Fax : 91-11-23310920  
E-mail : eepcto@eepc.gov.in

## Format

Name & Address of the Company	:	
Tel. (With country/area code)	:	
Fax (With country/area code)	:	
E-mail	:	
Website	:	
Name & Designation of Contact Person	:	
Export Turnover in US\$ Mln. during last three years	:	
Countries of Export	:	
Range of products as mentioned in the Catalogue of each product group	:	
Brief details about the Company in four/five lines with ISO Certification, if any	:	

Tender Information



### Armenia

(EEPC Ref. No. DB-1500)

Project : Irrigation Development Project  
Credit No. 3568-AM, Project ID No. P055022  
Credit from IDA

Notice No. : **WB1940-681/06**

Issued by : "Water Sector Development and Institutional Improvement Projects Implementation Unit" SI.  
13 Vartanants St., Room 6  
Yerevan 375010, Armenia  
Attn. : Mr. Adibek Ghazaryan  
Project Manager  
Mr. Gurgen Matsoyan  
Procurement and Contracts Engineer  
Tel. : (3741) 540-472, 540-642  
Fax : (3741) 540-472  
E-mail : aghazaryan@wsdp.am  
ssargsyan@wsdp.am

For : Procurement of vehicles for WUAs

- *Item 1* : Two wheel drive vehicle (1 unit)
- *Item 2* : Four wheel drive vehicle, short base (12 units)
- *Item 3* : Two wheel drive vehicle with metallic van (11 units)
- *Item 4* : Four wheel drive vehicle with five-seats cab, metal platform and removable canopy frame (9 units)
- *Item 5* : Motorcycle with side car (13 units)
- *Item 6* : Bicycle (38 units)

Tender cost : US\$ 100 (Non-refundable) or its equivalent in Armenian drams.

Bid security : US\$ 6,000

Bid deadline : **17.07.2006**

### China

(EEPC Ref. No. DB-1501)

Project : Guangzhou City Center Transport Project  
Loan No. 4329-CHA; Project ID No. P003614  
Loan from IBRD and IDA

Notice No. : **WB1706-680/06**

Issued by : China International Tendering Company  
Genertec Plaza, No. 90 Xi San Huan Zhong Lu  
Beijing 100055, China  
Tel. : (86-10) 6334-8281, 6334-8565  
Fax : (86-10) 6337-3576  
E-mail : luwei@itc.genertec.com.cn

For : Vehicle Pollution Controlling Equipment :

- *Package 2* : Transient Emission Test System (1 set)
- *Package 3* : Steady state emission test system (1 set)
- *Package 4* : Emission Test System for Diesel Fueled In-use Vehicles (1 set)

Tender cost : US\$ 120 (Non-refundable) or RMB 1,000

Bid security : Not less than 2% of the total bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **04.07.2006**

### Georgia

(EEPC Ref. No. DB-1502)

Project : Electricity Market Support Project  
Credit No. 3502 GE and No. 3502-1-GE;  
Project ID No. P054886  
Credit from IDA

Notice No. : **WB1982-681/06**

Issued by : Electricity Market Support Project Service Organization (PSO)  
2 Baratashvili St.  
0105 Tbilisi, Georgia  
Attn. : Mr. Teimuraz Jugeli  
Director  
Tel. : (995-32) 923-483  
Fax : (995-32) 923-482  
E-mail : tjugeli@pso.ge  
jakhalaia@pso.ge

For : Supply and installation of circuit breakers in trans-mission system substations for the Georgian State Electrosystem (Substation Ksani) that include : (i) four three-pole Circuit Breakers 500 kV; and (ii) eight three-pole Circuit Breakers 220 kV with steel support structures.

Tender cost : GEL 330 (Non-refundable) or US\$ 180

Bid security : 3% of the bid price in a freely convertible currency.

Bid deadline : **10.08.2006**

### Mongolia

(EEPC Ref. No. DB-1503)

Project : Energy Project  
Credit No. 3503-MN; Project ID No. P040907  
Credit from IDA

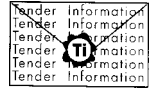
Notice No. : **WB1950-681/06**





EEPC INDIA

## Overseas Information



Issued by : World Bank Energy Project Implementation Unit  
Energy Research and Development Center's House  
Room No. 204, Ganbaatar.D  
Chinggis Ave., Ulaanbaatar 36, Mongolia  
Tel. : (976-11) 343-316, 345-352  
Fax : (976-11) 343-316  
E-mail : ganbaatar@fea.energy.mn

For : Supply of aluminium cables (2 x 6 m<sup>2</sup> 1.765 km;  
3 x 70 m<sup>2</sup> and 25 km), Overhead line conductors  
(ABC conductors 3 x 16,35 - 50 m<sup>2</sup>; total 27 km  
with accessories) and Power distribution  
transformers (250-630 kVA, 50 pieces).

Tender cost : US\$ 100 (Non-refundable)

Bid security : Not less than 2% of the total bid price.

Bid deadline : **05.07.2006**

### Moldova

(EEPC Ref. No. DB-1504)

Project : Pilot Water Supply And Sanitation Project  
Credit No. 3763-MD, Project ID No. P074469  
Credit from IDA

Notice No. : **WB1888-681/06**

Issued by : Water Supply and Sanitation  
Projects Implementation Unit  
Office 539, 9 Cosmonautilor St.  
MD2005 Chisinau, Moldova  
Attn. : Ivan Josan  
Tel. : (3732) 228-960  
Fax : (3732) 228-960, 228-940  
E-mail : procurement@water.md

For : Supply of flowmeters.

Tender cost : MDL (Non-refundable) 650 or US\$ 50

Bid security : 2% of the bid price or an equivalent amount in  
a freely convertible currency.

Bid deadline : **12.07.2006**

(Source : UN Development Business Website)

### Kuwait

Issued by : Central Tender Committee  
P.O. Box 1070, Safat 13011, Kuwait  
Tel. : 2401200 (5 lines)  
Telefax : 2416574

**Tender No. : S/MQA/8-2006/2007**

Requirements : Supply of refrigerator 6 to 14 feet

Fee (KD) : 20.000

Initial deposit : 5% of offer's value.

Closing date : **11.07.2006**

**Tender No. : 29-2006/2007**

Requirements : Supply, installation & operation of scientific  
devices for faculty of science – Chemistry  
Dept.

Fee (KD) : 30.000

Initial deposit : 2% of offer's value.

Closing date : **18.07.2006**

**Tender No. : PA/Sh.AM/36/2006-2007**

Requirements : Supply of training appliances & means for  
appliances department.

Fee (KD) : 30.000

Initial deposit : 5% of offer's value.

Closing date : **16.07.2006**

*For Pre-Qualified Tenderers Only*

**Tender No. : ME/EW/131-2005/2006**

Requirements : Repair of low tension ground cables and  
extension & welding of low ground cables  
for new consumers at western area (B).

Fee (KD) : 400.000

Initial deposit : 5% of offer's value.

Closing date : **16.07.2006**

**Tender No. : ME/15-2006-2007**

Requirements : Supply, installation, operation & maintenance  
of minor split air-conditioning units.

Fee (KD) : 250.000

Initial deposit : 5% of offer's value.

Closing date : **18.07.2006**

**Tender No. : ME/16-2006/2007**

Requirements : Supply, installation, operation & maintenance  
of minor split air-conditioning units.

Fee (KD) : 250.000

Initial deposit : 5% of offer's value.

Closing date : **18.07.2006**

**Tender No. : ME/18-2006/2007**

Requirements : Supply, installation, operation & maintenance  
of Minor split air-conditioning units.

Fee (KD) : 250.000

Initial deposit : 5% of offer's value.

Closing date : **18.07.2006**

**Tender No. : ME/17-2006/2007**

Requirements : Supply, installation, operation & maintenance  
of minor split air-conditioning units.

Fee (KD) : 250.000

Initial deposit : 5% of offer's value.

Closing date : **18.07.2006**

**Tender No. : ME/EW/1-2006/2007**

Requirements : Emergency repair works for damaged 11 kV  
medium tension cables, pilot cables and  
relevant civil works at Northern Kuwait.

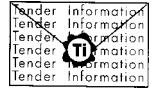
Fee (KD) : 600.000

Initial deposit : 5% of offer's value.

Closing date : **16.07.2006**

**Tender No. : ME/EW/4-2006/2007**

Requirements : Repair, maintenance & overhauling works  
for various diesel generators (caterpillar).



## EEPC INDIA

Fee (KD) : 300.000  
 Initial deposit : 5% of offer's value.  
 Closing date : **16.07.2006**  
**Tender No. : ME/EW/119-2005/2006**  
 Requirements : Annual maintenance works for air-conditioning, ventilation & heating equipment at Doha Western Power & water distillation station.

Fee (KD) : 500.000  
 Initial deposit : 2.5% of offer's value.  
 Closing date : **23.07.2006**

For further details, please contact :

Shri Satish Sakleshpur  
 Attache (Commercial)  
 Embassy of India, P.O. Box 1450, Safat 13015, Kuwait  
 Tel. : 2530600/612/613  
 Fax : 2525811  
 E-mail : indecomk@qualitynet.net

(Source : Embassy of India, Safat)

## Mauritius

Issued by : Central Electricity Board (C.E.B.)  
 Head Office, Royal Road  
 Curepipe, Mauritius  
 Tel. : 230 601 1100  
 Fax : 230 675 7958/59  
 E-mail : ceb@intnet.mu  
 Website : www.ceb.intnet.mu

Tender No. : **CA/2617**

For : Supply and delivery of spare parts for motor vehicle.

Closing date : **05.07.2006** at 1200 hrs.

For further details, please contact :

Mr. Prashant Agrawal  
 First Secretary (Commerce)  
 High Commission of India  
 Port Louis, Mauritius  
 Tel. : 230 2083775/76

(Source : High Commission of India, Port Louis)

## Trade Enquiries



### Australia

(Source : Direct from the party)

Name of the Company	Addresses	Contact Person/Tel./Fax/E-mail	Items interested
---------------------	-----------	--------------------------------	------------------

### Canada

(Source : EEPC Chicago Office)

Rastall Tool Corporation	268 Hemlock Street Sudbury Ontario P3C 1H9 Canada	Attn. : Mr. Charles Rastall General Manager Tel. : 1-705-675-2431 Fax : 1-705-675-6502 E-mail : crastall@rastallcorp.com Website : www.rastallcorp.com www.rastalltool.com	Fasteners and hand tools.
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### UK

(Source : Direct from the party)

JFL Automotive	2 Tay Road, Rubery Birmingham B45 0LD UK	Attn. : Caroline Claffey Tel. : 0121 453 1061 Fax : 0121 460 1144 E-mail : cclaffey@jfl.co.uk Website : www.jfl.co.uk	Tubular components, pressings, turned parts, for the automotive industry.
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### USA

(Source : EEPC Chicago Office)

Singer Valves	760 Whitney Drive Rochester Hills, MI 48370 USA	Attn. : Mr. Baljeet Jonjua P. Eng. Tel. : (248) 656-0133 Fax : (215) 623-2574 E-mail : bjonjua@gmail.com	6" Valve casting of 106 PG Globe body. Specification : Casting weight is 184 lbs (83.5 Kg). (Drawings can be obtained from any of the EEPC offices in India).
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## **EPEC Introduces Crash Courses on International Trade Under WTO Framework**

**“PREPARING LEADERS WITH A GLOBAL PERSPECTIVE”**

In partnership with **Institute of International Trade, Center for WTO Studies**, EPEC has introduced EXECUTIVE DEVELOPMENT PROGRAMME. The objective of the programme is to enlighten and empower the businessmen engaged in international trade on the Rules of Trade and the opportunities available in global markets.

### **Globalization – its impact on Indian Economy under WTO framework**

The Programme would give a background on the following :

- (a) Introduction of WTO including Rules of Trade such as Anti-Dumping, Subsidies Rules of Origin etc.
- (b) RTAs such as FTA (CECA) : Singapore, Sri Lanka, Thailand & SAFTA.
- (c) Trade in Services with emphasis on outsourcing under BPO/KPO/EPO.
- (d) Trade in IPR including provision of TRIPs, Patent Laws, Trade Mark Laws, Copy Rights etc.
- (e) Overall Investment Climate in India with emphasis on Special Economic Zone (SEZ).

#### **Faculty**

The programme would be conducted by highly skilled professionals drawn from reputed institutes and experts on International Trade.

#### **Principal Facilitator**

**Dr. D. R. Agarwal**

Director of Institute of International Trade

He is an expert on WTO and has been a Delegate to various WTO conferences including the Ministerial Conferences at Cancun and Hong Kong.

#### **The Course Structure :**

**Day : Saturday**

**Date : 1st July, 2006**

**Duration : 10.00 a.m. - 1.00 p.m.**

**Course Fee : Rs. 1,500/-**

(Including Course Materials and Refreshments)

(Demand Draft/Cheque for **Rs. 1,500/-** may be drawn in favour of **Engineering Export Promotion Council**)

**Venue :** Engineering Export Promotion Council  
World Trade Centre  
14/1B, Ezra Street (4th Floor)  
Kolkata - 700 001

**Seats :** Each Batch 25 Candidates  
(First-come-first-serve basis)

**Eligibility :** Executives, Entrepreneurs  
(Preferred Graduate)

#### **For registration, please contact :**

**Mr. Arijit Sengupta, Deputy Director, Engineering Export Promotion Council (Eastern Region),**

**Phone : 033-22890673/74, Fax : 91-33-22890687, E-mail : epecrokol@vsnl.net or arijit.sgeepckol@gmail.com**

**OR**

**Mr. Ashis Majumder of Institute of International Trade, Kolkata, Phone : 033-22436504, E-mail : info@iitrade.ac.in**



**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Public Notice No. 19(RE-2006)/2004-09**

Dated 13th June, 2006

In exercise of powers conferred under Paragraph 2.4 of the Foreign Trade Policy 2004-2009, the Director General of Foreign Trade hereby notifies Appendix 37C, in the annexure attached with this public notice, giving the list of countries that qualify for benefits under Focus Market Scheme in terms of Para 3.9 of the Foreign Trade Policy.

Sd/-

(K. T. Chako)

Director General of Foreign Trade

(File No. 01/94/180/360/AM06/PC-I)

*Annexure*

**Appendix 37C of Handbook of Procedures Vol. I**

<i>Sr. No.</i>	<i>Focus Market Code</i>	<i>Country Code</i>	<i>Country</i>
<b>Countries in Latin American Block</b>			
1	L 001	015	ARGENTINA
2	L 002	039	BOLIVIA
3	L 003	073	CHILE
4	L 004	109	ECUADOR
5	L 005	317	PARAGUAY
6	L 006	319	PERU
7	L 007	427	URUGUAY
8	L 008	433	VENEZUELA
<b>Countries in African Block</b>			
9	A 001	011	ANGOLA
10	A 002	035	BENIN
11	A 003	041	BOTSWANA
12	A 004	050	BURKINA FASO
13	A 005	053	BURUNDI
14	A 006	057	CAMEROON
15	A 007	061	CANARY IS
16	A 008	063	CAPE VERDE IS
17	A 009	067	C AFRI REP

<i>Sr. No.</i>	<i>Focus Market Code</i>	<i>Country Code</i>	<i>Country</i>
18	A 010	069	CHAD
19	A 011	085	COMOROS
20	A 012	087	CONGO P REP
21	A 013	115	ETHIOPIA
22	A 014	116	ERITREA
23	A 015	117	EQU TL GUINEA
24	A 016	135	FR S ANT TR
25	A 017	141	GABON
26	A 018	143	GAMBIA
27	A 019	167	GUINEA
28	A 020	169	GUINEA BISSAU
29	A 021	199	COTE D'IVOIRE
30	A 022	227	LESOTHO
31	A 023	229	LIBERIA
32	A 024	231	LIBYA
33	A 025	241	MADAGASCAR
34	A 026	243	MALAWI
35	A 027	249	MALI
36	A 028	255	MAURITANIA
37	A 029	257	MAURITIUS
38	A 030	265	MOROCCO
39	A 031	267	MOZAMBIQUE
40	A 032	269	NAMIBIA
41	A 033	289	NIGER
42	A 034	339	REUNION
43	A 035	345	RWANDA
44	A 036	347	SAHARWIA.DMRP
45	A 037	349	SAO TOME
46	A 038	353	SENEGAL
47	A 039	355	SEYCHELLES
48	A 040	357	SIERRA LEONE
49	A 041	363	SOMALIA
50	A 042	371	ST HELENA
51	A 043	385	SWAZILAND
52	A 044	399	TOGO
53	A 045	407	TUNISIA
54	A 046	417	UGANDA
55	A 047	459	CONGO D. REP.
56	A 048	461	ZAMBIA
57	A 049	463	ZIMBABWE

Note : The export performance of notified markets under Para 3.9.2.1 of Policy shall be regularly reviewed and the list of countries in Appendix 37 C may be modified from time to time, in terms of Para 3.9.5 of the Policy.

**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Notification No. 08(RE-2006)/2004-09**

Dated 12th June, 2006

S.O.(E) In exercise of powers conferred by Section 5 of the Foreign Trade (Development & Regulation) Act, 1992 read with paragraph 1.3 and paragraph 3.7.8 of the Foreign Trade Policy, 2004-2009, the Central Government hereby makes the following amendments in the Target Plus Scheme, for the exports effected during 01.04.2005 to 31.3.2006, of the Foreign Trade Policy (RE-2005), 2004-2009, as amended from time to time :

1. The first sentence of the Para 3.7.3 is replaced as under :

“The entitlement under this scheme would be contingent on the minimum percentage incremental growth of 20% in FOB value of exports in the current licensing year over the previous licensing year, and the rate of entitlement shall be 5% of the incremental growth.”

2. Consequently the table below the first sentence stands deleted.

This will take effect for exports from 01.04.2005.

*Sd/-*

(K. T. CHAKO)

Director General of Foreign Trade

(File No. 01/94/180/172/AM06/PC-I)

**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Notification No. 09(RE-2006)/2004-2009**

Dated 13th June, 2006

S. O. (E) In exercise of powers conferred by Section 5 of the Foreign Trade (Development & Regulation) Act, 1992 read with paragraph 1.3 of the Foreign Trade Policy, 2004-2009, as amended, the Central Government hereby makes the following amendments in the annual supplement of the Foreign Trade Policy, 2004-2009 (Updated as on 07.04.2006) :

After the Para 3.9.5, the following para shall be inserted :

“EDI Shipments 3.9.6 The entitlement under the scheme shall be granted to all shipments that are exported through Customs EDI enabled ports.”

*Sd/-*

(K. T. CHACKO)

Director General of Foreign Trade

(File. No. 01/94/180/360/AM06/PC-I)

**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Notification No. 11(RE-2006)/2004-2009**

Dated 14th June, 2006

S. O. (E) In exercise of powers conferred by Section 5 of the Foreign Trade (Development and Regulation) Act, 1992 (No. 22 of 1992) read with paragraph 1.3 of the Foreign Trade Policy, 2004-09 as amended from time to time, the Central Government hereby makes the following amendments :

1. The sub-paragraph of Para 5.1 after the sub-paragraph “Second hand capital goods without any restriction on age may also be imported under the EPCG scheme” of Para 5.1 will be amended to read as follows :

“However, import of motor cars, sports utility vehicles/all purpose vehicles shall be allowed only to hotels, travel agents, tour operators or tour transport operators and companies owning/operating golf resorts subject to the condition that :

- (i) the total foreign exchange earning from the hotel, travel & tourism and golf tourism sectors in the current and preceding three licensing years is Rs. 1.5 crores or more.
- (ii) the ‘duty saved’ amount on all EPCG Authorisations issued in a licensing year for import of motor cars, sports utility vehicles/all purpose vehicles shall not exceed 50% of the average foreign exchange earnings from the hotel, travel & tourism and golf tourism sectors in the preceding three licensing years.

(iii) the vehicles imported under this scheme shall be registered either as a tourist vehicle or shall have an appropriate registration specific to a particular state enabling the vehicle to be used for tourist purpose. A copy of the Registration certificate should be submitted to the concerned Licensing Authority as a confirmation of the vehicle having been imported and capital good installed.

However, the parts of motor cars, sports utility vehicles/all purpose vehicles such as chassis etc. cannot be imported under the EPCG Scheme.”

*Sd/-*

(K. T. CHACKO)

Director General of Foreign Trade

(File No. 01/94/162/46/AM06/PC-1)

**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 12(RE-2006)/2004-2009**

Dated 14th June, 2006

S. O. (E) In exercise of powers conferred by Section 5 of the Foreign Trade (Development & Regulation) Act, 1992 read with paragraph 1.3 of the Foreign Trade Policy, 2004-2009, the Central Government hereby makes the following amendments in the Served From India Scheme of Foreign Trade Policy, 2004-2009, as amended from time to time :

After the Para 3.6.4.9, the following Para shall be inserted.

Procurement from Domestic Sources     3.6.4.10     Utilization of duty free credit scrip earned under the Scheme shall be permitted for payment of excise duty in terms of the Notification issued by Department of Revenue in this behalf for procurement from domestic sources of such inputs that are permitted for imports under Para 3.6.4.5.

*Sd/-*  
(K. T. CHACKO)  
Director General of Foreign Trade

(F. No. 1/94/180/156/AM07/PC.I)

**Notification No. 33/2006-Central Excise**

Dated 6th June, 2006

G. S. R. (E).- In exercise of the powers conferred by sub-section (1) of section 5A of the Central Excise Act, 1944 (1 of 1944), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendments in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 5/2006-Central Excise, dated the 1st March, 2006 which was published in the Gazette of India, Extraordinary, vide number G.S.R. 95(E), dated the 1st March, 2006, namely :-

In the said Notification, in the Table, against S. No. 49, for the entry in column (3), the entry "All goods" shall be substituted.

*Sd/-*  
(S. BAJAJ)  
Under Secretary to the Government of India

[F. No. 356/23/2006-TRU]

Note : The principal Notification was published in the Gazette of India, Extraordinary, vide number G.S.R. 95(E), dated the 1st March, 2006 and was last amended by Notification No. 25/2006-Central Excise, dated the 20th March, 2006 which was published in the Gazette of India, Extraordinary vide number G. S. R. 168(E), dated the 20th March, 2006.



**Forex News**

The spot rupee opened at 46.07/12 but recovered to close at 45.98/99 following a short lived recovery in the equity market.

Six-month and one-year forward dollar premiums closed at 0.80 per cent and 0.99 per cent.

*(Source : Business Standard, Kolkata dated 15th June, 2006)*



**Forex Rates**

<i>Currency</i>	<i>T.T. Buying</i>	<i>T.T. Selling</i>
Australian Dollar	33.6200	34.1300
British Pound	83.9475	84.8800
Canadian Dollar	41.1175	41.7400
Danish Krone	7.6950	7.8150
Euro	57.4000	58.0375
Hong Kong Dollar	5.8850	5.9750
Japanese Yen	39.7050	40.3075
New Zealand Dollar	28.2525	28.6825
Singapore Dollar	28.5950	29.0300
Swedish Krona	6.1950	6.2900
Swiss Franc	36.9125	37.4750
UAE Dirham	12.4425	12.6325
US Dollar	45.8875	46.2350

*(Source : The Economic Times, Kolkata dated 15th June, 2006)*

**Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis**

**Mandi Gobindgarh**

**Open Market Rates of Rerollables (June 10, 2006)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots		Blooms		Rej. Wheel (Big)		Rej. Wheel (Small)	
Arc/Ind. Furnaces		Above 251 mm Bloom (HC)	25,300/-	Cut Tyre (Big)	19,200/-	Cut Tyre (Small)	19,100/-
round quality (21x25)	20,400/-	Above 251 mm Bloom (MS)	25,300/-	<b>Melting Scrap (F.O.R.)</b>			
structural quality (28x30)	20,300/-	Bloom 160x250 mm (DSP)	25,600/-	Rolling Mill end	16,600/-	Good Godown	14,900/-
Low carbon (12x16)	20,800/-	130/135/140 mm (Tisco) MS	-	Godown Scrap	14,600/-	Turning	14,600/-
Semi-low carbon (16x20)	20,600/-	150x150 mm Concast (DSP)	28,500/-	Tin Tapper	13,200/-	Sponge Iron	12,500/-
5x6 girder quality (28x30)	20,500/-	150x150 mm MS (SAIL)	28,500/-	<b>Pig Iron (F.O.R.)</b>			
Runners/Risers	18,800/-	Bloom Cut into pcs. (MS)	26,200/-	Foundry Grade	19,400/-	Steel Grade	18,000/-
Bones/Clean	17,800/-	Bloom Cut into pcs. (Medium)	23,100/-	C.I. Turning	13,500/-	Degi Scrap	17,500/-
<b>Billets &amp; Squares</b>		Bloom Cut into (Patra Pass)	24,300/-	Deg Casting	24,000/-	Ingot Moulds (Old)	17,200/-
50x50x63x63x65x65 mm MS	-	<b>Slabs</b>		Ingot Moulds (New)	23,500/-	Cut Ingot Moulds	17,000/-
75x75x80x80x90x90 mm MS	20,800/-	Durgapur Slabs 14"x3"	-				
100x100 mm MS	20,800/-	Durgapur Slabs	21,500/-				
125x125 mm MS	-	Bokaro Slab Heavy	20,500/-				
100x100 mm Concast-Billets	20,900/-	Tata Concast Slab (Heavy)	20,500/-				
100x100 Concast-SAIL DSP	20,800/-	Skelp Tisco	-				
H.C. Billet SAIL 150x150 mm	-	<b>Rails</b>					
H.C. Billets-Tisco 75x75 mm	-	Untested Rail - 75 lbs.	19,500/-				
		Untested Rail - 90 lbs.	19,500/-				
		Untested Rail - 105 lbs.	19,500/-				

**Open Market Rates of Finished Goods (June 10, 2006)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	2380/-	2280/-	2230/-	2270/-	2300/-	2350/-	2350/-	2340/-	
Medium-Semi	-	-	-	-	2290/-	2350/-	-	-	
Zindi Pass (Drawing)	-	-	-	2350/-	2350/-	2350/-	2350/-	2340/-	
Above rates of 6 mm rounds are of length up to 14' Above 18' = 2220/-									
Heavy Rounds	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm		
Mild	2320/-	2380/-	2420/-	2560/-	2600/-	2650/-	2700/-		
M. S. Squares	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	2380/-	2280/-	2210/-	2210/-	2270/-	2340/-	2350/-	2340/-	
M. S. Angles	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm
3 mm	2480/-	2370/-	2370/-	2370/-	2400/-	2420/-	-	-	-
5 mm	-	2350/-	2350/-	2350/-	2340/-	2350/-	2350/-	2410/-	2460/-
6 mm	-	2350/-	2350/-	2350/-	2340/-	2350/-	2350/-	2410/-	2460/-
M. S. Flats	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm	
3 mm	2290/-	2320/-	2330/-	2340/-	2400/-	2420/-	2420/-	2390/-	
5 mm	2380/-	2370/-	2370/-	2370/-	2370/-	2370/-	2370/-	2380/-	
6 mm	2380/-	2370/-	2370/-	2370/-	2370/-	2370/-	2370/-	2380/-	
8 mm	2380/-	2370/-	2370/-	2370/-	2370/-	2370/-	2370/-	2380/-	
10 mm	-	-	2370/-	2370/-	2370/-	2370/-	2370/-	2380/-	
12/25 mm	-	-	2370/-	2370/-	2370/-	2370/-	2370/-	2380/-	
18/19 Gauge	2440/-	2440/-	2440/-	2560/-	2450/-	2450/-	2450/-	2450/-	

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), June 10, 2006]

Postal address

*If undelivered, please return to :* Engineering Export Promotion Council, Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre, 1/1 Wood Street, Kolkata 700 016

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'Soham Mansion' (1st Floor)

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