

Multi-Product Trade Delegation to Czech Republic, Hungary and Poland

(19 - 27 September, 2006)

The Council is pleased to inform that a **Multi-Products Trade Delegation** will be fielded to Central European countries such as **Czech Republic, Hungary and Poland** during **19th to 27th September, 2006**.

There is a prevailing degree openness among Central European countries to consider options other than China. This offers opportunities for Indian manufacturers to capitalize. The manufacturing cost in these countries have also been increasing which has lead to outsourcing of various manufactured parts and are under pressure to reduce their production costs because of their export dependent economies. Considering the size of world import market, associated growth rate, our current market and primary survey findings, potential exists in these countries for the engineering goods for a significantly higher growth rate, the Council has selected these countries as Thrust Markets for Indian engineering items. Based on this concept, the Council is fielding the Multi-Products Trade Delegation to these countries.

India's export of engineering goods to Czech Republic, Poland and Hungary have registered a remarkable growth during 2004-05 comparing to 2003-04 and in case of Czech Republic and Poland during 2005-06 comparing to 2004-05.

	2003-04	2004-05	2005-06
	<i>(value in Million US\$)</i>		
Czech Republic	17.47	25.02	42.25
Poland	24.59	38.25	52.18
Hungary	28.01	46.87	25.56

Product Sectors Identified

- ◆ Ferrous and non-ferrous castings
- ◆ Forgings, pressed parts
- ◆ Auto components i.e. plain and antifriction bearings and their accessories, components for gears, mechanical gearboxes, clutches, brakes and brake systems etc.
- ◆ Hand tools
- ◆ Industrial fasteners
- ◆ Pneumatic and hydraulic tools
- ◆ Internal combustion engines, components and accessories
- ◆ Power switching devices, transformers, electric motors

- ◆ Machine tools
- ◆ Machines and equipment for mining, mining equipment for underground mines
- ◆ Products of wire like wire nettings, steel ropes, wire nets, welded mesh/nets, bent components of wire, steel structures etc.
- ◆ Hot rolled steel, steel sheets, steel pipes, tubes, elbows, closed sections, seamless steel tubes and pipes, forged steel etc.

Hotel Accommodation

All participants will be booked in the same hotel for convenience. Hotel charges will have to be borne individually.

Registration and Participation Charges

Rs. 30,000/- per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- ◆ Airport transfers
- ◆ Venue cost for business meetings at each location
- ◆ Preparing database for marketing purpose
- ◆ Mobilisation of buyers
- ◆ Printing of delegates profile booklet for distribution among the Buyers, Chambers of Commerce, Trade Associations, Embassies etc.

Selection Criteria

In view of limitations on number of participants (10 only), selection of participants will be done strictly on first-come-first serve basis.

Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the Council on account of participation charges.

The **Registration Form** may be completed and returned along with a **Demand Draft for Rs. 30,000/-** in favour of "**Engineering Export Promotion Council**" payable at **Chennai** latest by **31st July, 2006** to :

Shri M. Ganesan

Regional Director

Engineering Export Promotion Council

Grems Dugar (3rd Floor)

149, Grems Road, Chennai 600 006

Tel. : 044-28295501/02

Fax : 044-28290495

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Registration Form can be obtained from EEPC Website at www.eepcindia.org