



EEPC Invites Participation for India Pavilion at SAITEX 2006 Johannesburg, South Africa (10 - 13 October, 2006)

South African International Trade Exhibition (SAITEX), is one of the biggest and prestigious International Exhibition of Africa region. The 14th SAITEX is scheduled to be held from 10th to 13th October, 2006 at Johannesburg. SAITEX is co-located with Manufacturing South Africa Exhibition (MANSA), which will be focusing on the industrial, engineering and manufacturing sector. This year INDIA has been accorded "Partner Country" status.

SAITEX 2006 provides an ideal platform with unmatched opportunities to :

- Showcase latest products and services
- Launch new products and services
- Explore trade opportunities
- Develop import/export markets
- Forge international alliances and strategic partnerships.

The export of engineering goods from India to South Africa has reached a level of US\$ 477.82 Million in 2005-06 against a value of US\$ 254.83 Million during 2003-04 thereby registering a growth of 88%. The last three years trend indicates a continuous growth of above 65%. This shows that the Indian engineering goods are regularly finding a favourable place in South African market.

Engineering Export Promotion Council (EEPC) is inviting participation for India Pavilion at SAITEX 2006 organised by India Trade Promotion Organization which would provide an excellent opportunity for new business relationships with customers from all over the world.

Focus Products

The following Indian engineering thrust products may be displayed at SAITEX :

- Primary Iron and Steel Products
- Electric Power Equipments and Parts
- Hand Tools, Power Tools & Cutting Tools
- Machine Tools
- S. S. Utensils

- Scientific & Surgical Instruments
- Builders Hardware
- Electrical Appliances
- Bearings
- Tractors & Agricultural Equipments
- Steel Pipes & Tubes
- I. C. Engines & Parts
- Textiles & Construction Machinery and Equipments
- Other Industrial Machinery having individual functions

Venue

Gallagher Estate, Richards Drive, Midrand, Gauteng, Republic of South Africa.

Date & Time

10th to 13th October, 2006
Tuesday to Friday 10.00 hrs. to 18.00 hrs.

Participation Charges

Built-up Booths of minimum 9 sq. mtrs.
Rs. 11,700/- per sq. mtr. for one side open booth.
Rs. 11,700/- + 10% per sq. mtr. for two sides open booth.
Rs. 11,700/- + 20% per sq. mtr. for three sides open booth.

Display Booth

The display booth of 9 sq. mtrs. will consist of following furniture/facilities :

- Fascia
- Spotlights
- 3 Chairs
- 1 Waste paper basket
- Carpet
- Plug point
- 1 Table

Mode of Payment

Full payment is to be made **along with the Application Form latest by 16th August, 2006** by **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**", payable at New Delhi.

Payment and Cancellation

- Reservation requests will be considered only after receiving 100% payment.

- 50% cancellation charge applicable if reservation is cancelled before 15th September, 2006. Any cancellation after this date would result in 100% forfeiture.
- Acceptance of Application and allocation of space will be at the sole discretion of the Council.

Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to International Standards (like ISO, QS, etc.), foreign collaboration, annual export, and exports to African countries.

MDA Entitlements

Participants are entitled for **MDA grant** under **Focus Africa** programme of Ministry of Commerce & Industry, Government of India as per their revised guidelines with effect from 1st April, 2006. Participants will be eligible to avail benefits up to 1,50,000/- towards space rent and Economy excursion class air fare.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year and having complete 12 months membership with EEPC with regular filing of returns. Further details can be obtained from respective Regional Offices of EEPC.

Submission of Application

Interested firms may please send their Applications (as per enclosed format) duly filled in and signed, along with payment **latest by 16th August, 2006** to :

Shri C. S. Shukla

Executive Director

Engineering Export Promotion Council
Vandhna (4th Floor)

11, Tolstoy Marg, New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

Application Form
INDIA PAVILION at SAITEX 2006
Johannesburg, South Africa
(10 - 13 October, 2006)

Name of the Company	:			
Total Space required (sq. mtrs.)	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Total Export to African countries (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	<u>Display of Samples</u>	<input type="checkbox"/>	
		<u>Display of Posters</u>	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :