

# IEWO

ENGINEERING EXPORT

BULLETIN



EEPC INDIA



WEEKLY CIRCULATION

VOL. 8 ISSUE NO. 31

AUGUST 2, 2006

## Highlights

### India Engineering Meet & Exhibition

EEPC is pleased to announce its first ever Mega event – **India Engineering Meet & Exhibition**, to be held at India Expo Centre, New Delhi, Greater Noida Expressway from 22nd - 25th January, 2007. Members are requested to enlist their participation **immediately**.

### India Pavilion at SAITEX 2006, Johannesburg

EEPC is inviting participation for India Pavilion at SAITEX 2006 organised by ITPO. Members are requested to enlist their participation within **16th August, 2006**.

### India Engineering Center (IEC), Johannesburg

India Engineering Center (IEC), Johannesburg, South Africa is opening on 9.10.2006. IEC is aimed at providing warehousing, showcasing and distribution of products. Members willing to avail of this facility may contact Council's offices **immediately**.

### Trade Delegation to Mozambique, South Africa, Botswana & Namibia

EEPC is organising a Multi-Products Trade Delegation to Mozambique, South Africa, Botswana and Namibia from 5th to 14th October, 2006. Members are requested to enlist their participation within **18th August, 2006**.



*Seminar on India-Africa Trade Relations: Emerging Opportunities*  
On the dais (from L to R) Mr. Jardine Omar, Economic Counsellor, South African High Commission; Mr. R. P. Sehgal, Regional Chairman, EEPC (ER); Mr. Jakova Katuamba, Commercial Counsellor, High Commission of Namibia and Mr. P. R. Dalal, General Manager, EXIM Bank, Mumbai.

## Contents

Chairman's Pen	3
<b>OVERSEAS SECTION</b>	
• <b>Overseas Market Information</b>	
– Council's Activities	
– India Pavilion at SAITEX 2006	4
– India Engineering Center, Johannesburg	6
– Trade Delegation to Mozambique, South Africa, Botswana & Namibia	9
– Buyer Seller Meet in Mexico	11
• <b>Global Business Opportunities</b>	
– Tender Information	12
– Trade Enquiries	16
<b>DOMESTIC SECTION</b>	
• Council's Activities	
– India Engineering Meet & Exhibition	17
• Public Notice	22
• Important decisions of various Panel Meetings	26



Visit our Website at [www.eepcindia.org](http://www.eepcindia.org)  
Visit our IEC, Chicago Website at [www.indiaengineeringchicago.com](http://www.indiaengineeringchicago.com)



EEPC INDIA

# Engineering Export Promotion Council

## OFFICE BEARERS OF THE COUNCIL

### CHAIRMAN

**Rakesh Shah**

Phone : Off : 91-33-22872511/22876640/  
22874447/22804929

Res : 91-33-24071637/1638/24689706

Fax : Off : 91-33-22875104/22870780

Res : 91-33-24456925

E-mail: rakesh@niphaindia.com  
nipha@niphaindia.com

### VICE CHAIRMEN

**V. S. Anand**

#### Indore

Phone : Off : 91-731-2412821/2410568

Res : 91-731-2561085/2565421

Fax : 91-731-2411988

E-mail: aiil@sancharnet.in

#### Mumbai

Phone : Off : 91-22-23828972

Res : 91-22-26498515

Fax : 91-22-23854038

**Mahesh K. Desai**

Phone : Off : 91-40-27615131/27617098

Res : 91-40-27765793

Fax : 91-40-27614376

E-mail: hyd1\_meera@sancharnet.in

### REGIONAL CHAIRMEN

#### Eastern Region

**R. P. Sehgal**

Phone : Off : 91-33-22472256/22478229

Res : 91-33-22407094

Fax : 91-33-22479938

E-mail: carcast@vsnl.net

#### Northern Region

**S. C. Ralhan**

Phone : Off : 91-161-2673805/806/2670219

Res : 91-161-2670129/2672542

Fax : 91-161-2671049/2676817

E-mail: sritools@jla.vsnl.net.in

#### Southern Region

**B. Chandrasekharan**

Phone : Off : 91-80-26570711/12

91-80-26570718 (D)

Res : 91-80-26764665

Fax : 91-80-26570713/14

E-mail: sai\_bcn@yahoo.com

kwkpv@blr.vsnl.net.in

#### Western Region

**Kuldip Singh Chadha**

Phone : Off : 91-22-66355155/56/57

66355869 (D)

Res : 91-22-23516865/23514408

Fax : 91-22-23854428

E-mail: chadha@nikkobearings.com

## EEPC OFFICES IN INDIA AND ABROAD

**C. S. Shukla**

*Executive Director*

Engineering Export Promotion Council  
Vandhna (4th Floor), 11 Tolstoy Marg  
New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepec.gov.in

URL : www.eepcindia.org

## HEAD OFFICE

**R. Maitra**

*Addl. Executive Director & Secretary*

Engineering Export Promotion Council

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1 Wood Street

Kolkata 700 016

Tel. : 91-33-22890651/52

Fax : 91-33-22890654

E-mail : eepcho@eth.net

URL : www.eepcindia.org

## TERRITORIAL DIVISION

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepec.gov.in

## REGIONAL OFFICES

### Chennai

**M. Ganesan**

*Regional Director*

Greems Dugar (3rd Floor)

149 Greems Road

Chennai 600 006

Tel. : 91-44-28295501, 28295502

Fax : 91-44-28290495

E-mail : eepcchen@md4.vsnl.net.in

### Kolkata

**Rana Roy**

*Director (Policy)*

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@vsnl.net

### Mumbai

**Bhaskar Sarkar**

*Director (Budget & Finance)*

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade, Mumbai 400 005

Tel. : 91-22-22186655/56/60

Fax : 91-22-22180119

E-mail : eepcmum@mtnl.net.in

eepcmum@vsnl.com

### New Delhi

**Rajat Srivastava**

*Regional Director*

Surya Kiran (4th Floor)

19 Kasturba Gandhi Marg

New Delhi 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepc@spectranet.com

## SUB-REGIONAL OFFICES

### Bangalore

**C. H. Nadiger**

*Asst. Director*

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : eepcsrob@vsnl.net

### Hyderabad

**J. V. Raja Gopal Rao**

*Asst. Director*

'Soham Mansion' (1st Floor)

No. 5-4-187/3 & 4/4, M. G. Road

Secunderabad 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : eepchyd@eth.net

### Jalandhar

**Opinder Singh**

*Asst. Director*

Plot Comm. 1, Focal Point

Jalandhar 144004

Tel. : 181-2602264

Fax : 91-181-2601124

E-mail : eepcjla@jla.vsnl.net.in

## FOREIGN OFFICES

### Germany

**Arvind Singh, Resident Director**

Indische Technische Handelsberatung

Immermannstr. 59, D-40210 Duesseldorf

Tel. : 49-211-1795327/1795417

Fax : 49-211-3558063

E-mail : eepc@eepc-europe.net

### Singapore

**D. D. Roy, Resident Director**

No. 3, Shenton Way, #07-02 Shenton House

Singapore 068805, Tel. : 65-62279282/83

Fax : 65-62279284

E-mail : enexpro@singnet.com.sg

### South Africa

**M. K. Sharma, Resident Director**

3/28, 158 Jan Smuts, 9 Walters Avenue

Rosebank, Johannesburg-2196, South Africa

Tel. : 27-11-8802973, Fax : 27-11-3274000

E-mail : eepcindia@telkomsa.net

### U.S.A.

**Shrikar Dole, Chief Operating Officer**

India Engineering Center

1601 Feehanville Drive, Suite # 200

Kensington Business Center

Mount Prospect, IL, 60056, USA

Tel. : 1-847-297-8500 (2 lines)

Fax : 1-847-297-8502

E-mail : eepcchicago@sbcglobal.net

## Chairman's Pen



*My dear fellow exporters,*

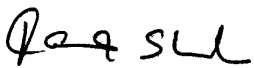
*Seeing the buoyancy in exports, we have fixed a target of US\$ 23 billion at the rate of 20% growth in engineering exports in the fiscal 2006-07 against the engineering exports of US\$ 19.8 billion in 2005-06. This is in line with the US\$ 125 billion target for overall merchandise exports in 2006-07. While noticing the trend of engineering exports in the first quarter of the current fiscal, I am confident that with all your support, we will be able to meet the expectations of our Government.*

*Shri Kamal Nath, Hon'ble Union Minister of Commerce & Industry, in a review meeting with the Export Promotion Councils and Commodity Boards, has urged exporters to aim at exceeding of US\$ 125 billion exports during the current financial year 2006-07, thereby almost doubling India's merchandise exports in three years – from a level of US\$ 63 billion in 2003-04. The minister at the same time has also assured that the government would extend all support to enable exporters to cross the set target.*

*In the meeting, I raised the issue of Service Tax, lack of coordination between Ministries, neutralisation of duty and taxes including Service Tax. The meeting was also attended by Shri Jairam Ramesh, Minister of State for Commerce, Shri S. N. Menon, Commerce Secretary; Shri K. T. Chacko, Director General of Foreign Trade; and other senior officials of the Commerce Ministry.*

*Friends, we will be holding our All India Award Function in Chennai on 10th August, 2006. Hon'ble Shri Kamal Nath has kindly consented to be the Chief Guest and present awards to meritorious exporters. This time 62 companies have been selected for receiving the Awards for excellent performance.*

*Yours sincerely,*

  
**(RAKESH SHAH)**



## EEPC Invites Participation for India Pavilion at SAITEK 2006 Johannesburg, South Africa (10 - 13 October, 2006)

South African International Trade Exhibition (SAITEK), is one of the biggest and prestigious International Exhibition of Africa region. The 14th SAITEK is scheduled to be held from 10th to 13th October, 2006 at Johannesburg. SAITEK is co-located with Manufacturing South Africa Exhibition (MANSA), which will be focusing on the industrial, engineering and manufacturing sector. This year INDIA has been accorded "Partner Country" status.

SAITEK 2006 provides an ideal platform with unmatched opportunities to :

- Showcase latest products and services
- Launch new products and services
- Explore trade opportunities
- Develop import/export markets
- Forge international alliances and strategic partnerships.

The export of engineering goods from India to South Africa has reached a level of US\$ 477.82 Million in 2005-06 against a value of US\$ 254.83 Million during 2003-04 thereby registering a growth of 88%. The last three years trend indicates a continuous growth of above 65%. This shows that the Indian engineering goods are regularly finding a favourable place in South African market.

Engineering Export Promotion Council (EEPC) is inviting participation for India Pavilion at SAITEK 2006 organised by India Trade Promotion Organization which would provide an excellent opportunity for new business relationships with customers from all over the world.

### Focus Products

The following Indian engineering thrust products may be displayed at SAITEK :

- Primary Iron and Steel Products
- Electric Power Equipments and Parts
- Hand Tools, Power Tools & Cutting Tools
- Machine Tools
- S. S. Utensils

- Scientific & Surgical Instruments
- Builders Hardware
- Electrical Appliances
- Bearings
- Tractors & Agricultural Equipments
- Steel Pipes & Tubes
- I. C. Engines & Parts
- Textiles & Construction Machinery and Equipments
- Other Industrial Machinery having individual functions

### Venue

Gallagher Estate, Richards Drive, Midrand, Gauteng, Republic of South Africa.

### Date & Time

10th to 13th October, 2006  
Tuesday to Friday 10.00 hrs. to 18.00 hrs.

### Participation Charges

Built-up Booths of minimum 9 sq. mtrs.  
Rs. 11,700/- per sq. mtr. for one side open booth.  
Rs. 11,700/- + 10% per sq. mtr. for two sides open booth.  
Rs. 11,700/- + 20% per sq. mtr. for three sides open booth.

### Display Booth

The display booth of 9 sq. mtrs. will consist of following furniture/facilities :

- Fascia
- Spotlights
- 3 Chairs
- 1 Waste paper basket
- Carpet
- Plug point
- 1 Table

### Mode of Payment

**Full payment** is to be made **along with the Application Form latest by 16th August, 2006** by **Demand Draft** drawn in favour of "Engineering Export Promotion Council", payable at New Delhi.

### Payment and Cancellation

- Reservation requests will be considered only after receiving 100% payment.

- 50% cancellation charge applicable if reservation is cancelled before 15th September, 2006. Any cancellation after this date would result in 100% forfeiture.
- Acceptance of Application and allocation of space will be at the sole discretion of the Council.

### Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to International Standards (like ISO, QS, etc.), foreign collaboration, annual export, and exports to African countries.

### MDA Entitlements

Participants are entitled for **MDA grant** under **Focus Africa** programme of Ministry of Commerce & Industry, Government of India as per their revised guidelines with effect from 1st April, 2006. Participants will be eligible to avail benefits up to 1,50,000/- towards space rent and Economy excursion class air fare.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year and having complete 12 months membership with EEPC with regular filing of returns. Further details can be obtained from respective Regional Offices of EEPC.

### Submission of Application

Interested firms may please send their Applications (as per enclosed format) duly filled in and signed, along with payment **latest by 16th August, 2006** to :

**Shri C. S. Shukla**

*Executive Director*

**Engineering Export Promotion Council**  
Vandhna (4th Floor)

11, Tolstoy Marg, New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

**Application Form**  
**INDIA PAVILION at SAITEX 2006**  
**Johannesburg, South Africa**  
**(10 - 13 October, 2006)**

Name of the Company	:			
Total Space required (sq. mtrs.)	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Total Export to African countries (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	<u>Display of Samples</u>	<input type="checkbox"/>	
		<u>Display of Posters</u>	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

## INDIA ENGINEERING CENTER (IEC) at Johannesburg, South Africa

Strategically located on the major world trade routes, South Africa has always been a business attraction for countries in the world over. A highly advanced infrastructure has virtually made South Africa the gateway to the entire sub-Saharan Africa. It is often compared to the Europe for its economic activities. Business opportunities between India and South Africa are immense and over the last few years, there has been enormous leap in the bilateral trade.

Keeping in view the business scenario, Council is launching an “**India Engineering Center**” (IEC) – a multi-purpose outlet of Indian engineering exporters under MAI Scheme of the Ministry of Commerce, Government of India on **9th October, 2006**. The Centre will be located at the THEBE House, 166 Jan Smuts Avenue, Rosebank, Johannesburg, South Africa. India Engineering Center will have the following facilities to benefit its members :

- Showroom Facility for Display of Products
- Warehousing Facility for Storing the Goods
- Distribution Center
- Marketing Support – Participation in Trade fairs and Advertisements.

### Showroom Facility

Showroom of IEC will be an exhibition of goods of participating companies all the year round. This will facilitate the Indian companies to invite their buyers in and around South Africa to the Showroom to look and satisfy themselves on the various aspects connected with quality and specifications of the goods. The Showroom is located at the premier location in Johannesburg with the space of 500 sq. mtrs. The participating company will be provided one standard display window containing the following :

- Area of 1 mtr. x 1 mtr.
- Fascia of the company
- One podium for display of products
- One catalogue holder (A4 size)

Depending on the product, instead of podium, pegboard or other type of platform will be made available. However, at the time of registration, participants will have to declare a list of products to be displayed in the window. Changes of product in the window is permissible within this declared list. Any extra cost on booth customisation will have to be borne by the participants.

The participating companies may use this facility as their own office in Johannesburg and may mention the address in their marketing communications, which will make their organization presence felt in the African markets.

**The participating company in the Showroom will give an undertaking to EEPC to abide by the Showroom norms.**

### Thrust Product Sectors

After an in-depth market research, the following have been identified as Thrust Product Sectors for “India Engineering Center” :

- Primary Iron & Steel Products
- Auto Parts
- Electric Transformers
- Industrial Machinery
- Scientific and Surgical Instruments
- Hand Tools
- S. S. Utensils
- S. S Wire and Wire Products
- Electric Motors
- Builders Hardware
- Home Electric Appliances
- Bearings
- Industrial Fasteners
- I. C. Engines & Parts
- Wire Ropes
- Pipes and Pipe Fittings
- Agricultural Implements and Machinery
- Pumps

Companies in the other engineering products having potential in South Africa may also send their application for participation. However, the Screening Committee will take final decision in this regard.

### Warehousing

The Warehouse will be located at Durban. The warehousing rates will be circulated shortly to avail the benefits.



### Marketing Support

The Council will organize regular visits of South African buyers, from the matching sectors of IEC participants, to the Showroom for convincing them about sourcing their requirements from Indian companies. The Council will also organize Buyer-Seller Meets of participants with their African counterparts. Representatives of participating Indian companies will be free to join the BSM. These activities will further enhance the marketability of the products of participants of IEC.

### Participation in Trade Fairs

The Council will identify Trade Fairs in South Africa and other African countries for the product groups of IEC participants. Council will organize an Information Booth in these Fairs to popularize "India Engineering Center" as source of supply and also furnish details on competence of participating companies.

The companies desirous of participating in these Trade Fairs in a separate booth will be provided with display space at subsidized rates (40% of booth cost). Kindly note that prior approval needs to be taken in this regard. Some of the following prominent exhibitions may be considered for further participation :

- FACIM – Trade Fair and Agricultural Exhibition (UFI) – Mozambique
- International Health Week for Medical and Surgical Equipment – Algeria
- MACTECH – Cairo, Egypt
- ITF – Lagos, Nigeria
- ITCE – Cairo, Egypt
- Tunis International Fair – Tunisia
- SIB International Exhibition for Building – Morocco
- Auto + International Exhibition for Car Equipment – Tunisia
- International Trade Fair (UFI) – Sudan
- Salon de' Auto/Salon de la Maintenance – Algeria
- Cairo International Fair – Egypt etc.

Please contact EEPC Territorial Office, New Delhi for further details.

### Publicity through Print Media

In order to popularize India Engineering Center, Council will use the channel of print media, i.e. important newspapers, product specific magazines, mass mailing campaign etc.

Participants of IEC will also be entitled to release their customized advertisements, which Council will arrange at a subsidized rate (25% benefit will be offered). The Council will communicate the

exact amount payable to the interested companies depending on the size and location of the advertisement. Some of the prominent newspapers like Business Day, Business Report (The Star), The Weekender, Swoten (Business Supply), Die Beeld (Business), Citizen, Financial Mail, Guardian, Rapport etc., Trade Magazines like Trade Africa, Africa Connexion, Business in Africa, Trade pan-African Business, Engineering and Manufacturing Publications etc. Please contact EEPC Territorial Office, New Delhi for further details.

### Visa for South Africa

Council will suitably recommend to the Embassy of South Africa in India for issuance of Visa to the representative of participating companies of India Engineering Center.

### Charges & General Terms & Conditions

Companies participating in IEC will be required to pay the following charges :

Registration Charges*	<b>Rs. 30,000/-</b>
Rent <b>per month</b> for a Standard Display Window	
Of 1 mtr. x 1 mtr. (Rs. 1.20 Lacs per annum)	<b>Rs. 10,000/- per month</b>

\* **Conditions of Deposit** : If participant continues for more than 24 months 100% of registration charges will be refunded, if participation is withdrawn within 12 to 24 months, 50% of registration charges will be refunded and if participation is less than 12 months, the registration money will be non-refundable.

For participating in India Engineering Center (IEC), Johannesburg : **Please pay Registration Charges of Rs. 30,000/- by Cheque/DD** in favour of "Engineering Export Promotion Council".

Interested member-exporters are requested to submit the **Application Form** (as per enclosed format) duly filled in **latest by 31st August, 2006**.

For further details, please contact :

**Shri C. S. Shukla**

*Executive Director*

**Engineering Export Promotion Council**

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

*csshukla@eepc.gov.in*

Website : www.eepcindia.org

**Application Form**  
**INDIA ENGINEERING CENTER (IEC)**  
**Johannesburg, South Africa**  
*(Organised by : Engineering Export Promotion Council)*

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City		Pin Code
Phone (with STD Code)		Fax No.	
E-mail Address		Website Address	
Name & Designation of Chief Executive			
Name & Designation of Contact Executive			
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$		Annual Export in US\$	
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	<input type="radio"/> Manufacturer <input type="radio"/> SSI	<input type="radio"/> Non-SSI	<input type="radio"/> Merchant <input type="radio"/> Export House
Participation in Showroom	Yes/No	Items on Display	

Demand Draft No. .... Dated ..... For Rs. .... payable to Engineering Export Promotion Council, New Delhi is enclosed.

Signature with office seal :

Date :

Name :

Place :

Designation :

**Note : Council reserves the right to accept or reject the participation of an Indian Company.**



## Multi-Product Trade Delegation to Mozambique, South Africa, Botswana and Namibia (5 - 14 October, 2006)

The Council is pleased to inform that a Multi-Product Trade Delegation will be visiting Africa to the following countries South Africa, Mozambique, Botswana and Namibia during 5th October to 14th October, 2006.

India-Africa bilateral trade has grown from US\$ 967 million in 1990-91 to US\$ 11.8 billion in 2005-06. Exports and imports from Africa include a number of engineering items and there have been project exports as well. Though trade and investments with Africa have grown over the years, the potential to increase further trade is immense and it is in this perspective that the EEPC is taking a Multi-Product Delegation to Africa.

	2003-04 (US\$ mn)	2004-05 (US\$ mn)	2005-06 (US\$ mn)
--	----------------------	----------------------	----------------------

Indo-Africa Trade in all Commodities	7063.76	9584.78	11843.01
--------------------------------------	---------	---------	----------

Indo-Africa Trade in Engineering Goods	1273.25	2021.98	2692.37
--	---------	---------	---------

### Mozambique : A Land of Promise

Mozambique, due to fiscal reforms, including the introduction of a value-added tax and reform of the Customs service, have improved the government's revenue collection abilities. Indian exports of engineering goods to Mozambique has increased from US\$ 19.81 mn in 2003-04 to US\$ 31.98 mn in 2005-06. Product Sectors identified include Prime Iron & Steel, Pipes & Tubes, Agricultural Equipment, Pumps, Mechanical Handling Equipment, Auto Parts, Builders' Hardware.

### South Africa : The Unexplored Potential

Presently, South Africa is the biggest market in Africa for Indian engineering goods and also holds immense potential for trade. Statistics show a staggering growth in export of engineering goods from India to South Africa during last three years. It has grown from US\$ 135.02 mn in 2003-04 to US\$ 496.48 mn in 2005-06. Product Sectors identified for Exports include Primary Iron & Steel Products, Passenger Cars, Automotives, Auto Parts, S. S. Utensils, Electric Transformers, Industrial Machinery, S. S. Wire & Wire Products, Electric Motors, Builders' Hardware, Home Electric Appliances, Bearings, Industrial Fasteners, Scientific & Surgical Instruments, I. C. Engines & Parts, Hand Tools, Wire Ropes, Pipes & Pipe Fittings.

### Botswana : Rapid Strides in Development

Botswana is another country in the neighbourhood of South Africa which is fast developing and offer good potential. 74% of the imports of Botswana is from SACU countries with South Africa holding the largest share. Value of engineering goods exported from India to Botswana has increased from US\$ 2.57 mn in 2003-04 to US\$ 6.78 mn in 2005-06. Based on total import of Botswana following product sectors offer good potential : Product Sectors identified for exports include Prime Iron & Steel, Pipes & Tubes, Industrial Fasteners, Machine Tools, I. C. Engines, Industrial Machinery, Heating & Cooling Equipment, Pumps & Parts, Mechanical Handling Equipment, Electric Power Machinery, Electric Home Appliances, Auto Parts, Builders' Hardware.

### Namibia : Blessed with Natural Bounty

Namibia is a country of great promise. The economy is heavily dependent on the extraction and processing of minerals for export. Presently, India exports engineering items worth US\$ 6.55 mn. Product Sectors identified include Prime Iron & Steel, Pipes & Tubes, Industrial Fasteners, Machine Tools, I. C. Engines & Parts, Industrial Machinery (Small Scale), Heating & Cooling Equipment, Pumps, Builders' Hardware, Electric Power Machinery, Home Appliances, S. S. Utensils and Cutlery, Auto Parts.

### List of Product Sectors for BSMs

- Primary Iron & Steel Products
- S. S. Utensils and Cutlery
- Electric Power Machinery
- Electric Home Appliances
- Mechanical Handling Equipment (Cranes, Lifts, Winches & other Machinery used in Mining)
- Agricultural Implements/Tools
- Industrial Fasteners
- I. C. Engines & Parts
- Pipes, Tubes & Fittings
- Hand Tools
- Machine Tools
- Pumps and Parts

### Date and Duration :

Mozambique (Maputo)	5th and 6th October, 2006
South Africa (Johannesburg)	7th to 10th October, 2006 (includes Saturday and Sunday)
South Africa (Durban)	11th October, 2006
Botswana (Gaborone)	12th October, 2006
Namibia (Windhoek)	13 and 14th October, 2006

### Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel charges will have to be borne individually, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

### Registration and Participation Charges

Rs. 40,000/- per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport Transfer
- Local Transport for joint meeting and BSM
- Venue Expenses, Working Lunch Expenses on the day of BSM
- Interpreter expenses (if required)
- Preparing database for marketing purpose
- Mobilisation of buyers in Africa
- Printing of delegates profile booklet for distribution among the Buyers, Chamber of Commerce, Trade Associations, Embassies.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

### MDA Entitlement

Participants will be eligible to & fro air passage in economy excursion class up to Rs. 70,000/- only as per revised MDA guidelines. Only one person per company will be entitled.

### Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done strictly on first-come-first served basis.

### Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the Council on account of participation charges.

The **Registration Form** duly filled along with the **Demand Draft for Rs. 40,000/-** in favour of "**Engineering Export Promotion Council**" payable at **Kolkata** should be sent latest by **18th August, 2006** to enable us to organize Buyer Seller Meets according to the profile of participants.

**Ms. Anima Pandey, Deputy Director  
Engineering Export Promotion Council**  
Vanijya Bhavan (2nd Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata-700 016  
Tel. : 91-33-22890673/74  
Fax : 91-33-22890687  
E-mail : eepcrol@vsnl.net

## Registration Form

**Multi-Product Trade Delegation to Mozambique, South Africa, Botswana and Namibia  
(5 - 14 October, 2006)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Delegate	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Total Export to Africa (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Countries of Export	:			
Accreditation to International Standards (like QS, ISO etc.)	:			
Nature of Business (Please tick)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Areas of specific interest for this BSM	:			
Photographs enclosed (two copies) [Please tick]	:	Yes <input type="checkbox"/>	No <input type="checkbox"/>	

Demand Draft No. .... Dated ..... For Rs. 40,000/- payable to Engineering Export Promotion Council, Kolkata towards participation charges is enclosed.

Signature with office seal :

Date :

Name :

Place :

Designation :

## Buyer Seller Meet in Mexico (along with EXPOVALL, Mexico - 2006) (13th November to 17th November, 2006)

EEPC is pleased to announce that a Buyer Seller Meet will be held in Mexico from 13th November to 17th November, 2006 under the Focus LAC Programme of the Government of India.

### About FOCUS-LAC

Engineering exports from India to Latin American Region have increased from US\$ 91 million in 1995-96 to US\$ 572 million in 2005-06 thereby showing a growth of 528% in a decade. This clearly indicates the achievement of objectives set under the integrated programme 'Focus LAC' launched by the Government of India in 1997 in which eight countries i.e. Argentina, Brazil, Chile, Colombia, Mexico, Peru, Trinidad & Tobago and Venezuela were given added emphasis.

### List of Product Sectors for BSM

Major product groups having potential for export to Mexico in particular and Latin America in general are as under :

- ◆ Auto Parts
- ◆ Bicycle & Parts
- ◆ Bright Bars
- ◆ Chemical and Pharmaceutical Plant & Machinery
- ◆ Compressors
- ◆ I. C. Engines & Diesel Engines
- ◆ Electric Power Equipment & Parts
- ◆ Electrical Appliances
- ◆ Hand, Small & Cutting Tools
- ◆ Industrial Machinery
- ◆ Machine Tools
- ◆ Scientific & Surgical Instruments
- ◆ Sewing Machine & Parts
- ◆ S. S. Utensils
- ◆ Steel & Steel based Products
- ◆ Textile & Jute Mill Machinery
- ◆ Tractors & Agricultural Equipment
- ◆ Two/Three Wheelers

### About Mexico

Mexican Economy is one of the largest in Latin America with a GDP of over US\$ 625 billion. It is a major market with a population of over 100 million and a per capita income of around US\$ 6200. In spite of the recent economic slowdown because of

the economic downturn in the United States, the Mexican economy has maintained stable fundamentals without any crisis of confidence. In terms of trade, Mexico is a Latin American giant. Mexico has also a unique network of free trade agreements (FTAs); it is part of the world's largest economic area North American Free Trade Agreement (NAFTA) and has an FTA with the European Union, the second largest economic and trading entity. The trend over time in the India's Engineering Export to Mexico are given below :

#### (India's Engg. Exports to Mexico)

Year	Value in Million US\$
2003-04	54.53
2004-05	148.62
2005-06	161.10

Mexico has emerged as an important place for India in the Latin American region for enhanced economic and trade linkages. The Council had organized India Engineering Exhibition (INDEE) in October 2005, which facilitated the Indian Engineering Exports further in the Mexican marketplace.

### Date & Duration

13 – 17 November, 2006 (5 days)

### Venue :

**Mexico City** : 13th and 14th November, 2006

**Morelia** : 15th and 16th November, 2006  
(State of Michoacan)

**Monterrey** : 17th November, 2006

### Expovall - 2006

The BSM delegation participants will be given an opportunity to participate in the **EXPOVALL 2006** - Entrepreneurial Exposition of the state of Michoacan organized from 14th to 19th November, 2006. Expovall 2006 has the mission to promote the entrepreneurial work of the state of Michoacan and will provide a unique opportunity to interact with the business community of the State of Michoacan. This exposition for multiple sectors is the place where companies of diverse branches

of economy are together and is one of the perfect place for the business penetration in Mexican market. The Council will place an Indian Pavilion in this exposition from 14th to 19th November, 2006. The delegation will be participating in the specific BSM meets at Morelia on 15th and 16th November, 2006.

### Hotel Accommodation

All participants will be booked in one hotel for convenience. Hotel charges will have to be borne individually. All delegates must reach Mexico City by Sunday, 12th November, 2006.

### MDA Entitlement

Participants will be eligible to & fro air passage in economy excursion class up to Rs. 1,00,000/- only as per revised MDA guidelines. Only one person per company will be entitled.

### Registration and Participation Charges

Rs. 35,000/- per participant will be charged to partially cover-up expenses on providing following facilities to the participants :

- Preparing database for marketing purpose.
- Refreshment and working lunch on the actual days of BSM.
- Mobilization of buyers in Mexico.
- Printing of delegates profile booklet for distribution amongst importers, Embassies, Chambers of Commerce, Trade Associations, etc.
- Conference kit for participants of BSM.
- Interpreters fee.

The **Registration Form** duly filled along with the Demand Draft for Rs. 35,000/- in favour of "**Engineering Export Promotion Council**" payable at New Delhi should be sent latest by **31st August, 2006** to –

**Shri Rahul Kumar Singh**

*Deputy Director*

**Engineering Export Promotion Council**

Vandhna (4th Floor), 11, Tolstoy Marg  
New Delhi – 110 001

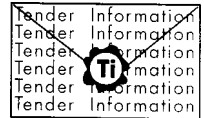
Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail: eepcto@eepc.gov.in

**Registration Form can be obtained from EEPC Website at [www.eepcindia.org](http://www.eepcindia.org)**

**Tender Information**



**Azerbaijan**

(EEPC Ref. No. DB-1521)

Project : Health Reform Project  
Credit No. 3523-AZ; Project ID No. P069293  
Credit from IDA

Notice No. : **WB2420-684/06**

Issued by : Project Coordination Unit of the Health Reform Project  
Ministry of Health  
4 Kichik Deniz St., Baku, Azerbaijan  
Attn. : Mr. Farhad Mehdiyev, Director  
Tel. : (994-12) 598-5347  
E-mail : fm@mednet.az

For : Supply of Laboratory Equipment for Avian Flue Prophylactics.

Tender cost : US\$ 100 or its equivalent in AZN, or any other freely convertible currency (Non-refundable).

Bid security : US\$ 10,000 or an equivalent amount in AZN or in any freely convertible currency.

Bid deadline : **24.08.2006**

**Bulgaria**

(EEPC Ref. No. DB-1522)

Project : Health Sector Reform Project  
Loan 4565 BUL; Project No. P055157  
Loan from IBRD

Notice No. : **WB2480-684/06**

Issued by : PMU Health Sector Reform Project  
54 "Vassil Levski" Blvd., 5th Floor  
Sofia 1000, Bulgaria  
Attn. : Dr. M. Michailova  
Tel/Fax : (359-2) 988-9430  
E-mail : pobox@pmu-hsrp.com

For : Reanimobiles, Sanitary Vehicles and Regular Automobiles for the needs of Emergency Health Care Centers :

- Lot 1 : Reanimobiles standard (100 vehicles)
- Lot 2 : Reanimobiles - all wheel drive (30 vehicles)
- Lot 3 : Sanitary vehicles (6 vehicles)
- Lot 4 : Regular automobiles (5 vehicles)

Tender cost : EUR 100 equivalent in Bulgarian leva or in Euro (Non-refundable).

Bid security : - Lot 1 : BGN 100,000 or an equivalent amount in a freely convertible currency.

- Lot 2 : BGN 40,000 or an equivalent amount in a freely convertible currency.
- Lot 3 : BGN 4,000 or an equivalent amount in a freely convertible currency.
- Lot 4 : BGN 4,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **05.09.2006**

(Source : UN Development Business Website)

**Iran**

**Titania Slag Plant**

Issued by : Kahnooj Titanium Project  
Iran Mines & Mineral Industries Development & Renovation Organisation (IMIDRO)  
Industries & Mines Ministry  
Kan Azin Consulting Engineering Company  
20 Somayyeh Avenue  
Between Shariati Avenue and Bahar Avenue  
Tehran, Iran  
Tel. : (9821) 77647121-7  
Fax : (9821) 77633429  
E-mail : kan\_azin@kanazin.com

For : Prequalification. (Open only to local/foreign joint ventures, with at least 51 per cent local partner share.) Implementation, on an engineering, procurement and construction (EPC) basis, of a Titania slag plant with an output of 70,000 tonnes a year, located at 25 kilometre of Kahnooj-Bandar Abbas Road, in a suburb of Kerman province. The project will include the execution of basic and detailed design, supply of equipment, facilities, materials are related technical services, execution of construction works, erection, commissioning, performance tests and auxiliary services. Details available until 4 July, on payment of IR 500.000 to a/c No. 910064, Bank Sepah, West Taleghani branch, code 168.

Closing date : **04.09.2006**

**Kuwait**

**Instrument Devices and Control System Maintenance**

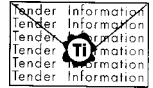
Issued by : Central Tenders Committee  
PO Box 1070, Safat 13011, Kuwait  
Tel. : (965) 2401200, Fax : (965) 2416574

**Tender No. : 3637/CA**

For : Implementation of maintenance works for instrument devices and control systems at Kuwait National Petroleum Company sites. (Open to prequalified contractors only.)



EEPC INDIA



Bid bond : 2.5% of tender price  
Details on payment of KD 5,000.

Closing date : **22.08.2006**

(Source : MEED, Vol. 50, No. 26 dated 30 June-6 July, 2006)

## Kuwait

### Air Field Equipment

Issued by : Central Tenders Committee  
PO Box 1070, Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574

Tender No. : **7/2005-2006**

For : Design, supply, installation, operation and provision of training, maintenance, technical support and guarantee of services for a monitoring and control appliances system on lighting equipment of an air field at Kuwait International Airport for the General Directorate of Civil Aviation.

Bid bond : 5% of tender price. Details on payment of KD 100.

Closing date : **20.08.2006**

## Tunisia

### Water Sanitation Project

#### Project No. P099811

Issued by : Office Nationale de l'Assainissement de Tunisie  
Bureau d'Ordre Central  
32 Rue Hedi Nouira, Tunis1001, Tunisia  
Attn. : Mr. Khalil Attia, President Directeur-General  
Tel. : (2161) 343200  
Fax : (2161) 350411  
E-mail : boc@onas.nat.tn  
Website : www.onas.nat.tn

Tender No. : **58/2006**

For : Implementation of a water sanitation project as part of the Tunis West sewerage project. Financed by the World Bank.

Bid bond : TD 300.000  
Details on payment of TD 500 or Eur 350.

Closing date : **23.08.2006**

(Source : MEED, Vol. 50, No. 27 dated 7-13 July, 2006)

## Iran

### Water Distribution System

#### Project No. : P076884

Issued by : Guilan Water & Wastewater Company  
12 Jila Alley, Do-Rahi Gholhak  
Dr. Ali Shariati Avenue, Tehran, Iran  
Tel. : (9821) 22611656-8  
Fax : (9821) 22602780  
E-mail : info@iranab-eng.com

Tender No. : **RW3-ZA2/06**

For : Construction of about 89 kilometres of a wastewater distribution system in Rasht as part of the northern cities water supply and sanitation project. The project comprises the construction of about 58 kilometres of 110-milimetre-diameter, 18.4 kilometres of 160-milimetre-diameter, 5.7 kilometres of 200-milimetre-diameter and 5 kilometres of 250-milimetre-diameter polyethylene pipes, ductile iron pipes, and the construction of 30 valve chambers. Financed by the World Bank.

Bid bond : IR 500 million.

A pre-bid meeting and site visit will take place on 16 August. Details on payment of IR 2 million.

Closing date : **30.08.2006**

(Source : MEED, Vol. 50, No. 28 dated 14-20 July, 2006)

## Egypt

Issued by : Egyptian Iron & Steel Co.  
Foreign Purchases Committee  
El Tebbin, Helwan  
Cairo Office : 54 Abdel Khalek Sarwat St., Egypt  
Tel. : +2 02-3900622/3916220/5011602  
Fax : +2 02-3913526/5011608

Ref. No. : **5266**

For : Circulating fans for bell type annealing furnaces.  
Tender cost : LE 250  
Bid bond : \$ 4,000  
Closing date : **21.08.2006**

Ref. No. : **5267**

For : Impellers for dust exhauster fans.  
Tender cost : LE 200  
Bid bond : \$ 3,000  
Closing date : **22.08.2006**

Ref. No. : **5268**

For : 3 Greasing units.  
Tender cost : LE 100  
Bid bond : \$ 1,500  
Closing date : **03.09.2006**

Ref. No. : **5269**

For : One PC charging distributor.  
Tender cost : LE 100  
Bid bond : \$ 1,500  
Closing date : **05.09.2006**

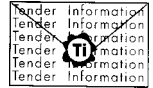
Ref. No. : **5270**

For : 4 pieces Equalizing valves of 1,100 mm. diameter, 3 pieces gas valves of the same diameter, one butterfly valve for furnace bottom & one pc. throttling valve of 1,200 mm. diameter.

Tender cost : LE 150  
Bid bond : \$ 4,000  
Closing date : **11.09.2006**



EEPC INDIA



### Egypt

Issued by : Egyptian General Authority for Specifications & Quality  
16 Tadrib Al Modarrebin St.  
El Amiriya, Cairo, Egypt  
Tel. : +2 02-2845519/2845505

**For : Laboratory instruments for the General Dept. for chemical tests.**

Tender cost : LE 200  
Bid bond : LE 45,000  
Closing date : **17.08.2006**

**For : Laboratory instruments for the General Dept. for industrial measurement & calibration.**

Tender cost : LE 200  
Bid bond : LE 20,000  
Closing date : **22.08.2006**

**For : Equipment & instruments required for the insulated electric cables laboratory & the dry batteries laboratory at the General Dept. for engineering tests.**

Tender cost : LE 200  
Bid bond : LE 26,000  
Closing date : **27.08.2006**

### Egypt

Issued by : West Delta Electricity Production Co. (WDEPC)  
7 Riad Pacha St., Glim, Alexandria, Egypt  
Tel/Fax : +2 03-5761375

For : Engineering consultancy services pertaining to both Sidi Kreir & El Atf combined cycle power generation stations of 750 MW each.

Tender cost : \$ 1500  
Bid bond : \$ 250,000  
Closing date : **31.08.2006**

Issued by : Egyptian Iron & Steel Co.  
Foreign Purchases Committee  
El Tebbin, Helwan  
Cairo Office : 54 Abdel Khalek Sarwat St.  
Cairo, Egypt  
Tel. : +2 02-3900622/3916220/5011602  
Fax : +2 02-3913526/5011608

For : Supply of seamless pipes according to GOST codes 8732 & 1050-88.

Tender cost : LE 50  
Bid bond : \$ 2,000  
Closing date : **14.08.2006**

For further details of above Egyptian tenders, please contact :

Mr. Debashish Banerjee, Commercial Attache, Commerce Wing  
Embassy of India  
5, Aziz Abaza St., Zamalek, Cairo, Egypt  
Tel. : +20 2 7360223, Fax : +20 2 7364038  
E-mail : [attachecom@indembaicairo.com](mailto:attachecom@indembaicairo.com)

(Source : Embassy of India, Cairo)

### Kuwait

Issued by : Central Tender Committee  
P.O. Box 1070  
Safat 13011, Kuwait  
Tel. : 2401200 (5 lines)  
Telefax : 2416574

**Tender No. : S/MQA/30-2005/2006**

Requirements : Supply of hospital movable beds with accessories for orthopedic section.

Fee (KD) : 60.000

Initial Guarantee : 5% of offers value

Closing date : **27.08.2006**

**Tender No. : ME/EW/20/2006-2007**

Requirements : Supply of electric meters in different sizes

Fee (KD) : 100.000

Initial Guarantee : 5% of offers value

Closing date : **20.08.2006**

**Tender No. : AMM/1/1-2006/2007**

Requirements : Supply, operation & maintenance of three drainage plumbing equipment.

Fee (KD) : 50.000

Initial Guarantee : 5% of offers value

Closing date : **20.08.2006**

*For prequalified tenderers only*

**Tender No. : ME/EW/13/2006-2007**

Requirements : Supply of street lightening spot lights.

Fee (KD) : 120.000

Initial Guarantee : 5% of offers value

Closing date : **20.08.2006**

**Tender No. : ME/EW/14/2006-2007**

Requirements : Supply of street lightening control appliances.

Fee (KD) : 50.000

Initial Guarantee : 5% of offers value

Closing date : **20.08.2006**

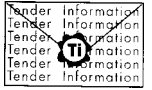
For further details, please contact :

Mr. Satish Sakleshpur, Attache (Commercial)  
Embassy of India  
P.O. Box 1450  
Safat 13015, Kuwait  
Tel. : 2530600/612/613  
Fax : 2525811  
E-mail : [indecok@qualitynet.net](mailto:indecok@qualitynet.net)

(Source : Embassy of India, Safat)



EEPC INDIA



## Mauritius

### Supply of Cold Water Meters

The Central Water Authority of Mauritius is inviting tender for supply of 100,000 cold water meters of 15 mm diameter.

The tender document is available free-of-charge at the

Registry Section

Central Water Authority Head Office

Royal Road, St. Paul, Mauritius

or alternatively, it could be downloaded from the

CWA website at <http://cwa.gov.mu>

A Technical Offer and a Financial Offer (in two separate envelopes) placed in a common sealed envelope bearing reference "Tender for Supply of 15 mm diameter Cold Water Meters - Contract C2005/68" addressed to The Secretary should reach the Tender Box at :

Central Tender Board

First Floor, Social Security House

Julius Nyerere Avenue, Rose-Hill, Mauritius

Closing date : **06.09.2006** (up to 13.30 hrs local time)

For further details, please contact :

Mr. Prashant Agrawal, First Secretary (HOC & Commerce)

High Commission of India

Port Louis, Mauritius

Tel. : 230 2083775/76, E-mail : [hicombc@intnet.mu](mailto:hicombc@intnet.mu)

(Source : High Commission of India, Port Louis)

## Syria

**Br. 3/11041.** Requirement : Testing apparatus for petroleum products with accessories. File No. 39. Bid bond Euro 3,600. Performance bond 10%. Booklet obtained at Euro 25 from Syrian Co. for the Storage and Distribution of Petroleum Products (Mahrukut), Damascus, Fax : 011-4445796. Deadline **20.08.2006**

**Br. 1/11042.** Requirement : Instrument equipment. File No. 56/2006. Bid bond Euro 3,000. Performance bond 5%. Booklet obtained at Euro 50 from Syrian Petroleum Co., Damascus, Fax : 011-2225648. Deadline **28.08.2006**

**Br. 2/11042.** Requirement : 24000 Rails UIC-60. File No. 31/2006. Bid bond Euro 500,000. Performance bond 5%. Booklet obtained from Syrian Railways, Aleppo, Fax : 021-2225697. Deadline **06.09.2006**

**Br. 3/11042.** Requirement : Complete pumping head with S/P. File No. 51/2006. Bid bond Euro 4,000. Performance bond 5%. Booklet obtained at Euro 50 from Syrian Petroleum Co., Damascus, Fax : 011-2225648. Deadline **24.08.2006**

**Br. 1/11045.** Requirement : Swivels with S/P. File No. 53/2006. Bid bond Euro 3,000. Performance bond 5%. Booklet obtained at Euro 50 from Syrian Petroleum Co., Damascus, Fax : 011-2225648. Deadline **30.08.2006**

**Br. 2/11045.** Requirement : Elevators. File No. 55/2006. Bid bond Euro 4,500. Performance bond 5%. Booklet obtained at

Euro 50 from Syrian Petroleum Co., Damascus, Fax : 011-2225648. Deadline **27.08.2006**

**Br. 1/11047.** Requirement : Submitting the executional study for modernization and renewing of Al Kamishli – Al Yaroubeya railway line. File No. 32/2006. Bid bond Euro 35,000. Performance bond 10%. Booklet obtained from Syrian Railways, Aleppo, Fax : 021-2225697. Deadline **25.09.2006**

**Br. 2/11047.** Requirement : One CNC millturn machine. File No. 412/90. Bid bond Euro 11,500. Booklet obtained at SP. 500 from Industrial Est. of Defence, Damascus. Deadline **26.08.2006**

**Br. 2/11048.** Requirement : Heat exchanger tubes. File No. 27/2006. Bid bond Euro 12,000. Performance bond 10%. Booklet obtained at Euro 20 from Gen. Co. of Homs Refinery, Homs, Fax : 031-516410. Deadline **31.8.2006**

**Br. 5/11048.** Requirement : Parts for production water meter. File No. 5261/95. Bid bond Euro 8,300. Booklet obtained at SP. 500 from Industrial Est. of Defence, Damascus. Deadline **30.08.2006**

For further details, please contact :

Mr. A. K. Ghosh, Second Secretary (C&I)

Embassy of India

P.O. Box 685, Damascus, Syria

Tel. : 00963-11-3347351/2, Fax : 00963-11-3345711

E-mail : [indemcom@scs-net.org](mailto:indemcom@scs-net.org)

(Source : Embassy of India, Damascus)

## Tanzania

### Project No. P079734, Credit No. 4149-TA Credit from IDA

Project : East Africa Trade and Transport Facilitation Project (EATTFP)

Issued by : The Secretary  
Sumatra Tender Board  
7th Floor, PPF House  
Morogoro/Samora Road Junction  
P.O. Box 3093, Dar-es-Salaam, Tanzania  
Tel. : +255 22 2114174/2115579  
Fax : +255 22 2116697  
E-mail : [deokumalija@yahoo.co.uk](mailto:deokumalija@yahoo.co.uk)

For : Consultancy services to provide technical assistance in Sumatra capacity building especially in procurement and financial management.

Deadline : **15.08.2006**

For further details, please contact :

Mr. Akhilesh Mishra, Acting High Commissioner

High Commission of India

82, Kinondoni Road, Dar-es-Salaam, Tanzania

Tel. : 266-9047/9040

Fax : 266-9043

E-mail : [couns@hcindiatz.org](mailto:couns@hcindiatz.org)

(Source : High Commission of India, Dar-es-Salaam)

Trade Enquiries



**Argentina**

(Source : EEPC Chicago Office)

Name of the Company	Addresses	Contact Person/Tel./Fax/E-mail	Items interested
Barbieri & CIA S.R.L.	Bv 9 de Julio 2799 X2400AKC – San Francisco Cordoba Argentina	Attn. : Mr. Carlos Barbieri Tel. : 0054 (03564) 420869 Tel/Fax : 0054 (03564) 422761 E-mail : barbieri@arnet.com.ar carlosebarbieri@arnet.com.ar carlosbarbieri@yahoo.com Website : <a href="http://usuarios.arnet.com.ar/barbieri">http://usuarios.arnet.com.ar/barbieri</a>	Gasoline/diesel generator sets.

**Canada**

(Source : EEPC Chicago Office)

WellQuip Inc.	16715-114 Ave Edmonton, Ab T5M 3P9 Canada	Attn. : Mr. Virgil Hoefels President & CEO Tel. : 780-452-9200 Fax : 780-452-9207 E-mail : virgilh@wellquip.ca Website : <a href="http://www.wellquip.ca">www.wellquip.ca</a>	Drafting and engineering services. The requirements for drafting/ engineering are as below : 1. Competent in AutoDesk inventor (or an equivalent program that can export into inventor). 2. Drafting must include production (fabrication) drawings. 3. 3D modeling along with FEA (Finite Element Analysis). 4. Engineering must include product development, detail design and design for manufacturing.
---------------	--	--	--

**Ethiopia**

(Source : EEPC Chicago Office)

Green PLC	P.O. Box 12090 Haile Gebreselassie Road Lem Hotel Area Addis Ababa Ethiopia	Attn. : Mr. Goitom Berhanu VP, Purchasing Dept. Tel. : +251-16626810/11 Fax : +251-16622809 E-mail : goitom@gmail.com	Essential oil extraction plant/ equipment.
-----------	---	---	---

**Australia**

(Source : Direct from the party)

M/s. Reliable Traders, 74, Hillcrest Road, Alexander Heights, W.A. 6064, Australia, Tel/Fax : 61-8-93432932, E-mail : [businessguru@hotmail.com](mailto:businessguru@hotmail.com) (Attn. : Mr. Balbir Rajput) are interested to import Rebars/Deformed Bars, Steel Conduits, Steel Spring Wire and Aluminium Extrusions as per details given below :

1. Rebars/deformed bars as per AS4671-2001 (500MPa) in bundles of 1 MT in the size of N10, 12, 16, 20 & 24 mm (6 m length) though main requirement is for 12 mm. – Qty. : 1 to 2 FCLs monthly.
2. Steel conduits as per AS/NZL 2053.7:2202 in the size of 20, 25, 32, 40 & 50 mm in 4 m length.  
(Specifications for the steel conduits (AS/NZL 2053.7:2202) can be obtained from any of the EEPC offices in India.
3. Steel spring wire (high tensile grade 1 blk, clean & oiled in 1.4 & 1.8 mm dia.) suitable for making wire brushes. The wire must be strong enough, but must not be too hard. Desired ID & weight of the coil are 420 mm & 120 kg.
4. 12 types of aluminium extrusions in 6 m lengths in grade 6063-TS (mill or powder coated).





## INDIA ENGINEERING MEET & EXHIBITION

(22nd to 25th January, 2007)

**4 Days Action Packed B2b interactions of  
Buyer Seller Meets • Exhibition • Seminars**

A Platform for building Business Contacts with approx. 400 Leading Businessmen viz. Importers, Buyers, Dealers, Distributors and Wholesalers of Engineering Products from America, Europe, Africa, Latin America, ASEAN, Australia & New Zealand and CIS Countries.

### Venue

India Expo Centre, New Delhi  
Greater Noida Expressway

**This is an unique opportunity to showcase India's Engineering Capabilities**

**Members are cordially invited to enlist their participation for the mega event  
"India Engineering Meet & Exhibition"**

### Participation Fee

#### Option I : Rs. 1,00,000/- per Participating Company

This fee will include participation in 5 BSMs (Maximum 20 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days to provide an opportunity to interact with approx. 400 Overseas Buyers, Domestic Business Visitors, Government Officials, Diplomats from Embassies etc.

#### Option II : Rs. 80,000/- per Participating Company

This fee will include participation in 3 BSMs (Maximum 12 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days.

Additional Space may be booked in multiples of 3 sq. mtrs. @ Rs. 10,000/- per sq. mtr.

Bare Space may be booked @ Rs. 8,000/- per sq. mtr. with minimum Space of 27 sq. mtrs.

**Early Bird Incentive** : Rs. 10,000/- per participating Company (**Option I**) and Rs. 5,000/- per participating Company (**Option II**) up to **30th September, 2006 only**.

**For further details & enlistment, please contact :**

**Shri C. S. Shukla**

*Executive Director*

**Engineering Export Promotion Council**

Vandhna (4th Floor), 11-Tolstoy Marg, New Delhi 110 001

Tel. : 91-11-23711124/25, 23353353, Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in / csshukla@eepc.gov.in

Website : <http://www.eepcindia.org>

*Note : Council reserves the right to accept or reject participation of any Indian company.*

# INDIA ENGINEERING MEET & EXHIBITION

(22nd to 25th January, 2007)

Engineering Export Promotion Council is pleased to announce one of its mega events “India Engineering Meet & Exhibition”, to be held at India Expo Centre, New Delhi, Greater Noida Expressway from 22nd to 25th January, 2007. Member-exporters have the golden opportunity to meet a wide spectrum of buyers from Africa, Latin America, ASEAN+2, CIS, America and Europe at one single point.

## India’s Engineering Exports

Exports of engineering goods and services from India have reached to US\$ 19.8 billion in the year 2005-06 and registered a robust growth of 24.68%.

<i>Region</i>	<i>Engineering Exports in Million US\$</i>		
	<i>2003-04</i>	<i>2004-05</i>	<i>2005-06</i>
Europe	2398.29	3900.95	4307.95
USA & Canada	1411.40	2472.43	2892.19
ASEAN+2	1225.06	1911.00	2695.63
AFRICA	1158.66	1782.45	2294.01
LAC Region	210.13	461.57	572.12
CIS Region	79.74	110.90	186.86
Others – Asia & Services	5069.51	4754.94	6234.56
<b>Total</b>	<b>11552.79</b>	<b>15394.24</b>	<b>19183.32</b>

The trend of growth in exports of engineering goods and services over the last three years indicates a steady growth of above 20%. In terms of regional groupings, the most important three markets - NAFTA, EU and ASEAN accounted for more than 47% of the Indian engineering exports. The most important individual market remains the United States, which accounts for more than 14% of the total exports of engineering products and services from India. The European Union in particular the UK, Germany, France, Belgium and Italy are the most important contributors to the engineering exports basket of India. It is notable that South Africa and Nigeria have emerged as top destinations in the African markets. Certain important countries of Indian exports that are primarily trading centres for further distribution include the UAE and Singapore.

Indian exports have shown a higher year - to - year increase in terms of global market share of engineering exports, however, this remains a low at about 0.47%. In order to foster the engineering exports growth, the Council continues its endeavour to double exports of engineering items from India in next 5 years and to take India’s share in the world engineering close to 1%.

## India Engineering Meet and Exhibition

The Council has been organising the Buyer Seller Meets periodically to benefit its members. Indo-LAC, Afro-India, Euro-India, Indo-ASEAN, Indo-CIS and Indo-NAFTA etc. have been successfully organized by the Council in the recent past. However, this year being a “Golden Jubilee” year of the Council, it has been decided to coincide 5 BSMs together along with the exhibition and organize a mega event “INDIA ENGINEERING MEET AND EXHIBITION”. The Council is planning this event to be a regular feature of the Council’s promotional activity for its members.

## Buyer Seller Meets

The details of the Buyer Seller Meets (BSM) are given below :

<i>S. No.</i>	<i>Buyer Seller Meet</i>	<i>Tentative Dates</i>
BSM- 1	Afro-India Buyer Seller Meet	Monday, 22nd January, 2007
BSM- 2	Indo-ASEAN Buyer Seller Meet	Tuesday, 23rd January, 2007
BSM- 3	Indo-CIS Buyer Seller Meet	Wednesday, 24th January, 2007
BSM- 4	Indo-LAC Buyer Seller Meet	Wednesday, 24th January, 2007
BSM- 5	Buyer Seller Meet of Europe, USA & Canada	Thursday, 25th January, 2007

**A participating company can nominate only one delegate per BSM. However, the company can depute additional personnel to man their company’s booth.**

## Exhibition

The Council has booked 5400 sq. mtrs. space for organizing the Exhibition in Hall No. 5 of India Expo Centre. The participation will be limited to 300 Indian companies only. The exhibitors will have the opportunity to :

- Meet more than 400 overseas buyers in just four days
- Make face-to-face contacts with potential buyers
- Launch new products/generate new business
- Raise Industry awareness of your company
- Communicate with current clients
- Identify new agents and distributors
- Attract media attention
- Demonstrate technological developments

The exhibition will be primarily focused on serious Business Visitors – Chief Executive Officers/Business Heads, Sourcing/Vendor Development Executives, Technical Experts & Consultants, Officials from Public Sector Undertakings, Government Officials, Diplomats from Embassies etc.

The built-up booth of 9 sq. mtrs. in size (3m x 3m) will include carpeted floor, one-plug socket, two spotlights, three plastic chairs, one table, one ashtray, one waste basket, one catalogue display stand and fascia. In the event of additional space requirement, minimum space in the multiple of 3 sq. mtrs. may be booked. Any additional furniture/accessories required will be charged extra.

## Seminars

The International Conferences & Seminars on the topical issues related to the latest trends in the engineering industry will be organized coinciding with the event.

## Thrust Products for India Engineering Meet & Exhibition

### A. Capital Goods

- Cement Machinery
- Chemical, Paper, Water Treatment Plant
- Commercial Vehicles including Jeeps, Cars etc.
- Construction Machinery including Earth Moving Equipment, Cranes, Lifts and Winches etc.
- Electric Power Equipments
- Electric Wires & Cables
- Fencing Structures
- Food Processing
- Heating & Cooling Equipment
- Knitting Machinery
- Machine Tools and Accessories
- Other Industrial Machinery
- Pharmaceutical Machinery
- Sugar Machinery
- Textile & Jute Mill Machinery
- Tractors & Agricultural Equipment
- Transmission Line Towers & Parts
- Two and Three Wheelers

### B. Primary Iron & Steel and related items

- Bolts, Nuts, Screws and other Fasteners
- Bright Bars
- Electrodes
- Ferrous Hollowware
- Forgings
- Industrial Castings
- Prime Iron & Steel
- Railway Track Materials
- S. S. Utensils
- Sanitary Castings
- Steel Furniture & Other Steel Products
- Steel Pipes and Tubes
- Steel Wire including Wire Nails & Nettings etc.
- Wire Ropes & Strands

### C. Non-Ferrous Metals & Products

- Aluminium & Aluminium Products
- Other Non-Ferrous Metals Products

### D. Consumer Durables

- Air Compressors
- Auto Parts
- Bicycle & Parts
- Cutting Tools and Steel Files
- Dry & Storage Batteries
- Electric Fans & Parts
- Electrical Manufactures
- Hand Tools
- I. C. Engines & Parts
- Mechanical Pumps
- Mica & Mica Products
- Office Equipment
- Scientific, Surgical & Other Instruments
- Sewing Machines & Needles etc.

### E. Other Engineering Products



EEPC INDIA



## Exhibition Venue

India Expo Centre, New Delhi, Greater Noida Expressway  
Plot No. 25,27,28,29, Knowledge Park-II  
Dist. Gautam Budh Nagar, Greater Noida, UP  
Tel. : 95120- 2328011-20  
Fax : 95120-2328010  
Website : www.indiaexpoctr.com

For the convenience of Indian participants, the Council has made arrangements for coaches from different destinations in Delhi for attending the exhibition. The shuttle services will also be available from Sector 44 Noida (Starting point of Greater Noida Expressway) to India Expo Centre, Greater Noida on regular intervals.

## Dates & Duration

22nd January to 25th January, 2007 (Monday to Thursday, 4 days)  
9:30 A.M. to 5:00 P.M.

## Participation Charges

### Option I : Rs. 1,00,000/- per Participating Company

This fee will include participation in 5 BSMs (Maximum 20 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days to provide an opportunity to interact with approx. 400 Overseas Buyers, Domestic Business Visitors, Government Officials, Diplomats from Embassies etc.

### OPTION II : Rs. 80,000/- per Participating Company

This fee will include participation in 3 BSMs (Maximum 12 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days.

**The confirmations received well in advance will help us in selecting the Overseas Buyers as per business activities and areas of specialisation of participating companies.**

Additional Space may be booked in multiples of 3 sq. mtrs. @ Rs. 10,000/- per sq. mtr.

Bare Space may be booked @ Rs. 8,000/- per sq. mtr. with minimum Space of 27 sq. mtrs.

## Payment and Cancellation

- Amount payable at the time of booking Rs. 50,000/- (Fifty Thousand only).
- 50% cancellation charge applicable if reservation is cancelled before 31st October, 2006. Any cancellation after this date would result in 100% forfeiture of the paid amount.
- The balance payments have to be paid by 15th December, 2006.

## Selection Criteria for Indian Participating Company

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to International Standards (like ISO, QS, etc.), foreign collaboration, and annual export.

## Selection Criteria for Overseas Buyers

In order to ensure that buyers of repute and interest are invited to attend the proposed BSM, the Council has devised a questionnaire, which will be circulated through Council's Overseas Offices, Indian Missions, Associations and Chambers of Commerce to the prospective buyers. On receipt of the filled-in questionnaire, the Council would finally select the buyers keeping in view the interest of member-exporters so that one to one meetings may result into some concrete business at the end of the meet.

## Publicity

Council will undertake wider publicity campaign for this event through various media in India and abroad through its overseas offices.

Please send the Application Form duly filled in to :

**Shri C. S. Shukla**

*Executive Director*

**Engineering Export Promotion Council**

Vandhna (4th Floor), 11, Tolstoy Marg, New Delhi-110 001

Tel. : 91-11-23711124/25, 23353353

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

**COUNCIL RESERVES THE RIGHT TO ACCEPT OR REJECT PARTICIPATION OF ANY INDIAN COMPANY.**

## Application Form

### INDIA ENGINEERING MEET AND EXHIBITION (22nd to 25th January, 2007)

Name of the Company (In Block Letters)			
Address (In Block Letters)			
	City		Pin Code
Phone (with STD Code)		Fax No.	
E-mail		Website	
Name(s) of the Executive(s) with Designation(s) attending the India Engineering Meet	1.		3.
	2.		4.
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$		Annual Export in US\$	
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer		
	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	<input type="checkbox"/> Merchant <input type="checkbox"/> Export House
Option of Participation	Option I <input type="checkbox"/> Option II <input type="checkbox"/>		
	<b>Please tick mark preferred BSM for Option II :</b> <input type="checkbox"/> Afro-India <input type="checkbox"/> India-ASEAN <input type="checkbox"/> Indo-CIS <input type="checkbox"/> Indo-LAC <input type="checkbox"/> Indo Europe, USA and Canada		
Area of specific interest for this BSM/Meet			

**Signature with Office Seal**

**N.B. :** Following should be sent with this Form :

1. Two passport size colour photographs of each participant with their names at the back of the photographs.



**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
New Delhi**

**Public Notice No. 32(RE-2006)/2004-2009**

Dated 13th July, 2006

*The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi vide its Public Notice No. 32(RE-2006)/2004-2009 dated 13th July, 2006 has made certain amendments/deletions/corrections and additions in the Handbook of Procedures, Vol. 2, 2004-2009. The amendments/deletions/corrections/additions made with reference to engineering products are reproduced below :*

In exercise of the powers conferred under Paragraph 2.4 of the Foreign Trade Policy, 2004-09 and Paragraph 1.1 of Handbook of Procedures (Vol. 1), the Director General of Foreign Trade hereby makes the following amendments/deletions/corrections/additions in the Handbook of Procedures, Vol. 2, 2004-2009 (as amended).

2. In the statement of Standard Input Output Norms as contained in the Handbook of Procedures, (Vol. 2) 2004-2009 (as amended) the amendments/deletions/corrections/additions at appropriate places as mentioned in **Annexure "A"** to this Public Notice are made.

3. In the statement of Standard Input Output Norms, following additions shall be made at appropriate places as mentioned below :-

**Engineering Products**

After the existing entry at C-2033 new entries at Sl. No. C-2034 is added as per **Annexure "B"** to this Public Notice.

**Annexure "A"**

**Amendments/Corrections**

<i>Sl. No.</i>	<i>Page No.</i>	<i>Reference</i>	<i>Amendments/Corrections</i>
11.	C163	Product Group : Engineering At Sl. No. C-1150	1. The description of export item is amended to read as under :- "Aluminium Ingots/Aluminium Sow Ingots" 2. The description of import items at Sl. No. 4 & 5 (with quantity) are amended to read as under :- "4. Furnace Oil (for baking) - 90 L 5. Non-coking Coal - 11.73 MT"
12.	C163	Product Group : Engineering At Sl. No. C-1151	The norms covered this entry stands deleted.
13.	C215	Product Group : Engineering At Sl. No. C-1546	The description of import item at Sl. No. 3, alongwith quantity shall be deleted.
14.	C215-C216	Product Group : Engineering At Sl. No. C-1647	(1) The quantity of import item at Sl. Nos. 4, 6, 7 and 13, are amended to read as under : "4. 1.02 kg/kg content in the export product 6. 1.01 kg/kg content in the export product 7. 1.01 kg/kg content in the export product 13. 1.02 kg/kg content in the export product" (2) The description of import items at Sl. No. 15 (a) (without any change in quantity) is amended to read as under :- "15 (a) Relevant welding Electrodes/Welding Wires/Welding Rods" (3) The description of MISC. imports items at Sl. Nos. 10 & 11 (with quantity) are deleted.
15.	9	GENERAL NOTE FOR ENGINEERING PRODUCTS	The General Note at Sl. No. 7 is amended to read as under :- "Unless and otherwise specifically mentioned, Steel products wherever allowed for import/export would be in prime condition only and not in Second/Defective condition/form."

Annexure "B"

Engineering Products

Sl. No.	Export Item	Qty.	Import Item	Qty. Allowed
C2034	Cold Rolled Zinc (43.5%) & Aluminium – Silicon (56.5%) alloy coated Non-alloy Steel Sheets/Strips/Wide Coils with/without Resin coating.	1000 kgs.	1. Hot Rolled Non-Alloy Steel Strips/ Wide Coils  2. Zinc Slab/Ingots  3. Aluminium-Silicon Alloy Slab/ Ingots  4. Resin (permitted against export of Resin coated products only)  5. Rolling Mill Rolls 6. Rolling Mill Oil 7. Picking Oil 8. Steel Strapping for Packing 9. Galvanised Plain Sheets for packing	1.118 Kgs./1 Kg. CR steel content in export product.* 0.435 x Mass of Zn-Al-Si Alloy as per Engineering Table X (New additional Table No. to be allotted). 0.565 x Mass of Zn-Al-Si Alloy as per Engineering Table X (New additional Table No. to be allotted). As per Engineering Table XX (New additional Table No. to be allotted). 1.25 Kgs. 0.35 Kg. 0.45 Kg. As per Packing Policy. As per Packing Policy.

\*Note : The following formula shall be adopted to work out the quantity of CR Steel content in export :

CR Steel content = (Mass of export product) – (Mass of Zn-Si alloy as per Table/1.05) – (Mass of Resin as per Table/1.015, if resin coated).

Engineering Table - X and Engineering Table - XX can be seen/downloaded from  
EEPC Website : [www.eepcindia.org](http://www.eepcindia.org) or DGFT Website : [dgft.delhi.nic.in](http://dgft.delhi.nic.in)

**Government of India**  
**Ministry of Commerce and Industry**  
**Department of Commerce**  
**New Delhi**

**Public Notice No. 33(RE-2006)/2004-2009**

Dated 17th July, 2006

In exercise of powers conferred under Paragraph 2.4 of the Foreign Trade Policy 2004-2009, the Director General of Foreign Trade hereby makes the following amendments in Handbook of Procedures (Vol. I) :

2. In Chapter 4, the existing expression "confirmed irrevocable letter of credit", wherever appearing, stands substituted by the expression "irrevocable letter of credit in case of status holders/confirmed irrevocable letter of credit in case of others".
3. In Chapter 4, the existing expression "confirmed irrevocable inland letter of credit", wherever appearing, stands substituted by the expression "irrevocable inland letter of credit in case of status holders/confirmed irrevocable inland letter of credit in case of others".
4. In Appendix 22 A relating to Bank Certificate of Export and Realisation, the existing expression "confirmed irrevocable letter of credit", wherever appearing, stands substituted by the expression "irrevocable letter of credit in case of status holders/confirmed irrevocable letter of credit in case of others".

5. The Appendix 22 B relating to Bank Certificate of Payments for domestic supplies stands substituted as under :-

**APPENDIX 22 B**

**BANK CERTIFICATE OF PAYMENTS FOR DOMESTIC SUPPLIES**

To \_\_\_\_\_ (Name and address of Regional Authority).  
 We \_\_\_\_\_ (Name and address of the domestic supplier) hereby declare that we have received payment through banking channel in respect of supplies given hereunder :

Invoice			Description of goods as given in the invoice	Details of payment/advance payment received (**)			Date of issue of this Certificate
No.	Date	FOR value		Cheque/DD No./ *Bank Ref. No.	Date	Amount	
[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]

\* The Bank Reference Number would be applicable for documents routed through bank & payments released through banking channels.

\*\* FOR value actual realized and date against supplies made are to be given in all cases except where consignment has been sent against irrevocable inland letter of credit in case of status holders/confirmed irrevocable inland letter of credit in case of others.

We further declare that the aforesaid particulars are correct.

Signature of the domestic supplier : .....

Place : Name in Block Letters : .....

Date : Designation : .....

Full Official Address : .....

Official Seal/Stamp Full Residential Address : .....

**BANK'S CERTIFICATE**

This is to certify that we have received the amount mentioned in Column 7 against invoice mentioned in Column 1 above/details mentioned in Column 5 above (Please Strike out one of the options).

(Signature of the Bankers)

Full address of the Bankers  
 Branch and City  
 Official Stamp

6. After the entry at Sl. No. 5 of the sub-section VC related to DEPB Scheme in the Aayaat Niryaat Form, a new Sl. No. 5 A Stands added. This Entry needs to be filled up by the applicant claiming DEPB on packing material in the miscellaneous product group of the Schedule of DEPB Rates. The following stands added as Sub-Para 5A :-

“5A. SION Sl. No. of the product exported .....”

Sd/-  
 (K. T. CHACKO)  
 Director General of Foreign Trade

(F. No. 01/94/180/168/AM06/PC-IV)



**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
New Delhi**

**Public Notice No. 34(RE-2006)/2004-2009**

Dated 18th July, 2006

S.O.(E) – In exercise of the powers conferred under Paragraph 2.4 of the Foreign Trade Policy, 2004-2009, the Director General of Foreign Trade with immediate effect hereby amends the End Use-cum-End User Certificate under Appendix 36 to the Aayat Niryat Form, notified in the Handbook of Procedures, Vol. I (RE-06), 2004-2009, as follows :-

**APPENDIX 36**

**END USE-CUM-END USER CERTIFICATE IN CASE OF EXPORT OF SCOMET ITEMS  
(TO BE SUBMITTED ON THE LETTERHEAD OF THE END USER)**

I/We (name of the end user) \_\_\_\_\_  
 Certify that we are importing (name of the SCOMET item) \_\_\_\_\_  
 From (name and address of the exporter) \_\_\_\_\_  
 Against our Purchase Order No. \_\_\_\_\_ date \_\_\_\_\_ as capital equipment/Component/raw material/  
 other use (specify) \_\_\_\_\_  
 For the manufacture of (end product) \_\_\_\_\_ which will be used for (state specific use)\*  
 \_\_\_\_\_.

(\* if more than one use then enclose self certified list)

I/We further certify that the items detailed in the referenced Purchase Order will not be used for any purpose other than the purpose (s) stated above and that such use shall not be changed nor the items modified or replicated without the prior consent of the Government of India. And further, if required, post installation verification shall be allowed.

The end-user shall not himself, or through another, cause the items, or replicas, or derivatives thereof to be re-transferred/sold without the knowledge/consent of the Government of India, to any party within (name of the country) \_\_\_\_\_/ or outside it.

I/We also certify that the above items imported by us shall not be used for any purpose that relate to the development of Weapons of Mass Destruction.

I/We also certify that all the facts contained in this certificate are true and correct to the best of my knowledge and belief and that I/we do not know of any additional facts that are inconsistent with this certificate.

Place :	Signature of end-user/authorised signatory of the end-user with stamp and seal
Date :	Name : _____ Designation : _____ Address & E-mail : _____

**CERTIFICATION ON BEHALF OF THE RECEIPT STATE  
(For Schedule 3 Chemicals of CWC, viz. Category 1 C of SCOMET list)  
(To be filled for transfers of Schedule 3 Chemicals to states not party to the Convention)**

It is hereby certified that the transferred Chemical referred to above will be used only for purposes not prohibited/disallowed under the Chemical Weapons Convention and shall not be transferred to any other person or re-exported from the recipient country.

Name of the Chemical (IUPAC nomenclature)	Quantity
Signature	: _____
Name	: _____
Position	: _____
Organisation/State	: _____
Address	: _____

*Sd/-*  
(K. T. CHACKO)  
Director General of Foreign Trade

(F. No. 01/91/180/372/AM07/PC-III)

## Panel Meetings

### IMPORTANT DECISIONS OF VARIOUS PANEL AND SUB-COMMITTEE MEETINGS

#### PANEL MEETINGS

##### Meetings of Sanitary Castings Panel held on March 27, 2006 and May 09, 2006 respectively in Kolkata

###### March 27, 2006

- Floor Prices for export of C.I. Castings to USA and Gulf countries (except Saudi Arabia) were revised.
- It was decided to prepare identified revised list of products for Sanitary Castings Panel.
- It has been decided to call off to the participation of Sanitary Castings Panel at the Hannover Fair 2006 (24-28 April, 2006) due to lack of adequate response.
- Due to recent problem being faced by Panel members for exports to US countries, a decision was taken to develop a logo by EEPC for promoting export of Brand Products from India. The logo indicating licence number would be allocated to Panel members where verification would be done by a reputed body.

###### May 09, 2006

- Members pointed out that EEPC should raise the issue of VAT Claims and imposition of Section 80 HHC with appropriate authorities.
- The proposal of developing a logo for promoting export of brand products from India was taken up with SGS. The rates quoted by them was found to be steep and a revised rate was suggested by the members.

##### Meeting of Ferrous Industrial Castings (incl. Spun Pipes, Pressure Tested Pipe Fittings & Alloy Steel Castings) Panel held on March 27, 2006 in Kolkata

- **Import of Raw Material**  
Members expressed their concern on the non-availability of containers for import of Metal Scrap from USA. Members suggested that for import of Cast Iron Scrap, the L/C terms and also that the conditions laid down by DGFT be waived.
- **VAT**  
Members expressed their concern on non-refund of VAT and suggested that the matter should be taken up with the highest level in the Government.

##### Meeting of Fabricated Steel Structures including Transmission Line Towers Panel held on March 28, 2006 in Kolkata

- It was decided that Floor Price of the Fencing Materials will continue till further notice.

##### Meeting of Railway Rolling Stock and Components, Signalling Equipments and other Transport Equipments incl. Air-Crafts, Ship Building and Repairing etc. Panel held on April 21, 2006 in Kolkata

- It was suggested that the Council should take part in the various Railway Conventions/Conferences abroad for the benefit of Panel members for boosting Export of their products.

##### Meeting of Internal Combustion Engines, Compressors and Parts thereof Panel held on April 24, 2006 in Agra

Major points of discussion were as under :

- **SION**  
Panel Convenor and members present thanked M/s. Kirloskar Oil Engines Ltd., Pune for their support in securing new entries in the SION for products relating to I. C. Engine, Gensets & Pumpsets as enlisted in Public Notice No. 90 dated 28th February, 2006.

#### • Trade with Pakistan

Panel Convenor informed members present about Council having forwarded the following products indicating ITC (HS) Code against each products to the Ministry of Commerce and Industry for their taking up suitably with Pakistani authorities concerned for inclusion of these products in the list of products eligible for import into Pakistan from India (Pakistan Positive list).

List of ITC (HS) Codes needs to be included in the list of permitted goods :

<i>Classification No.</i>	<i>Item Description</i>
8408	Compression - Ignition Internal Combustion Piston Engines (Diesel or Semi-Diesel Engines)
8408 20	Engines of a kind used for the propulsion of vehicles of Chapter 87
8408 20 10	Of Cylinder Capacity not exceeding 250 cc
8408 20 20	Engines of Cylinder capacity exceeding 250 cc
8408 90	Other Engines
8408 90 10	Stationary Engines of Cylinder capacity exceeding 50 cc
8408 90 90	Others
8502	Electric Generating Sets and Rotary Converters Generating Sets with compression ignition internal combustion piston engines (diesel or semi-diesel engines)
8502 11 00	Of an output not exceeding 75 kVA
8502 12 00	Of an output exceeding 75 kVA but not exceeding 375 kVA
8502 13	Of an output exceeding 375 kVA
8502 13 10	Of an output exceeding 375 kVA but not exceeding 1000 kVA

#### • Promotional Programmes specific to export of Panel Products

Members strongly felt about immense exporting opportunities of Panel products to Far East, African Countries, and South East Asian Countries. Panel Convenor informed members present about the decision taken in Sub-Committee on Trade with Africa to recommend to the Council to field a Multi-Product (including I.C. Diesel Engines) Trade Delegation to Central-African countries during the year 2006-07.

#### • Research and Development Centre at Rajkot

Since the export performance of stationary engines and small engines up to 30 HP included in this Panel are showing negative growth, it was felt that there is an impending need for Research and Development for these products both in terms of technology upgradation & absorption and economisation of cost.

This point was deliberated at length and members put-up their suggestions. Most of the members were of the opinion that the diesel engine being exported are based on technology which is 50 to 60 years old. They suggested that the diesel engine developed by Lister/Peter of England should be technically upgraded to meet the current

market requirements. Further, it was suggested that design should be lightweight, small in size and fuel efficient as the Chinese Engines. Even in the domestic market the traditional engines are being priced out by the Chinese Engines in spite of being imported and sold. This was also one of the factors affecting the export prices as our per unit production goes up due to lower sales in domestic market. Hence, we should have a common design for Indian and domestic market in order to become competitive in world. Indian industry can stand/ compete in the International Market through a common design.

Panel Convener further suggested that power to weight, ratio should be the basis of design for new design of the engine. He further stated that in order to develop such new models there is a need to set up a Research Centre and Laboratory where the members can design and develop a prototype collectively and expenses can be shared and economical. He enlightened the members that under MAI Scheme of the Ministry of Commerce, 25% subsidy (limited to Rs. 50 lac) is provided for this purpose. The proposal is already put forward in phase 1 and Rajkot City is being proposed as a cluster town.

#### Meeting of Machine Tools Panel held on June 23, 2006 in Hyderabad

- The Panel decided to participate in any of the following events :
  - CIMT 2007 - China International Machine Tool Show at Beijing, China
  - Shanghai International Machine Tool Fair - September 2007 at Shanghai, China
  - Metalex 2007 in Bangkok, Thailand
  - Metal Asia, Singapore
  - TECMA Show in Mexico City, Mexico
  - EMO, Hannover 2007, Hannover, Germany.

The Panel also decided to circulate the above information to the members and invite their suggestions before finalizing any particular Fair where Indian Pavilion could be put up.

#### Meeting of Pumps - all types Panel held on June 26, 2006 in Coimbatore

- The Panel fixed targets for the Products of the Panel as under :
 

Year	Target (Rs. in Crs.)
2006-07	850
2007-08	1000
2008-09	1200
- The Panel decided to participate in any of the following events :
  - The Big Five 2007, Dubai
  - Leading Pumps Exhibition in Italy
  - Pumps & Systems Asia 2008, Singapore
- The Panel also decided to field delegations to explore new markets, including L.A.C. Countries, for the pumps and systems.

#### SUB-COMMITTEE MEETINGS

##### Meeting of the Committee on Trade with Africa held on March 23, 2006 in Chennai

- The Committee decided to organize an India Pavilion in one of the leading Exhibitions in Ghana and to field a Multi-Product Delegation to Central Africa covering a minimum of three countries during the financial year 2006-2007.

##### Meeting of the Regional Committee (SR) held on March 23, 2006 in Chennai

- The Regional Committee fixed an export target of 20% for the year 2006-2007 over the target of Rs.14658 Crores fixed for the year 2005-2006.

##### Meeting of Functional Committee for Coimbatore held on May 12, 2006 in Coimbatore

- The members were of the view that the export performance from Coimbatore has doubled during the year 2005-06 and this was mainly due to the Buyer Seller Meet in Coimbatore organized by the Council which has really benefited a lot of exporters and desired the Secretariat to hold such BSMs or visits of overseas Delegations to Coimbatore which would help increase the share of exports from Coimbatore region.

##### Meeting of Regional Committee (WR) held on May 03, 2006 in Mumbai

Major points of discussion were as under :

- (i) **Setting up of SRO** : Chairman in the chair, informed members present about having received numerous requests from Gujarat based Exporters for opening of Council's sub-regional office and sought suggestions for the City where EEPC-WR should have an SRO. After long deliberation on the subject, members unanimously proposed to set up Council's SRO in Ahmedabad based on following points :
  - Ahmedabad is the capital of Gujarat State and is the centre of policymaking concerning business and industrial activities.
  - Most of the Government bodies such as DGFT, financial institutions, commercial banks and academic institutions have presence in Ahmedabad.
  - Ahmedabad & adjoining cities such as Surat, Vadodara & Anand account for more than 50% of total exporting members from the State of Gujarat.
  - Ahmedabad is a focal point providing maneuverability for covering other industrial towns of Gujarat such as Vadodara, Rajkot, Surat, Jamnagar, Bhuj etc.
- (ii) **Seminar** : Chairman in the chair sought suggestions from the members present for augmenting exports from the region and also to bring in new exporters into Council membership domain. After due deliberation it was decided to organize series of Seminar on following thematic topics in the current financial year in the industrial townships and major industrial clusters in the region :
  - (a) Focus Areas : Seminars in Pune, Aurangabad, Vadodara and Indore to create awareness & promote exports to CIS/LAC/ Africa/ASEAN+2 region as outlined under Focus CIS programme of the Ministry of Commerce, Government of India.
  - (b) India Engineering Meet : Seminars in Mumbai, Kolhapur, Ahmedabad, and Rajkot to disseminate information & mobilize participation for India Engineering Meet scheduled in January 2007 in New Delhi.
  - (c) Export Awareness-cum-Membership Drive : To mobilize new members for the Council in the smaller industrial towns such as Raipur, Panaji, Nashik, and Nagpur.

Postal address

*If undelivered, please return to :* Engineering Export Promotion Council, Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre, 1/1 Wood Street, Kolkata 700 016

SMEs cover  
35% of  
India's exports.

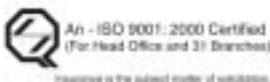


Guess who covers SMEs.

- Since 1957, we have supported Small and Medium Exporters (SMEs) to:
  - Explore new markets and/or
  - Cater to new buyers in existing markets
- A network of more than 50 branches for customer support, including exclusive branches for SMEs in Mumbai and New Delhi

**Products for SMEs:**

- Turnover Policies
- Specific Policies
- Standard and Small Exporters' Policies
- Exposure Policies
- Consignment Policies
- Service Sector Policies



An - ISO 9001:2000 Certified  
(For Head Office and 37 Branches)

Insurance is the subject matter of exhibition.



(A Government of India Enterprise)

**You focus on exports. We cover the risks.**

Export Credit Guarantee Corporation of India Ltd., Express Towers, 10<sup>th</sup> Floor, Nariman Point, Mumbai 400 021, India.

• Tel: (022) 6659 0500-10 • Fax: (022) 6659 0517 • Toll Free No.: 1800-22-4500

• E-Mail: [marketing@ecgcindia.com](mailto:marketing@ecgcindia.com) • Visit us at: [www.ecgcindia.com](http://www.ecgcindia.com)

◀IMVGEAD5▶