

IEWO

ENGINEERING EXPORT

BULLETIN



WEEKLY CIRCULATION

VOL. 8 ISSUE NO. 34

AUGUST 23, 2006

Highlights

India Engineering Meet & Exhibition

EEPC is pleased to announce its first ever Mega event – **India Engineering Meet & Exhibition**, to be held at India Expo Centre, New Delhi, Greater Noida Expressway from 22nd - 25th January, 2007. Members are requested to enlist their participation **immediately**.

INDEE - Cairo, 2006

EEPC is organising an Indian Engineering Exhibition (INDEE) in Cairo, Egypt from 23rd to 26th November, 2006. Members are requested to register their participation within **15th September, 2006**.

Made in India Show, Beijing, China

Made in India Show to be held at Beijing, China from 8th to 11th September, 2006. Members interested to participate in the above Show are requested to enlist their participation within **24th August, 2006**.

India Pavilion at 15th VIIF 2006, Hanoi, Vietnam

EEPC is inviting participation in India Pavilion at 15th Vietnam International Industrial Fair 2006 to be held in Hanoi, Vietnam from 17th to 21st October, 2006. Members are requested to enlist their participation within **31st August, 2006**.



Shri Rakesh Shah, Chairman adorning shawl to Shri Kamal Nath Hon'ble Minister of Commerce & Industry, Government of India at All India Award Presentation Function in Chennai on 10th August, 2006.

Contents

Chairman's Pen	3
OVERSEAS SECTION	
• Overseas Market Information	
– Council's Activities	
– INDEE - Cairo, 2006, Egypt	4
– Made in India Show, Beijing, China	7
– India Pavilion at 15th VIIF 2006, Hanoi	9
– Trade Delegation to African countries	11
– India Pavilion at SAITEX 2006	11
– Buyer Seller Meet in Mexico	11
– India Engineering Center, Johannesburg	12
• Global Business Opportunities	
– Tender Information	15
– Trade Enquiries	17
DOMESTIC SECTION	
• Council's Activities	
– India Engineering Meet & Exhibition	18
• Public Notice	23
• Export Finance	24
• Forex News and Forex Rates	27



Visit our Website at www.eepcindia.org
Visit our IEC, Chicago Website at www.indiaengineeringchicago.com



OFFICE BEARERS OF THE COUNCIL

CHAIRMAN

Rakesh Shah

Phone : Off : 91-33-22872511/22876640/
22874447/22804929

Res : 91-33-24071637/1638/24689706

Fax : Off : 91-33-22875104/22870780

Res : 91-33-24456925

E-mail: rakesh@niphaindia.com
nipha@niphaindia.com

VICE CHAIRMEN

V. S. Anand

Indore

Phone : Off : 91-731-2412821/2410568

Res : 91-731-2561085/2565421

Fax : 91-731-2411988

E-mail: aiil@sancharnet.in

Mumbai

Phone : Off : 91-22-23828972

Res : 91-22-26498515

Fax : 91-22-23854038

Mahesh K. Desai

Phone : Off : 91-40-27615131/27617098

Res : 91-40-27765793

Fax : 91-40-27614376

E-mail: hyd1_meera@sancharnet.in

REGIONAL CHAIRMEN

Eastern Region

R. P. Sehgal

Phone : Off : 91-33-22472256/22478229

Res : 91-33-22407094

Fax : 91-33-22479938

E-mail: carcast@vsnl.net

Northern Region

S. C. Ralhan

Phone : Off : 91-161-2673805/806/2670219

Res : 91-161-2670129/2672542

Fax : 91-161-2671049/2676817

E-mail: sritools@jla.vsnl.net.in

Southern Region

B. Chandrasekharan

Phone : Off : 91-80-26570711/12

91-80-26570718 (D)

Res : 91-80-26764665

Fax : 91-80-26570713/14

E-mail: sai_bcn@yahoo.com

kwkpv1@blr.vsnl.net.in

Western Region

Kuldip Singh Chadha

Phone : Off : 91-22-66355155/56/57

66355869 (D)

Res : 91-22-23516865/23514408

Fax : 91-22-23854428

E-mail: chadha@nikkobearings.com

EEPC OFFICES IN INDIA AND ABROAD

C. S. Shukla

Executive Director

Engineering Export Promotion Council
Vandhna (4th Floor), 11 Tolstoy Marg
New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepec.gov.in

URL : www.eepcindia.org

HEAD OFFICE

R. Maitra

Addl. Executive Director & Secretary

Engineering Export Promotion Council

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1 Wood Street

Kolkata 700 016

Tel. : 91-33-22890651/52

Fax : 91-33-22890654

E-mail : eepcho@eth.net

URL : www.eepcindia.org

TERRITORIAL DIVISION

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepec.gov.in

REGIONAL OFFICES

Chennai

M. Ganesan

Regional Director

Greems Dugar (3rd Floor)

149 Greems Road

Chennai 600 006

Tel. : 91-44-28295501, 28295502

Fax : 91-44-28290495

E-mail : eepcchen@md4.vsnl.net.in

Kolkata

Ms. Anima Pandey

Regional Director

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@vsnl.net

Mumbai

Bhaskar Sarkar

Director (Budget & Finance)

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade, Mumbai 400 005

Tel. : 91-22-22186655/56/60

Fax : 91-22-22180119

E-mail : eepcmum@mtnl.net.in

eepcmum@vsnl.com

New Delhi

Rajat Srivastava

Regional Director

Surya Kiran (4th Floor)

19 Kasturba Gandhi Marg

New Delhi 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepc@spectranet.com

SUB-REGIONAL OFFICES

Bangalore

C. H. Nadiger

Asst. Director

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : eepcsrob@vsnl.net

Hyderabad

J. V. Raja Gopal Rao

Asst. Director

'Soham Mansion' (1st Floor)

No. 5-4-187/3 & 4/4, M. G. Road

Secunderabad 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : eepchyd@eth.net

Jalandhar

Opinder Singh

Asst. Director

Plot Comm. 1, Focal Point

Jalandhar 144004

Tel. : 181-2602264

Fax : 91-181-2601124

E-mail : eepcjal@jla.vsnl.net.in

FOREIGN OFFICES

Germany

Arvind Singh, *Resident Director*

Indische Technische Handelsberatung

Immermannstr. 59, D-40210 Duesseldorf

Tel. : 49-211-1795327/1795417

Fax : 49-211-3558063

E-mail : eepc@eepc-europe.net

Singapore

D. D. Roy, *Resident Director*

No. 3, Shenton Way, #07-02 Shenton House

Singapore 068805, Tel. : 65-62279282/83

Fax : 65-62279284

E-mail : enexpro@singnet.com.sg

South Africa

M. K. Sharma, *Resident Director*

3/28, 158 Jan Smuts, 9 Walters Avenue

Rosebank, Johannesburg-2196, South Africa

Tel. : 27-11-8802973, Fax : 27-11-3274000

E-mail : eepcindia@telkomsa.net

U.S.A.

Shrikar Dole, *Chief Operating Officer*

India Engineering Center

1601 Feehanville Drive, Suite # 200

Kensington Business Center

Mount Prospect, IL, 60056, USA

Tel. : 1-847-297-8500 (2 lines)

Fax : 1-847-297-8502

E-mail : eepcchicago@sbcglobal.net

Chairman's Pen



My dear fellow exporters,

Friends, we should be happy about the fact that the Government is seriously considering exports as a major employment generation activity and engineering has been the main booster for employment generation. There has been an overall 50% employment growth in the export segment in 2005-06 and employment in export oriented engineering units grew by 92% in the same period and engineering units having turnover of less than Rs. 10 crore have generated maximum employment.

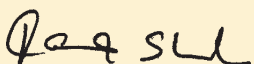
According to Shri Kamal Nath, Hon'ble Minister of Commerce & Industry, India's 60% population in the age group of 18-25 can be a strength for India and the Government would prefer employment generating exports. A 20% growth in exports in 2004-05 has created 1.4 million additional jobs and by 2010 total incremental employment would be 21 million.

He has also said that manufacturing needs to be taken up to 24-25% of the GDP against the current 17% as this is the main employment generating area. He has also assured engineering exporters of a level playing field.

Council's Eastern Region is conducting a series of SME Export Awareness Workshops to provide appropriate Trade and Finance Solutions. The first such workshop was conducted at Durgapur in association with Asansol Durgapur Development Authority where small and medium exporters were apprised about the benefits of exports, the government support policies for exports, the insurance and ways & means of covering risks in exports and financing solutions, the lifeline of exporters and SMEs.

EEPC plans to take the programme to other important cities in the Eastern Region at Bhubaneswar, Jamshedpur, Ranchi, Rourkela, Patna and Guwahati.

Yours sincerely,


(RAKESH SHAH)



ENGINEERING EXPORT PROMOTION COUNCIL

Invites Participation in **INDEE - Cairo, 2006** (Indian Engineering Exhibition) during November 23 - 26, 2006 coinciding with MACTECH '2006

For the 2nd time, EEPC ventures into Egypt. The 1st exhibition was organised in the year 2000 and received very good response both from Indian as well as Egyptian sides.

The INDEE - Cairo, 2006 will be held at Hall No. 3 of Cairo Fair Ground.

MACTECH

- ◆ A leading International Exhibition for Machine Tools, Industrial Tools, Welding & Cutting Equipment in the Middle East and North Africa (MENA) region.
- ◆ Provides the right platform between manufacturing companies in Europe and USA, the far East and the importer countries in the MENA region.
- ◆ MACTECH '2006 is being organised for the sixth time by International Fairs Group with following concurrent exhibitions :
 - HANDLING EXPO – The Sixth International Exhibition for Material Handling and Storage Equipment.
 - AIRTECH – The Fifth International Exhibition for Compressed Air Technology and Accessories.

Some Important Facts

- ◆ Egyptian economy is showing sign of improvement since 2003 with GDP growth at 4.8% in 2005 and for 2006, the growth is projected at 5.0%;
- ◆ Foreign direct investment in Egypt has also grown significantly exceeding US\$ 1 billion in 2004 and share of foreign trade in GDP has crossed 50%;
- ◆ Total export from India has grown steadily since 2003-04 with a growth of 21% in 2004-05 over previous year. In the engineering sector, export growth is quite impressive – around 9% in 2004-05 and 52% in 2005-06 on Y-to-Y basis. Major sectors of growth are Iron & Steel, Machinery & Instrument, Manufactures of Metal, Transport Equipment etc.

- ◆ A very good relationship exists between India and Egypt both in economic and political spheres. India is a major investor in Egypt with many corporates having established their footprints.

Exhibits

All kinds of Machines e.g. Sheet Metal Working, Metal Forming, Wire and Tube Forming, Welding, Cutting Equipments, Milling, Machining Centre, Grinding and Polishing, Honing and Lapping, Die Casting, Furnishing etc.

- Hand Tools
- Power Tools
- Mould and Dies
- All Types of Compressors
- Pumps
- Measuring and Testing Equipment
- Transport Equipment and Accessories
- Material Handling Equipment and Accessories
- Storage Equipment
- Container and Packaging Equipment
- Communication Equipment
- Automotive Components
- Generator and Accessories
- Castings & Forgings
- Fasteners
- Electrical items.

Date and Time of Exhibition

Date : November 23 - 26, 2006
 Time : 10.00 Hrs. - 20.00 Hrs.

Venue of Exhibition : Hall No. 3, Cairo Fair Ground, Cairo

Display Booth : Only built up booth of minimum 9 sq. mtrs. will be available with following standard furniture :

1 Table, 2 Chairs, 1 Waste Paper Basket, 1 Ashtray, 3 Spot Lights, Fascia, one 10 Amp. Electrical Socket, Carpet Tile.

Larger booth in multiple of 3 sq. mtrs. will be available for booking.

Participation Charge

One side open booth : Rs. 1,20,000/- for each 9 sq. mtrs. booth
 Two sides open booth : Rs. 1,30,000/- for each 9 sq. mtrs. booth
 For additional area an amount of Rs. 40,000/- will be charged for every block of 3 sq. mtrs.

Due to limited availability of 2 sides open booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Payment : Full payment should be made along with **Application Form**, duly filled in, **latest by September 15, 2006**. The payment should be made by way of **Demand Draft** in favour of **“Engineering Export Promotion Council” payable at Kolkata**.

Reservation requests will be considered only on receipt of Full Payment.

Acceptance of application and allocation of stall will be at the sole discretion of the Council.

Cancellation : No request for cancellation shall be entertained after 15th September, 2006.

Any request for cancellation received after the due date i.e. 15th September, 2006 shall result in forfeiture of the amount paid on this account.

Shipment of Exhibits : In order to facilitate shipment of exhibits, Council will appoint a Shipping Agent. Shipping Manual will be forwarded to the confirmed participants.

Selection Criteria : Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.) foreign collaboration, annual export, and exports to Egypt and African countries.

Hotel Accommodation : International Fairs Group, the organiser of Mactech, has offered the following package for booking Hotel accommodation through them :

<i>Hotel Name</i>	<i>Single Room</i>	<i>Double Room</i>
Intercontinal Heliopolis 5*	165, - US\$	190, - US\$
Sheraton Heliopolis 5*	105, - US\$	125, - US\$
Sonesta Nasr City 5*	80, - US\$	90, - US\$
Baron Heliopolis 4*	65, - US\$	75, - US\$

N.B. : All above rates are per room per night on bed and buffet breakfast basis.

Inclusive of all service charge taxes and sales tax.

Including arrival and departure transfer from Hotel to Airport.

Including Shuttle Bus <Hotel/Exhibition/Hotel>

Including half day pyramids with English Guide + Lunch.

- Payment should be transferred to the travel department 2 weeks before The Exhibitions.

For further details, contact :

International Fairs Group
 10 Fok El Motawaset
 Osman Towers
 Maadi, Cairo, Egypt
 Tel. : + 20 2 524 7996/526 4499
 Fax : + 20 2 526 4499
 E-mail : ifg@access.com.eg

Note : It is expressly clarified that the offer is from the International Fairs Group and EEPC is in no way involved in the process.

MDA Grant : All eligible participants will be entitled to MDA grant under Focus Africa Programme of Ministry of Commerce, Government of India as per the MDA Guideline effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One lakh fifty thousand) only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

Submission of Application : Interested firms may please send their Application (as per enclosed format) duly filled in and signed, along with payment **latest by September 15, 2006** to :

Shri R. Maitra
Addl. Executive Director & Secretary
Engineering Export Promotion Council
 Vanijya Bhawan (1st Floor)
 International Trade Facilitation Centre
 1/1 Wood Street
 Kolkata 700 016
 Tel : 91-33-22890651/52
 Fax : 91-33-22890654
 E-mail : eepcho@eth.net
 cairo@eepcindee.com

Application Form

INDEE - Cairo, 2006 (23 - 26 November, 2006)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Booth Requirement	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two sides open	
Area (Minimum Booth area : 9 sq. mtrs.)	:	Area :		
Total Annual Export (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Total Export to Egypt and African countries (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	<u>Display of Samples</u>	<input type="checkbox"/>	
		<u>Display of Posters</u>	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date : Office Seal :

“Made in India” Show at Beijing, China 8 - 11 September, 2006

EEPC invites participation in “Made in India” Show at Beijing, China

Venue : China International Exhibition Centre, Beijing, China

Date & Timing : 8 - 11 September, 2006 : 0900 - 1700 Hrs.

The Show is being organised by Confederation of Indian Industry (CII) in Association with Embassy of India in Beijing.

Some important facts about China

- The world's fastest growing economy with consistent GDP growth over 9.0% since 2003;
- Offers the largest consumer base;
- Bilateral Trade with India has increased manifold and total trade stands at US\$ 12,713.86 million in 2004-05;
- In engineering sector, substantial improvement in exports (from India) in items like Machinery & Instruments, Machine Tools, Articles of Iron & Steel, Agricultural items, Transport Equipments etc.;
- Major potential sectors include Agricultural Machinery, Auto Components, Machine Tools, Energy, Ferrous & Non-Ferrous items, Machinery & Instruments etc.

Participation Details

- Booth : Only Built-up booth of min. 9 sq. mtrs. (includes Fascia, Carpeting, 3 Spot Lights, 1 Reception Table, 2 Chairs, 1 Waste Basket, Power Socket)
- Fee : Rs. 9,000/- per sq. mtr.
- Mode of Payment : Full payment to be made by **August 24, 2006**. Payment should be made by way of **Demand Draft** drawn in favour of “**Engineering Export Promotion Council**” payable at Kolkata.
- Selection Criteria : Due to limited availability of booths, selection will be made strictly on **first-come-first-served** basis.
- Cancellation : Request for cancellation shall not be entertained and shall result in forfeiture of the payment made on account of participation charges.
- MDA Entitlement : Participating companies will be entitled to MDA grant as per guidelines w.e.f. 1st April, 2006.

Other Details

- (a) **Handling of Exhibits, Customs and Import Procedures :** The organiser (CII) will appoint an official Clearing and Freight Forwarding Agency which will assist in handling and completing Customs formality, if any. Exhibitors will have to contact the Agent directly for such assistance. Name of the Agent will be intimated to the confirmed participants. Movement of exhibits in the Exhibition Halls by Agencies other than the official Clearing and Forwarding Agent is strictly prohibited.

- (b) **Stand Completion :** By 18-00 hrs. on September 07, 2006 with all exhibits in position. If the stands are not completed by 18-00 hrs. a penalty of Rs. 3,000/- per hr. delay will be charged from the defaulting exhibitor.
- (c) **Possession of Stands :** In the morning of September 07, 2006.
- (d) **Buyer's Guide/Exhibition Catalogue Entry :** All exhibitors, on full payment, will get a free entry in the Made in India Show Catalogue.
- (e) **Damages :** Exhibitors will be required to make payment for all damages or make good all damages to the fair ground facilities/building etc. incurred during setting up/ fair period and/or dismantling period.
- (f) **Removal of Goods :** All material must be removed by 18-00 hrs. on September 11, 2006. Organiser will in no way be responsible if exhibitors fail to comply with these dates. Any charges towards overtime, charged by China International Exhibition Centre (CIEC), would be borne by the exhibitors.
- (g) **Organisers' Right to Cancel Participation :** If any Exhibitor during the exhibition period fails to abide by any of the Exhibition rules as mentioned above, the Organisers have the right to cancel participation by notice in writing to such an Exhibitor. The Exhibitor shall be removed from the Exhibition premises at a time stated by the Organisers. All rental paid by the Exhibitor shall be forfeited by the Organisers and the Exhibitor shall indemnify all expenses (including any consequential loss or damage as the result of such failure) to the Organisers.

Fill in the enclosed Application Form and send, along with Full Payment, **latest by August 24, 2006** to :

Shri R. Maitra

Addl. Executive Director & Secretary

Engineering Export Promotion Council

Vanijya Bhawan (1st Floor)

International Trade Facilitation Centre

1/1 Wood Street, Kolkata 700 016

Tel. : 91-33-2289-0651/52

Fax : 91-33-2289-0654

E-mail : eepcho@eth.net

Website : www.eepcindia.org

Application Form
“Made in India” Show
Beijing, China
(8 - 11 September, 2006)

Name of the Company	:			
Total Space required (sq. mtrs.)	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Total Export to China (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	<u>Display of Samples</u>	<input type="checkbox"/>	
		<u>Display of Posters</u>	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

EEPC Invites Participation for India Pavilion at 15th Vietnam International Industrial Fair 2006, Hanoi (October 17 - 21, 2006)

EEPC is taking part in the **15th Vietnam International Industrial Fair 2006**, to be held in Hanoi during October 17 to 21, 2006.

FOCUS ASEAN + 2 Approach

Subsequent to the FOCUS ASEAN + 2 programme announced by the Ministry of Commerce & Industry, Government of India as a part of the Look East Policy, and keeping in view the potential of this region to be a major trading partner of India, the Council is undertaking various promotional activities in this region. After a successful Indiatech at Jakarta in March 2005, the Council has taken part in major trade shows in Singapore. Participation in VIIF 2006 is a part of the Council's strategy to promote exports of engineering goods and services in Vietnam.

Economy and Trade of Vietnam

Vietnam's economic growth rate has been among the highest in the world in recent years, expanding annually at 7-8 per cent, while industrial production has been growing at around 14-15 per cent a year. Vietnam aspires to accede to the World Trade Organization (WTO) very soon.

Indo-Vietnam Bilateral Trade

Vietnam is emerging as an important trading partner of India. India's total exports to Vietnam in 2005-06 were worth US\$ 687.11 million, of which exports of engineering goods were at a level of US\$ 127.22 million, indicating a share of 18.5%.

India's total imports from Vietnam in 2005-06 were US\$ 130.45 million, of which US\$ 8.52 million were engineering items.

Primary & semi-finished iron & steel, non-ferrous metals, machinery & instruments, manufactures of metals and aluminium other than products (in order of importance) formed 90% of total exports of engineering goods from India to Vietnam in 2005-06.

India's share in total imports of engineering goods by Vietnam was a little over 1% in 2004.

About VIIF 2006

The Trade Event is being organised by Vietnam Exhibition Fair Centre (VEFAC). The VIIF 2005 attracted more than 30,000 visitors.

The Fair covers a wide spectrum of products, including machinery and equipment in manufacturing, mining, energy, shipbuilding, construction, transportation, processing industries, machine tools, machinery and equipment in plastic, packaging and printing etc.

Focus Products

The following engineering goods have been identified as thrust products for Vietnam :

- Primary iron and steel products
- Pollution control equipments
- Oil and gas machinery and services
- Packaging equipments
- Power generation, transmission and distribution equipments
- Complete automobiles and parts
- Non-ferrous metals and semi-finished products, such as aluminium and copper

Venue

Vietnam Exhibition Fair Center (VEFAC), Hanoi.

Date and Time

17th to 21st October, 2006

Tuesday to Saturday from 9.00 a.m. to 5.30 p.m.

Participation Charges

Rs. 11,500/- per sq. mtr. for built-up booth of 9 sq. mtrs.

Display Booth

The display booth of 9 sq. mtrs. will consist of the following :

- One information counter • Two chairs
- Two fluorescent tubes • Carpet
- One electrical socket • Fascia
- One waste paper basket

Additional Facilities

The following facilities will be provided free of charge to the participants :

- Inclusion of Exhibitors' Profile in official catalogue. The requisite format may be collected from the EEPC Head Office. Profiles should be submitted to the same office by 31st August, 2006.
- Participation in all events held during the fair
- Invitation to the Opening Ceremony
- Entry Pass

Mode of Payment

Full payment is to be made **along with** the filled up **Application Form latest by 31st August, 2006** by **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**", payable at Kolkata.

Reservation and Cancellation

- Reservation requests will be considered only after receiving payments in full.
- No refund will be made for any cancellation after 31st August 2006.
- Acceptance of application and allocation of space will be at the sole discretion of the Council.

MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN + 2 Programme of Ministry of Commerce, Government of India as per the MDA Guideline effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One lakh fifty thousand) only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from Council's Website : www.eepcindia.org or respective Regional and Sub-Regional Offices of EEPC.

Submission of Application

Interested firms may send their duly filled in complete applications (as per the enclosed format), along with the requisite payment, **by 31st August, 2006** to :

Shri R. Maitra

Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan, 1st Floor
International Trade Facilitation Centre
1/1 Wood Street, Kolkata 700 017
Tel. : 033-22890651/2/3
Fax : 033-22890654
E-mail : eepcho@eth.net
Website : www.eepcindia.org

Application Form

India Pavilion at 15th Vietnam International Industrial Fair 2006

Hanoi, Vietnam (17 - 21 October, 2006)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required (sq. mtrs.)	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Total Export to Vietnam (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	<u>Display of Samples</u>	<input type="checkbox"/>	
		<u>Display of Posters</u>	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : _____ Signature : _____
Office Seal : _____

Multi-Product Trade Delegation to Mozambique, South Africa, Botswana and Namibia

The Council is pleased to inform that a Multi-Product Trade Delegation will be visiting Africa to the following countries South Africa, Mozambique, Botswana and Namibia during 5th October to 14th October, 2006.

Date & Duration : 5 – 14 October, 2006 (10 days)

Venue

Mozambique (Maputo) : 5th and 6th October, 2006
South Africa (Johannesburg) : 7th to 10th October, 2006
South Africa (Durban) : 11th October, 2006
Botswana (Gaborone) : 12th October, 2006
Namibia (Windhoek) : 13 and 14th October, 2006

List of Product Sectors for BSMs

Primary Iron & Steel Products, S. S. Utensils and Cutlery, Electric Power Machinery, Electric Home Appliances, Mechanical Handling Equipment (Cranes, Lifts, Winches & other Machinery used in Mining), Agricultural Implements/Tools, Industrial Fasteners, Hand Tools, I. C. Engines & Parts, Machine Tools, Pipes, Tubes & Fittings, Pumps and Parts.

Registration and participation charges :

Rs. 40,000/- per participant

Last date of participation : 31st August, 2006

MDA grant is available.

For further details members are requested to contact any of the EEPC offices or visit EEPC Website at www.eepcindia.org

EEPC Invites Participation for India Pavilion at SAITEX 2006 Johannesburg, South Africa

South African International Trade Exhibition (SAITEX), is one of the biggest and prestigious International Exhibition of Africa region. The 14th SAITEX is scheduled to be held from 10th to 13th October, 2006 at Johannesburg. SAITEX is co-located with Manufacturing South Africa Exhibition (MANSA), which will be focusing on the industrial, engineering and manufacturing sector. This year INDIA has been accorded "Partner Country" status.

Date & Time

10th to 13th October, 2006
Tuesday to Friday 10.00 hrs. to 18.00 hrs.

Venue

Gallagher Estate, Richards Drive, Midrand, Gauteng, South Africa.

Focus Products

Primary Iron and Steel Products, Electric Power Equipments and Parts, Hand Tools, Power Tools & Cutting Tools, Machine Tools, S. S. Utensils, Scientific & Surgical Instruments, Builders Hardware, Electrical Appliances, Bearings, Tractors & Agricultural Equipments, Steel Pipes & Tubes, I. C. Engines & Parts, Textiles & Construction Machinery and Equipments, Other Industrial Machinery having individual functions.

Registration and participation charges

Built-up Booths of minimum 9 sq. mtrs.
Rs. 11,700/- per sq. mtr. for one side open booth.
Rs. 11,700/- + 10% per sq. mtr. for two sides open booth.
Rs. 11,700/- + 20% per sq. mtr. for three sides open booth.

Last date of participation : 31st August, 2006

MDA grant is available.

For further details members are requested to contact any of the EEPC offices or visit EEPC Website at www.eepcindia.org

Buyer Seller Meet in Mexico

EEPC is pleased to announce that a Buyer Seller Meet will be held in Mexico from 13th November to 17th November, 2006 under the Focus LAC Programme of the Government of India.

Date & Duration

13 – 17 November, 2006 (5 days)

Venue

Mexico City : 13th and 14th November, 2006
Morelia (State of Michoacan) : 15th and 16th November, 2006
Monterrey : 17th November, 2006

List of Product Sectors for BSMs

Auto Parts, Bicycle & Parts, Bright Bars, Chemical and Pharmaceutical Plant & Machinery, Compressors, I. C. Engines & Diesel Engines, Electric Power Equipment & Parts, Electrical Appliances, Hand, Small & Cutting Tools, Industrial Machinery, Machine Tools, Scientific & Surgical Instruments, Sewing Machine & Parts, S. S. Utensils, Steel & Steel based Products, Textile & Jute Mill Machinery, Tractors & Agricultural Equipment, Two/Three Wheelers.

Registration and participation charges

Rs. 35,000/- per participant

Last date of participation : 31st August, 2006

MDA Grant is available

For further details members are requested to contact any of the EEPC offices or visit EEPC Website at www.eepcindia.org

INDIA ENGINEERING CENTER (IEC) at Johannesburg, South Africa

Strategically located on the major world trade routes, South Africa has always been a business attraction for countries in the world over. A highly advanced infrastructure has virtually made South Africa the gateway to the entire sub-Saharan Africa. It is often compared to the Europe for its economic activities. Business opportunities between India and South Africa are immense and over the last few years, there has been enormous leap in the bilateral trade.

Keeping in view the business scenario, Council is launching an “**India Engineering Center**” (IEC) – a multi-purpose outlet of Indian engineering exporters under MAI Scheme of the Ministry of Commerce, Government of India on **9th October, 2006**. The Centre will be located at the THEBE House, 166 Jan Smuts Avenue, Rosebank, Johannesburg, South Africa. India Engineering Center will have the following facilities to benefit its members :

- Showroom Facility for Display of Products
- Warehousing Facility for Storing the Goods
- Distribution Center
- Marketing Support – Participation in Trade fairs and Advertisements.

Showroom Facility

Showroom of IEC will be an exhibition of goods of participating companies all the year round. This will facilitate the Indian companies to invite their buyers in and around South Africa to the Showroom to look and satisfy themselves on the various aspects connected with quality and specifications of the goods. The Showroom is located at the premier location in Johannesburg with the space of 500 sq. mtrs. The participating company will be provided one standard display window containing the following :

- Area of 1 mtr. x 1 mtr.
- Fascia of the company
- One podium for display of products
- One catalogue holder (A4 size)

Depending on the product, instead of podium, pegboard or other type of platform will be made available. However, at the time of registration, participants will have to declare a list of products to be displayed in the window. Changes of product in the window is permissible within this declared list. Any extra cost on booth customisation will have to be borne by the participants.

The participating companies may use this facility as their own office in Johannesburg and may mention the address in their marketing communications, which will make their organization presence felt in the African markets.

The participating company in the Showroom will give an undertaking to EEPC to abide by the Showroom norms.

Thrust Product Sectors

After an in-depth market research, the following have been identified as Thrust Product Sectors for “India Engineering Center” :

- Primary Iron & Steel Products
- Auto Parts
- Electric Transformers
- Industrial Machinery
- Scientific and Surgical Instruments
- Hand Tools
- S. S. Utensils
- S. S Wire and Wire Products
- Electric Motors
- Builders Hardware
- Home Electric Appliances
- Bearings
- Industrial Fasteners
- I. C. Engines & Parts
- Wire Ropes
- Pipes and Pipe Fittings
- Agricultural Implements and Machinery
- Pumps

Companies in the other engineering products having potential in South Africa may also send their application for participation. However, the Screening Committee will take final decision in this regard.

Warehousing

The Warehouse will be located at Durban. The warehousing rates will be circulated shortly to avail the benefits.

Marketing Support

The Council will organize regular visits of South African buyers, from the matching sectors of IEC participants, to the Showroom for convincing them about sourcing their requirements from Indian companies. The Council will also organize Buyer-Seller Meets of participants with their African counterparts. Representatives of participating Indian companies will be free to join the BSM. These activities will further enhance the marketability of the products of participants of IEC.

Participation in Trade Fairs

The Council will identify Trade Fairs in South Africa and other African countries for the product groups of IEC participants. Council will organize an Information Booth in these Fairs to popularize "India Engineering Center" as source of supply and also furnish details on competence of participating companies.

The companies desirous of participating in these Trade Fairs in a separate booth will be provided with display space at subsidized rates (40% of booth cost). Kindly note that prior approval needs to be taken in this regard. Some of the following prominent exhibitions may be considered for further participation :

- FACIM – Trade Fair and Agricultural Exhibition (UFI) – Mozambique
- International Health Week for Medical and Surgical Equipment – Algeria
- MACTECH – Cairo, Egypt
- ITF – Lagos, Nigeria
- ITCE – Cairo, Egypt
- Tunis International Fair – Tunisia
- SIB International Exhibition for Building – Morocco
- Auto + International Exhibition for Car Equipment – Tunisia
- International Trade Fair (UFI) – Sudan
- Salon de' Auto/Salon de la Maintenance – Algeria
- Cairo International Fair – Egypt etc.

Please contact EEPC Territorial Office, New Delhi for further details.

Publicity through Print Media

In order to popularize India Engineering Center, Council will use the channel of print media, i.e. important newspapers, product specific magazines, mass mailing campaign etc.

Participants of IEC will also be entitled to release their customized advertisements, which Council will arrange at a subsidized rate (25% benefit will be offered). The Council will communicate the

exact amount payable to the interested companies depending on the size and location of the advertisement. Some of the prominent newspapers like Business Day, Business Report (The Star), The Weekender, Swoten (Business Supply), Die Beeld (Business), Citizen, Financial Mail, Guardian, Rapport etc., Trade Magazines like Trade Africa, Africa Connexion, Business in Africa, Trade pan-African Business, Engineering and Manufacturing Publications etc. Please contact EEPC Territorial Office, New Delhi for further details.

Visa for South Africa

Council will suitably recommend to the Embassy of South Africa in India for issuance of Visa to the representative of participating companies of India Engineering Center.

Charges & General Terms & Conditions

Companies participating in IEC will be required to pay the following charges :

Registration Charges*	Rs. 30,000/-
Rent per month for a Standard Display Window	
Of 1 mtr. x 1 mtr. (Rs. 1.20 Lacs per annum)	Rs. 10,000/- per month

* **Conditions of Deposit** : If participant continues for more than 24 months 100% of registration charges will be refunded, if participation is withdrawn within 12 to 24 months, 50% of registration charges will be refunded and if participation is less than 12 months, the registration money will be non-refundable.

For participating in India Engineering Center (IEC), Johannesburg : **Please pay Registration Charges of Rs. 30,000/- by Cheque/DD** in favour of "**Engineering Export Promotion Council**".

Interested member-exporters are requested to submit the **Application Form** (as per enclosed format) duly filled in **latest by 31st August, 2006**.

For further details, please contact :

Shri C. S. Shukla

Executive Director

Engineering Export Promotion Council

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

csshukla@eepc.gov.in

Website : www.eepcindia.org

Application Form

INDIA ENGINEERING CENTER (IEC)

Johannesburg, South Africa

(Organised by : Engineering Export Promotion Council)

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City		Pin Code
Phone (with STD Code)		Fax No.	
E-mail Address		Website Address	
Name & Designation of Chief Executive			
Name & Designation of Contact Executive			
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$		Annual Export in US\$	
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer <input type="radio"/> SSI <input type="radio"/> Non-SSI <input type="radio"/> Merchant <input type="radio"/> Export House		
Participation in Showroom	Yes/No	Items on Display	

Demand Draft No. Dated For Rs. payable to Engineering Export Promotion Council, New Delhi is enclosed.

Signature with office seal :

Date :

Name :

Place :

Designation :

Note : Council reserves the right to accept or reject the participation of an Indian Company.

Tender Information



Afghanistan

(EEPC Ref. No. DB-1529)

Project : Emergency Horticulture and Livestock Project
Grant No. H226 – AF, Project ID No. P098256
Grant from IDA

Notice No. : **WB2750-685/06**

Issued by : Afghanistan Reconstruction and Development
Services - Procurement Unit (ARDS-PU)
Ministry of Economy Building
5th and 6th Floors, Malik Asghar Square
Kabul, Afghanistan
Attn. : Mr. R. K. Makwana
Procurement Specialist (goods and services)
Tel. : (93-20) 210-3430, (93-799) 526-608
E-mail : ards.procurement@ards.org.af

For : Supply of Vehicles (Station Wagon, Mini Bus
and Pick-up) in three lots as under :
- Lot 1 : Vehicles - Station Wagon (Quantity 15)
- Lot 2 : Vehicles - Mini Buses (Quantity 21)
- Lot 3 : Vehicles – Pick-ups (Quantity 4)

Bid security : - Lot 1 : Vehicles - Station Wagon US\$ 9,000
- Lot 2 : Vehicles - Mini Buses US\$ 9,300
- Lot 3 : Vehicles - Pick-ups US\$ 1,600

Bid deadline : **20.09.2006**

Afghanistan

(EEPC Ref. No. DB-1530)

Project : Emergency Horticulture and Livestock Project
Grant No. H226 – AF, Project ID No. P098256
Grant from IDA

Notice No. : **WB2746-685/06**

Issued by : Afghanistan Reconstruction and Development
Services - Procurement Unit (ARDS-PU)
Ministry of Economy Building
5th and 6th Floors, Malik Asghar Square
Kabul, Afghanistan
Attn. : Mr. R. K. Makwana
Procurement Specialist (goods and services)
Tel. : (93-20) 210-3430, (93-799) 526-608
E-mail : ards.procurement@ards.org.af

For : Supply of Motorcycles in two lots as under :
- Lot 1 : Motorcycles 100cc on-road type (Qty. 100)
- Lot 2 : Motorcycles 125cc off-road type (Qty. 120)

Bid security : - Lot 1 : Motorcycles 100cc on-road type
US\$ 3,000
- Lot 2 : Motorcycles 125cc off-road type
US\$ 4,100

Bid deadline : **16.09.2006**

Bulgaria

(EEPC Ref. No. DB-1531)

Project : Pernik District Heating Rehabilitation Project
Loan No. 4703-BUL
Loan from IBRD

Notice No. : **WB2802-685/06**

Issued by : Toplofikacia Pernik EAD
Kv. Moshino, Republika CHP
Pernik 2303, Bulgaria
Attn. : Ms. Gergana Koleva
Tel/Fax : (359-76) 670- 675
E-mail : koleva_gergana@abv.bg

For : Supply of pre-insulated pipes and elements for
Toplofikacia Pernik EAD.

Tender cost : EUR 150 inclusive of VAT (Non-refundable) +
EUR 80 inclusive of VAT (courier charge)

Bid deadline : **30.10.2006**

Iraq

(EEPC Ref. No. DB-1532)

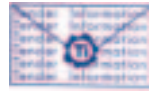
Project : Emergency Electricity Reconstruction Project
Project ID No. P087734
Credit from IDA

Notice No. : **WB2793-685/06**

Issued by : Economic Office
Director General
Ministry of Electricity
Al Bab Al Sharqe
Bor Saaed St., near Ministry of Oil
Baghdad, Iraq

For : Rehabilitation and Execution of Erection Works
for Units 2 and 3 of Al-Hartha Thermal Power
Station. Supply of the remaining equipment,
installation and commissioning of :

- Boiler with 660 t/h steam capacity, 2 sets
- Feed pumps, 6 sets
- 250 MVA transformers, 2 sets
- Self-excitation system with excitation transformer,
2 sets
- Bus ducts of generator voltage, 2 sets
- Execution and the installation of the equipment
for a complete water treatment plant (100 m³/h)
capacity
- Auxiliary equipment, required for connection of
boilers with existing turbines and generators, 1 set
- Fuel oil pump, 1 set



- Process control system of units, 2 sets
- The execution of steel structure for boilers, taking into account that 20% of the steel structure of boiler (2) is already constructed
- Installation of H.P. Vessels and pips for boilers (2) & (3).
- Installation of all auxiliaries such as air-flue gas ducts, FDF, GRF, Valve sets
- Installation all auxiliaries required such as the completion of (2 set) oil tanks each of 10,000 m³, the screen and related intake water, fire fighting, fuel pumping station, etc.
- Commissioning and trial run
- Installation of all electrical and automatic control mechanical equipments required to achieve the recommended degree together with the necessary structures and miscellaneous works inside the plant area
- Construction of all the remaining civil works such as foundations, buildings, stores, roads parking area, landscape, path, etc, inside the plant area necessary for the proper functioning of the station
- Rehabilitation and commissioning of the turbo generator sets for units 2 and 3 and related equipment
- Installation of all necessary electrical installations and lighting systems
- Installation and commissioning of the HVAC systems necessary for the buildings
- Major overhaul maintenance and operation of turbine generator No. 2 & 3
- Supply and installation of any additional equipment required.

Procedure for : Non-refundable fee US\$ 50 for delivery in person or purchase of US\$ 100 for delivery by DHL courier. Written tender Application along with the above said amount has to be submitted.

Bid deadline : **21.09.2006**

Malawi

(EEPC Ref. No. DB-1533)

Project : Health Sector Support Project
Project ID No. P083401

Notice No. : **WB2769-685/06**

Issued by : Malawi College of Health Sciences
Lilongwe Campus
Near Entrance to Kamuzu Central Hospital
Off Mzimba St.
Near entrance to Kamuzu Central Hospital
PO Box 30368, Lilongwe 3, Malawi
Tel. : (265-1) 789-400
Fax : (265-1) 789-431

- For : Supply of the following :
- Lot No. 1 : 16-seater Mini Bus (1). Delivery Period : 10-12 weeks
 - Lot No. 2 : 30-seater Mini Bus (3). Delivery Period : 10-12 weeks
- Tender cost : MK 5, 000 or its equivalent in a freely convertible currency (Non-refundable) + US\$ 50 (courier charge)
- Bid security : Not less than 2% of the total bid amount.
- Bid deadline : **28.09.2006**

Pakistan

(EEPC Ref. No. DB-1534)

Project : Enhanced HIV/AIDS Control Project
Credit No. 3776-PAK
Credit from IDA

Notice No. : **WB2730-685/06**

Issued by : Punjab AIDS Control Programme
7th Floor LDA Plaza, Egerton Rd.
Lahore, Pakistan
Attn. : Dr. Ali Razaque
Project Director
Tel. : (92-42) 920-0982, 920-1098
Fax : (92-42) 920-3394
E-mail : pd_pacp@yahoo.com

- For : Procurement of equipment for Blood Bank in Lahore, Pakistan comprising :
- Lot No. 1 : Automatic blood cell washer (4)
 - Lot No. 2 : Hand operated tube sealer (8)
 - Lot No. 3 : Table top electric tube sealer (7)
 - Lot No. 4 : Blood bag irradiator (1)
 - Lot No. 5 : Fully automatic ELISA screening equipment (1)
 - Lot No. 6 : P.C.R. system (1)

Tender cost : Pak Rs. 500 or US\$ 10 (Non-refundable) + US\$ 35 (courier charge)

Bid security : 2% of the total bid price.

Bid deadline : **19.09.2006**

(Source : UN Development Business website)

Trade Enquiries

Australia

(Source : Direct from the party)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Reliable Traders	74 Hillcrest Road Alexander Heights W.A. 6064, Australia	Attn. : Mr. Balbir Rajput Tel/Fax : 61-8-93432932 E-mail : businessguru@hotmail.com	Couplings in brass, hot dip galvanised steel & SS316 as per their Specification/Drawing. (Specification/Drawing can be obtained from any of the EEPC offices in India)

Colombia

(Source : EEPC Chicago Office)

Prodesal S.A.	Km 13 autopista Yumbo Aeropuerto A. A. 11490 Cali Colombia	Attn. : Ms. Liliana Serna F. R&D New Business Manager Tel. : 572 6858849 Fax : 572 6858885 E-mail : lserna@prodesal.com Website : www.prodesal.com	Technological consultancy for chlorine derivatives.
---------------	---	---	---

Ecuador

(Source : EEPC Chicago Office)

Griffmetal S.A.	Ad. El Batán 201 y Eloy Alfaro Edif. Román 6-A Quito Ecuador	Attn. : Mr. At. Arturo Griffin B. General Manager Tel. : (5932) 2271549 Fax : (5932) 2442134 E-mail : agriffin@pi.pro.ec & helimar1@ecnet.ec	Modular steel bridges.
-----------------	---	--	------------------------

Philippines

(Source : EEPC Singapore Office)

KSK Food Products Branch	8 Raymundo St., Pandayanl Meycauayan, Bulacan Philippines	Attn. : Mr. Jonathan DyChua Tel. : (+63-44) 9351224/6950164 Fax : (+63-44) 9351224 E-mail : idchua6738@yahoo.com	Packaging materials for corn based snacks, biscuits, candies, etc. 1. Opp/Metalized CPP packaging material - 150 mm x 114 mm x 55 microns (width x height x thickness) - 6 colours - Target quantity : 10 tons per month. 2. Opp Laminated packaging material - 150 mm x 114 mm x 55 microns (width x height x thickness) - 6 colours - Target quantity : 10 tons per month.
--------------------------	---	---	--

USA

(Source : EEPC Chicago Office)

Central Tower Exchange Corp.	207 W McClure Ave Peoria, IL 61604 USA	Attn. : Mr. Gary Brashear Tel. : (309) 688-3647 E-mail : centower@aol.com	Interested to contact Indian Gear manufacturers.
------------------------------	--	---	--

Council's Activities



INDIA ENGINEERING MEET & EXHIBITION

(22nd to 25th January, 2007)

**4 Days Action Packed B2b interactions of
Buyer Seller Meets • Exhibition • Seminars**

A Platform for building Business Contacts with approx. 400 Leading Businessmen viz. Importers, Buyers, Dealers, Distributors and Wholesalers of Engineering Products from America, Europe, Africa, Latin America, ASEAN, Australia & New Zealand and CIS Countries.

Venue

India Expo Centre, New Delhi
Greater Noida Expressway

This is an unique opportunity to showcase India's Engineering Capabilities

Members are cordially invited to enlist their participation for the mega event
"India Engineering Meet & Exhibition"

Participation Fee

Option I : Rs. 1,00,000/- per Participating Company

This fee will include participation in 5 BSMs (Maximum 20 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days to provide an opportunity to interact with approx. 400 Overseas Buyers, Domestic Business Visitors, Government Officials, Diplomats from Embassies etc.

Option II : Rs. 80,000/- per Participating Company

This fee will include participation in 3 BSMs (Maximum 12 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days.

Additional Space may be booked in multiples of 3 sq. mtrs. @ Rs. 10,000/- per sq. mtr.

Bare Space may be booked @ Rs. 8,000/- per sq. mtr. with minimum Space of 27 sq. mtrs.

Early Bird Incentive : Rs. 10,000/- per participating Company (**Option I**) and Rs. 5,000/- per participating Company (**Option II**) up to **30th September, 2006 only**.

For further details & enlistment, please contact :

Shri C. S. Shukla

Executive Director

Engineering Export Promotion Council

Vandhna (4th Floor), 11-Tolstoy Marg, New Delhi 110 001

Tel. : 91-11-23711124/25, 23353353, Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in / csshukla@eepc.gov.in

Website : <http://www.eepcindia.org>

Note : Council reserves the right to accept or reject participation of any Indian company.

INDIA ENGINEERING MEET & EXHIBITION

(22nd to 25th January, 2007)

Engineering Export Promotion Council is pleased to announce one of its mega events “India Engineering Meet & Exhibition”, to be held at India Expo Centre, New Delhi, Greater Noida Expressway from 22nd to 25th January, 2007. Member-exporters have the golden opportunity to meet a wide spectrum of buyers from Africa, Latin America, ASEAN+2, CIS, America and Europe at one single point.

India’s Engineering Exports

Exports of engineering goods and services from India have reached to US\$ 19.8 billion in the year 2005-06 and registered a robust growth of 24.68%.

<i>Region</i>	<i>Engineering Exports in Million US\$</i>		
	<i>2003-04</i>	<i>2004-05</i>	<i>2005-06</i>
Europe	2398.29	3900.95	4307.95
USA & Canada	1411.40	2472.43	2892.19
ASEAN+2	1225.06	1911.00	2695.63
AFRICA	1158.66	1782.45	2294.01
LAC Region	210.13	461.57	572.12
CIS Region	79.74	110.90	186.86
Others – Asia & Services	5069.51	4754.94	6234.56
Total	11552.79	15394.24	19183.32

The trend of growth in exports of engineering goods and services over the last three years indicates a steady growth of above 20%. In terms of regional groupings, the most important three markets - NAFTA, EU and ASEAN accounted for more than 47% of the Indian engineering exports. The most important individual market remains the United States, which accounts for more than 14% of the total exports of engineering products and services from India. The European Union in particular the UK, Germany, France, Belgium and Italy are the most important contributors to the engineering exports basket of India. It is notable that South Africa and Nigeria have emerged as top destinations in the African markets. Certain important countries of Indian exports that are primarily trading centres for further distribution include the UAE and Singapore.

Indian exports have shown a higher year - to - year increase in terms of global market share of engineering exports, however, this remains a low at about 0.47%. In order to foster the engineering exports growth, the Council continues its endeavour to double exports of engineering items from India in next 5 years and to take India’s share in the world engineering close to 1%.

India Engineering Meet and Exhibition

The Council has been organising the Buyer Seller Meets periodically to benefit its members. Indo-LAC, Afro-India, Euro-India, Indo-ASEAN, Indo-CIS and Indo-NAFTA etc. have been successfully organized by the Council in the recent past. However, this year being a “Golden Jubilee” year of the Council, it has been decided to coincide 5 BSMs together along with the exhibition and organize a mega event “INDIA ENGINEERING MEET AND EXHIBITION”. The Council is planning this event to be a regular feature of the Council’s promotional activity for its members.

Buyer Seller Meets

The details of the Buyer Seller Meets (BSM) are given below :

<i>S. No.</i>	<i>Buyer Seller Meet</i>	<i>Tentative Dates</i>
BSM- 1	Afro-India Buyer Seller Meet	Monday, 22nd January, 2007
BSM- 2	Indo-ASEAN Buyer Seller Meet	Tuesday, 23rd January, 2007
BSM- 3	Indo-CIS Buyer Seller Meet	Wednesday, 24th January, 2007
BSM- 4	Indo-LAC Buyer Seller Meet	Wednesday, 24th January, 2007
BSM- 5	Buyer Seller Meet of Europe, USA & Canada	Thursday, 25th January, 2007

A participating company can nominate only one delegate per BSM. However, the company can depute additional personnel to man their company’s booth.

Exhibition

The Council has booked 5400 sq. mtrs. space for organizing the Exhibition in Hall No. 5 of India Expo Centre. The participation will be limited to 300 Indian companies only. The exhibitors will have the opportunity to :

- Meet more than 400 overseas buyers in just four days
- Make face-to-face contacts with potential buyers
- Launch new products/generate new business
- Raise Industry awareness of your company
- Communicate with current clients
- Identify new agents and distributors
- Attract media attention
- Demonstrate technological developments

The exhibition will be primarily focused on serious Business Visitors – Chief Executive Officers/Business Heads, Sourcing/Vendor Development Executives, Technical Experts & Consultants, Officials from Public Sector Undertakings, Government Officials, Diplomats from Embassies etc.

The built-up booth of 9 sq. mtrs. in size (3m x 3m) will include carpeted floor, one-plug socket, two spotlights, three plastic chairs, one table, one ashtray, one waste basket, one catalogue display stand and fascia. In the event of additional space requirement, minimum space in the multiple of 3 sq. mtrs. may be booked. Any additional furniture/accessories required will be charged extra.

Seminars

The International Conferences & Seminars on the topical issues related to the latest trends in the engineering industry will be organized coinciding with the event.

Thrust Products for India Engineering Meet & Exhibition

A. Capital Goods

- Cement Machinery
- Chemical, Paper, Water Treatment Plant
- Commercial Vehicles including Jeeps, Cars etc.
- Construction Machinery including Earth Moving Equipment, Cranes, Lifts and Winches etc.
- Electric Power Equipments
- Electric Wires & Cables
- Fencing Structures
- Food Processing
- Heating & Cooling Equipment
- Knitting Machinery
- Machine Tools and Accessories
- Other Industrial Machinery
- Pharmaceutical Machinery
- Sugar Machinery
- Textile & Jute Mill Machinery
- Tractors & Agricultural Equipment
- Transmission Line Towers & Parts
- Two and Three Wheelers

B. Primary Iron & Steel and related items

- Bolts, Nuts, Screws and other Fasteners
- Bright Bars
- Electrodes
- Ferrous Hollowware
- Forgings
- Industrial Castings
- Prime Iron & Steel
- Railway Track Materials
- S. S. Utensils
- Sanitary Castings
- Steel Furniture & Other Steel Products
- Steel Pipes and Tubes
- Steel Wire including Wire Nails & Nettings etc.
- Wire Ropes & Strands

C. Non-Ferrous Metals & Products

- Aluminium & Aluminium Products
- Other Non-Ferrous Metals Products

D. Consumer Durables

- Air Compressors
- Auto Parts
- Bicycle & Parts
- Cutting Tools and Steel Files
- Dry & Storage Batteries
- Electric Fans & Parts
- Electrical Manufactures
- Hand Tools
- I. C. Engines & Parts
- Mechanical Pumps
- Mica & Mica Products
- Office Equipment
- Scientific, Surgical & Other Instruments
- Sewing Machines & Needles etc.

E. Other Engineering Products



Exhibition Venue

India Expo Centre, New Delhi, Greater Noida Expressway
Plot No. 25,27,28,29, Knowledge Park-II
Dist. Gautam Budh Nagar, Greater Noida, UP
Tel. : 95120- 2328011-20
Fax : 95120-2328010
Website : www.indiaexpoctr.com

For the convenience of Indian participants, the Council has made arrangements for coaches from different destinations in Delhi for attending the exhibition. The shuttle services will also be available from Sector 44 Noida (Starting point of Greater Noida Expressway) to India Expo Centre, Greater Noida on regular intervals.

Dates & Duration

22nd January to 25th January, 2007 (Monday to Thursday, 4 days)
9:30 A.M. to 5:00 P.M.

Participation Charges

Option I : Rs. 1,00,000/- per Participating Company

This fee will include participation in 5 BSMs (Maximum 20 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days to provide an opportunity to interact with approx. 400 Overseas Buyers, Domestic Business Visitors, Government Officials, Diplomats from Embassies etc.

OPTION II : Rs. 80,000/- per Participating Company

This fee will include participation in 3 BSMs (Maximum 12 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days.

The confirmations received well in advance will help us in selecting the Overseas Buyers as per business activities and areas of specialisation of participating companies.

Additional Space may be booked in multiples of 3 sq. mtrs. @ Rs. 10,000/- per sq. mtr.

Bare Space may be booked @ Rs. 8,000/- per sq. mtr. with minimum Space of 27 sq. mtrs.

Payment and Cancellation

- Amount payable at the time of booking Rs. 50,000/- (Fifty Thousand only).
- 50% cancellation charge applicable if reservation is cancelled before 31st October, 2006. Any cancellation after this date would result in 100% forfeiture of the paid amount.
- The balance payments have to be paid by 15th December, 2006.

Selection Criteria for Indian Participating Company

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to International Standards (like ISO, QS, etc.), foreign collaboration, and annual export.

Selection Criteria for Overseas Buyers

In order to ensure that buyers of repute and interest are invited to attend the proposed BSM, the Council has devised a questionnaire, which will be circulated through Council's Overseas Offices, Indian Missions, Associations and Chambers of Commerce to the prospective buyers. On receipt of the filled-in questionnaire, the Council would finally select the buyers keeping in view the interest of member-exporters so that one to one meetings may result into some concrete business at the end of the meet.

Publicity

Council will undertake wider publicity campaign for this event through various media in India and abroad through its overseas offices.

Please send the Application Form duly filled in to :

Shri C. S. Shukla

Executive Director

Engineering Export Promotion Council

Vandhna (4th Floor), 11, Tolstoy Marg, New Delhi-110 001

Tel. : 91-11-23711124/25, 23353353

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

COUNCIL RESERVES THE RIGHT TO ACCEPT OR REJECT PARTICIPATION OF ANY INDIAN COMPANY.

Application Form

INDIA ENGINEERING MEET AND EXHIBITION (22nd to 25th January, 2007)

Name of the Company (In Block Letters)			
Address (In Block Letters)			
	City		Pin Code
Phone (with STD Code)		Fax No.	
E-mail		Website	
Name(s) of the Executive(s) with Designation(s) attending the India Engineering Meet	1.		3.
	2.		4.
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$		Annual Export in US\$	
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer		
	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	<input type="checkbox"/> Merchant <input type="checkbox"/> Export House
Option of Participation	Option I <input type="checkbox"/> Option II <input type="checkbox"/>		
	Please tick mark preferred BSM for Option II : <input type="checkbox"/> Afro-India <input type="checkbox"/> India-ASEAN <input type="checkbox"/> Indo-CIS <input type="checkbox"/> Indo-LAC <input type="checkbox"/> Indo Europe, USA and Canada		
Area of specific interest for this BSM/Meet			

Signature with Office Seal

N.B. : Following should be sent with this Form :

1. Two passport size colour photographs of each participant with their names at the back of the photographs.



**Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

**F. No. 605/36/2006-DBK
Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Notification No. 39/2006-Central Excise

Dated 10th August, 2006

G.S.R.(E).- In exercise of the powers conferred by Sub-Section (1) of Section 5A of the Central Excise Act, 1944 (1 of 1944), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendments in the Notification of the Government of India in the Ministry of Finance (Department of Revenue) No. 8/2003-Central Excise, dated the 1st March, 2003, which was published in the Gazette of India, Extraordinary, vide number G.S.R. 138(E), dated the 1st March, 2003, namely :-

In the said Notification, in the ANNEXURE, for the entry (x1), the following entry shall be substituted with effect from the date of publication of this Notification in Official Gazette and till the 31st day of December, 2006, namely :-

“(x1) all goods falling under Chapter 84;”

Sd/-
(AJAY)

Under Secretary to the Government of India

(F. No. 352/1/2006-TRU)

Note :- The principal Notification No. 8/2003-Central Excise, dated the 1st March, 2003, was published in the Gazette of India, Extraordinary, vide number G.S.R. 138(E), dated the 1st March, 2003 and was last amended by Notification No. 8/2006-Central Excise, dated the 1st March, 2006 [G.S.R. 98(E), dated the 1st March, 2006] which was subsequently amended by Notification No. 27/2006-Central Excise, dated the 30.3.2006 [G.S.R. 188(E), dated the 30th March, 2006].

**Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Notification No. 78/2006-Customs

Dated 8th August, 2006

Government of India exempts 58 Nepalese items from whole of additional duty of Customs leviable thereon. Details of the Notification can be obtained from EEPC Website : www.eepcindia.org or CBEC Website : www.cbec.gov.in

Circular No. 21/2006-Cus.

Dated 10th August, 2006

Re-export of goods imported under Served from India Scheme (SFIS) and Vishesh Krishi and Gram Udyog Yojana (VKGUY) found defective or unfit for use – reg.

In terms of Para 3.18.2 and Para 3.19.9 of the Handbook of Procedures, Vol. I of Foreign Trade Policy, goods imported under Served from India Scheme (SFIS) and Vishesh Krishi and Gram Udyog Yojana (VKGUY), which are found defective or unfit for use, may be re-exported as per guidelines issued by the Department of Revenue. In such cases 98% of the credit amount debited against the SFIS/VKGUY scrip shall be generated in the form of a Certificate.

2. The matter has been examined further by the Ministry and it has been decided that in cases where the goods imported under SFIS/VKGUY are found defective or unfit for use, the same may be permitted to be re-exported by the Commissioner of Customs subject to the following conditions :-

- (i) Re-export of goods takes place from the same port from where the goods were imported;
- (ii) The goods are re-exported within 6 months from the date of import;
- (iii) The Deputy Commissioner/Assistant Commissioner of Customs, as the case may be, is satisfied about the identity of the goods; and
- (iv) The goods are not put into use after import.

3. In such cases, on re-export of goods, 98% of the credit amount debited in the SFIS/VKGUY scrip shall be generated by the concerned Custom House in the form of a Certificate. The said Certificate shall also contain details of the original SFIS/VKGUY scrip and the value, quantity and description of the goods exported.

4. Based on the aforesaid Certificate issued by Customs, the concerned Regional Authority shall issue fresh SFIS/VKGUY scrip for 98% of the credit amount for the same port of registration and the validity of the SFIS/VKGUY scrip so issued shall be for a period equivalent to the balance period available in the earlier SFIS/VKGUY scrip on the date of import of such defective/unfit for use goods.

5. A suitable Public Notice and Standing Order may be issued for the guidance of the trade and staff. Difficulties faced, if any in implementation of the Circular may be brought to the notice of the Board at an early date.

Sd/-
(ANURAG BAKSHI)
S.T.O. (DBK)



Exim Bank extends Credit Lines to Angola and Seychelles

Exim Bank of India has extended two Lines of Credit aggregating US\$ 18 million to Angola and Seychelles, comprising US\$ 10 million for export of tractors to Angola and another US\$ 8 million, at the behest of Government of India, for export of essential commodities to Seychelles.

Exim Bank has in place 62 Lines of Credit with credit commitments aggregating US\$ 2.224 billion, which are available for financing India's exports to countries in Africa, Asia, Latin America, East Europe and the CIS. Exim Bank's LOCs afford a risk-free, non-recourse export financing option to Indian exporters. *Operative Lines of Credit (as on July 10, 2006) are given below.*

For further information, please contact :

Mr. P. R. Dalal, General Manager

Export-Import Bank of India

Centre One Building, Floor 21, World Trade Centre Complex, Cuffe Parade, Mumbai 400 005

Tel. : (022) 22162073/22185272 Extn. 2200 Fax : (022) 22182460 E-mail : eximloc@eximbankindia.com

Operative Lines of Credit (as on July 10, 2006)

S. No.	Borrower	Region	Amount	Tenor (Years)	Terminal Dates for Utilization Opening of L/C Disbursement	
1	Korea Development Bank, South Korea	Asia	US\$ 20 mn.	Up to 1 year	Open ended	Open ended
2	Banco de Comercio Exterior de Colombia S.A. (Bancoldex) Colombia	LAC	US\$ 10 mn.	Up to 5 years	19.03.2007	19.09.2007
3	Corporacion Andina de Fomento (Andean Development Corporation) (covering Bolivia, Colombia, Ecuador, Peru and Venezuela)	LAC	US\$ 10 mn.	Tranche A : Up to 5 years Tranche B : Up to 2 years	26.08.2006	26.02.2007
4	Eastern and Southern African Trade and Development Bank (PTA Bank) (covering 17 countries in the eastern and southern African region) *	Africa	US\$ 10 mn.	Up to 5 years	17.03.2005	17.09.2006
5	Banco Nacional De Comercio Exterior S.N.C. (Bancomext), Mexico	LAC	US\$ 10 mn.	Tranche A : Up to 5 years Tranche B : Up to 3 years	08.01.2007	08.07.2007
6	Central American Bank for Economic Integration (covering Honduras, Nicaragua, Guatemala, El Salvador and Costa Rica)	LAC	US\$ 10 mn.	Tranche A : Up to 5 years Tranche B : Up to 2 years	19.01.2007	19.07.2007
7	Vnesheconombank, Russia	CIS	US\$ 10 mn.	Tranche A : Up to 5 years Tranche B : Up to 2 years Tranche C : Up to 1 year	26.01.2007	26.07.2007
8	Banco Bradesco S.A., Brazil	LAC	US\$ 10 mn.	Tranche A : Up to 5 years Tranche B : Up to 2 years	11.05.2007	11.11.2007
9	Banca Comerciala Romana (BCR), Romania	Europe	US\$ 10 mn.	Bullet repayment for each advance at the expiry of 360 days from the date of disbursement.	28.08.2005	28.02.2006 (Under Extension)
10	Vneshtorgbank (Bank for Foreign Trade), Russian Federation	CIS	US\$ 25 mn.	Tranche A : Up to 5 years Tranche B : Up to 2 years	13.11.2006	13.05.2007
11	Seychelles Marketing Board, Seychelles	Africa	US\$ 5 mn.	Up to 5 years	04.09.2006	04.03.2007

<i>S. No.</i>	<i>Borrower</i>	<i>Region</i>	<i>Amount</i>	<i>Tenor (Years)</i>	<i>Terminal Dates for Utilization Opening of L/C Disbursement</i>	
12	Iran (Seven Iranian Commercial Banks)	Asia	US\$ 200 mn.	Up to 8 years	–	31.12.2005
13	Hatton National Bank Ltd., Sri Lanka	Asia	US\$ 5 mn.	Up to 5 years	19.11.2006	19.05.2007
14	Central Bank of Djibouti	Asia	US\$ 10 mn.	Up to 10 years (including moratorium of 2 years)	13.01.2007	13.07.2007
15	TIDCORP, Philippines	Asia	US\$ 2 mn.	Up to 5 years	10.12.2006	10.06.2007
16	Government of Ghana	Africa	US\$ 15 mn.	Up to 7 years	20.03.2006	20.09.2006
17	Hungarian Export-Import Bank Ltd.	Europe	US\$ 10 mn.	Up to 5 years	21.04.2006	21.07.2006
18	Banque Ouest Africaine de Developpement (West African Development Bank)**	Africa	US\$ 10 mn. (equivalent Euros)	Up to 7 years inclusive of 2 years moratorium	30.03.2007	30.09.2007
19	Government of Zambia	Africa	US\$ 10 mn.	Up to 5 years	17.03.2006	17.09.2006 (Under Extension)
20	Government of Sudan	Africa	US\$ 50 mn.	Up to 11 years (including moratorium of 3 years)	03.06.2006	03.12.2006
21	Bank TuranAlem, Kazakhstan ***	CIS	US\$ 10 mn.	Up to 5 years	23.03.2006	23.09.2006
22	Six Iranian Commercial Banks	Asia	US\$ 20 mn.	Bullet repayment for each advance at the expiry of 360 days from the date of disbursement.	–	27.02.2006
23	Government of Angola	Africa	US\$ 5 mn.	Up to 5 years	15.06.2006	15.12.2006
24	Republic Bank Ltd., Trinidad & Tobago	LAC	US\$ 8 mn.	Up to 5 years	13.05.2007	13.11.2007
25	Uniao De Bancos Brasileiros S.A. (Unibanco), Brazil	LAC	US\$ 10 mn.	Up to 3 years	13.10.2006	13.04.2007
26	Myanma Foreign Trade Bank, Myanmar	Asia	US\$ 56.36 mn.	Up to 10 years	28.09.2006	28.03.2007
27	Government of Vietnam	Asia	US\$ 27 mn.	Up to 25 years	31.10.2006	30.04.2007
28	Government of Angola	Africa	US\$ 40 mn.	Up to 20 years	23.09.2006	23.09.2007
29	Government of Suriname	LAC	US\$ 16 mn.	Up to 15 years	27.09.2006	27.03.2007
30	Eastern and Southern African Trade and Development Bank (PTA Bank) (covering 17 countries in the eastern and southern African region) *	Africa	US\$ 10 mn.	Up to 5 years	23.03.2006	23.09.2006
31	Government of Mozambique	Africa	US\$ 20 mn.	Up to 20 years	25.07.2007	25.01.2008
32	Government of Lesotho	Africa	US\$ 5 mn.	Up to 15 years	31.01.2007	31.07.2007
33	Myanma Foreign Trade Bank, Myanmar	Asia	US\$ 7 mn.	Up to 10 years	21.12.2006	21.06.2007
34	Government of Guyana	LAC	US\$ 19 mn.	Up to 20 years	10.04.2007	10.10.2007
35	Ceylon Petroleum Corpn., Sri Lanka	Asia	US\$ 150 mn.	Up to 7 years	13.09.2005	13.10.2005
36	Government of Senegal	Africa	US\$ 15 mn.	Up to 20 years	08.02.2007	08.08.2007
37	Bank Markazi Jomhouri Islami Iran	Asia	US\$ 15 mn.	Bullet repayment for each advance at the expiry of 360 days from the date of disbursement.	–	03.01.2007
38	Government of Senegal	Africa	US\$ 17.87 mn.	Up to 20 years	08.02.2007	08.08.2007
39	Government of Mauritius	Africa	US\$ 10 mn.	Up to 10 years	To be made effective	
40	BMCE Bank, Morocco	Africa	US\$ 10 mn.	Up to 7 years	21.07.2007	21.01.2008

<i>S. No.</i>	<i>Borrower</i>	<i>Region</i>	<i>Amount</i>	<i>Tenor (Years)</i>	<i>Terminal Dates for Utilization Opening of L/C Disbursement</i>	
41	Government of Cote d'Ivoire	Africa	US\$ 26.8 mn.	Up to 20 years	–	Max 4 Yrs. for proj. exports from compln. date of contract and 5 yrs. for supply contracts from date of Ag. (2.8.05)
42	Government of Mali	Africa	US\$ 27 mn.	Up to 20 years	–	Max 4 Yrs. for proj. exports from compln. date of contract and 6 Yrs. for supply contracts from date of Ag. (7.8.05)
43	Government of Ghana	Africa	US\$ 27 mn.	Up to 20 years	15.11.2007	Max 4 Yrs. for proj. exports from compln. date of contract and 5 yrs. for supply contracts from date of Ag. (24.8.05)
44	Government of Ghana	Africa	US\$ 60 mn.	Up to 20 years	–	Max 4 Yrs. for proj. exports from compln. date of contract and 5 Yrs. for supply contracts from date of Ag. (24-08-05)
45	Government of Congo	Africa	US\$ 33.50 mn.	Up to 20 years	–	Max 4 Yrs. for proj. exports from compln. date of contract and 6 Yrs. for supply contracts from date of Ag. (24-08-05)
46	Government of Chad	Africa	US\$ 50 mn.	Up to 20 years	–	Max 4 Yrs. for proj. exports from compln. date of contract and 6 Yrs. for supply contracts from date of Ag. (29.8.05)
47	Government of Equatorial Guinea	Africa	US\$ 15 mn.	Up to 15 years	To be made effective	
48	Government of Senegal & Mali (combined)	Africa	US\$ 27.7 mn.	Up to 20 years		Max 4 Yrs. for proj. exports from compln. date of contract and 6 Yrs. for supply contracts from date of Ag. (07.08.05)
49	Government of Burkina Faso	Africa	US\$ 30.97 mn.	Up to 20 years	To be made effective	
50	Fiji Sugar Corporation, Fiji		US\$ 50.40 mn.	Up to 10 years	–	Max 4 Yrs. for proj. exports from compln. date of contract and 6 Yrs. for supply contracts from date of Ag. (07.11.05)
51	Government of Gambia	Africa	US\$ 6.7 mn.	Up to 20 years	–	Max 4 Yrs. for proj. exports from compln. date of contract and 6 Yrs. for supply contracts from date of Ag. (08.11.05)
52	Absolut Bank, Russia	CIS	US\$ 10 mn.	Up to 5 years	14.12.2007	14.06.2008
53	East African Development Bank, Uganda	Africa	US\$ 5 mn.	Up to 5 years	To be made effective	
54	Bank Markazi, Iran	Asia	US\$ 15 mn.	Up to 1 year	23.11.2007	23.11.2007
55	Government of Sudan	Africa	US\$ 350 mn.	Up to 12 years	To be made effective	
56	Government of Sudan	Africa	US\$ 41.90 mn.	Up to 13 years	–	Max 4 Yrs. for proj. exports from compln. date of contract.

S. No.	Borrower	Region	Amount	Tenor (Years)	Terminal Dates for Utilization Opening of L/C Disbursement	
57	Government of Senegal	Africa	US\$ 27 mn.	Up to 20 years	–	Max 4 Yrs. for proj. exports from compln. date of contract and 6 Yrs. for supply contracts from date of Ag. (08.02.06)
58	Government of Niger	Africa	US\$ 17 mn.	Up to 20 years	To be made effective	
59	Eastern & Southern African Trade and Development Bank (PTA Bank) (covering 17 countries in the eastern and southern African region) *	Africa	US\$ 5 mn.	Up to 5 years	16.08.2007	16.02.2008
60	Government of Ethiopia	Africa	US\$ 65 mn.	Up to 20 years	–	Max 4 Yrs. for proj. exports from compln. date of contract and 6 Yrs. for supply contracts from date of Ag. (20.04.06)
61	ECOWAS Bank for Investment & Development (EBID) ****	Africa	US\$ 250 mn.	Up to 15 years	To be made effective	
62	Government of Angola	Africa	US\$ 10 mn.	Up to 6 years	To be made effective	
63	Government of Seychelles	Africa	US\$ 8 mn.	Up to 8 years	To be made effective	

* PTA Bank covers Burundi, Comoros, Djibouti, Egypt, Eritrea, Ethiopia, Kenya, Malawi, Mauritius, Rwanda, Seychelles, Somalia, Sudan, Tanzania, Uganda, Zambia & Zimbabwe.

** Covers Benin, Burkina Faso, Cote d'Ivoire, Guinea Bissau, Mali, Niger, Senegal and Togo.

*** Covers all 12 CIS countries viz., Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Russia, Tajikistan, Turkmenistan, Ukraine and Uzbekistan.

**** Covers Benin, Burkina Faso, Cape Verde, Côte d'Ivoire, Gambia, Ghana, Guinea, Guinea Bissau, Liberia, Mali, Niger, Nigeria, Senegal, Sierra Leone and Togo.

- Notes :**
1. A pro rata service fee at the specified rate is to be paid by the exporter before claiming Disbursement from Exim Bank, in respect of certain LOCs.
 2. Exporter may contact Exim Bank for the current amount available for utilization under LOC.
 3. Terminal Dates for Utilization are subject to modifications as and when necessary.



Forex News

The spot rupee opened at 46.49/50 but closed at a high of 46.43/44 versus the dollar backed by the weak US inflation data and soft oil prices.

The annualised premium for six-month and one-year forward dollars closed at 1.35 per cent and 1.32 per cent respectively.

(Source : Business Standard, Kolkata dated 18th August, 2006)



Forex Rates

Currency	T.T. Buying	T.T. Selling
Australian Dollar	35.3250	35.8625
British Pound	87.6150	88.5875
Canadian Dollar	41.2500	41.8750
Danish Krone	7.9450	8.0675
Euro	59.3350	59.9925
Hong Kong Dollar	5.9300	6.0225
Japanese Yen	39.8925	40.5000
New Zealand Dollar	29.5150	29.9625
Singapore Dollar	29.2975	29.7450
Swedish Krona	6.4500	6.5500
Swiss Franc	37.5850	38.1550
UAE Dirham	12.5625	12.7550
US Dollar	46.3250	46.6775

(Source : The Economic Times, Kolkata dated 18th August, 2006)

Postal address

If undelivered, please return to : Engineering Export Promotion Council, Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre, 1/1 Wood Street, Kolkata 700 016

भारत के निर्यातों में
छोटे व मध्यम निर्यातकों का
35% योगदान है.

?

कौन देता है सुरक्षा छोटे व मध्यम निर्यातकों को.

- 1957 से, हमने छोटे व मध्यम निर्यातकों (एस एम इ) को सहायता प्रदान की है, ताकि वे :
 - नए बाजारों की खोज करें और/अथवा
 - मौजूदा बाजारों के नए खरीदारों की आवश्यकताओं को पूरा करें
- ग्राहकों की सहायता के लिए 50 से अधिक शाखाओं का नेटवर्क जिसमें मुंबई व नई दिल्ली में छोटे व मध्यम निर्यातकों के लिए अलग से शाखाएँ हैं

छोटे व मध्यम निर्यातकों के लिए उत्पाद :

- पर्यावरण पॉलिसियाँ
- शिक्षित पॉलिसियाँ
- मानक व लघु निर्यातक पॉलिसियाँ
- ऋण जोखिम पॉलिसियाँ
- परेषण पॉलिसियाँ
- सेवा क्षेत्र पॉलिसियाँ

ई सी जी सी

[एनएच सीसीएन]

आप निर्यात का भयान केदित करे. इन संकिनों से रक्षा प्राप्त करेने.



अङ्कशुभे 9001 2000 इमरिडि
(अङ्कन सभरिणय व 31 899500 के रिणर)
वीर अङ्कन के रिणर वङ्क ई.

भारतीय निर्यात ऋण गारंटी लिमिटेड, एनएचसी, 10वीं मंजिल, नरेश्वर पॉईंट, मुंबई - 400 021, भारत.

• टेली: (022) 6659 0500-10 • फेक्स: (022) 6659 0517 • टोल फ्री नं: 1800-22-4500 • ई-मेल: marketing@ecgcindia.com • हमसे मिलें: www.ecgcindia.com

IMAGZACKPHIN

Printed and published by Shri C. S. Shukla, Executive Director, Engineering Export Promotion Council, Vanijya Bhavan (1st Floor)
ITFC, 1/1 Wood Street, Kolkata 700 016 and printed at Lalchand Roy & Co. Pvt. Ltd., 7 & 7/1 Grant Lane, Kolkata 700 012
Editor : Shri C. S. Shukla