



## Highlights

### India Engineering Meet & Exhibition

EEPC is pleased to announce its first ever Mega event – **India Engineering Meet & Exhibition**, to be held at India Expo Centre, New Delhi-Greater Noida Expressway from 22nd to 25th January, 2007. Members are requested to enlist their participation **immediately**.

### India Engineering Center (IEC) at Johannesburg

India Engineering Center (IEC), Johannesburg, South Africa is aimed at providing warehousing, showcasing and distribution of products. Members willing to avail of this facility may contact Council's offices **immediately**.

### Govt. Notice/ Notifications/ Circulars

**Public Notice No. 70(RE-2006) 2004-09 dated 21.11.2006** – Amendments in the Handbook of Procedures (Volume-I).

**Circular No. 839/15/2006-CX dated 16.11.2006** – Exemption from Central Excise Duty to parts falling under any Chapter, when used within the factory of production for manufacture of goods of heading 8701.



*Conference on Engineering Industry – Doing Business with America held on 4th October, 2006 at Mumbai – Shri P. R. Venkatachalam, Dy. Regional Chairman, EEPC (W.R.) is addressing the gathering.*

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For information about  
India Engineering Meet & Exhibition  
visit : [www.indiaengineeringmeet.com](http://www.indiaengineeringmeet.com)

For information about India Engineering Center,  
Chicago  
visit : [www.indiaengineeringchicago.com](http://www.indiaengineeringchicago.com)

## Chairman's Pen



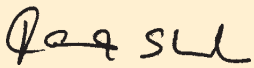
*My dear fellow exporters,*

*Friends, in the last issue I informed you of INDEE Cairo 2006 will be inaugurated on 23rd November by H. E. Mr. A. Gopinathan, Ambassador of India to Egypt. We expect to sign two MoUs with the Chambers of Commerce in Egypt to increase cooperation, strengthen trade ties and facilitate flow of information between the two countries.*

*Japan is all set to extend 'special economic partner' status to India during the visit of our Hon'ble Prime Minister, Dr. Manmohan Singh to that country next month. Under the partnership, Japan would mobilise its investment, technology and know-how for the development of Indian manufacturing industry. Visit of the Hon'ble Prime Minister may also include a free trade agreement. The proposed strengthening of economic relations is expected to more than double India-Japan merchandise trade from the present US\$ 8.5 billion to US\$ 20 billion by 2010.*

*The Ministry of Commerce & Industry, Government of India has written to all State Governments requesting them not to levy octroi on inputs for export production. This is a welcome move, and will make our exports more competitive in the international market. The Indian exporters of engineering goods suffer a hefty cost disability factor, and moves like this are expected to cure these disabilities to some extent.*

*Yours sincerely,*

  
(RAKESH SHAH)



## INDIA ENGINEERING CENTER (IEC) at Johannesburg, South Africa

Strategically located on the major world trade routes, South Africa has always been a business attraction for countries in the world over. A highly advanced infrastructure has virtually made South Africa the gateway to the entire sub-Saharan Africa. It is often compared to the Europe for its economic activities. Business opportunities between India and South Africa are immense and over the last few years, there has been enormous leap in the bilateral trade.

Keeping in view the business scenario, Council is launching an “**India Engineering Center**” (IEC) – a multi-purpose outlet of Indian engineering exporters under MAI Scheme of the Ministry of Commerce, Government of India. The Centre will be located at the THEBE House, 166 Jan Smuts Avenue, Rosebank, Johannesburg, South Africa. India Engineering Center will have the following facilities to benefit its members :

- Showroom Facility for Display of Products
- Warehousing Facility for Storing the Goods
- Distribution Center
- Marketing Support – Participation in Trade fairs and Advertisements.

### Showroom Facility

Showroom of IEC will be an exhibition of goods of participating companies all the year round. This will facilitate the Indian companies to invite their buyers in and around South Africa to the Showroom to look and satisfy themselves on the various aspects connected with quality and specifications of the goods. The Showroom is located at the premier location in Johannesburg with the space of 500 sq. mtrs. The participating company will be provided one standard display window containing the following :

- Area of 1 mtr. x 1 mtr.
- Fascia of the company
- One podium for display of products
- One catalogue holder (A4 size)

Depending on the product, instead of podium, pegboard or other type of platform will be made available. However, at the time of registration, participants will have to declare a list of products to be displayed in the window. Changes of product in the window is permissible within this declared list. Any extra cost on booth customisation will have to be borne by the participants.

The participating companies may use this facility as their own office in Johannesburg and may mention the address in their marketing communications, which will make their organization presence felt in the African markets.

**The participating company in the Showroom will give an undertaking to EEPC to abide by the Showroom norms.**

### Thrust Product Sectors

After an in-depth market research, the following have been identified as Thrust Product Sectors for “India Engineering Center” :

- Primary Iron & Steel Products
- Auto Parts
- Electric Transformers
- Industrial Machinery
- Scientific and Surgical Instruments
- Hand Tools
- S. S. Utensils
- S. S Wire and Wire Products
- Electric Motors
- Builders Hardware
- Home Electric Appliances
- Bearings
- Industrial Fasteners
- I. C. Engines & Parts
- Wire Ropes
- Pipes and Pipe Fittings
- Agricultural Implements and Machinery
- Pumps

Companies in the other engineering products having potential in South Africa may also send their application for participation. However, the Screening Committee will take final decision in this regard.

### Warehousing

The Warehouse will be located at Durban. The warehousing rates will be circulated shortly to avail the benefits.

### Marketing Support

The Council will organize regular visits of South African buyers, from the matching sectors of IEC participants, to the Showroom for convincing them about sourcing their requirements from Indian companies. The Council will also organize Buyer-Seller Meets of participants with their African counterparts. Representatives of participating Indian companies will be free to join the BSM. These activities will further enhance the marketability of the products of participants of IEC.

### Participation in Trade Fairs

The Council will identify Trade Fairs in South Africa and other African countries for the product groups of IEC participants. Council will organize an Information Booth in these Fairs to popularize "India Engineering Center" as source of supply and also furnish details on competence of participating companies.

The companies desirous of participating in these Trade Fairs in a separate booth will be provided with display space at subsidized rates (40% of booth cost). Kindly note that prior approval needs to be taken in this regard. Some of the following prominent exhibitions may be considered for further participation :

- FACIM – Trade Fair and Agricultural Exhibition (UFI) – Mozambique
- International Health Week for Medical and Surgical Equipment – Algeria
- MACTECH – Cairo, Egypt
- ITF – Lagos, Nigeria
- ITCE – Cairo, Egypt
- Tunis International Fair – Tunisia
- SIB International Exhibition for Building – Morocco
- Auto + International Exhibition for Car Equipment – Tunisia
- International Trade Fair (UFI) – Sudan
- Salon de' Auto/Salon de la Maintenance – Algeria
- Cairo International Fair – Egypt etc.

Please contact EEPC Territorial Office, New Delhi for further details.

### Publicity through Print Media

In order to popularize India Engineering Center, Council will use the channel of print media, i.e. important newspapers, product specific magazines, mass mailing campaign etc.

Participants of IEC will also be entitled to release their customized advertisements, which Council will arrange at a subsidized rate (25% benefit will be offered). The Council will communicate the

exact amount payable to the interested companies depending on the size and location of the advertisement. Some of the prominent newspapers like Business Day, Business Report (The Star), The Weekender, Swoten (Business Supply), Die Beeld (Business), Citizen, Financial Mail, Guardian, Rapport etc., Trade Magazines like Trade Africa, Africa Connexion, Business in Africa, Trade pan-African Business, Engineering and Manufacturing Publications etc. Please contact EEPC Territorial Office, New Delhi for further details.

### Visa for South Africa

Council will suitably recommend to the Embassy of South Africa in India for issuance of Visa to the representative of participating companies of India Engineering Center.

### Charges & General Terms & Conditions

Companies participating in IEC will be required to pay the following charges :

|   |                               |
|---|-------------------------------|
| Registration Charges*                               | <b>Rs. 30,000/-</b>           |
| Rent <b>per month</b> for a Standard Display Window |                               |
| Of 1 mtr. x 1 mtr.<br>(Rs. 1.20 Lacs per annum)     | <b>Rs. 10,000/- per month</b> |

\* **Conditions of Deposit** : If participant continues for more than 24 months 100% of registration charges will be refunded, if participation is withdrawn within 12 to 24 months, 50% of registration charges will be refunded and if participation is less than 12 months, the registration money will be non-refundable.

For participating in India Engineering Center (IEC), Johannesburg : **Please pay Registration Charges of Rs. 30,000/- by Cheque/DD** in favour of "**Engineering Export Promotion Council**".

Interested member-exporters are requested to submit the **Application Form** (as per enclosed format) duly filled in.

For further details, please contact :

#### **C. S. Shukla**

*Executive Director*

#### **Engineering Export Promotion Council**

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepec.gov.in

csshukla@eepec.gov.in

Website : www.eepecindia.org

**Application Form****INDIA ENGINEERING CENTER (IEC)****Johannesburg, South Africa****(Organised by : Engineering Export Promotion Council)**

|   |   |                          |          |
|---|---|--------------------------|----------|
| Name of the Company<br>(In BLOCK Letters)             |   |                          |          |
| Address<br>(In BLOCK Letters)                         |   |                          |          |
|   | City  |                          | Pin Code |
| Phone (with STD Code)                                 |   | Fax No.                  |          |
| E-mail Address  |   | Website Address          |          |
| Name & Designation of<br>Chief Executive              |   |                          |          |
| Name & Designation of<br>Contact Executive            |   |                          |          |
| Items Manufactured/Exported<br>(HS Codes if possible) |   |                          |          |
| Industrial Application                                |   |                          |          |
| Foreign Collaborations if any,<br>please specify      |   |                          |          |
| Annual Turnover in US\$                               |   | Annual Export in<br>US\$ |          |
| Countries of Export                                   |   |                          |          |
| International Accreditations<br>(ISO, QS, etc.)       |   |                          |          |
| Nature of Business<br>(Please tick mark)              | <p style="text-align: center;">Manufacturer</p> <p style="text-align: center;"> <input type="radio"/> SSI                      <input type="radio"/> Non-SSI                      <input type="radio"/> Merchant                      <input type="radio"/> Export House </p> |                          |          |
| Participation in Showroom                             | Yes/No  | Items on Display         |          |

Demand Draft No. .... Dated ..... For Rs. .... payable to Engineering Export Promotion Council, New Delhi is enclosed.

Signature with office seal :

Date :

Name :

Place :

Designation :

**Note : Council reserves the right to accept or reject the participation of an Indian Company.**

Overseas Market Information



A Brief Report on Electricity in China

Market Overview

Market Definition

The electricity market consists of the sale of electricity to industrial, commercial, household and other end-users, including agricultural and transport users. The volume of the market is calculated as the total volume of electricity consumed (in billions of kilowatt hours), and the market value has been calculated according to average annual electricity prices. Any currency conversions used in the creation of this report have been calculated using constant 2005 annual average exchange rates.

For the purposes of this report, Asia-Pacific is deemed to be Japan, China, Australia, India, South Korea, Singapore and Taiwan.

Research Highlights

The Chinese electricity market generated total revenues of \$ 129.7 billion in 2005, this representing a Compound Annual Growth Rate (CAGR) of 15.1% for the five-year period spanning 2001-2005.

Industrial sales proved the most lucrative for the Chinese electricity market in 2005, generating total revenues of \$ 86.1 billion, equivalent to 66.4% of the market's overall value.

Looking forward, the performance of the market is forecast to decelerate, with an anticipated CAGR of 13.2% for the five-year period 2005-2010 expected to drive the market to a value of \$ 241.3 billion by the end of 2010.

Market Analysis

The demand for electricity in China displayed double-digit annual growth for the entire 2001-2005 period, while average prices showed only slight overall increases during these years. The result was strong increases in market value, which are set to continue going forward. The Chinese electricity market was the fastest growing in the Asia-Pacific region.

The Chinese electricity market generated total revenues of \$ 129.7 billion in 2005, this representing a Compound Annual Growth Rate (CAGR) of 15.1% for the five-year period spanning 2001-2005. In comparison, the Singaporean and Taiwanese markets grew with CAGRs of 4.7% and 5.4% during this period, to reach respective values of \$ 2.8 billion and \$ 10.3 billion in 2005.

Market consumption volumes increased with a CAGR of 13.8% between 2001-2005, to reach a total of 2,184.1 billion kWh in 2005. The market's volume is expected to rise to 3,605.4 billion kWh by the end of 2010, this representing a CAGR of 10.5% for the 2005-2010 period.

Industrial sales proved the most lucrative for the Chinese electricity market in 2005, generating total revenues of \$ 86.1 billion, equivalent to 66.4% of the market's overall value. Sales of electricity to households also generated substantial revenues for the market in 2005. The segment's sales of \$ 26.7 billion in 2005 equated to 20.5% of the market's aggregate revenues.

Looking forward, the performance of the market is forecast to decelerate, with an anticipated CAGR of 13.2% for the five-year period 2005-2010 expected to drive the market to a value of \$ 241.3 billion by the end of 2010. Comparatively, the Singaporean and Taiwanese markets will grow with CAGRs of 3.5% and 5% respectively, to reach values of \$ 3.3 billion and \$ 13.2 billion in 2010.

Market Value

The Chinese electricity market grew by 12.6% in 2005 to reach a value of \$ 129.7 billion.

The compound annual growth rate of the market in the period 2001-2005 was 15.1%.

China Electricity Market Value : \$\$ billion, 2001-2005

| Year                     | \$ billion | RMB yuan billion | % Growth     |
|--------------------------|------------|------------------|--------------|
| 2001                     | 74.0       | 607.1            |              |
| 2002                     | 86.4       | 708.4            | 16.70%       |
| 2003                     | 99.1       | 812.9            | 14.70%       |
| 2004                     | 115.2      | 945.4            | 16.30%       |
| 2005                     | 129.7      | 1,064.3          | 12.60%       |
| <b>CAGR, 2001-2005 :</b> |            |                  | <b>15.1%</b> |

Market Volume

The Chinese electricity market grew by 13.5% in 2005 to reach a volume of 2,184.1 billion kWh.

The Compound Annual Growth Rate of the market in the period 2001-2005 was 13.8%.

China Electricity Market Volume : kWh billion, 2001-2005

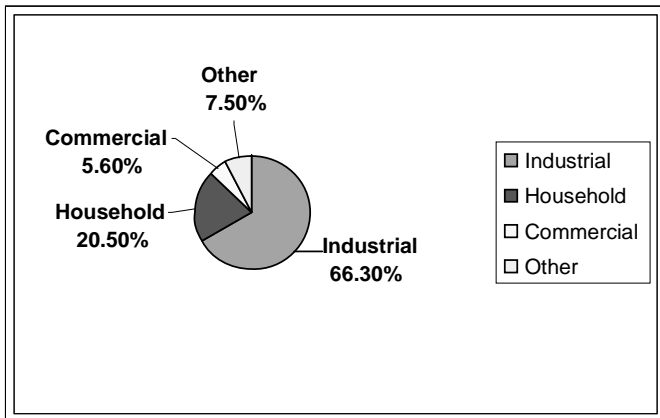
| Year                     | kWh billion | blank | % Growth     |
|--------------------------|-------------|-------|--------------|
| 2001                     | 1,302.3     |       |              |
| 2002                     | 1,452.0     |       | 11.50%       |
| 2003                     | 1,671.2     |       | 15.10%       |
| 2004                     | 1,925.1     |       | 15.20%       |
| 2005                     | 2,184.1     |       | 13.50%       |
| <b>CAGR, 2001-2005 :</b> |             |       | <b>13.8%</b> |

### Market Segmentation I

Revenues from the industrial sector generated 66.3% of the market. The household sector accounts for a further 20.5% of the market's value.

**China Electricity Market Segment 2005**

| Category   | % Share |
|------------|---------|
| Industrial | 66.30   |
| Household  | 20.50   |
| Commercial | 5.60    |
| Other      | 7.50    |

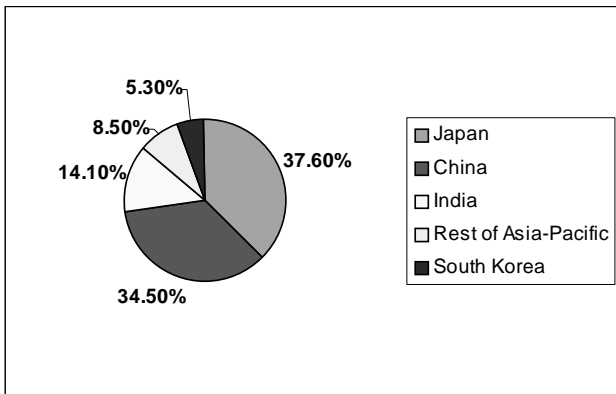


### Market Segmentation II

China accounts for 34.5% of the Asia-Pacific electricity market's value. In comparison, the Japanese market generates 37.6% of the regional market.

**China Electricity Market Segmentation 2005**

| Geography                | % Share |
|--------------------------|---------|
| Japan                    | 37.60%  |
| China                    | 34.50%  |
| India                    | 14.10%  |
| Rest of the Asia-Pacific | 8.50%   |
| South Korea              | 5.30%   |

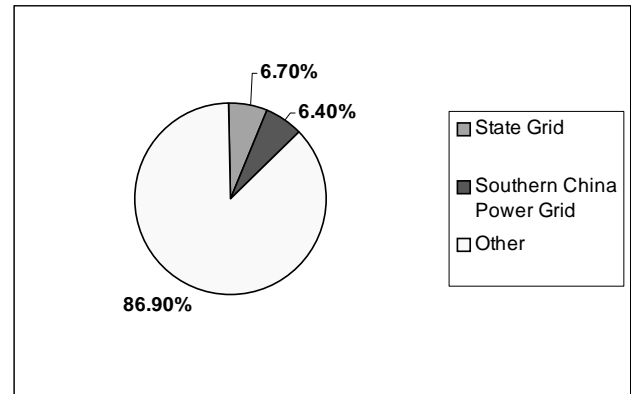


### Market Share

Market leader by volume is State Grid with a 6.7% market share. In comparison, Southern China Power Grid accounts for 6.4% of the Chinese market's volume :

**China Electricity Market Share 2005**

| Company                   | % Share |
|---------------------------|---------|
| State Grid                | 6.70%   |
| Southern China Power Grid | 6.40%   |
| Other                     | 86.90%  |



### Competitive Landscape

The State Grid Corporation which runs the electricity transmission service in China in all areas not covered by the Southern China Power Grid, and sells electricity to the various regional municipalities, is the largest electricity provider in China. Though its regional generation facilities have been transferred to five specialist generation companies, the company will retain its monopoly over supply and distribution in its area of operation.

The company sold 147 twh of energy in 2005, up from 129 twh in 2004. The company reported revenues of \$ 87.9 billion in 2005 up from \$ 59.01 in 2004. The company returned net income of \$1.76 billion in 2005, compared with \$ 1.02 in 2004. The company retains jurisdiction over electricity supply in 88% of Chinese territory.

With demand for electricity in China skyrocketing, the company has been forced into widescale development of the country's largely-obsolete electricity infrastructure. Despite ongoing reform to the structure of the electricity network as a whole after the dissolution of the Chinese state power company, State Grid does not yet operate within a competitive environment. But with foreign investment across the board in the Chinese electricity sector, there remains the potential for increased competition in the future.

## Leading Companies

### State Grid

State Grid Corporation is the largest electric power provider in China, formerly known as State Power Corporation which include both the electric grid and power plants all over mainland China. Their headquarters are in Beijing and have 729,327 employees.

In 2004, the company generated revenues of \$ 71.3 billion, an increase of 22.2% from 2003. These are the most recent figures available for SGCC.

### Southern China Power Grid

Founded with the approval of the state Council in 1988, China Electricity Council (CEC) is a consolidated organization of all China's Power enterprises and institutions, which is also a non-profit social and economic organization. Coming through four terms of Boards since its founding, China Electricity Council now operates under the supervision of the State Electricity Regulatory Commission. Their Headquarters are in Guangzhou and have 134,805 employees.

In 2004, the company generated revenues of \$ 18.9 billion, a 24.4% increase from 2003. In 2004, the company generated revenues of \$ 18.9 billion, a 24.4% change from 2003.

## Market Forecasts

### Market Value Forecast

In 2010, the Chinese electricity market is forecast to have a value of \$241.3 billion, an increase of 86% since 2005.

The compound annual growth rate of the market in the period 2005-2010 is predicted to be 13.2%.

### China Electricity Market Value Forecast : \$\$ billion, 2005-2010

| Year                     | RMB yuan   |         | % Growth     |
|--------------------------|------------|---------|--------------|
|                          | \$ billion | billion |              |
| 2005                     | 129.7      | 1,064.3 | 12.60%       |
| 2006                     | 150.4      | 1,234.2 | 16.00%       |
| 2007                     | 172.9      | 1,418.0 | 14.90%       |
| 2008                     | 194.0      | 1,591.2 | 12.20%       |
| 2009                     | 218.0      | 1,788.0 | 12.40%       |
| 2010                     | 241.3      | 1,979.5 | 10.70%       |
| <b>CAGR, 2005-2010 :</b> |            |         | <b>13.2%</b> |

### Market Volume Forecast

In 2010, the Chinese electricity market is forecast to have a volume of 3,605.4 billion kWh, and increase of 65.1% since 2005.

The compound annual growth rate of the market volume in the period 2005-2010 is predicted to be 10.5%.

### China Electricity Market Volume Forecast : kWh billion, 2005-2010

| Year                     | kWh billion | blank | % Growth     |
|--------------------------|-------------|-------|--------------|
| 2005                     | 2,184.1     |       | 13.50%       |
| 2006                     | 2,464.8     |       | 12.90%       |
| 2007                     | 2,741.4     |       | 11.20%       |
| 2008                     | 3,025.4     |       | 10.40%       |
| 2009                     | 3,310.5     |       | 9.40%        |
| 2010                     | 3,605.4     |       | 8.90%        |
| <b>CAGR, 2001-2005 :</b> |             |       | <b>10.5%</b> |

## Macroeconomic Indicators

### China Size of Population (million), 2001-2005

| Year | Population (million) | % Growth |
|------|----------------------|----------|
| 2001 | 1,271.1              |          |
| 2002 | 1,279.2              | 0.60%    |
| 2003 | 1,287.0              | 0.60%    |
| 2004 | 1,294.6              | 0.60%    |
| 2005 | 1,302.2              | 0.60%    |

### China GDP (1995 = 100), 2001-2005

| Year | 1995 = 100 | % Growth |
|------|------------|----------|
| 2001 | 159.9      |          |
| 2002 | 172.3      | 7.70%    |
| 2003 | 186.6      | 8.30%    |
| 2004 | 201.9      | 8.20%    |
| 2005 | 218.1      | 8.00%    |

### China Inflation, 2001-2005

| Year | Inflation Rate (%) | % Growth |
|------|--------------------|----------|
| 2001 | 0.7                |          |
| 2002 | -0.8               | -205.50% |
| 2003 | 1.2                |          |
| 2004 | 3.1                | 161.10%  |
| 2005 | 2.6                | -16.00%  |

### China Exchange Rate, 2001-2005

| Year | Exchange Rate (\$/RMB yuan) |
|------|-----------------------------|
| 2001 | 0.12077                     |
| 2002 | 0.12067                     |
| 2003 | 0.12068                     |
| 2004 | 0.12067                     |
| 2005 | 0.1219                      |

(Source : EEPC Singapore Office)



## Tender Information



### Bangladesh

(EEPC Ref. No. DB-1586)

Project : Health, Nutrition and Population Sector Programme  
Credit No. 4052-BD; Project ID No. P074841  
Credit from IDA

Notice No. : **WB3516-691/06**

Issued by : Management for Procurement  
Logistics & Supplies, DGHS  
Central Medical Stores Depot (CMSD)  
30 Shaheed Tajuddin Ahmed Sharani  
Tejgaon, Dhaka 1208, Bangladesh  
Attn. : Brig. Gen. Dr. Md Abdus Shahid Khan  
Director  
Stores & Supplies and Line Director  
Tel. : (880-2) 811-5479  
Fax : (880-2) 912-6547  
E-mail : cmsd-dgh@bttb.net.bd

For : Procurement of ICU Equipment.

Tender cost : BDT 1000 or US\$ 20 (Non-refundable)

Bid security : BDT 180,000 or US\$ 2,500.

Bid deadline : **26.12.2006**

### Bulgaria

(EEPC Ref. No. DB-1587)

Project : Sofia District Heating Project  
Loan No. 4704-BU, Project ID No. P008314  
Loan from IBRD

Notice No. : **WB3547-692/06**

Issued by : Toplofikacia Sofia AD  
23 Jastrebetz St.  
1680 Sofia, Bulgaria  
Attn. : Mr. Vassil Petrov, Ph.D  
Tel. : (359-2) 958-1272  
Fax : (359-2) 958-2214

For : Supply of Pumps with Frequency Inverters and  
Incidental Services for Pumping Stations and  
Heat Only Boilers (HOBs).

- Lot 1 : Supply of 6 sets of pumps with frequency  
inverters for Pumping Stations Lozenets  
and Iskar, located in Sofia East DHR.

- Lot 2 : Supply of 4 sets of pumps with frequency  
inverters for HOBs Ovcha Kupel 1 and 2,  
located in Zemliane DHR.

Tender cost : Euro 200 (Non-refundable) (20 per cent VAT not  
included)

Bid security : - Lot 1 : Euro 8,500 or an equivalent amount in  
a freely convertible currency.

- Lot 2 : Euro 5,500 or an equivalent amount in  
a freely convertible currency.

Bid deadline : **10.01.2007**

### Ethiopia

(EEPC Ref. No. DB-1588)

Project : Primary Health Care Project  
Loan No. F/ETH/PRI-HEA/98/42  
Loan from the African Development Fund

Notice No. : **AfDB230-691/06**

Issued by : Ministry of Health  
Office of Secretary of the Tender Committee  
Wereda 3, Kebele 53  
Addis Ababa, Ethiopia  
Tel. : (251-11) 515-1790, 553-5157  
Fax : (251-11) 551-2691, 553-5166

For : Supply of :

- Lot I : Medical Equipment for 21 Health Posts  
(Birr 20,000)

- Lot II : Medical Equipment for 39 Health Centers  
(Birr 120,000)

Tender cost : Birr 200 (Non-refundable) or its equivalent amount  
in a freely convertible currency for each set.

Bid security : Birr 100,000 in local currency or its equivalent  
in a freely convertible currency.

Bid deadline : **01.02.2007**

### Iran

(EEPC Ref. No. DB-1589)

Project : Environmental Management Support Project  
Loan No. 4688-IRN; Project ID No. P074499  
Loan from IBRD

Notice No. : **WB3515-691/06**

Issued by : World Bank Environmental Project Liaison Office  
Department of Environment  
Pardisan Ecological Park  
Hemmat Expressway, Tehran, Iran  
Attn. : Dr. Hasan Zaremaivan  
Tel. : (98-21) 882-69916  
Fax : (98-21) 882-41646  
E-mail : doeemsp@yahoo.com

For : Purchasing and installing of Water Quality Field Monitoring and Sampling Equipment.

Tender cost : US\$ 150 (Non-refundable).

Bid security : US\$ 80,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **09.01.2007**

## Lesotho

(EEPC Ref. No. DB-1590)

Project : Health Sector Reform Project Phase II  
Credit No. 4118-LSO, Project ID No. P076658  
Credit from IDA

Notice No. : **WB3545-692/06**

Issued by : Procurement Unit  
Health Planning and Statistics Department  
Ministry of Health and Social Welfare  
PO Box 514, Block B, 4th Floor  
Development House LNDC, Kingsway Rd.  
Maseru 100, Lesotho  
Tel. : (266) 2232-6114  
Fax : (266) 2231-7493

For : Supply and delivery of fifteen (15) Vehicles to Ministry of Health and Social Welfare.

Tender cost : M 300 (Non-refundable) or an equivalent amount in a freely convertible currency.

Bid security : Not less than M 45, 000 or an equivalent amount in a freely convertible currency.

Bid deadline : **16.01.2007**

(Source : UN Development Business Website)

## Iran

### Water and Sewerage Projects

Issued by : National Water & Wastewater Engineering Company  
Ahwaz Water & Sewage Company, 8 Shahid  
Abdolah-Zadeh Street, Keshavarz Boulevard  
Tehran, Iran

Attn. : Mr. Kashfi

Export of Logistics & Technical Affairs  
Department for Water & Wastewater Projects

Tel. : (9821) 88980553

Fax : (9821) 88990190

E-mail : elahipanah@nww.co.ir

Tender No. : **P071191-IR**

For : Development of water and sewerage projects in Shiraz and Ahwaz. The project is for the coverage of 2.2 million people in Ahwaz and 1.9 million in Shiraz. It covers an area of 19,765 hectares in Ahwaz and 22,075 hectares in Shiraz. The scope of works comprises the supply of equipment and the provision of consultancy services. Financed by the World Bank.

Closing date : **Not stated**

## Oman

### Water Reclamation Plant Expansion

Issued by : Tender Board  
P.O.Box 787, PC 133  
Al-Khuwair, Oman  
Tel. : 968-602073  
Fax : 968-602063

Tender No. : **165/2006**

For : Expansion of a water reclamation plant at Raysut, phase 2, and carrying out external works for the Salalah Sanitary Drainage Services Company. Details available on payment of RO 1,500.

Closing date : **25.12.2006**

## Saudi Arabia

### RO Plant Interface System and DCS

Issued by : Saline Water Conversion Corporation  
Makkah Road, PO Box 5968  
Riyadh-11432, Saudi Arabia  
Tel. : (9661) 4630503/4630501

Tender No. : **YM/R/1/065**

For : Supply of a human interface system for a reverse osmosis (RO) plant and a distributed control system (DCS).  
Details on payment of \$ 135.

Closing date : **13.01.2007**

## Tunisia

### Drinking Water Treatment Plant Study

Issued by : Societe Nationale d'Exploitation & de Distribution des Eaux (Sonede)  
Territoriale des Etudes pour le Nord et Grand Tunis  
23 Rue Jawaher Lel Nehru  
Montfleury CP 1008, Tunis, Tunisia  
Attn. : Adnene Boubaker, Directeur  
Tel. : (21671) 497810  
Fax : (21671) 393845  
E-mail : a.boubaker@sonede.com.tn

Tender No. : **92/2006**

Project No. : P064836

For : Carrying out a study for a drinking water treatment plant with a nominal flow of a 3 million cubic metres a second (cm/s) at the treatment complex in Gdhir el-Goulla and turnkey execution of a first phase of 2 million cm/s. Financed by the World Bank.

Closing date : **20.12.2006**

(Source : MEED, Vol. 50, No. 44 dated 3 - 9 November, 2006)

## Egypt

Issued by : National Cement Co.  
5A, 26th July St., 11th Floor  
El Tebbin, Helwan  
Cairo, Egypt  
Tel. : 02-5750778/5914788

Tender cost : (1) LE 600 (2) LE 400 each

Bid bond : (1) \$ 12,000 (2) LE 2% each

Closing date : (1) **18.12.2006**  
(2) (a) **06.12.2006**  
(b) **12.12.2006**

- For : (1) Amending and revamping of the conveyor belts carrying the clinker from the location of the three wet furnaces at the first factory to the clinker warehouse.  
(2) Import of :  
(a) two pumps for the paste for use at the first factory, also  
(b) 240 meters of iron bars required for the overhead cranes.

For further details, please contact :

Mr. Debashish Banerjee  
Commercial Attache  
Embassy of India, Commercial Wing  
5, Aziz Abaza St., Zamalek  
Cairo, Egypt  
Tel. : 00 20 2 7360223  
Fax : 00 20 2 7364038  
E-mail : attachecom@indembcairo.com

(Source : Embassy of India, Cairo)

## Trade Enquiries



## UK

(Source : EEPC Duesseldorf Office)

| Name of the Company  | Addresses  | Contact Person/Tel./Fax/E-mail  | Items interested  |
|----------------------|--|---|-------------------|
| Jamesley Consultants | Craigmore<br>Hill Close<br>Harrow<br>Middlesex HA1 3PQ, UK | Attn. : Mr. Paresh Kapoor<br>Tel. : +44 208 422 4308<br>Fax : +44 208 423 1326<br>E-mail : inquiries@jamesley.com | Mild steel wires. |

## Trade enquiries received from various Indian Missions Overseas

### Iran

(Source : Embassy of India, Tehran)

| Name of the Company                         | Addresses   | Contact Person/Tel./Fax/E-mail   | Items interested   |
|---|---|--|--|
| Pioneers in Industry, Agriculture & Tourism | Unit 5, No. 10, Javad Kargar St.<br>Shariati St., Tehran<br>Iran                        | Attn. : Mr. N. Ghorbani<br>Managing Director<br>Tel/Fax : 009821-77537805, 77637659<br>E-mail : business@piat-co.com<br>Website : www.piat-co.com    | - Complete line of machinery system for producing the scu fertilizer (biotech);<br>- Complete system of recycling the scrap iron into the other products.  |
| Morattab Industrial Mfg. Co.                | No. 53, Sony Building<br>Sheikh Hadi Crossing<br>Jamhourri Eslami St.<br>Tehran<br>Iran | Attn. : Mr. Mohammad Reza<br>Hassan Pour<br>Chairman<br>Tel. : 0098 21 66469815-6/64990/93<br>Fax : 0098 21 66026211<br>E-mail : morattab@kanoon.net | The firm is a manufacturer of PAZHAN (PAJAN), MUSSO cars. Now they are planning to manufacture new types of cars and vans. They are also interested to establish joint venture company in Iran with Indian auto manufacturers. |

**Trade Enquiries generated at AAPEX 2006, Auto Parts Expo, Las Vegas, USA**
**Argentina**

| <i>Name of the Company</i> | <i>Addresses</i>   | <i>Contact Person/Tel./Fax/E-mail</i>  | <i>Items interested</i>           |
|----------------------------|--|--|-----------------------------------|
| Halo Express               | Estados Unidos 364<br>Buenos Aires (C1101AAH)<br>Argentina | Attn. : Lic. Sebastian F. Burak<br>Tel. : 54 11 4307 1108<br>Fax : 54 11 4307 4996<br>E-mail : halo@datamar.com.ar<br>Website : www.halogenargentina.com.ar    | Auto castings & forgings.         |
| RAFAELA motores s. a.      | Parque Industrial 2300<br>Rafaela - Santa Fe<br>Argentina  | Attn. : Lic. Patricio Ramos<br>Tel. : 54 3492 440004<br>Fax : 54 3492 440210<br>E-mail : patrcioramos@rafaela-motores.com<br>Website : www.rafaela-motores.com | Castings for power brakes, gears. |

**Australia**

|                        |  |  |                              |
|------------------------|--|--|------------------------------|
| Pro Quip International | 14 London Drive<br>Bayswater 3153, VIC.<br>Australia | Attn. : Mr. Martin Haines<br>Tel. : 61 3 9761 1110<br>Fax : 61 3 9761 1565<br>E-mail : martin@proquip.com.au<br>Website : www.proquip.com.au | Air & oil pressure switches. |
|------------------------|--|--|------------------------------|

**Brazil**

|                                      |   |   |  |
|--------------------------------------|---|---|--|
| Gauss Ind. E Com. De Autopecas Ltda. | R. Celestino M. de Siquera<br>300-CIC<br>CEP 81350 240<br>Curitiba-PR, Brazil | Attn. : Mr. Afonso Borgonovo<br>Tel. : 55 41 3021 2300<br>Fax : 55 41 3021 2301<br>E-mail : afonso@gauss.ind.br | Auto electrical parts, aluminium castings. |
|--------------------------------------|---|---|--|

**Canada**

|                            |  |   |  |
|----------------------------|--|---|--|
| Micon Industries Ltd.      | P.O. Box 1744, Merritt<br>British Colombia<br>Canada V1K 1B8 | Attn. : Mr. Michael Schoenit<br>Tel. : 250 378 6355<br>Fax : 250 378 6336<br>E-mail : micon@ocis.net<br>Website : www.miconindustries.ca  | Radiators and components for earthmoving equipments.         |
| Mister Turbo               | 1670 O'Connor Drive<br>Toronto, Ontario M4A 1W4<br>Canada    | Attn. : Mr. Eric<br>Tel. : 416 757 0123, 416 752 7551<br>Fax : 416 752 4681<br>Website : www.misterstarter.com                            | AC compressors for cars.                                     |
| Maxtech Manufacturing Inc. | 620 McMurray Road<br>Waterloo, ON.<br>Canada N2V 2E7         | Attn. : Mr. K. C. Vasudeva<br>Tel. : 519 886 4560<br>Fax : 519 886 4486<br>E-mail : exec@maxtech-mfg.com<br>Website : www.maxtech-mfg.com | SS pipe fittings, SS & alloy steel flanges (3000-6000 lbs.). |

**China**

|   |  |   |             |
|---|--|---|-------------|
| Shanghai HAIMO International Trading Ltd. | Room 5DA, Double Dove<br>Great Tower<br>438 PuDian Road<br>PuDong, Shanghai<br>China | Attn. : Mr. Xu Qiang<br>Tel. : 86 21 61050877<br>Fax : 86 21 58200032<br>E-mail : robertxq@hotmail.com<br>Website : www.haimogroupusa.com | Auto seals. |
|---|--|---|-------------|

## Chile

| <i>Name of the Company</i> | <i>Addresses</i>                                      | <i>Contact Person/Tel./Fax/E-mail</i>   | <i>Items interested</i>              |
|----------------------------|---|---|--------------------------------------|
| COSECHE                    | Av. Vicuna Mackenna 3500<br>Maxcul, Santiago<br>Chile | Attn. : Mr. Roberto Montecinos<br>Moris<br>Tel. : 56 2 595 3610<br>Fax : 56 2 595 3690<br>E-mail : roberto.montecinos@coseche.com<br>Website : www.coseche.cl | Parts for GM-Opel, Chevrolet, Isuzu. |

## Colombia

|             |   |   |   |
|-------------|---|---|---|
| Centro Jeep | Carrera. 46 No. 30-95<br>Medellin<br>Colombia | Attn. : Mr. Jorge Ivan Ruiz<br>Tel. : 232 3003<br>Fax : 262 2828<br>E-mail : jorgeruiz@centrojeep.com | Engine parts, suspension parts for<br>Korean & Japanese cars. |
|-------------|---|---|---|

## Ecuador

|                                       |  |   |                   |
|---------------------------------------|--|---|-------------------|
| Anco Import Maquinarias<br>Cia. Ltda. | Manuel Vega 2-79<br>Cuenca, Azuay<br>Ecuador | Attn. : Mr. Fabian Andrade<br>Tel. : 593 7 2840170<br>Fax : 593 7 2846339<br>E-mail : ancofa@etapaonline.net.ec | Garage equipment. |
|---------------------------------------|--|---|-------------------|

## Kuwait

|                     |  |   |   |
|---------------------|--|---|---|
| A A Al-Qabandi Est. | Kuwait-Shuwaikh-International Street<br>P.O. Box 49244<br>Al-Omariya<br>Kuwait | Attn. : Mr. Fakhruddin<br>Tel. : 965 4828935<br>Tel/Fax : 965 4818850<br>E-mail : qabandi40@hotmail.com | Fuel tank covers, roof racks, mud<br>flaps, horns, lights for Mercedes &<br>Volvo trucks. |
|---------------------|--|---|---|

## Malaysia

|                                   |   |  |   |
|-----------------------------------|---|--|---|
| Tong Yong Rubber (M)<br>Sdn. Bhd. | PT 71, Jalan Hulu<br>Tinggi 26/6. Sec. 26<br>Hicom Industrial Estate<br>40000 Shah Alam<br>Selangor Darul Ehsan, Malaysia | Attn. : Angie Ng<br>Tel. : 603 5191 5782<br>Fax : 603 5191 5788<br>E-mail : angie@tongyong.com.my<br>Website : www.tongyong.com.my | Metal inserts - 25 mm & 36 mm, wire<br>carrier - 26 mm. |
|-----------------------------------|---|--|---|

## Mexico

|                                   |  |   |                                  |
|-----------------------------------|--|---|----------------------------------|
| Remi Remanufacturing de<br>Mexico | S. de R.L. de C.V.<br>Circuito Mexico No. 230<br>Parque Industrial<br>3 Naciones C.P. 78395<br>San Luis Potosi, S.L.P.<br>Mexico | Attn. : Mr. Alejandro Tristan/<br>Mr. David Coronado<br>Tel. : 011 52 444 834 7771<br>Fax : 011 52 444 834 7782<br>E-mail : tristan.alejandro@remyinc.com<br>coronado.david@remyinc.com | Starter & alternator components. |
| All Star Mexico, S.A. de C.V.     | Circuito Enrique de Lara # 240<br>Cd. Industrial de Torreon<br>Torreon, Coahuila. C.P. 27019<br>Mexico                           | Attn. : Mr. Ziad Giacoman<br>Tel. : 52 871 750 5145<br>Fax : 52 871 750 7363<br>E-mail : allstarmx@prodigy.net.mx, allstar@avantel.net<br>Website : www.allstarmex.bravepages.com       | Starters & alternators.          |
| Industrias Tim, S.A. de C.V.      | Circuito Enrique de Lara 213<br>Cd. Industrial de Torreon<br>Torreon, Coahuila. C.P. 27019<br>Mexico                             | Attn. : Ing. Rodolfo Gonzalez Avila<br>Tel. : 871 750 6865<br>Fax : 871 750 6882<br>E-mail : Industriastim@hotmail.com  | Starter drives.                  |
| Gracia S.A.C.                     | Av. Mexico No. 1422-La Victoria<br>Mexico  | Attn. : Graciela Rodriguez Parand<br>Tel. : 473 2340<br>Fax : 323 0298<br>E-mail : gracielarodriguez@viabcp.com   | Hydro mounts & bushes.           |

## Peru

| <i>Name of the Company</i> | <i>Addresses</i>                          | <i>Contact Person/Tel./Fax/E-mail</i>                                     | <i>Items interested</i>   |
|----------------------------|---|---|---|
| Amerperu                   | Av. Piura Norte # 321<br>Chiclayo<br>Peru | Attn. : Mr. Hermilio<br>Tel. : 74 274168<br>E-mail : hermilioyani@aol.com | Radiators, condensers, AC compressors for cars, agricultural equipment. |

## Puerto Rico

|           |  |   |  |
|-----------|--|---|--|
| Dyna Quip | 167 Local 1, Marginal Forest Hills<br>Bayamon. PR 00959<br>Puerto Rico | Attn. : Mr. Bernardo Marrero<br>Tel. : 787-778-2229<br>Fax : 787-778-2223 | Garage compressors & service equipments. |
|-----------|--|---|--|

## UAE

|                           |   |   |   |
|---------------------------|---|---|---|
| Tasra Autospares Co. Ltd. | Industrial Zone 1, BMW Road<br>P.O. Box 23353, Sharjah<br>UAE | Attn. : Mr. Suhail Siddiqi<br>Tel. : 971 6532 1221<br>Fax : 971 6532 1551<br>E-mail : suhail.siddiqi@etasra.com<br>Website : www.etasra.com | Chassis parts & mountings for American cars mainly and Japanese cars. |
|---------------------------|---|---|---|

## Venezuela

|   |  |   |   |
|---|--|---|---|
| Corporacion Nani Part C. A.                 | Av. Aranzazu entre<br>Michelena y Pena C.C.<br>Aranzazu Local No. 5<br>Valencia-Edo., Carabobo<br>Venezuela                | Attn. : Mr. Miguel Ambrosino<br>Tel. : 58 0241 831 5783<br>E-mail : corporacionnanipart@cantv.net   | Transmission parts.   |
| Venezolana de Resortes Siglo XXI, c.a.      | Apartado Postal 62187<br>Caracas<br>Venezuela  | Attn. : Mr. Christopher Coles W.<br>Tel/Fax : 58 241 619 6757<br>E-mail : ccolesw@hotmail.com   | Leaf springs.   |
| Famanto                                     | Urbanizacion Trigal Norte<br>Av. Manongo C.C.<br>Patio Trigal Modulo 1<br>Ofc. 1A-1 Valencia<br>Estado Carabobo, Venezuela | Attn. : Mr. Alfredo Gonzalez<br>Romero<br>E-mail : famauto@cantv.net  | Transmission parts.   |
| Consorcio Industrial Aleados De Cobre, C.A. | Zona Industrial El Cujial<br>Calle Principal, Galpon No. 5<br>Santa Teresa del Tuy<br>Venezuela                            | Attn. : Mr. Paul E. Britt<br>Tel. : 0239 231 1240<br>Fax : 0239 231 7367<br>E-mail : ciacven@hotmail.com  | Brass castings.   |
| Ven-American, C.A.                          | Av. Sur 4, Qta.Crespo<br>Caracas, 1014-A<br>Venezuela  | Attn. : Mr. Jose Mereb/<br>Mr. Steven Kruss<br>Tel. : 58 212 481 0921<br>Fax : 58 212 481 1768<br>E-mail : skruss@venamerican.com.ve<br>jmereb@venamerican.com.ve<br>Website : www.venamerican.com.ve | Engine parts, suspension parts, auto electricals.   |
| Corporacion VP, S.A.                        | Av. Romulo Gallegos entre<br>Carreras 28 y 29<br>No. 28-66, Barquisimeto<br>Edo. Lara, Venezuela                           | Attn. : Mr. Edgar R. Palencia V.<br>Tel. : 0251 4453334, 0414 3509494<br>Fax : 0251 4464485<br>E-mail : erpalencia@hotmail.com  | Engine & transmission parts, suspension & steering parts for light trucks and cars of American, Korean & Japanese make. |

## West Indies

|                             |   |   |   |
|-----------------------------|---|---|---|
| Active General Traders Ltd. | 23 Spring Gardens Balmain, Couva<br>Trinidad<br>West Indies | Attn. : Mr. Danny Balkissoon<br>Tel. : 868 679 8327<br>Fax : 868 679 8343<br>E-mail : activegen@tstt.net.tt | Engine parts, brakes, shock absorbers, lights & horns for Japanese medium trucks, forged fittings & flanges for oil pipeline. |
|-----------------------------|---|---|---|



## INDIA ENGINEERING MEET & EXHIBITION

(22nd to 25th January, 2007)

**4 Days Action Packed B2b interactions of  
Buyer Seller Meets • Exhibition • Seminars**

A Platform for building Business Contacts with approx. 400 Leading Businessmen viz. Importers, Buyers, Dealers, Distributors and Wholesalers of Engineering Products from America, Europe, Africa, Latin America, ASEAN, Australia & New Zealand and CIS Countries.

### Venue

India Expo Centre  
New Delhi-Greater Noida Expressway

**This is a unique opportunity to showcase India's Engineering Capabilities**

Members are cordially invited to enlist their participation for the mega event  
"India Engineering Meet & Exhibition"

### Participation Fee

#### Option I : Rs. 1,00,000/- per Participating Company

This fee will include participation in 5 BSMs (Maximum 20 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days to provide an opportunity to interact with approx. 400 Overseas Buyers, Domestic Business Visitors, Government Officials, Diplomats from Embassies etc.

#### Option II : Rs. 80,000/- per Participating Company

This fee will include participation in 3 BSMs (Maximum 12 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days.

Additional Space may be booked in multiples of 3 sq. mtrs. @ Rs. 10,000/- per sq. mtr.

Bare Space may be booked @ Rs. 8,000/- per sq. mtr. with minimum Space of 27 sq. mtrs.

**Early Bird Incentive** : Rs. 10,000/- per participating Company (**Option I**) and Rs. 5,000/- per participating Company (**Option II**) up to 30th November, 2006 only.

**For further details & enlistment, please contact :**

**C. S. Shukla**

*Executive Director*

**Engineering Export Promotion Council**

Vandhna (4th Floor), 11-Tolstoy Marg, New Delhi 110 001

Tel. : 91-11-23711124/25, 23353353, Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in / csshukla@eepc.gov.in

Website : <http://www.eepcindia.org> / [www.indiaengineeringmeet.com](http://www.indiaengineeringmeet.com)

*Note : Council reserves the right to accept or reject participation of any Indian company.*

## INDIA ENGINEERING MEET & EXHIBITION

(22nd to 25th January, 2007)

Engineering Export Promotion Council is pleased to announce one of its mega events “India Engineering Meet & Exhibition”, to be held at India Expo Centre, New Delhi-Greater Noida Expressway from 22nd to 25th January, 2007. Member-exporters have the golden opportunity to meet a wide spectrum of buyers from Africa, Latin America, ASEAN+2, CIS, America and Europe at one single point.

### India’s Engineering Exports

Exports of engineering goods and services from India have reached to US\$ 19.8 billion in the year 2005-06 and registered a robust growth of 24.68%.

| <i>Region</i>            | <i>Engineering Exports in Million US\$</i> |                 |                 |
|--------------------------|--|-----------------|-----------------|
|                          | <i>2003-04</i>                             | <i>2004-05</i>  | <i>2005-06</i>  |
| Europe                   | 2398.29                                    | 3900.95         | 4307.95         |
| USA & Canada             | 1411.40                                    | 2472.43         | 2892.19         |
| ASEAN+2                  | 1225.06                                    | 1911.00         | 2695.63         |
| AFRICA                   | 1158.66                                    | 1782.45         | 2294.01         |
| LAC Region               | 210.13                                     | 461.57          | 572.12          |
| CIS Region               | 79.74                                      | 110.90          | 186.86          |
| Others – Asia & Services | 5069.51                                    | 4754.94         | 6234.56         |
| <b>Total</b>             | <b>11552.79</b>                            | <b>15394.24</b> | <b>19183.32</b> |

The trend of growth in exports of engineering goods and services over the last three years indicates a steady growth of above 20%. In terms of regional groupings, the most important three markets - NAFTA, EU and ASEAN accounted for more than 47% of the Indian engineering exports. The most important individual market remains the United States, which accounts for more than 14% of the total exports of engineering products and services from India. The European Union in particular the UK, Germany, France, Belgium and Italy are the most important contributors to the engineering exports basket of India. It is notable that South Africa and Nigeria have emerged as top destinations in the African markets. Certain important countries of Indian exports that are primarily trading centres for further distribution include the UAE and Singapore.

Indian exports have shown a higher year - to - year increase in terms of global market share of engineering exports, however, this remains a low at about 0.47%. In order to foster the engineering exports growth, the Council continues its endeavour to double exports of engineering items from India in next 5 years and to take India’s share in the world engineering close to 1%.

### India Engineering Meet and Exhibition

The Council has been organising the Buyer Seller Meets periodically to benefit its members. Indo-LAC, Afro-India, Euro-India, Indo-ASEAN, Indo-CIS and Indo-NAFTA etc. have been successfully organized by the Council in the recent past. However, this year being a “Golden Jubilee” year of the Council, it has been decided to coincide 5 BSMs together along with the exhibition and organize a mega event “INDIA ENGINEERING MEET AND EXHIBITION”. The Council is planning this event to be a regular feature of the Council’s promotional activity for its members.

### Buyer Seller Meets

The details of the Buyer Seller Meets (BSM) are given below :

| <i>S. No.</i> | <i>Buyer Seller Meet</i>                  | <i>Tentative Dates</i>        |
|---------------|---|-------------------------------|
| BSM- 1        | Afro-India Buyer Seller Meet              | Monday, 22nd January, 2007    |
| BSM- 2        | Indo-ASEAN Buyer Seller Meet              | Tuesday, 23rd January, 2007   |
| BSM- 3        | Indo-CIS Buyer Seller Meet                | Wednesday, 24th January, 2007 |
| BSM- 4        | Indo-LAC Buyer Seller Meet                | Wednesday, 24th January, 2007 |
| BSM- 5        | Buyer Seller Meet of Europe, USA & Canada | Thursday, 25th January, 2007  |

**A participating company can nominate only one delegate per BSM. However, the company can depute additional personnel to man their company’s booth.**



## Exhibition

The Council has booked 6,900 sq. mtrs. space for organizing the Exhibition in Hall Nos. 2 & 4 of India Expo Centre. The participation will be limited to 250 Indian companies only. The exhibitors will have the opportunity to :

- Meet more than 400 overseas buyers in just four days
- Make face-to-face contacts with potential buyers
- Launch new products/generate new business
- Raise Industry awareness of your company
- Communicate with current clients
- Identify new agents and distributors
- Attract media attention
- Demonstrate technological developments

The exhibition will be primarily focused on serious Business Visitors – Chief Executive Officers/Business Heads, Sourcing/Vendor Development Executives, Technical Experts & Consultants, Officials from Public Sector Undertakings, Government Officials, Diplomats from Embassies etc.

The built-up booth of 9 sq. mtrs. in size (3m x 3m) will include carpeted floor, one-plug socket, two spotlights, three plastic chairs, one table, one ashtray, one waste basket, one catalogue display stand and fascia. In the event of additional space requirement, minimum space in the multiple of 3 sq. mtrs. may be booked. Any additional furniture/accessories required will be charged extra.

## Seminars

The International Conferences & Seminars on the topical issues related to the latest trends in the engineering industry will be organized coinciding with the event.

## Thrust Products for India Engineering Meet & Exhibition

### A. Capital Goods

- Cement Machinery
- Chemical, Paper, Water Treatment Plant
- Commercial Vehicles including Jeeps, Cars etc.
- Construction Machinery including Earth Moving Equipment, Cranes, Lifts and Winches etc.
- Electric Power Equipments
- Electric Wires & Cables
- Fencing Structures
- Food Processing
- Heating & Cooling Equipment
- Knitting Machinery
- Machine Tools and Accessories
- Other Industrial Machinery
- Pharmaceutical Machinery
- Sugar Machinery
- Textile & Jute Mill Machinery
- Tractors & Agricultural Equipment
- Transmission Line Towers & Parts
- Two and Three Wheelers

### B. Primary Iron & Steel and related items

- Bolts, Nuts, Screws and other Fasteners
- Bright Bars
- Electrodes
- Ferrous Hollowware
- Forgings
- Industrial Castings
- Prime Iron & Steel
- Railway Track Materials
- S. S. Utensils
- Sanitary Castings
- Steel Furniture & Other Steel Products
- Steel Pipes and Tubes
- Steel Wire including Wire Nails & Nettings etc.
- Wire Ropes & Strands

### C. Non-Ferrous Metals & Products

- Aluminium & Aluminium Products
- Other Non-Ferrous Metals Products

### D. Consumer Durables

- Air Compressors
- Auto Parts
- Bicycle & Parts
- Cutting Tools and Steel Files
- Dry & Storage Batteries
- Electric Fans & Parts
- Electrical Manufactures
- Hand Tools
- I. C. Engines & Parts
- Mechanical Pumps
- Mica & Mica Products
- Office Equipment
- Scientific, Surgical & Other Instruments
- Sewing Machines & Needles etc.

### E. Other Engineering Products



### Exhibition Venue

India Expo Centre, New Delhi-Greater Noida Expressway  
Plot No. 25,27,28,29, Knowledge Park-II  
Dist. Gautam Budh Nagar, Greater Noida, UP  
Tel. : 95120- 2328011-20  
Fax : 95120-2328010  
Website : www.indiaexpoctr.com

For the convenience of Indian participants, the Council has made arrangements for coaches from different destinations in Delhi for attending the exhibition. The shuttle services will also be available from Sector 44 Noida (Starting point of Greater Noida Expressway) to India Expo Centre, Greater Noida on regular intervals.

### Dates & Duration

22nd to 25th January, 2007 (Monday to Thursday, 4 days)  
9:30 A.M. to 5:00 P.M.

### Participation Charges

#### Option I : Rs. 1,00,000/- per Participating Company

This fee will include participation in 5 BSMs (Maximum 20 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days to provide an opportunity to interact with approx. 400 Overseas Buyers, Domestic Business Visitors, Government Officials, Diplomats from Embassies etc.

#### OPTION II : Rs. 80,000/- per Participating Company

This fee will include participation in 3 BSMs (Maximum 12 Meetings) + Built up Booth of 9 sq. mtrs. for 4 exhibition days.

**The confirmations received well in advance will help us in selecting the Overseas Buyers as per business activities and areas of specialisation of participating companies.**

Additional Space may be booked in multiples of 3 sq. mtrs. @ Rs. 10,000/- per sq. mtr.

Bare Space may be booked @ Rs. 8,000/- per sq. mtr. with minimum Space of 27 sq. mtrs.

### Payment and Cancellation

- Amount payable at the time of booking Rs. 50,000/- (Fifty Thousand only).
- 50% cancellation charge applicable if reservation is cancelled before *30th November, 2006*. Any cancellation after this date would result in 100% forfeiture of the paid amount.
- The balance payments have to be paid by *15th December, 2006*.

### Selection Criteria for Indian Participating Company

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to International Standards (like ISO, QS, etc.), foreign collaboration, and annual export.

### Selection Criteria for Overseas Buyers

In order to ensure that buyers of repute and interest are invited to attend the proposed BSM, the Council has devised a questionnaire, which will be circulated through Council's Overseas Offices, Indian Missions, Associations and Chambers of Commerce to the prospective buyers. On receipt of the filled-in questionnaire, the Council would finally select the buyers keeping in view the interest of member-exporters so that one to one meetings may result into some concrete business at the end of the meet.

### Publicity

Council will undertake wider publicity campaign for this event through various media in India and abroad through its overseas offices.

Please send the Application Form duly filled in to :

**C. S. Shukla**

*Executive Director*

**Engineering Export Promotion Council**

Vandhna (4th Floor), 11, Tolstoy Marg, New Delhi-110 001

Tel. : 91-11-23711124/25, 23353353

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

**COUNCIL RESERVES THE RIGHT TO ACCEPT OR REJECT PARTICIPATION OF ANY INDIAN COMPANY.**

## Application Form

### INDIA ENGINEERING MEET AND EXHIBITION (22nd to 25th January, 2007)

|  |   |                                  |   |
|--|---|----------------------------------|---|
| Name of the Company<br>(In Block Letters)  |   |                                  |   |
| Address<br>(In Block Letters)  |   |                                  |   |
|  | City  |                                  | Pin Code  |
| Phone (with STD Code)  |   | Fax No.                          |   |
| E-mail   |   | Website                          |   |
| Name(s) of the Executive(s) with Designation(s) attending the India Engineering Meet | 1.  |                                  | 3.  |
|  | 2.  |                                  | 4.  |
| Items Manufactured/Exported<br>(HS Codes if possible)                                |   |                                  |   |
| Industrial Application   |   |                                  |   |
| Foreign Collaborations if any, please specify  |   |                                  |   |
| Annual Turnover in US\$  |   | Annual Export in US\$            |   |
| Countries of Export  |   |                                  |   |
| International Accreditations<br>(ISO, QS, etc.)                                      |   |                                  |   |
| Nature of Business<br>(Please tick mark)   | Manufacturer  |                                  |   |
|  | <input type="checkbox"/> SSI  | <input type="checkbox"/> Non-SSI | <input type="checkbox"/> Merchant <input type="checkbox"/> Export House |
| Option of Participation  | Option I <input type="checkbox"/> Option II <input type="checkbox"/>  |                                  |   |
|  | <b>Please tick mark preferred BSM for Option II :</b><br><input type="checkbox"/> Afro-India <input type="checkbox"/> India-ASEAN <input type="checkbox"/> Indo-CIS <input type="checkbox"/> Indo-LAC<br><input type="checkbox"/> Indo Europe, USA and Canada |                                  |   |
| Area of specific interest for this BSM/Meet  |   |                                  |   |

**Signature with Office Seal**

**N.B. :** Following should be sent with this Form :

1. Two passport size colour photographs of each participant with their names at the back of the photographs.



**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Public Notice No. 70(RE-2006)/2004-2009**

Dated 21st November, 2006

In exercise of powers conferred under Paragraph 2.4 of the Foreign Trade Policy, 2004-09, the Director General of Foreign Trade hereby makes the following amendments in the Handbook of Procedures (Volume-1) :

2. In Paragraph 2.21.1 of the Handbook of Procedures, Volume 1, 2004-09, the name of the Agreement “**Bangkok Agreement**” stands replaced by the word “**Asia-Pacific Trade Agreement (APTA)**”.
3. In Paragraph 2.21.1(d) of the Handbook of Procedures, Volume 1, 2004-09, the name of the Agreement “**Bangkok Agreement**” stands replaced by the word “**Asia-Pacific Trade Agreement (APTA)**” both in the sub-heading and in the Sub-Para.
4. Consequent upon the above amendment in Paragraph 2.21.1(d), in the heading of Appendix 4-B of the Handbook of Procedures, Volume 1, 2004-09 the words “**Bangkok Agreement**” stands replaced by “**Asia-Pacific Trade Agreement (APTA)**”.

Sd/-  
(B. S. MEENA)  
Director General of Foreign Trade

(File No. 01/94/162/507/AM07/PC-I)

**Government of India  
Ministry of Finance  
Department of Revenue  
New Delhi**

**Notification No. 115/2006-Customs (N.T.)**

Dated 22nd November, 2006

*Ministry of Finance, Department of Revenue, Government of India, New Delhi vide its Notification No. 115/2006-Customs (N.T.) dated 22nd November, 2006 has made the following amendments in the Notification No. 81/2006-Customs (N.T.), dated the 13th July, 2006. Amendments with reference to engineering products are reproduced below :-*

G. S. R. (E). - In exercise of the powers conferred by Sub-Section (3) of Section 75 of the Customs Act, 1962 (52 of 1962), Sub-Section (2A) of Section 37 of the Central Excise Act, 1944 (1 of 1944) and Sub-Section 3 of Section 94 of the Finance Act, 1994 (32 of 1994) and in pursuance of rule 3, 4 and 5 of the Customs, Central Excise Duties and Service Tax Drawback Rules, 1995, the Central Government, hereby makes the following amendments in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 81/2006-Customs (N.T.), dated the 13th July, 2006 (hereinafter referred to as the said Notification), with effect from 15th day of July, 2006, namely :-

- (2) In the Schedule to the said Notification, -
  - (c) in Chapter 83, for the entries in columns 4 and 5 against tariff item 831001, the entries “12.5%” and “65” shall respectively be substituted;
  - (d) in Chapter 84,-
    - (i) after tariff item 841402 and the entries relating thereto, the following tariff item and the entries shall be inserted, namely,-

| 1.      | 2.           | 3. | 4.  | 5. | 6.   | 7. |
|---------|--------------|----|-----|----|------|----|
| “841403 | Bicycle pump |    | 11% |    | 11%” |    |

(ii) for tariff item 843202 and the entries relating thereto, the following tariff items and the entries shall be substituted namely :-

| 1.      | 2.                                      | 3. | 4.   | 5.   | 6.   | 7.   |
|---------|---|----|------|------|------|------|
| “843202 | Tail Wheel (Rubber Wheel made of steel) | MT | 8.6% | 4300 | 2%   | 1000 |
| 843203  | Harrow Disc/Disc Blade (plain)          | MT | 8.9% | 5200 | 2%   | 1200 |
| 843204  | Harrow Disc (Notched)                   | MT | 9.9% | 6100 | 2%   | 1200 |
| 843205  | Others                                  |    | 1%   |      | 1% ” |      |

(e) in Chapter 87, tariff items 8708043, 8708046 and 8708047 and the entries relating thereto shall be omitted.

**Note :** The principal Notification No. 81/2006-Customs (N.T.) was published in the Gazette of India vide number G.S.R. 420(E), dated the 13th July, 2006.

**Government of India  
Ministry of Finance  
Department of Revenue  
New Delhi**

**Notification No. 116/2006-Customs (N.T.)**

Dated 22nd November, 2006

*Ministry of Finance, Department of Revenue, Government of India, New Delhi vide its Notification No. 116/2006-Customs (N.T.) dated 22nd November, 2006 has made the following amendments in the Notification No. 81/2006-Customs (N.T.), dated the 13th July, 2006. Amendments with reference to engineering products are reproduced below :-*

G. S. R. (E). - In exercise of the powers conferred by Sub-Section (2) of Section 75 of the Customs Act, 1962 (52 of 1962), Sub-Section (2) of Section 37 of the Central Excise Act, 1944 (1 of 1944) and Sub-Section (2) of section 94 of the Finance Act, 1994 (32 of 1994) read with rule 3 and rule 4 of the Customs, Central Excise Duties and Service Tax Drawback Rules, 1995, the Central Government, hereby makes the following amendments in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 81/2006-Customs (N.T.), dated the 13th July, 2006 (hereinafter referred to as the said Notification), namely :-

(2) In the Schedule to the said Notification,-

(e) in chapter 81, for the tariff items and the entries relating thereto, following tariff items and the entries shall be substituted, namely :-

| 1.    | 2.   | 3. | 4.   | 5.  | 6.   | 7.  |
|-------|--|----|------|-----|------|-----|
| “8101 | Tungsten (wolfram) and articles thereof, excluding waste and scrap | KG | 2.5% | 40  | 2.5% | 40  |
| 8102  | Molybdenum and articles thereof, excluding waste and scrap         | KG | 2.5% | 104 | 2.5% | 104 |
| 8103  | Tantalum and articles thereof, excluding waste and scrap           | KG | 2.5% | 94  | 2.5% | 94  |
| 8104  | Magnesium and articles thereof, excluding waste and scrap          | KG | 2.5% | 5.5 | 2.5% | 5.5 |

| 1.   | 2.   | 3. | 4.   | 5.  | 6.    | 7.  |
|------|--|----|------|-----|-------|-----|
| 8105 | Cobalt mattes and other intermediate products of cobalt metallurgy; cobalt and articles thereof, excluding waste and scrap   | KG | 2.5% | 140 | 2.5%  | 140 |
| 8106 | Bismuth and articles thereof, excluding waste and scrap  | KG | 2.5% | 24  | 2.5%  | 24  |
| 8107 | Cadmium and articles thereof, excluding waste and scrap  | KG | 2.5% | 1.9 | 2.5%  | 1.9 |
| 8108 | Titanium and articles thereof, excluding waste and scrap   | KG | 2.5% | 93  | 2.5%  | 93  |
| 8109 | Zirconium and articles thereof, excluding waste and scrap  | KG | 2.5% | 3.4 | 2.5%  | 3.4 |
| 8110 | Antimony and articles thereof, excluding waste and scrap   | KG | 2.5% | 3   | 2.5%  | 3   |
| 8111 | Manganese and articles thereof, excluding waste and scrap  | KG | 2.5% | 3.7 | 2.5%  | 3.7 |
| 8112 | Beryllium, chromium, germanium, vanadium, gallium, hafnium, indium, niobium (columbium), rhenium and thallium, and articles of these metals, excluding waste and scrap |    | 2.5% |     | 2.5%  |     |
| 8113 | Cermets and articles thereof, excluding waste and scrap  |    | 2.5% |     | 2.5%” |     |

**Note :** The principal Notification No. 81/2006-Customs (N.T.) was published in the Gazette of India vide number G.S.R. 420 (E), dated the 13th July, 2006.

**F. No. 156/5/2006-CX-4  
Government of India  
Ministry of Finance  
Department of Revenue  
New Delhi**

**Circular No. 838/15/2006-CX**

Dated 16th November, 2006

Representations have been received in the Board that certain field formations are proposing to charge excise duty on agricultural tractors on the ground that besides agricultural work, these tractors are used for haulage of farm products, fertilizers, etc. thereby qualifying as “road tractors for semi-trailers” attracting Central Excise Duty @ 16%. “Road tractors for semi-trailers” attract Central Excise Duty at the rate of 16%, if the engine capacity is more than 1800 cc.

2. Tractors falling under Chapter heading 8701 were exempted from excise duty in Budget 2004-05 with the intention to give exemption to agricultural tractors, in order to encourage farm sector. A tractor primarily designed and meant for agriculture purposes can also be incidentally used to take goods to the nearest market. But that is an incidental use, and such tractors are not primarily designed to haul trailers. Therefore, incidental use of hauling trailers will not put such tractors in dutiable category. Therefore primary use of tractor should be the deciding factor.

*Sd/-*  
(DILIP GOYAL)

**F. No. 156/5/2006-CX-4**  
**Government of India**  
**Ministry of Finance**  
**Department of Revenue**  
**New Delhi**

**Circular No. 839/16/2006-CX**

Dated 16th November, 2006

**Exemption from Central Excise Duty to parts falling under any Chapter, when used within the factory of production for manufacture of goods of heading 8701 – regarding**

Some doubts have been expressed as to whether parts falling under Chapters other than 87, when used within the factory of production for manufacture of goods of heading 8701 are eligible for the exemption under Notification No. 6/2002-CE dated 1.3.2002 (Sr. No. 296) and Notification No. 6/2006-CE dated 1.3.2006 (Sr. No. 92).

2. For the purposes of classification, goods excluded by Note 2(e) of Section XVII cannot be classified as parts under Chapter 87. For example, Internal Combustion (IC) Engines are liable to be classified under 8407 or 8408. If IC engines are used as a part for manufacturing tractors falling under 8701, then there was a possibility of classifying such engines under heading 8708, which reads "Parts and accessories of the motor vehicles of heading 8701 to 8705". However, the effect of Note 2(e) of Section XVII is to ensure that such IC engines used in manufacturing tractors do not get classified as "parts/parts & accessories" under heading 87.08. Instead, such IC engines would remain classified under 8407 or 8408.

3. Notification No. 6/2002-CE dated 1.3.2002 (Sr. No. 296) and the Notification No. 6/2006-CE dated 1.3.2006 (Sr. No. 92) exempt parts, falling under any chapter, used within the factory of production for manufacture of goods of heading 8701. In view of this specific provision, goods falling under any Chapter, so long as they are parts of goods of heading 8701, will be covered by the said Notifications subject to fulfillment of other conditions prescribed in the said Notifications. For example, IC Engines, when used within the factory of production for manufacture of tractors falling under heading 8701, will be classifiable under Chapter 84, and will be covered by the said Notifications subject to fulfillment of other conditions.

Sd/-  
(DILIP GOYAL)

Under Secretary to the Government of India



**Forex News**

The spot rupee opened at 4.96/98, reached a low of 45.06/07, rose to 44.87/88 before closing at 44.90/91 to a dollar.

The annualised premiums for six-month and one-year forward dollars closed at 2.03 per cent and 1.83 per cent, respectively.

(Source : Business Standard, Kolkata dated 18/19th November, 2006)



**Forex Rates**

| Currency           | T.T. Buying | T.T. Selling |
|--------------------|-------------|--------------|
| Australian Dollar  | 34.2450     | 34.7650      |
| British Pound      | 84.5775     | 85.5175      |
| Canadian Dollar    | 38.9775     | 39.5675      |
| Danish Krone       | 7.6750      | 7.7950       |
| Euro               | 57.3225     | 57.9600      |
| Hong Kong Dollar   | 5.7250      | 5.8150       |
| Japanese Yen       | 37.8350     | 38.4100      |
| New Zealand Dollar | 29.6300     | 38.0800      |
| Singapore Dollar   | 28.6375     | 29.0725      |
| Swedish Krona      | 6.3075      | 6.4050       |
| Swiss Franc        | 35.8725     | 36.4175      |
| UAE Dirham         | 12.1425     | 12.3275      |
| US Dollar          | 44.7925     | 45.1300      |

(Source : The Economic Times, Kolkata dated 21st November, 2006)

## Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

### Mandi Gobindgarh

### Open Market Rates of Rerollables (November 04, 2006)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

|                                     |                                       |                               |          |
|-------------------------------------|---------------------------------------|-------------------------------|----------|
| <b>Ingots</b>                       | <b>Blooms</b>                         | <b>Rej. Wheel (Big)</b>       |          |
| Arc/Ind. Furnaces                   | Above 251 mm Bloom (HC) 25,950/-      | Rej. Wheel (Small)            | 18,300/- |
| round quality (21x25) 22,600/-      | Above 251 mm Bloom (MS) 25,950/-      | Cut Tyre (Big)                | 19,700/- |
| structural quality (28x30) 22,550/- | Bloom 160x250 mm (DSP) 25,900/-       | Cut Tyre (Small)              | 19,500/- |
| Low carbon (12x16) 23,000/-         | 130/135/140 mm (Tisco) MS –           | <b>Melting Scrap (F.O.R.)</b> |          |
| Semi-low carbon (16x20) 22,550/-    | 150x150 mm Concast (DSP) 29,200/-     | Rolling Mill end              | 18,600/- |
| 5x6 girder quality (28x30) 22,600/- | 150x150 mm MS (SAIL) 29,200/-         | Good Godown                   | 16,900/- |
| Runners/Risers 20,800/-             | Bloom Cut into pcs. (MS) 27,000/-     | Godown Scrap                  | 16,600/- |
| Bones/Clean 19,700/-                | Bloom Cut into pcs. (Medium) 23,900/- | Turning                       | 16,600/- |
| <b>Billets &amp; Squares</b>        | Bloom Cut into (Patra Pass) 24,950/-  | Tin Tapper                    | 15,100/- |
| 50x50x63x63x65x65 mm MS –           | <b>Slabs</b>                          | Sponge Iron                   | 14,800/- |
| 75x75x80x80x90x90 mm MS 23,000/-    | Durgapur Slabs 14"x3" –               | <b>Pig Iron (F.O.R.)</b>      |          |
| 100x100 mm MS 23,000/-              | Durgapur Slabs 23,300/-               | Foundry Grade                 | 20,600/- |
| 125x125 mm MS –                     | Bokaro Slab Heavy 22,700/-            | Steel Grade                   | 18,600/- |
| 100x100 mm Concast-Billets 23,100/- | Tata Concast Slab (Heavy) 22,700/-    | C.I. Turning                  | 15,500/- |
| 100x100 Concast-SAIL DSP 23,000/-   | Skelp Tisco –                         | Degi Scrap                    | 17,700/- |
| H.C. Billet SAIL 150x150 mm –       | <b>Rails</b>                          | Deg Casting                   | 25,000/- |
| H.C. Billets-Tisco 75x75 mm –       | Untested Rail - 75 lbs. 20,000/-      | Ingot Moulds (Old)            | 17,900/- |
|                                     | Untested Rail - 90 lbs. 20,000/-      | Ingot Moulds (New)            | 24,000/- |
|                                     | Untested Rail - 105 lbs. 20,000/-     | Cut Ingot Moulds              | 17,700/- |

### Open Market Rates of Finished Goods (November 04, 2006)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

|   |                    |                     |                      |                      |               |               |                 |                 |               |
|---|--------------------|---------------------|----------------------|----------------------|---------------|---------------|-----------------|-----------------|---------------|
| <b>M. S. Rounds</b>   | <i>4 mm</i>        | <i>5 mm</i>         | <i>6 mm</i>          | <i>8 mm</i>          | <i>10 mm</i>  | <i>12 mm</i>  | <i>16/20 mm</i> | <i>22/25 mm</i> |               |
| Mild  | 2470/-             | 2370/-              | 2280/-               | 2340/-               | 2400/-        | 2530/-        | 2530/-          | 2490/-          |               |
| Medium-Semi   | –                  | –                   | –                    | –                    | 2450/-        | 2530/-        | –               | –               |               |
| Zindi Pass (Drawing)  | –                  | –                   | –                    | 2520/-               | 2520/-        | 2530/-        | 2530/-          | 2510/-          |               |
| Above rates of 6 mm rounds are of length up to 14' Above 18' = 2300/- |                    |                     |                      |                      |               |               |                 |                 |               |
| <b>Heavy Rounds</b>   | <i>28 to 53 mm</i> | <i>63 to 100 mm</i> | <i>110 to 125 mm</i> | <i>140 to 150 mm</i> | <i>165 mm</i> | <i>180 mm</i> | <i>200 mm</i>   |                 |               |
| Mild  | 2490/-             | 2560/-              | 2660/-               | 2710/-               | 2780/-        | 2800/-        | 2820/-          |                 |               |
| <b>M. S. Squares</b>  | <i>4 mm</i>        | <i>5 mm</i>         | <i>6 mm</i>          | <i>8 mm</i>          | <i>10 mm</i>  | <i>12 mm</i>  | <i>16/20 mm</i> | <i>22/25 mm</i> |               |
| Mild  | 2470/-             | 2370/-              | 2280/-               | 2290/-               | 2380/-        | 2510/-        | 2510/-          | 2500/-          |               |
| <b>M. S. Angles</b>   | <i>20 mm</i>       | <i>25 mm</i>        | <i>32 mm</i>         | <i>37 mm</i>         | <i>50 mm</i>  | <i>65 mm</i>  | <i>75 mm</i>    | <i>90 mm</i>    | <i>100 mm</i> |
| 3 mm  | 2600/-             | 2530/-              | 2530/-               | 2530/-               | 2550/-        | 2560/-        | –               | –               | –             |
| 5 mm  | –                  | 2520/-              | 2520/-               | 2510/-               | 2500/-        | 2510/-        | 2510/-          | 2570/-          | 2620/-        |
| 6 mm  | –                  | 2520/-              | 2520/-               | 2510/-               | 2500/-        | 2510/-        | 2510/-          | 2570/-          | 2620/-        |
| <b>M. S. Flats</b>  | <i>20 mm</i>       | <i>25 mm</i>        | <i>32 mm</i>         | <i>37 mm</i>         | <i>50 mm</i>  | <i>65 mm</i>  | <i>75 mm</i>    | <i>100 mm</i>   |               |
| 3 mm  | 2380/-             | 2400/-              | 2420/-               | 2440/-               | 2460/-        | 2700/-        | 2700/-          | 2670/-          |               |
| 5 mm  | 2400/-             | 2520/-              | 2520/-               | 2510/-               | 2510/-        | 2510/-        | 2510/-          | 2520/-          |               |
| 6 mm  | 2400/-             | 2520/-              | 2520/-               | 2510/-               | 2510/-        | 2510/-        | 2510/-          | 2520/-          |               |
| 8 mm  | 2400/-             | 2520/-              | 2520/-               | 2510/-               | 2510/-        | 2510/-        | 2510/-          | 2520/-          |               |
| 10 mm   | –                  | –                   | 2530/-               | 2510/-               | 2510/-        | 2510/-        | 2510/-          | 2520/-          |               |
| 12/25 mm  | –                  | –                   | 2530/-               | 2510/-               | 2510/-        | 2510/-        | 2510/-          | 2520/-          |               |
| 18/19 Gauge   | 2600/-             | 2610/-              | 2620/-               | 2640/-               | 2650/-        | 2750/-        | 2750/-          | 2750/-          |               |

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), November 04, 2006]





## Panel Meeting

### IMPORTANT DECISIONS OF VARIOUS PANEL MEETINGS

#### Important Points Discussed at the Sanitary Castings Panel held on 29th September, 2006 at Kolkata

- To maintain status quo of floor prices for export of Sanitary Castings as per the decision of the last Panel meeting held on 9th May, 2006.

#### Important Points Discussed at the Instruments - all types Panel held on 18th August, 2006 at New Delhi & Steel Forgings - all types Panel held on 27th October, 2006 at Ludhiana

- **Refund of VAT** : Since the implementation of VAT in various states, the issue of non/delayed refund of VAT to exporters is creating financial burden. As the involvement of VAT refund is large in some cases it has affected the exports adversely.
- **Service Tax** : The extension of service tax on activities such as foreign bank service charges, freight charges and the non-availability of refund thereof is also putting financial burden on the member-exporters.

#### Important Points Discussed at the Mica and other Mineral based products Panel held on 31st October, 2006 at Kolkata

- Waiver of 3½% Cess on export of Mica
- Imposition of 8% Excise Duty on Mica

## Important Notice

### Engineering Export Promotion Council

Vanijya Bhavan (1st Floor), International Trade Facilitation Centre, 1/1 Wood Street, Kolkata-700 016

**To**  
**All Members of the Council**

**Sub : Validity of RCMC**

This is to inform you that in line with the Policy Circular No. 11(RE-2006)/2004-2009 dated 28th June, 2006 issued by Directorate General of Foreign Trade, Department of Commerce, Ministry of Commerce & Industry, Government of India to all Export Promotion Councils and Commodity Boards (functioning as EPCs), a decision was taken in the 9th meeting of the Committee of Administration that RCMC would henceforth be issued for the policy period with a condition i.e. "subject to re-validation up to 31st March every year against payment of subscription for the period".

You are requested to take note of the above mentioned decision.

(R. MAITRA)

*Addl. Executive Director & Secretary*

## OFFICE BEARERS OF THE COUNCIL

### CHAIRMAN

#### Rakesh Shah

Phone : Off : 91-33-22872511/22876640/  
22874447/22804929  
Res : 91-33-24071637/1638/24689706  
Fax : Off : 91-33-22875104/22870780  
Res : 91-33-24456925  
E-mail: rakesh@nipaindia.com  
nipha@nipaindia.com

### VICE CHAIRMEN

#### V. S. Anand

##### Indore

Phone : Off : 91-731-2412821/2410568  
Res : 91-731-2561085/2565421  
Fax : 91-731-2411988  
E-mail: ail@sancharnet.in

##### Mumbai

Phone : Off : 91-22-23828972  
Res : 91-22-26498515  
Fax : 91-22-23854038

#### Mahesh K. Desai

Phone : Off : 91-40-27615131/27617098  
Res : 91-40-27765793  
Fax : 91-40-27614376  
E-mail: hyd1\_meera@sancharnet.in

### REGIONAL CHAIRMEN

#### Eastern Region

##### R. P. Sehgal

Phone : Off : 91-33-22878229/22902256  
Res : 91-33-22407094  
Fax : 91-33-22879938  
E-mail: carcast@vsnl.net

#### Northern Region

##### S. C. Ralhan

Phone : Off : 91-161-2673805/806/2670219  
Res : 91-161-2670129/2672542  
Fax : 91-161-2671049/2676817  
E-mail: sritools@jla.vsnl.net.in

#### Southern Region

##### B. Chandrasekharan

Phone : Off : 91-80-26570711/12  
91-80-26570718 (D)  
Res : 91-80-26764665  
Fax : 91-80-26570713/14  
E-mail: sai\_bcn@yahoo.com  
kwkpv1@blr.vsnl.net.in

#### Western Region

##### Kuldip Singh Chadha

Phone : Off : 91-22-66355155/56/57  
66355869 (D)  
Res : 91-22-23516865/23514408  
Fax : 91-22-23854428  
E-mail: chadha@nikkobearings.com

## EEPC OFFICES IN INDIA AND ABROAD

C. S. Shukla  
*Executive Director*  
Engineering Export Promotion Council  
Vandhna (4th Floor), 11 Tolstoy Marg  
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