



## Highlights

### India Pavilion at FERROFORMA 2007, Bilbao

EEPC is organising an India Pavilion at FERROFORMA 2007, Bilbao, Spain to be held on March 7-10, 2007. Members are requested to enlist their participation within 15th January, 2007.

### India Engineering Center (IEC) at Johannesburg

India Engineering Center (IEC), Johannesburg, South Africa is aimed at providing warehousing, showcasing and distribution of products. Members willing to avail of this facility may contact Council's offices immediately.

### Govt. Notifications

**Notification No. 31/2006-Central Excise (N.T.) dated 30.12.2006** – Amendment in the CENVAT Credit Rules, 2004.

**Notification No. 49/2006-Central Excise dated 30.12.2006** – Changes in Excise Tariff.

**Notification No. 136/2006-Customs (N.T.) dated 28.12.2006** – Drawback Rates – Changes in Customs Tariff not to effect.



Shri Nirupam Sen, Hon'ble Minister of Commerce & Industries, Government of West Bengal, inaugurating the EEPC (ER) Award Presentation Function by lighting the lamp at Kolkata on 18th December, 2006. Also seen in the picture (L to R) Shri B. N. Agarwal, Dy. Regional Chairman, EEPC (ER), Shri R. P. Sehgal, Regional Chairman, EEPC (ER), Ms. Anima Pandey, Regional Director, EEPC (ER), Shri Rakesh Shah, National Chairman, EEPC.

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For information about  
India Engineering Meet & Exhibition  
visit : [www.indiaengineeringmeet.com](http://www.indiaengineeringmeet.com)

For information about India Engineering Center,  
Chicago  
visit : [www.indiaengineeringchicago.com](http://www.indiaengineeringchicago.com)

## Chairman's Pen



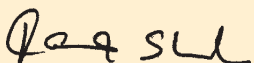
*My dear fellow exporters,*

*It fills my heart with great pleasure to share that Council's Golden Jubilee will be celebrated in New Delhi on 23rd January, 2007 and Hon'ble President of India Dr. A. P. J. Abdul Kalam has kindly consented to be the Chief Guest on this august occasion. This function will also be attended by Shri Kamal Nath, Minister for Commerce & Industry, Government of India and many other dignitaries besides more than 300 foreign delegates and Indian participants who will be gather to participate in three day India Engineering Meet & Exhibition, scheduled from 22nd to 24th January, 2007. All the former Chairmen and former Executive Directors of the Council will be felicitated on this occasion. This event is a unique in its own way in Council's history and will surely benefit all the Indian companies who have confirmed their participation. I look forward to your whole hearted support from all of you to make this event a grand success.*

*The office of the Director General of Foreign Trade (DGFT) is gradually transforming into a facilitating body for export, working in a more promotional role from the current role of a policy maker. Shri B. S. Meena, DGFT recently said that "we are heading towards making our procedures more comprehensive and transparent." He also informed that the government is working on bridging the last mile gap between the EDI system and the Custom.*

*However, the silence from the Government on the issue of DEPB is slightly disturbing. Though the DGFT, Shri B. S. Meena has met exporters in two separate meetings, no outcome is known yet on the future of DEPB. The Scheme is likely to be replaced by another suitable and WTO compatible scheme but non-resolution of certain issues is delaying the introduction of new scheme.*

*Yours sincerely,*

  
(RAKESH SHAH)



## EEPC Invites Participation for India Pavilion at FERROFORMA 2007 (International Hardware Exhibition) at Bilbao, Spain (7 - 10 March, 2007)

EEPC is pleased to announce taking part in **FERROFORMA 2007** to be held at Bilbao Exhibition Centre, Bilbao, Spain from 7th March to 10th March, 2007.

FERROFORMA 2007 will bring together manufacturers, distributors and trade professionals for all kinds of industries and general usages. There is a tremendous flow of serious trade visitors at this Expo. In the last FERROFORMA 25,000 visitors visited at the Bilbao Exhibition Centre. The total number of exhibitors, 53% of participation was international, representing a trend over time growth of 19%.

### Economy & Indo-Spanish Trade

Today, the economy of Spain is the fifth largest in Europe, accounting for around 9% of EU output. Per capita income, at 78% of the EU average is among the lowest in the EU, although it is well ahead of Ireland, Portugal and Greece. Spain's main trading partners are France, Germany and Italy.

Spain is emerging as an important trading partner of India. India's total exports to Spain in 2005-06 were worth US\$ 1562.56 million, of which exports of engineering goods were at a level of US\$ 227.86 million, indicating a share of 14.58%. India's total imports from Spain in 2005-06 were US\$ 576.31 million, of which US\$ 272.22 million were engineering items.

Manufactures of metals, transport equipment, primary & semi-finished iron & steel and machinery & instruments (in order of importance) formed 94% of total exports of engineering goods from India to Spain in 2005-06.

### Product Categories

This event provides a unique opportunity to the Indian manufacturer exporters to specially penetrate in the Spanish market. However, the following are the fast moving products in this exhibition :

- Builders' Hardware, Locks and Padlocks including Security Systems
- Hand, Small and Cutting Tools
- Wood Working Machinery
- Other Industrial Machinery
- Machine/Power Tools
- Industrial Fasteners
- Industrial Equipment
- Shop Equipment

### Venue

Bilbao Exhibition Centre, Bilbao, Spain

### Date

Wednesday, 7 March, 2007 to Saturday, 10 March, 2007

### Participation Charges

Rs. 12,500/- per sq. mtr.

- A minimum of 9 sq. mtrs. is to be booked
- Additional space is to be booked in multiples of 3 sq. mtrs.

### Display Booth

The 9 sq. mtrs. booth would include the following :

- Space rental
- Back & Sidewall panels
- One 220 W AC plug
- Daily cleaning of the stand
- Fascia Board with company name
- One 100 W Spotlight per 2 sq. mtrs.
- Carpeting
- 1 Table & 4 chairs
- 1 Waste basket

### Mode of Payment

Full payment is to be made along with the filled-up Application Form **latest by 15th January, 2007** by Demand Draft/Cheque drawn in favour of *Engineering Export Promotion Council, payable at New Delhi.*

### Reservation and Cancellation

- Reservation requests will be considered only after receiving payments in full.
- No refund will be made for any cancellation after 15th January, 2007.
- Acceptance of application and allocation of space will be at the sole discretion of the Council.

### MDA Entitlements

All eligible participants will be entitled to get MDA Grant as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of Rs. 80,000/-.

Further, eligibility for MDA Grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from Council's Website : [www.eepcindia.org](http://www.eepcindia.org) or respective Regional and Sub-Regional Offices of EEPC.

### Submission of Application

Interested firms may send their duly filled in complete application (as per the Application Form), along with the requisite payment, by **15th January, 2007** to –

**Shri C. S. Shukla**

*Executive Director*

**Engineering Export Promotion Council**

Vandhna (4th Floor), 11 Tolstoy Marg, New Delhi - 110 001

Tel. : 91-11-23711124/25, 23353353

Fax : 91-11-23310920

E-mail : [eepcto@eepc.gov.in](mailto:eepcto@eepc.gov.in)

Website: [www.eepcindia.org](http://www.eepcindia.org)

**Application Form****EEPC Invites Participation for India Pavilion at FERROFORMA 2007****Bilbao, Spain (7 - 10 March, 2007)**

|  |   |  |  |                                       |
|--|---|--|--|---------------------------------------|
| Name of the Company  | : |  |  |                                       |
| Postal Address   | : |  |  |                                       |
| Phone (with area code)   | : |  |  |                                       |
| Fax (with area code)   | : |  |  |                                       |
| E-mail   | : |  |  |                                       |
| Website  | : |  |  |                                       |
| Total Space required (sq. mtrs.)                                 | : |  |  |                                       |
| Name & Designation of the Chief Executive                        | : |  |  |                                       |
| Name & Designation of the Participant                            | : |  |  |                                       |
| Type of Units  | : | <input type="checkbox"/> SSI                   | <input type="checkbox"/> Non-SSI           |                                       |
| Status   | : | <input type="checkbox"/> Manufacturer/Exporter | <input type="checkbox"/> Merchant Exporter | <input type="checkbox"/> Export House |
| Total Annual Export<br>(in Million US\$)                         | : | <u>2003-2004</u>                               | <u>2004-2005</u>                           | <u>2005-2006</u>                      |
| Total Export to European countries<br>(in Million US\$)          | : | <u>2003-2004</u>                               | <u>2004-2005</u>                           | <u>2005-2006</u>                      |
| Foreign Collaboration, if any                                    | : |  |  |                                       |
| Products Manufactured/Exported                                   | : |  |  |                                       |
| Countries of Export  | : |  |  |                                       |
| Accreditation to International Standards<br>(like ISO, QS, etc.) | : |  |  |                                       |
| Nature of Display  | : | <u>Display of Samples</u>                      | <input type="checkbox"/>                   |                                       |
|  |   | <u>Display of Posters</u>                      | <input type="checkbox"/>                   |                                       |

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal : \_\_\_\_\_

## INDIA ENGINEERING CENTER (IEC) at Johannesburg, South Africa

Strategically located on the major world trade routes, South Africa has always been a business attraction for countries in the world over. A highly advanced infrastructure has virtually made South Africa the gateway to the entire sub-Saharan Africa. It is often compared to the Europe for its economic activities. Business opportunities between India and South Africa are immense and over the last few years, there has been enormous leap in the bilateral trade.

Keeping in view the business scenario, Council is launching an “**India Engineering Center**” (IEC) – a multi-purpose outlet of Indian engineering exporters under MAI Scheme of the Ministry of Commerce, Government of India. The Centre will be located at the THEBE House, 166 Jan Smuts Avenue, Rosebank, Johannesburg, South Africa. India Engineering Center will have the following facilities to benefit its members :

- Showroom Facility for Display of Products
- Warehousing Facility for Storing the Goods
- Distribution Center
- Marketing Support – Participation in Trade Fairs and Advertisements.

### Showroom Facility

Showroom of IEC will be an exhibition of goods of participating companies all the year round. This will facilitate the Indian companies to invite their buyers in and around South Africa to the Showroom to look and satisfy themselves on the various aspects connected with quality and specifications of the goods. The Showroom is located at the premier location in Johannesburg with the space of 500 sq. mtrs. The participating company will be provided one standard display window containing the following :

- Area of 1 mtr. x 1 mtr.
- Fascia of the company
- One podium for display of products
- One catalogue holder (A4 size)

Depending on the product, instead of podium, pegboard or other type of platform will be made available. However, at the time of registration, participants will have to declare a list of products to be displayed in the window. Changes of product in the window is permissible within this declared list. Any extra cost on booth customisation will have to be borne by the participants.

The participating companies may use this facility as their own office in Johannesburg and may mention the address in their marketing communications, which will make their organization presence felt in the African markets.

**The participating company in the Showroom will give an undertaking to EEPC to abide by the Showroom norms.**

### Thrust Product Sectors

After an in-depth market research, the following have been identified as Thrust Product Sectors for “India Engineering Center” :

- Primary Iron & Steel Products
- Auto Parts
- Electric Transformers
- Industrial Machinery
- Scientific and Surgical Instruments
- Hand Tools
- S. S. Utensils
- S. S. Wire and Wire Products
- Electric Motors
- Builders Hardware
- Home Electric Appliances
- Bearings
- Industrial Fasteners
- I. C. Engines & Parts
- Wire Ropes
- Pipes and Pipe Fittings
- Agricultural Implements and Machinery
- Pumps

Companies in the other engineering products having potential in South Africa may also send their application for participation. However, the Screening Committee will take final decision in this regard.

### Warehousing

The Warehouse will be located at Durban. The warehousing rates will be circulated shortly to avail the benefits.



### Marketing Support

The Council will organize regular visits of South African buyers, from the matching sectors of IEC participants, to the Showroom for convincing them about sourcing their requirements from Indian companies. The Council will also organize Buyer-Seller Meets of participants with their African counterparts. Representatives of participating Indian companies will be free to join the BSM. These activities will further enhance the marketability of the products of participants of IEC.

### Participation in Trade Fairs

The Council will identify Trade Fairs in South Africa and other African countries for the product groups of IEC participants. Council will organize an Information Booth in these Fairs to popularize "India Engineering Center" as source of supply and also furnish details on competence of participating companies.

The companies desirous of participating in these Trade Fairs in a separate booth will be provided with display space at subsidized rates (40% of booth cost). Kindly note that prior approval needs to be taken in this regard. Some of the following prominent exhibitions may be considered for further participation :

- FACIM – Trade Fair and Agricultural Exhibition (UFI) – Mozambique
- International Health Week for Medical and Surgical Equipment – Algeria
- MACTECH – Cairo, Egypt
- ITF – Lagos, Nigeria
- ITCE – Cairo, Egypt
- Tunis International Fair – Tunisia
- SIB International Exhibition for Building – Morocco
- Auto + International Exhibition for Car Equipment – Tunisia
- International Trade Fair (UFI) – Sudan
- Salon de' Auto/Salon de la Maintenance – Algeria
- Cairo International Fair – Egypt etc.

Please contact EEPC Territorial Office, New Delhi for further details.

### Publicity through Print Media

In order to popularize India Engineering Center, Council will use the channel of print media, i.e. important newspapers, product specific magazines, mass mailing campaign etc.

Participants of IEC will also be entitled to release their customized advertisements, which Council will arrange at a subsidized rate (25% benefit will be offered). The Council will communicate the

exact amount payable to the interested companies depending on the size and location of the advertisement. Some of the prominent newspapers like Business Day, Business Report (The Star), The Weekender, Swoten (Business Supply), Die Beeld (Business), Citizen, Financial Mail, Guardian, Rapport etc., Trade Magazines like Trade Africa, Africa Connexion, Business in Africa, Trade pan-African Business, Engineering and Manufacturing Publications etc. Please contact EEPC Territorial Office, New Delhi for further details.

### Visa for South Africa

Council will suitably recommend to the Embassy of South Africa in India for issuance of Visa to the representative of participating companies of India Engineering Center.

### Charges & General Terms & Conditions

Companies participating in IEC will be required to pay the following charges :

Registration Charges\* **Rs. 30,000/-**

Rent **per month** for a Standard Display Window

Of 1 mtr. x 1 mtr. **Rs. 10,000/- per month**  
(Rs. 1.20 Lacs per annum)

\* **Conditions of Deposit** : If participant continues for more than 24 months 100% of registration charges will be refunded, if participation is withdrawn within 12 to 24 months, 50% of registration charges will be refunded and if participation is less than 12 months, the registration money will be non-refundable.

For participating in India Engineering Center (IEC), Johannesburg : **Please pay Registration Charges of Rs. 30,000/- by Cheque/DD** in favour of "**Engineering Export Promotion Council**".

Interested member-exporters are requested to submit the **Application Form** (as per enclosed format) duly filled in.

For further details, please contact :

**C. S. Shukla**

*Executive Director*

**Engineering Export Promotion Council**

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

csshukla@eepc.gov.in

Website : www.eepcindia.org

**Application Form****INDIA ENGINEERING CENTER (IEC)****Johannesburg, South Africa****(Organised by : Engineering Export Promotion Council)**

|   |   |                          |          |
|---|---|--------------------------|----------|
| Name of the Company<br>(In BLOCK Letters)             |   |                          |          |
| Address<br>(In BLOCK Letters)                         |   |                          |          |
|   | City  |                          | Pin Code |
| Phone (with STD Code)                                 |   | Fax No.                  |          |
| E-mail Address  |   | Website Address          |          |
| Name & Designation of<br>Chief Executive              |   |                          |          |
| Name & Designation of<br>Contact Executive            |   |                          |          |
| Items Manufactured/Exported<br>(HS Codes if possible) |   |                          |          |
| Industrial Application                                |   |                          |          |
| Foreign Collaborations if any,<br>please specify      |   |                          |          |
| Annual Turnover in US\$                               |   | Annual Export in<br>US\$ |          |
| Countries of Export                                   |   |                          |          |
| International Accreditations<br>(ISO, QS, etc.)       |   |                          |          |
| Nature of Business<br>(Please tick mark)              | <p style="text-align: center;">Manufacturer</p> <p style="text-align: center;"> <input type="radio"/> SSI                      <input type="radio"/> Non-SSI                      <input type="radio"/> Merchant                      <input type="radio"/> Export House </p> |                          |          |
| Participation in Showroom                             | Yes/No  | Items on Display         |          |

Demand Draft No. .... Dated ..... For Rs. .... payable to Engineering Export Promotion Council, New Delhi is enclosed.

Signature with office seal :

Date :

Name :

Place :

Designation :

**Note : Council reserves the right to accept or reject the participation of an Indian Company.**

## Overseas Market Information



### Report on the Do-It-Yourself Industry in UK

#### Introduction

The UK retail Do-It-Yourself (DIY) hand and power tools market, including decorating tools and accessories, was approximately \$ 1.3 billion in 2004. The industry is well developed and has a large number of local and international suppliers. The UK market would be driven by the products from the Asian countries. The particular significant impact would be felt on the low end of the market than in the higher end. Considerable developments in the UK market would take place in light of the aggressive product placement from Asian countries.

#### Characteristics of the DIY Market

The DIY sector has recently been affected by a fall in consumer spending with many retailers reporting slowing sales and falling profits. It is estimated that the market will continue to grow but at a much slower pace than in previous years. On the positive side, the high level of home ownership and the popularity of DIY in the UK should continue to boost sales of DIY products, including hand and power tools.

#### Key Segments & Market Trends

##### Power Tools

Power tools and accessories were the largest segment in 2004 with \$ 633 million in sales. Products within this sector include electric screwdrivers, electric or cordless drills, heat guns, sanders and multifunction tools. Power tool accessories include products such as blades or screwdrivers or drill bits. Drills, sanders and saws are the most popular and widely used power tools in the DIY market. In 2003, approximately 60 per cent of UK households owned an electric drill, 30 per cent a sander and 26 per cent a saw.

##### Hand Tools

The hand tools segment was worth \$ 365 million in 2004. The range of products within this segment includes saws, hammers, spanners, screwdrivers and pliers. Saws accounted for 18 per cent and screwdrivers 11 per cent of the market in terms of sales value. Hand tools can be bought very cheaply from approximately \$ 2.00 upwards.

The falling prices of power tools could prove detrimental to some hand tools products in the long term. Like the power tools market, new product development and greater emphasis on the environment and health & safety will drive hand tools sales.

#### Decorating Tools

Decorating tools comprise the third largest segment of the market in 2004 with \$ 288 million in sales. The segment includes products such as wallpaper scrapers and paint brushes. An increasing number of decorating tools are imported from abroad. These tend to be low cost tools that require frequent replacement.

Home ownership on the rise and construction boom continues unabated. The DIY sector has benefited from the high percentage of home ownership in the UK. It is estimated that between 1971 and 2002 the number of home owners rose from 49 per cent to 69 per cent. Today approximately 18 million, or 70 per cent, of properties are owner-occupied.

Normally there is a direct co-relation between ownership and the use of DIY products and thereby the rise of ownership of homes have had a positive influence as it is natural to believe that home owners are more likely to spend than people who live in rental houses.

Another influence on spending on DIY products, is the level of disposable income which also depends on the rise of per capita income. Due to better prospect of growth in UK in the general level of the prosperity the demand for DIY would continue to have a better future.

#### Import & Export Market

The UK imports a large number low cost hand and power tools from Asia, especially China, but continues to export more expensive, better quality tools, primarily to the US and other European markets.

#### Competition

UK hand/power manufacturers face competition from low cost imports and the major retail superstores' private label products. Local suppliers are diversifying, lowering prices and, in some cases, shifting their manufacturing facilities abroad in order to be able to compete more effectively. Low cost tools will continue to be significant competitors on the market.



## Market Structure

There are a large number of hand and power tools suppliers in the UK. Some of the more prominent companies include :

**Black and Decker Corporation** is a US based global manufacturer of a variety of power tools and accessories. The company manufactures consumer tools under the Black and Decker trade name and professional tools under the DEWALT® name. In 2004, its power tools and accessories range accounted for 71 per cent of company sales and its overall worldwide profits increased by 20 per cent to \$ 5.4 billion.

**Robert Bosch** is part of the Bosch Group, one of Germany's largest industrial companies. It is a leading manufacturer and supplier of consumer and professional power tools across the world.

**Draper Tools** was established in the UK in 1919. The company imports and wholesales a wide range of hand and power tools and accessories from around the world. The company manufactures its own range of low price tools for the domestic and professional markets.

**B&Q** superstore is the number one DIY retailer in the UK. B&Q stocks a huge range of hand and power tools including its own brands, Performance Power® and Performance Pro®. B&Q's parent company, Kingfisher, announced a fall in profits this year and in September 2005 announced the closure of twenty-two stores. The chain plans to convert another sixteen of its stores into a mini-warehouse format with space for other retailers.

## Buying Segment of DIY Products

The home consumer market shows home owners with mortgages are more likely to purchase products than people who own their property outright or tenants.

### Demographics does matter

Shoppers between the ages of 35-54 tend to spend more on DIY products. It is also expected that the male population would be more inclined to use the DIY products however the spending spectrum between the genders would not make much of impact on the overall condition of the market.

Good buying environment at the retail outlet are created to attract the ever increasing buyers with spending power.

## Media

The popularity of programmes such as television home and garden makeover programmes, such as DIY SOS, changing rooms and ground force (gardening) are determining how to buy DIY product and use the same. Further the sense of achievements that the buyers are derived from doing their own home is driving the market for DIY goods.

## Market Access

Manufacturers need to ensure their products conform to any relevant European Union (EU) Directives and Standards on safety and the environment. For example, the Low Voltage Equipment (73/23/EEC) and Machine Safety (98/37/EC) Directives are two documents that should be reviewed by power tool manufacturers.

## Distribution Channel

### Major Super Stores

Major superstores B&Q, Homebase and Focus Wickes are the largest DIY retailers in the UK and have approximately fifty per cent of the market. DIY stores sell a wide variety of products but have the advantage of bulk warehousing and storage. They also have a large retail audience.

New product and small wholesalers and small chain operator superstores employ specialized buyers to source new products, Products can also be obtained from smaller hardware chains, independent DIY stores, and wholesalers, such as Draper Tools.

### Online Shopping

Screwfix or Toolbank. The internet and online shopping are also becoming an important source of retail sales. A large number of manufacturers supply products directly to the superstores or wholesalers. Companies can also look to partner with a UK hand and power tool distributor if it does not want to sell directly.

## Conclusion

New product development and innovative products will continue to drive the hand and power tools market. Even products that are well established will continue to be improved. For example, within the power tools sector, cordless drills, multipurpose sanders, and cordless saws are popular. The production of more environmentally and user-friendly models provides many additional opportunities. For example, Bosch has just launched a new drill, the PSB model, with dust extraction. Companies are also introducing tools that are safer to use, such as sanders that reduce effects of hand vibration. Within the hand tools segment consumers can choose hammers that are ergonomic for greater comfort or that have shock reduction handles. US companies need to heed these trends if they are to be successful in the UK's DIY hand and power tool market.

## Important Trade Shows/Events

DIY and Garden Show and Totally Tools (Trade)

Website : [www.diyandgardenshow.com](http://www.diyandgardenshow.com)

### Interbuild

Venue : NEC, Birmingham

Website : [www.interbuild.com](http://www.interbuild.com)

## Useful Contacts

### Distributors Power/Hand Tools (UK)

#### BUSSEY & SABBERTON BROS. LTD.

95 Whiffler Rd NR3 2EU Norwich

UK

Tel. : +44 (1603) 42 40 22

Fax : +44 (1603) 78 86 44

#### CAMDEN MOTORS LTD.

77-83 Grovebury Rd.

LU7 4TE Leighton Buzzard

UK

Tel. : +44 (1525) 25 20 00

Fax : +44 (1525) 25 20 32

#### CROMWELL TOOLS LTD.

65 Chartwell Drive LE18 2FS Wigston

PO Box 14

UK

Tel. : +44 (116) 288 80 00

#### A. & E. RUSSELL LTD.

88 HydePark St G3 8BW Glasgow

UK

Tel. : +44 (141) 225 00 01

#### F. CROSS & SON LTD.

Carr Garage Old Thorne Rd.

Hatfield DN7 6ER Doncaster

UK

Tel. : +44 (1302) 84 03 48

Fax : +44 (1302) 84 00 06

#### FACOM UK LTD.

Churchbridge Works Walsall Rd.

Churchbridge WS11 8JR Cannock

UK

Tel. : +44 (1922) 70 20 00

#### HALLMARK TOOLS LTD.

Churchbridge Works Walsall Rd.

Churchbridge WS11 8JR Cannock

UK

Tel. : +44 (1922) 41 99 77

#### HENDY GROUP LTD.

360 Shirley Rd.

SO15 3UF Southampton

UK

Tel. : +44 (23) 80 70 17 00

Fax : +44 (23) 80 72 13 43

#### HENDY LENNOX (COSHAM) LTD.

Southampton Rd.

PO6 4RW Portsmouth

UK

Tel. : +44 (23) 92 37 16 00

Fax : +44 (23) 92 32 29 22

#### RITTAL LTD.

Braithwell Way, Hellaby S66 8QY Rotherham

UK

Tel. : +44 (1709) 70 40 00

Fax : +44 (1709) 70 12 17

#### STAX TRADE CENTRES (MIDLANDS) LTD.

Brades Rd B69 2HN Oldbury

UK

Tel. : +44 (121) 569 70 00

#### SYTNER LTD.

Huntingdon St.

NG1 3NH Nottingham

UK

Tel. : +44 (115) 958 28 31

Fax : +44 (115) 958 55 77

#### W. GROSE LTD.

Queens Park Parade NN2 6NJ Northampton

UK

Tel. : +44 (1604) 71 25 25

#### AXMINSTER POWER TOOL CENTRE LTD.

Chard St EX13 5DZ Axminster

UK

Tel. : +44 (1297) 336 56

Fax : +44 (1297) 352 42

#### CURTIS HOLT SOUTHAMPTON LTD.

Nutwood Way, Totton SO40 3SZ Southampton

UK

Tel. : +44 (2380) 66 45 00

Fax : +44 (2380) 87 09 97

#### Precision Micro Ltd.

30 Curzon St B4 7XD

Birmingham, PO Box 162

UK

Tel. : +44 (121) 380 01 00

Fax : +44 (121) 359 33 13

(Source : EEPC Duesseldorf Office)

## Tender Information

**Armenia**

(EEPC Ref. No. DB-1606)

Project : Municipal Water And Wastewater Project  
Loan No. 3893-AM; Project ID No. P063398  
Credit from IDA

Notice No. : **WB80-694/07**

Issued by : Armenia Water and Sewerage CJSC  
Room 608, 6th Floor  
Vardanants Blind Alley 8  
Yerevan 0010, Armenia  
Attn. : Mr. Patrick Lorin  
General Director  
Mr. Alexander Margaryan  
Procurement Expert  
Tel. : (374-10) 54 2876/77  
Fax : (374-10) 54 5617  
E-mail : sssama@web.am

For : Supply of 26 Pumps and 13 Control Panels.

Tender cost : US\$ 100.00 or 37,000.00 Armenian Drams  
(Non-refundable)Bid security : Not less than US\$ 15,000.00 or an equivalent  
amount in a freely convertible currency.Bid deadline : **12.02.2007****Armenia**

(EEPC Ref. No. DB-1607 &amp; 1608)

Project : Yerevan Water and Wastewater Project  
Credit No. 4038-AM; Project ID No. P087641  
Credit from IDA

Notice No. : **WB122-694/07**

Issued by : "Yerevan Djur" CJSC  
Abovyan Str. 66a  
Yerevan 0025, Armenia  
Attn. : Mr. Serge Popoff  
General Manager  
Tel. : (374-10) 56-94-23; 56-13-16  
Fax : (374-10) 56-93-57  
E-mail : office@yerevandjur.am

For : Procurement of Pipes :  
- Lot 1 : Steel or Polyethylene Pipes and Fittings  
(50 - 200 mm diameter; 8500 m)

- Lot 2 : Steel Pipes (250 - 350 mm diameter;  
4200 m)

Tender cost : US\$ 100 (Non-refundable) or equivalent amount  
AMD.Bid security : Lot 1 : US\$ 4,000  
Lot 2 : US\$ 3,800Bid deadline : **02.03.2007**Notice No. : **WB121-694/07**For : Procurement of 100 Booster Pumps for Potable  
Water.Tender cost : US\$ 100 (Non-refundable) or equivalent amount  
AMD.Bid security : US\$ 7,000 or an equivalent amount in a freely  
convertible currency.Bid deadline : **27.02.2007****Bulgaria**

(EEPC Ref. No. DB-1609)

Project : Sofia District Heating Project  
Loan No. 4704-BU, Project ID No. P008314  
Loan from IBRD

Notice No. : **WB133-694/07**

Issued by : Toplofikacia Sofia AD  
Nikolai Kolev, M.Sc., Room 223  
23 Jastrebetz str.  
Sofia 1680, Bulgaria  
Tel.: (359-2) 859-8025  
Fax : (359-2) 859-7015  
E-mail : amarkova@toplo.bg

For : Replacement of compensators and valves, divided  
into four separate lots :

- Lot R : The sites are located in DHR "Sofia". It is  
foreseen the replacement of 58 compen-  
sators, 46 stop ball valves and 2 stop  
butterfly valves grouped in 3 sites, with  
totally 21 locations (nodes) in the  
regions "Sredetz", "Oborishte", "Poduene"  
and "Serdika";

- Lot S : The sites are located in DHR "Sofia east".  
It is foreseen the replacement of 102

compensators, 101 stop ball valves and 2 stop butterfly valves, grouped in 3 sites, with totally 39 locations (nodes) in the region “Drujba”;

- Lot T : The sites are located in DHR “Zemliane”. It is foreseen the replacement of 48 compensators and 62 ball valves, grouped in 3 sites, with totally 16 locations (nodes) in the regions “Triaditza”, “Krasno selo” and “Vasrajdana”;
- Lot V : The sites are located in DHR “Liulin”. It is foreseen the replacement of 38 compensators and 20 ball valves, grouped in 2 sites, with totally 12 locations (nodes) in the regions “Liulin 4”, and “Nadejda-4”.

Tender Cost : EUR 240 (20% VAT included) (Non-refundable)

Bid security : - Lot R : EUR 5,000  
- Lot S : EUR 5,000  
- Lot T : EUR 3,000  
- Lot V : EUR 3,000

Bid deadline : **17.02.2007**

*(Source : UN Development Business Website)*

## Mauritius

Issued by : Chief Fire Officer  
Government Fire Services  
14 Deschartres Street  
Port Louis  
Mauritius  
Fax : 208 3875/210 1584

Tender No. : **37 of 2006/2007**

For : Supply of four portable floating pumps.

Closing date : **17.01.2007** up to 13.30 Hrs. (local time)

For further details, please contact :

Mr Gaurav Shresth  
First Secretary (Commerce)  
High Commission of India  
Port Louis  
Mauritius  
Tel. : 230 2083775/76  
E-mail : hicombc@intnet.mu

*(Source : High Commission of India, Port Louis)*

Trade Enquiries



**Italy**

(Source : EEPC Duesseldorf Office)

| <i>Name of the Company</i> | <i>Addresses</i>  | <i>Contact Person/Tel./Fax/E-mail</i>   | <i>Items interested</i>                             |
|----------------------------|---|---|---|
| CAMI, Srl.                 | Via XX Settembre 20<br>I-41042, Fiorano Modenese<br>Italy | Attn. : Mr. Benedetto Marino<br>Tel. : +39 0536 843861<br>Fax : +39 0536 845670<br>E-mail : info@camidepurazioni.it | Valves for filter systems, sewage treatment plants. |

**Oman**

(Source : Direct from the party)

|                              |  |  |  |
|------------------------------|--|--|--|
| Techno Gears Industries LLC. | P.O. Box 640, Ruwi<br>PC 112, Muscat<br>Oman | Attn. : Mr. Sandeep S. Sachdev<br>Tel. : +968 24 567 260<br>Fax : +968 24 566 908<br>E-mail : tgi17@omantel.net.om | Plant and machinery with technical know-how for PVC piping systems and fittings for hot and cold plumbing use. |
|------------------------------|--|--|--|

**Trade enquiry received from Indian Mission Overseas**

**South Africa**

(Source : Consulate General of India, Johannesburg)

| <i>Name of the Company</i> | <i>Addresses</i>   | <i>Contact Person/Tel./Fax/E-mail</i>     | <i>Items interested</i> |
|----------------------------|--|---|-------------------------|
| Independent Valuers        | 91/93, St. Albans Avenue<br>Mayfair West<br>P.O. Box 96555<br>Brixton 2019, South Africa | Tel. : 011 837 5494<br>Fax : 011 837 5852 | Hand tools.             |





**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 30/2006-Central Excise (N.T.)**

Dated 30th December, 2006

G.S.R. (E).- In exercise of the powers conferred by Section 37 of the Central Excise Act, 1944 (1 of 1944), the Central Government hereby makes the following rules further to amend the Central Excise Rules, 2002, namely :-

- (1) These rules may be called the Central Excise (Fourth Amendment) Rules, 2006.  
(2) They shall come into force on the date of their publication in the Official Gazette.
- In the Central Excise Rules, 2002, after rule 12C, the following rule, shall be inserted, namely :-

"12CC. Power to impose restrictions in certain types of cases.- Notwithstanding anything contained in these rules, where the Central Government, having regard to the extent of evasion of duty, nature and type of offences or such other factors as may be relevant, is of the opinion that in order to prevent evasion of, and default in payment of, excise duty, it is necessary in the public interest to provide for certain measures including restrictions on a manufacturer, first stage and second stage dealer or an exporter, may by a Notification in the Official Gazette, specify nature of restrictions including suspension of registration in case of a dealer, types of facilities to be withdrawn and procedure for issue of such order by an officer authorized by the Board".

*Sd/-*

(RAHUL NANGARE)

Under Secretary to the Government of India

(F. No. 224/40/2006-CX. 6)

Note.- The principal rules were published in the Gazette of India vide Notification No. 04/2002-CE (NT), dated the 1st March, 2002 [G.S.R. 143(E), dated the 1st March, 2002], and were last amended vide Notification No. 26/2006-CE (NT), dated 28th December, 2006 vide [G.S.R. 771(E), dated the 28th December, 2006].



**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 31/2006-Central Excise (N.T.)**

Dated 30th December, 2006

G.S.R. (E).- In exercise of the powers conferred by Section 37 of the Central Excise Act, 1944 (1 of 1944) and Section 94 of the Finance Act, 1994 (32 of 1994), the Central Government hereby makes the following rules further to amend the CENVAT Credit Rules, 2004, namely :-

1. (1) These rules may be called the CENVAT Credit (Seventh Amendment) Rules, 2006.
- (2) They shall come into force on the date of their publication in the Official Gazette.
2. In the CENVAT Credit Rules, 2004, after rule 12A, the following rule, shall be inserted, namely :-

"12AA. Power to impose restrictions in certain types of cases.- Notwithstanding anything contained in these rules, where the Central Government, having regard to the extent of misuse of CENVAT credit, nature and type of such misuse and such other factors as may be relevant, is of the opinion that in order to prevent the misuse of the provisions of CENVAT credit as specified in these rules, it is necessary in the public interest to provide for certain measures including restrictions on a manufacturer, first stage and second stage dealer or an exporter, may by a Notification in the Official Gazette, specify nature of restrictions including restrictions on utilization of CENVAT credit and suspension of registration in case of a dealer and type of facilities to be withdrawn and procedure for issue of such order by an officer authorized by the Board".

*Sd/-*

(RAHUL NANGARE)

Under Secretary to the Government of India

(F. No. 224/40/2006-CX. 6)

Note.- The principal rules were published vide Notification No. 23/2004-Central Excise (N.T.), dated the 10th September, 2004, G.S.R.600 (E), dated the 10th September, 2004 and was last amended vide Notification No.19/2006-Central Excise (N.T.), dated the 30th September, 2006, vide [G.S.R. 608(E), dated the 30th September, 2006].

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 32/2006-Central Excise (N.T.)**

Dated 30th December, 2006

G.S.R. (E).- In pursuance of rule 12CC of the Central Excise Rules, 2002, and rule 12AA of the CENVAT Credit Rules, 2004, the Central Government, hereby declares that where a manufacturer, first stage or second stage dealer, or an exporter including a merchant exporter is prima facie found to be knowingly involved in any of the following,-

- (a) removal of goods without the cover of an invoice and without payment of duty;
- (b) removal of goods without declaring the correct value for payment of duty, where a portion of sale price, in excess of invoice price, is received by him or on his behalf but not accounted for in the books of account;
- (c) taking of CENVAT Credit without the receipt of goods specified in the document based on which the said credit has been taken;
- (d) taking of CENVAT Credit on invoices or other documents which a person has reasons to believe as not genuine;
- (e) issue of excise duty invoice without delivery of goods specified in the said invoice;
- (f) claiming of refund or rebate based on the excise duty paid invoice or other documents which a person has reason to believe as not genuine,

an officer authorized by the Board may order for withdrawal of facilities or impose certain restrictions as specified in para 2 of this Notification.

2. Facilities to be withdrawn and imposition of restrictions :

- (1) Where a manufacturer is prima facie found to be knowingly involved in committing the offences as specified in para 1, the following restrictions may be imposed on the facilities, namely :-
  - (i) the facility of monthly payment of duties may be withdrawn and the assessee shall be required to pay excise duty for each consignment at the time of removal of goods;
  - (ii) payment of duty by utilisation of CENVAT credit may be restricted and the assessee shall be required to pay excise duty without utilising the CENVAT credit :

Provided that where a person is found to be knowingly involved in committing any one or more type of offences as specified in para 1 for the second time or subsequently, every removal of goods from his factory may be ordered to be under an invoice which shall be countersigned by the Inspector of Central Excise or the Superintendent of Central Excise before the said goods are removed from the factory or warehouse.

*Explanation I*

- It is clarified that a person against whom the order under sub-para (3) of para 4 has been passed may continue to take CENVAT credit; however, he would not be able to utilize the credit for payment of duty during the period specified in the said order.

*Explanation II*

- For second time or subsequent offence, the restriction specified in clauses (i) and (ii) may also be imposed.

- (2) Where a first stage or second stage dealer is found to be knowingly involved in committing the type of offence specified at clauses (d) or (e) of para 1, the registration granted under rule 9 of the Central Excise Rules 2002 may be suspended for a specified period.

*Explanation*

- During the period of suspension, the said dealer shall not issue any Central Excise Invoice. However, he may continue his business and issue sales invoices without showing excise duty in the invoice and no CENVAT credit shall be admissible to the recipient of goods under such invoice.

(3) Where a merchant exporter is found to be knowingly involved in committing the type of offence specified at clause (f) of para 1, the self sealing facility for export consignment may be withdrawn whereby each export consignment shall be examined and sealed by the jurisdictional Central Excise Officer :

Provided that any other facility available to a manufacturer, first stage or second stage dealer or an exporter provided by a circular or an order issued by the Board may also be ordered to be withdrawn for a specified period.

3. Monetary Limit.- The provisions of this Notification shall be applicable only in a case where the duty or CENVAT Credit alleged to be involved in the offences specified in para 1 is more than Rs. 10 lakhs.

4. Procedure.-

(1) The Commissioner of Central Excise or Additional Director General of Central Excise Intelligence, as the case may be, after examination of records and other evidence, and after satisfying himself that the person has knowingly committed the offence as specified in para 1, may forward a proposal to the Chief Commissioner or Director General of Central Excise Intelligence, as the case may be, specifying the facilities to be withdrawn and restriction to be imposed and the period of such withdrawal or restrictions, within 30 days of the detection of the case, as far as possible.

(2) The Chief Commissioner of Central Excise or Director General of Central Excise Intelligence, as the case may be, shall examine the said proposal and after satisfying himself that the records and evidence relied upon in the said proposal are sufficient to form a reasonable belief that a person has knowingly committed the offences specified in para 1, may forward the proposal along with his recommendations to the Board. However, the Chief Commissioner of Central Excise or Director General of Central Excise Intelligence, before forwarding his recommendations, shall give an opportunity of being heard to the person against whom the proceedings have been initiated and shall take into account any representation made by such person before he forwards his recommendations to the Board.

(3) An officer authorized by the Board shall examine the recommendations received from the Chief Commissioner of Central Excise or Director General of Central Excise Intelligence and issue an order specifying the type of facilities to be withdrawn or type of restrictions imposed, along with the period for which said facilities will not be available or the period for which the restrictions shall be operative.

*Sd/-*

(RAHUL NANGARE)

Under Secretary to the Government of India

(F. No. 224/40/2006-CX. 6)



**Government of India**  
**Ministry of Finance**  
**Department of Revenue**  
**Central Board of Excise & Customs**  
**New Delhi**

**Notification No. 49/2006-Central Excise**

Dated 30th December, 2006

G.S.R. (E).- In exercise of the powers conferred by Sub-Section (1) of Section 5A of the Central Excise Act, 1944 (1 of 1944), the Central Government, being satisfied that it is necessary in the public interest so to do, hereby exempts excisable goods of the description specified in column (3) of the Table below and falling within the heading, sub-heading or tariff item of the First Schedule to the Central Excise Tariff Act, 1985 (5 of 1986) (hereinafter referred to as the Central Excise Tariff Act), as are given in the corresponding entry in column (2) of the said Table, from so much of the duty of excise specified thereon under the First Schedule to the Central Excise Tariff Act, as is in excess of the amount calculated at the rate specified in the corresponding entry in column (4) of the said Table :

*Explanation.*- For the purposes of this Notification, the rates specified in column (4) of the said Table are *ad valorem* rates, unless otherwise specified.

TABLE

| <i>S. No.</i> | <i>Heading or sub-heading or tariff item</i> | <i>Description of goods</i>                          | <i>Rate</i> |
|---------------|--|--|-------------|
| <i>(1)</i>    | <i>(2)</i>                                   | <i>(3)</i>   | <i>(4)</i>  |
| 1.            | 8442 50                                      | Printing blocks and printing types                   | Nil         |
| 2.            | 8486 40 00                                   | Mathematical calculating instruments and pantographs | Nil         |
| 3.            | 8523   | Software   | 8%          |

2. This Notification shall come into force on the *1st day of January, 2007*.

*Sd/-*

(S. BAJAJ)

Under Secretary to the Government of India

[F. No. 528/5/2006-Cus (TU)]





**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 136/2006-Customs (N.T.)**

Dated 28th December, 2006

G.S.R. 772 (E).- In exercise of the powers conferred by Sub-Section (2) of Section 75 of the Customs Act, 1962 (52 of 1962), Sub-Section (2) of Section 37 of the Central Excise Act, 1944 (1 of 1944) and Sub-Section (2) of Section 94 of the Finance Act, 1994 (32 of 1994) read with Section 63 of the Finance Act, 2006 and in pursuance of rule 3 and rule 4 of the Customs, Central Excise Duties and Service Tax Drawback Rules, 1995, the Central Government, hereby makes the following amendment in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 81/2006-CUSTOMS (N.T.), dated the 13th July, 2006, namely :-

In the said Notification, in Condition 1, the following shall be inserted, namely :-

“provided that after the amendment of the First Schedule to the Customs Tariff Act, 1975 under clause (b) of Section 63 of the Finance Act, 2006 in the manner as provided under its Fourth Schedule with effect from 1st January, 2007, the tariff items and description of goods as specified in columns 1 and 2 of the Table (said Schedule) of this Notification shall continue to remain aligned with the tariff items and description of goods in the First Schedule to the Customs Tariff Act, 1975 as it existed before the 1st January, 2007.”

*Sd/-*

(DR. M. SUBRAMANYAM)

Director to the Government of India

(F. No. 609/54/2006-DBK)

Note : The principal Notification No. 81/2006-Customs (N.T.) was published in the Gazette of India, Extraordinary, vide number G.S.R. 420(E), dated the 13th July, 2006 and was amended vide Notification No. 116/2006-Customs (N.T.) vide GSR 721 (E), dated the 22nd November, 2006.

**Government of India**  
**Ministry of Finance**  
**Department of Revenue**  
**Central Board of Excise & Customs**  
**New Delhi**

**Notification No. 134/2006-NT-Customs**

Dated 26th December, 2006

S.O.(E) – In exercise of the powers conferred by sub-clause (i) of clause (a) of Sub-Section (3) of Section 14 of the Customs Act, 1962 (52 of 1962) and in supersession of the Notification of the Government of India in the Ministry of Finance (Department of Revenue) No. 128/2006-NT-Customs, dated the 27th November, 2006 [S.O. 2032(E) dated the 27th November, 2006], the Board hereby determines for the purposes of said Section, relating to **imported goods**, that the rate of exchange of conversion of each of the foreign currency specified in column (2) of each of *Schedule-I* and *Schedule-II* appended hereto into Indian currency or *vice versa* shall, with effect from the 1st January, 2007 be the rate mentioned against it in the corresponding entry in column (3) thereof.

**SCHEDULE - I**

| <i>S. No.</i> | <i>Foreign Currency</i> | <i>Rate of exchange of one unit<br/>of foreign currency<br/>equivalent to Indian rupees</i> |
|---------------|-------------------------|---|
| <i>(1)</i>    | <i>(2)</i>              | <i>(3)</i>  |
| 1.            | Australian Dollar       | 35.20   |
| 2.            | Canadian Dollar         | 38.70   |
| 3.            | Danish Kroner           | 7.90  |
| 4.            | EURO                    | 58.75   |
| 5.            | Hong Kong Dollar        | 5.75  |
| 6.            | Norwegian Kroner        | 7.20  |
| 7.            | Pound Sterling          | 87.70   |
| 8.            | Swedish Kroner          | 6.55  |
| 9.            | Swiss Franc             | 36.70   |
| 10.           | Singapore Dollar        | 29.05   |
| 11.           | US Dollar               | 44.70   |

**SCHEDULE - II**

| <i>S. No.</i> | <i>Foreign Currency</i> | <i>Rate of exchange of 100 units<br/>of foreign currency<br/>equivalent to Indian rupees</i> |
|---------------|-------------------------|--|
| <i>(1)</i>    | <i>(2)</i>              | <i>(3)</i>   |
| 1.            | Japanese Yen            | 37.65  |

Sd/-

(S. P. RAO)

Under Secretary to the Government of India

(F. No. 468/16/2006-Cus. V)

**Government of India**  
**Ministry of Finance**  
**Department of Revenue**  
**Central Board of Excise & Customs**  
**New Delhi**

**Notification No. 135/2006-NT-Customs**

Dated 26th December, 2006

S.O.(E) – In exercise of the powers conferred by sub-clause (i) of clause (a) of Sub-Section (3) of Section 14 of the Customs Act, 1962 (52 of 1962) and in supersession of the Notification of the Government of India in the Ministry of Finance (Department of Revenue) No. 129/2006-NT-Customs, dated the 27th November, 2006 [S.O. 2033(E), dated the 27th November, 2006], the Board hereby column (2) of each of *Schedule-I* and *Schedule-II* appended hereto into Indian currency or *vice versa* shall, with effect from the 1st January, 2007 determines for the purposes of said Section relating to **export goods**, that the rate of exchange of conversion of each of the foreign currency specified in, be the rate mentioned against it in the corresponding entry in column (3) thereof.

**SCHEDULE - I**

| <i>S. No.</i> | <i>Foreign Currency</i> | <i>Rate of exchange of one unit of foreign currency equivalent to Indian rupees</i> |
|---------------|-------------------------|---|
| <i>(1)</i>    | <i>(2)</i>              | <i>(3)</i>  |
| 1.            | Australian Dollar       | 34.65   |
| 2.            | Canadian Dollar         | 38.10   |
| 3.            | Danish Kroner           | 7.80  |
| 4.            | EURO                    | 58.00   |
| 5.            | Hong Kong Dollar        | 5.70  |
| 6.            | Norwegian Kroner        | 7.10  |
| 7.            | Pound Sterling          | 86.55   |
| 8.            | Swedish Kroner          | 6.45  |
| 9.            | Swiss Franc             | 36.20   |
| 10.           | Singapore Dollar        | 28.70   |
| 11.           | US Dollar               | 44.30   |

**SCHEDULE - II**

| <i>S. No.</i> | <i>Foreign Currency</i> | <i>Rate of exchange of 100 units of foreign currency equivalent to Indian rupees</i> |
|---------------|-------------------------|--|
| <i>(1)</i>    | <i>(2)</i>              | <i>(3)</i>   |
| 1.            | Japanese Yen            | 37.15  |

Sd/-

(S. P. RAO)

Under Secretary to the Government of India

(F. No. 468/16/2006-Cus. V)

## Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

### Mandi Gobindgarh

#### Open Market Rates of Rerollables (December 23, 2006)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

| Ingots                       |          | Blooms                       |          | Rej. Wheel (Big)              |          | Rej. Wheel (Small) |          |
|------------------------------|----------|------------------------------|----------|-------------------------------|----------|--------------------|----------|
| Arc/Ind. Furnaces            |          | Above 251 mm Bloom (HC)      | 27,100/- | Cut Tyre (Big)                | 19,900/- | Cut Tyre (Small)   | 19,700/- |
| round quality (21x25)        | 22,600/- | Above 251 mm Bloom (MS)      | 27,100/- | <b>Melting Scrap (F.O.R.)</b> |          |                    |          |
| structural quality (28x30)   | 22,550/- | Bloom 160x250 mm (DSP)       | 27,000/- | Rolling Mill end              | 18,400/- | Good Godown        | 16,700/- |
| Low carbon (12x16)           | 23,100/- | 130/135/140 mm (Tisco) MS    | -        | Godown Scrap                  | 16,400/- | Turning            | 16,400/- |
| Semi-low carbon (16x20)      | 22,600/- | 150x150 mm Concast (DSP)     | 29,500/- | Tin Tapper                    | 14,900/- | Sponge Iron        | 14,700/- |
| 5x6 girder quality (28x30)   | 22,550/- | 150x150 mm MS (SAIL)         | 29,500/- | <b>Pig Iron (F.O.R.)</b>      |          |                    |          |
| Runners/Risers               | 20,800/- | Bloom Cut into pcs. (MS)     | 27,500/- | Foundry Grade                 | 20,100/- | Steel Grade        | 18,300/- |
| Bones/Clean                  | 19,800/- | Bloom Cut into pcs. (Medium) | 25,050/- | C.I. Turning                  | 15,000/- | Degi Scrap         | 18,200/- |
| <b>Billets &amp; Squares</b> |          | Bloom Cut into (Patra Pass)  | 25,500/- | Deg Casting                   | 25,000/- | Ingot Moulds (Old) | 17,800/- |
| 50x50x63x63x65x65 mm MS      | -        | <b>Slabs</b>                 |          | Ingot Moulds (New)            | 24,000/- | Cut Ingot Moulds   | 18,100/- |
| 75x75x80x80x90x90 mm MS      | 23,200/- | Durgapur Slabs 14"x3"        | -        |                               |          |                    |          |
| 100x100 mm MS                | 22,200/- | Durgapur Slabs               | 23,900/- |                               |          |                    |          |
| 125x125 mm MS                | -        | Bokaro Slab Heavy            | 22,800/- |                               |          |                    |          |
| 100x100 mm Concast-Billets   | 23,300/- | Tata Concast Slab (Heavy)    | 22,800/- |                               |          |                    |          |
| 100x100 Concast-SAIL DSP     | 23,200/- | Skelp Tisco                  | -        |                               |          |                    |          |
| H.C. Billet SAIL 150x150 mm  | -        | <b>Rails</b>                 |          |                               |          |                    |          |
| H.C. Billets-Tisco 75x75 mm  | -        | Untested Rail - 75 lbs.      | 20,300/- |                               |          |                    |          |
|                              |          | Untested Rail - 90 lbs.      | 20,300/- |                               |          |                    |          |
|                              |          | Untested Rail - 105 lbs.     | 20,300/- |                               |          |                    |          |

#### Open Market Rates of Finished Goods (December 23, 2006)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

| M. S. Rounds  | 4 mm        | 5 mm         | 6 mm          | 8 mm          | 10 mm  | 12 mm  | 16/20 mm | 22/25 mm |        |
|---|-------------|--------------|---------------|---------------|--------|--------|----------|----------|--------|
| Mild  | 2500/-      | 2370/-       | 2300/-        | 2350/-        | 2390/- | 2480/- | 2480/-   | 2470/-   |        |
| Medium-Semi   | -           | -            | -             | -             | 2390/- | 2480/- | -        | -        |        |
| Zindi Pass (Drawing)  | -           | -            | -             | 2480/-        | 2480/- | 2480/- | 2480/-   | 2490/-   |        |
| Above rates of 6 mm rounds are of length up to 14' Above 18' = 2300/- |             |              |               |               |        |        |          |          |        |
| Heavy Rounds  | 28 to 53 mm | 63 to 100 mm | 110 to 125 mm | 140 to 150 mm | 165 mm | 180 mm | 200 mm   |          |        |
| Mild  | 2440/-      | 2520/-       | 2530/-        | 2540/-        | 2670/- | 2670/- | 2670/-   |          |        |
| M. S. Squares   | 4 mm        | 5 mm         | 6 mm          | 8 mm          | 10 mm  | 12 mm  | 16/20 mm | 22/25 mm |        |
| Mild  | 2440/-      | 2357/-       | 2320/-        | 2340/-        | 2370/- | 2410/- | 2490/-   | 2470/-   |        |
| M. S. Angles  | 20 mm       | 25 mm        | 32 mm         | 37 mm         | 50 mm  | 65 mm  | 75 mm    | 90 mm    | 100 mm |
| 3 mm  | 2540/-      | 2500/-       | 2500/-        | 2500/-        | 2510/- | 2520/- | -        | -        | -      |
| 5 mm  | -           | 2480/-       | 2480/-        | 2470/-        | 2470/- | 2480/- | 2480/-   | 2540/-   | 2590/- |
| 6 mm  | -           | 2480/-       | 2480/-        | 2470/-        | 2470/- | 2480/- | 2480/-   | 2540/-   | 2590/- |
| M. S. Flats   | 20 mm       | 25 mm        | 32 mm         | 37 mm         | 50 mm  | 65 mm  | 75 mm    | 100 mm   |        |
| 3 mm  | 2430/-      | 2370/-       | 2380/-        | 2390/-        | 2530/- | 2570/- | 2570/-   | 2570/-   |        |
| 5 mm  | 2450/-      | 2470/-       | 2470/-        | 2470/-        | 2460/- | 2460/- | 2460/-   | 2480/-   |        |
| 6 mm  | 2450/-      | 2470/-       | 2470/-        | 2470/-        | 2460/- | 2460/- | 2460/-   | 2480/-   |        |
| 8 mm  | 2450/-      | 2470/-       | 2470/-        | 2470/-        | 2460/- | 2460/- | 2460/-   | 2480/-   |        |
| 10 mm   | -           | -            | 2470/-        | 2470/-        | 2460/- | 2460/- | 2460/-   | 2480/-   |        |
| 12/25 mm  | -           | -            | 2470/-        | 2470/-        | 2460/- | 2460/- | 2460/-   | 2480/-   |        |
| 18/19 Gauge   | 2650/-      | 2670/-       | 2660/-        | 2530/-        | 2570/- | 2570/- | 2570/-   | 2570/-   |        |

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), December 23, 2006]

## OFFICE BEARERS OF THE COUNCIL

### CHAIRMAN

#### Rakesh Shah

Phone : Off : 91-33-22872511/22876640/  
22874447/22804929

Res : 91-33-24071637/1638/24689706

Fax : Off : 91-33-22875104/22870780

Res : 91-33-24456925

E-mail: rakesh@niphaindia.com  
nipha@niphaindia.com

### VICE CHAIRMEN

#### Mahesh K. Desai

Phone : Off : 91-40-27617098/27615131

Res : 91-40-27765793

Fax : 91-40-27614376

E-mail: hyd1\_meera@sancharnet.in

#### Amanpreet Singh Chadha

Phone : Off : 91-22-66355155/56/57

Res : 91-22-23516865

Fax : 91-22-23854428

E-mail: aman@nikkobearings.com

### REGIONAL CHAIRMEN

#### Eastern Region

##### R. P. Sehgal

Phone : Off : 91-33-22878229/22902256

Res : 91-33-22407094

Fax : 91-33-22879938

E-mail: carcast@vsnl.net

#### Northern Region

##### S. C. Ralhan

Phone : Off : 91-161-2673805/806/2670219

Res : 91-161-2670129/2672542

Fax : 91-161-2671049/2676817

E-mail: sritools@jla.vsnl.net.in

#### Southern Region

##### B. Chandrasekharan

Phone : Off : 91-80-26570711/12

91-80-26570718 (D)

Res : 91-80-26764665

Fax : 91-80-26570713/14

E-mail: sai\_bcn@yahoo.com

kwpvl@blr.vsnl.net.in

#### Western Region

##### Kuldip Singh Chadha

Phone : Off : 91-22-66355155/56/57

66355869 (D)

Res : 91-22-23516865/23514408

Fax : 91-22-23854428

E-mail: chadha@nikkobearings.com

## EEPC OFFICES IN INDIA AND ABROAD

#### C. S. Shukla

*Executive Director*

Engineering Export Promotion Council  
Vandhna (4th Floor), 11 Tolstoy Marg  
New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

URL : www.eepcindia.org

## HEAD OFFICE

#### R. Maitra

*Add. Executive Director & Secretary*

Engineering Export Promotion Council  
Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre

1/1 Wood Street

Kolkata 700 016

Tel. : 91-33-22890651/52

Fax : 91-33-22890654

E-mail : eepcho@eth.net

URL : www.eepcindia.org

## TERRITORIAL DIVISION

#### Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

## REGIONAL OFFICES

### Chennai

#### M. Ganesan

*Regional Director*

Greems Dugar (3rd Floor)

149 Greems Road

Chennai 600 006

Tel. : 91-44-28295501, 28295502

Fax : 91-44-28290495

E-mail : eepcchen@md4.vsnl.net.in

### Kolkata

#### Ms. Anima Pandey

*Regional Director*

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcokol@vsnl.net

### Mumbai

#### Rajat Srivastava

*Regional Director*

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade, Mumbai 400 005

Tel. : 91-22-22186655/56/60

Fax : 91-22-22180119

E-mail : eepcmum@mtnl.net.in

eepcmum@vsnl.com

### New Delhi

#### Shrikar Dole

*Regional Director*

Surya Kiran (4th Floor)

19 Kasturba Gandhi Marg

New Delhi 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepc@spectranet.com

## SUB-REGIONAL OFFICES

### Bangalore

#### C. H. Nadiger

*Asst. Director*

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : eepcsrob@vsnl.net

### Hyderabad

#### J. V. Raja Gopal Rao

*Asst. Director*

'Soham Mansion' (1st Floor)

No. 5-4-187/3 & 4/4, M. G. Road

Secunderabad 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : eepchyd@eth.net

### Jalandhar

#### Opinder Singh

*Asst. Director*

Plot Comm. 1, Focal Point, Jalandhar 144004

Tel. : 181-2602264

Fax : 91-181-2601124

E-mail : eepcjal@vsnl.com

enggcorp\_jld@dataone.in

## FOREIGN OFFICES

### Germany

#### Arvind Singh, Resident Director

Indische Technische Handelsberatung

Immermannstr. 59, D-40210 Duesseldorf

Tel. : 49-211-1795327/1795417

Fax : 49-211-3558063

E-mail : eepc@eepc-europe.net

### Singapore

#### D. D. Roy, Resident Director

No. 3, Shenton Way, #07-02 Shenton House

Singapore 068805, Tel. : 65-62279282/83

Fax : 65-62279284

E-mail : enexpro@singnet.com.sg

### South Africa

#### M. K. Sharma, Resident Director

Thebe House (1st Floor)

166, Jan Smuts, Rosebank

Johannesburg-2196, South Africa

Tel. : 27-11-8802973, Fax : 27-11-2374000

E-mail : eepcindia@telkomsa.net

### U.S.A.

#### Rana Roy, Resident Director

India Engineering Center

1601 Feehanville Drive, Suite # 200

Kensington Business Center

Mount Prospect, IL, 60056, USA

Tel. : 1-847-297-8500 (2 lines)

Fax : 1-847-297-8502

E-mail : eepcchicago@sbcglobal.net