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Info

ENGINEERING EXPORT BULLETIN

WEEKLY NEWSLETTER

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Highlights

India Engineering Center (IEC) at Johannesburg

India Engineering Center (IEC), Johannesburg, South Africa is aimed at providing warehousing, showcasing and distribution of products. Members willing to avail of this facility may contact Council's offices immediately.

Govt. Circular

Circular No. 15/2007- Customs dated 20.03.2007 – Administrative Control over Export Oriented Units (EOUs) which are large tax payer.



SME Workshop on Export Awareness
Shri Rajesh Govardhan, IFS, Managing Director, CSIDC, addressing at the Workshop on "Empowering SMEs with Trade and Finance Solutions" held at Raipur, Chhattisgarh on 19th March, 2007.

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For information about India Engineering Center, Chicago

visit : www.indiaengineeringchicago.com

For information about Engineering Export Promotion Council

Visit : www.eepcindia.org

For information about EEPIC Exhibitions

Visit : www.eepcindee.com

Chairman's Pen



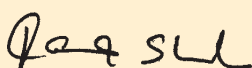
My dear fellow exporters,

Friends, the exercise with regard to revision of duty drawback has begun and the notification issued by the Ministry of Finance has already been sent to members. Please take this opportunity to send your suggestions for the revision of duty drawback of your product at the earliest. Your Council has also given detailed suggestions with regard to Annual Supplement to the Foreign Trade Policy 2004-09 to be announced by Shri Kamal Nath, Minister of Commerce & Industry in mid April, 2007. Your Council has been at the forefront over the demand for the extension of DEPB Scheme beyond March 31, 2007 and we hope that the Ministry of Finance will accede to the urgent requirement of the exporting community. I must also mention that your Council has suggested that the Focus Market Scheme be widened to include countries belonging to the Commonwealth of Independent States (CIS) and also the transshipment exports to be eligible for duty credit benefit under the Focus Market Scheme. Moreover, currently, the benefit is available only to exports made through EDI ports. Given the diversity of Indian engineering exports in terms of their location, this restriction should be done away with and exports emanating from all ports in India destined for countries in Appendix - 37C should receive the duty credit of 2.5% of FOB value of exports to such countries. The other countries that the Council has recommended to be included in the Scheme are Nigeria, Ghana, South Africa, Egypt and Sudan in Africa; and Brazil and Mexico in Latin America.

Your Council is in the process of launching its first Cluster Development Programme in Castings for a segment of the industry in the Howrah region of West Bengal. A Core Committee of members has been formed and we are in discussion with the Government of India and West Bengal Government to carry out a Diagnostic Study to identify the issues for which industrial units in castings industry will benefit from a comprehensive cluster development programme. I must also reiterate that the first Seminar on Engineering Cluster Development will be held in Kolkata on April 6, 2007 at Hotel Taj Bengal. The Seminar details are being sent to members and I do hope that members will be interested in participating in this programme. I must also add that the success of any cluster development programme rests on your participation and the benefits that you want to derive from such a programme.

Finally, the Indian Government is moving swiftly with regard to improving bilateral trade negotiations with a large number of countries : Japan, Russia, Azerbaijan, and Belarus to name a few. Your Council has been requested to send its suggestions with regard to any possible trade and investment issues relating to these countries. Needless to say, your views, comments and suggestions are most welcome and will only help in delivering constructive suggestions to the Government.

Yours sincerely,



(RAKESH SHAH)



INDIA ENGINEERING CENTER (IEC) at Johannesburg, South Africa

Strategically located on the major world trade routes, South Africa has always been a business attraction for countries in the world over. A highly advanced infrastructure has virtually made South Africa the gateway to the entire sub-Saharan Africa. It is often compared to the Europe for its economic activities. Business opportunities between India and South Africa are immense and over the last few years, there has been enormous leap in the bilateral trade.

Keeping in view the business scenario, Council is launching an “**India Engineering Center**” (IEC) – a multi-purpose outlet of Indian engineering exporters under MAI Scheme of the Ministry of Commerce, Government of India. The Centre will be located at the THEBE House, 166 Jan Smuts Avenue, Rosebank, Johannesburg, South Africa. India Engineering Center will have the following facilities to benefit its members :

- Showroom Facility for Display of Products
- Warehousing Facility for Storing the Goods
- Distribution Center
- Marketing Support – Participation in Trade Fairs and Advertisements.

Showroom Facility

Showroom of IEC will be an exhibition of goods of participating companies all the year round. This will facilitate the Indian companies to invite their buyers in and around South Africa to the Showroom to look and satisfy themselves on the various aspects connected with quality and specifications of the goods. The Showroom is located at the premier location in Johannesburg with the space of 500 sq. mtrs. The participating company will be provided one standard display window containing the following :

- Area of 1 mtr. x 1 mtr.
- Fascia of the company
- One podium for display of products
- One catalogue holder (A4 size)

Depending on the product, instead of podium, pegboard or other type of platform will be made available. However, at the time of registration, participants will have to declare a list of products to be displayed in the window. Changes of product in the window is permissible within this declared list. Any extra cost on booth customisation will have to be borne by the participants.

The participating companies may use this facility as their own office in Johannesburg and may mention the address in their marketing communications, which will make their organization presence felt in the African markets.

The participating company in the Showroom will give an undertaking to EEPC to abide by the Showroom norms.

Thrust Product Sectors

After an in-depth market research, the following have been identified as Thrust Product Sectors for “India Engineering Center” :

- Primary Iron & Steel Products
- Auto Parts
- Electric Transformers
- Industrial Machinery
- Scientific and Surgical Instruments
- Hand Tools
- S. S. Utensils
- S. S. Wire and Wire Products
- Electric Motors
- Builders' Hardware
- Home Electric Appliances
- Bearings
- Industrial Fasteners
- I. C. Engines & Parts
- Wire Ropes
- Pipes and Pipe Fittings
- Agricultural Implements and Machinery
- Pumps

Companies in the other engineering products having potential in South Africa may also send their application for participation. However, the Screening Committee will take final decision in this regard.

Warehousing

The Warehouse will be located at Durban. The warehousing rates will be circulated shortly to avail the benefits.

Marketing Support

The Council will organize regular visits of South African buyers, from the matching sectors of IEC participants, to the Showroom for convincing them about sourcing their requirements from Indian companies. The Council will also organize Buyer-Seller Meets of participants with their African counterparts. Representatives of participating Indian companies will be free to join the BSM. These activities will further enhance the marketability of the products of participants of IEC.

Participation in Trade Fairs

The Council will identify Trade Fairs in South Africa and other African countries for the product groups of IEC participants. Council will organize an Information Booth in these Fairs to popularize "India Engineering Center" as source of supply and also furnish details on competence of participating companies.

The companies desirous of participating in these Trade Fairs in a separate booth will be provided with display space at subsidized rates (40% of booth cost). Kindly note that prior approval needs to be taken in this regard. Some of the following prominent exhibitions may be considered for further participation :

- FACIM – Trade Fair and Agricultural Exhibition (UFI) – Mozambique
- International Health Week for Medical and Surgical Equipment – Algeria
- MACTECH – Cairo, Egypt
- ITF – Lagos, Nigeria
- ITCE – Cairo, Egypt
- Tunis International Fair – Tunisia
- SIB International Exhibition for Building – Morocco
- Auto + International Exhibition for Car Equipment – Tunisia
- International Trade Fair (UFI) – Sudan
- Salon de' Auto/Salon de la Maintenance – Algeria
- Cairo International Fair – Egypt etc.

Please contact EEPC Territorial Office, New Delhi for further details.

Publicity through Print Media

In order to popularize India Engineering Center, Council will use the channel of print media, i.e. important newspapers, product specific magazines, mass mailing campaign etc.

Participants of IEC will also be entitled to release their customized advertisements, which Council will arrange at a subsidized rate (25% benefit will be offered). The Council

will communicate the exact amount payable to the interested companies depending on the size and location of the advertisement. Some of the prominent newspapers like Business Day, Business Report (The Star), The Weekender, Swoten (Business Supply), Die Beeld (Business), Citizen, Financial Mail, Guardian, Rapport etc., Trade Magazines like Trade Africa, Africa Connexion, Business in Africa, Trade pan-African Business, Engineering and Manufacturing Publications etc. Please contact EEPC Territorial Office, New Delhi for further details.

Visa for South Africa

Council will suitably recommend to the Embassy of South Africa in India for issuance of Visa to the representative of participating companies of India Engineering Center.

Charges & General Terms & Conditions

Companies participating in IEC will be required to pay the following charges :

Registration Charges*	Rs. 30,000/-
Rent per month for a Standard Display Window	
Of 1 mtr. x 1 mtr.	Rs. 10,000/- per month
(Rs. 1.20 Lacs per annum)	

* **Conditions of Deposit** : If participant continues for more than 24 months 100% of registration charges will be refunded, if participation is withdrawn within 12 to 24 months, 50% of registration charges will be refunded and if participation is less than 12 months, the registration money will be non-refundable.

For participating in India Engineering Center (IEC), Johannesburg : **Please pay Registration Charges of Rs. 30,000/- by Cheque/DD** in favour of "Engineering Export Promotion Council".

Interested member-exporters are requested to submit the **Application Form** (as per enclosed format) duly filled in.

For further details, please contact :

R. Maitra

Executive Director

Engineering Export Promotion Council

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

Website : www.eepcindia.org

Application Form

INDIA ENGINEERING CENTER (IEC)

Johannesburg, South Africa

(Organised by : Engineering Export Promotion Council)

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City		Pin Code
Phone (with STD Code)			Fax No.
E-mail Address			Website Address
Name & Designation of Chief Executive			
Name & Designation of Contact Executive			
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$			Annual Export in US\$
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer <input type="radio"/> SSI <input type="radio"/> Non-SSI <input type="radio"/> Merchant <input type="radio"/> Export House		
Participation in Showroom	Yes/No	Items on Display	

Demand Draft No. Dated For Rs. payable to Engineering Export Promotion Council, New Delhi is enclosed.

Signature with office seal :

Date :

Name :

Place :

Designation :

Note : Council reserves the right to accept or reject the participation of an Indian Company.

Tender Information



Iran

Seamless Pipe

Issued by : National Iranian Gas Company
Shahid Hasheminejad (Khangiran) Gas
Processing Co. (SGPC)
Procurement Manager
Public Relations Department
255 Abkouh Street
P.O. Box MHD 91735-688
Mashhad 9183613111, Iran
Tel. : (98511) 7292022
Fax : (98511) 7297748
E-mail : kala@khangiran.com
Website: www.shana.ir/www.khangiran.com

Tender No. : **EB-8540396-PH**

For : Supply of seamless pipe.

Closing date: **Not stated**

Oman

Sewage Treatment Plant Works

Issued by : Tender Board
P.O. Box 787
PC 133
Al-Khuwair
Oman
Tel. : 968-602073
Fax : 968-602063

Tender No. : **66/2007**

For : Carrying out sewage treatment plant and ancillary works at Seeb for Oman Wastewater Services Company. Details available on payment of RO 1,500.

Closing date: **21.05.2007**

(Source : MEED, Vol. 51, No. 10 dated 9-15 March, 2007)

Trade Enquiries



Australia

(Source : EEPC Singapore Office)

Name of the Company	Addresses	Contact Person/Tel./Fax/E-mail	Items interested
Dencal Enterprises Pty. Ltd.	P.O. Box 91 Brighton-Le-Sands 2216 NSW, Australia	Attn. : Mr. Dennis Magdalinos Tel. : 0412267966 Fax : 0295562212 E-mail : info@dencalenterprises.com.au	Agricultural equipment, spare parts for turcks, excavators and farm machinery.

Malaysia

(Source : Direct from the party)

Globetronics Technology Bhd.	Plot 2, Phase 4 Bayan Baru Free Industrial Zone (FIZ) Bayan Baru 11900 Penang Malaysia	Attn. : Mr. H. L. Heng COO Tel. : 604-6443148/6446906 Fax : 604-6446517 E-mail : hl_heng@globe.com.my Website : www.globetronics.com	High intensity/power lighting products with/without LED or solid state technology.
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UK

(Source : EEPC Duesseldorf Office)

Project First Engineering Ltd./Primo Products Ltd.	Suite 26, Challenge House Sherwood Drive, Bletchley Milton Keynes MK3 6DP UK	Attn. : Mr. Gilbert Mackay Tel. : +44 8700 331750 Fax : +44 1908 646734 E-mail : gilbert.mackay@project1st.com	Refrigerated shop floor cabinets (application : retail refrigeration), refrigerated compressor plant assemblies (application : retail refrigeration). <i>(Details can be obtained from any of the EEPC Offices in India.)</i>
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Trade enquiries received from various Indian Missions Overseas

Ethiopia

(Source : Embassy of India, Addis Ababa)

Name of the Company	Addresses	Contact Person/Tel./Fax/E-mail	Items interested
Ethio-Queen Business Enterprise	Haile G. Selassie Road Z Bldg., 1st Floor, R # 18 PO Box 6797 Addis Ababa Ethiopia	Attn. : Mr. Kidane H. Mariam General Manager Tel. : +251-116-638526 Fax : +251-116-638527 E-mail : ethioqueen@ethionet.et	Abattoir equipment.

Kuwait

(Source : Indo-Arab Chamber of Commerce & Industries, Mumbai)

Name of the Company	Addresses	Contact Person/Tel./Fax/E-mail	Items interested
Maseelah Trading Co. WLL	P.O. Box 177 Safat 13002 Kuwait	Tel. : 965 2445040/5467/ 5610244 Fax : 965 2436079	Materials handling equipment.

Qatar

(Source : Indo-Arab Chamber of Commerce & Industries, Mumbai)

Behzad Medical Corp. WLL	P.O. Box 24 Doha Qatar	Tel. : 974 422727 Fax : 974 410737	Cosmetology and dermatology instruments; medical equipment - laboratory equipment, medical furniture, laboratory furniture, medical laboratory.
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Saudi Arabia

(Source : Indo-Arab Chamber of Commerce & Industries, Mumbai)

Johnson Cilag - Pharmaceutical	P.O. Box 55031 Riyadh 11583 Saudi Arabia	Tel. : 966 1 4616555/ 4651214/4615555 Fax : 966 1 4622472	Medical & pharmaceutical plant.
National Medical Products Co. Ltd.	P.O. Box 7681 Riyadh 11472 Saudi Arabia	Attn. : Mr. Fahad Al Moammar Owner Tel. : 966 1 4980548/4980552 Fax : 966 1 4985607	Health equipment, medical equipment and accessories.

UAE

(Source : Indo-Arab Chamber of Commerce & Industries, Mumbai)

Asia Medical Equipment LLC	P.O. Box 28775 Dubai UAE	Tel. : 971 4 2249441 Fax : 971 4 2249551	Medical instruments, surgical instruments.
Balsam General Trading Est.	P.O. Box 12321 Dubai UAE	Attn. : Mr. Saadat Al Mahdi General Manager Tel. : 971 4 2828114/2825785 Fax : 971 4 2865073	Medical instruments, surgical instruments.
Danat Al Reqah Medical Instruments	P.O. Box 27842 Dubai UAE	Tel. : 971 4 2240425 Fax : 971 4 2283825	Medical instruments, medical devices.
Dar Al Zahrawi Medical (ESNAD)	P.O. Box 5973 Dubai UAE	Tel. : 971 4 2622728 Fax : 971 4 2625506 E-mail : zahrawi@emirates.net.ae	Medical equipment - EKG systems, laboratory equipment, medical instruments, surgical instruments; medical equipment - urodynamic testing, ultra sound electrotherapy.
East Star Medical Equipment Co.	P.O. Box 30347 Dubai UAE	Tel. : 971 4 3555951 Fax : 971 4 3553828	Medical instruments, surgical instruments.
Abi Al Fidaa Medical Est.	P.O. Box 312 Dubai UAE	Tel. : 971 4 3369000 Fax : 971 4 3368886	Medical instruments, surgical instruments.
Al Hakeem Medical Equipment Trading	P.O. Box 8543 Dubai UAE	Tel. : 971 4 2282424 Fax : 971 4 2288277	Medical instruments, surgical instruments.
Al Hunaidi Medicines LLC	P.O. Box 4172 Dubai, UAE	Tel. : 971 4 2679331 Fax : 971 4 2679465	Medical instruments, surgical instruments.

Exhibitions and Trade Fairs



Australia

Auspack 2007

**Australia's International Exhibition of Packaging and Processing Machinery,
Materials and Associated Technology**

Date : 1-4 May, 2007
Venue : Melbourne Exhibition Centre, Melbourne, Victoria, Australia
Exhibit Profile : Machinery, materials and technology for packaging and allied processing & handling industries.
Organiser : Exhibitions and Trade Fairs Pty. Ltd.
101 Roden Street
West Melbourne
VIC 3003
Australia
Attn. : Mr. Rob Keen
Sales Director
Mr. Robby Clark
Event Director
Tel. : +61 3 9321 6755
+61 2 9556 7999/7992
Fax : +61 3 9321 6751
E-mail : info@etf.com.au, auspack@etf.com.au
Website : www.auspack.com.au

Asia on Show

Date : 17-20 May, 2007
Venue : Sydney Convention & Exhibition Centre, Sydney, Australia
Exhibit Profile : Homeware and kitchenware, electrical goods, household appliances, hardware, tools and gardening products, stationary items.
Organiser : Australasian Exhibitions & Events Pty. Ltd.
Suite 11, Pier 35
263 Lorimer Street
Port Melbourne Vic 3207
Australia
Tel. : +613 9676 2133
Fax : +613 9676 2533
E-mail : info@auexhibitions.com.au
Website : www.asiaonshow.com.au

(Source : Consulate General of India, Sydney)



**F. No. DGEP/EOU/25/2007
Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
Directorate General of Export Promotion
New Delhi**

Circular No. 15/2007-Customs

Dated 20th March, 2007

Subject : Administrative Control over Export Oriented Units (EOUs) which are large tax payer-reg

Large Taxpayer Units (LTUs) have been created to service large taxpayers paying excise duty, corporate tax/income tax and service tax under a single window vide Board's Circular No. 834/11/2006-CX and 833/10/2006-CX both dated 05.10.2206. The jurisdiction of EOUs which satisfy the conditions of large taxpayer under notification No. 20/2006-CE (NT) dated 30.09.2006 has been examined.

2. It is viewed that all large taxpayer-EOUs should be under the control of LTUs. The EOUs situated in locations other than in the port cities fall under administrative control of Commissioner of Central Excise and would migrate to administrative control of LTUs.

3. Similarly, large taxpayer-EOUs situated in port cities and falling under the administrative control of the Commissioner of Customs will also be transferred to LTUs. This will apply to the large taxpayer-EOUs in Bangalore as well.

4. In respect of these large taxpayer-EOUs, specific function requiring physical presence of the officers for the purposes as warehousing, sealing or any other work as assigned by LTUs will be dealt with by the Commissioner of Customs or Central Excise, as the case may be, who has concurrent jurisdiction over these large taxpayer-EOUs in terms of Board's circular No. 31/2003-Cus dated 07.04.2003 as amended from time to time.

5. Board's Circular Nos. 31/2003-Customs, dated 07.04.2003 stands amended to the above extent.

6. Wide publicity may please be given to these instructions by way of issuance of Public Notice. Difficulties, if any, in implementation of these instructions, may be brought to the notice of the Directorate General of Export Promotion, New Delhi.

7. This issues with the approval of CBEC.

8. Receipt of this circular may kindly be acknowledged.

Sd/-

(PAWAN KUMAR JAIN)
Addl. Director General (EP)



Strengthening R&D Capabilities in India - Exim Bank Study

Exim Bank's latest occasional paper, 'Strengthening R&D Capabilities in India', draws attention to a growing trend for sourcing of new technologies from developing countries by the global market place, and highlights tremendous potential for India to pitch in for a greater role by strengthening its R&D capabilities, and thereby emerging as an R&D hub for the world.

The study has analysed the growth in global R&D spending and noted that the compounded annual growth of 15% witnessed by developing countries is greater than the world average of 4%, during the period 1991-2002. China, Korea, Taiwan, India and Mexico are the leading spenders in R&D activities amongst developing countries.

The study has reviewed the R&D scenario in India, and observed that the national investment in R&D activities has attained a level of Rs. 21,639 crores in 2004-05, a share of less than 1% in national GDP. The study has observed that R&D intensity of business firms in India is estimated to be around 0.5%; however, sectors like pharmaceuticals, automobiles, electronics and auto-components have greater R&D intensity than others.

The study has observed that the decisions to undertake R&D investments in India are being governed by various factors such as the regulatory environment, availability of qualified researchers, educational and institutional framework, and the range of global alliances and sub-continental relationships forged by the Indian industry. In addition, factors such as manufacturing capabilities, availability of natural resources, large market base and proximity to many developing country markets of Asia, position India as an R&D base for developed countries.

The study has highlighted the role of Exim Bank in promoting firm level research and development. The study has also highlighted various strategies for strengthening R&D capabilities in India. These include strengthening innovation and education systems, skill development and enhancement, strengthening IPR regime, increasing government funding in R&D, increasing the involvement of business in R&D activities, commercialisation of university R&D, enhancing the incentive framework for R&D, and seeking international cooperation in science and technology.

For further information, please contact :

Mr. S. Prahalathan
Planning & Research Group
Export-Import Bank of India
Centre One Building, Floor 21
World Trade Centre Complex
Cuffe Parade
Mumbai - 400 005
Tel. : (022) 2216 0364
Fax : (022) 22189894
E-mail : prahalathan@eximbankindia.in

OFFICE BEARERS OF THE COUNCIL

CHAIRMAN

Rakesh Shah

Phone: Off : 91-33-22872511/22876640/
22874447/22804929
Res: 91-33-24071637/1638/24689706
Fax : Off : 91-33-22875104/22870780
Res: 91-33-24456925
E-mail : rakesh@niphindia.com
nipha@niphindia.com

VICE CHAIRMEN

Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131
Res: 91-40-27765793
Fax : 91-40-27614376
E-mail : hyd1_meera@sancharnet.in

Amanpreet Singh Chadha

Phone: Off : 91-22-66355155/56/57
Res: 91-22-23516865
Fax : 91-22-23854428
E-mail : aman@nikkobearings.com

REGIONAL CHAIRMEN

Eastern Region

R. P. Sehgal

Phone: Off : 91-33-22878229/22902256
Res: 91-33-22407094
Fax : 91-33-22879938
E-mail : carcast@vsnl.net

Northern Region

S. C. Ralhan

Phone: Off : 91-161-2673805/806/2670219
Res: 91-161-2670129/2672542
Fax : 91-161-2671049/2676817
E-mail : sritools@jla.vsnl.net.in

Southern Region

B. Chandrasekharan

Phone: Off : 91-80-26570711/12
91-80-26570718 (D)
Res: 91-80-26764665
Fax : 91-80-26570713/14
E-mail : sai_bcn@yahoo.com
kwkpv1@blr.vsnl.net.in

Western Region

Nayan N. Shah

Phone: Off : 91-22-65702939/26763555
Res: 91-22-26207506
Fax : 91-22-28730291
E-mail : info@kewelectricals.com

EPEC OFFICES IN INDIA AND ABROAD

R. Maitra
Executive Director
Engineering Export Promotion Council
Vandhna (4th Floor), 11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
URL : www.eepcindia.org

HEAD OFFICE

B. Sarkar
Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1 Wood Street
Kolkata 700 016
Tel. : 91-33-22890651/52
Fax : 91-33-22890654
E-mail : eepcho@eth.net
URL : www.eepcindia.org

TERRITORIAL DIVISION

Vandhna (4th Floor)
11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in

REGIONAL OFFICES

Chennai

M. Ganesan
Regional Director
Greems Dugar (3rd Floor)
149 Greems Road
Chennai 600 006
Tel. : 91-44-28295501, 28295502
Fax : 91-44-28290495
E-mail : eepcchen@md4.vsnl.net.in

Kolkata

Ms. Anima Pandey
Regional Director
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@vsnl.net

Mumbai

Rajat Srivastava
Regional Director
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade, Mumbai 400 005
Tel. : 91-22-22186655/56/60
Fax : 91-22-22180119
E-mail : eepcmum@mtnl.net.in
eepcmum@vsnl.com

New Delhi

Shrikar Dole
Regional Director
Surya Kiran (4th Floor)
19 Kasturba Gandhi Marg
New Delhi 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepc@spectranet.com

SUB-REGIONAL OFFICES

Bangalore

C. H. Nadiger
Asst. Director
Vinayaka Complex (2nd Floor)
44/45, Residency Road Cross
Bangalore 560 025
Tel. : 91-80-25581396/25588669
Fax : 91-80-25586914
E-mail : eepcsrob@vsnl.net

Hyderabad

J. V. Raja Gopal Rao
Asst. Director
'Soham Mansion' (1st Floor)
No. 5-4-187/3 & 4/4, M. G. Road
Secunderabad 500 003
Tel. : 91-40-27536704
Telefax : 91-40-27536705
E-mail : eepchyd@eth.net

Jalandhar

Opinder Singh
Asst. Director
Plot Comm. 1, Focal Point, Jalandhar 144004
Tel. : 91-181-2602264
Fax : 91-181-2601124
E-mail : eepcj@vsnl.com
enggcorp_jld@dataone.in

FOREIGN OFFICES

Germany

Arvind Singh, *Resident Director*
Indische Technische Handelsberatung
Immermannstr. 59, D-40210 Duesseldorf
Tel. : 49-211-1795327/1795417
Fax : 49-211-3558063
E-mail : eepc@eepc-europe.net

Singapore

D. D. Roy, *Resident Director*
No. 3, Shenton Way, #07-02 Shenton House
Singapore 068805, Tel. : 65-62279282/83
Fax : 65-62279284
E-mail : enexproco@singnet.com.sg

South Africa

M. K. Sharma, *Resident Director*
Thebe House (1st Floor)
166, Jan Smuts, Rosebank
Johannesburg-2196, South Africa
Tel. : 27-11-8802973, Fax : 27-11-2374000
E-mail : eepcindia@telkomsa.net

U.S.A.

Rana Roy, *Resident Director*
India Engineering Center
1601 Feehanville Drive, Suite # 200
Kensington Business Center
Mount Prospect, IL, 60056, USA
Tel. : 1-847-297-8500 (2 lines)
Fax : 1-847-297-8502
E-mail : eepcchicago@sbcglobal.net