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Info

ENGINEERING EXPORT BULLETIN

WEEKLY NEWSLETTER

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Highlights

India Pavilion at EMAQH, Buenos Aires, Argentina

EEPC is inviting participation for India Pavilion at 22nd International Exhibition for Machine Tools and Machineries (EMAQH), Buenos Aires, Argentina to be held on July 13 - 18, 2007. Members are requested to enlist their participation within **30th April, 2007**.

India Engineering Center (IEC) at Johannesburg

India Engineering Center (IEC), Johannesburg, South Africa is aimed at providing warehousing, showcasing and distribution of products. Members willing to avail of this facility may contact Council's offices **immediately**.

Govt. Notifications

Customs Notification No. 48/2007 dated 29.03.2007 – Duty Entitlement Pass Book (DEPB) – extended up to 31st day of March, 2008.

Notification No. 51/2007-Customs dated 29.03.2007 – Imposes AD duty on import of Steel Wheel into India.



Seminar on Cluster Development Programme held in Kolkata on 6.4.2007

Shri Jawahar Sircar, IAS, Addl. Secretary & Development Commissioner (SSI), Ministry of SSI, Govt. of India, New Delhi addressing the Seminar. On the dais (L to R) Dr. Tamal Sarkar, Programme Coordinator, Foundation for MSME Clusters, Shri R. P. Sehgal, Regional Chairman, EEPC (E.R.), Shri Manabendra Mukherjee, Hon'ble Minister-in-Charge, Micro & Small Scale Enterprises and Textiles & Tourism Department, Govt. of West Bengal, Shri Rakesh Shah, Chairman, EEPC and Shri Bhaskar Sarkar, Addl. Executive Director & Secretary, EEPC.

Contents

From Chairman's Pen	2
OVERSEAS SECTION	
• Overseas Market Information	
– Council's Activities	
– India Pavilion at EMAQH, Argentina	3
– India Engineering Center, Johannesburg	6
– Brief Report on Construction & Farm Machinery in Asia-Pacific Market	9
• Global Business Opportunities	
– Tender Information	12
– Trade Enquiries	14
DOMESTIC SECTION	
• Public Notice	15
• Export Finance	19
• Important Notice	20
• Steel Prices	21

For information about India Engineering Center, Chicago
visit : www.indiaengineeringchicago.com

For information about Engineering Export Promotion Council
visit : www.eepcindia.org

For information about EEPC Exhibitions
visit : www.eepcindee.com

Chairman's Pen



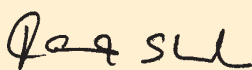
My dear fellow exporters,

Friends, the RBI's move to suck out Rs. 15,000 crore from the system by the raising of the CRR on Friday, March 30, 2007 will have considerable repercussions in escalating the cost of credit further. Such a direct method of credit squeeze will raise interest rates across the board that have already shot up by over 3% in the last few quarters thereby making it extremely difficult for micro, small and medium scale units, in particular, to meet their export commitments.

Your Council has taken up the phenomenon of escalating interest rates with the RBI Governor and the Commerce & Industry Minister and has drawn attention to the fact that since December 2006, the impact of extreme counter cyclical measures and rising interest costs is now casting a shadow on export growth. Till about October 2007, our exports and particularly, engineering exports were growing at a healthy rate that led analysts and industry watchers to believe that USD 125 billion total export growth target would be easily achieved. The recent Ministry of Commerce & Industry data for the month of February 2007 clearly indicates that the exports have tapered off in the last quarter and the USD 125 billion export target set by the Ministry for 2006/07 is unlikely to be achieved given that a whopping USD 16 billion worth of exports will have to be made in March 2007 to meet the target. The Council has also pointed out that if such high interest rate regime continues for another quarter or more, India's exports, particularly, engineering exports will be adversely affected and will come down to a single digit level in the current fiscal year. This is because EEPC member exporters not only have to grapple with high interest costs, but the escalating cost of raw materials inputs further eats into their cost competitiveness. The RBI will also be coming out with its Annual Statement for the current fiscal year this month. In response to a request received from the RBI, your Council is in the process of submitting a wide range of issues pertaining to export credit, exchange control, FEMA issues and transaction costs related issues for consideration by the RBI so that suitable changes can be made in the forthcoming Annual Statement of the RBI.

In order to meet the growing requirement of Council Members desiring clarifications with regard to both direct and indirect taxes, the Council has retained the services of Shri N. L. Lakhanpal, Chairman, Zetgeist Advisorate, New Delhi to look into the various problems faced by members in carrying out the various procedural requirements of our direct and indirect tax laws and Exim Policy related issues. Shri N. L. Lakhanpal is a former Director General of Foreign Trade and is eminently qualified to render consultancy services with regard to tax laws. Members are requested to kindly forward direct and indirect tax related issues as also Exim Policy related issues that require a clarification or interpretation of laws to their respective Regional Offices of the Council where the concerned Regional Director will screen the request and forward the same to Shri N. L. Lakhanpal for seeking the said clarification. Members are requested to avail of this new facility and take the benefit of the advice rendered by Shri N. L. Lakhanpal.

Yours sincerely,



(RAKESH SHAH)

Council's Activities



EEPC Invites Participation for India Pavilion at 22nd International Exhibition for Machine Tools and Machineries at Buenos Aires, Argentina (July 13 - 18, 2007)

EEPC is taking part in the **22nd International Exhibition for Machine Tools & Machineries** to be held in Buenos Aires, Argentina during 13-18 July, 2007.

Focus-LAC

The Latin American Region is one of the fast growing regions in the world accounting for nearly 5% of world trade and emerged as an important business destination for Indian engineering exports. Argentina is one of the largest trading partners of India among the Latin American Countries. The export of engineering goods from India to Argentina has reached a level of US\$ 52.84 Million in 2005-06 as against of US\$ 26.11 during 2004-05 thereby registering a growth of 102%.

About EMAQH

EMAQH is an International Exhibition for Machine Tools and Machineries which is one of the leading international exhibitions in LAC Region being organized by two Chambers of Commerce - CAIFHEM-Argentina Chamber of Manufacturers of Tools and Measure Instruments and AAFMHA-Argentina Association of Manufacturers of Machine Tool and Accessories, since 1964. Giving below list of focus products which will be exhibited in this exhibition. It is learnt from the Embassy of India in Argentina that more than 55,000 persons visited EMAQH during last year and for the current year, it is expected to attract more than 60,000 visitors.

Focus Products

- Metal Cutting Machine Tool
- Wood Working Machines
- Metal Forming Machine Tool
- Automation Elements
- Accessories, Complementary Equipment
- Welding Machines

Venue

Buenos Aires, Argentina

Date

13th to 18th July, 2007

Participation Charges

Rs. 2,16,000/- for built-up booth of 12 sq. mtrs.

No. of Booths - Only 10 which would be allocated on first-come-first served basis.

Display Booth

The display booth of 12 sq. mtrs. will consist of –

- Fascia
- Two Chairs
- Spot Lights
- Carpet
- Cupboard with sliding door

Mode of Payment

Full payment is to be made by Demand Draft favouring “Engineering Export Promotion Council” payable at “Chennai” along with the filled-up Application Form.

Reservation and Cancellation

- Reservation requests will be considered only on receipt of application along with full payment.
- No refund will be made for any cancellation.
- Acceptance of application and allocation of space will be at the sole discretion of the Council.

MDA Entitlement

Participants are entitled to get MDA grant to the extent of **Rs.1,80,000/-** under Focus LAC programme of Ministry of Commerce & Industry, Government of India towards space rent and economy excursion class airfare. As per existing guidelines, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs.15 crores in the preceding year and having complete 12 months membership with the EEPC with regular filing of monthly export returns.

Submission of Application

Interested members may send their duly filled-in Application (as per the enclosed format) along with the requisite payment on or before **30th April, 2007** to :

M. Ganesan

Regional Director

Engineering Export Promotion Council

“Greams Dugar” (3rd Floor)

149, Greams Road

Chennai - 600 006

Tel. : 91-44-28295501/02

Fax : 91-44-28290495

E-mail : eepcchen@md4.vsnl.net.in

Website : www.eepcindia.org

**Application Form****India Pavilion at 22nd International Exhibition for Machine Tools & Accessories (EMAQH)
Buenos Aires, Argentina (13 - 18 July, 2007)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:	12 sq. mtrs.		
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Total Export to Argentina (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display (please tick mark)	:	<u>Display of Samples</u> <input type="checkbox"/> <u>Display of Posters</u> <input type="checkbox"/>		

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : _____ Signature : _____
Office Seal :

INDIA ENGINEERING CENTER (IEC) at Johannesburg, South Africa

Strategically located on the major world trade routes, South Africa has always been a business attraction for countries in the world over. A highly advanced infrastructure has virtually made South Africa the gateway to the entire sub-Saharan Africa. It is often compared to the Europe for its economic activities. Business opportunities between India and South Africa are immense and over the last few years, there has been enormous leap in the bilateral trade.

Keeping in view the business scenario, Council is launching an “**India Engineering Center**” (IEC) – a multi-purpose outlet of Indian engineering exporters under MAI Scheme of the Ministry of Commerce, Government of India. The Centre will be located at the THEBE House, 166 Jan Smuts Avenue, Rosebank, Johannesburg, South Africa. India Engineering Center will have the following facilities to benefit its members :

- Showroom Facility for Display of Products
- Warehousing Facility for Storing the Goods
- Distribution Center
- Marketing Support – Participation in Trade Fairs and Advertisements.

Showroom Facility

Showroom of IEC will be an exhibition of goods of participating companies all the year round. This will facilitate the Indian companies to invite their buyers in and around South Africa to the Showroom to look and satisfy themselves on the various aspects connected with quality and specifications of the goods. The Showroom is located at the premier location in Johannesburg with the space of 500 sq. mtrs. The participating company will be provided one standard display window containing the following :

- Area of 1 mtr. x 1 mtr.
- Fascia of the company
- One podium for display of products
- One catalogue holder (A4 size)

Depending on the product, instead of podium, pegboard or other type of platform will be made available. However, at the time of registration, participants will have to declare a list of products to be displayed in the window. Changes of product in the window is permissible within this declared list. Any extra cost on booth customisation will have to be borne by the participants.

The participating companies may use this facility as their own office in Johannesburg and may mention the address in their marketing communications, which will make their organization presence felt in the African markets.

The participating company in the Showroom will give an undertaking to EEPC to abide by the Showroom norms.

Thrust Product Sectors

After an in-depth market research, the following have been identified as Thrust Product Sectors for “India Engineering Center” :

- Primary Iron & Steel Products
- Auto Parts
- Electric Transformers
- Industrial Machinery
- Scientific and Surgical Instruments
- Hand Tools
- S. S. Utensils
- S. S. Wire and Wire Products
- Electric Motors
- Builders’ Hardware
- Home Electric Appliances
- Bearings
- Industrial Fasteners
- I. C. Engines & Parts
- Wire Ropes
- Pipes and Pipe Fittings
- Agricultural Implements and Machinery
- Pumps

Companies in the other engineering products having potential in South Africa may also send their application for participation. However, the Screening Committee will take final decision in this regard.

Warehousing

The Warehouse will be located at Durban. The warehousing rates will be circulated shortly to avail the benefits.

Marketing Support

The Council will organize regular visits of South African buyers, from the matching sectors of IEC participants, to the Showroom for convincing them about sourcing their requirements from Indian companies. The Council will also organize Buyer-Seller Meets of participants with their African counterparts. Representatives of participating Indian companies will be free to join the BSM. These activities will further enhance the marketability of the products of participants of IEC.

Participation in Trade Fairs

The Council will identify Trade Fairs in South Africa and other African countries for the product groups of IEC participants. Council will organize an Information Booth in these Fairs to popularize "India Engineering Center" as source of supply and also furnish details on competence of participating companies.

The companies desirous of participating in these Trade Fairs in a separate booth will be provided with display space at subsidized rates (40% of booth cost). Kindly note that prior approval needs to be taken in this regard. Some of the following prominent exhibitions may be considered for further participation :

- FACIM – Trade Fair and Agricultural Exhibition (UFI) – Mozambique
- International Health Week for Medical and Surgical Equipment – Algeria
- MACTECH – Cairo, Egypt
- ITF – Lagos, Nigeria
- ITCE – Cairo, Egypt
- Tunis International Fair – Tunisia
- SIB International Exhibition for Building – Morocco
- Auto + International Exhibition for Car Equipment – Tunisia
- International Trade Fair (UFI) – Sudan
- Salon de' Auto/Salon de la Maintenance – Algeria
- Cairo International Fair – Egypt etc.

Please contact EEPC Territorial Office, New Delhi for further details.

Publicity through Print Media

In order to popularize India Engineering Center, Council will use the channel of print media, i.e. important newspapers, product specific magazines, mass mailing campaign etc.

Participants of IEC will also be entitled to release their customized advertisements, which Council will arrange at a subsidized rate (25% benefit will be offered). The Council

will communicate the exact amount payable to the interested companies depending on the size and location of the advertisement. Some of the prominent newspapers like Business Day, Business Report (The Star), The Weekender, Swoten (Business Supply), Die Beeld (Business), Citizen, Financial Mail, Guardian, Rapport etc., Trade Magazines like Trade Africa, Africa Connexion, Business in Africa, Trade pan-African Business, Engineering and Manufacturing Publications etc. Please contact EEPC Territorial Office, New Delhi for further details.

Visa for South Africa

Council will suitably recommend to the Embassy of South Africa in India for issuance of Visa to the representative of participating companies of India Engineering Center.

Charges & General Terms & Conditions

Companies participating in IEC will be required to pay the following charges :

Registration Charges*	Rs. 30,000/-
Rent per month for a Standard Display Window	
Of 1 mtr. x 1 mtr.	Rs. 10,000/- per month
(Rs. 1.20 Lacs per annum)	

* **Conditions of Deposit** : If participant continues for more than 24 months 100% of registration charges will be refunded, if participation is withdrawn within 12 to 24 months, 50% of registration charges will be refunded and if participation is less than 12 months, the registration money will be non-refundable.

For participating in India Engineering Center (IEC), Johannesburg : **Please pay Registration Charges of Rs. 30,000/- by Cheque/DD** in favour of "Engineering Export Promotion Council".

Interested member-exporters are requested to submit the **Application Form** (as per enclosed format) duly filled in.

For further details, please contact :

R. Maitra

Executive Director

Engineering Export Promotion Council

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

Website : www.eepcindia.org

Application Form

INDIA ENGINEERING CENTER (IEC)

Johannesburg, South Africa

(Organised by : Engineering Export Promotion Council)

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City		Pin Code
Phone (with STD Code)			Fax No.
E-mail Address			Website Address
Name & Designation of Chief Executive			
Name & Designation of Contact Executive			
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$			Annual Export in US\$
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer <input type="radio"/> SSI <input type="radio"/> Non-SSI <input type="radio"/> Merchant <input type="radio"/> Export House		
Participation in Showroom	Yes/No	Items on Display	

Demand Draft No. Dated For Rs.
payable to Engineering Export Promotion Council, New Delhi is enclosed.

Signature with office seal :

Date :

Name :

Place :

Designation :

Note : Council reserves the right to accept or reject the participation of an Indian Company.

Overseas Market Information



Brief Report on Construction & Farm Machinery in Asia-Pacific Market

Market Overview

The global construction and farm machinery market is deemed to be the revenue accrued by manufacturers of rolling machinery, earthmoving and construction equipment and heavy farm machinery.

Although companies have suffered a variety of pressures recently including elevated materials and crude oil costs, Asia-Pacific markets are exhibiting particularly healthy growth. In order to main efficient business operations across expansive markets, leading companies are becoming increasingly dependent upon innovative IT systems. With fierce price competition within the market, increased costs cannot be passed onto customers and therefore detract form profit margins.

Market Analysis

The construction and farm machinery market has exhibited exceptionally strong growth in the last few years, due to strong parallel growth in end-user industries. In particular, sizeable growth in demand for construction machinery is being driven by the Chinese Government investments in construction projects to improve the country's infrastructure following its entrance into the WTO.

The market generated total revenues of \$ 35 billion in 2005, this representing a compound annual growth rate (CAGR) of 15.3% for the five-year period spanning 2001-05. Japan contributed 54.9% of overall revenues within Asia-Pacific, a share which is anticipated to fall to approximately 48% as the construction industry continues to grow strongly across developing nations especially China. The Asia-Pacific market is the second largest in the world accounting for 34.1% of revenues, compared to 37.4% generated within the US market.

The sale of construction machinery proved the most lucrative in Asia-Pacific in 2005, generating total revenues

of \$ 23.4 billion, equivalent to 66.9% of the market's overall value. In turn, the sale of agricultural machinery accounted to \$ 11.6 billion in 2005, equating to 23.12% of the market's aggregate revenues.

Looking forward, the market is forecast to decelerate from the recent performance, with a compound annual growth rate (CAGR) of 4.9% for the five-year period 2005-2010 expected to drive the market to a value of \$ 44.5 billion by the end of 2010. Sales will be supported moving forward as sub-users switch to machinery that meets more stringent emissions standards. In comparison, the US market is anticipated to exhibit similar growth with a CAGR of 4.6% forecast for the period 2005-2010.

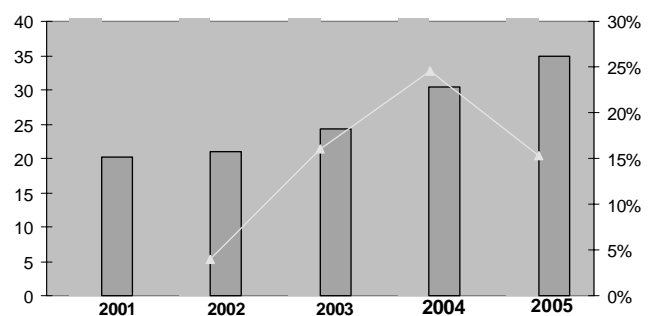
Market Value

The Asia-Pacific construction and farm machinery market grew by 15.3% in 2005 to reach a value of \$ 35 billion. The compound annual growth rate of the market in the period 2001-2005 was 14.7%.

Asia-Pacific Construction & Farm Machinery Market (Value \$ Bil)

Year	\$ Billion	% Growth
2001	20.2	-
2002	21.0	3.90%
2003	24.4	6.10%
2004	30.4	4.50%
2005	35.0	5.30%

Asia-Pacific Construction & Farm Machinery Market (Value \$ Bil)



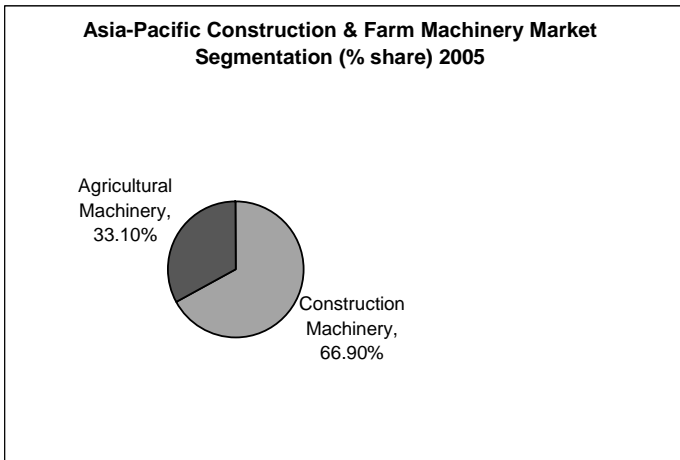


Market Segmentation - I

The construction machinery segment generates 66.9% of the market's total value. Agricultural machinery accounts for the remaining 33.1% of the market.

Asia-Pacific Construction & Farm Machinery Market Segmentation - I (% share) 2005

Category	% Share
Construction Machinery	66.90%
Agricultural Machinery	33.10%

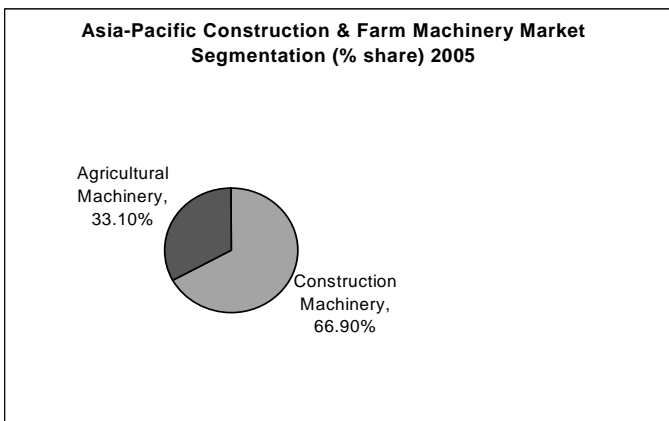


Market Segmentation - II

Japan is Asia-Pacific dominant market, accounting for 54.9% of the aggregate value.

Asia-Pacific Construction & Farm Machinery Market Segmentation - II (% share) 2005

Geography	% Share
Japan	54.90%
Rest of Asia-Pacific	45.10%



Competitive Landscape

Although companies have suffered a variety of pressures recently, including elevated materials and crude oil costs, Asia-Pacific markets are exhibiting particularly healthy growth. For example, the construction industry within China is booming. The Chinese Government is investing heavily in improving the country's infrastructure in preparation for the 2008 Olympics and demand for construction machinery is high. Many western manufacturers have earmarked Asian markets for expansion, which will put considerable competitive pressure upon domestic manufacturers.

In order to maintain efficient business operations across expansive markets, leading companies are becoming increasingly dependent upon innovative IT systems. For example, Komatsu Komtrax management system enables the company effectively to respond to changes in the market. Such systems can be used to aid business restructuring and reform production and sales procedures, which enables companies to comfortably grow beyond a level where unaided business structures suffer. Companies who invest in such systems wield a considerable competitive advantage in being able to respond rapidly and effectively to changing market conditions, where traditional business organizational methods may stall.

Manufacturers have been hit hard recently by the current high price of metal and elevated crude oil prices, which have considerably increased manufacturing costs. With fierce price competition within the market, increased costs cannot be passed onto customers and therefore, detract from profit margins. Large companies who have sufficient economies of scale and diverse product portfolios can largely offset fluctuations in manufacturing costs thus boosting their competitive strength.



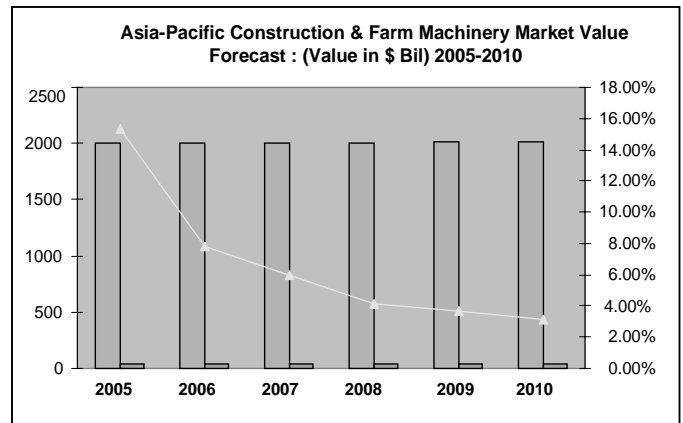
Market Forecasts

Market Value Forecast

In 2010, the Asia-Pacific construction and farm machinery market is forecast to have a value of \$ 44.5 billion, an increase of 27.2% since 2005. The compound annual growth rate of the market in the period 2005-2010 is predicted to be 4.9%.

Asia-Pacific Construction & Farm Machinery Market Value Forecast : (Value \$ Bil) 2005-2010

Year	\$ Billion	% Growth
2005	35.0	15.30%
2006	37.7	7.80%
2007	40.0	6.00%
2008	41.6	4.10%
2009	43.2	3.70%
2010	44.5	3.10%
CAGR, 2005-2010		4.9%



[Source : International Enterprise (IE), Singapore]

Tender Information**Ethiopia**

Project : Harar Water Supply and Sanitation Project
ADB Loan Number : 2100150006942
Loan from African Development Fund

Issued by : Ministry of Water Resources
Procurement and Supply Service
Second Floor, Room No. 202
Haile Gebre Selassie Road
P.O. Box 5744
Addis Ababa
Ethiopia
Tel. : 251 1 662-55-15/662-63-27 or
251 1 661-11-11, Ext. 219
Fax : 251 1 663-04-59/661-07-10

Contract : HWSSP E-M
Identification

For : Supply and installation of electro-mechanical and process control equipment as described below :

- Supply and installation of complete electrical and mechanical equipment at boreholes, five booster pumping stations, collection tanks and reservoirs. This includes the supply and installation of submersible pumps, booster pumps, and all other mechanical and electrical equipment, plus operation equipment, spare parts and operator training;
- Supply and installation of a complete hydraulic control system at a control centre near Dire Dawa which functions automatically and remotely over the entire 40 km length of the supply main, controlling the well field, each pumping station and the reservoir at Dengego. An extended period maintenance contract is also to be provided.

Tender Cost : Non-refundable fee of ETB 2, 000 in local currency, or its equivalent in a freely convertible currency

Bid security : ETB 1,700,000.00 in local currency or its equivalent in a freely convertible currency.

Bid deadline : on or before **30.04.2007** (local time)
(Source : African Development Bank Website)

Vietnam

Project : Northern Power Transmission Sector Project
2128-VIE
Loan from ADB

Issued by : The Electricity of Vietnam (EVN)/Northern Vietnam Power Project Management Board (NPPMB)
No. 1111D Hong Ha Street
Hoan Kiem District, Hanoi City-Vietnam
Attn. : Mr. Tran Viet Hung
Director
Tel. : 00 84 9840822, 2103063
Fax : 00 84 9840824
E-mail : huonghl@gmail.com

For : Supply of Materials and Equipment for Hai Phong TPP-Dinh Vu 220 kV transmission line and Hai Phong TPP-Vat Cach 220 kV transmission line.

- *Package VI.1* : Supply of OPGW cable and Accessories
- *Package VI.2* : Supply of Conductor and Earthwire
- *Package VI.3* : Supply of Insulators and Fittings
- *Package VI.4* : Supply of Steel Towers

Tender cost : Non-refundable fee of VND 3,000,000 or US\$ 200 by cash, bank draft or check for each package.

Bid security : - Package VI.1 : US\$ 5,000 or an equivalent amount in a freely convertible currency

- Package VI.2 : US\$ 35,000 or an equivalent amount in a freely convertible currency
- Package VI.3 : US\$ 10,000 or an equivalent amount in a freely convertible currency
- Package VI.4 : US\$ 40,000 or an equivalent amount in a freely convertible currency

For : Supply of Control and Protection equipment for Son La 220 kV substation and connections, Phu Ly 220 kV substation and connections and Hai Duong 220kV substation.

- Lot IV.3.1 : Supply of Control and Protection equipment for Son La 220 kV substation and connections

- Lot IV.3.2 : Supply of Control and Protection equipment for Phu Ly 220 kV substation and connections

- Lot IV.3.3 : Supply of Control and Protection equipment for Hai Duong 220 kV substation

Bid deadline : at or before **03.05.2007** at 9.00 a.m.

Vietnam

Project : Northern Power Transmission Sector Project
2128-VIE
Loan from ADB

Issued by : The Electricity of Vietnam (EVN)/Northern Vietnam Power Project Management Board (NPPMB)
No. 1111D Hong Ha Street
Hoan Kiem District, Hanoi City-Vietnam
Attn. : Mr. Tran Viet Hung
Director
Tel. : 00 84 9840822, 2103063
Fax : 00 84 9840824
E-mail : huonghl@gmail.com

Tender cost : Non-refundable fee of VND 3,000,000 or US\$ 200 by cash, bank draft or check for this package (three lots).

Bid security : - Lot IV.3.1 : US\$ 40,000

- Lot IV.3.2 : US\$ 40,000

- Lot IV.3.3 : US\$ 40,000

Bid deadline : at or before **22.05.2007** at 9.00 a.m.

(Source : Asian Development Bank Website)

Trade Enquiries



Spain

(Source : Direct from the party)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Crisflor, S.L.	Apartado de Correos 109-43870 Amposta (Tarragona) Spain	Attn. : Lola Serret Redo Manager Tel. : +0034977702804 Fax : +0034977702804 E-mail : crisflor2005@wanadoo.es lserret.crisflor@wanadoo.es	Photovoltaic solar panels for solar orchards and houses and to warm up water.

USA

(Source : EEPC Chicago Office)

Setbroz USA INC.	877 NW 97 Avenue Platation, FL 33324 USA	Attn. : Mr. Pushpinder Sethi (Pape) Tel. : 001 954 424-1101/ 815-0808 Fax : 001 954 472-7490 E-mail : setbroz@aol.com	Genuine, aftermarket auto parts. Urgent need of genuine oil filter for Toyota and Honda 4 Cyl, 6 Cyl & 8 Cyl in genuine packing.
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Trade enquiries received from Indian Mission Overseas

Ghana

(Source : High Commission of India, Accra)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Trans-Sas Trading & Mfg. Co. Ltd.	P.O. Box 10154 Accra North Ghana	Attn. : Mr. Alex Sasu Managing Director Tel. : ++233 021 663350 Fax : ++233 021 683088 E-mail : trans_sas@yahoo.com	Medical equipment, laboratory equipment.
Baldys Calza	P.O. Box GP 17148 Accra Ghana	Attn. : Mr. Daniel Kwesi Buah Tel. : 00233 243 834393 E-mail : danny20g2@yahoo.com	Paper manufacturing machinery.



**Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Notification No. 51/2007-Customs

Dated 29th March, 2007

G.S.R.(E).- Whereas, in the matter of import of Flat base Steel Wheels (hereinafter referred to as the subject goods), falling under sub-heading 8708 70 00 of the First Schedule to the Customs Tariff Act, 1975 (51 of 1975) originating in, or exported from the People's Republic of China (hereinafter referred to as the subject country), the designated authority, in its preliminary findings vide Notification No. 14/8/2005-DGAD dated the 12th January, 2007, published in the Gazette of India, Extraordinary, Part I, Section 1, dated the 12th January, 2007, read with amendment Notification No. 14/8/2005-DGAD dated the 12th March, 2007 has come to the conclusion that –

- (a) the subject goods have been exported to India from the subject countries below its normal value;
- (b) the domestic industry has suffered material injury;
- (c) jury has been caused by dumped imports from the subject country, and has recommended imposition of provisional anti-dumping duty on all imports of the subject goods originating in or exported from, the subject country;

Now, therefore, in exercise of the powers conferred by Sub-Section (2) of Section 9A of the said Customs Tariff Act, read with rules 13 and 20 of the Customs Tariff (Identification, Assessment and Collection of Anti-dumping Duty on Dumped Articles and for Determination of Injury) Rules, 1995, the Central Government, on the basis of the aforesaid preliminary findings, as amended, of the designated authority, hereby imposes on the goods, the description of which is specified in column (3) of the Table below, falling under sub-heading of the First Schedule to the said Customs Tariff Act as specified in the corresponding entry in column (2), originating in the countries as specified in the corresponding entry in column (4), and produced by the producers as specified in the corresponding entry in column (6), when exported from the countries as specified in the corresponding entry in column (5), by the exporters as specified in the corresponding entry in column (7), and imported into India, an anti-dumping duty which shall be equal to the amount specified in the corresponding entry in column(8), in the currency as specified in the corresponding entry in column (10) and per unit of measurement as specified in the corresponding entry in column (9) of the said Table.

Table

S. No.	Tariff item	Description of goods	Country of origin	Country of export	Producer	Exporter	Amt	Unit of Measurement	Currency
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1.	8708 70 00	Steel wheels of nominal diameter 16"-20"	People's Republic of China	People's Republic of China	M/s. Zhengxing Wheel Group Co.	M/s. Zhengxing Wheel Group Co.	310.70	MT	USD
2.	-do-	- do-	-do-	-do-	Any combination of producer/ exporter (other than above).		368.18	MT	USD
3.	-do-	-do-	People's Republic of China	Any country other than People's Republic of China	Any	Any	368.18	MT	USD
4.	-do-	-do-	Any country other than People's Republic of China	People's Republic of China	Any	Any	368.18	MT	USD

2. The anti-dumping duty imposed under this notification shall be payable in Indian currency.

Explanation :- For the purposes of this Notification, "rate of exchange" applicable for the purposes of calculation of anti-dumping duty shall be the rate which is specified in the notification of the Government of India in the Ministry of Finance (Department of Revenue), issued from time to time, in exercise of the powers conferred by sub-clause (i) of clause (a) of Sub-Section (3) of Section 14 of the Customs Act, 1962 (52 of 1962), and the "relevant date" for the determination of the rate of exchange shall be the date of presentation of the bill of entry under section 46 of the said Customs Act.

Sd/
(S. BAJAJ)

Under Secretary to the Government of India

[F. No. : 354/10/2007-TRU]



**Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Customs Notification No. 48/2007

Dated 29th March, 2007

Duty Entitlement Pass Book (DEPB) – extended up to 31st day of March, 2008

G.S.R.257 (E).- In exercise of the powers conferred by Sub-Section (1) of Section 25 of the Customs Act, 1962 (52 of 1962), the Central Government, being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendment in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 89/2005-Customs, dated the 4th October, 2005 GSR 624(E), dated the 4th October, 2005, namely :-

In the said Notification, in paragraph 2, for the figures, letters and words "31st day of March, 2007", the figures letters and words "31st day of March, 2008" shall be substituted.

Sd/-
(JAGMOHAN SINGH)
Under Secretary to the Government of India

(F. No. 605/208/2005-DBK)

Note : The Notification No. 89/2005-Customs, dated the 4th October, 2005 was published in the Gazette of India Extraordinary, vide G.S.R. 624 (E), dated the 4th October, 2005 and it was last amended by Notification No. 32/2006-Customs, dated the 31st March, 2006, vide GSR No. 989 (E), dated the 31st March, 2006.



**Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Notification No. 19/2007-Central Excise (N.T.)

Dated 9th March, 2007

G.S.R.(E). In exercise of the powers conferred by Section 37 of the Central Excise Act, 1944 (1 of 1944) and Section 94 of the Finance Act, 1994 (32 of 1994), the Central Government hereby makes the following rules further to amend the CENVAT Credit Rules, 2004, namely :-

- (1) These rules may be called the CENVAT Credit (Third Amendment) Rules, 2007.
(2) They shall come into force on the 1st day of April, 2007.
- In the CENVAT Credit Rules, 2004, in rule 9, in sub-rule (2), in the proviso, for the words "assessable value", the words "assessable value, central excise or service tax registration number of the person issuing the invoice, as the case may be" shall be substituted.

Sd/-

(R. SRIRAM)

Deputy Secretary to the Government of India

(F.No. 334/1/2007-TRU)

Note : The principal rules were published in the Gazette of India, Extraordinary vide Notification No. 23/2004-Central Excise (N.T.), dated the 10th September, 2004, vide GSR 600 (E), dated the 10th September 2004, and were last amended vide Notification No. 10/2007-Central Excise (N.T.), dated the 1st March, 2007, vide G.S.R.150(E), dated the 1st March, 2007.

**CBEC notifies revised ST-3 Form with instructions and suitable for e-filing;
April Return in new Form**

Service Tax Notification No. 14/2007-S.T. dated 2nd April, 2007 issued by the Government of India, Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, New Delhi on the above subject. Details can be seen/downloaded from EEPC Website : www.eepcindia.org



Exim Bank Study Highlights Growing Global Opportunities for Indian Construction Companies

The global construction market is estimated at over US\$ 4 trillion and is growing fast. The growth in countries like China, Brazil and India is higher than that in developed countries. A just released Exim Bank study on 'Indian Construction Industry : Opportunities Abroad', points to the growing global opportunities for the Indian construction companies. Given the expertise and experience, the Indian construction industry should be in a position to garner a significant share of the world market. Indian construction companies have established for themselves, a good reputation in a wide range of construction projects abroad. In the year 2005-06, export of construction services from India was valued at over US\$ 900 million and the industry has achieved a net surplus of over US\$ 60 million.

Creation of infrastructure is one of the major focus areas of lending by World Bank, Asian Development Bank, African Development Bank and European Bank for Reconstruction and Development. This provides large business opportunities for Indian construction companies, both in India and abroad. The significant fact is that Indian companies have achieved remarkable success in securing contracts funded by multilateral funded agencies, particularly in India.

Exim Bank has been extending support to Indian companies in their endeavour to undertake projects abroad as well as deemed export contracts in India. The recent Lines of Credit extended by Exim Bank, with the support of Government of India, provide the necessary funding support for project exports, including construction projects in Africa and Latin America.

Exim Bank study has also identified the challenges faced by the Indian construction companies and suggests strategies for strengthening capabilities. The recommendations include greater level of bilateral cooperation with focus on construction projects, seeking membership of more multilateral funding agencies like Inter-American Development Bank, making effective use of international negotiation platforms such as WTO, removal of restrictions on temporary movement of personnel and promotion of South-South cooperation in the construction services sector.

For further information, please contact

Shri S. Prahalathan
Planning & Research Group
Export-Import Bank of India
Centre One Building, Floor 21
World Trade Centre Complex
Cuffe Parade
Mumbai-400 005
Tel. : 2216 0364
Fax : 22189894
E-mail : prahalathan@eximbankindia.in



Important Notice

To All Members of the Council

This is to inform you that as per the decision taken by the Working Committee of the Council in its meeting held on March 23, 2007 at Mumbai, the annual tariffs for hyperlinking home page of companies on the EEPC website have been revised with effect from April 01, 2007. The revised rates for the period 01.04.2007 to 31.03.2008 are as follows :

- | | |
|--------------------------------|-------------|
| (a) For Members of the Council | Rs. 2,500/- |
| (b) For non-EEPC Members | Rs. 4,000/- |

This is for your information and you are requested to please take note of the above at the time of making your payment for the above purpose.

Sd/-

(B. SARKAR)

Addl. Executive Director & Secretary

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh Open Market Rates of Rerollables (March 24, 2007)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots Arc/Ind. Furnaces round quality (21x25) 24,300/- structural quality (28x30) 24,200/- Low carbon (12x16) 24,700/- Semi-low carbon (16x20) 24,300/- 5x6 girder quality (28x30) 24,250/- Runners/Risers 22,300/- Bones/Clean 21,300/-	Blooms Above 251 mm Bloom (HC) 28,400/- Above 251 mm Bloom (MS) 28,400/- Bloom 160x250 mm (DSP) 28,700/- 130/135/140 mm (Tisco) MS – 150x150 mm Concast (DSP) 29,900/- 150x150 mm MS (SAIL) 29,900/- Bloom Cut into pcs. (MS) 28,700/- Bloom Cut into pcs. (Medium) 26,200/- Bloom Cut into (Patra Pass) 26,200/-	Rej. Wheel (Big) 20,600/- Rej. Wheel (Small) 20,400/- Cut Tyre (Big) 21,600/- Cut Tyre (Small) 21,400/- Melting Scrap (F.O.R.) Rolling Mill end 20,300/- Good Godown 18,300/- Godown Scrap 18,000/- Turning 17,000/- Tin Tapper 16,500/- Sponge Iron 16,600/-
Billets & Squares 50x50x63x63x65x65 mm MS – 75x75x80x80x90x90 mm MS 25,600/- 100x100 mm MS 25,600/- 125x125 mm MS – 100x100 mm Concast-Billets 25,700/- 100x100 Concast-SAIL DSP 25,700/- H.C. Billet SAIL 150x150 mm – H.C. Billets-Tisco 75x75 mm –	Slabs Durgapur Slabs 14"x3" – Durgapur Slabs 24,700/- Bokaro Slab Heavy 25,200/- Tata Concast Slab (Heavy) 25,200/- Skelp Tisco – Rails Untested Rail - 75 lbs. 22,600/- Untested Rail - 90 lbs. 21,800/- Untested Rail - 105 lbs. 21,800/-	Pig Iron (F.O.R.) Foundry Grade 21,300/- Steel Grade 20,200/- C.I. Turning 16,000/- Degi Scrap 19,200/- Deg Casting 26,500/- Ingot Moulds (Old) 18,800/- Ingot Moulds (New) 25,500/- Cut Ingot Moulds 19,100/-

Open Market Rates of Finished Goods (March 24, 2007)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds Mild Medium-Semi Zindi Pass (Drawing)	4 mm 2680/- – –	5 mm 2570/- – –	6 mm 2520/- – –	8 mm 2570/- – 2690/-	10 mm 2630/- 2630/- 2690/-	12 mm 2680/- 2680/- 2690/-	16/20 mm 2660/- – 2690/-	22/25 mm 2640/- – 2660/-	
Above rates of 6 mm rounds are of length up to 14' Above 18' = 2540/-									
Heavy Rounds Mild	28 to 53 mm 2640/-	63 to 100 mm 2710/-	110 to 125 mm 2810/-	140 to 150 mm 2870/-	165 mm 2890/-	180 mm 2920/-	200 mm 2920/-		
M. S. Squares Mild	4 mm 2680/-	5 mm 2570/-	6 mm 2520/-	8 mm 2520/-	10 mm 2570/-	12 mm 2660/-	16/20 mm 2660/-	22/25 mm 2640/-	
M. S. Angles 3 mm 5 mm 6 mm	20 mm 2770/- – –	25 mm 2690/- 2680/- 2680/-	32 mm 2690/- 2680/- 2680/-	37 mm 2690/- 2670/- 2670/-	50 mm 2710/- 2660/- 2660/-	65 mm 2730/- 2670/- 2670/-	75 mm – 2670/- 2670/-	90 mm – 2780/- 2780/-	100 mm – 2750/- 2750/-
M. S. Flats 3 mm 5 mm 6 mm 8 mm 10 mm 12/25 mm 18/19 Gauge	20 mm 2570/- 2690/- 2690/- 2690/- – 2770/-	25 mm 2590/- 2670/- 2670/- 2670/- – 2740/-	32 mm 2600/- 2670/- 2670/- 2670/- – 2750/-	37 mm 2610/- 2660/- 2660/- 2660/- 2670/- 2770/-	50 mm 2640/- 2660/- 2660/- 2660/- 2660/- 2800/-	65 mm 2810/- 2660/- 2660/- 2660/- 2660/- 2850/-	75 mm 2810/- 2660/- 2660/- 2660/- 2660/- 2850/-	100 mm 2770/- 2650/- 2650/- 2650/- 2650/- 2850/-	

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), March 24, 2007]

OFFICE BEARERS OF THE COUNCIL

CHAIRMAN

Rakesh Shah

Phone: Off : 91-33-22872511/22876640/
22874447/22804929
Res: 91-33-24071637/1638/24689706
Fax : Off : 91-33-22875104/22870780
Res: 91-33-24456925
E-mail : rakesh@niphaindia.com
nipha@niphaindia.com

VICE CHAIRMEN

Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131
Res: 91-40-27765793
Fax : 91-40-27614376
E-mail : hyd1_meera@sancharnet.in

Amanpreet Singh Chadha

Phone: Off : 91-22-66355155/56/57
Res: 91-22-23516865
Fax : 91-22-23854428
E-mail : aman@nikkobearings.com

REGIONAL CHAIRMEN

Eastern Region

R. P. Sehgal

Phone: Off : 91-33-22878229/22902256
Res: 91-33-22407094
Fax : 91-33-22879938
E-mail : carcast@vsnl.net

Northern Region

S. C. Ralhan

Phone: Off : 91-161-2673805/806/2670219
Res: 91-161-2670129/2672542
Fax : 91-161-2671049/2676817
E-mail : sritools@jla.vsnl.net.in

Southern Region

B. Chandrasekharan

Phone: Off : 91-80-26570711/12
91-80-26570718 (D)
Res: 91-80-26764665
Fax : 91-80-26570713/14
E-mail : sai_bcn@yahoo.com
kwkpv1@blr.vsnl.net.in

Western Region

Nayan N. Shah

Phone: Off : 91-22-65702939/26763555
Res: 91-22-26207506
Fax : 91-22-28730291
E-mail : info@kewelectricals.com

EPEC OFFICES IN INDIA AND ABROAD

R. Maitra
Executive Director
Engineering Export Promotion Council
Vandhna (4th Floor), 11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
URL : www.eepcindia.org

HEAD OFFICE

B. Sarkar
Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1 Wood Street
Kolkata 700 016
Tel. : 91-33-22890651/52
Fax : 91-33-22890654
E-mail : eepcho@eth.net
URL : www.eepcindia.org

TERRITORIAL DIVISION

Vandhna (4th Floor)
11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in

REGIONAL OFFICES

Chennai

M. Ganesan
Regional Director
Greems Dugar (3rd Floor)
149 Greems Road
Chennai 600 006
Tel. : 91-44-28295501, 28295502
Fax : 91-44-28290495
E-mail : eepcchen@md4.vsnl.net.in

Kolkata

Ms. Anima Pandey
Regional Director
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@vsnl.net

Mumbai

Rajat Srivastava
Regional Director
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade, Mumbai 400 005
Tel. : 91-22-22186655/56/60
Fax : 91-22-22180119
E-mail : eepcmum@mtnl.net.in
eepcmum@vsnl.com

New Delhi

Shrikar Dole
Regional Director
Surya Kiran (4th Floor)
19 Kasturba Gandhi Marg
New Delhi 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepc@spectranet.com

SUB-REGIONAL OFFICES

Bangalore

C. H. Nadiger
Asst. Director
Vinayaka Complex (2nd Floor)
44/45, Residency Road Cross
Bangalore 560 025
Tel. : 91-80-25581396/25588669
Fax : 91-80-25586914
E-mail : eepcsrob@vsnl.net

Hyderabad

J. V. Raja Gopal Rao
Asst. Director
'Soham Mansion' (1st Floor)
No. 5-4-187/3 & 4/4, M. G. Road
Secunderabad 500 003
Tel. : 91-40-27536704
Telefax : 91-40-27536705
E-mail : eepchyd@eth.net

Jalandhar

Opinder Singh
Asst. Director
Plot Comm. 1, Focal Point, Jalandhar 144004
Tel. : 91-181-2602264
Fax : 91-181-2601124
E-mail : eepcj@vsnl.com
enggcorp_jld@dataone.in

FOREIGN OFFICES

Germany

Arvind Singh, *Resident Director*
Indische Technische Handelsberatung
Immermannstr. 59, D-40210 Duesseldorf
Tel. : 49-211-1795327/1795417
Fax : 49-211-3558063
E-mail : eepc@eepc-europe.net

Singapore

D. D. Roy, *Resident Director*
No. 3, Shenton Way, #07-02 Shenton House
Singapore 068805, Tel. : 65-62279282/83
Fax : 65-62279284
E-mail : enexproco@singnet.com.sg

South Africa

M. K. Sharma, *Resident Director*
Thebe House (1st Floor)
166, Jan Smuts, Rosebank
Johannesburg-2196, South Africa
Tel. : 27-11-8802973, Fax : 27-11-2374000
E-mail : eepcindia@telkomsa.net

U.S.A.

Rana Roy, *Resident Director*
India Engineering Center
1601 Feehanville Drive, Suite # 200
Kensington Business Center
Mount Prospect, IL, 60056, USA
Tel. : 1-847-297-8500 (2 lines)
Fax : 1-847-297-8502
E-mail : eepcchicago@sbcglobal.net