

## EEPC Invites Participation at Multi-Product Delegation to Thailand, Philippines and Malaysia (September 16 - 22, 2007)

The Council is pleased to inform that a Multi-Product Trade Delegation will be visiting Thailand, Philippines and Malaysia during 16th to 22nd September, 2007.

India's trade with the ASEAN dates back to time immemorial. The Indo-ASEAN trade accounts for about 18% of India's total trade in the last three years. The bilateral trade between India and ASEAN countries has grown by 9 times in 2006 since 1993-'94. ASEAN is the fifth most important market in the world in terms of Indian exports. Among the ASEAN countries, the share of Indian exports to Malaysia was 11.16%, Thailand accounted for about 10.32% and Philippines with 4.76% in 2005-'06, projected a promising future scenario.

The engineering exports to ASEAN countries have touched the US\$2477.99 million in 2005-'06. The total export to ASEAN from April 2005–January 2006 accounted to about US\$1687.12 million and that from April 2006–January 2007 to about US\$2212.34 million.

### Malaysia

Malaysia has emerged as a multi-sector economy and is the 10th largest investor in India with an investment of US\$76 million. India's exports in the engineering sector were US\$330.69 million (2005-'06), which has **almost doubled** since 2003-'04. Thus, projecting a growth of about **96.16%**. The exports for the period April–January (2006-2007) was US\$290.43 million.

### Philippines

The bilateral trade between India and Philippines has also **almost doubled** since early 2000 and has reached US\$577.08 million (2004-'05). Indian exports recorded a rise of 67.76% in 2005-'06. The figures for the period April–January (2006-'07) show an accumulated export of US\$157.19 million.

### Thailand

Indo-Thailand relations have improved appreciably over the past few years. Trade between India and Thailand has grown significantly since 2003-'04 from US\$251.60 million to US\$318.99 million in 2005-'06, which suggests a growth of **26.78%** in just 3 years time. A glimpse at the April–January (2006-'07) with total engineering exports of US\$318.04 million clearly express the potential in store.

### List of Potential Items

1. Automobile components
2. Copper and products
3. Pipes, tubes and pipe fittings of iron and steel
4. Castings and forgings
5. Other iron and steel products
6. Electrical transformers and converters
7. Pumps and accessories
8. IC engines and parts

9. Electric motors and generators
10. Buses, trucks, tractors and trailers
11. Other commercial vehicles
12. Refrigeration and air-conditioning equipment
13. Medical/surgical instruments, optometry instruments etc.
14. Orthopaedic appliances
15. Machineries (particularly agricultural machineries, food processing machineries, machineries for working rubber/plastic) and parts
16. Electrical household appliances
17. Hand tools
18. Fasteners

### Date and Duration

16th-17th September, 2007	18th-19th September, 2007	20th-21st September, 2007	22nd September, 2007
Bangkok (Thailand)	Manila (Philippines)	Kuala Lumpur (Malaysia)	Departure

### Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel Charges will have to be borne individually, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

### Registration and Participation Charges

Rs. 40,000/- per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport Transfer
- Local Transport for joint meeting and BSM
- Venue Expenses, Working Lunch Expenses on the day of BSM
- Preparing database for marketing purpose
- Mobilization of buyers in Bangkok, Manila, Kuala Lumpur
- Printing of delegates profile booklet for distribution among the Buyers, Chamber of Commerce, Trade Associations, and Embassies
- Release of advertisement in press in all three countries

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

### MDA Entitlement

Participants will be eligible to & fro air passage in economy excursion class up to Rs. 70000/- only as per revised MDA guidelines. Only one person per company will be entitled.

### Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done strictly on *first-come-first served* basis.



### Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the Council on account of participation charges.

The Registration Form duly filled along with the Demand Draft for Rs. 40,000/- in favour of “**Engineering Export Promotion Council**” **payable at Kolkata** should be sent latest by **20th July, 2007** to enable us to organize Buyer Seller Meets according to the profile of participants.

Please send the **Registration Form**, duly filled in along with participation fees **latest by 20th July, 2007** to :

**Anima Pandey**

*Regional Director*

Engineering Export Promotion Council

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

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