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# Info

ENGINEERING EXPORT BULLETIN

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## Highlights

### INDEE - Johannesburg, 2007

EEPC is organising an Indian Engineering Exhibition (INDEE) in Johannesburg, South Africa from 23rd to 26th October, 2007. Members are requested to register their participation within 16th July, 2007.

### India Pavilion at MIDEST-2007, Paris, France

EEPC is inviting participation for India Pavilion at MIDEST-2007, Paris, France to be held on November 13 - 16, 2007. Members are requested to enlist their participation within 16th July, 2007.

### MSV 2007, Brno, Czech Republic

EEPC is inviting participation for MSV 2007, Brno, Czech Republic to be held on October 1 - 5, 2007. Members are requested to enlist their participation within 16th July, 2007.

### Multi-Product Delegation to Thailand, Philippines and Malaysia

EEPC is inviting participation at Multi-Product Delegation to Thailand, Philippines and Malaysia to be held on September 16 - 22, 2007. Members are requested to register their participation within 20th July, 2007.



Shri R. P. Sehgal, Regional Chairman, EEPC (ER) welcoming the guests at Radiation Safety Awareness Programme on 13th June, 2007 in Kolkata. He is flanked by (L to R) Shri G. D. Agarwal, Deputy Regional Chairman, EEPC (ER) and Shri S. P. Agarwal, Head, Radiological Safety Division, Atomic Energy Regulatory Board.

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For information about India Engineering Center, Chicago  
visit : [www.indiaengineeringchicago.com](http://www.indiaengineeringchicago.com)

For information about Engineering Export Promotion Council  
visit : [www.eepcindia.org](http://www.eepcindia.org)

For information about EEPC Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

## Chairman's Pen



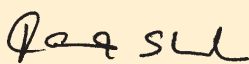
*My dear fellow exporters,*

*While no policy announcement were made by Government, there were reports in the media last week that the Prime Minister has called a meeting of the RBI, Finance Ministry and the Commerce Ministry on July 10th to consider measures to support the losses suffered by the exporting community in India. The Commerce Ministry is also looking at the suggestion of the Council to reduce the value addition norm from 50% to 25% for the DEPB benefits and accordingly the Council contacted many among you for shipping bills and bill of entry to enable the Government to increase the DEPB Rates. I must also inform you that the Government looking at a package of measures comprising of enhancing DEPB Rates, Duty Drawback as well as increasing softer export credit for the benefit of small and medium scale exporters.*

*This apart, the Council will also be attending the first meeting of the External Group set up by the RBI to consider Export Credit Target for the SME sector on July 11, 2007 at Mumbai where issues of concern with regard to export credit will be discussed. Increasingly, the banking sector is bypassing the export credit needs of the SMEs, perhaps, on the ground that the Non-Performing Assets of the SMEs is around 20%. The Council considers this to be an extremely myopic view given that it is a well-established fact that the NPAs of the large scale sector are no less if not larger. Moreover, our organized banking sector needs to realize that the employment intensity of the SME sector, particularly, the exporting segment of the SMEs are much higher than the national average and by denying credit access to the SME sector, considerable harm is being caused to not only exports from India but also towards creating enhanced employment opportunities.*

*The Council has also presented to the Government its suggestions with regard to the Non-Tariff Barriers database that the Government is developing. This is, indeed, an important initiative by the Department of Commerce and the Council hopes that the Government will look at the issues that are being sent to them in their negotiations with our trade partners. Another important development has been that the Government has kindly accepted our request to look at issue of a Raw Material Policy, particularly, in the light of an appreciating Rupee as also the sharp escalation in raw material prices due a slight mismatch in demand and supply. It is important that competition should be encouraged in all markets and cartelization by a few players in any segment of the industry should be discouraged. The Council hopes to work with the Government in this regard and I will keep you posted on developments on this front in the days ahead.*

*Yours sincerely,*



(RAKESH SHAH)



**ENGINEERING EXPORT PROMOTION COUNCIL**

**Invites Participation in**

**INDEE - Johannesburg, 2007  
(Indian Engineering Exhibition)**

**October 23 - 26, 2007**

**In association with  
Manufacturing Technology International Expo (MTI)  
at  
Expo Centre, Nasrec, Johannesburg, South Africa**

**Preamble**

It has always been EEPC's endeavour to foster exports of India's state-of-the-art Engineering Industry into world market.

In line with above EEPC is pleased to announce one of its major events – INDEE, Johannesburg – to be held in South Africa at Expo Centre, Nasrec, Johannesburg during 23-26 October, 2007. This is a major step forward to enter into the South African market.

**About South Africa**

South Africa is the economic powerhouse of Africa with a Gross Domestic Product (GDP) four times that of its Southern African neighbours and comprising around 25% of the entire continent's GDP. The country leads the continent in industrial output (40% of the total output) and mineral production (45%) and generates most of Africa's electricity (over 50%). Its major strengths include its physical and economic infrastructure, natural mineral and metal resources, a growing manufacturing sector, strong growth potential in the tourism, high value-added manufacturing and service industries. The financial and industrial sectors are concentrated in Gauteng Province which on its own accounts for over 30% of the country (GDP).

South African economy has been showing an upward trend since September-1999 and the annual economic growth rate from September-1999 through June-2005 has averaged at 3.5%. Gross Domestic Product (GDP) was running at an annualized 4.8% at the second half of 2005 (compared to 3.7% in 2004 and 2.8% in 2003).

**India-South Africa Trade Relations**

Since 1994 India South Africa relation has shown smooth development with signing of a number of bilateral agreements in diverse areas ranging from Defence, Culture, Science and economic cooperation.

Total trade between the two countries has grown significantly since 2001 with surge in both export and import, but India has remained a net Importer. But in the engineering sector, India's export to South Africa has maintained a steady growth 89.5% in 2005-06 and 94% in 2004-05 on year on year basis.

Potential growth areas for Indian exports to South Africa are – Vehicle and vehicle components, Transport equipments, Castings, Forgings, Hand Tools, Agricultural equipments, Two wheelers etc. There are also good potential for exports in the service industry like Software expertise, technical man-power training.

Indian investments in South Africa have grown significantly both in quantity as well as diversity. Major investors includes UB Group of India, Tatas, Mahindras, Ranbaxy, Cipla, Godrej, Ashok Leyland etc.

### **Product Sector**

INDEE - Johannesburg will be focusing mainly on following industry sectors :

- Castings
- Forgings
- Bright Bars
- Fasteners
- Machine Tools
- Cutting Tools
- Automobile & Components
- Primary Iron & Steel
- Bicycle & Parts
- Industrial Machinery
- Food Processing Machinery
- Textile & Jute Mill Machinery
- Pumps & Compressors
- Cranes
- Lifts & Winches
- Electric Home Appliances & Parts
- Electrical Power Equipments
- Heating & Cooling Equipments
- Utensils & Kitchenwares
- Tractors & Agricultural Equipments
- Primary Aluminium & Aluminium Products
- Ferro Alloys
- Construction Machinery

### **Date and Time of Exhibition**

Date : October 23-26, 2007

Time : 10.00 Hrs. – 17.00 Hrs.

### Venue of the Exhibition

Expo Centre, Nasrec, Johannesburg

### Display Booth

Only built up booth of minimum 9 sq. mtrs. will be available with following standard furniture :

1 Table, 2 Chairs, 1 Waste Paper Basket, 1 Ashtray, 3 Spot Lights, Fascia, one 10 Amp. Electrical Socket, Carpet.

Larger booth in multiple of 3 sq. mtrs. will be available for booking.

### Participation Charge

One side open booth : Rs. 17,000/- per sq. mtrs.

Two side open booth : Rs. 18,700/- per sq. mtrs.

Due to limited availability of 2 side open booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

### Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **15th July, 2007**. The payment should be made by way of **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**" payable at **New Delhi**.

Reservation requests will be considered only on receiving 100% payment. 50% cancellation charge applicable if reservation is cancelled before **31st July, 2007**.

### Shipment of Exhibits

In order to facilitate shipment of exhibits, Council will appoint a Shipping Agent.

### Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.) foreign collaboration, annual export, and exports to South Africa.

### Travel and Hotel Accommodation

Council will assist participants in locating suitable air lines and hotels at Johannesburg at negotiated rates through accredited Travel Agents. However, participants are free to stay and travel through their own agencies.

### MDA Grant

All eligible participants will be entitled to MDA grant under Focus Africa Programme of Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

## Submission of Application

Interested firms may please send their **Application** (as per enclosed format) duly filled in and signed, along with payment **latest by 15th July, 2007** to any of the following :-

### **R. Maitra**

*Executive Director*

Engineering Export Promotion Council

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

Website : www.eepcindia.org

### **Rajat Srivastava**

*Regional Director*

Engineering Export Promotion Council

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade

Mumbai – 400 005

Tel. : 91-22-22186655/56/60

Fax : 91-22-22180119

E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

### **S. Dole**

*Regional Director*

Engineering Export Promotion Council

19, Kasturba Gandhi Marg

Surya Kiran (4th Floor)

New Delhi – 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepc@spectranet.com

### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

Engineering Export Promotion Council

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata – 700 016

Tel. : 91-33-22890651/52

Fax : 91-33-22890654

E-mail : eepcho@eth.net

Website : www.eepcindia.org

### **Anima Pandey**

*Regional Director*

Engineering Export Promotion Council

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@vsnl.net

### **M. Ganesan**

*Regional Director*

Engineering Export Promotion Council

Grems Dugar (3rd Floor)

149, Grems Road

Chennai – 600 006

Tel. : 91-44-28295501/02

Fax : 91-44-28290495

E-mail : eepcchen@md4.vsnl.net.in



## Application Form

### INDEE - Johannesburg, 2007 (23 - 26 October, 2007)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Booth Requirement	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two side open	
Area (Minimum Booth area : 9 sq. mtrs.)	:	Total area required :		
Total Annual Export (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Total Export to South Africa (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	<u>Display of Samples</u> <input type="checkbox"/> <u>Display of Posters</u> <input type="checkbox"/>		
Name to be displayed in the Fascia (in capital letters)	:			

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal : \_\_\_\_\_

## **EEPC Invites Participation for MIDESt-2007, Paris, France (November 13 - 16, 2007)**

**MIDESt** is the world's largest Industrial Subcontracting Show. It provides a service for manufacturers, component suppliers and assemblers who want face-to-face meetings with solution providers in the fields of metals, plastics, electronics and industry services. MIDESt-2007 is scheduled to be held from 13 to 16 November, 2007 at Paris, France.

MIDESt attracts an average of 2,000 exhibitors every year out of which 38% exhibitors are from countries other than France. Last year the fair was visited by 47,915 visitors, 14% of which come from 61 outside countries.

The export of engineering goods from India to European countries has reached a level of US\$ 4.40 billion in 2005-06 against a value of US\$ 3.95 million during 2004-05 thereby registering a growth of 11.14%. The last three years trend indicates an average growth of 36.78%. This shows that the Indian engineering goods are regularly finding a favourable place in European market.

Engineering Export Promotion Council (EEPC) is inviting participation for India Pavilion at MIDESt-2007, Paris which would provide an excellent opportunity for business relationships with customers from all over the world.

### **Focus Products**

Main focus of the Council would be on the following items :

- Metal Processing
  - Fabrication
  - Screw cutting
  - Industrial fasteners
  - Foundry
  - Forging
  - Metal cutting
  - Semi-finished products in metal processing
  - Machining, special machines
  - Finishing, thermal & surface treatments in metal processing
- Tooling/Moulds/Models/Equipment
  - Tooling – Moulds – Models
  - Accessories and industrial equipment
- Industry Services
  - Engineering, design, research, quality, services
  - Industrial maintenance

### **Venue**

Paris-Nord Villepinte Exhibition Centre, France

### **Date**

13 - 16, November, 2007 (4 days)



## Participation Charges

Built-up booths minimum 9 sq. mtrs.

Rs. 19,000/- per sq. mtr. for one side open stall.

Corner stall charges will be extra.

## Display Booth

Participation charge includes following services :

- Fascia
- Carpeting
- Structures/partition
- Decoration
- Accessories (credit voucher of Euro 15.50/m<sup>2</sup> to choose from catalogue)
- Electricity – 3 Spotlights, 1 triple plug, showcase connection
- Furniture (credit voucher of Euro 32/m<sup>2</sup> to choose from catalogue)
- Floral decoration

## Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring "Engineering Export Promotion Council" payable at "Kolkata" along with the filled-up Application Form.

## Date of Payment

Full payment is to be made along with the **Application Form latest by 16th July, 2007.**

## Cancellation of Participation

Request for cancellation of participation will be accepted if Council receives the same in writing on or before **31st July, 2007.** Council shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

## Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come-first served* basis.

## Benefit of the member-exporters

EEPC is organizing this event under the MAI Scheme of Ministry of Commerce, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 16th July, 2007** to the respective Regional Offices or to :

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

**Engineering Export Promotion Council**

Vanijya Bhawan, 1st Floor

International Trade Facilitation Centre

1/1 Wood Street, Kolkata 700016

Tel. : (+91 33) 22890651/52

Fax : (+91 33) 22890654

E-mail : eepcho@eth.net

**Application Form**  
**EEPC Invites Participation for MIDEEST-2007 at Paris, France**  
**(November 13 - 16, 2007)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Total Export to European countries (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date : Office Seal :

## EEPC Invites Participation for MSV 2007, Brno, Czech Republic (October 1 - 5, 2007)

**MSV 2007 (49th International Engineering Fair)** is the largest Technology Trade Fair in Central Europe. It is a holistic platform for the engineering industry co-locating manufacturers of machine tools and forming machinery along with material and component manufacturers with applications in automation, building and construction, engineering and electronics, and measuring instruments. There is great scope for Industrial machinery, given the upsurge in users from the automotive and electrical engineering industries. MSV 2007, Brno is scheduled to be held from 1 to 5 October, 2007 at Brno, Czech Republic.

It attracts 96,000 visitors from all over the world, more than 13% are from abroad. A highly competent visiting clientele, almost 90% are trade professionals, 78% of visitors decide, co-decide or advise on purchases and investments.

The export of engineering goods from India to European countries has reached a level of US\$ 4.40 billion in 2005-06 against a value of US\$ 3.95 million during 2004-05 thereby registering a growth of 11.14%. The last three years trend indicates an average growth of 36.78%. This shows that the Indian engineering goods are regularly finding a favourable place in European market.

Engineering Export Promotion Council (EEPC) is inviting participation for India Pavilion at MSV 2007, Brno which would provide an excellent opportunity for business relationships with customers from all over the world.

### Focus Products

Main focus of the Council would be on the following items :

**Metal** : Machine tools and equipment; forming machines; hand-operated tools; manual non-mechanized tools; metal surface finish equipment; welding machines and additional materials; machines and equipment for fine mechanics and optics; and machines for other metalworking products.

**Materials and components for mechanical engineering** : Metallurgical semi-products, forgings, pressings, castings, and work pieces; connecting materials, fittings, and products of wire; steel and tube structures; apparatuses, vessels and tanks; seals and bearings; gears, clutches, brakes, and lubricating technology.

**Plastics, rubber technology & chemical industry** : Machinery and accessories for the chemical industry; machines and equipment for plastics and rubber processing; semi-products, intermediates, and organic and inorganic chemical products; lubricants, oils, coating compositions, cements, and adhesives; chemicals for industrial products.

### Venue

Central European Exhibition Centre, Brno, Czech Republic

### Date

1 - 5 October, 2007 (5 days)

### Participation Charges

Built-up booths minimum 9 sq. mtrs. : Rs. 17,500/- per sq. mtr. (row stand, one side open).

20% extra for corner, 3-side open, and island site space allocations.

## Display Booth

Participation charge includes following services :

- Fascia
- Carpeting
- One Table
- Four Chairs
- One Hat + Coat Rack
- Electricity – Three 100W Spotlights
- One Waste Basket

## Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring “Engineering Export Promotion Council” along with the filled-up Application Form.

## Date of Payment

Full payment is to be made along with the **Application Form latest by 16th July, 2007.**

## Cancellation of Participation

Request for cancellation of participation will be accepted if Council receives the same in writing on or before **30th July, 2007.** Council shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

## Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come-first served* basis.

## MDA Entitlements

All eligible participants will be entitled to get MDA Grant as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of Rs. 80,000/-.

Further, eligibility for MDA Grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from Council's Website : [www.eepcindia.org](http://www.eepcindia.org) or respective Regional and Sub-Regional Offices of EEPC.

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 16th July, 2007** to the respective Regional Offices or to :

**Opinder Singh**

*Assistant Director*

**Engineering Export Promotion Council**

Plot Comm. 1, Focal Point

Jalandhar 144 004

Tel. : (+91 181) 2602264, 2601124

Fax : (+91 181) 2601124

E-mail : [eepcjal@vsnl.com](mailto:eepcjal@vsnl.com)

[enggc\\_jld@dataone.in](mailto:enggc_jld@dataone.in)

or log on to : [www.eepcindia.org](http://www.eepcindia.org)

## Application Form

### EEPC Invites Participation for MSV 2007 at Brno, Czech Republic (October 1 - 5, 2007)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Total Export to European countries (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature : \_\_\_\_\_

Date : \_\_\_\_\_ Office Seal : \_\_\_\_\_

## EEPC Invites Participation at Multi-Product Delegation to Thailand, Philippines and Malaysia (September 16 - 22, 2007)

The Council is pleased to inform that a Multi-Product Trade Delegation will be visiting Thailand, Philippines and Malaysia during 16th to 22nd September, 2007.

India's trade with the ASEAN dates back to time immemorial. The Indo-ASEAN trade accounts for about 18% of India's total trade in the last three years. The bilateral trade between India and ASEAN countries has grown by 9 times in 2006 since 1993-'94. ASEAN is the fifth most important market in the world in terms of Indian exports. Among the ASEAN countries, the share of Indian exports to Malaysia was 11.16%, Thailand accounted for about 10.32% and Philippines with 4.76% in 2005-'06, projected a promising future scenario.

The engineering exports to ASEAN countries have touched the US\$2477.99 million in 2005-'06. The total export to ASEAN from April 2005–January 2006 accounted to about US\$1687.12 million and that from April 2006–January 2007 to about US\$2212.34 million.

### Malaysia

Malaysia has emerged as a multi-sector economy and is the 10th largest investor in India with an investment of US\$76 million. India's exports in the engineering sector were US\$330.69 million (2005-'06), which has **almost doubled** since 2003-'04. Thus, projecting a growth of about **96.16%**. The exports for the period April–January (2006-2007) was US\$290.43 million.

### Philippines

The bilateral trade between India and Philippines has also **almost doubled** since early 2000 and has reached US\$577.08 million (2004-'05). Indian exports recorded a rise of 67.76% in 2005-'06. The figures for the period April–January (2006-'07) show an accumulated export of US\$157.19 million.

### Thailand

Indo-Thailand relations have improved appreciably over the past few years. Trade between India and Thailand has grown significantly since 2003-'04 from US\$251.60 million to US\$318.99 million in 2005-'06, which suggests a growth of **26.78%** in just 3 years time. A glimpse at the April–January (2006-'07) with total engineering exports of US\$318.04 million clearly express the potential in store.

### List of Potential Items

1. Automobile components
2. Copper and products
3. Pipes, tubes and pipe fittings of iron and steel
4. Castings and forgings
5. Other iron and steel products
6. Electrical transformers and converters
7. Pumps and accessories
8. IC engines and parts

9. Electric motors and generators
10. Buses, trucks, tractors and trailers
11. Other commercial vehicles
12. Refrigeration and air-conditioning equipment
13. Medical/surgical instruments, optometry instruments etc.
14. Orthopaedic appliances
15. Machineries (particularly agricultural machineries, food processing machineries, machineries for working rubber/plastic) and parts
16. Electrical household appliances
17. Hand tools
18. Fasteners

### Date and Duration

16th-17th September, 2007	18th-19th September, 2007	20th-21st September, 2007	22nd September, 2007
Bangkok (Thailand)	Manila (Philippines)	Kuala Lumpur (Malaysia)	Departure

### Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel Charges will have to be borne individually, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

### Registration and Participation Charges

Rs. 40,000/- per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport Transfer
- Local Transport for joint meeting and BSM
- Venue Expenses, Working Lunch Expenses on the day of BSM
- Preparing database for marketing purpose
- Mobilization of buyers in Bangkok, Manila, Kuala Lumpur
- Printing of delegates profile booklet for distribution among the Buyers, Chamber of Commerce, Trade Associations, and Embassies
- Release of advertisement in press in all three countries

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

### MDA Entitlement

Participants will be eligible to & fro air passage in economy excursion class up to Rs. 70000/- only as per revised MDA guidelines. Only one person per company will be entitled.

### Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done strictly on *first-come-first served* basis.





### Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the Council on account of participation charges.

The Registration Form duly filled along with the Demand Draft for Rs. 40,000/- in favour of “**Engineering Export Promotion Council**” **payable at Kolkata** should be sent latest by **20th July, 2007** to enable us to organize Buyer Seller Meets according to the profile of participants.

Please send the **Registration Form**, duly filled in along with participation fees **latest by 20th July, 2007** to :

**Anima Pandey**

*Regional Director*

Engineering Export Promotion Council

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcokol@vsnl.net

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Overseas Market Information



## Saudi Arabia

### India's Investment Interests

Private sector investments in large scale projects including economic cities in Saudi Arabia has reached nearly 70% with government share being only 30% according to a report by the Council of Saudi Chambers of Commerce & Industry. The National Commercial Bank in its report has estimated that Saudi Arabia required investment worth US\$600 billion to achieve its economic objectives. By 2012, the country will implement 419 projects at a total cost of US\$267.3 billion, especially in construction, petrochemicals, oil & gas, water & electricity and industry.

**New sectors opened to foreign investors :** Saudi Arabia has announced on March 25 that it will allow foreign investment in some vital sectors such as Insurance Services, Wholesale and Retail Trade, Air and Train Transport and Communication Services. The negative list of investment was also revised to comply with Saudi Arabia's commitments to WTO. The new list excluded Distribution Services, Wholesale and Retail Trade including Medical Retail Services. Other sectors open to foreign investment are - Distribution of Cinema Films and Video Cassettes, Transportation of passengers inside cities by Train and Satellite Transmission Services. Sectors still out of bounds for foreign investors include Recruitment and Employment Services including Local Recruitment Offices, Real Estate Brokerage, Audiovisual and Media Services, Land Transport except Transportation by Train within cities, Services rendered by Midwives, Nurses, Physiotherapists and Paramedics, Fisheries Blood Banks and Quarantines.

Saudi Arabia has embarked on a drive to open up to US\$1,400 billion of its industries to foreign investment as it strives to scale back dependence on oil exports. The country, which is committed to lowering investment barriers as it enters the World Trade Organisation, has launched a US\$624 billion investment programme and has accelerated an US\$800 billion privatization plan. Saudi Arabia seeks to raise a staggering US\$624 billion in foreign direct investment (FDI) over the next 14 years, of which some 37% is earmarked for the oil and gas industries; 30% for water and electricity projects; 26% for refining and petrochemicals; and 7% for transport. The oil and gas sectors are planning massive expansion with Saudi Aramco planning to spend US\$46 billion over the next five years. At least six mega oil and gas projects are planned to push production capacity to 12 million barrels per day. Saudi Basic Industries Corp. (SABIC), now a major global petrochemicals player is also planning a major expansion with much greater private sector involvement.

*(Source : Embassy of India, Riyadh)*

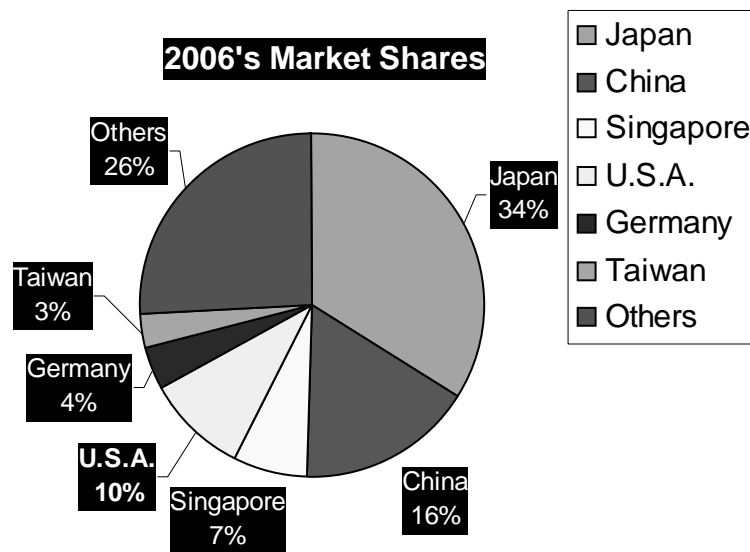
## Brief Market Survey Report on Electric Power Equipment in Thailand

### Thailand's Electric Power Equipment Market

Thai Government is revising its national energy policy and regulations, including the Power Development Plan (PDP) to reflect change in the country's economic growth. More renewable/alternative energy participation is expected, however, at a proportion to be determined.

### Market Size of Thailand's Electric Power Equipment Market

The size in US\$ of Thai electric power equipment market is about \$3 billion with an estimated annual growth rate of 5% year-on-year. Products from Japan, China, and the United States capture about 60% of the total.



### Best Prospects and Buyers

The best sales prospects are power generators, transmission and distribution infrastructure, substations, distribution networks, transformers and converters, switching apparatus and energy efficiency products. Buyers of electric power equipment in Thailand are classified into two major groups: power generation, and power transmission & distribution.

### Market Entry

Manufacturers can sell products directly to the end users, but having a local agent or distributors is highly recommended. To participate in large procurement projects, it is advisable to contact users early in the design specification phase - to increase the chance of winning bids as well as avoiding being excluded.

### Challenges and Barriers

*Challenges* : Thai electric power market is not fully deregulated. It might take some time for newcomers to adapt to local needs and understand market and procurement practices. *Barriers* : Basically there is no barriers for entry but competition is high for large procurement projects.

### Local Trade Event

Power-Gen Asia Conference & Exhibition, 4-6 September, 2007.

IMPACT Exhibition Center, Bangkok, Thailand, Web Address : <http://pga07.events.pennnet.com/fl/index.cfm>

(Source : EEPC Singapore, Office)



## China

(EEPC Ref. No. DB-1654)

Project : Hebei Urban Environment Project  
(Tangshan Water Supply Component - Mid-Term Adjustment Project Component)  
Loan No. 4569-CHA; Project ID No. P045910  
Loan from IBRD

Notice No. : **WB3599-707/07**

Issued by : China National Machinery Import & Export Corp. (CMC)  
West Wing of Sichuan Mansion  
No. 1, Fuwai Ave.  
Xicheng District  
Beijing 100037  
China  
Attn. : Mr. Li Hong  
Tel. : (86-10) 6899-1545, 6899-1347  
Fax : (86-10) 6899-1398  
E-mail : lihong@cmc.genertec.com.cn

For : Supply and installation of equipment for upgrade of Northsuburb Water Treatment Plant, including process and Electrical equipment, Instrument and Automation control system, and Relative civil works.

Tender cost : Non-refundable fee of RMB 1,600 or US\$ 200 for each set of the bidding documents.

Bid security : 2% of the bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **14.08.2007**

## Lesotho

(EEPC Ref. No. DB-1655)

Project : Utilities Sector Reform Project  
Credit No. 3484-LSO; Project ID No. P070673  
Credit from IDA

Notice No. : **WB2513-706/07**

Issued by : Thabang Phuroe  
Director of Energy  
Old Agric Bank Bldg.  
Kingsway, 1st Floor  
Maseru 100, Lesotho  
Tel. : (266) 5888-4024  
E-mail : director@energy.gov.ls

For : Solar PV electrification of 32 rural public institutions (28 clinics and 4 police posts) in Mokhotlong, Qacha's Nek and Thaba-Tseka districts.

Tender cost : Non-refundable fee of LSL 300, or its equivalent in a freely-convertible currency

Bid security : LSL 50,000 or its equivalent in a convertible currency.

Bid deadline : **10.08.2007**

## Pakistan

(EEPC Ref. No. DB-1656)

Project : Electricity Distribution and Transmission Improvement Project

Project ID No. P095982

Loan from IBRD

Notice No. : **WB2526-706/07**

Issued by : MEPCO Complex

Khanewal Rd.

Multan, Pakistan

Attn. : Muhammad Amin Sahi, Chief Engineer/

Project Director STG MEPCO

Tel. : (92-61) 921-0006

Fax : (92-61) 921-0350

E-mail : [cengineerop@mepco.com.pk](mailto:cengineerop@mepco.com.pk)

Website : <http://www.mepco.com.pk>

For : Supply of 17 132/11.5 kV, 20/26 MVA Power Transformers.

Tender cost : Non-refundable fee equivalent to Pak. Rs. 1,000 or US\$ 20 + Pak Rs. 4,000 or US\$ 65 (courier charge)

Bid security : Pak Rs. 14 million or an equivalent amount in a freely convertible currency.

Bid deadline : **23.08.2007**

(Source : UN Development Business Website)

## Ethiopia

### Electricity Access Expansion Project

Credit No. : 4200-ET

Project ID No. : P097271

Issued by : Ethiopian Electric Power Corporation

Universal Electricity Access Program

Dembel City Center

11th Floor, Room No. 1112A

P.O. Box 1233

Addis Ababa, Ethiopia

Tel. : +251-115 15 86 29

Fax : +251-11 552 70 27

E-mail : [ueapeng@ethionet.et](mailto:ueapeng@ethionet.et)

Tender No. : **EAEP 3/99**

For : Procurement of conductors as per following details :

Lot No.	Final Destination	Vehicle Type	Quantity
Lot 1	Hosaena, Wolaita, Shashemene, Assela, Adamitulu, Hormat, Gedo and Melkawakena Substations	AAAC 50 mm <sup>2</sup>	2689 km
		AAAC 95 mm <sup>2</sup>	8067 km
		ABC 3 x 50 + 25 mm <sup>2</sup>	141 km
		ABC 3 x 50 + 25 + 16 mm <sup>2</sup>	150 km
		Stranded Copper Wire Cu 35 mm <sup>2</sup>	6133 kg.
		Galvanized Steel Wire 7 x 2.65 mm <sup>2</sup>	78230 kg.
		Tie Wire 6 AWG	815 kg.
		ABC 3 x 25 + 16 mm <sup>2</sup>	375 km
		ABC 2 x 25 + 16 mm <sup>2</sup>	187 km
		ABC 3 x 35 + 16 mm <sup>2</sup>	141 km
		ABC 2 x 35 + 16 mm <sup>2</sup>	131 km
Lot 2	Dembidollo, Adigrat, Adwa, Dangla, Dabat, Bitchena, Bahirdar, Debremarkos and Gambella Substations	AAAC 50 mm <sup>2</sup>	1520 km
		AAAC 95 mm <sup>2</sup>	4560 km
		ABC 3 x 50 + 25 mm <sup>2</sup>	72 km
		ABC 3 x 50 + 25 + 16 mm <sup>2</sup>	78 km
		Stranded Copper Wire Cu 35 mm <sup>2</sup>	3467 kg.
		Galvanized Steel Wire 7 x 2.65 mm <sup>2</sup>	44218 kg.
		Tie Wire 6 AWG	461 kg.
		ABC 3 x 25 + 16 mm <sup>2</sup>	194 km
		ABC 2 x 25 + 16 mm <sup>2</sup>	97 km
		ABC 3 x 35 + 16 mm <sup>2</sup>	72 km
		ABC 2 x 35 + 16 mm <sup>2</sup>	68 km

Tender cost : ETB 500 or US\$ 55 non-refundable

Bid security : Less than 2% of the bid price

Closing date : **28.08.2007** at 14.00 hrs. (local time)

For further details please contact :

Mr. Ramesh Kumar  
 Second Secretary (Com.)  
 Embassy of India  
 Kabena (Aware Distt.)  
 Post Box No. 528  
 Addis Ababa, Ethiopia  
 Tel. : 00-251-1-552100  
 Fax : 00-251-1-552521/552305  
 E-mail : india.com@ethionet.et

(Source : Embassy of India, Addis Ababa)



## Mauritius

Issued by : The Registry (Ground Floor)  
Head Office  
Central Electricity Board  
Curepipe  
Mauritius  
Website : <http://ceb.intnet.mu>

For : Supply and delivery of Galvanised Metal Cross Arms.  
350 units - Galvanised Metal Cross Arms  
2264 mm x 127 mm x 63 mm  
300 units - Galvanised Metal Cross Arms  
3210 mm x 127 mm x 63 mm

Tender cost : Non-refundable fee of MRs 500 plus VAT per set.

Closing date : **08.08.2007** up to 13.30 hrs. (local time)

For further details, please contact :

Mr. Gaurav Shresth  
First Secretary (Commerce)  
High Commission of India  
Port Louis  
Mauritius  
Tel. : 230 2083775/76  
Website : <http://ceb.intnet.mu>

*(Source : High Commission of India, Port Louis)*

Trade Enquiries



**Singapore**

(Source : EEPC Singapore Office)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Smith Precision Engineering Pte. Ltd.	10, UBI Crescent #02-38, UBI Techpark Lobby C Singapore 408564	Attn. : Mr. Lee Yau Chong Managing Director Tel. : (65) 6742 8863 Fax : (65) 6742 4008 E-mail : specast@starhub.net.sg	Stainless steel sheet and casting steel parts.
Toshiba Asia Pacific Pte. Ltd.	152, Beach Road, #16-00 Gateway East Singapore 189721	Attn. : Mr. SN Tan Senior Purchasing Manager Tel. : (65) 6299 5975 Fax : (65) 6297 1078 E-mail : siamngam.tan@glb.toshiba.co.jp siamngam.tan@tasia.toshiba.co.jp	Various types of component parts to support air-conditioner industry : - Stepping motor - Reactor - Power supply - Transformer - Electronic parts : Transistors, Diode, IC, PWB4-way packed valve, flare nut, socket valves, E-cap (aluminium cas), steel, copper tube, al finstock, refrigerant (R-22).

**Thailand**

(Source : EEPC Singapore Office)

RPM Import Export Ltd.	99, Chand 16 Yeak 2, Tanurat Road Thailand	Attn. : Mr. J. D. Misra Tel. : 662 287 3737/ 286 3737/1105 Fax : 662 213 1395 E-mail : rpmimex@yahoo.com Website : www.rpmimex.com	Stationary, beadwire, sewing machine, truck parts (axle), staplers and punches, crank shaft, rod, flange Nissan Rd 8 front and rear etc.
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**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Public Notice No. 12(RE-2007)/2004-2009**

Dated 27th June, 2007

**Indian Rupee Value of the special currency basket for the purposes of deferred payments contracts entered into under the Deferred Payments Protocol dated the 30th April, 1981 for the period 1.1.1981 to 31.12.1985 and the Deferred Payments Protocol dated 23rd December, 1985 for the period 1.1.1986 to 31.12.1990 between the Government of India and the former USSR relating to the deliveries of machinery and equipment from the USSR to India on deferred payment terms**

Attention is invited to Ministry of Commerce (Import Trade Control) Public Notice No. 74-ITC (PN )/85-88 dated the 21st February, 1986, on the subject mentioned above. It is hereby informed that in pursuance of the relevant provisions contained in the Deferred Payments Protocol dated the 30th April, 1981 and 23rd December, 1985 between the Government of India and the former USSR, the Reserve Bank of India have further revised the Indian Rupee Value of the Special Currency Basket in the manner indicated below :-

<i>Effective from</i>	<i>Rupee value</i>
19.4.2007	56.8292

2. The above revision would apply to the deferred payment contracts concluded under the Deferred Payment Protocols dated 30.04.1981 and 23.12.1985 between Government of India and former USSR.

Sd/-  
(R. S. GUJRAL)  
Director General of Foreign Trade

[File No. IPC/23(16)/81-86/PC-IA (Pt.)]



**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Notification No. 11(RE-2007)/2004-2009**

Dated 3rd July, 2007

S.O. (E) - In exercise of powers conferred by Section 5 of the Foreign Trade (Development and Regulation) Act, 1992 read with paragraph 2.1 of the Foreign Trade Policy – 2004-09, the Central Government hereby amends Schedule – I (Imports) of the ITC (HS) Classifications of Export and Import Items, 2004-09 as under :

1. The following paragraph shall be inserted as a provision under Import Licensing Notes of Chapter 84 of the ITC (HS) Classifications of Export and Import Items 2004-2009 :

“1. Import of Power Tillers shall conform to the emission norms as notified by Ministry of Shipping, Road Transport & Highways (Department of Road Transport & Highways) Notification No. G.S.R. 589 (E) dated 16.9.2005.”

Sd/-

(R. S. GUJRAL)

Director General of Foreign Trade

[File No. 01/93/180/051/AM07/PC-I(B)]

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**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 67/2007-Customs (N.T.)**

Dated 5th July, 2007

S.O. (E) – In exercise of the powers conferred by Sub-Section (2) of Section 14 of the Customs Act, 1962, (52 of 1962), the Board, being satisfied that it is necessary and expedient so to do, hereby makes the following further amendment in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 36/2001-Cus (N.T.) dated the 3rd August, 2001, namely :-

In the said Notification, for the Table, the following Table shall be substituted namely :-

**TABLE**

<b>S. No.</b> <b>(1)</b>	<b>Chapter heading/ sub-heading</b> <b>(2)</b>	<b>Description of goods</b> <b>(3)</b>	<b>Tariff value US\$</b> <b>(Per Metric Tonne)</b> <b>(4)</b>
1.	1511 10 00	Crude Palm Oil	447 (i.e. no change)
2.	1511 90 10	RBD Palm Oil	476 (i.e. no change)
3.	1511 90 90	Others – Palm Oil	462 (i.e. no change)
4.	1511 10 00	Crude Palmolein	481 (i.e. no change)
5.	1511 90 20	RBD Palmolein	484 (i.e. no change)
6.	1511 90 90	Others – Palmolein	483 (i.e. no change)
7.	1507 10 00	Crude Soyabean Oil	580 (i.e. no change)
8.	7404 00 22	Brass Scrap (all grades)	4585”

Sd/-

(S. P. RAO)

Under Secretary to the Government of India

(F. No. 467/23/2007-Cus.V)

Note : - The principal Notification was published in the Gazette of India, Extraordinary, vide Notification No. 36/2001 – Customs (N.T.) dated the 3rd August, 2001 (S.O.748 (E) dated the 3rd August, 2001) and was last amended vide Notification No. 62/2007-Customs (N.T.) dated the 15th June, 2007 (S.O.982(E) dated 15th June, 2007).



**Government of India  
Office of the Commissioner of Central Excise  
Kolkata – VII Commissionerate, Bamboovilla, 5th Floor  
169, A. J. C. Bose Road  
Kolkata - 700 014**

**Central Excise Trade Notice No. 11/CE/TECH/KOL-VII/2007**

Dated 29th March, 2007

**Accounting and Collection of Education Cess**

Attention of trade, field formations and public in general is invited to the under mentioned letters issued by the Office of Pr. Chief Controller of Accounts, in connection with accounting and collection of Education Cess, copies of which are enclosed for information, guidance and compliance.

1. Letter No. Coord/13-6/98-99/Vol. IV/40 dated 26/04/2005
2. Letter No. Coord/13-6/98-99/Vol. IV/302 dated 24/12/2004
3. Letter No. Coord/13-6/98-99/Vol. IV/275 dated 06/12/2004.

Sd/-  
(S. B. MISHRA)  
Commissioner  
Central Excise  
Kolkata-VII Commissionerate

Letters No. Coord/13-6/98-99/Vol. IV/40 ; Coord/13-6/98-99/Vol. IV/302; and Coord/13-6/98-99/Vol. IV/275 can be downloaded from EEPC Website at Home Page Ticker.



**Government of India  
Office of the Commissioner of Central Excise  
Kolkata – VII Commissionerate, Bamboovilla, 5th Floor  
169, A. J. C. Bose Road  
Kolkata - 700 014**

**Central Excise Trade Notice No. 12/CE/TECH/KOL-VII/2007**

Dated 16th April, 2007

**Education Cess-Secondary & Higher Education Cess : Manual/e-Payment**

Attention of trade, field formations and public in general is invited to the fact that a new levy of Secondary and Higher Education Cess of 1% has been imposed in the Budget-2007. The new Head of accounts to book the same is yet to be opened. Pending finalization of new Head of account, it has been decided by the Office of the Principal Chief Controller of Accounts, Central Board of Excise and Customs that

- (i) Wherever collection is being made through e-payment, existing code (Education Cess) may be operated for accountal of Secondary and Higher Education Cess also; however, in the remarks column of the online challans the bifurcated amount of 2% of Education Cess and 1% of Secondary and Higher Education Cess may be shown separately.
- (ii) Wherever collection is made manually, the amounts may be shown separately in the challans reflecting Education Cess and of Secondary and Higher Education Cess. Against the amount shown as Secondary & Higher Education Cess it may be mentioned that the accounting code is yet to be allotted.

Sd/-  
(S. B. MISHRA)  
Commissioner  
Central Excise  
Kolkata-VII Commissionerate



**Government of India**  
**Office of the Commissioner of Central Excise**  
**Kolkata – VII Commissionerate, Bamboovilla, 5th Floor**  
**169, A. J. C. Bose Road**  
**Kolkata - 700 014**

**Central Excise Trade Notice No. 14/CE/TECH/KOL-VII/2007**

Dated 19th April, 2007

**Electronic Accounting System in Excise and Service Tax (EASIEST)**

Attention of trade, field formations and public in general is invited to following facts regarding implementation of Electronic Accounting System in Excise and Service Tax (EASIEST) for information, guidance and compliance.

1. E-Payment of Central Excise Duties has been made mandatory w.e.f. 1.4.2007 for the assesseees who have paid Central Excise Duty of Rupees Fifty Lacs or above from PLA/cash in the preceding financial year *vide* Central Excise (Second Amendment) Rules, 2007; Central Excise (NT) Notification No. 8/2007 dated 1.3.2007.
2. For this purpose the Central Board of Excise and Customs in association with Principal Chief Controller of Accounts, RBI & 28 scheduled Banks has introduced a simplified electronic accounting system for Central Excise and Service Tax payments called 'EASIEST'.
3. The EASIEST system is developed to address the weaknesses in the existing manual accounting system. In this system in stead of four copies this system would require filling up of single challan (GAR-7) which would capture all the essential information required in relation to his payments. The data, so captured would be uploaded and hosted on central database for Excise Duties and Service Tax as part of the Automation Project in Central Excise and Service Tax (ACES). The system facilitates anytime, anywhere payment through internet Banking. Proforma of GAR-7 is enclosed for ready reference.
4. This facility is available to the registered Central Excise/Service Tax assessee having 15 digit PAN based assessee code, and opted for and provided with the e-banking facility by any of the specified Banks.
5. Procedure :
  - (a) Customer should log on to the bank's website after entering the user ID and password provided by the Bank.
  - (b) On selecting the proper menu the customer/assessee will have to fill in the on-line challan and the challan will be submitted electronically.
  - (c) Thereafter the assessee will be able to make e-payment by debiting his account towards the payment of duty.
  - (d) Once the transaction/e-payment is completed a unique 20 digit Challan Identification Number (CIN) will be generated by the system and will be given to the assessee by the Bank instantly. This CIN number will be combination of BSR code of the bank branch (7 digit), the date of deposit (8 digit) and challan serial number (5 digit).
  - (e) The EASIEST data is submitted electronically to the Focal Point Bank (FPB). The single physical copy of challan is sent by the collecting branch to the FPB which further sends it to the PAO along with the scrolls of the collecting branches as well as the main scroll of the FPB.
  - (f) The EASIEST data after verification by the PAO is made available to the field formation through NIC server.
  - (g) The field formation will verify the **status of the tax payment** by entering the CIN, quoted by the assessee in their periodical returns, in the "**Central Excise/Service Tax Challan Status Inquiry**" field of the <http://nsdl.co.in>
  - (h) The bank will also prepare hard copies of challan and despatch them to PAO, Assessee and the jurisdictional Divisional Officer.

6. Advantages :

- (a) Round the Clock payment facility.
- (b) Ease of operation and convenience.
- (c) Instant cyber receipt.
- (d) Proper revenue reconciliation, thereby averting the chance of fraud.
- (e) Generation of accurate revenue collection data on daily basis.

Sd/-  
(S. B. MISHRA)  
Commissioner  
Central Excise  
Kolkata-VII Commissionerate

Detailed instruction in this regard is available on official website of Central Board of Excise and Customs at <http://www.cbec.gov.in> or can be downloaded from EEPC Website at Home Page Ticker.



**Government of India**  
**Office of the Commissioner of Central Excise**  
**Kolkata – VII Commissionerate, Bamboovilla, 5th Floor**  
**169, A. J. C. Bose Road**  
**Kolkata - 700 014**

**Central Excise Trade Notice No. 16/CE/TECH/KOL-VII/2007**

Dated 4th May, 2007

**Accounting of Collection of “Secondary & Higher Education Cess”**

Attention of trade, field formations and public in general is invited to the fact that new “Secondary and Higher Education Cess” @1% has been levied on all excisable goods, imported goods & taxable services in the Union Budget-2007. The matter has been taken up with CGA’s office by the Office of the Pr. Chief Controller of Accounts, Central Board of Excise and Customs for opening of new Head of Accounts. Pending opening of new Heads of Accounts which will take time, the duty being deposited by the assesseees may be accounted for the present under Sub-Head/Minor-Head of Accounts “Receipt Awaiting Transfer” to other Minor Head etc.” under Major Head 0037-Customs/0038-Union Excise Duty/0044-Service Tax. The amount kept under RAT would be transferred to the new Head of Account as and when opened by CGA’s office.

The details of the Minor Head of Accounts-RAT are as follows :

<i>Head of Accounts</i>	<i>Description</i>	<i>Serial Code No.</i>	<i>SCCD Code No.</i>
00370080001	Minor Head-Receipt Awaiting Transfer to other Minor Heads etc.	00370034	111
003860500	Minor Head-Receipt Awaiting Transfer to other Minor Heads etc.	00380086	119
004400500	Minor Head-Receipt Awaiting Transfer to other Minor Heads etc.	00440252	119

Sd/-  
(S. B. MISHRA)  
Commissioner  
Central Excise  
Kolkata-VII Commissionerate

**No. 10(6)/2006-MA  
Government of India  
Ministry of Small Scale Industries  
Office of the Development Commissioner (SSI)  
Marketing Assistance Division  
7th Floor, A Wing, Nirman Bhawan, New Delhi - 110 011**

Dated 16th May, 2007

**Modification of SSI-MDA Scheme : Addition of a Component to reimburse 75% of the Annual Fees (Recurring) of Bar Code certification to Micro and Small entrepreneurs for the first three years of registration under SSI-MDA Scheme**

Kindly refer to this Office Memorandum No. 10(6)/2000-EP&M dated 10th February, 2003 whereby guidelines for financial assistance under SSI-MDA Scheme for Bar Code registration were circulated. The Scheme came into operation w.e.f. 1st January, 2002. However, it was felt that many of the small-scale entrepreneurs find it difficult to meet the recurring liability of payment of annual fee of Bar Code Certification. It is further felt that if the annual recurring fee were also reimbursed, the Scheme would become more affordable & attractive, encouraging many more units to obtain Bar Code Registration.

With this objective, the scope of the present Scheme has been enhanced w.e.f. 1st June, 2007. Accordingly it has now been decided that 75% of the annual fee (recurring) of Bar Code Certification for the first three years would also be reimbursed to Micro and Small Entrepreneurs, in addition to reimbursement of the one-time registration fee as charged by GSI (formerly EAN India). The other parameters of the guidelines circulated earlier will remain the same.

Presently, GSI India, the Bar Code solution provider, charges Rs. 25,000/- as one-time registration fee for adoption of Bar Code and Rs. 5,000/- as annual fee (recurring). With present modification, it is expected that a large number of SMEs would come forward to adopt the practice of Bar Coding their products which would also serve as a tool for the successful marketing of SMEs products in the exports/retail market.

It is requested that this may kindly be given wide publicity among Micro and Small Manufacturing Enterprises permanently registered with DI/DIC so that they can avail the benefit under this Scheme.

*Sd/-*  
(RAVI PARMAR)  
Joint Development Commissioner (SSI)



**Reserve Bank of India**  
Foreign Exchange Department  
Central Office, Mumbai 400 001

**RBI/2007-2008/9**

**A. P. (DIR Series) Circular No. 01**

Dated 5th July, 2007

### **Acceptance of FCNR(B) Deposits by Regional Rural Banks (RRBs)**

In terms of Regulation 5 and Schedule 2 to Foreign Exchange Management (Deposit) Regulations notified vide Notification No. FEMA 5/2000-RB dated May 3, 2000, as amended from time to time, only Authorised Dealer Category - I (AD Category – I) banks are permitted to accept deposit from Non-Resident Indians (NRIs) under Foreign Currency (Non-Resident) Account (Banks) [FCNR(B)] Scheme. Furthermore, Regional Rural Banks (RRBs) have been allowed to accept deposits from NRIs/PIO under the Non-Resident Ordinary Rupee Account Scheme (NRO) and Non-Resident (External) Rupee Account Scheme (NRE) [cf Circular No. RPCD RRB NO. BC 89/03.05.33(C)/99-2000 dated April 28, 2000].

2. In the Union Budget for 2007-08, it has been announced that Regional Rural Banks (RRBs) would be authorised to open and maintain FCNR (B) Deposit accounts by NRIs/PIO. Accordingly, with a view to make foreign exchange services available to the NRIs/PIO on a wider scale, it has been decided to allow the RRBs, duly authorised for the purpose, to also accept FCNR (B) deposits from NRIs/PIO.
3. In this context, the eligibility criteria prescribed for opening and maintaining NRO and NRE accounts have also been reviewed and in supercession of the instructions contained in the above mentioned Circular, Reserve Bank has issued revised criteria for RRBs, for opening and maintaining NRO/NRE accounts in Rupees and for accepting FCNR(B) deposits, vide Circular No. RPCD.CO.RRB.No.BC 06 /03.05.33(C)/2006-07 dated June 28, 2007.
4. Accordingly, RRBs may be guided by the following procedure for acceptance of FCNR (B) deposits :
  - (i) As in the case of authorization for NRO/NRE accounts, RRBs may approach the concerned Regional Office of the Foreign Exchange Department, for authorization for acceptance of FCNR (B) deposits.
  - (ii) The deposits may be accepted in US Dollars (USD), Pound Sterling (GBP), Euro, Japanese Yen (JPY), Australian Dollars (AUD) and Canadian Dollars (CAD), subject to the terms and conditions as laid down in Schedule 2 to the Notification *ibid*.
  - (iii) Since the RRBs may not have well-developed treasuries to manage the foreign currency liability or risk, they may enter into suitable tie-up arrangements with their sponsor banks for necessary support and expertise in putting through the transactions regarding acceptance of FCNR (B) deposits.
  - (iv) The deposits would be received by credit to the nostro accounts of the sponsoring banks.
  - (v) While the FCNR (B) deposit receipt would be issued by the RRBs to the depositors concerned, the foreign currency funds received as deposits would be treated as placements/deposits by the RRBs with their sponsoring banks. The sponsoring banks will be required to manage the foreign currency funds including deployment of FCNR (B) deposit funds.

- (vi) RRBs who desire to make use of the foreign currency resources, arising out of the FCNR (B) deposits, would be allowed to swap foreign currency funds including accrued interest with the sponsoring banks for broad basing their Rupee resources provided that entire exchange risk and maturity mismatch risk is managed by the sponsor bank and the RRBs do not carry any foreign currency and maturity mismatch risks in their books.
- (vii) The operational and accounting details relating to rate of interest to be offered by the RRBs, accounting treatment of interest accruals on such deposits, payment of maturity proceeds, etc. may be decided by mutual agreement between the RRBs and the sponsoring banks.
- (viii) RRBs would be required to report the data on Non-Resident Deposits including FCNR (B) deposits in CSR format, in the manner as indicated in A.P. (DIR Series) Circular No. 55 dated May 9, 2007. However, the purchases and sale of designated currencies under the Scheme should be reported in appropriate 'R' returns by the sponsoring banks, as RRBs are not permitted to open and maintain nostro accounts.
5. Necessary amendments to Foreign Exchange Management (Deposit) Regulations, 2000 (Notification No. FEMA 5/2000-RB dated May 3, 2000) are being notified separately.
6. AD Category - I banks and RRBs may bring the contents of this Circular to the notice of their constituents and customers concerned.
7. The directions contained in this Circular have been issued under Section 10 (4) and 11 (1) of the Foreign Exchange Management Act, 1999 (42 of 1999) and is without prejudice to permissions/approvals, if any, required under any other law.

Sd/-  
(SALIM GANGADHARAN)  
Chief General Manager

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## Export-Import Bank of India has extended a US\$ 10 mn Line of Credit to the Government of Senegal

Export-Import Bank of India (Exim Bank) has, at the behest of Government of India, extended a Line of Credit (LOC) of US\$ 10 million to the Government of Senegal, under the "Team-9 Initiative". The LOC has been earmarked for financing IT Training Project in Senegal. Exim Bank already has in place five Lines of Credit amounting to US\$ 78 million that have been extended to the Government of Senegal.

Team-9 envisages a special cooperation model between India and 8 countries of West Africa, viz. Burkina Faso, Chad, Cote d'Ivoire, Equatorial Guinea, Ghana, Guinea Bissau, Mali and Senegal. Under the Team-9 initiative, GOI provides LOCs through Exim Bank to Team-9 countries to finance setting up of various projects by Indian companies in these countries. The LOC being extended by Exim Bank is yet another initiative towards facilitating the demonstration of India's capability and expertise in the emerging markets. Under the LOC to Senegal, Exim Bank will reimburse 100% of contract value to the Indian exporters, upfront upon the shipment of goods.

Exim Bank has in place 76 Lines of Credit, covering over 80 countries in Africa, Asia, Latin America, Europe and the CIS, with credit commitments amounting to US\$2.3 bn, available for utilization for financing exports from India. Exim Bank's LOCs afford a risk-free, non-recourse export financing option to Indian exporters.

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