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# Info

ENGINEERING EXPORT BULLETIN

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## Highlights

### INDEE - Johannesburg, 2007

EEPC is organising an Indian Engineering Exhibition (INDEE) in Johannesburg, South Africa from 23rd to 26th October, 2007. Members are requested to register their participation within 7th August, 2007.

### India Pavilion at MIDEST-2007, Paris, France

EEPC is inviting participation for India Pavilion at MIDEST-2007, Paris, France to be held on November 13 - 16, 2007. Members are requested to enlist their participation within 7th August, 2007.

### MSV 2007, Brno, Czech Republic

EEPC is inviting participation for MSV 2007, Brno, Czech Republic to be held on October 1 - 5, 2007. Members are requested to enlist their participation within 7th August, 2007.

### Delegation to Thailand, Philippines and Malaysia

EEPC is inviting participation at Multi-Product Delegation to Thailand, Philippines and Malaysia to be held on September 16 - 22, 2007. Members are requested to register their participation within 7th August, 2007.

### INDEE - St. Petersburg, 2008, Russia

EEPC is organising an Indian Engineering Exhibition (INDEE) in St. Petersburg, Russia from 11th to 14th March, 2008. Members are requested to register their participation within 15th November, 2007.



Shri Jairam Ramesh, Hon'ble Minister of State for Commerce (Left) looking at Vanijya Bhavan building along with (L to R) Shri R. P. Sehgal, Regional Chairman, EEPC (ER), Shri R. Maitra, Executive Director, EEPC and Shri G. D. Agarwal, Deputy Regional Chairman, EEPC (ER), on 28th July, 2007.

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For information about India Engineering Center, Chicago  
visit : [www.indiaengineeringchicago.com](http://www.indiaengineeringchicago.com)

For information about Engineering Export Promotion Council  
visit : [www.eepcindia.org](http://www.eepcindia.org)

For information about EEPC Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

## Chairman's Pen



*My dear fellow exporters,*

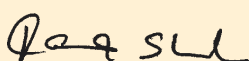
*The last week, again, saw the Rupee appreciate considerably and the RBI intervened to ensure that the Rupee did not breach the Rs 40 to the US dollar. It must also be noted that Chiefs of leading industry bodies like Mr. Habil Khorakiwala, President FICCI has said that "if the Rupee appreciation is not checked in the next three to six months and this continues for a year or more, it will have an adverse impact on industrial growth and GDP". Clearly, the Rupee appreciation is a cause for concern not only for exporters but industry at large. A look at the historical examples of many important countries like Japan, countries belonging to the European Union and elsewhere have shown that if the currency appreciation becomes a long term phenomena, it does not augur well for the competitiveness of the economy. This is more so in a developing economy like India where unorganized sector employment will be sharply affected by Rupee appreciation leading to greater social tension.*

*Notwithstanding the unfavourable Rupee movement, the Council would like to advise its member exporters that it is important that we face these challenges unitedly and not be cowed down. We will continue to impress upon the Government the need for productivity enhancing measures such as a National Raw Materials Supply policy so that engineering units are able to receive adequate supplies of inputs at competitive prices. The Council is in the midst of an exercise to formulate suggestions in this regard and we welcome your suggestions in this regard so that we can submit a cogent proposal to the Government.*

*The Council has taken up the issue of VAT refund at different levels of many State Governments as well as Government of India. The situation across India has varied from State to State, two years since VAT was introduced as the single most important state levy. States like Andhra Pradesh, Maharashtra, Gujarat and Punjab has witnessed VAT refund payment to exporters. However, in the States like West Bengal, in general, VAT refunds for two years 2005/06 and 2006/07 is due together with the first quarter of 2007/08.*

*In response to repeated requests from its members located in the State of West Bengal, the Council compiled a list of over 60 members belonging to the State of West Bengal and the details of VAT Refund dues of these companies. For 62 companies who have given their details, the total dues stand at Rs 15.82 crores in 2005/06. This figure goes up to Rs 17.48 crores for 60 companies in 2006/07. Thus, the cumulative dues for the two years 2005/06 and 2006/07 are Rs 33.31 crores for these 62 companies. None of these companies are big corporate houses and hence their withholding power in the midst of a sharp Rupee appreciation, escalating raw material prices and high export credit cost is rather limited. In such circumstances, the blockage of funds on account of VAT refund for over two consecutive years virtually amounts to a death warrant, especially for the smaller companies.*

*Yours sincerely,*



(RAKESH SHAH)



**ENGINEERING EXPORT PROMOTION COUNCIL**

**Invites Participation in**

**INDEE - Johannesburg, 2007  
(Indian Engineering Exhibition)**

**October 23 - 26, 2007**

**In association with**

**Manufacturing Technology International Expo (MTI)**

**at**

**Expo Centre, Nasrec, Johannesburg, South Africa**

**Preamble**

It has always been EEPC's endeavour to foster exports of India's state-of-the-art Engineering Industry into world market.

In line with above EEPC is pleased to announce one of its major events – INDEE, Johannesburg – to be held in South Africa at Expo Centre, Nasrec, Johannesburg during 23-26 October, 2007. This is a major step forward to enter into the South African market.

**About South Africa**

South Africa is the economic powerhouse of Africa with a Gross Domestic Product (GDP) four times that of its Southern African neighbours and comprising around 25% of the entire continent's GDP. The country leads the continent in industrial output (40% of the total output) and mineral production (45%) and generates most of Africa's electricity (over 50%). Its major strengths include its physical and economic infrastructure, natural mineral and metal resources, a growing manufacturing sector, strong growth potential in the tourism, high value-added manufacturing and service industries. The financial and industrial sectors are concentrated in Gauteng Province which on its own accounts for over 30% of the country (GDP).

South African economy has been showing an upward trend since September-1999 and the annual economic growth rate from September-1999 through June-2005 has averaged at 3.5%. Gross Domestic Product (GDP) was running at an annualized 4.8% at the second half of 2005 (compared to 3.7% in 2004 and 2.8% in 2003).

**India-South Africa Trade Relations**

Since 1994 India South Africa relation has shown smooth development with signing of a number of bilateral agreements in diverse areas ranging from Defence, Culture, Science and economic cooperation.

Total trade between the two countries has grown significantly since 2001 with surge in both export and import, but India has remained a net Importer. But in the engineering sector, India's export to South Africa has maintained a steady growth 89.5% in 2005-06 and 94% in 2004-05 on year on year basis.

Potential growth areas for Indian exports to South Africa are – Vehicle and vehicle components, Transport equipments, Castings, Forgings, Hand Tools, Agricultural equipments, Two wheelers etc. There are also good potential for exports in the service industry like Software expertise, technical man-power training.

Indian investments in South Africa have grown significantly both in quantity as well as diversity. Major investors includes UB Group of India, Tatas, Mahindras, Ranbaxy, Cipla, Godrej, Ashok Leyland etc.

### Product Sector

INDEE - Johannesburg will be focusing mainly on following industry sectors :

- Castings
- Forgings
- Bright Bars
- Fasteners
- Machine Tools
- Cutting Tools
- Automobile & Components
- Primary Iron & Steel
- Bicycle & Parts
- Industrial Machinery
- Food Processing Machinery
- Textile & Jute Mill Machinery
- Pumps & Compressors
- Cranes
- Lifts & Winches
- Electric Home Appliances & Parts
- Electrical Power Equipments
- Heating & Cooling Equipments
- Utensils & Kitchenwares
- Tractors & Agricultural Equipments
- Primary Aluminium & Aluminium Products
- Ferro Alloys
- Construction Machinery

### Date and Time of Exhibition

Date : October 23-26, 2007

Time : 10.00 Hrs. – 17.00 Hrs.

### Venue of the Exhibition

Expo Centre, Nasrec, Johannesburg

### Display Booth

Only built up booth of minimum 9 sq. mtrs. will be available with following standard furniture :

1 Table, 2 Chairs, 1 Waste Paper Basket, 1 Ashtray, 3 Spot Lights, Fascia, one 10 Amp. Electrical Socket, Carpet.

Larger booth in multiple of 3 sq. mtrs. will be available for booking.

### Participation Charge

One side open booth : Rs. 17,000/- per sq. mtrs.

Two side open booth : Rs. 18,700/- per sq. mtrs.

Due to limited availability of 2 side open booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

### Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **7th August, 2007**. The payment should be made by way of **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**" payable at **New Delhi**.

Reservation requests will be considered only on receiving 100% payment. 50% cancellation charge applicable if reservation is cancelled before **7th August, 2007**.

### Shipment of Exhibits

In order to facilitate shipment of exhibits, Council will appoint a Shipping Agent.

### Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.) foreign collaboration, annual export, and exports to South Africa.

### Travel and Hotel Accommodation

Council will assist participants in locating suitable air lines and hotels at Johannesburg at negotiated rates through accredited Travel Agents. However, participants are free to stay and travel through their own agencies.

### MDA Grant

All eligible participants will be entitled to MDA grant under Focus Africa Programme of Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

## Submission of Application

Interested firms may please send their **Application** (as per enclosed format) duly filled in and signed, along with payment **latest by 7th August, 2007** to any of the following :-

### **R. Maitra**

*Executive Director*  
Engineering Export Promotion Council  
Vandhna, 4th Floor  
11, Tolstoy Marg  
New Delhi – 110 001  
Tel. : 91-11-23711124/25  
Fax : 91-11-23310920  
E-mail : eepcto@eepc.gov.in  
Website : www.eepcindia.org

### **Rajat Srivastava**

*Regional Director*  
Engineering Export Promotion Council  
Centre 1, 12th Floor  
World Trade Centre  
Cuffe Parade  
Mumbai – 400 005  
Tel. : 91-22-22186655/56/60  
Fax : 91-22-22180119  
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

### **S. Dole**

*Regional Director*  
Engineering Export Promotion Council  
19, Kasturba Gandhi Marg  
Surya Kiran (4th Floor)  
New Delhi – 110 001  
Tel. : 91-11-23314171/74  
Fax : 91-11-23317795  
E-mail : eepc@spectranet.com

### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*  
Engineering Export Promotion Council  
Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata – 700 016  
Tel. : 91-33-22890651/52  
Fax : 91-33-22890654  
E-mail : eepcho@eth.net  
Website : www.eepcindia.org

### **Anima Pandey**

*Regional Director*  
Engineering Export Promotion Council  
Vanijya Bhavan (2nd Floor)  
International Trade Facilitation Centre  
1/1, Wood Street  
Kolkata – 700 016  
Tel. : 91-33-22890673/74  
Fax : 91-33-22890687  
E-mail : eepcrokol@vsnl.net

### **M. Ganesan**

*Regional Director*  
Engineering Export Promotion Council  
Greems Dugar (3rd Floor)  
149, Greems Road  
Chennai – 600 006  
Tel. : 91-44-28295501/02  
Fax : 91-44-28290495  
E-mail : eepcchennai@airtelbroadband.in

## Application Form

### INDEE - Johannesburg, 2007 (23 - 26 October, 2007)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Booth Requirement	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two side open	
Area (Minimum Booth area : 9 sq. mtrs.)	:	Total area required :		
Total Annual Export (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Total Export to South Africa (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	
Name to be displayed in the Fascia (in capital letters)	:			

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal : \_\_\_\_\_

## EEPC Invites Participation for MIDESt-2007, Paris, France (November 13 - 16, 2007)

**MIDESt** is the world's largest Industrial Subcontracting Show. It provides a service for manufacturers, component suppliers and assemblers who want face-to-face meetings with solution providers in the fields of metals, plastics, electronics and industry services. MIDESt-2007 is scheduled to be held from 13 to 16 November, 2007 at Paris, France.

MIDESt attracts an average of 2,000 exhibitors every year out of which 38% exhibitors are from countries other than France. Last year the fair was visited by 47,915 visitors, 14% of which come from 61 outside countries.

The export of engineering goods from India to European countries has reached a level of US\$ 4.40 billion in 2005-06 against a value of US\$ 3.95 million during 2004-05 thereby registering a growth of 11.14%. The last three years trend indicates an average growth of 36.78%. This shows that the Indian engineering goods are regularly finding a favourable place in European market.

Engineering Export Promotion Council (EEPC) is inviting participation for India Pavilion at MIDESt-2007, Paris which would provide an excellent opportunity for business relationships with customers from all over the world.

### Focus Products

Main focus of the Council would be on the following items :

- Metal Processing
  - Fabrication
  - Screw cutting
  - Industrial fasteners
  - Foundry
  - Forging
  - Metal cutting
  - Semi-finished products in metal processing
  - Machining, special machines
  - Finishing, thermal & surface treatments in metal processing
- Tooling/Moulds/Models/Equipment
  - Tooling – Moulds – Models
  - Accessories and industrial equipment
- Industry Services
  - Engineering, design, research, quality, services
  - Industrial maintenance

### Venue

Paris-Nord Villepinte Exhibition Centre, France

### Date

13 - 16, November, 2007 (4 days)



### Participation Charges

Built-up booths minimum 9 sq. mtrs.

Rs. 19,000/- per sq. mtr. for one side open stall.

Corner stall charges will be extra.

### Display Booth

Participation charge includes following services :

- Fascia
- Carpeting
- Structures/partition
- Decoration
- Accessories (credit voucher of Euro 15.50/m<sup>2</sup> to choose from catalogue)
- Electricity – 3 Spotlights, 1 triple plug, showcase connection
- Furniture (credit voucher of Euro 32/m<sup>2</sup> to choose from catalogue)
- Floral decoration

### Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring “Engineering Export Promotion Council” payable at “Kolkata” along with the filled-up Application Form.

### Date of Payment

Full payment is to be made along with the **Application Form latest by 7th August, 2007.**

### Cancellation of Participation

Request for cancellation of participation will be accepted if Council receives the same in writing on or before **7th August, 2007.** Council shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come-first served* basis.

### Benefit of the member-exporters

EEPC is organizing this event under the MAI Scheme of Ministry of Commerce, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 7th August, 2007** to the respective Regional Offices or to :

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

**Engineering Export Promotion Council**

Vanijya Bhawan, 1st Floor

International Trade Facilitation Centre

1/1 Wood Street, Kolkata 700016

Tel. : (+91 33) 22890651/52

Fax : (+91 33) 22890654

E-mail : eepcho@eth.net

**Application Form**  
**EEPC Invites Participation for MIDEST-2007 at Paris, France**  
**(November 13 - 16, 2007)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Total Export to European countries (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

## EEPC Invites Participation for MSV 2007, Brno, Czech Republic (October 1 - 5, 2007)

**MSV 2007 (49th International Engineering Fair)** is the largest Technology Trade Fair in Central Europe. It is a holistic platform for the engineering industry co-locating manufacturers of machine tools and forming machinery along with material and component manufacturers with applications in automation, building and construction, engineering and electronics, and measuring instruments. There is great scope for Industrial machinery, given the upsurge in users from the automotive and electrical engineering industries. MSV 2007, Brno is scheduled to be held from 1 to 5 October, 2007 at Brno, Czech Republic.

It attracts 96,000 visitors from all over the world, more than 13% are from abroad. A highly competent visiting clientele, almost 90% are trade professionals, 78% of visitors decide, co-decide or advise on purchases and investments.

The export of engineering goods from India to European countries has reached a level of US\$ 4.40 billion in 2005-06 against a value of US\$ 3.95 million during 2004-05 thereby registering a growth of 11.14%. The last three years trend indicates an average growth of 36.78%. This shows that the Indian engineering goods are regularly finding a favourable place in European market.

Engineering Export Promotion Council (EEPC) is inviting participation for India Pavilion at MSV 2007, Brno which would provide an excellent opportunity for business relationships with customers from all over the world.

### Focus Products

Main focus of the Council would be on the following items :

**Metal :** Machine tools and equipment; forming machines; hand-operated tools; manual non-mechanized tools; metal surface finish equipment; welding machines and additional materials; machines and equipment for fine mechanics and optics; and machines for other metalworking products.

**Materials and components for mechanical engineering :** Metallurgical semi-products, forgings, pressings, castings, and work pieces; connecting materials, fittings, and products of wire; steel and tube structures; apparatuses, vessels and tanks; seals and bearings; gears, clutches, brakes, and lubricating technology.

**Plastics, rubber technology & chemical industry :** Machinery and accessories for the chemical industry; machines and equipment for plastics and rubber processing; semi-products, intermediates, and organic and inorganic chemical products; lubricants, oils, coating compositions, cements, and adhesives; chemicals for industrial products.

### Venue

Central European Exhibition Centre, Brno, Czech Republic

### Date

1 - 5 October, 2007 (5 days)

### Participation Charges

Built-up booths minimum 9 sq. mtrs. : Rs. 17,500/- per sq. mtr. (row stand, one side open).

20% extra for corner, 3-side open, and island site space allocations.

### Display Booth

Participation charge includes following services :

- Fascia
- Carpeting
- One Table
- Four Chairs
- One Hat + Coat Rack
- Electricity – Three 100W Spotlights
- One Waste Basket

### Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring “Engineering Export Promotion Council” along with the filled-up Application Form.

### Date of Payment

Full payment is to be made along with the **Application Form latest by 7th August, 2007.**

### Cancellation of Participation

Request for cancellation of participation will be accepted if Council receives the same in writing on or before **7th August, 2007.** Council shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come-first served* basis.

### MDA Entitlements

All eligible participants will be entitled to get MDA Grant as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of Rs. 80,000/-.

Further, eligibility for MDA Grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from Council's Website : [www.eepcindia.org](http://www.eepcindia.org) or respective Regional and Sub-Regional Offices of EEPC.

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 7th August, 2007** to the respective Regional Offices or to :

**Opinder Singh**

*Assistant Director*

**Engineering Export Promotion Council**

Plot Comm. 1, Focal Point

Jalandhar 144 004

Tel. : (+91 181) 2602264, 2601124

Fax : (+91 181) 2601124

E-mail : [eepcj@vsnl.com](mailto:eepcj@vsnl.com)

[enggcorp\\_jld@dataone.in](mailto:enggcorp_jld@dataone.in)

or log on to : [www.eepcindia.org](http://www.eepcindia.org)

## Application Form

### EEPC Invites Participation for MSV 2007 at Brno, Czech Republic (October 1 - 5, 2007)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Total Export to European countries (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature : \_\_\_\_\_

Date : \_\_\_\_\_ Office Seal : \_\_\_\_\_

## EEPC Invites Participation at Multi-Product Delegation to Thailand, Philippines and Malaysia (September 16 - 22, 2007)

The Council is pleased to inform that a Multi-Product Trade Delegation will be visiting Thailand, Philippines and Malaysia during 16th to 22nd September, 2007.

India's trade with the ASEAN dates back to time immemorial. The Indo-ASEAN trade accounts for about 18% of India's total trade in the last three years. The bilateral trade between India and ASEAN countries has grown by 9 times in 2006 since 1993-'94. ASEAN is the fifth most important market in the world in terms of Indian exports. Among the ASEAN countries, the share of Indian exports to Malaysia was 11.16%, Thailand accounted for about 10.32% and Philippines with 4.76% in 2005-'06, projected a promising future scenario.

The engineering exports to ASEAN countries have touched the US\$2477.99 million in 2005-'06. The total export to ASEAN from April 2005–January 2006 accounted to about US\$1687.12 million and that from April 2006–January 2007 to about US\$2212.34 million.

### Malaysia

Malaysia has emerged as a multi-sector economy and is the 10th largest investor in India with an investment of US\$76 million. India's exports in the engineering sector were US\$330.69 million (2005-'06), which has **almost doubled** since 2003-'04. Thus, projecting a growth of about **96.16%**. The exports for the period April–January (2006-2007) was US\$290.43 million.

### Philippines

The bilateral trade between India and Philippines has also **almost doubled** since early 2000 and has reached US\$577.08 million (2004-'05). Indian exports recorded a rise of 67.76% in 2005-'06. The figures for the period April–January (2006-'07) show an accumulated export of US\$157.19 million.

### Thailand

Indo-Thailand relations have improved appreciably over the past few years. Trade between India and Thailand has grown significantly since 2003-'04 from US\$251.60 million to US\$318.99 million in 2005-'06, which suggests a growth of **26.78%** in just 3 years time. A glimpse at the April–January (2006-'07) with total engineering exports of US\$318.04 million clearly express the potential in store.

### List of Potential Items

1. Automobile components
2. Copper and products
3. Pipes, tubes and pipe fittings of iron and steel
4. Castings and forgings
5. Other iron and steel products
6. Electrical transformers and converters
7. Pumps and accessories
8. IC engines and parts

9. Electric motors and generators
10. Buses, trucks, tractors and trailers
11. Other commercial vehicles
12. Refrigeration and air-conditioning equipment
13. Medical/surgical instruments, optometry instruments etc.
14. Orthopaedic appliances
15. Machineries (particularly agricultural machineries, food processing machineries, machineries for working rubber/plastic) and parts
16. Electrical household appliances
17. Hand tools
18. Fasteners

### Date and Duration

16th-17th September, 2007	18th-19th September, 2007	20th-21st September, 2007	22nd September, 2007
Bangkok (Thailand)	Manila (Philippines)	Kuala Lumpur (Malaysia)	Departure

### Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel Charges will have to be borne individually, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

### Registration and Participation Charges

Rs. 40,000/- per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport Transfer
- Local Transport for joint meeting and BSM
- Venue Expenses, Working Lunch Expenses on the day of BSM
- Preparing database for marketing purpose
- Mobilization of buyers in Bangkok, Manila, Kuala Lumpur
- Printing of delegates profile booklet for distribution among the Buyers, Chamber of Commerce, Trade Associations, and Embassies
- Release of advertisement in press in all three countries

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

### MDA Entitlement

Participants will be eligible to & fro air passage in economy excursion class up to Rs. 70000/- only as per revised MDA guidelines. Only one person per company will be entitled.

### Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done strictly on *first-come-first served* basis.

### Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the Council on account of participation charges.

The Registration Form duly filled along with the Demand Draft for Rs. 40,000/- in favour of “**Engineering Export Promotion Council**” **payable at Kolkata** should be sent latest by **7th August, 2007** to enable us to organize Buyer Seller Meets according to the profile of participants.

Please send the **Registration Form**, duly filled in along with participation fees **latest by 7th August, 2007** to :

**Anima Pandey**

*Regional Director*

Engineering Export Promotion Council

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcokol@vsnl.net

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## Registration Form

### Multi-Product Delegation to Thailand, Philippines and Malaysia (September 16 - 22, 2007)

Name of the Company (In Block Letters)	:			
Postal Address (In Block Letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Delegate	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Total Export to Southeastern Asia (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Countries of Export	:			
Accreditation to International Standards (like QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Nature of Business (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter <input type="checkbox"/> Merchant Exporter <input type="checkbox"/> Export House		
Area of specific interest for this Buyer-Seller Meet (BSM)	:			
Photographs enclosed (two copies) (please tick mark)	:	<input type="checkbox"/> Yes <input type="checkbox"/> No		
Brief details of your company profile <b>(within 80 words)</b> Please use separate sheet to furnish it	:			
Passport Details i.e. Name in Passport	:	Date of Issue	:	Date of Expiry
Passport No.	:	Place of Issue	:	

Please send the Form duly completed and signed along with your participation fees by Demand Draft/Cheque No. .... dated ..... for Rs. 40,000/- payable to Engineering Export Promotion Council, Kolkata towards participation charges.

Signature with Office Seal :

Date :

Name :

**ENGINEERING EXPORT PROMOTION COUNCIL**

**Invites Participation in**

**INDEE - St. Petersburg, 2008  
(Indian Engineering Exhibition)**

**March 11 - 14, 2008**

**In association with  
Petersburg Technical Fair**

**At**

**Lenexpo Fair Grounds in Gavan  
St. Petersburg  
Russia**

**Preamble**

EEPC India endeavours to foster exports of India's state-of-the-art Engineering Industry into the global market.

Accordingly, EEPC is pleased to announce one of its major events – INDEE, St. Petersburg – to be held in Russia at Lenexpo Fair Grounds in Gavan, St. Petersburg, Russia during 11-14 March, 2008. This is a major step forward to enter into the Russian market.

Council is organizing this **INDEE** in association with **Petersburg Technical Fair**, organized by M/s. RESTEC Exhibition Company, established in 1990 and is one of Russia's top five exhibition companies. RESTEC holds over 100 events including about 20 Russian collective expositions at the international exhibitions in Germany, France, UK, Italy, Finland, Sweden and other countries on the annual basis. RESTEC's exhibition activity in Russia have been awarded by Russian Federal Ministries.

Petersburg Technical Fair is international specialised exhibitions held simultaneously under one roof – Metallurgy, Casting, Tools, Metalworking technology, Compressors, Pumps, Valves and Bearings.

**Over 300 companies from 16 worldwide countries** participated in Petersburg Technical Fair during March 2007. More than **10,500 visitors** from **150 Russian** cities and **12 Countries** visited this mega event.

Council has booked **2500 sq. mtrs.** of space in **Hall No. 8A** of Lenexpo Fair Grounds at St. Petersburg.

**India has been declared "Partner Country" at this Exhibition.**

**About Russia**

Russia ended 2006 with its 8th straight year of growth averaging 6.7% annually since the financial crises of 1998. Although high oil prices and a relatively cheap Rouble initially drove this growth, since 2003-04 consumer demand and, more recently, investment have played a significant role. A number of important reforms in the areas of tax, banking, labour and land codes have raised investor confidence which led to surge in FDI to 14.6 billion US\$ in 2005.

### India and Russia :

Russia and India enjoy long standing historic relations. Immediately prior to the collapse of the Soviet Union, India was the largest trade partner. However, after its disintegration, total trade between India and Russia dropped drastically. Since 2001-02 there has been no growth in India's overall export to Russia. However, there has been a surge in import from Russia to India. Since 2003-04, India's trade balance with Russia is negative and on the rise.

In the engineering sector a growth is observed in export from India to Russia – 68% in 2005-06 over 2004-05. The major areas of growth are :

- Manufactures of Metals;
- Machinery and Instruments;
- Transport Equipments;
- Machine Tools;
- Items of Iron and Steel.

In view of the present economic boom in Russia, imports to Russia are increasing significantly. In order to increase India's share in Russia's global imports, it is being planned to organize an exclusive Indian Engineering Exhibition (INDEE) in St. Petersburg.

### Product Sector

INDEE - St. Petersburg will be focusing mainly on the following industry sectors :

- Electric Home Appliances & Parts
- Automobile & Components
- Primary Iron & Steel
- Bicycle & Parts
- Industrial Machinery
- Electrical Power Equipments
- Food Processing Machinery
- Textile & Jute Mill Machinery
- Pumps & Compressors
- Cranes
- Lifts & Winches
- Castings
- Forgings
- Fasteners
- Machine Tools
- Cutting Tools

- Heating & Cooling Equipments
- Utensils & Kitchen Wares
- Tractors & Agricultural Equipments
- Primary Aluminium & Aluminium Products
- Ferro Alloys
- Construction Machinery
- Commercial Vehicles
- Wires & Cables
- Knitting Machinery
- Pharmaceutical Machinery
- Transmission Line Towers & Parts
- Railway Track Materials
- Steel Pipes & Tubes
- Dry & Storage Batteries
- Hand Tools
- I.C. Engines & Parts
- Mica & Mica Products
- Scientific & Surgical Instruments
- Sewing Machines
- Defence Equipments and Supplies

### **Date of Exhibition**

Date : March 11-14, 2008

### **Venue of the Exhibition**

Lenexpo Fair Grounds in Gavan  
St. Petersburg  
Russia

### **Display Booth**

Built up booth of minimum 9 sq. mtrs. are available which includes :

1 Round Table, 3 Chairs, 1 Waste Paper Basket, 3 Spot Lights, Fascia, One 10 Amp. Electrical Socket, Carpet.

Larger booth in multiple of 3 sq. mtrs. are also available.

### Participation Charge

One side open booth : Rs. 19,000/- per sq. mtr.

Two side open booth : Rs. 20,900/- per sq. mtr.

**Early bird discount of Rs. 10,000/- will be provided to the companies who will confirm their bookings up to 31st October, 2007.**

Due to limited availability of 2 side open booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

### Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **15th November, 2007**. The payment should be made by way of **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**" payable at **New Delhi**.

Reservation requests will be considered only after receiving 100% payment. 50% cancellation charge applicable if reservation is cancelled before 15th December, 2007. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of the Council.

### Shipment of Exhibits

In order to facilitate shipment of exhibits, Council will appoint a Shipping Agent.

### Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.) foreign collaboration, annual export, and exports to Russia.

### Travel and Hotel Accommodation

Council will assist participants in locating suitable air lines and hotels at St. Petersburg, Russia at negotiated rates through accredited Travel Agents. However, participants are free to stay and travel through their own agencies.

### Visa

Council will issue a recommendation letter for the representatives of the company participating in INDEE for the grant of visa to visit St. Petersburg for the show. EEPC will not give any guarantee for the grant of visa to any participant, as this is the sole discretion of the Russian High Commission in India.

### MDA Grant

All eligible participants will be entitled to MDA grant under Focus CIS Programme of the Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having completed 12 month membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

## Submission of Application

Interested firms may please send their **Application** (as per enclosed format) duly filled in and signed, along with payment latest by **15th November, 2007** to :-

### **R. Maitra**

*Executive Director*  
Engineering Export Promotion Council  
Vandhna, 4th Floor  
11, Tolstoy Marg  
New Delhi – 110 001  
Tel. : 91-11-23711124/25  
Fax : 91-11-23310920  
E-mail : eepcto@eepc.gov.in  
Website : www.eepcindia.org

### **Rajat Srivastava**

*Regional Director*  
Engineering Export Promotion Council  
Centre 1, 12th Floor  
World Trade Centre  
Cuffe Parade  
Mumbai – 400 005  
Tel. : 91-22-22186655/56/60  
Fax : 91-22-22180119  
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

### **S. Dole**

*Regional Director*  
Engineering Export Promotion Council  
19, Kasturba Gandhi Marg  
Surya Kiran (4th Floor)  
New Delhi – 110 001  
Tel. : 91-11-23314171/74  
Fax : 91-11-23317795  
E-mail : eepc@spectranet.com

### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*  
Engineering Export Promotion Council  
Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata – 700 016  
Tel. : 91-33-22890651/52  
Fax : 91-33-22890654  
E-mail : eepcho@eth.net  
Website : www.eepcindia.org

### **Anima Pandey**

*Regional Director*  
Engineering Export Promotion Council  
Vanijya Bhavan (2nd Floor)  
International Trade Facilitation Centre  
1/1, Wood Street  
Kolkata – 700 016  
Tel. : 91-33-22890673/74  
Fax : 91-33-22890687  
E-mail : eepcrokol@vsnl.net

### **M. Ganesan**

*Regional Director*  
Engineering Export Promotion Council  
Greems Dugar (3rd Floor)  
149, Greems Road  
Chennai – 600 006  
Tel. : 91-44-28295501/02  
Fax : 91-44-28290495  
E-mail : eepcchennai@airtelbroadband.in

## Application Form

### INDEE - St. Petersburg, 2008 (11 - 14 March, 2008)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Passport No. & Valid up to	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Booth Requirement	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two side open	
Area (Minimum Booth area : 9 sq. mtrs.)	:	Area :		
Total Annual Export (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Total Export to Russia (in Million US\$)	:	2004-2005	2005-2006	2006-2007
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal : \_\_\_\_\_

Overseas Market Information



## Saudi Arabia

### Major Infrastructure Projects

#### Energy

**Saudi Electricity Company signs US\$570 million deal :** The Saudi Electricity Company has signed a US\$570 million contract with Jeddah-based Arabian Bemco Contracting Company for 1900 MW Al-Qurayyah open-cycle power plant. The work covers the construction of the sites' infrastructure, the erection of the plant's superstructure, mechanical and electrical works, the installation of the turbines and the rest of the plant engineering. The gas-fired turbines for the plant are being supplied by the US' GE Energy under a US\$973 million order placed by SEC in 2006. A tender is due to be issued by the end of August for the engineering, procurement and construction contract to convert the power plant to combined cycle, bringing its total capacity close to 3,000 MW. Several local and international companies have been pre-qualified for the work. They include Germany's Siemens, GE Energy, South Korea's Doosan Heavy Industries & Construction, NCC and Bemco. An award for the contract is due to be made at the end of the year.

**Prequalification for Ras-Al-Zour IWPP Project :** Water & Electricity Company (WEC) has prequalified 10 groups and conditionally prequalified a further nine for the concession to develop the Ras al-Zour independent water and power (IWPP) project. Request for proposal documents for the estimated US\$3 billion, 20-year build-own-operate contract are due to be released on 15 June, with developer selection scheduled for early 2008. The first unit commissioning is set for the fourth quarter of 2011. The oil-fired Ras al-Zour plant, the kingdom's fourth IWPP and WEC's third, will have desalination capacity of 220 million gallons a day and power capacity of 850-1, 100 MW. This was reduced from 3,000 MW because of changes in the fuel supply. The Prequalifiers are : Citigroup; Corporation (Kepco) and Mitsubishi Corporation, Japan; Al-Rajhi International Investment, with Al-Khorayef Group, Taiwan Power Company, Taiwan Cogeneration Company and Taiwan Water Corporation; Arabian Bemco Contracting with Hong Kong Electric International and Gulf Power International; International Power, UK; Malakoff International, Malaysia; Marubeni Corporation, Japan; Sembcorp Utilities, Singapore; Suez Tractebel, Belgium; Sumitomo Corporation, Japan; Union Fenosa, Spain.

**Saudi Arabia Plans Power Boost :** Saudi Electricity Company (SEC) is planning three new independent power projects (IPPs) in the Kingdom with a total capital investment of US\$5.599 billion aimed at adding 5,200 MW to the domestic grid by 2015. SEC is evaluating proposals from international consultants for financial and legal advisory roles on the three projects. Prequalified consultants for the technical advisory contract for the three IPPs have until 25 June to submit bids. Several companies are prequalified including Germany's Fichtner. The three IPPs, part of several planned by SEC, will be built at Rabigh, 140 kilometres north of Jeddah, Riyadh and Al-Qurayyah in the Eastern Province. Under the IPP programme, project companies will be set up with private developers taking a 60 per cent stake and SEC taking a 10 per cent share. the remaining 30 per cent stake will either be taken by a third party or SEC, or the developer may increase their stake in the company. SEC will allocate land sites for all three projects through land-lease agreements. At Rabigh, 750 MW will be added to the existing power plant under construction, which has planned capacity of 450 MW. The 1,200-MW-oil-fired power plant will start commercial operations by April 2013. At Al-Qurayyah, an additional 100 MW will be added to the planned 1,900 MW oil-fired power plant. The local Arabian Bemco Contracting was awarded the engineering, procurement and construction (EPC) contract. The 2000-MW plant is due to be operational by April 2015. A new gas-fired power plant, called PP11, with capacity of 2000 MW will be built in the capital and starts operations in April 2014.

*(Source : Embassy of India, Riyadh)*





## Snippets

### Saudi Arabia

#### Major investments within Saudi Arabia

- **Samsung Engineering to build Ammonia Plant** : Saudi Arabia has awarded a US\$960 million contract to South Korean Samsung Engineering Co. to build an ammonia plant. The project is for Saudi Arabian Mining Company (Maaden) and will be completed by December 2010. It will have an annual production capacity of 3300 tons per day. The contract with Samsung Engineering covers the engineering, procurement, construction, commissioning and start-up of the plant to be located at the Minerals Industrial City at Ras Az-Zour.
- **Six International Consortiums qualify for Makkah-Madinah rail project** : Six international consortiums have been prequalified to bid for the right to build the US\$6 billion Makkah-Medina rail link. Just one of the seven groups which had applied to the client, Saudi Railways Organisation (SRO), in March failed to make the list. A group that included the Japanese conglomerate Mitsui & Company has been eliminated. The project is to construct the 444-kilometre-long high-speed line between the two holy cities in the west of the country. The SRO and its advisory company, UBS, are now in discussions to establish a bid timetable for the design-build-operate-transfer contract. The six consortiums will be invited to submit their bids in the coming months.

#### Major investments outside Saudi Arabia

- **National Titanium Dioxide Company (Cristal) buys Lyondell's for US\$1.2 billion** : Saudi Arabian Cristal has bought US based Lyondell's for US\$1.2 billion. This will facilitate Cristal to acquire eight factories of Lyondell's in Europe, the Americas and Australia. Cristal is owned jointly by Tasnee, Prince Alwaleed bin Talal and a Kuwait-based investment house. Cristal is a global producer of titanium dioxide exporting to more than 70 countries. Lyondell's is the world's second largest producer of titanium dioxide with an annual capacity of 670,000 metric tons.



### India's Investment Interests

- **New sectors opened to foreign investors** : Saudi Arabia will allow foreign investment in some vital sectors such as Insurance Services, Wholesale and Retail Trade, Air and Train Transport and Communication Services. The negative list of investment was also revised to comply with Saudi Arabia's commitments to WTO. The new list excluded Distribution Services, Wholesale and Retail Trade including Medical Retail Services. Other sectors open to foreign investment are – Distribution of Cinema Films and Video Cassettes, Transportation of passengers inside cities by Train and Satellite Transmission Services. Sectors still out of bounds for foreign investors include Recruitment and Employment Services including Local Recruitment Offices, Real Estate Brokerage, Audiovisual and Media Services, Land Transport except transportation by Train within cities, Services rendered by Midwives, Nurses, Physiotherapists and Paramedics, Fisheries Blood Banks and Quarantines.

*(Source : Embassy of India, Riyadh)*

Tender Information



**Kenya**

(EEPC Ref. No. DB-1667)

Project : Energy Sector Recovery Project  
Credit No. 3958-KE; Project ID No. P083131  
Credit from IDA

Notice No. : **WB3885-708/07**

Issued by : The Kenya Power and Lighting Company  
Stima Plaza, Kolobot Rd., 1st Floor  
PO Box 30099  
Nairobi 00100  
Kenya  
Attn. : Eng. Stanley Mutwiri  
Project Leader  
Tel. : (254-20) 320-1175  
Fax : (254-20) 320-1889  
E-mail : [Smutwiri@kplc.co.ke](mailto:Smutwiri@kplc.co.ke)

- For : (i) Supply and installation of Substations and Transformers :
- a. About 136 MVA of 66/11kV substations transformer capacity complete with associated switchgear and control equipment at various sites
  - b. About 7.5 MVA of 33/11kV substations transformer capacity complete with associated switchgear and control equipment at various sites
- (ii) Supply and installation (Construction) of Lines and Cables :
- a. 11 kV lines - about 25 km new and reconductor 5.9 km lines
  - b. 33 kV lines - about 21 km new lines
  - c. 66 kV lines - about 50 km new lines
  - d. 11 kV cables - about 19.2 km of 300 sq. mm. 3/C cables
- (iii) Supply of Optional Items specified in the bidding document.

Tender cost : Non-refundable fee of KES14,000 or US\$200

Bid security : Not less than 2% of bid price in US dollars or an equivalent amount in a freely convertible currency.

Bid deadline : **03.09.2007**

**Tajikistan**

(EEPC Ref. No. DB-1668)

Project : Energy Loss Reduction Project  
Credit No. 4093-TJ; Grant No. H178-TJ; Project ID No. P089244  
Credit from IDA

Notice No. : **WB3464-708/07**

Issued by : State Unitary Enterprise "Tajikgas"  
6 Rudaki Ave.  
Dushanbe 734024  
Republic of Tajikistan  
Attn. : Mr. Ahmad M. Idiev  
Project Manager  
Tel. : (992-372) 274-433, (992-917) 702-103  
Fax : (992-372) 212-816  
E-mail : elrp.tajikgas@gmail.com

For : Supply of Group Gas Meters and Chromatographs :

- (i) Group Gas Meters diameter 100 mm; Working Pressure (0.02÷0.3 MPa);  
and Flow Volume range (50 to 2,500 C. M./per hour) = 5 Units
- (ii) Group Gas Meters diameter 200 mm; Working Pressure (0.02÷0.3 MPa);  
and Flow Volume range (200÷10 000 C. M./per hour) = 4 Units
- (iii) Group Gas Meters diameter 300 mm; Working Pressure (0.5÷3.0 MPa);  
and Flow Volume range (20000÷ 150 000 C. M./per hour) = 1 Unit
- (iv) Chromatographs = 2 Units

Tender cost : Non-refundable fee of US\$100

Bid security : Not less than 2% of bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **10.09.2007**

## Uganda

(EEPC Ref. No. DB-1669)

Project : Protected Area Management for Sustainable Use Project  
Credit No. 3690-UG and Grant No. TF051204-UG  
Credit from IDA

Notice No. : **WB3458-708/07**

Issued by : The Uganda Wildlife Authority  
Plot 7, Kira Road Kamwokya  
PO 3530, Kampala, Uganda  
Tel. : (256-41) 35500  
Fax : (256-41) 346291  
E-mail : uwa@uwa.or.ug  
Website : <http://www.uwa.or.ug>

For : Supply of 19 field vehicles as follows :

- Lot 1 : Double cabin pick ups (13)
- Lot 2 : Single cabin pick ups (5)
- Lot 3 : Station wagon (1)

Tender cost : Non-refundable fee of US\$100 or Ugsh180,000

Bid security : - Lot 1 : US\$10,000  
- Lot 2 : US\$4,000  
- Lot 3 : US\$1,000

Bid deadline : **31.08.2007**

(Source : UN Development Business Website)

## Iran

### Drilling Equipment

Issued by : Iranian Offshore Oil Company  
Procurement & Materials Foreign Purchasing Department  
National Iranian Oil Company  
Room 6-11, Sixth Floor  
38 Touraj Street  
Vali-e Asr Avenue  
Before Vali-e Asr Avenue and Modarres Crossroads  
PO Box 5591, Tehran, Iran  
Tel. : (9821) 22024565  
Fax : (9821) 22024566  
Website : www.iooc.co.ir

For : Supply of drilling equipment.

Closing date: **Not stated**

## Saudi Arabia

### Gas Emission Monitoring System

Issued by : Saline Water Conversion Corporation  
Purchasing Department Makkah Road  
PO Box 85369  
Riyadh 11432, Saudi Arabia  
Tel. : (9661) 4630503/4634546/4631111  
Fax : (9661) 4643235  
E-mail : info@swcc.gov.sa  
Website : www.swcc.gov.sa

**Tender No. : CGEMS-01/2007**

For : Implementation of a continuous gas emission monitoring system for power and desalination plants at Al-Khobar, Al-Khabji, Al-Jubail, Jeddah, Yanbu, Shuaibah, Al-Farasan, Shuqaiq, Azziziya and Al-Waj satellites. Details on payment of SR500.

Closing date: **03.09.2007**

(Source : MEED, Vol. 51, No. 24 dated 15 - 21 June, 2007)

## Bahrain

### Baggage Handling System

Issued by : Civil Aviation Authority  
Civil Aviation Affairs  
Directorate of Human & Financial Resources  
P.O. Box 586, Manama, Bahrain  
Tel. : 973-17321094  
Fax : 973-17321139  
E-mail : dryan@caa.gov.bh  
Website : www.bahrainairport.com/bia

**Tender No. : EMD/9/P/254C**

For : Supply and installation of a baggage handling system.

Bid bond : BD5,000  
Details on payment of BD50.

Closing date: **05.09.2007**

### X-ray Machines

**Tender No. : EMD/9/P254D**

For : Supply and installation of automatic explosive detection X-ray machines and conventional X-ray machines.

Bid bond : BD4,000  
Details on payment of BD50

Closing date: **05.09.2007**

### Iran

Issued by : Iranian Offshore Oil Company  
Procurement & Materials Foreign Purchasing Department  
National Iranian Oil Company  
Room 6-11, Sixth Floor  
38 Touraj Street  
Vali-e Asr Avenue  
Before Vali-e Asr Avenue and Modarres Crossroads  
P.O. Box 5591, Tehran, Iran  
Tel. : (9821) 22024565  
Fax : (9821) 22024566  
Website : [www.iooc.co.ir](http://www.iooc.co.ir)

**Tender No. : FKS-64001-fk/a.sh.**

For : Supply of Pipelines.

Closing date: **Not stated**

### Jordan

#### Oil Exploration

Issued by : Natural Resources Authority  
Director-General, Maher Hijazin  
Jabal Amman Eighth Circle  
Bayader Wadi Sir  
P.O. Box 7 & 2220  
Amman 11118, Jordan  
Tel. : 9626-5811808  
Fax : 9626-5811866  
E-mail : [dirgen@nra.gov.jo](mailto:dirgen@nra.gov.jo)

For : International petroleum companies are invited to bid for the 2007 bid round to explore for and exploit oil and gas under a production sharing model in the Jafr block.

Bid bond : \$25,000  
Details available on payment of \$5,000.

Closing date: **22.10.2007**

## Kuwait

### Transformer Station

Issued by : Central Tenders Committee  
P.O. Box 1070  
Safat 13011  
Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574

**Tender No. : MEW/26/2007-2008.** (*Open to pre-qualified contractors only.*)

For : Supply and installation of the 300/132/11-kV Saad Abdulla W main transformer station for the Electricity & Water Ministry.

Bid bond : KD730,000  
Details available on payment of KD3,000.

Closing date: **28.08.2007**

## Oman

### Sewage Collection and Conveyance System

Issued by : Tender Board  
P.O. Box 787  
PC 133  
Al-Khuwair  
Oman  
Tel. : 96824-602073  
Fax : 96824-602063

**Tender No. : 186/2007**

For : Provision of the Seeb sewage collection and conveyance system and Al-Khoudh gravity sewer networks for Oman Wastewater Services Company.  
Details available on payment of RO 1,500.

Closing date: **27.08.2007**

(Source : MEED, Vol. 51, No. 27 dated 6 - 12 July, 2007)

Trade Enquiries



Trade enquiries received from various Indian Missions Overseas

**Hong Kong**

(Source : Consulate General of India, Hong Kong)

Name of the Company	Addresses	Contact Person/Tel./Fax/E-mail	Items interested
Continental Alliance Limited	Suite 12C 235, Wing Lok Street Trade Centre 235, Wing Lok Street Sheung Wan Hong Kong	Attn. : Mr. Mark Pong Tel. : (852) 2527 0035 Fax : (852) 2527 9566 E-mail : calhkg@hotmail.com	Used rail R50 - R65.

**Iran**

(Source : Embassy of India, Tehran)

Pars Faravary Resin Polymer Co. Ltd.	Apt. 23, 5th Floor, No. 1484 Opp. Administration of Tehran University, Enghelab St. P.O. Box 13145/139 Tehran, Iran	Attn. : Mr. Cyrus Haffezi Managing Director Tel/Fax : 0098-21-66409528/ 66468282 E-mail : pars-frp@yahoo.com	Interested to import of technical knowhow, laboratory equipment, plant/machinery/equipment/design etc. for setting up two production lines for – (i) continuous of G.R.P. pipes with diameters 300 to 2600 mm length 12 m through filament winding technology and (ii) non-continuous of G.R.P. pipes with diameters 400 to 600 mm 12 mL. They are also interested in joint venture with Indian companies.
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**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Public Notice No. 23(RE-2007)/2004-2009**

Dated 20th July, 2007

In exercise of power conferred under paragraph 2.4 of the Foreign Trade Policy 2004-09, the Director General of Foreign Trade hereby makes the following amendments in Appendix 14-I-H of the Handbook of Procedures (Vol. I) :

In Appendix 14-I-H, sub para I (c) shall be amended to read as under :

(c)Units may opt for DTA sales on a quarterly, half yearly or annual basis by intimation to the concerned Development Commissioner of the SEZ. However, Premier Trading House (PTH) as defined in para 3.5.2 of Foreign Trade Policy (FTP) shall have the option to undertake DTA sales on monthly basis, as well.

*Sd/-*  
(R. S. GUJRAL)  
Director General of Foreign Trade

(File No. 01/92/180/67/AM08/PC II)

**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Public Notice No. 24(RE-2007)/2004-2009**

Dated 23rd July, 2007

In exercise of powers conferred under paragraph 2.4 of the Foreign Trade Policy 2004-2009, the Director General of Foreign Trade hereby makes the following amendments in Handbook of Procedures, Vol. I :

1. Paragraph 2.20.1, relating to 'Corporate Guarantee' shall be amended to read as under :

"2.20.1 A Status holder or a PSU may also submit Corporate Guarantee in lieu of Bank Guarantee/LUT in terms of the provisions of relevant Customs Circular in this regard. In case of a group company, if one company of a Group is a status holder, Corporate Guarantee may be given for another company by this company, which is not a status holder".

2. Sub-para 3 of paragraph 2.33 of Handbook of Procedures Vol. I stands deleted.

Sd/-  
(R. S. GUJRAL)  
Director General of Foreign Trade

(File No. 01/94/180/678/AM07-PC-I Pt.)

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**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Public Notice No. 26(RE-2007)/2004-2009**

Dated 23rd July, 2007

In exercise of powers conferred under paragraph 2.4 of the Foreign Trade Policy 2004-2009, the Director General of Foreign Trade hereby makes the following amendments in Handbook of Procedures, Vol. I :

1. Paragraph 4.72 shall stand substituted to read as under :

Once export obligation is fulfilled and required documents as stipulated in paragraph 4.68 above have been furnished, RA shall make authorisation transferable subject to conditions stipulated for this scheme including an endorsement on the authorisation itself as to liability of additional customs duty/excise duty in respect of imported/indigenously procured inputs, as the case may be, which have already been imported under Actual User DFIA and are sought to be transferred after fulfillment of E.O. DFIA holder shall deposit additional customs duty/excise duty alongwith applicable interest as per Customs Notification in relevant Head of Account of Customs Revenue i.e., "Major Head 0037 – Customs and Minor Head 001 – Import Duties" in prescribed T.R. Challan and furnish a documentary evidence to RA alongwith the application for endorsement of transferability.

However, restricted items endorsed in authorisation shall be allowed to be transferred only against a separate authorisation/permission issued as per FTP and the procedure laid there under.

*Sd/-*  
(R. S. GUJRAL)  
Director General of Foreign Trade

(File No. 01/94/180/781/AM07/PC-I)

**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Public Notice No. 27(RE-2007)/2004-2009**

Dated 23rd July, 2007

Attention is invited to the Duty Free Import Authorisation (DFIA) Scheme, which came into operation w.e.f. 1.5.2006. Representations have been received from trade and industry that in the beginning of the operation of the Scheme, exporters were unable to file their shipping bills under the Scheme for want of availability of software package with the field formations of Customs.

2. To facilitate free movement of export cargo, Customs Authorities at various ports allowed the shipment under Duty Free Replenishment Certificate (DFRC) Scheme even beyond 30.4.06. Subsequently, Customs Authorities converted these shipping bills filed under DFRC shipping bills into DFIA Scheme shipping bills.
3. Representations have also been received from trade and industry that such converted shipping bills are not being accepted by the Regional Offices of DGFT for grant of DFIA.
4. In view of the above consideration and in exercise of powers conferred under paragraph 2.4 of the Foreign Trade Policy 2004-2009, the Director General of Foreign Trade hereby notifies the following procedure for processing of such shipping bills by the Regional Authorities :

The Regional Authorities shall allow the benefit of DFIA Scheme in following cases of :

- (a) Where the applicant firm has presented Shipping Bills duly converted by the customs authorities to DFIA shipping bills; and
- (b) Where the file number could not be endorsed on the DFIA shipping bills, in such cases the Regional Authority shall make a specific endorsement in EODC or the transferability letter so that the customs authorities at the Port of Registration can verify the details of the shipping bills from their records before allowing imports against such DFIA's.

*Sd/-*

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/94/180/781/AM07/PC-I)

**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Notification No. 15(RE-2007)/2004-2009**

Dated 20th July, 2007

S.O.(E) In exercise of powers conferred by Section 5 of the Foreign Trade (Development & Regulation) Act, 1992 read with paragraph 1.3 of the Foreign Trade Policy (FTP), 2004-2009, as amended, the Central Government hereby makes the following amendments in FTP, 2004-2009 (Updated as on 19.4.2007).

2. Para 6.2(h) of FTP, 2004-2009 shall be substituted by the following :

“Procurement and export of spares/components upto 5% of FOB value of exports may be allowed to same consignee/ buyer of the export article, subject to the condition that it shall not count for NFE and direct tax benefits.”

Sd/-

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/92/180/89/AM08/PC-II)

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 69/2007-Customs (N.T.)**

Dated 18th July, 2007

S.O.(E) – In exercise of the powers conferred by Sub-Section (2) of Section 14 of the Customs Act, 1962, (52 of 1962), the Board, being satisfied that it is necessary and expedient so to do, hereby makes the following further amendment in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 36/2001-Cus (N.T.), dated, the 3rd August, 2001, namely :-

In the said Notification, for the Table, the following Table shall be substituted namely :-

**“T A B L E**

<b>S.No.</b>	<b>Chapter heading/ sub-heading</b>	<b>Description of goods</b>	<b>Tariff value US\$ (Per Metric Tonne)</b>
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>
1.	1511 10 00	Crude Palm Oil	447 (i.e. no change)
2.	1511 90 10	RBD Palm Oil	476 (i.e.no change)
3.	1511 90 90	Others – Palm Oil	462 (i.e. no change)
4.	1511 10 00	Crude Palmolein	481 (i.e. no change)
5.	1511 90 20	RBD Palmolein	484 (i.e. no change)
6.	1511 90 90	Others – Palmolein	483 (i.e. no change)
7.	1507 10 00	Crude Soyabean Oil	580 (i.e. no change)
8.	7404 00 22	Brass Scrap (all grades)	4550”

Sd/-

(S. P. RAO)

Under Secretary to the Government of India

(File No. 467/23/2007-Cus.V)

Note : - The principal Notification was published in the Gazette of India, Extraordinary, vide Notification No.36/2001 – Customs (N.T.), dated, the 3rd August, 2001 (S.O.748 (E), dated, the 3rd August, 2001) and was last amended vide Notification No. 67/2007-Customs (N.T.), dated, the 5th July, 2007 (S.O.1102(E) dated 5th July, 2007).

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 75/2007-NT-Customs**

Dated 26th July, 2007

S.O.(E) – In exercise of the powers conferred by sub-clause (i) of clause (a) of Sub-Section (3) of Section 14 of Customs Act, 1962 (52 of 1962) and in supersession of the Notification of the Government of India in the Ministry of Finance (Department of Revenue) No.63/2007-NT-Customs, dated the 26th June, 2007 [S.O.1020(E) dated the 26th June, 2007], the Board hereby determines for the purposes of said Section, relating to **imported goods**, that the rate of exchange of conversion of each of the foreign currency specified in column (2) of each of *Schedule I* and *Schedule II* appended hereto into Indian currency or *vice versa* shall, with effect from the 1st August, 2007 be the rate mentioned against it in the corresponding entry in column (3) thereof.

**SCHEDULE - I**

S. No.	Foreign Currency	Rate of exchange of one unit of foreign currency equivalent to Indian Rupees
(1)	(2)	(3)
1.	Australian Dollar	36.00
2.	Canadian Dollar	39.30
3.	Danish Kroner	7.55
4.	EURO	56.10
5.	Hong Kong Dollar	5.20
6.	Norwegian Kroner	7.05
7.	Pound Sterling	83.55
8.	Swedish Kroner	6.10
9.	Swiss Franc	33.75
10.	Singapore Dollar	26.95
11.	US Dollar	40.55

**SCHEDULE - II**

S. No.	Foreign Currency	Rate of exchange of 100 units of foreign currency equivalent to Indian Rupees
(1)	(2)	(3)
1.	Japanese Yen	33.85

Sd/-

(S. P. RAO)

Under Secretary to the Government of India

(F. No. 468/9/2007-Cus. V)

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 76/2007-NT-Customs**

Dated 26th July, 2007

S.O.(E) – In exercise of the powers conferred by sub-clause (i) of clause (a) of Sub-Section (3) of Section 14 of the Customs Act, 1962 (52 of 1962) and in supersession of the Notification of the Government of India in the Ministry of Finance (Department of Revenue) No. 64/2007-NT-Customs, dated the 26th June, 2007 [S.O.1021(E), dated the 26th June, 2007], the Board hereby column (2) of each of *Schedule I* and *Schedule II* appended hereto into Indian currency or *vice versa* shall, with effect from the 1st August, 2007 determines for the purposes of said Section relating to **export goods**, that the rate of exchange of conversion of each of the foreign currency specified in, be the rate mentioned against it in the corresponding entry in column (3) thereof.

**SCHEDULE - I**

<i>S. No.</i>	<i>Foreign Currency</i>	<i>Rate of exchange of one unit of foreign currency equivalent to Indian Rupees</i>
<i>(1)</i>	<i>(2)</i>	<i>(3)</i>
1.	Australian Dollar	35.35
2.	Canadian Dollar	38.55
3.	Danish Kroner	7.40
4.	EURO	55.20
5.	Hong Kong Dollar	5.10
6.	Norwegian Kroner	6.95
7.	Pound Sterling	82.35
8.	Swedish Kroner	6.00
9.	Swiss Franc	32.90
10.	Singapore Dollar	26.55
11.	US Dollar	40.10

**SCHEDULE - II**

<i>S. No.</i>	<i>Foreign Currency</i>	<i>Rate of exchange of 100 units of foreign currency equivalent to Indian Rupees</i>
<i>(1)</i>	<i>(2)</i>	<i>(3)</i>
1.	Japanese Yen	33.30

Sd/-

(S. P. RAO)

(F. No. 468/9/2007-Cus. V)

Under Secretary to the Government of India



Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi

Notification No. 31/2007-Central Excise

Dated 19th July, 2007

G.S.R.(E).- In exercise of the powers conferred by Sub-Section (1) of Section 5A of the Central Excise Act, 1944 (1 of 1944), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendments in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 6/2006-Central Excise, dated the 1st March, 2006 which was published in the Gazette of India, Extraordinary, vide number G.S.R. 96(E), dated the 1st March, 2006, namely :-

In the said Notification, in the table, after S. No. 22 and the entries relating thereto, the following S. No. and entries shall be inserted, namely :-

(1)	(2)	(3)	(4)	(5)
"22A	8523 52	Recorded smart cards	Nil	-
22B	8523 59 10	Recorded proximity cards and tags	Nil	-"

Sd/-

(G. G. PAI)

Under Secretary to the Government of India

[F.No. 341/27/2007-TRU]

**Note :** The principal Notification No. 6/2006-Central Excise dated the 1st March, 2006, was published in the Gazette of India, Extraordinary, vide number G.S.R. 96(E), dated the 1st March, 2006 and was last amended vide Notification No. 28/2007-Central Excise, dated the 15th June, 2007 which was published in the Gazette of India, Extraordinary, vide number G.S.R. 432(E), dated the 15th June, 2007.

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 37/2007-Service Tax**

Dated 24th July, 2007

G.S.R.(E).- In exercise of the powers conferred by Sub-Section (1A) of Section 86 of the Finance Act, 1994 (32 of 1994), the Board hereby makes the following amendment in the Notification of the Government of India, Ministry of Finance, Department of Revenue, No. 19/2007-Service Tax, 2007, G.S.R. 354 (E), dated the 12th May, 2007, namely :-

In the Table annexed to the said Notification, for Sl. No. 35 and the entries relating thereto, the following shall be substituted, namely :-

<b>1</b>	<b>2</b>	<b>3</b>
"35	Commissioner of Central Excise, Raigad  and  Commissioner of Central Excise (Service Tax), Mumbai	Commissioner of Central Excise (Appeals), Mumbai Zone - II"

*Sd/-*  
(VIJAY KAUSHIK)  
Under Secretary to the Government of India

[F. No. 275/100/2006-CX.8A]



## **Exim Bank Extends US\$52 MN Credit Line to Sudan**

Export-Import Bank of India (Exim Bank) has, at the behest of Government of India, extended a Line of Credit (LOC) of US\$52 million to the Government of Sudan. The LOC Agreement to this effect has been signed in Khartoum, Sudan on Monday, July 23, 2007, by Mr. Sunil Trikha, Chief General Manager, on behalf of Exim Bank and Mr. El Shiekh Mohamed Elmak, Undersecretary, Ministry of Finance and National Economy, The Government of the Republic of Sudan, on behalf of the Government of Sudan. The LOC has been earmarked for financing India's exports to Sudan for setting up (i) Singa-Gadarif Transmission Line extension to Galabat, (ii) micro-industrial projects and (iii) development of livestock production and services in Sudan. Under the LOC to Sudan, Exim Bank will reimburse 100% of contract value to the Indian exporters, upfront upon the shipment of goods.

This is the fifth Line of Credit extended by Exim Bank to Sudan, at the behest of Government of India. The earlier LOCs have been utilized to finance exports from India of equipments, goods and services such as electric equipment, solar photovoltaic cells, leather machinery, laboratory & scientific equipment as also for setting up projects such as for power generation, transmission lines & sub-stations, rehabilitation of railways.

Exim Bank has now in place 77 Lines of Credit, covering over 83 countries in Africa, Asia, Latin America, Europe and the CIS, with credit commitments amounting to US\$2.8 bn, available for utilization for financing exports from India. Exim Bank's LOCs afford a risk-free, non-recourse export financing option to Indian exporters.

For further information, please contact :

Mr. Prabhakar Dalal  
Chief General Manager  
Export-Import Bank of India  
Centre One Building, Floor 21  
World Trade Centre Complex  
Cuffe Parade  
Mumbai 400 005  
Tel. : (022) 22162073/22172310  
Fax : (022) 22182460  
E-mail : [eximloc@eximbankindia.in](mailto:eximloc@eximbankindia.in)

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## Important Notice

### To All Members

### Monthly Export Returns

The format for submitting the Monthly Export Returns to the Council is furnished below. Member firms are requested to submit their Export Returns regularly every month to the Council as per this format.

1. Name of the Exporter :
2. Category of Exporter : SSI/SIA/Merchant/Export House
3. Nature of Export : Direct/Indirect
4. Reporting Month :
5. IE Code No. :
6. PAN No. :
7. State Code No. :
8. **A. Export Performance** :

ITC HS Code No.	Item/Service	Country of Export	Export during the month		Cumulative export during the year from 1st April to end of the reporting month	
			Qty. (MT)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (MT)/ Unit	FOB Rs. in Lakhs/ US\$ '000

#### **B. Deemed Exports** :

ITC HS Code No.	Item/Service	Name of Indian Project	Export during the month		Cumulative export during the year from 1st April to end of the reporting month	
			Qty. (MT)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (MT)/ Unit	FOB Rs. in Lakhs/ US\$ '000

#### **C. Export Contracting Position** :

ITC HS Code No.	Item/Service	Country of Export	New order secured during the month		Outstanding export orders position as on end of the reporting month	
			Qty. (MT)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (MT)/ Unit	FOB Rs. in Lakhs/ US\$ '000

**Note :** Export Returns (Including Nil Returns) of the reporting month are to be submitted positively by the **10th of the next month** to Head Office, Engineering Export Promotion Council, Vanijya Bhavan (1st Floor), International Trade Facilitation Centre, 1/1 Wood Street, Kolkata 700 016 with a copy to respective Regional Office of the Council where the member-firm has been enrolled.

### STATE CODES

All the exporters are required to indicate the state of origin of their export product in their shipping bills. For this purpose the following codes are to be utilised :

Code No.	Name of the State	Code No.	Name of the State	Code No.	Name of the State	Code No.	Name of the State
01	Assam	16	Orissa	39	Chandigarh	70	Madhya Pradesh
02	Meghalaya	17	Sikkim	44	Jammu & Kashmir	71	Chattisgarh
03	Mizoram	18	Tripura	46	Himachal Pradesh	80	Andhra Pradesh
06	Bihar	19	Andaman & Nicobar	50	Rajasthan	84	Karnataka
07	Jharkhand	20	Uttar Pradesh	54	Gujarat	89	Lakshadweep
09	Arunachal Pradesh	21	Uttaranchal	60	Maharashtra	90	Tamil Nadu
10	West Bengal	29	Delhi	67	Daman & Diu	96	Kerala
14	Nagaland	30	Punjab	68	Goa	99	Pondicherry
15	Manipur	34	Haryana	69	Dadra & Nagar Haveli		

## OFFICE BEARERS OF THE COUNCIL

### CHAIRMAN

#### Rakesh Shah

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### REGIONAL CHAIRMEN

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##### B. Chandrasekharan

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#### Western Region

##### Nayan N. Shah

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URL : www.eepcindia.org

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### U.S.A.

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E-mail : eepcchicago@sbcglobal.net