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ENGINEERING EXPORT BULLETIN

**EEPCINDIA**  
ENGINEERING THE FUTURE

WEEKLY NEWSLETTER VOL. 14 ISSUE NO. 33 AUGUST 13, 2012



Mr Rakesh Shah, Former Chairman, EEPC India & Co-Chairman, FICCI Committee on Foreign Trade and Trade Facilitation delivering the welcome address at Capacity Building Seminar on WTO, FTA, Regional Integration and International Trade Issues held on 27th July, 2012 in Kolkata

## Highlights

### Catalogue Show at Automechanika 2012, Frankfurt, Germany

EEPC INDIA is organizing an India Pavilion at Automechanika 2012, Frankfurt, Germany from 11-16 September, 2012. Interested firms may please send their Catalogues immediately

### India Pavilion at The BIG 5 2012 and PMV 2012, Dubai, UAE

EEPC INDIA is organizing an India Pavilion at The BIG 5 and PMV 2012 at Dubai World Trade Centre, Dubai, UAE from 05-08 November, 2012. Members are requested to register their participation within 31st August, 2012

### India Pavilion at METALEX Vietnam 2012, Vietnam

EEPC INDIA is organising an India Pavilion at METALEX Vietnam 2012, Ho Chi Minh City, Vietnam from 04 - 06 October, 2012. Members are requested to register their participation within 31st August, 2012

### The India Show in Brno, Czech Republic

EEPC India takes The India Show at MSV - 54th International Engineering Fair, Brno, Czech Republic from 10 - 14 September, 2012. Members are requested to register their participation within 14th August, 2012

### Govt. Circulars

Circular No. 22/2012-Customs Dated 7th August, 2012 - Regarding 24x7 Customs clearance operations.

RBI Circular A. P. (DIR Series) Circular No. 14 Dated 13th August, 2012 - Exim Bank's Line of Credit of USD 40.32 million to the Government of the Republic of Chad.

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For information about EEPC INDIA  
visit : [www.eepcindia.org](http://www.eepcindia.org)  
For information about EEPC INDEE Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

## Chairman's Pen



*My dear fellow exporters,*

*I will be meeting with the Hon'ble Commerce, Industry and Textile Minister Shri Anand Sharma today along with other representatives of various industry bodies with regard to the sharp drop in industrial production and falling exports.*

*I will be raising with him various issues regarding port congestion, delay in Drawback payment, lowering of GSP benefit, high Interest Rate as well as other transaction related cost for redressal.*

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is stylized and cursive.

(AMAN CHADHA)

**Council's Activities**

**Catalogue Show at Automechanika 2012**  
**Frankfurt, Germany**  
**(September 11 - 16, 2012)**

EEPC India is organizing an India Pavilion at Automechanika 2012 in Frankfurt, Germany which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

**All booths are booked.**

**May still have presence in the Exhibition**

**Display your company Catalogues through EEPC India Information Booth.**

**What you need to do?**

Send your Catalogues/CDs (Maximum 25 Nos., not exceeding 5 Kgs.) at the following address with a payment of Rs. 10,000/- by way of Demand Draft/at par Cheque drawn in favour of EEPC India :

**B Bhattacharya**

*Senior Deputy Director*

**EEPC India**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : [bbhattacharya@eepcindia.net](mailto:bbhattacharya@eepcindia.net)

[eepcho@eepcindia.net](mailto:eepcho@eepcindia.net)

Website : [www.eepcindia.org](http://www.eepcindia.org)



**Council's Activities**

**EEPC India Invites Participation for  
India Pavilion at *The BIG 5 2012* and *PMV 2012*  
in The Dubai World Trade Centre, Dubai, UAE  
(05 - 08 November, 2012)**

EEPC India is pleased to announce organizing *India Pavilion* at *The BIG 5 2012* and *PMV 2012* in Dubai World Trade Centre, Dubai during 5th – 8th November, 2012 and invites participation from members.

**INDIA - GCC (Gulf Cooperation Council) Relation**

The GCC countries, namely Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and UAE, are moving ahead with their economic integration efforts and offer tremendous potential for cooperation in trade, investment, energy, manpower etc. The Gulf region has historical, political, economic, strategic and cultural significance for India. India has traditional and friendly relation with all GCC member states. With a bilateral trade estimated at USD 145 billion during 2011-12, GCC is now our largest trading partner in the world.

The Gulf countries provide an excellent market potential for India's manufactured goods and services, especially in project services exports. The trade and investment flows between the two have increased substantially. There has been intensification of high-level interactions. Increasing number of Agreements and MoUs have been signed in last few years in wide ranging areas.

Export of engineering items to GCC region during the period 2010-2011 stood at US\$ 8194.53 million compared with US\$ 4014.08 million during the same period of the previous year, registering an overall growth of 104.14 per cent.

UAE holds special significance for India. UAE is India's top trading partner in the whole of West Asia and North African region, representing nearly 42.50% of India's exports to the GCC countries. Indian exports to the UAE account for approximately 7% of its global engineering exports.

**India's overall Engineering Export to UAE**

*Values in US\$ Million*

2009-10	2010-11	Apr-Oct 2010-11	Apr-Oct 2011-12
2010.64	3483.07	1530.59	2072.04

**Export of Select Engineering Products (India to UAE)**

*Values in US\$ Million*

Products	2009-2010	2010-2011(Prov)
Aluminium & Products Thereof	53.68	50.53
Automobile Parts	46.12	66.55
Bolts & Nuts (Fasteners)	16.70	23.00
Bright Bars	9.14	7.96
Cranes, Lifts & Winches	9.19	9.07

Products	2009-2010	2010-2011(Prov)
Cutting Tools	9.96	9.96
Ferrous industrial castings	29.67	31.57
Food Processing Machinery & Parts	14.99	11.18
Hand Tools	14.94	23.66
I.C. Engine & Parts	13.48	20.15
Machine Tools	11.44	21.8
Other Construction Machinery	125.48	115.7
Other Industrial Machinery	52.82	58.85
Prime Iron & Steels	233.02	316.8
Sanitary Castings	34.17	44.33
Steel Forgings	17.81	14.97
Steel Pipes & Tubes	129.74	269.91

### About The Big 5 & PMV

**The Big 5** is the largest trade exhibition in the Middle East for construction products and materials and offers a unique platform for international buyers to interact with local entrepreneurs.

The event has been running in Dubai for over 30 years and the 2011 event attracted over 50,000 construction professionals from across the MENA region.

The 2012 event will also feature The Green Build Conference, The Concrete Sustainability Conference, The World FM Congress and 130 'free to attend seminars'. There will be focused programme on **"How to do business in Middle East ?"**

**PMV** is a dedicated showcase for the construction Plant, Machinery, Equipment and Vehicles sector. For 4 days construction machinery manufacturers and distributors from across the globe use the Big 5 PMV as a unique platform to meet face-to-face with visitors as they attend specifically to learn about and purchase the latest products in the market. The phenomenal success of the 2011 events has ensured high demand for space in PMV Live 2012.

### Concurrent Exhibitions

Middle East Concrete

PMV Live (Plant, Machinery, Vehicles)

FM EXPO (Facilities Management)

### Statistics

#### The BIG 5 2011

- **Total Exhibitors** : **2300** exhibiting companies from **64** countries
- **Total Visitors** : Over **50000**
- **Exhibition area** : Over **42,000** sqm net

#### The PMV 2011

- **Total Exhibitors** : **179** exhibiting companies from **27** countries
- **Total Buyers** : **9000** from **81** countries
- **Exhibition area** : **5500** sqm net

## Fair Focus

### The BIG 5 2012

- Bathrooms, Kitchens & Sanitary Ware
- Metal/Steel/Aluminium
- Building Services
- Pipelines
- Conveying Systems
- Plumbing/Water Technology
- Decorative Products
- Safety & Security Equipment
- Doors & Windows
- Scaffolding
- Electrical Systems
- Software / IT
- Special Construction (Swimming Pools, Fountains)
- Fire Suppression & Protection
- Thermal Moisture
- Protection/Insulation
- HVAC
- Tools
- Landscaping Products & Services
- Windows, Doors, Glass, Openings
- Solar Energy
- Heating, Ventilation, Air Conditioning
- Water Technology
- Steel & Building Materials

### PMV 2012

- Accessories & Wear Parts
- Building Material Handling & Packaging
- Civil & Mechanical Utilities
- Communication & Navigation
- Component & Service Supplies
- Construction Equip., Tools & Special Systems
- Construction Machinery
- Construction Vehicles
- Cranes
- Earthwork
- Exterior Improvements, Retro Fitting
- Generators
- Lifting Appliances & Conveying Systems
- Lifting Machinery
- Material Processing & Handling
- Mineral Processing
- Pumping Equipment & Accessories
- Raw Materials Extraction Equipment
- Safety Equipment & Clothing
- Services
- Site Clearing, Demolition, Relocation
- Site Installation Equipment
- Transmission Engineering & Fluid Technology

## Venue

The Dubai World Trade Centre  
Sheikh Zayed Road, Dubai

## Date of Event

05 - 08 November, 2012 (4 days)

## Participation Charges

### For The BIG 5

For one-side open built-up booth (minimum 9 sqm)	:	US\$ 385 per sqm or Rs. 22,200/- per sqm
For corner position built-up booth (minimum 9 sqm - Subject to availability)	:	US\$ 430 per sqm or Rs. 24,750/- per sqm

### For PMV

For one-side open built-up booth (minimum 9 sqm)	:	US\$ 280 per sqm or Rs. 16,100/- per sqm
For corner position built-up booth (minimum 9 sqm - Subject to availability)	:	US\$ 310 per sqm or Rs. 17,750/- per sqm

**Corner booths are limited in number and will be allocated on a first-come, first-served basis after full payment is received.**



## Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque to be drawn favouring “EEPC INDIA” along with the duly filled-up Application Form

OR

Swift Transfers in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza  
2/6 Sarat Bose Road  
Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL  
*THROUGH* :  
JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA : 021000021  
CHIPS UID # 354459

## Payment & Cancellation

Full payment should be made along with Application Form, duly filled-in latest by **31st August, 2012**. The payment should be made by way of Demand Draft/at par Cheque drawn in favour of “EEPC India”.

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled on or before **7th September, 2012**. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of EEPC India.

## Display Booth

### **The BIG 5 2012**

Participation charge includes following services for 9 sqm booth:

- Fascia
- Carpeting
- One table
- Three chairs
- One counter
- Three spotlights
- One 13 amps 3 pin plug
- One waste basket

### **The PMV 2012**

Participation charge includes following services for 9 sqm booth:

- Fascia
- Carpeting
- One table
- Three chairs
- One counter
- Three spotlights
- One 13 amps 3 pin plug
- One waste basket

## Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come, first-served basis*. Final selection of the participants will be done by EEPC INDIA based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

## Travel and Hotel Accommodation

EEPC India will assist participants in locating suitable airlines and hotels in Dubai, UAE at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.





## Visa

EEPC India will issue recommendation letters in favour of the representatives of the participating Indian companies in the exhibition for issuance of visa for the Show. However, EEPC India will not give any guarantee to this effect, as this is the sole discretion of the Embassy of United Arab Emirates in India.

## Benefit of the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

## Submission of Application

Interested firms may please send their Application Forms, duly filled in and signed, along with **full payment latest by 31st August, 2012** to respective Regional Offices or to:

### **R Maitra**

*Executive Director*  
EEPC INDIA  
Vandhna (4th Floor)  
11, Tolstoy Marg  
New Delhi - 110 001  
Tel. : 91-11-23353353, 23711124/1125  
Fax : 91-11-23310920  
E-mail : [eepecto@eepcindia.net](mailto:eepecto@eepcindia.net)

### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*  
**EEPC INDIA**  
Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata - 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : [eepcho@eepcindia.net](mailto:eepcho@eepcindia.net)





**APPLICATION FORM**  
**India Pavilion at *The BIG 5 2012* and *PMV 2012* in Dubai, UAE**  
**(05 - 08 November, 2012)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Interested to participate in (please tick)	:	<input type="checkbox"/> <b>The BIG 5 2012</b>	<input type="checkbox"/> <b>PMV 2012</b>	
Total Space required	:			
Amount with DD/Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Mobile	:			
Name & Designation of the Participant	:			
Mobile	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to Gulf countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Countries of Export	:			
Accreditation to International Standards (viz QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Type of Unit	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the Form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not enclosed	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

DATE (dd/mm/yy)...../...../.....

\_\_\_\_\_  
SIGNATURE & OFFICE SEAL



## **EEPC India Invites Participation for India Pavilion at METALEX Vietnam 2012, Ho Chi Minh City, Vietnam (4-6 October, 2012)**

Vietnam has emerged as one of the most potential destinations in SE Asian region for doing business. The country has achieved about 6% GDP growth in 2011 in spite of financial recession in many countries particularly in Europe which is commendable. The economy positively grew in the first five months of 2012 as solutions for curbing inflation and stabilizing macro-economy are taking effect. Positive signals included the sharp decrease of consumer price index (CPI) which only increased 0.18% in May, interest rate reduction, better liquidity, stable exchange rate, and rising foreign currency reserve.

Vietnam's global trade has increased from US\$ 155 billion in 2010 to US\$ 201 billion in 2011. The bilateral trade between India and Vietnam has increased significantly to US\$ 3900 million approx. in 2011 from US\$ 2753 million approx in 2010. There has been serious impact on the growth in bilateral trade particularly after signing India ASEAN FTA in 2009 which was made effective from 1st January, 2010. Indian engineering exports to Vietnam have achieved three-fold increase during 2010-11 as compared to corresponding previous year.

Nearly 13,670 valid foreign direct investment (FDI) projects have operated in Vietnam by mid-December with a total registered capital of US\$ 198 billion. India has 62 projects of investments in Vietnam with total registered capital of US\$ 234.26 million, ranking 27th among countries and territories which have investment in Vietnam. During 2011, India has 13 fresh projects with total registered capital of US\$ 13 million.

With this objective in view, EEPC INDIA has decided to organize India's participation at METALEX Vietnam 2012 (The 6th International Machine Tools and Metalworking Technology Exhibition), Ho Chi Minh City, Vietnam and putting up an India Pavilion which would provide an ideal platform to the Indian business community in the engineering sector to interact with a cross-section of business visitors not only from ASEAN but also other countries in the world. It is expected that around 500 exhibitors from 25 countries will participate in the 2012 edition and 10,000 quality buyers from all over the world will converge in the Show. In the last edition 10,578 visitors visited in the Show.

METALEX Vietnam will be co-located with NEPCON Vietnam, Vietnam's only exhibition on assembly, measurement and testing technologies for the electronics manufacturing industry, a part of world-renowned NEPCON series of event, so exhibitors will benefit from the synchronization of the two shows by seeing more technologies and seeing more people.

### **Focus Products**

- Machine Tools and Machining Centers
- Sheet Metalworking
- Welding Technology
- Factory Automation
- Pump & Valve
- Material Handling
- Mold and Die
- Wire, Tube, Cable Technology
- Control Measurement
- Tools and Tooling

### **Special Feature**

- Plastic & Rubber Manufacturing Machinery
- Mold & Die Manufacturing Technology
- Automotive Parts Manufacturing Machinery
- Automation & Assembly Technology



## Venue

Saigon Exhibition & Convention Center (SECC)  
799 Nguyen Van Linh Parkway, District 7  
Ho Chi Minh City  
Vietnam

## Date of Event

4 - 6 October, 2012 (3 days)

## Participation Charges

One side open built up booth : US\$ 500 per sqm or  
(Minimum 9 sqm) Rs. 28,500 per sqm

10% extra for two sides open booths (subject to availability)

***Two sides open booths are limited in number and will be allocated on a first-come, first-served basis only on payment in full.***

## Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque to be drawn in favour of "EEPC INDIA" along with the Application Form duly filled in all respects.

OR

Swift Transfers in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza  
2/6 Sarat Bose Road  
Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

*THROUGH:*

JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA: 021000021  
CHIPS UID # 354459

## Payment & Cancellation

Full payment is to be made on or before **31st August, 2012** positively. Confirmed booking of space will be considered only on receipt of full payment. 50% cancellation charges applicable if booking is cancelled on or before **7th September, 2012**. No cancellation would be considered after this stipulated date. Acceptance of application and allocation of space will be done at the sole discretion of EEPC India.

## Display Booth

Each 9 sq. mtr. booth will consist of:

- Carpeted Floor
- One Information Desk
- Two Chairs
- Two Fluorescent Lights
- One 13-Amp Socket
- One Dustbin
- Fascia Board



### Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come, first-served basis.

### MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN+2 Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

### Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **31st August, 2012** to the respective Regional Offices or to:

#### **R. Maitra**

*Executive Director*  
EEPC India  
Vandhna, 4th Floor  
Tolstoy Marg  
New Delhi - 110 001  
Tel.: 91-11-23353353/23711124  
Fax: 91-11-23310920  
E-mail: [eepecto@eepcindia.net](mailto:eepecto@eepcindia.net)  
Website : [www.eepcindia.org](http://www.eepcindia.org)

#### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*  
EEPC India  
Vaniya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata - 700 016  
Tel.: 91-33-22890651/52/53  
Fax: 91-33-22890654  
E-mail: [eepcho@eepcindia.net](mailto:eepcho@eepcindia.net)  
Website : [www.eepcindia.org](http://www.eepcindia.org)



## Application Form

### India Pavilion at METALEX Vietnam 2012, Ho Chi Minh City, Vietnam (4 - 6 October, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 9 sqm)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to ASEAN countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



## Council's Activities

**EEPC INDIA**  
**Invites Participation in**  
**“THE INDIA SHOW”**  
**at MSV – 54th International Engineering Fair**  
**Brno Exhibition Centre**  
**Brno, Czech Republic**  
**September 10 – 14, 2012 (5 days)**  
**India is the Partner Country at MSV**

EEPC India is poised to take the next India Show to Central Europe.

India Show is an initiative of Ministry of Commerce & Industry, Govt. of India to showcase prowess of diverse sectors as well as to promote Brand India image across the globe.

EEPC India, as one of the lead agencies, is pleased to announce **The India Show in Czech Republic** – gateway to Central and East European markets – coinciding with **MSV-International Engineering Fair at Brno Exhibition Centre, Brno** during **10th – 14th September, 2012**. Around 150 companies from small, medium and large sectors will be participating to explore the potential opportunity.

MSV-International Engineering Fair, Brno is a leading industrial trade fair in Central Europe offering a platform for concurrent presence of key areas of manufacturing industry. Organised by **BVV Trade Fairs Brno**, the Show is well attended by exhibitors and visitors from all across Europe and provides an opportunity for new business contacts, investment decisions, knowledge transfer etc.

The 2012 Show is the 54th edition where India will be present as the **Partner Country**.

### Concurrent Exhibitions

#### IMT – 8<sup>TH</sup> INTERNATIONAL MACHINE TOOLS EXHIBITION

- Machine tools
- Forming machines
- Precision tools
- Equipment and accessories for metalworking and forming machines, etc.

#### PLASTEX – 3<sup>RD</sup> INTERNATIONAL PLASTICS, RUBBER AND COMPOSITES FAIR

- Polymers – raw materials and auxiliaries
- Machines and equipment for processing plastics and rubbers
- Moulds, tools and jigs
- Computer, testing and measuring technologies for plastics and rubbers etc.

#### FOND-EX – 14<sup>TH</sup> INTERNATIONAL FOUNDRY FAIR

- Foundry equipment – design, construction, production and engineering
- Melting plant equipment, refractories
- Casting machinery, equipment and accessories
- Castings etc.



### WELDING – 21<sup>ST</sup> INTERNATIONAL WELDING ENGINEERING FAIR

- Flame welding, surfacing and oxygen cutting machinery and equipment
- Arc-welding, surfacing and cutting machinery and equipment
- Resistance welding machinery and equipment
- Machinery and equipment for pressure welding etc.

### PROFINTECH – 4<sup>TH</sup> INTERNATIONAL SURFACE TECHNOLOGY FAIR

- Machinery and equipment for cleaning and treatment of surfaces
- Electroplating equipment and accessories
- Coating materials etc.

### INTERPROTEC – 11<sup>TH</sup> INTERNATIONAL FAIR OF PERSONAL PROTECTIVE EQUIPMENT, HEALTH AND SAFETY AT WORK

- Hand, head, eye and ear protection
- Respiratory protective equipment
- Body and foot protection, measuring and test equipments
- Textiles, materials and semi-finished products for the manufacture of personal protection and safety equipment etc.

#### Statistics – 2011

- **Total Exhibitors** : 1600 exhibitors from 28 countries
- **Total Visitors** : 78,500 visitors from 59 countries
- **Exhibition area** : 42,000 sqm. net

#### Statistics – 2010

- **Total Exhibitors** : 1,601 companies from 28 countries
- **Total Visitors** : 71,300 exhibitors from 59 countries
- **Major exhibitors from** : Germany, Slovakia, Italy, Austria, Switzerland, Poland and France
- **Major visitors from** : Germany, Slovakia, Austria, Hungary, Italy.

### Why Czech Republic

- Located in Central Europe and Landlocked by Germany, Poland, Slovakia, Austria – Gateway to Central and Eastern Europe;
- India's share in Czech's total engineering import is around 0.4%;
- India's share in import of engineering items to East & Central Europe are 0.41% & 0.46% respectively;
- In a study conducted by Ernst & Young, Czech Republic has been identified as core market with significant potential for export;
- India's relations with the former Czechoslovakia, and with the Czech Republic, have always been warm and friendly;
- The two countries enjoy Double Taxation Avoidance Agreement, which was signed in October 1998.

### Benefits to Exhibitors

Partner Country status to India – Additional publicity and VIP presence :

- New markets
- New business opportunities
- New contacts
- New know how
- Networking

### Fair Focus

- **Automobile components, spares, accessories**
- **Mining, metallurgical, ceramic and glass engineering**
  - Machines and equipments for open cast mines and pits
  - Machines for working and processing raw minerals
  - Equipment for metallurgical plants, steel works, rolling mills and for manufacturing ferrous and non-ferrous metals





- Sheet metal & fabrication machinery
- Welding & brazing equipment
- Machines and equipment for the ceramic and glass industries
- **Materials and component for mechanical engineering**
  - Castings & forgings, and pressings
  - Fasteners
  - Pumps, valves & compressors
  - Hand tools, power tools & accessories
  - Vessels, tanks, boilers & heat exchangers
  - Seals, bearings
  - Gears, clutches, brakes, lubricating technology
  - Steel pipes, tubes & fittings
- **Drives, hydraulics and pneumatics, cooling technology and air-conditioning**
  - Electric and mechanical drives, engines
  - Compressors, pneumatic elements
  - Cooling and freezing equipment
  - Machinery for HVAC
  - Hydraulic elements and systems
  - Fittings, pipelines, tanks, pumps
- **Power engineering and heavy-current electrical engineering**
  - Primary sources for power engineering
  - Power plants & equipment
  - Motors, cogeneration units, transformers
  - Cables and conductors
  - Electro technical insulators and insulants
  - Power capacitors, accumulators
  - Electric HV and VHV instruments
  - Boilers and heating equipments
  - Electric light supplies
- **Electronics, automation and measuring technology**
  - Control, automation and regulation technology
  - Machines and equipments for the electrical engineering industry
  - Measuring and laboratory technology
- **Ecological technology**
  - Plants for processing polluted air and waste gases
  - Water treatment plants, pumping stations
  - Energy — Solar & wind
- **Research, development, transfer of technologies, financial and other services**
  - Engineering process outsourcing
  - Design, technical & consultancy services
  - Financial services
- **Transportation, handling, industrial packing, warehousing and logistics, etc.**
  - Ships, rail, vehicles, airplanes
  - Cranes, lifting equipment, elevators
  - Transport trucks and equipment
  - Earth moving equipment



- Handling equipment, scaffolding
- Warehousing equipment
- Packaging machinery
- Telematics, communication, information and control systems for logistics
- Assembly machinery and equipment
- **Machine tools & accessories**
- **Plastic products & processing machinery**
- **Pharmaceutical machinery**
- **Food processing machinery**

## Details of the Show

**Name of the Show** : MSV International Engineering Fair  
**Venue** : Brno Exhibition Centre, Brno, Czech Republic  
**Date** : 10 – 14 September, 2012 (5 days)

## Display Booth

Each built-up booth of 9 sqm. shall contain :

- 1 Information Counter
- 1 Table
- 4 Chairs
- 3 Spot Lights
- 1 Electrical Socket
- 1 Waste Basket
- Carpet
- Fascia

For additional furniture and other requirements, prior intimation has to be made to EEPC India against payment.  
For bigger stall separate conditions would be applicable.

## Participation Charges

- 9 sqm. built-up booth : US\$ 330 per sqm. or INR 18,000 per sqm.  
(One side open)  
Raw space : USD 280 per sqm. or INR 15400 per sqm.  
(min. Area 36 sqm.)  
Corner surcharge : 10% extra.

Due to limited availability of corner booths, allocation will be done on first-come, first-served basis subject to receiving full payment.

Special incentive : Price subsidy/rebate is available under MSME/other scheme.

## Mode of Payment

Full payment is to be made by :

- ❖ Demand Draft/at par Cheque to be drawn favouring “EEPC INDIA” along with the duly filled-up Application Form OR
- ❖ Swift Transfers in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:
  - Name of the Bank : HDFC BANK LTD
  - Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
  - Branch Code : 0014
  - Account Number : 00148580000013
  - Beneficiary Name : EEPC INDIA
  - SWIFT Code : HDFCINBBCAL
  - THROUGH** : JP MORGAN CHASE BANK, NEW YORK
  - A/c. No. 001-1-406717
  - SWIFT Code – CHASUS33
  - CHIPS ABA : 0002
  - FEDWIRE ABA : 021000021
  - CHIPS UID # 354459

### Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **14th August 2012**. The payment should be made by way of **Demand Draft** drawn in favour of “**EEPC India**” or **Swift Transfers** as indicated above.

Booking of space will be considered only after receiving 100% payment. Cancellation of booking will not be allowed. Request for cancellation shall result in forfeiture of payment already made.

### Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

### Shipment of Exhibits

In order to facilitate shipment of exhibits, EEPC India will appoint a Shipping Agent. However, the participants are free to choose their own Shipping Agents.

### Travel and Hotel Accommodation

EEPC India will assist participants in locating suitable airlines and hotels at Brno, Czech Republic at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

### Visa

EEPC India will issue recommendation letters in favour of the representatives of the participating Indian companies in “The India Show” for issuance of visa. However, EEPC India will not give any guarantee to this effect, as this is the sole discretion of the Embassy of Czech Republic in India.

EEPC India will recommend for issuance of visas for a maximum number of two participants for each 9 sqm. booth.

### Benefit of the Member-Exporters

EEPC India is organizing “The India Show” in Brno, Czech Republic under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

### Participants' Details

In “The India Show” EEPC India intends to circulate the details of all the participants in a **CD/other Electronic Format** on a complimentary basis instead of printed Exhibitors' Profiles. The electronic format will be highly interactive and will be a ready reckoner for the overseas buyers.

Participants are requested to send the following information along with the Application Form over e-mail to the respective Regional Offices with a copy to Head Office

1. Company Profile (not more than 100 words);
2. Contact Details (as per the Application Form);
3. Logo – pdf or jpg format;
4. E-Brochure in pdf format or scanned copy of Product Catalogue (within 2 pages);
5. Product Pictures – tiff/high resolution jpg format.

### Submission of Application

Interested firms may please send their Application Forms (enclosed) duly filled in and signed, along with the payment latest by **14th August, 2012** to any of the following offices in the respective regions:

#### R Maitra

*Executive Director*

#### EEPC INDIA

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353, 23711124/1125

Fax : 91-11-23310920

E-mail : [eepto@eepecindia.net](mailto:eepto@eepecindia.net)

#### Bhaskar Sarkar

*Addl. Executive Director & Secretary*

#### EEPC INDIA

Vaniya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : [eecho@eepecindia.net](mailto:eecho@eepecindia.net)



**M Ganesan**

*Regional Director*

**EEPC INDIA**

Greems Dugar (3rd Floor)

149, Greems Road

Chennai - 600 006

Tel. : 91-44-28295501/5502

Fax : 91-44-28290495

E-mail : [eepcrochen@eepcindia.net](mailto:eepcrochen@eepcindia.net)

**Rajat Srivastava**

*Regional Director*

**EEPC INDIA**

Centre 1 (12th Floor)

World Trade Centre, Cuffe Parade

Mumbai - 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : [eepcromum@eepcindia.net](mailto:eepcromum@eepcindia.net)

**Ms Anima Pandey**

*Regional Director*

**EEPC INDIA**

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : [eepcrokol@eepcindia.net](mailto:eepcrokol@eepcindia.net)

**C H Nadiger**

*Deputy Director*

**EEPC INDIA**

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore – 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : [eepcsroblr@eepcindia.net](mailto:eepcsroblr@eepcindia.net)

**J V Raja Gopal Rao**

*Sr. Assistant Director*

**EEPC INDIA**

'Soham Mansion' (1st Floor)

No. 5-4-187/3 & 4/4, M. G. Road

Secunderabad – 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : [eepcsrohyd@eepcindia.net](mailto:eepcsrohyd@eepcindia.net)

**K V Rajasekharan**

*Sr. Assistant Director*

**EEPC INDIA**

4A, Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : [eepcrodel@eepcindia.net](mailto:eepcrodel@eepcindia.net)

**Opinder Singh**

*Deputy Director*

**EEPC INDIA**

Plot Comm. 1, Focal Point

Jalandhar – 144 004

Tel. : 91-181-2602264

Fax : 91-181-2601124

E-mail: [eepcsrojld@eepcindia.net](mailto:eepcsrojld@eepcindia.net)

**Sudhakaran C K Nair**

*Assistant Director*

**EEPC INDIA**

TF-313/A (3rd Floor)

ATMA House, Ashram Road

Ahmedabad – 380 009

Tel. : 91-9725663534/79-26588720

E-mail : [eepcsroahd@eepcindia.net](mailto:eepcsroahd@eepcindia.net)

**Application Form**  
**The India Show in MSV - Brno, Czech Republic**  
**(10 - 14 September, 2012)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the company	:			
TAN No. of the company	:			
Total Space required (Minimum 8.1 sqm)	:	Area :		sqm
Booth type	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two sides open	
Fascia name to be displayed	:			
Amount with DD/Cheque No. & date	:			
Name & Designation of the MD/CM	:			
Name & Designation of the Participants	:			
Mobile No.	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to EU (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please send us this Form duly filled in and signed along with full payment and following information for preparing CD :  
Company Profile (within 100 words); Contact Details; Logo – pdf or jpg format; E-Brochure in pdf format or scanned copy of Product Pictures (within 2 pages); Product Pictures – tiff/high resolution jpg format.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal : \_\_\_\_\_

**Tender Information****Ethiopia****(EEPC Ref. No. DB-1088)**

Project : Water Supply and Sanitation Project  
Project ID No. : P076735  
Credit from IDA

DB Ref. No.: **WB2426-08/12**

Issued by : The Oromia Regional Water, Mineral & Energy Bureau  
Africa Avenue, 4th Floor, Room No. 410  
P.O. Box 8630  
Addis Ababa, Ethiopia  
Mr. Adamu Mengesha, Wash Procurement Specialist  
Tel. : +251115503568  
Fax : +251-115-51-77 5  
E-mail : washoro@yahoo.com

Bid No. : **ICB/BWSSE/WDF/05/2010**

For : Supply, Installation, Testing and Commissioning of Electro Mechanical Equipment For Burayu Town Water Supply and Sanitation Project :

- **Item No. A** : Submersible Pumps and associated pipes and fittings; Quantity : 7 Units
- **Item No. B** : Horizontal Multistage Surface Centrifugal pump and associated pipes and fittings; Quantity : 8 Units

Tender cost : Non-refundable fee of ETB 1000 or equivalent freely convertible currency.

Bid security : ETB 100,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **18.09.2012****Rwanda****(EEPC Ref. No. DB-1089)**

Project : Electricity Access Scale-up Project  
Loan No. : IDA 46510  
Project ID No. : P111567

DB Ref. No.: **WB2550-08/12**

Issued by : Electricity Access Scale-up and Sector Wide Approach  
Development Project (EASSDP)  
EARP Head quarter, Birembo substation  
Kigali, Rwanda  
Tel. : (250) 573666  
Fax : (250) 573802  
E-mail : info@ewsa.rw

Bid No. : **27/G/2012-ICB/EASSDP-OFID**

- For : Supply of electricity poles as follows :
- **Lot 1** : 8,200 Wooden Poles for LV and MV lines
  - **Lot 2** : 800 Concrete Poles for LV and MV lines
  - **Lot 3** : 200 Steel Poles for MV lines
  - **Lot 4** : Supply of Pole Accessories

Tender cost : Non-refundable fee of US\$ 50 or an equivalent amount in a freely convertible currency.  
Bid security : - Lot 1 : US\$ 20,000 or an equivalent amount in a freely convertible currency.  
- Lot 2 : US\$ 8,000 or an equivalent amount in a freely convertible currency.  
- Lot 3 : US\$ 4,000 or an equivalent amount in a freely convertible currency.  
- Lot 4 : US\$ 4,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **27.09.2012**

## **Rwanda**

**(EEPC Ref. No. DB-1090)**

Project : Electricity Access Scale-up Project  
Loan No. : IDA 46510  
Project ID No. : P111567

DB Ref. No.: **WB2549-08/12**

Issued by : Electricity Access Scale-up and Sector Wide Approach  
Development Project (EASSDP)  
EARP Head quarter, Birembo substation  
First Floor, Room No. 3  
Kigali, Rwanda  
Tel. : (250) 573666  
Fax : (250) 573802  
E-mail : pcuwamahoro@ewsa.rw

Bid No. : **30/G/2011-ICB/EARP-EASSDP**

- For : Supply of 460,000 Compact Fluorescent Lamps :
- **Lot 1** : 230,000 No. Compact Fluorescent Lamps of 15 Watts, and
  - **Lot 2** : 230,000 No. Compact Fluorescent Lamps of 20 Watts.

Tender cost : Non-refundable fee of US\$ 50 or an equivalent amount in a freely convertible currency.  
Bid security : US\$ 6,000 for each lot or the equivalent in a freely convertible currency.  
Bid deadline : **27.09.2012**

## **Uganda**

**(EEPC Ref. No. DB-1091)**

Project : East African Public Health Laboratories Networking Project  
IDA Credit No : 47330  
Project ID No. : P111556  
Credit from IDA

DB Ref. No.: **WB2496-08/12**

Issued by : The Procurement Specialist  
East African Public Health Laboratory Networking Project  
Ministry of Health  
Room C101, Plot 6 Lourdel Road  
P. O. Box 7272  
Kampala, Uganda  
Tel. : 256-392 835623  
Fax : 256-414-231584  
E-mail : uhssp@health.go.ug



**Bid No. : MOH-EAPHLNP/SUPLS/11-12/00015**

**For : Procurement of Critical Laboratory Equipment :**

**Lot 1: Critical Laboratory Equipment – Category I**

- Real Time PCR Machine + HRM; Quantity Required : 1
- Laboratory Oven Type 1; Quantity Required : 6
- Laboratory Oven- Type II; Quantity Required : 2
- CO2 Incubator; Quantity Required : 4
- Autoclave 75 Ltrs; Quantity Required : 2
- Autoclave 700 Litres; Quantity Required : 1
- Autoclave 200 Litres; Quantity Required : 9
- General Purpose Laboratory Refrigerator (1370L); Quantity Required : 3
- General Purpose Laboratory Refrigerator (1033 L); Quantity Required : 8
- Ultra - Low Temperature Freezers; Quantity Required : 3
- Centrifuge Refrigerated; Quantity Required : 5
- Pipettes Single Channel, Adjustable; Quantity Required : 24
- Biosafety Cabinets; Quantity Required : 6
- Laminar Flow Cabinets; Quantity Required : 2
- Hematology Analyzers; Quantity Required : 3
- Vortex Mixers; Quantity Required : 8

**Lot 2: Critical Laboratory Equipment - Category II**

- Elisa Washer; Quantity Required : 2
- Elisa Reader; Quantity Required : 2
- Water Bath; Quantity Required : 6
- Magnetic Stirrer; Quantity Required : 7
- Digital Lab Timer; Quantity Required : 40
- Water Distiller; Quantity Required : 5
- Heating Block; Quantity Required : 2
- Biological LED Microscope; Quantity Required : 1
- PCR Workstation; Quantity Required : 2
- Microcentrifuge, Refrigerated; Quantity Required : 2
- Anaerobic Jar; Quantity Required : 12
- Inspissator; Quantity Required : 3
- Hain Twin Incubator; Quantity Required : 2
- Slide Rack, Stainless Steel; Quantity Required : 20
- Min Max Thermometer; Quantity Required : 100
- Culture Media Dispenser; Quantity Required : 2
- Motorised Bottle Washing Machine; Quantity Required : 4
- MGIT (Mycrobacterial Growth Indicator Tube) machines; Quantity Required : 2

Tender cost : Non-refundable fee of Uganda Shillings One Hundred Thousand Only (UGX 100,000).

Bid security : US\$ 10,500 for Lot 1; US\$ 9,000 for Lot 2: or an equivalent amount in a freely convertible currency.

Bid deadline : **19.09.2012**

**Vietnam**

**(EEPC Ref. No. DB-1092)**

**Project : Central North Region Health Support Project**

Credit No. : 4688-VN

Project ID No. : P095275

Credit from IDA

DB Ref. No.: **WB2471-08/12**

Issued by : The Central Project Management Unit  
Room 504, TOSERCO Building  
02 Nui Truc Street, Ba Dinh  
Hanoi City, Vietnam  
Attn. : Dr. Ha Van Thuy, Project Director  
Tel. : +84 4 37263502/37263503  
Fax : +84 4 37262928  
E-mail : cnhp-moh@vnn.vn

ICB NO. : **04**

For : Procurement of Medical Equipment for Gynaecological and Pediatric Departments :

**Lot 1 : (05 items)**

- Gynaecological operating table; Quantity : 7
- Ob/Gync examination Instrument set; Quantity : 5
- Caesarean section and hysterectomy Instrument set; Quantity : 14
- Infant incubator; Quantity : 31
- B&W ultrasound diagnostic apparatus; Quantity : 21

**Lot 2 : (05 items)**

- Minor surgical instrument set; Quantity : 35
- Endotracheal instrument set; Quantity : 41
- Ventilator for child + Air compressor; Quantity : 30
- Ventilator for child; Quantity : 1
- Mobile oxygen concentrator  $\geq$  5 lpm; Quantity : 49

Tender cost : Non-refundable fee of VND 2,000,000.00 or US\$ 100.00 + VND 1,000,000.00 or US\$ 50.00 (courier charges).

Bid security : - Lot 1 : US\$ 26,000.00  
- Lot 2 : US\$ 20,000.00

Bid deadline : **26.09.2012**

## **Vietnam**

(EEPC Ref. No. DB-1093)

Project : Central North Region Health Support Project  
Credit No. : 4688-VN  
Project ID No. : P095275  
Credit from IDA

DB Ref. No.: **WB2470-08/12**

Issued by : The Central Project Management Unit  
Room 504, TOSERCO Building  
02 Nui Truc Street, Ba Dinh  
Hanoi City, Vietnam  
Attn. : Dr. Ha Van Thuy, Project Director  
Tel. : +84 4 37263502/37263503  
Fax : +84 4 37262928  
E-mail : cnhp-moh@vnn.vn

ICB NO. : **03**

For : Procurement of Medical Equipment for Inpatient and Infectious Diseases :

**Lot 1 : (07 items)**

- Electric Syringe pump; Quantity : 55
- Infusion pump ; Quantity : 63
- Electric suction pump; Quantity : 53
- Electric low pressure-continuous suction pump; Quantity : 29
- Ventilator; Quantity : 31
- Nebulizer; Quantity : 44
- Ultrasonic nebulizer; Quantity : 48

**Lot 2 : (01 item)**

- Gastro-Videofiberscope with TV system ; Quantity : 19

**Lot 3 : (02 items)**

- Colono-Videofiberscope with TV system; Quantity : 14
- Gastro-Colono-Videofiberscope with TV system; Quantity : 4

**Lot 4 : (04 items)**

- Broncho-Videofiberscope with TV system; Quantity : 2
- Cysto-Videofiberscope with TV system; Quantity : 1
- Laparo Endoscope Surgical System; Quantity : 9
- Urology Endoscope Surgical System; Quantity : 2

Tender cost : Non-refundable fee of VND 2,000,000.00 or US\$ 100.00 + VND 1,000,000.00 or US\$ 50.00 (courier charges).

Bid security : - Lot 1 : USD 22,000.00  
- Lot 2 : USD 30,000.00  
- Lot 3 : USD 20,000.00  
- Lot 4 : USD 14,000.00.

Bid deadline : **25.09.2012**

*(Source : UN Development Business Website)*

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## **Kuwait**

**(EEPC Ref. No. MEED-94)**

**Tender No. : 62/2012/2013**

**Tender for : Scientific equipment maintenance**

**Tender details :** Maintenance of scientific equipment for Kuwait University's Faculty of Engineering & Petroleum – petroleum engineering section.

**Bid bond : 2 per cent of tender price**

**Details available: KD 50**  
on payment of

**Closing date : 09.09.2012**

**Issued by :** Central Tenders Committee  
Kuwait University  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

**Kuwait****(EEPC Ref. No. MEED-95)****Tender No. : 50/2012/2013****Tender for : Air purification equipment maintenance**

Tender details : Maintenance of air purification equipment for two years for Kuwait University's Faculty of Sciences – laboratory safety unit.

Bid bond : KD 2,000

Details available: KD 50  
on payment ofClosing date : **09.09.2012**Issued by : Central Tenders Committee  
Kuwait University  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw**Kuwait****(EEPC Ref. No. MEED-96)****Tender No. : ME/46/2012/2013****Tender for : School and office equipment**

Tender details : Supply and installation of school and office furniture for the Education Ministry.

Bid bond : 2 per cent of tender price

Details available: KD 50  
on payment ofClosing date : **18.09.2012**Issued by : Central Tenders Committee  
Education Ministry  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw**Kuwait****(EEPC Ref. No. MEED-97)****Tender No. : KPC/Q/181/2011 (A)****Tender for : LED lights**

Tender details : Design, refabrication, installation and maintenance of LED lights for Kuwait Petroleum Corporation Floors.

Bid bond : KD 6,000

Details available: KD 150  
on payment of

Closing date : **18.09.2012**

Issued by : Central Tenders Committee  
Kuwait Petroleum Corporation  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

## **Kuwait**

**(EEPC Ref. No. MEED-98)**

**Tender No. : MEW/35/2012/2013**

**Tender for : Copper cables**

Tender details : Supply of 11kV medium-tension copper cables for the Ministry of Electricity & Water.

Bid bond : KD 225,000

Details available: KD 2,500  
on payment of

Closing date : **25.09.2012**

Issued by : Central Tenders Committee  
Ministry of Electricity & Water  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

*(Source : MEED.com website)*

**Public Notice****Circular No. 22/2012-Customs**

Dated 7th August, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Circular No. 22/2012-Customs, dated 7th August, 2012** regarding **24x7 Customs clearance operations**. The above Customs Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-CR-22-2012.pdf>)** for information of our Members.

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**RBI/2012-13/166  
A.P. (DIR Series) Circular No. 14**

Dated 13th August, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 14, dated 13th August, 2012** regarding **Exim Bank's Line of Credit of USD 40.32 million to the Government of the Republic of Chad**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-14-12-13.pdf>)** for information of our Members.

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**Shipping Information**

**Ships in Ports Information**

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
<b>CHENNAI (As on August 13, 2012)</b>					<b>KOCHI (As on August 13, 2012)</b>				
Blossom	10/8	11/8	13/8	L Oil	Apisara Naree	5/8	12/8	16/8	Wheat
Jag Aparna	10/8	12/8	15/8	HSD	Aveiro	19/7	9/8	13/8	Rice
Jag Prakash	7/8	11/8	13/8	MSO	<b>KOCHI (As on August 13, 2012)</b>				
Malaspina Castle	8/8	8/8	13/8	GB	Lahore Express	9/8	9/8	—	Boxes
Nancowry	10/8	10/8	13/8	Genl.	Ocean Jupiter	9/8	10/8	—	Nap
Passat Spring	12/8	12/8	13/8	Boxes	Caravel Pride	13/8	13/8	—	Boxes
Pine Leader	7/8	7/8	14/8	S Coils	Harsha Prem	10/8	10/8	—	HSD
Safmarine Ngami	13/8	13/8	14/8	Boxes	M Avon	13/8	13/8	—	Boxes
Sagar Manjusha	6/8	8/8	13/8	R Vessel	Bengal Orchid	12/8	13/8	—	Menl
Sci Prestige	12/8	12/8	13/8	Boxes	Darya Jaan	7/8	W	—	Cement
Tci Surya	9/8	9/8	13/8	Boxes	Prem Mala	11/8	W	—	HSD
Thorstream	12/8	12/8	14/8	Boxes	SCI Chennai	10/8	W	—	Boxes
Varalaxmi	17/5	19/5	13/8	Supply	J Meenakshy	14/8	—	—	Boxes
<b>HALDIA (As on August 08, 2012)</b>					J Kamakshy	14/8	—	—	Boxes
Janesia Asphalt-6	30/7	—	—	Bitumen	OEL Kochi	14/8	—	—	Boxes
Crystal Marine	05/8	—	—	LPG	United Star	14/8	—	—	Crude
<b>JNPT(As on August 13, 2012)</b>					M Parasuram	15/8	—	—	POL
ER Canberra	—	12/8	13/8	Boxes	Welle	15/8	—	—	Boxes
Mare Atlanticum	—	13/8	14/8	Boxes	Sea Bright	15/8	—	—	Boxes
Hansa Liberty	—	13/8	13/8	Boxes	OEL Shreyas	16/8	—	—	Boxes
India Express	—	13/8	14/8	Boxes	OEL Dubai	16/8	—	—	Boxes
Everrich	—	12/8	13/8	E Oil	Rajiv Gandhi	16/8	—	—	Boxes
OSV Lewek	—	13/8	13/8	B Bulk	S Brahmputra	16/8	—	—	Crude
Ital Millione	6/8	W	—	Boxes	Ligua	19/8	—	—	Boxes
Mark twain	7/8	W	—	Boxes	<b>KOLKATA (As on August 08, 2012)</b>				
MSC Jade	13/8	W	—	Boxes	Yaan Byae	07/8	—	—	Logs
NYK Kai	12/8	W	—	Boxes	Dawei	05/8	—	—	Logs
High Saturn	11/8	W	—	Boxes	Mondena	06/8	—	—	Boxes
Justice Express	11/8	W	—	Nap	Vega Alpha	06/8	—	—	Boxes
CPO Singapore	13/8	W	—	HSD	Green Valley	07/8	—	—	Boxes
<b>KANDLA (As on August 13, 2012)</b>					Xpress Ganges	07/8	—	—	Boxes
Marcomanche	31/7	10/8	12/8	GB	Pechora Star	07/8	—	—	CPO
OEL Shreyas	12/8	12/8	13/8	Boxes	<b>MANGALORE (As on August 13, 2012)</b>				
Mino	11/8	12/8	14/8	S Cargo	Tiger Mango	12/8	12/8	14/8	Boxes
Jahan Brothers	7/8	12/8	13/8	DAP	Maersk Honour	7/8	13/8	15/8	LPG
Eny	14/7	12/8	16/8	Wheat	Ratna Shruthi	12/8	12/8	15/8	FO
Gisborne	4/8	10/8	14/8	Salt	Motilal Nehru	10/8	13/8	14/8	Crude
Asean Wisdom	20/7	10/8	19/8	T Logs	Annapurna	10/8	W	—	LPG
Western Charm	22/7	10/8	14/8	T Logs	M.mahatreya	12/8	W	—	LPG
					May	13/8	W	—	CPO



Name of the Vessel	Arrival	Berth	Sail	Cargo
<b>MUMBAI (As on August 13, 2012)</b>				
Rickmers Yokohama	—	12/8	14/8	Genl.
Happy Success	—	18/7	17/8	Supply
Fraternity Wisdom	—	12/8	17/8	C Chips
Svitzer Hazira	—	5/8	13/8	Supply
Svitzer Mora	—	5/8	13/8	Supply
Svitzer Damka	—	5/8	13/8	Supply
Svitzer Surat	—	5/8	13/8	Supply
Han Hong	—	11/8	16/8	P Cargo
F.C.Anjan	—	2/6	13/8	Ser

**PARADIP (As on August 13, 2012)**

Prudent	12/8	12/8	13/8	SKO
Shen Nong Feng	5/8	7/8	13/8	I Ore
APJ Mahalaxmi	11/8	11/8	13/8	T Coal
Jag Rani	11/8	11/8	13/8	T Coal
Gem of Ennore	12/8	13/8	14/8	S Coal
Fortune Iris	7/8	9/8	13/8	C Coal
Centrans Aglaia	6/8	7/8	13/8	S Coal
Bulk Argentina	9/8	11/8	15/8	S Coal
Hai Kuo	12/8	12/8	17/8	S Coal
Genco Hunter	8/8	10/8	13/8	R Phos
Caravos Glory	11/8	12/8	14/8	R Phos
Equinox Dream	9/8	9/8	14/8	I Ore
Algarve	11/8	12/8	14/8	C Oil

**TUTICORIN (As on August 13, 2012)**

Golden Endurance	10/8	—	—	C.Mat
Chang Pyung	13/8	—	—	Cu Con
Rui Ning	11/8	—	—	I Coal
Ocean Endurance	7/8	—	—	Bunk
Dahiatul Kalbi	10/8	—	—	Logs
OEL Trust	12/8	—	—	Boxes
Indira Gandhi	13/8	—	—	Boxes
Assad Ullah	5/8	—	—	SUG
BK Duke	10/8	—	—	Cu Con
Good Precedent	12/8	—	—	T Coal
APJ Akhil	13/8	—	—	T Coal
Mumbai Butterfly	12/8	W	—	Bunk
Alam Seri	13/8	W	—	Cu Con

**VISAKHAPATNAM (As on August 13, 2012)**

Wadi Alyarmouk	11/8	—	—	C Coal
Silver Fern	11/8	—	—	Boxes
Unity	11/8	—	—	Boxes
Greta	10/8	—	—	C Coal
C.Yuricosmos	6/8	—	—	LPG
Banglar Mamata	25/7	—	—	Timber
Idas Bulker	20/7	—	—	Maize

Name of the Vessel	Arrival	Berth	Sail	Cargo
BK Champ	29/7	—	—	Sand
Mairini	4/8	—	—	C Coal
Giovanni Battista Botti	6/8	—	—	C Coal
Deribas	5/8	—	—	S plate
V Sagar Shakti	3/8	—	—	I Ore
Diamond Star	010/8	—	—	I Ore
Orchids	1/8	—	—	FO
Jag Parwar	9/8	—	—	HSD
Tilos	9/8	—	—	L Amm

**Key :** (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL-Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

**Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis**

**Mandi Gobindgarh**

**Open Market Rates of Rerollables (July 28, 2012)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

**Ingots**

Arc/Ind. Furnaces	
round quality (21x25)	37,400/-
structural quality (28x30)	37,300/-
Low carbon (12x16)	37,200/-
Semi-low carbon (18x21)	34,200/-
5x6 girder quality (25x30)	36,900/-
Runners/Risers	34,500/-
Bones/Clean	34,500/-

**Billets & Squares**

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	38,500/-
100x100 mm MS	38,600/-
125x125 mm MS	-
100x100 mm Concast-Billets	39,200/-
100x100 Concast-SAIL DSP	39,100/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

**Blooms**

Above 251 mm Bloom (HC)	34,850/-
Above 251 mm Bloom (MS)	34,950/-
Bloom 160x250 mm (DSP)	38,750/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	39,550/-
150x150 mm MS (SAIL)	39,650/-
Bloom Cut into pcs. (MS)	35,900/-
Bloom Cut into pcs. (Medium)	35,750/-
Bloom Cut into (Patra Pass)	34,850/-

**Slabs**

Durgapur Slabs 14"x3"	-
Durgapur Slabs	-
Bokaro Slab Heavy	-
Tata Concast Slab (Heavy)	-
Skelp Tisco	-

**Rails**

Untested Rail - 75 lbs.	36,000/-
Untested Rail - 90 lbs.	35,600/-
Untested Rail - 105 lbs.	35,600/-

Rej. Wheel (Big)	35,800/-
Rej. Wheel (Small)	35,300/-
Cut Tyre (Big)	35,100/-
Cut Tyre (Small)	35,100/-

**Melting Scrap (F.O.R.)**

Rolling Mill end (Fresh)	30,100/-
Good Godown	28,100/-
Godown Scrap	27,200/-
Turning	25,400/-
Tin Tapper	25,500/-
Sponge Iron	28,500/-

**Pig Iron (F.O.R.)**

Foundry Grade	34,100/-
Steel Grade	29,600/-
C.I. Turning	26,600/-
Degi Scrap	29,700/-
Deg Casting	37,700/-
Ingot Moulds (Old)	29,700/-
Ingot Moulds (New)	38,400/-
Cut Ingot Moulds	30,000/-

**Open Market Rates of Finished Goods (July 28, 2012)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

**M. S. Rounds**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4400/-	4220/-	4100/-	4130/-	4130/-	4210/-	4210/-	4100/-
Zindi Pass (Drawing)	-	-	-	4170/-	4170/-	4210/-	4210/-	4130/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 4100/-

**Heavy Rounds**

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	4100/-	4160/-	4270/-	4226/-	4370/-	4415/-	4477/-

**M. S. Squares**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4430/-	4220/-	4100/-	4080/-	4090/-	4110/-	4200/-	4150/-

**M. S. Angles**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	4320/-	4210/-	4210/-	4210/-	4260/-	4280/-	-	-	-	-	-	-
5 mm	-	4202/-	4180/-	4157/-	4157/-	-	4191/-	4191/-	-	-	-	-
6 mm	-	4202/-	4180/-	4157/-	4157/-	-	4191/-	4191/-	-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	4350/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	4450/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	4650/-

**M. S. Flats**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	4120/-	4130/-	4140/-	4160/-	4230/-	4230/-	4410/-	4340/-
5 mm	4180/-	4202/-	4202/-	4146/-	4146/-	4146/-	4146/-	4146/-
6 mm	4180/-	4202/-	4202/-	4146/-	4146/-	4146/-	4146/-	4146/-
10 mm	-	-	4202/-	4146/-	4146/-	4146/-	4146/-	4146/-
12/25 mm	-	-	4202/-	4146/-	4146/-	4146/-	4146/-	4146/-
18/19 Gauge	4530/-	4530/-	4550/-	4550/-	4580/-	4520/-	4460/-	4460/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), July 28, 2012]

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