



## **EPEC India Invites Participation for India Pavilion at METALEX Vietnam 2012, Ho Chi Minh City, Vietnam (4-6 October, 2012)**

Vietnam has emerged as one of the most potential destinations in SE Asian region for doing business. The country has achieved about 6% GDP growth in 2011 in spite of financial recession in many countries particularly in Europe which is commendable. The economy positively grew in the first five months of 2012 as solutions for curbing inflation and stabilizing macro-economy are taking effect. Positive signals included the sharp decrease of consumer price index (CPI) which only increased 0.18% in May, interest rate reduction, better liquidity, stable exchange rate, and rising foreign currency reserve.

Vietnam's global trade has increased from US\$ 155 billion in 2010 to US\$ 201 billion in 2011. The bilateral trade between India and Vietnam has increased significantly to US\$ 3900 million approx. in 2011 from US\$ 2753 million approx in 2010. There has been serious impact on the growth in bilateral trade particularly after signing India ASEAN FTA in 2009 which was made effective from 1st January, 2010. Indian engineering exports to Vietnam have achieved three-fold increase during 2010-11 as compared to corresponding previous year.

Nearly 13,670 valid foreign direct investment (FDI) projects have operated in Vietnam by mid-December with a total registered capital of US\$ 198 billion. India has 62 projects of investments in Vietnam with total registered capital of US\$ 234.26 million, ranking 27th among countries and territories which have investment in Vietnam. During 2011, India has 13 fresh projects with total registered capital of US\$ 13 million.

With this objective in view, EPEC INDIA has decided to organize India's participation at METALEX Vietnam 2012 (The 6th International Machine Tools and Metalworking Technology Exhibition), Ho Chi Minh City, Vietnam and putting up an India Pavilion which would provide an ideal platform to the Indian business community in the engineering sector to interact with a cross-section of business visitors not only from ASEAN but also other countries in the world. It is expected that around 500 exhibitors from 25 countries will participate in the 2012 edition and 10,000 quality buyers from all over the world will converge in the Show. In the last edition 10,578 visitors visited in the Show.

METALEX Vietnam will be co-located with NEPCON Vietnam, Vietnam's only exhibition on assembly, measurement and testing technologies for the electronics manufacturing industry, a part of world-renowned NEPCON series of event, so exhibitors will benefit from the synchronization of the two shows by seeing more technologies and seeing more people.

### **Focus Products**

- Machine Tools and Machining Centers
- Sheet Metalworking
- Welding Technology
- Factory Automation
- Pump & Valve
- Material Handling
- Mold and Die
- Wire, Tube, Cable Technology
- Control Measurement
- Tools and Tooling

### **Special Feature**

- Plastic & Rubber Manufacturing Machinery
- Mold & Die Manufacturing Technology
- Automotive Parts Manufacturing Machinery
- Automation & Assembly Technology



## Venue

Saigon Exhibition & Convention Center (SECC)  
799 Nguyen Van Linh Parkway, District 7  
Ho Chi Minh City  
Vietnam

## Date of Event

4 - 6 October, 2012 (3 days)

## Participation Charges

One side open built up booth : US\$ 500 per sqm or  
(Minimum 9 sqm) Rs. 28,500 per sqm

10% extra for two sides open booths (subject to availability)

***Two sides open booths are limited in number and will be allocated on a first-come, first-served basis only on payment in full.***

## Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque to be drawn in favour of "EEPC INDIA" along with the Application Form duly filled in all respects.

OR

Swift Transfers in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza  
2/6 Sarat Bose Road  
Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

*THROUGH:*

JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA: 021000021  
CHIPS UID # 354459

## Payment & Cancellation

Full payment is to be made on or before **7th September, 2012** positively. Confirmed booking of space will be considered only on receipt of full payment. 50% cancellation charges applicable if booking is cancelled on or before **7th September, 2012**. No cancellation would be considered after this stipulated date. Acceptance of application and allocation of space will be done at the sole discretion of EEPC India.

## Display Booth

Each 9 sq. mtr. booth will consist of:

- Carpeted Floor
- One Information Desk
- Two Chairs
- Two Fluorescent Lights
- One 13-Amp Socket
- One Dustbin
- Fascia Board



### Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come, first-served basis.

### MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN+2 Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

### Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **7th September, 2012** to the respective Regional Offices or to:

**R. Maitra**

*Executive Director*  
EEPC India  
Vandhna, 4th Floor  
Tolstoy Marg  
New Delhi - 110 001  
Tel.: 91-11-23353353/23711124  
Fax: 91-11-23310920  
E-mail: [eepecto@eepcindia.net](mailto:eepecto@eepcindia.net)  
Website : [www.eepcindia.org](http://www.eepcindia.org)

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*  
EEPC India  
Vaniya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata - 700 016  
Tel.: 91-33-22890651/52/53  
Fax: 91-33-22890654  
E-mail: [eepch@eepcindia.net](mailto:eepch@eepcindia.net)  
Website : [www.eepcindia.org](http://www.eepcindia.org)



## Application Form

### India Pavilion at METALEX Vietnam 2012, Ho Chi Minh City, Vietnam (4 - 6 October, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 9 sqm)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to ASEAN countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :