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ENGINEERING EXPORT BULLETIN

**EEPC INDIA**  
ENGINEERING THE FUTURE

WEEKLY NEWSLETTER VOL. 14 ISSUE NO. 36 SEPTEMBER 3, 2012



Welcome Address by Mr. Anoop Marwaha, Dy. Regional Chairman EEPC India (WR) at the Export Awareness Programme held on 10th August, 2012 at Aurangabad

## Highlights

### Catalogue Show at Automechanika 2012, Frankfurt, Germany

EEPC INDIA is organizing an India Pavilion at Automechanika 2012, Frankfurt, Germany from 11-16 September, 2012. Interested firms may please send their Catalogues immediately

### India Pavilion at The BIG 5 2012 and PMV 2012, Dubai, UAE

EEPC INDIA is organizing an India Pavilion at The BIG 5 and PMV 2012 at Dubai World Trade Centre, Dubai, UAE from 05-08 November, 2012. Members are requested to register their participation within 7th September, 2012

### India Pavilion at METALEX Vietnam 2012, Vietnam

EEPC INDIA is organising an India Pavilion at METALEX Vietnam 2012, Ho Chi Minh City, Vietnam from 04 - 06 October, 2012. Members are requested to register their participation within 7th September, 2012

### Govt. Notifications/Circulars

Notification No. 13 (RE-2012)/2009-2014 Dated 28th August, 2012 - Amendment in ITC (HS) 2012 Schedule 1 - Import Policy.  
Policy Circular No. 4 (RE-2012)/2009-14 Dated 31st August, 2012 - Policy Circular No.2(RE-2012)/2009-14 dated 19.7.2012- Corrigendum thereto.

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For information about EEPC INDIA  
visit : [www.eepcindia.org](http://www.eepcindia.org)  
For information about EEPC INDEE Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

## Chairman's Pen



*My dear fellow exporters,*

*EEPC India is embarking on the next India Show to be held in Brno, Czech Republic from September 10 -14, 2012. More than 130 companies belonging to various engineering segments will be participating at this exhibition.*

*Hon'ble Commerce, Industry and Textile Minister, Shri Anand Sharma will be hosting the India Show on behalf of our country and the President, Prime Minister and the Minister of Trade of Czech Republic will be present at the India Show.*

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is fluid and cursive.

(AMAN CHADHA)

**Council's Activities**

**Catalogue Show at Automechanika 2012**  
**Frankfurt, Germany**  
**(September 11 - 16, 2012)**

EEPC India is organizing an India Pavilion at Automechanika 2012 in Frankfurt, Germany which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

**All booths are booked.**

**May still have presence in the Exhibition**

**Display your company Catalogues through EEPC India Information Booth.**

**What you need to do?**

Send your Catalogues/CDs (Maximum 25 Nos., not exceeding 5 Kgs.) at the following address with a payment of Rs. 10,000/- by way of Demand Draft/at par Cheque drawn in favour of EEPC India :

**B Bhattacharya**

*Senior Deputy Director*

**EEPC India**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : [bbhattacharya@eepcindia.net](mailto:bbhattacharya@eepcindia.net)

[eepcho@eepcindia.net](mailto:eepcho@eepcindia.net)

Website : [www.eepcindia.org](http://www.eepcindia.org)



**Council's Activities**

**EEPC India Invites Participation for  
India Pavilion at *The BIG 5 2012* and *PMV 2012*  
in The Dubai World Trade Centre, Dubai, UAE  
(05 - 08 November, 2012)**

EEPC India is pleased to announce organizing *India Pavilion* at *The BIG 5 2012* and *PMV 2012* in Dubai World Trade Centre, Dubai during 5th – 8th November, 2012 and invites participation from members.

**INDIA - GCC (Gulf Cooperation Council) Relation**

The GCC countries, namely Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and UAE, are moving ahead with their economic integration efforts and offer tremendous potential for cooperation in trade, investment, energy, manpower etc. The Gulf region has historical, political, economic, strategic and cultural significance for India. India has traditional and friendly relation with all GCC member states. With a bilateral trade estimated at USD 145 billion during 2011-12, GCC is now our largest trading partner in the world.

The Gulf countries provide an excellent market potential for India's manufactured goods and services, especially in project services exports. The trade and investment flows between the two have increased substantially. There has been intensification of high-level interactions. Increasing number of Agreements and MoUs have been signed in last few years in wide ranging areas.

Export of engineering items to GCC region during the period 2010-2011 stood at US\$ 8194.53 million compared with US\$ 4014.08 million during the same period of the previous year, registering an overall growth of 104.14 per cent.

UAE holds special significance for India. UAE is India's top trading partner in the whole of West Asia and North African region, representing nearly 42.50% of India's exports to the GCC countries. Indian exports to the UAE account for approximately 7% of its global engineering exports.

**India's overall Engineering Export to UAE**

*Values in US\$ Million*

2009-10	2010-11	Apr-Oct 2010-11	Apr-Oct 2011-12
2010.64	3483.07	1530.59	2072.04

**Export of Select Engineering Products (India to UAE)**

*Values in US\$ Million*

Products	2009-2010	2010-2011(Prov)
Aluminium & Products Thereof	53.68	50.53
Automobile Parts	46.12	66.55
Bolts & Nuts (Fasteners)	16.70	23.00
Bright Bars	9.14	7.96
Cranes, Lifts & Winches	9.19	9.07

Products	2009-2010	2010-2011(Prov)
Cutting Tools	9.96	9.96
Ferrous industrial castings	29.67	31.57
Food Processing Machinery & Parts	14.99	11.18
Hand Tools	14.94	23.66
I.C. Engine & Parts	13.48	20.15
Machine Tools	11.44	21.8
Other Construction Machinery	125.48	115.7
Other Industrial Machinery	52.82	58.85
Prime Iron & Steels	233.02	316.8
Sanitary Castings	34.17	44.33
Steel Forgings	17.81	14.97
Steel Pipes & Tubes	129.74	269.91

### About The Big 5 & PMV

**The Big 5** is the largest trade exhibition in the Middle East for construction products and materials and offers a unique platform for international buyers to interact with local entrepreneurs.

The event has been running in Dubai for over 30 years and the 2011 event attracted over 50,000 construction professionals from across the MENA region.

The 2012 event will also feature The Green Build Conference, The Concrete Sustainability Conference, The World FM Congress and 130 'free to attend seminars'. There will be focused programme on **"How to do business in Middle East ?"**

**PMV** is a dedicated showcase for the construction Plant, Machinery, Equipment and Vehicles sector. For 4 days construction machinery manufacturers and distributors from across the globe use the Big 5 PMV as a unique platform to meet face-to-face with visitors as they attend specifically to learn about and purchase the latest products in the market. The phenomenal success of the 2011 events has ensured high demand for space in PMV Live 2012.

### Concurrent Exhibitions

Middle East Concrete

PMV Live (Plant, Machinery, Vehicles)

FM EXPO (Facilities Management)

### Statistics

#### The BIG 5 2011

- **Total Exhibitors** : **2300** exhibiting companies from **64** countries
- **Total Visitors** : Over **50000**
- **Exhibition area** : Over **42,000** sqm net

#### The PMV 2011

- **Total Exhibitors** : **179** exhibiting companies from **27** countries
- **Total Buyers** : **9000** from **81** countries
- **Exhibition area** : **5500** sqm net



**Fair Focus**

**The BIG 5 2012**

- Bathrooms, Kitchens & Sanitary Ware
- Metal/Steel/Aluminium
- Building Services
- Pipelines
- Conveying Systems
- Plumbing/Water Technology
- Decorative Products
- Safety & Security Equipment
- Doors & Windows
- Scaffolding
- Electrical Systems
- Software / IT
- Special Construction (Swimming Pools, Fountains)
- Fire Suppression & Protection
- Thermal Moisture
- Protection/Insulation
- HVAC
- Tools
- Landscaping Products & Services
- Windows, Doors, Glass, Openings
- Solar Energy
- Heating, Ventilation, Air Conditioning
- Water Technology
- Steel & Building Materials

**PMV 2012**

- Accessories & Wear Parts
- Building Material Handling & Packaging
- Civil & Mechanical Utilities
- Communication & Navigation
- Component & Service Supplies
- Construction Equip., Tools & Special Systems
- Construction Machinery
- Construction Vehicles
- Cranes
- Earthwork
- Exterior Improvements, Retro Fitting
- Generators
- Lifting Appliances & Conveying Systems
- Lifting Machinery
- Material Processing & Handling
- Mineral Processing
- Pumping Equipment & Accessories
- Raw Materials Extraction Equipment
- Safety Equipment & Clothing
- Services
- Site Clearing, Demolition, Relocation
- Site Installation Equipment
- Transmission Engineering & Fluid Technology

**Venue**

The Dubai World Trade Centre  
Sheikh Zayed Road, Dubai

**Date of Event**

05 - 08 November, 2012 (4 days)

**Participation Charges**

**For The BIG 5**

- |   |   |   |
|---|---|---|
| For one-side open built-up booth<br>(minimum 9 sqm)                             | : | US\$ 385 per sqm or<br>Rs. 22,200/- per sqm |
| For corner position built-up booth<br>(minimum 9 sqm - Subject to availability) | : | US\$ 430 per sqm or<br>Rs. 24,750/- per sqm |

**For PMV**

- |   |   |   |
|---|---|---|
| For one-side open built-up booth<br>(minimum 9 sqm)                             | : | US\$ 280 per sqm or<br>Rs. 16,100/- per sqm |
| For corner position built-up booth<br>(minimum 9 sqm - Subject to availability) | : | US\$ 310 per sqm or<br>Rs. 17,750/- per sqm |

**Corner booths are limited in number and will be allocated on a first-come, first-served basis after full payment is received.**



## Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque to be drawn favouring “EEPC INDIA” along with the duly filled-up Application Form

OR

Swift Transfers in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza  
2/6 Sarat Bose Road  
Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL  
*THROUGH* :  
JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA : 021000021  
CHIPS UID # 354459

## Payment & Cancellation

Full payment should be made along with Application Form, duly filled-in latest by **7th September, 2012**. The payment should be made by way of Demand Draft/at par Cheque drawn in favour of “EEPC India”.

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled on or before **24th September, 2012**. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of EEPC India.

## Display Booth

### **The BIG 5 2012**

Participation charge includes following services for 9 sqm booth:

- Fascia
- Carpeting
- One table
- Three chairs
- One counter
- Three spotlights
- One 13 amps 3 pin plug
- One waste basket

### **The PMV 2012**

Participation charge includes following services for 9 sqm booth:

- Fascia
- Carpeting
- One table
- Three chairs
- One counter
- Three spotlights
- One 13 amps 3 pin plug
- One waste basket

## Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come, first-served basis*. Final selection of the participants will be done by EEPC INDIA based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

## Travel and Hotel Accommodation

EEPC India will assist participants in locating suitable airlines and hotels in Dubai, UAE at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

## Visa

EEPC India will issue recommendation letters in favour of the representatives of the participating Indian companies in the exhibition for issuance of visa for the Show. However, EEPC India will not give any guarantee to this effect, as this is the sole discretion of the Embassy of United Arab Emirates in India.

## Benefit of the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

## Submission of Application

Interested firms may please send their Application Forms, duly filled in and signed, along with **full payment latest by 7th September, 2012** to respective Regional Offices or to:

### **R Maitra**

*Executive Director*  
EEPC INDIA  
Vandhna (4th Floor)  
11, Tolstoy Marg  
New Delhi - 110 001  
Tel. : 91-11-23353353, 23711124/1125  
Fax : 91-11-23310920  
E-mail : [eepecto@eepcindia.net](mailto:eepecto@eepcindia.net)

### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*  
**EEPC INDIA**  
Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata - 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : [eepcho@eepcindia.net](mailto:eepcho@eepcindia.net)





**APPLICATION FORM**  
**India Pavilion at *The BIG 5 2012* and *PMV 2012* in Dubai, UAE**  
**(05 - 08 November, 2012)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Interested to participate in (please tick)	:	<input type="checkbox"/> <b>The BIG 5 2012</b>	<input type="checkbox"/> <b>PMV 2012</b>	
Total Space required	:			
Amount with DD/Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Mobile	:			
Name & Designation of the Participant	:			
Mobile	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to Gulf countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Countries of Export	:			
Accreditation to International Standards (viz QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Type of Unit	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the Form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not enclosed	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

DATE (dd/mm/yy)...../...../.....

\_\_\_\_\_  
SIGNATURE & OFFICE SEAL



## **EPEC India Invites Participation for India Pavilion at METALEX Vietnam 2012, Ho Chi Minh City, Vietnam (4-6 October, 2012)**

Vietnam has emerged as one of the most potential destinations in SE Asian region for doing business. The country has achieved about 6% GDP growth in 2011 in spite of financial recession in many countries particularly in Europe which is commendable. The economy positively grew in the first five months of 2012 as solutions for curbing inflation and stabilizing macro-economy are taking effect. Positive signals included the sharp decrease of consumer price index (CPI) which only increased 0.18% in May, interest rate reduction, better liquidity, stable exchange rate, and rising foreign currency reserve.

Vietnam's global trade has increased from US\$ 155 billion in 2010 to US\$ 201 billion in 2011. The bilateral trade between India and Vietnam has increased significantly to US\$ 3900 million approx. in 2011 from US\$ 2753 million approx in 2010. There has been serious impact on the growth in bilateral trade particularly after signing India ASEAN FTA in 2009 which was made effective from 1st January, 2010. Indian engineering exports to Vietnam have achieved three-fold increase during 2010-11 as compared to corresponding previous year.

Nearly 13,670 valid foreign direct investment (FDI) projects have operated in Vietnam by mid-December with a total registered capital of US\$ 198 billion. India has 62 projects of investments in Vietnam with total registered capital of US\$ 234.26 million, ranking 27th among countries and territories which have investment in Vietnam. During 2011, India has 13 fresh projects with total registered capital of US\$ 13 million.

With this objective in view, EPEC INDIA has decided to organize India's participation at METALEX Vietnam 2012 (The 6th International Machine Tools and Metalworking Technology Exhibition), Ho Chi Minh City, Vietnam and putting up an India Pavilion which would provide an ideal platform to the Indian business community in the engineering sector to interact with a cross-section of business visitors not only from ASEAN but also other countries in the world. It is expected that around 500 exhibitors from 25 countries will participate in the 2012 edition and 10,000 quality buyers from all over the world will converge in the Show. In the last edition 10,578 visitors visited in the Show.

METALEX Vietnam will be co-located with NEPCON Vietnam, Vietnam's only exhibition on assembly, measurement and testing technologies for the electronics manufacturing industry, a part of world-renowned NEPCON series of event, so exhibitors will benefit from the synchronization of the two shows by seeing more technologies and seeing more people.

### **Focus Products**

- Machine Tools and Machining Centers
- Sheet Metalworking
- Welding Technology
- Factory Automation
- Pump & Valve
- Material Handling
- Mold and Die
- Wire, Tube, Cable Technology
- Control Measurement
- Tools and Tooling

### **Special Feature**

- Plastic & Rubber Manufacturing Machinery
- Mold & Die Manufacturing Technology
- Automotive Parts Manufacturing Machinery
- Automation & Assembly Technology



## Venue

Saigon Exhibition & Convention Center (SECC)  
799 Nguyen Van Linh Parkway, District 7  
Ho Chi Minh City  
Vietnam

## Date of Event

4 - 6 October, 2012 (3 days)

## Participation Charges

One side open built up booth : US\$ 500 per sqm or  
(Minimum 9 sqm) Rs. 28,500 per sqm

10% extra for two sides open booths (subject to availability)

***Two sides open booths are limited in number and will be allocated on a first-come, first-served basis only on payment in full.***

## Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque to be drawn in favour of "EEPC INDIA" along with the Application Form duly filled in all respects.

OR

Swift Transfers in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza  
2/6 Sarat Bose Road  
Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

*THROUGH:*

JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA: 021000021  
CHIPS UID # 354459

## Payment & Cancellation

Full payment is to be made on or before **7th September, 2012** positively. Confirmed booking of space will be considered only on receipt of full payment. 50% cancellation charges applicable if booking is cancelled on or before **7th September, 2012**. No cancellation would be considered after this stipulated date. Acceptance of application and allocation of space will be done at the sole discretion of EEPC India.

## Display Booth

Each 9 sq. mtr. booth will consist of:

- Carpeted Floor
- One Information Desk
- Two Chairs
- Two Fluorescent Lights
- One 13-Amp Socket
- One Dustbin
- Fascia Board



### Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come, first-served basis.

### MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN+2 Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

### Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **7th September, 2012** to the respective Regional Offices or to:

**R. Maitra**

*Executive Director*  
EEPC India  
Vandhna, 4th Floor  
Tolstoy Marg  
New Delhi - 110 001  
Tel.: 91-11-23353353/23711124  
Fax: 91-11-23310920  
E-mail: [eepecto@eepcindia.net](mailto:eepecto@eepcindia.net)  
Website : [www.eepcindia.org](http://www.eepcindia.org)

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*  
EEPC India  
Vaniya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata - 700 016  
Tel.: 91-33-22890651/52/53  
Fax: 91-33-22890654  
E-mail: [eepch@eepcindia.net](mailto:eepch@eepcindia.net)  
Website : [www.eepcindia.org](http://www.eepcindia.org)



## Application Form

### India Pavilion at METALEX Vietnam 2012, Ho Chi Minh City, Vietnam (4 - 6 October, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 9 sqm)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to ASEAN countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :


**Overseas Market Information**
**Czech Republic - Country Profile** (...continued from previous issue)

**India's Total Trade with Czech Republic**
**All Commodities :**
*(Provisional Value in Rs. Lac:)*

S.No.	Subject	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
1.	Export	46,336.11	72,580.62	83,299.38	84,139.40	98,190.70
2.	Import	160,068.12	179,893.01	218,371.15	265,889.52	307,923.80
3.	Total Trade	206,404.22	252,473.63	301,670.53	350,028.91	406,114.50

*(Provisional Value in US\$ Million)*

S.No.	Subject	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
1.	Export	102.66	180.28	183.3	177.76	215.77
2.	Import	353.71	447.73	491.87	562.45	676.78
3.	Total Trade	456.37	628	675.17	740.21	892.54

*(Source : Website of Department of Commerce, Government of India)*
**Engineering Export to Czech Republic (Principal Commodities)**
**India's Export to Czech Republic by Principal Commodities**
*(Provisional Figures : Value in US\$ Million)*

Countries/ Commodities	Unit	March'2011		April'2010 - March'2011		March'2012		April'2011 - March'2012	
		Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
Mica	Kgs.	61000	0.05	229000	0.18	48025	0.03	535128	0.33
Ferro Alloys	Ton	49	0.05	263	0.35	49	0.05	326	0.49
Aluminium other than Products	Kgs.	-	-	2000	0.01	-	-	-	-
Non-Ferrous Metals		-	0.00	-	0.08	-	0.02	-	0.09
Manufactures of Metals		-	5.66	-	54.67	-	4.33	-	70.05
Machine Tools		-	0.05	-	0.27	-	0.01	-	0.39
Machinery and Instruments		-	2.67	-	28.12	-	2.45	-	34.24
Transport Equipments		-	1.17	-	16.38	-	1.95	-	14.83
Residual Engineering Items		-	0.04	-	0.64	-	0.06	-	0.39
Iron & Steel Bar/Rod etc. & Ferro Alloy	Ton	16	0.06	166	0.62	5	0.01	276	0.99
Primary & Semi-finished Iron & Steel	Ton	3	0.01	16	0.06	3	0.04	68	0.17

**Engineering Import from Czech Republic (Principal Commodities)**
**India's Import From Czech Republic by Principal Commodities**
*(Provisional Figures : Value in US\$ Million)*

Countries/ Commodities	Unit	March'2011		April'2010 - March'2011		March'2012		April'2011 - March'2012	
		Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
Primary Steel, Pig Iron based Items	Ton	-	-	71	0.08	-	-	73	0.76
Iron & Steel	Ton	1749	2.50	20205	27.08	742	0.99	7902	12.25
Non-Ferrous Metals			0.03		0.57		0.08		0.73
Manufactures of Metals			1.87		15.52		1.50		23.28



Countries/ Commodities	Unit	March'2011		April'2010 - March'2011		March'2012		April'2011 - March'2012	
		Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
Machine Tools		-	2.18	-	21.34	-	0.61	-	30.53
Machinery except Electric & Electronic		-	19.12	-	177.53	-	9.55	-	173.93
Electric Machinery except Electronic		-	3.25	-	26.42	-	2.43	-	28.19
Transport Equipments		-	21.32	-	202.80	-	9.60	-	168.88
Professional Instruments, etc. except Electronic		-	0.86	-	7.94	-	0.52	-	10.30

## Investing in Czech Republic

### FDI in figures

According to CzechInvest, Investment and Business Development Center, the Czech Republic is classified in the first place among the Central and Eastern European countries not only for the level of FDI stock but also for the FDI inflows per capita. This situation can be explained by the creation of investment incentives, by the presence of a skilled and inexpensive manpower and also by the natural advantages of the Czech Republic, such as its location in the heart of Central Europe. A change in FDI direction can be observed in the Czech Republic, from the manufacturing industry to the "strategic services centers".

Due to the deterioration of the international situation, the FDI flow declined in 2008 and 2009, but have since recovered. In 2011 new investment doubled in volume compared to 2010, half of it directed to the IT and software sectors.

The European Union and the United States are the two main foreign investors in the Czech Republic.

<b>Foreign Direct Investment</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
FDI Inward Flow (million USD)	2,927	6,781	-
FDI Stock (million USD)	125,827	129,893	-
Performance Index*, Ranking on 181 Economies	72	80	65
Potential Index**, Ranking on 177 Economies	-	-	35
Number of Greenfield Investments***	12	39	39
FDI Inwards (in % of GFCF****)	6.8	15.1	10.5
FDI Stock (in % of GDP)	64.1	65.0	58.2

(Source : UNCTAD - Last Available Data)

Note: \* The UNCTAD Inward FDI Performance Index is Based on a Ratio of the Country's Share in Global FDI Inflows and its Share in Global GDP. \*\* The UNCTAD Inward FDI Potential Index is Based on 12 Economic and Structural Variables Such as GDP, Foreign Trade, FDI, Infrastructures, Energy Use, R&D, Education, Country Risk. \*\*\* Green Field Investments Are a Form of Foreign Direct Investment Where a Parent Company Starts a New Venture in a Foreign Country By Constructing New Operational Facilities From the Ground Up. \*\*\*\* Gross Fixed Capital Formation (GFCF) Measures the Value of Additions to Fixed Assets Purchased By Business, Government and Households Less Disposals of Fixed Assets Sold Off or Scrapped.

## Why You Should Choose to Invest in Czech Republic

### Strong Points

Good access to the European market, a long history of industrial production and the quality of the labor force are part of the positive factors of the Czech Republic. We can also name the following factors, which represent non-negligible advantages for the country :

- A strong and independent central bank and an extremely stable currency;
- Rapid economic growth;
- A good capacity to withstand the global economic crisis.

### Weak Points

The Czech Republic is very dependent in terms of export and on the influx of foreign investments, which makes it vulnerable during crises. The country's skepticism towards Europe and the lack of interest in the adoption of the Euro could discourage certain European entrepreneurs in the long term and make the country less competitive.



The country has also experienced political tensions, particularly in 2009, which could undermine its stability in the eyes of potential entrepreneurs.

The lack of labor force also slows down the country's development (it is often necessary to hire foreign workers in order to fulfill production demands).

**Government Measures to Motivate or Restrict FDI**

From 1998, the government put into place an investment incentive plan and has encouraged massive FDI inflow as well as projects on unused land ("greenfield"), as well as on used land ("brownfield" or development of existing structures). We can name amongst these measures:

- The non-discrimination and equality of treatment between nationals and foreigners;
- The protection of investment and the avoidance of double taxation;
- The protection of property rights and the export of profits.

**Visa Information**

Visas are not required by visitors from the following countries for visit up to 90 days in a 6 month period:

Albania, Andorra, Antigua & Barbuda, Argentina, Australia, Austria, Bahamas, Barbados, Belgium, Bosnia and Herzegovina, Brazil, Brunei, Bulgaria, Canada, Chile, Costa Rica, Croatia, Cyprus, Czech Republic, Denmark, El Salvador, Estonia, Finland, France, Germany, Greece, Guatemala, Honduras, Hong Kong, Hungary, Iceland, Ireland, Israel, Italy, Japan, Latvia, Liechtenstein, Lithuania, Luxembourg, Macao, Macedonia, Malaysia, Malta, Mauritius, Mexico, Monaco, Montenegro, New Zealand, Nicaragua, Norway, Panama, Paraguay, Poland, Portugal, Romania, San Marino, Serbia, Seychelles, Singapore, Slovakia, Slovenia, South Korea, Spain, St Kitts and Nevis, Sweden, Switzerland, Taiwan, United Kingdom, United States, Uruguay, Vatican City and Venezuela.

For everyone else you can make an application for a visa and wait for a week. Transit visas can be given out the same day.

**Operating a Business in Czech Republic**

**Setting up a company**

**Legal business entities**

Types of Companies and Capital (Max/Min)	Number of Partners/Shareholders and Liability
Private Limited Company Minimum CZK 200,000	No minimum. Maximum : 50. Partners' liability is limited to the amount contributed.
Public Limited Company Minimum CZK 2 million, at least 30% must be released before the constituting general meeting.	No minimum; can be a sole proprietorship. Liability is limited to the amount contributed.
The general partnership No minimum capital.	At least 2 Liability is unlimited.
The limited partnership No minimum capital but the input of the partner with limited liability must be at least CZK 5,000.	At least 2: 1 active partner and 1 sleeping partner. Liability of active partners is unlimited. Liability of sleeping partners is limited to the amount contributed.

**Reaching the consumers**

**Consumer behavior**

Czech consumers are traditionally sensitive to price. But several other factors are becoming increasingly important: the quality, the technology used. For instance, brands are seen as a sign of high quality, but this is more particularly valid for the young population and the products they buy). And advertising and after sales service are the core of business success.

60 % of consumers use a car for doing shopping and prefer going to the hypermarkets. When groceries are preferred, it is for the quality and the freshness of the products.





### **Consumer profile and purchasing power**

As in most European countries, Czech population is getting older. The average age of the population reaches 40,2 years. Services to old persons will get more and more growth potential.

The purchasing power of the Czech consumers is increasing: from 16,920 CZK (520 EUR per month) in 2003 to 21,000 CZK (800 EUR per month) in 2007.

But, the purchasing power of the active population is correlated with its education level. This means that the population which has the capacity to buy is composed of well educated persons. This induces some new consumption behaviors that are really specific. This population tends to prefer products it already knows and consumes more environmentally friendly products and bio products.

### **Distributing a Product**

#### **Evolution of the Sector**

The principal economic zones of the country are concentrated around the capital Prague and in metropolitan cities like Usti nad Labem and Plzen in the west and Brno and Ostrava in the east.

The distribution market is currently booming due to modernization of the sector and the increase of the purchasing power of the population. Czech retail business is still growing more than 4 % per year.

#### **Market shares**

The distribution structure in the Czech Republic increasingly resembles to western countries, i.e. the dominance of big groups that disadvantages the traditional trade. In fact, until 1989, commercial distribution was under State control, but today it is entirely privatized. In 1997, the hypermarkets represented only 1% of retail business while traditional businesses represented 49%. Today, the trend has completely changed and hypermarkets largely dominate with 44% of retail trade, while the market-share of traditional traders is still falling down.

Today, the distribution market in the country is dominated by UK, Austrian, and German companies which were the first ones to enter the Czech market. A majority of Czech companies have gone bankrupt or have been taken over as they lost their competitive edge. The biggest retail operators are: TESCO, METRO (Makro), AHOLD (represented by brand Hypernova and Albert), KAUFLAND, REWE (Billa, penny), LIDL, PLUS Ove also had great success: 80% of the population living in big cities visits them. At these centers supermarkets rub shoulders with luxury stores.

### **Market Access Procedures**

#### **Non-tariff barriers**

In accordance with its European Union membership since May, 1st of 2004, Czech Republic applies the European Union trade policy such as antidumping or anti-subsidy measures, for instance. The European Union import rules, especially concerning the quotas on the textile products sector, is widespread in Czech Republic. If the country has adopted the main part of the community regulations on its accession to the EU, some transitional measures have been granted to the country regarding some EU rules like for example freedom of movement for workers or sabotage inside some countries.

While the European Union has a rather liberal foreign trade policy, some products need import licenses. There are some restrictions, especially on farm products, following the implementation of the CAP (Common Agricultural Policy) : the application of compensations on import and export of farm products, aimed at favoring the development of agriculture within the EU, implies a certain number of control and regulation systems for the goods entering the EU territory.

When being introduced in Czech Republic, some products must be "CE" marked in respect to the European Directives adopted on the basis of the New Approach and the Global Approach.

#### **Customs duties and taxes on imports**

Exchanges within the European Union are free and not charged.

Since its accession to the European Union on May, 1st of 2004, the Czech Republic has adopted the EU Common External Tariff. The duties for non-European countries are relatively low, especially for manufactured goods (3% on average for the general rate).



### Customs classification

The Combined Nomenclature of the European Community (EC) integrates the HS Nomenclature and comprises additional 8-digit subdivisions and legal notes specifically created to address the needs of the Community.

### Import procedures

Since its accession to the European Union on May, 1st of 2004, the Czech Republic has adopted the EU Common External Tariff. Consequently, trade with Czech Republic is totally free from customs duties, provided that the country of origin of the goods is one of the other 24 EU Member States. Nevertheless, when introducing goods into the Czech Republic, exporters shall fill in an intrastat declaration.

In case of non EU countries regular customs procedure must be done so that goods could enter the market. This procedure consists from customs declaration at the customs office. This customs office assesses customs duty. Customs office may claim a money deposit for this "customs debt". Customs debt must be paid in the given date.

### Organizing Goods Transport

#### Main useful means of Transport

Natural conditions limit means of transport of goods. The Czech Republic have neither direct access to the sea nor river are only a few month navigable. That means the road transport and railway transport are the most important mean of transport for economy. In terms of international transport also air transport becomes more important.

### Useful Addresses

#### Embassy of India in Czech Republic

Embassy of India  
Valdstejnska 6  
11800Prague 1  
Czech Republic  
Tel.: 00-420-257533490-93  
Fax : 00-420-257533378  
E-mail : [indembprague@bohem-net.cz](mailto:indembprague@bohem-net.cz)  
Website : [www.india.cz](http://www.india.cz)

#### Embassy of Czech Republic in India

**Embassy of the** Czech Republic  
50 M, Niti Marg  
Chanakyapuri  
New Delhi 110021  
Tel. : +91-11-2611 0205, 2611 0318, 2688 6218  
Fax : +91-11-2688 6221  
Email : [newdelhi@embassy.mzv.cz](mailto:newdelhi@embassy.mzv.cz)  
Website : [www.mfa.cz/newdelhi](http://www.mfa.cz/newdelhi)

#### Consulate General

Marcopia 5, Dr. G. Deshmukh Marg  
Mumbai 400 026  
Tel. : +91-22-24924484, 8457, 8456  
Fax : +91-22-24950442  
E-mail : [gkbombay@bom3.vsnl.net.in](mailto:gkbombay@bom3.vsnl.net.in)  
Website : [www.mfa.cz/bombay](http://www.mfa.cz/bombay)

#### Honorary Consulate

64, Thirmalai Pillai Road  
T Nagar  
Chennai 600017  
Tel. : +91-44-28157877  
Fax : +91-44-28157885  
E-mail : [chennai@honorary.mzv.cz](mailto:chennai@honorary.mzv.cz)

#### Honorary Consulate

Koh-I-Noor Building, 5th Floor  
Suite No. 27, 105, park Street  
Kolkata 700016  
Tel. : +91-33-22260124  
Fax : +91-33-22264161

### Trade Associations

#### Economic Chamber of the Czech Republic

Freyova 27, 190 00 Praha 9  
130 00 PRAGUE  
Czech Republic  
Tel. : 22 4096 111  
Fax : 22 4096 222  
E-mail : [info@hkcr.cz](mailto:info@hkcr.cz)  
Website : <http://www.komora.cz>

### Useful Links

Business Environment

### Standards

#### National Standards Organizations

Czech Standards Institute (CNI) (<http://www.cni.cz/>)  
Czech Office for Standards, Metrology and Testing (UNMZ) (<http://www.unmz.cz/>)

#### Online Consultation of Standards

Czech Standards Institute (<http://www.unmz.cz/en/index.html>)

#### Certification Organizations

Czech and Slovak Testing Board (<http://castb.org/tiki-index.php?page=Welcome&bl>)  
Institute for Testing and Certification (in Czech) (<http://www.itczlin.cz/>)  
Czech Institute for Accreditation (<http://www.cai.cz/>)



## Business Practices

### General Information

Doing business in CR (<http://www.kwintessential.co.uk/etiquette/doing-business-czech.html>)

Czech culture, customs and etiquets (<http://kwintessential.co.uk/resources/global-etiquette/czech.html>)

Czech business culture ([http://www.communicaid.com/cross-cultural-training/culture-for-business-and-management/doing-business-in/Czech\\_business\\_culture.php](http://www.communicaid.com/cross-cultural-training/culture-for-business-and-management/doing-business-in/Czech_business_culture.php))

Guide to Czech Republic ([http://executiveplanet.com/index.php?title=Czech\\_Republic](http://executiveplanet.com/index.php?title=Czech_Republic))

Guía para al República Checa ([http://executiveplanet.com/index.php?title=Czech\\_Republic](http://executiveplanet.com/index.php?title=Czech_Republic))

### Ministries

Ministry of Finance (<http://www.mfcr.cz/cps/rde/xchg/mfcr/xsl/en.html>)

Ministry of Interior, coll. of codes (<http://www.mvcr.cz/>)

Ministry of Agriculture (<http://www.mze.cz/>)

Ministry of Foreign Affairs (<http://www.mzv.cz/>)

Ministry of Industry and Trade (<http://www.mpo.cz/>)

### Tax Authorities

Czech Tax Administration (<http://cda.mfcr.cz/cps/rde/xchg/SID-3EA9846D-D4903732/cda/xsl/4230.html?year=0>)

### Statistical Office

Czech National Statistical Office (<http://www.czso.cz/>)

### Central Bank

Czech National Bank (<http://www.cnb.cz/>)

### Stock Exchange

Prague Stock Exchange (<http://www.pse.cz/>)

Czech capital market association (<http://www.afamcr.cz/>)

### Search Engines

Atlas (<http://www.atlas.cz/>)

Best (<http://www.best.sk/>)

Katalog (<http://www.katalog.sk/>)

O<sup>2</sup> Active (<http://search.quick.cz/>)

Superzoznam (<http://szm.sk/>)

Surf (<http://www.surf.sk/>)

### Economic portals

Czech Happenings, Czech Press Bureau (in Czech and in English) (<http://www.ceskenoviny.cz/news/>)

Businessinfo.cz, Czech business web portal (<http://www.businessinfo.cz/en/>)

Financni Noviny, News in English (<http://www.financninoviny.cz/english/>)

### Reaching the consumers

#### Consumers Associations

Czech consumer's association : Spotrebitel (<http://www.spotrebitel.cz/>)

## Main Advertising Agencies

ARBO media (<http://www.media-master.cz/>)

Media Marketing Services (only in Czech) (<http://www.mms.cz/>)

### For further information

Czech Custom Administration (<http://www.celnisprava.cz/en/Pages/default.aspx>)

## Organizing goods transport

### Airports

Prague ([http://www.csl.cz/en/site/uvodni\\_stranka.htm](http://www.csl.cz/en/site/uvodni_stranka.htm))

Brno (<http://www.airport-brno.cz/index.php?id=0&lang=en>)

Ostrava (<http://www.airport-ostrava.cz/en/>)

### Sea transport organizations

Ministry of transport - Water transport (<http://www.mdcz.cz/en/Water+Transport/?showlogo=1>)

### Air transport organizations

Ministry of Transport - Air transport (<http://www.mdcz.cz/en/Air+Transport/?showlogo=1>)

### Road transport organizations

Ministry of Transport - Road transport (<http://www.mdcz.cz/en/Road+Transport/?showlogo=1>)

### Rail transport organizations

Ministry of Transport - Railway transport (<http://www.mdcz.cz/en/Railway+Transport/?showlogo=1>)

## Multi-sector Directories

eSTAV.cz (<http://www.stavebniportal.cz/>) - Website of Czech construction companies, materials, products. Finance, building news, events in the construction sector, housing and civil laws.

All.biz - Czech Republic (<http://www.cz.all.biz/en/>) - Directory of companies in Czech Republic.

Confederation Industry of the Czech Republic (<http://www.spcr.cz/en/alphabetical-list>) - List of members of the Czech Confederation Industry.

Czech Exporters (<http://www.czech-exporters.com/>) - Database of export companies offering their products and services to the international market. It contains detailed information and advanced searching tools to find companies that own quality certificates, export or achieve certain turnover.

Czech Exporters Directory (<http://exporters.czechtrade.cz/en/>) - Official database of CzechTrade provided by the National Trade Promotion Agency.

European Databank (<http://www.edb.cz/?L=EN>) - Directory of Czech companies.

Expats (<http://www.expats.cz/directory/>) - Prague's business directory.

HBI (<http://www.hbi.cz/index.php?Lang=en>) - Directory of companies located in Slovakia and the Czech Republic.



Ifirmy Directory (<http://ifirmy.cz/>) - CZ Online business directory  
Inform.cz (<http://www.inform.cz/>) - Database of Czech companies.

Inform.cz (<http://www.ik.inform.cz/>) - Directory of exporters in the Czech Republic.

Sireh.com (<http://cz.sireh.com/>) - Directory of companies in the Czech Republic.

Wer liefert was? (<http://cz.wlw.cz/Default.aspx?lang=en>) - Leading supplier search engine in B2B : manufacturers, service providers and distributors in the Czech Republic.

Wer liefert was? Czech Republic (<http://www.wlw.cz/>) - Database of Czech companies.

### **Yellow Pages**

([http://en.zlatestranky.cz/?locale=en\\_CZ&visitorUid=8a97b29e309099e9013092da85f21256&newSession=true](http://en.zlatestranky.cz/?locale=en_CZ&visitorUid=8a97b29e309099e9013092da85f21256&newSession=true)) - Find a business in the Czech Republic.  
Zlate Stranky (<http://www.zlatestranky.cz/>) - Czech Republic's Yellow Pages.

Trade Agencies and Their Representations Abroad

Czech chamber of commerce (<http://www.komora.cz/?langid=2>)

### **Enterprises Federation**

Confederation of Industry of the Czech Republic (SPCR) (<http://www.spcr.cz/en>)

Association of small and medium-sized enterprises and crafts of the Czech Republic (<http://www.amsr.cz/>)

Czech Confederation of Commerce and Tourism (in Czech only) (<http://www.socr.cz/>)

### **Business Setup Procedures**

To know about procedures to start a Business in Czech Republic - Consult Doing Business Website (<http://www.doingbusiness.org/data/exploreeconomies/Czech-Republic/starting-a-business/>)

### **For Further Statistics**

Ministry of Labor and Social Affairs (<http://www.mpsv.cz/en/>)

Czech statistical office (<http://www.czso.cz/>)

### **Labor regulation bodies**

Ministry of Labor and Social Affairs (<http://www.mpsv.cz/>)

Confederation of Industry of the Czech Republic (SPCR) (<http://www.spcr.cz/>)

Czech Council for Safety, Hygiene and Health at Work ([http://cz.osha.europa.eu/index.php?set\\_language=en](http://cz.osha.europa.eu/index.php?set_language=en))

### **Competent Organization for the Declaration**

CzechInvest (<http://www.czechinvest.org/>)

### **Investment Aid Agency**

CzechInvest (<http://www.czechinvest.org/>)

Czech Invest representation abroad in Brussels (Belgium), London (UK), Paris (France), Hong Kong (China), Yokohama (Japan), Munich and Koeln (Germany), Chicago (USA). (<http://www.czechinvest.org/zahranicni-zastoupeni>)

## **Traveling in Czech Republic**

### **Entry Requirements**

#### **Passport and Visa Service**

Entry formalities for Czech Republic ([http://travel.state.gov/travel/cis\\_pa\\_tw/cis/cis\\_1099.html](http://travel.state.gov/travel/cis_pa_tw/cis/cis_1099.html))

To get more information on visa and entry requirements, visit the website of the ministry of Foreign affairs of Czech Republic (<http://www.mzv.cz/wwwo/mzv/default.asp?id=25931&ido=7306&idj=2&amb=1>)

[http://www.mzv.cz/wwwo/mzv/default.asp?id=25931&ido=7306&idj=2&amb=1\\_blank](http://www.mzv.cz/wwwo/mzv/default.asp?id=25931&ido=7306&idj=2&amb=1_blank)

### **Organizing Your Trip**

#### **Means of Transport Recommended in Town**

There are many taxi operators in Czech cities. But Prague's taxis belong to the most expensive taxi within European capital cities. And foreigners may pay much more than the normal price, if they don't take care. For these reasons, it is better to take a public transport (bus, subway, tram, rail etc). The subway in Prague (the only one in the Czech Republic) operates more than 30 years and is still expanding.

#### **Maps of Urban Networks**

Prague's urban networks - Subway and Tram (<http://www.dpp.cz/files/imgs/pid/schema-metro-tramvaje.pdf>)

Prague's urban networks - Subway and Bus ([http://www.dpp.cz/files/imgs/pid/BUS\\_10\\_12\\_2006.pdf](http://www.dpp.cz/files/imgs/pid/BUS_10_12_2006.pdf))

Means of Transport Recommended in the Rest of the Country

When travelling through the Czech Republic, it is recommended to take trains or bus. Frequency as well as price conditions are very advantageous. During the night, for more security, it is better to take Eurocity or Intercity trains, with Policemen on board.

Czech Airlines propose also domestic flights between the main cities of the country.

For more information, visit the Idnes.cz, the national timetable information system. (<http://www.idnes.cz/>)

### **Rail Companies**

Czech railways (<http://www.cdail.cz/>)

### **Travelling by Yourself**

#### **Recommendation**

Can be useful to travel in the country. The network of highways is growing each year, joining the biggest cities. Signalization is quite good.

But you should take care. Czech drivers do not care about traffic rules; they do not respect speed limits although they may obtain the significant penalties. In the biggest cities traffic jams occur regularly in the morning and in the late afternoon; in Prague it is during the whole day.

**Road Maps****Roads and Motorways**

([http://www.rsd.cz/rsd/rsd.nsf/0/80345976071FCBACC12575CF004E133E/\\$file/RSD2009en.pdf](http://www.rsd.cz/rsd/rsd.nsf/0/80345976071FCBACC12575CF004E133E/$file/RSD2009en.pdf))

**Taxes Road**

([http://www.rsd.cz/rsd/rsd.nsf/0/80345976071FCBACC12575CF004E133E/\\$file/RSD2009en.pdf](http://www.rsd.cz/rsd/rsd.nsf/0/80345976071FCBACC12575CF004E133E/$file/RSD2009en.pdf))

Other maps (<http://www.rsd.cz/Maps>)

**Find an Itinerary**

[www.mapy.cz](http://www.mapy.cz)

**Tourism Organization**

Czech Tourism (<http://www.czechtourism.com/>)

Prague Information Service (<http://www.praguewelcome.cz/en/>)

Tourist server of the Czech Republic (<http://www.czecot.com/en/>)

**Type of Climate**

The climate is mild but variable locally and throughout the year. It is characterized by a cold winter (from January to March) and warm summer (from June to August). The temperature falls below 0°C in winter and can be in excess of 30°C in summer.

**Getting Some Knowledge**

Learn some Basic phrases in Czech (<http://www.goethe-verlag.com/book2/EN/ENCS/ENCS002.HTM>)

**Free Translation Tools**

Slovník : Multilingual Dictionary (<http://www.slovník.cz/>)

*(Source : EEPC INDIA Website, Statistics Department – EEPC INDIA, [www.fita.org](http://www.fita.org))*

*[Prepared by TID Department, EEPC INDIA (H.O.), Kolkata]*

**Tender Information****Azerbaijan****(EEPC Ref. No. DB-1104)**

Project : Health Sector Reform Project  
Loan No. : IDA 42100, TF 55805  
Credit from IDA  
Project ID No. : P094220

DB Ref. No.: **WB2967-08/12**

Issued by : Project Implementation Unit  
Health Sector Reform Project  
Ministry of Health of the Republic of Azerbaijan  
96, H.Zardabi S., 6th Floor  
Baku, ZIP Code : AZ1122  
Azerbaijan  
Tel. : +994 12 431968  
Fax : +994 12 4311937  
E-mail : office@hsrp.az

Bid No. : **HSRP/G/ICB/7.06-2**

For : Supply of the Furniture :  
- **Lot 1** : Furniture for 4 Village Hospitals  
- **Lot 2** : Furniture for 8 Primary Health Care Clinics  
- **Lot 3** : Furniture for Maternity Hospital

Tender cost : Non-refundable fee of US\$ 350 or 275 AZN.

Bid security : - Lot 1 : 10,000 AZN (Ten thousand Azerbaijani Manat) or equivalent amount in a freely convertible currency.  
- Lot 2 : 6,000 AZN (Six thousand Azerbaijani Manat) or equivalent amount in a freely convertible currency.  
- Lot 3 : 4,000 AZN (Four thousand Azerbaijani Manat) or equivalent amount in a freely convertible currency.

Bid deadline : **09.10.2012****Cambodia****(EEPC Ref. No. DB-1105)**

Project : Second Health Sector Support Program  
Loan No. : IDA Credit 4470-KH  
Project ID No. : P102284

DB Ref. No.: **WB3040-08/12**

Issued by : Charles Kendall & Partners Limited,  
Independent Procurement Agent  
No. 17, Street 75 Corner Street 90 (behind "Raffles Hotel Le Royal")  
Sangkat Wat Phnom, Khan Daun Penh  
Phnom Penh, Cambodia  
Tel. :(+855) 023 724 064  
Fax : (+855) 023 724 063  
E-mail : r.salgado@ckp-swbapc.com

Bid No. : **HSSP2-CKP-12-ICB-G-028**

For : Supply, Delivery and Installation of Electrical Medical Equipment :

- **Lot 1** : Anaesthesia and ventilation equipment
- **Lot 2** : Operating Room equipment
- **Lot 3** : Emergency and monitoring equipment
- **Lot 4** : Various equipment

Tender cost : Non-refundable fee of US\$ 50.00 and additional courier fee of US\$ 50.00.

Bid deadline : **19.10.2012**

## **Montenegro**

(EEPC Ref. No. DB-1106)

Project : Montenegro Institutional Development and Agricultural Strengthening Project – MIDAS

Loan No. : IBRD 77160

Project ID No. : P107473

Loan from IBRD

DB Ref. No.: **WB3001-08/12**

Issued by : Ministry of Finance-Technical Service Unit  
Jovana Tomasevica bb (Government's old Building)  
Ground Floor, Office 48  
Podgorica, 81000, Montenegro  
Tel. : +382 20 201 695  
Fax : +382 20 201 698  
E-mail : mirko.ljesevic@mif.gov.me

Bid No. : **MNE-MIDAS-7716- ME-TF093405-ICB-G-12- 2**

For : Procurement of Vehicles for Ministry of Agriculture and Rural Development and Extension and Advisory services :

- **Lot 1** : Economic class vehicles – six pieces;
- **Lot 2** : Four wheel drive vehicles – two pieces.

Tender cost : Non-refundable fee of 50,00 EUR.

Bid security : - Lot 1 : 2,400.00 EUR or equivalent amount in a freely convertible currency.

- Lot 2 : 1,200.00 EUR or equivalent amount in a freely convertible currency.

Bid deadline : **09.10.2012**

## **Rwanda**

(EEPC Ref. No. DB-1107)

Project : Electricity Access Scale-up Project

Loan No. IDA 46510

Project ID No. : P111567

Credit from IDA

DB Ref. No.: **WB3089-08/12**

Issued by : Electricity Access Scale-up and Sector Wide Approach

Development Project (EASSDP)

EARP Head quarter

Birembo substation

P.O.B 537 Kigali, Rwanda

Tel. : (250) 573666

Fax : (250) 573802

E-mail : info@ewsa.rw

Bid No. : **25/G/2012-ICB/EARP-EASSDP**

For : Supply of 45,300 Prepayment Meters and House Connection Accessories.

Tender cost : Non-refundable fee of fifty US Dollars (US\$ 50) or an equivalent amount in a freely convertible currency.

Bid security : US\$ 40,000 or the equivalent in a freely convertible currency.

Bid deadline : **23.10.2012**

## Uganda

(EEPC Ref. No. DB-1108)

Project : Agricultural Technology And Agribusiness Advisory Services Project (ATAAS)  
Loan No. : IDA 47690, IDA Q7120  
Project ID No. : P109224  
Credit from IBRD

DB Ref. No.: **WB3015-08/12**

Issued by : The Director General  
National Agricultural Research Organisation  
11-13 Lugard Avenue  
Entebbe, Uganda  
Tel. : 256-041 4320512  
Fax : 256-041 4321070  
E-mail : dgnaro@naro.org.ug

Bid No. : **ICB NO. IFB ATAS-GOODS-002**

For : Supply of Motor Vehicles and Motorcycles as follows :

- **Lot 1** : 4WD Double Cabin Pick Ups (37 No.)
- **Lot 2** : 4WD Station Wagons (14 No.)
- **Lot 3** : Lorries (2 No.)
- **Lot 4** : Vans (04 No.)
- **Lot 5** : Motorcycles (58 No.)

Tender cost : Non-refundable fee of Shs 120,000 (One hundred twenty thousand) or US\$ 50 (Fifty United States dollars).

Bid deadline : **28.08.2012**

## Uganda

(EEPC Ref. No. DB-1109)

Project : Lake Victoria Water And Sanitation Program - Phase II  
Loan No. : 2100155019967  
Project ID No. : P-Z1-EA0-004  
Grant from AfDB

DB Ref. No.: **AfDB299-08/12**

Issued by : The Head, Procurement and Disposal Unit  
Ministry of Water and Environment  
Plot 21/28, Port Bell Road Luzira  
Room 47, Old Boardroom  
P. O. Box 20026  
Kampala, Uganda  
Tel. : 0414-505945  
Fax : 0414-505941,  
E-mail : stanley.ahabwe@mwe.co.ug

Bid No. : **MWE/SPLS/11-12/01456**

For : Supply of four (04) Sludge Exhausters under Lot 1 and five (05) Sludge Vacutugs under Lot 2 to the Project Towns of : Mayuge, Ntungamo, Buwama/Kayabwe and Bukakata. Bidders are free to bid for either one or both lots.



Tender cost : Non-refundable fee of UGX 100,000 (Uganda Shillings One Hundred Thousand only).

Bid security : - Lot 1 : UGX 31,000,000  
- Lot 2 : UGX 6,000,000

Bid deadline : **16.10.2012**

## **Vietnam**

(EEPC Ref. No. DB-1110)

Project : Northern Upland Health Support Project  
Project ID No. : P082672  
Credit from IDA

DB Ref. No.: **WB2990-08/12**

Issued by : Project Management Unit  
Northern Upland Health Support Project  
Ministry of Health  
Room 401-404, Building A1  
Van Phuc Diplomatic Compound  
298 - Kim Ma Street  
Hanoi, Vietnam  
Attn. : Dr. Nguyen Hoang Long, Project Director  
Tel. : 844 37367804  
E-mail : nup\_procurement@fpt.vn

Bid No. : **ICB 18**

For : Procurement of Lab Equipment :  
(i) 60 Technical balance 0.10 g; (ii) 46 Binocular microscope; (iii) 59 Universal centrifuge; (iv) 49 Incubator;  
(v) 45 Blood bank refrigerator; (vi) 67 Drying oven; (vii) 51 Hematocrite centrifuge for capillaries; (viii) 83  
Pipettes; (ix) 57 Water Bi-distilling apparatus + pre-filter.

Tender cost : Non-refundable fee of VND 2,100,000 or US\$ 100.00.

Bid security : US\$ 25,000.

Bid deadline : **12.10.2012**

*(Source : UN Development Business Website)*

## **Iraq**

(EEPC Ref. No. MEED-108)

**Tender No. : 2099-ER-L1/2012**

**Tender for : External lighting materials**

Tender details : Supply of external lighting materials for the Hamrin field development project.

Closing date : **24.09.2012**

Issued by : State Company for Oil Projects (Scop)  
Director-General  
Oil Ministry  
Oil Complex Building  
Port Saeed Street  
PO Box 198  
Baghdad, Iraq  
Tel. : (9641) 8177000/ 8177021/ 8177050  
Fax : (9641) 8177119  
E-mail : scop\_iraq@yahoo.com  
Website : www.moiraq.com, www.oil.gov.iq

## Kuwait

(EEPC Ref. No. MEED-109)

- Tender No.** : 49/2012/2013
- Tender for** : **Scientific equipment**
- Tender details** : Supply, installation and operation of scientific equipment for Kuwait University's Faculty of Sciences.
- Bid bond** : 2 per cent of tender price
- Details available on payment of** : KD 50
- Closing date** : **16.09.2012**
- Issued by** : Central Tenders Committee  
Kuwait University  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw
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## Kuwait

(EEPC Ref. No. MEED-110)

- Tender No.** : 88/2012/2013
- Tender for** : **Medical equipment maintenance**
- Tender details** : Maintenance of medical equipment for Kuwait University's Faculty of Dental Medicine for a two-year period.
- Bid bond** : 2 per cent of tender price
- Details available on payment of** : KD 50
- Closing date** : **02.10.2012**
- Issued by** : Central Tenders Committee  
Kuwait University  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw
- 

## Kuwait

(EEPC Ref. No. MEED-111)

- Tender No.** : KPA/14/2012
- Tender for** : **Water cooler O&M and cooling room**
- Tender details** : Supply, operation and maintenance (O&M) of water coolers and ice makers, and construction of a cooling room at the Al-Naqa marine area of Kuwait Ports Authority.
- Bid bond** : KD 1,200
-

Details available : KD 50  
on payment of

Closing date : **23.09.2012**

Issued by : Central Tenders Committee  
Kuwait Ports Authority  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

## **Kuwait**

(EEPC Ref. No. MEED-112)

**Tender No. : MEW/19/2012/2013**

**Tender for : Power distribution overhead line joints**

Tender details : Supply of overhead line joints for power distribution networks for the Ministry of Electricity & Water.

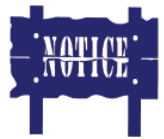
Bid bond : KD 80,000

Details available : KD 600  
on payment of

Closing date : **30.09.2012**

Issued by : Central Tenders Committee  
Ministry of Electricity & Water  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

*(Source : MEED.com website)*

**Public Notice****Notification No. 13 (RE-2012)/2009 -2014**

Dated 28th August, 2012

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued a **Notification No. 13 (RE-2012)/2009-2014 dated 28th August, 2012** regarding **Amendment in ITC (HS) 2012 Schedule 1 - Import Policy**. The above Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-NT-13-2012.pdf>)** for information of our Members.

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**Notification No. 15 (RE-2012)/2009 -2014**

Dated 29th August, 2012

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued a **Notification No. 15 (RE-2012)/2009-2014 dated 29th August, 2012** regarding **Amendments Schedule-I (Imports) of the ITC(HS) Classifications of Export and Import Items, 2009-14, Chapter-90**. The above Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-NT-15-2012.pdf>)** for information of our Members.

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**Policy Circular No. 4 (RE-2012)/2009 -14**

Dated 30th August, 2012

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued **Policy Circular No. 4 (RE-2012)/2009-14, dated 30th August, 2012** regarding **Policy Circular No.2(RE-2012)/2009-14 dated 19.7.2012-Corrigendum thereto**. The above Policy Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-CIR-04-2012.pdf>)** for information of our Members.

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**Notification No. 79/2012-Customs (N.T.)**

Dated 31st August, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 79/2012-Customs (N.T.), dated 31st August, 2012** regarding **Amendments of Notification No. 36/2001-Customs (N. T.) dated the 3rd August, 2001**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NN-79-2012.pdf>)** for information of our Members.

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**Circular No. 164/15/2012-ST**

Dated 28th August, 2012

Ministry of Finance, Department of Revenue, Government of India, New Delhi has issued a **Circular No. 164/15/2012-ST, dated 28th August, 2012** regarding **Clarification in respect of levy of service tax on certain vocational education/ training/ skill development courses**. The above Service Tax Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/excise/STX-CIR-164-15-2012.pdf>)** for information of our Members.

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**RBI/2012-13/178**  
**A.P. (DIR Series) Circular No. 19**

Dated 28th August, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 19, dated 28th August, 2012** regarding **Issue of IDRs – Limited two way fungibility**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-19-12-13.pdf>)** for information of our Members.

**RBI/2012-13/179**  
**A.P. (DIR Series) Circular No. 20**

Dated 29th August, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 20, dated 29th August, 2012** regarding **Non-resident guarantee for non-fund based facilities entered between two resident entities**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-20-12-13.pdf>)** for information of our Members.

**RBI/2012-13/185**  
**A.P. (DIR Series) Circular No. 21**

Dated 31st August, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 21, dated 31st August, 2012** regarding **Foreign investment by Qualified Foreign Investors (QFIs) – Hedging facilities**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-21-12-13.pdf>)** for information of our Members.

**RBI/2012-13/186**  
**A.P. (DIR Series) Circular No. 22**

Dated 31st August, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 22, dated 31st August, 2012** regarding **Exim Bank's Line of Credit of USD 20 million to the Government of the Central African Republic**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-22-12-13.pdf>)** for information of our Members.

**RBI/2012-13/187**  
**A.P. (DIR Series) Circular No. 23**

Dated 31st August, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 23, dated 31st August, 2012** regarding **Exim Bank's Line of Credit of USD 39.69 million to the Government of the Central African Republic**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-23-12-13.pdf>)** for information of our Members.

**Shipping Information**

**Ships in Ports Information**

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
<b>CHENNAI (As on September 03, 2012)</b>					<b>Muroto</b> 30/8 2/9 3/9 R Seed				
Alaw	2/9	2/9	3/9	P Cargo	Ocean Queen	15/8	27/8	4/9	Rice
Cma Cgm Turquoise	2/9	2/9	4/9	Boxes	<b>KOCHI (As on September 03, 2012)</b>				
Hanjin Ningbo	1/9	2/9	3/9	Boxes	Euginea	24/8	25/8	—	R Phos
L Amanda	2/9	2/9	3/9	Boxes	M Avon	3/9	3/9	—	Boxes
Maersk Delano	3/9	3/9	4/9	Boxes	Daraya Jaan	28/8	3/9	—	Cement
Nancowry	31/8	31/8	20/9	Pass	OEL Shreyas	3/9	3/9	—	Boxes
Rickmers Dalian	2/9	2/9	4/9	S plate	G Whale	3/9	3/9	—	Crude
Safmarine Ngami	3/9	3/9	4/9	Boxes	OEL Dubai	30/8	W	—	Boxes
Sagar Nidhi	30/8	30/8	4/9	R Vessel	S Majesty	3/9	W	—	GC
Sanmar Serenade	31/8	2/9	4/9	MSO	V Star	4/9	—	—	Logs
Sanmar Sonnet	2/9	2/9	6/9	HSD	OEL Trust	5/9	—	—	Boxes
Varalaxmi	17/5	19/5	3/9	Supply	Bengal Orchid	5/9	—	—	Menl
<b>HALDIA (As on August 28, 2012)</b>					<b>I Transporter</b> 5/9 — — Crude				
Jag Amisha	25/8	—	—	POL(P)	Wolf	5/9	—	—	Boxes
Pratibha Warna	27/8	—	—	POL(P)	B Mookh	5/9	—	—	Logs
Great Immensity	26/8	—	—	GC	B Laurel	5/9	—	—	Menl
O.pescadores	24/8	—	—	GC	Rajiv Gandhi	6/9	—	—	Boxes
Jpo Dorado	26/8	—	—	M Coke	J Meenakshy	7/9	—	—	Boxes
Aenaos	23/8	—	—	A/Coal	J Kamakshy	7/9	—	—	Boxes
Ocean Probe	27/8	—	—	Boxes	Turquoise	8/9	—	—	Boxes
Cpo Japan	23/8	—	—	POL(P)	J Nehru	8/9	—	—	Crude
Artistry	27/8	—	—	CPO	Ocean Dream	8/9	—	—	Crude
Eagle Meerut	26/8	—	—	POL(P)	<b>KOLKATA (As on August 28, 2012)</b>				
<b>JNPT (As on September 03, 2012)</b>					<b>Itt Panther</b> 27/8 — — Logs				
Santa Romana	—	3/9	4/9	Boxes	Itt Jaguar	26/8	—	—	Logs
APL Atlanta	—	2/9	3/9	Boxes	Phuong Nam-1	26/8	—	—	GC
Maersk Kiel	—	2/9	3/9	Boxes	<b>MANGALORE (As on September 03, 2012)</b>				
Ital Massima	—	3/9	4/9	Boxes	Vine 2	1/9	2/9	4/9	Cement
Tamina	—	2/9	3/9	Boxes	Dong-a-calypto	1/9	3/9	4/9	RBDP
Swarn Brahmaputra	—	1/9	3/9	C Oil	Navdhenu Purna	2/9	2/9	5/9	IOF
Bunga Laurel	—	2/9	3/9	A Acid	M.bhavatreya	27/8	31/8	4/9	LPG
STX Pagasitikos	28/8	W	—	Boxes	J.l.nehru	31/8	2/9	3/9	Crude
Captain Kattelman	2/9	W	—	Boxes	Annapurna	31/8	1/9	3/9	LPG
Kota Handle	1/9	W	—	Boxes	Allcargo Susheela	2/9	2/9	4/9	Bent
Vira Bhum	3/9	W	—	Boxes	M.shubhatreya	26/8	W	—	LPG
Sanmar Stanza	1/9	W	—	Boxes	M.parashurama	31/8	W	—	Crude
<b>KANDLA (As on September 03, 2012)</b>					<b>Azalea</b> 1/9 W — Crude				
Jindal Meenakshi	2/9	3/9	4/9	Boxes	Ocean Pegasus	2/9	W	—	FO
Palermo	8/8	2/9	3/9	SUG	<b>MUMBAI (As on August 31, 2012)</b>				
Riva Wind	1/9	2/9	6/9	DAP	T.S.Esmeralda	—	29/8	3/9	Navy
Le Jin	2/9	3/9	6/9	MoP	Hai Yu	—	15/8	5/9	M A Phos
Kesari Prem	25/8	31/8	4/9	Bauxite					



Name of the Vessel	Arrival	Berth	Sail	Cargo
PFS Brave	—	22/8	31/8	Supply
Jasmine Ace	—	23/8	2/9	C Chips
Flamboyan	—	18/8	6/9	Supply
Daebo Masan	—	30/8	1/9	P Cargo
Nand Hazira	—	30/8	1/9	S Cargo
Seiyo Goddess	—	25/8	31/8	W Pulp
Frida Scan	—	30/8	1/9	P Cargo
Calmy Coral	—	30/8	1/9	S Cargo
Andinet	—	28/8	6/9	Steel
Bingo	—	23/8	31/8	C Chips
Anushree Fame	—	25/8	31/8	Cement
SH Grace	—	21/8	8/9	M A Phos
F.C.Anjan	—	2/8	31/8	Ser
J.Better	—	29/8	1/9	Steel

**PARADIP (As on September 03, 2012)**

Pratibha Warna	1/9	1/9	3/9	M Spirit
Paiwan Wisdom	3/9	3/9	4/9	P Coke
Hyundai Pegasus	28/8	31/8	3/9	P Cargo
Dione	30/8	1/9	6/9	C Coal
Andromeda	1/9	1/9	3/9	L Stone
Golden Glory	27/8	1/9	7/9	S Coal
Omera	22/8	22/8	3/9	SUL
Aggelos B	27/8	2/9	5/9	R Phos
Malavika	2/9	2/9	5/9	I Ore
Desh Viraat	30/8	1/9	4/9	C Oil

**TUTICORIN (As on September 03, 2012)**

Hoang Anh	—	25/8	—	Copra
Da Shi Tong	—	24/8	—	MoP
Cos Cherry	—	2/9	—	Cu Con
Mutha Pioneer	—	2/9	—	C Mat
Ocean Endurance	—	7/8	—	Bunk
Hiya Builder	—	3/9	—	C Mat
Maratha Pride	—	3/9	—	D Peas
Indira Gandhi	—	3/9	—	Boxes
Efficiency OL	—	31/8	—	Urea
Nueva Fortuna	—	2/9	—	MoP
Vishva Diksha	—	2/9	—	I Coal
Aquarosa	—	28/8	—	T Coal
Good Precedent	—	31/8	—	T Coal
Palanimalai	—	30/8	—	P Acid
APJ Akhil	27/8	W	—	T Coal
Tamil Anna	30/8	W	—	T Coal
Gateway Prestige	31/8	W	—	GC
Apollo Ruler	31/8	W	—	S Agg
Stella Beauty	31/8	W	—	GC
Gaz Fraternity	1/9	W	—	LPG
Occitan Star	1/9	W	—	Ilmenite

**VISAKHAPATNAM (As on September 03, 2012)**

Tai Ping Shan	2/9	—	—	S Coal
Euro Max	3/9	—	—	Boxes

Name of the Vessel	Arrival	Berth	Sail	Cargo
Agistri	31/8	—	—	Crude
Liwa	21/8	—	—	HSD
Liija Bulker	4/8	—	—	Maize
Vinaship Pearl	29/7	—	—	Maize
Universal Barcelona	27/8	—	—	DAP
East Ambition	28/8	—	—	DAP
Orchids	3/9	—	—	FO

**Key :** (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl Benzene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL-Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

## OFFICE BEARERS OF EEPC INDIA

### CHAIRMAN

#### Aman Chadha

Phone: Off : 91-22-40325600/40325678 (D)  
Res: 91-22-23516865

Fax : 91-22-23854428/40325646

E-mail : chairman@eepcindia.net  
aman@nikkobearings.com

#### Anupam Shah

##### Sr. Vice Chairman

Phone: 91-33-22872511, 22874447

Fax : 91-33-22875104, 22870780

E-mail : nipha@niphindia.com  
anupam@niphindia.com

#### Tarvinder Singh Bhasin

##### Vice Chairman

Phone: 91-22-23738856, 23724381

Fax : 91-22-23730107

E-mail : tsb@bharatsprings.com

### REGIONAL CHAIRMEN/CHAIRPERSON

#### Eastern Region

##### Arun Kumar Garodia

Phone: 91-33-40052700

Fax : 91-33-4005-2800

E-mail : arun@coronaind.com  
corona@coronaind.com

#### Northern Region

##### Ms. Kamna Raj Aggarwalla

Phone: 91-181-2642001 (4 Lines)

Fax : 91-181-2642005

E-mail : gdpa@vsnl.net  
gdpa@jla.vsnl.net.in

#### Southern Region

##### Mahesh K. Desai

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Res: 91-40-27765793

Fax : 91-40-27614376

E-mail : desai.mahesh64@gmail.com  
hyd1\_meera@sancharnet.in

#### Western Region

##### Pankaj Chadha

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Fax : 91-22-26455478

E-mail : export@jyotisteel.com

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*Executive Director*

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E-mail : eepcto@eepcindia.net

URL : www.eepcindia.org

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#### B. Sarkar

*Addl. Executive Director & Secretary*

EEPC INDIA

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E-mail : eepcho@eepcindia.net

URL : www.eepcindia.org

## REGIONAL OFFICES

### Chennai

M. Ganesan

*Regional Director*

EEPC INDIA

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Fax : 91-44-28290495

E-mail : eepcrochen@eepcindia.net

### Kolkata

Ms. Anima Pandey

*Regional Director*

EEPC INDIA

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International Trade Facilitation Centre

1/1, Wood Street, Kolkata 700 016

Tel. : 91-33-22890673/74

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### Mumbai

Rajat Srivastava

*Regional Director*

EEPC INDIA

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World Trade Centre

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### New Delhi

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New Delhi 110 001

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