

## EEPC Invites Participation at Multi-Product Engineering Delegation to Algeria and Morocco (18 - 23 November, 2007)

The Council is pleased to announce the fielding of a Multi-Product Engineering Delegation to Algeria and Morocco during 18th to 23rd November, 2007.

### Algeria

Algeria is running substantial trade surpluses and building up record foreign exchange reserves. Real GDP has risen due to higher oil output and increased Government spending.

India's Engineering Export to Algeria is increasing in a decent proportion during last 3 years. Our exports during 2005-06 was US\$174.16 million against US\$151.63, showing an increase of 14.86% over the performance during 2004-05, whereas our exports during 2006-07 was US\$246.96 million registering a growth of 41.80% over the performance during 2005-06. Although India's engineering exports to Algeria have shown a continuous growth during last 3 years, its share in the overall imports of engineering goods into Algeria remains 1.5% approximately. It shows that there is much more potential for increasing export of engineering goods from India to Algeria.

### Morocco

Morocco is a fairly stable economy with continuous growth over the past half-a-century. It is considered liberal economy governed by the laws of supply and demand. The economic system of the country presents several facets. It is characterized by a large opening towards the outside.

Bilateral trade between India and Morocco was to the tune of US\$583.88 million during 2005-06 showing an increase of 23.02% over previous year and the figures for 2006-07(April-December) touched US\$500.00 million. As far as India's engineering export to Morocco is concerned, it is showing an increase of 36.47% during 2005-06 over the performance in previous year and 23.00 % increase during 2006-07 over the performance during 2005-06. In spite of continuous growth in India's engineering export to Morocco, our share remains less than one percent i.e. 0.63% of total engineering imports into Morocco. Hence, there is good scope for enhancing India's engineering export to Morocco.

### List of Potential Products

1. Complete Vehicles (Cars, Trucks, Buses etc.)
2. Automobile Components and Accessories
3. Pipes, Tubes and Hollow Profiles of Iron and Steel & Fittings thereof
4. Flat Rolled Products of Iron & Steel
5. Hot Rolled Bars and Rods of Steel
6. Stranded Wire, Ropes and Cables
7. Table/Kitchenware and other domestic articles of Iron & Steel
8. Electrical Machinery & Equipment including Transformers, Static Converters etc.
9. Other Industrial Machinery having individual functions
10. Pumps and Accessories
11. IC Engine and Parts
12. Refrigerators, Freezers and other Refrigerating & Freezing Equipment
13. Medical and Surgical Instruments
14. Laboratory Equipment
15. Bearings
16. Hand Tools
17. Industrial Fasteners
18. Tractors
19. Machinery (particularly agricultural, food processing and printing)
20. Dish Washing Machines, Grinding Machines and Machines for filling, closing, sealing, labeling boxes, bags/containers etc.

### Date and Duration

Algeria : 18th to 20th November, 2007  
Morocco : 21st to 23rd November, 2007

### Hotel Accommodation/Travel Expenses

All participants will be booked in the same hotel for convenience. Hotel charges, air ticketing and visa fees etc. will be borne by the individual participant. The Council will suitably recommend for obtaining desired visas.

### Registration and Participation Charges

Rs. 30,000/- per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport transfer
- Local transport for joint meeting and BSM
- Venue expenses, working lunch expenses on the day of BSM
- Preparing database for marketing purpose
- Mobilization of buyers in Algeria and Morocco
- Printing of delegates profile booklet for distribution among the Buyers, Chamber of Commerce, Trade Associations, and Embassies etc.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport expenses for individual meetings/factory visit (if arranged by delegates) will be borne by the delegates.

### MDA Entitlement

Participants will be eligible to & fro air passage in economy excursion class up to Rs. 70000/- only as per revised MDA Guidelines. Only one person per company will be entitled.

### Selection Criteria

In view of limitations on number of participants (12 only) selection of participants will be done strictly on first-come-first served basis.

### Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the Council on account of participation charges.

Interested member firms are requested to send the Registration Form duly filled in along with the Demand Draft for Rs.30,000/- in favour of "Engineering Export Promotion Council" payable at New Delhi **latest by 30th September, 2007**. An early confirmation for participation by members will facilitate us in fixing up most appropriate one-to-one business meetings with their counterparts for a fruitful result in the above markets.

Hence please send the Registration Form, duly filled in along with participation fees latest by **30th September, 2007** to :

**A. A. Kazmi**  
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**Engineering Export Promotion Council**  
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