



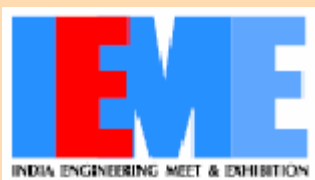
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Info

ENGINEERING EXPORT BULLETIN

WEEKLY NEWSLETTER VOL. 9 ISSUE NO. 42 OCTOBER 15, 2007

Highlights



EEPC is organising the 2nd "India Engineering Meet & Exhibition (IEME)", to be held at HITEX Fair Ground, Hyderabad from 9th to 11th January, 2008. Members are requested to register their participation within 16th November, 2007.

INDEE - St. Petersburg, 2008, Russia

EEPC is organising an Indian Engineering Exhibition (INDEE) in St. Petersburg, Russia from 11th to 14th March, 2008. Members are requested to register their participation within 15th November, 2007.

Manufacturing Indonesia 2007, Jakarta, Indonesia

EEPC is inviting participation for Manufacturing Indonesia 2007 (18th International Manufacturing Engineering Fair), Jakarta, Indonesia to be held on 5-8 December, 2007. Members are requested to enlist their participation within 30th October, 2007.

Govt. Notices/ Notifications/ Circulars

Public Notice No. 56 (RE-2007)/2004-2009 dated 1st October, 2007 - Amendments in Para 4.46 - Time period for filing DEPB application.
Notification No. 95/2007-Customs (N.T.) dated 13th September, 2007 - Makes Customs Valuation (Determination of Value of Export Goods) Rules, 2007.



An Interactive Session during visit of Ms. Jeanette Clark, Journalist from South Africa in October, 2007 with Mr. Kuldip Singh Chadha, Chairman, Sub-Committee on Banking-RBI/FEMA, EEPC (L) and Mr. Rajat Srivastava, Regional Director, EEPC, Mumbai (R) regarding forthcoming INDEE, Johannesburg.

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For information about India Engineering Center, Chicago
visit : www.indiaengineeringchicago.com
For information about Engineering Export Promotion Council
visit : www.eepcindia.org
For information about EEPC Exhibitions
visit : www.eepcindee.com

Chairman's Pen



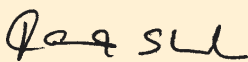
My dear fellow exporters,

In the last week there were a number of contradictory signals emanating from the Government with regard to the problems of the exporting community. On the one hand, the Government allowed interest to be paid on EEFC account for one year, the Ministry of Finance as per press report, has resisted the move to give rebate for state level taxes paid by exporters. With regard to EEFC account interest payment, the Council has suggested to the Government that the interest payment should be at least at libor plus 0.25% while the deposit guidelines, should clearly mention that the deposits could be from one month to one year.

It may also be noted that the DEPB Rates for a number of engineering products have been drastically reduced and have gone down less than to what was given in the year 2006. Clearly, therefore, the Government is sending contradictory signal to the exporter at a time when rupee appreciation has been extremely sharp coupled with escalating raw material prices and overseas freight escalation in certain ports of the country.

The Council has submitted a detailed note to the Government of the current situation arising out Rupee appreciation and has suggested a series of measures to help exporters stem the impact of Rupee appreciation. Among them, we have suggested across the board increase of 3% in DEPB Rates, accelerating financial and banking reform to allow currency futures in SME sector so that the trading lot is as low as US\$ 5000. This apart, there is needed to monitor the kind of inflows coming into the stock market since newspapers have reported the dubious nature of inflows coming through the participating notes route.

Yours sincerely,



(RAKESH SHAH)



ENGINEERING EXPORT PROMOTION COUNCIL

Invites Participation in

**INDEE - St. Petersburg, 2008
(Indian Engineering Exhibition)**

March 11 - 14, 2008

**In association with
Petersburg Technical Fair**

At

**Lenexpo Fair Grounds in Gavan
St. Petersburg
Russia**

Preamble

EEPC India endeavours to foster exports of India's state-of-the-art Engineering Industry into the global market.

Accordingly, EEPC is pleased to announce one of its major events – INDEE, St. Petersburg – to be held in Russia at Lenexpo Fair Grounds in Gavan, St. Petersburg, Russia during 11-14 March, 2008. This is a major step forward to enter into the Russian market.

Council is organizing this **INDEE** in association with **Petersburg Technical Fair**, organized by M/s. RESTEC Exhibition Company, established in 1990 and is one of Russia's top five exhibition companies. RESTEC holds over 100 events including about 20 Russian collective expositions at the international exhibitions in Germany, France, UK, Italy, Finland, Sweden and other countries on the annual basis. RESTEC's exhibition activity in Russia have been awarded by Russian Federal Ministries.

Petersburg Technical Fair is international specialised exhibitions held simultaneously under one roof – Metallurgy, Casting, Tools, Metalworking technology, Compressors, Pumps, Valves and Bearings.

Over 300 companies from 16 worldwide countries participated in Petersburg Technical Fair during March 2007. More than **10,500 visitors** from **150 Russian Cities** and **12 Countries** visited this mega event.

Council has booked **2500 sq. mtrs.** of space in **Hall No. 8A** of Lenexpo Fair Grounds at St. Petersburg.

India has been declared "Partner Country" at this Exhibition.

About Russia

Russia ended 2006 with its 8th straight year of growth averaging 6.7% annually since the financial crises of 1998. Although high oil prices and a relatively cheap Rouble initially drove this growth, since 2003-04 consumer demand and, more recently, investment have played a significant role. A number of important reforms in the areas of tax, banking, labour and land codes have raised investor confidence which led to surge in FDI to 14.6 billion US\$ in 2005.

India and Russia :

Russia and India enjoy long standing historic relations. Immediately prior to the collapse of the Soviet Union, India was the largest trade partner. However, after its disintegration, total trade between India and Russia dropped drastically. Since 2001-02 there has been no growth in India's overall export to Russia. However, there has been a surge in import from Russia to India. Since 2003-04, India's trade balance with Russia is negative and on the rise.

In the engineering sector a growth is observed in export from India to Russia – 68% in 2005-06 over 2004-05. The major areas of growth are :

- Manufactures of Metals;
- Transport Equipments;
- Items of Iron and Steel.
- Machinery and Instruments;
- Machine Tools;

In view of the present economic boom in Russia, imports to Russia are increasing significantly. In order to increase India's share in Russia's global imports, it is being planned to organize an exclusive Indian Engineering Exhibition (INDEE) in St. Petersburg.

Product Sector

INDEE - St. Petersburg will be focusing mainly on the following industry sectors :

- Electric Home Appliances & Parts
- Automobile & Components
- Primary Iron & Steel
- Bicycle & Parts
- Industrial Machinery
- Electrical Power Equipments
- Food Processing Machinery
- Textile & Jute Mill Machinery
- Pumps & Compressors
- Cranes
- Lifts & Winches
- Castings
- Forgings
- Fasteners
- Machine Tools
- Cutting Tools
- Heating & Cooling Equipments
- Utensils & Kitchen Wares
- Tractors & Agricultural Equipments
- Primary Aluminium & Aluminium Products
- Ferro Alloys
- Construction Machinery
- Commercial Vehicles
- Wires & Cables
- Knitting Machinery
- Pharmaceutical Machinery
- Transmission Line Towers & Parts
- Railway Track Materials
- Steel Pipes & Tubes
- Dry & Storage Batteries
- Hand Tools
- I.C. Engines & Parts
- Mica & Mica Products
- Scientific & Surgical Instruments
- Sewing Machines
- Defence Equipments and Supplies

Date of Exhibition

Date : March 11-14, 2008

Venue of the Exhibition

Lenexpo Fair Grounds in Gavan
St. Petersburg
Russia

Display Booth

Built up booth of minimum 9 sq. mtrs. are available which includes :

1 Round Table, 3 Chairs, 1 Waste Paper Basket, 3 Spot Lights, Fascia, One 10 Amp. Electrical Socket, Carpet.

Larger booth in multiple of 3 sq. mtrs. are also available.

Participation Charge

One side open booth : Rs. 19,000/- per sq. mtr.

Two side open booth : Rs. 20,900/- per sq. mtr.

Early bird discount of Rs. 10,000/- will be provided to the companies who will confirm their bookings up to 31st October, 2007.

Due to limited availability of 2 side open booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **15th November, 2007**. The payment should be made by way of **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**" payable at **New Delhi**.

Reservation requests will be considered only after receiving 100% payment. 50% cancellation charge applicable if reservation is cancelled before 15th December, 2007. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of the Council.

Shipment of Exhibits

In order to facilitate shipment of exhibits, Council will appoint a Shipping Agent.

Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.) foreign collaboration, annual export, and exports to Russia.

Travel and Hotel Accommodation

Council will assist participants in locating suitable air lines and hotels at St. Petersburg, Russia at negotiated rates through accredited Travel Agents. However, participants are free to stay and travel through their own agencies.

Visa

Council will issue a recommendation letter for the representatives of the company participating in INDEE for the grant of visa to visit St. Petersburg for the show. EEPC will not give any guarantee for the grant of visa to any participant, as this is the sole discretion of the Russian High Commission in India.

MDA Grant

All eligible participants will be entitled to MDA grant under Focus CIS Programme of the Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having completed 12 month membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

Submission of Application

Interested firms may please send their **Application** (as per enclosed format) duly filled in and signed, along with payment latest by **15th November, 2007** to :-

R. Maitra

Executive Director
Engineering Export Promotion Council
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
Website : www.eepcindia.org

Rajat Srivastava

Regional Director
Engineering Export Promotion Council
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade
Mumbai – 400 005
Tel. : 91-22-22186655/56/60
Fax : 91-22-22180119
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

S. Dole

Regional Director
Engineering Export Promotion Council
19, Kasturba Gandhi Marg
Surya Kiran (4th Floor)
New Delhi – 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepc@spectranet.com

Bhaskar Sarkar

Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepcindia.org

Anima Pandey

Regional Director
Engineering Export Promotion Council
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@vsnl.net

M. Ganesan

Regional Director
Engineering Export Promotion Council
Greems Dugar (3rd Floor)
149, Greems Road
Chennai – 600 006
Tel. : 91-44-28295501/02
Fax : 91-44-28290495
E-mail : eepcchennai@airtelbroadband.in

Application Form

INDEE - St. Petersburg, 2008 (11 - 14 March, 2008)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Mobile No. of the Chief Executive	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Passport No. & Valid up to	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Booth Requirement	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two side open	
Area (Minimum Booth area : 9 sq. mtrs.)	:	Area :		
Total Annual Export (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Total Export to Russia (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	<u>Display of Samples</u> <input type="checkbox"/> <u>Display of Posters</u> <input type="checkbox"/>		

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature : _____

Date : _____ Office Seal : _____

EEPC Invites Participation for Manufacturing Indonesia 2007 Jakarta International Expo Kemayoran (5 - 8 December, 2007)

Major opportunities in Manufacturing Indonesia 2007 series (18th International Manufacturing Engineering Fair)

Manufacturing Indonesia, the only established truly international event for South East Asia's biggest industrial market has traditionally been a sold out event at the Jakarta International Expo Kemayoran. Keeping in view the overwhelming response from the exhibitors from 35 countries since, 2004 the organizers have had to provide an additional temporary hall to accommodate exhibitor demand. Keeping in mind the demand for the space in the exhibition, authorities have build a new large exhibition hall, for the 2007 event, which will allow the event to grow both in size and stature.

Major opportunities in Indonesia's Manufacturing Industries

The importance of the manufacturing sector is reflected in the 30.5% growth in the import of the Capital Goods and supporting industrial equipment worth over US\$ 58 billion in 2005. Indonesia's manufacturing industries have grown by 28% since the end of the Asian financial crises in 2000 with a 5.6% growth predicted for 2006 and 8.3% by 2009. The manufacturing Indonesia Series of international exhibitions has been developed and refined since it's inception in 1987 and now the exhibitions reflects the major opportunities in Indonesia's industrial development.

Just in time

With GDP growth targets of 6.2% for 2006 and 7.2% by 2009 and the manufacturing sector responsible for 40% of the GDP the organizers of Manufacturing Indonesia say that the participants of exhibition will get maximum exposure & opportunities.

Impressive Growth

Manufacturing Indonesia has increased in size every year since the Asian financial crises of late 90's. The exhibition has grown by 40% in the last three years alone.

More Visitors

Held alongside Indonesia's premier packaging, printing, plastics & rubber exhibitions. Manufacturing Indonesia 2007 exhibitors will benefit from approximately **5,500** extra visitors who traditionally re-register to also visit Manufacturing Indonesia besides **26000** industrial professional and decision makers who attended in 2006.

Focus Products

Main focus of the Council would be on the following items :

Metal : Machine tools and equipment; forming machines; hand-operated tools; manual non-mechanized tools; metal surface finish equipment; welding machines and additional materials; machines and equipment for fine mechanics and optics; and machines for other metalworking products.

Materials and components for mechanical engineering : Metallurgical semi-products, forgings, pressings, castings, and work pieces; connecting materials, fittings, and products of wire; steel and tube structures; apparatuses, vessels and tanks; seals and bearings; gears, clutches, brakes, and lubricating technology.

Machinery and accessories for the packing and printing, material handling, vehicle manufacturing and automotive technology, automation technology & environmental technology, plastics, rubber technology & chemical industry; machines and equipment for plastics and rubber processing; semi-products, intermediates, lubricants, oils, coating compositions, cements, and adhesives; chemicals for industrial products.

Venue

Jakarta International Expo Kemayoran, Jakarta, Indonesia

Date

5 – 8 December, 2007

Participation Charges

Built-up booths minimum 9 sq. mtrs. : Rs. 14,500/- per sq. mtr.

Display Booth

Participation charge includes following services :

- 1 unit of system reception desk
- 1 unit of waste paper basket
- 1 unit of 2 Amp single phase power point
- 2 units of folding chairs
- 4 units of 100 watts spotlight
- 1 unit podium (wooden construction with spray paint finish [size : 600 mm (D) x 150 mm (H)])

Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring “Engineering Export Promotion Council” along with the filled-up Application Form.

Date of Payment

Full payment is to be made along with the Application Form **latest by 30th October, 2007.**

Selection Criteria & Early Bird Incentive

Since limited space is available, selection of participation will be done strictly on *first-come-first served* basis. Only four corner booths available which will be strictly on first-come-first served basis.

MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus ASEAN Programme, as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/-. The eligibility for MDA grant is subject to FOB value of exports up to Rs. 15 crores in the preceding year, and having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC. Interested firms may please send the **Application Form**, duly filled in and signed, along with full Payment **latest by 30th October, 2007** to the respective Regional Offices or to :

Shrikar Dole

Regional Director

Engineering Export Promotion Council

Surya Kiran (4th Floor)

19, Kasturba Gandhi Marg

New Delhi – 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepec@spectranet.com

Website : www.eepecindia.org

For any additional information or query please contact – G. P. Malhotra, Export Promotion Officer, EEPC, RO, New Delhi, Mobile No. : 09810678185

Application Form

**Manufacturing Indonesia 2007, Jakarta
(December 5 - 8, 2007)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Mobile No. of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Total Export to ASEAN countries (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Date : _____ Signature : _____
Office Seal : _____



Opportunities for Exports of Projects and Engineering Services in South Africa

Project Exports and Consultancy Services : Definitions

Project Exports and Consultancy Services could be defined as an industry that comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities : provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, supply of capital goods and industrial manufactures and related services.

The segments and the activities are outlined below :

Segments

- Design services on building and engineering infrastructure projects
- Design services on industrial processes and industrial equipment
- Design services on environmental projects
- Predesign services
- Management on building and engineering infrastructure projects
- Asset management and operation of industrial processes

Activities

- Project design and management services on construction and infrastructure projects
- Project design and management services on environmental projects
- Project design and management services on industrial processes and equipment
- Advice on procurement and funding of projects
- Process management (e.g., assess engineering and product problems)
- Asset management - life cycle asset management, management systems etc.
- Feasibility studies - including environmental impact assessment and community consultation
- Quality management assessment and accreditation
- Procurement of contractors and suppliers
- Administration of contract, and supervision of construction and plant installation
- Supply of capital goods and industrial manufactures

The engineering process outsourcing (EPO) services is considered a part of the consultancy services.



South Africa : Basic Data

South Africa is a middle-income, emerging market with an abundant supply of natural resources; well-developed financial, legal, communications, energy, and transport sectors; a stock exchange that ranks among the 10 largest in the world; and a modern infrastructure supporting an efficient distribution of goods to major urban centers throughout the region. However, growth has not been strong enough to lower South Africa's high unemployment rate, and daunting economic problems remain from the apartheid era - especially poverty and lack of economic empowerment among the disadvantaged groups. South African economic policy is fiscally conservative but pragmatic focusing on targeting inflation and liberalizing trade as means to increase job growth and household income.

Here is a snapshot of the South Africa's economy :

GDP (purchasing power parity)	: \$ 587.5 billion (2006 est.)
GDP (official exchange rate)	: \$ 201.4 billion (2006 est.)
GDP - real growth rate	: 5% (2006 est.)
GDP - per capita (PPP)	: \$ 13,300 (2006 est.)
Inflation rate (consumer prices)	: 5% (2006 est.)
Agriculture - products	: Corn, Wheat, Sugarcane, Fruits, Vegetables; Beef, Poultry, Mutton, Wool, Dairy Products
Industries	: Mining (world's largest producer of Platinum, Gold, Chromium), Automobile Assembly, Metalworking, Machinery, Textiles, Iron and Steel, Chemicals, Fertilizer, Foodstuffs, Commercial Ship repair
Industrial production growth rate	: 7.1% (2006 est.)
Exports	: \$ 59.15 billion f.o.b. (2006 est.)
Exports - commodities	: Gold, Diamonds, Platinum, other Metals and Minerals, Machinery and Equipment
Exports - partners	: Japan 9.9%, UK 9.7%, US 9.5%, Germany 6.5%, Netherlands 4.6% (2005)
Imports	: \$ 61.53 billion f.o.b. (2006 est.)
Imports - commodities	: Machinery and Equipment, Chemicals, Petroleum Products, Scientific Instruments, Foodstuffs
Imports - partners	: Germany 14.2%, China 9.1%, US 7.9%, Japan 6.8%, Canada 6.3%, UK 5.6%, France 4.5%, Iran 4.2% (2005)
Currency (code)	: Rand (ZAR)
Exchange rates	: Rand per US dollar - 6.7649 (2006), 6.3593 (2005), 6.4597 (2004), 7.5648 (2003)
Fiscal year	: 1 April - 31 March

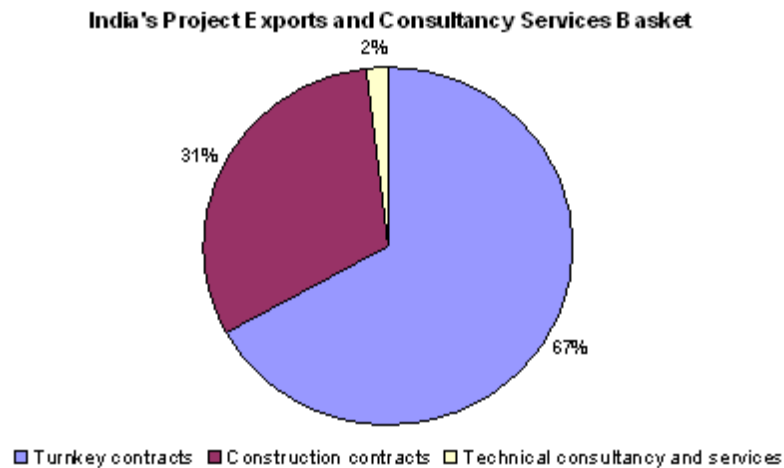
(Source : CIA – The World Factbook, <https://www.cia.gov/library/publications/the-world-factbook/geos/sf.html>)



India as an Exporter of Projects and Consultancy Services

There is hardly any comprehensive database on project exports and consultancy services. However, data provided by Export-Import Bank of India (hereinafter referred to as EXIM Bank) are a good indicator of the Indian expertise in the field.

The following information have been obtained from EXIM Bank's Annual Report 2006-07 which show the recent performance of the sector.



During 2006-07, 57 project export contracts, including consultancy services, valued at around Rs. 14010 crore (a little over USD 3 billion) were secured by the Indian exporters, comprising civil construction, turnkey and consultancy contracts. It consisted of 35 turnkey contracts valued at Rs. 9380 crore (a little over USD 2 billion), 12 construction contracts valued at Rs. 4360 crore (about 0.97 billion) and 10 technical consultancy and services contracts valued at Rs. 270 crore (about USD 60 million).

Some major turnkey contracts secured during the year included :

- Mechanical, erection and plumbing works for City Centre project, Bahrain;
- 2 x 120 MW gas turbine power plant project in Bangladesh;
- 33 kV distribution lines in Ethiopia;
- 500 kV overhead power transmission line in Kazakhstan;
- New Aviation Fuel Depot in Kuwait;
- 33 kV single circuit power transmission line in Nigeria;
- High voltage sub-stations along with modification and cabling work for existing sub-stations and two well head platform decks with associated piping and equipment in Qatar;
- Methanol and carbon monoxide plants in Saudi Arabia; and
- A transmission line contract in the USA.

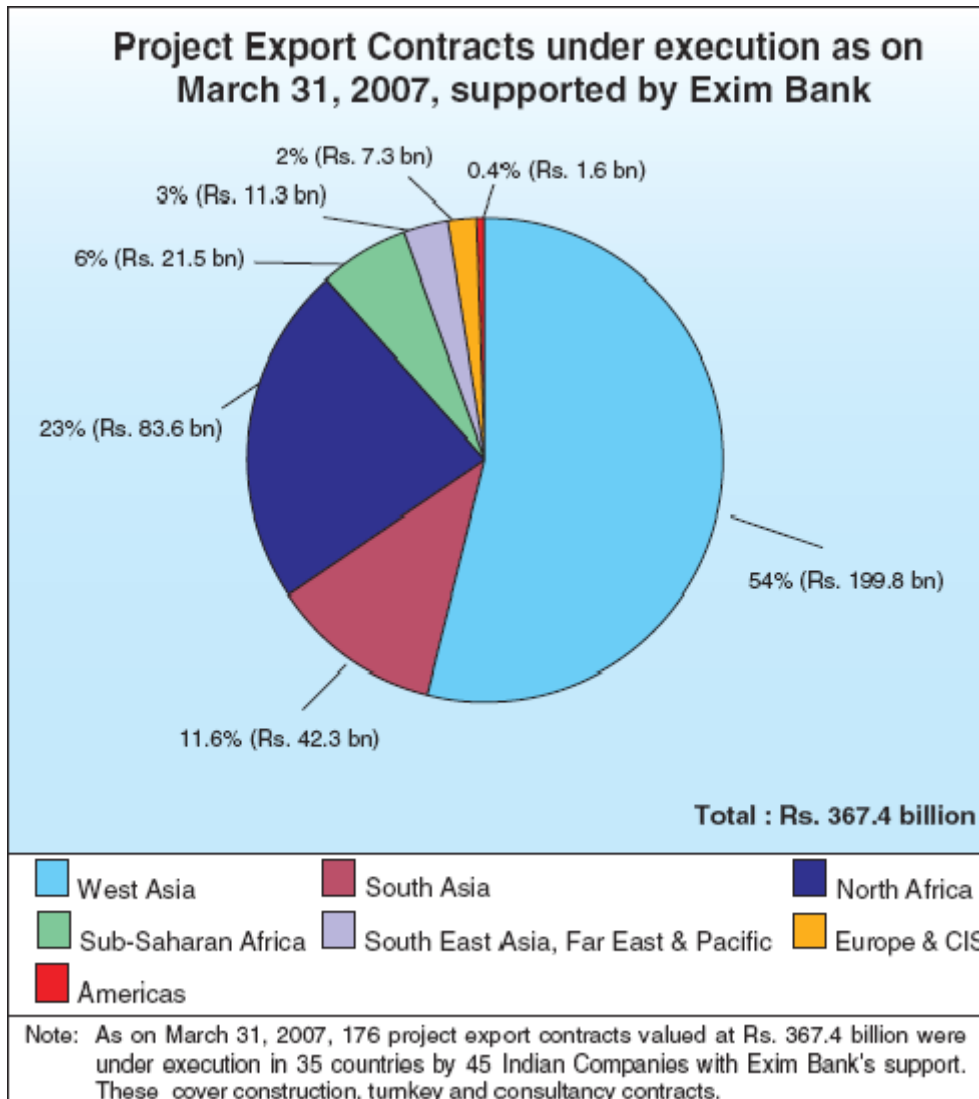
Construction contracts secured included :

- Multiple gas transmission pipeline projects in Libya;
- Dualisation and realignment of road in Oman;
- Luxury Residential Tower and pipeline relocation projects in Qatar; and
- Buildings for Dubai Lagoon Project in UAE.



Some of the major technical consultancy and services contracts included :

- Follow up and quality control activities in Algeria;
- Charter hire of metre gauge diesel locomotives to Malaysia;
- Structural and mechanical erection work for a copper smelter plant in Zambia; and
- Engineering services for a new LPG Dehydration Unit for a refinery in Abu Dhabi.



The total value of projects, funded by EXIM Bank, under execution as on 31st March 2007 was Rs. 36,740 crore (more than USD 8 billion). The geographical regionwise distribution of the same is shown here (graph reproduced from EXIM Bank's Annual Report for the year 2006-07).

West Asia is the leading destination with 54% of the projects being executed there. This region is followed by North Africa which accounts for 23%. South Asia comes third with 11.6% share.

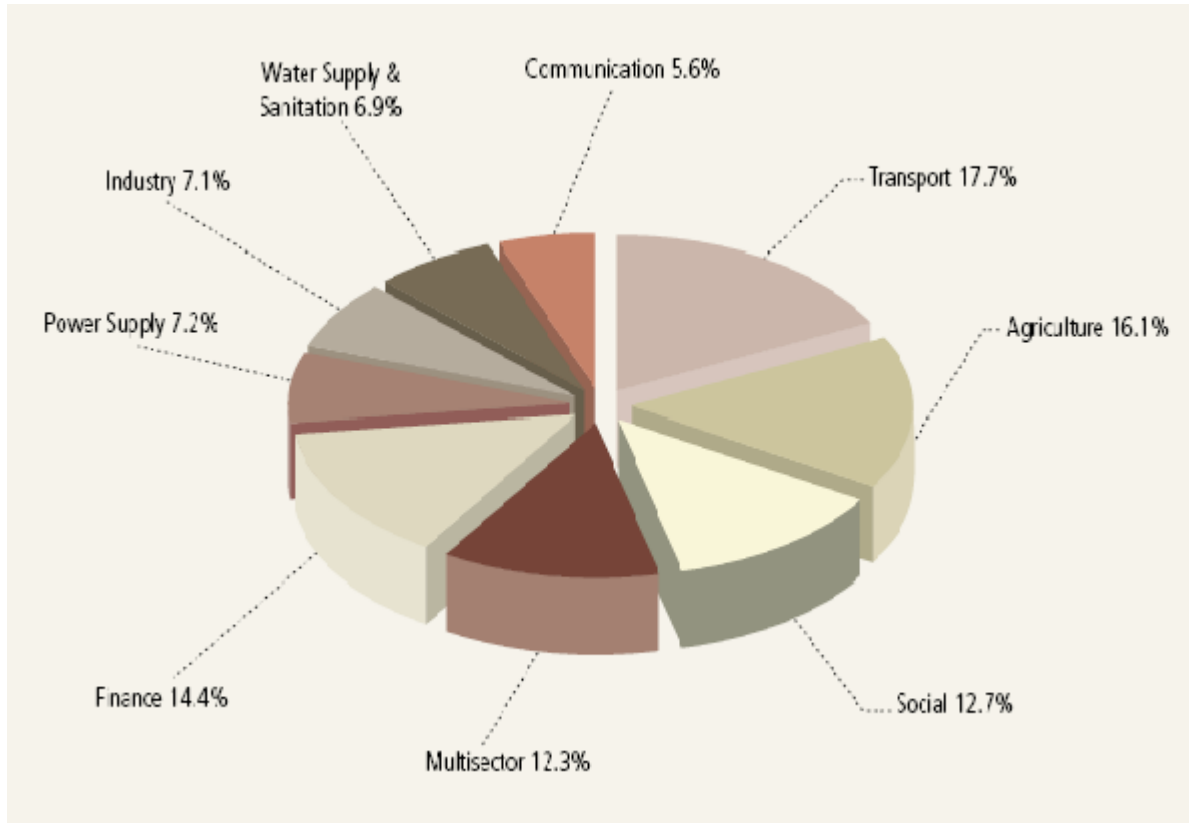
It can be seen that there is no presence of India in the Southern African Region.



Engineering Projects and Services Market : South Africa

Engineering Projects : Turnkey and Construction

Data are not available for project 'imports' of South Africa. However, one can have an idea of the market from the assistance provided to South Africa by the World Bank and the African Development Bank (AfDB), since almost all the projects in South Africa are funded by these two organizations.



The AfDB, and one of its institutions, the African Development Fund has spent nearly 40% (approximately Unit of Account 914 million) of its sector approvals in 2006 for infrastructure and industry, mining and quarrying of which a substantial share went to Southern Africa.

Southern Africa consists of the following countries :

Angola, Botswana, Lesotho, Malawi, Mozambique, Namibia, South Africa, Swaziland, Zambia and Zimbabwe.

In 2006, AfDB loan and grant approvals to the Southern African region increased substantially to UA 225.1 million, more than 5 times the UA 43.5 million approved in 2005, representing 9.8 percent of total loan and grant approvals in 2006. The trend in cumulative loan and grant approvals by sector from 1967-2006 for Southern Africa is shown in the chart above (sourced from the Annual Report 2006 of AfDB). It can be seen that the share of transport, industry, water supply and sanitation, and power supply projects accounted for nearly 40% of the total loans and grants extended to Southern Africa by AfDB.

It would also be worthwhile to note that South Africa has not taken loans and grants from the AfDB since 1974 till 2006. AfDB-funded project opportunities till 2006, therefore, existed for the other Southern African countries as mentioned above.

The Development Bank of Southern Africa (DBSA) provides support to development initiatives within South Africa and the Southern Africa Development Community (SADC) region. The Bank is primarily concerned with promoting the economic



integration of the SADC economies, enabling individual economies to use internal resources more effectively and the region to become more competitive in the global economy.

The sectorwise disbursement of funds by DBSA in 2005-06, as per their Annual Report, is being given in the following table :

<i>Sectors</i>	<i>South Africa</i>	<i>Other SADC Countries</i>	<i>Total SADC</i>	<i>% share of (3)</i>
	<i>(1)</i>	<i>(2)</i>	<i>(3)</i>	
Agriculture	496	0	496	2.16
Entrepreneurial, fund and manufacturing	1422	431	1853	8.05
Mining	320	0	320	1.39
Tourism	1031	101	1132	4.92
Communications	1595	1109	2704	11.75
Education – formal, recreational and residence	156	0	156	0.68
Education – non-formal and vocational	5	0	5	0.02
Energy	715	618	1333	5.79
Data, research and information analysis	7	1	8	0.03
Institution building	22	1	23	0.10
Policy	0	0	0	0.00
Residential facilities – formal and non-formal	2632	0	2632	11.44
Roads and drainage	3808	0	3808	16.55
Sanitation	233	0	233	1.01
Social infrastructure	4280	0	4280	18.60
Transportation	219	137	356	1.55
Water	3677	0	3677	15.98
Total	20618	2397	23015	100.00

It can be seen from above that the engineering projects accounted for over 52% of the total grant approved to the SADC Countries. The relevant areas could be mining, energy, residential facilities, roads and drainage, sanitation and water.

As on 31st July 2007, there were six active projects in South Africa funded by the World Bank (International Bank for Reconstruction and Development). These were :

- Renewable energy market transformation
- Durban Landfill Gas-to-Electricity Project
- ZA-C.A.P.E. : Biodiversity Conservation and Sustainable Development Project
- The Greater Addo Elephant National Park Project
- Municipal Financial Management Technical Assistance Project
- Maloti-Drakensberg Transfrontier Conservation and Development Project

About USD 7 million were still to be disbursed on these projects as on 31st July, 2007.



However, according to the Country Partnership Strategy document of World Bank, the priority areas for World Bank engagement till 2010 include :

- Urban development;
- Private sector development;
- Building partnerships for Africa;
- Social protection;
- Land reform and agriculture; and
- Public sector service delivery.

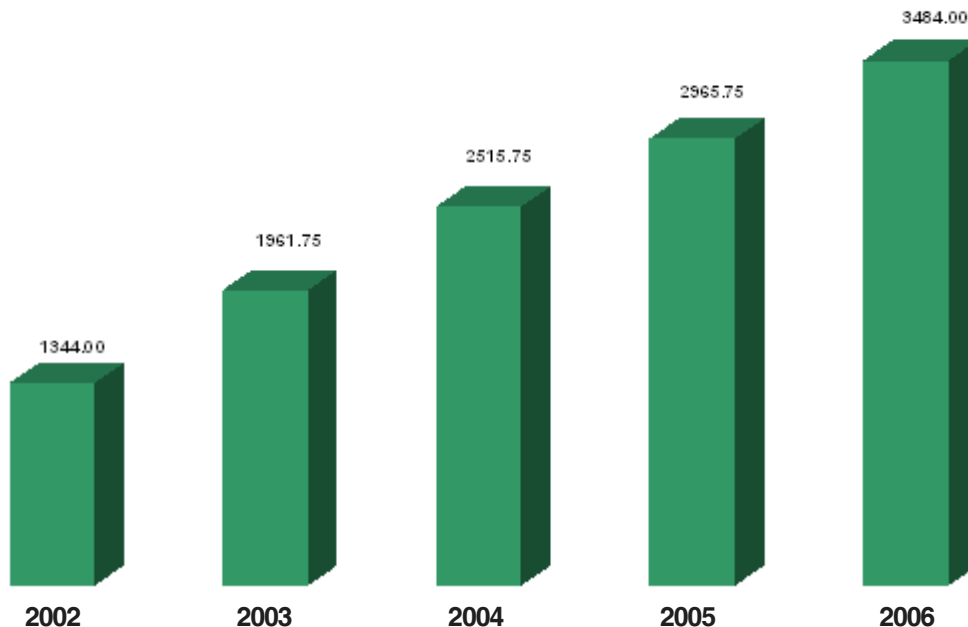
Engineering Services including EPO

The World Trade Organisation (WTO) classifies services into three broad categories, viz, transportation, travel and other commercial services excluding travel and transportation. Engineering services fall in the third category. However, no data were reported for engineering services separately.

EU happens to be the largest supplier of commercial services to South Africa (source : Staff Working Paper of WTO Economic Research and Statistics Division). Nearly half of total imports of commercial services by South Africa is originated in the EU. It can be seen from the Eurostat data quoted in the said working paper that about 25% of the commercial services imports represents construction and other business services.

The import data have therefore been derived for South Africa from the data on commercial services obtained from the Online Statistical Database of WTO. The import trend is being shown in the graph below :

Import of Construction and Other Business Services by South Africa (USD mn)



Imports of construction and other business services by South Africa rose to USD 3.5 billion in 2006. The imports are showing a steady increase over the last five years.



The Opportunities

The opportunities for the Indian exporters are given below :

Power market

South Africa's rapid economic growth in recent years has resulted in electricity demand rising faster than planners had anticipated : peak period consumption has risen by an estimated 15 percent over the past decade. That rapid increase has narrowed the gap between total electricity demand and the available supply. Eskom, the state power company, has accelerated its capacity expansion programme in line with the South African Government's drive to boost economic growth to six percent by 2010. It is estimated that this will result in average growth in demand of 4.4 percent per annum, requiring approximately 47,252 megawatts (MW) of new capacity – more than double the total existing capacity – to satisfy new demand to be built between 2005 and 2025, or roughly 2,000 MW per annum. The AfDB has already sanctioned USD 500 million, the biggest loan ever through its Africa Development Fund to for this purpose. Eskom estimates that up to \$ 16 billion will be spent on new infrastructure for transmission and power generation projects in South Africa within the next five years.

Products and services with immediate need or potential in South Africa include :

- Construction of new Power Stations,
- Pebble Bed Modular Reactor (PBMR),
- Electricity Network Upgrade,
- Refurbishment of Turbines and related Equipment,
- Transmission and Distribution Equipment,
- New Plant Equipment and Related Systems, and
- Systems Control Equipment.

Construction Industry

The South African construction industry has been among the key drivers of South Africa's post-apartheid reconstruction effort. Industry analysts forecast an average growth rate of 8.8 percent over 2006-2010 and is likely to develop from an estimated \$ 5.26 bn in 2005 to just less than \$ 9 bn by 2010, thus raising its contribution to the GDP from 2.72 percent in 2005 to 3.37 percent in 2010.

South Africa intends to invest about \$ 27.24 bn over the next five years to build, as well as to enhance existing infrastructure. State-owned transport group Transnet will spend \$ 9.51 bn on upgrading ports, railroads and pipelines over the next five years. The South African Government has earmarked an additional \$ 920 million to improve public transportation infrastructure, and deadlines for many major projects are being driven by the forthcoming 2010 FIFA Soccer World Cup.

Port Construction and Related Works

Major construction projects include the Durban harbour extensions and the Ushaka complex in KwaZulu Natal. The Government has placed particular emphasis on upgrading port facilities within the country. The Coega Industrial Development Zone and the deepwater port of Ngquru in the Eastern Cape have funding commitments of approximately \$ 1.2 bn for their development and expansion. The container terminal at the new Coega port would cost \$ 404 mn while a further \$ 217 mn would be directed to expand the Cape Town container terminal.

South African Port Operations is also embarking on a project to expand and refurbish the iron ore terminal at the Port of Saldanha to increase the export throughput tonnage. The project is divided into three phases and has a capital cost of \$ 155 mn. Richards Bay, the world's second-largest coal export port is spending \$ 195 mn to expand annual capacity by 26 percent to 91 million tons by mid 2009. This project is the result of the increase in demand for South African coal exports.



Railway Construction

The Gautrain project, in Gauteng province, is one of the biggest single items in the \$ 62 billion infrastructure spending allocation over the next three years, which is part of the South African Government's Accelerated and Shared Growth Initiative. This modern state-of-the-art rail connection will link Sandton, Johannesburg, Pretoria and the O.R. Tambo International Airport. The network, which will consist of approximately 80 km of railway line and which may be extended in the future, will be made up of two links : one between Pretoria and Johannesburg for daily commuters and another from OTIA to Sandton for business and tourists. Gautrain Rapid Link is estimated to cost over \$ 3.3 billion. The Bombela consortium was chosen as the preferred bidder and completion of this project is expected to be early in 2010.

Transnet recently announced a \$ 5.8 billion, five-year locomotive-acquisition programme for Spoornet's rejuvenation and expansion programme and the coal corridor from Mpumalanga to Kwa Zulu Natal. In addition to this, Transnet also has plans to upgrade the Sishen-Saldanha iron-ore line from the current 29-million-tons-a-year to 41-million tons by 2009-10. The expansion is necessary to cope with envisaged expansion by iron-ore miners Kumba Resources and Assmang.

The rail-upgrade plans include an increase in rolling stock, as well as improvement to the rail infrastructure. At the Saldanha port, meanwhile, South African Port Operations in 2005-06 plans to commission an additional rail-wagon tippler, stockyard and stacker/reclaimer, and replace ship loaders and stacker/reclaimers.

Construction of Hotels

Tourism-related construction activity is currently buoyant in South Africa. There are many joint ventures between foreign and South African investment companies to develop hotels in South Africa. One such joint venture is the partnership between Indian Hotels Company Limited (India) and Eurocape to develop the "Mandela Rhodes Place" at cost of \$ 21.6 mn in Cape Town. Other notable projects include Tusk Rio Hotel in Klerksdorp (\$ 15.6 mn), and the revamping of the Gold Reef City Casino and Hotel (\$ 32.71 mn). More such initiatives are expected in near future.

Renewable Energy

Although 9 percent of South Africa's energy comes from renewable sources, much of this is through the burning of wood-fuel in individual households. In an attempt to integrate renewable energy into the country's conventional energy mix, the Department of Minerals and Energy has set a target that the share of renewable energy in the country's final energy consumption should be 10,000 GWh (Gigawatt Hours) by 2013. This is approximately 4 percent or 1,667 MW of the projected energy demand of 41,539 MW for 2013, in addition to the existing renewable energy contribution.

Wind and solar thermal energy are currently heading the list in South Africa as having the most potential to be linked to the national grid and there is much potential for non-grid renewable power applications, which can be used to ensure access to power in remote rural areas. Energy studies identify solar energy as the most readily accessible renewable energy resource available in South Africa.

The State-owned Central Energy Fund has established the Energy Development Corporation, whose mandate is to investigate opportunities in the field of renewable energy and prepare business cases for viable initiatives. The Department of Minerals and Energy (DME) established the Renewable Energy Finance and Subsidy Office (REFSO) to manage renewable energy subsidies and offer advice to developers and other stakeholders on renewable energy finance and subsidies.

The Big Challenge

The biggest challenge to the Indian exporters is the Cotonou Partnership Agreement (CPA) between the European Union (EU) and African, Caribbean and Pacific (ACP) countries. The huge share of the European countries (particularly EU 15) in import of services by South Africa, or for that matter other service importing countries of Africa is a result of this Agreement.

Links

Indian High Commission in Pretoria	: india.org.za
Consulate General of India, Durban	: www.indcondurban.co.za
Consulate General of India, Johannesburg	: www.indconjoburg.co.za
South African Customs Tariff	: www.rapidttp.co.za/tariff/index.html
Statistics South Africa	: www.statssa.gov.za
Construction Industry Development Board (CIDB)	: www.cidb.org.za
South African Association of Consulting Engineering (SAACE)	: www.saace.co.za
South African Construction Industry	: www.ci-net.co.za
South African Institute of Civil Engineering (SAICE)	: www.civils.org.za
National Federated Chamber of Commerce (NAFCOC)	: www.nafcoc.org.za
South African Chamber of Business (SACOB)	: www.sacob.co.za
State Tender Board	: www.treasury.gov.za
Johannesburg Chamber of Commerce and Industry	: www.jcci.co.za
Department of Trade Industry (DTI)	: www.thedti.gov.za
Trade and Investment South Africa (TISA)	: www.tisaglobal.com
Gauteng Economic Development Agency (GEDA)	: www.geda.co.za
Durban Investment Promotion Agency (DIPA)	: www.dipa.co.za
Wesgro	: www.wesgro.org.za
Trade and Investment KwaZulu Natal	: www.tikza.co.za
Mpumalanga Investment Initiative	: www.mil.co.za
Invest North West	: www.inw.org.za
Development Bank of South Africa (DBSA)	: www.dbsa.org
National Economic Development & Labour Council (NEDLAC)	: www.nedlac.org.za
South African Revenue Services (SARS)	: www.sars.gov.za
South African Bureau of Standards (SABS)	: www.sabs.co.za
South African Law Commission	: www.doj.gov.za/salrc/index.htm
List of attorneys in South Africa	: www.attorneys.co.za
Telkom	: www.telkom.co.za
Department of Transport (DOT)	: www.transport.gov.za
Transnet	: www.transnet.co.za
Airports Company South Africa (ACSA)	: www.airports.co.za

(Source : EEPC)



Albania

(EEPC Ref. No. DB-1714)

Project : Integrated Coastal Zone Management and Clean-Up Project
Credit No. 4083-ALB; Project ID No. P086807
Credit from IDA

Notice No. : **WB4903-713/07**

Issued by : Ministry of Public Works, Transport and Telecommunication
Project Coordination Unit (PCU)
3rd Floor, Room No. 306
Integrated Coastal Zone Management and Clean-up Project
Blvd. Deshmoret e Kombit
Tirana, Albania
Attn. : Mr. Jamarber Malltezi
Tel/Fax : (355-4) 273-738
E-mail : iczmp@abcom.al

For : Purchasing Equipment for Laboratories Servicing the Ministry of Environment, Forest and Water Administration :

- Lot 1 :

1. Mass spectrometer coupled with GC (2 unit)
2. Capillary gas chromatograph with detector (1 unit)
3. Detectors for GC (1 unit)
4. Liquid autosampler for GC (1 unit)

- Lot 2 :

5. Total organic carbon analyzer (TOC) with autosampler (1 unit)
6. Ion chromatograph (1 unit)
7. UV-visible spectrophotometer (3 unit)
8. Microwave digestion oven (3 unit)
9. Atomic absorption spectrophotometer (1 unit)
10. 5000 W Generator with UPS (2 unit)

Tender cost : Non-refundable fee of US\$ 150 or equivalent.

Bid security : - Lot 1 : US\$ 5,000

- Lot 2 : US\$ 5,000

Bid deadline : **12.11.2007**

Albania

(EEPC Ref. No. DB-1715)

Project : Health System Modernization Project
Credit No. 4154-ALB; Project ID No. P082814
Credit from IDA

Notice No. : **WB4897-713/07**

Issued by : Ministry of Health
Financial Planning Department
Health System Modernization Project
Blvd. "Bajram CURRI"
Tirana, Albania
Tel. : (355-4) 376-193 ext 305
Office No. 309
E-mail : skadiu@icc-al.org

For : Procurement of Medical Equipment for Primary Health Care Centers.

Tender cost : Non-refundable fee of US\$ 100

Bid security : US\$ 70,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **19.11.2007**

Sierra Leone

(EEPC Ref. No. DB-1718)

Project : Power and Water Project
Credit No. 3945-SL; Project ID No. P087203
Credit from IDA

Notice No. : **WB4872-713/07**

Issued by : The National Power Authority
Electricity House
36 Siaka Stevens Street
Freetown
Sierra Leone
Attn. : Mr. Patrick Tarawalli
Tel. : (232-22) 228-681
Fax : (232-22) 224-067
E-mail : ptarawalli@msn.com

For : Emergency supply of 15 MW of Temporary Thermal Power.

Bid security : US\$ 100,000 equivalent in the form to be specified in the bidding documents.

Bid deadline : **31.10.2007**

(Source : UN Development Business Website)



EEPC INDIA

Mauritius

Issued by : The Registry
Ground Floor
Head Office
Central Electricity Board (CEB)
Curepipe
Mauritius
Website : <http://ceb.intnet.mu>

Tender No. : TD 2757

For : Supply and delivery of 600/1000 V XLPE aluminium cables as per following :
20,000 metres – two core 600/1000 V 25 mm² XLPE aluminium cables
4,000 metres – four core 600/1000 V 95 mm² XLPE aluminium cables
2,000 metres – four core 600/1000 V 240 mm² XLPE aluminium cables

Tender cost : MRs 500 plus VAT per set (non-refundable)

Closing date: **14.11.2007** up to 13.30 Hrs. (local times)

Mauritius

Issued by : The Registry
Ground Floor
Head Office
Central Electricity Board (CEB)
Curepipe
Mauritius
Website : <http://ceb.intnet.mu>

Tender No. : TD 2752

For : Supply and delivery of the following items :
15,000 metres : Stranded copper conductor 130 mm²
4,000 units : Cross clamp connectors
250 units : Lugs
15 units : Lightning rods

Tender cost : MRs 500 plus VAT per set.

Closing date: **14.11.2007** up to 13.30 Hrs (local time)

Mauritius

Issued by : The Registry
Ground Floor
Head Office
Central Electricity Board (CEB)
Curepipe
Mauritius
Website : <http://ceb.intnet.mu>



EEPC INDIA

Overseas Information



Tender No. : TD 2736

For : Supply and delivery of the following items :

2,000 units : Insulator pin type 22 kV

1,500 units : Insulator composite 22 kV for strain point

Tender cost : MRs 500 plus VAT per set.

Closing date: **14.11.2007** up to 13.30 Hrs. (local time)

Mauritius

Issued by : The Registry
Ground Floor
Head Office
Central Electricity Board (CEB)
Curepipe
Mauritius
Website : <http://ceb.intnet.mu>

Tender No. : TD 2749

For : Supply and delivery of the following of outdoor low voltage distribution pillars :

25 units : Pillar distribution low voltage 5-way 600A

50 units : Pillar distribution low voltage 5-way 600A without housing

Tender cost : MRs 500 plus VAT per set.

Closing date: **14.11.2007** up to 13.30 Hrs. (local time)

For further details of above Mauritian tenders, please contact :

Mr. Kartik Pande
Third Secretary (Political & Economic)
High Commission of India
Port Louis
Mauritius
Tel. : 230 2083775/76
Fax : 230 2086859
E-mail : hicombc@intnet.mu

(Source : High Commission of India, Port Louis)

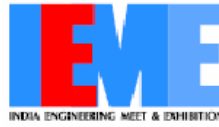
Trade Enquiries



Saudi Arabia

(Source : Embassy of India, Riyadh)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Eraf Industrial Co.	Al-Ahsa Street P.O. Box 27021 Riyadh, Central Region 11417 Saudi Arabia	Attn. : Mr. Fahad Bin Ilyas Communication & Business Coordinator Tel. : +966 1 476 3163 Fax : +966 1 476 0989 E-mail : info@eraf.com	Automotive components.



INDIA ENGINEERING MEET & EXHIBITION

(9th to 11th January, 2008)

**3 Days Action Packed B2B interactions of
Buyer Seller Meets • Exhibition • Seminars**

A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH APPROX. 150 LEADING BUSINESSMEN VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING PRODUCTS FROM AMERICA, EUROPE, AFRICA, LATIN AMERICA, ASEAN, AUSTRALIA & NEW ZEALAND AND CIS COUNTRIES.

Venue

HITEX Fair Ground
Izzat Nagar, Hyderabad

This is an unique opportunity to showcase India's Engineering Capabilities
Members are cordially invited to enlist their participation for the mega event
"India Engineering Meet & Exhibition"

Participation Fee

For Stall Charges :

- One side open booth : Rs. 45,000/- per booth of 9 sq. mtrs. plus applicable Service Tax
- Two side open booth : Rs. 5,000/- extra plus applicable Service Tax
- Additional space : Space to be booked in multiples of 3 sq. mtrs. @ Rs. 5,000/- per sq. mtr. plus applicable Service Tax

For Buyer Seller Meets :

@ Rs. 10,000/- per BSM plus applicable Service Tax

Due to limited availability of 2 side open booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Note : Council reserves the right to accept or reject participation of any Indian company

INDIA ENGINEERING MEET & EXHIBITION (IEME)

(9th to 11th January, 2008)

Engineering Export Promotion Council is pleased to announce the 2nd "INDIA ENGINEERING MEET & EXHIBITION (IEME)", to be held at HITEX Fair Ground, Izzat Nagar, Hyderabad from 9th to 11th January, 2008. IEME provides the member-exporters with a golden opportunity to interact with about 150 buyers from across the globe.

Why IEME ?

The member-exporters get the following benefits from IEME :

- IEME would be a melting pot of the latest in international business, with about 150 buyers present from all over the world.
- It is a cost-effective way of showcasing products before the world. It is like attending an international exhibition, sitting in India.
- It provides an opportunity of one-to-one interaction with the foreign buyers over a period of three days.
- Launch new products/generate new business
- Raise Industry awareness of your company
- Communicate with current clients
- Identify new agents and distributors
- Attract media attention
- Demonstrate technological developments

IEME 2007 : The Experience

The first-ever IEME was organized in the India Expo Centre, Greater Noida in January 2007. The experience of the first IEME was extremely encouraging. This was the first time that the Council organized a Buyer Seller Meet with an Exhibition which offered the overseas delegates a first hand view of the Indian exhibits on display. The Buyer Seller Meets were attended by 248 overseas buyers from Africa, Latin America, ASEAN + 2, CIS, America and European region. 179 Indian companies participated in the BSM and displayed their products in the Exhibition. US\$ 13 million worth of orders were booked by the participants and US\$ 46 million worth of enquiries were generated. The foreign buyers established 819 new contacts with their Indian counterparts and revived 68 old contacts for closer business interaction.

The 2nd IEME 2008

The Council has booked 3,500 sq. mtrs. space for organizing the Exhibition in Hall No. 3 of HITEX Fair Ground, Hyderabad. The participation will be limited to 100 Indian companies only. The exhibition will be primarily focused on serious Business Visitors – Chief Executive Officers/Business Heads, Sourcing/Vendor Development Executives, Technical Experts & Consultants, Officials from Public Sector Undertakings, Government Officials, Diplomats from Embassies etc.

Global Conference of the EPO Industry

A Global EPO Conference will take place during IEME on 10th January, 2008.

Thrust Products

- Machine tools, including metal forming and metal cutting machine tools
- Machinery and mechanical appliances
- Electrical equipment of all kinds

- Textile machinery, automatic power looms, cotton weaving machines, knitting machines
- Electrical lighting equipment and accessories
- Instruments – All types including medical and surgical instruments
- Pumps
- Steel pipes, tubes and fittings
- Automobile components, spare parts, accessories and automobiles
- Industrial machinery
- Castings and forgings, fasteners
- Hand tools of all types
- Transport equipment
- Pharmaceutical machinery
- Construction tools and technology
- Engineering process outsourcing (EPO) in the sector of electronics and telecommunication, automotive, aerospace and defence, utilities and industrial construction/heavy engineering, shipbuilding/marine engineering, architectural services, materials/mining and industrial conglomerates.

Fact Sheet

Exhibition Venue

HITEX Fair Ground
Izzat Nagar, Hyderabad 500 032, India
Tel. : +91-40-23112121/22/23
Fax : +91-40-23112124
Website : www.hitex.co.in

Dates & Duration

9th to 11th January, 2008 (Wednesday to Friday – 3 days)

9:30 A.M. to 5:00 P.M.

Buyer Seller Meets

The details of the Buyer Seller Meets (BSM) are given below :

S. No.	Buyer Seller Meet	Dates
1.	Afro-India	9th January, 2008
2.	Indo-ASEAN+2	9th January, 2008
3.	Euro-India, Indo-USA & Canada	10th January, 2008
4.	Indo-CIS	11th January, 2008
5.	Indo-LAC	11th January, 2008

Participation Charge

For Stall Charges :

- One side open booth : Rs. 45,000/- per booth of 9 sq. mtrs. plus applicable Service Tax
- Two side open booth : Rs. 5,000/- extra plus applicable Service Tax
- Additional space : Space to be booked in multiples of 3 sq. mtrs. @ Rs. 5,000/- per sq. mtr. plus applicable Service Tax.

For Buyer Seller Meets :

@ Rs. 10,000/- per BSM plus applicable Service Tax

Due to limited availability of 2 side open booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

The built-up booth of 9 sq. mtrs. in size (3m x 3m) will include carpeted floor, one-plug socket, three spotlights, two chairs, one table, one waste paper basket, one catalogue display stand and fascia. In the event of additional space requirement, minimum space in the multiple of 3 sq. mtrs. may be booked. Any additional furniture/accessories required will be charged extra.

Payment

Full payment should be made along with **Application Form**, duly filled in latest by **16th November, 2007**. The payment should be made by way of **Demand Draft** drawn in favour of “**Engineering Export Promotion Council**”.

Reservation requests will be considered only on receipt of full payment.

Cancellation

Any request for cancellation received on or after **23rd November, 2007** shall result in forfeiture of the amount paid on this account.

Selection Criteria for Indian Participating Company

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to International Standards (like ISO, QS, etc.), foreign collaboration, and annual export.

Selection Criteria for Overseas Buyers

In order to ensure that buyers of repute and interest are invited to attend the proposed BSM, the Council has devised a questionnaire, which will be circulated through Council's Overseas Offices, Indian Missions, Associations and Chambers of Commerce to the prospective buyers. On receipt of the filled-in questionnaire, the Council would finally select the buyers keeping in view the interest of member-exporters so that one to one meetings may result into some concrete business at the end of the meet.

Publicity

Council undertake wide publicity campaign for this event through various media in India and abroad through its overseas offices.

Submission of Application

Interested firms may please send their **Application** (as per enclosed format) duly filled in and signed, along with payment latest by **16th November, 2007** to :-

R. Maitra

Executive Director
Engineering Export Promotion Council
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
Website : www.eepcindia.org

Anima Pandey

Regional Director
Engineering Export Promotion Council
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@vsnl.net

S. Dole

Regional Director
Engineering Export Promotion Council
19, Kasturba Gandhi Marg
Surya Kiran (4th Floor)
New Delhi – 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepc@spectranet.com

Bhaskar Sarkar

Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepcindia.org

Rajat Srivastava

Regional Director
Engineering Export Promotion Council
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade
Mumbai – 400 005
Tel. : 91-22-22186655/56/60
Fax : 91-22-22180119
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

M. Ganesan

Regional Director
Engineering Export Promotion Council
Greems Dugar (3rd Floor)
149, Greems Road
Chennai – 600 006
Tel. : 91-44-28295501/02
Fax : 91-44-28290495
E-mail : eepcchennai@airtelbroadband.in

**COUNCIL RESERVES THE RIGHT TO ACCEPT OR REJECT PARTICIPATION
OF ANY INDIAN COMPANY.**

Application Form

INDIA ENGINEERING MEET AND EXHIBITION (IEME) (9th to 11th January, 2008)

Name of the Company (In Block Letters)			
Address (In Block Letters)			
	City		Pin Code
Phone (with STD Code)		Fax No.	
E-mail		Website	
Name(s) of the Executive(s) with Designation(s) attending the India Engineering Meet	1.		3.
	2.		4.
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$		Annual Export in US\$	
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	<p style="text-align: center;">Manufacturer</p> <input type="checkbox"/> SSI <input type="checkbox"/> Non-SSI		<input type="checkbox"/> Merchant <input type="checkbox"/> Export House
Area (Minimum Booth Area : 9 sq. mtrs.)	<p>Area :</p> <input type="checkbox"/> One side open <input type="checkbox"/> Two side open		
Area of specific interest for this BSM/Meet	<p>Please tick mark preferred BSM</p> <input type="checkbox"/> Afro-India <input type="checkbox"/> Indo ASEAN <input type="checkbox"/> Indo CIS <input type="checkbox"/> Indo LAC <input type="checkbox"/> Indo Europe <input type="checkbox"/> USA and Canada		

Signature with Office Seal

N.B. : Following should be sent with this Form :

1. Two passport size colour photographs of each participant with their names at the back of the photographs.
2. Demand Draft for requisite participation amount in favour of **Engineering Export Promotion Council**.



**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Public Notice No. 54 (RE-2007)/2004-2009

Dated 1st October, 2007

In exercise of powers conferred under Paragraph 2.4 of the Foreign Trade Policy 2004-2009, the Director General of Foreign Trade hereby makes the following amendment in Handbook of Procedures (v1) :

1. Paragraph 5.3.1 stands replaced by the following clause :

5.3.1 *RA concerned shall, on the basis of nexus certificate from an Independent Chartered Engineer (CEC) submitted by the applicant in Appendix 32A, issue EPCG authorisation and thereafter forward a copy of the EPCG authorisation to the concerned Jurisdictional Central Excise Authority.*

2. Paragraph 5.3.2 amended vide PN-22 dated 17-7-2007 stands replaced by the following :

5.3.2 *Authorisation holder shall produce to the concerned RA a certificate from the Jurisdictional Central Excise Authority, confirming installation of Capital goods at factory premises of authorization holder or his supporting manufacturer(s)/ vendor(s) within six months from date of completion of import. In the case of import of spares, the installation certificate shall be submitted by the Authorisation holder within a period of three years from the date of import. However, in case of units not registered with Central Excise Authorities, the Authorisation holder shall produce to the concerned RA, a certificate from an independent Chartered Engineer confirming the said installation of Capital goods/spares.*

2. Paragraph 5.8 related to "Fulfillment of Export Obligation" stands amended as follows :

5.8 *The Authorisation holder under the EPCG scheme shall fulfill the export obligation over the specified period in the following proportions :*

<i>Period from the date of issue obligation to of Authorisation</i>	<i>Minimum export be fulfilled</i>
<i>Block of 1st to 6th year</i>	<i>50%</i>
<i>Block of 7th and 8th year</i>	<i>50%</i>

3. Paragraph 5.8.1 stands amended as follows :-

5.8.1 *In respect of Authorisations, on which the value of duty saved is Rs.100 crore or more, the export obligation shall be fulfilled over a period of 12 years in the following proportion :-*

<i>Period from the date of issue obligation to of Authorisation</i>	<i>Minimum export be fulfilled</i>
<i>Block of 1st to 10th year</i>	<i>50%</i>
<i>Block of 11th and 12th year</i>	<i>50%</i>

4. Paragraph 5.8.2 stands amended as follows :-

5.8.2 *However, the export obligation of a particular block of year may be set off by the excess exports made in the preceding block of year. The Authorisation holder would intimate the regional authority on the fulfillment of the export obligation as well as average exports within three months of completion of the block, by secured electronic filing using digital signatures.*

5. Paragraph 5.8.3 stands amended as follows :-

5.8.3 *Where export obligation of any particular block of years is not fulfilled in terms of the above proportions, except in such cases where the export obligation prescribed for a particular block of year is extended by the competent authority, such Authorisation holder shall, within 3 months from the expiry of the block of years, pay duties of customs (alongwith applicable interest as notified by DoR) of an amount equal to that proportion of the duty leviable on the goods which bears the same proportion as the unfulfilled portion of the export obligation bears to the total export obligation.*

Sd/-

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/94/180/Pol.Form.-EPCG/HBP/AM08/PC I)

Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi

Public Notice No. 55 (RE-2007)/2004-2009

Dated 1st October, 2007

In exercise of powers conferred under paragraph 2.4 of the Foreign Trade Policy 2004-2009, the Director General of Foreign Trade hereby makes the following amendments in Handbook of Procedures, Vol-I :

1. 1. Following shall be added at the end of Para 2.43.2 :

“Renowned Shooters” for 3 consecutive years are allowed to sell their imported weapons after 3 years from date of import of the respective weapon. Other “Renowned Shooters” are allowed to sell their weapons after 5 years from date of import. The sale shall be subject to approval from DGFT.”

Sd/-

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/93/180/M-46/AM05/PC-IB)

Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi

Public Notice No. 56 (RE-2007)/2004-2009

Dated 1st October, 2007

In exercise of powers conferred under Paragraph 2.4 of the Foreign Trade Policy 2004-2009, the Director General of Foreign Trade hereby makes the following amendments in Handbook of Procedures, v1 :

1. Paragraph 4.46 related to "Time period" for filing DEPB application stands amended as follows :

4.46 *Application for obtaining credit shall be filed within a period of twelve months from the date of exports or **the date of up linking of EDI shipping bill details in the DGFT website** or within six months from the date of realisation or within three months from the date of printing/release of shipping bill, whichever is later, in respect of shipments for which claim has been filed.*

2. Last sentence of paragraph 4.7.5 amended vide PN 37 dated 23.8.07 stands amended as follows :

"However, NC should ensure that such adhoc norm(s), if not notified already, are notified within six months of the ratification of such adhoc norm(s)."

Sd/-

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/94/180/PN/AM08/PC-I)

**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Notification No. 31 (RE-2007)/2004-2009

Dated 4th October, 2007

S.O.(E) In exercise of powers conferred by Section 5 of the Foreign Trade (Development & Regulation) Act, 1992 read with paragraph 1.3 of the Foreign Trade Policy (FTP), 2004-2009, as amended, the Central Government hereby makes the following amendments in FTP, 2004-2009 (Updated as on 19.4.2007).

1 Para 6.14 (b) (iv) shall be amended to read as under :

“(iv) EOU/EHTP/STP/BTP units may subcontract part of production process abroad and send Intermediate products abroad as mentioned in LOP. No permission would be required when goods are sought to be exported from subcontractor premises abroad. When goods are sought to be brought back, prior intimation to concerned Development Commissioner and Customs authorities shall be given.”

Sd/-

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/92/180/143/AM08/PC-II)

**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Policy Circular No. 12 (RE-2007)/2004-2009

Dated 1st October, 2007

Clarification on the facility of Export Promotion Schemes administered by DGFT

As per paragraph 2.40 of FTP related to “Denomination of Export Contracts”, contracts for which payments are received through the Asian Clearing Union [ACU] shall be denominated in ACU Dollar. A doubt has been raised by the Trade and Industry as to whether the benefit of Export Promotion Schemes, including incentive schemes, are available to exporters realizing free foreign exchange in ACU\$.

2. It is clarified that since ACU\$ is equivalent to freely convertible currency as per RBI guidelines, benefits of Export Promotion schemes including the Incentive Schemes, being administered by DGFT, shall be available to the exporters for realisation in ACU\$.

3. This issues with the approval of Competent Authority.

Sd/-

(TAPAN MAZUMDER)

Joint Director General of Foreign Trade

(File No. 01/94/180/PC-Chd.& Baddi/AM 08/PC I)

**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Policy Circular No. 13 (RE-2007)/2004-2009

Dated 1st October, 2007

Clarification on the availability of benefit of DFIA scheme for physical exports to RPA countries

Trade and Industry have represented that exports to Rupee Payment Area (RPA) countries are entitled for Advance authorisation scheme in terms of paragraph 4.1.6 of FTP. Since reference to this paragraph has not been specifically mentioned in the said paragraph, a doubt has been raised by Trade and Industry as to whether DFIA scheme benefit is available to exports made to RPA countries.

It is clarified here that the benefit of DFIA scheme is available for exports made to RPA countries as well, subject to achievement of value addition, either prescribed in DFIA scheme or as specified in Appendix 11 of HBP v1 or value addition prescribed for specific product (s) under Advance Authorisation scheme, whichever is higher.

3. This issues with the approval of Competent Authority.

Sd/-

(TAPAN MAZUMDER)

Joint Director General of Foreign Trade

(File No. 01/94/180/PC-Chd.& Baddi/AM 08/PC I)

**Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Notification No. 103/2007-Customs

Dated 14th September, 2007

G.S.R. (E). - Whereas in the matter of import of ductile iron pipes (hereinafter referred to as the subject goods), falling under tariff items 7303 00 30 and 7303 00 90 of the First Schedule to the Customs Tariff Act, 1975 (51 of 1975), originating in, or exported from, People's Republic of China (hereinafter referred to as the subject country), the designated authority in its final findings vide Notification No. 14/14/2005-DGAD, dated the 23rd August, 2007, published in the Gazette of India, Extraordinary, Part I, Section 1, dated the 23rd August, 2007, has come to the conclusion that -

- (a) the subject goods have been exported to India from the subject country below its normal value;
- (b) the domestic industry has suffered material injury;
- (c) the injury has been caused by the dumped imports from the subject country.

and has recommended imposition of definitive anti-dumping duty on all imports of the subject goods, originating in, or exported from, the subject country;

Now, therefore, in exercise of the powers conferred by Section (1) of Section 9A of the said Customs Tariff Act, read with Sub-Section (5) of the said Section 9A and rules 18 and 20 of the Customs Tariff (Identification, Assessment and Collection of Anti-dumping Duty on Dumped Articles and for Determination of Injury) Rules, 1995, the Central Government, on the basis of the aforesaid final findings of the designated authority, hereby imposes on the goods, the description of which is specified in column (3) of the Table below, falling against tariff items of the First Schedule to the said Customs Tariff Act as specified in the corresponding entry in column (2), originating in the countries as specified in the corresponding entry in column (4) and produced by the producers as specified in the corresponding entry in column (6), when exported from the countries as specified in the corresponding entry in column (5), by the exporters as specified in the corresponding entry in column (7), and imported into India, an anti-dumping duty at a rate which is equal to the amount specified in the corresponding entry in column (8), in the currency as specified in the corresponding entry in column (10) and per unit of measurement as specified in the corresponding entry in column (9) of the said Table :

Duty Table

<i>Sl. No.</i>	<i>Tariff item</i>	<i>Description of goods</i>	<i>Country of origin</i>	<i>Country of export</i>	<i>Producer</i>	<i>Exporter</i>	<i>Amount</i>	<i>Unit of Measurement</i>	<i>Currency</i>
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
1.	73030030 and 73030090	D I Pipes	People's Republic of China	People's Republic of China	M/s. Xinxing Ductile Iron Pipes Co. Ltd.	Any	127.40	MT	US\$
2.	-do-	-do-	People's Republic of China	People's Republic of China	Any other than above	Any	139.79	MT	US\$

<i>Sl. No.</i>	<i>Tariff item</i>	<i>Description of goods</i>	<i>Country of origin</i>	<i>Country of export</i>	<i>Producer</i>	<i>Exporter</i>	<i>Amount</i>	<i>Unit of Measurement</i>	<i>Currency</i>
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
3.	-do-	-do-	People's Republic of China	Any other than subject country	Any	Any	139.79	MT	US\$
4.	-do-	-do-	Any other than subject country	People's Republic of China	Any	Any	139.79	MT	US\$

2. The anti-dumping duty imposed under this Notification shall be effective from the date of publication of this notification in the Official Gazette and shall be paid in Indian currency.

Explanation. - For the purposes of this Notification, "rate of exchange" applicable for the purposes of calculation of anti-dumping duty shall be the rate which is specified in the notification of the Government of India in the Ministry of Finance (Department of Revenue), issued from time to time, in exercise of the powers conferred by sub-clause (i) of clause (a) of Sub-Section (3) of Section 14 of the Customs Act, 1962 (52 of 1962) and the relevant date for the determination of the rate of exchange shall be the date of presentation of the bill of entry under Section 46 of the said Customs Act.

Sd/-

(G. G. PAI)

Under Secretary to the Government of India

[F.No.354/3/2007-TRU]

**Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Notification No. 95/2007-Customs (N.T.)

Dated 13th September, 2007

G.S.R. (E) – In exercise of the powers conferred by Section 156 read with Section 14 of the Customs Act, 1962(52 of 1962) the Central Government hereby makes the following rules, namely, -

1. Short title, commencement and application.–

- (1) These rules may be called the Customs Valuation (Determination of Value of Export Goods) Rules, 2007.
- (2) They shall come into force on the 10th day of October, 2007.
- (3) They shall apply to the export goods.

2. Definitions. -

- (1) In these rules, unless the context otherwise requires, -
 - (a) "goods of like kind and quality" means export goods which are identical or similar in physical characteristics, quality and reputation as the goods being valued, and perform the same functions or are commercially interchangeable with the goods being valued, produced by the same person or a different person; and
 - (b) "transaction value" means the value of export goods within the meaning of sub-section (1) of section 14 of the Customs Act, 1962 (52 of 1962).

(2)	For the purposes of these rules, persons shall be deemed to be "related" only if -
	(i) they are officers or directors of one another's businesses;
	(ii) they are legally recognised partners in business;
	(iii) they are employer and employee;
	(iv) any person directly or indirectly owns, controls or holds five per cent or more of the outstanding voting stock or shares of both of them;
	(v) one of them directly or indirectly controls the other;
	(vi) both of them are directly or indirectly controlled by a third person;
	(vii) together they directly or indirectly control a third person; or
	(viii) they are members of the same family.
	<i>Explanation I.</i> - The term "person" also includes legal persons.
	<i>Explanation II.</i> - Persons who are associated in the business of one another in that one is the sole agent or sole distributor or sole concessionaire, howsoever described, of the other shall be deemed to be related for the purpose of these rules, if they fall within the criteria of this sub-rule.

3. Determination of the method of valuation. –

- (1) Subject to rule 8, the value of export goods shall be the transaction value.
- (2) The transaction value shall be accepted even where the buyer and seller are related, provided that the relationship has not influenced the price.
- (3) If the value cannot be determined under the provisions of sub-rule (1) and sub-rule (2), the value shall be determined by proceeding sequentially through rules 4 to 6.

4. Determination of export value by comparison. –

- (1) The value of the export goods shall be based on the transaction value of goods of like kind and quality exported at or about the same time to other buyers in the same destination country of importation or in its absence another destination country of importation adjusted in accordance with the provisions of sub-rule (2).
- (2) In determining the value of export goods under sub-rule (1), the proper officer shall make such adjustments as appear to him reasonable, taking into consideration the relevant factors, including -
 - (i) difference in the dates of exportation,
 - (ii) difference in commercial levels and quantity levels,
 - (iii) difference in composition, quality and design between the goods to be assessed and the goods with which they are being compared,
 - (iv) difference in domestic freight and insurance charges depending on the place of exportation.

5. Computed value method. – If the value cannot be determined under rule 4, it shall be based on a computed value, which shall include the following :-

- (a) cost of production, manufacture or processing of export goods;
- (b) charges, if any, for the design or brand;
- (c) an amount towards profit.

6. Residual method. –

- (1) Subject to the provisions of rule 3, where the value of the export goods cannot be determined under the provisions of rules 4 and 5, the value shall be determined using reasonable means consistent with the principles and general provisions of these rules provided that local market price of the export goods may not be the only basis for determining the value of export goods.

7. Declaration by the exporter. – The exporter shall furnish a declaration relating to the value of export goods in the manner specified in this behalf.

8. Rejection of declared value. –

- (1) When the proper officer has reason to doubt the truth or accuracy of the value declared in relation to any export goods, he may ask the exporter of such goods to furnish further information including documents or other evidence and if, after receiving such further information, or in the absence of a response of such exporter, the proper officer still has reasonable doubt about the truth or accuracy of the value so declared, the transaction value shall be deemed to have not been determined in accordance with sub-rule (1) of rule 3.
- (2) At the request of an exporter, the proper officer shall intimate the exporter in writing the ground for doubting the truth or accuracy of the value declared in relation to the export goods by such exporter and provide a reasonable opportunity of being heard, before taking a final decision under sub-rule (1).

Explanation. –

(1) For the removal of doubts, it is hereby declared that -

- (i) This rule by itself does not provide a method for determination of value, it provides a mechanism and procedure for rejection of declared value in cases where there is reasonable doubt that the declared value does not represent the transaction value; where the declared value is rejected, the value shall be determined by proceeding sequentially in accordance with rules 4 to 6.
- (ii) The declared value shall be accepted where the proper officer is satisfied about the truth or accuracy of the declared value after the said enquiry in consultation with the exporter.
- (iii) The proper officer shall have the powers to raise doubts on the declared value based on certain reasons which may include –
 - (a) the significant variation in value at which goods of like kind and quality exported at or about the same time in comparable quantities in a comparable commercial transaction were assessed.
 - (b) the significantly higher value compared to the market value of goods of like kind and quality at the time of export.
 - (c) the misdeclaration of goods in parameters such as description, quality, quantity, year of manufacture or production.

Sd/-
(ASEEM KUMAR)

Under Secretary to the Government of India

[F. No. 467/35/2007-Cus.V]

Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi

Notification No. 102/2007-Customs (N.T.)

Dated 5th October, 2007

G.S.R. (E). In exercise of the powers conferred by Sub-Section (1B) of Section 129A of the Customs Act, 1962 (52 of 1962), the Board hereby makes the following further amendments in the Notification of Government of India, Ministry of Finance, Department of Revenue, No. 39/2005-Customs (N.T.), dated the 13th May, 2005 namely :-

In the said Notification, in the Table for the serial numbers 26 and 33 and the entries relating thereto, the following shall be substituted, namely :-

“26	Chief Commissioner of Customs, Mumbai –II Chief Commissioner of Customs, Mumbai –I	Customs (Import) Nhava Sheva, Customs (Export) Nhava Sheva
33	Chief Commissioner of Customs, Mumbai –III Chief Commissioner of Customs, Mumbai –II	Air Cargo (Import) Mumbai, Air Cargo (Export) Mumbai, Customs (Airport) Mumbai, Customs (Preventive) Mumbai, Customs, Pune”

Sd/-
(LIMATULA YADEN)
Deputy Secretary to the Government of India

[F. No. 390/Misc/316/2007-JC]

Note : The principal Notification No. 39/2005-Customs (N.T.) dated the 13th May, 2005 was published vide number G.S.R 307(E), dated the 13th May, 2005 and was amended by following numbers :-

- (i) Notification No. 46/2005-Customs (N.T.) dated the 8th June, 2005 vide number G.S.R. 382(E), dated the 8th June, 2005.
- (ii) Notification No. 44/2006-Customs (N.T.), dated the 7th April, 2006 vide number G.S.R. 210(E), dated the 7th April, 2006.
- (iii) Notification No. 10/2007-Customs (N.T.), dated the 9th February, 2007 vide number G.S.R. 75(E), dated the 9th February, 2007.
- (iv) Notification No. 98/2007-Customs (N.T.), dated the 24th September, 2007 vide number G.S.R. 621(E), dated the 24th September, 2007.

Member-exporters can avail the Notification No. 39/2005-Customs (N.T.) dated the 13th May, 2005; Notification No. 46/2005-Customs (N.T.) dated the 8th June, 2005; Notification No. 44/2006-Customs (N.T.) dated the 7th April, 2006; Notification No. 10/2007-Customs (N.T.) dated the 9th February, 2007; and Notification No. 98/2007-Customs (N.T.) dated the 24th September, 2007 from the following link :

<http://www.cbec.gov.in/customs/cs-act/notifications/notfns-2k5/csnt39-2k5.htm>
<http://www.cbec.gov.in/customs/cs-act/notifications/notfns-2k5/csnt46-2k5.htm>
<http://www.cbec.gov.in/customs/cs-act/notifications/notfns-2k6/csnt44-2k6.htm>
<http://www.cbec.gov.in/customs/cs-act/notifications/notfns-2k7/csnt10-2k7.htm>
<http://www.cbec.gov.in/customs/cs-act/notifications/notfns-2k7/csnt98-2k7.htm>

**Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Notification No. 41/2007-Service Tax

Dated 6th October, 2007

G.S.R.(E).- In exercise of the powers conferred by Sub-Section (1) of Section 93 of the Finance Act, 1994 (32 of 1994) and in supersession of the Notification of the Government of India in the Ministry of Finance (Department of Revenue) No. 40/2007-Service Tax, dated the 17th September, 2007 which was published in the Gazette of India, Extraordinary, vide number G.S.R. 601(E) dated the 17th September, 2007, except as respects things done or omitted to be done before such supersession, the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby exempts the taxable services specified in column (3) of the Schedule (hereinafter referred to as specified services) received by an exporter and used for export of goods (hereinafter referred to as said goods), from the whole of the service tax leviable thereon under Section 66 and Section 66A of the said Finance Act, subject to the conditions specified in the corresponding entry in column (4) of the Schedule :

Provided that –

- (a) the exemption shall be claimed by the exporter of the goods for the specified services received and used by the exporter for export of the said goods;
 - (b) the exemption claimed by the exporter shall be provided by way of refund of service tax paid on the specified services used for export of the said goods;
 - (c) the exporter claiming the exemption has actually paid the service tax on the specified services;
 - (d) no CENVAT credit of service tax paid on the specified services used for export of said goods has been taken under the CENVAT Credit Rules, 2004;
 - (e) the said goods have been exported without availing drawback of service tax paid on the specified services under the Customs, Central Excise Duties and Service Tax Drawback Rules, 1995;
 - (f) exemption or refund of service tax paid on the specified services used for export of said goods shall not be claimed except under this Notification.
2. The exemption contained in this Notification shall be given effect to in the following manner, namely :-
- (a) the person liable to pay service tax under Sub-Section (1) or Sub-Section (2) of Section 68 of the said Finance Act shall pay service tax as applicable on the specified services provided to the exporter and used for export of the said goods, and such person shall not be eligible to claim exemption for the specified services :

Provided that where the exporter of the said goods and the person liable to pay service tax under Sub-Section (2) of Section 68 for the said services are the same person, then in such cases exemption for the specified services shall be claimed by that person;

(b) the exporter shall claim the exemption by filing a claim for refund of service tax paid on specified services :

Provided that –

- (i) the manufacturer-exporter of the said goods shall file the claim for refund to the Assistant Commissioner of Central Excise or the Deputy Commissioner of Central Excise, as the case may be, having jurisdiction over the factory of manufacture or warehouse, and
 - (ii) the exporter, other than a manufacturer-exporter, shall file the claim for refund to the Assistant Commissioner of Central Excise or the Deputy Commissioner of Central Excise, as the case may be, having jurisdiction over the registered office or the head office, as the case may be, of such exporter;
- (c) the exporter who is not registered as an assessee under the Central Excise Act, 1944 (1 of 1944) or the rules made thereunder, or the said Finance Act or the rules made thereunder, shall, prior to filing a claim for refund of service tax under this Notification, file a declaration in the Form annexed hereto with the respective jurisdictional Assistant Commissioner of Central Excise or the Deputy Commissioner of Central Excise, as the case may be;
- (d) the jurisdictional Assistant Commissioner of Central Excise or the Deputy Commissioner of Central Excise, as the case may be, shall, after due verification, allot a service tax code (STC) number to the exporter within seven days from the date of receipt of the said Form;
- (e) the claim for refund shall be filed on a quarterly basis, within sixty days from the end of the relevant quarter during which the said goods have been exported :

Provided that the said goods shall be deemed to have been exported on the date on which the proper officer of Customs makes an order permitting clearance and loading of the said goods for exportation under Section 51 of the Customs Act, 1962 (52 of 1962);

- (f) the refund claim shall be accompanied by documents evidencing,-
- (i) export of the said goods;
 - (ii) payment of service tax on the specified services for which claim for refund of service tax paid is filed;
 - (iii) wherever applicable, a copy of the written agreement entered into by the exporter with the buyer of the said goods, as the case may be;
- (g) the Assistant Commissioner of Central Excise or the Deputy Commissioner of Central Excise, as the case may be, shall, after satisfying himself that the said services have been actually used for export of said goods, refund the service tax paid on the specified services used for export of said goods;
- (h) where any refund of service tax paid on specified services used for export of said goods has been paid to an exporter but the sale proceeds in respect of the said goods have not been realised by or on behalf of the exporter in India within the period allowed under the Foreign Exchange Management Act, 1999 (42 of 1999), including any extension of such period, such service tax refunded shall be recoverable under the provisions of the said Finance Act and the rules made thereunder, as if it is a recovery of service tax erroneously refunded.

Schedule

<i>Sr. No.</i>	<i>Taxable Services Classification under Act, 1994</i>	<i>Description</i>	<i>Conditions</i>
<i>(1)</i>	<i>(2)</i>	<i>(3)</i>	<i>(4)</i>
1.	Section 65(105)(d)	Services provided to an exporter by an insurer, including a re-insurer carrying on general insurance business in relation to insurance of said goods	(i) document issued by the insurer, including re-insurer, for payment of insurance premium shall be specific to export goods and shall be in the name of the exporter.
2.	Section 65(105)(zn)	Services provided for export of said goods	-
3.	Section 65(105)(zzh)	Services provided by a technical testing and analysis agency in relation to technical testing and analysis of said goods where such technical testing and analysis is required to be undertaken as per the written agreement between the exporter and the buyer of the said goods	(i) the exporter furnishes a copy of the written agreement entered into with the buyer of the said goods requiring testing and analysis of the said goods; and (ii) the invoice issued by the service provider shall be specific to export goods and shall be in the name of the exporter.
4.	Section 65(105)(zzi)	Services provided by an inspection and certification agency in relation to inspection and certification of export goods where such technical inspection and certification is required to be undertaken as per written agreement between the exporter and the buyer of the export goods	(i) the exporter furnishes a copy of the written agreement entered into with the buyer of the said goods requiring inspection and certification of the said goods; and (ii) the invoice issued by the service provider shall be specific to export goods and shall be in the name of the exporter.
5.	Section 65(105)(zli)	Services provided for export of said goods	-
6.	Section 65(105)(zlp)	Services provided for transport of said goods from the inland container depot to the port of export	-
7.	Section 65(105)(zlp)	Services provided for transport of said goods from the inland container depot to the port of export	-

Form

1. Name of the exporter : _____
2. Address of the registered office or head office of the exporter : _____

3. Permanent Account Number (PAN) of the exporter : _____
4. Import Export Code (IEC) of the exporter : _____
5. Details of Bank Account of the exporter :
 - (a) Name of the Bank : _____
 - (b) Name of the Branch : _____
 - (c) Account Number : _____
6. (a) Constitution of exporter
 [Proprietorship/Partnership/Registered Private Limited Company/Registered Public Limited Company/Others (specify)] : _____
- (b) Name, address and telephone number of proprietor/partner/director : _____
7. Description of export goods :

<i>Sl. No.</i>	<i>Description of goods</i>	<i>Classification in case of excisable goods</i>
<i>(1)</i>	<i>(2)</i>	<i>(3)</i>

8. Description of taxable services received by the exporter for use in export goods :

<i>Sl. No.</i>	<i>Description of taxable service</i>	<i>Classification under the Finance Act, 1994</i>
<i>(1)</i>	<i>(2)</i>	<i>(3)</i>

9. Name, designation and address of the authorized signatory/signatories : _____

10. I/we hereby declare that -

- (i) the information given in this application form is true, correct and complete in every respect and that I am authorized to sign on behalf of the exporter;
- (ii) no CENVAT credit of service tax paid on the specified services used for export of said goods shall be taken under the CENVAT Credit Rules, 2004;
- (iii) the said goods shall be exported without availing drawback of service tax paid on the specified services under the Customs, Central Excise Duties and Service Tax Drawback Rules, 1995;
- (iv) I/We shall maintain records pertaining to export goods and the taxable services used for export of the said goods and shall make available, at the declared premises, at all reasonable time, such records for inspection and examination by the Central Excise Officer authorised in writing by the jurisdictional Assistant Commissioner of Central Excise or the Deputy Commissioner of Central Excise, as the case may be.

(Signature of the applicant/authorized person with stamp)

Date :

Place :

Sd/-

(G. G. PAI)

Under Secretary to the Government of India

(F. No. 341/15/2007-TRU]



Reserve Bank of India
Foreign Exchange Department
Central Office, Mumbai 400 001

RBI/2007-2008/146

A. P. (DIR Series) Circular No. 09

Dated 26th September, 2007

**Liberalised Remittance Scheme for Resident Individuals - Enhancement
of limit from USD 100,000 to USD 200,000**

Attention of Authorised Dealer Category - I (AD Category - I) banks is invited to A. P. (DIR Series) Circular No. 51 dated May 8, 2007 on the Liberalised Remittance Scheme for Resident Individuals (the Scheme).

2. With a view to further liberalize the Scheme it has been decided, in consultation with the Government of India, to enhance the existing limit of USD 100,000 per financial year to USD 200,000 per financial year (April - March) with immediate effect. Accordingly, AD Category – I banks may now allow remittance up to USD 200,000, per financial year, under the Scheme, for any permitted current or capital account transaction or a combination of both.

3. All other terms and conditions mentioned in A. P. (DIR Series) Circular No. 64 dated February 4, 2004, A. P. (DIR Series) Circular No. 24 dated December 20, 2006 and A. P. (DIR Series) Circular No. 51 dated May 8, 2007 shall remain unchanged.

4. Necessary amendments to Foreign Exchange Management (Permissible Capital Account Transactions) Regulations, 2000 (Notification No. FEMA 1/2000-RB dated 3rd May 2000) are being notified separately.

5. AD - Category I banks may bring the contents of this Circular to the notice of their constituents and customers concerned.

6. The directions contained in this Circular have been issued under Section 10 (4) and 11 (1) of the Foreign Exchange Management Act, 1999 (42 of 1999) and is without prejudice to permissions/approvals, if any, required under any other law.

Sd/-
(SALIM GANGADHARAN)
Chief General Manager

Reserve Bank of India
Foreign Exchange Department
Central Office, Mumbai 400 001

RBI/2007-2008/147

A. P. (DIR Series) Circular No. 10

Dated 26th September, 2007

Prepayment of External Commercial Borrowings

Attention of Authorised Dealers Category - I (AD Category – I) banks is invited to the A.P. (DIR Series) Circular No.44 dated April 30, 2007 relating to prepayment of External Commercial Borrowings (ECB).

2. With a view to providing greater flexibility to the corporates in managing their liquidity and interest costs dynamically, the existing limit for prepayment of ECB has been enhanced from USD 400 million to USD 500 million. Accordingly, AD Category - I banks may allow prepayment of ECB up to USD 500 million without prior approval of the Reserve Bank subject to compliance with the minimum average maturity period as applicable to the loan.

3. The above changes shall come into force with immediate effect and is subject to review.

4. AD Category - I banks may bring the contents of this Circular to the notice of their constituents and customers concerned.

5. The direction contained in this Circular has been issued under Sections 10(4) and 11(1) of the Foreign Exchange Management Act, 1999 (42 of 1999) and is without prejudice to permissions/approvals, if any, required under any other law.

Sd/-
(SALIM GANGADHARAN)
Chief General Manager

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh

Open Market Rates of Re-rollables (September 29, 2007)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots		Blooms		Rej. Wheel (Big)	
Arc/Ind. Furnaces		Above 251 mm Bloom (HC)	29,900/-	Rej. Wheel (Small)	22,700/-
round quality (21x25)	25,800/-	Above 251 mm Bloom (MS)	29,850/-	Cut Tyre (Big)	23,800/-
structural quality (28x30)	25,750/-	Bloom 160x250 mm (DSP)	30,200/-	Cut Tyre (Small)	23,500/-
Low carbon (12x16)	26,400/-	130/135/140 mm (Tisco) MS	–	Melting Scrap (F.O.R.)	
Semi-low carbon (16x20)	25,800/-	150x150 mm Concast (DSP)	30,900/-	Rolling Mill end (Fresh)	20,700/-
5x6 girder quality (28x30)	25,850/-	150x150 mm MS (SAIL)	30,900/-	Good Godown	19,300/-
Runners/Risers	24,100/-	Bloom Cut into pcs. (MS)	30,200/-	Godown Scrap	19,000/-
Bones/Clean	21,600/-	Bloom Cut into pcs. (Medium)	27,500/-	Turning	19,000/-
		Bloom Cut into (Patra Pass)	27,600/-	Tin Tapper	17,500/-
				Sponge Iron	18,000/-
Billets & Squares		Slabs		Pig Iron (F.O.R.)	
50x50x63x63x65x65 mm MS	–	Durgapur Slabs 14"x3"	–	Foundry Grade	22,600/-
75x75x80x80x90x90 mm MS	26,400/-	Durgapur Slabs	26,000/-	Steel Grade	21,400/-
100x100 mm MS	26,700/-	Bokaro Slab Heavy	25,800/-	C.I. Turning	16,500/-
125x125 mm MS	–	Tata Concast Slab (Heavy)	26,000/-	Degi Scrap	20,100/-
100x100 mm Concast-Billets	27,300/-	Skelp Tisco	–	Deg Casting	27,500/-
100x100 Concast-SAIL DSP	27,400/-	Rails		Ingot Moulds (Old)	19,700/-
H.C. Billet SAIL 150x150 mm	–	Untested Rail - 75 lbs.	23,700/-	Ingot Moulds (New)	27,200/-
H.C. Billets-Tisco 75x75 mm	–	Untested Rail - 90 lbs.	23,700/-	Cut Ingot Moulds	20,000/-
		Untested Rail - 105 lbs.	23,700/-		

Open Market Rates of Finished Goods (September 29, 2007)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	2870/-	2760/-	2660/-	2710/-	2770/-	2860/-	2850/-	2790/-	
Medium-Semi	–	–	–	–	2770/-	2860/-	–	–	
Zindi Pass (Drawing)	–	–	–	2850/-	2850/-	2860/-	2850/-	2840/-	
Above rates of 6 mm rounds are of length up to 14' Above 18' = 2660/-									
Heavy Rounds	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm		
Mild	2810/-	2870/-	2970/-	3070/-	3170/-	3210/-	3220/-		
M. S. Squares	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	2890/-	2770/-	2650/-	2660/-	2700/-	2860/-	2860/-	2840/-	
M. S. Angles	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm
3 mm	2920/-	2870/-	2870/-	2870/-	2900/-	2920/-	–	–	–
5 mm	–	2850/-	2850/-	2840/-	2830/-	2840/-	2840/-	2900/-	2950/-
6 mm	–	2850/-	2850/-	2840/-	2830/-	2840/-	2840/-	2900/-	2950/-
M. S. Flats	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm	
3 mm	2690/-	2710/-	2720/-	2730/-	2760/-	2900/-	2900/-	2890/-	
5 mm	2700/-	2840/-	2840/-	2830/-	2820/-	2820/-	2820/-	2820/-	
6 mm	2700/-	2840/-	2840/-	2830/-	2820/-	2820/-	2820/-	2820/-	
8 mm	2700/-	2840/-	2840/-	2830/-	2820/-	2820/-	2820/-	2820/-	
10 mm	–	–	2840/-	2830/-	2820/-	2820/-	2820/-	2820/-	
12/25 mm	–	–	2840/-	2830/-	2820/-	2820/-	2820/-	2820/-	
18/19 Gauge	2910/-	2910/-	2910/-	2950/-	2950/-	2950/-	2930/-	2930/-	

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), September 29, 2007]



**No. 45/17/2000-FT (LAC)
Government of India
Ministry of Commerce & Industry
Department of Commerce
FT (LAC) Division**

Dated 9th October, 2007

Preferential Trade Agreement between India and Chile

As you are aware, India-Chile PTA, signed on March 8, 2006 has been implemented with the signing of PTA by Chilean President on August 16, 2007 and issue of Custom Notifications in India on August 17 and September 11, 2007. Under the PTA, Chile has offered tariff concessions on 296 tariff lines of India at 8-digit HS level. The Chilean Offer List is available on Department's Website : www.commerce.nic.in .

2. The main chapters of HS at 2-digit level, which have significant export value or number of tariff lines, pertaining to your Council/Organization are enlisted in the *Annex*.

3. You are requested to give wide publicity about the tariff concessions on Indian products under the PTA to your member-exporters. You are also requested to draw an appropriate export strategy so that maximum advantage of the PTA can be taken by Indian exporters. The proposed strategy prepared in consultation with your members may please be made available by 5th November, 2007.

Sd/-
(KHALID BIN JAMAL)
Deputy Secretary

Annex

(Export in million US\$)

Chile's Offer List to India (India-Chile PTA)					
Chapter	Description	No. of Tariff Lines	Export Value 2005-06	Export Value 2006-07 (Apr.-Dec.)	Major EPCs Concerned
84	Nuclear Reactors, Boilers, Machinery and Mechanical Appliances : Parts thereof	10	8.73	9.7	EEPC
85	Electrical Machinery and Equipment and Parts thereof : Sound Recorders and Reproducers, Television Image and Sound Recorders and Reproducers and Parts	10	9.00	7.2	EEPC

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