

Overseas Market Information



Market Study on Consultancy including Project Exports

(Part - 1)

(Continued from previous issue)

Global import of Project Export from World to North America, UK, Germany, and Italy

Data obtained from UN Comtrade shows that the above countries are importing project export from world. But they are not importing from India (as per the official website of Project Export Promotion Council of India). Indian project exporters have immense scope in the above region.

Note : Data related to Turnkey modules, Consultancy Services are not available. Data related to Civil Construction and Capital Goods are furnished in (Annexure II)

The Civil construction includes :

- Prefabricated structural components for building/civil engineering, of ceme... (HS 2002 - 681091)
- Railway or tramway track construction material of iron or steel (HS 2002 - 7302)
- Railway/tramway track construction mat. of iron/steel... : check-rails & rack...
- Machining centres, unit construction machines (single station) (HS 2002 - 8457)
- Unit construction machines (single station) for working metal (HS 2002 - 845720)
- Construction sets & constructional toys other than reduced-size model assem... (HS 2002 - 950330)

The Capital goods include :

- Railway or tramway goods, vans and wagons, not self-propelled (HS 2002 - 8606)
- Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... (HS 2002 - 8901)

Globalization raises new issues that affect how companies operate. For example :

- Limited income and distribution constraints in some emerging-market countries may require non-traditional solutions.
- Country-specific concerns about the environment and health limit operational options, ranging from the use of genetically modified grain in food processing to how packaging must be recycled.
- Different (and sometimes opaque) accounting standards can cast doubt on the viability of customers and suppliers in foreign lands.
- Intellectual property protection varies widely, especially between developed and developing countries, undermining investments in brand and technology.
- No rules yet exist to govern the 'virtual companies' being formed by new cross-border alliances and relationships.

Constraints faced by Project Exporters

- Scope to secure large volume turnkey contracts in regions such as North America and European Union, necessitate bids being accompanied by packages comprising low cost credits and extended credit terms. This is possible only with Government support and through strengthening of institutions purveying export credit.
- Although, Indian Project Exporters are technically competent and have demonstrated capabilities, the brand image of India, as a significant project exporter, is yet to be well established.
- A multi-pronged coordinated approach involving appropriate institutional support and focusing on specific projects/markets, has yet to be developed. Consortia approach should be given an impetus by both Government and industry.



- There is a need for Indian consultants to have enhanced presence in thrust markets at early stages of the planning process. Higher success rate in securing consultancy contracts would have a multiplier effect for securing downstream turnkey and construction contracts as well as supply contracts.
- The financial packages available from the Indian financial system are at times considered not to be competitive enough. Exim Bank of India has also compiled data, where Indian companies were unable to pursue business opportunities due to lack of attractive financial packages. Stiff competition is offered by other countries, including China and Korea, who arrange financing at more competitive terms.
- ECGC charges of premium for counter guarantees and risk insurance, being higher than the competitors, affects adversely the cost competitiveness of Indian Project Exporters. An analysis of proposals of value more than Rs. 100 crores received during the last year, i.e., October 2001-September 2002 establishes that 38 such proposals of value amounting to Rs. 9000 crores covered only 17 countries and 14 exporters.
- ECGC is considered to have limited risk taking capability to support large value project exports, e.g. infrastructure projects overseas BOT, BOO projects and projects in marginal risk countries.
- The world market for power projects is dominated by few worldrenowned large integrated electrical engineering companies which acts as an entry barrier for Indian companies.
- In case of Turnkey contracts, specifications at times, stipulate the use of equipment of certain international specifications making it mandatory for the Indian exporter to source it through third country imports at a premium. These third country imports make the cost of Indian turnkey projects uncompetitive.
- Price competitiveness owing to cheaper technical manpower is continually eroding since Indian companies increasingly face competition from companies, for instance, from China in their segments.
- Time lags in receipt of information, uncertainties relating to the project parameters, recourse to imported raw materials, completion time, get built up in the form of cushions, rendering the total price for the contract uncompetitive.
- Inter American Development Bank (IADB) funds projects worth about US\$ 10 billion per annum in Latin and Central America. Indian companies cannot participate in these projects, as India is not a member of IADB.

Some Issues and Suggestions

- **Competitive Long Term Credit**
 - o Capacity building of institutions – Strengthening of Exim Bank
 - o GOI lines of credit leveraged with Exim Bank's own lines of credit
 - o Tied bilateral assistance
- **Enhance Competitive Skills**
 - o Presence in various markets
 - o Skill development in barter deals and counter trade practices
- **External Regulations**
 - o Use the various multilateral negotiations platform to address the regulatory issues
 - o South-south cooperation
- **Competitive Pricing**
 - o Facilitate information flow, reduce time lag and meet dead line
- **Fast Changing Technology**
 - o Forge global partnership
 - o Leverage on R&D capabilities
- **Image Building**
 - o Project India as a source of technological skills
 - o Leverage access to information through Indian missions abroad
 - o Structured marketing efforts

India – Fact Sheet

General Facts

Land area	: 3.29 million square kilometers
Capital	: New Delhi
Political system and Government	: India attained independence from British rule on 15 August, 1947. The 1950 Constitution provides for a parliamentary system of Government with a bicameral parliament and three independent branches : the executive, the legislature and the judiciary. The country has a federal structure with elected Governments in States. There are 28 states and 7 Union Territories (administered directly by the Central Government). There is healthy competition between all the states to attract Foreign Direct Investment (FDI) for speedy economic growth and employment generation.
Population	: 1,027 million (2001)
Population growth rate	: 1.93 percent (1991 – 2001)
Population density	: 324 persons per square kilometre
Life expectancy	: 60.4 years, male : 61.8 years, female : 59 years
Literacy rate	: 65.38 percent (Kerala has the highest literacy rate of 90.92 percent. As per 2001 census all states and Union Territories have achieved a male literacy rate of 60 percent and most of the states have attained a female literacy rate of over 50 percent).
Languages spoken	: India is a multilingual society with 18 principal languages recognised by the constitution. Hindi is the language of a large percentage of people (38 percent), while English is the preferred business language.
Major religions	: Majority are Hindus, though a significant number are Muslims, Christians, Sikhs, Buddhists, and others.
International airports	: Bangalore, Chennai, Hyderabad, Kochi, Kolkata, Mumbai, New Delhi, Thiruvananthapuram.
Major ports of entry	: Kandla, Mumbai, Mormugao, New Mangalore, Kochi, Tuticorin, Chennai, Vishakhapatnam, Paradip, Kolkata, and Haldia.
Climate	: Mainly tropical in southern India but temperatures in the north range from sub-zero degrees to 50 degrees Celsius. There are well defined seasons in the northern region : Winter (Dec – Feb), Spring (Mar – Apr), Summer (May – Jun), Monsoons (Jul – Sep) and Autumn (Oct – Nov).
Time zone	: GMT +5 ½ hours.
Currency unit	: Indian Rupee (INR), 100 paise = 1 INR. Coins in vogue 50 paise, INR 1 and 5. Currency notes INR 5, 10, 20, 50, 100, 500 and 1,000.

Economic Profile

GDP at current prices	:	US\$ 467 billion (2002-03) @ROE US\$ 1= Rs. 48
Average real GDP growth	:	4.3% (2002-03)
Inflation rate measured by CPI	:	4.0% (CPI.1W) – (2002-03)
Average savings rate	:	23% (2001-02)
Cumulative FDI approved	:	76.8 billion (1991-April 03)
Cumulative FDI inflow	:	US\$ 33.37 billion (1991-April 03)
Cumulative foreign institutional investments	:	US\$ 17.39 billion (June 03)
Foreign exchange reserves	:	US\$ 82 billion (June 03)
Exchange rate	:	US\$ (Approx) 46.50 (June 03..)
Foodgrains production	:	182.57 million tonnes (2002-03)
Buffer foodgrains stock	:	50 million tonnes
Merchandise Exports	:	US\$ 51.7 billion (2002-03)
Total imports	:	US\$ 59.39 billion (2002-03)
Balance of trade	:	US\$ (-)7.68 billion (2002-03)
Principal exports	:	Traditional exports include cotton yarn and textile, readymade garments, leather goods, gems and jewellery and agricultural and processed food products. However, chemicals pharmaceuticals, engineering goods, automotive.
Principal imports	:	Capital goods, crude oil, lubricants and other petroleum products, precious and semi-precious stones, chemicals, edible oils and fertilizers.

Annexure II

(Source : UNSD Comtrade Database)

Import to Germany : Civil Construction from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	Germany	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 53,673,000
2003	Import	Germany	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 58,071,000
2004	Import	Germany	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 41,103,000
2005	Import	Germany	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 38,934,000
2006	Import	Germany	World	Prefabricated structural components for building/ civil engineering, of ceme [HS 2002 Code 681091]	\$ 33,833,000
2002	Import	Germany	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 127,279,000



<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2003	Import	Germany	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 197,309,000
2004	Import	Germany	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 194,142,000
2005	Import	Germany	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 261,871,000
2006	Import	Germany	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 248,419,000
2002	Import	Germany	World	Railway/tramway track construction material of iron/steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 9,147,000
2003	Import	Germany	World	Railway/tramway track construction material of iron/steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 14,674,000
2004	Import	Germany	World	Railway/tramway track construction material of iron/steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 10,427,000
2005	Import	Germany	World	Railway/tramway track construction material of iron/steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 37,070,000
2006	Import	Germany	World	Railway/tramway track construction material of iron/steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 20,091,000
2002	Import	Germany	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 287,649,000
2003	Import	Germany	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 332,962,000
2004	Import	Germany	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 368,668,000
2005	Import	Germany	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 404,815,000
2006	Import	Germany	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 416,579,000
2002	Import	Germany	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 12,449,000
2003	Import	Germany	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 14,799,000
2004	Import	Germany	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 14,835,000
2005	Import	Germany	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 10,903,000
2006	Import	Germany	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 21,392,000
2002	Import	Germany	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 161,917,000
2003	Import	Germany	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 181,477,000



<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2004	Import	Germany	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 412,257,000
2005	Import	Germany	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 380,415,000
2006	Import	Germany	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 147,807,000
2002	Import	Germany	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 204,130,000
2003	Import	Germany	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 238,686,000
2004	Import	Germany	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 248,876,000
2005	Import	Germany	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 142,022,000
2006	Import	Germany	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 96,084,000
2002	Import	Germany	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 710,665,000
2003	Import	Germany	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 1,716,252,000
2004	Import	Germany	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 1,559,700,000
2005	Import	Germany	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 3,125,266,000
2006	Import	Germany	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 2,813,336,000

Import to USA : Civil Construction from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	USA	World	Prefabricated structural components for building/civil engineering, of ceme... [HS 2002 Code 681091]	\$ 82,434,436
2003	Import	USA	World	Prefabricated structural components for building/civil engineering, of ceme... [HS 2002 Code 681091]	\$ 78,023,376
2004	Import	USA	World	Prefabricated structural components for building/civil engineering, of ceme... [HS 2002 Code 681091]	\$ 62,910,000
2005	Import	USA	World	Prefabricated structural components for building/civil engineering, of ceme... [HS 2002 Code 681091]	\$ 85,052,509
2006	Import	USA	World	Prefabricated structural components for building/civil engineering, of ceme [HS 2002 Code 681091]	\$ 132,958,302
2002	Import	USA	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 182,723,723



<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2003	Import	USA	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 178,469,796
2004	Import	USA	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 237,191,545
2005	Import	USA	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 307,709,730
2006	Import	USA	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 407,113,928
2002	Import	USA	World	Railway/tramway track construction mat. of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 19,447,378
2003	Import	USA	World	Railway/tramway track construction mat. of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 21,651,461
2004	Import	USA	World	Railway/tramway track construction mat. of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 21,518,521
2005	Import	USA	World	Railway/tramway track construction mat. of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 31,442,715
2006	Import	USA	World	Railway/tramway track construction mat. of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 47,055,965
2002	Import	USA	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 710,411,648
2003	Import	USA	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 725,816,043
2004	Import	USA	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 878,182,782
2005	Import	USA	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 1,117,233,291
2006	Import	USA	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 1,173,908,242
2002	Import	USA	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 4,866,971
2003	Import	USA	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 3,759,609
2004	Import	USA	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 31,268,929
2005	Import	USA	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 23,150,995
2006	Import	USA	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 21,281,043
2002	Import	USA	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 378,129,252
2003	Import	USA	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 329,068,651



<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2004	Import	USA	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 347,061,083
2005	Import	USA	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 383,802,977
2006	Import	USA	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 347,393,632

Import to USA : Capital Goods from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	USA	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 21,147,009
2003	Import	USA	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 86,645,179
2004	Import	USA	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 178,993,925
2005	Import	USA	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 71,454,810
2006	Import	USA	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 5,713,766
2002	Import	USA	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 2,678,463
2003	Import	USA	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 5,260,249
2004	Import	USA	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 4,220,802
2005	Import	USA	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 6,926,469
2006	Import	USA	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar [HS 2002 Code 8901]	\$ 29,121,420

Import to UK : Civil Construction from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	UK	World	Prefabricated structural components for building/civil engineering, of ceme... [HS 2002 Code 681091]	\$ 6,936,728
2003	Import	UK	World	Prefabricated structural components for building/civil engineering, of ceme... [HS 2002 Code 681091]	\$ 18,404,614
2004	Import	UK	World	Prefabricated structural components for building/civil engineering, of ceme... [HS 2002 Code 681091]	\$ 28,685,495
2005	Import	UK	World	Prefabricated structural components for building/civil engineering, of ceme... [HS 2002 Code 681091]	\$ 35,856,056



<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2006	Import	UK	World	Prefabricated structural components for building/civil engineering, of ceme... [HS 2002 Code 681091]	\$ 41,736,563
2002	Import	UK	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 88,012,344
2003	Import	UK	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 104,297,881
2004	Import	UK	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 81,900,950
2005	Import	UK	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 88,447,084
2006	Import	UK	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 89,279,714
2002	Import	UK	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 20,328,736
2003	Import	UK	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 28,735,364
2004	Import	UK	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 16,774,112
2005	Import	UK	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 24,381,774
2006	Import	UK	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 32,415,639
2002	Import	UK	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 93,588,208
2003	Import	UK	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 164,330,442
2004	Import	UK	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 107,843,608
2005	Import	UK	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 136,580,102
2006	Import	UK	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 188,998,252
2002	Import	UK	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 9,605,402
2003	Import	UK	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 13,316,241
2004	Import	UK	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 5,135,073
2005	Import	UK	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 2,188,653



<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2006	Import	UK	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 7,544,284
2002	Import	UK	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 67,024,924
2003	Import	UK	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 80,136,227
2004	Import	UK	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 89,342,179
2005	Import	UK	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 101,075,157
2006	Import	UK	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 116,439,304

Import to UK : Capital Goods from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	UK	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 12,891,722
2003	Import	UK	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 37,839,291
2004	Import	UK	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 92,567,227
2005	Import	UK	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 11,330,669
2006	Import	UK	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 29,298,607
2002	Import	UK	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 19,903,488
2003	Import	UK	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 87,701,130
2004	Import	UK	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 31,372,555
2005	Import	UK	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 37,156,104
2006	Import	UK	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 56,940,189

Import to Italy : Civil Construction from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	Italy	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 13,086,756
2003	Import	Italy	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 11,107,872
2004	Import	Italy	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 15,517,926
2005	Import	Italy	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 9,369,904
2006	Import	Italy	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 11,416,674
2002	Import	Italy	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 33,530,684
2003	Import	Italy	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 30,696,145
2004	Import	Italy	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 36,981,031
2005	Import	Italy	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 45,852,531
2006	Import	Italy	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 62,286,819
2002	Import	Italy	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 3,936,085
2003	Import	Italy	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 10,384,495
2004	Import	Italy	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 6,326,996
2005	Import	Italy	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 9,590,453
2006	Import	Italy	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 16,782,906
2002	Import	Italy	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 264,037,936
2003	Import	Italy	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 204,535,500
2004	Import	Italy	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 219,346,448
2005	Import	Italy	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 256,537,913
2006	Import	Italy	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 278,246,112
2002	Import	Italy	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 6,540,978
2003	Import	Italy	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 5,722,927
2004	Import	Italy	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 5,666,157



<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2005	Import	Italy	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 5,414,200
2006	Import	Italy	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 9,159,601
2002	Import	Italy	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 31,510,500
2003	Import	Italy	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 41,635,307
2004	Import	Italy	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 39,053,023
2005	Import	Italy	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 34,671,165
2006	Import	Italy	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 37,433,670

Import to Italy : Capital Goods from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	Italy	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 1,172,595
2003	Import	Italy	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 25,635,531
2004	Import	Italy	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 1,470,948
2005	Import	Italy	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 740,320
2006	Import	Italy	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 15,230,046
2002	Import	Italy	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 415,560,800
2003	Import	Italy	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 1,088,418,669
2004	Import	Italy	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 757,233,514
2005	Import	Italy	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 411,858,392
2006	Import	Italy	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 758,978,497

Import to Canada : Civil Construction from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	Canada	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 3,447,626
2003	Import	Canada	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 2,872,275
2004	Import	Canada	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 3,762,701
2005	Import	Canada	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 5,557,345
2006	Import	Canada	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 7,150,692
2002	Import	Canada	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 66,717,813
2003	Import	Canada	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 81,185,548
2004	Import	Canada	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 127,338,120
2005	Import	Canada	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 154,842,293
2006	Import	Canada	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 186,677,056
2002	Import	Canada	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 4,154,524
2003	Import	Canada	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 3,922,582
2004	Import	Canada	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 5,756,194
2005	Import	Canada	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 8,454,366
2006	Import	Canada	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 12,741,440
2002	Import	Canada	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 109,150,745
2003	Import	Canada	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 153,452,745
2004	Import	Canada	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 141,155,012
2005	Import	Canada	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 154,989,243
2006	Import	Canada	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 171,022,562



<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	Canada	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 389,537
2003	Import	Canada	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 2,604,073
2004	Import	Canada	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 675,045
2005	Import	Canada	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 732,156
2006	Import	Canada	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 635,722
2002	Import	Canada	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 32,733,764
2003	Import	Canada	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 47,257,618
2004	Import	Canada	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 52,687,394
2005	Import	Canada	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 41,524,014
2006	Import	Canada	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 33,992,703

Import to Canada : Capital Goods from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	Canada	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 44,189,389
2003	Import	Canada	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 133,617,805
2004	Import	Canada	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 106,121,923
2005	Import	Canada	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 135,873,778
2006	Import	Canada	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 161,697,231
2002	Import	Canada	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 26,771,189
2003	Import	Canada	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 17,463,995
2004	Import	Canada	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 25,814,574
2005	Import	Canada	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 146,959,917
2006	Import	Canada	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 94,269,731

Import to Mexico : Civil Construction from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	Mexico	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 11,072,055
2003	Import	Mexico	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 11,947,771
2004	Import	Mexico	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 10,152,658
2005	Import	Mexico	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 12,136,848
2006	Import	Mexico	World	Prefabricated structural components for building/ civil engineering, of ceme... [HS 2002 Code 681091]	\$ 3,785,421
2002	Import	Mexico	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 30,585,988
2003	Import	Mexico	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 24,545,372
2004	Import	Mexico	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 35,909,949
2005	Import	Mexico	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 48,219,033
2006	Import	Mexico	World	Railway or tramway track construction material of iron or steel [HS 2002 Code 7302]	\$ 68,872,287
2002	Import	Mexico	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 1,405,730
2003	Import	Mexico	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 1,540,424
2004	Import	Mexico	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 3,197,547
2005	Import	Mexico	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 3,603,439
2006	Import	Mexico	World	Railway/tramway track construction mat.of iron/ steel...: check-rails & rack... [HS 2002 Code 730290]	\$ 4,906,257
2002	Import	Mexico	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 179,746,752
2003	Import	Mexico	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 112,464,805
2004	Import	Mexico	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 159,333,693
2005	Import	Mexico	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 306,040,974
2006	Import	Mexico	World	Machining centres, unit construction machines (single station) [HS 2002 Code 8457]	\$ 175,861,775
2002	Import	Mexico	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 378,592



<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2003	Import	Mexico	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 1,844,120
2004	Import	Mexico	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 2,808,467
2005	Import	Mexico	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 5,142,045
2006	Import	Mexico	World	Unit construction machines (single station) for working metal [HS 2002 Code 845720]	\$ 1,261,351
2002	Import	Mexico	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 5,268,433
2003	Import	Mexico	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 5,389,402
2004	Import	Mexico	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 6,779,604
2005	Import	Mexico	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 6,117,492
2006	Import	Mexico	World	Construction sets & constructional toys other than reduced-size model assem... [HS 2002 Code 950330]	\$ 6,744,535

Import to Mexico : Capital Goods from world

<i>Period</i>	<i>Trade Flow</i>	<i>Reporter</i>	<i>Partner</i>	<i>Commodity</i>	<i>Trade Value</i>
2002	Import	Mexico	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 15,294,378
2003	Import	Mexico	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 40,778,523
2004	Import	Mexico	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 23,273,944
2005	Import	Mexico	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 20,496,832
2006	Import	Mexico	World	Railway or tramway goods vans and wagons, not self-propelled [HS 2002 Code 8606]	\$ 17,227,267
2002	Import	Mexico	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 1,147,807
2003	Import	Mexico	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 1,505,721
2004	Import	Mexico	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 3,950,800
2005	Import	Mexico	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 1,728,686
2006	Import	Mexico	World	Cruise ships, excursion boats, ferry-boats, cargo ships, barges and similar... [HS 2002 Code 8901]	\$ 687,121

(Source : EEPC)