



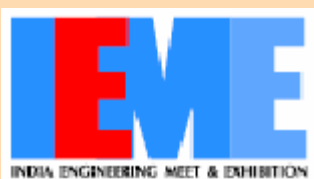
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Info

ENGINEERING EXPORT BULLETIN

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Highlights



EEPC is organising the 2nd "India Engineering Meet & Exhibition (IEME)", to be held at HITEX Fair Ground, Hyderabad from 9th to 11th January, 2008. Members are requested to enlist their participation within 16th November, 2007.

INDEE - St. Petersburg, 2008, Russia

EEPC is organising an Indian Engineering Exhibition (INDEE) in St. Petersburg, Russia from 11th to 14th March, 2008. Members are requested to register their participation within 15th November, 2007.

INTERPHEX 2008 Philadelphia, USA

EEPC is organising an India Pavilion in the INTERPHEX 2008 in Philadelphia, USA from 26th to 28th March, 2008. Members are requested to enlist their participation within 30th November, 2007.

Hannover Fair 2008 Hannover, Germany

EEPC is organising an India Pavilion in the subcontracting and energy sector of Hannover Fair 2008 in Germany from 21st to 25th April, 2008. Members are requested to register their participation within 14th December, 2007.

Manufacturing Indonesia 2007, Jakarta, Indonesia

EEPC is inviting participation for Manufacturing Indonesia 2007 (18th International Manufacturing Engineering Fair), Jakarta, Indonesia to be held on 5-8 December, 2007. Members are requested to enlist their participation immediately.



Dr. Ashwani Kumar inaugurating INDEE Johannesburg 2007 on 23rd October, 2007 in Johannesburg, South Africa. He is flanked by (L to R) Mr. P. K. Shah, Past Chairman, EEPC; H.E. Mr. R. K. Bhatia, Ambassador of India to South Africa; Mr. Aman Chadha, Vice Chairman, EEPC; Mr. Rakesh Shah, Chairman, EEPC and Mr. R. Maitra, Executive Director, EEPC.

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For information about India Engineering Center, Chicago
visit : www.indiaengineeringchicago.com

For information about Engineering Export Promotion Council
visit : www.eepcindia.org

For information about EEPC Exhibitions
visit : www.eepcindee.com

Chairman's Pen



My dear fellow exporters,

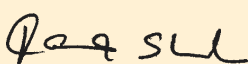
The Council successfully hosted the 17th Indian Engineering Exhibition (INDEE) in Johannesburg, South Africa last week. The exhibition was held between 23 – 26 October, 2007 at Nasrec Expo Centre, Johannesburg, South Africa coinciding with South Africa's largest engineering exhibition called the MTI exhibition where India was the partner country. The exhibition was inaugurated by Dr. Ashwani Kumar, Union Minister of State for Industry, Government of India, Dr. Goolam Essop Pahad, Minister in Presidency and Ms. Elizabeth Thabethe, Deputy Minister for Trade and Industry, Government of South Africa. 171 Indian companies participated at the exhibition which was graced by 5,500 visitors.

The value of the total enquiries generated during the exhibition was USD 174.07 million. This value does not include the amount that was not quantified by many of the exhibitors, since discussions are on and it was not possible for them to quantify the value. The value of the total order booked during the exhibition was USD 2.36 million. Two companies, Ankur Scientific and SSP have signed MOUs each with companies based in South Africa. This apart, many companies have appointed agents in South Africa for their businesses.

On the occasion of INDEE 2007 at Johannesburg, South Africa, the Council also formally inaugurated the India Engineering Center (IEC) which is the second such facility of the Council. This Center is a showroom-cum-warehousing facility where Indian companies can showcase their products as also catalogues and can use the centre as a marketing office for their companies by paying a nominal charge for using such facilities. This apart, the Council also organized the Indo-SADC Partnership Summit on October 23, 2007 which was also inaugurated by Dr. Ashwani Kumar, Union Minister of State for Industry, Government of India at this summit. The Council signed two MOUs, one each with Chamber of Commerce and Industry, Johannesburg & Cape Town and Namibia Chamber of Commerce, Namibia. Similar MOUs are expected to be signed with industrial organizations belonging to other SADC member countries.

Meanwhile, the Council is also taking up with the Government issues relating to other problems faced by engineering exporters, especially the effects of a stronger Rupee on our exports. We will be submitting our views at a brain storming session called by the Director General of Foreign Trade on 2 November, 2007.

Yours sincerely,



(RAKESH SHAH)



ENGINEERING EXPORT PROMOTION COUNCIL

Invites Participation in

**INDEE - St. Petersburg, 2008
(Indian Engineering Exhibition)**

March 11 - 14, 2008

**In association with
Petersburg Technical Fair**

At

**Lenexpo Fair Grounds in Gavan
St. Petersburg
Russia**

Preamble

EEPC India endeavours to foster exports of India's state-of-the-art Engineering Industry into the global market.

Accordingly, EEPC is pleased to announce one of its major events – INDEE, St. Petersburg – to be held in Russia at Lenexpo Fair Grounds in Gavan, St. Petersburg, Russia during 11-14 March, 2008. This is a major step forward to enter into the Russian market.

Council is organizing this **INDEE** in association with **Petersburg Technical Fair**, organized by M/s. RESTEC Exhibition Company, established in 1990 and is one of Russia's top five exhibition companies. RESTEC holds over 100 events including about 20 Russian collective expositions at the international exhibitions in Germany, France, UK, Italy, Finland, Sweden and other countries on the annual basis. RESTEC's exhibition activity in Russia have been awarded by Russian Federal Ministries.

Petersburg Technical Fair is international specialised exhibitions held simultaneously under one roof – Metallurgy, Casting, Tools, Metalworking technology, Compressors, Pumps, Valves and Bearings.

Over 300 companies from 16 worldwide countries participated in Petersburg Technical Fair during March 2007. More than **10,500 visitors** from **150 Russian Cities** and **12 Countries** visited this mega event.

Council has booked **2500 sq. mtrs.** of space in **Hall No. 8A** of Lenexpo Fair Grounds at St. Petersburg.

India has been declared "Partner Country" at this Exhibition.

About Russia

Russia ended 2006 with its 8th straight year of growth averaging 6.7% annually since the financial crises of 1998. Although high oil prices and a relatively cheap Rouble initially drove this growth, since 2003-04 consumer demand and, more recently, investment have played a significant role. A number of important reforms in the areas of tax, banking, labour and land codes have raised investor confidence which led to surge in FDI to 14.6 billion US\$ in 2005.

India and Russia :

Russia and India enjoy long standing historic relations. Immediately prior to the collapse of the Soviet Union, India was the largest trade partner. However, after its disintegration, total trade between India and Russia dropped drastically. Since 2001-02 there has been no growth in India's overall export to Russia. However, there has been a surge in import from Russia to India. Since 2003-04, India's trade balance with Russia is negative and on the rise.

In the engineering sector a growth is observed in export from India to Russia – 68% in 2005-06 over 2004-05. The major areas of growth are :

- Manufactures of Metals;
- Transport Equipments;
- Items of Iron and Steel.
- Machinery and Instruments;
- Machine Tools;

In view of the present economic boom in Russia, imports to Russia are increasing significantly. In order to increase India's share in Russia's global imports, it is being planned to organize an exclusive Indian Engineering Exhibition (INDEE) in St. Petersburg.

Product Sector

INDEE - St. Petersburg will be focusing mainly on the following industry sectors :

- Electric Home Appliances & Parts
- Automobile & Components
- Primary Iron & Steel
- Bicycle & Parts
- Industrial Machinery
- Electrical Power Equipments
- Food Processing Machinery
- Textile & Jute Mill Machinery
- Pumps & Compressors
- Cranes
- Lifts & Winches
- Castings
- Forgings
- Fasteners
- Machine Tools
- Cutting Tools
- Heating & Cooling Equipments
- Utensils & Kitchen Wares
- Tractors & Agricultural Equipments
- Primary Aluminium & Aluminium Products
- Ferro Alloys
- Construction Machinery
- Commercial Vehicles
- Wires & Cables
- Knitting Machinery
- Pharmaceutical Machinery
- Transmission Line Towers & Parts
- Railway Track Materials
- Steel Pipes & Tubes
- Dry & Storage Batteries
- Hand Tools
- I.C. Engines & Parts
- Mica & Mica Products
- Scientific & Surgical Instruments
- Sewing Machines
- Defence Equipments and Supplies

