



EEPC India invites Participation for Buyer Seller Meet in Myanmar

(13 - 19 January, 2013)

In view of emergence of Myanmar as most potential market in South East Asia from the tightened economy controlled by the Military Govt., countries are rushing towards Myanmar to explore the possibilities to tap this market that offers tremendous prospects in view of its being still in the nascent stage. The industries in Myanmar are in primitive era and needs full-fledged development. The country enriched with minerals and energy is attracting foreign investors to scout for various untapped sectors.

In order to give a strong platform to the members of EEPC India to explore this market and to make an inroad in the untapped areas, EEPC India is going to organize a Buyer-Seller Meet Myanmar coinciding with MMT Yangon 2013 Exhibition. The identified places of these BSM would be Yangon and Mandalay where one-to-one business interactions with the Myanmar businessmen will place Besides meetings with the Ministry officials in Nay Pyi Taw will also be organised.

Myanmar offers potential in the following products/sectors:

Automobile Parts
Commercial Vehicles
Cutting Tools & Hand Tools
Electric Motors, Generators, Batteries
Transformers, Switchgears, Circuit Breakers
Pumps, Compressors, Diesel Engines
Machine Tools & Accessories
Bicycles
Stainless Steel Utensils & Cutleries

Food Processing Machinery
Construction Machinery
Agricultural Machinery & Equipment
Machinery For Mining, Quarrying And Parts
Industrial Castings & Forgings
Steel Pipes/Tubes & Fittings/Flanges
Tractors & Agricultural Machinery & Equipment
Lifting And Handling Equipment & Parts

Tentative Itinerary of the Delegation

13 th January	Sun	Arrival at Yangon			
14 th January	Mon	Buyer-Seller Meet in Yangon (Full Day)			
15 th January	Tue	Factory visits/continuation of BSM (half day) and departure for Nay Pyi Taw in the afternoon			
16 th January	Wed	Nay Pyi Taw – Meetings with Ministry officials and back to Yangon in the evening			
17 th January	Thu	Visit MMT Yangon 2013 Exhibition in Yangon and proceed to Mandalay in the evening			
18 th January	Fri	Buyer-Seller Meet in Mandalay (Full Day)			
19th January	Sat	Departure from Mandalay to India via Yangon			

Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for coordination point of view. Hotel charges will have to be borne individually by the participants including Ticketing, Visa Fees etc. EEPC India will suitably recommend for obtaining desired Visa.

Registration and Participation Charges

A sum of **Rs. 20,000/-** has been fixed towards participation charges for each participant to partially cover the expenses on account of providing following facilities:

- Airport transfer abroad only
- Local transport for BSM
- Venue expenses, working lunch expenses on the day of BSM
- Expenses for mobilization of buyers
- Printing of delegates' profile booklet for distribution among the Buyers, Chambers of Commerce, Trade Associations and Embassies
- Release of advertisement in local leading newspapers

Other individual expenses like hotel charges, food (other than the one working lunch to be provided by EEPC India at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.



Overseas Information



MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus ASEAN Programme of the Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

Selection Criteria

In view of limitations on number of participants (15 only), selection of participants will be done on *first-come-first-served* basis and finally it will be decided by a Committee based on the criteria such as accreditation to the International Standards, ISO, QS etc., foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by EEPC India.

Mode of Payment

The Registration Form duly filled in along with the Demand Draft/at par Cheque for **Rs. 20,000** in favour of **EEPC India** should be sent *latest by 20th November, 2012*.

Members are requested to confirm their participation immediately along with the requisite fees and the Registration Form duly filled in to the respective Regional and Sub-Regional Offices or to:

R. Maitra

Executive Director

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Bhaskar Sarkar

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Registration Form

Buyer Seller Meet in Myanmar

(13 - 19 January 2013)

Name of the Company (in Block Letters)	:					
Postal Address (in Block Letters)	:					
Phone (with area code)	:					
Fax (with area code)	:					
E-mail	:					
Website	:					
Name & Designation of the Visiting Delegate) :					
Mobile No.	:					
Items Manufactured/Exported	:					
Application of your products (enclosed separate sheet if required)	:					
Total Annual Exports (in USD Million)	:	2009-2010		2010-2011		2011-2012
Total Annual Exports to ASEAN countries (in USD Million)	:	2009-2010		2010-2011 2011-2012		2011-2012
Countries of Export	:					
Accreditation to International Standards (viz. QS, ISO, TS, etc.)	:					
Foreign Collaboration, if any	:					
Nature of Business	:		Manufacturer/Expo	orter		Merchant Exporter
			Export House			
Photograph enclosed (2 copies)	:		Yes			No
Company Profile (within 100 words) with product details : (please enclose with the form)	:		Enclosed			Not Enclosed
Room Requirement	:	☐ Single Room		☐ Twin Sharing Room		
Passport details	:					
Name as in passport	:					
Passport No.	:					
Date of Issue	:					
Date of Expiry Place of Issue	<u>:</u>					_
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Please send the Registration Form duly filled i	in and sigr	ed alc	ong with your partic	ipation fees.		
In case of swift transfer, please note that the	net amou	nt sh	ould be transferred	l at par with	the p	participation charges.
Bank charges – if any, shall not be borne b	y EEPC li	ndia	Name			
Data	0					
Date :	Sea	:	Signature	:		