

INDEE

ENGINEERING EXPORT BULLETIN

EEPC INDIA
ENGINEERING THE FUTURE

WEEKLY NEWSLETTER VOL. 14 ISSUE NO. 46 NOVEMBER 12, 2012

Highlights

Reverse Buyer Seller Meet 2013

Reverse Buyer Seller Meet 2013 organised by EEPC India in Ahmedabad dated 10th January 2013. Members are requested to register their participation within **15th December, 2012**

Buyer Seller Meet in Algeria, Senegal and Morocco

EEPC INDIA invites participation in Buyer Seller Meet in Algeria, Senegal and Morocco from 13 - 23 January 2013. Members are requested to register their participation within **20th November, 2012**

Buyer Seller Meet in Myanmar

EEPC INDIA invites participation for Buyer Seller Meet in Myanmar from 13 - 19 January, 2013. Members are requested to register their participation within **20th November, 2012**

India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh from 23 - 25 February, 2013. Members are requested to register their participation within **24th December, 2012**

INDEE - Morocco, 2012

EEPC INDIA is organising an Indian Engineering Exhibition (INDEE) from 13 - 15 December, 2012. Members are requested to register their participation within **16th November, 2012**

Govt. Notice/Circulars

Public Notice No. 29 (RE-2012)/2009-14 Dated 12th November, 2012 - Amendment in Appendix 25B HBP Vol. I (Appendices and Aayat Niryat Forms) regarding of Bank Guarantee (BG)/ Legal Agreement (LUT).



Shri A. S. Madhavan, Jr. Executive Officer, EEPC India (WR) interacting with a visitor in EEPC India Stall while Shri R. Maitra, Executive Director, EEPC India looks on at Global Investor Summit on 28th October, 2012 at Indore

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For information about EEPC INDIA

visit : www.eepcindia.org

For information about EEPC INDEE Exhibitions

visit : www.eepcindee.com

Chairman's Pen

My dear fellow exporters,

The Ministry of Finance, Government of India has requested suggestions and views of EEPC India members for the Union Budget of 2013-14. You may like to send your suggestions for changes in the duty structure, rates and broadening of tax base on both direct and indirect taxes giving economic justification for the same.

Your suggestions and views may be supplemented and justified by relevant statistical information about production, prices, revenue implication of the changes suggested and any other information to support your proposal. The Finance Ministry has said that it would not be feasible to examine suggestions that are either not clearly explained or which are not supported by adequate justification / statistics. Further, as regards direct taxes, the Government Policy is to phase out profit linked deductions and minimizes exemptions; you may take this into consideration while forwarding proposals.

*Your suggestions/views may be e-mailed latest by **November 20, 2012** to sgupta@eepecindia.net, eepeccho@eepecindia.net for suitable compilation and forwarding to the Ministry of Finance for their kind consideration.*

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is fluid and cursive.

(AMAN CHADHA)

Council's Activities



REVERSE BUYER SELLER MEET 2013

Organized by EEPC INDIA

(Coinciding with Vibrant Gujarat Exhibition)

(10th January, 2013)

A PLATFORM FOR BUILDING BUSINESS CONTACTS THROUGH ONE-TO-ONE BUYER SELLER MEET WITH LEADING BUSINESSMEN VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING PRODUCTS FROM

AFRICA, LATIN AMERICA, MIDDLE EAST AND CIS COUNTRIES

Venue

Hotel Comfort Inn President
Off. C.G. Road
Opp. Municipal Market
Navrangpura
Ahmedabad – 380 009

Date

10th January, 2013 (Thursday) – 10.00 a.m. onwards.

Focus Product Sectors

- Prime Iron & Steels
- Machine Tools & Hand Tools
- Castings & Forgings
- Electric Power Equipments & Parts
- Automobile Parts & Components
- I.C. Engine & Parts
- Commercial Vehicles
- Bicycle & Parts
- Stainless Steel Utensils
- Ferrous Industrial Castings
- Ferro Alloys
- Ferrous Hollow-ware
- Steel Forgings
- Steel Wire
- Bolts & Nuts (Fasteners)
- Bright Bars
- Air Compressor
- Other Non-Ferrous Metal & Products
- Aircraft & Spares
- Food Processing Machinery & Parts
- Hand Tools
- Steel Pipes & Tubes
- Aluminium & Products thereof
- Fencing Structures
- Heating & Cooling Equipments
- Instruments - All Types
- Textile/Jute Mill Machinery
- 2/3 Wheeler
- Other Industrial Machinery
- Pump

Objectives

1. To provide an opportunity to prospective importers to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Members of the Engineering Industry are cordially invited to enlist participation at the Business Meet.

Participation Details

Participation Fee payable by EEPC INDIA Member for single delegate (at any one venue)

For 3 Meetings: Rs. 12,500 plus Rs. 1,545 as service tax

For 2 Meetings: Rs. 10,000 plus Rs. 1,236 as service tax

For 1 Meeting: Rs. 6,000 plus Rs. 742 as service tax

Participation Fee for subsequent participant of the same Member Company (at any one venue)

For 3 Meetings: Rs. 6,000 plus Rs. as service tax

For 2 Meetings: Rs. 5,000 plus Rs. 618 as service tax

For 1 Meeting: Rs. 3,000 plus Rs. 371 as service tax

Participation Fee payable by Non-Member of EEPC INDIA for single delegate (at any one venue)

For 3 Meetings: Rs. 18,000 plus Rs. 2,225 as service tax

For 2 Meetings: Rs. 15,000 plus Rs. 1,854 as service tax

For 1 Meeting: Rs. 9,000 plus Rs. 1,112 as service tax

Participation Fee for subsequent participant of the same Non-Member company (at any one venue)

For 3 Meetings: Rs. 8,000 plus Rs. 989 as service tax

For 2 Meetings: Rs. 7,000 plus Rs. 865 as service tax

For 1 Meeting: Rs. 5,000 plus Rs. 618 as service tax

Mode of Payment

Full payment to be made by Demand Draft/at par Cheque favouring 'EEPC INDIA'. Please send us the filled-out Registration Form with the payment.

OR pay through RTGS/NEFT in INR as per the following details:

Name of the bank : HDFC BANK LTD
Branch : Central Plaza
2/6, Sarat Bose Road
Kolkata 700 020
A/c No : 00142090000452
A/c Name : EEPC INDIA
RTGS/NEFT Code : HDFC0000014



Payments and Cancellation

- Full payment to be made by **15th December 2012**. Registration will be confirmed only after full payment is made.
- If registration is cancelled on or before 22nd December 2012, 50% would be charged as cancellation fee.
- No refunds for cancellations received on or after 1st December 2012.

Submission of Registration Form

Send your Registration Form and payment latest by **15th December 2012** to the respective Regional and Sub-Regional Offices or to:

R. Maitra*Executive Director***EEPC INDIA**

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website: www.eepcindia.org

Bhaskar Sarkar*Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Rajat Srivastava*Regional Director***EEPC INDIA**

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade

Mumbai – 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcromum@eepcindia.net

rsrivastava@eepcindia.net

Note: EEPC INDIA reserves the right to accept or reject participation of any Indian company.

Final match making will be done keeping in view the areas of matching interest of Indian company and foreign buyers. Meeting schedule of each Indian Company will be forwarded to them in advance.

TO PROVIDE AN OPPORTUNITY TO EXPORTERS TO BOOK ON THE SPOT EXPORT ORDERS



Council's Activities

**EEPC India invites Participation for
Buyer Seller Meet in Algeria, Senegal and Morocco
(13 – 23 January, 2013)**

EEPC India is pleased to organize, with active support of the Indian Missions, Buyer Seller Meets in Algeria, Senegal and Morocco from 13th January to 23rd January 2013.

Products Identified

Oil and Gas Industry Equipments and Supplies
Agriculture Machinery and Equipments
Mining & Drilling Equipments
Sanitary Castings, Sanitarywares & Fittings
Automobile Spare Parts
Utensils and Cutlery
Two/Three Wheelers and Parts
Pipes, Tubes, Fittings
Construction Machinery & Equipments
Transformers & Transmission Equipments
Builders Hardware
Welding Equipments, Welding Rods
Nails, Bolts & Nuts
Refrigeration & Air Conditioning
Home Appliances/Kitchen Appliances
Solar Appliances & Equipments
Hand Tools
Bicycle and Parts
Leather and Textile Machinery

Tyre & Rubber Machinery
Motors
Lamps Lights and Luminaries
Generators
Weighing Scales & Instruments
Hospital & Nursing Equipments
Office Modules & Furniture
Panel Boards, MCBs & Switches
Automobile Batteries
Cables, Lugs and Wires
Wood Working Machinery
Pumps
Cranes and Bulk Material Handling Equipments
Diesel Engines and Parts
Compressors
Food Processing Machinery
Plastic Processing Machinery
Printing and Paper Working Machinery
Earth Moving Machinery and Equipments
Agriculture & Garden Tools
Fencing Materials

Tentative Itinerary of the Delegation

Date	Date	Day Particulars
13/01/2013	Sunday	Departure from India/Arrival at Algiers
14/01/2013	Monday	BSM in Algiers
15/01/2013	Tuesday	Follow up in Algiers
16/01/2013	Wednesday	Departure Algiers to Dakar
17/01/2013	Thursday	BSM in Dakar
18/01/2013	Friday	Follow up in Dakar
19/01/2013	Saturday	Free Day in Dakar
20/01/2013	Sunday	Departure Dakar to Casablanca
21/01/2013	Monday	BSM in Casablanca
22/01/2013	Tuesday	Follow up in Casablanca
23/01/2013	Wednesday	Departure Casablanca to India

Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel charges will have to be borne individually by the participants including Ticketing, Visa Fees etc. EEPC India will suitably recommend for obtaining desired Visas.

Registration and Participation Charges

Rs. 45,000/- per participant will be charged. The participation charge is being taken to partially cover the expenses on providing following facilities to the participants:

- Airport transfer, abroad
- Local transport for BSM
- Venue expenses, working lunch expenses on the day of BSM
- Expenses for mobilization of buyers
- Printing of delegates' profile booklet for distribution among the Buyers, Chambers of Commerce, Trade Associations and Embassies
- Release of advertisement in press in these countries.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by EEPC India at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus Africa Programme of the Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

Selection Criteria

In view of limitations on number of participants (15 only), selection of participants will be done on *first-come, first-served* basis and finally it will be decided by a Committee based on the criteria such as accreditation to the International Standards, ISO, QS etc., foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by EEPC India.

Mode of Payment

The Registration Form duly filled in along with the Demand Draft/at par Cheque for **Rs. 45,000** in favour of **EEPC India** should be sent **latest by 20th November, 2012**.

Members are requested to confirm their participation immediately along with the requisite fee and completed Registration Form to the respective Regional and Sub-Regional Offices or to :

R. Maitra

Executive Director
EEPC INDIA
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/23711125
Fax : 91-11-23310920
E-mail: eepcto@eepcindia.net
Website: www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary
EEPC INDIA
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail: eepcho@eepcindia.net

C. H. Nadiger

Dy Director
EEPC INDIA
Vinayaka Complex (2nd Floor)
44/45 Residency Road Cross
Bangalore 560 025
Tel. : 91-80-2558 1396
Fax : 91-80 25586914
E-mail : eepcsroblr@eepcindia.net
Mob: 91 9008377559



Registration Form

Buyer Seller Meet in Algeria, Senegal and Morocco (13 - 23 January 2013)

Name of the Company (in Block Letters)	:			
Postal Address (in Block Letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Visiting Delegate	:			
Mobile No.	:			
Items Manufactured/Exported	:			
Application of your products (enclosed separate sheet if required)	:			
Total Annual Exports (in USD Million)	:	2009-2010	2010-2011	2011-2012
Total Annual Exports to African countries (in USD Million)	:	2009-2010	2010-2011	2011-2012
Countries of Export	:			
Accreditation to International Standards (viz. QS, ISO, TS, etc.)	:			
Foreign Collaboration, if any	:			
Nature of Business	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile (within 100 words) with product details : (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	:	<input type="checkbox"/> Single Room	<input type="checkbox"/> Twin Sharing Room	
Passport details	:			
Name as in passport	:			
Passport No.	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please send the Registration Form duly filled in and signed along with your participation fees.

In case of swift transfer, please note that the net amount should be transferred at par with the participation charges. Bank charges – if any, shall not be borne by EEPC India

Date : _____ Seal : _____ Name : _____
Signature : _____

EEPC India invites Participation for Buyer Seller Meet in Myanmar

(13 – 19 January, 2013)

In view of emergence of Myanmar as most potential market in South East Asia from the tightened economy controlled by the Military Govt., countries are rushing towards Myanmar to explore the possibilities to tap this market that offers tremendous prospects in view of its being still in the nascent stage. The industries in Myanmar are in primitive era and needs full-fledged development. The country enriched with minerals and energy is attracting foreign investors to scout for various untapped sectors.

In order to give a strong platform to the members of EEPC India to explore this market and to make an inroad in the untapped areas, EEPC India is going to organize a Buyer-Seller Meet Myanmar coinciding with MMT Yangon 2013 Exhibition. The identified places of these BSM would be Yangon and Mandalay where one-to-one business interactions with the Myanmar businessmen will place Besides meetings with the Ministry officials in Nay Pyi Taw will also be organised.

Myanmar offers potential in the following products/sectors :

Automobile Parts	Food Processing Machinery
Commercial Vehicles	Construction Machinery
Cutting Tools & Hand Tools	Agricultural Machinery & Equipment
Electric Motors, Generators, Batteries	Machinery For Mining, Quarrying And Parts
Transformers, Switchgears, Circuit Breakers	Industrial Castings & Forgings
Pumps, Compressors, Diesel Engines	Steel Pipes/Tubes & Fittings/Flanges
Machine Tools & Accessories	Tractors & Agricultural Machinery & Equipment
Bicycles	Lifting And Handling Equipment & Parts
Stainless Steel Utensils & Cutleries	

Tentative Itinerary of the Delegation

13 th January	Sun	Arrival at Yangon
14 th January	Mon	Buyer-Seller Meet in Yangon (Full Day)
15 th January	Tue	Factory visits/continuation of BSM (half day) and departure for Nay Pyi Taw in the afternoon
16 th January	Wed	Nay Pyi Taw – Meetings with Ministry officials and back to Yangon in the evening
17 th January	Thu	Visit MMT Yangon 2013 Exhibition in Yangon and proceed to Mandalay in the evening
18 th January	Fri	Buyer-Seller Meet in Mandalay (Full Day)
19 th January	Sat	Departure from Mandalay to India via Yangon

Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for coordination point of view. Hotel charges will have to be borne individually by the participants including Ticketing, Visa Fees etc. EEPC India will suitably recommend for obtaining desired Visa.

Registration and Participation Charges

A sum of **Rs. 20,000/-** has been fixed towards participation charges for each participant to partially cover the expenses on account of providing following facilities:

- | | |
|--|--|
| <ul style="list-style-type: none"> - Airport transfer abroad only - Local transport for BSM - Venue expenses, working lunch expenses on the day of BSM - Expenses for mobilization of buyers - Printing of delegates' profile booklet for distribution among the Buyers, Chambers of Commerce, Trade Associations and Embassies | <ul style="list-style-type: none"> - Release of advertisement in local leading newspapers <p>Other individual expenses like hotel charges, food (other than the one working lunch to be provided by EEPC India at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.</p> |
|--|--|

MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus ASEAN Programme of the Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

Selection Criteria

In view of limitations on number of participants (15 only), selection of participants will be done on *first-come-first-served* basis and finally it will be decided by a Committee based on the criteria such as accreditation to the International Standards, ISO, QS etc., foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by EEPC India.

Mode of Payment

The Registration Form duly filled in along with the Demand Draft/at par Cheque for **Rs. 20,000** in favour of **EEPC India** should be sent **latest by 20th November, 2012**.

Members are requested to confirm their participation immediately along with the requisite fees and the Registration Form duly filled in to the respective Regional and Sub-Regional Offices or to:

R. Maitra*Executive Director***EEPC INDIA**

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

Bhaskar Sarkar*Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : bsarkar@eepcindia.net

D.D. Roy*Dy Director***EEPC INDIA**

'Vanijya Bhavan', ITFC,

1st Floor, 1/1, Wood Street

Kolkata-700 016

Tel. : + 91 33 22890651/52/53

Fax : + 91 33 22890654

Mob : + 91 9674118709

Email : droy@eepcindia.net

Website : www.eepcindia.org



Registration Form
Buyer Seller Meet in Myanmar
(13 - 19 January 2013)

Name of the Company (in Block Letters)	:			
Postal Address (in Block Letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Visiting Delegate	:			
Mobile No.	:			
Items Manufactured/Exported	:			
Application of your products (enclosed separate sheet if required)	:			
Total Annual Exports (in USD Million)	:	2009-2010	2010-2011	2011-2012
Total Annual Exports to ASEAN countries (in USD Million)	:	2009-2010	2010-2011	2011-2012
Countries of Export	:			
Accreditation to International Standards (viz. QS, ISO, TS, etc.)	:			
Foreign Collaboration, if any	:			
Nature of Business	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile (within 100 words) with product details : (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	:	<input type="checkbox"/> Single Room	<input type="checkbox"/> Twin Sharing Room	
Passport details	:			
Name as in passport	:			
Passport No.	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please send the Registration Form duly filled in and signed along with your participation fees.

In case of swift transfer, please note that the net amount should be transferred at par with the participation charges. Bank charges – if any, shall not be borne by EEPC India

Date : _____ Seal : _____ Name : _____
Signature : _____

EEPC India Invites Participation for India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh (23 - 25 February, 2013)

Asia Pharma Expo 2013 (10th International Exhibition on Asian Pharmaceutical Industries) is one of the significant trade events dedicated to pharmaceutical industry in Dhaka, Bangladesh. The trade event is being organised by Bangladesh Association of Pharmaceutical Industries (BAPI), Dhaka, Bangladesh and GPE Expo Pvt. Ltd., Ahmedabad, India.

The gradual and consistent growth pattern of the Bangladesh pharma industry is noticeable and promising over a period of time. The overall market size has doubled over the last five years, mainly due to increased penetration by the local drug manufacturers.

EEPC India is organizing an India Pavilion at Asia Pharma Expo 2013 to be held in Dhaka, Bangladesh during 23 - 25 February, 2013. The expo will provide wonderful business opportunities for the exhibiting companies to gather under one roof to display their product and services to the potential customers. The show will serve as a perfect platform for the pharmaceuticals manufacturing professionals, suppliers, and other industry related professionals to meet the delegates and to develop new business relation across the globe. The Asia Pharma Expo 2013 is expected international participation of 450 exhibitors from 30 countries and around 9,000 visitors mainly trade professionals including India, China, Thailand, Pakistan, Nepal, Sri Lanka, European Union, USA, Korea, Indonesia, Malaysia, Singapore, Myanmar etc.

Focus Products

- Pharmaceutical Processing Plants & Equipments
- Pharma Packaging Machinery & Materials
- Analytical Laboratory Supplies (Instruments, Glassware, Lab. Reagents - Chemicals)
- Environment Control Equipment & Services
- Utility, Utility Services & Maintenance
- R & D, Biotechnology, CROs
- Contractors - Turnkey
- Contract Manufacturing

Venue

Bangabandhu International Conference Centre
Sher-E-Bangla Nagar, Dhaka, Bangladesh

Date

23rd to 25th February, 2013 (3 days)

Participation Charges

One side open booth (Built up booth) : Rs. 16,000/- per sq. mtr.
10% extra for corner booths (subject to availability)

Mode of Payment

Full payment is to be made by **Demand Draft/at par Cheque** favouring "**EEPC INDIA**" along with the duly filled-up Application Form

OR

RTGS/NEFT in INR as per following details:

Name of Bank	: Punjab National Bank
Branch	: International Business Banking, Kolkata
Address of Bank	: 31, J L Nehru Road, Kolkata – 700 016
Account No.	: 2186000103433450 (Promotional)
Account Name	: EEPC India
NEFT Code	: PUNB0218600



Date of Payment

Full payment is to be made along with the Application Form latest by **24th December, 2012**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **31st December, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

Participation charges includes following services for 9 sq. mtr. booth:

- Carpeting
- Fascia
- 1 Display Table
- 2 Chairs
- 3 Spot Lights
- 1 West Basket
- Listing in the Event Catalogue

Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first- served* basis.

MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of Rs. 80,000/- only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions.

Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 24th December, 2012** to the respective Regional and Sub-Regional Offices or to:

Ashit Kar
Sr. Assistant Director
EEPC India
Vanijya Bhavan, 1st Floor
International Trade Facilitation Centre
1/1 Wood Street
Kolkata 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eepcindia.net
akar@eepcindia.net
Website : www.eepcindia.org



Application Form
India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh
(23 - 25 February, 2013)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Mobile No.	:			
Type of Units	:	<input type="checkbox"/> MSME	<input type="checkbox"/> Non-MSME	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to South Asian countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile.

Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : _____ Signature : _____
Office Seal :



EEPC India Invites Participation in INDEE Morocco 2012

(Indian Engineering Exhibition)

(13-15 December 2012)

Coinciding with

Le salon International DE L'INDUSTRIE

at

Parc des Expositions de l'Office des Changes (OCEC)

Route d'El Jadida, Casablanca, Morocco

INDEE Morocco 2012

EEPC India is pleased to announce its 26th INDEE in Casablanca, Morocco from 13th to 15th December 2012. The show will be a part of the 4th edition of Le salon International DE L'INDUSTRIE - an event which brings together the most varied and complete exhibition of the latest in machinery and technologies in key industries.

Casablanca is Morocco's largest city as well as its chief port. It is also the biggest city in the Magreb region [Morocco, Algeria, Tunisia, Libya & Mauritania]. Casablanca is considered the economic and business center of Morocco, while the political capital city of Morocco is Rabat. Casablanca hosts headquarters and main industrial facilities for the leading Moroccan and international companies based in Morocco. Industrial statistics show Casablanca retains its historical position as the main industrial zone of the country. The Port of Casablanca is one of the largest artificial ports in the world, and the largest port of North Africa.

Le salon International DE L'INDUSTRIE: about the exhibition

As the Francophone area's one of the largest annual manufacturing expo, Le salon International DE L'INDUSTRIE has for long been the connecting point for the manufacturers and importers of the neighbouring countries, other parts of Africa & Europe. The Show brings together buyers, sellers and end users from around the world.

In 2012, Le salon International DE L'INDUSTRIE is hosting 200 exhibitors from 10 countries. 12,000 business visitors are expected during the exhibition and India proposes to be a Partner Country.

The Event is a platform of innovation, production and development for sectors such as mechanical engineering, steel and metallurgy, automobile, textile and clothing, hi-tech industries, electrical and electronic, building and construction, rubber, plastic and packaging, agricultural implements, household appliances and products, air conditioning and so on. The highlight of this event is its targeted campaigns which results in a flow of serious business visitors into the show.

Last year, the exhibition was held over 4000 sq mtr area, with participation from countries such as Morocco, France, Spain, Italy and Turkey. 9000 business visitors visited the show of whom 95% were professionals and rest were individuals. This year, the exhibition will be held over an area of 6000 sq mtr.

Why Morocco?

Morocco is considered a gateway to West and Northern Africa. The country is steadily progressing towards greater internal modernization and globalization, with the creation of the country's first commercial courts, streamlined customs services and 16 Regional Investment Centers dedicated solely to facilitating new business ventures.

Strategically located along the Strait of Gibraltar just a seven-hour flight from JFK and three hours from Paris, Morocco is seen more and more as a regional hub in North Africa for shipping logistics, assembly, production and sales. The moderate Mediterranean climate on 2,750 miles of coastline and its developing infrastructure make Morocco an attractive location for both business and leisure.

While India exported only USD 76 million worth of engineering goods to Morocco, the country's demand for engineering products is much more, and is often compared to the likes of Nigeria.



Focus Products

- Automotive components
- Parts of other transport equipment
- Electricity distribution and control apparatus
- Semi-finished products of copper, nickel, aluminium, lead, zinc and tin or their alloys
- Basic iron and steel
- Rolled, drawn and folded products of iron and steel
- Insulated wire and cable; optical fibre cables
- Machinery for mining, quarrying and construction
- Engines and turbines
- Fabricated metal products such as articles of aluminium, tools for pressing, stamping etc
- Air conditioning machines
- Pumps, compressors, hydraulic and pneumatic power engines, and valves
- Domestic appliances
- Agricultural or forestry machinery
- Structural metal products
- Bodies (coachwork) for motor vehicles
- Instruments and appliances for measuring, checking, testing, navigating and other purposes
- Electric filament or discharge lamps; arc lamps; lighting equipment
- Lifting and handling equipment
- Medical and surgical equipment and orthopaedic appliances
- Electric motors, generators and transformers
- Railway and tramway locomotives and rolling stock

Venue

Hall No. 1

Parc des Expositions de l'Office des Changes (OCEC), Route d'El Jadida, Casablanca, Morocco

Date of Event

13-15 December 2012 (3 days)

Timing

1000 hrs to 1900 hrs

Participation Charges

Minimum booth size is 9 sq mtr (Larger booths in multiple of 3 sq mtr are also available)

One side open booth : Rs. 12,500 per sq mtr (Built up booth)

Two sides open booth : Rs. 14,000 per sq mtr (Built up booth, subject to availability)

Due to limited availability of corner booths, allocation will be done on first-come, first-served basis subject to full payment.

Mode of Payment

Full payment is to be made by **Demand Draft/at par Cheque** favouring "EEPC INDIA" along with the duly filled-up Application Form

OR

RTGS/NEFT in INR as per following details:

Name of Bank	: Punjab National Bank
Branch	: International Business Banking, Kolkata
Address of Bank	: 31, J L Nehru Road, Kolkata – 700 016
Account No.	: 2186000103433450 (Promotional)
Account Name	: EEPC India
NEFT Code	: PUNB0218600



Payment and Cancellation

- Full payment to be made by **16th November 2012**. Space will be booked only after full payment is made.
- If reservation is cancelled on or before 23rd November 2012, 50% would be charged as cancellation fee.
- No refunds for cancellations received on or after 30th November 2012.

Display Booth

Each 9 sq mtr booth will consist of:

- Carpeted floor
- One table
- Three chairs
- One podium
- Three spot lights
- One 10 amp. socket
- One dustbin
- Fascia

Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come, first-served basis.

Travel and Hotel Accommodation

EEPC India will assist participants in locating suitable airlines and hotels at Casablanca, Morocco at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

Visa

EEPC India will issue recommendation letters in favour of the representatives of the participating Indian companies in the exhibition for issuance of visa for the show. However, EEPC India will not give any guarantee to this effect, as this is the sole discretion of the Embassy of Morocco in India.

EEPC India will recommend for issuance of visas for a maximum number of two participants for each 9 sq mtr booth.

MDA Grant

All eligible participants will be entitled to MDA grant under Focus Africa Programme of the Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. The MDA guidelines can also be downloaded from <http://commerce.nic.in/mda-guidelines.pdf>.

Assistance would be permissible on travel expenses by Air on return Economy Excursion Class fare and charges of built-up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports not exceeding Rs. 15 crores in the preceding year, having completed 12 month membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

Details of Participants

An interactive card drive containing details of all the participants will be distributed free instead of a printed booklet on the exhibitors. The card drive will be a ready reckoner for overseas buyers and exhibitors.

For this, participants are requested to send us the following items by email to akar@eepcindia.net, skochar@eepcindia.net and njumde@eepcindia.net :

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpeg format;
- (iv) E-Brochure or Product Catalogue in pdf format; or product photos in high resolution jpeg/tiff format.

Submission of Application

Interested firms may please send the Application Form, duly filled-in and signed, along with full payment latest by **16th November 2012** to any of the following EEPC India offices:

NEW DELHI

R Maitra

Executive Director
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23711124/23711125
Fax : 91-11-23310920
E-mail : eepcto@eepcindia.net

Rana Roy

Addl. Executive Director
Tel. : 91-11-23711124/23711125
Fax : 91-11-23310920
E-Mail : eepcto@eepcindia.net; rroy@eepcindia.net

K V Rajasekharan

Sr. Assistant Director
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepcrodel@eepcindia.net;
krajasekharan@eepcindia.net

JALANDHAR

Opinder Singh

Deputy Director
Tel. : 91-181-2602264
Fax : 91-181-2601124
E-mail : eepcsrojld@eepcindia.net; osingh@eepcindia.net

HYDERABAD

J V Raja Gopal Rao

Sr Assistant Director
Tel. : 91-40-27536704
Telefax : 91-40-27536705
E-mail : eepcsrohyd@eepcindia.net; jrao@eepcindia.net

AHMEDABAD

Sudhakaran C K Nair

Assistant Director
Tel. : 91-79-26588720, 91-9725663534
E-mail : eepcsroahd@eepcindia.net; snair@eepcindia.net

KOLKATA

Bhaskar Sarkar

Addl. Executive Director & Secretary
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eepcindia.net

Anima Pandey

Regional Director
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@eepcindia.net;
apandey@eepcindia.net

CHENNAI

M Ganesan

Regional Director
Tel. : 91-44-28295501/28295502
Fax : 91-44-28290495
E-mail : eepcrochen@eepcindia.net;
mganesan@eepcindia.net

BANGALORE

C H Nadiger

Deputy Director
Tel. : 91-80-25581396/25588669
Fax : 91-80-25586914
E-mail : eepcsroblr@eepcindia.net;
cnadiger@eepcindia.net

MUMBAI

Rajat Srivastava

Regional Director
Tel. : 91-22-42125555
Fax : 91-22-42125556/22180119
E-mail : eepcromum@eepcindia.net;
rsrivastava@eepcindia.net



Application Form
INDEE - Morocco 2012
(13 - 15 December, 2012)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total space required (Minimum 9 sq. mtr.)	:	Area :	Sq. mtr.	
Booth type	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two sides open	
Fascia name to be displayed	:			
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the MD/CM	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:			
Status	:	<input type="checkbox"/> Manufacturer	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House	<input type="checkbox"/> Others	
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to African Countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported (mention ITC (HS) Codes [at least 4 digits]) :				
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Signature :

Date :

Office Seal :

Tender Information**Malawi****(EEPC Ref. No. DB-1156)**

Project : Shire River Basin Management Program
Loan No. : IDA 51250, IDA H7750, IDA Q7630
Project ID No. : P117617

DB Ref. No.: **WB4532-11/12**

Issued by : The Chairman
Internal Procurement Committee
Ministry of Water Development and Irrigation
Second Floor, Tikwere House
Private Bag 390
Lilongwe 3, Malawi
Tel. : (265) 1 770 344
Fax : (265) 1 773 737
E-mail : ps@irriwater.org

Bid No. : **021/IPC/SRB/11/01**

For : Supply and delivery of Motor Vehicles and Motor Cycles
- **Lot 1** : Double Cab Pick Up, Four Wheel Drive; Quantity : 22
- **Lot 2** : Station Wagon, Four Wheel Drive; Quantity : 1
- **Lot 3** : Mini Bus, 26 Seater, Diesel Engine; Quantity : 1
- **Lot 4** : Motor Cycles, 175 cc; Quantity : 40

Tender cost : Non-refundable fee of MK6,000.00 or US\$50 + US\$ 50.00 for postage charges.

Bid security : 2 percent of the Bid Price.

Bid deadline : **19.12.2012****Uganda****(EEPC Ref. No. DB-1157)**

Project : Transport Sector Development Project
Loan No. : IDA 46790, IDA 49490, TF 11094
Project ID No. : P092837
Credit from IDA

DB Ref. No.: **WB4529-11/12**

Issued by : Procurement and Disposal Unit
Uganda National Roads Authority
Ground Floor, Room No. GA3
Plot 5, Lourdel Road
P.O. Box 28487
Kampala, UGANDA
Tel. : +256 312 233 100
E-mail : procurement@unra.go.ug

Bid No. : **UNRA/SUPPLIES/2011-12/00005/02/01**

For : Supply and Delivery of 15 Double Cabin pickup Vehicles.

Tender cost : Non-refundable fee UGX 50,000/- (Ugandan shillings : Fifty Thousand Shillings Only) or its equivalent in a freely convertible currency.

Bid security : Ushs 20 million or an equivalent amount in a freely convertible currency.

Bid deadline : **21.12.2012**

Vietnam

(EEPC Ref. No. DB-1158)

Project : Rural Distribution Project
Loan No. : IDA 44440, TF 94257
Project ID No. : P099211
Loan from IBRD

DB Ref. No.: **WB4462-11/12**

Issued by : Tender Department
Hai Phong Power one member limited Company
No. 09 Tran Hung Dao
Hong Bang District
Hai Phong City, Vietnam
Tel. : +84 31 3515180
Fax : +84 31 3515405
E-mail : cuongtv.hppc@gmail.com

Bid No. : **HPPC.RD.NDV.G02.1**

For : Supply of substation equipments.

Tender cost : Non-refundable fee of VND 3,000,000 + VND 500,000 (courier charges).

Method of payment : (a) by cash for prospective bidders wishing to collect the bidding documents at Tender's office, or
(b) direct deposit for prospective bidders requesting the documents to be mailed to the account of Hai Phong Power one member limited Company

Account No.: 102010000200772 (VND) or 1020200000022276 (USD). Account Holder: Hai Phong Power one memmber limited Company. Bank Name: Hai Phong Viettin Bank.

Bid security : VND 200,000,000 (Two hundred million Vietnamese dong) or an equivalent amount in a freely convertible currency.

Bid deadline : **27.12.2012**

Vietnam

(EEPC Ref. No. DB-1159)

Project : Rural Distribution Project
Loan No. : IDA 44440, TF 94257
Project ID No. : P099211
Loan from IBRD

DB Ref. No.: **WB4459-11/12**

Issued by : Tender Department
Hai Phong Power one member limited Company
No. 09 Tran Hung Dao
Hong Bang District
Hai Phong City, Vietnam
Tel. : +84 31 3515180
Fax : +84 31 3515405
E-mail : cuongtv.hppc@gmail.com

Bid No. : **HPPC.RD.NDV.G05**

For : Supply of steel pole.

Tender cost : Non-refundable fee of VND 3,000,000 + VND 500,000 (courier charges).

Method of payment : (a) by cash for prospective bidders wishing to collect the bidding documents at Tender's office, or
(b) direct deposit for prospective bidders requesting the documents to be mailed to the account of Hai Phong Power one member limited Company

Account No.: 102010000200772 (VND) or 1020200000022276 (USD). Account Holder: Hai Phong Power one memmber limited Company. Bank Name: Hai Phong Viettin Bank.

Bid security : VND 600,000,000 (Six hundred million Vietnamese dong) or an equivalent amount in a freely convertible currency.

Bid deadline : **27.12.2012**

Vietnam

(EEPC Ref. No. DB-1160)

Project : Distribution Efficiency Project
WB Credit No. : 5156-VN
Project ID No. : P125996
Credit from IDA

DB Ref. No.: **WB4551-11/12**

Issued by : Tender Department
Hanoi Power Corporation
No. 69 Dinh Tien Hoang
Hoan Kiem District
Hanoi City, Vietnam
Tel. : +84-4- 22200852/22205262
Fax : +84-4- 22200853
E-mail : thuhien281167@yahoo.com

Bid No. : **DEP-HNPC-DA-G01**

For : Supply of Poles, Conductors and Accessories.

Tender cost : Non-refundable fee of VND 4,000,000 (Four millions Vietnamese dong).

Bid security : VND 300,000,000VND (three hundred millions Vietnamese dong) or equivalent amount in a freely convertible currency

Bid deadline : **03.01.2013**

(Source : UN Development Business Website)

Bahrain

(EEPC Ref. No. MEED-159)

Tender No. : **TC/AJ/PT-4203/11/12**

Tender for : **Lamps**

Tender details : Supply of lamps.

Bid bond : BD 1,000

Details available: BD 25
on payment of

Closing date : **28.11.2012**

Issued by : Electricity & Water Authority
Purchasing & Supply Directorate
Central Stores
Room 21-4, Ground Floor
PO Box 5325
Sitra, Bahrain
Website : www.mew.gov.bh, www.tenderboard.gov.bh

Bahrain

(EEPC Ref. No. MEED-160)

Tender No. : TC/DA/PT-4199/11/12

Tender for : Ductile iron pipe

Tender details : Supply of ductile iron pipe.

Bid bond : BD 500

Details available: BD 15
on payment of

Closing date : **28.11.2012**

Issued by : Electricity & Water Authority
Purchasing & Supply Directorate
Central Stores
Room 21-4, Ground Floor
PO Box 5325
Sitra, Bahrain
Website : www.mew.gov.bh, www.tenderboard.gov.bh

Bahrain

(EEPC Ref. No. MEED-161)

Tender No. : TC/DA/PT-4200/11/12

Tender for : Joint kits

Tender details : Supply of joint kits.

Bid bond : BD 500

Details available: BD 15
on payment of

Closing date : **28.11.2012**

Issued by : Electricity & Water Authority
Purchasing & Supply Directorate
Central Stores
Room 21-4, Ground Floor
PO Box 5325
Sitra, Bahrain
Website : www.mew.gov.bh, www.tenderboard.gov.bh

Bahrain

(EEPC Ref. No. MEED-162)

Tender No. : TC/NB/PT-4204/11/12

Tender for : Brackets

Tender details : Supply of brackets.

Bid bond : BD 500

Details available: BD 15
on payment of

Closing date : **28.11.2012**

Issued by : Electricity & Water Authority
Purchasing & Supply Directorate
Central Stores
Room 21-4, Ground Floor
PO Box 5325
Sitra, Bahrain
Website : www.mew.gov.bh, www.tenderboard.gov.bh

Kuwait

(EEPC Ref. No. MEED-163)

Tender No. : 2414130120

Tender for : Medical equipment

Tender details : Supply of disposable medical consumables for the Defence Ministry's Medical Services Authority.

Bid bond : 2 per cent of tender price

Details available: KD 100
on payment of

Closing date : **02.12.2012**

Issued by : Central Tenders Committee
Defence Ministry
PO Box 1070
Safat 13011, Kuwait
Tel. : (965) 2401200
Fax : (965) 2416574
E-mail : info@ctc.gov.kw
Website : www.ctc.gov.kw

Kuwait

(EEPC Ref. No. MEED-164)

Tender No. : 157/2012-2013

Tender for : Scientific equipment

Tender details : Supply, installation and operation of scientific equipment for Kuwait University's Faculty of Engineering & Petroleum – the chemical engineering section.

Bid bond : 2 per cent of tender price

Details available: KD 50
on payment of

Closing date : **04.12.2012**

Issued by : Central Tenders Committee
Kuwait University
PO Box 1070
Safat 13011, Kuwait
Tel. : (965) 2401200
Fax : (965) 2416574
E-mail : info@ctc.gov.kw
Website : www.ctc.gov.kw

Kuwait

(EEPC Ref. No. MEED-165)

Tender No. : ME/39/2012-2013

Tender for : Air-conditioners

Tender details : Supply, installation, operation and maintenance of small split air-conditioners for the Education Ministry.

Bid bond : KD 7,000
Details available: KD 220
on payment of
Closing date : **11.12.2012**
Issued by : Central Tenders Committee
Education Ministry
PO Box 1070
Safat 13011, Kuwait
Tel. : (965) 2401200
Fax : (965) 2416574
E-mail : info@ctc.gov.kw
Website : www.ctc.gov.kw

Lebanon

(EEPC Ref. No. MEED-166)

Tender No. : C1-PG-04B, Project No. P034038

Tender for : Traffic police towing trucks

Tender details : Supply of 15 towing trucks for traffic police as part of an urban transport development project.

Bid bond : \$ 50,000

Details available: \$ 500
on payment of

Closing date : **19.12.2012**

Issued by : Council for Development & Reconstruction
Tenders Department
Tallet el-Serail
PO Box 11/3170
Beirut Central District
Lebanon
Tel. : (9611) 981431/2
Fax : (9611) 981255
E-mail : samin@cdr.gov.lb
Website : www.cdr.gov.lb

UAE

(EEPC Ref. No. MEED-167)

Tender No. : 2131200084

Tender for : Power line equipment

Tender details : Replacement of insulators and fittings for the Awir-Mutn (1 and 2) 132kV overhead transmission line.

Bid bond : 5 per cent of tender price

Details available: AED 2,000
on payment of

Closing date : **09.12.2012**

Issued by : Dubai Electricity & Water Authority
Office of the Contracts Manager
Zabeel East
PO Box 564, Dubai, UAE
Tel. : (9714) 3244444
Fax : (9714) 3248111
E-mail : contracts@dewa.gov.ae
Website : www.dewa.gov.ae

(Source : MEED.com website)

Trade Enquiries**New Zealand**

(Source : Direct)

M/s. NZ Production Services Limited, 40 William Pickering Drive 0632, Box 303 277 North Harbour 0751, New Zealand, Tel.: +64 9 415 4430, Mobile : +64 21 489462, E-mail : d.pountney@nzpsl.co.nz, Attn.: Mr. David Pountney is looking for a supplier in India to manufacture their aluminium and brass parts which are machined from solid rod in the following diameters : 12.70 mm, 15.88 mm, 19.05 mm, 25.4 mm, 31.75 mm and part lengths ranging from 12.05 mm to 61.00 mm.

They would like to establish an enduring relationship with a specialist machined parts supplier in India.

Their Criteria for a Machined Parts Supplier are :

- Size** : A medium sized, well established machining business, with approximately 15 to 30 lathes.
- Communications** : Good spoken and written English.
- Culture** : A production business doing medium (5000 – 10,000 parts) to long (20,000 - 100,000 parts) production runs. Not a short run jobbing shop.
- Experience** : Making small turned parts with a high standard of surface finish. Exporting to customers overseas.
- Equipment** : Numerous lathes with the functionality to make our parts to our quality specification in the shortest possible time e.g. Star Sliding Head Type Lathes model 20R SR111.
They would like an equipment schedule detailing each lathe's: brand, type, model # and age.
- Quality** : Mill certificate for each material purchase.
An effective QA facility and procedures.
A serious commitment to achieving consistently high quality.
Deliver only parts that meet their quality specifications in all respects.
- Service** : Deliveries to be in accordance with the agreed schedule.
Establish a Kanban when business volume warrants this.
- Prices** : Must be internationally competitive.

Members interested, are requested to contact the aforesaid firm directly.

Public Notice**Public Notice No. 29 (RE-2012)/2009-14**

Dated 12th November, 2012

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi issued a **Public Notice No. 29 (RE-2012)/2009-14 dated 12th November, 2009** regarding **Amendment in Appendix 25B HBP Vol. I (Appendices and Aayat Niryat Forms) regarding of Bank Guarantee (BG)/ Legal Agreement (LUT)**. The above Public Notice have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-PN-29-2012.pdf>)** for information of our Members.

**RBI/2012-13/284****A.P. (DIR Series) Circular No. 48**

Dated 6th November, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 48, dated 6th November, 2012** regarding **External Commercial Borrowings (ECB) Policy – ECB by Small Industries Development Bank of India (SIDBI)**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-48-12-13.pdf>)** for information of our Members.

RBI/2012-13/286**A.P. (DIR Series) Circular No. 49**

Dated 7th November, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 49, dated 7th November, 2012** regarding **Money Transfer Service Scheme - List of Sub Agents**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-49-12-13.pdf>)** for information of our Members.

RBI/2012-13/287**A.P. (DIR Series) Circular No. 50**

Dated 7th November, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 50, dated 7th November, 2012** regarding **Memorandum of Instructions governing Money Changing Activities**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-50-12-13.pdf>)** for information of our Members.

Shipping Information

Ships in Ports Information

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
CHENNAI (As on November 12, 2012)					KANDLA (As on November 09, 2012)				
Swaraj Dweep	11/11	11/11	15/11	GC	Rio Bravo	—	11/11	12/11	Boxes
Valpolicella	4/11	4/11	13/11	GC	Ginga Cougar	—	11/11	12/11	L Oil
Tristan	12/11	12/11	12/11	P Cargo	Darya Shaan	—	11/11	16/11	Cement
Ocean Concord	7/11	7/11	15/11	GB	Captain Kattelman	10/11	—	—	Boxes
Everest	9/11	9/11	12/11	S Coils	Bunga Almada	10/11	—	—	E Oil
VSG Glory	9/11	10/11	12/11	HRC	KANDLA (As on November 09, 2012)				
Marylebhone	29/10	1/11	16/11	L Stone	Ananya Naree	31/10	8/11	9/11	T Logs
Star Delta	10/11	12/11	15/11	Bary	Attar	22/10	7/11	12/11	T Logs
Jag Pushpa	3/11	9/11	13/11	HSD	B Camilica 1	22/9	5/11	9/11	Rice
Orchids	11/11	11/11	12/11	FO	Chong Ming	17/10	9/11	—	Granite
Front Pride	6/11	10/11	13/11	C Oil	Dvadesetprvi Maj	26/10	9/11	—	Rice
HALDIA (As on November 08, 2012)					Ikan Parang	28/10	1/11	9/11	Wheat
Unity	22/10	—	—	L Coal	Inaba	8/11	9/11	—	S Coils
Fu Yang Shan	6/11	—	—	P Cargo	Ise	4/11	8/11	9/11	S Cargo
Mah.vishwamitra	7/11	—	—	LPG	Medi Lisbon	27/10	7/11	9/11	Salt
Prabhu Das	7/11	—	—	C.Coal	Pacific Hero	28/10	9/11	—	Salt
Ibis Bulker	7/11	—	—	M Coke	Pontica	19/10	9/11	—	R Phos
Lourdes	8/11	—	—	POL	Rainbow Spring	25/10	8/11	10/11	Barley
Feng Hai-11	07/11	—	—	PRXL	Spar Lynx	2/10	31/10	10/11	Rice
Indigo Spera	04/11	—	—	L Ore	STX Daisy	18/10	6/11	17/11	Logs
Tamil Kamraj	07/11	—	—	L Coal	STX Kristine	31/10	9/11	—	M Scale
Good Precedent	07/11	—	—	L Coal	Union Explorer	2/11	8/11	9/11	T Coal
Aoyama	07/11	—	—	C.Coal	KOCHI (As on November 09, 2012)				
Nemtas-4	08/11	—	—	L.Stone	Hyundai Treasure	3/11	3/11	—	R Phos
Mp Panamax-6	04/11	—	—	L.Stone	Leopard	5/11	6/11	—	GC
Lady Ferhan	07/11	—	—	CBFS	Tataki	6/11	7/11	—	Crude
Ipsea Colossus	05/11	—	—	M Ore	OEL Dubai	1/11	7/11	—	Boxes
Atlantica	06/11	—	—	M Ore	Lahore Express	8/11	8/11	—	Boxes
U.happy	04/11	—	—	Urea	Tala	6/11	W	—	Sulphur
Green Valley	08/11	—	—	Boxes	Indira Gandhi	7/11	W	—	Boxes
Genco Wisdom	07/11	—	—	L Ore	J Kamakshy	7/11	W	—	Boxes
Scoter	04/11	—	—	Sugar	Darya Jaan	8/11	—	—	Cement
Ubc Luzon	08/11	—	—	M Coke	Stolt Wind	8/11	—	—	P Acid
Jag Vidhi	08/11	—	—	LPG	Foresight	8/11	—	—	Zinc con
An Yue Jiang	08/11	—	—	Mach	S Majesty	9/11	—	—	MS
JNPT (As on November 12, 2012)					K Modesty	11/11	—	—	Bauxite
Hyundai Commodore	—	11/11	13/11	Boxes	OEL Kutch	11/11	—	—	Boxes
Ital Millione	—	12/11	14/11	Boxes	M Avon	12/11	—	—	Boxes
MSE Sena	—	11/11	12/11	Boxes	S Ganga	12/11	—	—	Crude
Maersk Kithira	—	11/11	12/11	Boxes	New Vision	12/11	—	—	Crude
Zim India	—	8/11	12/11	Boxes	B Elephat	14/11	—	—	Crude
Wan Hai 502	—	12/11	13/11	Boxes	Prem Mala	15/11	—	—	MS
					Jakarta Exprss	15/11	—	—	Boxes
					Bengal Orchid	17/11	—	—	Methanol
					C Solistice	17/11	—	—	PAX
					OEL Kochi	19/11	—	—	Boxes



Name of the Vessel	Arrival	Berth	Sail	Cargo
KOLKATA (As on November 08, 2012)				
Cailan-4	30/10	—	—	GC
Au Co-1	03/11	—	—	GC
Outrevaling-3	05/11	—	—	FERT
Kota Delima	07/11	—	—	Boxes
Vega Alpha	07/11	—	—	Boxes
Samp.swaraja	08/11	—	—	HSD
Maan Aung	08/11	—	—	Logs

MANGALORE (As on November 12, 2012)

Tiger Mango	10/11	10/11	12/11	Boxes
Coco Gyun	6/11	8/11	13/11	Timber
Stolt Vinland	12/11	12/11	12/11	P Acid
Vine 2	9/11	9/11	13/11	Cement
Pearl Of Sea	5/11	7/11	14/11	Timber
Kang Yu	9/11	9/11	13/11	M Coke
M.bhavatreya	30/10	11/11	15/11	LPG
Sea Horse	7/11	12/11	13/11	Crude
Great Mary	10/11	10/11	12/11	Granite
Genco Aquitaine	11/10	11/10	13/11	Coal
Tinos Warrior	31/10	W	—	Crude
M.shubhateya	1/11	W	—	LPG
Maersk Gusto	6/11	W	—	LPG
Euro Sea	6/11	W	—	FO
Pheonix Light	8/11	W	—	Crude
Desh Garima	9/11	W	—	Crude
Ocean Crown	10/11	W	—	HSD
Al Majedah	11/11	W	—	Amm
St.johannies	11/11	W	—	ATF
Olympic Sponcer	11/11	W	—	Crude
River Eternity	11/11	W	—	LAN

MUMBAI (As on November 09, 2012)

Baltic Winter	—	5/11	12/11	Steel
Hanaro Melody	—	26/11	15/11	M A Phos
Seamec III	—	31/10	10/11	P Cargo
Hal Supporter	—	8/11	9/11	Supply
Hira	—	6/11	9/11	Supply
ABS Thor	—	8/11	9/11	Supply
Komal	—	9/11	10/11	S Cargo
Nand Hazira	—	9/11	9/11	S Cargo
Venus	—	9/11	16/11	R Phos
Han Feng	—	8/11	12/11	P Cargo
Lok Pratap	—	20/10	12/11	M A Phos
Paragon Pescadores	—	8/11	12/11	Steel

PARADIP (As on November 09, 2012)

Aurora D	5/11	8/11	11/11	A Coal
Tamilnadu	9/11	9/11	10/11	T Coal
Jay	29/10	6/11	12/11	S Coal
Bulk Brasil	20/10	3/11	9/11	S Coal
Shropshire	6/11	7/11	12/11	L Stone
Cape Kasos	31/10	6/11	12/11	S Coal
Nord Cassiopeia	31/10	8/11	13/11	S Coal
Aeolian Spirit	27/10	4/11	10/11	S Coal
Bum Chin	6/11	7/11	9/11	Sul Acid

Name of the Vessel	Arrival	Berth	Sail	Cargo
Good Pride	4/11	6/11	10/11	HBI
Skopelos	6/11	7/11	9/11	C Oil
TUTICORIN (As on November 12, 2012)				
Banglarmukh	10/11	—	—	Salt
Ithomi	11/11	—	—	I Coal
Vishva Bandhan	5/11	—	—	Urea
Indira Gandhi	11/11	—	—	Boxes
Lianhuahai	11/11	—	—	Cu Con
Gas Texiana	12/11	—	—	VCM
Chennai Selvam	12/11	—	—	T Coal
Gem of Ennore	10/11	—	—	T Coal

VISAKHAPATNAM (As on November 12, 2012)

STX Kyla	5/11	—	—	C Coal
Ocean Probe	10/11	—	—	Boxes
Spar Rigel	7/11	—	—	S Coal
Gandhar	9/11	—	—	S Coal
Maharishi Devatrey	7/11	—	—	C Oil
Trading Fabrizia	30/10	—	—	Allumina
Pacific Tramp	3/10	—	—	A Nitrate
Hope	9/11	—	—	L Stone
Hannah	8/11	—	—	DAP
Iron Kalypso	2/11	—	—	C Coal
Han Linn	2/11	—	—	T Logs
Tamil Kamaraj	9/11	—	—	T Coal
Ocean David	6/11	—	—	R Phos
Tamil Periyar	10/11	—	—	T Coal
Ocean Star	31/10	—	—	S Cargo
Tai Ping Shan	30/10	—	—	S Coal

Key : (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL-Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh

Open Market Rates of Rerollables (October 27, 2012)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots

Arc/Ind. Furnaces	
round quality (21x25)	37,700/-
structural quality (28x30)	37,600/-
Low carbon (12x16)	37,500/-
Semi-low carbon (18x21)	35,200/-
5x6 girder quality (25x30)	37,400/-
Runners/Risers	37,200/-
Bones/Clean	35,200/-

Billets & Squares

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	38,400/-
100x100 mm MS	38,500/-
125x125 mm MS	-
100x100 mm Concast-Billets	39,000/-
100x100 Concast-SAIL DSP	38,900/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

Blooms

Above 251 mm Bloom (HC)	34,200/-
Above 251 mm Bloom (MS)	34,200/-
Bloom 160x250 mm (DSP)	38,200/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	38,700/-
150x150 mm MS (SAIL)	39,000/-
Bloom Cut into pcs. (MS)	35,600/-
Bloom Cut into pcs. (Medium)	35,500/-
Bloom Cut into (Patra Pass)	34,500/-

Slabs

Durgapur Slabs 14"x3"	-
Durgapur Slabs	-
Bokaro Slab Heavy	-
Tata Concast Slab (Heavy)	-
Skelp Tisco	-

Rails

Untested Rail - 75 lbs.	36,700/-
Untested Rail - 90 lbs.	35,800/-
Untested Rail - 105 lbs.	35,800/-

Rej. Wheel (Big)	36,000/-
Rej. Wheel (Small)	35,500/-
Cut Tyre (Big)	35,300/-
Cut Tyre (Small)	35,400/-

Melting Scrap (F.O.R.)

Rolling Mill end (Fresh)	30,900/-
Good Godown	28,700/-
Godown Scrap	27,600/-
Turning	26,500/-
Tin Tapper	25,600/-
Sponge Iron	30,100/-

Pig Iron (F.O.R.)

Foundry Grade	34,600/-
Steel Grade	32,600/-
C.I. Turning	25,100/-
Degi Scrap	30,100/-
Deg Casting	42,100/-
Ingot Moulds (Old)	29,900/-
Ingot Moulds (New)	41,600/-
Cut Ingot Moulds	30,100/-

Open Market Rates of Finished Goods (October 27, 2012)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4540/-	4240/-	4070/-	4100/-	4120/-	4180/-	4180/-	4135/-
Zindi Pass (Drawing)	-	-	-	4100/-	4120/-	4180/-	4180/-	4160/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 4070/-

Heavy Rounds

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	4135/-	4191/-	4303/-	4360/-	4406/-	4484/-	4530/-

M. S. Squares

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4540/-	4240/-	4070/-	4070/-	4070/-	4080/-	4180/-	4135/-

M. S. Angles

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	4350/-	4230/-	4230/-	4230/-	4320/-	4340/-	-	-	-	-	-	-
5 mm	-	4224/-	4202/-	4180/-	4135/-	4180/-	4180/-	4214/-	4214/-	-	-	-
6 mm	-	4224/-	4202/-	4180/-	4135/-	4180/-	4180/-	4214/-	4214/-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	4380/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	4480/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	4700/-

M. S. Flats

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	4030/-	4050/-	4060/-	4090/-	4150/-	4500/-	4350/-	4280/-
5 mm	4125/-	4225/-	4225/-	4168/-	4168/-	4168/-	4168/-	4168/-
6 mm	4125/-	4225/-	4225/-	4168/-	4168/-	4168/-	4168/-	4168/-
10 mm	-	-	-	4225/-	4168/-	4168/-	4168/-	4168/-
12/25 mm	-	-	-	4225/-	4168/-	4168/-	4168/-	4168/-
18/19 Gauge	4480/-	4500/-	4500/-	4510/-	4540/-	4540/-	4380/-	4350/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), October 27, 2012]

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