

# EEPC INDIA

ENGINEERING EXPORT BULLETIN

**EEPCINDIA**  
ENGINEERING THE FUTURE

WEEKLY NEWSLETTER VOL. 14 ISSUE NO. 47 NOVEMBER 19, 2012

## Highlights

### Reverse Buyer Seller Meet 2013

Reverse Buyer Seller Meet 2013 organised by EEPC India in Ahmedabad dated 10th January 2013. Members are requested to register their participation within **15th December, 2012**

### Buyer Seller Meet in Myanmar

EEPC INDIA invites participation for Buyer Seller Meet in Myanmar from 13 - 19 January, 2013. Members are requested to register their participation within **30th November, 2012**

### India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh from 23 - 25 February, 2013. Members are requested to register their participation within **24th December, 2012**

### INDEE - Morocco, 2012

EEPC INDIA is organising an Indian Engineering Exhibition (INDEE) from 13 - 15 December, 2012. Members are requested to register their participation within **23rd November, 2012**

### MMT Yangon 2013

EEPC INDIA invites participation at The First Myanmar Manufacturing Equipment, Components & Engineering Technology Exhibition (MMT Yangon 2013) from 16 - 18 January, 2013. Members are requested to register their participation within **30th November, 2012**

### Govt. Notice/ Notifications/Circular

Public Notice No. 30 (RE-2012)/2009-2014 Dated 16th November, 2012 - Indo-Myanmar Border Trade.  
Customs Notification No. 98/2012 (N. T.) Dated 14th November, 2012 - Amendments Notification No. 36/2001 - Customs (N.T.), dated the 3rd August, 2001.



Mr. Anupam Shah, Sr. Vice Chairman, EEPC India (Centre), introducing the guests at an Interactive session with USA government officials, organized by EEPC India (ER) held on 2nd November, 2012 at Kolkata. (On his left) Mr. Dean R. Thompson, Consul General, Consulate General of USA in Kolkata & Mr. Arun Kr. Garodia, Regional Chairman, EEPC India (ER); (On his right) Mr. Richard R. Craig, Principal Commercial Officer, USA Consulate & Mr. Suranjan Gupta, Director, EEPC India are present

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For information about EEPC INDIA  
visit : [www.eepcindia.org](http://www.eepcindia.org)  
For information about EEPC INDEE Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

**Chairman's Pen**

*My dear fellow exporters,*

*The Ministry of Finance, Government of India has requested suggestions and views of EEPC India members for the Union Budget of 2013-14. You may like to send your suggestions for changes in the duty structure, rates and broadening of tax base on both direct and indirect taxes giving economic justification for the same.*

*Your suggestions and views may be supplemented and justified by relevant statistical information about production, prices, revenue implication of the changes suggested and any other information to support your proposal. The Finance Ministry has said that it would not be feasible to examine suggestions that are either not clearly explained or which are not supported by adequate justification / statistics. Further, as regards direct taxes, the Government Policy is to phase out profit linked deductions and minimizes exemptions; you may take this into consideration while forwarding proposals. Our presentation with the Department of Revenue will be held in the 2nd week of December, 2012.*

*Your suggestions/views may be e-mailed latest by November 30, 2012 to [sgupta@eepcindia.net](mailto:sgupta@eepcindia.net), [eepcho@eepcindia.net](mailto:eepcho@eepcindia.net) for suitable compilation and forwarding to the Ministry of Finance for their kind consideration.*

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is fluid and cursive.

(AMAN CHADHA)

**Council's Activities**



**REVERSE BUYER SELLER MEET 2013**

*Organized by EEPC INDIA*

*(Coinciding with Vibrant Gujarat Exhibition)*

**(10th January, 2013)**

**A PLATFORM FOR BUILDING BUSINESS CONTACTS THROUGH ONE-TO-ONE BUYER SELLER MEET WITH LEADING BUSINESSMEN VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING PRODUCTS FROM**

**AFRICA, LATIN AMERICA, MIDDLE EAST AND CIS COUNTRIES**

**Venue**

Hotel Comfort Inn President  
Off. C.G. Road  
Opp. Municipal Market  
Navrangpura  
Ahmedabad – 380 009

**Date**

10th January, 2013 (Thursday) – 10.00 a.m. onwards.

**Focus Product Sectors**

- Prime Iron & Steels
- Machine Tools & Hand Tools
- Castings & Forgings
- Electric Power Equipments & Parts
- Automobile Parts & Components
- I.C. Engine & Parts
- Commercial Vehicles
- Bicycle & Parts
- Stainless Steel Utensils
- Ferrous Industrial Castings
- Ferro Alloys
- Ferrous Hollow-ware
- Steel Forgings
- Steel Wire
- Bolts & Nuts (Fasteners)
- Bright Bars
- Air Compressor
- Other Non-Ferrous Metal & Products
- Aircraft & Spares
- Food Processing Machinery & Parts
- Hand Tools
- Steel Pipes & Tubes
- Aluminium & Products thereof
- Fencing Structures
- Heating & Cooling Equipments
- Instruments - All Types
- Textile/Jute Mill Machinery
- 2/3 Wheeler
- Other Industrial Machinery
- Pump

## Objectives

1. To provide an opportunity to prospective importers to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

**Members of the Engineering Industry are cordially invited to enlist participation at the Business Meet.**

## Participation Details

### **Participation Fee payable by EEPC INDIA Member for single delegate (at any one venue)**

For 3 Meetings: Rs. 12,500 plus Rs. 1,545 as service tax

For 2 Meetings: Rs. 10,000 plus Rs. 1,236 as service tax

For 1 Meeting: Rs. 6,000 plus Rs. 742 as service tax

### **Participation Fee for subsequent participant of the same Member Company (at any one venue)**

For 3 Meetings: Rs. 6,000 plus Rs. as service tax

For 2 Meetings: Rs. 5,000 plus Rs. 618 as service tax

For 1 Meeting: Rs. 3,000 plus Rs. 371 as service tax

### **Participation Fee payable by Non-Member of EEPC INDIA for single delegate (at any one venue)**

For 3 Meetings: Rs. 18,000 plus Rs. 2,225 as service tax

For 2 Meetings: Rs. 15,000 plus Rs. 1,854 as service tax

For 1 Meeting: Rs. 9,000 plus Rs. 1,112 as service tax

### **Participation Fee for subsequent participant of the same Non-Member company (at any one venue)**

For 3 Meetings: Rs. 8,000 plus Rs. 989 as service tax

For 2 Meetings: Rs. 7,000 plus Rs. 865 as service tax

For 1 Meeting: Rs. 5,000 plus Rs. 618 as service tax

## Mode of Payment

Full payment to be made by Demand Draft/at par Cheque favouring 'EEPC INDIA'. Please send us the filled-out Registration Form with the payment.

OR pay through RTGS/NEFT in INR as per the following details:

Name of the bank : HDFC BANK LTD  
Branch : Central Plaza  
2/6, Sarat Bose Road  
Kolkata 700 020  
A/c No : 00142090000452  
A/c Name : EEPC INDIA  
RTGS/NEFT Code : HDFC0000014



### Payments and Cancellation

- Full payment to be made by **15th December 2012**. Registration will be confirmed only after full payment is made.
- If registration is cancelled on or before 22nd December 2012, 50% would be charged as cancellation fee.
- No refunds for cancellations received on or after 1st December 2012.

### Submission of Registration Form

Send your Registration Form and payment latest by **15th December 2012** to the respective Regional and Sub-Regional Offices or to:

**R. Maitra***Executive Director***EEPC INDIA**

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website: www.eepcindia.org

**Bhaskar Sarkar***Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

**Rajat Srivastava***Regional Director***EEPC INDIA**

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade

Mumbai – 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcromum@eepcindia.net

rsrivastava@eepcindia.net

**Note:** EEPC INDIA reserves the right to accept or reject participation of any Indian company.

Final match making will be done keeping in view the areas of matching interest of Indian company and foreign buyers. Meeting schedule of each Indian Company will be forwarded to them in advance.

TO PROVIDE AN OPPORTUNITY TO EXPORTERS TO BOOK ON THE SPOT EXPORT ORDERS



## **EEPC India invites Participation for Buyer Seller Meet in Myanmar**

**(13 – 19 January, 2013)**

In view of emergence of Myanmar as most potential market in South East Asia from the tightened economy controlled by the Military Govt., countries are rushing towards Myanmar to explore the possibilities to tap this market that offers tremendous prospects in view of its being still in the nascent stage. The industries in Myanmar are in primitive era and needs full-fledged development. The country enriched with minerals and energy is attracting foreign investors to scout for various untapped sectors.

In order to give a strong platform to the members of EEPC India to explore this market and to make an inroad in the untapped areas, EEPC India is going to organize a Buyer-Seller Meet Myanmar coinciding with MMT Yangon 2013 Exhibition. The identified places of these BSM would be Yangon and Mandalay where one-to-one business interactions with the Myanmar businessmen will place Besides meetings with the Ministry officials in Nay Pyi Taw will also be organised.

### **Myanmar offers potential in the following products/sectors :**

Automobile Parts	Food Processing Machinery
Commercial Vehicles	Construction Machinery
Cutting Tools & Hand Tools	Agricultural Machinery & Equipment
Electric Motors, Generators, Batteries	Machinery For Mining, Quarrying And Parts
Transformers, Switchgears, Circuit Breakers	Industrial Castings & Forgings
Pumps, Compressors, Diesel Engines	Steel Pipes/Tubes & Fittings/Flanges
Machine Tools & Accessories	Tractors & Agricultural Machinery & Equipment
Bicycles	Lifting And Handling Equipment & Parts
Stainless Steel Utensils & Cutleries	

### **Tentative Itinerary of the Delegation**

13 <sup>th</sup> January	Sun	Arrival at Yangon
14 <sup>th</sup> January	Mon	Buyer-Seller Meet in Yangon (Full Day)
15 <sup>th</sup> January	Tue	Factory visits/continuation of BSM (half day) and departure for Nay Pyi Taw in the afternoon
16 <sup>th</sup> January	Wed	Nay Pyi Taw – Meetings with Ministry officials and back to Yangon in the evening
17 <sup>th</sup> January	Thu	Visit MMT Yangon 2013 Exhibition in Yangon and proceed to Mandalay in the evening
18 <sup>th</sup> January	Fri	Buyer-Seller Meet in Mandalay (Full Day)
19 <sup>th</sup> January	Sat	Departure from Mandalay to India via Yangon

### **Hotel Accommodation/Travel Costs**

All participants will be booked in the same hotel for coordination point of view. Hotel charges will have to be borne individually by the participants including Ticketing, Visa Fees etc. EEPC India will suitably recommend for obtaining desired Visa.

### **Registration and Participation Charges**

A sum of **Rs. 20,000/-** has been fixed towards participation charges for each participant to partially cover the expenses on account of providing following facilities:

- Airport transfer abroad only
  - Local transport for BSM
  - Venue expenses, working lunch expenses on the day of BSM
  - Expenses for mobilization of buyers
  - Printing of delegates' profile booklet for distribution among the Buyers, Chambers of Commerce, Trade Associations and Embassies
  - Release of advertisement in local leading newspapers
- Other individual expenses like hotel charges, food (other than the one working lunch to be provided by EEPC India at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

### MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus ASEAN Programme of the Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

### Selection Criteria

In view of limitations on number of participants (15 only), selection of participants will be done on *first-come-first-served* basis and finally it will be decided by a Committee based on the criteria such as accreditation to the International Standards, ISO, QS etc., foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by EEPC India.

### Mode of Payment

The Registration Form duly filled in along with the Demand Draft/at par Cheque for **Rs. 20,000** in favour of **EEPC India** should be sent **latest by 30th November, 2012**.

Members are requested to confirm their participation immediately along with the requisite fees and the Registration Form duly filled in to the respective Regional and Sub-Regional Offices or to:

**R. Maitra***Executive Director***EEPC INDIA**

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

**Bhaskar Sarkar***Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : bsarkar@eepcindia.net

**D.D. Roy***Dy Director***EEPC INDIA**

'Vanijya Bhavan', ITFC,

1st Floor, 1/1, Wood Street

Kolkata-700 016

Tel. : + 91 33 22890651/52/53

Fax : + 91 33 22890654

Mob : + 91 9674118709

Email : droy@eepcindia.net

Website : www.eepcindia.org





**Registration Form**  
**Buyer Seller Meet in Myanmar**  
**(13 - 19 January 2013)**

Name of the Company (in Block Letters)	:			
Postal Address (in Block Letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Visiting Delegate	:			
Mobile No.	:			
Items Manufactured/Exported	:			
Application of your products (enclosed separate sheet if required)	:			
Total Annual Exports (in USD Million)	:	2009-2010	2010-2011	2011-2012
Total Annual Exports to ASEAN countries (in USD Million)	:	2009-2010	2010-2011	2011-2012
Countries of Export	:			
Accreditation to International Standards (viz. QS, ISO, TS, etc.)	:			
Foreign Collaboration, if any	:			
Nature of Business	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile (within 100 words) with product details : (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	:	<input type="checkbox"/> Single Room	<input type="checkbox"/> Twin Sharing Room	
Passport details	:			
Name as in passport	:			
Passport No.	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please send the Registration Form duly filled in and signed along with your participation fees.

***In case of swift transfer, please note that the net amount should be transferred at par with the participation charges. Bank charges – if any, shall not be borne by EEPC India***

Date : \_\_\_\_\_ Seal : \_\_\_\_\_ Name : \_\_\_\_\_  
Signature : \_\_\_\_\_

## **EEPC India Invites Participation for India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh (23 - 25 February, 2013)**

Asia Pharma Expo 2013 (10th International Exhibition on Asian Pharmaceutical Industries) is one of the significant trade events dedicated to pharmaceutical industry in Dhaka, Bangladesh. The trade event is being organised by Bangladesh Association of Pharmaceutical Industries (BAPI), Dhaka, Bangladesh and GPE Expo Pvt. Ltd., Ahmedabad, India.

The gradual and consistent growth pattern of the Bangladesh pharma industry is noticeable and promising over a period of time. The overall market size has doubled over the last five years, mainly due to increased penetration by the local drug manufacturers.

EEPC India is organizing an India Pavilion at Asia Pharma Expo 2013 to be held in Dhaka, Bangladesh during 23 - 25 February, 2013. The expo will provide wonderful business opportunities for the exhibiting companies to gather under one roof to display their product and services to the potential customers. The show will serve as a perfect platform for the pharmaceuticals manufacturing professionals, suppliers, and other industry related professionals to meet the delegates and to develop new business relation across the globe. The Asia Pharma Expo 2013 is expected international participation of 450 exhibitors from 30 countries and around 9,000 visitors mainly trade professionals including India, China, Thailand, Pakistan, Nepal, Sri Lanka, European Union, USA, Korea, Indonesia, Malaysia, Singapore, Myanmar etc.

### **Focus Products**

- Pharmaceutical Processing Plants & Equipments
- Pharma Packaging Machinery & Materials
- Analytical Laboratory Supplies (Instruments, Glassware, Lab. Reagents - Chemicals)
- Environment Control Equipment & Services
- Utility, Utility Services & Maintenance
- R & D, Biotechnology, CROs
- Contractors - Turnkey
- Contract Manufacturing

### **Venue**

Bangabandhu International Conference Centre  
Sher-E-Bangla Nagar, Dhaka, Bangladesh

### **Date**

23rd to 25th February, 2013 (3 days)

### **Participation Charges**

One side open booth (Built up booth) : Rs. 16,000/- per sq. mtr.  
10% extra for corner booths (subject to availability)

### **Mode of Payment**

Full payment is to be made by **Demand Draft/at par Cheque** favouring "**EEPC INDIA**" along with the duly filled-up Application Form

OR

**RTGS/NEFT** in INR as per following details:

Name of Bank	: Punjab National Bank
Branch	: International Business Banking, Kolkata
Address of Bank	: 31, J L Nehru Road, Kolkata – 700 016
Account No.	: 2186000103433450 (Promotional)
Account Name	: EEPC India
NEFT Code	: PUNB0218600



### Date of Payment

Full payment is to be made along with the Application Form latest by **24th December, 2012**.

### Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **31st December, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Display Booth

Participation charges includes following services for 9 sq. mtr. booth:

- Carpeting
- Fascia
- 1 Display Table
- 2 Chairs
- 3 Spot Lights
- 1 West Basket
- Listing in the Event Catalogue

### Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first- served* basis.

### MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of Rs. 80,000/- only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions.

### Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 24th December, 2012** to the respective Regional and Sub-Regional Offices or to:

**Ashit Kar**  
*Sr. Assistant Director*  
**EEPC India**  
Vanijya Bhavan, 1st Floor  
International Trade Facilitation Centre  
1/1 Wood Street  
Kolkata 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : eepcho@eepcindia.net  
akar@eepcindia.net  
Website : www.eepcindia.org



**Application Form**  
**India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh**  
**(23 - 25 February, 2013)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Mobile No.	:			
Type of Units	:	<input type="checkbox"/> MSME	<input type="checkbox"/> Non-MSME	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to South Asian countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile.

Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal :



## **EEPC India Invites Participation in INDEE Morocco 2012**

**(Indian Engineering Exhibition)**

**(13-15 December 2012)**

**Coinciding with**

**Le salon International DE L'INDUSTRIE**

**at**

**Parc des Expositions de l'Office des Changes (OCEC)**

**Route d'El Jadida, Casablanca, Morocco**

### **INDEE Morocco 2012**

EEPC India is pleased to announce its 26th INDEE in Casablanca, Morocco from 13th to 15th December 2012. The show will be a part of the 4th edition of Le salon International DE L'INDUSTRIE - an event which brings together the most varied and complete exhibition of the latest in machinery and technologies in key industries.

Casablanca is Morocco's largest city as well as its chief port. It is also the biggest city in the Magreb region [Morocco, Algeria, Tunisia, Libya & Mauritania]. Casablanca is considered the economic and business center of Morocco, while the political capital city of Morocco is Rabat. Casablanca hosts headquarters and main industrial facilities for the leading Moroccan and international companies based in Morocco. Industrial statistics show Casablanca retains its historical position as the main industrial zone of the country. The Port of Casablanca is one of the largest artificial ports in the world, and the largest port of North Africa.

### **Le salon International DE L'INDUSTRIE: about the exhibition**

As the Francophone area's one of the largest annual manufacturing expo, Le salon International DE L'INDUSTRIE has for long been the connecting point for the manufacturers and importers of the neighbouring countries, other parts of Africa & Europe. The Show brings together buyers, sellers and end users from around the world.

In 2012, Le salon International DE L'INDUSTRIE is hosting 200 exhibitors from 10 countries. 12,000 business visitors are expected during the exhibition and India proposes to be a Partner Country.

The Event is a platform of innovation, production and development for sectors such as mechanical engineering, steel and metallurgy, automobile, textile and clothing, hi-tech industries, electrical and electronic, building and construction, rubber, plastic and packaging, agricultural implements, household appliances and products, air conditioning and so on. The highlight of this event is its targeted campaigns which results in a flow of serious business visitors into the show.

Last year, the exhibition was held over 4000 sq mtr area, with participation from countries such as Morocco, France, Spain, Italy and Turkey. 9000 business visitors visited the show of whom 95% were professionals and rest were individuals. This year, the exhibition will be held over an area of 6000 sq mtr.

### **Why Morocco?**

Morocco is considered a gateway to West and Northern Africa. The country is steadily progressing towards greater internal modernization and globalization, with the creation of the country's first commercial courts, streamlined customs services and 16 Regional Investment Centers dedicated solely to facilitating new business ventures.

Strategically located along the Strait of Gibraltar just a seven-hour flight from JFK and three hours from Paris, Morocco is seen more and more as a regional hub in North Africa for shipping logistics, assembly, production and sales. The moderate Mediterranean climate on 2,750 miles of coastline and its developing infrastructure make Morocco an attractive location for both business and leisure.

While India exported only USD 76 million worth of engineering goods to Morocco, the country's demand for engineering products is much more, and is often compared to the likes of Nigeria.



### Focus Products

- Automotive components
- Parts of other transport equipment
- Electricity distribution and control apparatus
- Semi-finished products of copper, nickel, aluminium, lead, zinc and tin or their alloys
- Basic iron and steel
- Rolled, drawn and folded products of iron and steel
- Insulated wire and cable; optical fibre cables
- Machinery for mining, quarrying and construction
- Engines and turbines
- Fabricated metal products such as articles of aluminium, tools for pressing, stamping etc
- Air conditioning machines
- Pumps, compressors, hydraulic and pneumatic power engines, and valves
- Domestic appliances
- Agricultural or forestry machinery
- Structural metal products
- Bodies (coachwork) for motor vehicles
- Instruments and appliances for measuring, checking, testing, navigating and other purposes
- Electric filament or discharge lamps; arc lamps; lighting equipment
- Lifting and handling equipment
- Medical and surgical equipment and orthopaedic appliances
- Electric motors, generators and transformers
- Railway and tramway locomotives and rolling stock

### Venue

Hall No. 1

Parc des Expositions de l'Office des Changes (OCEC), Route d'El Jadida, Casablanca, Morocco

### Date of Event

13-15 December 2012 (3 days)

### Timing

1000 hrs to 1900 hrs

### Participation Charges

Minimum booth size is 9 sq mtr (Larger booths in multiple of 3 sq mtr are also available)

**One side open booth : Rs. 12,500 per sq mtr (Built up booth)**

**Two sides open booth : Rs. 14,000 per sq mtr (Built up booth, subject to availability)**

*Due to limited availability of corner booths, allocation will be done on first-come, first-served basis subject to full payment.*

### Mode of Payment

Full payment is to be made by **Demand Draft/at par Cheque** favouring "EEPC INDIA" along with the duly filled-up Application Form

OR

**RTGS/NEFT** in INR as per following details:

Name of Bank : Punjab National Bank  
Branch : International Business Banking, Kolkata  
Address of Bank : 31, J L Nehru Road, Kolkata – 700 016  
Account No. : 2186000103433450 (Promotional)  
Account Name : EEPC India  
NEFT Code : PUNB0218600



## Payment and Cancellation

- Full payment to be made by **23rd November 2012**. Space will be booked only after full payment is made.
- If reservation is cancelled on or before 23rd November 2012, 50% would be charged as cancellation fee.
- No refunds for cancellations received on or after 30th November 2012.

## Display Booth

Each 9 sq mtr booth will consist of:

- Carpeted floor
- One table
- Three chairs
- One podium
- Three spot lights
- One 10 amp. socket
- One dustbin
- Fascia

## Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come, first-served basis.

## Travel and Hotel Accommodation

EEPC India will assist participants in locating suitable airlines and hotels at Casablanca, Morocco at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

## Visa

EEPC India will issue recommendation letters in favour of the representatives of the participating Indian companies in the exhibition for issuance of visa for the show. However, EEPC India will not give any guarantee to this effect, as this is the sole discretion of the Embassy of Morocco in India.

EEPC India will recommend for issuance of visas for a maximum number of two participants for each 9 sq mtr booth.

## MDA Grant

All eligible participants will be entitled to MDA grant under Focus Africa Programme of the Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. The MDA guidelines can also be downloaded from <http://commerce.nic.in/mda-guidelines.pdf>.

Assistance would be permissible on travel expenses by Air on return Economy Excursion Class fare and charges of built-up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports not exceeding Rs. 15 crores in the preceding year, having completed 12 month membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

## Details of Participants

An interactive card drive containing details of all the participants will be distributed free instead of a printed booklet on the exhibitors. The card drive will be a ready reckoner for overseas buyers and exhibitors.

For this, participants are requested to send us the following items by email to [akar@eepcindia.net](mailto:akar@eepcindia.net), [skochar@eepcindia.net](mailto:skochar@eepcindia.net) and [njumde@eepcindia.net](mailto:njumde@eepcindia.net) :

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpeg format;
- (iv) E-Brochure or Product Catalogue in pdf format; or product photos in high resolution jpeg/tiff format.

## Submission of Application

Interested firms may please send the Application Form, duly filled-in and signed, along with full payment latest by **23rd November 2012** to any of the following EEPC India offices:

### NEW DELHI

**R Maitra**

*Executive Director*  
Vandhna, 4th Floor  
11, Tolstoy Marg  
New Delhi 110 001  
Tel. : 91-11-23711124/23711125  
Fax : 91-11-23310920  
E-mail : eepcto@eepcindia.net

**Rana Roy**

*Addl. Executive Director*  
Tel. : 91-11-23711124/23711125  
Fax : 91-11-23310920  
E-Mail : eepcto@eepcindia.net; rroy@eepcindia.net

**K V Rajasekharan**

*Sr. Assistant Director*  
Tel. : 91-11-23314171/74  
Fax : 91-11-23317795  
E-mail : eepcrodel@eepcindia.net;  
krajasekharan@eepcindia.net

### JALANDHAR

**Opinder Singh**

*Deputy Director*  
Tel. : 91-181-2602264  
Fax : 91-181-2601124  
E-mail : eepcsrojld@eepcindia.net; osingh@eepcindia.net

### HYDERABAD

**J V Raja Gopal Rao**

*Sr Assistant Director*  
Tel. : 91-40-27536704  
Telefax : 91-40-27536705  
E-mail : eepcsrohyd@eepcindia.net; jrao@eepcindia.net

### AHMEDABAD

**Sudhakaran C K Nair**

*Assistant Director*  
Tel. : 91-79-26588720, 91-9725663534  
E-mail : eepcsroahd@eepcindia.net; snair@eepcindia.net

### KOLKATA

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*  
Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : eepcho@eepcindia.net

**Anima Pandey**

*Regional Director*  
Tel. : 91-33-22890673/74  
Fax : 91-33-22890687  
E-mail : eepcrokol@eepcindia.net;  
apandey@eepcindia.net

### CHENNAI

**M Ganesan**

*Regional Director*  
Tel. : 91-44-28295501/28295502  
Fax : 91-44-28290495  
E-mail : eepcrochen@eepcindia.net;  
mganesan@eepcindia.net

### BANGALORE

**C H Nadiger**

*Deputy Director*  
Tel. : 91-80-25581396/25588669  
Fax : 91-80-25586914  
E-mail : eepcsroblr@eepcindia.net;  
cnadiger@eepcindia.net

### MUMBAI

**Rajat Srivastava**

*Regional Director*  
Tel. : 91-22-42125555  
Fax : 91-22-42125556/22180119  
E-mail : eepcromum@eepcindia.net;  
rsrivastava@eepcindia.net





**Application Form**  
**INDEE - Morocco 2012**  
**(13 - 15 December, 2012)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total space required (Minimum 9 sq. mtr.)	:	Area :	Sq. mtr.	
Booth type	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two sides open	
Fascia name to be displayed	:			
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the MD/CM	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:			
Status	:	<input type="checkbox"/> Manufacturer	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House	<input type="checkbox"/> Others	
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to African Countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported (mention ITC (HS) Codes [at least 4 digits] ) :				
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Signature :

Date :

Office Seal :

**EEPC India Invites Participation at  
The First Myanmar Manufacturing Equipment, Components &  
Engineering Technology Exhibition (MMT Yangon 2013)  
(16-18 January, 2013)**

Enriched with minerals and energy, the opening up of Myanmar is seen to be attracting investors who are scouting for opportunities in a country with untapped potential. The momentum is evident from the fact that businessmen around the world are visiting this country in large numbers. Moreover, the national economy is predicted to expand by 5.2 percent in 2012-13 with a record high of US\$3.563 billion from export of natural gas in 2011-12.

During the visit to Myanmar in May 2012, Prime Minister Dr. Manmohan Singh extended US\$500 million Line of Credit by India to Myanmar for upgrading its agriculture, irrigation, rail transportation and electric power system. The Line of Credit would provide ample opportunities to Indian businessmen to enter and expand trade with this country.

Since the industries in Myanmar is more or less very old and need immediate development, opportunities are enormous in all the sectors. Besides, there is immense scope for foreign investments in various sectors. The Investment Law in Myanmar is yet to be approved by the President and expected to be announced shortly by end of the year. A lot many relaxed provisions for FDIs are expected from the law. In the proposed new law, almost all sectors are open for the FDIs except agriculture sector.

Considering enormous trade potential, EEPC India is proposing to organize India's participation in the first-ever Engineering Exhibition under the style and name: **Myanmar Manufacturing Equipment, Components & Engineering Technology Exhibition (MMT Yangon 2013) scheduled to take place in Tatmadaw Hall, Yangon, Myanmar from 16th to 18th January 2013.** MMT Yangon 2013 will focus on equipment, components and engineering technology upgrading for the following industries. Arrangements will be there for B2B meetings on request.

**Myanmar offers potential in the following products/sectors:**

- ❖ Automobile Parts
- ❖ Commercial Vehicles
- ❖ Cutting Tools & Hand Tools
- ❖ Electric Motors, Generators, Batteries
- ❖ Transformers, Switchgears, Circuit Breakers
- ❖ Pumps, Compressors, Diesel Engines
- ❖ Machine Tools & Accessories
- ❖ Bicycles
- ❖ Stainless Steel Utensils & Cutleries
- ❖ Food Processing Machinery
- ❖ Construction Machinery
- ❖ Agricultural Machinery & Equipment
- ❖ Machinery For Mining, Quarrying and Parts
- ❖ Industrial Castings & Forgings
- ❖ Steel Pipes/Tubes & Fittings/Flanges
- ❖ Tractors & Agricultural Machinery & Equipment
- ❖ Lifting And Handling Equipment & Parts



## Venue

Tatmadaw Hall, Yangon, Myanmar

## Date of Event

16-18 January 2013 (3 days)

## Participation Charges

One side open built up booth : Rs.20,000 per sq.mtr.  
(Minimum 9 sq.mtr.) 10% extra for two sides open booths (subject to availability)

***Two sides open booths are limited in number and will be allocated on a first-come-first-served basis only on payment in full.***

## Mode of Payment

Full payment is to be made by **Demand Draft/at par Cheque** to be drawn in favour of “**EEPC INDIA**” along with the Application Form duly filled in all respects.

**OR**

**RTGS/NEFT** in INR as per following details:

Name of Bank : Punjab National Bank  
Branch : International Business Banking, Kolkata  
Address of Bank : 31, J L Nehru Road, Kolkata – 700 016  
Account No. : 2186000103433450 (Promotional)  
Account Name : EEPC India  
NEFT Code : PUNB0218600

## Date of Payment

Full payment is to be made along with the Application Form duly filled in latest by **30th November, 2012**.

## Cancellation of Participation

Request for cancellation will not be considered beyond **5th December 2012**. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

## Display Booth

Participation charges includes following services for 9 sq. mtr. booth:

- Carpeting
- Fascia
- 1 Display Table
- 2 Chairs
- 3 Spot Lights
- 1 West Basket

## Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come-first-served* basis.

## MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus ASEAN+2 Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

Members are requested to confirm their participation immediately along with the requisite fees and the Application Form duly filled in to the respective Regional and Sub-Regional Offices or to:

**R. Maitra**

*Executive Director*

**EEPC INDIA**

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : [eepto@eepcindia.net](mailto:eepto@eepcindia.net)

Website : [www.eepcindia.org](http://www.eepcindia.org)

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

**EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : [bsarkar@eepcindia.net](mailto:bsarkar@eepcindia.net)

**D. D. Roy**

*Dy Director*

**EEPC INDIA**

Vanijya Bhavan, ITFC

1st Floor, 1/1, Wood Street

Kolkata-700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

Mob : 91-9674118709

E-mail : [droy@eepcindia.net](mailto:droy@eepcindia.net)

URL: [www.eepcindia.org](http://www.eepcindia.org)



**Application Form**  
**The First Myanmar Manufacturing Equipment, Components & Engineering Technology Exhibition (MMT Yangon 2013)**  
**(16-18 January, 2013)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 9 sq.mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to ASEAN countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

**Tender Information****Bangladesh****(EEPC Ref. No. DB-1161)**

Project : Second Urban Governance and Infrastructure Improvement (Sector) Project  
Loan No. : 2462-BAN  
Loan from ADB

**DB Ref. No.: ADB282-11/12**

Issued by : Md. Shafiqul Islam Akand  
The Project Director  
Second Urban Governance and Infrastructure Improvement (Sector) Project (UGIIP-II)  
Local Government Engineering Department  
Level-12, LGED Bhaban  
Agargaon, Sher-e-Bangla Nagar  
Dhaka-1207, Bangladesh  
Tel. : + (88)-02-8181208/9143993  
Fax : + (88)-02-8156451  
E-mail : pd.ugiip2@lged.gov.bd; pd.ugiip2@yahoo.com

**Bid No. : UGIIP-II /LGED/ICB/ G-42**

For : Procurement of Static Road Roller (8 Ton); Quantity (Nos.) : 12 (Twelve).

Tender cost : Tk. 6000.00 or US\$ 85.00 + US\$ 100.00 (courier charges).

Bid deadline : **19.12.2012**

**Cambodia****(EEPC Ref. No. DB-1162)**

Project : Second Greater Mekong Subregion Regional Communicable Disease Control Project  
Loan No. : 0231-CAM (SF)  
Loan from ADB

**DB Ref. No.: ADB-GMS-CDC2-ICB-G-12-01**

Issued by : Ministry of Health  
Second Health Sector Support Program Secretariat  
No. 151-153 Kampuchea Krom Boulevard  
Phnom Penh, Kingdom of Cambodia  
Attn. : Dr. Lo Veasnakiry, Program Coordinator  
Tel. : +855-23 880 260  
Fax : +855-23 880 262

For : Supply of :  
- **Lot-1** : Laboratory Equipment for NIPH  
- **Lot-2** : Laboratory Equipment for TSMC  
The bidders may bid for one or both lots.

Tender cost : Non-refundable payment of US\$ 100 or an equivalent amount in a freely convertible currency (which includes an additional amount of US\$ 30 for courier charges). The method of payment will be certified check or electronic transfer direct deposit to National Bank of Cambodia, SWIFT: NCAMKHPP, account Name: MOH: GMS RCDC Proj 0025CAMSF. Account No.000000001182.

Bid deadline : **21.12.2012**

## Kyrgyz Republic

(EEPC Ref. No. DB-1163)

Project : Second On Farm Irrigation Project  
Grant No. : H-312 KG  
Project ID No. : P096409  
Grant from IDA

DB Ref. No.: **WB4602-11/12**

Issued by : Second On Farm Irrigation Project Implementation Unit under the Department of Water Resources and Land Improvement  
Third Floor, Room No. 302, 4a Toktonaliev Str.  
Bishkek, The Kyrgyz Republic  
Fax : (996)312 549 072/541 174  
E-mail : onfarmir@elcat.kg

Bid No. : **OIP2/IDA/ICB/G/02**

For : Procurement of Vehicles :  
- **Lot 1** : Procurement of 27 vehicles 4x4 wheel drive (three-doors)  
- **Lot 2** : Procurement of 07 vehicles 4x4 wheel drive (five-doors)

Tender cost : Non-refundable fee US\$ 150. The method of payment will be through the direct deposit to project account: JCB "Kyrgyzstan" account #1030120805740636, SWIFT code KYRS KG 22, Correspondent Bank "COMMERZBANK AG" account # 400886880400 SWIFT code COBADEFF.

Bid security : Lot 1 : 8 000 (eight thousand) US Dollars and Lot 2 : 2 000 (two thousand) US Dollars or its equivalent in Kyrgyz Soms.

Bid deadline: **21.12.2012**

## Uganda

(EEPC Ref. No. DB-1164)

Project : Lake Victoria Water Supply and Sanitation Program - Phase II (LVWATSAN II)  
Grant No. : 2100155019967  
Project ID No. : P-Z1-EA0-004  
Grant from AfDB

DB Ref. No.: **AfDB477-11/12**

Issued by : The Head, Procurement and Disposal Unit  
Ministry of Water and Environment  
Plot 21/28, Port Bell Road Luzira  
Room 47, Old Boardroom  
P. O. Box 20026  
Kampala, Uganda  
Tel. : 0414-505945  
Fax : 0414-505941  
E-mail : stanley.ahabwe@mwe.go.ug, herbert.nuwamanya@mwe.go.ug

IFB No. : **MWE/SPLS/12-13/01550**

For : Supply of Nine Tractors with Trailers and Eighty Nine Skips

Tender cost : Non-refundable fee of UGX 100,000 (Uganda Shillings One Hundred Thousand only).

Bid security : UGX 20,000,000 (Uganda Shillings Twenty Million only) inform of a Bank Guarantee.

Bid deadline: **15.01.2013**

## Uganda

(EEPC Ref. No. DB-1165)

Project : Lake Victoria Water Supply and Sanitation Program - Phase II (LVWATSAN II)  
Grant No. : 2100155019967  
Project ID No. : P-Z1-EA0-004  
Grant from AfDB

DB Ref. No.: **AfDB475-11/12**

Issued by : The Head, Procurement and Disposal Unit  
Ministry of Water and Environment  
Plot 21/28, Port Bell Road Luzira  
Room 47, Old Boardroom  
P. O. Box 20026  
Kampala, Uganda  
Tel. : 0414-505945  
Fax : 0414-505941  
E-mail : stanley.ahabwe@mwe.go.ug; herbert.nuwamanya@mwe.go.ug

IFB No. : **MWE/SPLS/11-12/01456**

For : Supply of :  
- **Lot 1** : Four Sludge Exhausters  
- **Lot 2** : Five Sludge Vacutugs (RE-ADVERTISED)

Tender cost : Non-refundable fee of UGX 100,000 (Uganda Shillings One Hundred Thousand only).

Bid security : - Lot 1 : UGX 31,000,000  
- Lot 2 : UGX 6,000,000

Bid deadline : **15.01.2013**

*(Source : UN Development Business Website)*

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## Thailand

Project : Kiew Kor Mah Hydropower Project

Bid No. : EGAT 8/2555-KMHP

The Electricity Generating Authority of Thailand (EGAT) is inviting sealed bids for design, manufacture, fabrication, shop tests, supply, delivery to Site, insurance, construction, installation, testing, commissioning and guarantee of the Equipment, and powerhouse and associated civil work for :

**(2 x 2.5 and 1 x 0.5 MW Kiew Kor Mah Hydropower Project)**

The Bidding documents are available for examination of Bidder's Qualifications and for purchasing in CD-ROM during 8.00 hrs to 15.00 hrs, Bangkok Standard Time, from November 22, 2012 to February 21, 2013 at USD 500.00 or Thai Baht 15,000/- (non-refundable) at the following address :

Power Plant Development Area Foreign Procurement Department  
Foreign Supply and Procurement Division  
Room No.605, Building No. TOR 101  
Electricity Generating Authority of Thailand  
Bang Kruai, Nonthaburi 11130  
Thailand  
Tel. : (662) 4339774  
Fax : (662) 4336317/4335523/4344064/4360591  
Website : <http://www.egat.co.th/procure/>; <http://bidding.egat.co.th>

***Bid will be publicly opened on March 7, 2013.***



Payment can be made by certified cheque or money order payable to EGAT or by telegraphic transfer to EGAT's current account no. 109-6-01958-2 (swift code : KRTHTHBK), Krung Thai Bank Public Company Limited, Bang Kruai Branch, Nonthaburi. All bank charges and fees incurred by the payment of bidding documents shall be the Bidder's responsibility. Bidding documents in CD-ROM will be either airmailed or air freighted to the buyer at EGAT's expense upon receipt of the relevant remittance. In case the buyer requires the bidding documents to be sent by Express Mail Service (EMS), the charge will be at the buyer's expense.

More details can be obtained from the websites mentioned above.

For further details, please contact :

Mr. Saikat Sen Sharma  
First Secretary (Economic & Commercial)  
Economic & Commercial Wing  
Embassy of India, Bangkok  
Thailand  
Tel. : +66 2 258 0300-06  
Fax : +66 2 258 4627/262 1740  
E-mail : [commerce@indianembassy.in.th](mailto:commerce@indianembassy.in.th)  
Website : [www.indianembassy.in.th](http://www.indianembassy.in.th)

*(Source : Embassy of India, Bangkok)*



## Exhibitions and Trade Fairs

### **“The India Show: Bangladesh”**

#### **India-Bangladesh Business Forum, Exhibition & B2B Meetings**

**(3 – 5 December, 2012)**

#### **Bangabandhu Intl. Conference Centre, Dhaka**

Federation of Indian Chambers of Commerce & Industry (FICCI) jointly with the Ministry of Commerce and Industry, Govt. of India and in partnership with The Federation of Bangladesh Chambers of Commerce and Industry (FBCCI), Govt. of Bangladesh & other counterpart Chambers in Bangladesh is organizing “The India Show” at Bangabandhu International Conference Centre, Dhaka from 3 - 5 December 2012.

Alongside, an Indian CEOs delegation led by President FICCI would be accompanying with Hon'ble Union Minister for Commerce, Industry and Textiles, Shri Anand Sharma, during his visit to Dhaka from December 3 - 5, 2012.

In tune with the Government of India's Look East Policy, FICCI with the support of Ministry of Commerce and Industry, Government of India, is organizing “India Show” at Dhaka, Bangladesh. It will showcase the best of India in the 21st century through an exhibition and India-Bangladesh Business Conference.

The Made in India show would expose India's capabilities and strength in various sectors to the Bangladeshi business community, to explore JVs and cooperation with Indian companies to boost trade and investment between the two countries. On the trade front, India and Bangladesh's trade basket of goods and services has grown and diversified over the years. Not only have India's exports to Bangladesh grown from US\$ 1.6 billion in 2005-06 to US\$ 3.6 billion in 2010 11 but Bangladesh's exports to India have also grown from US\$ 127 million to US\$ 446 million during the same period. The total trade in 2010-11 stood at US\$ 4.03 billion.

### **Highlights of the Event**

- ❖ Three days Exhibition: Showcasing best of India's Products/Services/Technologies
- ❖ India Bangladesh CEO's Forum/Business Forum
- ❖ Exclusive B2B meetings with Bangladeshi Companies
- ❖ Cultural Evening

### **The focus sectors of the initiative include:**

Agriculture & Allied Services, Tea, Coffee, Spice, Jute, Food & Beverages, Irrigation Equipments, Fertilizer & Seed, Automobile & Auto Components, CNG Kits, Bicycle & Bicycle Parts, Chemicals & Petrochemicals, Pharmaceutical, Ayurvedic Medicines, Herbal Products, Cosmetics, Healthcare Products, Medical Equipments, Information Technology, Infrastructure (Power, Roads & Railways), Real Estate Developers, Machinery, Minerals & Mining, Renewable Energy, Cement, Oil, Textiles, Cotton, Logistics, Science & Technology, FMCG Products & Services, Plastic Products, Stones & Stones Technology, Paper, Pesticides, Electrical Products, Wires & Cables, Industrial Products, Water Treatment, Iron & Steel, Handicraft, Tourism etc.

Exclusive Business to Business Meetings (B2B) would be organised with respective Bangladeshi Companies during the expo.



### Participation Fee:

Exhibition (Shell scheme) - INR 96,000 \*\*

- A shell stand of 9 sq mtr includes pre-fab walls, Fascia name with company name and booth number, Floor carpet, 1 table, 2 Chairs, Spotlights, 1 waste paper basket, 5/15 AMP socket
- ONE complimentary registration for Business Forum & B2B

\*\*Service tax @ 12.36% is applicable

Participation in India-Bangladesh Business Forum & B2B (3rd & 4th December, 2012: Dhaka)

Participation Fee: INR 30,000 \*\*

\*\*Service tax @ 12.36% is applicable

The participants will have to bear their travel and accommodation expenses.

Keeping in view of the business opportunities offered by Bangladesh, we invite your organization to participate in this exclusive Indian exposition at Dhaka.

For more details, you may visit <http://www.indiashowbangladesh.com/>

Or you may contact:

**Mr. Samrat Soo**

*Deputy Director*

**FICCI**

Tel. : +91-11-23736313 (D)

E-mail : [samrat.soo@ficci.com](mailto:samrat.soo@ficci.com); [samrat.soo@gmail.com](mailto:samrat.soo@gmail.com)

*(Source : FICCI)*

**Public Notice****Public Notice No. 30 (RE-2012)/2009-2014**

Dated 16th November, 2012

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi issued a **Public Notice No. 30 (RE-2012)/2009-2014 dated 16th November, 2012** regarding **Indo-Myanmar Border Trade**. The above Public Notice have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-PN-30-2012.pdf>)** for information of our Members.

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**Notification No. 98/2012-Customs (N.T.)**

Dated 14th November, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 98/2012-Customs (N.T.), dated 14th November, 2012** regarding **Amendments of Notification No. 36/2001-Customs (N.T.), dated the 3rd August, 2001**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NN-98-2012.pdf>)** for information of our Members.

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**Notification No. 99/2012-Customs (N.T.)**

Dated 16th November, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 99/2012-Customs (N.T.), dated 16th November, 2012** regarding **Rate of exchange of conversion of each of the foreign currency with effect from 17th November, 2012**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NN-99-2012.pdf>)** for information of our Members.

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**RBI/2012-13/294  
A.P. (DIR Series) Circular No. 51**

Dated 15th November, 2012

The Reserve Bank of India, Mumbai has issued **A.P. (DIR Series) Circular No. 51, dated 15th November, 2012** regarding **KYC/AML standards /CFT/Obligation of Authorised Persons under Prevention of Money Laundering Act**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-51-12-13.pdf>)** for information of our Members.

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**Shipping Information**

**Ships in Ports Information**

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
<b>CHENNAI (As on November 16, 2012)</b>					<b>KOCHI (As on November 19, 2012)</b>				
Malaviya Twenty One	15/11	15/11	16/11	Supply	Christos Theo	29/10	19/11	—	Rice
Glovis Passion	15/11	16/11	17/11	Cars	Ikan Jepun	15/11	18/11	19/11	Salt
Melody	8/11	12/11	24/11	Wheat	OEL Kutch	18/11	19/11	—	Boxes
ILC Union	14/11	14/11	16/11	Logs	Promise 2	18/10	14/11	20/11	Rice
You Shen	15/11	15/11	18/11	P Oil	<b>KOCHI (As on November 19, 2012)</b>				
Cos Cherry	14/11	14/11	22/11	Urea	Tala	6/11	18/11	—	Sulphur
Marylebone	29/10	1/11	16/11	L Stone	J Kamakshy	18/11	18/11	—	Boxes
Mandarin Grace	14/11	15/11	18/11	L Stone	OEL Kochi	19/11	19/11	—	Boxes
Pratibha Warna	7/10	10/10	16/11	HSD	Darya Jaan	9/11	W	—	Cement
Liquid Velvet	13/11	15/11	18/11	P Oil	Rajiv Gandhi	19/11	W	—	Boxes
Jag Prachi	7/11	16/11	18/11	FO	OEL Dubai	19/11	W	—	Boxes
Coromandel	15/11	15/11	16/11	Boxes	Union	20/11	—	—	Logs
<b>HALDIA (As on November 15, 2012)</b>					Sattar	21/11	—	—	Logs
Trogir	13/11	—	—	L Ore	H Bridge	21/11	—	—	HSD
Stx Energen	13/11	—	—	A Coal	J Tara	22/11	—	—	Boxes
Mah.devatreya	13/11	—	—	LPG	S Ganga	22/11	—	—	Crude
Jag Amisha	14/11	—	—	Nap	A Odyssey	22/11	—	—	PAX
Bw Energy	14/11	—	—	LPG	J Meenakshy	24/11	—	—	Boxes
Hari Sagar	14/11	—	—	POL(P)	Aida Diva	24/11	—	—	PAX
Hanjin Bombay	14/11	—	—	DAP	Wolf	24/11	—	—	Boxes
Eagle Meerut	15/11	—	—	POL(P)	Lodestar Grace	25/11	—	—	Chemicals
Stx Kyla	15/11	—	—	C.Coal	Indira Gandhi	25/11	—	—	Boxes
<b>JNPT (As on November 16, 2012)</b>					OEL Trust	25/11	—	—	Boxes
MSC Laura	—	15/11	16/11	Boxes	<b>KOLKATA (As on November 15, 2012)</b>				
Northern Dedication	—	16/11	16/11	Boxes	Royal Flos	11/11	—	—	CPO
Najran	—	16/11	17/11	Boxes	Saipan Voyager	14/11	—	—	Boxes
Rainbow Star	—	15/11	18/11	Nap	Samp.swarajya	14/11	—	—	HSD
Peng Hai	—	14/11	16/11	E Oil	Nicobar	12/11	—	—	GC
Darya Shan	—	11/11	17/11	Cement	Jai V.meenakshi	14/11	—	—	Logs
JPO Vela	16/11	16/11	—	Boxes	Tay Do Star	14/11	—	—	Logs
E R Perth	16/11	16/11	—	Boxes	Au Co-1	03/11	—	—	GC
Sea Crystal	12/11	16/11	—	E Oil	Clipper Anne	14/11	—	—	GC
Chembulk Jakarta	14/11	16/11	—	A Acid	Mondena	14/11	—	—	Boxes
<b>KANDLA (As on November 19, 2012)</b>					Oel Freedom	14/11	—	—	Boxes
Sea Challenger	2/11	18/11	20/11	FO	Pac Natuna	13/11	—	—	Boxes
ABM Pioneer	27/10	17/11	20/11	R Phos	Kota Duta	15/11	—	—	Boxes
Alcyone	16/11	18/11	19/11	Wheat	Crystal	14/11	—	—	Lube
Anthea	2/11	17/11	20/11	Agri pdts	<b>MANGALORE (As on November 19, 2012)</b>				
B Handy	4/10	13/11	20/11	Rice	River Eternity	17/11	18/11	20/11	LAN
Bottiglieri Ambition	15/11	19/11	—	I Ore	Gaz Fraternity	14/11	19/11	21/11	LPG
Captain V Mazurenko	14/11	15/11	19/11	DAP	Bulk Patagonia	14/11	16/11	20/11	Coal
Captain Wael	2/11	17/11	20/11	SUG	M.shubhateya	1/11	W	—	LPG
					Maersk Gusto	6/11	W	—	LPG



Pheonix Light	8/11	W	—	Crude
St.johannis	11/11	W	—	ATF
Olympic Sponcer	11/11	W	—	Crude
New Horizon	15/11	W	—	Crude
Mire	15/11	W	—	Crude
Swarna Brahmaputra	15/11	W	—	Crude
Omvati Prem	17/11	W	—	Crude
Tilos	17/11	W	—	LPG
Prem Mala	18/11	W	—	HSD

Prabhu Satram	5/11	—	—	C Coal
Martin	11/11	—	—	S Coal
Asphalt Alliance	11/11	—	—	Bitumen
Sanko Marble	17/11	—	—	Urea

**Key :** (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl Benzene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL-Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

**MUMBAI (As on November 14, 2012)**

Baltic Winter	—	5/11	15/11	Steel
Hanaro Melody	—	26/11	20/11	M A Phos
Zoya	—	13/11	14/11	Supply
Brahmaputra Dolphin	—	12/11	16/11	Supply
Sea Pioneer	—	13/11	16/11	P Oil
Samua Perdana	—	11/11	16/11	P Oil
HR Revolution	—	12/11	14/11	P Cargo
Venus	—	9/11	18/11	R Phos
Han Feng	—	8/11	17/11	P Cargo
Linde	—	11/11	15/11	Steel
Flamboyant	—	13/11	15/11	Supply
Paragon Pescadores	—	8/11	13/11	Steel

**PARADIP (As on November 19, 2012)**

Zheng Kai	18/11	18/11	20/11	T Coal
Gem of Ennore	18/11	18/11	19/11	T Coal
BBS Alaska	15/11	17/11	19/11	P Cargo
Arietta	10/11	16/11	20/11	S Coal
Kesaria	5/11	18/11	25/11	S Coal
Triton Hawk	1/11	15/11	21/11	S Coal
Amis Wisdom	18/11	18/11	21/11	C Coal
Stanley Park	18/11	18/11	19/11	P Acid
Pythagoras	15/11	16/11	20/11	R Phos

**TUTICORIN (As on November 19, 2012)**

Tay Son	13/11	—	—	RCashew
Crown Alexandra	17/11	—	—	I Coal
Triton Lark	17/11	—	—	I Coal
Phu An	15/11	—	—	GI
Suleyman Pasli	18/11	—	—	Gypsum
Suchada Naree	18/11	—	—	Logs
Vishva Nidhi	19/11	—	—	I Coal
Good Precedent	17/11	—	—	T Coal
Jewel of Kure	17/11	—	—	T Coal

**VISAKHAPATNAM (As on November 19, 2012)**

Glyfada I	16/11	—	—	C Coal
Prudent	18/11	—	—	HSD
JS Bandol	12/11	—	—	S Coal
Trading Fabrizia	30/10	—	—	Allumina
Ocean Gem	18/11	—	—	P Cargo
Clipper Anne	18/11	—	—	Granite
TCI Prabhu	14/11	—	—	T Logs
Vinaship Diamond	15/11	—	—	P Coke
Fu Man	4/11	—	—	C Coal

(Source : The Hindu Business Line)

**Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis**

**Mandi Gobindgarh**

**Open Market Rates of Rerollables (November 3, 2012)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

**Ingots**

Arc/Ind. Furnaces	
round quality (21x25)	37,500/-
structural quality (28x30)	37,400/-
Low carbon (12x16)	37,300/-
Semi-low carbon (18x21)	35,000/-
5x6 girder quality (25x30)	37,200/-
Runners/Risers	37,000/-
Bones/Clean	35,000/-

**Billets & Squares**

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	38,300/-
100x100 mm MS	38,400/-
125x125 mm MS	-
100x100 mm Concast-Billets	38,900/-
100x100 Concast-SAIL DSP	38,800/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

**Blooms**

Above 251 mm Bloom (HC)	34,100/-
Above 251 mm Bloom (MS)	34,100/-
Bloom 160x250 mm (DSP)	38,100/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	38,600/-
150x150 mm MS (SAIL)	38,900/-
Bloom Cut into pcs. (MS)	35,500/-
Bloom Cut into pcs. (Medium)	35,400/-
Bloom Cut into (Patra Pass)	34,400/-

**Slabs**

Durgapur Slabs 14"x3"	-
Durgapur Slabs	-
Bokaro Slab Heavy	-
Tata Concast Slab (Heavy)	-
Skelp Tisco	-

**Rails**

Untested Rail - 75 lbs.	36,600/-
Untested Rail - 90 lbs.	35,700/-
Untested Rail - 105 lbs.	35,700/-

Rej. Wheel (Big)	35,900/-
Rej. Wheel (Small)	35,400/-
Cut Tyre (Big)	35,200/-
Cut Tyre (Small)	35,300/-

**Melting Scrap (F.O.R.)**

Rolling Mill end (Fresh)	31,000/-
Good Godown	28,700/-
Godown Scrap	27,600/-
Turning	26,500/-
Tin Tapper	25,600/-
Sponge Iron	30,000/-

**Pig Iron (F.O.R.)**

Foundry Grade	34,500/-
Steel Grade	32,500/-
C.I. Turning	25,000/-
Degi Scrap	30,000/-
Deg Casting	42,000/-
Ingot Moulds (Old)	29,800/-
Ingot Moulds (New)	41,500/-
Cut Ingot Moulds	30,000/-

**Open Market Rates of Finished Goods (November 3, 2012)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

**M. S. Rounds**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4530/-	4230/-	4060/-	4090/-	4110/-	4170/-	4170/-	4125/-
Zindi Pass (Drawing)	-	-	-	4090/-	4110/-	4170/-	4170/-	4150/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 4070/-

**Heavy Rounds**

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	4135/-	4191/-	4303/-	4360/-	4406/-	4484/-	4530/-

**M. S. Squares**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4540/-	4240/-	4070/-	4070/-	4070/-	4080/-	4180/-	4135/-

**M. S. Angles**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	4340/-	4220/-	4220/-	4220/-	4310/-	4330/-	-	-	-	-	-	-
5 mm	-	4214/-	4192/-	4170/-	4125/-	4170/-	4170/-	4204/-	4204/-	-	-	-
6 mm	-	4214/-	4192/-	4170/-	4125/-	4170/-	4170/-	4204/-	4204/-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	4370/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	4470/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	4690/-

**M. S. Flats**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	4030/-	4050/-	4060/-	4090/-	4150/-	4500/-	4350/-	4280/-
5 mm	4125/-	4225/-	4225/-	4168/-	4168/-	4168/-	4168/-	4168/-
6 mm	4125/-	4225/-	4225/-	4168/-	4168/-	4168/-	4168/-	4168/-
10 mm	-	-	-	4225/-	4168/-	4168/-	4168/-	4168/-
12/25 mm	-	-	-	4225/-	4168/-	4168/-	4168/-	4168/-
18/19 Gauge	4480/-	4500/-	4500/-	4510/-	4540/-	4540/-	4380/-	4350/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), November 3, 2012]



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