

# Impo

ENGINEERING EXPORT BULLETIN

**EEPCINDIA**  
ENGINEERING THE FUTURE

WEEKLY NEWSLETTER VOL. 14 ISSUE NO. 50 DECEMBER 10, 2012



Training Programme on Shipping Process & Negotiation of Export Documents organized by EEPC India (SR) held on 3rd November, 2012 at Chennai

## Highlights

### Reverse Buyer Seller Meet 2013

Reverse Buyer Seller Meet 2013 organised by EEPC India in Ahmedabad dated 10th January 2013. Members are requested to register their participation within **15th December, 2012**

### India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh from 23 - 25 February, 2013. Members are requested to register their participation within **24th December, 2012**

### MMT Yangon 2013

EEPC INDIA invites participation at The First Myanmar Manufacturing Equipment, Components & Engineering Technology Exhibition (MMT Yangon 2013) from 16 - 18 January, 2013. Members are requested to register their participation within **14th December, 2012**

### India Pavilion at INAPA 2013, Jakarta, Indonesia

EEPC INDIA is organising an India Pavilion at INAPA 2013, Jakarta, Indonesia from 26 - 29 March, 2013. Members are requested to register their participation within **31st December, 2012**

### Govt. Notice/Notifications

Public Notice No. 35 (RE:2012) / 2009-2014 Dated 6th December, 2012 - Notification of a new SION bearing number C-2056.

Notification No. 107/2012-Customs (N.T.) Dated 4th December, 2012 - Amendments of Notification No.12/97-Customs (N.T.) dated 2nd April, 1997.

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For information about EEPC INDIA  
visit : [www.eepcindia.org](http://www.eepcindia.org)  
For information about EEPC INDEE Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

## Chairman's Pen



*My dear fellow exporters,*

*EEPC India will be hosting its 26th INDEE at Parc des Expositions de l'Office des Changes (OCEC) Route d'El Jadida, Casablanca, Morocco from 13th to 15th December, 2012. Nearly 100 companies will be participating at this exhibition. This is the 26th INDEE that the Council is hosting and is a reflection of our commitment to diversify exports into different markets of the world so that engineering exports can pick up.*

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is fluid and cursive.

(AMAN CHADHA)

**Council's Activities**



**REVERSE BUYER SELLER MEET 2013**

*Organized by EEPC INDIA*

*(Coinciding with Vibrant Gujarat Exhibition)*

**(10th January, 2013)**

**A PLATFORM FOR BUILDING BUSINESS CONTACTS THROUGH ONE-TO-ONE BUYER SELLER MEET WITH LEADING BUSINESSMEN VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING PRODUCTS FROM**

**AFRICA, LATIN AMERICA, MIDDLE EAST AND CIS COUNTRIES**

**Venue**

Hotel Comfort Inn President  
Off. C.G. Road  
Opp. Municipal Market  
Navrangpura  
Ahmedabad – 380 009

**Date**

10th January, 2013 (Thursday) – 10.00 a.m. onwards.

**Focus Product Sectors**

- Prime Iron & Steels
- Machine Tools & Hand Tools
- Castings & Forgings
- Electric Power Equipments & Parts
- Automobile Parts & Components
- I.C. Engine & Parts
- Commercial Vehicles
- Bicycle & Parts
- Stainless Steel Utensils
- Ferrous Industrial Castings
- Ferro Alloys
- Ferrous Hollow-ware
- Steel Forgings
- Steel Wire
- Bolts & Nuts (Fasteners)
- Bright Bars
- Air Compressor
- Other Non-Ferrous Metal & Products
- Aircraft & Spares
- Food Processing Machinery & Parts
- Hand Tools
- Steel Pipes & Tubes
- Aluminium & Products thereof
- Fencing Structures
- Heating & Cooling Equipments
- Instruments - All Types
- Textile/Jute Mill Machinery
- 2/3 Wheeler
- Other Industrial Machinery
- Pump

## Objectives

1. To provide an opportunity to prospective importers to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

**Members of the Engineering Industry are cordially invited to enlist participation at the Business Meet.**

## Participation Details

### **Participation Fee payable by EEPC INDIA Member for single delegate (at any one venue)**

For 3 Meetings: Rs. 12,500 plus Rs. 1,545 as service tax

For 2 Meetings: Rs. 10,000 plus Rs. 1,236 as service tax

For 1 Meeting: Rs. 6,000 plus Rs. 742 as service tax

### **Participation Fee for subsequent participant of the same Member Company (at any one venue)**

For 3 Meetings: Rs. 6,000 plus Rs. as service tax

For 2 Meetings: Rs. 5,000 plus Rs. 618 as service tax

For 1 Meeting: Rs. 3,000 plus Rs. 371 as service tax

### **Participation Fee payable by Non-Member of EEPC INDIA for single delegate (at any one venue)**

For 3 Meetings: Rs. 18,000 plus Rs. 2,225 as service tax

For 2 Meetings: Rs. 15,000 plus Rs. 1,854 as service tax

For 1 Meeting: Rs. 9,000 plus Rs. 1,112 as service tax

### **Participation Fee for subsequent participant of the same Non-Member company (at any one venue)**

For 3 Meetings: Rs. 8,000 plus Rs. 989 as service tax

For 2 Meetings: Rs. 7,000 plus Rs. 865 as service tax

For 1 Meeting: Rs. 5,000 plus Rs. 618 as service tax

## Mode of Payment

Full payment to be made by Demand Draft/at par Cheque favouring 'EEPC INDIA'. Please send us the filled-out Registration Form with the payment.

OR pay through RTGS/NEFT in INR as per the following details:

Name of the bank : HDFC BANK LTD  
Branch : Central Plaza  
2/6, Sarat Bose Road  
Kolkata 700 020  
A/c No : 00142090000452  
A/c Name : EEPC INDIA  
RTGS/NEFT Code : HDFC0000014



### Payments and Cancellation

- Full payment to be made by **15th December 2012**. Registration will be confirmed only after full payment is made.
- If registration is cancelled on or before 22nd December 2012, 50% would be charged as cancellation fee.
- No refunds for cancellations received on or after 1st December 2012.

### Submission of Registration Form

Send your Registration Form and payment latest by **15th December 2012** to the respective Regional and Sub-Regional Offices or to:

**Bhaskar Sarkar***Executive Director & Secretary***EEPC INDIA**

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website: www.eepcindia.org

**Suranjan Gupta***Addl. Executive Director***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

**Rajat Srivastava***Regional Director***EEPC INDIA**

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade

Mumbai – 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcromum@eepcindia.net

rsrivastava@eepcindia.net

**Note:** EEPC INDIA reserves the right to accept or reject participation of any Indian company.

Final match making will be done keeping in view the areas of matching interest of Indian company and foreign buyers. Meeting schedule of each Indian Company will be forwarded to them in advance.

TO PROVIDE AN OPPORTUNITY TO EXPORTERS TO BOOK ON THE SPOT EXPORT ORDERS





## **EEPC India Invites Participation for India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh (23 - 25 February, 2013)**

Asia Pharma Expo 2013 (10th International Exhibition on Asian Pharmaceutical Industries) is one of the significant trade events dedicated to pharmaceutical industry in Dhaka, Bangladesh. The trade event is being organised by Bangladesh Association of Pharmaceutical Industries (BAPI), Dhaka, Bangladesh and GPE Expo Pvt. Ltd., Ahmedabad, India.

The gradual and consistent growth pattern of the Bangladesh pharma industry is noticeable and promising over a period of time. The overall market size has doubled over the last five years, mainly due to increased penetration by the local drug manufacturers.

EEPC India is organizing an India Pavilion at Asia Pharma Expo 2013 to be held in Dhaka, Bangladesh during 23 - 25 February, 2013. The expo will provide wonderful business opportunities for the exhibiting companies to gather under one roof to display their product and services to the potential customers. The show will serve as a perfect platform for the pharmaceuticals manufacturing professionals, suppliers, and other industry related professionals to meet the delegates and to develop new business relation across the globe. The Asia Pharma Expo 2013 is expected international participation of 450 exhibitors from 30 countries and around 9,000 visitors mainly trade professionals including India, China, Thailand, Pakistan, Nepal, Sri Lanka, European Union, USA, Korea, Indonesia, Malaysia, Singapore, Myanmar etc.

### **Focus Products**

- Pharmaceutical Processing Plants & Equipments
- Pharma Packaging Machinery & Materials
- Analytical Laboratory Supplies (Instruments, Glassware, Lab. Reagents - Chemicals)
- Environment Control Equipment & Services
- Utility, Utility Services & Maintenance
- R & D, Biotechnology, CROs
- Contractors - Turnkey
- Contract Manufacturing

### **Venue**

Bangabandhu International Conference Centre  
Sher-E-Bangla Nagar, Dhaka, Bangladesh

### **Date**

23rd to 25th February, 2013 (3 days)

### **Participation Charges**

One side open booth (Built up booth) : Rs. 16,000/- per sq. mtr.  
10% extra for corner booths (subject to availability)

### **Mode of Payment**

Full payment is to be made by **Demand Draft/at par Cheque** favouring "**EEPC INDIA**" along with the duly filled-up Application Form

OR

**RTGS/NEFT** in INR as per following details:

Name of Bank	: Punjab National Bank
Branch	: International Business Banking, Kolkata
Address of Bank	: 31, J L Nehru Road, Kolkata – 700 016
Account No.	: 2186000103433450 (Promotional)
Account Name	: EEPC India
NEFT Code	: PUNB0218600



### Date of Payment

Full payment is to be made along with the Application Form latest by **24th December, 2012**.

### Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **31st December, 2012**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Display Booth

Participation charges includes following services for 9 sq. mtr. booth:

- Carpeting
- Fascia
- 1 Display Table
- 2 Chairs
- 3 Spot Lights
- 1 West Basket
- Listing in the Event Catalogue

### Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first- served* basis.

### MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of Rs. 80,000/- only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions.

### Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 24th December, 2012** to the respective Regional and Sub-Regional Offices or to:

**Ashit Kar**  
Sr. Assistant Director  
**EEPC India**  
Vanijya Bhavan, 1st Floor  
International Trade Facilitation Centre  
1/1 Wood Street  
Kolkata 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : eepcho@eepcindia.net  
akar@eepcindia.net  
Website : www.eepcindia.org





**Application Form**  
**India Pavilion at Asia Pharma Expo 2013, Dhaka, Bangladesh**  
**(23 - 25 February, 2013)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Mobile No.	:			
Type of Units	:	<input type="checkbox"/> MSME	<input type="checkbox"/> Non-MSME	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to South Asian countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile.

Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal :



**EEPC India Invites Participation at  
The First Myanmar Manufacturing Equipment, Components &  
Engineering Technology Exhibition (MMT Yangon 2013)  
(16 -18 January, 2013)**

Enriched with minerals and energy, the opening up of Myanmar is seen to be attracting investors who are scouting for opportunities in a country with untapped potential. The momentum is evident from the fact that businessmen around the world are visiting this country in large numbers. Moreover, the national economy is predicted to expand by 5.2 percent in 2012-13 with a record high of US\$3.563 billion from export of natural gas in 2011-12.

During the visit to Myanmar in May 2012, Prime Minister Dr. Manmohan Singh extended US\$500 million Line of Credit by India to Myanmar for upgrading its agriculture, irrigation, rail transportation and electric power system. The Line of Credit would provide ample opportunities to Indian businessmen to enter and expand trade with this country.

Since the industries in Myanmar is more or less very old and need immediate development, opportunities are enormous in all the sectors. Besides, there is immense scope for foreign investments in various sectors. The Investment Law in Myanmar is yet to be approved by the President and expected to be announced shortly by end of the year. A lot many relaxed provisions for FDIs are expected from the law. In the proposed new law, almost all sectors are open for the FDIs except agriculture sector.

Considering enormous trade potential, EEPC India is proposing to organize India's participation in the first-ever Engineering Exhibition under the style and name: **Myanmar Manufacturing Equipment, Components & Engineering Technology Exhibition (MMT Yangon 2013) scheduled to take place in Tatmadaw Hall, Yangon, Myanmar from 16th to 18th January 2013.** MMT Yangon 2013 will focus on equipment, components and engineering technology upgrading for the following industries. Arrangements will be there for B2B meetings on request.

**Myanmar offers potential in the following products/sectors:**

- ❖ Automobile Parts
- ❖ Commercial Vehicles
- ❖ Cutting Tools & Hand Tools
- ❖ Electric Motors, Generators, Batteries
- ❖ Transformers, Switchgears, Circuit Breakers
- ❖ Pumps, Compressors, Diesel Engines
- ❖ Machine Tools & Accessories
- ❖ Bicycles
- ❖ Stainless Steel Utensils & Cutleries
- ❖ Food Processing Machinery
- ❖ Construction Machinery
- ❖ Agricultural Machinery & Equipment
- ❖ Machinery For Mining, Quarrying and Parts
- ❖ Industrial Castings & Forgings
- ❖ Steel Pipes/Tubes & Fittings/Flanges
- ❖ Tractors & Agricultural Machinery & Equipment
- ❖ Lifting And Handling Equipment & Parts

## Venue

Tatmadaw Hall, Yangon, Myanmar

## Date of Event

16-18 January 2013 (3 days)

## Participation Charges

One side open built up booth : Rs.20,000 per sq.mtr.  
(Minimum 9 sq.mtr.) 10% extra for two sides open booths (subject to availability)

***Two sides open booths are limited in number and will be allocated on a first-come-first-served basis only on payment in full.***

## Mode of Payment

Full payment is to be made by **Demand Draft/at par Cheque** to be drawn in favour of “**EEPC INDIA**” along with the Application Form duly filled in all respects.

## OR

**RTGS/NEFT** in INR as per following details:

Name of Bank : Punjab National Bank  
Branch : International Business Banking, Kolkata  
Address of Bank : 31, J L Nehru Road, Kolkata – 700 016  
Account No. : 2186000103433450 (Promotional)  
Account Name : EEPC India  
NEFT Code : PUNB0218600

## Date of Payment

Full payment is to be made along with the Application Form duly filled in latest by **14th December, 2012**. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

## Display Booth

Participation charges includes following services for 9 sq. mtr. booth:

- Carpeting
- Fascia
- 1 Display Table
- 2 Chairs
- 3 Spot Lights
- 1 West Basket

## Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come-first-served* basis.

## MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus ASEAN+2 Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

Members are requested to confirm their participation immediately along with the requisite fees and the Application Form duly filled in to the respective Regional and Sub-Regional Offices or to:

**Bhaskar Sarkar***Executive Director & Secretary***EEPC INDIA**

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

bsarkar@eepcindia.net

Website : www.eepcindia.org

**Suranjan Gupta***Addl. Executive Director***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

sgupta@eepcindia.net

**D. D. Roy***Dy Director***EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

Mob : 91-9674118709

E-mail : droy@eepcindia.net



## Application Form

### The First Myanmar Manufacturing Equipment, Components & Engineering Technology Exhibition (MMT Yangon 2013)

**(16-18 January, 2013)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 9 sq.mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> MSME	<input type="checkbox"/> Non-MSME	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to ASEAN countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

## **EEPC India Invites Participation for India Pavilion at INAPA 2013, Jakarta, Indonesia ( 26 – 29 March, 2013)**

### **Indonesia and its Economy**

Indonesia with 240 million of population is the largest economy in Southeast Asia and also one of the emerging market economies of the world. Indonesia is also the member of G-20 major economies. Domestic consumption is one of the major driving forces behind the country's economic growth. The economic growth slowed considerably during 2007-08. However, like India and China, Indonesia recorded higher growth during the global financial crisis, compared to the other G20 members with GDP 5.5% in 2009.

Indonesia's economy expanded a higher-than-expected 6.4% in the second quarter as robust domestic demand offset a decline in the international appetite for its exports.

The economic expansion came despite signs that the country's commodities exporters are being hit by the global slowdown. Indonesia's exports—which are dominated by natural resources such as coal, palm oil and tin—have been sliding as commodity prices slip and demand from places like China and India have slowed. Indonesia announced last week that it recorded its worst-ever trade gap in June as strong domestic demand boosted imports even as its exports fell.

### **Auto Market**

Auto makers have just recorded their best month ever in Indonesia, selling more than 100,000 passenger cars in July, more than 15% they sold here a year earlier. Indonesia's increasingly affluent middle class was buying new cars.

Indonesia is the 3rd world largest consumers in motor vehicle after China and India. The auto market in Indonesia is still major market in ASEAN with the number of vehicle to reach 20 million units of cars and 50 million units of motorcycles. Indonesia has become centre of production for ASEAN market from several global automobile industries (Volkswagen, Hino, Geely, Toyota, Honda, Daihatsu, etc). Indonesia is predicted to be the largest production of cars in ASEAN by 2011 (about 1 million units of cars per year). Auto market of Indonesia always upbeat, based on police data in 2009 the number of registration of car ownership in Indonesia reached 7.900.407 units and 52.767.093 units of motorcycles but in 2010, vehicle growth in Indonesia has increased until 15% and it is a component of industrial development opportunities in Indonesia.

### **About INAPA**

INAPA is the ASEAN's largest trade fair for automotive parts, accessories, equipment and services. It is a sourcing platform to attract quality buyers from the whole automobile industry chain from car manufacturers, distributors and repair workshops to car care service centres.

It has further proved as the largest international trade show in Southeast Asia for auto parts, accessories and vehicle equipment. INAPA exhibitors also expressed a proven opportunity to boost sales and gain exposure as well as meeting with key decision makers and potential buyers. The show recognized the professional show of choice for buyer in automotive parts, accessories, automotive garage equipment in ASEAN.

INAPA 2013 will continue as the leading ASEAN premier platform for sourcing and procurement experts and professionals who want to create feasible business cases and expand their operation in Region. It is the only available platform for pronouncing your brand's presence in the Indonesia's Booming Automotive Market.

Exhibitors numbering 1000 from 21 countries will be taking part at this Show. The projection of trade visitors is about 50,000 from more than 40 countries all over the world.

### **Product Profile**

#### **Automotive Parts and Systems –**

Airbags, Air-Conditioning, Axle, Batteries, Bearings, Body Parts, Brakes, Bumpers, Cables, Clutches, Cockpits, Cooling Systems, Electronic Systems, Exhaust & Fuel System Components, Fasteners, Filter, Folding Roofs, Frame, Gasket, Heating, Panoramic Roofs, Radiator, Rubber Parts, Sealing Rings, Seats, Sensor Systems, Shock Absorber, Spark Plug, Speedometer, Suspensions, Transmission, Trims, Tyres, Windows, etc.



### **Automotive Accessories**

Automobile Hood, Balms, Bursting Disk, Car Fragrance, Cover Car, Cover Seats, Cushion, Equipment for Vehicle, Helmet, Interior Equipment & Accessories, Locks, Ornaments, Outdoor Items, Safety Belt, Safety Glass, Sun Visors, Sunshades, Wheel, etc.

### **Tools/Dies & Machine**

Casting, Forging, Jig & Metal Forming, Mould & Dies, Polishing Machine, Safety Gear, Sharpening, Spanners, Screwdriver, Tool Kits, Wrenches, etc.

### **Motorbike Parts & Accessories**

Alarms, Batteries, Chain, Clothing, Components & Accessories, Covers, Engines, Helmet, Mirrors, Rims, Shock Absorber, etc.

INAPA 2013 will continue as the leading ASEAN premier platform for sourcing and procurement experts and professionals who want to create feasible business cases and expand their operation in Region. It is the only available platform for pronouncing your brand's presence in the Indonesia's Booming Automotive Market.

### **Venue**

#### **Hall: C2**

Jakarta International Expo (JIExpo)  
Kemayoran  
Jakarta – Indonesia

### **Date**

26-29 March, 2013

### **Participation Charges**

One side open built up booth : Rs. 20,000/- per sq. mtr.

(Minimum 9 sqm) 10% extra for two sides open booths (subject to availability)

***Two sides open booths are limited in number and will be allocated on a first-come-first-served basis only on payment in full.***

### **Mode of Payment**

Full payment is to be made by Demand Draft/at par Cheque to be drawn in favour of "EEPC INDIA" along with the Application Form duly filled in all respects.

### **OR**

**RTGS/NEFT** in INR as per following details:

Name of Bank : Punjab National Bank  
Branch : International Business Banking, Kolkata  
Address of Bank : 31, J L Nehru Road, Kolkata – 700 016  
Account No. : 2186000103433450 (Promotional)  
Account Name : EEPC India  
NEFT Code : PUNB0218600

### **Payment & Cancellation**

**Full payment is to be made on or before 31st December'12 positively.** Confirmed booking of space will be considered only on receipt of full payment. 50% cancellation charges applicable if booking is cancelled on or before **7th January'13**. No cancellation would be considered after this stipulated date. Acceptance of application and allocation of space will be done at the sole discretion of EEPC India.



## Display Booth

Each 9 sq. mtr. booth will consist of:

2 Fluorescent Tubes, 1 – 2Amp 230V Socket, 1 Reception Table, 3 Folding Chairs, 1 Round Table, Fascia, 2 Wall Shelving.

## Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come-first-served basis.

## MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN+2 Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

## Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full Payment latest by **31st December'12** to the respective Regional Offices or to:

### **Bhaskar Sarkar**

Executive Director & Secretary

#### **EEPC India**

Vandhna, 4th Floor

Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353/23711124

Fax : 91-11-23310920

E-mail : eepcto@eepecindia.net

Website : www.eepecindia.org

### **Suranjan Gupta**

Addl. Executive Director

#### **EEPC India**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Stree

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepecindia.net

Website : www.eepecindia.org

### **D. D. Roy**

*Dy Director*

#### **EEPC INDIA**

'Vanijya Bhavan', ITFC

1st Floor, 1/1, Wood Street

Kolkata-700 016

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Fax : +91-33 22890654

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URL : www.eepecindia.org





**Application Form**  
**India Pavilion at INAPA 2013, Jakarta, Indonesia**  
**(26 - 29 March, 2013)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 9 sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> MSME	<input type="checkbox"/> Non-MSME	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to ASEAN countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :


**Overseas Market Information**
**Morocco** (...continued from previous issue)

**India's Total Trade with Morocco**
**All Commodities**

(Value in Rs. Lac)

S.No.	Subject	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012
1	Export	83,745.29	110,544.19	118,656.44	144,923.07	178,911.73
2	Import	200,747.26	429,263.55	408,294.01	384,221.35	790,122.19
3	<b>Total Trade</b>	<b>284,492.55</b>	<b>539,807.74</b>	<b>526,950.45</b>	<b>529,144.42</b>	<b>969,033.93</b>

(Value in US \$ Million)

S.No.	Subject	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012
1	Export	208.43	242.85	250.47	318.57	372.1
2	Import	499.4	948.15	861.51	839.64	1,635.33
3	<b>Total Trade</b>	<b>707.83</b>	<b>1,191.00</b>	<b>1,111.98</b>	<b>1,158.21</b>	<b>2,007.44</b>

(Source: Website of Department of Commerce, Govt. of India)

**Engineering Export to Morocco (Principal Commodities)**

(Provisional Figures : Value in Million Dollar)

Commodity Name	April 2010 - March 2011	April 2011 - March 2012
Ferro Alloys	0.17	0.72
Non-ferrous Metals	0.58	0.98
Manufactures of Metals	9.47	12.32
Machine Tools	0.35	0.28
Machinery and Instruments	22.58	24.48
Transport Equipments	37.10	52.31
Residual Engineering Items	Ton 0.07	0.05
Iron & Steel Bar/Rod etc. & Ferro Alloy	Ton 2.09	2.38
Primary & Semi-finished Iron & Steel	0.19	0.13
<b>Total</b>	<b>72.6</b>	<b>93.65</b>

**Engineering Import from Morocco (Principal Commodities)**

(Provisional Figures : Value in Million Dollar)

Commodity Name	April 2010 - March 2011	April 2011 - March 2012
Iron & Steel	0.19	0.99
Non-ferrous Metals	1.01	1.12
Manufactures of Metals		0.66
Machine Tools	0.06	0.06
Machinery except Electrical & Electronic	0.50	0.70
Electrical Machinery except Electronic	0.10	0.47
Transport Equipments	0.04	0.41
Professional Instruments, etc. except Electronic	0.02	0.68
Primary Steel, Pig Iron based items		0.12
<b>Total</b>	<b>1.92</b>	<b>5.21</b>



**Investing in Morocco**

**FDI in figures**

In recent years, Moroccan authorities have attracted a relatively consistent flow of foreign capital, mainly relying on the national privatization program, the conversion of foreign debt into investments and operations of public service concession. Other sectors have taken over, including banking, tourism, energy, industry. However, the level of FDI remains modest and could make a stronger contribution to the country's economic takeoff.

After a decline in 2009 due to the global recession, FDI flows to Morocco dried up in 2011 (-35% compared to 2010), in the context of the Euro zone crisis and the revolutions of the "Arab Spring". France, Saudi Arabia and Spain are the three main investors. FDI is concentrated mainly in the real estate sector, followed by industry and tourism. The country's stability should however prove attractive to investors. In addition, a vast project of economic modernization has been launched to boost FDI. Casablanca in particular, aims to become an international financial center.

**Country Comparison for the Protection of Investors**

	Morocco	Middle East & North Africa	USA	Germany
Index of Transaction Transparency*	7.0	6.3	7.0	5.0
Index of Manager's Responsibility**	2.0	4.6	9.0	5.0
Index of Shareholders' Power***	1.0	3.4	9.0	5.0
Index of Investor Protection****	3.3	4.8	8.3	5.0

(Source: Doing Business - Last Available Data)

Note: \*The Greater the Index, the More Transparent the Conditions of Transactions. \*\*The Greater the Index, the More the Manager is Personally Responsible. \*\*\* The Greater the Index, the Easier it Will Be For Shareholders to Take Legal Action. \*\*\*\* The Greater the Index, the Higher the Level of Investor Protection.

Foreign Direct Investment	2009	2010	2011
FDI Inward Flow (million USD)	1,952	1,304	-
FDI Stock (million USD)	40,719	42,023	-
Performance Index*, Ranking on 181 Economies	108	109	96

Foreign Direct Investment	2009	2010	2011
Potential Index**, Ranking on 177 Economies	-	-	69
Number of Greenfield Investments***	14	4	5
FDI Inwards (in % of GFCF****)	6.7	4.8	8.3
FDI Stock (in % of GDP)	46.6	49.2	46.2

(Source: UNCTAD - Last Available Data)

Note: \* The UNCTAD Inward FDI Performance Index is Based on a Ratio of the Country's Share in Global FDI Inflows and its Share in Global GDP. \*\* The UNCTAD Inward FDI Potential Index is Based on 12 Economic and Structural Variables Such as GDP, Foreign Trade, FDI, Infrastructures, Energy Use, R&D, Education, Country Risk. \*\*\* Green Field Investments Are a Form of Foreign Direct Investment Where a Parent Company Starts a New Venture in a Foreign Country By Constructing New Operational Facilities From the Ground Up. \*\*\*\* Gross Fixed Capital Formation (GFCF) Measures the Value of Additions to Fixed Assets Purchased By Business, Government and Households Less Disposals of Fixed Assets Sold Off or Scrapped.

**Why You Should Choose to Invest in Morocco**

**Strong Points**

Morocco's strengths are:

- A legal framework and assistance measures very favorable to the investors;
- Still relatively low salaries;
- A Strategic position, not far from Europe;
- A Young and relatively well trained population;
- Strong growth.

**Weak Points**

Morocco's weaknesses are:

- A still relatively limited Domestic market;
- A country still very dependent on agriculture and vulnerable to the prices of hydrocarbons.

**Visa Information**

The following countries do not need a visa for visits of up to 90 days.

Algeria, Andorra, Argentina, Australia, Austria, Bahrain, Belgium, Brazil, Bulgaria, Canada, Chile, Congo (Brazzaville), Cote d'Ivoire, Croatia, Cyprus, Czech, Denmark, Estonia, Finland, France, Germany, Greece, Guinea, Hong-kong (30 days), Hungary, Iceland, Indonesia, Ireland, Italy, Japan, Kuwait, Latvia, Libya, Liechtenstein, Lithuania, Luxembourg, Mali, Malta, Mexico, Monaco,



Netherlands, New Zealand, Niger, Norway, Oman, Peru, Poland, Portugal, Puerto Rico, Qatar, Romania, Saudi Arabia, Senegal, Singapore (30 days), Slovakia, Slovenia, South Korea, Spain, Sweden, Switzerland, The Philippines, The United Kingdom, United States of America, Tunisia, Turkey, United Arab Emirates and Venezuela.

Those who wish to extend their stay may apply to the Immigration or Bureau des Etrangers department of the local police headquarters in most larger towns.

**Operating a Business in Morocco**

**Setting up a company**

**S.A.R.L.(private limited company)**

**Number of partners :** 5 minimum

**Capital (max/min) :** 300,000 MAD

**Shareholders and liability :** Responsibility is limited to the amount of contributions.

**S.A.(public limited company)**

**Number of partners :** 5 minimum

**Capital (max/min) :** 3,000,000 MAD for open public limited companies.

**Shareholders and liability :** Responsibility is limited to the amount of contributions.

**Partnership**

**Number of partners :** 2 minimum

**Capital (max/min) :** no minimum capital.

**Shareholders and liability:** Responsibility is unlimited.

**Limited Partnership**

**Number of partners :** Between 1 and 50

**Capital (max/min) :** 10,000 MAD

**Shareholders and liability :** Responsibility is limited.

**Partnership limited by shares**

**Number of partners :** 3 sleeping partners and one active partner.

**Capital (max/min) :** no minimum capital.

**Shareholders and liability :** Responsibility is unlimited and several for some and limited to the amount of contributions for others.

Setting Up a Company	Morocco	Middle East & North Africa
Procedures (number)	6.0	8.1
Time (days)	12.0	20.0

(Source : Doing Business)

**Reaching the consumers**

**Consumer behavior**

Moroccans are impulsive purchasers. They are particularly sensitive to price. Accustomed to a traditional method of

supply, the availability and confidence of the sellers are important choice criteria. All the same, it is better if the point of sale is recommended by their close relations.

**Consumer profile and purchasing power**

Morocco has a young population and large households (4.5 people on average). Consumer expenditure is unequally distributed: it is concentrated in the urban areas and in the fringe of the most well-off population.

**Distributing a Product**

**Evolution of the Sector**

The distribution market in Morocco has developed since the Nineties rapidly. It accounts for 13% of the GDP.

The share of the small traditional brands nevertheless dominates the market. General and special interest mass distribution have developed only recently. Special interest mass distribution seems to have an important potential.

**Market shares**

Retail distribution, normally independent and specialized are very heterogeneous structures predominated by small family run shops.

Supermarkets and hypermarkets have recently developed in the cities of Casablanca, Rabat and Marrakech and in some other big cities, and they represent currently about 10% of the sales.

These groups market primarily local products (70 to 80% of the products). Morocco has approximately 200 stores with area larger than 300 m<sup>2</sup> and 17 hypermarkets.

Specialised mass distribution has developed one after another: The furniture and household electric appliances sector followed by the do-it-yourself sector which is currently experiencing a strong growth.

**Market Access Procedures**

**Non-tariff barriers**

Pursuant to provisions of article 1 of the law no. 13-89 relating to foreign trade, goods are free to import. However, there are quantitative restrictions on imports relating to certain particular products such as powders and explosives, secondhand clothes or the retreads or used tyres these goods requiring import licenses. The list of goods subject to quantitative restriction as regards imports is available on the Ministry of Foreign Trade Website at <http://www.maroc-trade.gov.ma/default.aspx>.

**Customs duties and taxes on imports**

In 2007, the simple average of the tariff range was 23% (42% for agricultural produce) and weighted average 9.3% according to the World Bank.

**Customs classification**

Morocco applies the Harmonised Customs System.



### ***Import procedures***

For free imports, the importer must sign a commitment for imports on form "Commitment for Import, Import license, Preliminary Import Declaration". The Commitment for Import must be drawn up in 5 specimens and accompanied by a proforma invoice in 5 copies specifying :

- the unit price expressed in ex-works value, FOB, FAS;
- quantity expressed in units of appropriate measures;
- trade description of the goods.

The importer must present it for domiciliation to a selected approved bank. After domiciliation, the bank gives the importer its copy and two copies, in a closed envelop, intended for the customs office. The Commitment for Import is valid for 6 months as from the date of its domiciliation and facilitates passing through customs and the financial settlement of the goods.

Finally, an application for exemption from customs duties is necessary for free imports allowed as duty-free within the framework of the tariff and commercial Agreements and Accords concluded between Morocco and certain countries, products belonging to tariff quotas envisaged by the Association and Free trade Agreements concluded between Morocco and the European Community and Morocco and the States of the European Free Trade Association (EFTA), and products belonging to tariff quotas envisaged by the Multilateral Agreements.

Application for exemption from customs duties is to be made in 4 copies on a form called "Customs Exemption Application" and accompanied by a pro forma invoice in 3 copies, specifying :

- the unit price expressed in ex-works value, FOB, FAS;
- quantity expressed in units of appropriate measures;
- trade description of the goods.

Application for exemption from customs duties is deposited with the Ministry of Foreign Trade; it is delivered by this department after consultation with the concerned Ministry. The decision to grant or refuse exemption from customs duties is notified to the concerned party by the Ministry of Foreign Trade. Exemption from customs duties is valid for a maximum of 6 months as from the date of the stamp of the Ministry for Foreign Trade.

Import of goods is further subject to the invoice, the import title and, if necessary other documents required according to the nature of the products, on presentation at the customs office within 60 days as from the deposit of the summary declaration, a detailed declaration on a form called "Unique Declaration of Merchandise" (D.U.M).

In the case of imports you can make an advance payment up to 40% of the transaction. The advance payment is authorized for certain products to the limit of the value of DH 200,000.

### ***Importing Samples***

Samples can enter without custom duties, subject to a deposit, if they are re-exported within 12 months.

### **Organizing Goods Transport**

#### ***Main useful means of Transport***

Roadways dominate inland transport in Morocco, providing 90% of the mobility of the people and 75% of flows of goods except phosphate, on a 57,500 km long highway network of which 32,100 is paved, in addition to nearly 800 km of highways. Railways, almost 2000km long, ensures annual transport of more than 30 million tons of goods and 1 million travelers.

Bestowed with a 3,500 km long coastline distributed on the Atlantic and the Mediterranean Ocean, Morocco has 27 harbor cities and 30 ports to which the Tangier Med port will be added, providing a traffic of almost 60 Million tons and transport of 4 million people. Nearly 90% of Moroccan exports expressed in tonnage pass through the seas. Morocco has about fifteen airports, domestic and international annually ensuring transport of 7 million travelers and 51 Million tons of freight.

**Useful Addresses****Embassy of India in Morocco**

**Embassy of India**  
13, Charia Michiifen  
Agdal  
Rabat  
Morocco  
Tel. : 00-212-37-671339, 675974  
Fax : 00-212-37-671269  
E-mail : India@maghrebnet.net.ma  
Website : www.indianembassymorocco.ma

**Embassy of Morocco in India**

**Embassy of the Kingdom of Morocco**  
33, Archbishop Makarios Marg  
New Delhi-110003  
Tel. : +91-11-2463 6920, 2463 6924, 2463 6921  
Fax : +91-11-2463 6925  
E-mail : sifamand@giasdl01.vsnl.net.in  
Website : www.moroccoembindia.com

**Database of Government Agencies and Trade Associations****Moroccan Government Agencies**

**Ministry of Economic and General Affairs**  
(Ministère des Affaires Economiques et Générales)  
Contact : Monkid Mestassi, Deputy Minister  
Rabat, Morocco  
Tel. : 212 (0) 537-77-17-16  
Fax : 212 (0) 537-77-47-76  
Website : <http://www.finances.gov.ma>

**Customs Office**

(Direction Des Douanes et Impôts Indirects)  
Contact : Zouheir Chorfi, Director  
Avenue Annakhil, Centre des Affaires, Hay Riad  
Rabat, Morocco  
Tel. : (212) (0) 537-57-90-11  
Fax : (212) (0) 537-71-78-14  
E-mail : adii@douane.msie.gov.ma  
Website : <http://www.douane.gov.ma>

**Government Agency in charge of the Northern Region**

(Agence du Nord)  
Contact : Fouad Brini, Managing Director  
22, Av. Omar Ibn El Khattab Agdal  
Rabat, Morocco  
Tel.: (212) (0) 537-77-60-13  
Fax : (212) (0) 537-77-60-46

**Department of Statistics**

(Direction des Statistiques)  
Contact : Mr. Toufiq Cherkaoui  
Rue Mohamed Bel Hassan El Ouazzani  
Haut Agdal  
Rabat, Morocco  
Tel. : (212) (0) 661-28-46-92  
Fax : (212) (0) 537-77-32-17

**Ministry of Industry, Commerce and New Technologies**

(Ministère de l'Industrie, du Commerce, et de la Mise à Niveau de l'Economie)  
Contact : Ahmed Reda Chami, Minister  
Quartier Administratif - Chellah  
Rabat, Morocco  
Tel. : (212) (0) 537-76-45-18  
Fax : (212) (0) 537-76-35-37  
Website : <http://www.mcinet.gov.ma>

**Ministry of Economy and Finance**

(Ministère de L'Economie et des Finances)  
Contact: Salaheddine Mezouar, Minister  
Contact : Mohamed Chafiki, Chef de Cabinet  
Ancien Quartier Administratif  
Rabat, Morocco  
Tel. : (212) (0) 537-76-11-13  
Fax : (212) (0) 537-76-50-68

**Investment Office**

(Direction des Investissements)  
Contact : Hassan Bernoussi, Director  
32 Rue Honain, Angle rue Michlifen  
Agdal, Rabat, Morocco  
Tel. : (212) (0) 537-67-33-75  
Fax : (212) (0) 537-67-34-19  
Website : <http://www.invest-in-morocco.gov.ma/>

**Foreign Trade Council**

Conseil National du Commerce Extérieur  
Angle Avenue Mehdi Benbarka et Avenue Annakhil,  
Immeuble  
LES PATIOS Bâtiment II, 5e étage Hay Riad, Rabat - Maroc  
Tel. : 0537 57 29 83 and 86  
Fax : 0537 57 29 81/82  
E-mail : [cnce@cnce.org.ma](mailto:cnce@cnce.org.ma)  
Website : <https://www.cnce.org.ma>

**Ministry of Agriculture and Fisheries**

(Ministère de l'Agriculture, et de la Pêche Maritime)  
Contact : M. Aziz Akhannouch, Minister  
Quartier Administratif, Chellah  
Rabat, Morocco  
Tel.: (212) (0) 537-76-07-07/537-76-26-36  
Fax : (212) (0) 537-76-33-78  
Website : <http://www.marocagriculture.com/ministere-de-lagriculture-et-de-la-peche-maritime.html>

**Ministry of Foreign Trade**

(Ministère du Commerce Extérieur)  
Contact : M. Abdellatif Mazouz, Minister  
63 Avenue Moulay Youssef  
Rabat, Morocco  
Tel. : (212) (0) 537-73-56-37  
Fax : (212) (0) 537-73-51-43

**National Office of Electricity**

(Office National de l' Electricité or ONE)  
Contact : Ali Fassi Fihri, General Manager  
65 Rue Othman Ben Affane  
Casablanca, Morocco  
Tel. : (212) (0) 522-66-80-80  
Fax : (212) (0) 522-20-56-98  
Website : <http://www.one.ma>

**National Regulatory Agency for Telecommunications**

(Agence Nationale de Réglementation des Télécommunications or ANRT)  
Contact: Azdine El Mountassir Billah, General Manager  
Centre d'Affaires B.P 2939  
Aile Nord  
Hay Riad  
Rabat, Morocco  
Tel. : (212) (0) 537-71-84-00/537-71-86-01  
Fax : (212) (0) 537- 20 38 62  
Website : <http://www.anrt.net.ma/>

**National Telephone Company**

(Maroc Telecom, IAM)  
Contact : Abdeslam Ahizoune, President  
Avenue Annakhil, Hay-Riad  
Rabat, Morocco  
Tel. : (212) (0) 537-71-41-41  
Fax : (212) (0) 537-71-66-66  
Website : <http://www.iam.net.ma/>

**National Office of Potable Water**

(Office National de l'Eau Potable, ONEP)  
Contact : Ali Fassi Fihri, General Manager  
Station de Traitement Bouregreg  
Avenue Akrach  
Rabat, Morocco  
Tel. : (212) (0) 537-65-06-95 or 96  
Fax : (212) (0) 537-65-06-40  
Website : <http://www.onep.ma/>

**National Office of Phosphates**

(Office Cherifien des Phosphates or OCP)  
Contact : Mustapha Terrab, General Manager  
Bd. de la Grande Ceinture  
Route d'El Jadida  
Casablanca, Morocco  
Tel. : (212) (0) 522-22-23-00  
Fax : (212) (0) 522-25-09-99  
Website : <http://www.ocpgroup.ma/>

**Moroccan Ports Authority**

Societe d'Exploitation des Ports (Sodep, also known as Marsa Maroc)  
Contact : Mohamed Abdeljalil, General Manager  
175 Bd. Mohamed Zerketouni  
Casablanca, Morocco  
Tel.: (212) (0) 522-23-23-24  
Fax : (212) (0) 522-25-81-58  
Website : <http://www.marsamaroc.co.ma>

**National Airline Company**

(Royal Air Maroc or RAM)  
Contact : Driss Benhima, President  
Aeroport d'Anfa  
Casablanca, Morocco  
Tel. : (212) (0) 522-91-20-21 or 522-91-20-22  
Fax: (212) (0) 522-91-20-95  
Website : <http://www.royalairmaroc.com/>

**Bureau of Mining and Oil Exploration Research**

(Office Nationale des Hydrocarbures et des Mines or ONHYM)  
Contact : Amina Benkhadra  
34 Avenue Al Fadila, B.P. 8030  
Rabat, Morocco  
Tel. : (212) (0) 537-28-16-16  
Fax : (212) (0) 537-28-16-34  
Website : <http://www.onhym.com>

**Country Trade Associations****Chambers of Commerce, industry and Services**

98 Boulevard Mohamed V – Casablanca  
Tel. : (212 522) 26.44.38 - 26.43.27/27  
Fax : (212 522) 26.84.36  
E-mail : [ccisc@ccisc.gov.ma](mailto:ccisc@ccisc.gov.ma)  
Website : <http://casablanca.cci.ma>

Mr. Hassan BERKANI , President

Mr. Ali ELBAZ, Secretary

**Engineering Association**

(Association Marocaine du Conseil et de l'Ingenierie)  
Benyahia Nouredine, President  
5 Rue Idriss Alakbar  
Quartier Hassan  
Rabat, Morocco  
Tel. : (212) (0) 537-70-42-24  
Fax : (212) (0) 537-20-03-47  
E-mail : [fmciass@maghrebnet.net.ma](mailto:fmciass@maghrebnet.net.ma)  
Website : <http://www.fmci.ma/>

**AMICA: Moroccan Association for Industry and Commerce of the Automobile**

625, Bd Med V. Casablanca  
Tel. : 00 212 5 22 24 28 82  
Fax : 00 212 5 22 24 85 81  
E-mail : [amica@amica.org.ma](mailto:amica@amica.org.ma)  
Website : <http://www.amica.ma>  
President : Larbi Belarbi

**Moroccan Association of Textiles and Apparel Manufacturers**

(Association Marocaine des industries de textile or AMITH))  
Mr. Mohamed Tazi, Secretary General  
92 Boulevard Moulay Rachid, Casablanca  
Tel. : (212) (0) 522-94-81-86  
Fax : (212) (0) 522-94-05-87  
E-mail : [mtazi@amith.org.ma](mailto:mtazi@amith.org.ma)  
Website : <http://www.textile.ma/amith>

**Feed Millers Association (AFAC)**

Ibrahim Assimi, President  
123 Bd Imile Zola  
Casablanca, Morocco  
Tel. : (212) (0) 522-31-12-49 or 522-44-22-76  
Fax : (212) (0) 522-442-2-76  
E-mail : fisa@iam.net.ma  
Website : <http://www.fisa.org.ma>

**Telecommunications and Computers Association (APEBI)**

Contact : Abdallah Deguig, President  
17, rue Najib Mahfoud, Quartier Gauthier  
Casablanca, Morocco  
Tel. : (212) (0) 522-27-47-57  
Fax : (212) (0) 522-27-47-28  
Website : <http://www.apebi.org.ma>

**Mining Industry Association**

(Fédération de l'Industrie Minière)  
Minister Amina Benkhadra  
1 Place de l'Istiqlal  
Casablanca, Morocco  
Tel. : (212) (0) 522-30-68-98  
Fax : (212) (0) 522-31-99-96

**Association of Moroccan Importers of Agricultural Equipment**  
(Association des Marchands et Importateurs de Matériel Agricole-AMIMA)

Chakib Ben El Khadir, President  
Zone Industrielle Ouled Salah lot 1711, Bouskoura  
Casablanca, Morocco  
Tel. : (212) (0) 522-65-46-00  
Fax : (212) (0) 522-33-45-73

**Feed Manufacturers Association**

(Association des Fabricants d'Aliments Composites or AFAC)  
Dr. Brahim Assimi  
123, Boulevard Emile Zola  
Casablanca, Morocco  
Tel. : (212) (0) 522-31-12-49 or 522-44-22-76  
Fax : (212) (0) 522-31-12-49 or 522-44-22-76  
Website : <http://www.fisa.org.ma>

**Wheat Millers Federation**

(Fédération Nationale de la Minoterie or FNM)  
M. Ahmed Bouaida, President  
Angle Ibn Majid Bahar & Brihmi El Idrissi (Ex Girardot/  
Havre)  
Casablanca, Morocco  
Tel. : (212) (0) 522-30-18-01 or 522-30-11-58 or 522-30-18-01  
Fax : (212) (0) 522 30 65 51/522 30 59 13/522 30 65 51  
E-mail : fnm@wanadoo.net.ma

**Federation des Chambres de Commerce et d'Industrie du Maroc**

6 rue Erfoud  
BP 218  
60001 RABAT  
Morocco  
Tel. : 212-7-76 70 51  
Fax : 212-7-76 70 76

**Useful Links****Business Environment****Standards****National Standards Organizations**

National Service of Standardisation of Moroccan Industry  
([http://www.snima.ma/index.php/imanor\\_en](http://www.snima.ma/index.php/imanor_en))

**Online Consultation of Standards**

Online Standards, the SNIMAc catalog ([http://www.snima.ma/index.php/imanor\\_en/Information/Catalogue](http://www.snima.ma/index.php/imanor_en/Information/Catalogue))

**Certification Organizations**

National Service of Standardisation of Moroccan Industry  
([http://www.snima.ma/index.php/imanor\\_en](http://www.snima.ma/index.php/imanor_en))

**Business Practices****General Information**

Communicaid (<http://www.communicaid.com/access/pdf/library/culture/doing-business-in/Doing%20Business%20in%20Morocco.pdf>)

Market Analyses about Morocco (<http://www.globaltrade.net/international-trade-import-exports/m/c/market-reports/Morocco.html>)

**Ministries**

Department for Finances (<http://www.finances.gov.ma/>)  
Department for Equipment and Transport (<http://www.mtpnet.gov.ma/>)  
Department of Trade and Industry and New Technologies  
(<http://www.mcinet.gov.ma/Pages/default.aspx>)  
Department of Energy and Mines (<http://www.mem.gov.ma/>)  
Department of Tourism (<http://www.tourisme.gov.ma/>)  
Department of Economic and General Affairs (<http://www.affaires-generales.gov.ma/>)  
Overseas Trade Department (<http://www.mce.gov.ma/Home.asp>)

**Statistical Office**

High Commissioner for Planning (<http://www.hcp.ma/>)

**Central Bank**

Bank Al-Maghrib (<http://www.bkam.ma/>)

**Stock Exchange**

Casablanca stock exchange (<http://www.casablanca-bourse.com/>)

**Search Engines**

Araboo (<http://www.araboo.com/dir/morocco-directories-search-engines>)  
Maroc.net (<http://www.maroc.net/search/>)  
Maroc Export (<http://www.maroc-export.com/>)  
Marweb Maroc (<http://www.marweb.com/maroc/>)  
Wanadoo (<http://www.wanadoo.ma/>)



**Economic portals**

Finance.ma (<http://www.finance.ma/>)  
1st Maroc (<http://www.1stmaroc.com/>)  
Entreprendre.ma ([http://www.entreprendre.ma/Portrait-du-Maroc\\_r48.html](http://www.entreprendre.ma/Portrait-du-Maroc_r48.html))

**Reaching the consumers****Consumers Associations**

Confederation of Associations of Moroccan Consumers (in French) Tanmia ([http://www.tanmia.ma/article.php3?id\\_article=5958](http://www.tanmia.ma/article.php3?id_article=5958))  
Association ATLAS-SAIS (<http://www.atlas-sais.ma/>)

**Main Advertising Agencies**

Medsoft (<http://www.medsoft-maroc.com/>)  
Infinity Maroc (<http://www.ic-maroc.com/>)  
Alter way Group (<http://www.alterwaygroup.com/>)

**Organizations in the Retail Sector**

Federation of Commerce and Services Federation of the Moroccan chambers of commerce, industry and services (<http://www.fcmcis.ma/>)

**Organizing goods transport****Ports**

Website of Moroccan ports (<http://www.mtpnet.gov.ma/vpm/Maroc%20Maritime/LienPorts.htm>)

**Airports**

National Office of Airports (<http://www.onda.org.ma/>)

**Sea transport organizations**

Merchant Navy Department (DMM) of the Ministry of Equipment and Transports ([http://www.mtpnet.gov.ma/MET\\_New/Fr/MenuHautPrincipal/Ministere/Attributions+DMM.htm](http://www.mtpnet.gov.ma/MET_New/Fr/MenuHautPrincipal/Ministere/Attributions+DMM.htm))

**Air transport organizations**

Department of Civil Aviation of the Ministry of Equipment and Transport ([http://www.equipementtransport.gov.ma/MET\\_New/Accueil.htm?wc=1&sec=Aviation%20Civile&sess=Aviation%20Civile](http://www.equipementtransport.gov.ma/MET_New/Accueil.htm?wc=1&sec=Aviation%20Civile&sess=Aviation%20Civile))

**Road transport organizations**

Department of Roads and Road Traffic of the Ministry of Equipment and Transports (<http://www.mtpnet.gov.ma/MET/Secteurs/Routes/>)

**Rail transport organizations**

Ministry of Equipment and Transports ([http://www.equipementtransport.gov.ma/MET\\_New/Accueil.htm?wc=6&sec=Transport%20Ferroviaire&sess=Transport%20Ferroviaire](http://www.equipementtransport.gov.ma/MET_New/Accueil.htm?wc=6&sec=Transport%20Ferroviaire&sess=Transport%20Ferroviaire))

**Multi-sector Directories**

AAID Companies (<http://www.aaaid.org/english/membercountries.htm>) - Producers of agricultural products, members of the Arab Authority for Agricultural Investment and Development.

Agrisouk - Morocco (<http://www.agrisouk.com/maroc/mor1.htm>) - Food industries and agriculture portal for the Arab world.

AMFEL (<http://amfel.synergie-media.com/>) - Directory of the fruits and vegetables industry in Morocco.

Guide CHR (<http://www.guidechr.com/>) - Business directory for the catering industry in Morocco.

Africa Infomarket (<http://www.africainfomarket.org/empresas-africa/buscador>) - African economic information providing a database of companies.

Annuaire Maroc (<http://www.annuaire-maroc.eu/annuaire/fr/societes/>) - Find a Business in Morocco.

Chambre espagnole de comence, d'insutrie et de navigation de Casablanca ([http://www.camacoescasablanca.com/francais/base\\_fr.html](http://www.camacoescasablanca.com/francais/base_fr.html)) - Moroccan business directory offered by the Spanish Chamber of Commerce in Casablanca.

Eyoon (<http://www.eyoon.com/249/index.html>) - Business directory for several countries in Africa and in the Middle East.

Investing in Morocco (<http://www.investinginmorocco.co.uk/morocco-business-directory.html>) - Moroccan business directory.

Maroc Adresses (<http://www.maroc-adresses.com/Firmes.php>) - Directory & information about companies in Morocco.

Marweb (<http://en.marweb.com/>) - Morocco and Maghreb search engine and directory.

Ministère de l'Industrie et du commerce (<http://www.mcinet.gov.ma/mciweb/mciweb/qpq.jsp>) - Moroccan industrial business directory, powered by the Ministry of Industry and Commerce of Morocco.

Morocco Charities ([http://www.tanmia.ma/rubrique.php3?id\\_rubrique=27](http://www.tanmia.ma/rubrique.php3?id_rubrique=27)) - Directory of associations provided by Tanmia, Morocco Internet Portal.

Morocco Phone Book (<http://moroccophonebook.com/en/>) - Morocco's business directory.

Telecontact (<http://www.telecontact.ma/>) - Morocco's Yellow Pages.

**Trade Agencies and Their Representations Abroad**

Chamber of Commerce, Industry and Services of Casablanca (<http://www.casablanca.cci.ma/cci.asp?codelangue=23&po=2>)

Moroccan Federation of Chambers of Commerce, Industry and Services (<http://www.fcmcis.ma/>)

Chamber of Commerce, Industry and Services of Rabat (<http://www.ccirabat.ma/>)

Chamber of Commerce, Industry and Services of Tetouan (<http://www.ccisc.gov.ma/adressesutiles/maroc.htm>)

Chamber of Commerce, Industry and Services of Tanger (<http://www.ccist.gov.ma/>)

Chamber of Commerce, Industry and Services of Marrakech (<http://www.ccismar.org/>)

**Enterprises Federation**

General Confederation of Companies of Morocco (<http://www.cgem.ma/>)

**The Competent Organization**

The Regional Investment Center ([http://www.entreprendre.ma/Centre-Regional-d-Investissement\\_a141.html](http://www.entreprendre.ma/Centre-Regional-d-Investissement_a141.html))

**Business Setup Procedures**

Consult Doing Business Website (<http://www.doingbusiness.org/data/exploreeconomies/Morocco/starting-a-business/>) - to know about procedures to start a Business in Morocco.

Trade Register ([http://www.ompic.org.ma/ompic\\_fr\\_14.htm](http://www.ompic.org.ma/ompic_fr_14.htm))

**For Further Statistics**

High Commissioner for Planning (<http://www.hcp.ma/>)  
The economist (<http://www.leconomiste.com/>)

**Unions**

Democratic Confederation of Work (<http://www.cdt.ma/>)  
General Union of the workers of Morocco (In French) (<http://www.ugtm.ma/siteugtm/modif/fr/>)  
Moroccan Labour Union ([http://www.fsa.ulaval.ca/personnel/vernag/syndicat/mongour\\_maroc.pdf](http://www.fsa.ulaval.ca/personnel/vernag/syndicat/mongour_maroc.pdf))

**Labour regulation bodies**

Ministry for Employment and Professional Training (<http://www.emploi.gov.ma/index.html>)  
Index Mundi (<http://www.indexmundi.com/fr/maroc/>)  
Social Security National Office (<http://www.cnss.ma/>)

**Competent Organization for the Declaration**

Foreign exchange office (<http://www.oc.gov.ma/>)

**Investment Aid Agency**

Department of Investments (In French) (<http://www.invest.gov.ma/>)  
French Agency of Development (<http://www.afd.fr/jahia/Jahia/lang/en/home?q=programme-de-mise-a-niveau.html>)  
ANIMA Investment Network (<http://www.animaweb.org/en/index.php>)  
Medibtikar (<http://www.medibtikar.eu/-Opportunités-d-affaires-au-Maroc-.html>)

**Tenders, Projects and Public Procurement**

Tenders Info, Tenders in Morocco (<http://www.tendersinfo.com/global-morocco-tenders.php>)  
DgMarket, Tenders Worldwide (<http://www.dgmarket.com/tenders/>)

**Other Useful Resources**

Department of Investments (<http://www.invest.gov.ma/>)  
Economic Developments and Prospects in Morocco - African Economic Outlook (<http://www.africaneconomicoutlook.org/en/countries/north-africa/morocco/>)

**Traveling in Morocco****Entry Requirements****Passport and Visa Service**

Formalities for the visitors of the Ministry of Foreign Affairs (<http://www.maec.gov.ma/EN/default.html>)  
Visa HQ (<http://morocco.visahq.com/>)

**Diplomatic Representations**

Ministry of Foreign Affairs and Cooperation (<http://www.maec.gov.ma/fr/default.asp>)  
[http://www.mzv.cz/wwwo/mzv/default.asp?id=25931&ido=7306&idj=2&amb=1-\\_blank](http://www.mzv.cz/wwwo/mzv/default.asp?id=25931&ido=7306&idj=2&amb=1-_blank)

**Organizing Your Trip****Means of Transport Recommended in Town**

'Small taxis' of different colour according to the cities are a practical and relatively cheap option (they are equipped with taximeters). Buses are not very reliable and dilapidated.

**Maps of Urban Networks**

Maporama (<http://www.maporama.com/>)  
Mapblast (<http://www.mapblast.com/>)  
UT Library on line (<http://www.lib.utexas.edu/maps/morocco.html>)  
ViaMichelin (<http://www.viamichelin.co.uk/>)

**Means of Transport Recommended in the Rest of the Country**

There is a railroad in the Tangier-Fes-Marrakech triangle. Though not very fast, it is a comfortable and relatively reliable option.

Apart from this route, there exists a rather dense bus network. Best maintained are those of CTM and Supratours. To access more isolated areas, "big taxis" must be taken. Several seats can be bought if one is in a hurry.

**Rail Companies**

Railway National Office (<http://www.oncf.ma/>)

**Travelling by Yourself****Recommendation**

Driving during night is not recommended. Generally, prudence is required.

**Road Maps**

Morocco Weather (<http://www.meteoromoc.com/>)  
Map of the Ministry of Transports, for each region ([http://www.mtpnet.gov.ma/MET\\_New/Fr/MenuServices/Services/Carte+routi%C3%A8re.htm](http://www.mtpnet.gov.ma/MET_New/Fr/MenuServices/Services/Carte+routi%C3%A8re.htm))  
7 dragons (<http://www.7-dragons.com/maroc/plan.php>)

**Find an Itinerary**

Morocco itinerary (<http://www.marocitineraire.fr/nf/>)  
Marocou (<http://www.marocou.com/>)

**Tourism Organization**

National Office of Tourism (<http://www.tourisme-marocain.com/>)  
Administration of Tourisme (<http://www.tourisme.gov.ma/>)

**Type of Climate**

The temperatures are mild in the coastal area and more extreme in the interior of the country.

**Getting Some Knowledge**

Speak Moroccan (<http://www.speakmoroccan.com/>) and Learn Moroccan Arabic (<http://www.friendsofmorocco.org/learnarabic.htm>) - method to learn Moroccan dialectal Arabic - French/Arabic vocabulary Babel Project (<http://projetbabel.org/forum/viewtopic.php?t=9466>)  
- French/Arabic/Amazighe vocabulary

**Free Translation Tools**

Arjeeb (<http://tarjim.ajeeb.com/ajeeb/default.asp?lang=1>) : Dictionary and translation online  
Ectaco (<http://www.ectaco.com/online/>) : Online dictionary

(Source : EEPC INDIA Website, Statistics Department – EEPC INDIA, [www.fita.org](http://www.fita.org))

[Prepared & Compiled by TID Department, EEPC INDIA, (H.O.), Kolkata]

**Tender Information****Kenya****(EEPC Ref. No. DB-1170)**

Project : Water and Sanitation Service Improvement Project- Additional Financing (WaSSIP-AF)  
Project ID No. : P126637  
Credit from IDA

**DB Ref. No.: WB4969-12/12**

Issued by : Chief Executive Officer  
Coast Water Services Board  
Boardroom  
Mikindani street, off Nkrumah Road  
Mombasa, Kenya  
Fax : 254-041-2316471  
E-mail : info@cwsb.go.ke

**Bid No. : CWSB/WaSSIP-AF/G/2/2012**

For : Supply and Delivery of Mobile Water Treatment Units in lots as detailed below :  
- **Lot 1** : Consumer Water Meters Sizes 15mm-40mm; Quantity : 14,930 pieces  
- **Lot 2** : Bulk Water Meters Sizes 50mm-150mm; Quantity : 690 pieces

Tender cost : Non-refundable fee of Ksh. 5,000.00 per set (or equivalent in freely convertible currency). The method of payment will be cash or bankers cheque from a reputable bank in Kenya. The Bidding Documents will be collected from the above address upon production of a purchase receipt.

Bid security : - Lot 1 : 1,500,000  
- Lot 2 : 800,000

**Bid deadline : 17.01.2013****Rwanda****(EEPC Ref. No. DB-1171)**

Project : East Africa Public Health Laboratory Network Project  
Loan No. : IDAH5930  
Project ID No. : P111556  
Grant from IBRD

**DB Ref. No.: WB4920-12/12**

Issued by : Single Project Implementation Unit of the Ministry of Health (SPIU/MOH)  
Avenue de la Paix  
PO Box 7357  
Kigali, Rwanda  
Tel. : +250(0)788306844, 0788304937  
E-mail: info@spiu.moh.gov.rw; procurement@spiu.moh.gov.rw

**Bid No. : 018/F/2012-2013/ICB/WB-EAPHLNP**

For : Supply and Installation of Laboratory Equipment for Byumba, Gihundwe, Gisenyi, Kibungo and Nyagatare District Hospitals :  
- **Lot 1** : Supply and installation of hematology analyzer  
- **Lot 2** : Supply and installation of clinical chemistry analyzer  
- **Lot 3** : Supply and installation of miscellaneous equipment  
- **Lot 4** : Supply and installation of CD4 Analyzer  
- **Lot 5** : Supply and installation of eletrophoresis Machine  
- **Lot 6** : Supply and installation of biosafety cabinet class II  
- **Lot 7** : Supply and installation of laboratory Ergonomic chairs

Tender cost : Non-refundable fee of fifteen US Dollars (15USD) or ten thousand Rwandan Francs (10,000 Rwf) or its equivalent in a freely convertible currency deposited to the account No. 120.34.19 labelled" MINISANTE PMU EAPHLN" opened at the National Bank of Rwanda.

Bid security : - Lot 1 : US\$ 3,000 or equivalent  
- Lot 2 : US\$ 1,500 or equivalent  
- Lot 3 : US\$ 6,000 or equivalent  
- Lot 4 : US\$ 3,500 or equivalent  
- Lot 5 : US\$ 200 or equivalent  
- Lot 6 : US\$ 1,000 or equivalent  
- Lot 7 : US\$ 5,000 or equivalent

Bid deadline : **15.01.2013**

(Source : UN Development Business Website)

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## **Kuwait**

(EEPC Ref. No. MEED-182)

**Tender No.** : 24111147110

**Tender for** : **Carpentry materials**

**Tender details** : Supply of carpentry materials for the Defence Ministry.

**Bid bond** : KD 268

**Details available** : KD 50  
on payment of

**Closing date** : **06.01.2013**

**Issued by** : Central Tenders Committee  
Defence Ministry  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

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## **Kuwait**

(EEPC Ref. No. MEED-183)

**Tender No.** : 167/2012/2013

**Tender for** : **Scientific equipment**

**Tender details** : Supply, installation and operation of scientific equipment for Kuwait University's research department – research project GS/02/10/2679.

**Bid bond** : 2 per cent of tender price

**Details available** : KD 50  
on payment of

**Closing date** : **06.01.2013**

**Issued by** : Central Tenders Committee  
Kuwait University  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

## Kuwait

(EEPC Ref. No. MEED-184)

**Tender No. : 172/2012/2013**

**Tender for : Scientific equipment maintenance**

Tender details : Maintenance of scientific equipment for Kuwait University's research department – research project GS/1/3/2787.

Bid bond : 2 per cent of tender price

Details available : KD 50  
on payment of

Closing date : **06.01.2013**

Issued by : Central Tenders Committee  
Kuwait University  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

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## Kuwait

(EEPC Ref. No. MEED-185)

**Tender No. : MS/292/2011/2012**

**Tender for : CT scanner**

Tender details : Supply of slice detector CT scanner for the Health Ministry's radiology and radiation treatment department council.

Bid bond : KD 7,000

Details available : KD 220  
on payment of

Closing date : **06.01.2013**

Issued by : Central Tenders Committee  
Health Ministry  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

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## Kuwait

(EEPC Ref. No. MEED-186)

**Tender No. : MI/153/2012-2013**

**Tender for : Power pumping equipment**

Tender details : Supply, testing, delivery, training and guarantee of power pumping equipment for radio broadcasting systems for the Information Ministry.

Bid bond : 2 per cent of tender price

Details available : KD 50  
on payment of

Closing date : **15.01.2013**  
Issued by : Central Tenders Committee  
Information Ministry  
PO Box 1070  
Safat 13011, Kuwait  
Tel. : (965) 2401200  
Fax : (965) 2416574  
E-mail : info@ctc.gov.kw  
Website : www.ctc.gov.kw

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## **UAE**

**(EEPC Ref. No. MEED-187)**

**Tender No.** : **2131200083**  
**Tender for** : **Reservoir level indicators**  
**Tender details** : Supply, installation, testing and commissioning of mechanical level indicators in Mushrif, Jebel Ali, Lusaily, Hatta, Rashidiya and Ghafat reservoirs.  
**Bid bond** : 5 per cent of tender price  
**Details available** : AED 500  
on payment of  
**Closing date** : **15.01.2013**  
**Issued by** : Dubai Electricity & Water Authority  
Office of the Contracts Manager  
Zabeel East  
PO Box 564  
Dubai, UAE  
Tel. : (9714) 3244444  
Fax : (9714) 3248111  
E-mail : contracts@dewa.gov.ae  
Website : www.dewa.gov.ae

*(Source : MEED.com website)*

**Trade Enquiries****Hong Kong**

(Source : Consulate General of India, Hong Kong)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Agietec Ind. Co. Ltd.	Room B, 5/F Galaxy Factory Building 25-27 Luk Hop Street Sam Po Kong Kowloon, Hong Kong	Attn. : Mr. Terry Chan Tel. : 852-2959 0099 Fax : 852-2959 0949 Mobile : 852-6198 2912 E-mail : agietec@biznetvigator.com; terry.chan@agietec.com	Household electric product.

**Public Notice****Public Notice No. 35 (RE:2012)/2009-2014**

Dated 6th December, 2012

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi issued a **Public Notice No. 35 (RE:2012)/2009-2014 dated 6th December, 2012** regarding **Notification of a new SION bearing number C- 2056**. The above Public Notice have already been hosted in our **Website** (<http://www.eepcindia.org/circulars/dgft/DGF-PN-35-2012.pdf>) for information of our Members.

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**Notification No. 107/2012-Customs (N.T.)**

Dated 4th December, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 107/2012-Customs (N.T.), dated 4th December, 2012** regarding **Amendments of Notification No.12/97-Customs (N.T.) dated 2nd April, 1997**. The above Customs Notification has already been hosted in our **Website** (<http://www.eepcindia.org/circulars/customs/CUS-NN-107-2012.pdf>) for information of our Members.

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**Notification No. 108/2012-Customs (N.T.)**

Dated 6th December, 2012

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 108/2012-Customs (N.T.), dated 6th December, 2012** regarding **Rate of exchange of conversion of each of the foreign currency with effect from 7th December, 2012**. The above Customs Notification has already been hosted in our **Website** (<http://www.eepcindia.org/circulars/customs/CUS-NN-108-2012.pdf>) for information of our Members.

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**Shipping Information**

**Ships in Ports Information**

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
<b>CHENNAI (As on December 10, 2012)</b>					<b>JNPT (As on December 10, 2012)</b>				
Shusha	6/12	6/12	11/12	SF Oil	Hanjin Pioneer	—	9/12	10/12	Boxes
Pine Leader	3/12	3/12	10/12	P Cargo	Wan Hai	—	10/12	11/12	Boxes
Gati Magestic	5/11	15/11	12/12	Boxes	Thailand Express	—	9/12	10/12	Boxes
Nancowry	30/11	30/11	12/12	Genl.	Collard Tide	—	10/12	10/12	B Bulk
Wise SW	30/11	30/11	14/12	Pass	Uru Bhum	9/12	10/12	—	Boxes
Sagar Paschimi	6/12	6/12	11/12	R Vessel	<b>KANDLA (As on December 05, 2012)</b>				
ID Tide	9/12	9/12	19/12	Scrap	BSL Gujarat	3/12	4/12	5/12	Boxes
SCI Ratna	21/11	21/11	11/12	Supply	ERK	20/11	3/12	8/12	Rice
Swarna Kalash	9/12	9/12	11/12	Nap	Hong Xing	23/11	5/12	—	Granite
Jag Pushpa	6/12	9/12	10/12	HSD	Ocean Pearl	24/11	1/12	6/12	Logs
Royal Flos	7/12	W	—	P Oil	Scoter	24/11	1/12	5/12	Agri pdts
Tataki	9/12	W	—	C Oil	Senator	28/10	4/12	7/12	SUG
Roy Maersk	9/12	W	—	FO	Sinar Kapuas	26/11	4/12	7/12	SUG
Bux Hill	10/12	W	—	Boxes	Taba	28/11	4/12	6/12	Salt
Pratibha Warna	16/11	W	—	HSD	Transocean Progress	20/10	29/11	6/12	Rice
Birch	7/12	W	—	Wheat	Vishva Vijeta	3/12	3/12	6/12	Urea
<b>HALDIA (As on December 05, 2012)</b>					<b>KOCHI (As on December 07, 2012)</b>				
Ocean David	24/11	—	—	L Ore	I Brave	1/12	1/12	—	Logs
Wan Wang-36	27/11	—	—	M Ore	OEL Dubai	3/12	6/12	—	Boxes
Tasco-2	27/11	—	—	Bitumen	A K Azad	6/12	6/12	—	MS
G.symphony	30/11	—	—	LPG	Jag Prachi	6/12	6/12	—	FO
Spar Lyra	3/12	—	—	L Stone	OEL Kutch	7/12	7/12	—	Boxes
Eleni-m	4/12	—	—	M Ore	Jag Prakash	7/12	7/12	—	MS
Stx Infinity	04/12	—	—	Naptha	S Majesty	4/12	W	—	MS
Jal Vahini	05/12	—	—	C.Coal	M Avon	7/12	W	—	Boxes
Western Ehime	02/12	—	—	A Coal	J Tara	7/12	—	—	Boxes
Tamil Anna	05/12	—	—	L Coal	J Meenakshy	7/12	—	—	Boxes
Georgiana	02/12	—	—	A Coal	Marsus	7/12	—	—	GC
Shimanami Queen	29/11	—	—	M Coke	Motilal Nehru	7/12	—	—	Crude
DI Astor	05/12	—	—	CPO	Rajiv Gandhi	8/12	—	—	Boxes
Feng Hai-15	03/12	—	—	CPO	F Ilyinsky	8/12	—	—	GC
Egret Bulker	02/12	—	—	A Coal	Clipper Odyssey	8/12	—	—	PAX
Kiran America	02/12	—	—	L.Stone	Harsha Prem	8/12	—	—	MS
Global Dream	25/11	—	—	DAP	OEL Trust	9/12	—	—	Boxes
Kota Damai	04/12	—	—	Boxes	P Naree	9/12	—	—	Sulphur
Clipper Macau	03/12	—	—	GC	Darya Jaan	10/12	—	—	Cement
Hanjin Bombay	04/12	—	—	DAP	Santos Express	12/12	—	—	Boxes
Asphalt Alliance	05/12	—	—	Bitumen	<b>KOLKATA (As on December 05, 2012)</b>				
Stx Eastern	05/12	—	—	Paraxylene-8512	Itt Panther	03/12	—	—	GC
Pac Natuna	05/12	—	—	Boxes	Au Co-1	03/11	—	—	GC
Oel Freedom	05/12	—	—	Boxes	Jindal Tarini	01/12	—	—	Logs
DI Aster	05/12	—	—	CPO	Mondena	02/12	—	—	Boxes



Name of the Vessel	Arrival	Berth	Sail	Cargo
Unity	04/12	—	—	Boxes
Vega Gotland	03/12	—	—	Boxes
Mcp Amsterdam	03/12	—	—	Boxes
Mcp Blankenese	05/12	—	—	Boxes
Jag Parwar	03/12	—	—	HSD
Orestina	05/12	—	—	CPO
Titan Glory	03/12	—	—	CPO
Unicorn Dolphin	03/12	—	—	Logs
Atro-2	03/12	—	—	L Ore
Navios Meridian	04/12	—	—	Sugar
Oel Victory	05/12	—	—	Boxes
Vaga Alpha	05/12	—	—	Boxes
Xpress Ganges	05/12	—	—	Boxes
Mf Samsun	05/12	—	—	GC
Itt Tiger	05/12	—	—	GC

**MANGALORE (As on December 07, 2012)**

Bow Santos	6/12	6/12	7/12	P Acid
Jag Rahul	7/12	7/12	8/12	IOP
Ernest N	22/11	3/12	8/12	LPG
Sea Horse	25/11	6/12	7/12	Crude
Prisco Ekaterna	6/12	6/12	7/12	HSD
Desh Rakshak	24/11	W	—	FO
Nanga Parbat	28/11	W	—	LPG
Annapurna	3/12	W	—	LPG
Maharastra	3/12	W	—	IOP
M.bhavatreya	4/12	W	—	LPG
Desh Bhakth	5/12	W	—	Crude
Vine-2	6/12	W	—	Cement
M.devatreya	7/12	W	—	LPG

**MUMBAI (As on December 07, 2012)**

Maersk Illinois	—	5/12	8/12	P Cargo
Tien Fei	—	5/12	11/12	GC
Kinship Modesty	—	5/12	8/12	Cement
Tag 7	—	4/12	7/12	Supply

**PARADIP (As on December 10, 2012)**

Eagle Meerut	7/12	7/12	10/12	M Spirit
Sifnos	6/12	9/12	13/12	S Coal
Tarik 3	6/12	6/12	11/12	Gypsum
Pacific Skipper	7/12	8/12	11/12	P Coke
Ipsea Colossus	7/12	7/12	12/12	S Coal
Vishva Anand	30/12	7/12	12/12	S Coal
Tuo Fu 3	26/11	6/12	11/12	S Coal
Global Aker	7/12	8/12	10/12	Sul Acid
Mandarin Ocean	8/12	8/12	11/12	R Phos
Zealand Rotterdam	3/12	7/12	12/12	S Coal
Ithaki	8/12	8/12	10/12	C Oil

**TUTICORIN (As on December 10, 2012)**

Pos Victory	—	7/12	—	Cu Con
Virginia	—	9/12	—	Cu Con
Tan Binh	—	9/12	—	GL Cargo

Name of the Vessel	Arrival	Berth	Sail	Cargo
Rochester Castle	—	8/12	—	R Phos
Sety	—	9/12	—	I Coal
Bunga Laurel	—	7/12	—	Sul Acid
Gem of Ennore	8/12	8/12	—	T Coal
Arcadia	4/12	W	—	R Phos
Massallia	4/12	W	—	L Stone
Jang Ja San Chong	4/12	W	—	SUG
Alam Murni	4/12	W	—	Cu Con
Ci Yun shan	5/12	W	—	I Coal
Ikan Parang	5/12	W	—	L Stone
African Eagle	7/12	W	—	Cu Con

**VISAKHAPATNAM (As on December 10, 2012)**

Lyric Star	7/12	—	—	C Coal
Ram Prasad	6/12	—	—	I Ore
C.Fritzin	11/11	—	—	LPG
Tony	6/12	—	—	C Oil
Joyful Spirit	4/12	—	—	P Cargo
Baltic Breeze	29/11	—	—	Maize
Gati Pride	27/11	—	—	T Logs
Tamil Anna	8/12	—	—	T Coal
Avra	30/11	—	—	S Coal
Nemtas	6/12	—	—	S Coal
Pratibha Neera	29/10	—	—	FO

**Key :** (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/ Palmolein; P reels-Paper reels; PAX-Passengers; POL-Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

## Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

### Mandi Gobindgarh

#### Open Market Rates of Rerollables (November 24, 2012)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

**Ingots**

Arc/Ind. Furnaces	
round quality (21x25)	35,600/-
structural quality (28x30)	35,500/-
Low carbon (12x16)	35,600/-
Semi-low carbon (18x21)	33,700/-
5x6 girder quality (25x30)	35,500/-
Runners/Risers	35,500/-
Bones/Clean	33,700/-

**Billets & Squares**

50x50x63x63x65x65 mm MS	–
75x75x80x80x90x90 mm MS	38,000/-
100x100 mm MS	38,100/-
125x125 mm MS	–
100x100 mm Concast-Billets	38,600/-
100x100 Concast-SAIL DSP	38,500/-
H.C. Billet SAIL 150x150 mm	–
H.C. Billets-Tisco 75x75 mm	–

**Blooms**

Above 251 mm Bloom (HC)	33,700/-
Above 251 mm Bloom (MS)	33,700/-
Bloom 160x250 mm (DSP)	37,700/-
130/135/140 mm (Tisco) MS	–
150x150 mm Concast (DSP)	38,200/-
150x150 mm MS (SAIL)	38,500/-
Bloom Cut into pcs. (MS)	35,100/-
Bloom Cut into pcs. (Medium)	35,000/-
Bloom Cut into (Patra Pass)	34,000/-

**Slabs**

Durgapur Slabs 14"x3"	–
Durgapur Slabs	–
Bokaro Slab Heavy	–
Tata Concast Slab (Heavy)	–
Skelp Tisco	–

**Rails**

Untested Rail - 75 lbs.	36,300/-
Untested Rail - 90 lbs.	35,300/-
Untested Rail - 105 lbs.	35,300/-

Rej. Wheel (Big)	35,500/-
Rej. Wheel (Small)	35,300/-
Cut Tyre (Big)	34,800/-
Cut Tyre (Small)	35,000/-

**Melting Scrap (F.O.R.)**

Rolling Mill end (Fresh)	29,100/-
Good Godown	27,500/-
Godown Scrap	26,700/-
Turning	25,800/-
Tin Tapper	25,000/-
Sponge Iron	28,700/-

**Pig Iron (F.O.R.)**

Foundry Grade	34,000/-
Steel Grade	32,000/-
C.I. Turning	24,500/-
Degi Scrap	29,500/-
Deg Casting	41,500/-
Ingot Moulds (Old)	29,300/-
Ingot Moulds (New)	41,000/-
Cut Ingot Moulds	29,500/-

#### Open Market Rates of Finished Goods (November 24, 2012)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

**M. S. Rounds**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4380/-	4070/-	3850/-	3870/-	3890/-	4000/-	4000/-	3900/-
Zindi Pass (Drawing)	–	–	–	3920/-	3920/-	4000/-	4000/-	3930/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 3870/-

**Heavy Rounds**

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	3900/-	3950/-		4112/-	4157/-	4202/-	4258/-

**M. S. Squares**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	4340/-	4050/-	3860/-	3850/-	3850/-	3880/-	3960/-	3900/-

**M. S. Angles**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	4200/-	4000/-	4000/-	4000/-	4050/-	4070/-	–	–	–	–	–	–
5 mm	–	4000/-	3977/-	3955/-	3910/-	3955/-	3955/-	3990/-	4022/-	–	–	–
6 mm	–	4000/-	3977/-	3955/-	3910/-	3955/-	3955/-	3990/-	4022/-	–	–	–
10 mm	–	–	–	–	–	–	–	–	–	4160/-	–	–
12 mm	–	–	–	–	–	–	–	–	–	–	4260/-	–
16 mm	–	–	–	–	–	–	–	–	–	–	–	4480/-

**M. S. Flats**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	3850/-	3870/-	3880/-	3890/-	3910/-	4270/-	4170/-	4070/-
5 mm	3920/-	3977/-	3977/-	3920/-	3920/-	3920/-	3920/-	3920/-
6 mm	3920/-	3977/-	3977/-	3920/-	3920/-	3920/-	3920/-	3920/-
10 mm	–	–	–	3977/-	3920/-	3920/-	3920/-	3920/-
12/25 mm	–	–	–	3977/-	3920/-	3920/-	3920/-	3920/-
18/19 Gauge	4300/-	4320/-	4320/-	4330/-	4360/-	4340/-	4190/-	4190/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), November 24, 2012]

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