

## **EEPC India Invites Participation for India Pavilion at INAPA 2013, Jakarta, Indonesia ( 26 – 29 March, 2013)**

### **Indonesia and its Economy**

Indonesia with 240 million of population is the largest economy in Southeast Asia and also one of the emerging market economies of the world. Indonesia is also the member of G-20 major economies. Domestic consumption is one of the major driving forces behind the country's economic growth. The economic growth slowed considerably during 2007-08. However, like India and China, Indonesia recorded higher growth during the global financial crisis, compared to the other G20 members with GDP 5.5% in 2009.

Indonesia's economy expanded a higher-than-expected 6.4% in the second quarter as robust domestic demand offset a decline in the international appetite for its exports.

The economic expansion came despite signs that the country's commodities exporters are being hit by the global slowdown. Indonesia's exports—which are dominated by natural resources such as coal, palm oil and tin—have been sliding as commodity prices slip and demand from places like China and India have slowed. Indonesia announced last week that it recorded its worst-ever trade gap in June as strong domestic demand boosted imports even as its exports fell.

### **Auto Market**

Auto makers have just recorded their best month ever in Indonesia, selling more than 100,000 passenger cars in July, more than 15% they sold here a year earlier. Indonesia's increasingly affluent middle class was buying new cars.

Indonesia is the 3rd world largest consumers in motor vehicle after China and India. The auto market in Indonesia is still major market in ASEAN with the number of vehicle to reach 20 million units of cars and 50 million units of motorcycles. Indonesia has become centre of production for ASEAN market from several global automobile industries (Volkswagen, Hino, Geely, Toyota, Honda, Daihatsu, etc). Indonesia is predicted to be the largest production of cars in ASEAN by 2011 (about 1 million units of cars per year). Auto market of Indonesia always upbeat, based on police data in 2009 the number of registration of car ownership in Indonesia reached 7.900.407 units and 52.767.093 units of motorcycles but in 2010, vehicle growth in Indonesia has increased until 15% and it is a component of industrial development opportunities in Indonesia.

### **About INAPA**

INAPA is the ASEAN's largest trade fair for automotive parts, accessories, equipment and services. It is a sourcing platform to attract quality buyers from the whole automobile industry chain from car manufacturers, distributors and repair workshops to car care service centres.

It has further proved as the largest international trade show in Southeast Asia for auto parts, accessories and vehicle equipment. INAPA exhibitors also expressed a proven opportunity to boost sales and gain exposure as well as meeting with key decision makers and potential buyers. The show recognized the professional show of choice for buyer in automotive parts, accessories, automotive garage equipment in ASEAN.

INAPA 2013 will continue as the leading ASEAN premier platform for sourcing and procurement experts and professionals who want to create feasible business cases and expand their operation in Region. It is the only available platform for pronouncing your brand's presence in the Indonesia's Booming Automotive Market.

Exhibitors numbering 1000 from 21 countries will be taking part at this Show. The projection of trade visitors is about 50,000 from more than 40 countries all over the world.

### **Product Profile**

#### **Automotive Parts and Systems –**

Airbags, Air-Conditioning, Axle, Batteries, Bearings, Body Parts, Brakes, Bumpers, Cables, Clutches, Cockpits, Cooling Systems, Electronic Systems, Exhaust & Fuel System Components, Fasteners, Filter, Folding Roofs, Frame, Gasket, Heating, Panoramic Roofs, Radiator, Rubber Parts, Sealing Rings, Seats, Sensor Systems, Shock Absorber, Spark Plug, Speedometer, Suspensions, Transmission, Trims, Tyres, Windows, etc.



### **Automotive Accessories**

Automobile Hood, Balms, Bursting Disk, Car Fragrance, Cover Car, Cover Seats, Cushion, Equipment for Vehicle, Helmet, Interior Equipment & Accessories, Locks, Ornaments, Outdoor Items, Safety Belt, Safety Glass, Sun Visors, Sunshades, Wheel, etc.

### **Tools/Dies & Machine**

Casting, Forging, Jig & Metal Forming, Mould & Dies, Polishing Machine, Safety Gear, Sharpening, Spanners, Screwdriver, Tool Kits, Wrenches, etc.

### **Motorbike Parts & Accessories**

Alarms, Batteries, Chain, Clothing, Components & Accessories, Covers, Engines, Helmet, Mirrors, Rims, Shock Absorber, etc.

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### **Venue**

#### **Hall: C2**

Jakarta International Expo (JIExpo)  
Kemayoran  
Jakarta – Indonesia

### **Date**

26-29 March, 2013

### **Participation Charges**

One side open built up booth : Rs. 20,000/- per sq. mtr.

(Minimum 9 sqm) 10% extra for two sides open booths (subject to availability)

***Two sides open booths are limited in number and will be allocated on a first-come-first-served basis only on payment in full.***

### **Mode of Payment**

Full payment is to be made by Demand Draft/at par Cheque to be drawn in favour of "EEPC INDIA" along with the Application Form duly filled in all respects.

### **OR**

**RTGS/NEFT** in INR as per following details:

Name of Bank : Punjab National Bank  
Branch : International Business Banking, Kolkata  
Address of Bank : 31, J L Nehru Road, Kolkata – 700 016  
Account No. : 2186000103433450 (Promotional)  
Account Name : EEPC India  
NEFT Code : PUNB0218600

### **Payment & Cancellation**

**Full payment is to be made on or before 31st December'12 positively.** Confirmed booking of space will be considered only on receipt of full payment. 50% cancellation charges applicable if booking is cancelled on or before **7th January'13**. No cancellation would be considered after this stipulated date. Acceptance of application and allocation of space will be done at the sole discretion of EEPC India.



## Display Booth

Each 9 sq. mtr. booth will consist of:

2 Fluorescent Tubes, 1 – 2Amp 230V Socket, 1 Reception Table, 3 Folding Chairs, 1 Round Table, Fascia, 2 Wall Shelving.

## Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come-first-served basis.

## MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN+2 Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

## Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full Payment latest by **31st December'12** to the respective Regional Offices or to:

### **Bhaskar Sarkar**

Executive Director & Secretary

#### **EEPC India**

Vandhna, 4th Floor

Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353/23711124

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

### **Suranjan Gupta**

Addl. Executive Director

#### **EEPC India**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Website : www.eepcindia.org

### **D. D. Roy**

*Dy Director*

#### **EEPC INDIA**

'Vanijya Bhavan', ITFC

1st Floor, 1/1, Wood Street

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INDIA

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Mob : +91-9674118709

E-mail : droy@eepcindia.net

URL : www.eepcindia.org



**Application Form**  
**India Pavilion at INAPA 2013, Jakarta, Indonesia**  
**(26 - 29 March, 2013)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 9 sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> MSME	<input type="checkbox"/> Non-MSME	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Total Export to ASEAN countries (in Million US\$)	:	2009-2010	2010-2011	2011-2012
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :