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Info

ENGINEERING EXPORT BULLETIN

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Highlights

INDO-ASEAN & INDO-US/Canada Reverse Buyer Seller Meet - 2008

Council is going to hold a RBSM between Indian exporters and importers of ASEAN countries at Kolkata and Chennai from 25th to 27th February, 2008. Members are requested to register their participation within **25th January, 2008**.

INDO-CIS Reverse Buyer Seller Meet - 2008

Council is going to hold a RBSM between Indian exporters and importers of CIS countries at Jalandhar and Bangalore from 3rd to 6th March, 2008. Members are requested to register their participation within **25th January, 2008**.

INDEE - St. Petersburg, 2008, Russia

EEPC is organising an Indian Engineering Exhibition (INDEE) in St. Petersburg, Russia from 11th to 14th March, 2008. Members are requested to register their participation within **31st January, 2008**.

Hannover Fair 2008 Hannover, Germany

EEPC is organising an India Pavilion in the subcontracting and energy sector of Hannover Fair 2008 in Germany from 21st to 25th April, 2008. Members are requested to register their participation within **31st January, 2008**.

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For information about India Engineering Center, Chicago
visit : www.indiaengineeringchicago.com

For information about Engineering Export Promotion Council
visit : www.eepcindia.org

For information about EEPC Exhibitions
visit : www.eepcindee.com

Chairman's Pen



My dear fellow exporters,

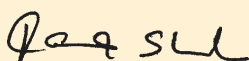
This week the Department of Commerce announced a long standing demand of the Council and the foreign trade community, though it would another couple of months for the measure to be come effective. The Council has been stressing for a while that with the development in E-technology in the IT world, exporters should be required a single bank account for getting duty drawback credits and other transactions. While the Government had accepted this suggestion, there was no formal communication from the side Government thus far. On January 16, 2008, the Department of Commerce, Ministry of Commerce & Industry, GOI announced through a Press Release that they are facilitating a project entitled "eTrade" among all trade regulatory and facilitating agencies like Customs, Directorate General of Foreign Trade (DGFT), Sea Ports, airports, CONCOR, Banks etc., to provide 24 x 7 electronic delivery of efficient service to Exporters/Importers.

The Press Release noted that currently, Exporters/Importers have to maintain multiple bank accounts at their Head Offices/Ports, Airports etc., to handle their export-import transactions. It has now been decided that all Exporters/Importers would need to maintain only one core-banking enabled bank account at national level for transactions with any of the stakeholders for trade. This would include Customs, DGFT, Ports, airports, Banks etc. All the concerned Government agencies have been advised to facilitate e-payment using single core-banking enabled bank account of Exporters/Importers in the country. Exporters/Importers would declare to all the agencies their one bank account in any core-banking enabled branch anywhere in India for all payments/receipts, including Drawback. This would come into effect throughout India from 01.04.2008.

This is, indeed, a major step forward in lowering transaction costs and an important trade facilitation measure. The Council would only urge that the time schedule be adhered by all concerned since there is not much time left linking the computers of all the stakeholders. Further, an operative notification is also required from the Department of Revenue, Ministry of Finance and it is hoped that unlike some recent experiences, there would be no delay and the time line would be adhered.

The Council recently did a National Survey on Exports which looked at the impact of Rupee appreciation. One of the key findings of our Survey was that Rupee appreciation in India was turning out to be boon for the Chinese economy in the engineering sector. On January 19, 2008, Dr. Surjit Bhalla, an eminent Economist has written an interesting article in the Business Standard pointing out this very fact that our National Export Survey had drawn attention to.

Yours sincerely,



(RAKESH SHAH)

Council's Activities



INDO-ASEAN & INDO-US/CANADA REVERSE BUYER SELLER MEET - 2008

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 35 (20+15) LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING
PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

Kolkata		Chennai	
25th February, 2008 (Monday)		27th February, 2008 (Wednesday)	
INDO-ASEAN <input type="checkbox"/>	INDO-US/CANADA <input type="checkbox"/>	INDO-ASEAN <input type="checkbox"/>	INDO-US/CANADA <input type="checkbox"/>

Leading buyers and prospective trade partners from US, Canada and ASEAN countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee (for one centre only)
FOR INDO-ASEAN
Rs. 15,000/- for 1st participant of a firm
Rs. 7,500/- for subsequent participant
FOR INDO-US/CANADA
Rs. 20,000/- for 1st participant of a firm
Rs. 7,500/- for subsequent participant
Last date of participation : 25th January, 2008

For further details & enlistment, please contact :

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Any other Regional/Sub-Regional Offices of EEPC

Note : Council reserves the right to accept or reject participation of an Indian company.

INDO-ASEAN & INDO-US/CANADA REVERSE BUYER SELLER MEET - 2008

Preamble

India's trade with the ASEAN Region dates back to time immemorial. The Region is one of India's major trading partners. India's exports to ASEAN Region have grown from US\$ 4.62 billion in 2002-03 to US\$ 12.61 billion in 2006-07. In the engineering sector India's exports have grown from US\$ 297.65 million in 2002-03 to US\$ 2853.69 million in 2006-07 showing a growth of 858.74% in a span of five years, though India's share in total extra-block imports of the Region is still miniscule. This shows that still much potential exists there. It will therefore, be a right time for Indian engineering industry to showcase their capabilities in order to get a substantial share of the ASEAN market.

United States continues to be our biggest trading partner. As per the latest data from DGCI&S, two-way trade between India and US has crossed US\$ 30.6 billion in 2006-07 registering a growth of 14.15% over preceding fiscal 2005-06. India's exports of engineering goods to the US in 2006-07 have gone up by 37.08% to over US\$ 4 billion from US\$ 3 billion in 2005-06. Though a well-established market, the US still has much to offer to the Indian engineering exporters in terms of potential. Canada is emerging as another potential market and also a gateway to the US. India exported US\$ 195.45 million worth of engineering goods and services to this country in 2006-07.

Keeping in view the growing trade prospects in ASEAN Region, US and Canada and the genuine interest on the part of the above buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Buyer Seller Meet between Indian exporters and importers of ASEAN Region, US and Canada in February 2008 at Kolkata and Chennai. For this Buyer Seller Meet, the Council is expected to receive 20 buyers from ASEAN Region and 15 buyers from US and Canada.

Objectives

1. To provide an opportunity to prospective importers in US, Canada and ASEAN countries to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Each exporter will be provided with minimum of 3 meetings. Each meeting will be of 20 to 30 minutes duration. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee (for one centre only) has been fixed as follows :

For Indo-ASEAN

Rs. 15,000/- for 1st participant of a firm

Rs. 7,500/- for subsequent participants of the firm

For Indo-US/Canada

Rs. 20,000/- for 1st participant of a firm

Rs. 7,500/- for subsequent participants of the firm

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Product Sector

Product sectors identified as having potential for Business Meet for –

(1) ASEAN+2

- Agricultural Machinery
- Alloyed and Unalloyed Aluminium Ingots
- Aluminium Foils
- Aluminium Plates and Sheets and Strip including Electrolytic Grade
- Bars and Rods of Iron and Steel
- Castings and Forgings
- Centrifuges including Centrifugal Dryers
- Commercial Vehicles and Passenger Cars
- Compact Engines
- Compression Ignition and Electrical Ignition type IC Engines
- Copper Wire
- Electric Filament or Discharge Lamps
- Electric Furnaces
- Electric Motors and Generators
- Electrical Transformers, Static Converters
- Flat-Rolled Products of Stainless Steel
- Grinding Stones and Grinding Wheels
- Handsaws and Blades for Saws of all types
- Insulated Wires, Electric Conductors and Optical Fibre Cables
- Luxury Buses and Higher Horse-power Trucks
- Machinery for working rubber or plastics
- Medical/Surgical Instruments, Optometry Instruments and X-Ray Equipment
- Mining and Construction Machinery
- Moulding Boxes for Metal Foundry
- Orthopedic Appliances, Artificial Parts and Implants, etc.
- Oscilloscopes, Measuring Instruments for Electrical Quantities
- Part of Motor Vehicles
- Parts and Accessories of Motorcycles and Bicycles
- Parts of IC Engines
- Parts suitable for use in Pulley Tackle and Hoists and Construction, Excavating Machinery
- Pig Iron
- Primary Copper
- Printing and Processing Machines
- Refrigeration and Air-conditioning (including Commercial and Industrial)
- Seamless Pipes and Tubes of Iron and Steel
- Table, Kitchen or other Household Articles and Parts thereof, of Iron or Steel
- Taps, Cocks, Valves & similar Appliances
- Tractors and Trailers
- Transformers (both power as well as distribution) and Static Converters
- Transmission Shafts (incl. Crankshafts and Camshafts)
- Tube or Pipe Fittings of Iron or Steel.
- Unwrought Aluminium
- Welded Pipes and Tubes of Iron/Steel
- Welded Steel Pipes of diameter greater than 40.64 mm
- Wires and Cables of Oxygen Free Copper

(2) US/Canada

- Agricultural Machinery
- Alloyed and Unalloyed Aluminium Ingots
- Auto Components
- Ball or Roller Bearings
- Bicycles including Parts
- Castings and Forgings
- Centrifuges including Centrifugal Dryers
- Commercial Vehicles and Passenger Cars
- Compact Engines
- Compression Ignition and Electrical Ignition type IC Engines
- Electric Motors and Generators
- Electrical Transformers, Static Converters (for example, Rectifiers) & Inductors
- Electric Filament or Discharge Lamps
- Electric Furnaces
- Flat Rolled Products of Stainless Steel
- Handsaws and Blades for Saws of all types
- Insulated Wires, Electric Conductors and Optical Fibre Cables
- Luxury Buses and Higher Horse-power Trucks
- Machinery for working rubber or plastics
- Medical/Surgical Instruments, Optometry Instruments and X-Ray Equipment
- Moulding Boxes for Metal Foundry
- Orthopedic Appliances, Artificial Parts and Implants, etc.
- Oscilloscopes, Measuring Instruments for Electrical Quantities
- Bars and Rods of Stainless Steel
- Parts of IC Engines
- Parts suitable for use in Pulley Tackle and Hoists and Construction, Excavating Machinery
- Primary Copper
- Printing and Processing Machines
- Refrigeration and Air-conditioning (including Commercial and Industrial)
- Scrwes, Bolts, Nuts, Coachscrews etc.
- Table, Kitchen or other Household Articles and Parts thereof, of Iron or Steel
- Taps, Cocks, Valves & similar Appliances
- Tractors and Trailers
- Transformers (both power as well as distribution) and Static Converters
- Transmission Shafts (incl. Crankshafts and Camshafts)
- Tube or Pipe Fittings of Iron or Steel
- Welded Pipes and Tubes of Iron/Steel
- Wires and Cables of Oxygen Free Copper

Council will reserve the right to accept or reject participation of any Indian company.

The last date for enlistment of participation is 25th January, 2008.

Note : Since Indo-ASEAN Reverse BSM and Indo-US/Canada Reverse BSM are being organized on same day at same venue, Firms interested to participate in both the events, have to depute separate person for each events.

INDO-ASEAN & INDO-US/CANADA REVERSE BUYER SELLER MEET - 2008

(Organised by : Engineering Export Promotion Council)

Please tick choice of BSM & Venue below :

Kolkata		Chennai	
25th February, 2008 (Monday)		27th February, 2008 (Wednesday)	
INDO-ASEAN <input type="checkbox"/>	INDO-US/CANADA <input type="checkbox"/>	INDO-ASEAN <input type="checkbox"/>	INDO-US/CANADA <input type="checkbox"/>

INDIAN DELEGATE'S PROFILE

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City		Pin Code
Phone (with STD Code)			Fax No.
E-mail Address			Website Address
Name(s) of the Executive(s) with Designation(s) attending the Conference	1.	3.	
	2.	4.	
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$			Annual Export in US\$
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer <input type="radio"/> SSI <input type="radio"/> Non-SSI <input type="radio"/> Merchant <input type="radio"/> Export House		
Area of specific interest for this BSM			

Signature with Office Seal

N.B. : Following should be sent with this Form :

- 1. Two passport size colour photographs of each participant with their names at the back of the photographs.**
- 2. Demand Draft for requisite participation amount, in favour of ENGINEERING EXPORT PROMOTION COUNCIL.**

INDO-LAC & INDO-EUROPE REVERSE BUYER SELLER MEET - 2008

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 30 (15+15) LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING
PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

Delhi		Mumbai	
28th February, 2008 (Thursday)		1st March, 2008 (Saturday)	
INDO-LAC <input type="checkbox"/>	INDO-EUROPE <input type="checkbox"/>	INDO-LAC <input type="checkbox"/>	INDO-EUROPE <input type="checkbox"/>

Leading buyers and prospective trade partners from Latin America and European countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee (for one centre only)
FOR INDO-LAC
Rs. 15,000/- for 1st participant of a firm
Rs. 7,500/- for subsequent participant
FOR INDO-EUROPE
Rs. 20,000/- for 1st participant of a firm
Rs. 7,500/- for subsequent participant
Last date of participation : 25th January, 2008

For further details & enlistment, please contact :

R. Maitra

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OR

Any other Regional/Sub-Regional Offices of EEPC

Note : Council reserves the right to accept or reject participation of an Indian company.

Product Sector

Product sectors identified as having potential for Business Meet for –

Latin American Countries

- Automotive Components
- Ball or Roller Bearings
- Bars & Rods of Stainless Steel
- Centrifuges including Centrifugal Dryers
- Compact Engines
- Compression Ignition and Electrical Ignition type IC Engines
- Electrical Transformers, Static Converters & Inductors
- Ferro-alloys
- Flat-Rolled Products of Iron and Steel
- Machinery for working rubber or plastics
- Medical/Surgical Instruments, Optometry Instruments and X-Ray Equipment
- Metal-rolling Mills and Rolls therefor
- Motor Cars & other Motor Vehicles for Transport of persons
- Motorcycles & Bicycles
- Parts of Motor Vehicles
- Parts of Bicycles and Motorcycles
- Parts of IC Engines
- Primary Copper
- Printing and Processing Machines
- Pumps
- Refrigeration and Air-conditioning (including Commercial and Industrial)
- Semi-finished products of Iron/Non-alloy Steel
- Table, Kitchen or other domestic Articles & its Parts

European Countries

- Agricultural Machinery
- Alloyed and Unalloyed Aluminium Ingots
- Aluminium Foils
- Aluminium Plates and Sheets and Strip including Electrolytic Grade
- Automotive Components
- Bars & Rods of Stainless Steel
- Base Metal Mountings, Fittings & similar Articles
- Bicycles including Parts
- Cast Articles of Iron or Steel
- Commercial Vehicles and Passenger Cars
- Compact Engines

- Compression Ignition and Electrical Ignition type IC Engines
- Electric Filament or Discharge Lamps
- Electric Furnaces
- Electric Motors and Generators
- Electrical Apparatus for switching/protecting Electrical Circuits
- Ferro-alloys
- Flat-Rolled Products of Stainless Steel
- Handsaws and Blades for Saws of all types
- High Efficiency Motors and Generators
- Bicycles including Parts
- Insulated Wires, Electric Conductors and Optical Fibre Cables
- Buses and Higher Horse-power Trucks
- Machinery for working rubber or plastics
- Medical/Surgical Instruments, Optometry Instruments and X-Ray Equipment
- Moulding Boxes for Metal Foundry
- Orthopedic Appliances, Artificial Parts and Implants, etc.
- Oscilloscopes, Measuring Instruments for Electrical Quantities
- Parts of IC Engines
- Parts of Construction, Excavating Machinery
- Primary Copper
- Printing and Processing Machines
- Pumps
- Refrigeration and Air-conditioning (including Commercial and Industrial)
- Seamless Pipes and Tubes of Iron and Steel
- Taps, Cocks, Valves & similar Appliances
- Tractors and Trailers
- Transformers (both power as well as distribution) and Static Converters
- Transmission Shafts & Cranks
- Transmission Shafts (incl. Crankshafts and Camshafts)
- Unwrought Zinc
- Welded Pipes and Tubes of Iron/Steel
- Wire of Stainless Steel
- Wires and Cables of Copper

Council will reserve the right to accept or reject participation of any Indian company.

The last date for enlistment of participation is 25th January, 2008.

Note : Since Indo-LAC Reverse BSM and Indo-Europe Reverse BSM are being organized on same day at same venue, Firms interested to participate in both the events, have to depute separate person for each events.

INDO-LAC & INDO-EUROPE REVERSE BUYER SELLER MEET - 2008

(Organised by : Engineering Export Promotion Council)

Please tick choice of BSM & Venue below :

Delhi		Mumbai	
28th February, 2008 (Thursday)		1st March, 2008 (Saturday)	
INDO-LAC <input type="checkbox"/>	INDO-EUROPE <input type="checkbox"/>	INDO-LAC <input type="checkbox"/>	INDO-EUROPE <input type="checkbox"/>

INDIAN DELEGATE'S PROFILE

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City		Pin Code
Phone (with STD Code)			Fax No.
E-mail Address			Website Address
Name(s) of the Executive(s) with Designation(s) attending the Conference	1.	3.	
	2.	4.	
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$			Annual Export in US\$
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	<p style="text-align: center;">Manufacturer</p> <input type="radio"/> SSI <input type="radio"/> Non-SSI <input type="radio"/> Merchant <input type="radio"/> Export House		
Area of specific interest for this BSM			

Signature with Office Seal

N.B. : Following should be sent with this Form :

- 1. Two passport size colour photographs of each participant with their names at the back of the photographs.**
- 2. Demand Draft for requisite participation amount, in favour of ENGINEERING EXPORT PROMOTION COUNCIL.**

INDO-AFRICA REVERSE BUYER SELLER MEET - 2008

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 20 LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALEERS OF ENGINEERING
PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

Coimbatore	Pune
3rd March, 2008 (Monday)	5th March, 2008 (Wednesday)

Leading buyers and prospective trade partners from African countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee (for one centre only)
Rs. 15,000/- for 1st participant of a firm Rs. 7,500/- for subsequent participant

For further details & enlistment, please contact :

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Website : www.eepcindia.org

M. Ganesan

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1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepcindia.org

Rajat Srivastava

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Cuffe Parade, Mumbai – 400 005
Tel. : 91-22-22186655/56/60
Fax : 91-22-22180119
E-mail : eepcmum@mtnl.net.in / eepcmum@vsnl.com

OR

Any other Regional/Sub-Regional Offices of EEPC

Note : Council reserves the right to accept or reject participation of an Indian company.

INDO-AFRICA REVERSE BUYER SELLER MEET - 2008

Preamble

Africa is the world's second largest and second most-populous continent. There are 46 countries including Madagascar, and 53 including all the island groups. It offers wide diversity in terms of opportunities in areas such as natural & mineral wealth, phosphate, oil & gas, food processing machinery, textile machinery, leather processing machinery, pharmaceutical & pharmaceutical machinery and mining.

Export of Indian engineering goods from India to Africa has reached a level of US\$ 2.34 billion in 2006-07 against a value of US\$ 1.78 billion during 2005-06, thereby showing a growth of nearly 32%.

Keeping in view the growing trade prospects in Africa Region and the genuine interest on the part of the African buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Reverse Buyer Seller Meet between Indian exporters and importers of Africa region in March 2008 at Coimbatore and Pune. For this Reverse Buyer Seller Meet the Council is expected to receive 20 buyers from Africa region.

Objectives

1. To provide an opportunity to prospective importers in Africa region to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Each exporter will be provided with minimum of 3 meetings. Each meeting will be of 20 to 30 minutes duration. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee (for one centre only) has been fixed as follows :

Rs. 15,000/- for 1st participant of a firm

Rs. 7,500/- for subsequent participants of the firm

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Product Sector

- Automobile & Components
- Bicycle & Parts
- Castings and Forgings
- Chassis fitted with Engines for Motor Vehicles
- Commercial Vehicles
- Construction Machinery

- Cranes, Lifts & Winches
- Cutting Tools
- Electric Home Appliances & Parts
- Electrical Power Equipments
- Electrical Transformers, Static Converters & Inductors
- Fasteners
- Ferro Alloys
- Food Processing Machinery
- Heating & Cooling Equipments
- Industrial Machinery
- Insulated Wire, Optical Fibre Cables
- Iron & Steel including Bright Bars
- Machine Tools
- Machines for working rubber and plastics
- Medical/Surgical Instruments & Appliances
- Motorcycles & Bicycles
- Parts and Accessories of Motorcycles and Bicycles
- Primary Aluminium & Aluminium Products
- Pumps & Compressors
- Textile & Jute Mill Machinery
- Tractors & Agricultural Equipments
- Utensils & Kitchenwares

Council will reserve the right to accept or reject participation of any Indian company.

The last date for enlistment of participation is 25th January, 2008.

INDO-AFRICA REVERSE BUYER SELLER MEET - 2008

(Organised by : Engineering Export Promotion Council)

Please tick choice of Venue below :

Coimbatore	Pune
3rd March, 2008 (Monday)	5th March, 2008 (Wednesday)

INDIAN DELEGATE'S PROFILE

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City		Pin Code
Phone (with STD Code)			Fax No.
E-mail Address			Website Address
Name(s) of the Executive(s) with Designation(s) attending the Conference	1.	3.	
	2.	4.	
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$			Annual Export in US\$
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer		
	<input type="radio"/> SSI	<input type="radio"/> Non-SSI	<input type="radio"/> Merchant <input type="radio"/> Export House
Area of specific interest for this BSM			

Signature with Office Seal

N.B. : Following should be sent with this Form :

- 1. Two passport size colour photographs of each participant with their names at the back of the photographs.**
- 2. Demand Draft for requisite participation amount, in favour of ENGINEERING EXPORT PROMOTION COUNCIL.**

INDO-CIS REVERSE BUYER SELLER MEET - 2008

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 20 LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING
PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

Jalandhar

3rd March, 2008
(Monday)

Bangalore

6th March, 2008
(Thursday)

Leading buyers and prospective trade partners from CIS countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee (for one centre only)

Rs. 15,000/- for 1st participant of a firm
Rs. 7,500/- for subsequent participant

For further details & enlistment, please contact :

R. Maitra

Executive Director
Engineering Export Promotion Council
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
Website : www.eepcindia.org

Shrikar Dole

Regional Director
Engineering Export Promotion Council
Surya Kiran (4th Floor)
19, Kasturba Gandhi Marg
New Delhi – 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepc@spectranet.com

Bhaskar Sarkar

Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepcindia.org

Rajat Srivastava

Regional Director
Engineering Export Promotion Council
Greems Dugar (3rd Floor)
149, Greems Road, Chennai – 600 006
Tel. : 91-44-28295501/02
Fax : 91-44-28290495
E-mail : eepcchennai@airtelbroadband.in

OR

Any other Regional/Sub-Regional Offices of EEPC

Note : Council reserves the right to accept or reject participation of an Indian company.

INDO-CIS REVERSE BUYER SELLER MEET - 2008

Preamble

The CIS Countries have been trade partners of India for centuries. The discovery of Oil opened a new era of Industrialization of this region. The CIS markets are new markets for Indian engineering goods. India exported US\$ 266.13 million worth of engineering goods to this region, which was up by over 39% compared to exports in 2005-06. However, it is far below the potential.

Keeping in view the growing trade prospects in CIS Region and genuine interest on the part of the CIS buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Buyer Seller Meet between Indian exporters and importers of CIS Region in March 2008 at Jalandhar and Bangalore. For this Buyer Seller Meet the Council is expected to receive 20 buyers from CIS Region.

Objectives

1. To provide an opportunity to prospective importers in CIS Region to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Each exporter will be provided with minimum of 3 meetings. Each meeting will be of 20 to 30 minutes duration. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee (for one centre only) has been fixed as follows :

Rs. 15,000/- for 1st participant of a firm

Rs. 7,500/- for subsequent participants of the firm

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Product Sector

- Air/Vacuum Pumps, Air/other Gas Compressors & Fans
- Automobile & Components
- Bicycle & Parts
- Castings
- Chassis fitted with Engines, for Motor Vehicles
- Commercial Vehicles
- Construction Machinery
- Cranes
- Defence Equipments and Supplies
- Dry & Storage Batteries

- Electric Home Appliances & Parts
- Electrical Power Equipments
- Fasteners
- Ferro Alloys
- Flat-Rolled products of Iron and Steel
- Food Processing Machinery
- Forgings
- Hand Tools
- Handsaws and Blades for Saws of all types
- Heating & Cooling Equipments
- I. C. Engines & Parts
- Industrial Machinery
- Instruments - surveying, hydrographic, oceanographic etc.
- Knitting Machinery
- Lifts & Winches
- Machine Tools
- Mica & Mica Products
- Parts of Aircrafts such as Helicopters
- Pharmaceutical Machinery
- Primary Aluminium & Aluminium Products
- Primary Iron & Steel
- Printing Machinery
- Pumps & Compressors
- Railway Track Materials
- Refrigeration and Air-conditioning (including Commercial and Industrial)
- Scientific & Surgical Instruments
- Sewing Machines
- Steel Pipes & Tubes
- Taps, Cocks, Valves & similar Appliances
- Textile & Jute Mill Machinery
- Tractors & Agricultural Equipments
- Transmission Line Towers & Parts
- Tube or Pipe Fittings of Iron or Steel
- Utensils & Kitchen Wares
- Wires & Cables

Council will reserve the right to accept or reject participation of any Indian company.

The last date for enlistment of participation is 25th January, 2008.

INDO-CIS REVERSE BUYER SELLER MEET - 2008

(Organised by : Engineering Export Promotion Council)

Please tick choice of Venue below :

Jalandhar	Bangalore
3rd March, 2008 (Monday)	6th March, 2008 (Thursday)

INDIAN DELEGATE'S PROFILE

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City	Pin Code	
Phone (with STD Code)		Fax No.	
E-mail Address		Website Address	
Name(s) of the Executive(s) with Designation(s) attending the Conference	1. 2.	3. 4.	
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$		Annual Export in US\$	
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer <input type="radio"/> SSI <input type="radio"/> Non-SSI <input type="radio"/> Merchant <input type="radio"/> Export House		
Area of specific interest for this BSM			

Signature with Office Seal

N.B. : Following should be sent with this Form :

- 1. Two passport size colour photographs of each participant with their names at the back of the photographs.**
- 2. Demand Draft for requisite participation amount, in favour of ENGINEERING EXPORT PROMOTION COUNCIL.**



ENGINEERING EXPORT PROMOTION COUNCIL

Invites Participation in

**INDEE - St. Petersburg, 2008
(Indian Engineering Exhibition)**

March 11 - 14, 2008

**In association with
Petersburg Technical Fair**

At

**Lenexpo Fair Grounds in Gavan
St. Petersburg
Russia**

Preamble

EEPC India endeavours to foster exports of India's state-of-the-art Engineering Industry into the global market.

Accordingly, EEPC is pleased to announce one of its major events – INDEE, St. Petersburg – to be held in Russia at Lenexpo Fair Grounds in Gavan, St. Petersburg, Russia during 11-14 March, 2008. This is a major step forward to enter into the Russian market.

Council is organizing this **INDEE** in association with **Petersburg Technical Fair**, organized by M/s. RESTEC Exhibition Company, established in 1990 and is one of Russia's top five exhibition companies. RESTEC holds over 100 events including about 20 Russian collective expositions at the international exhibitions in Germany, France, UK, Italy, Finland, Sweden and other countries on the annual basis. RESTEC's exhibition activity in Russia have been awarded by Russian Federal Ministries.

Petersburg Technical Fair is international specialised exhibitions held simultaneously under one roof – Metallurgy, Casting, Tools, Metalworking technology, Compressors, Pumps, Valves and Bearings.

Over 300 companies from 16 worldwide countries participated in Petersburg Technical Fair during March 2007. More than **10,500 visitors** from **150 Russian Cities** and **12 Countries** visited this mega event.

Council has booked **2500 sq. mtrs.** of space in **Hall No. 8A** of Lenexpo Fair Grounds at St. Petersburg.

India has been declared "Partner Country" at this Exhibition.

About Russia

Russia ended 2006 with its 8th straight year of growth averaging 6.7% annually since the financial crises of 1998. Although high oil prices and a relatively cheap Rouble initially drove this growth, since 2003-04 consumer demand and, more recently, investment have played a significant role. A number of important reforms in the areas of tax, banking, labour and land codes have raised investor confidence which led to surge in FDI to 14.6 billion US\$ in 2005.

India and Russia :

Russia and India enjoy long standing historic relations. Immediately prior to the collapse of the Soviet Union, India was the largest trade partner. However, after its disintegration, total trade between India and Russia dropped drastically. Since 2001-02 there has been no growth in India's overall export to Russia. However, there has been a surge in import from Russia to India. Since 2003-04, India's trade balance with Russia is negative and on the rise.

In the engineering sector a growth is observed in export from India to Russia – 68% in 2005-06 over 2004-05. The major areas of growth are :

- Manufactures of Metals;
- Transport Equipments;
- Items of Iron and Steel.
- Machinery and Instruments;
- Machine Tools;

In view of the present economic boom in Russia, imports to Russia are increasing significantly. In order to increase India's share in Russia's global imports, it is being planned to organize an exclusive Indian Engineering Exhibition (INDEE) in St. Petersburg.

Product Sector

INDEE - St. Petersburg will be focusing mainly on the following industry sectors :

- Electric Home Appliances & Parts
- Automobile & Components
- Primary Iron & Steel
- Bicycle & Parts
- Industrial Machinery
- Electrical Power Equipments
- Food Processing Machinery
- Textile & Jute Mill Machinery
- Pumps & Compressors
- Cranes
- Lifts & Winches
- Castings
- Forgings
- Fasteners
- Machine Tools
- Cutting Tools
- Heating & Cooling Equipments
- Utensils & Kitchen Wares
- Tractors & Agricultural Equipments
- Primary Aluminium & Aluminium Products
- Ferro Alloys
- Construction Machinery
- Commercial Vehicles
- Wires & Cables
- Knitting Machinery
- Pharmaceutical Machinery
- Transmission Line Towers & Parts
- Railway Track Materials
- Steel Pipes & Tubes
- Dry & Storage Batteries
- Hand Tools
- I.C. Engines & Parts
- Mica & Mica Products
- Scientific & Surgical Instruments
- Sewing Machines
- Defence Equipments and Supplies

Date of Exhibition

Date : March 11-14, 2008

Venue of the Exhibition

Lenexpo Fair Grounds in Gavan
St. Petersburg
Russia

Display Booth

Built up booth of minimum 9 sq. mtrs. are available which includes :

1 Round Table, 3 Chairs, 1 Waste Paper Basket, 3 Spot Lights, Fascia, One 10 Amp. Electrical Socket, Carpet.

Larger booth in multiple of 3 sq. mtrs. are also available.

Participation Charge

One side open booth : Rs. 19,000/- per sq. mtr.

Two side open booth : Rs. 20,900/- per sq. mtr.

Due to limited availability of 2 side open booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **31st January, 2008**. The payment should be made by way of **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**" payable at **New Delhi**.

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the Council on account of participation charges.

Shipment of Exhibits

In order to facilitate shipment of exhibits, Council will appoint a Shipping Agent.

Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.) foreign collaboration, annual export, and exports to Russia.

Travel and Hotel Accommodation

Council will assist participants in locating suitable air lines and hotels at St. Petersburg, Russia at negotiated rates through accredited Travel Agents. However, participants are free to stay and travel through their own agencies.

Visa

Council will issue a recommendation letter for the representatives of the company participating in INDEE for the grant of visa to visit St. Petersburg for the show. EEPC will not give any guarantee for the grant of visa to any participant, as this is the sole discretion of the Russian High Commission in India.

MDA Grant

All eligible participants will be entitled to MDA grant under Focus CIS Programme of the Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having completed 12 month membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

Submission of Application

Interested firms may please send their **Application** (as per enclosed format) duly filled in and signed, along with payment latest by **31st January, 2008** to any of the following :-

R. Maitra

Executive Director
Engineering Export Promotion Council
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepec.gov.in
Website : www.eepecindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepecindia.org

Ms. Anima Pandey

Regional Director
Engineering Export Promotion Council
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890673/74
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E-mail : eepcokol@vsnl.net

Rajat Srivastava

Regional Director
Engineering Export Promotion Council
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade
Mumbai – 400 005
Tel. : 91-22-22186655/56/60
Fax : 91-22-22180119
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

S. Dole

Regional Director
Engineering Export Promotion Council
19, Kasturba Gandhi Marg
Surya Kiran (4th Floor)
New Delhi – 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepec@spectranet.com

M. Ganesan

Regional Director
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149, Greems Road
Chennai – 600 006
Tel. : 91-44-28295501/02
Fax : 91-44-28290495
E-mail : eepecchennai@airtelbroadband.in

INDEE - St. Petersburg, 2008
(11 - 14 March, 2008)
Application Form

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Mobile No. of the Chief Executive	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Passport No. & Valid up to	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Booth Requirement	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two side open	
Area (Minimum Booth area : 9 sq. mtrs.)	:	Area :		
Total Annual Export (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Total Export to Russia (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display (please tick mark)	:	<u>Display of Samples</u> <input type="checkbox"/>	<u>Display of Posters</u> <input type="checkbox"/>	

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature : _____

Date : _____ Office Seal : _____

India Pavilion at Hannover Fair (21st - 25th April, 2008)

Hannover Fair is the world's leading technology event. It is the leading showplace for all sectors of industry – in particular mechanical and plant engineering, automotive sectors, electrical engineering and electronics. It is the conglomeration of eleven high profile trade shows under one roof. It offers a unique opportunity to establish contacts with many business leaders and unlock new sources of business potential.

Engineering Export Promotion Council (EEPC) is organising an **India Pavilion** in the **Subcontracting** and **Energy** sector of **Hannover Fair 2008**. **Subcontracting** sector covers materials components and system for mechanical engineering, the automotive industry and plant industry. **Energy** sector is the leading trade fair for conventional power generation, transmission and distribution.

Focus Products

Subcontracting Sector

- Castings
- Solid forming
- Non-cut metal parts
- Machine-cut parts
- Automotive components
- Sub-assemblies and metal structures
- Tool and mould making
- Fastenings, locks and fittings
- Plastic parts and rubber processing
- Production and assembly services
- Contract work
- Engineering services

Energy Sector

- Cabling
- Transformers
- Switchgear
- Power supplies
- Instrumentation
- Network management
- Systems engineering
- Components

Venue

Hall Nos. 3 & 4 of Subcontracting Sector

Hall Nos. 12 of Energy Sector

Hannover, Germany

Date

Monday, 21st - Friday, 25th April, 2008.

Participation Charges

For SMEs

Rs. 15,000/- per sq. mtr. for one side open 9 sq. mtrs. built up booth

Rs. 16,500/- per sq. mtr. for two side open 9 sq. mtrs. built up booth

For Non-SMEs

Rs. 18,000/- per sq. mtr. for 9 sq. mtrs. built up booth

Additional space to be booked in multiples of 9 sq. mtrs.

Participation charge includes following services :

- Display Booth with standard furniture
- Catalogue/EBI listing
(in alphabetical section - name/address. And in product section - three product entries)
- Publication of Brochure on Indian participation
- Common Interpreter services
- Fax connection (call charges extra)
- On site assistance in various business related matters
- Electricity charges
- Stand cleaning services

Mode of Payment

Full payment is to be made along with the **Application Form latest by 31st January, 2008**. Payment may be made by Demand Draft drawn in favour of "**Engineering Export Promotion Council**".

Cancellation of Participation

Request for cancellation of participation will be accepted if Council receives the same in writing on or before **15th February, 2008**. Council shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

There will be in-built display booths of 9 sq. mtrs. (3m x 3m) each. Council will provide the following :

- Carpeted floor
- One table
- Two podiums
- Three chairs
- Three spot lights
- One plug socket
- One waste basket
- One ashtray
- Fascia

Selection Criteria

Selection of participants will be done strictly on *first-come-first-served* basis.

Benefit of the Member-exporters

EEPC is organizing this event under the MAI Scheme of Ministry of Commerce, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

Submission of Application

Interested firms may please send in the **Application Form**, duly filled in and signed, along with full Payment **latest by 31st January, 2008** to any of the following :

R. Maitra

Executive Director
Engineering Export Promotion Council
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
Website : www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepcindia.org

Ms. Anima Pandey

Regional Director
Engineering Export Promotion Council
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@vsnl.net

Rajat Srivastava

Regional Director
Engineering Export Promotion Council
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade
Mumbai – 400 005
Tel. : 91-22-22186655/56/60
Fax : 91-22-22180119
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

S. Dole

Regional Director
Engineering Export Promotion Council
19, Kasturba Gandhi Marg
Surya Kiran (4th Floor)
New Delhi – 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepc@spectranet.com

M. Ganesan

Regional Director
Engineering Export Promotion Council
Greems Dugar (3rd Floor)
149, Greems Road
Chennai – 600 006
Tel. : 91-44-28295501/02
Fax : 91-44-28290495
E-mail : eepcchennai@airtelbroadband.in

HANNOVER FAIR
(21st - 25th April, 2008)
Application Form

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Mobile No. of the Chief Executive	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Total Export to EU Countries (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display (please tick mark)	:	<u>Display of Samples</u> <input type="checkbox"/>	<u>Display of Posters</u> <input type="checkbox"/>	

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly filled and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : _____ Signature : _____
Office Seal : _____

Overseas Market Information



Russia

Market Survey Report on Hand Tools

Country Profile

Full Country Name	: Russia
Population	: 142.89 million (2006)
Capital City	: Moscow
Ethnic Groups	: Russian 79.8%, Tatar 3.8%, Ukrainian 2%, Bashkir 1.2%, Chuvash 1.1%, Chechen 0.9%, Armenian 0.8% and Others 10.3%
Currency	: 1 US Dollar = 25.65 Rubles.
Government	: The Politics of Russia (Russian Federation) take place in a framework of a federal presidential republic, whereby the President of Russia is the head of State and the Prime Minister of Russia is the head of Government.
Climate	: Ranges from steppes in the south through humid continental in much of European Russia; subarctic in Siberia to tundra climate in the polar north; winters vary from cool along Black Sea coast to frigid in Siberia; summers vary from warm in the steppes to cool along Arctic coast.

Basic Economic Facts

GDP	: Purchasing power parity - \$ 1,734 billion (2006)
GDP per head	: Purchasing power parity - \$ 12,186 (2006)
Annual GDP Growth	: 6.7% (2006)
Inflation	: 9.7% (2006)
Unemployment	: 7.6%
Major Industries	: Complete range of mining and extractive industries, All forms of machine building industries, defense industries, road and rail transportation equipment, communications equipment, agricultural machinery, tractors, and construction equipment, electric power generating and transmitting equipment, medical and scientific instruments, consumer durables, textiles, foodstuffs, handicrafts.
Major Trading Partners	: Netherlands, Germany, Ukraine, Italy, China, US, Switzerland, Turkey, Japan, Kazakhstan, and France.
Exports	: \$ 317.6 billion (2006 est.)
Exports - commodities	: Petroleum and petroleum products, natural gas, wood and wood products, metals, chemicals, and a wide variety of civilian and military manufactures.



Imports	: \$ 171.5 billion (2006 est.)
Imports - commodities	: Machinery and equipment, consumer goods, medicines, meat, sugar, semi-finished metal products.
Trade in goods	: The total Russian trade in goods in 2006 (est.) is \$ 489.1 billion, an increase of 32.18% over 2005.

Economic Overview

The Russian economy continues to perform very well. Russia ended 2006 with its eighth straight year of growth; it grew 6.7% in 2006 and by one-half since 1999. Although high oil prices and a relatively cheap ruble are important drivers of this economic rebound, since 2000 investment and consumer driven demand have played a noticeably increasing role. During this time, Poverty has fallen from 22% to 15% and the middle class has continued to expand. Russia is enjoying record trade and fiscal surpluses. Reserves stand at \$ 243 bn, and are rising at \$ 4-5 bn a month. Inflation has now fallen from 84% in 1998 to 9.7% in 2006. Russia's involvement in the international economy is deepening rapidly. FDI doubled in the first quarter of 2006. Russian companies are increasingly interested in foreign acquisitions. Russia has made good progress in WTO Negotiations. It is actively developing its international energy relations, and has made energy security a priority of its G8 Presidency. Oil, natural gas, metals, and timber account for more than 80% of exports, leaving the country to vulnerable to swings in world prices. Russia's manufacturing base is dilapidated and must be replaced or modernized if the country is to achieve broad-based economic growth. Other problems include a weak banking system, a poor business climate that discourages both domestic and foreign investors, corruption and widespread lack of trust in institutions. Markets are developing rapidly, and their dynamic growth is changing the face of Russia. They offer excellent opportunities for foreign investors. But a bureaucratic state is also growing, fuelled by a large budget surplus. This hinders the full potential of market development through inefficiency, over-regulation and corruption. Most fundamentally, Russia has made little progress in building the rule of law, the bedrock of a modern economy.

Introduction to Local Markets

Consumer driven demand has played a noticeable role for economic rebound in Russia. Oil, natural gas, metals and timber accounts for more than 80% of exports, although high oil prices and a relatively cheap ruble are important drivers of this economic rebound. In the 1980s the Soviet Union became a major world oil producer. The Western Siberian region, between the Ural Mountains and the Central Siberian Plateau became known as the "Russian Core". With the downfall of the soviet union in 1991, oil production fell sharply, but a turnaround in Russian oil output began in 1999 with the privatization of the industry, rising world prices, and effects of the 1998 financial crisis and the consequent devaluation of the ruble.

The rebound in Russian oil production has continued since 1999. In 2003 total crude production was 802 million bbl/d, an increase over last year and almost 40% higher than the 1998 level of production. In 2003 Russia was the world's second largest producer of crude oil, only behind Saudi Arabia. Prior to 2003, five companies such as Yukos, lukoil, surgutneftegaz, Tyumen oil and sibneft dominated the Russian oil industry, the companies accounted for approximately 70% of the country's oil production.

In contrast to the rest of the world, the area under forest in Russia is slowly increasing rather than decreasing. As the total forested area in Russia amounts to 1.1 billion hectares, a sizable timber industry developed in the country. Russia produces and processes more than 130 million cubic meters of timbers. About 1.4 million people work in this industry. Its annual sales volumes exceed \$ 4.5 billion, which is 2.9% of the gross domestic product (GDP) of the Russian Federation.



Up to 85% of production is geared to export. Timber industry hold fifth place as a source of income after gas, oil, and ferrous and nonferrous metals industry.

Due to the abundance of forests in Russia, there has always been a sizable production of paper, pulp, and cardboard, a large part of which has always been exported. Thus, Russian pulp and paper combines have not only survived the harsh transition period, but have also gradually started to grow.

Russia has the opportunity to expand its exports significantly while prices are high and often continue to grow. For example, natural gas, which provides 28 per cent of Russia's export earnings, at the same time, Russia's actual oil production increased by 11 per cent last year. In Russia, gas is the cheapest fuel. The downside of this is that Russia's energy consumption heavily depends on gas. Consumption of coal, fuel oil and other alternative fuel types is down, and the industries that produce them are stagnating. Gazprom has more gas than any other gas company in the world, with about 17% of the world's proven gas reserves, and over 60% of Russia's reserves. Gazprom Group's proven gas reserves are estimated at around 29.1 trillion m³.

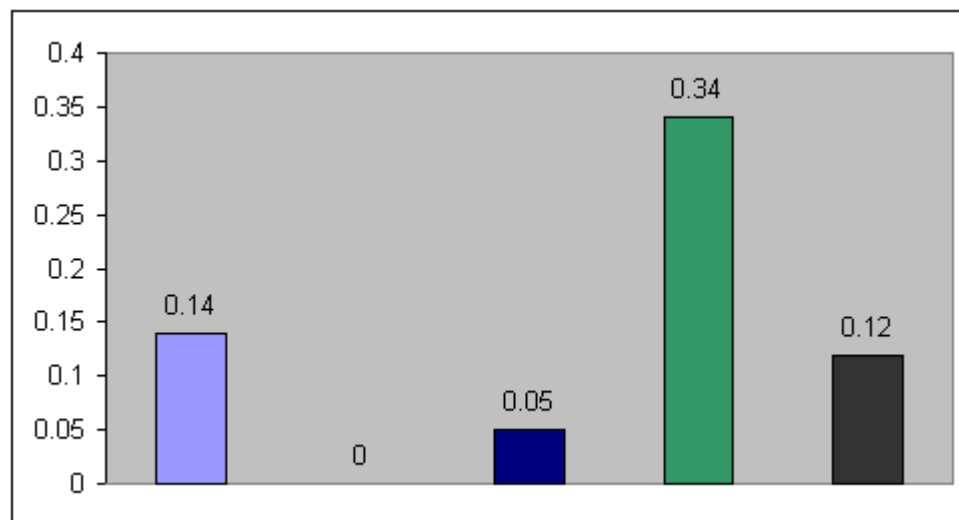
Global Imports

The exhaustive details are available on the following paid Websites : www.megaross.ru

Imports from India

(Value in US \$ million)

<i>HS Code</i>	<i>2002-2003</i>	<i>2003-2004</i>	<i>2004-2005</i>	<i>2005-2006</i>	<i>2006-2007 (Apr. - Feb.)</i>
820551 – House hold hand tool					
India	0.14	0	0.05	0.34	0.12

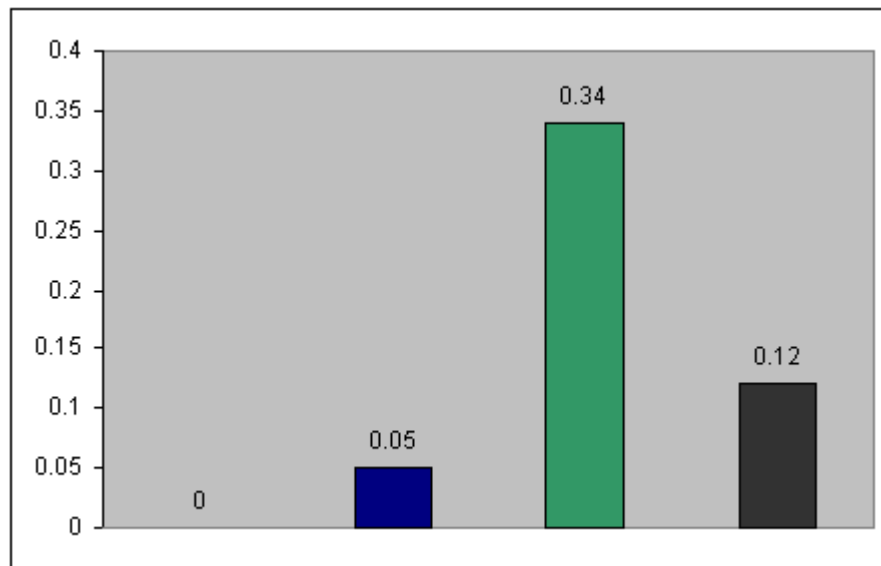


■ 2002-2003 2003-2004 ■ 2004-2005 ■ 2005-2006 ■ 2006-2007 (Apr. - Feb.)



(Value in US \$ million)

HS Code	2003-04	2004-05	2005-06	2006-07 (Apr – Feb)
82055190 – Other House hold hand tool				
India	0	0.05	0.34	0.12



2003-04 2004-05 2005-06 2006-07 (Apr.-Feb.)

Issued affecting Import from India

Language : More than 95% of the people, including top business executives and Government officials speak and understand only Russian language and they don't understand English. This is one of the main bottleneck to establish trade link with this country. The businessmen in India, if they want to focus Russia, they have to prepare all their catalogues/brochures etc. in Russian language. All business communications have to be exchanged only in Russian language.

During the visit of our businessmen, they have to engage interpreter. Engaging interpreter is little expensive for the Indian businessmen. On an average, if we require to engage technically qualified interpreter, we have to incur approximately US\$ 200 – US\$ 250 for a day of 8 hours. All follow-up communications are also to be sent only in Russian language and Indian exporters have to spend considerable amount regularly on this account.

Logistics : If we send the goods by sea, it will take more than 45 to 60 days by sea or sea-air. There are no regular sailings available to Russia and the frequency is less. Some of the exporters are sending the goods by Road from Dubai and other ports in Middle east and Europe – but it needs to be insured as the trucks are going and pass through number of places where there is no safe. Hence, an insurance charge has to be incurred extra by the exporters.

Travel : Russia is a vast country – where 40% of business houses are in Moscow and 40% business houses as in St.Petersburg and remaining 20% are spread in different parts of the country. The businessmen have to travel extensively to these places. Businessmen have to undergo little tiresome journey while traveling within Russia since flight connections are not adequate.

Measures taken by major competitors to promote exports

China is building a cooperative bilateral relationship with Russia maintaining an independent foreign policy. They both have set up a multilateral forum, which discusses regional security and economic cooperation.



Germany has a strong interest in integrating the Russian Federation into the European union and supports the process of transition in Russia. German-Russian relations have taken a dynamic and positive turn. Mutual interest is keen and bilateral cooperation is increasing as reflected by the annual intergovernmental consultations and the frequent exchange of visits on the political, economic and cultural fronts. The visa facilitation agreement limits visa charges and simplifies visa procedures, in particular for various professional sectors and participants in the exhibitions, scientific and academic exchange programmes.

Japan is actively increasing its assistance to promote Russia's reforms. Japan is an important participant in the process of Russia's accession to the WTO. Japan did not commence with bilateral meetings to discuss specific aspects of tariff reductions with Russian trade authorities until 1998. In March 1998, Japan participated in its first bilateral meetings with the Russian Government regarding Russian tariff rates and a schedule for their reduction. Japan's diplomatic relations with Russia has improved in the aftermath of two direct bilateral meetings. They both have set up a multilateral forum that discusses trade and economic issues.

Measures to be taken to promote exports

- (1) We have to closely work with leading chambers of commerce in Moscow, St. Petersburg and other areas to get suitable importers for our items. Most of these chambers are doing service on chargeable basis and they provide all assistance such as Business Centre, Interpreter, and Database etc.
- (2) Regularly we have to organize Exhibitions to show the capability of our items to this market.
- (3) All our brochures/catalogues are to be printed in Russian Language. The Government of India may formulate a separate scheme and give subsidy to the exporters to print their catalogues and to undertake publicity in Russia.

Local importers of product under reference

The exhaustive details are available on the following paid website : www.megaross.ru

Contact Details

Ministry of Economic Development and Trade

Government of the Russian Federation
Tel. : +(7)-(95)-2516965
E-mail : prescenter@economy.gov.ru
URL : www.economy.gov.ru

Ministry of Foreign Affairs

32/34 Smolenskaya-Sennaya pl., 119200, Moscow G-200
Tel. : (495) 2444119
Fax : (495) 2444112
E-mail : dip@mid.ru
URL : www.mid.ru

Ministry of Industry and Energy

Kitaygorodskiy proezd
7, Moscow, Russian Federation 109074
Tel. : (495) 710-55-00
Fax : (495) 710-57-22
E-mail : pr@mte.gov.ru, info@mte.gov.ru
URL : www.minprom.gov.ru

High Commission of India

6-8, Varontsovo Polye, Moscow
Tel. : 00-7095-9171841/0820
Fax : 00-7095-9752337
E-mail : comwing@com2com.ru
URL : www.indianembassy.ru

Russian High Commission

Shantipath, Chanakyapuri
New Delhi 110 021, India
Tel. : +91 (11) 2687-3799/3800/3802
Fax : +91 (11) 26876823, 26110560, 24103961
E-mail : indrusem@del2.vsnl.net.in
indconru@del2.vsnl.net.in
URL : www.india.mid.ru

Trade Promotion Organisation

Indian Trade Promotion Organisation

119330, Russia, Moscow
Lomonosovosky
Prospect, 38
Tel. : +7 (495) 147-62-15
Fax : 147-14-03

Chambers of Commerce

Arkhangelsk Chamber of Commerce

52 Troitsky Prospekt, Arkhangelsk
The Arkhangelsk 163061, Russia
Tel. : (8182)21-01-73, 21-11-58, 20-03-98
Fax : (8182)21-11-58, 20-03-98
URL : www.arhtpp.ru
E-mail : tpp@arh.ru



Camera di commercio italo-russa

Via Silvio Pellico 8 – 20121 Milano
Tel. : 02 86995240
Fax : 02 85910363
URL : www.fondazioneitaliarussia.it/CCIR?camera.php
E-mail : info.ccir@fondazione-italiarussia.it

Irkutsk East Siberian Chamber of Commerce

16 Suhe-Bator St., Irkutsk
The Irkutsk Region 454080, Russia
Tel. : (3512) 64-75-53, 66-52-18
Fax : (3512) 68-90-28
URL : www.tpp.chelreg.ru
E-mail : mail@tpp.chelreg.ru

Kaliningrad Chamber of Commerce

20 Vatutigrad St., Kaliningrad
The Kaliningrad Region 236010, Russia
Tel. : (0112) 55-58-81, 21-87-15
Fax : (0112)21-87-15
URL : www.kaliningrad-cci.ru
E-mail : kaliningrad_cci@baltnet.ru

Karelia Chamber of Commerce

4 Engels St., Petrozavodsk
the Republic of Karelia 185000, Russia
Tel. : (8142) 78-30-40
Fax : (8142) 76-54-78
URL : www.chamber.karelia.ru
E-mail : presstpp@rambler.ru

Komi Chamber of Commerce

30, 50 Let Oktyabrya St., Kudymkar
The Komi Permyak Autonomous area
The Perm region 617240, Russia
Tel. : (34260) 2-24-89
Fax : (34260) 2- 24-89
E-mail : arcadia@perm.raid.ru

Krasnodar region Chamber of Commerce

8, Kommunarov St., Krasnodar
The Krasnodar Region 350063, Russia
Tel. : (8612) 68-22-13
Fax : (8612) 68-22-13
URL : www.tppkuban.ru
E-mail : tppkk@tppkuban.ru

Kronstadt Chamber of Commerce

Ul.Petrovskaya
16/2 – 189690 Kronstadt
Tel. : 81 22 36 36 56
Fax : 81 22 36 34 90

Moscow Chamber of Commerce

22 Akademika Pilyugina St.
Moscow 117393 Russia
Tel. :(095) 132-7510, 132-1210
Fax :(095) 132-0547
URL : www.mtpp.org
E-mail : mtpp@mtpp.org

Russian Chamber of Commerce and Industry

St. Ilyinka, 6 – 109012 Mosca
Tel. : 007095 929 0009
Fax : 007095 929 0360
URL : www.eng.tpprf.ru
E-mail : tpprf@tpprf.ru

Customs URL & E-mail

URL : www.russian-customs.org

Regional Customs Directorates

- 1. Central Customs Directorate (CTU)**
E-mail : ots-geg@mtu.customs.ru
- 2. Siberian Customs Directorate (STU)**
E-mail : stu-kl@stu.zsttk.ru
- 3. North West Customs Directorate (SZTU)**
E-mail : kontakt_sztu@mail.customs.ru
- 4. Kaliningrad Customs Administration**
E-mail : ovs@customs.kaliningrad.org
- 5. Southern Customs Directorate (JTU)**
E-mail : jtu_kontakt@mail.customs.ru
- 6. Privolzhskoe Customs Directorate (PTU)**
E-mail : ptu_contact@ptu.volga.castoms.ru
- 7. Urals Customs Directorate (UTU)**
E-mail : UTU-KS-MTS@ural.customs.ru
- 8. Far Eastern Customs Directorate (DVTU)**
E-mail : contactline_dvtu@dvtu.vladivostok.ru

Statistics Office

Federal State Statistics Service

39 Myasnitskaya St.
Moscow 107450, Russia
Tel. : (095) 207-4902
Fax : (095) 207-4087
URL : www.gks.ru

(Source : EEPC Net)

Tender Information



Bangladesh

(EEPC Ref. No. DB-1794)

Project : Health, Nutrition and Population Sector Program
Credit No. 4052-BD; Trust Fund No. TF56510; Project ID No. P074841
Credit from IDA

Notice No. : **WB372-719/08**

Issued by : Brigadier General Bazle Quader
Director, Stores & Supplies and Line Director
Management for Procurement, Logistics & Supplies
DGHS, Central Medical Stores Depot (CMSD)
30, Shaheed Tajuddin Ahmed Sharani
Tejgaon, Dhaka 1208, Bangladesh
Tel. : (880-2) 811-5479
Fax : (880-2) 912-6547
E-mail : cmsd@dekko.net.bd

For : Procurement of refrigerator (Contract Package No. G-703) :
- Lot 1 : Refrigerator
- Lot 2 : ILR & solar refrigerator

Tender cost : Non-refundable fee of BDT 1,000 or US\$ 20

Bid security : - Lot 1 : BDT 500,000 or US\$ 7,000
- Lot 2 : BDT 500,000 or US\$ 7,000

Bid deadline : **25.02.2008**

China

(EEPC Ref. No. DB-1795)

Project : Second Beijing Environment Project
TF024121, Project ID No. P064924
Grant from IBRD

Notice No. : **WB380-719/08**

Issued by : Beijing World Trade Corp.
A-3 Jianguomen Wai St.
Beijing, 100020, P.R. China
Attn. : Ms. Ding Fengying
Tel. : (86-10) 6507-2928
Fax : (86-10) 6507-1948
E-mail : dingfy@cbwtc.com

For : Supply and Installation of combined cooling, heating and power system equipment.

Tender cost : Non-refundable fee of RMB 500 or US\$ 70 + US\$ 60 (express mail charge).

Bid security : 2% of the bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **06.03.2008**

Nigeria

(EEPC Ref. No. DB-1796)

Project : National Energy Development Project
Credit No. 4085-UNI, Project ID No. P090104
Credit from IDA

Notice No. : **WB336-719/08**

Issued by : Bayo Adeniyi
Manager, Project Management Unit
No. 7, Kampla Street, Off-Adetokunbo Ademola Crescent, Wuse II
Abuja, Nigeria
Tel/Fax : 234-9-4136684 or 4136685
E-mail : bayoadeniyi@nepapmu.org
Website : <http://www.nepapmu.org>

For : Supply and installation of power and distribution transformers including related distribution materials for electrification of commercial farms in Kaduna State, Nigeria.

- Lot : 1

- *Description* : Supply and installation of 60 MVA, 132/33 kV power transformer with associated switchgears

- Lot : 2

- *Description* : Supply and construction of distribution substations and overhead HT lines on both double circuit steel towers and concrete poles

Tender cost : Non-refundable fee of (N 14,000.00) or US\$ 100.00 + (N 28,000.00) or US\$ 200.00 (courier charge)

Bid security : Not less than US\$ 49,000.00 for Lot 1 and US\$ 38,000.00 for Lot 2 or an equivalent amount in a freely convertible currency.

Bid deadline : **21.02.2008**

(Source : UN Development Business Website)

Republic of Guinea

Issued by : Ministère de l'Energie et de l'Hydraulique
Direction Nationale de l'Energie
BP 1217
Tel. : (+224) 30 41 39 30
Fax : (224) 30 45 25 59
E-mail : katoulara2002@yahoo.fr/ssanfina@yahoo.fr

The Government of the Republic of Guinea represented by the Ministry of Power and Hydraulics ('MEH') has received a loan from the Ecowas Bank for Investment and Development and a subsidy from the Guinean government under the National Development Budget to finance the cost of the project - Rehabilitation and Network Extension of Regional Capitals and the Interconnected System.

The Ministry of Power and Hydraulics represented by the National Board/Directorate of Energy invites tenders for works to convert the power stations of Faranah, Kankan and N'Zérékoré to heavy fuel oil (HFO); and, supply and set up material and equipment for the electricity distribution networks of the Regional Capitals : N'zérékoré, Kankan, Faranah and Labé.

The above mentioned project is divided in four parts as mentioned below :

For : **Part 1 : The city of N'zérékoré**

1. Infrastructure for Production

- Construction of two HFO storage tanks with an individual capacity of 500 m³,
- Installation of a daily storage tank of a 10 m³ capacity,
- Supply and installation of equipment and auxiliaries necessary for converting two Wartsila 9L 20 diesel groups, unit power 1.414 KWe to HFO.
- Testing and commissioning,

2. Infrastructure for distribution

Supply and set up :

(a) Complete substation (20 kV)

- a-1/ Incoming transformer circuit breaker cell 20 kV : 2
- a-2/ Outgoing feeder bay with circuit breaker 20 kV : 3
- a-3/ kV Lightning arrestor : 9
- a-4/ Step-up transformer 6.3/20 kV – 5 MVA : 2
- a-5/ Connecting cable portal structure, incoming-bus 20 kV : 1
- a-6/ Connecting cable bus 20 kV – outgoing pole : 3

(b) Distribution lines :

- b-1/ Medium voltage network 20 kV simple : 0
- b-2/ Combined network 20/0.4 kV : 29.57 Kms
- b-3/ Low voltage network : 37.73 Kms

(c) Medium/low voltage stations

- c-1/ Elevated/overhead 20/0.4 kV 50 kVA : 10
- c-2/ Elevated/overhead 20/0.4 kV 100 kVA : 11
- c-3/ Elevated/overhead 20/0.4 kV 160 kVA : 20
- c-4/ Elevated/overhead 20/0.4 kV 250 kVA : 5
- c-5/ Elevated/overhead 20/0.4 kV 400 kVA : 3

(d) IACM' - 20 kV : 8

Material

(e) Meters and accessories

- e-1/ Single phase : 781
- e-2/ Three phase : 41
- e-3/ Service cables 2 x 16 : 23 430 m
- e-4/ Service cables 4 x 16 : 1 230 m
- e-5/ housing for meters and accessories : 822

Part 2 : City of Kankan

1. Infrastructure for Production

- Construction of two HFO storage tanks with an individual capacity of 500 m³,
- Installation of a daily storage tank of a 10 m³ capacity,
- Supply and installation of equipment and auxiliaries necessary for converting two Wartsila 9L 20 diesel groups, unit power 1.414 KWe to HFO.
- Testing and commissioning,

2. Infrastructure for Distribution

Supply and Set-up

(a) Complete substation (20 kV)

- a-1/ Incoming transformer circuit breaker cell 20 kV : 2
- a-2/ Outgoing feeder bay with circuit breaker 20 kV : 4
- a-3/ 20 kV Lightening arrestor : 12
- a-4/ Step-up transformer 6.9/ 20 kV – 5 MVA
- a-5/ Connecting cable portal structure, incoming-bus 20 kV : 1
- a-6/ Connecting cable bus 20 kV – outgoing pole : 4

(b) Distribution lines :

- b-1/ Medium voltage network 20 kV simple : 13.31 Kms
- b-2/ Combined network 20/0.4 kV : 46.89 Kms
- b-3/ Low voltage network : 111.49 Kms

(c) Medium/low voltage stations

- c-1/ Elevated/overhead 20/0.4 kV 50 kVA : 17
- c-2/ Elevated/overhead 20/0.4 kV 100 kVA : 31
- c-3/ Elevated/overhead 20/0.4 kV 160 kVA : 19
- c-4/ Elevated/overhead 20/0.4 kV 250 kVA : 6
- c-5/ Elevated/overhead 20/0.4 kV 400 kVA : 3

(d) 'IACM'– 20 kV : 11

Material

(e) Meters and accessories

- e-1/ Single phase : 679
- e-2/ Three phase : 36
- e-3/ Service cables 2 x 16: 20 700 m
- e-4/ Service cables 4 x 16: 1 080 m
- e-5/ Housing for meters and accessories : 715

Part 3 : City of Faranah

1. Infrastructures for Production

- Construction of two HFO storage tanks with an individual capacity of 500 m³.
- Installation of a daily storage tank of a 7 m³ capacity,
- Supply and installation of equipment and auxiliaries necessary for converting one Wartsila 9L 20 diesel group, unit power 1.414 KWe to HFO.
- Testing and commissioning,

2. Infrastructure for Distribution

Supply and Set-up

(a) Complete substation 30 kV

- a-1/ Outgoing feeder bay with circuit breaker : 3
- a-2/ 30 kV lightening arrestor : 9
- a-3/ Connecting cable portal structure, incoming-bus 30 kV : 1
- a-4/ Connecting cable bus 30 kV – outgoing pole : 3

(b) Distribution lines :

- b-1/ Medium voltage network 30 kV simple : 1.10 Kms
- b-2/ Combined network 30/0.4 kV : 11.96 Kms
- b-3/ Low voltage network : 20.84 Kms

(c) Medium/low voltage stations

- c-1/ Elevated/overhead 20/0.4 kV 50 kVa : 5
- c-2/ Elevated/overhead 20/0.4 kV 100 kVa : 11
- c-3/ Elevated/overhead 20/0.4 kV 160 kVa : 8

(d) 'IACM' : 3

Material

(e) Meters and accessories

- e-1/ Single phase : 1 226
- e-2/ Three phase : 64
- e-3/ Service cables 2 x 16 : 36 780 m
- e-4/ Service cables 4 x 16 : 1 920 m
- e-5/ Housing for meters and accessories : 1 290

Part 4 : City of Labé

Supply and Set-up

(a) Complete substation (30 kV)

- a-1/ Outgoing feeder bay with circuit breaker : 3
- a-2/ 30 kV Lightening arrestor : 9
- a-3/ Auxiliary transformer 100 kVA 30/0.4 : 1
- a-4/ Connecting cable portal structure, incoming-bus 30 kV : 1
- a-5/ Connecting cable bus 30 kV – outgoing pole : 3

(b) Distribution lines :

- b-1/ Medium voltage network 30 kV simple : 6.51 Kms
- b-2/ Combined network 30/0.4 kV : 38.15 Kms
- b-3/ Low voltage network : 142.24 Kms

- (c) Medium/low voltage stations
- c-1/ Elevated/overhead 20/0.4 kV 50 kVa : 15
 - c-2/ Elevated/overhead 20/0.4 kV 100 kVa : 24
 - c-3/ Elevated/overhead 20/0.4 kV 160 kVa : 20
 - c-4/ Elevated/overhead 20/0.4 kV 250 kVa : 1
 - c-5/ Elevated/overhead 20/0.4 kV 400 kVa : 2
- (d) 'IACM' : 6

Material

- (e) Meters and accessories
- e-1/ Single phase : 3 355
 - e-2/ Three phase : 177
 - e-3/ Service cables 2 x 16 : 100 650 m
 - e-4/ Service cables 4 x 16 : 5 310 m
 - e-5/ Housing for meters and accessories : 3 532

Tender cost : Non-refundable payment of US\$ 300

The offer must be accompanied by earnest money of 2.5% of the offer amount in US dollars or the same exchange value in a convertible currency.

Closing date: **19.02.2008** at 10 am.

(Source : CII, New Delhi)

Kuwait

Issued by : Central Tender Committee
P.O. Box 1070
Safat 13011, Kuwait
Tel. : 2401200 (5 lines)
Telefax : 2416574
Website : www.ctc.gov.kw

Tender No. : **MEW/97/2006-2007**

Name of the company : Ministry of Electricity & Water
Requirements : Annual maintenance for elevators at electric power & water distillation stations.
Fee (KD) : 500.000
Initial deposit of offer's value : 2.5%
Closing date : **12.03.2008**

Tender No. : **MEW/51/2007-2008**

Name of the company : Ministry of Electricity & Water
Requirements : Complete maintenance works for the services of monitoring & control centers (Jabriya, Town, TShuaiba, Jahra).
Fee (KD) : 190.000
Initial deposit of offer's value : KD 9,500/-
Closing date : **04.02.2008**



EEPC INDIA

Overseas Information



Tender No. : MEW/53/2007-2008

Name of the company : Ministry of Electricity & Water
Requirements : Connecting remote control circuits for 11 kV electrical cut-outs of rods linkage in 350 main transformer stations.
Fee (KD) : 250.000
Initial deposit of offer's value : KD 12,5000/-
Closing date : **20.02.2008**

Tender No. : MI/IS/13/2007-2008

Name of the company : Ministry of Information
Requirements : Supply, installation & operation of (6) Nos. uninterrupted power supply (UPS) units capacity 120 kVA at Information complex building.
Fee (KD) : 100/-
Initial deposit of offers value : KD 10,000/-
Closing date : **13.02.2008**

Tender No. : 50/2007-2008

Name of the company : Ministry of Interior
Requirements : Maintenance of border fences for general directorate of land border security.
Fee (KD) : 100/-
Initial deposit of offers value : KD 10,000/-
Closing date : **04.02.2008**

Tender No. : PTT/709/2007-2008

Name of the Company : Ministry of communications
Requirements : Construction of alternate co-cable between state of Kuwait and Iraq Republic and expansion of SDH International network.
Fee (KD) : 500/-
Initial deposit of offers value : KD 22,800/-
Closing date : **04.02.2008**

Tender No. : 42/2007-2008

Name of the company : Ministry of Interior
Requirements : Supply of various vehicles for Ministry at General Directorate of Supplies & Procurement (Machinery Dept.) Ministry of Interior.
Fee (KD) : 70/-
Initial deposit of offers value : 5%
Closing date : **04.02.2008**



EEPC INDIA

Overseas Information



Tender No. : **M/4/2007-2008**

Name of the company : Civil Service Commission

Requirements : Repair, operation & maintenance of electromechanical works for civil service commission at Shuwaikh Area.

Fee (KD) : 150.000

Initial deposit of offers value : KD 15,000/-

Closing date : **13.02.2008**

Tender No. : **MEW/52/2007-2008** (*Only For Qualified Tenderers*)

Name of the company : Ministry of electricity & Water

Requirements : Maintenance works for Air conditioning equipments & accessories at Electricity & Water Utilities.

Fee (KD) : 250.000

Initial deposit of offers value : KD 12,500/-

Closing date : **06.02.2008**

For further details please contact :

Shri Anuj Gupta
Attache (Commercial)
Embassy of India
P.O. Box 1450
Safat 13015
Kuwait
Tel. : 2530600/612/613
Fax : 2525811
E-mail : indecomk@rediffmail.com

(Source : Embassy of India, Safat)

Lao PDR

Issued by : Theun-Hinboun Expansion Project

Viengchaleun Village

Kamphenmeuang Road

P.O. Box 3382

Vientiane

Lao PDR

Attn. : Piboon Boonsong

Viengmany Thipvongxay

Tel. : (856 21) 453 681-2

Fax : (856 21) 261 106

E-mail : thxp@thpclaos.com

For : Construction of site office and housing accommodations :

- Site preparation (approx 4 hectares), internal roads, site drainage, street lighting and landscaping of office and housing compound.

- Construction of an office, five types of the residential buildings and an indoor stadium complete with necessary building service systems and facilities (total 25 buildings with approx combined floor areas of 8,700 sq. mtrs.).
- Provision of office and household furniture and appliances.
- Concrete water storage tanks, upgrading of existing water supply treatment system and sewerage treatment system.

Tender cost : US\$ 80 per set (non-refundable) and/or US\$ 20 per CD-ROM.

Closing date: **26.02.2008** 4:00 P.M.

(Source : Ministry of External Affairs, Government of India, New Delhi)

Mauritius

Issued by : Water Resources Unit
Ministry of Public Utilities
3rd Floor, Royal Commercial Complex
St. Ignace Street, Rose Hill, Mauritius
Tel. : +230 465 7988
Fax : +230 465 7177
E-mail : wru@intnet.mu

For : Consultancy engineering services for the detailed design (*Lot 1*) and construction supervision (*Lot 2*) of the Bagatelle Dam Project in Mauritius.

Tender cost : Non-refundable fee of MRs 2,000/- plus VAT per set.

Closing date: **06.03.2008** up to 13.30 hrs. (local time)

For further details, please contact :

Shri Kartik Pande
Second Secretary (Political & Economic)
High Commission of India
Port Louis, Mauritius
Tel. : +230-2083775/76
Fax : +230-20868

(Source : High Commission of India, Port Louis)

Trade Enquiries



Australia

(Source : Direct from the party)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Reliable Traders	74, Hillcrest Road Alexander Heights W.A. 6064 Australia	Attn. : Mr. Balbir Rajput Tel/Fax : 61-8-93432932 E-mail : businessguru@hotmail.com	Galvanised heavy duty steel tubes with red band, screwed both ends & socketed on one side, 3.25 metre length as per BS1387 (heavy duty) for conveyance of ground water : Size (N.B.) Wall Thickness (mm) 1½" 4.00 2" 4.50 CIF (Fremantle, Australia) prices for the supply of one mixed 20' container. Quotes may be based on for the supply of 1000 lengths of 1.½" and 500 lengths of 2" pipes.

USA

(Source : Direct from the party)

Verona International	73, Michel Avenue Farmingdale, NY 11735 USA	Attn. : Mr. Vinny Sahni President Fax : 516-756-1825 E-mail : VeronaInter@aol.com	Engineering and electronic items.
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**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Public Notice No. 97 (RE-2007)/2004-2009

Dated 4th January, 2008

In exercise of powers conferred under paragraph 2.59.2 of the Foreign Trade Policy, 2004-09, the Director General of Foreign Trade hereby makes the following amendments in the Handbook of Procedures (Vol.I) :

2. Para 2.59.2 of Handbook of Procedures, Volume I shall be amended to read as under :

“2.59.2 List of such agencies authorized to grant quality certification is given in *Appendix-6*.

For ISO-9000 (Series) and for ISO-14000 (Series), the Agencies accredited with National Accreditation Board for Certification Bodies (NABCB) under Quality Council of India shall be deemed to be authorized under this Policy. List of such accredited agencies is available on the website *www.qcin.org* and also provided under *Appendix-6*.

Any agency desirous of enlistment in *Appendix-6* may submit their application as per *Annexure-1* to *Appendix-6* to concerned RA”.

Appendix-6 shall be amended as per *Annexure-1* to this Public Notice.

Sd/-

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/94/162/873/AM07/PC-I)

Member-exporters can avail the Public Notice No. 97 (RE-2007)/2004-2009, dated 4th January, 2008 – Agency desirous of enlistment in Appendix-6 may submit their application as per Annexure-1 to Appendix-6 to concerned RA”. from the following Website : <http://dgft.gov.in>

**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Policy Circular No. 25 (RE-2007)/2004-2009

Dated 1st January, 2008

**Service not originating from India and Served From India Scheme (SFIS)
for service providers, clarification thereof.**

Attention is invited to Served from India Scheme. It is mentioned in Para 3.6.4 of Foreign Trade Policy that Served from India scheme's objective is promotion of 'export of services' that are originating from India.

2. It has been brought to the notice of DGFT that applications have been received for grant of benefits under the scheme even where 'export of service from India' does not take place, although foreign exchange may have been earned. The issue was deliberated in the Port Officer's Meeting held on 14.12.2007. Instances like development of software exclusively by an Indian wholly owned Subsidiary/Unit overseas (or by other Foreign Service Providers) and the sale of such software in International markets would lead to earning of foreign exchange for the Indian Company. However such providing of software service does not originate in India and cannot be covered under SFIS scheme for grant of benefits.

3. After due deliberations, with respect to services not originating from India, it has been decided that the following principles be applied while finalizing the claims.

- (a) While examining the claim of Service Providers, the objective of promotion of export of services from India should be kept in mind.
- (b) Services not originating from India would not be entitled for SFIS benefits.
- (c) The definition of Services Provider, as given in Para 9.53 of FTP 2004-2009, clearly stipulates that supply of a service "from India" is the first condition.

Thus payment might have been made by a service provider in India to a Foreign Service Provider, who has provided some part service in the foreign country. Such services provided abroad cannot be counted as 'Services originating from India', and hence would not be eligible for benefits under SFIS Scheme. Some other instances are detailed below.

- i. Telecom Service providers earn Foreign Exchange (FX) for providing service that includes services not originating from India (e.g. global roaming charges). Such receipts of FX are not eligible for SFIS. Thus, FX earned would be mean 'receivables' minus 'payables' in a particular year, for telecom services. This shall also apply to Software and other service providers.
- ii. Airlines, Shipping Lines Service Providers provide services which include services provided from Country X to Country Y routes (not touching India at all). Such services are not originating from India. Accordingly only receipts of FX for providing services from India (i.e. routes originating from India or touching India as per route charter) are entitled and therefore, route-wise bifurcation should be called.

This issues with the approval of the DGFT.

Sd/-
(A. K. SINGH)
Joint Director General of Foreign Trade

(File No. : 01/94/180/280/AM08/PC-I)

**F. No. 605/95/2007-DBK
Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Circular No. 46/2007-Cus.

Dated 20th December, 2007

**Correlation of Technical Characteristics, Quality and Specification
of the Inputs with the Export Product under the DFIA Scheme.**

I am directed to invite your attention to the provisions of paragraph 4.55.3 of the Handbook of Procedures, Vol. I 2004-09 and condition (i) of Notification No. 40/2006-Cus dated 1.5.2006 regarding correlation of technical characteristics, quality and specification of the inputs with the export product under the DFIA Scheme. In this connection, representations have been received from trade stating that the importers are facing difficulties in regard to clearance of material under DFIA Scheme because of insistence by the Customs to establish correlation between the imported goods and the exported product in all cases of imports under the said scheme.

2. The matter has been examined by the Board. In terms of paragraph 4.55.3 of the Handbook of Procedures, Vol. I 2004-09, in respect of some 22 items specified therein, the exporters are required to give a declaration with regard to technical characteristics, quality and specification in the Shipping Bill. This position has also been captured in Circular No. 16/2006-Cus dated 9.5.2006. Further, condition (i) of Notification No. 40/2006-Cus dated 1.5.2006 states that in respect of the resultant product specified in paragraph 4.55.3 the materials permitted in the DFIA shall be of the same quality, technical characteristics and specification as the materials used in the said resultant product and that in respect of the said resultant product, the exporter shall give declaration with regard to the quality, technical characteristics and specification of materials used in the Shipping Bill. The position is thus clear that only in respect of products specified in paragraph 4.55.3 of the Handbook a correlation of technical characteristics, quality and specification of the inputs with the export product is required to be established under the DFIA Scheme. Such correlation is not required to be established in other cases unless the SION prescribes for the same.

3. It is, therefore, clarified that except for the items specified in paragraph 4.55.3 of the Handbook of Procedures, Vol. I 2004-09, in all other cases a correlation between the inputs under import with those used in the exported product is not required to be established and that clearance under DFIA scheme may be allowed if other conditions of the scheme and Customs notification referred to above are fulfilled.

4. A suitable Public Notice and Standing Order may be issued for the guidance of the trade and staff. Difficulties faced, if any in implementation of the Circular may be brought to the notice of the Board at an early date.

Sd/-
(P. V. K. RAJASEKHAR)
OSD(Drawback)

**F. No. 345/6/2007 – TRU
Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi**

Circular No. 98/1/2008-ST

Dated 4th January, 2008

Amendment to Circular No. 96/7/2007-ST dated the 23rd August, 2007 – Clarification in respect of renting of immovable property service and works contract service – Regarding

In the Circular No. 96/7/2007-ST dated the 23rd August, 2007,-

- (i) after Reference Code 086.05/23.08.07, the following Reference Code and corresponding issue and clarification shall be inserted, namely :-

<i>Reference Code</i>	<i>Issue</i>	<i>Clarification</i>
<i>(1)</i>	<i>(2)</i>	<i>(3)</i>
096.01/04.01.08	Commercial or industrial construction service [Section 65(105)(zzq)] or works contract service [Section 65(105)(zzza)] is used for construction of an immovable property. Renting of an immovable property is leviable to service tax [Section 65(105)(zzzz)]. Whether or not, commercial or industrial construction service or works contract service used for construction of an immovable property, could be treated as input service for the output service namely renting of immovable property service under the CENVAT Credit Rules, 2004?	Right to use immovable property is leviable to service tax under renting of immovable property service. Commercial or industrial construction service or works contract service is an input service for the output namely immovable property. Immovable property is neither subjected to central excise duty nor to service tax. Input credit of service tax can be taken only if the output is a 'service' liable to service tax or a 'goods' liable to excise duty. Since immovable property is neither 'service' or 'goods' as referred to above, input credit cannot be taken.

- (ii) after Reference Code 097.01/23.08.07, the following Reference Codes and corresponding issues and clarifications shall be inserted, namely :-

<i>Reference Code</i>	<i>Issue</i>	<i>Clarification</i>
<i>(1)</i>	<i>(2)</i>	<i>(3)</i>
097.02/04.01.08	Services provided in relation to execution of a works contract is leviable to service tax [Section 65(105)(zzza)]. VAT/sales tax is payable on the transfer of property in goods involved in the execution of a works contract. Service tax is leviable on the value equivalent to the gross amount charged for the	Value for the purposes of levy of service tax under works contract service does not include the value pertaining to transfer of property in goods involved in the execution of a works contract leviable to VAT/sales tax. Works contract service provider is, therefore, not eligible to take credit of excise duty paid on such goods involved in the execution of works contract.

<i>Reference Code</i>	<i>Issue</i>	<i>Clarification</i>
(1)	(2)	(3)
	works contract less value of the transfer of property in goods involved in the execution of the works contract which is leviable to VAT/sales tax [Rule 2A of the Service Tax (Determination of Value) Rules, 2006]. Whether or not, excise duty paid on goods, subjected to levy of VAT/sales tax under works contract service, can be taken as credit under the CENVAT Credit Rules, 2004?	
097.03/04.01.08	<p>Services provided in relation to execution of works contract is leviable to service tax w.e.f. 01.06.07 [Section 65(105)(zzzza)].</p> <p>Works Contract (Composition Scheme for Payment of Service Tax) Rules, 2007 provides option to pay service tax @ 2% of the gross amount charged for the works contract. However, the service provider opting for composition scheme for payment of service tax should exercise the option prior to payment of service tax.</p> <p>The issue pertains to,-</p> <p>(i) contracts entered into prior to 01.06.07 for providing erection, commissioning or installation and commercial or residential construction service, and</p> <p>(ii) service tax has already been paid for part of the payment received under the respective taxable service.</p> <p>Whether in such cases, the service provider can revise the classification to works contract service from the respective classification and pay service tax for the amount received on or after 01.06.07 under the Composition Scheme?</p>	<p>Prior to 01.06.07, service provider classified the taxable service under erection, commissioning or installation service [section 65(105)(zzd)], commercial or industrial construction service [Section 65(105)(zzq)] or construction of complex service [section 65(105)(zzzh)], as the case may be, and paid service tax accordingly. The contract for the service was a single composite contract. Part of service tax liability corresponding to payment received was discharged and the balance amount of service tax is required to be paid on or after 01.06.07 depending upon receipt of payment.</p> <p>Classification of a taxable service is determined based on the nature of service provided whereas liability to pay service tax is related to receipt of consideration. Vivisectioning a single composite service and classifying the same under two different taxable services depending upon the time of receipt of the consideration is not legally sustainable.</p> <p>In view of the above, a service provider who paid service tax prior to 01.06.07 for the taxable service, namely, erection, commissioning or installation service, commercial or industrial construction service or construction of complex service, as the case may be, is not entitled to change the classification of the single composite service for the purpose of payment of service tax on or after 01.06.07 and hence, is not entitled to avail the Composition Scheme.</p>

Sd/-
(G. G. PAI)
Under Secretary (TRU)

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh

Open Market Rates of Rerollables (January 5, 2008)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots

Arc/Ind. Furnaces	
round quality (21x25)	27,400/-
structural quality (28x30)	27,300/-
Low carbon (12x16)	27,900/-
Semi-low carbon (16x20)	27,400/-
5x6 girder quality (28x30)	27,300/-
Runners/Risers	25,300/-
Bones/Clean	23,300/-

Billets & Squares

50x50x63x63x65x65 mm MS	–
75x75x80x80x90x90 mm MS	27,900/-
100x100 mm MS	28,200/-
125x125 mm MS	–
100x100 mm Concast-Billets	30,100/-
100x100 Concast-SAIL DSP	30,100/-
H.C. Billet SAIL 150x150 mm	–
H.C. Billets-Tisco 75x75 mm	–

Blooms

Above 251 mm Bloom (HC)	30,800/-
Above 251 mm Bloom (MS)	30,800/-
Bloom 160x250 mm (DSP)	30,900/-
130/135/140 mm (Tisco) MS	–
150x150 mm Concast (DSP)	34,300/-
150x150 mm MS (SAIL)	34,300/-
Bloom Cut into pcs. (MS)	31,200/-
Bloom Cut into pcs. (Medium)	28,900/-
Bloom Cut into (Patra Pass)	29,100/-

Slabs

Durgapur Slabs 14"x3"	–
Durgapur Slabs	26,800/-
Bokaro Slab Heavy	27,800/-
Tata Concast Slab (Heavy)	27,800/-
Skelp Tisco	–

Rails

Untested Rail - 75 lbs.	24,800/-
Untested Rail - 90 lbs.	24,300/-
Untested Rail - 105 lbs.	24,300/-
Rej. Wheel (Big)	23,300/-

Rej. Wheel (Small)	23,100/-
Cut Tyre (Big)	24,200/-
Cut Tyre (Small)	24,000/-

Melting Scrap (F.O.R.)

Rolling Mill end (Fresh)	22,200/-
Good Godown	20,500/-
Godown Scrap	20,200/-
Turning	20,200/-
Tin Tapper	18,700/-
Sponge Iron (A-Grade)	19,400/-
Sponge Iron (A-Grade)	18,800/-

Pig Iron (F.O.R.)

Foundry Grade	24,700/-
Steel Grade	23,000/-
C.I. Turning	17,000/-
Degi Scrap	21,000/-
Deg Casting	29,300/-
Ingot Moulds (Old)	20,100/-
Ingot Moulds (New)	28,800/-

Open Market Rates of Finished Goods (January 5, 2008)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3020/-	2920/-	2820/-	2880/-	2930/-	3010/-	3010/-	2970/-
Medium-Semi	–	–	–	–	2930/-	3010/-	–	–
Zindi Pass (Drawing)	–	–	–	3010/-	3010/-	3010/-	3010/-	2990/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 2830/-

Heavy Rounds

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	2970/-	3030/-	3130/-	3230/-	3330/-	3480/-	3430/-

M. S. Squares

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3020/-	2920/-	2800/-	2800/-	2850/-	2990/-	2990/-	2970/-

M. S. Angles

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm
3 mm	3080/-	3010/-	3010/-	3010/-	3040/-	3060/-	–	–	–
5 mm	–	2990/-	2990/-	2980/-	2970/-	2980/-	2980/-	3040/-	3090/-
6 mm	–	2990/-	2990/-	2980/-	2970/-	2980/-	2980/-	3040/-	3090/-

M. S. Flats

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	2800/-	2850/-	2860/-	2870/-	2850/-	3200/-	3150/-	3150/-
5 mm	2900/-	2990/-	2990/-	2980/-	2970/-	2970/-	2970/-	2970/-
6 mm	2900/-	2990/-	2990/-	2980/-	2970/-	2970/-	2970/-	2970/-
8 mm	2900/-	2990/-	2990/-	2980/-	2970/-	2970/-	2970/-	2970/-
10 mm	–	–	2990/-	2980/-	2970/-	2970/-	2970/-	2970/-
12/25 mm	–	–	2990/-	2980/-	2970/-	2970/-	2970/-	2970/-
18/19 Gauge	3050/-	3050/-	3070/-	3070/-	3090/-	3220/-	3220/-	3220/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), January 5, 2008]

OFFICE BEARERS OF THE COUNCIL

CHAIRMAN

Rakesh Shah

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22874447/22804929
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Telefax : 91-40-27536705
E-mail : eepchyd@eth.net

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