



Saudi Arabia

Market Survey Report on Electric Motors and Generators, High Efficiency Motors & Generators

Introduction

This market report deals in the General market conditions as existing in Saudi Arabia at present with the past and future trends and it hoped that it will give the Indian Electric Motors and Generator firms, who are desirous of exporting their products to this highly competitive market. The climate of both the countries have been extremely favorable and tremendous both to the present day Indian capabilities and export efforts.

The trade relations between India and the Kingdom of Saudi Arabia (KSA) go back to several centuries. Both countries have always been each other's main trading partners. India is 4th largest trading partner of the Kingdom of Saudi Arabia. The value of the two-way trade between the two countries in 2004-2005 has exceeded US\$ 8.76 billion. This included import of crude oil worth US\$ 6.13 billion. Saudi Arabia is the 15th largest market in the world for Indian exports and is destination of more than 1.76% of India's global exports. On the other hand, Saudi Arabia is the source of 5.5% of India's global imports. For Saudi Arabia, India is the 4th largest market for its exports, accounting for 5.95% of its global exports. In terms of imports by Saudi Arabia, India ranks 9th and is source of around 2.96 % of Saudi Arabia's total imports.

- Trade figures for the last six years are as follows :

Indo-Saudi Trade (million US\$)

<i>Year (April-March)</i>	<i>* Imports from Saudi Arabia</i>	<i>Exports to Saudi Arabia</i>	<i>Total trade</i>	<i>Indian export increase over previous year (%)</i>
2001-2002	463.99	826.43	1290.42	0.42
2002-2003	504.72	940.74	1445.47	13.83
2003-2004	737.77	1,123.31	1861.08	19.41
2004-2005	1301.15	1412.06	2713.21	25.71
2005-2006	1632.34	1809.77	3442.11	28.17
2006-2007	13,363.40	2,582.83	15,946.23	42.72

*Note : Imports figures for 2000-2001 and later do not include import of Petroleum Products.

(Source : Department of Commerce, Ministry of Commerce & Industry, Government of India)

Saudi Arabia – At a Glance

The location of Saudi Arabia is Middle East, bordering the Persian Gulf and the Red Sea of Yemen and border countries Iraq, Jordan, Kuwait, Oman, Qatar, UAE is having area 2.25 million sq. kms and coastline of 2,640 kms. The climate is harsh, dry desert with great extremes of temperature.

The total estimated population in 2003 of Saudi Arabia was 24.06 million having a growth rate 2.9% annually.

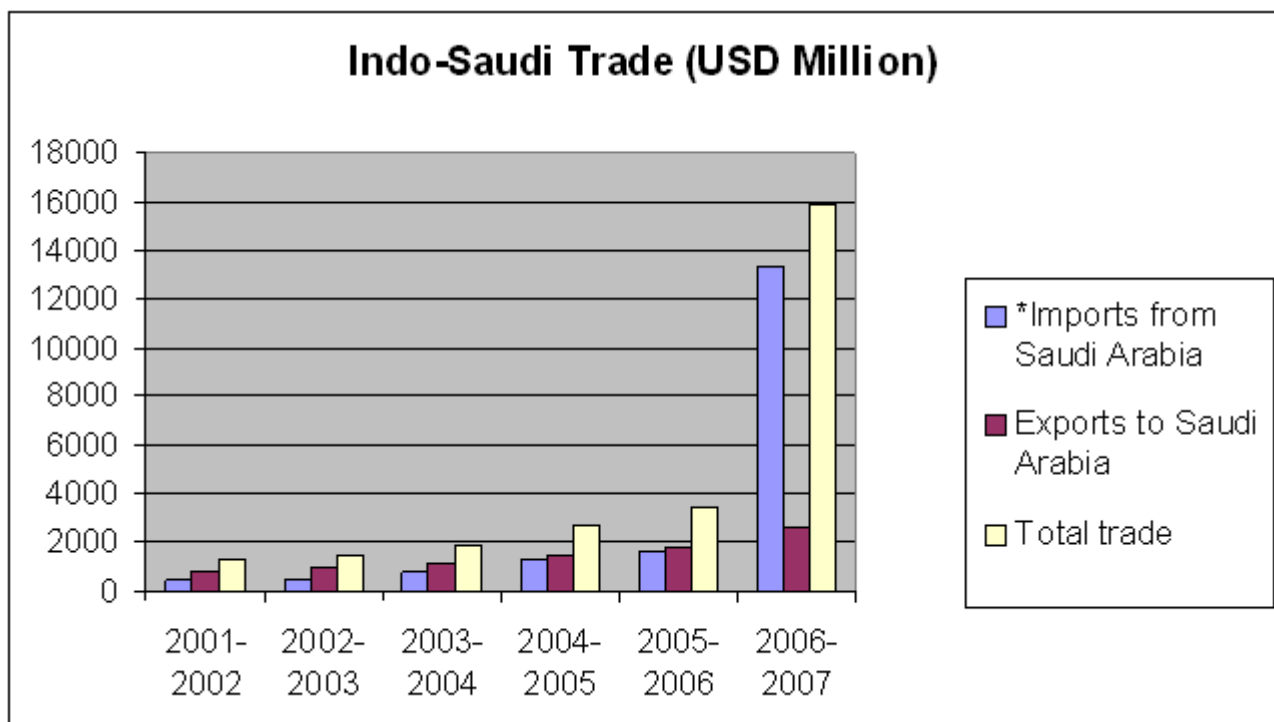
Riyadh is the capital of Saudi Arabia Kingdom. Saudi Arabia has a Natural Resources such as petroleum, natural gas, iron ore, gold, copper etc.



Economy

- The Saudi economy rests primarily on oil revenues. Its crude oil reserves, amounting to 259.40 billion barrels, are estimated to be 25% of the world's known reserves. Its natural gas reserves at 200 trillion cubic feet are 4% of world reserves. The average daily output of oil during the year 2002 was around 7.09 mbd. The petroleum sector accounts for 78% of total revenues, 37.5% of the Gross Domestic Product and 88% of export earnings. About 41% of the GDP is generated by the private sector. The Kingdom, under its "Saudization policy", has undertaken to reduce its dependence on foreign labour in key sectors by progressively replacing expatriate workers (around 3.6 million) by Saudis.

During the last few years, the Kingdom has been introducing changes in its trade, investment and taxation regulations to make itself an attractive investment destination as also to pave the way for its accession to the WTO. The Saudi Arabian General Investment Authority (SAGIA), set up in May 2001 provides "fast-track" approvals for investment in different sectors, including setting up of 100% foreign owned entities.



- Major items exported by India are primary & semi-finished iron and steel, machinery and instruments, basmati/non-basmati rice, tea, manmade yarn, fabrics, made ups, cotton yarn, , chemicals, plastic & linoleum products.
- Major items imported by India apart from crude oil and petroleum products are organic chemicals, inorganic chemicals, artificial resin, plastic materials, sulphur, iron pyrites, pulp & waste paper, mineral ores & metal scrap, coal, coke & briquettes, iron & steel and non-ferrous metals.
- Saudi Arabia is the largest supplier of crude oil to India. Both public and private sector companies buy around 23 Million Metric Tones of crude oil per annum from Saudi Aramco, which is about 26% of India's annual crude oil imports.
- The bilateral economic and commercial relations between India and Saudi Arabia have grown substantially in the non-oil sector and both countries view each other as important economic partners in respect of investments, joint ventures, projects on technology transfer and joint venture projects in third countries.



- Cooperation in the field of manpower is an important dimension of the Indo-Saudi relationship. Approximately 1.5 million Indians are working in Saudi Arabia, around 85% of whom are in the blue-collar workers category. Remittances by Indian workers are estimated to be over US\$ 3 billion annually.
- India and Saudi Arabia are actively discussing Bilateral Investment Protection and Promotion Agreement (BIPPA) and Double Taxation Avoidance Agreement (DTAA). These agreements are expected to strengthen the institutional arrangement required to promote and further enhance economic interaction between the two countries.
- India and Saudi Arabia concluded a Bilateral Accession Agreement on Saudi Arabia's accession to the WTO on 16 June, 2004 at Geneva. The Agreement included agreed tariff schedules on items of export interest for India in the Saudi Arabian market as well as Saudi Arabia's market access commitments in services sectors of interest to India.
- India and Saudi Arabia are actively cooperating in the field of science and technology. The Council for Scientific & Industrial Research (CSIR) and the Saudi Arabian Standards Organization (SASO) has an ongoing programme of technical cooperation (POC) since June 1993.
- India and Saudi Arabia cooperate in the field of training of agricultural experts. Indian experts were deputed to the Kingdom during 1993-98 to help Saudi scientists in the field of red palm weevil management. Saudi agricultural experts were also provided training in India in this field in 2001 at agricultural research facilities in New Delhi, Bangalore, Kasaragod and Kayamkulam.

Investment

The bilateral investment between the two countries is growing steadily. From April 2000, many Indian firms have taken advantage of the new Saudi investment laws which allow setting up of 100% foreign owned projects or joint ventures in the Kingdom. The Saudi Arabian General Investment Authority (SAGIA) established in April 2002 as the main licensing body for foreign investments in Saudi Arabia has awarded more than 82 licenses to Indian companies for establishing Joint ventures and hundred percent Indian owned companies in Saudi Arabia in different sectors such as management and consultancy services, construction projects, power, telecommunications, IT, pharmaceuticals, furniture, etc.

Saudi Arabian General Investment Authority (SAGIA)

Saudi Arabian General Investment Authority (SAGIA)
PO Box 5927
Riyadh 11432
Tel. : 00-966-1-263 5010
Fax : 00-966-1-2635020
E-mail : info@sagia.gov.sa
Website : www.sagia.gov.sa

About SAGIA

SAGIA is the gateway to investment in Saudi Arabia. SAGIA's mission is to create a pro-business environment, provide comprehensive services to investors and foster investment opportunities in energy, transportation and knowledge-based industries.

SAGIA was created by the Government of Saudi Arabia in April 2000, when it announced a new Foreign Investment Law. SAGIA has since been actively working with the government and other agencies toward a Saudi development vision for the 21st century.

SAGIA, the nodal agency for investment promotion in Saudi Arabia was established in June 2000, pursuant to the passage of Foreign Investment Law (FIL) in April 2000, with a view to promote Saudi Arabia as an investment destination for domestic entrepreneurs as well as to attract foreign direct investment.



General Information on Saudi Arabia

Per capita income	: \$ 7,970
GDP	: \$ 211.2 billion
GDP real growth rate	: 6.4%
GDP private sector real growth rate	: 3.4%
Oil Reserves	: 259.40 billion barrels, about 26% of the world oil reserve
Natural Gas Reserves	: 6531 billion Cubic Meters, 4th in the world
Production of Crude Oil	: 2589 million barrels (average 7.09 million barrels per day)
Production of petrochemicals	: 29.6 million tons
Oil refining	: 1.6 million barrels per day
Number of producing factories	: 11622
Industrial investment	: \$ 46 billion
Electricity generation capacity	: 24,768 Megawatts
Electricity Consumption	: 128.63 Megawatts/hour
Voltage	: 110v/60Hz & 220/50Hz
Water supply from Desalination plants	: 1,021.5 Million Cubic Meters
Agricultural/poultry products	: wheat, barley, tomatoes, melons, dates, citrus, mutton, chicken, eggs, milk
Total Exports	: \$ 71.57 billion
Total Exports of oil and oil products	: \$ 62.93 billion (87.9%)
Export - partners	: Japan. US. South Korea, India and Singapore
Imports	: \$ 32.27 billion
Imported commodities	: Machinery & equipment, Foodstuff, Chemicals and metals, Textiles and clothing, Motor vehicles, Jewellery and ornaments
Imports – partners	: US, Japan, Germany, UK, Italy, France, China, Australia, South Korea and India

Industries

Main industries are in the field of crude oil production, petroleum refining, basic petrochemicals, cement, construction, fertilizer, plastics etc. *Annexure B*.

Saudi Arabia has sectoral allocation in education, health, Municipality projects, transport and communication, infrastructure including water industry, agriculture industry and other sectors etc.

Details of growth in public and private sectors are given as follows :

Growth of private sector GDP	:	3.7%
Growth of non-oil sector	:	3.9%
Growth in Construction sector	:	2.8%
Electricity, gas and water	:	6.2%
Transport and communication	:	4.3%
Wholesale, retail, restaurants and hotels	:	4.4%



New sectors opened for privatization	: Water and water treatment, airports, roads, railroads, education, health & social services.
Currency	: Saudi Riyal (SR)
Exchange Rate	: \$1 = SR 3.7450 (fixed rate since 6/86)
Telephone Codes	: 01. Riyadh; 02. Jeddah, Makkah, Taif 03. Dammam, Dhahran, Jubail, Hofuf 04. Yanbu, Tabuk, Madinah 05. Cellular 06. Hail, Al Qaseem, Al Majmaa'h 07. Abha, Najran

Ports, harbors, Airport and Industrial Cities

Ports and harbors

: Ad Dammam, Al Jubail, Duba, Jeddah, Jizan, Rabigh, Ra's al Khafji, Mishab, Ras Tanura, Yanbu' al Bahr, Madinat Yanbu' as-Sinaiyah.

Major ports

: Jeddah, Dammam, Jubail, & Yanbu

Volume of imports and exports handled at the ports

: 104.2 million metric tons

Airports

: 27, of which three are international Airports :
Jeddah, Riyadh and Dhahran

Industrial Cities

: Riyadh, Jeddah, Dammam, Aseer, Makkah, Al-Qassim, Al-Ahsa, Al-Jouf, Najran Jubail and Yanbu.

General

Largest cities & Population (2003)	: Riyadh, 3,724,100; Jeddah, 2,745,000; Makkah, 1,614,800
Language	: Arabic (English is widely used in Business circles)
Time Zone	: GMT + 3 hrs.
Business Hours	: The working week is Saturday to Wednesday , although some offices and businesses also operate on Thursday morning .
Weekly Holiday	: Friday
Government Offices	: open from 7.30 am to 2.30 p.m.
Banks	: open 8.00 a.m. to 12 noon and 5.00 p.m. to 8.00 p.m.
Private Businesses	: open 8.00 a.m. to 12 noon and 5.00 p.m. to 10.30 p.m.



Trade Fairs

The Embassy and Consulate General play active role in encouraging Indian companies to participate in trade fairs/exhibitions in Saudi Arabia to showcase their products and services. Indian companies have regularly participated in the following annual Saudi exhibitions :

1. Saudi Elenex Fair (Electrical Engineering) (Feb.),
2. Saudi Autoshow (Nov.),
3. Saudi International Oil, Gas, Petrochemical & Power Exhibition (Jan.),
4. Dhahran International Trade Fair (Feb.),
5. Saudi Elenex (March),
6. GITEX (April- May),
7. Saudi Building & Interiors Exhibition & Symposia (April, Jeddah),
8. Saudi Arabia International Trade Fair (Jeddah, May),
9. International Motor Show and Autocare (Nov., Jeddah) and Commtel (Dec., Jeddah).

Saudi Arabia, Industry and Electricity

Though distinctly present since the founding of the Kingdom of Saudi Arabia, attention given to industry has increased rapidly since the establishment of the Ministry of Industry in 1975. Industry in the Kingdom is divided into two categories :

1. Conversion Industries
2. Basic Industries

Encouraged by the State and run by the private sector, the conversion industries produce enough consumer goods and materials to meet the needs of the local market. The number of conversion industry factories in the Kingdom rose from 199 in 1970 – 1971 with a total capital of SR 2.8 billion, to 2,458 in 1995, with a total capital of some SR 162 billion.

- The value of conversion industries exports totaled SR 5,436 million.
- * The number of workers in these industries increased from 14,000 in 1960 – 1971 to 218,000 in 1995.
- * Loans extended for the Kingdom's industrial projects in 1994 – 1995 totaled SR 55.6 billion, up from SR 35 billion in 1974, an increase of 40.1%.

Basic Industries

The planning and execution of these industries is carried out by the State, which has built the two industrial cities of Jubail and Yanbu. The two cities are built to the highest technological standards of hydrocarbon industries and their derivatives as well as ancillary and secondary industries. Jubail city is located on the Kingdom's eastern Arabian Gulf coast, while Yanbu is situated on the Kingdom's western Red Sea coast. The two cities contain the complexes of the Saudi Arabian Basic Industries Corporation (SABIC) and those of the General Organization for Petroleum. They are supervised by the Royal Commission for Jubail and Yanbu, whose Board of Directors is chaired by the King.

Electricity

Investment in electricity in the Kingdom of Saudi Arabia highlights the private sector's vital contribution to the Kingdom's free market economy. Although the General Electricity Corporation runs and operates the power utilities in rural areas, investment in this sector is undertaken by shareholder companies. The State has fully financed the services-oriented projects of these companies since 1995 through long-term, interest free loans extended by the Saudi Fund for Industrial Development. The Saudi Government guarantees seven percent of the private investor's shares in the capital of these companies.



The Government's assistance to electricity companies during the period 1970 - 1995 totaled R 21.6 billion. The Government's policy of merging approved electricity companies into one big company resulted in the emergence of four consolidated government-assisted companies in the Central, Eastern, Western and Southern regions.

Electric Motors

Electric motors are designed to supply power to machines and other equipment in order to turn the electric power to mechanical energy. These are divided into two types based on the electric current used :

Electric motors operated by alternating current such as those used in manufacturing household equipment (e.g. air conditioners, washing machines, fans, etc.) and in manufacturing industrial and agricultural equipment.

Electric motors operated by direct current such as those used for certain conditions requiring using continuous current.

The Kingdom of Saudi Arabia is the biggest free economic market in the Middle East. It acquires 25% of gross national Arab product and has the biggest oil reserve in the world (25%). Saudi Arabia is the most ideal environment for projects depending on energy consumption because it provides energy for investment projects with the least prices at global level. In addition, there are many natural resources in mining that are supported by the geographical location of the Kingdom making them of easy access to European, Asian and African markets. Saudi market has a high purchasing power and of continuing expansion.

India's Export of Electric Motors & Generators in Saudi Arabia is given in *Table-1*

Table-1
Export of Electric Motors & Generators to Saudi Arabia
(Value in Rs. lacs)

<i>H S Code</i>	<i>Commodity</i>	<i>2003- 2004</i>	<i>2004- 2005</i>	<i>% Growth</i>	<i>2004- 2005</i>	<i>2005- 2006</i>	<i>% Growth</i>	<i>2005- 2006</i>	<i>2006- 2007 (April- Dec.)</i>	<i>% Growth</i>
8501	Electric Motors & Generators	3,672.13	4,456.70	21.37	4,456.70	3,448.89	-22.61	3,448.89	2,704.45	

(Source : DGCI&S)

Saudi Arabia is also importing Electric Motors and Generators from all over the world especially from USA, Germany, China, India etc. The details of which are given in *Table-2*.

<i>Exporting Country</i>	<i>Importing Country</i>	<i>Commodity Code</i>	<i>Commodity Name</i>	<i>US\$ Million Annual 2003 Value</i>	<i>US\$ Million Annual 2004 Value</i>	<i>US\$ Million Annual 2005 Value</i>
World	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	139.4	143.85	154.18
India	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	7.8	9.03	7.77

Major Sources :



<i>Exporting Country</i>	<i>Importing Country</i>	<i>Commodity Code</i>	<i>Commodity Name</i>	<i>US\$ Million Annual 2003 Value</i>	<i>US\$ Million Annual 2004 Value</i>	<i>US\$ Million Annual 2005 Value</i>
USA	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	58.96	61.73	46.05
Germany	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	12.38	14.31	22.94
China	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	5.68	8.85	13.95
Italy	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	5.83	8.99	11.61
Korea Republic (South)	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	3.31	3.42	8.59
India	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	7.8	9.03	7.77
France	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	16.6	7.96	5.92
Japan	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	3.62	12.09	5.13
UK	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	4.49	1.87	4.88
Finland	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	1.32	0.94	4.09
Austria	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	0.39	0.36	2.52
Singapore	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	1.37	0.92	2.35
Brazil	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	0.28	2.65	2.34
Switzerland	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	2.08	1.6	2.32
Sweden	Saudi Arabia	8501	Electric motors and generators (excluding generating sets)	6.81	0.29	2.04

(Source : EEPC-HO)



Business Transaction and Payment Term

The general term is that the payment is effected at DP, DA basis, Letter of Credit basis. The LC terms are normal in Saudi Arabia. The prices vary from customer to customer and also from supplies to projects, industries, sub-contractors, wholesalers and retailers.

The Saudi Arabia is very competitive market. Indian companies have to compete with the developed countries like USA, Germany, Italy, France, Japan, UK, Finland, Austria, Switzerland, Sweden, China, Korea, Singapore, Brazil etc.

The business for projects, services and supplies are diverted to competing countries on recommendations of their project consultants. Therefore Indian exporter and contractor should have good contact/rapport with the promoter and consultants of the projects for supply of its products and services.

The Saudi Riyal is one of the most stable currencies in the world. There was no significant change in its exchange rate and value during last three decades. There are no restrictions/Scarcity on foreign currency exchange and outgoing money transfers.

Delivery Terms/Packings etc.

Exporter should strict to delivery schedule committed to the importers. Packing of the goods should be export worthy and parallel to international standard, so that goods should reach the destination without any damage etc. The appearance of the package should look good to attract customers.

The electric motors and generators are capital in nature, therefore packaging is very important for safely arrival at destination.

Recommendations

1. Export of electric motors and generators need to contact the end users directly to ascertain their demand. The end users have the final say in terms of selection of vendors, price and quality with Government agencies.
2. Indian Companies should register their companies to quote tenders floated by the government industries and refineries etc. The exporters have to meet all the terms and conditions, if essential exporters should have local partner to quote tenders joint on behalf of the Indian Companies.
3. Personal visit of senior officials of Indian company is most useful for building of contact with Saudi Arabian importers; companies and study the market situation having presents of competing companies for Indian products.
4. Personal visit will also give a scope to study the supply of product in Saudi Arabian market by the competing countries and Indian exporter can determine quality, price and matching delivery etc.
5. Fielding of delegation of the leading manufactures exporters of electric motors and generators should benefit to explore market details & to generate personal contact with the Saudi importers for Indian products.
6. Indian Electric Motors and Generators manufactures and exporters should exhibit their products in the relevant Saudi Arabia International Trade fairs/Exhibitions.

Annexures

The following Annexures will give the details of :

- | | |
|--|---------------------|
| 1. List of importers | <i>Annexure-I</i> |
| 2. Important Saudi Business Contacts | <i>Annexure-II</i> |
| 3. Important Saudi Arabian Government Agencies | <i>Annexure-III</i> |
| 4. Important Saudi Arabian Government Companies | <i>Annexure-IV</i> |
| 5. Saudi Arabian Chambers of Commerce and Industry | <i>Annexure-V</i> |

List of Importers of the product under reference such as Electric Motors & Generators in Saudi Arabia

1. Al-Khorayef Commercial Company
Rakkah Area, Beside FORD Car Agency
Al Khobar 31952, Saudi Arabia
Tel. : +966 3 8576120
Fax : +966 3 8574639
2. Wartsila Power Contracing Co.
Khalid Bin Al Waleed Street
Jeddah 21451, Saudi Arabia
Tel. : +966 2 6376470/(6519001)
Fax : +966 2 6376482/(6503882)
3. Al Khodari Industrial Trading & Services (KITS)
Khobar-Dammam Highway
Al Khobar 31952, Saudi Arabia
Tel. : +966 3 8151425 (8151482)
Fax : +966 3 8151435
4. Mohammed M Refrigeration Est.
Sea Port Road, Al Mera Building
Jeddah 21461, Saudi Arabia
Tel. : +966 2 6470190
Fax : +966 2 6472769
5. Odan Molds Factory
Address : P.O. Box 797
AR-Riyad - 11421, Saudi Arabia
Product : Electric Motors
6. Dammam Electric House Company
King Abdulaziz Street
Dammam 31442, Saudi Arabia
Tel. : +966 3 8330288 (8330329)
Fax : +966 3 8326727
7. Saudi Industrial Tools Corp. (SITACO)
Madina Road, Kilo 9
Jeddah 21453, Saudi Arabia
Tel. : +966 2 6820458
Fax : +966 2 6911267
8. Al Babtain Group Of Companies
Alsuly Distrect, Exit No. 17
Riyadh 11662, Saudi Arabia
Tel. : +966 1 2411222
Fax : +966 1 2413395
9. Randa for Automatic Doors
Address : P.O.Box 10563
AL Malaz, AR-RiyadI - 11443
Saudi Arabia.
Product : Motors & Accessories for automation for All types of doors, Polycarbonate and other slats etc.
10. Omar Yaslam A Bin Laswad Est
Ground Flr, Al Gothmi Bldg Bab Makkah Area
Jeddah 21455, Saudi Arabia
Tel. : +966 2 6443278/(6455105)
Fax : +966 2 6423022
11. Al Manjoomi Trading Company
Ground Flr, Al Githmi Bldg.
Off Madina Rd Bab Makkah Area
Jeddah 21482, Saudi Arabia
Tel. : +966 2 6424876
Fax : +966 2 6435202
12. Bakheet Company For Machinery Ltd.
Dammam - Khobar Highway
Dammam 31451, Saudi Arabia
Tel. : +966 3 8572534
Fax : +966 3 8572639
13. Sawary Trading & Contracting
Madina Road, Jeddah 21471, Saudi Arabia
Tel. : +966 2 6421549
Fax : +966 2 6425011
14. Al Rkayan Trading & Contracting Company
Ibn Khaldoun St., Near Dammam Stadium
Dammam 31461, Saudi Arabia
Tel. : +966 3 8265910/8265878
Fax : +966 3 8264178
15. Abahsain Co. Ltd.
Address : P.O.Box 209
AL Khobar 31952, Dammam Eastern Province
Saudi Arabia
Product : Electric Motors and Engines
16. Wadihadba
Address : P.O. Box 50816
Riyadh - 11533, Central Province, Saudi Arabia
Product : Cables/Cable Accessories & Conductors Circuit Boards, Electric Motors & Engines, Power, Power Cable Accessories, Power Supplies, Switches, Air-Compressing & Air- Separation, Switchgear & Allied Products
17. Technicare Company
Address : P.O Box 707
AR-Riyad - 11393
Saudi Arabia
Product : Polypropylene Green Pipes and fittings PPR type 3, Building Materials, Power Tools and Accessories.

Important Saudi Business Contacts

Selected Saudi Arabian Government Ministries

Ministry of Commerce and Industry

P.O. Box 1774, Riyadh 11162
Tel. : 966-1-401-2222/401-4708
Fax : 966-1-403-8421/402-6640
E-mail : info@commerce.gov.sa

Ministry of Communications and Information Technology

Riyadh 11112
Tel. : 966-1-463-7225
Fax : 966-1-405-2310

Ministry of Finance

Riyadh 11177
Tel. : 966-1-405-0000/405-0080
Fax : 966-1-405-9202

Ministry of Labor and Social Affairs

Riyadh 11157
Tel. : 966-1-477-1480/477-7166
Fax : 966-1-477-7336

Ministry of Petroleum and Mineral Resources

P.O. Box 757, Riyadh 11189
Tel. : 966-1-478-1661/478-1133
Fax : 966-1-479-3596
E-mail : info@mopm.gov.sa

Ministry of Water and Electricity

P.O. Box 5968, Riyadh 11432
Tel. : 966-1-205-2748
Fax : 966-1-205-2740

Ministry of Agriculture

P.O. Box 2639
Riyadh 11195
Tel. : 966-1-401-6666, 401-2777
Fax : 966-1-403-1415, 404-4592

Ministry of Education

Riyadh 11148
Tel. : 966-1-404-2888/404-2952
Fax : 966-1-401-2365/403-7229

Ministry of Health

P.O. Box 21217
Riyadh 11176
Tel. : 966-1-401-2220/401-2392
Fax : 966-1-402-9876/402-6395
E-mail : info@moh.gov.sa

Ministry of Municipal and Rural Affairs

P.O. Box 955
Riyadh 11136
Tel. : 966-1-456-9999
Fax : 966-1-456-3196
E-mail : info@momra.gov.sa

Ministry of Transportation

P.O. Box 3813
Riyadh 11178
Tel. : 966-1-404-2928/404-3000
Fax : 966-1-403-1401

Important Saudi Arabian Government Agencies

Saudi Arabian General Investment Authority (SAGIA)

P.O. Box 5927
Riyadh 11432
Tel. : 966-1-456-7688
Fax : 966-1-456-9875/456-7545/456-1103

Royal Commission for Jubail and Yanbu

P.O. Box 5964, Riyadh 11432
Tel. : 966-1-479-4445
Fax : 966-1-479-3275

Department of Zakat and Income Tax (DZIT)

Riyadh 11187
Tel. : 966-1-401-0182/404-1537
Fax : 966-1-404-1495

Investigation and Prosecution Organization

P.O. Box 61832
Riyadh 11575
Tel. : 966-1-462-9883
Fax : 966-1-462-8701

Saudi Arabian Monetary Agency (SAMA)

P.O. Box 2992
Riyadh 11169
Tel. : 966-1-463-3000
Fax : 966-1-466-2936/466-2966

Saudi Arabian Standards Organization (SASO)

P.O. Box 3437
Riyadh 11471
Tel. : 966-1-452-0000
Fax : 966-1-452-0086
E-mail : inquiries@saso.org.sa

Information Center :

Tel. : 966-1-452-0132
Fax : 966-1-452-0193

Saudi Communications and Information Technology Commission

Riyadh 11231
Tel. : 966-1-452-2099
Fax : 966-1-452-2625

Saudi Fund for Development

P.O. Box 50483
Riyadh 11523
Tel. : 966-1-464-0292
Fax : 966-1-464-7450
E-mail : info@sfd.gov.sa

Saudi Export Program

P.O. Box 50483
Riyadh 11523
Tel. : 966-1-464-2800
Fax : 966-1-465-9699

Presidency of Civil Aviation

P.O. Box 887
Jeddah 21165
Tel. : 966-2-640-5000
Fax : 966-2-640-1477

**Jeddah Seaport
(Jeddah Islamic Port)**

P.O. Box 9285
Jeddah 21188
Tel.: 966-2-647-1200
Fax : 966-2-647-7411

Saudi Arabian Department of Customs

P.O. Box 3483
Riyadh 11197
Tel. : 966-1-401-3334
Fax : 966-1-404-3412/404-3400

Board of Grievances (Diwan-Al Mazalem)

Riyadh 11138
Tel. : 966-1-461-3637
Fax : 966-1-461-7188

Central Department of Statistics (CDS)

P.O. Box 3735
Riyadh 11118
Tel. : 966-1-401-4138
Fax : 966-1-405-9493

Saudi Arabian Railway Organization

P.O. Box 36
Dammam 31241
Tel. : 966-3-871-2222/871-5151
Fax : 966-3-827-1130

King Abdul Aziz City for Science and Technology (KACST)

P.O. Box 6068
Riyadh 11442
Tel. : 966-1-488-3444/488-3555
Fax : 966-1-488-3756

Saudi Industrial Development Fund (SIDF)

P.O. Box 4143
Riyadh 11149
Tel. : 966-1-477-4002
Fax : 966-1-479-0165
E-mail : sidf@sidf.gov.sa

Saudi Export Development Center

P.O. Box 16683
Riyadh 11474
Tel. : 966-1-405-3200
Fax : 966-1-406-5196
E-mail : info@sedc.org.sa

Saudi Geological Survey

P.O. Box 54541
Jeddah 21514
Tel. : 966-2-619-5000
Fax : 966-2-619-6000
E-mail : sgs@sgs.org.sa

Saudi Ports Authority

P.O. Box 5162
Riyadh 11422
Tel. : 966-1-405-0005
Fax : 966-1-405-3508
E-mail : contact@ports.gov.sa

Dammam Seaport (King Abdul Aziz Seaport)

P.O. Box 28062
Dammam 31437
Tel. : 966-3-858-3950
Fax : 966-3-857-9223

Important Saudi Arabian Government Companies

Saudi Arabian Airlines

P.O. Box 620, Jeddah 21421
Tel. : 966-2-684-2000/686-0000
Fax : 966-2-684-1745/686-4552

Saudi Arabian Oil Company (Saudi Aramco)

P.O. Box 5000, Dhahran Airport 31311
Tel. : 966-3-876-5229
Fax : 966-3-876-6520

Saudi Electricity Company (SEC)

P.O. Box 22955, Riyadh 11416
Tel. : 966-1-218-0352/218-0340
Fax : 966-1-218-0351
E-mail : ceo@se.com.sa

Saudi Arabian Public Transport Company (SAPTCO)

P.O. Box 10667, Riyadh 11443
Tel. : 966-1-454-5000
Fax : 966-1-454-2100

Saline Water Conversion Corporation (SWCC)

P.O. Box 5964, Riyadh 11432
Tel. : 966-1-463-1111
Fax : 966-1-463-1952/465-0852

National Shipping Company of Saudi Arabia (NSCSA)

P.O. Box 8931, Riyadh 11492
Tel. : 966-1-477-4982/478-5454
Fax : 966-1-478-5454 ext. 111/477-8036/477-7478
E-mail : ceomail@nscsa.com.sa

Saudi Basic Industries Corporation (SABIC)

P.O. Box 5101, Riyadh 11422
Tel. : 966-1-225-8000 Ext. 8006
Fax : 966-1-225-9000
E-mail : almady@sabic.com

Saudi Arabian Mining Company (Ma'aden)

P.O. Box 68861, Riyadh 11537
Tel. : 966-1-472-1222/479-3825
Fax : 966-1-472-1333/477-0495
E-mail : maaden@maaden.com.sa
dabbaghae@maaden.com.sa

Saudi Telecom Company

P.O. Box 87912
Riyadh 11650
Tel. : 966-1-452-7000
Fax : 966-1-452-6688

Saudi Arabian Chambers of Commerce and Industry

Council of Saudi Chambers of Commerce and Industry (Apex body)

P.O. Box 16683
Riyadh 11474
Tel. : 966-1-405-3200
Fax : 966-1-402-4747

Jeddah Chamber of Commerce and Industry

P.O. Box 1264
Jeddah 21431
Tel. : 966-2-651-5111
Fax : 966-2-651-7373

Federation of GCC Chambers

P.O. Box 2198
Dammam 31451
Tel. : 966-3-835-5006
Fax : 966-3-835-5007

Al-Ahsa Chamber of Commerce and Industry

P.O. Box 1519
Al-Ahsa 31982
Tel. : 966-2-582-0458/587-1178
Fax : 966-2-587-5274

Al-Jouf Chamber of Commerce and Industry

P.O. Box 585
Al-Jouf
Tel. : 966-4-624-9060
Fax : 966-4-624-0108

Al-Qaseem Chamber of Commerce and Industry

P.O. Box 444
Buraidah
Al-Qaseem
Tel. : 966-6-381-4000
Fax : 966-6-381-2231/381-4528

Bishah Chamber of Commerce and Industry

P.O. Box 491
Bishah
Tel. : 966-7-622-5544
Fax : 966-7-622-1511

Hail Chamber of Commerce and Industry

P.O. Box 1291
Hail
Tel. : 966-6-532-1060
Fax : 966-6-533-1366

Madinah Chamber of Commerce and Industry

P.O. Box 443
Madinah
Tel. : 966-4-838-8909
Fax : 966-4-837-2903

Najran Chamber of Commerce and Industry

P.O. Box 1138
Najran
Tel. : 966-7-522-2216/522-4019
Fax : 966-7-522-3926/522-4337

Tabuk Chamber of Commerce and Industry

P.O. Box 567
Tabuk
Tel. : 966-4-422-0464/422-6056
Fax : 966-4-422-7387

Riyadh Chamber of Commerce and Industry

P.O. Box 596
Riyadh 11421
Tel. : 966-1-404-0044/405-8585
Fax : 966-1-402-1103
E-mail : rdchamber@rdcci.org.sa

Eastern Province Chamber of Commerce and Industry

P.O. Box 719
Dammam 31421
Tel. : 966-3-857-1111
Fax : 966-3-857-0607

Abha Chamber of Commerce and Industry

P.O. Box 722
Abha
Tel. : 966-7-227-1818/227-1200
Fax : 966-7-227-1919

Al-Baha Chamber of Commerce and Industry

P.O. Box 311
Al-Baha
Tel. : 966-7-725-0476/727-0291
Fax : 966-7-727-0146

Al-Majma'a Chamber of Commerce and Industry

P.O. Box 165
Al-Majma'a 11952
Tel. : 966-6-431-2275/432-0268
Fax : 966-6-432-2655

Arar Chamber of Commerce and Industry

P.O. Box 440
Arar
Tel. : 966-4-662-6544
Fax : 966-4-662-4581

Hafar Al-Baten Chamber of Commerce and Industry

P.O. Box 984
Hafar Al-Baten
Tel. : 966-3-721-1879
Fax : 966-3-722-0976

Jizan Chamber of Commerce and Industry

P.O. Box 201
Jizan
Tel. : 966-7-322-4459
Fax : 966-7-322-3672

Makkah Chamber of Commerce and Industry

P.O. Box 1086
Makkah
Tel. : 966-2-534-3838
Fax : 966-2-534-2904

Taif Chamber of Commerce and Industry

P.O. Box 1005
Taif
Tel. : 966-2-736-6800
Fax : 966-2-738-0040

Yanbu Chamber of Commerce and Industry

P.O. Box 58
Yanbu
Tel. : 966-4-322-7722
Fax : 966-4-322-4258

(Source : EEPC Net)