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# Info

ENGINEERING EXPORT BULLETIN

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## Highlights

### India Pavilion at INTERMACH 2008, Bangkok, Thailand

EEPC is organising an India Pavilion in INTERMACH 2008, Bangkok, Thailand to be held on May 14 - 18, 2008. Members are requested to enlist their participation within **09.04.08**.

### India Pavilion at Pumps & Systems Asia 2008, Singapore

EEPC is organising an India Pavilion in Pumps & Systems Asia 2008, Singapore to be held on July 02 - 04, 2008. Members are requested to enlist their participation within **30.04.08**.

### India Pavilion at ITMA ASIA + CITME 2008, Shanghai, China

EEPC is organising an India Pavilion in ITMA ASIA + CITME 2008, Shanghai, China to be held on July 27 - 31, 2008. Members are requested to enlist their participation within **15.04.08**.

### India Pavilion at Automechanika 2008, Frankfurt, Germany

EEPC is organising an India Pavilion in Automechanika 2008, Frankfurt, Germany to be held on September 16 - 21, 2008. Members may avail the opportunity by displaying their company catalogues.

### Govt. Notifications/Circular/

*Notification No. 6/2008-Central Excise dated 01.03.08* - Changes in concessional rate of Central Excise duty on specified goods of Chapter 84-98.

*Notification No. 11/2008-Service Tax dated 01.03.08* - Amendments in the Form ST-1 for the purpose of Registration.



Indee St. Petersburg 2008 held on 11th March, 2008 in Russia.

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For information about India Engineering Center, Chicago  
visit : [www.indiaengineeringchicago.com](http://www.indiaengineeringchicago.com)  
For information about Engineering Export Promotion Council  
visit : [www.eepcindia.org](http://www.eepcindia.org)  
For information about EEPC Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

## Chairman's Pen



*My dear fellow exporters,*

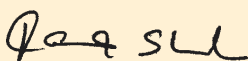
*The Council has strongly criticized the recent service tax refund notification on the service tax paid to foreign commission agents announced by the Government on April 1, 2008. In a Press Communique issued by the Council today, the Council has strongly criticized the step-motherly treatment being given to the exporting community by the Government and the bureaucracy stating that it is about time that "our decision makers start initiating meaningful measures to promote exports and stop playing to the gallery". This is because the Service Tax Notification No. 17/2008-Service Tax dated April 1, 2008 issued by the Finance Ministry not only goes against the RBI guidelines but also the Department of Revenues' own Notification issued in 2002. This clearly shows that the intent is to not help the exporters but simply to pretend that some supportive steps are being taken, the Council has stated.*

*It may be mentioned that Notification No. 17/2008 dated April 1, 2008 has allowed service refund on the service tax paid to foreign commission agents to the extent of only 2% of the FOB value of exports when the RBI guidelines allows foreign commission agents to be paid up to 12.5% of FOB value of exports for availing export promotion schemes. Moreover, the Department of Revenue by its own Circular No. F. No. 605/142/2002-DBK have clarified that for those exporters availing export benefits, the limit for foreign agency commission in 12.5%. Hence it was rather surprising why the service tax refund notification of April 1, 2008 has set a limit of only 2% of FOB value for foreign commission agent's payment to be refundable. In any case, the 2% FOB limit is hardly acceptable in present day and times and will not in any way benefit exporters.*

*The Council has also pointed out that the principal notification with regard to the 16 services that come under the purview of service tax refund was issued on October 6, 2007 by Notification No. 41/2007-Service Tax has another major problem. This notification has a further restrictive provision which states that the refund claim has to be filed on a quarterly basis, within sixty days from the end of the relevant quarter during which the said goods have been exported. Most exporters pay foreign commission to their respective foreign commission agents only after realization of export proceeds. The period for export realization allowed by the RBI is 180 days for exporters and 360 days for Status Holders. As such, if exporters have to claim service tax refund within a period of 90 days as ordained by the Notification No. 41, dated October 6, 2007, it would further add to the fund squeeze that small and medium scale exporters are currently in, in the midst of Rupee appreciation and sharp increase in raw materials prices.*

*The Government needs to get its act together to ensure that there is some uniformity in our fiscal laws, since such ineffective policy pronouncements creates considerable confusion and misapprehension over the intent of our policy makers. The Council has also written to the Finance Minister and the Commerce Minister pointing out the above anomalies and requested that the service tax refund limit on foreign commission agents be increased to 12.5% of FOB value from the 2% of FOB value announced on April 1, 2008 in line with RBI guidelines as well as increase the refund filing period to 360 days.*

*Yours sincerely,*



(RAKESH SHAH)

## Council's Activities



### India Pavilion at INTERMACH 2008, Bangkok, Thailand (14 - 18 May, 2008)

**INTERMACH** is the Asia's No. 1 High-Tech Machinery Exhibition. INTERMACH 2008 will provide exhibitors with the finest range of facilities and amenities to display and demonstrate their product range of the latest, innovative manufacturing technology, plus a whole spectrum of relevant information, offering maximum exposure before the largest gathering of interested visitors in the whole ASEAN Region. INTERMACH 2007 attracted a total of 32,559 visitors including 2,852 overseas visitors.

India's trade with the ASEAN Region dates back to time immemorial. The Region is one of India's major trading partners. India's exports to ASEAN Region have grown from US\$ 4.62 billion in 2002-03 to US\$ 12.61 billion in 2006-07. In the engineering sector India's exports have grown from US\$ 297.65 million in 2002-03 to US\$ 2853.69 million in 2006-07 showing a growth of 858.74% in a span of five years, though India's share in total extra-block imports of the Region is still miniscule. This shows that still much potential exists there. It will therefore, be a right time for Indian engineering industry to showcase their capabilities in order to get a substantial share of the ASEAN market.

Engineering Export Promotion Council (EEPC) is organizing an India Pavilion INTERMACH 2008 which would provide an excellent opportunity for business relationships with customers from all over the world.

#### Focus Products

- Sheet Metal Fabrication Machinery & Accessories
- Machine Tools & Accessories
- Molds & Dies Production Machinery & Accessories
- Metal Working Machines & Accessories
- Welding Equipment & Accessories
- Industrial Automation & Robotics
- Logistics & Transport Equipment & Systems
- Material Handling Equipment & Storage Systems
- Hydraulic/Pneumatic Equipment
- Hand Tools, Power Tools & Accessories
- Supporting and Auxiliary Equipment & Systems
- Plastics & Rubber Processing Machines & Accessories
- Packaging Equipment Machinery & Systems
- Fasteners & Accessories
- Pumps, Valves, Fittings & General Hardware
- Cleaning Equipment & Accessories

#### Venue

Bangkok International Trade & Exhibition Centre, Bangkok, Thailand

#### Date

May 14 - 18, 2008 (5 days)

#### Participation Charges

Built-up booths minimum 9 sq. mtrs. : Rs. 20,000/- per sq. mtr. (row stand, one side open).  
20% extra for corner stall (subject to availability).

### Display Booth

Participation charge includes following services :

- Fascia
- Carpeting
- One reception table
- One round discussion table
- Four folding chairs
- One 220 V5A AC power outlet
- Two 40W Fluorescent lights
- One waste basket

### Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring "Engineering Export Promotion Council" along with the filled-up Application Form.

### Date of Payment

Full payment is to be made along with the **Application Form latest by 9th April, 2008.**

### Cancellation of Participation

Request for cancellation of participation will be accepted if Council receives the same in writing on or before **9th April, 2008.** Council shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come-first-served* basis.

### MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN Programme of Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

Interested firms may please send the Application Form, duly filled in and signed, along with full Payment latest by **9th April, 2008** to the respective Regional Offices or to :

#### **B. Sarkar**

*Addl. Executive Director & Secretary*  
Engineering Export Promotion Council  
Vanijya Bhavan (1st Floor), ITFC  
1/1 Wood Street, Kolkata - 700 016  
Tel. : 91-33-22890651/52  
Fax : 91-33-22890654  
E-mail : eepcho@eth.net  
Website : www.eepcindia.org

India Pavilion at INTERMACH 2008, Bangkok, Thailand  
(14 - 18 May, 2008)

Application Form

Name of the Company	:	
Postal Address	:	
Phone (with area code)	:	
Fax (with area code)	:	
E-mail	:	
Website	:	
Total Space required	:	
Amount with DD/Cheque No. & date	:	
Name & Designation of the Chief Executive	:	
Mobile No. of the Chief Executive	:	
Name & Designation of the Participant	:	
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI <input type="checkbox"/> Non-SSI
Status	:	<input type="checkbox"/> Manufacturer/Exporter <input type="checkbox"/> Merchant Exporter <input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2004-2005</u> <u>2005-2006</u> <u>2006-2007</u>
Total Export to ASEAN countries (in Million US\$)	:	<u>2004-2005</u> <u>2005-2006</u> <u>2006-2007</u>
Foreign Collaboration, if any	:	
Products Manufactured/Exported	:	
Countries of Export	:	
Accreditation to International Standards (like ISO, QS, etc.)	:	

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal : \_\_\_\_\_

## India Pavilion at Pumps & Systems Asia 2008, Singapore (July 02 - 04, 2008)

**Pumps & Systems Asia 2008** (The 9th international exhibition on pumps and related systems in Asia) is the leading Industrial Show for Pumps, Valves, Compressors and Systems in South East Asia. It is a holistic platform for the engineering industry co-locating manufacturers of pumps, valves, fittings, piping systems and compressors. It will provide exhibitors with the finest range of facilities and amenities to display and demonstrate their product range of the latest, innovative manufacturing technology, plus a whole spectrum of relevant information, offering maximum exposure before the largest gathering of interested visitors in the whole ASEAN Region.

India's trade with the ASEAN Region dates back to time immemorial. The Region is one of India's major trading partners. India's exports to ASEAN Region have grown from US\$ 4.62 billion in 2002-03 to US\$ 12.61 billion in 2006-07. In the engineering sector India's exports have grown from US\$ 297.65 million in 2002-03 to US\$ 2853.69 million in 2006-07 showing a growth of 858.74% in a span of five years, though India's share in total extra-block imports of the Region is still miniscule. This shows that still much potential exists there. It will therefore, be a right time for Indian engineering industry to showcase their capabilities in order to get a substantial share of the ASEAN market.

Engineering Export Promotion Council (EEPC) is organizing an India Pavilion at Pumps & Systems Asia 2008 which would provide an excellent opportunity for business relationships with customers from all over the world.

### Focus Products

- Air compressors
- Chemical processing equipment
- Control systems
- Environmental management equipment
- Gas compressors
- Hydraulic & pneumatic equipment
- Instrumentation
- Motion control
- Pipes & tubes/pipelines
- Pumps & systems
- Valves & piping
- Waste water treatment systems
- Water treatment systems

### Venue

Singapore Expo, Singapore City, Singapore

### Date

July 02 - 04, 2008 (3 days)

### Participation Charges

Built-up booths minimum 9 sq. mtr. : Rs. 20,000/- per sq. mtr. (row stand, one side open).  
20% extra for corner stall (subject to availability).

### Display Booth

Participation charge includes following services :

- Fascia
- Carpeting & electricity supply
- One Power point
- Two Fluorescent lights
- One Information desk
- Two folding chairs
- One waste basket and standard stand cleaning

### Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring "Engineering Export Promotion Council" along with the filled-up Application Form.

### Date of Payment

Full payment is to be made along with the **Application Form latest by 30th April, 2008.**

### Cancellation of Participation

Request for cancellation of participation will be accepted if Council receives the same in writing on or before **7th May, 2008.** Council shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come-first-served* basis.

### MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN Programme of Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

Interested firms may please send the **Application Form**, duly filled in and signed, along with full Payment **latest by 30th April, 2008** to the respective Regional Offices or to :

#### **M. Ganesan**

*Regional Director*

Engineering Export Promotion Council

Greems Dugar (3rd Floor)

149, Greems Road

Chennai – 600 006

Tel. : 91-44-28295501/28295502

Fax : 91-44-28290495

E-mail : eepcchennai@airtelmail.in

**India Pavilion at Pumps & Systems Asia 2008  
(02 - 04 July, 2008)**

**Application Form**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Mobile No. of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Total Export to ASEAN countries (in Million US\$)	:	<u>2004-2005</u>	<u>2005-2006</u>	<u>2006-2007</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal : \_\_\_\_\_



## India Pavilion at ITMA ASIA + CITME 2008, Shanghai, China (27 - 31 July, 2008)

### About the Event : ITMA ASIA + CITME

ITMA is the world's largest international textile machinery exhibition, an event which is owned by CEMATEX. ITMA is recognised as the 'Olympics' of the textile machinery industry and the event has taken place every 4 years since its launch in 1951. In 1999, CEMATEX made the decision to introduce an event which catered to the growing needs of Asian textile manufacturers which represent a significant percentage of its association members' buyers. In 2001, ITMA ASIA made its debut in Singapore.

CITME was launched in 1988. It has grown to be the most established as well as the largest international textile machinery exhibition in China. It has become the first ever international textile machinery exhibition in China endorsed by UFI (the Global Association of the Exhibition Industry) in 2002.

Starting from 2008, a combined show known as "ITMA ASIA + CITME 2008" will be held in China, scheduled to take place every two years. Taking off in Shanghai, the milestone event features the unique strengths of the ITMA brand and China's most important textile event. ITMA ASIA and CITME are two of the most influential trade shows for the industry. The integration of these two well-established exhibitions into one mega show aims at offering their exhibitors and customers a high quality cost effective exhibition.

### Opportunities in the Textile Machinery Market in China

A major manufacturing centre for textile products, China has become the world's most dynamic market. This has generated enormous demand for high-tech textile machinery. In recent years, China's textile industry has enjoyed rapid growth. Currently, it has one third of the global textile production capacity. With the dismantling of quota restrictions on textile and clothing exports at the end of 2004, and the rapid development of technology, the textile industry has witnessed massive changes. The need for Asian textile makers to modernise their operations in order to compete globally has spawned huge investment in quality machinery. As a result, leading textile machinery manufacturers will benefit from these buoyant market opportunities.

### India's Exports of Textile Machinery to China

In the last five years, India's exports of textile machineries to China have increased by leaps and bounds, by about 114% annually. However, India's share in China's global imports of about USD 4 billion remains miniscule, only about 0.13% in 2006. India exported USD 6 million worth of textile machineries and parts to China.

### Features of ITMA ASIA + CITME 2008

- An industrial event that enjoys the strong support of trade associations and their members from Europe, China and Japan
- Some 100,000 trade visitors from all sectors of the textile industry
- Targeting over 100,000 sqm exhibition space and over 1,000 exhibitors
- Exhibition space structured by product category in line with the ITMA and ITMA ASIA Index of Products tradition

### Venue

ITMA ASIA + CITME 2008  
Shanghai New International Expo Centre  
Shanghai, People's Republic of China

### Date

Sunday, 27 July to Thursday, 31 July 2008 (inclusive)

### Opening Hours of the Exhibition

- to exhibitors : from 0800 hours to 1900 hours
- to visitors : from 0900 hours to 1800 hours

### Product Categories

Only newly manufactured products will be admitted. Second hand products are not admitted. The exhibiting, promotion, directly or indirectly, of second hand machinery/accessories/parts/products is strictly prohibited.

### Categories

- Chapter 1 Machinery for Spinning Preparation, Man-made Fibre Production, Spinning, Auxiliary Machinery and Accessories
- Chapter 2 Machinery for Winding, Texturing, Twisting, Auxiliary Machinery and Accessories
- Chapter 3 Machinery for Web Formation, Bonding and Finishing of Nonwovens and Felting, Auxiliary Machinery and Accessories
- Chapter 4 Weaving Preparatory Machinery, Weaving, Turfing Machinery, Auxiliary Machinery and Accessories
- Chapter 5 Knitting and Hosiery Machinery, Auxiliary Machinery and Accessories
- Chapter 6 Braiding and Embroidery Machinery, Accessories
- Chapter 7 Washing, Bleaching, Dyeing, Printing, Drying, Finishing, Cutting, Rolling and Folding Machinery, Auxiliary Machinery and Accessories
- Chapter 8 Machinery and Accessories for the Making-up Industry
- Chapter 9 Laboratory Testing and Measuring Equipment, Accessories
- Chapter 10 Transport, Handling, Storing and Packing Equipment, Accessories
- Chapter 11 Equipment for Recycling, Waste Reduction and Pollution Prevention Accessories
- Chapter 12 Software for Design, Data Monitoring, Processing and Integrated Production
- Chapter 13 Associated Equipment and Products for the Textile and Making-up Industry
- Chapter 14 Services for the Textile and Making-up Industry

### Participation Charges

- Built-up booths : Rs. 11,500/- per sq. mtr. (row stand, one side open).  
20% extra for corner stall (subject to availability).
- A minimum of 12 sq. mtr. is to be booked
  - Additional space is to be booked in multiples of 3 sq. mtr.

The 12 sq. mtr. booth would include the following :

- Fascia with company name
- 1 Aluminum information counter
- 4 Folding chair
- 1 Wastepaper basket
- 1 Outlet
- 3 Spot light
- 1 Aluminum lockable counter
- 1 Round table
- 1 Lockable counter

### Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring "Engineering Export Promotion Council" along with the filled-up **Application Form latest by 15th April, 2008**.

### Cancellation of Participation

Request for cancellation of participation will be accepted if Council receives the same in writing on or before **15th April, 2008**. Council shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Selection Criteria

In view of limitations of space availability, selection of participation will be done strictly on *first-come-first served basis*.

### Benefit of the member-exporters

EEPC is proposing to organize this event under the MAI Scheme of Ministry of Commerce, Government of India, and, as such, no MDA grant would be available. The rates mentioned above are, however, subsidized as per the provisions of the MAI Scheme.

Interested firms may please send the **Application Form**, duly filled in and signed, along with full Payment **latest by 15th April, 2008** to the respective Regional Offices or to :

**Gurvinder Singh**

*Deputy Director*

**Engineering Export Promotion Council**

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepec.gov.in

**India Pavilion at ITMA ASIA + CITME 2008, Shanghai, China  
(27 - 31 July, 2008)**

**Application Form**

Name of the Company	:	
Postal Address	:	
Phone (with area code)	:	
Fax (with area code)	:	
E-mail	:	
Website	:	
Total Space required	:	
Amount with DD/Cheque No. & date	:	
Name & Designation of the Chief Executive	:	
Mobile No. of the Chief Executive	:	
Name & Designation of the Participant	:	
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI <input type="checkbox"/> Non-SSI
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter <input type="checkbox"/> Merchant Exporter <input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2004-2005</u> <u>2005-2006</u> <u>2006-2007</u>
Total Export to Asian countries (in Million US\$)	:	<u>2004-2005</u> <u>2005-2006</u> <u>2006-2007</u>
Foreign Collaboration, if any	:	
Products Manufactured/Exported	:	
Countries of Export	:	
Accreditation to International Standards (like ISO, QS, etc.)	:	

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal : \_\_\_\_\_

## **Catalogue Show at Automechanika Frankfurt, Germany**

**(September 16 - 21, 2008)**

Engineering Export Promotion Council (EEPC) is organizing an India Pavilion at **Automechanika 2008**, Frankfurt which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

**All booths booked.**

**May still have presence in the Exhibition**

**Display your company Catalogues through EEPC Information Booth.**

**EEPC will do the rest.**

**What you need to do?**

Send your catalogues (Maximum 25 Nos., not exceeding 5 Kgs.) at the following address with a payment of Rs. 10,000/- by way of Cheque/Demand Draft drawn in favour of Engineering Export Promotion Council.

**Rajat Srivastava**

*Regional Director*

**Engineering Export Promotion Council**

Centre 1, 12th Floor

World Trade Centre, Cuffe Parade

Mumbai – 400 005

Tel. : 91-22-22186655/56/60

Fax : 91-22-22180119

E-mail : eepcmum@mtnl.net.in

eepcmum@vsnl.com

The cheque along with 25 catalogues must reach EEPC Office at above mentioned address immediately.

Overseas Market Information



UAE

Market Survey Report on Agricultural Equipments & Aluminium Foil

Overview

The United Arab Emirates (UAE) is located on the cusp of the Arabian Peninsula bordered by the Arabian Gulf to the north, Oman and the Gulf of Oman to the east, and Saudi Arabia to the south. This strategic position is of great benefit to the UAE, making the country a crucial center for trade. The country covers an area of 30,000 square miles, which is about the size of the state of Maine, and its climate is hot and humid, due to its arid desert environment and proximity to the Gulf. Since gaining independence in 1971 from the United Kingdom, the United Arab Emirates has developed a dynamic economy, with one of the highest per capita incomes in the world. The UAE has successfully implemented an economic diversification plan, boosting its industrial and service sectors in order to reduce its dependence on oil resources.

The UAE is a federation of seven separate emirates : Abu Dhabi, Ajman, Dubai, Fujairah, Ras al-Khaimah, Sharjah, and Umm al-Quwain. Each emirate retains a high degree of political and economic autonomy within the federal system. Each emirate controls its own natural resources and regulates its commercial activity, as the central Government makes laws pertaining only to defense, foreign policy, communications, and immigration.



Economic Review

The UAE has one of the highest per capita incomes in the Arab world, due in part to the fact that it claims the world's third largest proven oil deposits. In the past several decades, however, the UAE has introduced new industries, and by 1998 oil-based industry accounted for only one-third of the UAE's GDP. This diversification has helped to cushion the impact of oil price volatility over the past several years and continued stable investment policies generated real GDP growth through 2002 despite a drop in oil revenues.

To encourage continued economic growth, the UAE is in the midst of a 20-year economic diversification plan, and the Government has allotted roughly \$ 13 billion toward the development of the non-oil economy. Since 1992, the UAE has tightened intellectual property laws as part of an effort to improve standards, although the current regulations are not WTO compliant. Work is underway to rectify this. Of further note, the UAE revised its commercial code to clearly lay out bankruptcy rules. The emirates are pursuing economic liberalization in various sectors including hydrocarbons, petrochemicals, tourism,



aviation and airports, power generation and telecommunications. Free trade zones have been quite significant in contributing to economic growth, with Dubai becoming a central hub for regional trade and finance, accounting for about 70 percent of the emirates' non-oil trade while Abu Dhabi has led the privatization drive.

Diversification has been boosted by returns on foreign investments dating back to the 1970s boom, when the UAE began investing its surplus oil revenue overseas in order to expand sources of income. Returns from these investments help provide capital for domestic development projects and social programs, while recent privatizations have helped boost and diversify economic growth. Starting in 1997, Abu Dhabi's privatization of utilities opened the door for foreign companies to bring in best practice management, new technologies as well as additional capital.

Growth was depressed in the region for 2002. Recovery is anticipated for 2003 thanks to strong oil revenues. The UAE is expected to perform very well in 2004, as the reconstruction process in Iraq demands UAE goods and services and a more stable Gulf political milieu facilitates increased private investment and a resumption of the economic diversification process, including an expansion of the service sector.

### **Brief Introduction of the Local Industries in UAE**

Diversification of the economy away from dependence on oil has led to rapid industrial development. First class facilities, low labor and energy costs, favorable tax laws and political stability have also contributed to the growth of manufacturing. Major products include cement, building materials, aluminum, fertilisers, foodstuffs, garments, furniture, plastics, fiberglass and processed metals. The discovery of oil ushered the UAE into the industrial age. This process of industrialization gathered momentum following the formation of the Federation. During the last two decades, with the Government's increasing emphasis on diversification and basic components such as capital and energy readily available, the manufacturing sector has made significant progress in the UAE. Free zones have played an instrumental role in attracting manufacturing industries (see section on Business Environment) and today, hundreds of factories covering a wide range of manufacturing are distributed throughout the country. Cement, building materials, aluminum, chemical fertilizers and foodstuffs industries top the list, followed by garments, furniture, paper and carton, plastics, fiber glass and processed metals.

#### **Cement Industry**

Dating back to the mid-1970s, the cement industry is one of the oldest manufacturing industries in the UAE. The first factory, Al Itihad Cement Company of Ras al-Khaimah, started commercial production in 1975. This was followed by the construction of several other factories in Al Ain, Sharjah, Dubai, Fujairah, Ajman and Umm al-Qaiwain. The total number of cement factories throughout the country had reached nine by the end of 1998. Eight of these produce Portland cement, and one factory in Ras al-Khaimah manufactures white cement. The total capacity of the eight Portland cement factories is estimated at 9 million tones. These factories employ 2,999 workers, representing a total investment of approximately Dh 1.8 billion. Ras al-Khaimah Company for White Cement and Construction Materials is expanding its production capacity to 450,000 tones per year.

#### **New Cement Factories**

Test production at a new Dh 550 million cement plant in Ras al-Khaimah commenced in mid-August 1999. The plant, the fourth in Ras al-Khaimah, is owned by Ras al-Khaimah Cement Company. It will have a production capacity of 1 million tones per year of Portland cement. A Dh 80 million cement plant in Dubai's Jebel Ali industrial area was fully operational by mid-September 1999. Plans are under way to raise production capacity immediately from the initial 250,000 tones per annum to 400,000 tones. Falcon Cement is the first purpose-built ground, granulated blast furnace slag processing plant in the Middle East.

#### **Chemical Fertilizers Industry**

Chemical fertilizer production began in the UAE with the establishment by the Abu Dhabi National Oil Company (ADNOC) of Ruwais Fertilizer Industries (FERTIL) which has a capacity of 1,050 metric tones of ammonia and 1,500 metric tones of urea per day. The complex, situated in the industrial zone at Ruwais in western Abu Dhabi, also comprises an integrated



production unit, storage, packing and cargo units. Abu Dhabi Fertilizer Industries' Dh 5 million chemical fertilizer plant was set up as a joint venture in June 1998 between the UAE-based International Technical Trading Company (ITTC, with a 64 per cent stake) and SQM of Chile (36 per cent). Annual production is 40,000 tones of fertilizer, mainly water soluble and granular compound products. The company, which has an annual capacity of 200,000 tones, also produces liquid and suspension fertilizers. Other fertilizer manufacturing projects are located in Jebel Ali Free Zone.

### Pharmaceutical Industry

The UAE-based pharmaceutical industry is emerging as a major force in the local, Gulf and the Arab markets. Despite intense international competition many local companies are successfully marketing their products even in the highly competitive European arena. Local pharmacy companies such as the Ras al-Khaimah-based Gulf Pharmaceutical Company (Julphar) and the Jebel Ali-based Gulf Inject Company are at the fore front of the industry.

#### Julphar

With a capital of Dh 165 million and 855 workers, Gulf Pharmaceutical Company (Julphar), which has a production capacity of 1 billion units annually, manufactures 275 varieties of medicine, only 7 per cent of which are consumed locally. The rest is exported to 30 countries. The company's new factory, Julphar 2, which produces antibiotics, was opened in March 1999. Julphar, founded in 1985, now has five factories, three of which are in Ras al-Khaimah, one in Ecuador and one in Germany.

#### Gulf Inject

Specializing in the production of intravenous solutions, Gulf Inject has become a major regional player in this segment of the Middle East's pharmaceuticals industry. With a capital base of Dh 55.05 million (US \$15 million), Gulf Inject was set up by a group of local and Gulf businessmen. High quality production standards are helping the company to market its products effectively in international markets. In the past three years it has produced and exported over 10 million bottles of solution to around 26 Arab, African, Asian, CIS and East European countries. Following a growing demand from the international market the company has raised its output in recent years. In the first six months of 1999, the company produced over 6.3 million bottles of intravenous (IV) fluids. Current international orders are in excess of 25 million bottles. Since demand is far in excess of the company's production capacity, it has entered into a production contract with other Gulf-based intravenous fluid manufacturers to fill the supply gap.

#### Dubai Aluminum Company

Aluminium is the UAE's main non-oil heavy industry. The Dubai Aluminium Company (DUBAL) plant, at Jebel Ali, established in 1975, had a production capacity in 1999 of 380,000 tons, with total investment of nearly US\$ 850 million. Following completion in March 2000 of the US\$ 736 million Condor expansion programme, DUBAL is one of the biggest stand alone smelting complexes outside the former USSR, with a hot metal capacity of around 530,000 tons a year. Imported alumina is used as raw material. DUBAL's 1999 sales were 410,000 tonnes (including alloy) and are projected to reach 550,000 tonnes in 2000. Exports to Europe went up to 100,000 tons in 1999, following diversion of exports destined for Asia, despite the six per cent EU tax on primary aluminium imports and are expected to rise to 150,000 tons with the completion of the Condor project. UAE citizens occupy 45 per cent of the senior management posts. DUBAL, owned by the Dubai Government, provides 12 per cent of Dubai's Gross Domestic Product and 50 per cent of non-oil related revenues. The company is considering investment in another smelter in Oman.

#### Condor

The first reduction cell of DUBAL's Condor expansion programme, comprising approximately 25 per cent of the project, was energized in May 1999 ahead of schedule. By the year 2000, when Condor is completed, DUBAL will be one of the biggest stand-alone smelting complexes outside the former USSR with a hot metal capacity of around 530,000 tones.

The Condor project has involved expenditure of Dh 1.1 billion with local industries and suppliers. The number of nationals in senior positions also increased in 1998 and citizens of the UAE now occupy 45 per cent of senior management posts.





### Al-Ain Vegetable Packing Factory

Al Ain vegetable packing factory, owned by the Department of Agriculture and Animal Resources in Abu Dhabi's Eastern Region, started operation in 1987 with the aim of establishing a solid food industry using local raw materials in the form of a portion of the huge agricultural surplus in the area. The factory comprises lines for pickled vegetables with an annual capacity of 3,000 tones and frozen vegetables with a capacity of 500 tones and tomato paste producing 60,000 tones. Investment in this project has reached Dh 54 million and the workforce numbers approximately 180.

### Household Glass Equipment Industry

This new industry commenced in 1995 with the establishment in Jebel Ali Zone of Al Tajer Glass Factory, which is entirely financed by local investors, followed by two other factories in Dubai and Ras al-Khaimah. The Jebel Ali glass factory in the Jebel Ali Free Zone, a Gulf joint venture and one of the biggest projects, started production in 1997. Al Manal glass factory in Ras al-Khaimah commenced production in 1999 as a joint venture with 96 per cent of the capital being supplied by local investors. The capacity of the three factories is estimated at 900 million units, with investment of Dh 370 million and employing 425 workers.

### Dubai Cable Company

Dubai Cable Company's (DUCAB) Dh 77 million expansion programme was completed in mid-1999. DUCAB has installed the most up-to-date computer-controlled extrusion line in the world in order to manufacture high-voltage cables. This will allow them to move into the range of higher voltage cables to support and supply the utilities sector not only in the UAE but throughout the AGCC. DUCAB has also increased capacity for its low-voltage cables of up to 3.3 kV and medium-voltage cables of up to 33 kV. The new facility will increase DUCAB's production capacity by 130 per cent from 20,000 tones. Established in 1979, DUCAB is a joint venture between the Dubai and Abu Dhabi Governments (35 per cent each), and the UK-based BICC (30 per cent).

### Abu Dhabi Flour and Fodder Mill

Production capacity is 400 tones of flour per day. Animal and poultry fodder production reached 20 tones per hour, while silo storage capacity is 60,000 tones of grain. Expansion during 1999 included a new mill with a capacity of 400 tones per day and construction of additional silos with a capacity of 90,000 tones, together with installation of new equipment for discharging grain at a capacity of 800 tones per hour. Studies are also under way to raise capacity of the fodder mill to meet increasing demand.

### Reinforced Steel Factory

Work has begun on the construction of a reinforced steel factory with a capacity of 500,000 tones of 10-32 mm diameter steel per annum at Mussafah Industrial Area. The factory is currently dependent on importing and processing of raw material. Expansion plans include the construction of a 205,000 tones per year smelter, a 351 megawatt power station and a desalination plant with a capacity of 2,000 cubic meters of fresh water per day. Gas will be supplied to the project through a newly constructed pipeline.

### Firefighting Equipment

In April 1999 the UAE Offsets Group announced the formation of UTS - Burnstop LLC, a new venture between the local group United Technical Services (51 per cent), Burnstop Ltd from Finland (40 per cent) and Dassault Investments, a sister company of Dassault Aviation (9 per cent). The new company will be capitalized at Dh 5 million. UTS - Burnstop LLC, which will manufacture firefighting and prevention equipment will have its offices in Abu Dhabi and its manufacturing facility in Mussafah Industrial Zone. This venture will release the UAE fire-related industries from their current dependence on imported alternatives, as the establishment of the manufacturing facilities will be the first of its kind within the UAE. The unit will also export to the Middle East, Europe and Asia.



### Cooling Plant

A Dh 45 million cooling plant room installed by National Central Cooling Company (TABREED) commenced operations in May 1999 at Zayed Military City in Sweihan. The energy efficient system comprises gas-driven chillers producing 3,000 tones of chilled water which is supplied to a number of buildings within a radius of 1.5 kilometers. Tabreed, another offset project, is also examining several similar projects in Sharjah, Al Ain and Ras al-Khaimah and is working on two major projects in Dubai. Working on an economy-of-scale basis, Ta b reed plans to build cooling systems with a capacity between 75,000 and 100,000 tones.

### Magnesium Alloy Plant

Construction of a Dh 734 million magnesium alloy plant is planned for Sharjah's Hamriyyah Free Zone. The magnesium smelter project is being promoted by the Sahari Group of Abu Dhabi and Normans of Albania, both of which hold a 50 per cent stake in the project. The plant will have an initial capacity to produce 20,000 tones per year of magnesium products, to be increased to 60,000 tones upon completion. The market demand for magnesium is estimated to be increasing at a rate of 15 per cent a year. Raw material (magnesium) will come from mines in Albania which are estimated to have reserves of over 400 million tones. Magnesium products made at the Sharjah plant will be sold to buyers in Japan, the US and Europe.

### Edible Oil Plant

Dubai Investments PJSC announced a US\$ 50 million edible oil project in the Jebel Ali Free Trade Zone in partnership with the Swiss-based CAM Group. The seed-crushing plant for the production of edible oil and meals is the largest facility of its kind in the Middle East and is expected to go on stream at the end of the year 2000. Edible Oil (Dubai) LLC-Dubai Investments holds a 70 per cent equity stake with the remaining 30 per cent being held by the CAM Group, a world leader in the supply of agro-industrial processing lines. The crushing plant will have an initial capacity of 300,000 tones which could be expanded to 450,000 tones. With this new project, the total investment in some 19 projects initiated by Dubai Investment Company, which was established in 1996, has exceeded Dh 6 billion. Other projects at the planning stage include a Dh 370 million unit for manufacturing of aluminum sheets and a Dh 100 million unit for the manufacture of wood panels. The company will also take over four operating projects in the UAE.

### Fructose Syrup

A Jebel Ali-based company has introduced new technology to produce fructose syrup - a key sweetening ingredient for food and beverage manufacturing industries – from dates. Concept Food Industries (CFI) FZE claims that it is the first company in the world to use this technology which also delivers a high protein animal feed as a by-product. The production of sweetener at Concept's facility in Jebel Ali Free Zone is expected to reduce reliance on imports and the product is also being marketed in the Middle East and worldwide. The facility has the capacity to extract high fructose syrup from dates at the rate of 35,000 tones a year. The new facility is expected to boost Government sponsored efforts to improve palm date cultivation within the UAE.

### Steel Wire And Rod Plant

The Abu Dhabi-based private company Abu Dhabi National Industrial Projects (ADNIP) is setting up a Dh 170 million plant to manufacture steel wire and rod with German collaboration. The project will be implemented in two phases. In the first phase 80,000 tones of steel wire, rod and reinforced mesh will be produced. These products will be used by 12 other industries to be set up in due course. ADNIP, established in 1997, has several other projects under construction including a medical equipment project, a carpet factory and a tissue paper plant in Dubai.

### Paper Mill

The paper mill owned by ADNIP which will be located in Dubai Investment's Industrial Park, is expected to become operational in September 2000. It will have a capacity of 22,000 tones per year of fine paper rolls of all specifications and weights. The advanced technology to be used in this plant is being introduced in the AGCC for the first time.



### Governmental measures in India-UAE Trade related matters

The first meeting of India-UAE Trade Policy Forum was in New Delhi on 28 th May preceded by a one-to-one meeting between Shri Kamal Nath, Union Minister of Commerce & Industry and Shaikha Lubna Al Qasimi, Minister of Economy of the United Arab Emirates (UAE). Both the Ministers expressed the hope that the Ministerial level Gulf Cooperation Council (GCC)-India Industrial Conference in Mumbai, gave it a momentum to promote a greater thrust to India's economic cooperation with the Gulf region as a whole.

Shri Kamal Nath took up with the UAE Minister issues relating to :

- I. Opening of branches of Indian banks in UAE, including the State Bank of India (SBI),
- II. Lifting of the ban on import of poultry products
- III. Removal of trade barriers such as registration guidelines, restrictive work permits, visa regime etc. relating to import of pharmaceutical and chemicals and allied products.

The UAE in turn referred to the following issues :

- I. Anti-dumping measures on UAE products and companies
- II. Matters relating to the successful establishment and implementation of Orissa Alumina Joint Project.

### Some important facts about UAE

UAE	: UAE is India's top trading partner in the entire WANA region, as the UAE alone represents 75% of India's export to GCC countries
Area	: 82,880 Sq.mtr.
Population	: 2,484,818 (July 2003 est.)
Capital	: Abu Dhabi
Languages	: Arabic (official), Persian, English, Hindi, Urdu
Currency	: Emirati Dirham
Natural Resources	: Petroleum, Natural Gas
GDP	: PPP-\$ 53.97billion (2002 est).

Trade between India and UAE in 2005-06 : \$ 12.9 billion.

### Imports from India

#### Trend in last three years of Import

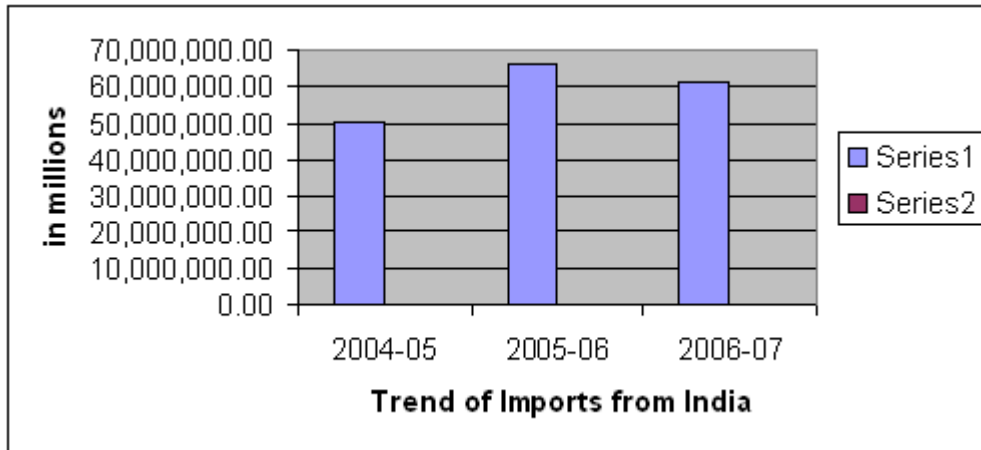
<i>Country</i>	<i>2005-2006</i>	<i>% Share</i>	<i>2006-2007 (Apr-Dec)</i>	<i>% Share</i>	<i>% Growth</i>
United Arab Emirates	1,927,703.38	2.9190	2,963,700.50	4.8306	
<b>India's Total Import</b>	<b>66,040,888.00</b>		<b>61,352,324.00</b>		

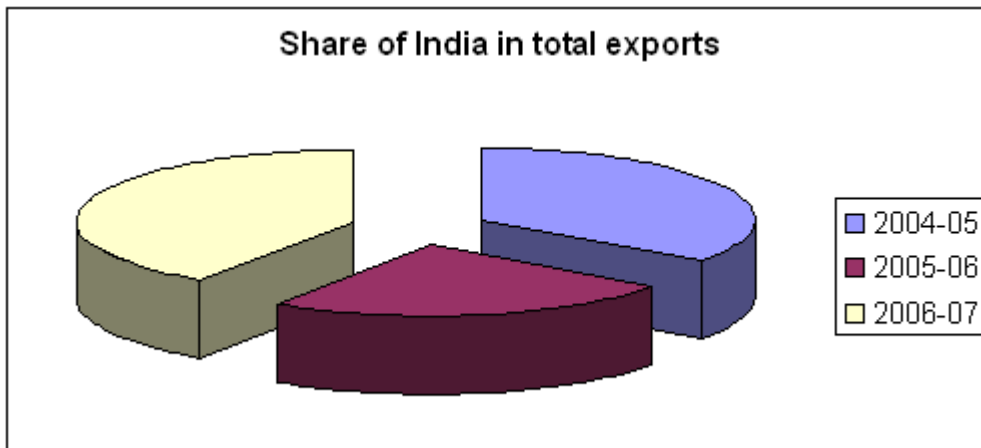
<i>Country</i>	<i>2004-2005</i>	<i>% Share</i>	<i>2005-2006</i>	<i>% Share</i>	<i>% Growth</i>
United Arab Emirates	2,085,317.13	4.1618	1,927,703.38	2.9190	-7.56
<b>India's Total Import</b>	<b>50,106,456.00</b>		<b>66,040,888.00</b>		<b>31.80</b>

<i>Country</i>	<i>2003-2004</i>	<i>% Share</i>	<i>2004-2005</i>	<i>% Share</i>	<i>% Growth</i>
United Arab Emirates	946,527.19	2.6358	2,085,317.13	4.1618	120.31
<b>India's Total Import</b>	<b>35,910,764.00</b>		<b>50,106,456.00</b>		<b>39.53</b>

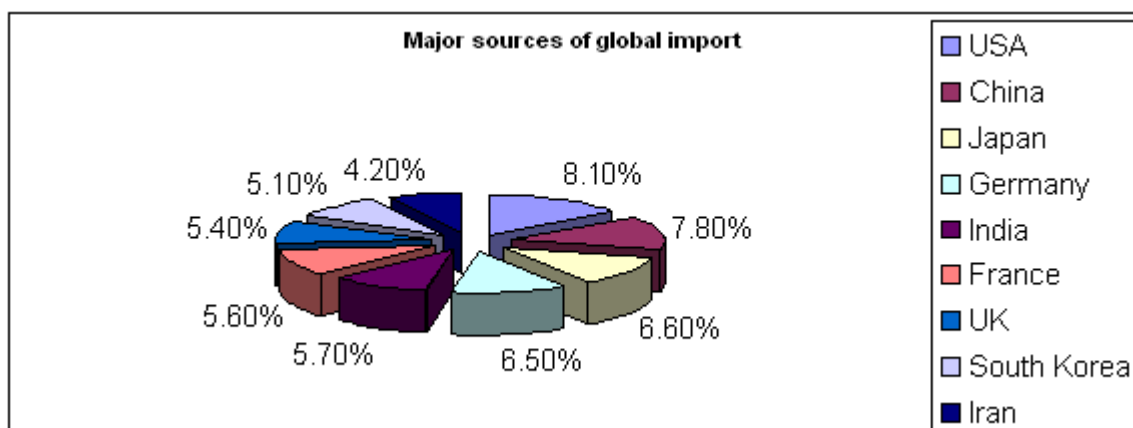


**Trend of Imports from India**



**Share of India in total exports**

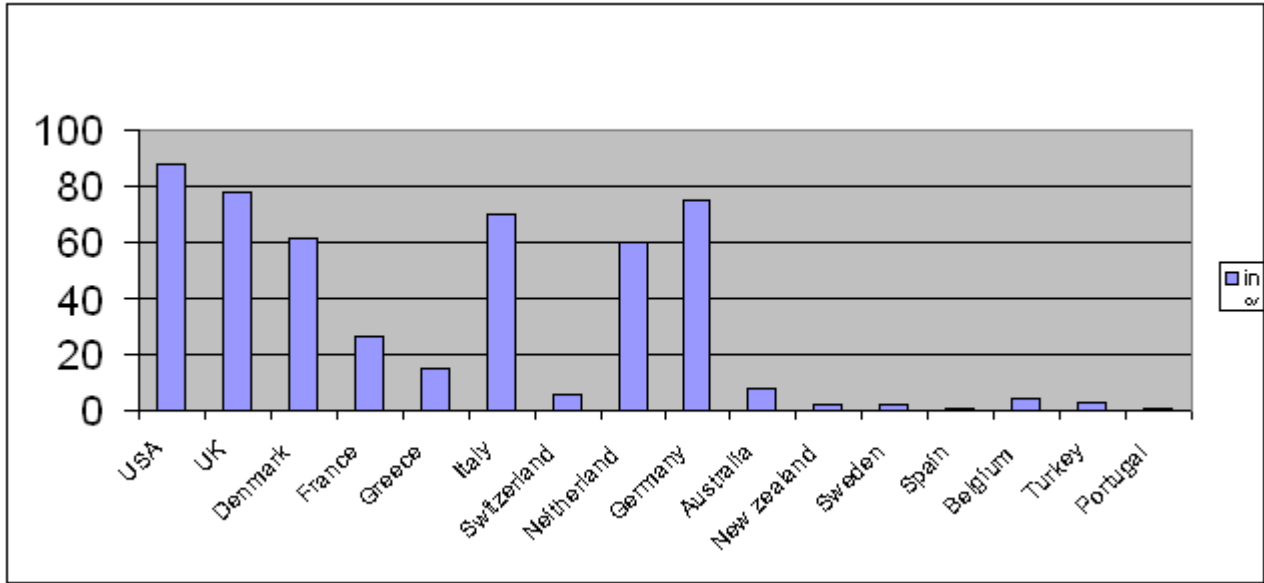
**Global Imports**



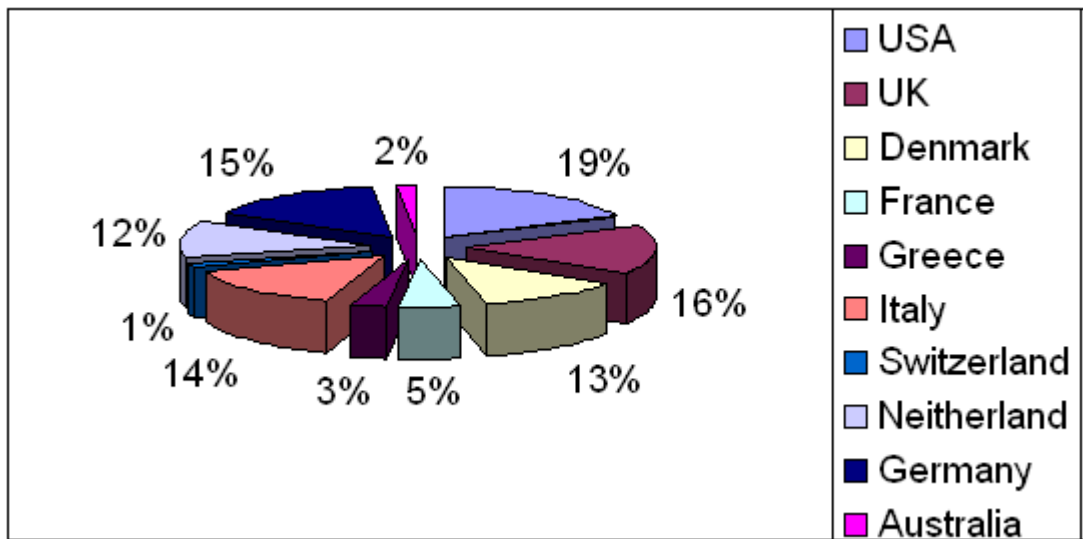
Major sources :

**Major sources of Global Imports**

### Global Imports of Agricultural Equipments in UAE



### Major sources of Agricultural Equipments



### UAE : Local manufacturers of Agricultural Equipments

#### Khalaf & Mohammad General Trading & Agr. Contg. Est.

Box - 16071  
Al Ain.  
Tel. : 03-7663857  
Fax : 03-7665268  
Attn. : Khalaf  
Executive  
Al Qubaisi  
Managing Director

#### Agricultural Engineering Company

Box - 16015, Al Ain.  
Tel. : 03-7217914/7217912  
Fax : 03-7217913  
Attn. : Farooq, Executive  
Daib, General Manager

#### Windsor Trading L.L.C

Box - 25102, Dubai  
Tel. : 04-2694701  
Fax : 04-2694635  
Executive-L G Raju-General Manager  
Noor Mohd.- Manager sales



## UAE : Local manufacturer of Aluminium Foil

### AI Aryani Aluminum & Glass Works

Box 4198

Sharjah

Tel. : 06-7436014

Fax : 06-7481994

Executive-Randir Singh-General Manager

### Ducon Ltd.

Box 16840

Jabel Ali

Tel. : 04-8816164

Fax : 04-8815114

Executive-Hemant Rao-Mg. Director

Doss Edward George-General Manager

### Issues affecting import from India

- UAE is India's topmost trading partner in the entire WANA region. UAE alone represents 70% of India's export to GCC countries.
- Indian exports to UAE accounts for 6% of India's global exports.
- Dubai is a major export trade center and a gateway for the whole of Arab world.
- Revival of oil prices since late 1999 has strengthened the trading position of GCC countries in general and UAE in particular.
- Oil & gas production are the main stay of UAE's economy.
- To reduce dependence on oil & gas, Abu Dhabi has planned large scale privatization programme in all fields, especially the power & water sectors.
- UAE market being an entrepreneur of trade center is characterized by tough competition and hence price sensitive.

### The list of Chambers : UAE

<i>Name</i>	<i>City</i>	<i>Telephone</i>	<i>Fax</i>
Abu Dhabi Chamber of Commerce	Abu Dhabi	02 6214144	02 6339210
Ajman Chamber of Commerce	Ajman	06 7422177	06 7427591
Dubai Chamber of Commerce	Dubai	04 2280000	04 2211646
Sharjah Chamber of Commerce	Sharjah	06 5682888	06 5681119
Umm Al Quwain Chamber of Commerce	Umm al quwain	06 7651111	06 7657055
Ras Al Khaimah Chamber of Commerce	Ras al khaimah	07 2333511	07 2330233
Fujairah Chamber of Commerce, Industry & Culture	Fujairah	09 2222400	09 2221464
Federation of UAE Chambers of Commerce	UAE	02 6214144	02 6339210



### UAE Government

#### Ministry of Foreign Affairs

Rashid Abdullah Al Nuami  
P.O. Box 1, Abu Dhabi, United Arab Emirates  
Tel. : (971) 265-1900

#### Ministry of Finance & Industry

Sheikh Hamdan Bin Rashid al-Maktoum  
P.O. Box 433, Abu Dhabi, United Arab Emirates  
Tel. : (971) 272-6000  
Fax : (971) 278-5999

#### Ministry of Economy & Commerce

Sheikh Fahim Bin Sultan al-Qassimi  
P.O. Box 901  
Abu Dhabi, United Arab Emirates  
Tel. : (971) 2-626-5000  
Fax : (971) 2-626-0000

### Custom Offices in UAE

#### Abu Dhabi

P.O. Box 255  
Abu Dhabi, United Arab Emirates  
Tel. : (9712) 6730700  
Fax : (9712) 6731150  
Telex : (9712) 23395

#### Sharjah

P.O. Box 70  
Sharjah, UAE  
Tel. : 0097 06 5282216/0097 06 5282666  
Fax : 0097 06 5281425/0097 06 5282251  
E-mail : jumruki@sharjahcustoms.gov.ae

#### Dubai

Dubai Customs Head Quarters Building  
Outside Port Rashid  
Al Mina Road  
Dubai, United Arab Emirates  
Tel. : +971 (0) 4 302 3828, +971 (0) 4 302 3543  
Fax : +971 (0) 4 345 3458, +971 (0) 4 345 3031

### Statistic Office

#### Abu Dhabi

P.O. Box 904  
Abu Dhabi, UAE  
Tel. : 00971-2-6271100  
Fax : 00971-2-6269942  
E-mail : mop@uae.gov.ae

### UAE Trade Associations

#### US Agricultural Trade Office

Office of the US Agricultural Trade in Dubai.  
*Domain : usembabu.gov.ae*

#### International Business Women Group

Group of expatriate business women established for exchanging ideas and vital information and supporting other business women. Provides information about activities, members and schedules.  
*Domain : ibwgdubai.com*

#### Dubai Chamber of Commerce and Industries

This service allows callers to make on-line queries by connecting directly to the Chamber's Database, using telephone lines only.  
*Domain : dcci.ae*

#### US Agricultural Trade Office

Office of the US Agricultural Trade in Dubai.  
*Domain : usembabu.gov.ae*

#### Abu Dhabi Chamber of Commerce and Industry

Information about United Arab Emirates and Abu Dhabi including business, trade, economic and investment opportunities, seminars, exhibitions, training programs and other activities.

*Domain : abudhabichamber.ae*

#### Arab Trade Financing Program

Provides financing of exports and imports for Arab countries. Features information on export and import opportunities, highlights of the program, statistics, and standard codes.  
*Domain : atfp.org.ae*

#### Sharjah Chamber of Commerce and Industry

Involved in planning and development of commercial infrastructure for the Emirates. Features a profile, news, papers, tips on doing business in the Emirate, business directory and more.

*Domain : sharjah.gov.ae*



### American Business Council - Dubai

Non-profit organisation promotes development of commerce and investment between USA and UAE. Provides members directory, news and details of membership.

Domain : [abcdubai.com](http://abcdubai.com)

### Federation of UAE Chambers of Commerce and Industry

Federation of UAE Chambers of Commerce & Industry.

Domain : [fcciuae.ae](http://fcciuae.ae)

### Ajman Chamber of Commerce and Industry

Aims to identify, develop and implement programmes which will promote the interest of investors and the business community to set up their base in Ajman.

Domain : [ajcci.co.ae](http://ajcci.co.ae)

### Indus Entrepreneurs TIE Dubai

A global, not-for-profit organization created for the advancement of entrepreneurship.

Domain : [tiedubai.org](http://tiedubai.org)

### Swiss Business Council - UAE

Assists in commercial and cultural relations with Switzerland. Has two chapters in Abu Dhabi and Dubai. Provides details of both chapters, business opportunities and contact details.

Domain : [swissbcuae.com](http://swissbcuae.com)

### Ras El-Khaimah Chamber of Commerce and Industry

Ras El-Khaimah Chamber of Commerce and Industry.

Domain : [rakchamber.com](http://rakchamber.com)

### Jafza International - Jebel Ali Free Zone International

Offering free zone and cruise terminal management consultancy and technical advisory services for overseas Governments seeking to establish a trade zones within their territorial borders.

Domain : [jafzainternational.com](http://jafzainternational.com)

### Mohammed Bin Rashid Establishment for Young Business Leaders

Offers various incentive measures and programmes to the local business community, extending to both entrepreneurs with an existing business and budding entrepreneurs.

Domain : [sme.ae](http://sme.ae)

### Dubai Multi Commodities Centre

Commodity market place in Dubai, provides industry-specific market infrastructure and a full range of facilities for the commodities industries.

Domain : [dmcc.ae](http://dmcc.ae)

### UAE Offsets

Responsible for all aspects of the UAE offsets programme including : negotiating offset contracts, carrying out assessments of proposals and more.

Domain : [offsets.ae](http://offsets.ae)

### Dubai Outsource Zone

Provides a comprehensive infrastructure and environment for outsourcing and offshoring companies to set up global or regional hubs servicing the worldwide market.

Domain : [doz.ae](http://doz.ae)

### British Business Group UAE

Business group aiming to encourage the development of business with Dubai and the Northern Emirates.

Domain : [britbiz-uae.com](http://britbiz-uae.com)

### Industrial Development Center Dubai, UAE

Preparing, implementing and monitoring of industrial strategies and plans for the Emirate of Dubai to attract local and foreign investments to the sector.

Domain : [dubai-idc.ae](http://dubai-idc.ae)

### Mission Economique - UAE

Commercial and economic service of the Embassy of France in UAE, provides specialized and personalized services to French companies in UAE market.

Domain : [missioneco.org](http://missioneco.org)

## Importers/Buyers of Agricultural Equipments in UAE

### Diesel Parts Corporation

P.O. Box 10254

Ra's Al-Khaymah, UAE

Agricultural Machinery and Parts

### Al Aseela Machinery Trading

P. B. No. 31498, Abu Dhabi 31498

Abu Dhabi, UAE

Foam Cups & Packing Materials, Batteries, Agri Machines

### Al Sahama General Trading L.L.C

P.O. Box No. 184922

Dubai, UAE

Agricultural Equipments

## Importer/Buyer of Aluminium

### For Gmark Middle East FZG

Aluminium Tube

Gmark Middle East, Hamariya FZC

Sharjha, UAE





## Measures to promote exports from India that include Policy and Promotional Activities

In order to promote trade related activities between India and UAE the following measures can be undertaken :

- Entering into an MOU in order to build a healthy trade relationship between India and UAE.
- Organizing Buyer Seller Meet (BSM) among the two countries to facilitate trade related activities.
- Organizing engineering exhibitions in UAE to have a greater market exposure in their respective market.
- Creating awareness of the product through publicity in various newspapers business journal and monthly magazines that come out in UAE.
- Organizing seminars, symposia and other trade related activities to promote Indian engineering products.
- Maintaining a constant communication between the Indian High Commission and the Embassy of UAE and exchanging booklets, brochures, magazines wherein the detail profile of both the countries along with their economic overview, market condition etc. are being discussed upon.
- Providing Government grant and subsidies to the Indian exporters for trading with UAE.

### The UAE and its potential

The UAE has the fifth largest proven reserves of crude oil in the world. In terms of natural gas supplies, the UAE is at third place in the Arab world & ranked fourth in the world.

According to Chinese Embassy in UAE, the Emirates have become the largest trading partner of China in the GCC with two-way trade representing \$ 14.2 billion in 2006, an increase of 31.5% on the previous year.

The UAE is major transshipment hub due to its excellent port facilities pro-business climate & central location between Europe, Asia and Africa.

Jabel Ali Free Zone in Dubai house the world's largest man made port & the Emirate is already a major center for International Trade & the world's third largest re-export center after Hong Kong and Singapore.

The volume of International Trade reached AED 847 billion in 2006. As a gateway to huge markets of more than one billion consumers in countries such as Iran, Pakistan, India and the CIS, the Arab world & Africa, the UAE is an enormously important investment hub.

Foreign Trade 2006			
<i>Exports</i>	<i>AED billion</i>	<i>Imports</i>	<i>AED billion</i>
Crude Oil	178	Commodities	283
Petroleum by products	18	Free Zone Exports	76
Gas	22		
Free Zone	80		
Re-exports	162		
Others	28		
Total	488		359



## UAE Calender of Events

### Calender of Events in Abu Dhabi

<i>Major Events</i>	<i>Date</i>
<b>The Bride Show Abu Dhabi</b> Abu Dhabi, Abu Dhabi National Exhibitions Company (ADNEC) Organizer : IIR Holdings Ltd.	Feb. 12 - 15, 2008
<b>Abu Dhabi International Jewellery Watch Show ADIJEX.</b> Start. 04/11/2008, End. 08/11/2008 Abu Dhabi, Abu Dhabi National Exhibitions Company (ADNEC) Organizer : Trans Continental Fairs Management	Nov. 4 - 8, 2008
<b>Gulf Luxury Gift Exhibition GIFTEX</b> Start. 04/11/2008, End. 08/11/2008 Abu Dhabi, Abu Dhabi National Exhibitions Company (ADNEC) Organizer : Trans Continental Fairs Management	Nov. 4 - 8, 2008
<b>Abu Dhabi International Motor Show ADIMS</b> Start. 18/11/2008, End. 22/11/2008 Abu Dhabi, Abu Dhabi National Exhibitions Company (ADNEC) Organizer : Trans Continental Fairs Management	Nov. 18 - 22, 2008

(Source : EEPC Net)



## Angola

(EEPC Ref. No. DB-1850)

Project : Economic Management Technical Assistance (EMTA)  
Credit No. 3744-ANG; Project ID No. P072205  
Credit from IDA

Notice No. : **WB1456-725/08**

Issued by : Ministry of Planning  
Economic Management Technical Assistance - EMTA  
Largo do Palácio  
Edifício do Ministério do Planeamento - 2º Esq.  
Luanda, Angola  
Tel. : (244-222) 372-448, 330-085  
Fax : (244-222) 330-085/333-835  
E-mail : patgm@ebonet.net

For : Purchase of 16 4WD Station Wagon Vehicles.

Tender Cost: Non-refundable fee in Kwanzas equivalent to US\$ 100,00

Bid security : US\$ 12,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **12.05.2008**

## Nigeria

(EEPC Ref. No. DB-1851)

Project : Avian Influenza Control Project  
Credit No. 4160-UNI, Project ID No. P100122  
Credit from IBRD/IDA

Notice No. : **WB1480-725/08**

Issued by : Component Coordinator  
Avian Influenza Control Project Office  
No. 2, Cassanda Street  
Off Usuma Street, Off Gana Street  
Maitama, Abuja, Nigeria  
Tel. : (234-9) 523-0531  
E-mail : beldoc@yahoo.com  
izebere2002@yahoo.com  
nasidi@gmail.com

For : Procurement of Laboratory Equipment, Laboratory Consumables and Laboratory Wares.  
- Lot 1 : Laboratory Equipment  
- Lot 2 : Laboratory Consumables  
- Lot 3 : Laboratory Wares

Tender Cost : Non-refundable fee of N10,000.00 or an equivalent in a freely convertible currency.

Bid security : 2% of bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **09.05.2008**

### Pakistan

(EEPC Ref. No. DB-1852, DB-1853 & DB-1854)

Project : Electricity Distribution & Transmission Improvement Project  
Project ID No. P095982  
Loan/Credit from IBRD

Notice No. : (1) **WB1459-725/08** (2) **WB1461-725/08** (3) **WB1460-725/08**

Issued by : Mr. Masood-ul-Hassan Naqvi  
Manager (Material Management) HESCO  
Room No. 237-WAPDA Offices Complex  
Hussainabad, Hyderabad  
Pakistan  
Tel. : 92-22-9260127  
Fax : 92-22-9260361  
E-mail : mmmhesco@hotmail.com

For : (1) Supply of 11 kV Switch Gears (incoming & outgoing) and Bus Couplers for 132 kV Grid Stations and 11 kV Switch Gears (incoming & outgoing) for 66 kV Grid Stations.

- Lot I : (For 132 kV Grid Station)

11 kV Switchgears Incoming (25 KA), Quantity = 11 Nos.

11 kV Switchgears Outgoing (25 KA), Quantity = 66 Nos.

Bus Coupler (25 KA), Quantity = 02 Nos.

- Lot II : (For 66 kV Grid Station)

11 kV Incoming Switchgears (25 KA), Quantity = 02 Nos.

11 kV Outgoing Switchgears (25 KA), Quantity = 12 Nos.

(2) Supply of 132 kV & 66 kV Towers along with Leg Extensions.

- Lot I : 132 kV ZM-01 Tower, Quantity = 317 Nos.

3 M Leg Extension for ZM-01, Quantity = 64 Nos.

6 M Leg Extension for ZM-01, Quantity = 31 Nos.

- Lot II : 132 kV ZM-30 Tower, Quantity = 48 Nos.

3M Leg Extension for ZM-30, Quantity = 12 Nos.

132 kV ZM-60 Tower, Quantity = 34 Nos.

- Lot III : 66 kV SM-01 Tower, Quantity = 11 Nos.

3 M Leg Extension, Quantity = 03 Nos.

6 M Leg Extension, Quantity = 01 Nos.

66 kV SM-30 Tower, Quantity = 02 Nos.

66 kV SM-60 Tower, Quantity = 01 Nos.

(3) Supply of Earth Wire (9 mm) Strands & ACSR Conductor Lynx

- Lot 1 : Earth Wire (9 mm) Strands, Quantity = 123.41 Km

ACSR Conductor Lynx, Quantity = 367 Km

Tender Cost : Non-refundable fee of Pak Rs. 3000/- or US\$ 50 + Pak Rs. 4000/- or US\$ 65 (courier charge) [each tender]

Bid security : (1) - Lot 1 : Pak Rs. 1,113,600/- or an equivalent amount in a freely convertible currency.

- Lot 2 : Pak Rs. 196,800/- or an equivalent amount in a freely convertible currency.

(2) - Lot 1 : Pak Rs. 2,006,991/- or an equivalent amount in a freely convertible currency.

- Lot 2 : Pak Rs. 899,232/- or an equivalent amount in a freely convertible currency.

- Lot 3 : Pak Rs. 59797/- or an equivalent amount in a freely convertible currency.

(3) Pak Rs. 1,036,885/- or an equivalent amount in a freely convertible currency.

Bid deadline : **(1) 21.05.2008 (2) 29.05.2008 (3) 14.05.2008**

*(Source : UN Development Business Website)*

**Trade Enquiries**



**USA**

(Source : EEPC Chicago Office)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Internet Brokers, Inc.	P.O. Box 47 Glencoe, Illinois 60022 USA	Attn. : Mr. Ken Shapiro President Tel : 1-312-943-3919 Fax : 1-312-943-5863 E-mail : info@internetbrokers.com Website : www.internetbrokers.com	Drilling bits from the oil industry.

**Trade enquiry received from Indian Mission Overseas**

**Senegal**

(Source : Embassy of India, Dakar)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Corak Senegal	Km 24, rte de Rufisque Dakar Senegal	Attn. : Jacques Collignon Chief Executive Officer Tel. : +221 836 66 16 Fax : +221 836 21 52 E-mail : corak@orange.sn	Galvanized wire 2.50 diameter.



**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 27/2008-Customs**

Dated 1st March, 2008

G.S.R. (E).- In exercise of the powers conferred by Sub-Section (1) of Section 25 of the Customs Act, 1962 (52 of 1962), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following amendments in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 27/2002-Customs, dated the 1st March, 2002 which was published in the Gazette of India, Extraordinary, vide number G.S.R.124(E) of the same date, namely :-

In the said Notification, for the TABLE, the following TABLE shall be substituted, namely :-

“TABLE

<i>Description of goods</i>	<i>Limitations and conditions</i>	<i>Extent of exemption</i>
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>
Machinery, equipment or tools, falling under Chapters 84, 85, 90 or any other Chapter of the First Schedule to the Customs Tariff Act, 1975 (51 of 1975).	(1) the goods have been taken on lease by the importer for use after import; (2) the importer makes a declaration at the time of import that the goods are being imported temporarily for execution of a contract; (3) the said goods are re-exported within three months of the date of such import or within such extended period not exceeding 18 months from the date of said import, as the Assistant Commissioner of Customs or the Deputy Commissioner of Customs, as the case may be, may allow; (4) where the Assistant Commissioner of Customs or the Deputy Commissioner of Customs, as the case may be, grants extension of the aforesaid period for re-export, the importer shall pay the difference between the duty payable under the relevant clause in column (3) and the duty already paid at the time of their import; and (5) the importer executes a bond, with a bank guarantee, undertaking—	in the case of,- (i) goods which are re-exported within three months of the date of import, so much of the duty of customs as is in excess of the amount calculated at the rate of five per cent.; (ii) goods which are re-exported after three months, but within six months, of the date of import, so much of the duty of customs as is in excess of the amount calculated at the rate of fifteen per cent.; (iii) goods which are re-exported after six months, but within nine months, of the date of import, so much of the duty of customs as is in excess of the amount calculated at the rate of twenty five per cent.;

<i>Description of goods</i>	<i>Limitations and conditions</i>	<i>Extent of exemption</i>
(1)	(2)	(3)
	<p>(a) to re-export the said goods within three months of the date of import or within the aforesaid extended period;</p> <p>(b) to produce the goods before the Assistant Commissioner of Customs or the Deputy Commissioner of Customs for identification before re-export;</p> <p>(c) to pay the balance of duty, along with interest, at the rate fixed by Notification issued under Section 28AB of the Customs Act, 1962, for the period starting from the date of import of the said goods and ending with the date on which the duty is paid in full, if the re-export does not take place within the stipulated period.</p>	<p>(iv) goods which are re-exported after nine months, but within twelve months, of the date of import, so much of the duty of customs as is in excess of the amount calculated at the rate of thirty per cent.;</p> <p>(v) goods which are re-exported after twelve months, but within fifteen months, of the date of import, so much of the duty of customs as is in excess of the amount calculated at the rate of thirty five per cent.;</p> <p>(vi) goods which are re-exported after fifteen months, but within eighteen months, of the date of import, so much of the duty of customs as is in excess of the amount calculated at the rate of forty per cent., of the aggregate of the duties of customs, which would be leviable under the Customs Act, 1962 or under any other law, read with any Notification for the time being in force in respect of the duty so chargeable.</p>

**Note :** The goods imported under this concession shall not be eligible for Drawback under Sub-Section (2) of Section 74 of the Customs Act, 1962.”.

[F. No. 334/1/2008-TRU]

Sd/-

(S. BAJAJ)

Under Secretary to the Government of India

**Note :** The principal Notification No. 27/2002-Customs, dated the 1st March, 2002 was published in the Gazette of India, Extraordinary, vide G.S.R. 124(E), dated the 1st March, 2002.



Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi

**Notification No. 28/2008-Customs**

Dated 1st March, 2008

G.S.R. (E). - In exercise of the powers conferred by Sub-Section (1) of Section 25 of the Customs Act, 1962 (52 of 1962), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendment in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 171/93-Customs, dated the 16th September, 1993, which was published in the Gazette of India, Extraordinary, vide G.S.R.610 (E) of the same date, namely : -

In the said Notification, in the **Explanation**, for the words “rupees five thousand”, the words “rupees ten thousand” shall be substituted.

[F. No. 334/1/2008-TRU]

Sd/-

(S. BAJAJ)

Under Secretary to the Government of India

**Note :** The principal Notification No. 171/93-Customs, dated the 16th September, 1993 was published in the Gazette of India, Extraordinary, vide G.S.R. 610 (E), dated the 16th September, 1993 and was last amended by vide Notification No. 28/2003-Customs, dated the 1st March, 2003 which was published vide number G.S.R. 163 (E), dated the 1st March, 2003.

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 29/2008-Customs**

Dated 1st March, 2008

G.S.R. (E). - In exercise of the powers conferred by Sub-Section (1) of Section 25 of the Customs Act, 1962 (52 of 1962), the Central Government, on being satisfied that it is necessary in the public interest so to do, and in supersession of the Notification of the Government of India in the Ministry of Finance (Department of Revenue) No. 77/2003-Customs, dated the 14th May, 2003 published in the Gazette of India, Extraordinary vide number G.S.R. 414(E) of the same date, except as respects things done or omitted to be done before such supersession, hereby exempts all goods (except goods falling under sub-heading 8517 12), as specified in column (2) of the Table in the Seventh Schedule to the Finance Act, 2001 (14 of 2001), as amended from time to time, when imported into India, from so much of the additional duty leviable thereon under sub-section (1) of section 3 of the Customs Tariff Act, 1975 (51 of 1975) as is equivalent to the National Calamity Contingent duty leviable thereon under Section 136 of the said Finance Act, 2001.

[F. No. 334/1/2008-TRU]

*Sd/-*  
(S. BAJAJ)

Under Secretary to the Government of India

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**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 6/2008-Central Excise**

Dated 1st March, 2008

G.S.R.(E). - In exercise of the powers conferred by Sub-Section (1) of Section 5A of the Central Excise Act, 1944 (1 of 1944), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendments in the notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 6/2006-Central Excise, dated the 1st March, 2006 which was published in the Gazette of India, Extraordinary vide number G.S.R. 96(E) of the same date, namely :-

In the said Notification,-

(I) in the Table,-

(i) against S. No. 2, for the entry in column (4), the entry "14%" shall be substituted;

(ii) after S. No. 8C and the entries relating thereto, the following S. No. and entries shall be inserted, namely :-

<i>Sl. No.</i>	<i>Chapter or heading or sub-heading or tariff item of the First Schedule</i>	<i>Description of excisable goods</i>	<i>Rate</i>	<i>Condition No.</i>
<i>(1)</i>	<i>(2)</i>	<i>(3)</i>	<i>(4)</i>	<i>(5)</i>
"8D.	8421 21	Water filtration or purification equipment	8%	-";

(iii) against S. No.9, for the entries occurring in column (4) against items (i) and (ii) of column (3), the entry "14%" shall respectively be substituted;

(iv) against S. No. 14, for the entry in column (3), the entry, "Automatic shuttle looms" shall be substituted;

(v) after S. No. 17 and the entries relating thereto, the following S. No. and entries shall be inserted, namely :-

<i>(1)</i>	<i>(2)</i>	<i>(3)</i>	<i>(4)</i>	<i>(5)</i>
"17A.	8479	Composting Machines	Nil	-";

(vi) for S. No. 21 and the entries relating thereto, the following S. No. and entries shall be substituted, namely :-

<i>(1)</i>	<i>(2)</i>	<i>(3)</i>	<i>(4)</i>	<i>(5)</i>
"21.	85	MP3/MP4 or MPEG 4 player, with or without radio or video reception facility	8%	-";

(vii) for S. No. 27 and the entries relating thereto, the following S. No. and entries shall be substituted, namely :-

<i>(1)</i>	<i>(2)</i>	<i>(3)</i>	<i>(4)</i>	<i>(5)</i>
"27.	8523	(a) Any customized software (that is to say, any custom designed software, developed for a specific user or client), other than packaged software or canned software	Nil	-
		(b) Packaged Software	12%	-";
		<i>Explanation.</i> – The expression "packaged software or canned software" means a software developed to meet the needs of variety of users, and which is intended for sale or capable of being sold, off the shelf.		

(viii) after S. No. 28 and the entries relating thereto, the following S. No. and entries shall be inserted, namely :-

(1)	(2)	(3)	(4)	(5)
"28A.	8517	Wireless data modem cards with PCMCIA or USB or PCI express ports	Nil	-";

(ix) S. No. 30 and the entries relating thereto shall be omitted;

(x) after S. No. 33 and the entries relating thereto, the following S. Nos. and entries shall be inserted, namely :-

(1)	(2)	(3)	(4)	(5)
"33A.	8702 10 91, 8702 10 92, 8702 10 99, 8702 90 91, 8702 90 92 and 8702 90 99	All goods	12%	-
33B.	8706 00 29	Chassis fitted with engines, for the goods mentioned at S. No. 33A	12% + Rs.10,000 per chassis	-";

(xi) against S. No. 34, for the entries occurring in column (4) against items (i) and (ii) of column (3), the entry "14%" shall respectively be substituted;

(xii) after S. No. 35 and the entries relating thereto, the following S. Nos. and entries shall be inserted, namely :-

(1)	(2)	(3)	(4)	(5)
"35A.	87	Battery powered car	Nil	-

*Explanation.*— For the purposes of this entry, "battery powered car" means a car which runs solely on electrical energy derived from one or more electrical batteries fitted to such car.

35B.	Any Chapter	The following goods for manufacture of goods specified at S. No. 35A, namely :-  (i) Battery Pack (EV Tubular Lead Acid Batteries or EV Sodium Nickel Chloride Batteries) (ii) AC or DC Motor Controller (Less than 100V) (iii) DC Motor (Less than 100V) (iv) Battery Charger (v) Chassis (vi) 3-Phase AC Induction Motor (Less than 100V)	Nil	3";
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(xiii) against S. No. 36, for the entry in column (4), the entry "14%" shall be substituted;

(xiv) against S. No. 37, for the entry in column (4), the entry "14% + Rs.10,000 per chassis" shall be substituted;

(xv) against S. No. 41, for the entries occurring in column (4) against sub-items (ii) and (iv) of item (1) and item (2) of column 3, the entry "14%" shall respectively be substituted;

(xvi) against S. No. 42, for the entry in column (4), the entry "12%" shall be substituted;

(xvii) after S. No. 42 and the entries relating thereto, the following S.No. and entries shall be inserted, namely :-

(1)	(2)	(3)	(4)	(5)
"42A.	8703	Hybrid motor vehicles	14%	-";

*Explanation.-* For the purposes of this entry, "hybrid motor vehicles" means a motor vehicle, which uses a combination of battery powered electric motor and an internal combustion engine to power the vehicle drive trains.

(xviii) against S. No. 43, for the entry in column (4), the entry "12%" shall be substituted;

(xix) against S. No. 44, for the entry in column (4), the entry "14%" shall be substituted;

(xx) against S. No. 45, for the entry in column (4), the entry "14% + Rs.10,000 per chassis" shall be substituted;

(xxi) against S. No. 46, for the entry in column (4), the entry "14%" shall be substituted;

(xxii) against S. No. 47, for the entry in column (4), the entry "14%" shall be substituted;

(xxiii) against S. No. 48, for the entry in column (4), the entry "14% + Rs.10,000 per chassis" shall be substituted;

(xxiv) against S. No. 51, for the entry in column (4), the entry "14% + Rs.10,000 per chassis" shall be substituted;

(xxv) against S. No. 52, for the entry in column (4), the entry "14%" shall be substituted;

(xxvi) after S. No. 52 and the entries relating thereto, the following S. No. and entries shall be inserted, namely :-

(1)	(2)	(3)	(4)	(5)
"52A.	8711	All goods	12%	-";

(II) In the Annexure, in List 4, after item (20), the following item shall be inserted, namely :-

"(21) Refrigeration equipment (including compressor, condensing units and evaporator) having capacity of 2 tonne Refrigeration and power rating 50 KW and above."

[F. No. 334/1/2008-TRU]

Sd/-  
(S. BAJAJ)

Under Secretary to the Government of India

**Note :** The principal Notification No. 6/2006-Central Excise dated the 1st March, 2006, was published in the Gazette of India, Extraordinary, vide number G.S.R. 96(E), dated the 1st March, 2006 and was last amended vide Notification No. 35/2007-Central Excise, dated the 20th September, 2007, which was published in the Gazette of India, Extraordinary, vide number G.S.R. 610(E), dated the 20th September, 2007.

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 7/2008-Central Excise**

Dated 1st March, 2008

G.S.R.(E). - In exercise of the powers conferred by Sub-Section (1) of Section 5A of the Central Excise Act 1944 (1 of 1944) read with Sub-Section (3) of Section 3 of the Additional Duties of Excise (Goods of Special Importance) Act, 1957 (58 of 1957), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendments in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 64/95-Central Excise, dated the 16th March, 1995 which was published in the Gazette of India, Extraordinary, vide number G.S.R. 256(E), of the same date, namely :-

In the said Notification, in the Table, for S. No. 7, and the entries relating thereto, the following S. No. and entries shall be substituted, namely :-

<b>S. No.</b>	<b>Description of goods</b>	<b>Conditions</b>
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>
“7.	Components, raw materials, tools, lubricants and propellants for and including systems and sub-systems of launch vehicles and satellite projects; scientific and technical instruments, apparatus, equipments (including computers); including their accessories, parts, spare parts, components and raw materials	If,- (i) meant for use in a launch vehicle project or a satellite project of the Indian Space Research Organisation or the Government of India, Department of Space; and (ii) the manufacturer produces, before the clearances of the said goods, a certificate from an officer not below the rank of an Assistant Scientific Secretary in the Indian Space Research Organisation giving the description and quantity of each type of the said goods for which the exemption under this Notification is claimed and certifying that the said goods are intended for use in a project mentioned above.”

[F. No. 334/1/2008-TRU]

Sd/-

(S. BAJAJ)

Under Secretary to the Government of India

**Note :** The principal Notification No. 64/95-Central Excise, dated the 16th March, 1995 was published in the Gazette of India, Extraordinary, Part II, Section 3, Sub-Section (i), vide number G.S.R. 256(E), dated the 16th March, 1995 and was last amended vide Notification No. 37/2007-Central Excise, dated the 1st November, 2007 which was published vide number G.S.R. 691 (E), dated the 1st November, 2007.

Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi

**Notification No. 8/2008-Central Excise**

Dated 1st March, 2008

G.S.R.(E). - In exercise of the powers conferred by Sub-Section (1) of Section 5A of the Central Excise Act, 1944 (1 of 1944), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendments in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 8/2003-Central Excise, dated the 1st March, 2003 which was published in the Gazette of India, Extraordinary, vide number G.S.R.138 (E), of the same date, namely : -

1. In the said Notification,

- (i) in paragraph 3, sub-paragraph (d) and the entries relating thereto shall be omitted;
- (ii) in paragraph 3A, sub-paragraph (d) and the entries relating thereto shall be omitted;
- (iii) in the ANNEXURE, for S. No. (xxiv) and the entries relating thereto, the following S. No. and entries shall be substituted, namely :-

“(xxiv) all goods falling under Chapter 39 (other than polyurethane foam and articles of polyurethane foam) of the said First Schedule;”.

2. This Notification shall come into force on the 1st day of April, 2008.

[F. No. 334/1/2008-TRU]

Sd/-  
(S. BAJAJ)

Under Secretary to the Government of India

**Note :** The principal Notification No. 8/2003-Central Excise, dated the 1st March, 2003 was published in the Gazette of India, Extraordinary, Part II, Section 3, Sub-Section (i), vide number G.S.R. 138(E), dated the 1st March, 2003 and was last amended vide Notification No. 8/2007- Central Excise, dated the 1st March, 2007 which was published vide number G.S.R. 137 (E), dated the 1st March, 2007.

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 11/2008-Central Excise (N.T.)**

Dated 1st March, 2008

G.S.R.(E). - In exercise of the powers conferred by Sub-Section (1) of Section 5 of the Central Excise Tariff Act, 1985 (5 of 1986), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendments in the First Schedule to the Central Excise Tariff Act, 1985, namely :-

In the First Schedule to the said Act,-

- (i) in Chapter 4, in Note 6, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (ii) in Chapter 11, in Sub-heading Note, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (iii) in Chapter 15, in Note 5, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (iv) in Chapter 16, in Note 3, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (v) in Chapter 17, in Note 3, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (vi) in Chapter 18, in Note 3, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (vii) in Chapter 19, in Note 5, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (viii) in Chapter 20, in Note 7, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (ix) in Chapter 21, in Note 4, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (x) in Chapter 22, in Note 5, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (xi) in Chapter 24, in Note 3, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (xii) in Chapter 27, in Note 4, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (xiii) in Chapter 28, in Note 9, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;
- (xiv) in Chapter 29, in Note 10, for the words "labelling or relabelling of containers and repacking", the words "labelling or relabelling of containers or repacking" shall be substituted;



- (xv) in Chapter 30, in Note 6, for the words “labelling or relabelling of containers intended for consumers and repacking”, the words “labelling or relabelling of containers intended for consumers or repacking” shall be substituted;
- (xvi) in Chapter 32, in Note 7, for the words “labelling, relabelling of containers and repacking”, the words “labeling or relabelling of containers or repacking” shall be substituted;
- (xvii) in Chapter 34, in Note 6, for the words “labelling or relabelling of containers and repacking”, the words “labelling or relabelling of containers or repacking” shall be substituted;
- (xviii) in Chapter 35, in Note 3, for the words “labelling or relabelling of containers and repacking”, the words “labelling or relabelling of containers or repacking” shall be substituted;
- (xix) in Chapter 38, -
- (a) in Note 8, for the words “labelling or relabelling of containers intended for consumers and repacking”, the words “labelling or relabelling of containers intended for consumers or repacking” shall be substituted;
- (b) in Note 9, for the words “labelling or relabelling of containers and repacking”, the words “labelling or relabelling of containers or repacking” shall be substituted;
- (c) in heading 3809, the tariff item 3809 99 00 and the entries relating thereto shall be omitted;
- (xx) in Chapter 59, -
- (a) in heading 5902, in sub-heading 5902 90, for the tariff item “5902 30 10”, the tariff item “5902 90 10” shall be substituted;
- (b) in heading 5902, in sub-heading 5902 90, for the tariff item “5902 30 90”, the tariff item “5902 90 90” shall be substituted;
- (c) in heading 5905, in sub-heading 5905 00, for the tariff item “ 5905 10 10”, the tariff item “5905 00 10” shall be substituted;
- (d) in heading 5905, in sub-heading 5905 00, for the tariff item “ 5905 10 90”, the tariff item “5905 00 90” shall be substituted;
- (xxi) in Chapter 61, in Note 12, for the words “labelling or relabelling of its containers and repacking”, the words “labelling or relabelling of containers or repacking” shall be substituted;
- (xxii) in Chapter 62, in Note 11, for the words “labelling or relabelling of its containers and repacking”, the words “labelling or relabelling of containers or repacking” shall be substituted;
- (xxiii) in Chapter 84, in heading 8443, in sub-heading 8443 99, for tariff items 8443 99 50 to 8443 99 70 (both inclusive) and the entries relating thereto, the following tariff items and entries shall be substituted, namely :-

<i>Tariff item</i>	<i>Description of Goods</i>	<i>Unit</i>	<i>Rate of duty</i>
<i>(1)</i>	<i>(2)</i>	<i>(3)</i>	<i>(4)</i>
	“--- <i>Parts and accessories of goods of subheadings 8443 31, 8443 32 :</i>		
8443 99 51	--- Ink cartridges, with print head assembly	Kg.	16%
8443 99 52	--- Ink spray nozzle	Kg.	16%
8443 99 59	--- Other	Kg.	16%
8443 99 60	--- Parts and accessories of goods of sub-heading 8443 39	Kg.	16%”.

(xxiv) in Chapter 92, in heading 9208 , for the tariff item “9208 20 00”, the tariff item “9208 90 00” shall be substituted.

2. This Notification shall come into force on the date of its publication in the Official Gazette.

[F. No. 334 /1/2008-TRU]

*Sd/-*

(S. BAJAJ)

Under Secretary to the Government of India

**Note :** The First Schedule to the Central Excise Tariff Act, 1985 (5 of 1986) was substituted by Section 3 of the Finance Act, 2005 (5 of 2005) and subsequently amended by section 134 of the Finance Act, 2007 (22 of 2007).

Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi

**Notification No. 9/2008-Service Tax**

Dated 1st March, 2008

G.S.R.(E).—In exercise of the powers conferred by Sub-Section (2) of Section 69 of the Finance Act, 1994 (32 of 1994), the Central Government hereby makes the following further amendment in the notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 26/2005-Service Tax, dated the 7th June, 2005 which was published in the Gazette of India, Extraordinary, vide number G.S.R. 368(E) of the same date, namely :-

In the said Notification, in paragraph 1, in sub-paragraph (ii), for the words “seven lakh rupees”, the words “nine lakh rupees” shall be substituted.

2. This Notification shall come into force on the 1st day of April, 2008.

[F. No. 334/1/2008-TRU]

*Sd/-*  
(UNMESH WAGH)

Under Secretary to the Government of India

**Note :** The principal Notification No. 26/2005-Service Tax, dated the 7th June, 2005 was published in the Gazette of India, Extraordinary, vide number G.S.R. 368(E), dated the 7th June, 2005 and was last amended vide Notification No. 5/2007-Service Tax, dated the 1st March, 2007 vide number G.S.R. 159(E), dated the 1st March, 2007.

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 10/2008-Service Tax**

Dated 1st March, 2008

G.S.R.(E). – In exercise of the powers conferred by Sub-Sections (1) and (2) of Section 94 of the Finance Act, 1994 (32 of 1994), the Central Government hereby makes the following rules further to amend the Service Tax (Registration of Special Category of Persons) Rules, 2005, namely :-

1. (1) These rules may be called the Service Tax (Registration of Special Category of Persons) (Amendment) Rules, 2008.  
(2) They shall come into force on the 1st day of April, 2008.
2. In the Service Tax (Registration of Special Category of Persons) Rules, 2005, in rule 3, in subrule (2), for the words “seven lakh rupees” occurring at both the places, the words “nine lakh rupees” shall be substituted.

[F. No. 334/1/2008-TRU]

*Sd/-*  
(UNMESH WAGH)  
Under Secretary to the Government of India

**Note :** The principal rules were notified vide Notification No. 27/2005-Service Tax, dated the 7th June, 2005 and published in the Gazette of India, Extraordinary, vide number G.S.R. 369(E), dated the 7th June, 2005 and were last amended vide Notification No. 6/2007-Service Tax, dated the 1st March, 2007 vide number G.S.R. 160(E), dated the 1st March, 2007.

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 11/2008-Service Tax**

Dated 1st March, 2008

G.S.R. (E). – In exercise of the powers conferred by rule 3 of the Service Tax (Registration of Special Category of Persons) Rules, 2005, the Central Board of Excise and Customs hereby makes the following further amendment in the Notification of the Government of India in the Ministry of Finance (Department of Revenue), No. 32/2005-Service Tax, dated the 20th October, 2005 which was published in the Gazette of India, Extraordinary, vide number G.S.R. 640(E) of the same date, namely :-

In the said notification, in Form ST – 1, in serial number 4, in category (b)(ii), for the words “seven lakh rupees”, the words “nine lakh rupees” shall be substituted.

2. This Notification shall come into force on the 1st day of April, 2008.

[F. No. 334/1/2008-TRU]

*Sd/-*

(UNMESH WAGH)

Under Secretary to the Government of India

**Note :** The principal Notification No. 32/2005-Service Tax, dated the 20th October, 2005 was published in the Gazette of India, Extraordinary, vide number G.S.R. 640(E), dated the 7th June, 2005 and was last amended vide Notification No. 7/2007-Service Tax, dated the 1st March, 2007 vide number G.S.R. 161(E), dated the 1st March, 2007.



**Reserve Bank of India**  
Foreign Exchange Department  
Central Office, Mumbai 400 001

RBI/2007-08/268

**A. P. (DIR Series) Circular No. 32**

Dated 31st March, 2008

### **Exim Bank's Line of Credit of USD 100 million to the Government of Nepal**

Export-Import Bank of India (Exim Bank) has concluded an Agreement dated September 14, 2007 with the Government of Nepal, making available to the latter, a Line of Credit (LOC) of USD 100 million (USD One hundred million only) for financing export of eligible goods towards road projects, rural electrification projects, power transmission projects and hydro power projects in Nepal. The goods and services including consultancy services from India for exports under the Agreement are those which are eligible for export under the Foreign Trade Policy of the Government of India and whose purchase may be agreed to be financed by the Exim Bank under this Agreement. Out of the total credit by Exim Bank under this Agreement, the goods and services of the value of at least (a) 85 per cent of the contract price if they are required for major repairs to Devighat hydro power project, (b) 70 per cent of the contract price if they are to be used for interconnectivity/ transmission lines project, and (c) 50 per cent of the contract price in case of other projects, shall be supplied by the seller from India, and the remaining goods and associated services may be procured by the seller for the purpose of an Eligible Contract from outside India.

2. The Credit Agreement under the LOC is effective from January 01, 2008. Under the LOC, the last date for opening of Letters of Credit and Disbursement will be 48 months from the scheduled completion date(s) in case of project exports and 72 months from the execution date of the Credit Agreement in case of other supply contracts.

3. Shipments under the LOC will have to be declared on GR/SDF Forms as per instructions issued by Reserve Bank from time to time.

4. No agency commission is payable under the above LOC. However, if required, the exporter may use his own resources or utilize balances of his EEFC account for payment of commission in free foreign exchange. Authorised Dealer Category - I (AD Category - I) banks may allow such remittance after realization of full payment of contract value subject to compliance with the prevailing instructions for payment of agency commission and the instructions on transactions with Nepal.

5. AD Category - I banks may bring the contents of this Circular to the notice of their exporter constituents and advise them to obtain full details of the Line of Credit from Exim Bank's office at Centre One, Floor 21, World Trade Centre Complex, Cuffe Parade, Mumbai 400 005 or log on to [www. eximbankindia.in](http://www.eximbankindia.in).

6. The directions contained in this Circular have been issued under Sections 10(4) and 11(1) of the Foreign Exchange Management Act (FEMA), 1999 (42 of 1999) and are without prejudice to permissions/approvals, if any, required under any other law.

*Sd/-*  
(SALIM GANGADHARAN)  
Chief General Manager-in-Charge

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