

Council's Activities

**EEPC INDIA invites participation for
India Pavilion at Practical World International Hardware Fair 2014
Cologne, Germany (9 – 12 March, 2014)**

Participate through EEPC India to enjoy substantial savings!

Practical World International Hardware Fair is one of the major international exhibitions on hardware industry covering sectors like Tools, Industrial Supply, Locks & Fittings, Fasteners & Fittings. It is organized by Koelnmesse GmbH. It takes place every two years corresponding to the innovation cycle within the sector.

Practical World is the place to discover the very latest innovations, discuss current trends with leading figures, establish new contacts and meet all the important decision-makers from trade and industry – in other words, an opportunity to truly hit the nail on the head.

In 2012 edition Practical World International Hardware Fair proved its role as a leader, 2,665 exhibitors came from 50 countries. 53,500 trade visitors from 132 countries visited the show.

EEPC INDIA is organizing an India Pavilion in Practical World International Hardware Fair 2014 which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

Focus Products**Tools**

- ✓ Manual hand-held tools
- ✓ Power tools (hand-held, stationary) and accessories
- ✓ Machine tools

Fasteners and Fixings, Fittings

- ✓ Fastening technology
- ✓ Fixing technology
- ✓ Building fittings
- ✓ Furniture fittings
- ✓ Small fittings
- ✓ Decorative metal wares

Industrial Supply

- ✓ Compressed air tools
- ✓ High pressure cleaners
- ✓ Welding and soldering equipment
- ✓ Workshop fittings
- ✓ Shop and storeroom fittings
- ✓ Ladders and scaffolding
- ✓ Health and safety / job security

Home Improvement

- ✓ Sanitaryware and fittings
- ✓ Chemical products
- ✓ Interiors and Furnishings
- ✓ Building materials, elements & accessories, outside structures
- ✓ Automotive supplies and accessories, two-wheeler accessories

Venue**Hall 3.2**

Koelnmesse Fair Grounds, Köln-Deutz
Cologne, Germany

Date and Time

9 – 12 March, 2014 (4 days)

08:00 a.m. - 07:00 p.m.

Participation Charges

One side open (built-up booth):

Rs 26,500/- per sq. mtr. (minimum 9 sq. mtr. booth)

10% extra for two sides open booth (subject to availability).



Participation Charges to include the following:

1. Space with furniture (please see 'booth display' below)
2. AUMA charges
3. Electricity charges (part of the basic package, additional requirements to be ordered and paid for by the participants separately)
4. Visitor promotion package
5. Co-exhibitors fee
6. Media package

Mode of Payment

Full payment is to be made by:

- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form
OR
- Pay through RTGS/NEFT in INR as per the following details:
Name of the Bank : HDFC BANK LTD
Branch : Central Plaza, 2/6, Sarat Bose Road, Kolkata 700 020
A/c No. : 00142090000452
A/c Name : EEPC INDIA (PROMOTIONAL)
RTGS/NEFT Code : HDFC0000014

Booth Display

- ✓ Participation charges for a 9 sq. mtr. booth includes the following services:
- ✓ Carpeted floor
- ✓ One discussion table
- ✓ One lockable information counter
- ✓ Two chairs
- ✓ Three shelves
- ✓ Three spot lights
- ✓ One plug socket
- ✓ One waste basket
- ✓ Fascia

Date of Payment

Full payment is to be made along with the Application Form latest by **20th December 2013**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **6th January 2014**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Selection Criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Benefit of the Member-Exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore, no MDA grant would be available. However, the rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.



Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **20th December, 2013** to the respective Regional Offices or to:

B. Sarkar

Executive Director & Secretary

EEPC INDIA

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

S. Gupta

Add. Executive Director

EEPC INDIA

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Website : www.eepcindia.org



Application Form
India Pavilion at Practical World International Hardware Fair 2014
Cologne, Germany
(9 - 12 March, 2014)

Name of the Company	:				
Postal Address	:				
Phone (with area code)	:				
Fax (with area code)	:				
E-mail	:				
Website	:				
Name & Designation of the Chief Executive	:				
Name & Designation of the Participants	:				
Space required (in sq. mtr.)	:				
Payment Details (Amount with DD/Cheque No. & Date)	:				
Passport No.	:				
Place of Issue	:				
Date of Issue & Valid up to	:				
PAN No. of the Company	:				
TAN No. of the Company	:				
Type of Units (please tick)	:	<input type="checkbox"/> MSME/SSI <input type="checkbox"/> Non-MSME/Non-SSI			
Status (please tick)	:	<input type="checkbox"/> Manufacturer/Exporter <input type="checkbox"/> Merchant Exporter <input type="checkbox"/> Export House			
Total Annual Export (in Million US\$)	:	<table style="width: 100%; border: none;"> <tr> <td style="width: 25%; text-align: center;">2010-2011</td> <td style="width: 25%; text-align: center;">2011-2012</td> <td style="width: 25%; text-align: center;">2012-2013</td> </tr> </table>	2010-2011	2011-2012	2012-2013
2010-2011	2011-2012	2012-2013			
Total Export to European countries (in Million US\$)	:	<table style="width: 100%; border: none;"> <tr> <td style="width: 25%; text-align: center;">2010-2011</td> <td style="width: 25%; text-align: center;">2011-2012</td> <td style="width: 25%; text-align: center;">2012-2013</td> </tr> </table>	2010-2011	2011-2012	2012-2013
2010-2011	2011-2012	2012-2013			
Foreign Collaboration, if any	:				
Products Manufactured/Exported	:				
Countries of Export	:				
Accreditation to International Standards (like ISO, QS)	:				
Nature of Display (please tick)	:	<input type="checkbox"/> Display of Samples <input type="checkbox"/> Display of Posters			

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the participant.

Signature :

Date :

Office Seal :