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Info

ENGINEERING EXPORT BULLETIN

WEEKLY NEWSLETTER VOL. 10 ISSUE NO. 30 JULY 28, 2008



Export Awareness Seminar on Focus ASEAN held in Noida on 11th July, 2008.

Highlights

INDEE – Kuala Lumpur 2008, Malaysia

EEPC is organising an Indian Engineering Exhibition (INDEE) in Kuala Lumpur, Malaysia from September 25 - 27, 2008. Members are requested to register their participation within **14th August, 2008**

INDEE – Shanghai 2008, China

EEPC is organising an Indian Engineering Exhibition (INDEE) in Shanghai, China from November 4 - 8, 2008. Members are requested to register their participation within **30th August, 2008**

India Pavilion at Automechanika 2008, Frankfurt, Germany

EEPC is organising an India Pavilion in Automechanika 2008, Frankfurt, Germany to be held on September 16 - 21, 2008. Members may avail the opportunity by displaying their company catalogues through EEPC Information Booth.

Govt. Notice

Public Notice No. 53 (RE-2008)/2004-09 dated 23rd July, 2008 – Amendments in Handbook of Procedures (Vol. I).

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For information about India Engineering Center, Chicago visit : www.indiaengineeringchicago.com

For information about Engineering Export Promotion Council visit : www.eepcindia.org

For information about EEPC Exhibitions visit : www.eepcindee.com

Chairman's Pen



My dear fellow exporters,

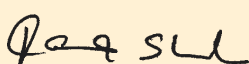
The Doha discussions are at a crucial stage, with the Geneva talks having being extended to this week as well. From the reports that are coming out from negotiations, it does seem that some movement has been made and a positive outcome can be expected. How far these talks will be beneficial for developing countries like India as well as the developing world remains to be seen. Reports indicate that the WTO Director General, Mr. Pascal Lamy has suggested a set of numbers and forced seven major countries to closed door sessions (Green Room) so that there can be some agreement. According to the information that the Council has been able to gather, regarding industrial products, the revised three bands of tariff level reduction (co-efficients) with certain flexibility has been suggested in Mr. Lamy's numbers are 20, 22 and 25. This means that India's bound tariffs for industrial products will fall from the present 40 % to a range of 8.57% and 9.37%, depending upon which coefficient we choose. It may be mentioned that if we choose a coefficient of 20, then the bound tariff becomes 8.57% with the flexibility of 14% of tariff line and 16% of volume of trade being kept untouched. In case the coefficient chosen is 22, then the bound tariff increases to 8.92% with flexibilities accorded to 6.5% of tariff lines and 7.5% of trade volumes. In the last case, while the bound tariff increases to 9.37%, there are no flexibilities.

It must be noted that these cuts will be not on the present bound tariffs (40%) but on the base rate of duty, which will be the MFN rate of 2001, which was 15%. This means that India's duty cuts on the bound rate for industrial products will fall by 78% as a result of Doha Round. Further, the anti-concentration clause that India has been objecting to, remains at 20% of tariff lines and 9% of trade volume. It does seem that this clause is here to say and that auto component sector as well as the textiles sectors are likely to be most hit by what the developed countries feel the "ring fencing" of strategic sectors by countries like India.

On the agricultural side, while Lamy's numbers state that USA should cut their overall trade districting subsidies by 70% and EU by 80%, the Special Safeguard Measures (SSM) will get activated for above bound rate trigger at 140% of base imports. It must be noted that the cut in agricultural subsidies by the developed world is on their bound rates and not on some recent bounds, as has been the case of industrial products.

Indeed, while the success of the Doha round may be considered as an important achievement for WTO, one really wonders whether the Round will be able meet the so-called "Development" claims of the negotiations.

Yours sincerely,



(RAKESH SHAH)



**Engineering Export Promotion Council
Invites Participation in
INDEE – Kuala Lumpur, 2008
(Indian Engineering Exhibition)
September 25-27, 2008
at
Putra World Trade Centre
Kuala Lumpur
Malaysia**

Preamble

EEPC is pleased to announce its next INDEE - Kuala Lumpur – to be held in Kuala Lumpur, Malaysia at Putra World Trade Centre during 25-27 September, 2008. This is a major step forward to enter into the Malaysian market. Our INDEE is coincided with **ASEAN International Woodworking Machinery Fair** and **SME International Trade Fair** which are considered to be major events - not only in Malaysia, but also in SE Asia.

This exhibition will be supported by the following trade associations of Malaysia in order to draw attention of their members to visit our event :

- Malaysia External Trade Development Corporation (**MATRADE**)
- Small & Medium Industries Development Corporation (**SMIDEC**)
- Malaysian Industrial Development Authority (**MIDA**)
- Professional Services Development Corporation (**PSDC**)
- Federation of Malaysian Manufacturers (**FMM**)

About Malaysia

Malaysia emerges as one of the most potential countries in the South East Asian Region immediately after Singapore and Indonesia. India's engineering exports achieved a growth of 6.08% during 2006-07 over the previous year. However, the growth during April-December 2007 as compared to the same period for the earlier year is 97.02% which is very encouraging. The recent trend in the export growth of engineering products and services to Malaysia could be a focal point to capitalize on the opportunities existing over there.

Malaysia boasts one of South East Asia's most vibrant economies, the fruit of decades of industrial growth and political stability. Malaysia's economic prospects remain healthy, although it faces fierce competition from its neighbours, and from China and India.

Malaysia's Business Landscape

Malaysia is among the world's top 20 trading nations with a strong, open economy and a Government committed to international competitiveness in terms of trade and investment. As part of Malaysia's commitment to WTO and unilateral liberalization measures, it has reduced or abolished important duties on almost 5,000 items. To facilitate trade, more than 60% of tariff lines are subject to zero duty.

Malaysia is also a part of the ASEAN trade block. The bilateral agreement between India and the ASEAN countries which is being negotiated at the moment, will provide newer opportunities to the Indian business community.

Under AFTA's Common Effective Preferential Tariffs (CEPT), ASEAN member countries have agreed to progressively reduce import duties, ranging from zero to 5%, on all products. As an original member, Malaysia fully implements CEPT.

Product Sector

- Automotive
- Pharmaceutical Equipment and Medical Devices
- Food Processing and Packaging
- Mining Equipment
- Textile Machinery
- Pipes & Tubes for Oil and Gas exploration sector
- Palm Oil Extraction Plant
- Machine Tools
- Metal Fabrication
- Moulds & Dies
- Hand Tools
- Sheet Metal processing
- Hardware & Power Tools
- Welding & Fastening
- Industrial Automation
- Castings
- Forgings
- Renewable Energy (Wind/Solar)
- Electricals & Electrical Power Equipments
- Construction Machinery & Equipment
- Copper Alloy/Wires
- Primary Steel based items
- Stainless Steel Utensils/Kitchenwares & Cutleries
- Agricultural Machinery
- Industrial Fasteners
- Small & Cutting Tools
- Pumps & Diesel Engines
- Woodworking Machinery
- Industrial Fans
- Oil Mill Machinery
- Aluminium & Aluminium Products

Other Salient Features

Venue : Hall No. 3, Putra World Trade Centre (PWTC), Kuala Lumpur, Malaysia

Date : 25 – 27 September, 2008

Display Booth

The in-built booth of minimum 9 sq. mtr. shall contain -

1 Round Table, 3 Chairs, 1 Waste Bin, 3 Spot Lights, Fascia, one 10 Amp. Electrical Socket, Wall-to-Wall Carpet. For additional furniture and other requirements, prior intimation has to be made to the Council against payment.

Larger booths in multiple of 3 sq. mtr. are also available.

Participation Charges

One side open booth : US\$ 360 per sq. mtr. or Indian Rs. 16,000/- per sq. mtr.
+ Rs. 1,978/- per sq. mtr. as deposit towards Service Tax.

Two sides open booth : US\$ 432 per sq. mtr. or Indian Rs. 19,200/- per sq. mtr.
+ Rs. 2,373/- per sq. mtr. as deposit towards Service Tax.

Early Bird Rates

One side open booth : US\$ 335 per sq. mtr. or Indian Rs. 15,000/- per sq. mtr.
+ Rs. 1,854/- per sq. mtr. as deposit towards Service Tax.

Two sides open booth : US\$ 400 per sq. mtr. or Indian Rs. 18,000/- per sq. mtr.
+ Rs. 2,225/- per sq. mtr. as deposit towards Service Tax.

- (a) Early bird rates are applicable to those who will confirm their bookings on or before 31st July, 2008.
- (b) Participants of this exhibition will get preferential rates for INDEE-Shanghai to be held on 4-8 November, 2008 at Shanghai, China.

Note : In case Service Tax is not chargeable, the deposit would be returned to participants.

If participants make payments in US dollars, then Service Tax is not applicable.

Due to limited availability of corner booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **14th August, 2008**. The payment should be made by way of **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**".

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled before 14th August, 2008. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of the Council.

Shipment of Exhibits

In order to facilitate shipment of exhibits, Council will appoint a Shipping Agent.

Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

Travel and Hotel Accommodation

Council will assist participants in locating suitable airlines and hotels at Kuala Lumpur, Malaysia at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

Visa

Council will issue recommendation letters in favour of the representatives of the participating Indian companies in INDEE for issuance of visa for the show. However, EEPC will not give any guarantee to this effect, as this is the sole discretion of the Malaysian High Commission in India.

MDA Grant

All eligible participants will be entitled to MDA grant under Focus ASEAN Programme of the Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006. The MDA Guidelines can also be downloaded from <http://www.commerce.nic.in/mda-guidelines.pdf>

Assistance would be permissible on travel expenses by Air on return Economy Excursion Class fare and charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports not exceeding Rs. 15 crores in the preceding year, having completed 12 month membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

Submission of Application

Interested firms may please send their Application Forms (enclosed) duly filled in and signed, along with the payment latest by **14th August, 2008** to any of the following offices in the respective regions :

R. Maitra

Executive Director
Engineering Export Promotion Council
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepec.gov.in
Website : www.eepecindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepecindia.org

Anima Pandey

Regional Director
Engineering Export Promotion Council
Vanijya Bhavan (2nd Floor)
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1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890673/74
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Rajat Srivastava

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Tel. : 91-22-22186655/56/60
Fax : 91-22-22180119
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

A. A. Kazmi

Deputy Director
Engineering Export Promotion Council
19, Kasturba Gandhi Marg
Surya Kiran (4th Floor)
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Fax : 91-11-23317795
E-mail : eepc@spectranet.com

M. Ganesan

Regional Director
Engineering Export Promotion Council
Greems Dugar (3rd Floor)
149, Greems Road
Chennai – 600 006
Tel. : 91-44-28295501/02
Fax : 91-44-28290495
E-mail : eepcchennai@airtelbroadband.in

Online Submission of Application :

Interested firms can visit the following website for submitting their application by online :

<http://www.eepecindia.com/kualalumpur2008>

Application Form
INDEE – Kuala Lumpur, 2008
(25th - 27th September, 2008)

Name of the Company	:	
Postal Address	:	
Phone (with area code)	:	
Fax (with area code)	:	
E-mail	:	
Website	:	
Total Space required	:	
Name & Designation of the Chief Executive	:	
Name & Designation of the Participant	:	
Mobile No.	:	
Passport No.		
Place of Issue		
Date of Issue & Valid up to	:	:
Status	:	<input type="checkbox"/> Manufacturer/Exporter <input type="checkbox"/> Merchant Exporter <input type="checkbox"/> Export House
Booth Requirement	:	<input type="checkbox"/> One side open <input type="checkbox"/> Two side open
Area (Minimum Booth Area : 9 sq. mtr.)	:	Area :
Total Annual Export (in Million US\$)	:	<u>2005-2006</u> <u>2006-2007</u> <u>2007-2008</u>
Total Export to ASEAN region (in Million US\$)	:	<u>2005-2006</u> <u>2006-2007</u> <u>2007-2008</u>
Foreign Collaboration, if any	:	
Products Manufactured/Exported	:	
Countries of Export	:	
Accreditation to International Standards (like ISO, QS, etc.)	:	
Nature of Display (please tick mark)	:	<u>Display of Samples</u> <input type="checkbox"/> <u>Display of Posters</u> <input type="checkbox"/>

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.
2. Please send us this Form duly filled and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : _____ Signature : _____
Office Seal : _____

**Engineering Export Promotion Council
Invites Participation in**

**INDEE – Shanghai, 2008
(Indian Engineering Exhibition)**

November 4-8, 2008

at

**Shanghai New International Expo Centre (SNIEC)
Shanghai, China**

Preamble

In order to have its first-ever foothold into the one of the most upcoming industrial nations in the world, EEPC is pleased to announce its forthcoming INDEE at Shanghai, China scheduled to take place at Shanghai New International Expo Centre (SNIEC), Shanghai, China during 4-8 November, 2008. This INDEE is being coincided with **Metalworking & CNC Machine Tool Show** which is the concurrent Show covered under **China International Industry Fair 2008** that is considered to be one of the major events in China visited by business community not restricting within South East Asia and Asia-Pacific but all over the world.

CIIF 2008 is being organized by **Shanghai World Expo (Group) Co., Ltd.**, in association with **Hannover-Messe International GmbH & Hannover Fair Shanghai Ltd.**, and co-organized by **China Machinery Industry Federation**. The event is supported by various departments of Government of China such as –

- Ministry of Commerce
- Ministry of Science & Technology
- Ministry of Information Industry
- Chinese Academy of Science
- Chinese Academy of Engineering
- China Council for the Promotion of International Trade (CCPIT)
- Shanghai Municipal People's Government

The previous event was organized in an area of **1,04,220 sq. mtr.** attracting **1,775 exhibitors** from all over the world and which was visited by over **95,000 business professionals and decision makers**.

It gives an ample opportunity to the participating companies to have two-way business interactions with a cross-section of business visitors all around.

China in Brief

The People's Republic of China has the second largest economy in the world after the US with a GDP of over US\$ 7 trillion (2007) when measured on a purchasing power parity (PPP) basis. In November 2007, it became the third largest in the world after the US and Japan with a nominal GDP of US\$ 3.42 trillion (2007) when measured in exchange-rate terms. China has been the fastest-growing major nation for the past quarter of a century with an average annual GDP growth rate above 10%. China's per capita income has grown at an average annual rate of more than 8% over the last three decades drastically reducing poverty. The country's per capita income is at about US\$ 2,000 at nominal exchange rates and US\$ 7,800 in PPP terms in 2006, according to the IMF.

The country is one of the world's largest producers of a number of industrial and mineral products, including cotton cloth, tungsten, and antimony, and is an important producer of cotton yarn, coal, crude oil, and a number of other products. Its mineral resources are probably among the richest in the world but are only partially developed. China has acquired some highly sophisticated production facilities through trade and also has built a number of advanced engineering plants capable of manufacturing an increasing range of sophisticated equipment, including satellites.

Industry and construction account for about 48% of China's GDP. Around 8% of the total manufacturing output in the world comes from China itself. China ranks third worldwide in industrial output. Major industries include mining and ore processing; iron and steel; aluminum; coal; machinery; armaments; textiles and apparel; petroleum; cement; chemical; fertilizers; food processing; automobiles and other transportation equipment including rail cars and locomotives, ships, and aircraft; consumer products including footwear, toys, and electronics; telecommu-nications and information technology. China has become a preferred destination for the relocation of global manufacturing facilities. Its strength as an export platform has contributed to incomes and employment in China. The state-owned sector still accounts for about 40% of GDP. In recent years, authorities have been giving greater attention to the management of state assets - both in the financial market as well as among state-owned-enterprises - and progress has been noteworthy.

India-China Bilateral Trade and the emerging opportunities

Trade relations between the two countries have been on the increase. At present the balance of trade is in favour of China. India's exports to China were to the tune of US\$ 8,287.48 million in the year 2006-07 and imports from China to India was US\$ 17,447.01 million. Thus the total trade was US\$ 25,734.49 million.

Engineering goods scope in China

China ranks first as an importer of engineering goods and machinery in the world with imports in this category reaching US\$ 335.30 billion in 2007. China mainly imports machinery and engineer-ng goods from Europe, Japan, South Korea and Taiwan. In 2007, to meet the demand of machine tools, China imported products worth US\$ 9.72 billion. Indian engineering industry is yet to tap this market largely on account of lack of understanding about Indian engineering industry in China.

China today is also a major importer of machinery items. There are niche areas where we can promote our exports to meet Chinese demand. Many Chinese companies are interested to source vendors and parts from India either for projects in China or for projects in third countries. Products that are looked to be sourced from India are :

Pressure Vessels, Pressure Vessels Internals, Air Coolers, Heat Exchangers, Storage Tanks, Furnaces, Boilers, Cooling Towers, Pumps, Compressors and Boilers, Agitators and Mixers, Fans, Turbines, Gears, Electric Motors, Valves, Pipes, Fittings, Flanges and Ring Joints, Transmitters and Converters, Control Room Instruments, Control Valves, Safety Valves, Instrument Cables and Tubes, Electric Cables, Transformers, Medium Voltage Panels, Low Voltage Panels.

Share of Small and Medium Industries in total exports is also growing at a steady rate. Out of the above mentioned items there are various items manufactured by Indian small and medium industries that have good export potential for the Chinese market.

Product Sector

CNC and Metalworking

- CNC & NC Metal Cutting Machine Tools, Components and Auxiliary Equipment
- Metal Forming Machines and special purpose Machines
- Inspection, Measuring Equipments, Abrasive, Cutting Tools, Tooling. Jig Fixture & related products
- Small and Cutting Tools including Engineers Files
- Steel Pipe, Tubes and Fittings
- Fabricated Steel Structures, Castings and Forgings
- Ferrous and Non-Ferrous Metals

Key Technology & Equipment

- Large-scale Hot and Cold Rolling Sheet Complete Set of Equipment
- Large-scale Underground Coal Integrated Mining Equipment
- Large-scale Construction Machinery
- Agricultural Machinery & Equipment
- Industrial Machinery for manufacture of Sugar, Paper, Cement, Chemicals including Pressure Vessels, Boilers and Heat Exchangers
- Industrial Machinery - Other including Heating, Cooling and other Air-conditions Equipment
- The large-scale Petrochemical Equipment
- Chemical Industry Complete Set of Equipment

Energy

- Power Stations, Power Station Technology, Power and Thermal Engineering
- Electricity Generating Sets, Boilers, Turbines and Engines
- Electric Power Machinery, Switchgear & Controlgear
- Energy Transmission and Conduction, Conversion, Distribution and Storage
- Control Equipment, Measurement and Control Equipment for Power Engineering
- Regenerative Primary Energy Sources, Renewable Energy

Industrial Automation & ICT Technology

- Mechanical & Electrical Engineering Equipment and Accessories
- Industrial IT & Software, CAD & CAM Systems and ERP Solutions
- Microsystems Technology and Nanotechnology
- Telecommunication and Network
- Information Security
- Electronic Components and Devices
- Instruments - all types

Environment Protection Technology & Equipment

- Water Treatment Technology and Equipment
- Waste Disposal and Recovery and Utilization Technology and Equipment
- Measuring, Control and Laboratory Technology
- Energy-Saving Technology and Equipment
- Pumps – all types

Scientific Technology & Innovation

- Achievements from Scientific and Technological Innovation by Enterprises, Research Institutes
- Design Technical and Consultancy Services
- Engineering Process Outsourcing (EPO)

Other Salient Features

Venue : Shanghai New International Expo Centre (SNIEC), Shanghai, China

Date : 4 – 8 November, 2008

Display Booth

The in-built booth of minimum 9 sq. mtr. shall contain -

1 Round Table, 3 Chairs, 1 Waste Bin, 3 Spot Lights, Fascia, one 10 Amp. Electrical Socket, Wall-to-Wall Carpet. For additional furniture and other requirements, prior intimation has to be made to the Council against payment.

Larger booths in multiple of 3 sq. mtr. are also available.

Participation Charges

One side open booth : Euro 200 per sq. mtr. or Indian Rs. 14,000/- per sq. mtr.
+ Rs. 1,730/- per sq. mtr. as deposit towards Service Tax.

Two sides open booth : Euro 240 per sq. mtr. or Indian Rs. 16,800/- per sq. mtr.
+ Rs. 2,076/- per sq. mtr. as deposit towards Service Tax.

Early Bird Rates

One side open booth : Euro 180 per sq. mtr. or Indian Rs. 12,600/- per sq. mtr.
+ Rs. 1,557/- per sq. mtr. as deposit towards Service Tax.

Two sides open booth : Euro 216 per sq. mtr. or Indian Rs. 15,120/- per sq. mtr.
+ Rs. 1869/- per sq. mtr. as deposit towards Service Tax.

(a) Early bird rates are applicable to those who will confirm their bookings on or before 16th August, 2008.

(b) Participants of INDEE - Kuala Lumpur will get 5% discount over and above the subsidized rates stated above.

Note : In case Service Tax is not chargeable, the deposit would be returned to participants.

If participants make payments in Euros, Service Tax is not applicable.

Due to limited availability of corner booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **30th August, 2008**. The payment should be made by way of **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**".

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled before **15th September, 2008**. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of the Council.

Shipment of Exhibits

In order to facilitate shipment of exhibits, Council will appoint a Shipping Agent.

Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

Travel and Hotel Accommodation

Council will assist participants in locating suitable airlines and hotels at Shanghai at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

Visa

Council will issue recommendation letters in favour of the representatives of the participating Indian companies in INDEE for issuance of Visa for the Show. However, EEPC will not give any guarantee to this effect, as this is the sole discretion of the Embassy of China in India.

MDA Grant

This project is under Market Access Initiative (MAI) Scheme of the Government of India. Therefore, the cost of participation is highly subsidized. In fact, the cost of direct participation is Euro 280 per sq. mtr. However, no separate subsidy under MDA is available for this event.

Submission of Application

Interested firms may please send their Application Forms (enclosed) duly filled in and signed, along with the payment latest by **30th August, 2008** to any of the following offices in the respective regions :

R. Maitra

Executive Director

Engineering Export Promotion Council
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
Website : www.eepcindia.org

Rajat Srivastava

Regional Director

Engineering Export Promotion Council
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade
Mumbai – 400 005
Tel. : 91-22-22186655/56/60
Fax : 91-22-22180119
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

Bhaskar Sarkar

Addl. Executive Director & Secretary
Engineering Export Promotion Council
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepcindia.org

A. A. Kazmi

Deputy Director

Engineering Export Promotion Council
19, Kasturba Gandhi Marg
Surya Kiran (4th Floor)
New Delhi – 110 001
Tel. : 91-11-23314171/74
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E-mail : eepc@spectranet.com

Anima Pandey

Regional Director

Engineering Export Promotion Council
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
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M. Ganesan

Regional Director

Engineering Export Promotion Council
Greems Dugar (3rd Floor)
149, Greems Road
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Tel. : 91-44-28295501/02
Fax : 91-44-28290495
E-mail : eepcchennai@airtelbroadband.in

Application Form

INDEE – Shanghai, 2008 (4th - 8th November, 2008)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:	:		
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Booth Requirement	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two side open	
Area (Minimum Booth Area : 9 sq. mtr.)	:	Area :		
Total Annual Export (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Total Export to China (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display (please tick mark)	:	<u>Display of Samples</u> <input type="checkbox"/>	<u>Display of Posters</u> <input type="checkbox"/>	

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitor's Profile.
2. Please send us this Form duly filled and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

Catalogue Show at Automechanika Frankfurt, Germany

(September 16 - 21, 2008)

Engineering Export Promotion Council (EEPC) is organizing an India Pavilion at **Automechanika 2008**, Frankfurt which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

All booths booked.

May still have presence in the Exhibition

Display your company Catalogues through EEPC Information Booth.

EEPC will do the rest.

What you need to do?

Send your catalogues (Maximum 25 Nos., not exceeding 5 Kgs.) at the following address with a payment of Rs. 10,000/- by way of Cheque/Demand Draft drawn in favour of Engineering Export Promotion Council.

Rajat Srivastava

Regional Director

Engineering Export Promotion Council

Centre 1, 12th Floor

World Trade Centre, Cuffe Parade

Mumbai – 400 005

Tel. : 91-22-22186655/56/60

Fax : 91-22-22180119

E-mail : eepcmum@mtnl.net.in

eepcmum@vsnl.com

The cheque along with 25 catalogues must reach EEPC Office at above mentioned address immediately.

Overseas Market Information



Ethiopia

Road Development Project in Ethiopia

The Road Development Project in Ethiopia has been awarded as the winning project by the World Bank (WB) on the basis of project performance assessment report issued by the Independent Evaluation Group (IEG). The project was launched in 1997 and is scheduled to conclude in 2010. The road-related part of the project demonstrated strong performance in all three dimensions of monitoring and evaluation (design, implementation and utilization). Currently Ethiopian Roads Authority is undertaking 120 road projects valued at over 8.2 billion birr (US\$ 820,000).

This project was designed to support the government's road sector development program (1997-2007) which has now been extended up to 2010. Program Phase-I launched in September 1997, and currently the Phase-III is under implementation (2007-2010). As an outcome of this program, the classified road network (Federal & Regional roads) of 26,550 km in 1997 reached 42,429 km at the end of 2007. Phase-III aims at major road network expansion targeting rehabilitation, upgrading and new construction of 5,994 km of federal roads and 5,730 km of regional roads. From June 2003, the bank started supporting the government Road Sector Development Program (RSDP) Phase - 2 and Phase - 3 through the Bank's Adoptable Program Lending instrument in 4 overlapping stages. The WB support to Ethiopia for RSDP reached US\$ 1.1 billion till date.

A Korean Company, Keangnam Enterprises has concluded an agreement with the Ethiopian Roads Authority (ERA) for the construction of the asphalt road, Alaba-Humbo-Arbaminch, in the Southern Ethiopia. The project valued at over US\$ 46 million was signed on May 7, 2008. The 85.5 km road construction includes horizontal and vertical alignment improvements, rehabilitation of existing culverts and bridges and construction of new culverts. Construction is expected to be completed within 30 months and is financed by the Government of Ethiopia. The Korean company is currently involved in five road projects in Ethiopia. Two of these projects are the Azezo-Metema road; 745 kms to the North from Addis Ababa and another two are 345 km from Addis Ababa to the South West, known as the Jimma-Mizan Project and the remaining is the Ambo-Gedo road construction project in the West of the country.

For further details and contact you can visit access the Ethiopian Roads Authority at www.era.gov.et.

Contact details of Keangnam Enterprises :

Keangnam Enterprises
530-17, Dapsimni 5-dong
Dongdaemoon-gu, Seoul
Korea
Tel. : 82-2-2210-0500
Website : <http://eng.kne.co.kr>

Ethiopia Office :

P.O. Box 2351
Addis Ababa
Ethiopia
E-mail : kim0722@kne.co.k

(Source : Embassy of India, Addis Ababa)



Panama

MOU between Caterpillar Inc. and Panamanian Government

A MOU had been signed between Caterpillar Inc. and Government of Panama for set up its Latin American Regional Operations Corporate Complex as they have transferred its regional headquarters from Costa Rica to Panama. In this regard, they have acquired 100 hectares of land in the Panamanian Pacific [at the banks of Panama Canal] at a cost of US\$ 6.7 million.

Contact details of Caterpillar Inc. :

Caterpillar, Inc.
100 N E Adams Street
Peoria, IL 61629, USA
Tel. : (309) 675-1000
Fax : (309) 675-6155
Website : www.cat.com

Expansion of Fuel Storage Terminal

Chevron Corporation, the North American Oil company, has invested US\$ 13 million in the expansion of its fuel storage terminal in Bahia de Las Minas in the province of Colon for increasing storage capacity from 1.2 million to 2 million barrels.

Contact details of Chevron Corporation :

Chevron Corporation
Chevron Headquarters
6001 Bollinger Canyon Road
San Ramon, CA 94583, USA
Tel. : +1 925-842-1000
E-mail : comment@chevron.com
Website : www.chevron.com

Transport of Crude Oil

BP PLC signed a deal with a Panamanian company to transport crude oil via pipeline from the Atlantic side of the country to the Pacific side on 28th May, 2008. By eliminating the need to sail crude oil tankers around the southern tip of South America, the seven-year deal will cut about 30 days off the time it currently takes BP to move Angolan crude from the Atlantic Ocean to U.S. West Coast refineries. The deal between BP Products North America and Petroterminal de Panama SA entails reversing the flow of crude oil through the 81 mile Trans-Panama Pipeline and modernizing it. Work on the pipeline is expected to take about two years. Under the agreement, BP will acquire 5 million barrels of storage and commit to pipeline shipments of 65,000 barrels per day.

Contact details of Petroterminal de Panama SA :

Main Office

World Trade Center Building, 9th Floor
Marbella, P.O. Box 8-179
Panama City, Panama
Tel. : (507) 263-7777
Fax : (507) 269-9949
E-mail : lroquebert@petroterminal.com
Contact : Mr. Luis A. Roquebert
(Petroleum Business)

Pacific Terminal

Puerto Armuelles
Chiriqui Province
Tel. : (507) 770-7246
Fax : (507) 770-7261
E-mail : pgonzalez@petroterminal.com
Contact : Mr. Pedro Gonzalez
(Petroleum Business)



Atlantic Terminal

Chiriquí Grande, Bocas del Toro Province
Tel. : (507) 756-9125
Fax : (507) 756-9128
E-mail : pgonzalez@petroterminal.com
Contact : Mr. Pedro Gonzalez
(**Petroleum Business**)

Administration Office

Coop. Jose Maria Torrijos Building
Via Interamericana, David, Chiriqui Province
P.O. Box 901
Tel. : (507) 775-6513
Fax : (507) 775-4958
E-mail : nstaff@petroterminal.com
Contact : Mr. Noris Staff
(**Bill & Accounting**)

In the United States of America
PTP Marketing Department
Melville, NY 11747
P.O. Box 2937
USA
Tel. : +1 (631) 753-4252
Fax : +1 (631) 293-4780
E-mail : peterr@northv.com
Contact : Mr. Peter Ripp

You can reach them as well at the following e-mail address & Website :

E-mail : info@petroterminal.com
Website : www.petroterminal.com

Contact details of BP PLC :

BP offices in USA

Office in Anchorage

BP Exploration (Alaska), Inc.
900 East Benson Boulevard
Anchorage
AK 99508-4254
Tel. : +1 907 561 5111

Office in Chicago

28100 Torch Parkway
Warrenville, IL 60555
Tel. : +1 630 836 5000

Office in Houston

501 Westlake Park Boulevard
Houston, TX 77079
Tel. : +1 281 366 2000

Office in La Palma

4 Centerpointe Drive
La Palma, California 90623

Office in New York

535 Madison Avenue
New York, NY 10022
Tel. : +1 212 421 5010

Other Offices in USA

BP Chemicals
28100 Torch Park Way
Warrenville, IL 60555
Tel. : +1 877 701 2726

BP Solar
630 Solarex Ct., MD 21703
Tel. : +1 301 698 4200

BP offices in India

BP India Services Pvt. Ltd.
3rd Floor, Tower B, First India Place, Sushant Lok-1
Mehrauli-Gurgaon Road, Gurgaon 122002, Haryana
Tel. : +91 124 453 9000
Fax : +91 124 453 9001

TATA BP Solar India Limited
Plot No.78, Electronic City
Hosur Road, Bangalore 560 100
Tel. : +91 80 4070 2000/4070 3000
Fax : +91 80 2852 0116

Castrol India Limited
Technopolis Knowledge Park
Mahakali Caves Road, Andheri East, Mumbai 400 093
Tel. : +91 22 6698 4100
Fax : +91 22 6698 4101

Website of BP PLC www.bp.com



Nicaragua

Agreement with Bolivia for Energy Generator Plant

An agreement has been signed between Mr. Daniel Ortega, the President of Nicaragua and Mr. Hugo Chavez, the President of Bolivia for building an energy generator plant in the framework of Bolivarian Alternative for America (ALBA) at a total cost of US\$ 22 million.

Electricity Plants in Nicaragua

The electricity plant named as “Commander Ernesto Che Guevara” is located in Tipitapa, 20 kms north of Managua and will generate 20 megawatts of energy from bunker or fuel oil. According to Executive President of the Nicaraguan Electricity Company [ENEL], Ernesto Martinez Tiffer, this plant is the first of the three to be inaugurated in 2008. The other two plants would be inaugurated in the City of Masaya and Managua and the three plants together will generate 100 megawatt of energy at a total investment of US\$ 65 million.

Contact Details of Nicaraguan Electricity Company [ENEL] :

Empresa Nicaragüense de Electricidad (Enel)
Interseccion pista Juan Pablo II y Avda. Bolivar
Managua
Nicaragua
Tel. : 505-2774159, 505, 2774160
Fax : 505-2674377
E-mail : enelpres@enel.gob.ni

Construction of Hydroelectric Plant by Iran

Iran plans to build a US\$ 200 million hydroelectric dam which is scheduled to begin in 2011 in Nicaragua. The dam is the latest among some of projects that Iran plans to build in Nicaragua. Others include the construction of 10,000 homes for the poor, providing 4,000 farming tractors, and a joint effort with Venezuela to link deep-water container ports on the Caribbean and Pacific coasts.

(Source : Embassy of India, Panama)



Bangladesh

Project : Gas Transmission and Development Project
Loan No. 2188-BAN
Loan from ADB

Contract No.: GTCL/B-RP/MP/006(R)

Issued by : Project Director
Bonpara-Rajshahi Gas Transmission Pipeline Project
Gas Transmission Company Limited (GTCL)
Red Crescent Borak Tower (Level-6), 71-72, Old Elephant Road
Eskaton, Dhaka-1000, Bangladesh
Tel. : 880-2-8315616
Fax : 880-2-9358100

For : Procurement of Pipeline Fittings to construct 323.90mm OD 53.00 km length High Pressure (1,000 Psig) Natural Gas Transmission Pipeline from Bonpara to Rajshahi.
Details and specifications are provided in bidding document.

Tender cost : Non-refundable fee of US\$ 70 or BD Tk. 5,000 + US\$ 30.00 (courier charge)

Bid security : US\$ 5,000 or BD Tk. 350,000

Bid deadline : **26.08.2008**

China

Project : Liaoning Environmental Improvement Project
Loan No. 2112-PRC
Loan from ADB

Contract No.: 0614-0720SY070173

Issued by : Shenyang Tendering Center
No. 2 Suihua Dong Street, Heping District
Shenyang, China 110002
Attn.: Mr. Jiang Hongwu
Tel. : (86-24) 22503559
Fax : (86-24) 22503601
E-mail : jhw197@163.com

For : Supply of the following Goods :
- Lot A : Main equipment of boilers, boiler donkey, transportation and test equipment
- Lot B : Distribution and heat control equipment (heat source part)
- Lot C : Equipment of heat exchange stations, pipe fittings, valve and automatic control

Tender cost : Non-refundable fee of CNY 2,000 or US\$ 260 + US\$ 285 (express airmail charge).

Bid security : Not less than 2% of the total Bid Price.

Bid deadline : **02.09.2008**

Tajikistan

Project : Khatlon Province Flood Risk Management Project
 Loan No. 2356 -TAJ (SF)
 Loan from ADB

Issued by : Project Director
 Project Management Office
 Ministry of Water Resources and Land Reclamation
 Shamsi 5/1, Dushanbe 734034
 Tajikistan
 Tel. : +992 372 361613
 Fax : +992 372 361206
 E-mail : irrigation@tjinter.com
 hurshedy@mail.ru

For : Procurement of Vehicles :

<i>Item No.</i>	<i>Name of Goods or Related Services</i>	<i>Description</i>	<i>Quantity</i>
1.	Four wheel-drive vehicle	Engine Type - four cylinder; Engine volume : 2.0 - 2.4 cm ³ Fuel type - petrol; Colour - light; No. of seats - five; Gear-box - automatic; Availability of AM/FM Radio & Cassette Tape-recorder and CD Player on front panel is obligatory; Air-conditionerAutomatic window raiser	3 Units
2.	Car - Sedan	Engine type - four cylinder; Engine volume : 2.0 - 2.4 cm ³ Fuel type - petrol; Fuel consumption - up to 12 liters per 100 km; No. of seats - five; Automatic window raiser Gear-box - automatic; Park-tronic (a meter on a vehicle bumper which indicates a distance between a vehicle and an obstacle); Availability of AM/FM radio & cassette tape-recorder on front panel is obligatory; Colour - light & black; Air-conditioner; Electronic control of driver seat; Electronic heating of seat; Leather saloon	2 Units

Tender cost : Non-refundable fee of US\$ 100 or its equivalent in Tajik Somoni by cash or bank transfer as per details below :

Accredited Banks :

<i>Institutions</i>	<i>SWIFT Code</i>	<i>Cor Accounts</i>	<i>Cur</i>
Commerzbank, Frankfurt, Germany	COBADEFF	400 88 666 75 00	USD/EURO
Savings Bank of Russian Federation, Moscow, Russia	SABR RU MM	30112 840 200 000 000 299	USD/EURO
Raiffeisenzentralbank, Vietnam	RZBAATWW	070-50.094.788	USD/EURO
Citi Bank, New-York, USA	CITIUS33	36881364	USD

Bid security : US\$ 4,000

Bid deadline : **29.08.2008**

(Source : Asian Development Bank Website)

Ghana

(EEPC Ref. No. DB-1927)

Project : Nutrition and Malaria Control for Child Survival Project
 Project ID No. P105092; Credit No. 4346-GH (39516-GH)
 Loan from IBRD/IDA

Notice No. : **WB2948-732/08**

Issued by : The Procurement Unit : Room No. 5
 Ministry of Health
 18th February Road
 Near Department of National Lotteries
 PO Box MB44
 Accra, Ghana
 Tel. : 233-021-674033/668782
 Fax : 233-021-664032
 E-mail : procurement @moh.gov.gh

For : Supply of the under-listed weighing scales :

- Lot No. 1* : Infant Weighing Scale, hanging
 - Quantity : 6,143
- Lot No. 2* : Adult Weighing Scale, mechanical
 - Quantity : 3,071

Tender cost : Non-refundable fee of US\$ 150 or its equivalence in Ghana Cedis.

Bid security : 2% of the total Bid Price in any freely convertible currency.

Bid deadline : **04.09.2008**

Mongolia

(EEPC Ref. No. DB-1928)

Project : Second Ulaanbaatar Services Improvement Project
Credit No. 3890-MOG; Project ID No. P074591
Credit from IDA

Notice No. : **WB2912-732/08**

Issued by : Project Management Unit
The Second Ulaanbaatar Services Improvement Project
Room No. 203, 2nd Floor
Jamiyan Gunii Street 5-1A, Sukhbaatar District
Ulaanbaatar, Mongolia
Tel. : +976-11-312 194
Fax : +976-11-312 194
E-mail : usip2@magicnet.mn
Website : www.usip2.mn

For : Supply and Installation of Equipment for Telemetry System of Ulaanbaatar Water Supply Network.

Tender cost : Non-refundable fee USD 100 + US\$ 100 (airmail charge)

Bid security : Not less than US\$ 6,500 or an equivalent amount in a freely convertible currency.

Bid deadline : **28.08.2008**

Pakistan

(EEPC Ref. No. DB-1929)

Project : Electricity Distribution and Transmission Improvement Project
Project ID No. P095982
Loan from IBRD

Notice No. : **WB2939-732/08**

Issued by : Chief Engineer (EHV-I) Construction Projects
NTDC House, Gulberg-III
Lahore, Pakistan
Tel. : (92-42) 926-3246
Fax : (92-42) 926-3247
E-mail : itdir@ntdc.com.pk

For : Procurement of 220 kV Transmission Line Material.

- LOT-I : (220 kV Steel Towers)

- (a) Tower Type EA including U-Bolts, Nuts, Bolts, Washers, Number Plates, Danger Sign Plates, Phase Plates & Anti-climbing Device along with Barbed Wire etc.
- (i) Basic Body (with stubs) - Qty. : 177 Nos.
 - (ii) 2 m Single Leg Extension - Qty. : 120 Nos.
 - (iii) 4 m Single Leg Extension - Qty. : 392 Nos.
 - (iv) 6 m Single Leg Extension - Qty. : 172 Nos.
 - (v) 8 m Single Leg Extension - Qty. : 24 Nos.

- (b) Tower Type EG including V-Shackles, Nuts, Bolts, Washers, Number Plates, Danger Sign Plates, Phase Plates & Anti-climbing Device along with Barbed Wire etc.
- (i) Basic Body (with stubs) - Qty. : 14 Nos.
 - (ii) 2 m Single Leg Extension - Qty. : 16 Nos.
 - (iii) 4 m Single Leg Extension - Qty. : 40 Nos.
- (c) Tower Type JKD including Twisted-Shackles, Nuts, Bolts, Washers, Number Plates, Danger Sign Plates, Phase Plates & Anti-climbing Device along with Barbed Wire etc.
- (i) Basic Body (with stubs) - Qty. : 16 Nos.
 - (ii) 6 m Body Extension - Qty. : 6 Nos.
 - (iii) 4.5 m Single Leg Extension - Qty. : 16 Nos.
 - (iv) 6 m Single Leg Extension - Qty. : 48 Nos.

- LOT-II : (Conductor & Shield Wire)

- (a) ACSR Rail Conductor, 860 km
- (b) Shield Wire (9 mm dia.), 102.5 km

- LOT-III : (T/Line Hardware)

- (a) Single Suspension String (excluding insulators) designated as SSB-R (220 kV) for twin bundle ACSR Rail, Qty. : 1062 Sets
- (b) Double Tension String (excluding insulators) designated as DTB-R (220 kV) for twin bundled ACSR Rail, Qty. : 384 Sets
- (c) Suspension Fitting for 9 mm Shield Wire designated as SF-9, Qty. : 177 Nos.
- (d) Tension Fittings for 9 mm Shield Wire designated as TF-9, (One Set comprises of 2 Shackles, 2 Tension Clamps and 1 Earthing Clamp), Qty. : 32 Sets
- (e) Midspan Joints for ACSR Rail designated as MS-R, Qty. : 270 Nos.
- (f) Repair Sleeve for ACSR Rail designated as RS-R, Qty. : 135 Nos.
- (g) Midspan Joints for Shield Wire 9 mm designated as MS-9, Qty. : 64 Nos.
- (h) Grounding Set, Qty. : 414 Sets

- LOT-IV: (Spacer Dampers & Stock Bridge Vibration Dampers)

- (a) Spacer Dampers for twin bundle ACSR Rail Conductor, Qty. : 8280 Nos.
- (b) Stock Bridge Vibration Dampers for Shield Wire 9 mm designated as SB-9, Qty. : 412 Nos.

- LOT-V : (Disc. Insulators Normal Type)

- (a) Ball & Socket Normal type Disc Insulators 100 KN designated as U 100 BL, Qty. : 27725 Nos.

Tender cost : Non-refundable fee of Rs. 7000 or in US\$ 100 per bidding document.

Bid security : - Lot-I : Pak Rs. 4,123,000 or US\$ 58,900

- Lot-II : Pak Rs. 609,000 or US\$ 87,000

- Lot-III : Pak Rs. 245,000 or US\$ 3,500

- Lot-IV : Pak Rs. 294,000 or US\$ 4,200

- Lot-V : Pak Rs. 469,000 or US\$ 6,700

Bid deadline : **08.09.2008**

(Source : UN Development Business Website)

Bahrain

(EEPC Ref. No. MEED-80)

Tender for : **Substation power transformer maintenance**

Tender No. : **258/2008/4330**

Tender details : Maintenance of high-voltage power transformers for a substation.
Details on payment of BD 50.

Bid bond : BD 2,500

Closing date : **20.08.2008**

Issued by : Electricity & Water Ministry
Purchasing & Supply Directorate
Room 107, Ground Floor
Diplomatic Area, Manama, Bahrain
Tel. : (973) 17546646
E-mail : public.tenders@mew.gov.bh
Website : www.mew.gov.bh, www.tenderboard.gov.bh

Iraq

(EEPC Ref. No. MEED-81)

Tender for : **Workshop equipment**

Tender details : Supply of workshop equipment as part of an emergency disabilities project for the government's health directorate. Financed by the World Bank.
Details on payment of ID 125,000 or \$ 100.

Closing date : **21.08.2008**

Issued by : Health Ministry
Director, Project Management Team
Room 1, First Floor, Bab al-Muadham, Baghdad, Iraq
E-mail : ehrp_pmt@yahoo.com, mohammed_246rk@yahoo.com

Morocco

(EEPC Ref. No. MEED-82 & MEED-83)

Tender for : **Water supply and sanitation equipment (31)**

Tender No. : **31/DR4/2008**

Tender details : Supply, transport and setting up of mechanical and electrical equipment for the ninth water supply and sanitation project. Financed by the African Development Bank.
Details on payment of MD500

Closing date : **17.09.2008**

Tender for : **Water supply and sanitation equipment (32)**

Tender No. : 32/DR4/2008

Tender details : Supply, transport and setting up of mechanical and electrical equipment for the ninth water supply and sanitation project. Financed by the African Development Bank.
Details on payment of MD 500.

Closing date : **17.09.2008**



Issued by : Office National de l'Eau Potable
Direction Regionale du Nord Ouest (DR4)
10 Rue Moussa Ibn Noussair
Kenitra, Morocco
Tel. : (212) 373610/02/06/03
Fax : (212) 373605

or

Office National de l'Eau Potable
Direction Approvisionnement et Marches
Bureau des Marches, 6 Patrice Lumumba
Rabat, Morocco
Tel. : (21237) 724087
Fax : (21237) 727238
Website : www.onep.ma

Tunisia

(EEPC Ref. No. MEED-84)

Tender for : **Diesel electric trains**
Tender No. : **UAPH/1/2008**
Tender details : Supply of diesel electric trains for the transport of phosphate.
Closing date : **02.09.2008**
Issued by : Societe Nationale des Chemins de Fer Tunisiens
Gare de Tunis ville Place
Barcelone 1001 Tunis, Tunisia
Tel. : (21671) 71345188
E-mail : sncft@sncft.com.tn

UAE

(EEPC Ref. No. MEED-85)

Tender for : **Sewage treatment plant engineering consultancy**
Project No. : 45/2008
Tender No. : **21122**
Tender details : Provision of engineering consultancy services for the maintenance of a main sewage treatment plant and pumping stations 1, 2 and 3, as well as other pumping stations under design.
Closing date : **18.09.2008**
Issued by : Sharjah Municipality
Contracts & Purchases Department
PO Box 22
Sharjah, UAE
Tel. : (9716) 5162377
Fax : (9716) 5162316
E-mail : infor@shjmun.gov.ae
Website : www.shjmun.gov.ae

(Source : MEED.com website)

Trade Enquiries



China

(Source : Direct from the party)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
NADECK Mechanical Equipment Corporation Limited	West Renmin Road 271#, Kunming China	Attn. : Mr. Li Jun Manager Tel. : 0086-871-8265081 Fax : 0086-871-8265078 E-mail : lishulin_nadeck@163.com Website : www.bitumat.com	Shaft. <i>(Drawing can be obtained from any of the EEPC offices in India/ downloaded from EEPC Website).</i>



**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Public Notice No. 53 (RE-2008)/2004-2009

Dated 23rd July, 2008

In exercise of powers conferred under paragraph 2.4 of the Foreign Trade Policy 2004-09, Director General of Foreign Trade hereby makes the following amendments in the Handbook of Procedures (Vol. I) :

1. Second sentence of paragraph 6.10.1 shall be substituted as under :-
“NFE earnings shall be calculated cumulatively in the block period as per para 6.5 of FTP, according to the formula given below.”
2. In Appendix 14-I-A, entry against column XVI may be substituted as under :.
“Net Foreign Exchange Earning
Average NFE on FOB value of exports
in block period, as per para 6.5 of FTP -----”
3. In Appendix 14-I-E para (ii) shall be amended to read as under :
“The unit would be required to achieve positive NFE as prescribed in the EOU scheme for the block period as per para 6.5 of FTP, failing which it would be liable for penal action.”
4. In Appendix 14-I-F, clause 1 of the agreement shall be amended to read as :-
“The unit shall achieve positive NFE as per para 6.5 of FTP.”
5. In Appendix 14-I-G-
 - (a) Para 3(ii) and (iii) shall be substituted as under :
“(ii) For failure to achieve positive NFE, after completion of one year from the date of commencement of production, a cautionary letter may be issued; at the end of 3rd or subsequent year, Show cause notice will be issued if positive NFE is not achieved; after completion of block period as per para 6.5 of FTP, Development Commissioner would initiate penal action under the FT(D&R)Act, 1992. Final decision may be taken as far as possible within six months and positively within one year.”
 - (b) Para 3(iv) shall be renumbered as 3(iii).
6. In Appendix 14-I-H,-
 - (a) in para I (h), in the second sentence, the words “within a block of 5 years” shall be substituted by the words “within the block period as per para 6.5 of FTP”
 - (b) In Annexure A, and the Calculation Chart to be certified by Chartered Accountant, the words “last five years” wherever they appear, shall be substituted by the words “block period as per para 6.5 of FTP”

Sd/-
(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/92/180/45/AM09/PC-VI)

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh Open Market Rates of Rerollables (July 19 2008) (Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

				(Rate Rs. per Tonne)
Ingots		Blooms		Rej. Wheel (Small) 36,300/-
Arc/Ind. Furnaces		Above 251 mm Bloom (HC) 43,100/-		Cut Tyre (Big) 37,500/-
round quality (21x25) 41,000/-		Above 251 mm Bloom (MS) 43,100/-		Cut Tyre (Small) 37,300/-
structural quality (28x30) 40,900/-		Bloom 160x250 mm (DSP) 43,300/-		Melting Scrap (F.O.R.)
Low carbon (12x16) 41,500/-		130/135/140 mm (Tisco) MS -		Rolling Mill end (Fresh) 34,000/-
Semi-low carbon (16x20) 41,000/-		150x150 mm Concast (DSP) 44,400/-		Good Godown 31,300/-
5x6 girder quality (28x30) 40,900/-		150x150 mm MS (SAIL) 44,400/-		Godown Scrap 30,100/-
Runners/Risers 37,500/-		Bloom Cut into pcs. (MS) 42,100/-		Turning 30,000/-
Bones/Clean 36,000/-		Bloom Cut into pcs. (Medium) 42,000/-		Tin Tapper 30,000/-
		Bloom Cut into (Patra Pass) 41,700/-		Sponge Iron 31,000/-
Billets & Squares		Slabs		Pig Iron (F.O.R.)
50x50x63x63x65x65 mm MS -		Durgapur Slabs 14"x3" -		Foundry Grade 38,500/-
75x75x80x80x90x90 mm MS 42,000/-		Durgapur Slabs 37,500/-		Steel Grade 37,000/-
100x100 mm MS 42,500/-		Bokaro Slab Heavy 38,300/-		C.I. Turning 20,500/-
125x125 mm MS -		Tata Concast Slab (Heavy) 39,500/-		Degi Scrap 31,200/-
100x100 mm Concast-Billets 42,600/-		Skelp Tisco -		Deg Casting 45,000/-
100x100 Concast-SAIL DSP 43,100/-		Rails		Ingot Moulds (Old) 30,500/-
H.C. Billet SAIL 150x150 mm -		Untested Rail - 75 lbs. 38,000/-		Ingot Moulds (New) 45,500/-
H.C. Billets-Tisco 75x75 mm -		Untested Rail - 90 lbs. 37,900/-		Cut Ingot Moulds 31,200/-
		Untested Rail - 105 lbs. 37,600/-		
		Rej. Wheel (Big) 36,500/-		

Open Market Rates of Finished Goods (July 19, 2008) (Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

									(Rate Rs. per Qntl.)
M. S. Rounds	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	4520/-	4350/-	4150/-	4220/-	4280/-	4500/-	4480/-	4430/-	
Medium-Semi	-	-	-	-	4280/-	4500/-	-	-	
Zindi Pass (Drawing)	-	-	-	4480/-	4480/-	4480/-	4480/-	4450/-	
Above rates of 6 mm rounds are of length up to 14' Above 18' = 4200/-									
Heavy Rounds	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm		
Mild	4430/-	4500/-	4600/-	4700/-	4800/-	4900/-	4950/-		
M. S. Squares	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	4540/-	4350/-	4150/-	4150/-	4220/-	4400/-	4450/-	4430/-	
M. S. Angles	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm
3 mm	4520/-	4440/-	4440/-	4440/-	4470/-	4490/-	-	-	-
5 mm	-	4430/-	4430/-	4420/-	4420/-	4430/-	4430/-	4500/-	4550/-
6 mm	-	4430/-	4430/-	4420/-	4420/-	4430/-	4430/-	4500/-	4550/-
M. S. Flats	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm	
3 mm	4280/-	4300/-	4320/-	4330/-	4350/-	4640/-	4680/-	4600/-	
5 mm	4350/-	4450/-	4450/-	4420/-	4440/-	4440/-	4440/-	4440/-	
6 mm	4350/-	4450/-	4450/-	4420/-	4440/-	4440/-	4440/-	4440/-	
10 mm	-	-	4450/-	4420/-	4440/-	4440/-	4440/-	4440/-	
12/25 mm	-	-	4450/-	4420/-	4440/-	4440/-	4440/-	4440/-	
18/19 Gauge	4550/-	4550/-	4560/-	4570/-	4620/-	4650/-	4650/-	4650/-	

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), July 19, 2008]

Important Notice

To All Members

Monthly Export Returns

The format for submitting the Monthly Export Returns to the Council is furnished below. Member firms are requested to submit their Export Returns regularly every month to the Council as per this format.

1. Name of the Exporter :
2. Category of Exporter : SSI/SIA/Merchant/Export House
3. Nature of Export : Direct/Indirect
4. Reporting Month :
5. IE Code No. :
6. PAN No. :
7. State Code No. :
8. **A. Export Performance** :

ITC HS Code No.	Item/Service	Country of Export	Export during the month		Cumulative export during the year from 1st April to end of the reporting month	
			Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000

B. Deemed Exports :

ITC HS Code No.	Item/Service	Name of Indian Project	Export during the month		Cumulative export during the year from 1st April to end of the reporting month	
			Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000

C. Export Contracting Position :

ITC HS Code No.	Item/Service	Country of Export	New order secured during the month		Outstanding export orders position as on end of the reporting month	
			Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000

Note : Export Returns (**Including Nil Returns**) of the reporting month are to be submitted positively by the **10th of the next month** to Head Office, Engineering Export Promotion Council, Vanijya Bhavan (1st Floor), International Trade Facilitation Centre, 1/1 Wood Street, Kolkata 700 016 with a copy to respective Regional Office of the Council where the member-firm has been enrolled.

STATE CODES

All the exporters are required to indicate the state of origin of their export product in their shipping bills. For this purpose the following codes are to be utilised :

Code No.	Name of the State	Code No.	Name of the State	Code No.	Name of the State	Code No.	Name of the State
01	Assam	16	Orissa	39	Chandigarh	70	Madhya Pradesh
02	Meghalaya	17	Sikkim	44	Jammu & Kashmir	71	Chattisgarh
03	Mizoram	18	Tripura	46	Himachal Pradesh	80	Andhra Pradesh
06	Bihar	19	Andaman & Nicobar	50	Rajasthan	84	Karnataka
07	Jharkhand	20	Uttar Pradesh	54	Gujarat	89	Lakshadweep
09	Arunachal Pradesh	21	Uttaranchal	60	Maharashtra	90	Tamil Nadu
10	West Bengal	29	Delhi	67	Daman & Diu	96	Kerala
14	Nagaland	30	Punjab	68	Goa	99	Pondicherry
15	Manipur	34	Haryana	69	Dadra & Nagar Haveli		

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