

## **EEPC invites Participation at Multi-Product Delegation to Australia, New Zealand and Indonesia (23rd November - 3rd December, 2008)**

The Council is pleased to inform that a Multi-Product Trade Delegation will be visiting Australia, New Zealand & Indonesia during 23rd November - 3rd December 2008.

### **Australia's Economy**

Australia is currently the world's 14th largest economy by nominal GDP, with a size of \$ 889 billion in 2007. The total exports to Australia from India was US\$ 924.05 mn out of India's total export of US\$ 126262 mn. The export of engineering items from India in the financial year of 2006-07 was US\$ 226.17 mn, while in 2007-08 was US\$ 365.61 mn. The items constituted of Machinery & instruments, Transport equipment, Primary & semi-finished iron & steel, Iron & steel bar/rods etc.

The main export partners are Japan, China, South Korea, US and India, and the main import partners are US, China, Japan, Singapore, and Germany. While traditionally tied to Europe and US, Australia is now dependent on Asia for its economic well-being, which will give India the scope to survey the untapped opportunities to export engineering items.

### **New Zealand's Economy**

New Zealand has a modern, prosperous, developed economy with an estimated nominal gross domestic product (GDP) of US\$ 128.1 billion (as of 2008). The manufactured products such as mechanical and electrical machinery, vehicles and textiles make up for almost three-quarters of all imports to New Zealand. In 2007-08 total imports from India in the engineering sector which included mostly of machinery & instruments, manufactures of metals, primary & semi-finished iron & steel etc. was US\$ 40.23 mn which was around US\$ 16.51 mn more than 2006-07 out of the total export from India of US\$ 502.97 mn in 2006-07.

### **Indonesia's Economy**

Indonesia, one of Southeast Asia's biggest economy, has a market-based economy in which the government plays a significant role. Indonesia's full-year growth for 2007 clocked in at 6.32 per cent, the fastest rate in the last 11 years. India total exports to Indonesia accounted for about US\$ 2026.5 mn, where export of engineering items from India registered a growth of US\$ 192.03 mn over the last fiscal and stood at around US\$ 606.45 mn in 2007-08.

### **Date and duration**

<i>Date</i>	<i>Day</i>	<i>Status</i>
24-Nov-08	Monday	Arrival at Sydney at early morning Qantas Airways - QF 2
25-Nov-08	Tuesday	BSM at Sydney
26-Nov-08	Wednesday	Reach Melbourne by 7:30 A.M. Qantas Airways - QF 401 BSM at Melbourne
27-Nov-08	Thursday	Free Day Time for Follow Up Meeting Reach Auckland (NZ) late night Qantas Airways - QF 133
28-Nov-08	Friday	BSM at Auckland
29-Nov-08	Saturday	Free Day Time for Follow Up Meeting
30-Nov-08	Sunday	Auckland to Sydney by QF - 114 From Sydney to Jakarta Qantas Airways - QF 41
01-Dec-08	Monday	BSM at Jakarta
02-Dec-08	Tuesday	Free Day Time for Follow Up Meeting
03-Dec-08	Wednesday	Depart for India (Jakarta To Singapore : Value Airways-VF-504) (From Singapore to Kolkata : Singapore Airlines : SQ-516)

### List of Potential Items

- Automobile Parts
- Other Non-Ferrous Metal & Products
- Boiler & Parts
- Other Steel Products N.O.S.
- Bolts & Nuts (Fasteners)
- Other Structural
- Bright Bars
- Prime Iron & Steels
- Cutting Tools
- Pumps
- Ferrous Industrial Castings
- Sanitary Castings
- Hand Tools
- Stainless Steel Utensils
- Heating & Cooling Equipments
- Steel Forgings
- Instruments All Types
- Steel Pipes & Tubes
- Machine Tools
- Steel Wire
- Other Construction Machinery
- Tractors & Agricultural Equipments
- Other Industrial Machinery

### Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel charges will have to be borne individually, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

### Registration and Participation Charges

Rs. 55000/- (plus Rs. 6798/- as Service Tax) per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport Transfer
- Local Transport for joint meeting and BSM
- Venue Expenses, Working Lunch Expenses on the day of BSM
- Preparing database for marketing purpose
- Direct mobilization of buyers in Sydney, Melbourne, Auckland & Jakarta
- Payment to Agencies and Chambers of Commerce for mobilizing Buyers
- Printing of delegates profile booklet for distribution among the Buyers, Chamber of Commerce, Trade Associations, and Embassies
- Release of advertisement in press in all three countries.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

Please note that Service Tax of Rs. 6798/- (12.36% on Rs. 55000/-) will be charged on the participation fees. In case Service Tax is not chargeable, the deposit would be returned to participants.

### MDA Entitlement

Participants will be eligible to & fro air passage in economy excursion class up to Rs. 70000/- only as per revised MDA guidelines. Only one person per company will be entitled.

### Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done on *first-come-first-serve basis* and finally it will be decided by a Committee based on the criteria such as accreditation to the international standards, ISO, QS etc, foreign collaboration, annual export etc.

### **Cancellation of Participation**

The **Registration Form** duly filled along with the **Demand Draft** for **Rs. 61798/-** in favour of “**Engineering Export Promotion Council**” payable at Kolkata should be sent latest by **22nd September, 2008** to enable us to organize Buyer Seller Meets according to the profile of participants.

Any request for cancellation after confirmation will not be entertained after **30th September, 2008** and will amount to forfeiture of the payment made to the Council on account of participation charges.

You are requested to confirm your interest immediately along with the requisite fee and completed Registration Form in the following address :

**Anima Pandey**

*Regional Director*

Engineering Export Promotion Council

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata – 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@vsnl.net

## Registration Form

**Multi-Product Delegation to Australia, New Zealand and Indonesia  
(23rd November - 3rd December, 2008)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Visiting Delegate :				
Items manufactured/exported	:			
Total Annual Export (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Total Export to ASEAN Countries (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Foreign Collaboration, if any	:			
Nature of business	:	<input type="checkbox"/> Manufacturer/Exporter <input type="checkbox"/> Merchant Exporter <input type="checkbox"/> Export House		
Items for which BSM is requested	:			
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes		<input type="checkbox"/> No
Company Profile with product details (Please enclose with the Form)	:	<input type="checkbox"/> Enclosed		<input type="checkbox"/> Not Enclosed
Room Requirement	:	<input type="checkbox"/> Single Room		<input type="checkbox"/> Twin Sharing Room
<b>Passport details :</b>				
Name as in Passport	:			
Passport No.	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please send the Form duly filled in and signed along with your participation fees by DD/Cheque No. \_\_\_\_\_ dated \_\_\_\_\_ of Rs. 61798/- payable to "Engineering Export Promotion Council" Kolkata, towards participation charges.

Signature :

Date :

Office Seal :