



## **EEPC invites Participation for India Pavilion at VINAMAC Expo 2008 Ho Chi Minh City, Vietnam (10 - 14 December, 2008)**

Vietnam is one of the fast growing economies in the ASEAN region with an average growth of 7.5% over the past decade with increasing demand in all industrial sectors. The estimated value of industrial production increased 17.1% in 2007 compared to 2006 in which state owned enterprise increased 10.3%, non-state owned enterprises increased by 20.9% and foreign invested enterprise increased by 18.2%. With the rapid development and stability of Vietnamese economy, there is a demand to cooperate with prestigious international partners for updating the latest technology, enhancing the production capacity and competitive edges.

Vietnam is also going through rapid privatization and expansion of its existing industrial base. Some main industrial products received a significant increase in 2007 compared to 2006 such as Machine Tools : 69.8%, Automobile : 52.8%, Air Conditioner : 51.9%, Electric Motor : 24.3%, Motorbikes : 23.9%, Washing Machines : 21.3% etc. Indian engineering exports to Vietnam have grown steadily during the last few years clocking a growth rate of 46.25 % amounting to engineering exports worth US\$ 200.77 million in the year 2006-07 compared to US\$ 137.28 million engineering exports in 2004-05, thus showing a huge market potential in the country.

EEPC India is organizing an India Pavilion at VINAMAC EXPO 2008 which would provide an excellent opportunity for business relationships with the Vietnamese customers.

### **Focus Products**

- Mining Technologies & Machinery
- Construction Technologies, Machinery & Equipments
- Power & Electricity
- Metal Working & Machine Tools
- Agricultural Implements
- Food Processing, Packaging & Printing Machinery
- Textile, Garment & Leather Machinery
- Pharmaceutical Machinery
- Rubber & Plastic Machinery
- Wood Working & Paper Industry Machinery
- Ceramic Technology
- Services

### **Venue**

Ho Chi Minh International Exhibition & Convention Center (HIECC)

### **Date**

10th to 14th December, 2008 (Wednesday to Sunday)

### **Participation Charges**

Built-up booths minimum 9 sq. mtrs. : @ Rs. 12,500/- per sq. mtr. + 1,545/- per sq. mtr. as deposit  
(row stand, one side open) towards Service Tax @ 12.36%

20% extra for corner booths (subject to availability)

**Note :** In case Service Tax is not chargeable, the deposit would be returned to participants.

### Display Booth

Participation charge includes following services :

- Fascia with Exhibitor's name in English
- One Information Counter
- Two Chairs
- Two 40 W Fluorescent Lights
- Single Phase Socket (13A-220V)
- Carpeted Floor
- One Paper Disposed Basket

### Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring "**Engineering Export Promotion Council**" along with the filled-up Application Form.

### Date of Payment

Full payment is to be made along with the **Application Form latest by 15th October, 2008**.

### Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC receives the same in writing on or before **21st October, 2008**. EEPC shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come-first-served* basis.

### MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN + 2 programme of Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

Interested firms may please send the Application Form, duly filled in and signed, along with full payment **latest by 15th October, 2008** to the respective Regional Offices or to :

#### **R. Maitra**

*Executive Director*  
EEPC India  
Vandhna, 4th Floor  
11, Tolstoy Marg  
New Delhi – 110 001  
Tel. : 91-11-23711124/25  
Fax : 91-11-23310920  
E-mail : eepcto@eepec.gov.in  
Website : www.eepecindia.org

#### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*  
EEPC India  
Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata – 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : eepcho@eth.net  
Website : www.eepecindia.org



## Application Form

**India Pavilion at VINAMAC Expo 2008, Ho Chi Minh City, Vietnam  
(10 - 14 December, 2008)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Total Export to ASEAN countries (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitor's Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :