



Export Training Programme on Import/Export Documentation, organised by EEPC India (SR), at Coimbatore Productivity Council on 20th September, 2008.

Highlights

INDEE – Shanghai 2008, China

EEPC is organising an Indian Engineering Exhibition (INDEE) in Shanghai, China from November 4 - 8, 2008. Members are requested to register their participation within **30th September, 2008**.

India Pavilion at VINAMAC Expo 2008, Ho Chi Minh City, Vietnam

EEPC is organising an India Pavilion at VINAMAC Expo 2008 in Ho Chi Minh City, Vietnam from 10 - 14 December, 2008. Members are requested to register their participation within **15th October, 2008**.

Govt. Notice/ Notification/ Circulars

Public Notice No. 80 (RE-2008)/2004-2009-dated 15th September, 2008 – Amendments in 4.30A - Consideration of cases against lost EP copy of the Shipping Bills and/or Bank Realisation Certificate. **Circular No. 105/08/2008 dated 16th September, 2008** – Service Tax issues relating to units in SEZ - reg.

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For information about Engineering Export Promotion Council
visit : www.eepcindia.org

For information about EEPC Exhibitions
visit : www.eepcindee.com

Chairman's Pen

My dear fellow exporters,

I am glad to inform you that EEPC India organised the largest India Engineering Exhibition in Malaysia during September 25 – 27, 2008. The exhibition evoked unprecedented response from Malaysian business community. All the 8 partner organizations, three Malaysian ministers and more than 5000 serious business visitors interacted with 169 Indian participating companies leading to numerous business contacts, enquiries and firm business commitments. The exhibition was officially opened by Tan Sri Hj. Mohyiddin Yassin, International Trade and Industry Minister of Malaysia who represented Datuk Seri Najib Tun Razak, the Deputy Prime Minister of Malaysia. Also present at the event were HE Mr. Ashok K Kantha, Indian High Commissioner in Malaysia, Dato'Chua Jui Meng, Chairman, NASMEC; Dato'Syed Amin Al-Jeffri, President of Kuala Lumpur Malay Chamber of Commerce and other leading captains of industry from Malaysia.

While addressing the gathering during the inaugural ceremony, Tan Sri Hj. Mohyiddin Yassin said that developing countries are increasingly playing an important role in the global economy and we are hearing success stories. He also invited more investment in the sectors of advance electronics, specialized machinery, equipment and related parts & components, precision equipments, instrumentation, engineering support industries/services, automation and flexible manufacturing systems.

An initial sample feedback from participating members revealed that it was their first serious exposure to the market of Malaysia. The major achievements of the three day Exhibition were :

- Nearly US\$ 4.95 million worth of enquiries were generated and US\$ 0.20 million worth of spot orders booked. However, this value does not include the amount that was not quantified by many of the exhibitors, since discussions are on and it was not possible for them to quantify the value.*
- As per feedback of 54 firms, 590 new contacts were generated during the exhibition. Also, 87% participants said that the quality of exhibition was very good and 129 companies have expressed their desire to participate in Council's next exhibition which is scheduled to be held in Shanghai, China from 4th – 8th November, 2008.*
- EEPC India signed MoUs with 8 partner organizations in Malaysia to usher in a new era of trade cooperation between the business community in India and Malaysia. These include Consortium of Indian Industries in Malaysia, Federation of Malaysian Foundry and Engineering Industries Association, Small and Medium Enterprises Association, Electrical and Electronics Association of Malaysia, Kuala Lumpur Malay Chamber of Commerce, Malaysian Associated Indian Chamber of Commerce & Industry, National SME Council and SMI Association of Malaysia.*
- During the Exhibition, several workshops and conferences were held focusing on investment prospects both in India and Malaysia with special focus on infrastructure, engineering and business financing. This gave an opportunity to investors in Malaysia and those from other ASEAN countries to have a greater feel of the opportunities for foreign direct investment in the India, particularly, in the infrastructure sector.*

Yours sincerely,

(RAKESH SHAH)



**EEPC India
Invites Participation in
INDEE – Shanghai, 2008
(Indian Engineering Exhibition)
November 4-8, 2008
at
Shanghai New International Expo Centre (SNIEC)
Shanghai, China**

Preamble

In order to have its first-ever foothold into the one of the most upcoming industrial nations in the world, EEPC is pleased to announce its forthcoming INDEE at Shanghai, China scheduled to take place at Shanghai New International Expo Centre (SNIEC), Shanghai, China during 4-8 November, 2008. This INDEE is being coincided with **Metalworking & CNC Machine Tool Show** which is the concurrent Show covered under **China International Industry Fair 2008** that is considered to be one of the major events in China visited by business community not restricting within South East Asia and Asia-Pacific but all over the world.

CIIF 2008 is being organized by **Shanghai World Expo (Group) Co., Ltd.**, in association with **Hannover-Messe International GmbH & Hannover Fair Shanghai Ltd.**, and co-organized by **China Machinery Industry Federation**. The event is supported by various departments of Government of China such as –

- Ministry of Commerce
- Ministry of Science & Technology
- Ministry of Information Industry
- Chinese Academy of Science
- Chinese Academy of Engineering
- China Council for the Promotion of International Trade (CCPIT)
- Shanghai Municipal People's Government

The previous event was organized in an area of **1,04,220 sq. mtr.** attracting **1,775 exhibitors** from all over the world and which was visited by over **95,000 business professionals and decision makers**.

It gives an ample opportunity to the participating companies to have two-way business interactions with a cross-section of business visitors all around.

China in Brief

The People's Republic of China has the second largest economy in the world after the US with a GDP of over US\$ 7 trillion (2007) when measured on a purchasing power parity (PPP) basis. In November 2007, it became the third largest in the world after the US and Japan with a nominal GDP of US\$ 3.42 trillion (2007) when measured in exchange-rate terms. China has been



the fastest-growing major nation for the past quarter of a century with an average annual GDP growth rate above 10%. China's per capita income has grown at an average annual rate of more than 8% over the last three decades drastically reducing poverty. The country's per capita income is at about US\$ 2,000 at nominal exchange rates and US\$ 7,800 in PPP terms in 2006, according to the IMF.

The country is one of the world's largest producers of a number of industrial and mineral products, including cotton cloth, tungsten, and antimony, and is an important producer of cotton yarn, coal, crude oil, and a number of other products. Its mineral resources are probably among the richest in the world but are only partially developed. China has acquired some highly sophisticated production facilities through trade and also has built a number of advanced engineering plants capable of manufacturing an increasing range of sophisticated equipment, including satellites.

Industry and construction account for about 48% of China's GDP. Around 8% of the total manufacturing output in the world comes from China itself. China ranks third worldwide in industrial output. Major industries include mining and ore processing; iron and steel; aluminum; coal; machinery; armaments; textiles and apparel; petroleum; cement; chemical; fertilizers; food processing; automobiles and other transportation equipment including rail cars and locomotives, ships, and aircraft; consumer products including footwear, toys, and electronics; telecommunications and information technology. China has become a preferred destination for the relocation of global manufacturing facilities. Its strength as an export platform has contributed to incomes and employment in China. The state-owned sector still accounts for about 40% of GDP. In recent years, authorities have been giving greater attention to the management of state assets - both in the financial market as well as among state-owned-enterprises - and progress has been noteworthy.

India-China Bilateral Trade and the emerging opportunities

Trade relations between the two countries have been on the increase. At present the balance of trade is in favour of China. India's exports to China were to the tune of US\$ 8,287.48 million in the year 2006-07 and imports from China to India was US\$ 17,447.01 million. Thus the total trade was US\$ 25,734.49 million.

Engineering goods scope in China

China ranks first as an importer of engineering goods and machinery in the world with imports in this category reaching US\$ 335.30 billion in 2007. China mainly imports machinery and engineering goods from Europe, Japan, South Korea and Taiwan. In 2007, to meet the demand of machine tools, China imported products worth US\$ 9.72 billion. Indian engineering industry is yet to tap this market largely on account of lack of understanding about Indian engineering industry in China.

China today is also a major importer of machinery items. There are niche areas where we can promote our exports to meet Chinese demand. Many Chinese companies are interested to source vendors and parts from India either for projects in China or for projects in third countries. Products that are looked to be sourced from India are :

Pressure Vessels, Pressure Vessels Internals, Air Coolers, Heat Exchangers, Storage Tanks, Furnaces, Boilers, Cooling Towers, Pumps, Compressors and Boilers, Agitators and Mixers, Fans, Turbines, Gears, Electric Motors, Valves, Pipes, Fittings, Flanges and Ring Joints, Transmitters and Converters, Control Room Instruments, Control Valves, Safety Valves, Instrument Cables and Tubes, Electric Cables, Transformers, Medium Voltage Panels, Low Voltage Panels.

Share of Small and Medium Industries in total exports is also growing at a steady rate. Out of the above mentioned items there are various items manufactured by Indian small and medium industries that have good export potential for the Chinese market.

Product Sector

CNC and Metalworking

- CNC & NC Metal Cutting Machine Tools, Components and Auxiliary Equipment
- Metal Forming Machines and special purpose Machines
- Inspection, Measuring Equipments, Abrasive, Cutting Tools, Tooling. Jig Fixture & related products
- Small and Cutting Tools including Engineers Files



- Steel Pipe, Tubes and Fittings
- Fabricated Steel Structures, Castings and Forgings
- Ferrous and Non-Ferrous Metals

Key Technology & Equipment

- Large-scale Hot and Cold Rolling Sheet Complete Set of Equipment
- Large-scale Underground Coal Integrated Mining Equipment
- Large-scale Construction Machinery
- Agricultural Machinery & Equipment
- Industrial Machinery for manufacture of Sugar, Paper, Cement, Chemicals including Pressure Vessels, Boilers and Heat Exchangers
- Industrial Machinery - Other including Heating, Cooling and other Air-conditions Equipment
- The large-scale Petrochemical Equipment
- Chemical Industry Complete Set of Equipment

Energy

- Power Stations, Power Station Technology, Power and Thermal Engineering
- Electricity Generating Sets, Boilers, Turbines and Engines
- Electric Power Machinery, Switchgear & Controlgear
- Energy Transmission and Conduction, Conversion, Distribution and Storage
- Control Equipment, Measurement and Control Equipment for Power Engineering
- Regenerative Primary Energy Sources, Renewable Energy

Industrial Automation & ICT Technology

- Mechanical & Electrical Engineering Equipment and Accessories
- Industrial IT & Software, CAD & CAM Systems and ERP Solutions
- Microsystems Technology and Nanotechnology
- Telecommunication and Network
- Information Security
- Electronic Components and Devices
- Instruments - all types

Environment Protection Technology & Equipment

- Water Treatment Technology and Equipment
- Waste Disposal and Recovery and Utilization Technology and Equipment
- Measuring, Control and Laboratory Technology
- Energy-Saving Technology and Equipment
- Pumps – all types

Scientific Technology & Innovation

- Achievements from Scientific and Technological Innovation by Enterprises, Research Institutes
- Design Technical and Consultancy Services
- Engineering Process Outsourcing (EPO)

Other Salient Features

Venue : Shanghai New International Expo Centre (SNIEC), Shanghai, China

Date : 4 – 8 November, 2008

Display Booth

The in-built booth of minimum 9 sq. mtr. shall contain -

1 Round Table, 3 Chairs, 1 Waste Bin, 3 Spot Lights, Fascia, one 10 Amp. Electrical Socket, Wall-to-Wall Carpet. For additional furniture and other requirements, prior intimation has to be made to the Council against payment.

Larger booths in multiple of 3 sq. mtr. are also available.

Participation Charges

One side open booth : Euro 200 per sq. mtr. or Indian Rs. 14,000/- per sq. mtr.
+ Rs. 1,730/- per sq. mtr. as deposit towards Service Tax.

Two sides open booth : Euro 240 per sq. mtr. or Indian Rs. 16,800/- per sq. mtr.
+ Rs. 2,076/- per sq. mtr. as deposit towards Service Tax.

Early Bird Rates

One side open booth : Euro 180 per sq. mtr. or Indian Rs. 12,600/- per sq. mtr.
+ Rs. 1,557/- per sq. mtr. as deposit towards Service Tax.

Two sides open booth : Euro 216 per sq. mtr. or Indian Rs. 15,120/- per sq. mtr.
+ Rs. 1869/- per sq. mtr. as deposit towards Service Tax.

(a) Early bird rates are applicable to those who will confirm their bookings on or before 15th September, 2008.

(b) Participants of INDEE - Kuala Lumpur will get 5% discount over and above the subsidized rates stated above.

Note : In case Service Tax is not chargeable, the deposit would be returned to participants.

If participants make payments in Euros, Service Tax is not applicable.

Due to limited availability of corner booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **30th September, 2008**. The payment should be made by way of **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**".

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled before **30th September, 2008**. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of the Council.

Shipment of Exhibits

In order to facilitate shipment of exhibits, Council will appoint a Shipping Agent.

Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

Travel and Hotel Accommodation

Council will assist participants in locating suitable airlines and hotels at Shanghai at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

Visa

Council will issue recommendation letters in favour of the representatives of the participating Indian companies in INDEE for issuance of Visa for the Show. However, EEPC will not give any guarantee to this effect, as this is the sole discretion of the Embassy of China in India.

MDA Grant

This project is under Market Access Initiative (MAI) Scheme of the Government of India. Therefore, the cost of participation is highly subsidized. In fact, the cost of direct participation is Euro 280 per sq. mtr. However, no separate subsidy under MDA is available for this event.

Submission of Application

Interested firms may please send their Application Forms (enclosed) duly filled in and signed, along with the payment latest by **30th September, 2008** to any of the following offices in the respective regions :

R. Maitra

Executive Director
EEPC India
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
Website : www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary
EEPC India
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepcindia.org

Anima Pandey

Regional Director
EEPC India
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@vsnl.net

Rajat Srivastava

Regional Director
EEPC India
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade
Mumbai – 400 005
Tel. : 91-22-42125555
Fax : 91-22-42125556/22180119
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

A. A. Kazmi

Acting Regional Director
EEPC India
19, Kasturba Gandhi Marg
Surya Kiran (4th Floor)
New Delhi – 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : eepc@spectranet.com

M. Ganesan

Regional Director
EEPC India
Greems Dugar (3rd Floor)
149, Greems Road
Chennai – 600 006
Tel. : 91-44-28295501/02
Fax : 91-44-28290495
E-mail : eepcchennai@airtelbroadband.in



Application Form

INDEE – Shanghai, 2008 (4th - 8th November, 2008)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:	:	:	:
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Booth Requirement	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two side open	
Area (Minimum Booth Area : 9 sq. mtr.)	:	Area :		
Total Annual Export (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Total Export to China (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display (please tick mark)	:	<u>Display of Samples</u> <input type="checkbox"/>	<u>Display of Posters</u> <input type="checkbox"/>	

1. Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitor's Profile.
2. Please send us this Form duly filled and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



MERCOPAR EXPO 2008, Brazil
Catalogue Display & Table Space in EEPC Booth
(The international exhibition of manufacturing machineries and technologies)

Date : October 28 - 31, 2008

Venue : Caxias do Sul Exhibition Centre, Caxias Do Sul, Brazil

EEPC Booth No. 593 & 594

Event Profile

Mercopar Expo is an international exhibition of manufacturing machineries and technologies. It's purpose is to provide small and medium-sized enterprises with an effective way of promoting their business, as well as a show case for sales and making contact with domestic and foreign manufacturers and contractors.

Exhibitor's Profile

Profile for exhibit include mechanical engineering, technological equipment, metalworking, casting, forging, presswork, electronic equipment - individual parts, components, manufacturing, finishing, assembly and test processes, electrical engineering, cable output, plastic & rubber components, services in industrial manufacturing - technical documentation, industrial design, measuring, testing, auxiliary materials: tools, cutting emulsion, coatings, flux, etc.

Organizer : Hannover Fairs Brazil

Participation Charges for Members :

Table Space	Rs. 25,000/- per company
Catalogue Display	Rs. 10,000/- per company for 25 catalogues not exceeding 5 kgs.

Members, who are interested to participate in Catalogue Display, are requested to send their catalogues directly to our Chicago office and also note that catalogues should reach our Chicago office latest by **10th October, 2008**. Those who are interested to book Table Space in EEPC Booth are requested to send their confirmation along with requisite **payment latest by 1st October, 2008**. All the participating members are also requested to make their payment to any of our Regional Offices or to :

R. Maitra

Executive Director
EEPC India
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in

Bhaskar Sarkar

Addl. Executive Director & Secretary
EEPC India
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net

Website : www.eepcindia.org

Members opting for Table Space should be present at the Show and apply for Visa as soon as possible.



EEPC invites Participation for India Pavilion at VINAMAC Expo 2008 Ho Chi Minh City, Vietnam (10 - 14 December, 2008)

Vietnam is one of the fast growing economies in the ASEAN region with an average growth of 7.5% over the past decade with increasing demand in all industrial sectors. The estimated value of industrial production increased 17.1% in 2007 compared to 2006 in which state owned enterprise increased 10.3%, non-state owned enterprises increased by 20.9% and foreign invested enterprise increased by 18.2%. With the rapid development and stability of Vietnamese economy, there is a demand to cooperate with prestigious international partners for updating the latest technology, enhancing the production capacity and competitive edges.

Vietnam is also going through rapid privatization and expansion of its existing industrial base. Some main industrial products received a significant increase in 2007 compared to 2006 such as Machine Tools : 69.8%, Automobile : 52.8%, Air Conditioner : 51.9%, Electric Motor : 24.3%, Motorbikes : 23.9%, Washing Machines : 21.3% etc. Indian engineering exports to Vietnam have grown steadily during the last few years clocking a growth rate of 46.25 % amounting to engineering exports worth US\$ 200.77 million in the year 2006-07 compared to US\$ 137.28 million engineering exports in 2004-05, thus showing a huge market potential in the country.

EEPC India is organizing an India Pavilion at VINAMAC EXPO 2008 which would provide an excellent opportunity for business relationships with the Vietnamese customers.

Focus Products

- Mining Technologies & Machinery
- Construction Technologies, Machinery & Equipments
- Power & Electricity
- Metal Working & Machine Tools
- Agricultural Implements
- Food Processing, Packaging & Printing Machinery
- Textile, Garment & Leather Machinery
- Pharmaceutical Machinery
- Rubber & Plastic Machinery
- Wood Working & Paper Industry Machinery
- Ceramic Technology
- Services

Venue

Ho Chi Minh International Exhibition & Convention Center (HIECC)

Date

10th to 14th December, 2008 (Wednesday to Sunday)

Participation Charges

Built-up booths minimum 9 sq. mtrs. : @ Rs. 12,500/- per sq. mtr. + 1,545/- per sq. mtr. as deposit
(row stand, one side open) towards Service Tax @ 12.36%

20% extra for corner booths (subject to availability)

Note : In case Service Tax is not chargeable, the deposit would be returned to participants.

Display Booth

Participation charge includes following services :

- Fascia with Exhibitor's name in English
- One Information Counter
- Two Chairs
- Two 40 W Fluorescent Lights
- Single Phase Socket (13A-220V)
- Carpeted Floor
- One Paper Disposed Basket

Mode of Payment

Full payment is to be made by Demand Draft/at par Cheque favouring "**Engineering Export Promotion Council**" along with the filled-up Application Form.

Date of Payment

Full payment is to be made along with the **Application Form latest by 15th October, 2008**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC receives the same in writing on or before **21st October, 2008**. EEPC shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come-first-served* basis.

MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus ASEAN + 2 programme of Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

Interested firms may please send the Application Form, duly filled in and signed, along with full payment **latest by 15th October, 2008** to the respective Regional Offices or to :

R. Maitra

Executive Director
EEPC India
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepec.gov.in
Website : www.eepecindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary
EEPC India
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepecindia.org



Application Form

**India Pavilion at VINAMAC Expo 2008, Ho Chi Minh City, Vietnam
(10 - 14 December, 2008)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Total Export to ASEAN countries (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitor's Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

**Overseas Market Information****Russia****Bilateral Trade between Russian & UAE Firms**

Stroytransgaz, one of Russia's largest engineering and construction companies, announced the signing of a \$ 400 million contract with Dolphin Energy Limited to build the Taweelah-Fujairah gas pipeline in the United Arab Emirates.

The 240-km (150-mile) gas pipeline will run right across the UAE to link gas receiving facilities at Taweelah on the Persian Gulf with a water treatment plant in Fujairah on the Gulf of Oman.

Stroytransgaz, which is partly owned by Russian energy giant Gazprom, is involved in oil and gas construction projects in 15 countries.

Contact details of Stroytransgaz

Stroytransgaz Joint Stock Co.

Legal address : 29, Moskovskaya Str., Orel, 302030, Russia

Mail address : 65, Novocheremouzhinskaya Str., Moscow, 117418, Russia

Tel. : +7 (495) 363 94 94

Fax : +7 (495) 363 94 95

E-mail : stg@stroytransgaz.com

Website : www.stroytransgaz.com

Contact details in India

New Delhi

Tel. : +91 (11) 2411 2902/03

Fax : +91 (11) 2411 2904

E-mail : stgindia@list.ru

Contact details of Dolphin Energy Limited

Dolphin Energy Limited

Abu Dhabi Trade Center Building

East Tower, 2nd & 3rd Floor

P.O. Box 33777

Abu Dhabi, UAE

Tel. : +971 2 6995500

Fax : +971 2 6446090

E-mail : uae@dolphinenergy.com

Website : www.dolphinenergy.com

Joint Investments by Russian & Chinese Firms in Australia

Russia's largest steelmaker Evraz Group S.A. [LSE : EVR] has announced the signing of an agreement on developing an iron ore deposit in western Australia jointly with China's Metallurgical Group Corporation.

**Contact details of Evraz Group S.A.**

Evraz Group S.A.
1, Allée Scheffer, L-2520, Luxembourg
R.C.S. Luxembourg B 105615

In Russia

EvrazHolding, OOO
15, str.4-5, Dolgorukovskaya, Moscow 127006, Russia
Tel. : +7 (495) 234-46-31
E-mail : info@evraz.com
Website : www.evraz.com

Contact details of China Metallurgical Group Corporation

China Metallurgical Group Corporation
No.11 GaoliangqiaoXieJie, Haidian
Beijing, China
Tel. : 8610 82169999
Fax : 8610 82169988
E-mail : mcc@mcc.com.cn
Website : www.mcc.com.cn

Joint Venture between Russia & Vietnam on Nitrogen Fertilizer Plant

PetroVietnam's international and legal relations chief, Mr. Vu Khanh Truong said his company could cooperate with Gazprom in building a nitrogen fertilizer plant in Russia within the framework of the joint venture Gazpromviet. Currently, only one nitrogen fertilizer plant, with production capacity of 740,000 metric tons a year, is operational in Vietnam.

Contact details of PetroVietnam

PetroVietnam
18 Lang Ha, Thanh Cong, Ba Dinh, Ha Noi
Viet Nam
Tel. : 84-4-8252526; 7725761; (7725903 - 7725933)
Fax : 84-4-8265942; 7725903; 7725899
Website : www.petrovietnam.com.vn

Contact details of Gazprom

Open Joint Stock Company "Gazprom"
16 Nametkina St., Moscow
Russian Federation
Mailing Address : 16 Nametkina St.
117997, Moscow
V-420, GSP-7
Russian Federation
Tel. : +7 (495) 719-30-01
Fax : +7 (495) 719-83-33
E-mail : gazprom@gazprom.ru
Website : www.gazprom.ru



Russia's car market is now the biggest in Europe

Price Waterhouse Coopers has reported that Russia's car market overtook Germany this summer as the biggest in Europe. Annual sales rose by 41 per cent to reach 1.645 million cars. Neither rising gasoline prices nor high inflation appear to have dampened demand yet with car buyers continuing to hanker after increasing expensive foreign models. The average price of cars purchased in the country rose from \$ 7,500 in 2002 to more than \$ 17,000 in 2007 according to Avtostat, a consultancy firm.

Russia's Novolipetsk Steel to buy U.S. John Maneely for \$ 3.5 billion

Novolipetsk Steel, one of Russia's largest steel producers, has announced the signing of an agreement to acquire the US-based pipe manufacturer John Maneely Company (JMC) for \$ 3.53 billion.

Contact details of Novolipetsk Steel

Head Office

Novolipetsk Steel (NLMK)
2, pl. Metallurgov, Lipetsk
398040 Russia
Fax : +7 4742 441111
E-mail : info@nlmk.ru

Moscow Office

Novolipetsk Steel (NLMK)
18, Bakhrushina ul., Bldg 1
115054 Moscow
Fax : +7 495 9157904
E-mail : info@nlmk.msk.ru
Website : www.nlmksteel.com

(Source : Embassy of India, Moscow)

Tender Information



China

Project : Zhengzhou-Xi'an Railway Project
 Loan No. 2182-PRC
 Loan from ADB

Contract No.: 0702-0820CITC1004

Issued by : CMC International Tendering Corporation
 Rm 1106 Genertec Plaza, No. 90
 Xisanhuan ZhongLu, Fengtai District
 Beijing 100055, PR China
 Attn. : Ms. Pu Qing or Mr. Chu Bingkun
 Tel. : 86-10-63348498, 63348497
 Fax : 86-10-63373562

For : Supply and Delivery of Electrification Project :

<i>Lot No.</i>	<i>Description</i>	<i>Quantity</i>
101	Messenger Wire	1168.69 km
102	Porcelain Insulator	62656 sets
103	Porcelain insulator for negative wire	16507 sets
104	Isolating switch and load switch	343 sets
105	Composite insulator	12844 sets
106	Aluminum conductor steel core aluminum stranded wire	2027.65 km
107	Contact wire for siding tract	90.61 km
108	Contact wire for main line	1078.08 km
109	27.5kv single-phase copper core cable and cable accessory	83.64 km + 2422 unit + 101.88 km
110	Surge arrester	136 units
111	OHL component (Henan)	1 set
112	OHL component (Shaanxi)	1 set
113	GIS Switchgears	295 units
114	Circuit breaker	20 sets
115	High Voltage electrical disconnecter	68 units
116	AC/DC system	142 units
117	Current transformer	100 units
118	Traction transformer (Henan)	28 sets
119	Traction transformer (Shaanxi)	12 sets
120	Auxiliary transformer	78 units
121	Voltage transformer	60 units
122	Autotransformer	72 sets

Tender cost : Non-refundable fee of RMB 2,000 or \$300 + \$350

Bid security : 2% of the bid price

Bid deadline : **28.10.2008**

Uzbekistan

Project : Woman and Child Health Development Project
Loan No. 2090-UZB
Loan from ADB

Contract No.: WCH/ICB/02/08

Issued by : JPIB "Health-2" and "Woman and Child Health Development"
51, Parkentskaya str.
Tashkent 100007
Republic of Uzbekistan
Attn. : Mr. Jamshid Maksumov
Tel. : (+998 71) 268 25 39, 268 08 19
Fax : (+998 71) 267 73 47
Email : office@jpib.uz

For : Supply of Medical, laboratory, anaesthetic, ventilator equipment and consumables for maternity facilities.

<i>Item No.</i>	<i>Name of Goods or Related Services</i>	<i>Unit of Measurement</i>	<i>Quantity</i>
Lot # 1 - Equipment for IV infusions and concentrators			
1.1	Portable syringe pump	Piece	390
1.1.1	Consumables for portable syringe pump	Unit	390
1.2	Oxygen concentrator	Piece	101
1.3	Blood and infusion warmer	Piece	102
1.4	Portable Oxygen Cylinder, 1 type	Piece	333
1.5	Portable Oxygen Cylinder, 2 type	Piece	52
Lot # 2 - Anaesthetic machine			
2.1	Adult Anaesthetic machine Installation of equipment and training	Piece	94
Lot # 3 - System for non-invasive lung ventilation			
3.1	System for noninvasive lung ventilation in infants, type 1	Piece	279
3.2	System for noninvasive lung ventilation in infants, type 2 Installation of equipment and training	Piece	52
Lot # 4-Ventillation equipment			
4.1	Adult Ventilator	Piece	94
4.2	Neonate ventilator	Piece	9
4.3	Laryngeal mask	Piece	598
4.4	Manual Reusable Neonate Resuscitator Set	Piece	235
4.5	Manual Reusable Adult Resuscitator Set Installation of equipment and training (4.1, 4.2)	Piece	90

<i>Item No.</i>	<i>Name of Goods or Related Services</i>	<i>Unit of Measurement</i>	<i>Quantity</i>
Lot # 5 - Monitors and pulse oximeters			
5.1	Neonatal Physiological Monitor	Piece	15
5.2	Adult physiological Monitor	Piece	56
5.3	Doppler, Fetal heart detector	Piece	211
5.4	Pulse Oximeter, stationary	Piece	45
5.5	Pulse Oximeter, portable	Piece	279
5.6	Pulse Oximeter Probes	Piece	4850
	Installation of equipment and training (5.1, 5.2)		
Lot # 6 - Portable Ultrasound Scanner and X-ray			
6.1	Portable Ultrasound Scanner	Piece	17
6.2	Sensor for Ultrasound Scanner	Piece	7
6.3	Mobile X-Ray apparatus	Piece	1
	Installation of equipment and training (6.1, 6.3)		
Lot # 7 - Aspirators and stethoscopes			
7.1	Electrical Aspirator	Piece	387
7.2	Mechanical Aspirator	Piece	159
7.3	Surgical suction with canullae	Piece	95
7.4	Set for Manual Vacuum Aspiration	Piece	89
7.5	Manual vacuum 'Ventouse' extractor set	Piece	117
7.6	Stethoscope for infant	Piece	252
7.7	Fetal Stethoscope	Piece	501
7.8	Electronic scales	Piece	690
Lot # 8 - Laboratory equipment			
8.1	Semi-automatic biochemical analyzer	Piece	15
8.2	Coagulometer	Piece	7
8.3	Spectrophotometer	Piece	15
8.4	Semi-automatic pipette set (3 sizes per set)	Piece	15
8.5	Autoclave	Piece	15
8.6	Sterilizing box	Piece	1062
8.7	Dry air sterilizer	Piece	52
8.8	Water Still	Piece	15
8.9	Binocular immersion microscope	Piece	22
8.10	Immersion oil	Bottle	22
8.11	Box for Slides	Pack	15
8.12	Centrifuge	Piece	22
8.13	ESR testing kit	Set	15
8.14	Set of Urinometer	Set	15
8.15	Manual blood-cell counter	Piece	30

<i>Item No.</i>	<i>Name of Goods or Related Services</i>	<i>Unit of Measurement</i>	<i>Quantity</i>
8.16	Blood Counting chamber	Piece	15
8.17	Phlebotomist Tray	Piece	15
8.18	Refrigerator	Piece	206
	Installation of equipment (8.2) and training (8.1, 8.2, 8.3)		
Lot # 9 - Laryngoscopes and instruments			
9.1	Set of Laryngoscopes for adult	Piece	48
9.2	Set of Pediatric Laryngoscopes	Piece	235
9.3	Delivery set	Piece	393
9.4	Set for emergency care of deep vaginal tears	Piece	174
9.5	Set of instruments for Caesarian operation	Piece	138
9.6	Obstetrical forceps	Piece	94
9.7	Vaginal Speculum - Cusco	Piece	1880
9.8	Sound uterine	Piece	470
9.9	Scissors	Piece	282
9.10	Schroeder/Braun tenaculum forceps	Piece	282
9.11	Pean Forceps	Piece	282
9.12	Abdominal Retractor	Piece	102
9.13	Mayo-Hegar Needle holder	Piece	101
9.14	Dissecting forceps with jaws	Piece	101
9.15	Halstead Mosquito Forceps or equivalent	Piece	188
9.16	Metal Spatula	Piece	101
9.17	Kidney basin	Piece	905
9.18	Forceps	Piece	522
Lot # 10 - Consumables			
10.1	Intravenous catheters/neonatal	Set	210
10.2	Intravenous catheters/adult	Set	573
10.3	Endotracheal tubes	Set	818
10.4	Spinal needles	Piece	5920
10.5	Epidural set	Set	2160
10.6	Stylet, tracheal tube	Piece	1305
10.7	Adult Airway	Piece	174
10.8	Airway for newborn	Piece	188
10.9	Set of Suction Catheters	Set	818
10.10	Connection tube for suction	Piece	25535
10.11	Feeding tube	Set	165
10.12	Meconium Aspirator	Piece	700
10.13	Umbilical catheter	Piece	7500
10.14	Butterfly Needle - G26	Set	4970
10.15	Cord clamps	Set	1792
10.16	Transcutaneous Catheters for infants	Set	32

<i>Item No.</i>	<i>Name of Goods or Related Services</i>	<i>Unit of Measurement</i>	<i>Quantity</i>
Lot # 11 - Equipment for neonatal			
11.1	Neonatal Intensive Care Incubator	Piece	12
11.2	Transport incubator (couveuse)	Piece	8
11.3	Neonatal Resuscitation Bed	Piece	106
11.4	Phototherapy Lamp	Piece	269
11.5	Radiant Warmer Table for Newborn with Heater	Piece	286
	Installation of equipment (11.1, 11.2, 11.3, 11.4, 11.5) and training (11.1, 11.2, 11.3)		
Lot # 12 - Surgical equipment			
12.1	Diatermy	Piece	102
12.2	Self-powered Surgical operating lamp	Piece	52
12.3	Light, examination, mobile	Piece	430
12.4	Surgical instruments table	Piece	133
12.5	Delivery Bed With Kneeboards	Piece	286
	Installation of equipment (12.1, 12.2) and training (12.1)		

Tender cost : Non-refundable fee of US\$250 or in an equivalent amount in a local currency.

Bid security : Lot #1 : USD 9,000.00
 Lot #2 : USD 38,000.00
 Lot #3 : USD 39,000.00
 Lot #4 : USD 33,000.00
 Lot #5 : USD 7,000.00
 Lot #6 : USD 5,000.00
 Lot #7 : USD 6,000.00
 Lot #8 : USD 8,000.00
 Lot #9 : USD 5,000.00
 Lot #10 : USD 7,000.00
 Lot #11 : USD 23,000.00
 Lot #12 : USD 15,000.00

Bid deadline : **23.10.2008**

(Source : Asian Development Bank Website)

Croatia
(EEPC Ref. No. DB-1994)

Project : Social And Economic Recovery Project
 Project ID No. P076730
 Loan from IBRD

Notice No. : **WB3689-736/08**

Issued by : Croatian Mine Action Centre
Ante Kovacica 10
Room No. 107
44000 Sisak
Croatia
Attn. : Mr. Miljenko Vahtaric
E-mail : mvahtaric@hcr.hr

For : Procurement of Pick up vehicles 4x4.

Tender cost : Non-refundable fee 300.00 HRK or 40 EUR.

Bid security : 50.000 HRK or 7.000 EUR.

Bid deadline : **24.10.2008**

Lao PDR

(EEPC Ref. No. DB-1995)

Project : Greater Mekong Subregion Regional Power Trade Project (GMS)
Project ID No. P105331; Grant No. 3300-0 LA
Grant from IDA

Notice No. : **WB3741-736/08**

Issued by : Electricité du Laos
Development Building
Nong Bone Road, Ban Fai
P.O. Box 309
Vientiane
Lao PDR
Attn. : Khamsing Phosalath
Tel. : +856 21 451 519 ext. 186
Facsimile : +856 21 415 039
Mobile : +856 20 5530849
E-mail : khamsingphosalath@yahoo.com

For : Supply of vehicles.

Tender cost : Non-refundable fee of US\$ 50.

Bid security : Not less than US\$ 5,000 or equivalent amount in a freely convertible currency.

Bid deadline : **29.10.2008**

Montenegro

(EEPC Ref. No. DB-1996)

Project : Energy Community of South East Europe APL3
Credit No. 4351-MOT; Project ID No. P088867
Credit from IDA

Notice No. : **WB3677-735/08**

Issued by : Ms. Nada Bojanic, Procurement Specialist
Elektroprivreda Crne Gore AD - Niksic, FC Prenos
Bulevar Sv. Petra Cetinjskog 18
Second Floor
Conference Room No. 204
81000 Podgorica
Montenegro
Tel. : ++382 20 201 725
Fax : ++ 382 20 201 726
E-mail : epcg.apl@cg.yu
Website : <http://www.epcg.cg.yu>

For : Supply of Equipment for S/S 220/110/35 kV Mojkovac and S/S 110/35 kV Andrijevica OHL Connection (LI-LO).
- Lot 1 : Steel lattice self-supported towers structure
- Lot 2 : Conductors, Insulators and Suspension

Tender cost : Non-refundable fee of EURO 300.

Bid security : - Lot 1 : Steel lattice self-supported towers structure= 6000 Eur
- Lot 2 : Conductors, Insulators and Suspension= 3000 Eur

Bid deadline : **23.10.2008**

Tajikistan

(EEPC Ref. No. DB-1997)

Project : Community and Basic Health Project
Grant No 44839-TJ; Project ID No. P078978
Grant from IDA

Notice No. : **WB3739-736/08**

Issued by : Project Implementation Unit/Community & Basic Health Project
41 Pulodi Street
Dushanbe 734000
Tajikistan
Attn. : Ms. Mahbuba Sheralieva
PIU Director
Tel. : + (992 37) 221-33-46
Fax : + (992 37) 221-68-22
E-mail : mahbuba@health.tojkiston.com

For : Procurement of growth monitoring equipment for health facilities in Khatlon and Sughd oblasts

Tender cost : Non-refundable fee of US\$ 200 (without VAT) or the equivalent in Tajik Currency (TJS) + US\$ 70.

Bid security : US\$ 5,000.00 or an equivalent amount in a freely convertible currency.

Bid deadline : **31.10.2008**

(Source : UN Development Business Website)

Kuwait

(EEPC Ref. No. MEED-115)

Tender for : **Water towers and ground tanks**

Tender No. : **MEW/96-2007-2008**

Tender details : Construction and maintenance of water towers and ground tanks.
Details on payment of KD 2,000.

Bid bond : KD 175,000

Closing date : **16.11.2008**

Issued by : Central Tenders Committee
PO Box 1070
Safat 13011
Kuwait
Tel. : (965) 2401200
Fax : (965) 2416574

Oman

(EEPC Ref. No. MEED-117 & MEED-118)

Tender for : **Substations and a distribution network**

Tender No. : **215/2008**

Tender details : Engineering, procurement and construction of 33/11-kV substations and a 33-kV distribution network at the Al-Duqm area of the Al-Wusta region for the Rural Areas Electricity Company.
Details, available on payment of RO 1,500.

Closing date : **27.10.2008**

Tender for : **Grid and transmission system**

Tender No. : **221/2008**

Tender details : Construction of the 132/33-kV Wadi Saa grid station and associated transmission system in the Buraimi governorate for Oman Electricity Transmission Company.
Details, available on payment of RO 1,500.

Closing date : **27.10.2008**

Issued by : Tender Board
PO Box 787
Al-Khuwair 133
Oman
Tel. : (96824) 602073/602556
Fax : (96824) 602063

Saudi Arabia

(EEPC Ref. No. MEED-119)

Tender for : **Substation construction**

Tender No. : **357-L65**

Tender details : Engineering, procurement and construction of a 380-115-kV substation, 8AB, in the community area of Jubail industrial city.
Details on payment of SR 1,000.

Closing date : **23.11.2008**

Issued by : Royal Commission for Jubail & Yanbu
Directorate-General for Royal Commission in Jubail, Director
Contracts Section, PO Box 10001
Madinat al-Jubail al-Sinaiyah 31961
Saudi Arabia
Tel. : (9663) 3414127/63
Fax : (9663) 3412201

Saudi Arabia

(EEPC Ref. No. MEED-120)

Tender for : **Steel pipes**

Tender No. : **68/28/29**

Tender details : Supply of stainless steel pipes for a water purification station in Buraidah.
Details on payment of \$ 135.

Closing date : **21.10.2008**

Issued by : Water Ministry
Makkah al-Mukarama branch
Makkah, Saudi Arabia
Tel. : (9662) 6171451/6725349
Fax : (9662) 6707819

(Source : MEED.com website)

Kuwait

Issued by : Central Tender Committee
P.O. Box 1070
13011 Safat, Kuwait
Tel. : 2401200 (5 lines)
Telefax : 2416574
Website : www.ctc.gov.kw

Following tenders are open only for qualified tenderers :

Tender No. : MEW/7-2008-2009

Name of the company : Ministry of Elec & Water

Requirements : Supply of control devices for street lights (energy saving type).

Fee (KD) : 100

Initial deposit of offer's value : 5%

Closing date : **14.10.2008**

Tender No. : MEW/20-2008-2009

Name of the company : Ministry of Elec & Water

Requirements : Emergency works for repair of 11 kV medium tension cables, pilot cables & related civil works at Southern Kuwait.

Fee (KD) : 500.000

Initial deposit of offer's value : KD 30,000

Closing date : **19.10.2008**

Tender No. : 1/2008-2009

Name of the company : Kuwait News Agency (KUNA)

Requirements : Maintenance & operation of Kuwait News Agency building electrical, mechanical & sanitary works.

Fee (KD) : 50.000

Initial deposit of offer's value : KD 5000

Closing date : **14.10.2008**

Tender No. : 5/2008-2009

Name of the company : Ministry of Finance

Requirements : Design, supply & installation (2) nos. spiral rotation system chiller for cooling central air conditioning water system at Khaitan residential complex.

Fee (KD) : 50.000

Initial deposit of offer's value : KD 5000

Closing date : **19.10.2008**

Tender No. : 5/2008-2009

Name of the company : Kuwait Institute for Scientific Research

Requirements : Hydrogen gas generator & high tension gas device.

Fee (KD) : 40.000

Initial deposit of offer's value : KD 4500

Closing date : **28.10.2008**

Tender No. : MEW/88-2006-2007

Name of the company : Ministry of Electricity & Water

Requirements : Completion of supply, installation, operation & delivery of central printing machine for consumer invoices.

Fee (KD) : 50.000

Initial deposit of offer's value : KD 3000

Closing date : **02.11.2008**

Tender No. : ME/53/2008-2009

Name of the company : Ministry of Education

Requirements : Sports Tools & Equipments Development Project.

Fee (KD) : 500.000

Initial deposit of offer's value : 5%

Closing date : **14.10.2008**

Tender No. : MEW/96-2007-2008

Name of the company : Ministry of Electricity & Water

Requirements : Construction, completion & maintenance of (6) Nos. fresh water & brackish water towers, ground tanks of (9) million gallon capacity for brackish water with other works at Jahra Area, site (D20).

Fee (KD) : 2000

Initial deposit of offer's value : KD 175,000

Closing date : **16.11.2008**

Tender No. : 107/2008-2009

Name of the company : Kuwait Institute for Scientific Research

Requirements : Supply, installation & maintenance of Electrical Works for Khalidiya Fence - Construction & maintenance Dept.

Fee (KD) : 20.000

Initial deposit of offer's value : KD 900.000

Closing date : **02.11.2008**

For further details please contact :

Mr. Anuj Gupta
Attache (Commerce)
Embassy of India
P.O. Box 1450
Safat 13015
Kuwait
Tel. : 2530600/612/613
Fax : 2525811
E-mail : indecomk@rediffmail.com

(Source : Embassy of India, Safat)

Exhibitions and Trade Fairs**Saudi Arabia****Catalogue Exhibition in Riyadh, Dammam, Hail and Arar**

The Embassy of India, Riyadh, Saudi Arabia in association with various Chambers of Commerce & Industries has decided to organise multi-sector Catalogue Exhibitions at the industrial and business hubs of Saudi Arabia like Riyadh, Dammam, Hail and Arar during the year 2008 and 2009.

It is an excellent opportunity for the exporters to promote their products, expertise and services through these exhibitions.

The Exhibitions is absolutely free of cost.

Member-exporters interested to participate are requested to send at least 100 Catalogues for display in the exhibitions in one or two lots for the proposed Catalogue Shows to :

Mr. Rajeev Shahare
Minister/Deputy Chief of Mission
Embassy of India
B-1, Diplomatic Quarter
Post Box No. 94387
Riyadh 11693
Saudi Arabia
Tel. : 4884698/4884144
Fax : 4807764/4884189
E-mail : minister@indianembassy.org.sa, com@indianembassy.org.sa

(Source : Embassy of India, Riyadh)

Public Notice

**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Public Notice No. 80 (RE-2008)/2004-2009

Dated 15th September, 2008

In exercise of powers conferred under paragraph 2.4 of the Foreign Trade Policy, 2004-09, the Director General of Foreign Trade hereby makes the following amendments in the Hand Book of Procedures, Vol. I (RE-2008) :

1. Sub-clause (a) of paragraph 4.30A stands replaced by the following :
 - (a) A duplicate/Customs Certified/Self-attested copy of the shipping Bill in lieu of the original; Duplicate/Bank certified copy of BRC in lieu of original;
2. Sub-clause (d) of Paragraph 4.30A stands replaced by the following :
 - (d) *An indemnity bond by exporter to the effect that he would indemnify Government for financial loss, if any, on account of duty free import entitlement availed/allowed against lost Shipping Bills/BRC.*

Customs Authority, before allowing redemption of BG/LUT or clearance after endorsement of "No BG/LUT condition" or endorsement of transferability, shall verify the genuineness of such shipping bill (s) and ensure that no double benefit against such shipping bill has been availed. This specific condition shall be endorsed by RA concerned on the EODC.

Sd/-

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/94/180/AA-EODC/AM09/PC 4)



**Government of India
Ministry of Commerce & Industry
Department of Commerce
Directorate General of Foreign Trade
New Delhi**

Notification No. 43 (RE-2008)/2004-2009

Dated 23rd September, 2008

S.O (E) – In exercise of powers conferred by Section 5 of the Foreign Trade (Development and Regulation) Act, 1992 (No. 22 of 1992) read with Para 1.3 of the Foreign Trade Policy, 2004-2009 (as amended from time to time), the Central Government hereby makes the following amendment in Foreign Trade Policy RE-2006 and RE-2007 :

1. The following sentence is added at the end of paragraph 3.12.8 of FTP RE-2007 :-

“However, for VKGUY, FMS and FPS, benefits can be claimed either by the supporting manufacturer (along with disclaimer from the company/firm who has realized the foreign exchange directly from overseas) or by the company/firm who has realized the foreign exchange directly from overseas.”

2. The following is added as paragraphs 3.8.2.3, 3.9.2.4, 3.10.2.4 in FTP RE-2006 :-

“However, benefits can be claimed either by the supporting manufacturer (along with disclaimer from the company/firm who has realized the foreign exchange directly from overseas) or by the company/firm who has realized the foreign exchange directly from overseas.”

Sd/-

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/94/180/1024/AM08/PCI)



F. No. 137/168/2008-CX.4
Government of India
Ministry of Finance
Department of Revenue
Central Board of Excise & Customs
New Delhi

Circular No. 105/08/2008

Dated 16th September, 2008

Sub : Service Tax issues relating to units in SEZ- reg.

It has been observed that there has been lack of clarity in the field formations administering service tax as regards the applicability of service tax levy on units located in Special Economic Zones. This lack of clarity has resulted in certain problems especially with respect to service tax administration. The issues and the proposed actions are mentioned below,-

2. Non-payment of service tax by SEZ units providing taxable service outside SEZ

2.1 There is no exclusion to SEZs in the Chapter V of the Finance Act, 1994 (Service Tax law). Taxable services received by SEZ units and SEZ developers for consumption within the SEZ are exempt for service tax under Notification No. 4/2004-ST, dated 31.3.2004. However, service tax is applicable on taxable services provided by SEZ units, except such services which are exempt by Notification No. 4/2004-ST. The C &AG, in its recent report has pointed out instances, where SEZ units in Chennai & Cochin were providing taxable services like manpower supply service, technical testing and analysis service etc., to units/persons outside SEZ, without payment of service tax. In this regard the Ministry of Commerce (MOC) has observed that monitoring and collection of service tax does not come under the jurisdiction of the Development Commissioner and that such responsibility rests with the jurisdictional service tax (or CX & ST) authorities under the Central Board of Excise and Customs. Therefore, field formations should ensure that SEZs units, providing taxable services to any person for consumption in DTA (or providing any taxable service which is otherwise not exempt), or is otherwise liable to pay service tax under the service tax law, take registration with the jurisdictional service tax authorities and discharge their service tax liability in terms of the Finance Act, 1994. In this regard a time bound survey may be undertaken by the jurisdictional Commissionerates to identify SEZ units which are providing any taxable service to a recipient for consumption outside SEZ, and if so whether or not, they are discharging ST liability correctly. This survey may be completed by 20.10.2008, and a report in this regard may be sent to DGST by 31.10.2008, positively.

3. Refund of Service Tax on taxable services used for the purposes of exports of goods by SEZ units

3.1 Refund of service tax paid on certain taxable services used in export of goods is permitted under Notification No. 41/2007-ST. This Notification prescribes that the refund would be allowed by the jurisdictional Deputy Commissioner/Assistant Commissioner of Central Excise. Doubts have arisen as to the authority that would process these claims when made by SEZ, i.e., the SEZ authorities or jurisdictional service tax authorities. As stated above, the Ministry of Commerce has already opined that administering the service tax law is responsibility of CBEC. Refund of service tax is to be processed by the respective jurisdictional authority administering service tax law. Accordingly, it is clarified that the SEZ units, claiming refund of service tax, should take registration with the jurisdictional ST authorities (i.e. service tax commissionerates in Delhi, Mumbai, Bangalore, Ahmedabad, Kolkata and Chennai and the jurisdictional central excise commissionerates elsewhere) and file their claims there.

4. The information contained in this circular may be brought to the notice of SEZ Units and the Development Commissioners.

Sd/-
(GAUTAM BHATTACHARYA)
Commissioner (ST)



Reserve Bank of India
Foreign Exchange Department
Central Office, Mumbai 400 001

RBI/2008-09/190
A. P. (DIR Series) Circular No. 16

Dated 22nd September, 2008

External Commercial Borrowings Policy – Liberalisation

Attention of Authorised Dealer Category - I (AD Category - I) banks is invited to the A. P. (DIR Series) Circular No.5 dated August 1, 2005, A. P. (DIR Series) Circular No. 60 dated May 21, 2007, A. P. (DIR Series) Circular No. 4 dated August 7, 2007 and A. P. (DIR Series) Circular No. 43 dated May 29, 2008 relating to External Commercial Borrowings (ECB).

2. Based on a review, it has been decided to modify some aspects of the ECB policy as indicated below :

- (a) At present, borrowers in the infrastructure sector are allowed to avail ECB up to USD 100 million per financial year for Rupee expenditure for permissible end-uses under the Approval Route. Considering the huge funding requirements of the sector, particularly for meeting Rupee expenditure, the existing limit of USD 100 million has been raised to USD 500 million per financial year for the borrowers in the infrastructure sector for Rupee expenditure under the Approval Route. ECBs in excess of USD 100 million for Rupee expenditure should have a minimum average maturity period of 7 years.
- (b) In view of widening of credit spreads in the international financial markets, the all-in-cost ceilings for ECBs are modified as follows :

Average Maturity Period	All-in-Cost ceilings over 6 Months LIBOR*	
	Existing	Revised
Three years and up to five years	200 bps	200 bps
More than five years and up to seven years	350 bps	350 bps
More than seven years	350 bps	450 bps
* for the respective currency of borrowing or applicable benchmark		

3. The amendments to the ECB guidelines will come into force with immediate effect. All other aspects of the ECB policy such as USD 500 million limit per borrower per financial year under the Automatic Route, eligible borrower, recognised lender, end-use of foreign currency expenditure for import of capital goods and overseas investments, average maturity period, pre-payment, refinancing of existing ECB and reporting arrangements remain unchanged. The existing limit of USD 50 million for Rupee expenditure under the Approval Route for borrowers other than those in the infrastructure sector also remains unchanged.

4. Necessary amendments to the Foreign Exchange Management (Borrowing or Lending in Foreign Exchange) Regulations, 2000 dated May 3, 2000 are being issued separately.

5. AD Category - I banks may bring the contents of this Circular to the notice of their constituents and customers concerned.

6. The directions contained in this Circular have been issued under Sections 10(4) and 11 (1) of the Foreign Exchange Management Act, 1999 (42 of 1999) and is without prejudice to permissions/approvals, if any, required under any other law.

Sd/-
(SALIM GANGADHARAN)
Chief General Manager-in-Charge

Reserve Bank of India
Foreign Exchange Department
Central Office, Mumbai 400 001

RBI/2008-09/192

A. P. (DIR Series) Circular No. 17

Dated 23rd September, 2008

'Issue of Foreign Currency Exchangeable Bonds Scheme, 2008'

Attention of Authorised Dealers is invited to the "Issue of Foreign Currency Exchangeable Bonds (FCEB) Scheme, 2008", notified by the Government of India, Ministry of Finance, Department of Economic Affairs vide Notification G.S.R.89(E) dated February 15, 2008, copy of which is *annexed*.

2. Accordingly, it has been decided to operationalise the abovementioned Scheme in order to facilitate the issue of FCEB by Indian companies.
3. "Foreign Currency Exchangeable Bond" means a bond expressed in foreign currency, the principal and interest in respect of which is payable in foreign currency, issued by an Issuing Company and subscribed to by a person who is a resident outside India, in foreign currency and exchangeable into equity share of another company, to be called the Offered Company, in any manner, either wholly, or partly or on the basis of any equity related warrants attached to debt instruments. The FCEB may be denominated in any freely convertible foreign currency.
4. **Eligible Issuer** : The Issuing Company shall be part of the promoter group of the Offered Company and shall hold the equity share/s being offered at the time of issuance of FCEB.
5. **Offered Company** : The Offered Company shall be a listed company, which is engaged in a sector eligible to receive Foreign Direct Investment and eligible to issue or avail of Foreign Currency Convertible Bond (FCCB) or External Commercial Borrowings (ECB).
6. **Entities not eligible to issue FCEB** : An Indian company, which is not eligible to raise funds from the Indian securities market, including a company which has been restrained from accessing the securities market by the SEBI shall not be eligible to issue FCEB.
7. **Eligible Subscriber** : Entities complying with the Foreign Direct Investment policy and adhering to the sectoral caps at the time of issue of FCEB can subscribe to FCEB. Prior approval of Foreign Investment Promotion Board, wherever required under the Foreign Direct Investment policy, should be obtained.
8. **Entities not eligible to subscribe to FCEB** : Entities prohibited to buy, sell or deal in securities by the SEBI will not be eligible to subscribe to FCEB.
9. **End-use of FCEB proceeds** :

Issuing Company :

- (i) The proceeds of FCEB may be invested by the issuing company overseas by way of direct investment including in Joint Ventures or Wholly Owned Subsidiaries abroad, subject to the existing guidelines on overseas investment in Joint Ventures/Wholly Owned Subsidiaries.
- (ii) The proceeds of FCEB may be invested by the issuing company in the promoter group companies.

Promoter Group Companies :

Promoter Group Companies receiving investments out of the FCEB proceeds may utilise the amount in accordance with end-uses prescribed under the ECB policy.



10. **End-uses not permitted** : The promoter group company receiving such investments will not be permitted to utilise the proceeds for investments in the capital market or in real estate in India.
11. **All-in-cost** : The rate of interest payable on FCEB and the issue expenses incurred in foreign currency shall be within the all-in-cost ceiling as specified by Reserve Bank under the ECB policy.
12. **Pricing of FCEB** : At the time of issuance of FCEB the exchange price of the offered listed equity shares shall not be less than the higher of the following two :
- (i) The average of the weekly high and low of the closing prices of the shares of the offered company quoted on the stock exchange during the six months preceding the relevant date; and
 - (ii) The average of the weekly high and low of the closing prices of the shares of the offered company quoted on a stock exchange during the two week preceding the relevant date.
13. **Average Maturity** : Minimum maturity of FCEB shall be five years. The exchange option can be exercised at any time before redemption. While exercising the exchange option, the holder of the FCEB shall take delivery of the offered shares. Cash (Net) settlement of FCEB shall not be permissible.
14. **Parking of FCEB proceeds abroad** :
- The proceeds of FCEB shall be retained and/or deployed overseas by the issuing/promoter group companies in accordance with the policy for the ECB.
- It shall be the responsibility of the issuing company to ensure that the proceeds of FCEB are used by the promoter group company only for the permitted end-uses prescribed under the ECB policy. The issuing company should also submit audit trail of the end-use of the proceeds by the issuing company/promoter group companies to the Reserve Bank duly certified by the designated Authorised Dealer bank.
15. Operational Procedure – Issuance of FCEB shall require prior approval of the Reserve Bank under the Approval Route for raising ECB. The Reporting arrangement for FCEB shall be as per extant ECB policy.
16. This Scheme will come into force with immediate effect.
17. Necessary amendments to the Foreign Exchange Management (Borrowing or Lending in Foreign Exchange) Regulations, 2000 dated May 3, 2000 as amended from time to time and Foreign Exchange Management (Transfer or Issue of Any Foreign Security) Regulations, 2004 dated July 7, 2004) as amended from time to time, are being issued separately.
18. Authorised Dealer Category I banks may bring the contents of this Circular to the notice of their constituents and customers.
19. The directions contained in this Circular have been issued under Sections 10(4) and 11(1) of the Foreign Exchange Management Act, 1999 (42 of 1999) and is without prejudice to permissions/approvals, if any, required under any other law.

Sd/-

(SALIM GANGADHARAN)
Chief General Manager-in-Charge

[A. P. (DIR Series) Circular No. 17 dated September 23, 2008]

**Ministry of Finance
(Department of Economic Affairs)**

Dated 15th February, 2008

Notification

G.S.R. 89(E) – The Central Government hereby notifies the following scheme for facilitating issue of Foreign Currency Exchangeable Bonds by Indian Companies, namely :

1. Short title and commencement -

- (1) This scheme may be called the Issue of Foreign Currency Exchangeable Bonds Scheme, 2008.
- (2) It shall come into force on the date of Notification in the Official Gazette.

2. Definitions - In this scheme, unless the context otherwise requires, -

- (a) "Foreign Currency Exchangeable Bond" means a bond expressed in foreign currency, the principal and interest in respect of which is payable in foreign currency, issued by an Issuing Company and subscribed to by a person who is a resident outside India in foreign currency and exchangeable into equity share of another company, to be called the Offered Company, in any manner, either wholly, or partly or on the basis of any equity related warrants attached to debt instruments.
- (b) "Issuing Company" means an Indian company as defined in the Companies Act, 1956 (1 of 1956), which is eligible to issue Foreign Currency Exchangeable Bond.
- (c) "Offered Company" means an Indian company as defined in the Companies Act, 1956 (1 of 1956) whose equity share/s shall be offered in exchange of the Foreign Currency Exchangeable Bond.
- (d) "Promoter Group" has the same meaning as defined in the Securities and Exchange Board of India (Disclosure and Investor Protection) Guidelines, 2000.

3. Eligibility Conditions and subscription of Foreign Currency Exchangeable Bonds -

- (1) The Issuing Company shall be part of the promoter group of the Offered Company and shall hold the equity share/s being offered at the time of issuance of Foreign Currency Exchangeable Bond.
- (2) The Offered Company shall be a listed company which is engaged in a sector eligible to receive Foreign Direct Investment and eligible to issue or avail of Foreign Currency Convertible Bond or External Commercial Borrowings.
- (3) An Indian Company, which is not eligible to raise funds from the Indian securities market, including a company which has been restrained from accessing the securities market by the Securities and Exchange Board of India shall not be eligible to issue Foreign Currency Exchangeable Bond.
- (4) The subscriber to the Foreign Currency Exchangeable Bond shall comply with the Foreign Direct Investment policy and adhere to the sectoral caps at the time of issuance of Foreign Currency Exchangeable Bond. Prior approval of Foreign Investment Promotion Board, wherever required under the Foreign Direct Investment policy, should be obtained. Entities prohibited to buy, sell or deal in securities by Securities and Exchange Board of India will not be eligible to subscribe to Foreign Currency Exchangeable Bond.

4. End-use requirements -

- (1) The proceeds of Foreign Currency Exchangeable Bond may be invested by the issuing company in the promoter group companies. The promoter group company receiving such investments shall be required to use the proceeds in accordance with end uses prescribed under the External Commercial Borrowings policy. The promoter group company receiving such investments will not be permitted to utilize the proceeds for investments in the capital market or in real estate in India.
- (2) The proceeds of Foreign Currency Exchangeable Bond may be invested by the issuing company overseas by way of direct investment including in Joint Ventures or Wholly Owned Subsidiaries subject to the existing guidelines on Indian Direct Investment in Joint Ventures or Wholly Owned Subsidiaries abroad.

5. Operational Procedure -

- (1) Prior approval of the Reserve Bank of India shall be required for issuance of Foreign Currency Exchangeable Bond.
- (2) The Foreign Currency Exchangeable Bond may be denominated in any freely convertible foreign currency.

6. Pricing and Maturity -

- (1) The rate of interest payable on Foreign Currency Exchangeable Bond and the issue expenses incurred in foreign currency shall be within the all in cost ceiling as specified by Reserve Bank of India under the External Commercial Borrowings policy.
- (2) At the time of issuance of Foreign Currency Exchangeable Bond the exchange price of the offered listed equity shares shall not be less than the higher of the following two :
 - (i) the average of the weekly high and low of the closing prices of the shares of the offered company quoted on the stock exchange during the six months preceding the relevant date; and
 - (ii) the average of the weekly high and low of the closing prices of the shares of the offered company quoted on a stock exchange during the two week preceding the relevant date.

Explanation :- For the purpose of this sub-scheme, "relevant date" means, the date on when the Board of the issuing company passes the resolution authorizing the issue of Foreign Currency Exchangeable Bond.

- (3) The minimum maturity of the Foreign Currency Exchangeable Bond shall be five years for purposes of redemption. The exchange option can be exercised at any time before redemption. While exercising the exchange option, the holder of the Foreign Currency Exchangeable Bond shall take delivery of the offered shares. Cash (Net) settlement of Foreign Currency Exchangeable Bonds shall not be permissible.

7. Mandatory Requirements :-

- (1) The Issuing Company shall comply with the provisions of the Companies Act, 1956 (1 of 1956) and obtain necessary approvals of its Board of Directors and shareholders if applicable. The Offered Company shall also obtain the approval of its Board of Directors in favour of the Foreign Currency Exchangeable Bond proposal of the issuing company.
- (2) The Issuing Company intending to offer shares of the offered company under Foreign Currency Exchangeable Bond shall comply with all the applicable provisions of the Securities and Exchange Board of India Act, Rules, Regulations or Guidelines with respect to disclosures of their shareholding in the Offered Company.
- (3) The Issuing Company shall not transfer, mortgage or offer as collateral or trade in the offered shares under Foreign Currency Exchangeable Bond from the date of issuance of the Foreign Currency Exchangeable Bond till the date of exchange or redemption. Further, the Issuing Company shall keep the offered shares under Foreign Currency Exchangeable Bond free from all encumbrances from the date of issuance of the Foreign Currency Exchangeable Bond till the date of exchange or redemption.



8. **Retention and deployment of proceeds of Foreign Currency Exchangeable Bond :-** The proceeds of the Foreign Currency Exchangeable Bond shall be retained and/or deployed overseas in accordance with the policy for the proceeds of External Commercial Borrowings.

9. **Taxation on Exchangeable Bonds -**

- (1) Interest payments on the bonds, until the exchange option is exercised, shall be subject to deduction of tax at source as per the provisions of Sub-Section (1) of Section 115 AC of the Income Tax Act, 1961 (43 of 1961).
- (2) Tax on dividend on the exchanged portion of the bond shall be in accordance with the provisions of Sub-Section (1) of Section 115 AC of the Income Tax Act, 1961 (43 of 1961).
- (3) Exchange of Foreign Currency Exchangeable Bonds into shares shall not give rise to any capital gains liable to Income Tax in India.
- (4) Transfers of Foreign Currency Exchangeable Bonds made outside India by an investor who is a person resident outside India to another investor who is a person resident outside India shall not give rise to any capital gains liable to tax in India.

Sd/-

(Dr. K. P. KRISHNAN)

Joint Secretary to the Government of India

(F. No. 4/21/2006-ECB)

Important Notice

To All Members

Monthly Export Returns

The format for submitting the Monthly Export Returns to the Council is furnished below. Member firms are requested to submit their Export Returns regularly every month to the Council as per this format.

1. Name of the Exporter :
2. Category of Exporter : SSI/SIA/Merchant/Export House
3. Nature of Export : Direct/Indirect
4. Reporting Month :
5. IE Code No. :
6. PAN No. :
7. State Code No. :
8. **A. Export Performance** :

ITC HS Code No.	Item/Service	Country of Export	Export during the month		Cumulative export during the year from 1st April to end of the reporting month	
			Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000

B. Deemed Exports :

ITC HS Code No.	Item/Service	Name of Indian Project	Export during the month		Cumulative export during the year from 1st April to end of the reporting month	
			Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000

C. Export Contracting Position :

ITC HS Code No.	Item/Service	Country of Export	New order secured during the month		Outstanding export orders position as on end of the reporting month	
			Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000

Note : Export Returns (**Including Nil Returns**) of the reporting month are to be submitted positively by the **10th of the next month** to Head Office, Engineering Export Promotion Council, Vanijya Bhavan (1st Floor), International Trade Facilitation Centre, 1/1 Wood Street, Kolkata 700 016 with a copy to respective Regional Office of the Council where the member-firm has been enrolled.

STATE CODES

All the exporters are required to indicate the state of origin of their export product in their shipping bills. For this purpose the following codes are to be utilised :

Code No.	Name of the State	Code No.	Name of the State	Code No.	Name of the State	Code No.	Name of the State
01	Assam	16	Orissa	39	Chandigarh	70	Madhya Pradesh
02	Meghalaya	17	Sikkim	44	Jammu & Kashmir	71	Chattisgarh
03	Mizoram	18	Tripura	46	Himachal Pradesh	80	Andhra Pradesh
06	Bihar	19	Andaman & Nicobar	50	Rajasthan	84	Karnataka
07	Jharkhand	20	Uttar Pradesh	54	Gujarat	89	Lakshadweep
09	Arunachal Pradesh	21	Uttaranchal	60	Maharashtra	90	Tamil Nadu
10	West Bengal	29	Delhi	67	Daman & Diu	96	Kerala
14	Nagaland	30	Punjab	68	Goa	99	Pondicherry
15	Manipur	34	Haryana	69	Dadra & Nagar Haveli		

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