

## **EEPC India Invites Participation in Multi Product Trade Delegation to Mexico, Colombia and Chile**

**(11th - 20th March, 2009)**

The Council is pleased to inform that a Multi-Product Trade Delegation will be visiting Mexico, Colombia and Chile during the period 11 - 20 March, 2009.

### **Mexico's Economy**

Mexico has a free market economy with a trade regime which is among the most open in the world. It has 12 free trade agreements with over 40 countries, putting more than 90% of trade under free trade agreements. The export of Indian engineering goods to Mexico has shown steady growth in the last two years. Major items of exports from India include Transport Equipment, Electrical and Non-electrical Machineries, Iron, Steel and articles thereof, various instruments and products of Base Metals. In May 2007, India and Mexico signed a MoU on Bilateral High Level Group on Trade, Investment and Economic Cooperation. The delegation will have the opportunity to visit TECMA exhibition at Mexico City which will enable interaction with cross section of Mexican industry.

### **Colombia's Economy**

Colombia is a free market economy experiencing positive growth over the past three years. Its main trading partners are USA, Mexico, Brazil and Japan. Asian economies, particularly Indian engineering industries have opportunity to develop Colombia as an export market. Colombia has very good demand for Industrial Equipment, Transportation Equipment, Aluminium Products, Iron & Steel, Ferro Alloys, Auto Components, Agricultural Machinery, Construction Machinery, Castings, Steel Pipes & Tubes and Steel Wire etc.

### **Chile's Economy**

Chile has a dynamic market-oriented economy characterized by a high level of foreign trade. Chile has signed several bilateral free trade agreements. Chile intends to negotiate further agreements with India. Engineering items from India like Iron & Steel, Ferro Alloys, Auto Components, Agricultural Machinery, Construction Machinery, Machine and Hand Tools, Pumps have tremendous market potential in Chile. The delegation will have the opportunity to visit the India Show exhibition organized by ITPO at Santiago, Chile which will enable interaction with cross section of the industry.

### **Products Identified for Promotion**

- 2 & 3 Wheeler
- Aluminium & Products Thereof
- Automobile Parts
- Bright Bars
- Commercial Vehicles
- Cutting Tools
- Dry Batteries
- Electric Power Equipments & Parts
- Electrodes
- Ferro Alloys
- Ferrous Industrial Castings
- Hand Tools
- I.C. Engine & Parts
- Instruments - All Types
- Machine Tools
- Other Chemical Plant
- Other Construction Machinery
- Other Industrial Machinery
- Other Non-Ferrous Metal & Products
- Other Steel Products N.O.S
- Other Structural
- Prime Iron & Steels
- Pumps
- Razor Blades
- Stainless Steel Utensils
- Steel Pipes & Tubes
- Steel Wire
- Tractors & Agricultural Equipments

## Tentative Schedule

Date	Day	Status
11 March, 2009	Wednesday	Arrival at Mexico City
12 March, 2009	Thursday	Visit at TECMA Show
13 March, 2009	Friday	BSM at Mexico City
14 March, 2009	Saturday	Follow up and Departure from Mexico City
15 March, 2009	Sunday	Arrival at Bogota, Colombia
16 March, 2009	Monday	BSM at Bogota
17 March, 2009	Tuesday	Follow up and Departure from Colombia
18 March, 2009	Wednesday	Arrival at Santiago, Chile and Visit to India Show organized by ITPO
19 March, 2009	Thursday	BSM at Santiago
20 March, 2009	Friday	Follow up and Departure for India

## Registration and Participation Charges

Participants will be charged a nominal fee of Rs. 60,000/- + Rs. 7,416/- as deposit towards Service Tax or US\$ 1300, only to partially cover the expenses of local transport, mobilizing overseas buyers, advertisement in the media etc. in the respective countries.

***In case Service Tax is not chargeable, the deposit would be returned to participants.***

The figures given above are, however, subject to change pending finalization of the proposal/programme.

***In case of payment made in US Dollars no Service Tax will be applicable.***

Other individual expenses like hotel charges, ticketing, visa, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

## Payment & Cancellation

Full payment should be made along with the Registration Form duly filled in **latest by 6th February, 2009**. The payment should be made by Demand Draft/at par Cheque drawn in favour of "EEPC India". Participation will be confirmed after receiving 100% payment, 50% cancellation charges applicable if participation cancelled within 13th February, 2009. Any cancellation beyond that will result in 100% forfeiture of participation charges.

## MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus LAC Programme of the Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 1,00,000/- (Rupees One Lakh) only as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

## Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done on first-come-first served basis and finally it will be decided by a Committee based on the criteria such as accreditation to the international standards, ISO, QS etc, foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by the Council.

Members are requested to confirm their participation immediately along with the requisite fee and completed Registration Form to the respective Regional Offices or to :

### **Adhip Mitra**

*Joint Director*

### **EEPC INDIA**

(formerly Engineering Export Promotion Council)

Vanijya Bhavan (1st Floor)

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-2280 0651/52

Fax : 91-33-2280 0654

E-mail : eepcho@eth.net



## Registration Form

**Multi Product Trade Delegation to Mexico, Colombia and Chile  
(11th - 20th March, 2009)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Visiting Delegate	:			
Mobile	:			
Items manufactured/Exported	:			
Application of your products (enclosed separate sheet if required)	:			
Total Annual Exports (in US\$ Million)	:	2005-2006	2006-2007	2007-2008
Total Annual Exports to Latin American countries	:	2005-2006	2006-2007	2007-2008
Countries of Export	:			
Accreditation to International Standards (viz. QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Nature of business	:	Manufacturer/ Exporter	Merchant Exporter	Export House
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	:	Single Room <input type="checkbox"/>	Twin Sharing Room <input type="checkbox"/>	
<b>Passport details</b>	:			
Name as in passport	:			
Passport No.	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please send the form duly filled in and signed along with your participation fees by DD/at par Cheque No. \_\_\_\_\_ dated \_\_\_\_\_ of Rs. \_\_\_\_\_ payable to EEPC India towards participation charges.

Name : \_\_\_\_\_  
Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Official Seal : \_\_\_\_\_