



EEPC India Invites Participation for Multi Product Trade Delegation to Japan, South Korea, Taiwan and Singapore/Malaysia

(8th - 18th March, 2009)

EEPC INDIA is pleased to inform that a Multi-Product Trade Delegation will be visiting Japan, South Korea, Taiwan and Singapore/Malaysia during the period 8th – 18th March, 2009.

Japan's Economy

The economy of Japan is the second largest economy in the world, after the United States, at around USD 4.5 trillion in terms of nominal GDP and third after the United States and China when adjusted for purchasing power parity. Japan's economy is highly efficient, highly diversified, and very competitive overall ranking approximately 18th of 111 countries. India has a very good bilateral trade relationship with this East Asian economic giant. The value of bilateral trade of engineering goods rose from USD 3221.63 Million in 2006-07 to USD 4654.89 Million in 2007-08 with a notable growth of 44 per cent. Indian engineering exports to Japan is showing an outstanding growth of 70 per cent during 2007-08 over the previous year.

South Korea's Economy

The economy of South Korea is the third-largest in Asia and the 13th-largest in the world by GDP (PPP) as of 2007. In the aftermath of the Korean War, South Korea grew from a poor developing country to a wealthy developed country. From the mid- to late- 20th century, it has enjoyed exponential economic growth, with one of the fastest growth rates in modern world history. India and South Korea bilateral relations are on strong footing and poised for achieving greater heights in future. The bilateral trade of engineering goods between these countries grew sharply in the last few years. The value of engineering exports rose from USD 402.57 Million in 2006-07 to USD 630.76 Million in 2007-08 with a remarkable growth above 56 per cent. The total value of bilateral trade of engineering products has increased from USD 1134.91 Million in 2006-07 to USD 1743.71 Million in 2007-08 with a growth of 53.64 per cent.

Taiwan's Economy

Taiwan has a dynamic capitalist economy of East Asia. Real growth in GDP has averaged about 8% during the past three decades. Despite the relatively small size of its geographical area and population, Taiwan has emerged as a formidable economic power-house in the Asia-Pacific region. It is the world's 16th largest economy and fifth largest economy in Asia (after Japan, China, India and South Korea). Bilateral trade of engineering goods between Taiwan and India has grown by more than 18 per cent during 2007-08. The trade, which stood at USD 850.33 Million in 2006-07, has gone up to USD 1011.03 Million in 2007-08. Indian engineering exports to Taiwan is also showing a positive trend in the last few years.

Singapore's Economy

The economy in Singapore is based on a highly developed market that serves as main centre for business and trade in the entire South East Asian region. Singapore, along with Hong Kong, South Korea and Taiwan, is considered as among the Four Asian Tigers. In the world business scenario, Singapore is regarded as the most business-friendly economy. Singapore port is the busiest port in the world in terms of tonnage shipped. One can easily find the presence of all most all big names in the world of business and trade having their regional headquarters and even corporate offices in Singapore. Bilateral trade of engineering goods between Singapore and India has grown by more than 60 per cent during 2007-08. The trade, which stood at USD 2234.07 Million in 2006-07, has gone up to USD 3588.77 Million in 2007-08. Indian engineering exports to Singapore have increased from USD 1110.55 Million in 2006-07 to USD 1460 Million in 2007-08 with a notable growth above 30 per cent.

About Malaysia

Malaysia emerges as one of the most potential countries in the South East Asian Region immediately after Singapore and Indonesia. India's engineering exports achieved a growth of 6.08% during 2006-07 over the previous year. However, the growth during April-December 2007 as compared to the same period for the earlier year is 97.02% which is very encouraging. The recent trend in the export growth of engineering products and services to Malaysia could be a focal point to capitalize on the opportunities existing over there.

Malaysia boasts one of South-East Asia's most vibrant economies, the fruit of decades of industrial growth and political stability. Malaysia's economic prospects remain healthy, although it faces fierce competition from its neighbours, and from China and India.

Tentative Itinerary

Date	Day	Status
8 March, 2009	Sunday	Arrival at Tokyo
9 March, 2009	Monday	Business Meet at Tokyo
10 March, 2009	Tuesday	Follow up
10 March, 2009	Tuesday (evening)	Arrival at Seoul
11 March, 2009	Wednesday	Business Meet at Seoul
12 March, 2009	Thursday	Follow up
12 March, 2009	Thursday (evening)	Arrival at Taipei
13 March, 2009	Friday	Business Meet at Taipei
14 March, 2009	Saturday	Follow up
15 March, 2009	Sunday (Morning)	Arrival at Singapore
16 March, 2009	Monday	Business Meet at Singapore/Malaysia
17 March, 2009	Tuesday	Follow Up
18 March, 2009	Wednesday	Departure for India

List of potential items

- Ferro Alloys
- Prime Iron & Steels
- Heavy Castings and Forgings
- Steel Pipes & Tubes
- Instruments of All Types (Medical Equipments, X-Ray Machines)
- Non Ferrous Metal & Products
- Industrial Machinery
- Machine Tools, Welding and Machining
- Switch Gears
- Aircraft & Spares
- Automobile Parts
- Electric Wires & Cables
- Ferrous Industrial Castings
- Aluminium & Products Thereof
- Electric Power Equipments & Parts, Power Plants
- I.C. Engine & Parts
- Cranes, Lifts & Winches
- Textile Jute Mill Machinery
- Heating & Cooling Equipments

Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel Charges will have to be borne individually, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

Registration and Participation Charges

Rs. 55,000/- plus Service Tax Rs. 6,798/- (12.36%) per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- ◇ Airport Transfer
- ◇ Local Transport for joint meetings and Business Meetings
- ◇ Venue Expenses, Working Lunch Expenses on the day of Business Meetings
- ◇ Preparing database for marketing purpose
- ◇ Direct Mobilization of Companies in Tokyo, Seoul, Taipei and Singapore
- ◇ Payment to Agencies and Chambers of Commerce for mobilizing Companies
- ◇ Printing of delegates profile booklet for distribution among the Companies, Chamber of Commerce, Trade Associations, and Embassies.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of Business Meetings), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

In case Service Tax is not chargeable, the deposit would be returned to participants.

MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus ASEAN Programme of the Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees Seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done on first-come-first served basis and finally it will be decided by a Committee based on the criteria such as accreditation to the international standards, ISO, QS etc, foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by the Council.

Mode of Payment

The Registration Form duly filled in along with the Demand Draft/at par Cheque for Rs. 61,798/- drawn in favour of **EEPC India** should be sent **latest by 10th January, 2009** to enable us to organize Buyer Seller Meets according to the profile of participants.



Cancellation of Participation

Council shall not entertain any cancellation after 20th January, 2009. Any cancellation after the due date shall result in forfeiture of the payment made to the Council on account of participation charges.

Members are requested to confirm their interest immediately along with the requisite fee and completed Registration Form (enclosed) to the respective Regional Offices or to :

Suranjan Gupta

Sr. Joint Director

EEPC INDIA

(formerly Engineering Export Promotion Council)

Vanijya Bhavan (1st Floor)

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Kolkata - 700 016

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sgupta@eepcindia.org

Registration Form

**Multi Product Trade Delegation to Japan, South Korea, Taiwan and Singapore/Malaysia
(22nd February - 2nd March, 2009)**

Name of the Company (in block letters)	:		
Postal Address (in block letters)	:		
Phone (with area code)	:		
Fax (with area code)	:		
E-mail	:		
Website	:		
Name & Designation of the Visiting Delegate	:		
Items manufactured/Exported	:		
Application of your products (enclosed separate sheet if required)	:		
Total Annual Exports (in US\$ Million)	2005-2006	2006-2007	2007-2008
Total Annual Exports to East Asian countries	2005-2006	2006-2007	2007-2008
Countries of Export	:		
Accreditation to International Standards (viz. QS, ISO etc.)	:		
Foreign Collaboration, if any	:		
Nature of business	Manufacturer/ Exporter	Merchant Exporter	Export House
Photograph enclosed (2 copies)	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	Single Room <input type="checkbox"/>	Twin Sharing Room <input type="checkbox"/>	
Passport details	:		
Name as in passport	:		
Passport No.	:		
Date of Issue	:		
Date of Expiry	:		
Place of Issue	:		

Please send the form duly filled in and signed along with your participation fees by DD/at par Cheque No. _____ dated _____ of **Rs. 61,798** payable to EEPC India.

Date : _____ Name : _____
Signature : _____
Official Seal : _____