

**Council's Activities****EEPC INDIA Invites Participation at
Multi Product Trade Delegation to Tunisia, Egypt and Ghana
(22nd February - 2nd March, 2009)**

EEPC INDIA is pleased to organize with active support of the Indian Missions, a Multi Product Trade Delegation to Tunisia, Egypt and Ghana from 22nd February – 2nd March, 2009.

Tunisia : The sound macro-economic policies embarked on in the 80's by the Tunisian government is beginning to reap dividends as the Tunisia economy has received the highest ranking for African Countries in the World Economic Forums (Global Competitiveness Report 2005-06). Tunisia, which is the geographically the closest African country to Europe, has an agreement with the European Union, which has helped Tunisia modernise its economy. The growth of its GDP has been more than 5% in the recent years. The Exim Bank of India has extended Lines of Credit to Tunisian Banks for the benefit of Indian exporters. The major Indian engineering exports to Tunisia are Machinery, Instruments, Automobiles, Iron & Steel, Metal Products and Machine Tools.

Egypt : Egypt is the most populous country in the Arab world and has the second highest population of Africa. Egypt imports a wide variety of goods, especially capital goods such as machinery and equipment, necessary for its economic and infrastructure development. Today, the European Union, especially Germany, Italy, and France, supplies more than 40 per cent of Egypt's imports, while the United States accounts for 15-20 per cent of total imports.

Egypt has traditionally been one of India's most important trading partners in the African continent. The India-Egypt bilateral Trade Agreement has been in operation since March 1978 and is based on the MFN clause. India was the 4th largest trading partner of Egypt in 2007. Bilateral trade between India & Egypt amounts to US\$ 3.3 bn (2007-08). Indian investments in Egypt at present registers US\$ 700 mn and expected to reach US\$ 2 bn. While India's exports to Egypt have grown by 74.74% as compared to the previous year, the corresponding growth figure for engineering exports is 105.26%. Machinery, Instruments, Metals & Metal Products, Electrical Products, Automobiles & Components have been the major engineering products being exported at present to Egypt.

Ghana : Ghana remains one of the more economically sound countries in all of Africa. Ghana has a diverse and rich resource base, and as such, has one of the highest GDP per capita in Africa. Gold, timber, cocoa, diamond, bauxite, and manganese exports are major sources of foreign exchange. An oilfield which is reported to contain up to 3 billion barrels (480,000,000 m³) of light oil was discovered in 2007. Oil exploration is ongoing and, the amount of oil continues to increase. Ghana's industrial base is relatively advanced compared to many other African countries.

Ghana's industrial production is rising at a 7.8% rate, giving it the rank of 46th fastest growing industrial production nation in the world due to government's industrialization policies.

Trade and commercial relations between India & Ghana are governed by the Trade Agreement signed in 1981. Exim Bank of India has extended Lines of Credits to Ghana to help Indian exporters. India's major engineering exports to Ghana have been Iron & Steel Products, Machine Tools, Automobiles, Pumps, Agricultural Machinery, Electrical Items, Industrial Machinery, Stainless Steel Household Products. The statistics show tremendous increase in trade between India & Ghana for the last five years. The growth of Indian engineering exports to Ghana is 201% during 2007-08 (USD 503.65 mn) as against the exports during 2006-07 (USD 167 mn).

Products identified for promotion

- Wood Working Machinery
- Plastic/Rubber Machinery and Parts
- Food Processing Machinery
- Bakery Machinery
- Agricultural Tractors and Spare Parts
- Agriculture Machinery & equipments
- Refrigeration/Air-conditioning Equipments and Accessories
- Automobile Components and Spare Parts
- Diesel Engines & Parts
- Electric Generators
- Electric Motors
- Electric Transformers
- Electrical Panel Boards and Switchgears
- Sanitary Castings
- Pumps
- Metals & Metal Products
- Electric Wires
- Light Fittings and Luminaries
- Steel Wire and Wire Products, Nails
- Nuts, Bolts and Fasteners
- Construction Machinery and Equipments
- Building Hardware
- Hand Tools
- Earthmoving Machinery and Parts
- Electric Home Appliances
- Stainless Steel Kitchenwares
- Aluminium Utensils
- Kitchen Equipments
- Machine Tools and Accessories
- Cutting Tools
- Welding Electrodes & Welding Machines
- Steel Pipes & Tubes
- Solar Energy/Equipments
- Aluminium Products

Tentative itinerary

Date	Day	Time	Particulars
22/02/2009	Sunday	0215	Departure Mumbai to Cairo by FT No. MS969
22/02/2009	Sunday	0530	Arrival at Cairo by FT No. MS969
22/02/2009	Sunday	1900	Departure Cairo to Tunis by FT No. MS 5843
22/02/2009	Sunday	2125	Arrival at Tunis, Tunisia
23/02/2009	Monday	1100	BSM at Tunis, Tunisia
24/02/2009	Tuesday		Free day for follow up visits
24/02/2009	Tuesday	2225	Depart Tunis to Cairo by FT No. MS 844
25/02/2009	Wednesday	0230	Arrival at Cairo
25/02/2009	Wednesday	1800	BSM in Cairo
26/02/2009	Thursday		Free day for follow up visits
26/02/2009	Thursday	1810	Depart Cairo to Accra by FT No. MS 881
26/02/2009	Thursday	2230	Arrival at Accra
27/02/2009	Friday	1100	BSM in Accra
28/02/2009	Saturday		Free day for follow up visits
28/02/2009	Saturday	2330	Departure Accra to Cairo by FT No. MS 882
01/03/2009	Sunday	0705	Arrival at Cairo
02/03/2009	Monday	0325	Departure Cairo to Mumbai by FT No. MS 968
02/03/2009	Monday	1215	Arrival at Mumbai

Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel charges will have to be borne individually by the participants, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

Registration and Participation Charges

Rs. 35,000/- plus Service Tax Rs. 4,326/- (12.36%) per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport Transfer
- Venue Expenses, Working Lunch Expenses on the day of BSM
- Printing of delegates profile booklet for distribution among the Buyers, Chambers of Commerce, Trade Associations and Embassies
- Local Transport for BSM
- Expenses for mobilization of buyers in Tunis, Cairo & Accra by respective Indian Missions
- Release of advertisement in press in these countries

In case Service Tax is not chargeable, the deposit would be returned to participants.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus Africa Programme of the Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees Seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

Selection Criteria

In view of limitations on number of participants (15 only), selection of participants will be done on first-come-first-served basis and finally it will be decided by a Committee based on the criteria such as accreditation to the International Standards, ISO, QS etc., foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by the Council.

Mode of Payment

The **Registration Form** duly filled in along with the Demand Draft/at par Cheque for **Rs. 39,326/-** drawn in favour of **EEPC INDIA** should be sent *latest by 5th January, 2009* to enable us to organize Buyer Seller Meets according to the profile of participants.

Cancellation of Participation

Council shall not entertain any cancellation after 10th January, 2009. Any cancellation after the due date shall result in forfeiture of the payment made to the Council on account of participation charges.

Members are requested to confirm their interest immediately along with the requisite fee and completed Registration Form to the respective Regional Offices or to :

C. H. Nadiger

Asst. Director

EEPC INDIA

(formerly Engineering Export Promotion Council)

Vinayaka Complex (2nd Floor)

44/45 Residency Road Cross, Bangalore 560 025

Tel. : 91-80-2558 1396/8669

Fax : 91-80 25586914

E-mail : eepcsrob@vsnl.net



Registration Form

Multi Product Trade Delegation to Tunisia, Egypt and Ghana (22nd February - 2nd March, 2009)

Name of the Company (in block letters)	:		
Postal Address (in block letters)	:		
Phone (with area code)	:		
Fax (with area code)	:		
E-mail	:		
Website	:		
Name & Designation of the Visiting Delegate	:		
Items manufactured/Exported	:		
Application of your products (enclosed separate sheet if required)	:		
Total Annual Exports (in US\$ Million)	2005-2006	2006-2007	2007-2008
Total Annual Exports to African countries	2005-2006	2006-2007	2007-2008
Countries of Export	:		
Accreditation to International Standards (viz. QS, ISO etc.)	:		
Foreign Collaboration, if any	:		
Nature of business	Manufacturer/ Exporter	Merchant Exporter	Export House
Photograph enclosed (2 copies)	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	Single Room <input type="checkbox"/>	Twin Sharing Room <input type="checkbox"/>	
Passport details	:		
Name as in passport	:		
Passport No.	:		
Date of Issue	:		
Date of Expiry	:		
Place of Issue	:		

Please send the form duly filled in and signed along with your participation fees by DD/at par Cheque No. _____ dated _____ of **Rs. 39,326/-** payable to EEPC INDIA.

Date : _____

Name : _____
Signature : _____
Official Seal : _____