



*Shri Rakesh Shah, Chairman, Special Task Force, EEPIC INDIA shares his views along with Shri Aman Chadha, Chairman, EEPIC INDIA and other dignitaries in a meeting of the Special Task Force on the Impact of the Global Financial Crisis on the Indian Engineering Industry at Mumbai on 10th December, 2008.*

## Highlights

### Multi Product Trade Delegation to Tunisia, Egypt and Ghana

EEPIC INDIA is organising an Multi Product Trade Delegation to Tunisia, Egypt and Ghana from 22nd February - 2nd March, 2009. Members are requested to register their participation within **5th January, 2009**.

### Multi Product Trade Delegation to Japan, South Korea, Taiwan and Singapore/Malaysia

EEPIC INDIA is organising an Multi Product Trade Delegation to Japan, South Korea, Taiwan and Singapore/Malaysia from 8th - 18th March, 2009. Members are requested to register their participation within **10th January, 2009**.

### Multi Product Trade Delegation to Russia, Kazakhstan and Ukraine

EEPIC INDIA is organising an Multi Product Trade Delegation to Russia, Kazakhstan and Ukraine from 8th - 19th March, 2009. Members are requested to register their participation within **23rd January, 2009**.

### Multi Product Trade Delegation to Mexico, Colombia and Chile

EEPIC INDIA is organising an Multi Product Trade Delegation to Mexico, Colombia and Chile from 11th - 20th March, 2009. Members are requested to register their participation within **6th February, 2009**.

### India Pavilion at TECMA Show 2009, Mexico City, Mexico

EEPIC INDIA is organising an India Pavilion at TECMA Show 2009 in Mexico City, Mexico from 10 - 13 March, 2009. Members are requested to register their participation within **31st December, 2008**.

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**Chairman's Pen**

*My dear fellow exporters,*

*As we come to the penultimate days of the current year, I would like to wish you all a very happy 2009. I do hope that the gloom and doom witnessed in the last two months of this year will ease out soon in the next year. As can be expected, the role of the Government will be critical and the Council is making all efforts to provide the Government with all the necessary feedback with respect to various issues impacting our member exporters so that the Government is aware of all that is happening in the Indian economy, with respect to the engineering industry and exports.*

*A point that we have been stressing to the Government is that the engineering sector has a long gestation period and, therefore, the impact will be much serious in the next fiscal year and this will have a severe impact on employment in the country. Even large scale engineering firms have intimated to the Council that already there is a drop in employment of nearly 20% and unless there is a revival very quickly, 2009-10 could turn out to be a bleak year than the present fiscal year.*

*We do hope that the Government will take pro-active measures to revive engineering growth and exports in the country.*

*Yours sincerely,*

A handwritten signature in black ink, appearing to read 'Aman Chadha'.

(AMAN CHADHA)



## Council's Activities

### **EEPC INDIA Invites Participation at Multi Product Trade Delegation to Tunisia, Egypt and Ghana (22nd February - 2nd March, 2009)**

EEPC INDIA is pleased to organize with active support of the Indian Missions, a Multi Product Trade Delegation to Tunisia, Egypt and Ghana from 22nd February – 2nd March, 2009.

**Tunisia :** The sound macro-economic policies embarked on in the 80's by the Tunisian government is beginning to reap dividends as the Tunisia economy has received the highest ranking for African Countries in the World Economic Forums (Global Competitiveness Report 2005-06). Tunisia, which is the geographically the closest African country to Europe, has an agreement with the European Union, which has helped Tunisia modernise its economy. The growth of its GDP has been more than 5% in the recent years. The Exim Bank of India has extended Lines of Credit to Tunisian Banks for the benefit of Indian exporters. The major Indian engineering exports to Tunisia are Machinery, Instruments, Automobiles, Iron & Steel, Metal Products and Machine Tools.

**Egypt :** Egypt is the most populous country in the Arab world and has the second highest population of Africa. Egypt imports a wide variety of goods, especially capital goods such as machinery and equipment, necessary for its economic and infrastructure development. Today, the European Union, especially Germany, Italy, and France, supplies more than 40 per cent of Egypt's imports, while the United States accounts for 15-20 per cent of total imports.

Egypt has traditionally been one of India's most important trading partners in the African continent. The India-Egypt bilateral Trade Agreement has been in operation since March 1978 and is based on the MFN clause. India was the 4th largest trading partner of Egypt in 2007. Bilateral trade between India & Egypt amounts to US\$ 3.3 bn (2007-08). Indian investments in Egypt at present registers US\$ 700 mn and expected to reach US\$ 2 bn. While India's exports to Egypt have grown by 74.74% as compared to the previous year, the corresponding growth figure for engineering exports is 105.26%. Machinery, Instruments, Metals & Metal Products, Electrical Products, Automobiles & Components have been the major engineering products being exported at present to Egypt.

**Ghana :** Ghana remains one of the more economically sound countries in all of Africa. Ghana has a diverse and rich resource base, and as such, has one of the highest GDP per capita in Africa. Gold, timber, cocoa, diamond, bauxite, and manganese exports are major sources of foreign exchange. An oilfield which is reported to contain up to 3 billion barrels (480,000,000 m<sup>3</sup>) of light oil was discovered in 2007. Oil exploration is ongoing and, the amount of oil continues to increase. Ghana's industrial base is relatively advanced compared to many other African countries.

Ghana's industrial production is rising at a 7.8% rate, giving it the rank of 46th fastest growing industrial production nation in the world due to government's industrialization policies.

Trade and commercial relations between India & Ghana are governed by the Trade Agreement signed in 1981. Exim Bank of India has extended Lines of Credits to Ghana to help Indian exporters. India's major engineering exports to Ghana have been Iron & Steel Products, Machine Tools, Automobiles, Pumps, Agricultural Machinery, Electrical Items, Industrial Machinery, Stainless Steel Household Products. The statistics show tremendous increase in trade between India & Ghana for the last five years. The growth of Indian engineering exports to Ghana is 201% during 2007-08 (USD 503.65 mn) as against the exports during 2006-07 (USD 167 mn).

### Products identified for promotion

- Wood Working Machinery
- Plastic/Rubber Machinery and Parts
- Food Processing Machinery
- Bakery Machinery
- Agricultural Tractors and Spare Parts
- Agriculture Machinery & equipments
- Refrigeration/Air-conditioning Equipments and Accessories
- Automobile Components and Spare Parts
- Diesel Engines & Parts
- Electric Generators
- Electric Motors
- Electric Transformers
- Electrical Panel Boards and Switchgears
- Sanitary Castings
- Pumps
- Metals & Metal Products
- Electric Wires
- Light Fittings and Luminaries
- Steel Wire and Wire Products, Nails
- Nuts, Bolts and Fasteners
- Construction Machinery and Equipments
- Building Hardware
- Hand Tools
- Earthmoving Machinery and Parts
- Electric Home Appliances
- Stainless Steel Kitchenwares
- Aluminium Utensils
- Kitchen Equipments
- Machine Tools and Accessories
- Cutting Tools
- Welding Electrodes & Welding Machines
- Steel Pipes & Tubes
- Solar Energy/Equipments
- Aluminium Products

### Tentative itinerary

Date	Day	Time	Particulars
22/02/2009	Sunday	0215	Departure Mumbai to Cairo by FT No. MS969
22/02/2009	Sunday	0530	Arrival at Cairo by FT No. MS969
22/02/2009	Sunday	1900	Departure Cairo to Tunis by FT No. MS 5843
22/02/2009	Sunday	2125	Arrival at Tunis, Tunisia
23/02/2009	Monday	1100	BSM at Tunis, Tunisia
24/02/2009	Tuesday		Free day for follow up visits
24/02/2009	Tuesday	2225	Depart Tunis to Cairo by FT No. MS 844
25/02/2009	Wednesday	0230	Arrival at Cairo
25/02/2009	Wednesday	1800	BSM in Cairo
26/02/2009	Thursday		Free day for follow up visits
26/02/2009	Thursday	1810	Depart Cairo to Accra by FT No. MS 881
26/02/2009	Thursday	2230	Arrival at Accra
27/02/2009	Friday	1100	BSM in Accra
28/02/2009	Saturday		Free day for follow up visits
28/02/2009	Saturday	2330	Departure Accra to Cairo by FT No. MS 882
01/03/2009	Sunday	0705	Arrival at Cairo
02/03/2009	Monday	0325	Departure Cairo to Mumbai by FT No. MS 968
02/03/2009	Monday	1215	Arrival at Mumbai

### Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel charges will have to be borne individually by the participants, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

### Registration and Participation Charges

Rs. 35,000/- plus Service Tax Rs. 4,326/- (12.36%) per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport Transfer
- Venue Expenses, Working Lunch Expenses on the day of BSM
- Printing of delegates profile booklet for distribution among the Buyers, Chambers of Commerce, Trade Associations and Embassies
- Local Transport for BSM
- Expenses for mobilization of buyers in Tunis, Cairo & Accra by respective Indian Missions
- Release of advertisement in press in these countries

### *In case Service Tax is not chargeable, the deposit would be returned to participants.*

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

### MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus Africa Programme of the Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees Seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

### Selection Criteria

In view of limitations on number of participants (15 only), selection of participants will be done on first-come-first-served basis and finally it will be decided by a Committee based on the criteria such as accreditation to the International Standards, ISO, QS etc., foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by the Council.

### Mode of Payment

The **Registration Form** duly filled in along with the Demand Draft/at par Cheque for **Rs. 39,326/-** drawn in favour of **EEPC INDIA** should be sent *latest by 5th January, 2009* to enable us to organize Buyer Seller Meets according to the profile of participants.

### Cancellation of Participation

Council shall not entertain any cancellation after 10th January, 2009. Any cancellation after the due date shall result in forfeiture of the payment made to the Council on account of participation charges.

Members are requested to confirm their interest immediately along with the requisite fee and completed Registration Form to the respective Regional Offices or to :

#### **C. H. Nadiger**

*Asst. Director*

#### **EEPC INDIA**

(formerly Engineering Export Promotion Council)

Vinayaka Complex (2nd Floor)

44/45 Residency Road Cross, Bangalore 560 025

Tel. : 91-80-2558 1396/8669

Fax : 91-80 25586914

E-mail : eepcsrob@vsnl.net



## Registration Form

### Multi Product Trade Delegation to Tunisia, Egypt and Ghana (22nd February - 2nd March, 2009)

Name of the Company (in block letters)	:		
Postal Address (in block letters)	:		
Phone (with area code)	:		
Fax (with area code)	:		
E-mail	:		
Website	:		
Name & Designation of the Visiting Delegate	:		
Items manufactured/Exported	:		
Application of your products (enclosed separate sheet if required)	:		
Total Annual Exports (in US\$ Million)	2005-2006	2006-2007	2007-2008
Total Annual Exports to African countries	2005-2006	2006-2007	2007-2008
Countries of Export	:		
Accreditation to International Standards (viz. QS, ISO etc.)	:		
Foreign Collaboration, if any	:		
Nature of business	Manufacturer/ Exporter	Merchant Exporter	Export House
Photograph enclosed (2 copies)	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	Single Room <input type="checkbox"/>	Twin Sharing Room <input type="checkbox"/>	
<b>Passport details</b>	:		
Name as in passport	:		
Passport No.	:		
Date of Issue	:		
Date of Expiry	:		
Place of Issue	:		

Please send the form duly filled in and signed along with your participation fees by DD/at par Cheque No. \_\_\_\_\_ dated \_\_\_\_\_ of **Rs. 39,326/-** payable to EEPC INDIA.

Date : \_\_\_\_\_ Name : \_\_\_\_\_  
Signature : \_\_\_\_\_  
Official Seal : \_\_\_\_\_





## **EEPC INDIA Invites Participation for Multi Product Trade Delegation to Japan, South Korea, Taiwan and Singapore/Malaysia**

**(8th - 18th March, 2009)**

EEPC INDIA is pleased to inform that a Multi-Product Trade Delegation will be visiting Japan, South Korea, Taiwan and Singapore/Malaysia during the period 8th – 18th March, 2009.

### **Japan's Economy**

The economy of Japan is the second largest economy in the world, after the United States, at around USD 4.5 trillion in terms of nominal GDP and third after the United States and China when adjusted for purchasing power parity. Japan's economy is highly efficient, highly diversified, and very competitive overall ranking approximately 18th of 111 countries. India has a very good bilateral trade relationship with this East Asian economic giant. The value of bilateral trade of engineering goods rose from USD 3221.63 Million in 2006-07 to USD 4654.89 Million in 2007-08 with a notable growth of 44 per cent. Indian engineering exports to Japan is showing an outstanding growth of 70 per cent during 2007-08 over the previous year.

### **South Korea's Economy**

The economy of South Korea is the third-largest in Asia and the 13th-largest in the world by GDP (PPP) as of 2007. In the aftermath of the Korean War, South Korea grew from a poor developing country to a wealthy developed country. From the mid- to late- 20th century, it has enjoyed exponential economic growth, with one of the fastest growth rates in modern world history. India and South Korea bilateral relations are on strong footing and poised for achieving greater heights in future. The bilateral trade of engineering goods between these countries grew sharply in the last few years. The value of engineering exports rose from USD 402.57 Million in 2006-07 to USD 630.76 Million in 2007-08 with a remarkable growth above 56 per cent. The total value of bilateral trade of engineering products has increased from USD 1134.91 Million in 2006-07 to USD 1743.71 Million in 2007-08 with a growth of 53.64 per cent.

### **Taiwan's Economy**

Taiwan has a dynamic capitalist economy of East Asia. Real growth in GDP has averaged about 8% during the past three decades. Despite the relatively small size of its geographical area and population, Taiwan has emerged as a formidable economic power-house in the Asia-Pacific region. It is the world's 16th largest economy and fifth largest economy in Asia (after Japan, China, India and South Korea). Bilateral trade of engineering goods between Taiwan and India has grown by more than 18 per cent during 2007-08. The trade, which stood at USD 850.33 Million in 2006-07, has gone up to USD 1011.03 Million in 2007-08. Indian engineering exports to Taiwan is also showing a positive trend in the last few years.

### **Singapore's Economy**

The economy in Singapore is based on a highly developed market that serves as main centre for business and trade in the entire South East Asian region. Singapore, along with Hong Kong, South Korea and Taiwan, is considered as among the Four Asian Tigers. In the world business scenario, Singapore is regarded as the most business-friendly economy. Singapore port is the busiest port in the world in terms of tonnage shipped. One can easily find the presence of all most all big names in the world of business and trade having their regional headquarters and even corporate offices in Singapore. Bilateral trade of engineering goods between Singapore and India has grown by more than 60 per cent during 2007-08. The trade, which stood at USD 2234.07 Million in 2006-07, has gone up to USD 3588.77 Million in 2007-08. Indian engineering exports to Singapore have increased from USD 1110.55 Million in 2006-07 to USD 1460 Million in 2007-08 with a notable growth above 30 per cent.

### About Malaysia

Malaysia emerges as one of the most potential countries in the South East Asian Region immediately after Singapore and Indonesia. India's engineering exports achieved a growth of 6.08% during 2006-07 over the previous year. However, the growth during April-December 2007 as compared to the same period for the earlier year is 97.02% which is very encouraging. The recent trend in the export growth of engineering products and services to Malaysia could be a focal point to capitalize on the opportunities existing over there.

Malaysia boasts one of South-East Asia's most vibrant economies, the fruit of decades of industrial growth and political stability. Malaysia's economic prospects remain healthy, although it faces fierce competition from its neighbours, and from China and India.

### Tentative Itinerary

<b>Date</b>	<b>Day</b>	<b>Status</b>
8 March, 2009	Sunday	Arrival at Tokyo
9 March, 2009	Monday	Business Meet at Tokyo
10 March, 2009	Tuesday	Follow up
10 March, 2009	Tuesday (evening)	Arrival at Seoul
11 March, 2009	Wednesday	Business Meet at Seoul
12 March, 2009	Thursday	Follow up
12 March, 2009	Thursday (evening)	Arrival at Taipei
13 March, 2009	Friday	Business Meet at Taipei
14 March, 2009	Saturday	Follow up
15 March, 2009	Sunday (Morning)	Arrival at Singapore
16 March, 2009	Monday	Business Meet at Singapore/Malaysia
17 March, 2009	Tuesday	Follow Up
18 March, 2009	Wednesday	Departure for India

### List of potential items

- Ferro Alloys
- Prime Iron & Steels
- Heavy Castings and Forgings
- Steel Pipes & Tubes
- Instruments of All Types (Medical Equipments, X-Ray Machines)
- Non Ferrous Metal & Products
- Industrial Machinery
- Machine Tools, Welding and Machining
- Switch Gears
- Aircraft & Spares
- Automobile Parts
- Electric Wires & Cables
- Ferrous Industrial Castings
- Aluminium & Products Thereof
- Electric Power Equipments & Parts, Power Plants
- I.C. Engine & Parts
- Cranes, Lifts & Winches
- Textile Jute Mill Machinery
- Heating & Cooling Equipments



### Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel Charges will have to be borne individually, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

### Registration and Participation Charges

Rs. 55,000/- plus Service Tax Rs. 6,798/- (12.36%) per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- ◇ Airport Transfer
- ◇ Local Transport for joint meetings and Business Meetings
- ◇ Venue Expenses, Working Lunch Expenses on the day of Business Meetings
- ◇ Preparing database for marketing purpose
- ◇ Direct Mobilization of Companies in Tokyo, Seoul, Taipei and Singapore
- ◇ Payment to Agencies and Chambers of Commerce for mobilizing Companies
- ◇ Printing of delegates profile booklet for distribution among the Companies, Chamber of Commerce, Trade Associations, and Embassies.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of Business Meetings), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

***In case Service Tax is not chargeable, the deposit would be returned to participants.***

### MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus ASEAN Programme of the Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees Seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

### Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done on first-come-first-served basis and finally it will be decided by a Committee based on the criteria such as accreditation to the international standards, ISO, QS etc, foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by the Council.

### Mode of Payment

The **Registration Form** duly filled in along with the Demand Draft/at par Cheque for **Rs. 61,798/-** drawn in favour of **EEPC INDIA** should be sent *latest by 10th January, 2009* to enable us to organize Buyer Seller Meets according to the profile of participants.



### **Cancellation of Participation**

Council shall not entertain any cancellation after 20th January, 2009. Any cancellation after the due date shall result in forfeiture of the payment made to the Council on account of participation charges.

Members are requested to confirm their interest immediately along with the requisite fee and completed Registration Form (enclosed) to the respective Regional Offices or to :

**Suranjan Gupta**

*Sr. Joint Director*

**EEPC INDIA**

(formerly Engineering Export Promotion Council)

Vanijya Bhavan (1st Floor)

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-2280 0652/74

Fax : 91-33-2280 0654

E-mail : eepcho@eth.net

sgupta@eepcindia.org



## Registration Form

**Multi Product Trade Delegation to Japan, South Korea, Taiwan and Singapore/Malaysia  
(8th - 18th March, 2009)**

Name of the Company (in block letters)	:		
Postal Address (in block letters)	:		
Phone (with area code)	:		
Fax (with area code)	:		
E-mail	:		
Website	:		
Name & Designation of the Visiting Delegate	:		
Items manufactured/Exported	:		
Application of your products (enclosed separate sheet if required)	:		
Total Annual Exports (in US\$ Million)	2005-2006	2006-2007	2007-2008
Total Annual Exports to East Asian countries	2005-2006	2006-2007	2007-2008
Countries of Export	:		
Accreditation to International Standards (viz. QS, ISO etc.)	:		
Foreign Collaboration, if any	:		
Nature of business	Manufacturer/ Exporter	Merchant Exporter	Export House
Photograph enclosed (2 copies)	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	Single Room <input type="checkbox"/>	Twin Sharing Room <input type="checkbox"/>	
<b>Passport details</b>	:		
Name as in passport	:		
Passport No.	:		
Date of Issue	:		
Date of Expiry	:		
Place of Issue	:		

Please send the form duly filled in and signed along with your participation fees by DD/at par Cheque No. \_\_\_\_\_ dated \_\_\_\_\_ of **Rs. 61,798/-** payable to EEPC INDIA.

Date : \_\_\_\_\_ Name : \_\_\_\_\_  
Signature : \_\_\_\_\_  
Official Seal : \_\_\_\_\_

## **EEPC INDIA Invites Participation for Multi Product Trade Delegation to Russia, Kazakhstan and Ukraine**

**(8th - 19th March, 2009)**

EEPC INDIA is pleased to organize with active support of the Indian Missions, a Multi Product Trade Delegation to Russia, Kazakhstan and Ukraine during 8th - 19th March, 2009.

EEPC INDIA in its pursuit to increase the market share of engineering goods and services in the CIS countries have identified the above countries as having maximum potential for business opportunities for engineering goods and services from India. The identified countries have witnessed economic growth in the last decade thereby increasing the demand for wide spectrum of engineering goods/services.

The list of potential items to be covered by the Multi Product Trade Delegation are :

- Electric Home Appliances & Parts
- Automobile & Components
- Primary Iron & Steel
- Bicycle & Parts
- Industrial Machinery
- Electrical Power Equipments
- Food Processing Machinery
- Textile & Jute Mill Machinery
- Pumps & Compressors
- Cranes
- Lifts & Winches
- Castings
- Forgings
- Fasteners
- Machine Tools
- Cutting Tools
- Heating & Cooling Equipments
- Utensils & Kitchenwares
- Tractors & Agricultural Equipments
- Primary Aluminium & Aluminium Products
- Ferro Alloys
- Construction Machinery
- Commercial Vehicles
- Wires & Cables
- Knitting Machinery
- Pharmaceutical Machinery
- Transmission Line Towers & Parts
- Railway Track Materials
- Steel Pipes & Tubes
- Dry & Storage Batteries
- Hand Tools
- I.C. Engines & Parts
- Mica & Mica Products
- Scientific & Surgical Instruments
- Builders' Hardware
- Sewing Machines

**Tentative schedule of the delegation & Buyer Seller Meet in Russia, Kazakhstan and Ukraine**

Cities covered by the Delegation :

St. Petersburg &amp; Moscow in Russia, Almaty in Kazakhstan and Kiev in Ukraine.

Date	Day	Status	Dep./Time Hrs.	Arrival/Time	No. of nights
March 08, 2009	Sunday	Arrival St. Petersburg	Lufthansa Airline : Delhi 0305 Frankfurt 0830	Frankfurt 0615 St. Petersburg 1315	1 St. Petersburg
March 09, 2009	Monday	Buyer Seller Meet at St. Petersburg			2 St. Petersburg
March 10, 2009	Tuesday	Follow up meetings/ Visit to St. Petersburg Technical Fair			3 St. Petersburg
March 11, 2009	Wednesday	Visit to St. Petersburg Technical Fair/ Follow up meetings & Depart	St. Petersburg 1755	Moscow 1950	4 Moscow
March 12, 2009	Thursday	Buyer Seller Meet at Moscow			5 Moscow
March 13, 2009	Friday	Follow up meetings			6 Moscow
March 14, 2009	Saturday	Follow up meetings and Depart	Moscow 2200	Almaty 0525 (+1)	Travel
March 15, 2009	Sunday			Arrival in Almaty	7 Almaty
March 16, 2009	Monday	Buyer Seller Meet at Almaty			8 Almaty
March 17, 2009	Tuesday	Follow up meetings	Almaty 1855 Moscow 2240	Moscow 2045 Kiev 2320	9 Kiev
March 18, 2009	Wednesday	Buyer Seller Meet at Kiev			10 Kiev
March 19, 2009	Thursday	Follow up & Depart to India	Lufthansa Airline : Kiev 1710 Munich 1945	Munich 1840 Delhi 0740 (+1)	

Please note that meetings would be arranged in cooperation with the Indian Missions and in association with the local chambers/associations. Members are requested to kindly register at the earliest along with product details so to ensure that enough time is available with our counterparts to arrange suitable one to one meetings.

### **Registration and Participation Charges**

The Registration and Participation Charges will be Rs. 65,000/- plus Service Tax as applicable. Please note that Service Tax of Rs. 8,034/- (12.36% on Rs. 65,000/-) will be charged on the participation fees. In case Service Tax is not chargeable, the deposit would be returned to participants.

The Registration Charges will cover the following :

- Airport Transfer
- Local Transport for joint meeting and BSM
- Venue Expenses, Working Lunch Expenses on the day of BSM
- Preparing database for marketing purpose
- Direct mobilization of buyers in Russia, Kazakhstan and Ukraine
- Payment to Agencies and Chambers of Commerce for mobilizing Buyers
- Publicity charges for mobilization
- Printing of delegates profile booklet for distribution among the Buyers, Chamber of Commerce, Trade Associations, and Embassies

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

### **Hotel Accommodation/Travel Costs**

All participants will be booked in the same hotel for convenience. Hotel charges will have to be borne individually, including Ticketing, Visa Fees etc. The Council will suitably recommend for obtaining desired Visas.

### **MDA Entitlement**

All eligible participants will be entitled to MDA grant under Focus CIS Programme of the Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees Seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

### **Selection Criteria**

In view of limitations on number of participants (15 only) selection of participants will be done on first-come-first-served basis and the decision to accept/reject the application for the delegation would be decided by the Council.

### **Mode of Payment**

The **Registration Form** duly filled in along with the Demand Draft drawn in favour of **EEPC INDIA** should be sent *latest by January 23, 2009* to enable us to organize Buyer Seller Meets according to the profile of participants.





### **Cancellation of Participation**

Council shall not entertain any cancellation after 30th January, 2009. Any cancellation after the due date shall result in forfeiture of the payment made to the Council on account of participation charges.

Members are requested to confirm their interest immediately along with the requisite fee and completed Registration Form to the respective Regional Offices or to :

**Arvind Singh**

*Deputy Director*

**EEPC INDIA**

(formerly Engineering Export Promotion Council)

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

arvind@eepc.gov.in



## Registration Form

### Multi Product Trade Delegation to Russia, Kazakhstan and Ukraine (8th - 19th March, 2009)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Total Export to CIS Countries (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
<b>Items for which BSM is requested</b>	:			
<b>Photograph enclosed (2 copies)</b>	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Rooms requirements	:	<input type="checkbox"/> Single	<input type="checkbox"/> Double	
<b>Passport details</b>	:			
Name as in passport	:			
Passport No.	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please use separate sheet to furnish **details of your company (within 80 words)** for the Exhibitors' Profile.

Please send us this Form duly filled in and signed along with **full payment by Demand Draft and 2 (two) copies of passport size colour photographs** of the Participant.

Signature :

Date :

Office Seal :

## **EEPC INDIA Invites Participation in Multi Product Trade Delegation to Mexico, Colombia and Chile**

**(11th - 20th March, 2009)**

The Council is pleased to inform that a Multi-Product Trade Delegation will be visiting Mexico, Colombia and Chile during the period 11th - 20th March, 2009.

### **Mexico's Economy**

Mexico has a free market economy with a trade regime which is among the most open in the world. It has 12 free trade agreements with over 40 countries, putting more than 90% of trade under free trade agreements. The export of Indian engineering goods to Mexico has shown steady growth in the last two years. Major items of exports from India include Transport Equipment, Electrical and Non-electrical Machineries, Iron, Steel and articles thereof, various instruments and products of Base Metals. In May 2007, India and Mexico signed a MoU on Bilateral High Level Group on Trade, Investment and Economic Cooperation. The delegation will have the opportunity to visit TECMA exhibition at Mexico City which will enable interaction with cross section of Mexican industry.

### **Colombia's Economy**

Colombia is a free market economy experiencing positive growth over the past three years. Its main trading partners are USA, Mexico, Brazil and Japan. Asian economies, particularly Indian engineering industries have opportunity to develop Colombia as an export market. Colombia has very good demand for Industrial Equipment, Transportation Equipment, Aluminium Products, Iron & Steel, Ferro Alloys, Auto Components, Agricultural Machinery, Construction Machinery, Castings, Steel Pipes & Tubes and Steel Wire etc.

### **Chile's Economy**

Chile has a dynamic market-oriented economy characterized by a high level of foreign trade. Chile has signed several bilateral free trade agreements. Chile intends to negotiate further agreements with India. Engineering items from India like Iron & Steel, Ferro Alloys, Auto Components, Agricultural Machinery, Construction Machinery, Machine and Hand Tools, Pumps have tremendous market potential in Chile. The delegation will have the opportunity to visit the India Show exhibition organized by ITPO at Santiago, Chile which will enable interaction with cross section of the industry.

### **Products Identified for Promotion**

- 2 & 3 Wheeler
- Aluminium & Products Thereof
- Automobile Parts
- Bright Bars
- Commercial Vehicles
- Cutting Tools
- Dry Batteries
- Electric Power Equipments & Parts
- Electrodes
- Ferro Alloys
- Ferrous Industrial Castings
- Hand Tools
- I.C. Engine & Parts
- Instruments - All Types
- Machine Tools
- Other Chemical Plant
- Other Construction Machinery
- Other Industrial Machinery
- Other Non-Ferrous Metal & Products
- Other Steel Products N.O.S
- Other Structural
- Prime Iron & Steels
- Pumps
- Razor Blades
- Stainless Steel Utensils
- Steel Pipes & Tubes
- Steel Wire
- Tractors & Agricultural Equipments

### Tentative Schedule

Date	Day	Status
11 March, 2009	Wednesday	Arrival at Mexico City
12 March, 2009	Thursday	Visit at TECMA Show
13 March, 2009	Friday	BSM at Mexico City
14 March, 2009	Saturday	Follow up and Departure from Mexico City
15 March, 2009	Sunday	Arrival at Bogota, Colombia
16 March, 2009	Monday	BSM at Bogota
17 March, 2009	Tuesday	Follow up and Departure from Colombia
18 March, 2009	Wednesday	Arrival at Santiago, Chile and Visit to India Show organized by ITPO
19 March, 2009	Thursday	BSM at Santiago
20 March, 2009	Friday	Follow up and Departure for India

### Registration and Participation Charges

Participants will be charged a nominal fee of Rs. 60,000/- + Rs. 7,416/- as deposit towards Service Tax or US\$ 1300, only to partially cover the expenses of local transport, mobilizing overseas buyers, advertisement in the media etc. in the respective countries.

***In case Service Tax is not chargeable, the deposit would be returned to participants.***

The figures given above are, however, subject to change pending finalization of the proposal/programme.

***In case of payment made in US Dollars no Service Tax will be applicable.***

Other individual expenses like hotel charges, ticketing, visa, food expenses (other than the one lunch provided by the Council at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

### Payment & Cancellation

Full payment should be made along with the **Registration Form** duly filled in *latest by 6th February, 2009*. The payment should be made by Demand Draft/at par Cheque drawn in favour of "EEPC INDIA". Participation will be confirmed after receiving 100% payment, 50% cancellation charges applicable if participation cancelled within 13th February, 2009. Any cancellation beyond that will result in 100% forfeiture of participation charges.

### MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus LAC Programme of the Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 1,00,000/- (Rupees One Lakh) only as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

## Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done on first-come-first-served basis and finally it will be decided by a Committee based on the criteria such as accreditation to the international standards, ISO, QS etc, foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by the Council.

Members are requested to confirm their participation immediately along with the requisite fee and completed Registration Form to the respective Regional Offices or to :

### **Adhip Mitra**

*Joint Director*

### **EEPC INDIA**

(formerly Engineering Export Promotion Council)

Vanijya Bhavan (1st Floor)

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-2280 0651/52

Fax : 91-33-2280 0654

E-mail : eepcho@eth.net



## Registration Form

**Multi Product Trade Delegation to Mexico, Colombia and Chile  
(11th - 20th March, 2009)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Visiting Delegate	:			
Mobile	:			
Items manufactured/Exported	:			
Application of your products (enclosed separate sheet if required)	:			
Total Annual Exports (in US\$ Million)	:	2005-2006	2006-2007	2007-2008
Total Annual Exports to Latin American Countries	:	2005-2006	2006-2007	2007-2008
Countries of Export	:			
Accreditation to International Standards (viz. QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Nature of business	:	Manufacturer/ Exporter	Merchant Exporter	Export House
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	:	Single Room <input type="checkbox"/>	Twin Sharing Room <input type="checkbox"/>	
<b>Passport details</b>	:			
Name as in passport	:			
Passport No.	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please send the form duly filled in and signed along with your participation fees by DD/at par Cheque No. \_\_\_\_\_ dated \_\_\_\_\_ of Rs. \_\_\_\_\_ payable to EEPC INDIA towards participation charges.

Name : \_\_\_\_\_  
Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Official Seal : \_\_\_\_\_





## **EEPC INDIA Invites Participation for India Pavilion at TECMA Show 2009 (International Machine Tools Exhibition in Mexico) (10 – 13 March, 2009)**

EEPC INDIA is organizing an India Pavilion at **TECMA Show 2009** to be held at Mexico City, Mexico during 10 - 13 March, 2009.

TECMA Show 2009 will bring together Manufacturers, Distributors and Trade Professionals of all kinds of industries. There is a tremendous flow of serious trade visitors at this Exposition. TECMA is the only show in Mexico which specializes in Machine Tool technology related equipment and peripherals. TECMA 2009 will be the 13th edition of the largest show in Mexico. More than 200 exhibiting companies and 500 trade names will occupy over 21,600 sq. mtr. of exhibit space at the Expo Santa Fe Complex at Mexico City. TECMA attracts over 12,000 Buyers and Sellers. TECMA is organized by The Mexican Association of Machinery Distributors (AMDM).

### **Economy and Indo-Mexico Trade**

Mexico has a free market economy. It contains a mixture of modern and outmoded industry and agriculture, increasingly dominated by the private sector. Recent administrations have expanded competition in seaports, railroads, telecommunications, electricity generation, natural gas distribution, and airports. Per capita income of this country is one-fourth that of the US. Mexico's real GDP grew by 4.8% in 2006 and by 3.3% in 2007. As of March 2008, Moody's, Standard & Poor's, and Fitch Ratings had all issued investment-grade ratings for Mexico's sovereign debt.

Mexico's trade regime is among the most open in the world. It has 12 free trade agreements with over 40 countries including, Guatemala, Honduras, El Salvador, the European Free Trade Area, and Japan, putting more than 90% of trade under free trade agreements.

The Indian exports of engineering goods to Mexico during 2006-07 were US\$ 185.52 million, and reached US\$ 188.65 million in 2007-08. Major items of exports from India include transport equipment, electrical and non-electrical machineries, iron, steel and articles thereof, various instruments and products of base metals.

In May 2007, India and Mexico signed a MoU on Bilateral High Level Group on Trade, Investment and Economic Cooperation. The objective of this MoU includes promotion of economic and trade relations between the two countries; facilitating better access to their respective markets and avoid imposition of new barriers to trade and investment; creation of bilateral consultative mechanism to include trade and economic cooperation.

### **Product Categories**

This event provides a unique opportunity to the Indian manufacturer-exporters to specially penetrate in the Mexican market. However, the following are the fast moving products in this exhibition :

- Machine Tools and Accessories
- Material Handling Equipment
- Hydraulics and Pneumatics/Pumps
- Motors/Gears/Power Transmission
- Testing and Calibrating Instruments
- Industrial Packaging
- Machine – CNC's
- Industrial Automation
- Valves and Compressors
- Electrical, Electronics, Instrumentation and Controls
- Welding Equipment
- Non-conventional source of energy

### **Venue**

Expo Bancomer Santa Fe  
Mexico City, Mexico

### **Date and Time**

10 - 13 March 2009 (4 days)  
(1100 hrs. to 2000 hrs.)

### Participation Charges

Built-up booths minimum 9 sq. mtr. : US\$ 391 per sq. mtr. or Indian Rs. 18,000/- per sq. mtr.  
(row stand, one side open) + Rs. 2,225/- per sq. mtr. as deposit towards Service Tax.  
20% extra for corner booths (subject to availability).

**Note :** In case Service Tax is not chargeable, the deposit would be returned to participants. If participants make payments in US dollars, then Service Tax is not applicable.

### Display Booth

Participation charges includes following services for 9 sq. mtr. booth :

- |                                |                                   |
|--------------------------------|-----------------------------------|
| - Carpeting                    | - Fascia                          |
| - 1 Exhibitor Desk, 2 Chairs   | - 110 Volts outlet for each booth |
| - 2 Spot lights, 75 watts each | - 1 Waste Basket                  |
| - General Lighting             | - Cleaning of all common area     |
| - Security during 24 hours     |                                   |

### Mode of Payment

Full payment is to be made along with the filled up **Application Form** latest by **31st December, 2008** by Demand Draft/ Cheque drawn in favour of **EEPC INDIA**.

### Reservation and Cancellation

- Reservation requests will be considered only after receiving payments in full.
- No refund will be made for any cancellation after 15th January, 2009.
- Acceptance of application and allocation of space will be at the sole discretion of the Council.

### MDA Entitlements

All eligible participants will be entitled to get MDA grant under Focus LAC programme of Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built-up furnished stall subject to an upper ceiling of Rs. 1,80,000/- (Rupees one lakh eighty thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from Council's Website: [www.eepcindia.org](http://www.eepcindia.org) or respective Regional and Sub-Regional Offices of EEPC.

### Submission of Application

Interested firms may please send their Application Form, duly filled in and signed (as per the enclosed format), along with full payment latest by **31st December, 2008** to the respective Regional Offices or to :

#### **Nishikant Jumde**

*Deputy Director*

#### **EEPC INDIA**

(formerly Engineering Export Promotion Council)

Vandhna, 4th Floor, 11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/25

Fax : 91-11-23310920

E-mail : [eepcto@eepc.gov.in](mailto:eepcto@eepc.gov.in)

Website : [www.eepcindia.org](http://www.eepcindia.org)



## Application Form

**India Pavilion at TECMA Show 2009, Mexico City, Mexico  
(10 - 13 March, 2009)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Total Export to Latin American Countries (in Million US\$)	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display (please tick mark)	:	<u>Display of Samples</u> <input type="checkbox"/>	<u>Display of Posters</u> <input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitor's Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date : Office Seal :

**Overseas Market Information****Saudi Arabia****India's Investment Interests**

**New Sectors opened to foreign investors :** Saudi Arabia will allow foreign investment in some vital sectors such as Insurance Services, Wholesale and Retail Trade, Air and Train Transport and Communication Services. The negative list of investment was also revised to comply with Saudi Arabia's commitments to WTO. The new list excluded Distribution Services, Wholesale and Retail Trade including Medical Retail Services. Other sectors open to foreign investment are Distribution of Cinema Films and Video Cassettes, Transportation of passengers inside cities by Train and Satellite Transmission Services. Sectors still out of bounds for foreign investors include Recruitment and Employment Services including Local Recruitment Offices, Real Estate Brokerage, Audiovisual and Media Services, Land Transport except Transportation by Train within cities, Services rendered by Midwives, nurses, Physiotherapists and Paramedics, Fisheries Blood Banks and Quarantines.

**2nd India-GCC Free Trade Agreement Negotiations :** The GCC-India agreement was signed in New Delhi on August 25, 2004. Within the framework of this agreement, India and GCC have started the negotiations on FTA. The previous round of FTA negotiations was held in Riyadh in March 2006. The second round of talks was held in Riyadh on September 9-10, 2008. In this round, both sides exchanged latest trade tariffs structure, draft texts of the agreements, and Rules of Origin Rules. Both sides agreed to exchange initial offer lists. GCC proposed to adopt their new tariff liberalization schedule, which the Indian side agreed to examine and revert back to them. The next round of talks is scheduled to be held in New Delhi in the first or second week of January, 2009.

**Other Useful Information on Saudi Arabia****Trade Association**

Council of Saudi Chambers of Commerce and Industry  
Al-Dabad Street  
P.O. Box 16683  
11474 Riyadh, Saudi Arabia  
Tel. : 9661-405 3200  
Fax : 9661-402 4747  
E-mail : [webmaster@saudichambers.org.sa](mailto:webmaster@saudichambers.org.sa)  
Website : <http://www.saudichambers.org.sa>

**Useful Links****Export/Import****Market Information**

- [Aramex.com \(www.aramex.com\)](http://www.aramex.com)
- [Doing e-Business in. Saudi Arabia \(www.ebusinessforum.com\)](http://www.ebusinessforum.com)
- [InfoExport : Saudi Arabia \(www.infoexport.gc.ca\)](http://www.infoexport.gc.ca)
- [Austrade Saudi Arabia Profile \(www.austrade.gov.au/Saudi-Arabia-profile/default.aspx\)](http://www.austrade.gov.au/Saudi-Arabia-profile/default.aspx)
- [US Commercial Service - Country Commercial Guide - Saudi Arabia \(www.buyusainfo.net\)](http://www.buyusainfo.net)
- [New York Times Global Economies \(www.nytimes.com/global/\)](http://www.nytimes.com/global/)



### Trade Leads

- SaudiCommerce.com ([www.saudicommerce.com](http://www.saudicommerce.com))
- Gulf Business (<http://gulfbusiness.tradeholding.com>)

### Business Directories

- DMOZ Open Directory-Business and Economy-Saudi\_Arabia ([http://dmoz.org/Regional/Middle\\_East/Saudi\\_Arabia](http://dmoz.org/Regional/Middle_East/Saudi_Arabia))
- SaudiCommerce.com ([www.saudicommerce.com](http://www.saudicommerce.com))
- Arabuild.com ([www.arabuild.com](http://www.arabuild.com))
- ArabDataNet.com ([www.arabdatanet.com](http://www.arabdatanet.com))
- Saudi 100 ([www.arabnews.com](http://www.arabnews.com))
- Saudi Arabia Page at AME Info ([www.ameinfo.com/saudi\\_arabia](http://www.ameinfo.com/saudi_arabia))
- Saudi Network ([www.the-saudi.net](http://www.the-saudi.net))
- Arab Chambers of Commerce in the Arab World ([www.awo.net](http://www.awo.net))
- Gulf Business (<http://gulfbusiness.tradeholding.com>)

### Country Risks

- Country Risks for Saudi Arabia ([www.ducroire.be](http://www.ducroire.be))

### Business Culture

- Arabian Business & Cultural Guide ([www.traderscity.com](http://www.traderscity.com))
- Country Studies/Area Handbooks - Saudi Arabia (<http://lcweb2.loc.gov/frd/cs/satoc.html>)
- ExecutivePlanet.Com - Saudi Arabia ([www.executiveplanet.com](http://www.executiveplanet.com))

### Logistics

- Ports of the World - Middle East ([www.overseasmaritime.com/ports/meast.htm](http://www.overseasmaritime.com/ports/meast.htm))
- Aramex.com ([www.aramex.com](http://www.aramex.com))

### Government Contacts

- Saudi Arabia Page at AME Info ([www.ameinfo.com/saudi\\_arabia](http://www.ameinfo.com/saudi_arabia))
- U.S.-Saudi Arabian Business Council ([www.us-saudi-business.org](http://www.us-saudi-business.org))

### General Information

- Council of Arab Economic Unity Arab Investment Map ([www.arabinvestmap.com](http://www.arabinvestmap.com))
- AME Middle East Business Information ([www.ameinfo.com](http://www.ameinfo.com))
- ArabDataNet.com ([www.arabdatanet.com](http://www.arabdatanet.com))
- ArabNet ([www.arab.net](http://www.arab.net))
- British Chamber of Commerce Export Zone Country Profile of Saudi Arabia ([www.link2exports.co.uk/countryprofiles](http://www.link2exports.co.uk/countryprofiles))
- Economist.com | Country Briefings: Saudi Arabia ([www.economist.com/countries/SaudiArabia](http://www.economist.com/countries/SaudiArabia))
- ELDIS - Country Profiles - Saudi Arabia ([www.eldis.org](http://www.eldis.org))
- FDI.net Saudi Arabia Investment Information ([www.fdi.net](http://www.fdi.net))
- Saudi Arabian Information Resource ([www.saudinf.com](http://www.saudinf.com))
- U.S.-Saudi Arabian Business Council ([www.us-saudi-business.org](http://www.us-saudi-business.org))
- WWW Virtual Library - Saudi Arabia ([www.columbia.edu/cu/lweb/indiv/mideast/cuvlm/Saudi.html](http://www.columbia.edu/cu/lweb/indiv/mideast/cuvlm/Saudi.html))
- New York Times Global Economies ([www.nytimes.com/global](http://www.nytimes.com/global))

*(Source : Embassy of India, Riyadh & Internet)*

**Tender Information****Cambodia****(EEPC Ref. No. DB-59)**

Project : Education Sector Support Project (CESSP); Cambodia Education Sector Support Reform Program (CESSRP)  
Credit No. 4055-KH & IDA Grant No. H161-KH; Project ID No. P070668  
Credit & Grant from IDA

Notice No. : **WB83-742/09**

Issued by : Crown Agents  
#59, Street 75 corner Street 90 (behind hotel 'Le Royal')  
Sangkat Wat Phnom, Khan Daun Penh  
Phnom Penh, Cambodia  
Tel. : +855 23 430 278  
E-mail : crownagents@camnet.com.kh

For : Supply of Educational and Instructional and Library Materials in 8 Lots:-  
- Lot 1 : Books related to the Curriculum (51 Items - Quantity 355 of each item)  
- Lot 2 : General Knowledge Books (81 Items - Quantity 355 of each item)  
- Lot 3 : Research Books (30 Items - Quantity 355 of each item)  
- Lot 4 : Maps, Posters and Games (10 Items - Quantity 355 of each item)  
- Lot 5 : Story Books (304 Items - Quantity 355 of each item)  
- Lot 6 : Bookshelves (1 Item - Quantity 355 of this item)  
- Lot 7 : 1 Set of Steel Cupboards (2 Items - Quantity 355 of each item)  
- Lot 8 : Science Materials (7 Items - Quantity 355 of each item)

Tender cost : Non-refundable fee of US\$ 70.00

Bid security : - Lot 1 : Books related to the Curriculum US\$ 250.00 or an equivalent amount in a freely convertible currency.  
- Lot 2 : General Knowledge Books US\$ 750.00 or an equivalent amount in a freely convertible currency.  
- Lot 3 : Research Books US\$ 2,300.00 or an equivalent amount in a freely convertible currency.  
- Lot 4 : Maps, Posters and Games US\$ 200.00 or an equivalent amount in a freely convertible currency.  
- Lot 5 : Story Books US\$ 400.00 or an equivalent amount in a freely convertible currency.  
- Lot 6 : Bookshelves US\$ 150.00 or an equivalent amount in a freely convertible currency.  
- Lot 7 : 1 Set of Steel Cupboards US\$ 2,000.00 or an equivalent amount in a freely convertible currency.  
- Lot 8 : Science Materials US\$ 1,650.00 or an equivalent amount in a freely convertible currency.

Bid deadline : **04.02.2009****Pakistan****(EEPC Ref. No. DB-60)**

Project : Electricity Distribution and Transmission Improvement Project  
Loan No. 7565-PK, Credit No. 4463-PK, Credit No. 4464-PK, Project ID No. P095982  
Loan/Credit from IBRD

Notice No. : **WB98-742/09**



Issued by : Manager (Material Management) HESCO  
Room No.237- WAPDA Offices Complex  
Hussainabad Hyderabad. Pakistan  
Tel. : (92-22) 926-0127  
Fax : (92-22) 926-0127  
E-mail : mmmhesco@hotmail.com

For : Supply of 132 kV & 66 kV Grid Stations material as under :

**Lot No. : 1**

**Description :**

- 132 kV, 31.5 kA, 1600A Circuit Breakers, Qty. : 23 Sets
- 132 kV, Line CTs (ratio 1200 : 600 : 300/5A)Qty. : 45 Nos.
- 132 kV, Transformer CT (ratio 200:100/5A Qty. : 24 Nos.
- 132 kV, 20 kA, 1600A Bus Isolators, Qty. : 30 Sets
- 132 kV, 20 kA, 1600A Line Isolators, Qty. : 15 Sets
- 132 kV, PTs (ratio 132000/110 V), Qty. : 21 Nos.
- 132 kV Lightening Arrestors, Qty. : 24 Nos.
- 11 kV Lightening Arrestors, Qty. : 24 Nos.

**Lot : II**

**Description :**

- 66 kV, 31.5 kA, 1600A Circuit Breakers, Qty. : 04 Sets
- 66 kV, Line CTs (ratio 1200:600:300/5A), Qty. : 06 Nos.
- 66 kV, Transformer CT (ratio 200:100/5A), Qty. : 06 Nos.
- 66 kV, 20 kA, 1600A Bus Isolators, Qty. : 05 Sets
- 66 kV, 20 kA, 1600A Line Isolators, Qty. : 02 Sets
- 66 kV, PTs (ratio 132000/110 V), Qty. : 03 Nos.
- 66 kV Lightening Arrestors, Qty. : 06 Nos.

**Lot : III**

**Description :**

- 90B40F Connectors, Qty. : 108
- TMDA Connectors, Qty. : 20
- TMAA Connectors, Qty. : 20
- TMLH Connectors, Qty. : 51
- TMHH Connectors, Qty. :105
- TM 63 A Connectors, Qty. :18
- TM 40 A Connectors, Qty. :99
- 90BH30 Connectors, Qty. :39
- 90B63F Connectors 39
- Tension Strings (without insulators) 600 MM, Qty. : 54
- Suspension Strings (without insulators) 600 MM, Qty. : 03
- Outdoor Termination Kits 1000 MCM Single Core, Qty. :18
- Outdoor Termination Kits 500 MCM Single Core, Qty. : 99
- Outdoor Termination Kits 4/O AWG 3/Core, Qty. : 78
- Indoor Termination Kits 1000 MCM Single Core, Qty. : 18
- Indoor Termination Kits 500 MCM Single Core, Qty. : 99
- Indoor Termination Kits 4/O AWG 3/Core, Qty. : 78

Tender cost : Non-refundable fee of Pak Rs. 3000 or US\$ 50 + Pak Rs. 4000 or US\$ 65 (courier charges)

Bid security : Lot I : Pak Rs. 1,656,894 or an equivalent amount in a freely convertible currency.

Lot II : Pak Rs. 227,122 or an equivalent amount in a freely convertible currency.

Lot III : Pak Rs. 44,125 or an equivalent amount in a freely convertible currency.

Bid deadline : **09.02.2009**

## **Pakistan**

**(EEPC Ref. No. DB-61)**

Project : Electricity Distribution and Transmission Improvement Project

Loan No. 7565-PK, Credit No. 4463-PK, Credit No. 4464-PK, Project ID No. P095982

Loan/Credit from IBRD

Notice No. : **WB100-742/09**

Issued by : Manager (Material Management) HESCO

Room No.237- WAPDA Offices Complex

Hussainabad Hyderabad. Pakistan

Tel. : (92-22) 926-0127

Fax : (92-22) 926-0127

E-mail : mmmhesco@hotmail.com

For : Supply of Telecommunication Equipment for 132 kV Grid Stations and Telecommunication Equipment for 66 kV Grid Stations.

### **Lot No. I - For 132 kV Grid Station**

#### ***Telecommunication Equipment***

1. Line Trap, Qty. : 28 Nos.
2. Coupling Cap, Qty. : 28 Nos.
3. Supporting Steel Structure, Qty. : 28 Nos.
4. Line Matching Unit (Phase to Phase), Qty. : 28 Nos.
5. Trans Receiver, Qty. : 14 Nos.
6. Coaxial Cable, Qty. : 5600 m
7. Digital Pax, Qty. : 7 Nos.
8. Battery Bank, Qty. : 7 Sets
9. Battery Charger, Qty. : 14 Nos.
10. DC Distribution Box, Qty. : 7 Nos.
11. DC Cable 2 x 2.5 mm<sup>2</sup>, Qty. : 350 m
12. AC Cable 2 x (4 x 2.5 mm<sup>2</sup>), Qty. : 210 m
13. DC Cable (25 mm<sup>2</sup>) With red cover, Qty. : 350 m  
- With blue cover, Qty. : 350 m
14. Multipair Telephone Cable 8 pair, Qty. : 280 m
15. Earthwire Copper Conductor with yellow green cover 1 x 35 mm<sup>2</sup>, Qty. : 210 m  
- 1 x 16 mm<sup>2</sup>, Qty. : 210 m
16. Telephone Set, Qty. : 35 Nos.

**Lot No. II, For 66 kV Grid Station****Telecommunication Equipment**

1. Line Trap, Qty. : 1 No.
2. Coupling Cap, Qty. : 1 No.
3. Supporting Steel Structure, Qty. : 1 No.
4. Line Matching Unit (Phase to Earth), Qty. : 1 No.
5. Trans Receiver, Qty. : 1 No.
6. Coaxial Cable, Qty. : 300 m
7. Digital Pax, Qty. : 1 No.
8. Battery Bank, Qty. : 1 Set
9. Battery Charger, Qty. : 2 Nos.
10. DC Distribution Box, Qty. : 1 No.
11. DC Cable 2 x 2.5 mm<sup>2</sup>, Qty. : 50m
12. AC Cable 2 x (4 x 2.5 mm<sup>2</sup>), Qty. : 30 m
13. DC Cable (25 mm<sup>2</sup>) - With red cover, Qty. : 50 m  
- With blue cover, Qty. : 50 m
14. Multipair Telephone Cable 8 pair, Qty. : 40 m
15. Earthwire Copper Conductor with yellow green cover 1 x 35 mm<sup>2</sup>, Qty. : 30 m  
- 1 x 16 mm<sup>2</sup>, Qty. : 30 m
16. Telephone Set, Qty.: 5 Nos.

Tender cost : Non-refundable fee of Pak Rs. 3000 or US\$ 50 + Pak Rs. 4000 or US\$ 65 (courier charges)

Bid security : Lot 1 : Pak Rs. 1,113,600 or an equivalent amount in a freely convertible currency.

Lot 2 : Pak Rs. 196,800 or an equivalent amount in a freely convertible currency.

Bid deadline : **12.02.2009**

**Pakistan**

**(EEPC Ref. No. DB-62)**

Project : Electricity Distribution and Transmission Improvement Project

Loan No. 7565-PK, Credit No. 4463-PK, Credit No. 4464-PK, Project ID No. P095982

Loan/Credit from IBRD

Notice No. : **WB118-742/08**

Issued by : Multan Electric Power Company (MEPCO)

MEPCO Complex, Khanewal Road

Multan, Pakistan

Attn. : Engr. Muhammad Ramzan Qamar

Manager (MM)

Tel. : (92-061) 921-0290

Fax : (92-061) 921-0350

E-mail : azkar560@yahoo.com

For : Supply of Hardware Material for Transmission Line. Multan Electric Power Company, (MEPCO) is one of the Implementing Agencies of the proposed project.

**HARDWARE FOR LYNX**

- SS-L (P-140:82); quantity : 2,650 sets
- ST-L (P-143:82); quantity : 2,050 sets
- MS-L (P-144:80); quantity : 515 sets
- RS-L (P-144:80); quantity : 500 nos.
- SB-L (P-142:83); quantity : 6,650 nos.

**HARDWARE FOR E/WIRE**

- SF-9 (P-141:80); quantity : 480 sets
- TF-9 (P-141:80); quantity : 400 sets
- MS-9(P-141:80); quantity : 155 nos.
- SB-9 (P-142:83); quantity : 1,190 nos.

Tender cost : Non-refundable fee equivalent to Pak. Rs. 3800 or US\$ 50 + Pak Rs. 5000 or US\$ 65 (courier charges)

Bid security : Rs. 1,195,837 or an equivalent amount in a freely convertible currency.

Bid deadline : **04.03.2009**

*(Source : UN Development Business Website)*

**Egypt**

**(EEPC Ref. No. MEED-165)**

**Tender for : Steam Generators and Auxiliaries**

Project No. : P100047

Contract No. : CP-105

Tender details : Supply of steam generators and auxiliaries as part of the El-Ein el-Sokhna supercritical thermal power plant project, the two-by-650MW gas-oil fired units 1 and 2.  
Details available on payment of \$ 1,500.

Bid bond : \$ 9 million

Closing date : **11.03.2009**

Issued by : East Delta Electricity Production Company  
Shebin el-Kom Street  
Ismailiya, Egypt  
Tel/Fax : (202) 2616537

Or

Power Generation Engineering & Services Company (PGESCO)  
Project Procurement Manager  
41 Al-Salam Avenue, Central District  
New Cairo, Egypt  
Tel. : (202) 26176497  
Fax : (202) 26176519

## Morocco

(EEPC Ref. No. MEED-166)

**Tender for** : Gas Turbine Power Station

**Tender No.** : SP40295

**Tender details** : Design, supply of equipment and components, transportation, assembly, testing and commissioning of the Kenitra gas turbine power station with total power of 300-360 MW, using heavy fuel oil.  
Details available on payment of MD 1,500.

**Bid bond** : MD 18 million

**Closing date** : **16.01.2009**

**Issued by** : Office Nationale de l'Electricite  
M Badr, Direction des Approvisionnements et Marches  
65 Rue Othman Ben Affane  
BP 13498, 20000 Casablanca, Morocco  
Tel. : (21222) 668021/668253/668364  
Fax : (21222) 668079/433112

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## Oman

(EEPC Ref. No. MEED-167 & MEED-168)

**Tender for** : Sewer Cleaning Machine

**Tender No.** : 279/2008

**Tender details** : Supply of a specialised sewer cleaning machine with truck-mounted jetting and vacuum equipment and accessories for Haya Water.  
Details available on payment of RO 150.

**Closing date** : **16.02.2009**

**Tender for** : Supply of Transformers

**Tender No.** : 284/2008

**Tender details** : Supply of 20 MVA, 33/11.5 kV Power Transformers for Majan Electricity Company.  
Details available on payment of RO 150 (\$ 390).

**Closing date** : **23.02.2009**

**Issued by** : Tender Board  
PO Box 787, Al-Khuwair 133, Oman  
Tel. : (96824) 602073/602556  
Fax : (96824) 602063

*(Source : MEED.com website)*

## Kuwait

**Issued by** : Central Tender Committee  
P.O. Box 1070  
Safat 13011, Kuwait  
Tel. : 2401200 (5 lines)  
Telefax : 2416574  
Website : www.ctc.gov.kw

**Tender No. : 6-2008-2009 A.P. 16**

Concerned Party : General Directorate of Civil Aviation  
Requirements : Maintenance & operation of runway lights and its control devices.  
Relevant Fee : KD 80 Certified cheque  
Initial Guarantee : KD 8000 and valid for 90 days  
Closing Date : **25.01.2009**, 1.00 p.m.

**Following tenders are open only for qualified tenderers****Tender No. : PA/SH.AM/36-2008/2009 A.P. 10**

Concerned Party : Public Authority for Applied Education and Training  
Requirements : Replacement, repair, maintenance & operation of pumps, heaters, filters and central ventilators at Authority Colleges and Centers.  
Relevant Fee : KD 30  
Initial Guarantee : KD 6000 and valid for 90 days  
Closing Date : **25.01.2009**, 1.00 p.m.

**Tender No. : PA/SH.AM/100-2008/2009 A.P. 10**

Concerned Party : Public Authority for Applied Education and Training  
Requirements : Operation, maintenance & repair of engineering services at Western Cooling Station and its buildings for authority.  
Relevant Fee : KD 70 Certified cheque  
Initial Guarantee : KD 7500 and valid for 90 days  
Closing Date : **25.01.2009**, 1.00 p.m.

**Tender No. : CA/3769 A.P. 18**

Concerned Party : Kuwait National Petroleum Company  
Requirements : Maintenance Services for A/C, cooling, ventilation & heating system at 3 company refineries.  
Relevant Fee : KD 2000 Certified cheque  
Initial Guarantee : KD 200,000 and valid for 90 days  
Closing Date : **22.02.2009**, 1.00 p.m.

**Tender No. : MEW/29/2008/2009 A.P. 23**

Concerned Party : Ministry of Electricity & Water  
Requirements : Supply of water meters in different sizes.  
Relevant Fee : KD 600 Certified cheque  
Initial Guarantee : 2.5% of offer value and valid for 90 days  
Closing Date : **01.02.2009**, 1.00 p.m.

For further details, please contact :

Mr. Anuj Gupta  
Attache (Commerce)  
Embassy of India  
P.O. Box 1450, Safat 13015, Kuwait  
Tel. : 2530600/612/613; Fax : 2525811  
E-mail : indcommunity@indembkwt.org

(Source : Embassy of India, Safat)



## Mauritius

Issued by : The Registry (Ground Floor)  
Head Office  
Central Electricity Board  
Royal Road  
Curepipe  
Mauritius  
Tel. : (230) 601 1100  
Fax : (230) 675 7958/59  
E-mail : ctc@ceb.intnet.mu  
Website : www.ceb.intnet.mu

### Tender No. : TD-2888

For : Supply of procurement of galvanised earth plate.

Tender cost : MRs 500 plus VAT per set [Non-refundable].

Closing date: **28.01.2009** [up to 13.30 (local time)]

## Mauritius

### Tender No. : TD-2886

For : Supply of procurement of metallic cross arms.

Tender cost : MRs 500 plus VAT per set [Non-refundable].

Closing date: **14.01.2009** [up to 13.30 (local time)]

For further details, please contact :

Mr. Suja K. Menon  
Third Secretary (Political and Commercial)  
High Commission of India  
Port Louis  
Mauritius  
Tel. : 208 3775/76  
Fax : 208 6859  
E-mail : hicombc@intnet.mu

*(Source : High Commission of India, Port Louis)*



**Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Directorate General of Foreign Trade  
New Delhi**

**Public Notice No. 120 (RE-2008)/2004-2009**

Dated 24th December, 2008

In exercise of powers conferred under Paragraph 2.4 of the Foreign Trade Policy 2004-09, the Director General of Foreign Trade hereby makes the following amendments in Handbook of Procedures, Vol. I (RE-2008) :

1. In Appendix 37 D, in Table 2 for Sports Goods, Fire Works and Stationery Items, the following amendment is made :-
  - (i) In Table 2, in the column with heading "ITC(HS) Code" at Sl. No. 17, a new ITC(HS) Code 85052000 is inserted, in addition to the existing ITC(HS) Code.
  - (ii) In Table 2, in the column with heading "Description" (of focus products) at Sl. No. 17, a new focus product, namely, Staples in Strips is added, in addition to the existing products.
2. Consequently, export of Staples in Strips (ITC(HS) Code 85052000) will be entitled for Focus Product Scheme benefits on exports made w.e.f 1.4.2008.

*Sd/-*

(R. S. GUJRAL)

Director General of Foreign Trade

(File No. 01/91/180/1742/AM09/PC.3)



**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 61/2008-Central Excise**

Dated 24th December, 2008

G.S.R. (E) - In exercise of the powers conferred by Sub-Section (1) of Section 5A of the Central Excise Act, 1944 (1 of 1944), the Central Government hereby exempts Motor Spirit (commonly known as petrol) (hereinafter referred to as said goods), falling under heading No. 27.10 of the First Schedule and the Second Schedule to the Central Excise Tariff Act, 1985 (5 of 1986) (hereinafter referred to as said Schedules), manufactured in and cleared from an oil refinery or cleared from a registered warehouse, intended for use in ethanol blended petrol, that is, a blend,

- (a) consisting, by volume, of 90% Motor spirit, (commonly known as petrol) and of 10% ethanol; and
- (b) conforming to Bureau of Indian Standards specification 2796

from so much of the duty of excise leviable thereon under the said Schedules, as is in excess of the duty that would have been leviable on such goods under the said Schedules, if sold by the manufacturer for delivery at the time of removal of such goods or at any other time nearest to the removal of such goods, where the manufacturer and the buyer are not related and the price is the sole consideration.

*Sd/-*

(UNMESH WAGH)

Under Secretary to the Government of India

(File No. 354/62/2008-TRU)



**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 62/2008-Central Excise**

Dated 24th December, 2008

G.S.R. (E) - In exercise of the powers conferred by Sub-Section (1) of Section 5A of the Central Excise Act, 1944 (1 of 1944), read with Sub-Section (3) of Section 111 of the Finance (No 2) Act, 1998 ( 21 of 1998) the Central Government, being satisfied that it is necessary in the public interest so to do, hereby exempts 10% ethanol blended petrol that is a blend ,-

- (a) consisting, by volume, of 90% Motor spirit, (commonly known as petrol), on which the appropriate duties of excise have been paid and, of 10% ethanol on which the appropriate duties of excise have been paid; and
- (b) conforming to Bureau of Indian Standards specification 2796,

from the whole of the additional duty of excise leviable thereon.

*Explanation.-* For the purposes of this exemption "appropriate duties of excise" shall mean the duties of excise leviable under the First Schedule and the Second Schedule to the Central Excise Tariff Act, 1985 (5 of 1986), the additional duty of excise leviable under Section 111 of the Finance (No.2) Act, 1998 (21 of 1998), and the special additional excise duty leviable under Section 147 of the Finance Act, 2002 ( 20 of 2002), read with any relevant exemption notification for the time being in force.

Sd/-

(UNMESH WAGH)

(File No. 354/62/2008-TRU)

Under Secretary to the Government of India



**Reserve Bank of India**  
Foreign Exchange Department  
Central Office, Mumbai 400 001

**RBI/2008-09/330**

**A. P. (DIR Series) Circular No. 42**

Dated 24th December, 2008

### **Exim Bank's Line of Credit of USD 25 million to the Government of the Republic of Madagascar**

Export-Import Bank of India (Exim Bank) has concluded an Agreement dated November 14, 2008 with the Government of the Republic of Madagascar making available to the latter, a Line of Credit (LOC) of USD 25 million (USD twenty five million) for financing eligible goods and services including consultancy services from India for two projects viz :- (i) project for rice productivity (\$ 10 million), and (ii) project for fertilizer production (\$15 million) in Madagascar. The goods and services, including consultancy services from India, for exports under this Agreement are those which are eligible for export under the Foreign Trade Policy of the Government of India and whose purchase may be agreed to be financed by the Exim Bank under this Agreement. Out of the total credit by Exim Bank under this Agreement, the goods and services of the value of at least 85 per cent of the contract price shall be supplied by the seller from India, and the remaining 15 percent goods and services (other than consultancy services) may be procured by the seller for the purpose of Eligible Contract from outside India.

2. The Credit Agreement under the LOC is effective from December 4, 2008 and date of execution of Agreement is November 14, 2008. Under the LOC, the last date for opening of Letters of Credit and disbursement will be 48 months from the scheduled completion date(s) of contract(s) in case of project exports and 72 months (November 13, 2014) from the execution date of the Credit Agreement in case of supply contracts.

3. Shipments under the LOC will have to be declared on GR/SDF Forms as per instructions issued by Reserve Bank from time to time.

4. No agency commission is payable under the above LOC. However, if required, the exporter may use his own resources or utilize balances of his Exchange Earners' Foreign Currency Account for payment of commission in free foreign exchange. Authorised Dealer Category- I (AD Category-I) banks may allow such remittance after realization of full payment of contract value subject to compliance with the prevailing instructions for payment of agency commission.

5. AD Category - I banks may bring the contents of this Circular to the notice of their exporter constituents and advise them to obtain full details of the Line of Credit from Exim Bank's office at Centre One, Floor 21, World Trade Centre Complex, Cuffe Parade, Mumbai 400 005 or log on to [www. eximbankindia.in](http://www.eximbankindia.in).

6. The directions contained in this Circular have been issued under Sections 10(4) and 11(1) of the Foreign Exchange Management Act (FEMA), 1999 (42 of 1999) and are without prejudice to permissions/approvals, if any, required under any other law.

*Sd/-*  
(D. MISHRA)  
Chief General Manager

## Important Notice

### To All Members

### Monthly Export Returns

The format for submitting the Monthly Export Returns to the Council is furnished below. Member firms are requested to submit their Export Returns regularly every month to the Council as per this format.

1. Name of the Exporter :
2. Category of Exporter : SSI/SIA/Merchant/Export House
3. Nature of Export : Direct/Indirect
4. Reporting Month :
5. IE Code No. :
6. PAN No. :
7. State Code No. :
8. **A. Export Performance** :

ITC HS Code No.	Item/Service	Country of Export	Export during the month		Cumulative export during the year from 1st April to end of the reporting month	
			Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000

#### B. Deemed Exports :

ITC HS Code No.	Item/Service	Name of Indian Project	Export during the month		Cumulative export during the year from 1st April to end of the reporting month	
			Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000

#### C. Export Contracting Position :

ITC HS Code No.	Item/Service	Country of Export	New order secured during the month		Outstanding export orders position as on end of the reporting month	
			Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000	Qty. (M/T)/ Unit	FOB Rs. in Lakhs/ US\$ '000

**Note :** Export Returns (Including Nil Returns) of the reporting month are to be submitted positively by the **10th of the next month** to Head Office, EEPC INDIA, Vanijya Bhavan (1st Floor), International Trade Facilitation Centre, 1/1 Wood Street, Kolkata 700 016 with a copy to respective Regional Office of the Council where the member-firm has been enrolled.

### STATE CODES

All the exporters are required to indicate the state of origin of their export product in their shipping bills. For this purpose the following codes are to be utilised :

Code No.	Name of the State	Code No.	Name of the State	Code No.	Name of the State	Code No.	Name of the State
01	Assam	16	Orissa	39	Chandigarh	70	Madhya Pradesh
02	Meghalaya	17	Sikkim	44	Jammu & Kashmir	71	Chattisgarh
03	Mizoram	18	Tripura	46	Himachal Pradesh	80	Andhra Pradesh
06	Bihar	19	Andaman & Nicobar	50	Rajasthan	84	Karnataka
07	Jharkhand	20	Uttar Pradesh	54	Gujarat	89	Lakshadweep
09	Arunachal Pradesh	21	Uttaranchal	60	Maharashtra	90	Tamil Nadu
10	West Bengal	29	Delhi	67	Daman & Diu	96	Kerala
14	Nagaland	30	Punjab	68	Goa	99	Pondicherry
15	Manipur	34	Haryana	69	Dadra & Nagar Haveli		

## OFFICE BEARERS OF EEPc INDIA

### CHAIRMAN

#### Aman Chadha

Phone: Off : 91-22-40325600/40325678 (D)

Res: 91-22-23516865

Fax : 91-22-23854428/40325646

E-mail : chairman@eepecindia.org

aman@nikkobearings.com

### VICE CHAIRMEN

#### Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131

Res: 91-40-27765793

Fax : 91-40-27614376

E-mail : hyd1\_meera@sancharnet.in

#### Anupam Shah

Phone: Off : 91-33-22872511, 22874447

Fax : Off : 91-33-22875104, 22870780

E-mail : nipha@niphindia.com

anupam@niphindia.com

### REGIONAL CHAIRMEN

#### Eastern Region

##### R. P. Sehgal

Phone: Off : 91-33-22803127/22878229/

22902256

Res: 91-33-64528925

Fax : 91-33-22879938

E-mail : carcast@vsnl.net

#### Northern Region

##### S. C. Ralhan

Phone: Off : 91-161-2673805/806/2670219

Res: 91-161-2670129/2672542

Fax : 91-161-2671049/2676817

E-mail : sritools@jla.vsnl.net.in

#### Southern Region

##### B. Chandrasekharan

Phone: Off : 91-80-26704010/12

Res: 91-80-26764665

Fax : 91-80-26704011

E-mail : sai\_bcn@yahoo.com

kwkpv1@blr.vsnl.net.in

#### Western Region

##### Nayan N. Shah

Phone: Off : 91-22-65702939/26763555

Res: 91-22-26207506

Fax : 91-22-28730291

E-mail : info@kewelectricals.com

## EEPC INDIA OFFICES IN INDIA AND ABROAD

R. Maitra

*Executive Director*

EEPC INDIA

Vandhna (4th Floor), 11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepec.gov.in

URL : www.eepecindia.org

## HEAD OFFICE

B. Sarkar

*Addl. Executive Director & Secretary*

EEPC INDIA

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1 Wood Street

Kolkata 700 016

Tel. : 91-33-22890651/52

Fax : 91-33-22890654

E-mail : eepcho@eth.net

URL : www.eepecindia.org

## TERRITORIAL DIVISION

EEPC INDIA

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepec.gov.in

## REGIONAL OFFICES

### Chennai

M. Ganesan

*Regional Director*

EEPC INDIA

Greems Dugar (3rd Floor)

149 Greems Road

Chennai 600 006

Tel. : 91-44-28295501, 28295502

Fax : 91-44-28290495

E-mail : eepchennai@airtelmail.in

### Kolkata

Ms. Anima Pandey

*Regional Director*

EEPC INDIA

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@vsnl.net

### Mumbai

Rajat Srivastava

*Regional Director*

EEPC INDIA

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade, Mumbai 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcmum@mtnl.net.in

eepcmum@vsnl.com

### New Delhi

A. A. Kazmi

*Acting Regional Director*

EEPC INDIA

4A, Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : info@eepcrodel.org

mail@eepcrodel.org

## SUB-REGIONAL OFFICES

### Bangalore

C. H. Nadiger

*Asst. Director*

EEPC INDIA

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : eepcsrob@vsnl.net

### Hyderabad

J. V. Raja Gopal Rao

*Asst. Director*

EEPC INDIA

'Soham Mansion' (1st Floor)

No. 5-4-187/3 & 4/4, M. G. Road

Secunderabad 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : eepchyd@eth.net

### Jalandhar

Opinder Singh

*Asst. Director*

EEPC INDIA

Plot Comm. 1, Focal Point

Jalandhar 144 004

Tel. : 91-181-2602264

Fax : 91-181-2601124

E-mail : eepcjla@vsnl.com

enggcorp\_jld@dataone.in

## FOREIGN OFFICES

### Singapore

D. D. Roy, *Resident Director*

EEPC INDIA

No. 3, Shenton Way

#07-02 Shenton House

Singapore 068805

Tel. : 65-62279282/83

Fax : 65-62279284

E-mail : enexprco@singnet.com.sg

### U.S.A.

Rana Roy, *Resident Director*

EEPC INDIA

1601 Feehanville Drive, Suite # 200

Kensington Business Center

Mount Prospect, IL, 60056, USA

Tel. : 1-847-297-8500 (2 lines)

Fax : 1-847-297-8502

E-mail : eepccchicago@sbcglobal.net

eepcilusa@gmail.com