



Highlights

India Pavilion at
Automechanika
South Africa 2009

India Pavilion at
Anuga FoodTec
2009

India Pavilion at
Interiors &
Buildex 2009

Catalogue Show at
India Pavilion
during TECMA
Show 2009

Multi Product Trade
Delegation to Russia,
Kazakhstan and
Ukraine

Multi Product
Trade Delegation to
Mexico, Colombia
and Chile

Multi Product Trade
Delegation to Japan,
South Korea and
Singapore/Malaysia

India Pavilion at St.
Petersburg Technical
Fair 2009

India Pavilion at
Hannover Fair 2009,
Hannover, Germany



Chief Guest, Shri Elamaram Kareem, Hon'ble Minister for Industries, Government of Kerala lighting the Kuthuvilaku (Inaugural Lamp) at the Regional Export Award Presentation Function of EEPC INDIA, Southern Region held on 11th February, 2009 at Trivandrum. Shri M. Ganesan, Regional Director, EEPC INDIA, Chennai, and Shri B. Chandrasekharan, Regional Chairman, EEPC INDIA (SR) (on his right); Shri Aman Chadha, National Chairman, EEPC INDIA, and Shri R. Maitra, Executive Director, EEPC INDIA (on his left) also graced the occasion.

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Chairman's Pen

My dear fellow exporters,

The Interim Budget for the first four months of the next fiscal year was presented today in Parliament by the acting Finance Minister Shri Pranab Mukherjee. Unfortunately, the Interim Budget while highlighting the problems being faced by Indian economy stuck to the conservative stance that further measures would taken by the new Government. While the Budget mentions that export growth rate has fallen to 17% during the first nine months indicating how badly the export sector has been affected, there seems to be no measures to combat the slowdown that has hit the exporting community and the Indian economy at the present juncture. With respect to the export sector in particular, lowering certain taxes such as FBT, streamlining the procedures for Service and Excise refund etc. could have been attempted as they would not have affected the structure of the Interim Budget and would have been within constitutional norms. The budget could have provided for an exemption scheme for Excise and Service Tax refund.

The Council welcomed the extension of Interest Subvention Scheme till September 30, 2009 but felt that this should have been extended till December 31, 2009 and should have covered engineering sector as also included Urban Cooperative Banks. With regard to the possibilities of the shift to the Goods and Service Tax, it is hoped that the deadline of 1st April, 2010 will be met and there will be one rate of GST for the entire country. Further, given the slowdown in the engineering sector, the Government should consider some support measures for this sector.

In conclusion, the Interim Budget seems to have lacked in taking some urgent initiatives and one would have to wait for the next Government to take more positive measures.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is fluid and cursive.

(AMAN CHADHA)

Council's Activities

**EEPC INDIA is organising the Catalogue Show
at India Pavilion during TECMA Show 2009
(International Machine Tools Exhibition in Mexico)
[10 - 13 March, 2009]**

EEPC INDIA invites Participation for **Catalogue Show at India Pavilion during TECMA Show 2009 in Mexico City, Mexico** from **10th - 13th March, 2009**. Members are requested to send their company catalogues (maximum 15 numbers not exceeding 5 kgs.) within **20th February, 2009** for displaying through EEPC INDIA Information Booth. Details information has already been hosted in our Website (<http://www.eepcindia.org/eventattach/Catalogue-TECMA-2009-100309.pdf>) for information of our members.

**EEPC INDIA is organising the following Multi-Product Trade
Delegations and India Pavilions at different places in Abroad**

(Members are cordially invited to enlist their participation)

**MULTI PRODUCT TRADE DELEGATION TO RUSSIA,
KAZAKHSTAN AND UKRAINE**

EEPC INDIA is organising an **Multi Product Trade Delegation to Russia, Kazakhstan and Ukraine** from **8th - 19th March, 2009**. Members are requested to register their participation within **20th February, 2009**. Details information has already been hosted in our Website (<http://www.eepcindia.org/eventattach/MPT-Details-8-190309.pdf>) for information of our members.

**MULTI PRODUCT TRADE DELEGATION TO MEXICO,
COLOMBIA AND CHILE**

EEPC INDIA is organising an **Multi Product Trade Delegation to Mexico, Colombia and Chile** from **11th - 20th March, 2009**. Members are requested to register their participation within **20th February, 2009**. Details information has already been hosted in our Website (<http://www.eepcindia.org/eventattach/MPT-Details-11-200309.pdf>) for information of our members.

**MULTI PRODUCT TRADE DELEGATION TO JAPAN, SOUTH KOREA
AND SINGAPORE/MALAYSIA**

EEPC INDIA is organising an **Multi Product Trade Delegation to Japan, South Korea and Singapore/Malaysia** from **30th March - 4th April, 2009**. Members are requested to register their participation within **20th February, 2009**. Details information has already been hosted in our Website (<http://www.eepcindia.org/eventattach/MPT-Details-30-040409.pdf>) for information of our members.

INDIA PAVILION AT ST. PETERSBURG TECHNICAL FAIR 2009

EEPC INDIA is organising an **India Pavilion at St. Petersburg Technical Fair 2009** in **St. Petersburg, Russia**, from **10th - 13th March, 2009**. Members are requested to register their participation within **20th February, 2009**. Details information has already been hosted in our Website (<http://www.eepcindia.org/eventattach/IPV-Russia-10-130309.pdf>) for information of our members.

INDIA PAVILION AT HANNOVER FAIR 2009

EEPC INDIA is organising an **India Pavilion at Hannover Fair 2009** in **Hannover, Germany**, from **20th - 24th April, 2009**. Members are requested to register their participation within **20th February, 2009**. Details information has already been hosted in our Website (<http://www.eepcindia.org/eventattach/Hannover-2009-200409.pdf>) for information of our members.

INDIA PAVILION AT AUTOMECHANIKA SOUTH AFRICA 2009

EEPC INDIA is organising an **India Pavilion at Automechanika South Afrika 2009** in **Johannesburg, South Africa**, from **18th - 21st March, 2009**. Members are requested to register their participation within **27th February, 2009**. Details information has already been hosted in our Website (<http://www.eepcindia.org/eventattach/Circular-Automechanika-South%20Africa-2009.pdf>) for information of our members.

INDIA PAVILION AT ANUGA FOODTEC 2009

EEPC INDIA is organising an **India Pavilion at Anuga FoodTec 2009** in **Cologne, Germany**, from **10th - 13th March, 2009**. Members are requested to register their participation within **20th February, 2009**. Details information has already been hosted in our Website (<http://www.eepcindia.org/eventattach/Anuga-details-10-130309.pdf>) for information of our members.

INDIA PAVILION AT INTERIORS & BUILDEX 2009

EEPC INDIA is organising an **India Pavilion at Interiors & Buildex 2009** in **Muscat, Oman**, from **16th - 18th March, 2009**. Members are requested to register their participation within **20th February, 2009**. Details information has already been hosted in our Website (<http://www.eepcindia.org/eventattach/Interior-Buildex-16-180309.pdf>) for information of our members.

EEPC INDIA is organising the following Reverse Buyer Seller Meets - 2009 at different places in India

(Members are cordially invited to enlist participation at the Business Meet)

INDO-LAC REVERSE BUYER SELLER MEET - 2009

EEPC INDIA is organising **INDO-LAC Reverse Buyer Seller Meet - 2009**. *A platform for building business contacts with 10 leading businessmen viz. importers, buyers, dealers, distributors and wholesalers of engineering products through one-to-one Buyer Seller Meet on Monday, the 23rd February, 2009 at New Delhi and on Thursday, the 26th February, 2009 at Ahmedabad.* Leading buyers and prospective trade partners from Latin American countries will attend One-to-One business discussions and negotiations for engineering products and services. Details information has already been hosted in our *Website* (<http://www.eepcindia.org/eventattach/RBSM-LAC-09.pdf>) for information of our Members.

INDO-ASEAN REVERSE BUYER SELLER MEET - 2009

EEPC INDIA is organising **INDO-ASEAN Reverse Buyer Seller Meet - 2009**. *A platform for building business contacts with 15 leading businessmen viz. importers, buyers, dealers, distributors and wholesalers of engineering products through one-to-one Buyer Seller Meet on Wednesday, the 25th February, 2009 at Chennai and on Friday, the 27th February, 2009 at Kolkata.* Leading buyers and prospective trade partners from ASEAN countries and Australia & New Zealand will attend One-to-One business discussions and negotiations for engineering products and services. Details information has already been hosted in our *Website* (<http://www.eepcindia.org/eventattach/INDO-ASEAN-09.pdf>) for information of our Members.

INDO-CIS REVERSE BUYER SELLER MEET - 2009

EEPC INDIA is organising **INDO-CIS Reverse Buyer Seller Meet - 2009**. *A platform for building business contacts with 10 leading businessmen viz. importers, buyers, dealers, distributors and wholesalers of engineering products through one-to-one Buyer Seller Meet on Wednesday, the 25th February, 2009 at Mumbai and on Friday, the 27th February, 2009 at Bangalore.* Leading buyers and prospective trade partners from CIS countries will attend One-to-One business discussions and negotiations for engineering products and services. Details information has already been hosted in our *Website* (<http://www.eepcindia.org/eventattach/RBSM-CIS-09.pdf>) for information of our Members.

INDO-AFRICA REVERSE BUYER SELLER MEET - 2009

EEPC INDIA is organising **INDO-AFRICA Reverse Buyer Seller Meet - 2009**. *A platform for building business contacts with 10 leading businessmen viz. importers, buyers, dealers, distributors and wholesalers of engineering products through one-to-one Buyer Seller Meet on Wednesday, the 25th February, 2009 at Mumbai and on Friday, the 27th February, 2009 at Kolkata.* Leading buyers and prospective trade partners from African countries will attend One-to-One business discussions and negotiations for engineering products and services. Details information has already been hosted in our *Website* (<http://www.eepcindia.org/eventattach/INDO-AFRICA-09.pdf>) for information of our Members.

INDO-EUROPE REVERSE BUYER SELLER MEET - 2009

EEPC INDIA is organising **INDO-EUROPE Reverse Buyer Seller Meet - 2009**. *A platform for building business contacts with 10 leading businessmen viz. importers, buyers, dealers, distributors and wholesalers of engineering products through one-to-one Buyer Seller Meet on Monday, the 23rd February, 2009 at New Delhi and on Wednesday, the 25th February, 2009 at Chennai.* Leading buyers and prospective trade partners from European countries will attend One-to-One business discussions and negotiations for engineering products and services. Details information has already been hosted in our *Website* (<http://www.eepcindia.org/eventattach/RBSM-EUROPE-09.pdf>) for information of our Members.



INDO-US/CANADA REVERSE BUYER SELLER MEET - 2009

EEPC INDIA is organising **INDO-US/CANADA Reverse Buyer Seller Meet - 2009**. *A platform for building business contacts with 10 leading businessmen viz. importers, buyers, dealers, distributors and wholesalers of engineering products through one-to-one Buyer Seller Meet on Monday, the 23rd February, 2009 at New Delhi and on Wednesday, the 25th February, 2009 at Chennai.* Leading buyers and prospective trade partners from US and Canada will attend One-to-One business discussions and negotiations for engineering products and services. Details information has already been hosted in our **Website** (<http://www.eepcindia.org/eventattach/RBSM-US-CANADA-09.pdf>) for information of our Members.

INDO-GULF REVERSE BUYER SELLER MEET - 2009

EEPC INDIA is organising **INDO-GULF Reverse Buyer Seller Meet - 2009**. *A platform for building business contacts with 10 leading businessmen viz. importers, buyers, dealers, distributors and wholesalers of engineering products through one-to-one Buyer Seller Meet on Wednesday, the 25th February, 2009 at Mumbai and on Friday, the 27th February, 2009 at Bangalore.* Leading buyers and prospective trade partners from GULF countries will attend One-to-One business discussions and negotiations for engineering products and services. Details information has already been hosted in our **Website** (<http://www.eepcindia.org/eventattach/INDO-GULF-09.pdf>) for information of our Members.



Overseas Market Information

Colombia

Synopsis of the Country

Capital	: Bogota
Currency	: Colombian Peso (COP)
Languages	: Spanish
Population	: 450.14 million
Total Area	: 1138910 sq. kms
GDP	: \$319.5 billion (2007 est.)
GDP Growth Rate	: 7% (2007 est.)
GDP Per Capita	: \$6,700 (2007 est.)
Major Exports	: Petroleum, coffee, coal, nickel, emeralds, apparel, bananas, cut flowers.
Exports Value	: \$30.58 billion f.o.b. (2007 est.)
Major Countries of Export	: US., Venezuela, Ecuador
Major Imports	: Industrial equipment, transportation equipment, consumer goods, chemicals, paper products, fuels, electricity.
Imports Value	: \$31.17 billion f.o.b. (2007 est.)
Major Countries of Import	: US., Brazil, Mexico, China, Venezuela, Japan.

Colombia is one of South America's oldest continuous democracies. In the 1980s, leftist insurgents and paramilitary vigilante groups took up drug trafficking, killing and marauding throughout much of the countryside. President Alvaro Uribe, re-elected by a landslide in May 2006, has ended years of fruitless appeasement and is enforcing the law against both rebels and paramilitaries. He has also moved to demobilize illegal rural armies. The lives of ordinary Colombians have improved dramatically, and a safer business environment has helped to cut unemployment by at least 5 percentage points in the past five years. Uribe's next challenge is to reduce the burden of government so that the economy can grow faster. Currently, it is heavily dependent on exports of petroleum, coffee, and cut flowers. A pending trade agreement with the U.S., if approved, should encourage economic diversification and stimulate growth.

Trade Policy

Colombia's weighted average tariff rate was 9.6 percent in 2005. Despite progress in dismantling non-tariff barriers, bureaucracy, non-transparent regulation, import bans and restrictions, restrictive import licensing, price bands, issues involving the protection of intellectual property rights, non-transparent customs administration and valuation, state export promotion programs, and corruption add to the cost of trade. Consequently, an additional 10 percentage points is deducted from Colombia's trade freedom score.

Government Intervention

Total government expenditures, including consumption and transfer payments, are low. In the most recent year, government

spending equaled 31 percent of GDP. State ownership is now limited to a few utilities enterprises and some development banks.

Foreign Investment

Except for remittances abroad, foreign and domestic capital are treated equally. Most of the economy is open to foreign investment, except for activities related to national security and toxic waste disposal. A few areas like finance and energy development require authorization. Foreign investment in television networks and programming is capped at 40 percent, and reciprocal access to the investor's home country is required. The largest obstacles are regulation and constantly changing business rules, although consolidation has simplified compliance. In most sectors, 100 percent ownership is permitted. Portfolio foreign investment must remain in the country for one year. Residents who work in certain internationally related companies may hold foreign exchange accounts. All foreign investment must be registered with the central bank.

Economic Indicators

Economic forecasts

In 2007, for the second consecutive year, Colombia had a growth rate of more than 6%. The improvement in domestic security conditions contributed to re-establishing investors' confidence. Building, household consumption and especially the oil boom in Venezuela (leading importer of Colombian manufactured goods and important customer for agricultural products) contributed to this result. In 2007, unemployment dropped below 10%, but more than fifty per cent of Colombians continue to work in the informal sector. The weak dollar favored a boom in imports. The balance of payments deficit reached 4 billion euros in 2007. The IMF forecasts GDP growth of 4.8% in 2008.

GDP Indicators	2006	2007	2008	2009	2010
GDP (billions USD)	160.23	202.63	249.77e	262.99e	283.29e
GDP (constant prices, annual % change)	6.8	7.7	4.0e	3.5e	5.0e
GDP per capita (USD)	3,425.83	4,264.36	5,174.09e	5,362.43e	5,685.84e
Inflation rate (%)	4.3	5.5	7.3e	5.5e	4.5e
Unemployment rate (% of the labour force)	12.7	n.c.	n.c.	n.c.	n.c.
Current Account (billions USD)	-2.91	-5.86	-5.47e	-5.03e	-5.13e
Current Account (in % of GDP)	-1.8	-2.9e	-2.2e	-1.9e	-1.8e

(Source : IMF - World Economic Outlook Database; FMI - World Economic Outlook Database; ILO, Laborstat - Yearly Statistics)

Note : (e) Estimated data



Socio-demographic indicators	2004	2005	2006
Unemployment rate (%)	13.6	11.8	12.7

Main Sectors of Industry

Natural resources: coal, oil, natural gas, iron ore, nickel, gold.

Industry (14.4% of GDP) : types : textiles and clothes, chemicals, metal products, cement, cardboard containers, plastic resins, drinks.

Agriculture (13.1% of GDP) is traditionally Colombia's main economic activity; due to its climate and its topography, agriculture is extensive and very varied and includes 75% of export revenue. Products : coffee, bananas, cut flowers, cotton, sugar cane, livestock, rice, corn. Cultivated land: 8.2% of the total area.

Government, personal and other services : 18.6% of GDP; financial services: 17.1% of GDP; commerce : 11.2% of GDP; transport and communications services : 7.9% of GDP; building and public works: 5.4% of GDP; mining and quarrying : 4.5% of GDP; electricity, gas and water: 2.9% of GDP.

The oil, mining and building sectors continue to attract maximum investment.

Breakdown of economic activity by sector	Agriculture	Industry	Services
Value added (annual % change)	2.4	4.3	9.4
Value added (in % of GDP)	10.5	29.3	60.1
Employment by sector (in % of total employment)	22.4	18.8	58.8

(Source : World Bank - World Development Indicators - last available data.)

Monetary indicators	2003	2004	2005	2006	2007
Average annual exchange rate for 1 USD	2,877.65	2,628.61	2,320.83	2,361.14	2,078.29

(Source : World Bank - World Development Indicators)

Foreign Trade in Figures

Colombia has trade agreements with Chile, the CAN countries, MERCOSUR countries, countries of Central America and the Caribbean, the European Union through the CAN; it has also signed free trade treaties with Chile, Guatemala, Honduras, El Salvador, Canada, Mexico, Switzerland, Norway, Iceland, Liechtenstein and the United States.

Exports from Colombia represented 24.3 billion USD in 2007; they mainly concerned products such as : oil, coal, coffee, flowers, textiles and clothes, ferronickel, bananas, chemicals. Biggest export markets: the United States, Canada, Venezuela, Germany, the Netherlands. In 2007, imports represented 24.5 billion USD; they mainly concerned products such as: machinery/equipment, grain, chemicals, transport equipment, electric and electronic equipment. Principal suppliers : the United States, Canada, Germany, Japan, Panama.

Foreign trade indicators	2003	2004	2005	2006	2007
Imports of goods (millions USD)	13,258	15,878	20,134	24,859	31,173
Exports of goods (millions USD)	13,813	17,224	21,729	25,181	30,579
Imports of services (millions USD)	3,360	3,938	4,770	5,496	6,223
Exports of services (millions USD)	1,921	2,256	2,668	3,377	3,618
Imports of goods and services (annual % change)	4.7	19.8	19.9	20.8	15.4
Exports of goods and services (annual % change)	5.7	10.0	7.0	7.8	1.4
Imports of goods and services (in % of GDP)	21.7	22.1	22.3	24.9	20.5
Exports of goods and services (in % of GDP)	21.2	21.5	21.5	22.5	19.4
Trade Balance (millions USD)	556	1,346	1,595	322	-594
Trade Balance (including service) (millions USD)	-883	-335	-507	-12,574	n.c.
Current Account (millions USD)	-8,569	-6,576	-5,176	-1,797	-3,199
Current Account (in % of GDP)	-1.2	-0.9	-1.5	-2.3	-3.4
Foreign trade (in % of GDP)	42.9	43.6	43.8	47.4	39.9

(Source : World Bank - World Development Indicators)

Main Partner Countries

Main customers (% of exports)	2007
United States	35.4%
Venezuela	17.4%
Ecuador	4.3%
Switzerland	3%
Netherlands	2.8%
Other Partners	37.1%
Main suppliers (% of exports)	2007
United States	26.2%
China	10.1%
Mexico	9.3%
Brazil	7.3%
Venezuela	4.2%
Other Partners	42.9%

(Source : Comtrade)


Main Products

Main exports (% of exports)	2007
Mineral fuels, mineral oils and products of their distillation	36.3%
Iron and Steel	6.2%
Coffee, tea, matl ¹ and spices	5.8%
Plastics and articles thereof	4.1%
Vehicles other than railway or tramway rolling stock	3.9%

Main imports (% of imports)	2007
Machinery and mechanical appliances; parts thereof	15.1%
Vehicles other than railway or tramway rolling stock	12.1%
Electrical machinery and equipment and parts thereof; sound recorders	11.2%
Organic chemicals	5.7%
Iron and steel	4.4%

India's Total Trade with Colombia
Export to Colombia (2005-06, 2006-07 & 2007-08), All Commodities

				(in US\$)		
				US\$ Million	US\$ Million	US\$ Million
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
Exporting Country	Importing Country	Commodity Name	Unit	val	val	val
India	Colombia	All Commodities		454.95	576.24	583.2

Export to Colombia (2005-06, 2006-07 & 2007-08), All Commodities

				(in Rs.)		
				Rs. Lakh	Rs. Lakh	Rs. Lakh
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
Exporting Country	Importing Country	Commodity Name	Unit	val	val	val
India	Colombia	All Commodities		201451.3	260923.11	234680.88

Import from Colombia (2005-06, 2006-07 & 2007-08), All Commodities

				(in US\$)		
				US\$ Million	US\$ Million	US\$ Million
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
Exporting Country	Importing Country	Commodity Name	Unit	val	val	val
Colombia	India	All Commodities		9.35	76.56	83.89

Import from Colombia (2005-06, 2006-07 & 2007-08), All Commodities

				(in Rs.)		
				Rs. Lakh	Rs. Lakh	Rs. Lakh
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
Exporting Country	Importing Country	Commodity Name	Unit	val	val	val
Colombia	India	All Commodities		4142.24	34668.6	33756.81


Export to Colombia (2005-06, 2006-07 & 2007-08), Engineering Goods

Exporting Country	Importing Country	Commodity Name	Unit	US\$ Million Cumulative 2005-06 val	US\$ Million Cumulative 2006-07 val	US\$ Million Cumulative 2007-08 val
India	Colombia	Mica	Kgs	0.01	0.01	
India	Colombia	Ferro alloys	Tonnes	0.59	1.25	1.47
India	Colombia	Aluminium other than products	Kgs	0.91		0.07
India	Colombia	Manufactures of metals		5.12	7.92	13.88
India	Colombia	Iron & steel bar/rods	Tonnes	4.23	6.91	9.44
India	Colombia	Primary & semi-finished iron & steel	Tonnes	2.90	9.95	6.16
India	Colombia	Machine tools		0.13	0.20	0.51
India	Colombia	Machinery & instruments		10.07	22.94	17.70
India	Colombia	Transport equipment		99.31	129.32	118.66
India	Colombia	Non-ferrous metals	Kgs	0.26	0.57	1.15
India	Colombia	Residual engineering items		0.02	0.02	0.03
Total				123.55	179.09	169.07

Import from Colombia (2005-06, 2006-07 & 2007-08), Engineering Goods

Exporting Country	Importing Country	Commodity Name	Unit	US\$ Million Cumulative 2005-06 val	US\$ Million Cumulative 2006-07 val	US\$ Million Cumulative 2007-08 val
Colombia	India	Machine tools		0.02		0.01
Colombia	India	Non-electrical machinery		0.02	0.10	0.53
Colombia	India	Electrical machinery		0		
Colombia	India	Professional inst, optical goods etc.		0.04	0.10	0.77
Colombia	India	Transport equipment		0.01	0.03	0
Colombia	India	Primary steel pig iron based items	Tonnes	5.13	68.41	74.92
Colombia	India	Iron & steel	Tonnes	0.02	0.20	0
Colombia	India	Manufactures of metals		0	0.04	0.17
Colombia	India	Non-ferrous metals		0.21		0.09
Total				5.45	68.88	76.49

Investing in Colombia
FDI in figures

Foreign Direct Investment	2005	2006	2007
FDI of inward flow (millions USD)	10,240	6,464	9,028
FDI inward stock (millions USD)	36,891.2	45,006.5	56,189.4
Performance Index*, world ranking	41	40	44
Potential Index**, world ranking	97	94	n.c.
Number of Greenfield investments	46	30	66

FDI inwards (in % of GFCF)	16.6	40.3	22.7
FDI stock (in % of GDP)	30.6	34.4	33.9

(Source : UNCTAD, World Investment Report)

Note: * The UNCTAD Inward FDI Performance index is based on a ratio of the country's share in global FDI inflows and its share in global GDP. ** The UNCTAD Inward FDI Potential index is based on 12 economic and structural variables such as GDP, foreign trade, FDI, infrastructures, energy use, R&D, education, country risk.



Why you should choose Colombia

Strong points

- Economic stability :** The Colombian economy is one of the most stable in Latin America, which translates into sustained economic growth above the regional average, an increase of 6.8% in 2007. The macroeconomic indicators reflect the economic stability of the country, inflation has declined in recent years, being 4.5% in 2006. Foreign debt has declined by over 20% of GDP (from 51% of GDP in 2002 to 30.6% of GDP in 2006).
- Political stability :** Contrary to conventional wisdom, Colombia's democracy is the oldest and most stable on the South American continent.
- Foreign investor confidence :** Foreign investment has increased significantly and reached in 2006 : US\$6.295 million. More than 700 multinational companies have investments in Colombia. The country offers investors a contract for legal stability, which guarantees the continuation of standards for a period ranging from 3 to 20 years.
- Skilled human resources qualified and competitive.**
Colombian workers are among the best qualified in Latin America, the country has a very good education (the literacy rate is 94.2%).
Wages in the services and handling sector are highly competitive with regards to those of other countries in the region.
- Strategic Geographic Location:** Located in the middle of the American continent, Colombia is a strategic point between the different markets of the region. The country has modern port facilities on both the Pacific and the Atlantic oceans, which considerably facilitates trade with European countries, the United States, or countries in Asia.
- An export platform and access to global markets:** Through various free trade agreements, Colombia has a market reach extending to 1,200 million people.
- Numerous poles of development :** With 45,000,000 inhabitants, Colombia is the third most populous country in Latin America : The capital Bogota has more than 7 million inhabitants. The cities of Medellin, Cali and Barranquilla each have more than 2 million inhabitants.
- Numerous modern infrastructures**
 - 6 Seaports on the Caribbean coast and 2 on the Pacific coast
 - 5 International airports
 - A road network under development
 - Developed telecommunication networks

Weak points

Although a sharp increase was noted regarding security matters, violence remains the country's principle weak point.

Government measures to motivate or restrict FDI

The government reaps the fruits of its policy of securing democracy. The goal of this policy is to create the security conditions needed in order to continue the restoration of confidence in the economy. In turn, this economic confidence helps attract investment. In this context the government is trying to establish free trade agreements, notable with the European Union, through a trade agreement and a series of investment agreements.

Visa Information

General Requirements to apply for a Colombian Visa are :

- Passport with an expiration date of minimum 3 months, with enough pages. Copy of the main and used pages.
- Application form completed and signed.
- Three (3) photographs passport size, must have white background.

Types of Visa :

- Business Visa
- Temporry Work Visa
- Tourist Visa

Business Visa

It is issued to executive level individuals who wish to visit the country for temporary periods, representing public or private foreign entities of a commercial or industrial nature, with the purpose of initiating or discussing businesses, or opening branches of their businesses in Colombia. The holder of a Business Visa cannot establish permanent residence in Colombia, and his activities cannot be compensated as salaries or honorariums in Colombia. A Business Visa is issued for multiple entries. **THIS IS NOT A WORK VISA!**

Requirements are :

- Application form completed. (The application must be sign and dated)
- Three (3) Color photographs, passport size, white background.
- Two (2) copies of the passport (Main page and pages with stamped visas)
- Letter from the employer presenting the employee, the position held, the time working for the company, the purpose of the trip and the time length. The letter must also state the responsibility of the company with the government of Colombia, to cover all the expenses and the return of the employer to his place of residence.
- The Company's certificate from the Department of State, also referred to as a Certificate of Good Standing (Original and copy should not be dated more than 3 months from the date of application). The certificate must be legalized, also referred to as "APOSTILLE".
- Letter from the company/client in Colombia confirming the meeting. The letter must be signed and dated.

Fee : US\$ 150.00

Temporary Work Visa

Requirements are :

- Original work contract signed and notarized.
- Existence certificate or registration from the company or entity in Colombia. If it's a private company, the certificate has to be from the Chamber of Commerce; if it's a public entity existence certificate has to be from of existence from the Ministry of Interior and Justice. (Issued within the last 90 days). In some cases, financial statements from the company will be required.
- Letter from the company stating the name and position of the applicant, detailed purpose of the trip, and company's commitment to assume financial responsibility for the foreigner, including his return to the country of origin or last country of residence.
- "Certificado de Proporcionalidad" issued by the Ministry of Social Protection "Ministerio de la Proteccion Social", stating that the ratio of national and foreign workers has been respected.



- Bachelor's degree. The certificate must be legalized, also referred to as "APOSTILLE".

Fee : US\$ 205.00

Tourist Visa

Only for activities related to tourism. You must apply for another visa type for any other activity.

The cost of the visa depends on the nationality of the person applying.

For tourist visa see the countries listed below :

Country	US\$
Argelia	14.00
Bulgaria	21.00
China	20.00
Egypt	20.00
Haiti	15.00
India	34.00
Iran	20.00
Kenya	15.00
Morocco	13.00
Nicaragua	35.00
Russia	17.00
Senegal	13.00

Operating a business in Colombia

Setting up a company

Legal business entities

Different types of companies	Number of partners/ Shareholders	Maximum and/or minimum capital	Liabilities	Registration fees
Sociedad de Responsabilidad Limitada (SRL) is : a Limited Liability company.	Minimum of two partners. Maximum of twenty partners.	No minimum capital.	Their liability is limited to the amount of their investment.	They vary according to the amount of issued share capital.
Sociedad Anonima is a limited company.	Minimum of five partners.	No minimum capital. Please Note : it must be purchased at 50% and at least 1/3 of the value of each share must be paid. The remaining 2/3 must be turned over the following year.	Their liability is limited to the amount of their investment.	
The Sociedad en acciones por comandita (SCA) is a partnership limited by shares.	There are two types of partners general and silent.	No minimum capital.	The liability of the general partner is unlimited. The responsibility of silent partners is limited to the amount of their investment.	They vary according to the amount of issued share capital.
Sociedad en Comandita Simple (SCS) is a limited partnership.	There are two types of partners general and silent.	No minimum capital.	The liability of the general partner is unlimited. The responsibility of silent partners is limited to the amount of their investment.	They vary according to the amount of issued share capital.

Counties, which are not on the list, the general US\$ 40.00 fee applies.

The applicant must come personally to the Consulate.

The minimum time for the Visa to be approved is 48 hours and in some cases, up to 2 weeks.

Business hours

Banks are open Monday through Friday from 9am to 4pm in Bogota and 8am to 11:30am and 2pm to 4:30pm in the rest of the country. On the last workday of each month, banks close at noon.

Public administrative offices operate Monday through Friday from 8am to noon and 2pm to 6pm.

Business offices are open Monday through Friday and sometimes on Saturday from 8am to noon and 1pm to 5pm.

Stores are open Monday through Saturday from 9am to 7pm.

Shopping malls are open daily from 10am to 7pm.

Some supermarkets are open 24/7.



Business setup procedures

To form a company in Colombia, one must first appear before a notary to establish a protocol. This protocol must then be registered with the Chamber of Commerce and Industry. One must also obtain a tax identification number from the Colombian authorities (NIT), open an account into which the funds will be deposited through an international bank. Finally, one must register with the Banco de la Republica's international technical division.

Reaching the consumers

Consumer behavior

A minority of Colombian population (20%) has a high purchasing power, the price is the most important consideration for the most of Colombian consumers.

Consumer profile and purchasing power

Colombian household consumption mainly concerns primary needs and education.

Colombians is strongly influenced by mode, brands and promotion, but there is also a strong influence of traditions on consumption habits.

Distributing a Product

Market shares

The most important commercial zones are located in large cities: Bogota, Medellin, Cali, Barranquilla, Bucaramanga, Cartagena and Pereira.

The traditional distribution, symbolised by local groceries and other small shops called "tiendas", witnessed the arrival of modern distribution networks: supermarkets, hypermarkets, shopping centers. Nowadays, these new circuits cover 60% of the distribution landscape. The leaders of mass distribution in the country are : the Casino group which has the Exito stores (more than 250 outlets) and Carrefour (more than 35 outlets).

The perspectives for the development of electronic commerce are promising.

The Colombian government has achieved encouraging results in its effort to fight smuggling.

Market Access Procedures

Non tariff barriers

All imported goods have to be registered with the Ministry of Foreign Trade (Mincomex) on a form called "Registro de Importacion", worth 21 500 pesos (about 11 USD). Most products are automatically authorized to be imported if this form is presented (imports under the "Registro" procedure). There is nevertheless a certain number of goods (especially agricultural products) that are subject to license (imports under the "Licencia" procedure).

Import authorizations (automatic and licensed) are valid for 6 months, except for the following products: capital goods: 12 months; perishable foodstuffs: 2 months. The goods have to be claimed at Customs before the expiry date of the license.

Besides that, some products are subject to phytosanitary measures and the importer should be registered with a certain number of organizations: the Instituto Colombiano

Agropecuario for plants and animal products, the INVIMA for medicines, medical underwear, cosmetics and the Ministry of Transport for all types of vehicles. Some farm products can be imported only when they get a visa from the Ministry of Agriculture, and as long as the importer also buys identical local products. According to local conditions, it is also possible that the Ministry does not permit the import of certain products during a given period.

The import of vehicles, tires, second hand clothes, violent toys is forbidden. The import of weapons is strictly limited to the army.

Customs duties and taxes on imports

12%

Customs classification

Colombia applies the Harmonised Customs System. Customs duties are calculated Ad valorem on the CIF value. The customs duties system (4 rates) was fixed within the Andean PACT and is applicable to Colombia, Ecuador and Venezuela. Bolivia is authorised to use 5% and 10% rates, and at the moment Peru is benefiting from an exemption.

Import procedures

Besides the Customs declaration (SAD) 2 traditionally required for all goods dispatched, consignments sent to Colombia must be accompanied by the following documents :

- The commercial invoice in quadruplicate; it must be drawn up in Spanish for preference and indicate besides the usual details: the value or exchange value of the goods in USD, the number of the "registro de importacion" (the certificate of registration of import) sent to the exporter by the Colombian consignee.
- The certificate of origin. It is drawn up on the community form.
- The certificate of non contamination by radioactivity, required for agrifood products and especially for milk, it is issued by the Departmental Directorate of veterinary services.
- The phytosanitary certificate, required for fruit, vegetables, seeds and other plants, it is issued by the Regional service for the protection of plants.
- The health certificate issued by the Departmental Directorate of veterinary services.
- The certificate of free sale for cosmetics.

Other products may be subject to the presentation of certificates of free sale to be registered in Colombia.

Colombia applies the Harmonized Customs System. Customs duties are calculated Ad Valorem on the CIF value. The scale of Customs duties (4 rates) was fixed within the framework of the Andean Pact and is applicable in Colombia, Ecuador and Venezuela. Bolivia is authorized to use 5% and 10% rates, and Peru benefits for the moment from an exemption.

- a 0% rate for the import of agrochemical products, paper, scientific and cultural press and books.
- a 5% rate for the import of raw materials and capital and intermediate equipment not produced in Colombia.
- 10% and 15% rates for capital and intermediate equipment produced in Colombia.
- a 20% rate for consumer goods.



There are exceptions, especially for cars, taxed at 35%, as well as some agricultural products (corn, rice, sugar, poultry...) which come under the "price band" regime or variable system of Customs duties. This system, set up by the Andean Pact, determines floor and ceiling prices and a reference price calculated on a CIF basis. If the reference price, calculated at the time of import, is lower than the floor price, there is a surcharge; if it is the opposite, the Customs duties are reduced.

Despite these set rules, calculating Customs duties in Colombia is complicated, because of the numerous agreements the country has signed. There are no fewer than ten or so tariffs possible for certain goods.

For further information on Customs duties in Colombia, you can consult the Colombian Customs website (in Spanish).

The case of samples

The regulations regarding the importation of samples varies according to the type of products, we recommend that you contact the National Department of Customs (www.dian.gov.co/content/contactenos/otrosbuzones.htm).

Organizing Goods Transport

Main useful means

Goods transport inside the country is mostly by road.

Imported goods must be accompanied by the transport documents, packing list, and transport insurance. Colombian regulations make insuring consignments for the country compulsory. Wooden packaging entering Colombia must be treated (fumigated) and marked with the standard NIMP n°15.

Useful Addresses

Embassy of India in Colombia

Embassy of India

Carrera 7, No. 71-21
Oficina 1001, Torre B
Edificio Bancafe, Bogota DC
Tel. : 00-57-1-3174865, 3174876
Fax : 00-37-1-3174976
E-mail : indembog@cablenet.co
Website : www.embajadaindia.org

Embassy of Colombia in India

Embassy of Colombia

3 Palam Marg, First Floor
Vasant Vihar, New Delhi 110057
Tel. : +91-11-51662103, 51662105, 51662106, 51662109
Fax : +91-11-51662108
E-mail : emcolin@bol.net.in

Trade Associations

The Colombian Confederation of Chambers of Commerce – CONFECAMARAS

Cra. 13 No. 27-47, 502/5/29750
001 Cundinamarca Bogota, Colombia
Tel. : +57-13467055
Fax : +57-13467026
E-mail : agonzalez@confecamaras.org.co
Website : <http://www.confecamaras.org.co>

Camara de Comercio de Aburra Sur Itagui

Itagui Calle 48 No. 50-16
Parque Brasil, Aburra Sur Itagui, Colombia
Tel. : +57-943722344
Fax : +57-943724394
E-mail : webmaster@ccas.org.co
Website : <http://www.ccas.org.co>

Camara de Comercio de Aguachica

Calle 6 #17-43, Aguachica, Colombia
Tel. : +57-95-5650650
Fax : +57-95-5654574

Camara de Comercio de Uraba

Calle 109, n0 100-41 B.Velez
Barrio Velez, Antioquia, Colombia
Tel. : 5741 8280184
Fax : 5741 8281100

Camara de Comercio de Arauca

Calle 15 No 19-77, Arauca, Colombia
Tel. : +57-97-885-3356
Fax : +57-97-885-2264
E-mail : camarau@col1.telecom.com.co

Camara de Comercio de Armenia

Carrera 14, N023-15 piso 4
Armenia, Colombia
Tel. : 57-6-741-2300
Fax : 57-6-741-0173
E-mail : camara1@armenia.multi.net.co

Camara de Comercio de Barrancabermeja

Calle 9, n0 12-70, Piso 2
Barrancabermeja, Colombia
Tel. : 5776 222035
Fax : 5776 221997

Camara de Comercio de Barranquilla

Calle 40, 44-39
A.A. 12 Atlantico BARRANQUILLA
Colombia
Tel. : 57-95-3449777
Fax : 57-95-3415516
E-mail : info@camarabaq.org.co
Website : <http://www.camarabaq.org.co>

Camara de Comercio de Bogota

Carrera 9, No. 16-21, Piso 9
Casilla de Correos 29824, Bogota, Colombia
Tel. : 57-91-3347900
E-mail : proespec@ccb.org.co
Web : <http://www.empresario.com.co>

Camara de Comercio de Bucaramanga

Carrera 19, 36-20 piso 3
Bucaramanga, Colombia
Tel.: +57-97-6330880
Fax : +57-97-6334062
E-mail : juanjose@camacobu.org.co
Web : <http://www.camacobu.org.co>

Camara de Comercio de Buenaventura

Calle 1No. 1A-88, Edificio Camara de Comercio
Buenaventura, Colombia
Tel. : +57-92-2424258
E-mail : camarabu@col2.telecom.com.co

**Camara de Comercio de Buga**

Carrera 14, 5-53-20 piso2
036 Buga, Colombia
Tel. : 57092 2280088
Fax : 57092 2280093
E-mail : camara@col-online.com

Camara de Comercio de Cali

Calle 8, 3-14, 3d floor
Valle Cali, Colombia
Tel. : 57-2-8861320
Fax : 57-2-8861328
E-mail : jdomingu@ccc.org.co
Website : <http://www.ccc.org.co>

Camara de Comercio de Cartagena

Calle Santa Teresa, 32-41
Box A.A. 16, Cartagena, Colombia
Tel. : 575 6600795
Fax : 575 6600802
E-mail : camaradecomercio@camcomerciocartagena.org
Website : <http://www.camcomerciocartagena.org>

Camara de Comercio de Casanare

Diagonal 16 N0 14-08
Casanare, Colombia
Tel. : 349387
Fax : 357656

Camara de Comercio de Chinchina

Calle 10, n0 6-08, 20 piso
Chinchina, Colombia
Tel. : 576850 6788
Fax : 576850 8290
E-mail : ccomerch@col2.telecom.com.co

Camara de Comercio de Cucuta

Calle 10, 4-38 10 piso
Edificio Camara de Comercio de Cucuta
Cucuta, Colombia
Tel. : 57975 715022
Fax : 57975 712502
Email : cccuc02@col1.telecom.com.co
Web : <http://www.cucuta.com>

Camara de Comercio de Dosquebradas

Calle 16 N0 15-21, Piso 5
Dosquebradas, Colombia
Tel. : 228807
Fax : 224083

Camara de Comercio de Duitama

Calle 16, 15-21
piso 5, Duitama, Colombia
Tel. : 5787 602596
Fax : 5787 604525

Camara de Comercio de El Espinal

Carrera 8, n0 8-35
El Espinal, Colombia
Tel. : 578348 5377
Fax : 578348 3589

Camara de Comercio de Facatativa

Cra. 2, n0 2-89
Facatativa, Colombia
Tel. : 57184 24603
Fax : 57184 23151

Camara de Comercio de Florencia

Calle 17, n0 8-72
194 Florencia, Colombia
Tel. : 57098 4353939
Fax : 57098 4352611
E-mail : camara@hacha.telecaqueta.com.co
Website : <http://www.colciencias.gov.co/amazonia>

Camara de Comercio de Girardot

Calle 20A No.7A-40
Barrio Granada
Girardot, Colombia
Tel. : 5734 33663
Fax : 5734 34911

Camara de Comercio de Honda

Calle 12A, 10A-06
Honda, Colombia
Tel. : 571989 513896
Fax : 571989 513896
E-mail : camhonda@bunde.tolinet.com.co

Camara de Comercio de Ibagué

Calle 10, 3-76 - 20 piso
1014 Ibagué, Colombia
Tel. : 5782 610944
Fax : 5782 610900
E-mail : comercio@ibague.cetcol.net.co

Camara de Comercio de Ipiales

Carrera 11, n0 15-28, Ipiales, Colombia
Tel. : 572725 2465
Fax : 572725 4047

Camara de Comercio de La Dorada

Carrera 3, n0 14-243
Piso 2, La Dorada, Colombia
Tel. : 57685 572296
Fax : 57685 574182
E-mail : cdorada@col2.telecom.com.co

Camara de Comercio de Amazonas

Carrera 11, LETICIA, Colombia
Tel. : 5719 27971
Fax : 5719 27843

Camara de Comercio de Magangué

Carrera 4, n0 12-12, 20 piso
Magangué, Colombia
Tel. : 57528 7767
Fax : 57528 7767

Camara de Comercio de Manizales

Carrera 23, n0 26-60
Manizales, Colombia
Tel. : 5768 841840
Fax : 5768 840919
E-mail : ccm@ccm.org.co
Website : <http://www.ccm.org.co>

Medellin, Camara de Comercio de

Av. Oriental, No. 52- 82
Apartado aereo 1894
1894 Medellin Medellin, Colombia
Tel. : 574- 5116111
Fax : 574-2318648
E-mail : ccmed@medellin.cetcol.net.co
Website : <http://www.camaramed.org.co>

**Camara de Comercio de Monteria**

Calle 28, Carreras 4A y 5^a
Monteria, Colombia
Tel. : 57478 24214
Fax : 57478 24158

Camara de Comercio de Neiva

Carrera 5a, n0 10-38
3er piso, Neiva, Colombia
Tel. : 0988 713666
Fax : 0988 713651
E-mail : ccneiva@multiphone.net.co

Camara de Comercio de Oriente Antioqueno

Calle 51 N0 46-72, Oriente Antioqueno, Colombia
Tel. : 5312514
Fax : 5312514

Camara de Comercio de Palmira

Calle 28 n0 30 – 15, First
468 Valle Palmira, Colombia
Tel. : 57092 2734658
Fax : 57092 2755252
E-mail : Ccomercio@telepblmira.com.co
Website : <http://www.ccpalmira.org.co>

Camara de Comercio de Pamplona

Carrera 6, 4-17, Piso 2 Edif Marquez
Pamplona, Colombia
Tel. : 570975 684696
Fax : 570975 682047

Camara de Comercio de Pasto

Calle 18, n0 28-84, Pasto, Colombia
Tel. : 57272 310359
Fax : 57272 310440
E-mail : ccompas2@occinet.net.co
Website : <http://www.pasto.com.co>

Camara de Comercio de Pereira

Carrera 8a. No. 23-09, Local 10
none Risaralda Pereira, Colombia
Tel. : (57 6)3252587
Fax : (576)3250957
E-mail : informacion@camarapereira.org.co
Website : <http://www.camarapereira.org.co>

Camara de Comercio de Cauca

Carrera 7A., 4-36
Popayán, Colombia
Tel. : 57282 43625
Fax : 57282 41346

Camara de Comercio de Putumayo

Carrera 22, CL 10 Esq.
Edif. Londoño, Puerto Asis, Colombia
Tel. : 227173
Fax : 227379

Camara de Comercio de Medio y Nordeste Antiopequeo

Calle 7, n0 1-33, Piso 2
Puerto Berrio, Colombia
Tel. : 48 232243
Fax : 48 232281

Camara de Comercio de Quibdo

Calle 26, n0 2-51, Quibdo, Colombia
Tel. : 5749 626105
Fax : 5749 625682

Camara de Comercio de Riohacha

Calle 7 N06-20, Riohacha, Colombia
Tel. : 5754 274180
Fax : 5754 273551

Camara de Comercio de San Andres

Av. Francisco Newball 4A
20 piso, San Andres, Colombia
Tel. : 57811 23687
Fax : 5711 23929
E-mail : info@camcomer-sai.com
Website : <http://www.camcomer-sai.com/english/info.html>

Camara de Comercio de Santa Marta

Avenida Francisco Newball No. 4a
Santa Marta, Colombia
Tel. : 5754 23987
Fax : 5754 23929

Camara de Comercio de Santa Rosa de Cabal

Calle 14, n0 15-78, Edif. BCH 20 piso
Santa Rosa De Cabal, Colombia
Tel. : 5763 641615
Fax : 5763 641289

Camara de Comercio de Sevilla

Palacio Municipal, Calle 51
Piso 10, Sevilla, Colombia
Tel. : 5767 696837
Fax : 5767 698531

Camara de Comercio de Sincelejo

Calle 20, No.27-87, Av.Luis Carlos Galan
Sincelejo, Colombia
Tel. : 5752 826316
Fax : 5752 821779

Camara de Comercio de Sogamoso

Carrera 10, 12-14
Piso 2, Sogamoso, Colombia
Tel. : 57098 7702954
Fax : 57098 7703999

Camara de Comercio de Tulúa

Calle Sucre, Tulúa, Colombia
Tel. : 244344
Fax : 249321

Camara de Comercio de Tumaco

Calle Sucre/Apdo. Postal 342
Tumaco, Colombia
Tel. : 527271 577
Fax : 527272 375

Camara de Comercio de Tunja

Calle 21, 10-52, Tunja, Colombia
Tel. : 5787 425613
Fax : 5787 427928

Camara de Comercio de Valledupar

Calle 15, N04-23, Piso 2, Valledupar, Colombia
Tel. : 5755 749021
Fax : 5755 742234

Camara de Comercio de Villavicencio

Calle 39, N031-47, Villavicencio, Colombia
Tel. : 5786 713737
Fax : 5786 626322



Useful Links

Business Environment

Standards

INCOTEC - TecnicaCertification National Institute (www.icontec.org.co)
New decrees from the Ministry of the Interior and Justice (www.mij.gov.co)
Ministry of Finance and Public Credit - Department of Customs (www.dian.gov.co)
Information about taxes in Colombia (www.businesscol.com)
Information on doing business in Colombia (English) (www.businesscol.com)

Foreign trade in figures

Trade agreements (www.mincomercio.gov.co)
Free trade treaties (www.mincomercio.gov.co)

Sources of economic information

Ministries

Ministry of Foreign Affairs (in Spanish) (www.cancilleria.gov.co)
Ministry of Commerce, Industry and Tourism (in Spanish) (www.mincomercio.gov.co)
Directorate of Taxes and Customs in Colombia (in Spanish) (www.dian.gov.co)
Ministry of Finance and Public Credit (in Spanish) (www.minhacienda.gov.co)
Ministry of Mines and Energy (in Spanish) (www.minminas.gov.co)
Ministry of Trade (www.mincomercio.gov.co)
Ministry of Transport (www.mintransporte.gov.co)
Ministry of Agriculture (www.minagricultura.gov.co)

Statistical Office

National Institute of Statistics (www.dane.gov.co)

Central Bank

Central Bank of Colombia (www.banrep.gov.co)

Stock Exchange

Bogota Stock Exchange (www.bvc.com.co)

Search Engines

Google Colombia (www.google.com.co)

Economic portals

Portafolio Review (www.portafolio.com.co)
Review of the Bank of the Republic (www.banrep.gov.co/publicaciones/pub_revis.htm)

Reaching the consumers

Consumer behavior - a complete study of the consumer habits and profiles of Colombians
RADDAR (<http://inforaddar.googlepages.com>)

Consumers associations

Colombian Confederation of Consumers (www.ccconsumidores.org.co)

Main advertising agencies

Advertising Agency Pezeta (www.pezeta.com)
Advertising Agencies Directory (www.abcpublicitario.com)

For further information on Customs duties in Colombia

Colombian Customs (www.dian.gov.co)
National Directorate of Taxes and Customs (www.dian.gov.co)

Organizing goods transport

Ports

The port of Cartagena (www.sprc.com.co)
The port of Buenaventura (www.sprbun.com)

Airports

International Airport El Dorado; Bogota (www.elnuevodorado.com)
International Airport Alfonso Bonilla Aragon; Cali (www.aeropuertosdelmundo.com.ar/americanadelsur/colombia/aeropuertos/cali.php)
International Airport Jose Maria Cordova; Medellin (www.aeropuertosdelmundo.com.ar/americanadelsur/colombia/aeropuertos/medellin.php)

Sea transport organizations

Ministral division for ports and transports (www.supertransporte.gov.co)
Ministry of transports (www.mintransporte.gov.co)

Air transport organizations

Colombian Civil Aviation (www.aerocivil.gov.co)

Road transport organizations

Ministry of Transports (www.mintransporte.gov.co)

Rail transport organizations

Railroad ways of the Atlantique (<http://covifa.com>)

Business Directories

Confecámaras (www.confecamaras.org.co)
Yellow Pages (www.paginasamarillas.com/Colombia)
National federation of shopkeepers (www.fenalco.com.co)

Manufacturers associations of the main industries

ANDI, National Businessmen Association of Colombia (www.andi.com.co)
Chamber of Commerce of Colombia (www.confecamaras.org.co)

The competent organization

Confederation of the Chambers of Commerce of Colombia (www.confecamaras.org.co)

Unions

Unified Congress of Workers of Colombia (www.cut.org.co)

Labour regulation bodies

Confederation of Employers (www.andi.com.co)
Ministry of Social Protection (www.minproteccionsocial.gov.co)

Administrative procedures relative to foreign investment

Agency for the promotion of foreign investment (www.waipa.org)

Investment aid agency

Agency for the promotion of investment in Colombia (www.proexport.com.co)

Traveling in Colombia

Passport and visa service

Visa for Colombia (www.turismocolombia.com)
Colombian Tourism Office (www.turismocolombia.com)

Diplomatic representations

Colombian Embassies (www.colombianosnegocian.com)



Maps of urban networks

Maporama (www.maporama.com)
UT Library on line (www.lib.utexas.edu/maps/colombia.html)
Mapblast (www.mapblast.com)

Type of climate

Colombian system of environmental information
(www.ideam.gov.co)

Free translation tools (Free English-Spanish-English translation of texts and web pages)

Babel Fish (<http://babelfish.altavista.com>)

(Source : EEPC INDIA Website, Statistics Department – EEPC INDIA, www.fita.org)



Brazil

Bilateral Trade with India

The trade between India and Brazil has reached US\$ 4.66 billion in 2008, and hence surpassed the total trade of 2007 of US\$ 3.1 billion. India's exports to Brazil were at US\$ 3.56 billion and Brazil's exports to India were US\$ 1.1 billion. Brazilian exports to India witnessed a growth of 15.1%. Soya oil (17.2%), copper (19.9%), alcohol (2.9%) and were the prominent export earners for Brazil. Wheat, sugar, precious and semi-precious stones were the other components of Brazil's exports to India.

India's Exports

India's exports to Brazil increased by 64.3 % during the year 2008 over 2007. India exported US\$ 3.56 billion worth of goods and thus surpassed the total trade figure of US\$ 3.1 in the whole of 2007. The share of India's exports in total basket of Brazil's imports is now 2.06. Therefore, Brazil's trade deficit with India was recorded at US\$ 2.46 billion, the largest deficit with India till today. Major items India exported were diesel oil (42.8%), cotton fibers (2.8%), polyester fibers (2%), vaccines for human medicines (1.0%) aviation fuel (1.6%), artificial fibers, chemicals, and pharmaceutical products among others.

(Source : Consulate General of India, Sao Paulo)

Tender Information**Angola****(EEPC Ref. No. DB-100)**

Project : HIV/AIDS, Malaria and Tuberculosis Control Project (HAMSET)
Grant No. H 1400-ANG, Project ID No. P083180
Grant from IDA

Notice No. : **WB712-745/09**

Issued by : Dr.Catarina Aragao
Vice Coordinator, HAMSET
Ministry da Saúde, (Ministry of Health)
Rua 17 de Setembro No. 1
Luanda, Angola
Tel. : (244-222) 331 944
Fax : (244-222) 394 863
E-mail : hamsetaragao@snet.co.ao

For : Supply & Delivery of eleven (11) Mobile Voluntary Counselling & Testing Vehicles.

Tender cost : Non-refundable fee of US\$ 50.

Bid security : US\$ 35,000 or equivalent in a freely convertible currency.

Bid deadline : **25.03.2009****Armenia****(EEPC Ref. No. DB-101)**

Project : Avian Influenza Preparedness Project
Project ID No. P099832
Grant from IDA

Notice No. : **WB770-745/09**

Issued by : Health Project Implementation Unit State Agency (HPIU SA)
17, Shirvanzaade St.
Yerevan 0014, Armenia
Attn. : Ms. Knarik Sargsyan, Procurement Specialist
Tel. : (374-10) 29 75 36, 29 75 38
Fax : (374-10) 29 75 39
E-mail : hpiu@arminco.com

For : - Lot 1 : Vehicles Type A - 4 WD (quantity : 8 units)
- Lot 2 : Vehicles Type B- 2 WD (quantity : 2 units)

Tender cost : Non-refundable fee in AMD 35,000 or in US\$ 100.

Bid security : 2% of the Bid Price.

Bid deadline : **25.03.2009****Bangladesh****(EEPC Ref. No. DB-102)**

Project : Health, Nutrition and Population Sector Program
Credit No. 4052-BD, TF56510; Project ID No. P074841
Credit from IDA

Notice No. : **WB761-745/09**

Issued by : Brigadier General Bazle Quader
Director, Stores & Supplies
Central Medical Stores Depot.
Tejgaon, Dhaka-1208, Bangladesh
Tel. : (880-2) 811-5479
Fax : (880-2) 912-6547
E-mail : cmsdstore@dhaka.net

For : Supply of Hospital Bed :
Item No. 1 : Diet Trolley-5 Nos.
Item No. 2 : Dressing trolley with wheel-5 Nos.
Item No. 3 : Fowlers bed-10 Nos.
Item No. 4 : ICU bed-129 Nos.
Item No. 5 : Orthopedic bed-10 Nos.
Item No. 6 : Orthopedic OT. Table-1 No.
Item No. 7 : Patient bed-20 Nos.
Item No. 8 : Patient's Trolley-10 Nos.
Item No. 9 : Saline Stand : 20 Nos.

Tender cost : Non-refundable fee of BDT 1,000.00 or US\$ 20.00.

Bid security : BDT 12,000,000 or US\$ 18,000 equivalent amount in a freely convertible currency.

Bid deadline : **23.03.2009**

Bangladesh

(EEPC Ref. No. DB-103)

Project : Health, Nutrition and Population Sector Program (HNPSP)
Credit No. 4052-BD, TF56510; Project ID No. P074841
Credit from IDA

Notice No. : **WB775-745/09**

Issued by : Brigadier General Bazle Quader
Director, Stores & Supplies
Central Medical Stores Depot.
Tejgaon, Dhaka-1208, Bangladesh
Tel. : (880-2) 811-5479
Fax : (880-2) 912-6547
E-mail : niportru@citechco.net

For : Supply of O.T. Light & Accessories :
Lot 1 : Ceiling O.T. Light, single head-49 Nos. Ceiling O.T. Light, Double head-9 Nos. Ceiling O.T. Light, Double head With TV camera-2 Nos.
Lot 2 : Bulb for O.T. Ceiling Light-50 Nos. Mobile Infra Radiation (IRR) Lamp-2 Nos. Ultraviolet Bactericidal Lamp-10 Nos. X-Ray dark room safe light-194 Nos.
Lot 3 : Mobile Stand type O.T. Light with battery back up-111 Nos.
Lot 4 : Mobile Spotlight-258 Nos.

Tender cost : Non-refundable fee of BDT 1,000.00 or US\$ 20.00.

Bid security : Lot 1 : BDT 3,80,000.00 or US\$ 5,400.00, Lot 2 : BDT 33,000.00 or US\$ 470.00, Lot 3 : BDT 8,70,000.00 or US\$ 12,500.00 & Lot 4 : BDT 3,50,000.00 or US\$ 5,000.00 or equivalent amount in a freely convertible currency.

Bid deadline : **17.03.2009**

Bangladesh

(EEPC Ref. No. DB-104)

Project : Health, Nutrition and Population Sector Program (HNPSP)
Credit No. 4052-BD, TF56510; Project ID No. P074841
Credit from IDA

Notice No. : **WB776-745/09**

Issued by : Brigadier General Bazle Quader
Director, Stores & Supplies
Central Medical Stores Depot.
Tejgaon, Dhaka-1208, Bangladesh
Tel. : (880-2) 811-5479
Fax : (880-2) 912-6547
E-mail : cmsdstore@dhaka.net

For : Supply of O.T Table :
Item No. 1 : CCU Cardiac bed with mattress-5 Nos.
Item No. 2 : Obstetric Delivery Table-74 Nos.
Item No. 3 : O.T Table Universal, Hydraulic-97 Nos.
Item No. 4 : Portable O.T Table for CCU - 1 No.
Item No. 5 : Quadriceps Exerciser-1 No.

Tender cost : Non-refundable fee of BDT 1,000.00 or US\$ 20.00.

Bid security : BDT 10,50,000 or US\$ 15,000.00 equivalent amount in a freely convertible currency.

Bid deadline : **16.03.2009**

Kyrgyz Republic

(EEPC Ref. No. DB-105)

Project : Reducing Technical Barriers for Entrepreneurship and Trade Project
Grant No. H-247 KG, Grant No. TF 090641; ID No. P087811
Grant from IDA

Notice No. : **WB708-745/09**

Issued by : Janyl Tumenbaeva
Director of the "Reducing of Technical barriers for Entrepreneurship and trade" Project
Implementation Unit
106 Chuy Ave., Room 232
Bishkek, 720002, Kyrgyz Republic
Tel. : (996-312) 662-043
Fax : (996-312) 621-982
E-mail : piu_rtbet@infotel.kg

For : Supply and installation of laboratory equipment.

Tender cost : Non-refundable fee of US\$ 200.

Bid security : Not less than 2% or an equivalent amount in a freely convertible currency.

Bid deadline : **18.03.2009**

Tanzania

(EEPC Ref. No. DB-106)

Project : Water Sector Development Programme (WSDP)
Project ID No. P087154

Notice No. : **WB718-745/09**

Issued by : The Secretary, Ministerial Tender Board
Block L, Room No. 4
Ministry of Water and Irrigation
Maji Ubungo, along Morogoro Road (opposite TANESCO Headquarters)
PO Box 9153, Dar es Salaam, Tanzania
Fax : (255-22) 245-0533
E-mail : pmumow@gmail.com

For : Supply of Drilling Machines/Equipment and Motor Vehicles for the Drilling and Dam Construction Agency (DDCA) as follows :

- Lot No. 1* : Truck Mounted Rotary CUM DTH Drilling Rigs with Accessories
1. Truck Mounted Rotary Cum DTH - 300 metres Drill Rig (2 units)
 2. Truck Mounted Rotary Cum DTH - 150 metres Drill Rig (6 units)
 3. Truck Mounted Air Compressors (2 units)

4. Portable Trailer Mounted Air Compressors (5 units)
5. Mobile Workshop (1 units)
6. Camping equipment (12 sets)
7. Global Positioning System (GPS) : (8 units)
8. Borehole Camera (1 unit)
9. Portable Trailer Mounted Mud Pump (5 units)
10. Trailer Mounted Pumping Test Unit (5 units)
11. Rig Accessories (various)
12. Working tools (various)

Lot No. 2 : Support Trucks

1. Cargo Truck (3 units)
2. Compressor Carrier Trucks (2 units)
3. Water Bowser (1 units)

Lot No. 3 : Support Vehicles

1. 4WD Pick up double cabin (4 units)

Tender cost : Non-refundable fee of Tanzania Shillings one hundred thousand (Tshs 100,000) or US\$ 100.

Bid security : Not less than 2% of the bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **25.03.2009**

(Source : UN Development Business Website)

Iraq

(EEPC Ref. No. MEED-209)

Tender for : Oil Treatment Plant

Tender No. : 1809/2009

Tender details : Supply of an oil treatment plant for degassing, dehydration, heating and filtering of transformer oil. Details on payment of ID 200,000.

Bid bond : 2% of tender price and 10% of contract price.

Closing date : **25.03.2009**

Issued by : North Gas Company
PO Box 16, Kirkuk, Iraq
Fax : (1281) 2201286
E-mail : ngc_kirkuk@yahoo.com
Website : www.northgasco.com

Iraq

(EEPC Ref. No. MEED-210)

Tender for : Cable Trencher Excavators

Tender No. : 2086/SCOP/SPC/4

Tender details : Supply of two chainsaw cable trencher excavators and three cable plow trencher excavators for the trans-Iraq dry gas network. Details on payment of \$ 100.

Bid bond : 1% of tender price.

Closing date : **09.03.2009**

Issued by : State Company for Oil Projects (SCOP)
Director-General, Oil Ministry
Oil Complex Building, Port Saeed Street
PO Box 198, Baghdad, Iraq
Tel. : (9641) 8177000/8177021/8177050
Fax : (9641) 8177119
E-mail scop_iraq@yahoo.com
Website : www.moiraq.com, www.oil.gov.iq

Kuwait

(EEPC Ref. No. MEED-211)

Tender for : **Crude Oil Transport Lines**

Tender No. : **RFP-1871**

Tender details : Installation and replacement of crude oil transport lines at southern and eastern areas for Kuwait Oil Company.
Details on payment of KD 1,000.

Bid bond : KD 200,000.

Closing date : **07.04.2009**

Issued by : Central Tenders Committee
PO Box 1070
Safat 13011, Kuwait
Tel. : (965) 2401200
Fax : (965) 2416574

Syria

(EEPC Ref. No. MEED-212)

Tender for : **Cables**

Tender No. : **21/2009**

Tender details : Supply of cables.

Bid bond : • 6,100.

Performance bond : 5% of tender price.

Closing date : **06.04.2009**

Issued by : Syrian Petroleum Company
PO Box 2849
Damascus, Syria
Tel. : (96311) 2217944
Fax : (96311) 2232083
E-mail spccom2@scs-net.org, spccom1@scs-net.org
Website : www.spc-sy.com

UAE

(EEPC Ref. No. MEED-213)

Tender for : **Cables**

Tender No. : **CE/0005/2009**

Tender details : Installation and commissioning of 11 kV cables.
Details on payment of AED 5,000.

Bid bond : 5% of tender price.

Closing date : **10.05.2009**

Issued by : Dubai Electricity & Water Authority
Office of the Contracts Manager
Zabeel East, PO Box 564, Dubai, UAE
Tel. : (9714) 3244444
Fax : (9714) 3248111
E-mail contracts@dewa.gov.ae
Website : www.dewa.gov.ae

(Source : MEED.com website)

Mauritius

Issued by : Central Electricity Board (C.E.B.)
Royal Road
Curepipe, Mauritius
Tel. : (230) 6011100
Fax : (230) 6757958
E-mail : ceb@intnet.mu

For : Construction of one 66/22 kV substation at La Tour Koenig.

Tender No. : **CPB/13/2009**

Tender cost : Rs. 5,750 (inclusive of 15% VAT) per set non-refundable.

Closing date: **17.03.2009** [up to 13.30 Hrs. (local time)]

Note : Tenders should be lodged to the "Chairman, Central Procurement Board, 1st Floor, Social Security House, Julius Nyerere Avenue (Ex-Moka Road), Rose Hill, Mauritius.

Mauritius

Issued by : Officer in Charge
Road Development Authority
2nd Floor, Jhugroo Building
Vacoas, Mauritius
Tel. : +230 686 6630
Fax : +230 686 7552

For : Construction of Gros Bois Mare D'Albert Link Road.

Tender No. : **CPB/14/2009**

Tender cost : Rs. 6,000 per set (non-refundable).

Closing date: **17.03.2009** [up to 13.30 Hrs. (local time)]

For further details of the above Mauritian Tenders, please contact :

Mr. Suja K. Menon
Third Secretary (Political and Commercial)
High Commission of India
Port Louis, Mauritius
Tel. : +230-208 3775/76
Fax : +230-208 6859
E-mail : hicombc@intnet.mu

(Source : High Commission of India, Port Louis)

Trade Enquiries



Thailand

(Source : EEPC INDIA Singapore Office)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Kamol Industry Co., Ltd.	63 Soi Srimuang Anusorn Suthisarn Road, Dindaeng Bangkok 10400 Thailand	Attn. : Ms. Narisara Pungrasmi General Manager Tel. : 66-2-277-2750 Fax : 66-2-276-1183 E-mail : kamolsu@mozart.inet.co.th narisara@kamolindustry.com	Gas turbine as per following specifications : Gas turbine (for generator) 350 kW, 500 kW and 750 kW for 3 phase electricity 50 Hz. Gas means NGV or biogas with methane 74-92%.

West Indies

(Source : EEPC INDIA Chicago Office)

R & C Enterprises Ltd.	Lot 1, Biljah Road IDC Industrial Estate Charlottesville, Chaguanas Trinidad West Indies	Attn. : Mr. Max Tolaram Marketing Manager Tel. : 868-672-6730/9813 Fax : 968-672-2247 E-mail : randc@mail.tt, maxtt@mail.tt	Styrofoam food containers/cups (expandable ps).
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Please Note : The Council has sent test message to the above trade enquirers regarding the existence of these companies. However, members are requested to carry out their own due diligence and take necessary safeguards against credit risks such as ECGC cover, UCP 600 etc.

Bangladesh

Trade enquiries generated during India Pavilion at Asia Pharma Expo 2009, Dhaka

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Scintilla Ltd.	House No. 546/1 (1st Floor), Flat B-1 Lane No. 13, Baridhwra Dohs Dhaka, Bangladesh	Attn. : Md. Nasir Uddin Tel. : 880-2-208840327 Fax : 880-2-208810400	Pharmaceutical machinery.
Pharma Source Corporation	81/A, Indira Road (3rd Floor) Tejgaon Dhaka - 1208 Bangladesh	Attn. : Shaha Md. Farhad (Saiket) Md. Tofail Ahmed Chief Executive Officer Telefax : 880-2-8120472 Cell : 01713018014 E-mail : psourcebd@gmail.com psource08@yahoo.com	Glass bottle/rubber stopper/PVC bag making machinery.
Asia Pacific Consultants Pty. Ltd.	19, Kemal Atatur Avenue Bangladesh	Attn. : Md. Julfikar R. Talukder Fax : 880-2-8824526 Cell : 01713363033 E-mail : julfikar.talukder@yahoo.com	Pharmaceutical equipments, laundry and kitchen equipments.
Pharma Plus	162/1, Shantinagar (4th Floor) (Opp. of Eastern Plus) Dhaka - 1217 Bangladesh	Attn. : Kamruzzaman Reaz Chief Executive Officer Cell : 01730171422 01711952537 E-mail : pharmaplusbd@yahoo.com pharmaplusbd@gamil.com	Pharmaceutical equipments.



<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Sarban International Ltd.	Flat # 5-B House # 99 Road # 11/A, Dhanmondi R/A Dhaka - 1209 Bangladesh	Attn. : Khandaker Mozaharul Haq General Manager Tel. : 880-2-9123935/9124608/ 7274727 (Res.) Fax : 880-2-9123943 Cell : 01199491072 E-mail : sarbcent@bdmail.net sarbcent@smile.com.bd	Pharma production machinery, API packing materials etc.
Nest International (Pte) Ltd.	#1, Momenbagh (3rd Floor) Rajarbagh, Dhaka - 1217 Bangladesh	Attn. : Engr. Md. Azizur Rahman Executive Director (Tech.) Cell : 01711935111/9122166 (R) Dr. M. Munirul Islam Managing Director & Chief Executive Officer Cell : 01711521062 Tel. : 880-2-9350180-81/8317207 Fax : 880-2-9345165/9336750 E-mail : munir_i@aitlbd.net nest@bdcom.com Website : www.modelgroupbd.com	Consultancy services for Indian firms for procurement of different pharmaceutical machineries, scientific instruments
Radiant Pharmaceuticals Limited	22, Dhanmondi, Road 2 Dhaka - 1205 Bangladesh	Attn. : K. B. M. Saiful Alam Senior Quality Control Officer Tel. : 880-2-8611661 Fax : 880-2-8626253 E-mail : plant.pharma@radiant.com.bd	They act as an agent and interested in procuring pharma- ceutical/laboratory/other engin- eering equipments on behalf of Bangladeshi importers.
Star Techno Vision	28/1, Globe Centre Ground Floor, Room No. 6 Indira Road, Fram Gate Dhaka - 1215, Bangladesh	Attn. : Md. Nazmul Hossain Executive Tel. : 880-2-8033897 Cell : 01712587402/01912469769 E-mail : startechnovision@gmail.com	Interested in consultancy service for procurement of pharmaceutical machinery.
Rupayan	Rupayan Centre (3rd Floor) 72, Mohakhali C/A Dhaka - 1212, Bangladesh	Attn. : Maminur Rashid Asstt. Manager (Mktg.) Tel. : 880-2-8822526/8829332/ 8814449, 9862913/573 Fax : 880-2-8814449 Cell : 01818340635 E-mail : edmamun@gmail.com Website : www.rupayangroup.com	Consultancy service in different engineering products.
Agrani International	1/1, D.C.Roy Road, Mitford Bangladesh	Attn. : Ahsan Ahmed Fax : 880-2-7318716 Cell : 01912097748 E-mail : agranibd@gmail.com	Pharmaceutical machinery.
Bangladesh Council of Scientific and Industrial Research (Ministry of Science and Information & Communication Technology)	Dr. Qudrat-i-Khuda Road Dhanmondi Dhaka - 1205 Bangladesh	Attn. : M. Ishak Molla Ph.D. Researcher, Editor Tel. : 880-2-8617842/8611057-61 Ext. 236 Fax : 880-2-8613022 Cell : 01911930716 E-mail : ishakpro@yahoo.com	Scientific & medical equipments.



<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Everest Pharmaceuticals Ltd.	Head Office : 7, Hare Street, Wari Dhaka - 1203	Attn. : Mr. Suman Saha Quality Assurance Officer Tel. : 7170241, 7171635 Fax : 880-2-7118193 Cell : 01710927770 E-mail : suman_0902875225@yahoo.com	Incubator machine.
Chemie Trade Corporation	Suite#10/G, Azad Center 55, Purana Paltan Dhaka - 1000 Bangladesh	Attn. : Md. Salim Mahmud Khan Jr. Executive (Marketing) Tel. : 880-2-7172410/7168409 Fax : 880-2-7168409 E-mail : ctc@agni.com	Pharmaceutical machinery and packing materials.
Trans World Service	Eastern Trade Centre 56, Purana Paltan Line (7th Fl, Room No. 3-4) Dhaka - 1000, Bangladesh	Attn. : Mustafa Asif Director Tel. : 880-2-8314504/8317065/ 9119781 (Res.) Fax : 880-2-8314504	Pharmaceutical raw materials, machineries and equipments, packing materials, complete plant for maggi & noodles.
Gazi Tanks	20, Kadamtoli Road Shampur Kadamtoli 1/A Dhaka - 1204 Bangladesh	Attn. : Md. Sazzad Hossain (Sumon) Executive (Marketing) Corporate Sales Division Tel. : 880-2-7445040/7447821/ 7447822 Fax : 880-2-7445236/9565286 E-mail : tanks@gazi.com Website : www.gazi.com	Herbal goods procuring machineries.
Prime International	95, Motijheel C/A (3rd Floor) Dhaka - 1000 Bangladesh	Attn. : Mr. M. A. Sattar Tel. : 880-2-9557678/7169786/ 9558593/9563463/ 9568079/8270274 (Res.) Cell : 01711644151 Fax : 880-2-9565118/9568124 E-mail : nijhum@dhaka.net	Interested in machineries for pharmaceutical industries.
Hybrid Trade Associates	House #64, Flat #A-2 North Road, Dhanmondi Dhaka - 1205 Bangladesh	Attn. : Mohd. Arafat Hossain Executive Tel. : 880-2-8620526 Fax : 880-2-8628092 Cell : 01718567433 E-mail : arafat_hybrid@hotmail.com	Blister packing machine, coating machine, tablet press machine, aluminium blister foil.
Tarafder Enterprise	14, Gulshan Shopping Center (5th Floor) Room No. 229 & 230 Gulshan 1 Dhaka - 1212 Bangladesh	Attn. : L. Bashar Tarafder Proprietor Tel. : 880-2-8859435/ 9137542 Fax : 880-2-8119321 Cell : 01713209198 E-mail : tarafder22@hotmail.com trafderenterprise@yahoo.com	Interested in pharmaceutical machinery.
Powervision Limited	Corporate Office : House # 15, (2nd Fl.) Road # 8, Sector # 3 Uttara, Dhaka - 1230 Bangladesh	Attn. : Md. Mojibur Rahman Managing Director Cell : 01911421717/ 01713366258 E-mail : info@powervisionltd.com Website : www.powervisionltd.com	Generator, construction equipment, wind power machinery.
Desh Pharmaceuticals (Pvt.) Ltd.	27/1, New Eskaton Road (3rd Floor) Dhaka - 1000, Bangladesh	Attn. : Md. Delowar Hossain Factory Manager Tel. : 880-2-9349085 Fax : 880-2-9335182 Cell : 01711706476	Fluid bed dryer machine.



<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Modern Erection (IS) Limited	223/B, Tejgaon Industrial Area Dhaka - 1208 Bangladesh	Attn. : Md. Rafiqul Alam Director Tel. : 880-2-9892056, PABX. 9880592 8822981, 8828924, Ext. 111 Cell : 01711522928 Fax : 880-2-8812304 E-mail : rfqis@yahoo.com Website : www.melbd.com	HVAC machines and equipment.
Rasna Pharmaceuticals (Unani)	59, Raz Narayan Dhar Road Killar More Bazar, Laibagh Dhaka - 1211 Bangladesh	Attn. : M.A. Khaleque General Manager Tel. : 880-2-8650284/8652986/ 8614660 Fax : 880-2-8617269	Capsule filling and sealing machines.
Sonear Laboratories Ltd.	11/3, Toynbee Circular Road Motijheel Commercial Area Dhaka - 1000 Bangladesh	Attn. : Md. Bablu Miah Pannu Field Supervisor Tel. : 880-2-9563761-2 Fax : 880-2-9564952 Cell : 01715596045 E-mail : sonear_ltd@yahoo.com	Scientific equipments.
Hi Powertech Ltd.	Suite # 21, (Ground Floor) Hall Building, Shamolly Dhaka - 1207 Bangladesh	Attn. : A. K. M. Obaedul Hoque Managing Director Tel. : 880-2-9121976 Fax : 880-2-9141435 Cell : 01715953328 E-mail : obaedbd@yahoo.com	Circuit breaker (MCB, MCCB), generator (gas/diesel), garment machinery, electrical items.
Real Health Care Bd.	59, Kazi Nazrul Islam Avenue 3rd Floor, Dhaka Bangladesh	Attn. : Md. Bazlul Kabir Manager (Marketing & Sales) Tel. : 880-2-8117617 Fax : 880-2-9137613 Cell : 01715159667 E-mail : realhc@agnionline.com	Surgical items, medical instruments.
Affinity International Limited	Faridpur Square (2nd Floor) 29, Chamelibagh, Shantinagar Dhaka - 1217 Bangladesh	Attn. : Sajjad Mojumder Chief Executive Officer Tel. : 880-2-9347690 Fax : 880-2-9347691 Cell : 01812955927 E-mail : sajjad@affinity-bd.com Website : www.affinity-bd.com	Gas pipe line work & construction.

Public Notice**Public Notice No. 143(RE-2008)/2004-2009**

Dated 9th February, 2009

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi issued a **Public Notice No. 143(RE-2008)/2004-2009 dated 9th February, 2009** regarding **ANF 3E - Focus Product Scheme applications**. The above Public Notice have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-PN-143-2008.pdf>)** for information of our Members.

Policy Circular No. 59(RE-2008)/2004-2009

Dated 10th February, 2009

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi issued a **Policy Circular No. 59(RE-2008)/2004-2009 dated 10th February, 2009** regarding **Importability of items where import restrictions have been removed vide Notification No. 81/2008, dated 16/01/2009**. The above Policy Circular have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-CIR-59-2008.pdf>)** for information of our Members.

Policy Circular No. 60(RE-2008)/2004-2009

Dated 12th February, 2009

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi issued a **Policy Circular No. 60(RE-2008)/2004-2009 dated 12th February, 2009** regarding **Acceptance of Tracking Report, duly certified by accredited agent of goods carrier, under FMS and Market Linked Focus Product Scheme**. The above Policy Circular have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-CIR-60-2008.pdf>)** for information of our Members.

Circular No. 6/2009-Customs

Dated 9th February, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi issued a **Circular No. 6/2009-Customs, dated 9th February, 2009** regarding **Procedure to be adopted for refund of 4% Special Additional Duty of Customs in pursuance of Notification No. 102/2007-Customs dated 14.9.2007**. The above Customs Circular have already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-CR-6-2009.pdf>)** for information of our Members.

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh

Open Market Rates of Rerollables (February 7, 2009)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

		(Rate Rs. per Tonne)	
Ingots			
Arc/Ind. Furnaces			
round quality (21x25)	25,200/-		
structural quality (28x30)	25,100/-		
Low carbon (12x16)	25,700/-		
Semi-low carbon (16x20)	25,200/-		
5x6 girder quality (28x30)	25,100/-		
Runners/Risers	22,400/-		
Bones/Clean	21,200/-		
Billets & Squares			
50x50x63x63x65x65 mm MS	-		
75x75x80x80x90x90 mm MS	38,500/-		
100x100 mm MS	38,600/-		
125x125 mm MS	-		
100x100 mm Concast-Billets	38,500/-		
100x100 Concast-SAIL DSP	38,500/-		
H.C. Billet SAIL 150x150 mm	-		
H.C. Billets-Tisco 75x75 mm	-		
Blooms			
Above 251 mm Bloom (HC)	32,000/-		
Above 251 mm Bloom (MS)	33,000/-		
Bloom 160x250 mm (DSP)	33,400/-		
130/135/140 mm (Tisco) MS	-		
150x150 mm Concast (DSP)	43,700/-		
150x150 mm MS (SAIL)	43,700/-		
Bloom Cut into pcs. (MS)	39,500/-		
Bloom Cut into pcs. (Medium)	39,500/-		
Bloom Cut into (Patra Pass)	37,900/-		
Slabs			
Durgapur Slabs 14"x3"	-		
Durgapur Slabs	33,700/-		
Bokaro Slab Heavy	34,200/-		
Tata Concast Slab (Heavy)	36,200/-		
Skelp Tisco	-		
Rails			
Untested Rail - 75 lbs.	24,500/-		
Untested Rail - 90 lbs.	24,400/-		
Untested Rail - 105 lbs.	24,300/-		
		Rej. Wheel (Big)	23,500/-
		Rej. Wheel (Small)	23,300/-
		Cut Tyre (Big)	24,200/-
		Cut Tyre (Small)	24,000/-
		Melting Scrap (F.O.R.)	
		Rolling Mill end (Fresh)	21,700/-
		Good Godown	19,000/-
		Godown Scrap	18,700/-
		Turning	18,700/-
		Tin Tapper	17,200/-
		Sponge Iron	17,500/-
		Pig Iron (F.O.R.)	
		Foundry Grade	21,700/-
		Steel Grade	20,000/-
		C.I. Turning	15,500/-
		Degi Scrap	20,200/-
		Deg Casting	30,000/-
		Ingot Moulds (Old)	19,500/-
		Ingot Moulds (New)	30,000/-
		Cut Ingot Moulds	20,000/-

Open Market Rates of Finished Goods (February 7, 2009)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

									(Rate Rs. per Qntl.)
M. S. Rounds	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	3170/-	3070/-	2940/-	2860/-	2860/-	2850/-	2840/-	2820/-	
Medium-Semi	-	-	-	-	2860/-	2850/-	-	-	
Zindi Pass (Drawing)	-	-	-	2900/-	2900/-	2900/-	2900/-	2840/-	
Above rates of 6 mm rounds are of length up to 14' Above 18' = 2950/-									
Heavy Rounds	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm		
Mild	2820/-	2920/-	3020/-	3120/-	3190/-	3240/-	3270/-		
M. S. Squares	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	3150/-	3050/-	2950/-	2850/-	2880/-	2900/-	2850/-	2820/-	
M. S. Angles	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm
3 mm	3100/-	2940/-	2940/-	2940/-	2950/-	3000/-	-	-	-
5 mm	-	2910/-	2910/-	2900/-	2890/-	2900/-	2900/-	2960/-	3010/-
6 mm	-	2910/-	2910/-	2900/-	2890/-	2900/-	2900/-	2960/-	3010/-
M. S. Flats	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm	
3 mm	2930/-	2950/-	2980/-	3000/-	3050/-	3000/-	3000/-	3000/-	
5 mm	2930/-	2900/-	2900/-	2830/-	2830/-	2830/-	2830/-	2830/-	
6 mm	2930/-	2900/-	2900/-	2830/-	2820/-	2820/-	2820/-	2820/-	
10 mm	-	-	2900/-	2830/-	2830/-	2830/-	2830/-	2830/-	
12/25 mm	-	-	2900/-	2830/-	2830/-	2830/-	2830/-	2830/-	
18/19 Gauge	3220/-	3240/-	3250/-	3260/-	3300/-	3100/-	3100/-	3100/-	

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), February 7, 2009]

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