

**Trade Enquiries**



**Ghana**

(Source : EEPC INDIA Chicago Office)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
PI Agency Limited	No. 15, Tema Way Accra, Ghana	Attn. : Mr. Paul Innocent Director/ Chief Executive Officer Tel. : +233 541 005 224 E-mail : paul.innocent910@msn.com	Umbrellas; agricultural equip- ments; medical, pharmaceutical and hospital equipments; corru- gated iron sheet, fire extinguisher.

**Singapore**

(Source : EEPC INDIA Singapore Office)

Neuware Controls Pte. Ltd.	1003 Redhill Industrial Estate #0502A Singapore 159836	Attn. : Mr. Roy Thomas Sales Director Tel. : (65) 62710147 Fax : (65) 62710407 Mobile : (65)-96250374	Diesel engines/gensets. Specifications can be obtained from any of the EEPC INDIA offices in India/downloaded from EEPC INDIA website under enquiry section.
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**USA**

(Source : EEPC INDIA Chicago Office)

The following are the recent business enquiry received from a U.S. based firm whose details are given below :

<i>Listing No.</i>	<i>Location</i>	<i>Category Detail</i>	<i>Price</i>	<i>Down</i>	<i>Adj Net</i>	<i>Sales</i>
<b>BBN-128101059</b>	<b>Withheld, Georgia USA</b>	<b>Mfg-Furniture Home</b>	<b>0</b>	<b>0</b>	<b>709,001</b>	<b>6,409,200</b>

The company manufactures Qualitatively Superior High-End Products targeted to the affluent Homeowner. It was founded in 1997 as a distributor of product manufactured in Mexico. The owner changed direction in 2000, stopped importing, and opened a US manufacturing site - to focus on quality. They compete in a \$ 6.2 Billion Market that is expected to grow by four percent annually through 2011. Their products are unique to their industry in that they have resolved an otherwise industry-wide problem. As such, the company has developed the best reputation for quality in its industry. To develop its quality reputation, the owner made significant investments in operational improvements over the past decade via creative financing. IE. Notes with interest rates that range from 4.25% to 6.5% - with Amortization Periods that end in the 2020's. As such, there is a significant barrier to entry for a Competitor to come close to the company's unique product quality. While the company's business has been impacted by the current economic environment, it has weathered the storm better than their industry as a whole. As the economy rebounds, the company's reputation for qualitatively superior US manufactured products has the company primed to be at the forefront of the pending rebound in its industry. The company's owner has won numerous Business Awards, and has been featured in several publications including an article featured on the cover of Inc. Magazine. She has been the Visionary for the business - developing its strategy - which she then personally implemented tactically with the trade. She expects that the company can grow to \$ 20 Million+ in Sales; \$ 2.5 Million + in EBITDA over the next three to five years. Her goal is to find the right Buyer or Partner to help her take the business to the next level. al is to find the right Buyer or Partner to help her take the business to the next level.

Members interested are requested to contact Ms. Todd Cushing at [tcushing@ebitassociates.com](mailto:tcushing@ebitassociates.com).

**Please Note :** Enquiries received but have not responded to our mails seeking Credit Rating details. Members are requested to carry out their own due diligence and take necessary safeguards against credit reisks such as ECGC cover, UCP 600 etc.