



Mr. R. P. Sehgal, Regional Chairman, EEPC INDIA (ER) delivering his speech at INDO-AFRICA and INDO-ASEAN Reverse Buyer Seller Meet 2009 held on 27th February, 2009 at Kolkata. On the dais (L to R) Mrs. Anima Pandey, Regional Director, EEPC INDIA (ER); Mr. Bhaskar Sarkar, Additional Executive Director & Secretary, EEPC INDIA; Mr. Anupam Shah, Vice Chairman, EEPC INDIA; Madame Jiraporn Wattanasophorn, Consul General of the Royal Thai Consulate; Mr. Nishit Berma, Regional Manager, Indiamart Intermesh Ltd.; and Mr. G. D. Agarwal, Deputy Regional Chairman, EEPC INDIA (ER) were also graced the occasion.

Highlights

India Pavilion at Saudi Elenex 2009, Riyadh, Saudi Arabia

EEPC INDIA is organising an India Pavilion at Saudi Elenex 2009 to Riyadh, Saudi Arabia from 24th - 27th May, 2009. Members are requested to register their participation within **9th April, 2009**.

Notification No. 94(RE-2008)/2004-2009 dated 2nd March, 2009 - Amendments in Schedule-I (Imports) to the ITC (HS) Classifications of Export and Import Items, 2004-09.

Notification No. 5/2009-Central Excise (N.T.) dated 5th March, 2009 - Amendments in the Pan Masala Packing Machines (Capacity Determination and Collection of Duty) Rules, 2008.

Circular No. 112/06/2009-ST dated 12th March, 2009 - Filling of claim for refund of service tax paid under Notification No. 41/2007-ST dated 6/10/2007.

Govt. Notifications/ Circulars

Contents

From Chairman's Pen	2
OVERSEAS SECTION	
• Overseas Market Information	
– Council's Activities	
- India Pavilion at Saudi Elenex 2009, Riyadh, Saudi Arabia	3
– Information on Singapore	6
• Global Business Opportunities	
– Tender Information	17
– Trade Enquiries	23
– Exhibitions and Trade Fairs	24
DOMESTIC SECTION	
• Public Notice	28
• Export Finance	29
• Steel Prices	30

For information about EEPC INDIA
visit : www.eepcindia.org
For information about EEPC INDIA Exhibitions
visit : www.eepcindee.com

Chairman's Pen

My dear fellow exporters,

The Ministry of Finance has issued Circular No. 112/06-2009-ST dated March 12, 2009 which has clarified that Service Tax refund for exporters on specified taxable services will not be available for the quarter July-September 2007, since the Service Tax refund notification was issued on October 06, 2007.

This is indeed very surprising since the Union Commerce Minister Mr. Kamal Nath, while unveiling the amendments to the Foreign Trade Policy on April 19, 2007, had announced that the Government will give export refund as Service Tax for that fiscal year (2007-08). Thus, to now claim that the Notification dated October 06, 2007 on Service Tax refund for exporters will be applicable prospectively only ensures that the inefficiency on part of the Finance Ministry to issue the Service Tax refund notification in time has led to the denial of Service Tax refund facility for July-September 2007 for exporters despite the policy announcement by a member of the Indian Cabinet.

It is, therefore, strange that the bureaucracy is over riding a policy commitment by the Government made by a senior member of the Indian Cabinet and this calls for serious introspection of our administrative system opined. EEPC INDIA has taken up the matter with the Hon'ble Prime Minister has stated that repeatedly the exporters were short changed and were being denied their legitimate dues despite Government pronouncements to the contrary. This augurs very poorly on our economic policy making and demoralises the exporting community seriously. We hope that the Hon'ble Prime Minister will intervene and redress the matter.

Yours sincerely,

(AMAN CHADHA)

Council's Activities

EEPC India invites Participation for India Pavilion at Saudi Elenex 2009 Riyadh, Saudi Arabia (24 - 27 May, 2009)

Saudi Arabia's electricity sector is expanding by 7% a year. Over the coming 20 years, projects worth almost US\$ 120 billion are going to be undertaken to satisfy demand for electricity generation, distribution and transmission - creating demand, as well, for subsidiary electricity-related products and equipment. Saudi Government spends billions of dollars on constructing and upgrading power plants, and will have to rely strongly on foreign investors and suppliers to satisfy the surge in demand for electricity-related equipment and machinery. An array of investment opportunities in Saudi Arabia exists for electricity industry players from across the region and the world.

Saudi Elenex is the International Electrical Engineering, Power Generation and Distribution Exhibition in Saudi Arabia. **Saudi Elenex 2009** taps into rising demand for electrical products, amid powerful construction sector growth. Since the year 2000, Saudi Arabia's power generation equipment market has been growing by around 5% annually, and the oil, gas and petrochemicals sectors are likely to drive electricity demand for a long time to come. Organizers expect another successful year, with key decision makers attending Saudi Elenex on the lookout for lucrative investment deals in this growing market. Saudi Elenex, Saudi Aircon and Saudi Luminex exhibitions will be held concurrently to ensure the large number of visitors.

EEPC INDIA is organizing an India Pavilion in **Saudi Elenex 2009**. Participating in the above exhibition will enable Indian companies to further widen their reach in the highly lucrative Middle East market and also would provide an excellent opportunity for establishing business relationships with customers from all over the world.

Product Category

- Power Stations
- Power Plant Equipment
- High Voltage Transmission
- Distribution Networks
- Switchgear Products
- Transformers
- Diagnostic Equipment
- Monitoring & Control
- Portable Generators
- Electrical Engineering
- Electrical Supplies
- Switches and Controls
- Cable and Wiring
- Power Protection
- Testing Equipment

Venue

Riyadh Exhibition Center
Riyadh, Saudi Arabia

Date

24 – 27 May, 2009 (4 days)



Participation Charges

One side open built-up booths (minimum 9 sq. mtr.) : US\$ 250 per sq. mtr. or Rs. 13,000/- per sq. mtr.
+ Rs. 1,339/- per sq. mtr. as deposited towards Service Tax.
20% extra for corner stall (subject to availability).

Note : In case Service Tax is not chargeable, the deposit would be returned to participants.

If participants make payments in US Dollar, then Service Tax is not applicable.

Display Booth

There will be in-built display booths of 9 sq. mtr. Council will provide the following :

- Carpeted floor
- One table
- Two chairs
- One counter
- Three spot lights
- One plug socket
- One waste basket
- Fascia

Mode of Payment

Full payment is to be made along with the **Application Form** latest by **9th April, 2009**. Payment may be made by Demand Draft/at par Cheque drawn in favour of "EEPC INDIA".

Cancellation of Participation

Request for cancellation of participation will be accepted if Council receives the same in writing on or before **16th April, 2009**. Council shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come-first-served* basis.

Benefit of the member-exporters

EEPC INDIA is organizing this event under the MAI Scheme of Ministry of Commerce & Industries, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 9th April, 2009** to the respective Regional Offices or to :

Shri R. Maitra

Executive Director

EEPC INDIA

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

Shri B. Sarkar

Addl. Executive Director & Secretary

EEPC INDIA

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eth.net



Application Form

India Pavilion at Saudi Elenex 2009
Riyadh, Saudi Arabia
(24- 27 May, 2009)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
(in Million US\$)				
Total Export to Middle East countries	:	<u>2005-2006</u>	<u>2006-2007</u>	<u>2007-2008</u>
(in Million US\$)				
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards	:			
(like ISO, QS, etc.)				
Nature of Display	:	<u>Display of Samples</u>	<input type="checkbox"/>	
		<u>Display of Posters</u>	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly filled in and signed along with full payment and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



Overseas Market Information

Singapore

Synopsis of the Country

Capital	: Singapore
Currency	: Singapore Dollar (SGD)
Languages	: Mandarin, English, Malay, Hokkien, Cantonese, Tamil
Population	: 46.08 million
Total Area	: 692.7 sq. kms
GDP	: \$ 228.1 billion (2007 est.)
GDP Growth Rate	: 7.7% (2007 est.)
GDP Per Capita	: \$ 49,700 (2007 est.)
Major Exports	: Machinery and equipment (including electronics), consumer goods, chemicals, mineral fuels
Exports Value	: \$ 450.6 billion f.o.b. (2007 est.)
Major Countries of Export	: Malaysia, Hong Kong, Indonesia, China, US, Japan, Thailand
Major Imports	: Machinery and equipment, mineral fuels, chemicals, foodstuffs
Imports Value	: \$ 396 billion (2007 est.)
Major Countries of Import	: Malaysia, US, China, Japan, Taiwan, Indonesia, South Korea

Singapore, a city-state of 4.5 million, is the most well developed, prosperous country in Southeast Asia. While nominally a democracy, the island nation has been ruled by the People's Action Party since gaining its independence from Malaysia in 1965. Singapore boasts the freest economy in Southeast Asia, with a well-earned reputation for efficient administration and clean governance. While the service sector dominates the economy, the country is also a major manufacturer of electronics and chemicals. The most heavily trade-reliant country in the world, Singapore has led the global trend toward bilateral and multilateral free trade agreements.

Trade Policy

Singapore's weighted average tariff rate was zero percent in 2005. Tariffs are generally low, but import restrictions, import taxes, import licensing, export incentive programs, issues

involving intellectual property rights, service market barriers, sanitary and phytosanitary rules, and non-transparent regulations add to the cost of trade. An additional 10 percentage points is deducted from Singapore's trade freedom score to account for non-tariff barriers.

Government Intervention

Total government expenditures, including consumption and transfer payments, are low. In the most recent year, government spending equaled 14.4 percent of GDP. The state remains involved in the economy through Singapore's many government-linked companies.

Foreign Investment

Foreign and domestic businesses are treated equally, there are no productions or local content requirements, and nearly all sectors are open to 100 percent foreign ownership. The government screens investment for incentive eligibility. Foreign investment is limited in broadcasting, newspaper services, foreign law firms and lawyers practicing in Singapore, and sectors dominated by government-linked companies. The government is trying to attract high-value-added manufacturing and services. Foreign ownership of certain landed properties is subject to approval. Residents and non-residents may hold foreign exchange accounts. There are no controls or requirements on current transfers, payments, or repatriation of profits.

Regulation

The overall freedom to start, operate, and close a business is strongly protected by Singapore's regulatory environment. Starting a business takes an average of five days, compared to the world average of 43 days. Obtaining a business license takes much less than the world average of 19 procedures and 234 days. Bankruptcy proceedings are easy and straightforward.

Economic Indicators

Economic forecasts

Singapore's economy was particularly affected by the international financial crisis, because of its very strong financialization, and its very important degree of economic opening.



The real GNP growth is expected to slow down in 2009 as a result of the weakening global economic outlook. However, it should increase again in 2010.

The current-account surplus will fall as a percentage of GDP in 2008-09, but will remain substantial both relative to GDP and in US dollar terms. The unemployment rate is in strong increase, and should continue to grow.

The Singapore dollar will continue to appreciate against the US dollar, in accordance with the exchange-rate policy aims of the Monetary Authority of Singapore (the central bank). The inflation rate will slow down from 2009.

GDP Indicators	2006	2007	2008	2009	2010
GDP (billions USD)	136.57	161.35	192.77e	209.52e	227.12e
GDP (constant prices, annual % change)	8.2	7.7	3.6e	3.5e	5.2e
GDP per capita (USD)	31,027.89	35,162.93	41,291.11e	44,113.24e	47,000.77e
General government balance (in % of GDP)	7.6	9.4e	6.4e	6.0e	n.c.e
Inflation rate (%)	1.0	2.1	6.5e	3.3e	2.2e
Unemployment rate (% of the labor force)	2.7	2.1	2.3	n.c.	n.c.
Current Account (billions USD)	29.77	39.16	37.10e	35.52e	40.35e
Current Account (in % of GDP)	21.8	24.3e	19.2e	17.0e	17.8e

(Source : IMF - World Economic Outlook Database; FMI - World Economic Outlook Database; Ministry of Manpower)

Note : (e) Estimated data

Socio-demographic indicators	2006	2007	2008
Unemployment rate (%)	2.7	2.1	2.3

Main Sectors of Industry

The agriculture sector is almost inexistent, Singapore does not have any mineral resources. Singapore economy is diversified and is dependent on four major activity sectors: electronics (40% of the industrial production), petrochemicals (20%), information technology, and logistics. The services sector contributes more than $\frac{2}{3}$ to the GDP and the industrial sector around $\frac{1}{3}$.

Singapore is used as a regional trading hub. The Port of Singapore is among the world's busiest and ranks second globally as a centre for containerized transshipment traffic, after Hong Kong. To maintain its competitive position despite rising wages, the government seeks to promote higher value-added activities (like biotechnology, research & development, and pharmaceutical) in the manufacturing and services sectors.

Breakdown of economic activity by sector	Agriculture	Industry	Services
Value added (annual % change)	0.0	7.3	7.5
Value added (in % of GDP)	0.1	31.1	68.8
Employment by sector (in % of total employment)	0.0	29.5	69.6

(Source : World Bank - World Development Indicators - last available data.)

Monetary indicators	2003	2004	2005	2006	2007
Average annual ex-change rate for 1 USD	1.74	1.69	1.66	1.59	1.51

(Source : World Bank - World Development Indicators)



Foreign Trade in Figures

In 2007 and in 2008, Singapore showed a trade surplus. Even if the balance of trade should stay in surplus in the next years, that will be with a lower rate.

Foreign trade indicators	2003	2004	2005	2006	2007
Imports of goods (millions USD)	132,152	168,179	195,436	230,233	n.c.
Exports of goods (millions USD)	161,724	201,059	232,123	274,980	n.c.
Imports of services (millions USD)	39,926	50,206	55,083	61,928	0
Exports of services (millions USD)	36,288	46,688	52,742	59,076	n.c.
Imports of goods and services (in % of GDP)	184.5	199.7	209.3	216.3	202.0
Exports of goods and services (in % of GDP)	212.5	226.9	238.0	246.2	230.9
Trade Balance (millions USD)	29,572	32,880	36,687	44,747	n.c.
Trade Balance (including service) (millions USD)	25,934	29,362	34,346	41,894	n.c.
Current Account (millions USD)	22,331	21,559	28,569	36,326	n.c.
Current Account (in % of GDP)	24.0	19.8	23.9	26.6	n.c.
Foreign trade (in % of GDP)	397.0	426.6	447.3	462.5	433.0

(Source : World Bank - World Development Indicators)

Main Partner Countries

Main customers (% of exports)	2007	Main suppliers (% of exports)	2007
Malaysia	12.9%	Malaysia	13.1%
Hong Kong	10.5%	United States	12.4%
Indonesia	9.8%	China	12.1%
China	9.7%	Japan	8.2%
United States	8.9%	Indonesia	5.6%
Other partners	48.2%	Other partners	48.6%

(Source : Comtrade)

Main Products

Main exports (% of exports)	2007
Electrical machinery and equipment and parts thereof; sound recorders	36.4%
Machinery and mechanical appliances; parts thereof	17.3%
Mineral fuels, mineral oils and products of their distillation	13.8%
Commodities not specified according to kind	6.1%
Organic chemicals	4.7%
Main imports (% of imports)	2007
Electrical machinery and equipment and parts thereof; sound recorders and r ...	31.5%
Mineral fuels, mineral oils and products of their distillation	20%
Machinery and mechanical appliances; parts thereof	16.3%
Optical, photographic, cinematographic, measuring, checking, precision, med ...	2.9%
Commodities not specified according to kind	2.6%

(Source : Comtrade)



India's Total Trade with Singapore

Export to Singapore (2005-06, 2006-07 & 2007-08), All Commodities

				(in US\$)		
				US\$ Million	US\$ Million	US\$ Million
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
Exporting Country	Importing Country	Commodity Name	Unit	val	val	val
India	Singapore	All Commodities		5424.49	6064.84	6856.1

India's Engineering Exports to Singapore

Export to Singapore (2005-06, 2006-07 & 2007-08), All Commodities

				(in Rs.)		
				Rs. Lakh	Rs. Lakh	Rs. Lakh
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
Exporting Country	Importing Country	Commodity Name	Unit	val	val	val
India	Singapore	All Commodities		2401965	2746161	2758893.38

Import from Singapore (2005-06, 2006-07 & 2007-08), All Commodities

				(in US\$)		
				US\$ Million	US\$ Million	US\$ Million
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
Exporting Country	Importing Country	Commodity Name	Unit	val	val	val
Singapore	India	All Commodities		3353.28	5485.86	8115.81

Import from Singapore (2005-06, 2006-07 & 2007-08), All Commodities

				(in Rs.)		
				Rs. Lakh	Rs. Lakh	Rs. Lakh
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
Exporting Country	Importing Country	Commodity Name	Unit	val	val	val
Singapore	India	All Commodities		1484833	2483997	3265803.66

India's Engineering Exports to Singapore

Export to Singapore (2005-06, 2006-07 & 2007-08), Engineering Goods

				US\$ Million	US\$ Million	US\$ Million
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
Exporting Country	Importing Country	Commodity Name	Unit	val	val	val
India	Singapore	Mica	Kgs	0.11	0.06	0.11
India	Singapore	Ferro alloys	Tonnes	0.22	0.05	3.14
India	Singapore	Aluminium other than products	Kgs	92.96	186.03	208.67



Exporting Country	Importing Country	Commodity Name	Unit	US\$	US\$	US\$
				Million	Million	Million
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
				val	val	val
India	Singapore	Manufactures of metals		104.86	123.09	124.52
India	Singapore	Iron & steel bar/rods	Tonnes	9.64	7.67	12.33
India	Singapore	Primary & semi-finished iron & steel	Tonnes	35.97	16.47	12.41
India	Singapore	Machine tools		5.46	11.63	10.11
India	Singapore	Machinery & instruments		151.13	206.65	224.12
India	Singapore	Transport equipment		485.28	357.02	714.24
India	Singapore	Non-ferrous metals	Kgs	72.67	200.58	149.10
India	Singapore	Residual engineering items		1.05	1.30	1.43
Total				959.35	1110.55	1460.18

India's Engineering Imports from Singapore

Import from Singapore (2005-06, 2006-07 & 2007-08), Engineering Goods

Exporting Country	Importing Country	Commodity Name	Unit	US\$	US\$	US\$
				Million	Million	Million
				Cumulative	Cumulative	Cumulative
				2005-06	2006-07	2007-08
				val	val	val
Singapore	India	Machine tools		23.15	35.82	33.10
Singapore	India	Non-electrical machinery		265.61	404.71	811.27
Singapore	India	Electrical machinery		66.46	88.31	99.41
Singapore	India	Professional inst, optical goods etc.		82.87	113.67	170.64
Singapore	India	Transport equipment		355.21	324.90	838.13
Singapore	India	Primary steel pig iron based items	Tonnes	0.84	0.34	1.90
Singapore	India	Iron & steel	Tonnes	33.30	66.42	84.22
Singapore	India	Manufactures of metals		55.33	51.41	56.47
Singapore	India	Non-ferrous metals		21.16	37.94	33.45
Total				903.93	1123.52	2128.59

Investing in Singapore

FDI in figures

Singapore attracts investment due to its open economy and as per World Bank is rated as the easiest country to do business. Credit allocation to foreign investors, easy regulatory systems, political stability and lack of corruption are the attractions for investing in Singapore.



According to the World Investment Report 2006 of the UNCTAD, the potential attractiveness for foreign investment in Singapore is very strong compared with other countries in the world, but performances are comparatively lower in terms of the reception of the FDI made. However since 2007 the FDI flow is in constant decline; this is mainly due to the deterioration of the international economic context.

Foreign Direct Investment	2005	2006	2007
FDI of inward flow (millions USD)	13,930	24,743	24,137
FDI inward stock (millions USD)	196,517.7	225,530.2	249,667.3
Performance Index*, world ranking	6	5	7
Potential Index**, world ranking	2	2	n.c.
Number of Greenfield investments	159	189	240
FDI inwards (in % of GFCF)	77.5	53.5	81.2
FDI stock (in % of GDP)	168.4	170.7	159.9

(Source : UNCTAD, World Investment Report)

Note : *The UNCTAD Inward FDI Performance index is based on a ratio of the country's share in global FDI inflows and its share in global GDP. ** The UNCTAD Inward FDI Potential index is based on 12 economic and structural variables such as GDP, foreign trade, FDI, infrastructures, energy use, R&D, education, country risk.

Why you should choose Singapore

Strong points

Singapore is ranked the easiest country to do business as per a World Bank report. Singapore has excellent telecommunication and financial infrastructure, transport facilities and has location advantage. The country offers tax concessions, easy loan conditions as part of investment incentive.

Weak points

Lack of transparency in administering incentives and non-internationalization of Singapore Dollar are some investment impediments. In spite of being a free port, tariff protection for industrial ventures is not offered.

Government measures to motivate or restrict FDI

Singapore is open to foreign investment and offers tax incentives which can be enjoyed post registration with Economic Development Board. However, the country still holds monopolies of certain sectors. Government linked corporations play a dominant role in the domestic economy and to a certain extent effect investment.

Visa Information

Most western nationalities do not require a visa, you will get issued 14 or 30 days on arrival.

Nationals from: Afghanistan, Algeria, Bangladesh, China, Commonwealth of Independent States, Egypt, India, Iran, Iraq, Jordan, Lebanon, Libya, Morocco, Myanmar, Nigeria, Pakistan, Saudi Arabia, Somalia, Sudan, Syria, Tunisia, and Yemen will need to organise a visa in advance.

Bilateral investment conventions signed by Singapore

Singapore has signed investment promotion and protection agreements with a wide range of countries. These agreements mutually protect nationals or companies of either country against war and non-commercial risks of expropriation and nationalization for an initial period of 15 years and continue thereafter unless otherwise terminated.



Operating a business in Singapore

Setting up a company

Legal business entities

<i>Different types of companies</i>	<i>Number of partners/ shareholders</i>	<i>Maximum and/or minimum capital</i>	<i>Liabilities</i>	<i>Registration fees</i>
Company Limited by Guarantee.	Minimum 2.	No minimum capital.	Liability is limited to the amount of guarantees	They vary according to the capital amount. About SING \$ 600
Company Limited by Shares and Guarantee.	Minimum 2.	No minimum capital.	Liability is limited to the amount of guarantees	Minimum SING \$ 1200. Maximum SING \$ 35000.
Private Company or Sendirian Berhad (Sdn Bhd)	Minimum 2. Maximum 50 shareholders.	No minimum imposed by the law, in practice, capital is SING \$ 25,000	Liability is limited to the amount contributed.	Minimum SING \$ 1200. Maximum SING \$ 35000.
Public Company or Berhad (Bhd)	No minimum	No minimum capital.	Liability is limited to the amount contributed.	Minimum SING \$ 1200. Maximum SING \$ 35000.
General Partnership	Minimum 2. Maximum 20	No minimum capital.	Liability is unlimited.	About SING \$ 600.
Limited Partnership	Minimum 2. Maximum 20.	No minimum capital.	At least one person has an unlimited liability. Other partners' liability is limited to the amount they contributed.	About SING \$ 600.
Sole Proprietorship	1 only person.	No minimum capital.	Liability is unlimited.	About SING \$ 600.
Unlimited Company	Minimum 2.	No minimum capital.	Liability is unlimited.	About SING \$ 600.

Business setup procedures

The company's founders in Singapore have to register the company's name and pay registration fees. Investors have then to register their company with the Registry of Companies and Businesses (RCB) which delivers a registration certificate.

The competent organization

Registry of Companies and Businesses (RCB)

Working hours

From 8:30 a.m. - 5:00 p.m., Monday-Friday. Government of Singapore agencies and many private sector companies are closed for business on Saturday.

Shops are normally open everyday from 10:00 a.m. – 9:00 p.m.



Reaching the consumers

Consumer behavior

Consumers keep in mind factors such as price, quality and service when making a purchasing decision.

After sales service is very important for the consumer in Singapore.

Singaporeans like new products, but they stay loyal to the brand names that they know.

Pricing has to be very competitive as bargaining is an acceptable shopping trait.

Consumer profile and purchasing power

The consumer in Singapore has high standard of living and is a keen buyer of foreign products. Singaporeans are not only brand conscious but are very loyal and cautious too. They like to experiment with new products after getting assured about its quality and customer care service. The purchasing power is at par with most of the European countries.

Distributing a Product

Evolution of the sector

With the improved economy of Singapore, increasingly affluent consumers are more willing to spend. In addition, various new shopping malls such as VivoCity, Central and Ang Mo Kio Hub all stimulated the retail scene in 2007. Existing shopping malls such as Centrepoint, Tampines Mall and White Sands were also revamped, with new extensions built to accommodate more retailers in order to remain competitive. The influx of retailers to these new selling spaces further attracted consumers who increasingly visited them at weekends, boosting growth in 2007.

Market shares

The distribution sector in Singapore is similar to the western countries, with a domination of the large-scale distribution network which carries out the majority of retail sales. The high standard of living of the Singaporean and their taste for Western products attract a lot of foreign groups to this 640 km² territory.

Market access Procedures

Non tariff barriers

Import procedures in Singapore are very liberal. Most goods can enter the Singaporean territory without any restriction. Only a few products, such as chewing gum and weapons are banned. There is a license system required for about 6% of the total amount of imports and concerns fresh fruits and vegetables, plants, meat, animals, medicines, broadcasting products (automatic licenses) and also some sensitive products likely to represent a risk for health or the State (non automatic licenses). These licenses are generally issued by the International Enterprise Singapore. Some other institutions may be involved such as the Ministry of Health.

Customs duties and taxes on imports

0%. Singapore is duty free except for products like automobiles, gasoline, tobacco, and alcohol.

Customs classification

Singapore applies the Harmonized Customs System.

Import procedures

Firms importing goods into Singapore require making an inward declaration, in addition to having an import permit.

The case of samples

Goods entering the country temporarily for repair, stage performance etc. can do so without payment of duty or GST. Using an ATA carnet, foreign companies/exhibitors can import products into the country.



Organizing Goods Transport

Main useful means

Singapore has a well-developed and advanced transportation infrastructure.

The Port of Singapore, with 6 free-trade zones, is ranked second in the world in terms of container traffic. It is operated by Maritime and Port Authority of Singapore. It is also the world's busiest hub for transshipment traffic.

The airport of Singapore (international Changi airport) is considered as one of the best in the world. It is composed of two air terminals connected by monorail.

The road network consists of 8 highways. The objective of the Land Transport Authority (LTA), (under the Ministry of Communication and Information technology), is to promote ground transport for a better use of the city by developing public transport. The construction of 9 expressways and two highways (partially subterranean) of a total length of 155 km is in progress in the Eastern part of the island.

Useful Addresses

High Commission of India in Singapore

High Commission of India

India House
31 Grange Road
Singapore 239702
Tel. : 00-65-67376777, 62382537
Fax : 00-65-67326909
E-mail : indiahc@pacific.net.sg
Website : www.embassyofindia.com

High Commission of Singapore in India

Singapore High Commission

N-88, Panchshila Park
New Delhi 110017
Tel. : +91-11- 41019801-04
Fax : +91-11-41019805
E-mail : singhc_del@sgmfa.gov.sg
Website : www.mfa.gov.sg/newdelhi

Consulate

No.101, 10th Floor, Maker Chamber
IV, 222, Jambalal Bajaj Road
Nariman Point
Mumbai 400021
Tel. : +91-22-2204 3205
Fax : +91-22-2285 5812

Consulate

No. 3, 8th Street, Dr. Radhakrishnan
Salai, Mylapore
Chennai 600004
Tel. : +91-22-28471541,28471591
Fax : +91-22-28470544

Trade Association

Singapore Business Federation
19 Tanglin Road #07-01, Tanglin Shopping Centre
c/o Singapore Business Federation (SBF)
247909 Singapore
Singapore
Tel. : (65) 68 27 68 28
Fax : (65) 68 27 68 07
E-mail : info@sbf.org.sg
Website : http://www.sbf.org.sg1

Useful Links

Business Environment

Standards

Singapore Standards, Productivity and Innovation Board (SPRING SG) (www.spring.gov.sg/Content/HomePage.aspx)
Singapore Accreditation Council (SAC) (www.sac-accreditation.gov.sg)
Law in Singapore (www.lib.nus.edu.sg/llb/internet/spore.html)
Inland Revenue Authority of Singapore (www.iras.gov.sg)

Accounting news

Singapore News (www.singaporenews.com)
Accounting Standards in Singapore (www.asc.gov.sg/account.htm)

Ministries

Ministry of Trade and Industry (MTI) (www.mti.gov.sg)
Ministry of National Development (MND) (www.mnd.gov.sg)
Ministry of Manpower (MOM) (www.mom.gov.sg)
Ministry of Home Affairs (MHA) (www.mha.gov.sg)
Singapore Economic Development Board (EDB) (www.sedb.com.sg)



Ministry of Finance, Singapore (www.mof.gov.sg)

Ministry of Health (www.moh.gov.sg)

Statistical Office

Department of Statistics (www.singstat.gov.sg)

Central Bank

The Monetary Authority of Singapore (MAS)
(www.mas.gov.sg)

Stock Exchange

Stock Exchange of Singapore (www.ses.com.sg)

Search Engines

Technofind (www.technofind.com.sg)

Yahoo! Singapore (<http://sg.yahoo.com>)

Economic portals

Economy watch (www.economywatch.com/world_economy/singapore)

Reaching the consumers

Consumers associations

Consumer Association of Singapore (CASE)
(www.case.org.sg)

Main advertising agencies

Association of Accredited Advertising Agencies (4As)
(www.4as.org.sg)

Organizations in the retail sector

Singapore Retailers Association (www.retail.org.sg)

The Association of Shopping Centers (www.tasc.org.sg)

Customs duties and taxes on imports

Tariff Schedule (www.export.gov/static/singapore_tariff_schedule2.pdf)

Organizing goods transport

Ports

Port of Singapore (www.psa.com.sg)

Airports

Changi Airport (www.changi.airport.com.sg)

Sea transport organizations

Maritime and Port Authority of Singapore (www.mpa.gov.sg)

Port of Singapore Authority (www.singaporepsa.com)

Air transport organizations

Civil Aviation Authority of Singapore (www.caas.gov.sg/caas/en/index.html)

Road transport organizations

Land Transport Authority (LTA) (www.lta.gov.sg)

Public Transport Council (PTC) (www.ptc.gov.sg)

Rail transport organizations

Land Transport Authority (LTA) (www.lta.gov.sg)

Business Directories

Singtel (www.yellowpages.com.sg)

Asia Yellow Web (www.yellow-web.com)

eGuide SG (www.eguide.com.sg)

Exporters.com.sg (www.exporters.com.sg)

Manufacturers associations of the main industries

Singapore Manufacturers Federation (SMA)
(www.smafederation.org.sg)

Singapore Food Manufacturers Association (SFMA)
(www.sfma.org.sg)

The Association of Electronic Industries in Singapore
(AEIS) (www.aeis.org.sg)

Singapore Association of Pharmaceutical Industries
(SAPI) (www.sapi.org.sg)

Singapore Precision Engineering & Tooling Association
(SPETA) (www.speta.org)

Singapore Industrial Automation Association
(www.esiaa.com)

Singapore Contractors Association Ltd. (SCAL)
(www.scal.com.sg)

Singapore Plastic Industry Association (SPIA)
(www.spia.org.sg)

Domestic Trade Agencies and their representations abroad

Singapore International Chamber of Commerce
(www.sicc.com.sg)

Association of Small and Medium Enterprises
(www.asme.org.sg)

Enterprises Federation

Singapore Business Federation (www.sbf.org.sg)

Labor regulation bodies

Ministry of Manpower (www.mom.gov.sg)

Singapore National Employers' Federation (SNEF)
(www.snef.org.sg)

Unions

National Trade Union Congress (NTUC) (www.ntuc.org.sg)

Competent Organization for the Declaration

Monetary Authority of Singapore (MAS) (www.mas.gov.sg)

Accounting and Corporate Regulatory Authority
(www.acra.gov.sg)

**Investment aid agency**

Economic Development Board (EDB) (www.edb.gov.sg)

Other useful resources

Import Procedure (www.customs.gov.sg)

Customs Singapore (www.customs.gov.sg)

Singapore 's FTA Network (www.iesingapore.gov.sg)

Traveling in Singapore**Passport and visa service**

To get more information on visa and entry requirements, visit the website of the Ministry of Foreign Affairs of Singapore (www.mfa.gov.sg)

Maps of urban networks

Maporama (www.maporama.com)

Mapblast (www.mapblast.com)

UT Library on line (www.lib.utexas.edu/maps/middle_east_and_asia/singapore.jpg)

Singapore Network Map (www.smrt.com.sg)

Rail companies

Keretapi Tanah Melayu (Malayan Railways Limited) (www.ktmb.com.my)

SMRT Corporation Ltd (SMRT) (www.smrt.com.sg)

SBS Transit (www.sbstransit.com.sg)

Road Maps

Streetdirectory (www.streetdirectory.com.sg)

StreeMap@Singapore (www.map.gov.sg)

Historical

The official tourism web site (www.visitsingapore.com)

Beach

Focus Singapore (www.focussingapore.com)

Winter sports

Snow City (www.snowcity.com.sg)

Free translation tools

Yahoo Babel Fish (<http://world.altavista.com/tr>)

Dictionary.com (<http://dictionary.reference.com/translate/index.html>)

Google Language Tools (www.google.com/language_tools?hl=EN)

(Source : EEPC INDIA Website, Statistics Department-EEPC INDIA, www.fita.org)

Tender Information**China**

Project : Jilin Water Supply and Sewerage Development Project
Loan No. 2175-PRC
Loan from ADB

Bid No. : 0701-082000030033

Issued by : China International Tendering Company
No. 90, Xisanhuan Zhonglu
Room 511, Genertec Plaza
Beijing, 100055, People's Republic of China
Attn. : Mr. Ren Ju
Tel. : 010-63348281
Fax : 010-63348691

For : Supply, delivery, and installation of the following :
i. Ductile cast iron pipes
ii. Ductile cast iron pipe fittings
iii. Valves for ductile cast iron pipe

Tender cost : Non-refundable of CNY 2,500 or US\$ 250 + US\$ 400 (courier charges).

Bid security : CNY 800,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **27.04.2009**

(Source : Asian Development Bank Website)

Ethiopia

(EEPC Ref. No. DB-121)

Project : Electricity Access Expansion Project
Credit No. 4200-ET, Project ID No. P097271
Credit from IDA

Notice No. : **WB1096-747/09**

Issued by : Ethiopian Electric Power Corporation
Electricity Access Expansion Program-I
Dembel City Center 11th Floor, Room No. 1113B
Addis Ababa, Ethiopia
Tel. : (251-115) 545-079
Fax : (251-115) 152-955
E-mail : sem_earep1@yahoo.com

For : Supply of 25 Double cabinet pick ups in lot 1 and 2 Automobile Sedan in lot 2. Bidders may bid for one or both lots.

Tender cost : Non-refundable fee ETB 300 or in US\$ 35.

Bid security : Not less than 300,000 Birr and 30,000 Birr for Lot 1 and Lot 2 respectively or in any freely convertible currency.

Bid deadline : **06.05.2009**

Ethiopia

(EEPC Ref. No. DB-122)

Project : Urban Water Supply and Sanitation
Credit No. 4292-ET, Grant No. 287-ET, Project ID No. P101473
Credit/Grant from IDA

Notice No. : **WB1089-747/09**

Issued by : Mekelle City Water Supply & Sewerage Service
Ato Gidena Abebe
Room No. 14
Mekelle Town
Mekelle, Ethiopia
Tel. : (251-344) 404-551, (251-344) 407-336
Fax : (251-344) 411-000
E-mail : gidab71@yahoo.com

For : Supply of Submersible Pumps and Generators :
Lot 1 : Submersible Pumps of Different Capacity
Qty. : Different size 16
Lot 2 : Generators Sets of 350 kVA & 110 kVA
Qty. : Different Size 05

Tender cost : Non-refundable fee of ETB 150.00 or equivalent US\$.

Bid security : Not less than 1% of the total bid price in Ethiopian Birr or an equivalent amount in a freely convertible currency.

Bid deadline : **16.04.2009**

Tanzania

(EEPC Ref. No. DB-123)

Project : Support to Strategic Action Plan for Vocational Education and training Project
Loan from African Development Fund

Notice No. : **AfDB55-747/09**

Issued by : Director General
Vocational Educational and Training Authority
Chang'ombe road
PO Box 2849
Dar es Salaam, Tanzania
Tel. : (255-22) 286-3407
Fax : (255-22) 286-3408

Tender No. : VETA/ADB/09/2008

For : Supply and installation of kitchen equipment for Arusha College of Hotel and Tourism Training Centre.

Tender cost : Non-refundable fee of TZS 100,000 (Tanzanian Shillings) or its equivalent in a freely convertible currency.

Bid security : Tshs 10,000,000 or its equivalent in any freely convertible currency.

Bid deadline : **27.04.2009**

Tanzania

(EEPC Ref. No. DB-124)

Project : 33 kV Distribution And LV Network Expansion
IFB Number - ULC 2009/1003

Notice No. : **GN15-747/09**

Issued by : Umoja Light Company (Artumas Group Inc)
Plot No. 8/1 Tumbawe Road
Oyster Bay, Dar Es Salaam, Tanzania
Attn. : Mr. Greg Sylvestre or
Mr. Brian Elliott
Procurement Manger
Tel. : (255-22) 266-7318/6622
E-mail : greg.sylvestre@artumas.com, brian.elliott@artumas.com
Website : www.artumas.com

For : Supply of material and equipment 33 kV Distribution and LV Network Expansion.

Tender cost : Non-refundable fee of US\$ 100 or TZS 120,000.

Bid security : 5% of the bid price.

Bid deadline : **14.04.2009**

Vietnam

(EEPC Ref. No. DB-125)

Project : Second Higher Education Project
Credit No. 4328-VN; Project ID No. P079665
Credit from IDA

Notice No. : **WB1109-747/09**

Issued by : Department of Quality Assurance and Higher Education Project
Hue University
03 Le Loi, Hue City, Vietnam
Attn. : Mr. Lai Xuan Thuy
Tel. : (84-54) 384-8494
Fax : (84-54) 383-2034
E-mail : lxthuy@hueuni.edu.vn

For : Supply, Delivery and Installation for ICB3 "Furniture equipment" as below :

- 1.7.1 : Computer desk 03 Le loi, Hue City
- 1.7.1.1 : Computer desk for laboratory 61 Unit Like above
- 1.7.1.2 : Computer table for 2 persons 61 Unit Like above
- 1.7.2 : Computer chair 182 Unit Like above
- 1.7.3 : Partition 60 Unit Like above
- 1.7.4 : Professional table and chair Like above

- 1.7.4.1 : Conference table 4 Unit Like above
- 1.7.4.2 : Conference chair with arm 120 Unit Like above
- 1.7.4.3 : Conference chair without arm 120 Unit Like above
- 1.7.5 : Adjustable chair Like above
- 1.7.5.1 : Folding chair 100 Unit Like above
- 1.7.5.2 : Folding chair with table arm 160 Unit Like above
- 1.7.6 : Cabinet Like above
- 1.7.6.1 : Steel cabinet with drawers 28 Unit Like above
- 1.7.6.2 : Private cabinet 30 Unit Like above
- 1.7.6.3 : Document shelve 14 Unit Like above
- 1.7.7 : Laboratory chair Like above
- 1.7.7.1 : Swivel and gas chair - bar type chair 30 Unit Like above
- 1.7.7.2 : Fixed chair 80 Unit Like above
- 1.7.8 : Laboratory table Like above
- 1.7.8.1 : Laboratory for 6 persons 6 Unit Like above
- 1.7.8.2 : Laboratory table for 3 persons 4 Unit Like above
- 1.7.8.3 : Laboratory table (without rack) for 6 persons 2 Unit Like above
- 1.7.8.4 : Practical table for art 100 Unit Like above
- 1.7.8.5 : Electro-statically painted table equipped with caster 100 Unit Like above

Note : Bidders are required to bid for all items within one lot.

Tender cost : Non-refundable fee US\$ 50 + US\$ 50 (courier charges).

Bid security : US\$ 4,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **05.05.2009**

(Source : UN Development Business Website)

Egypt

(EEPC Ref. No. MEED-231)

Tender for : Electric Metro Trains

Tender details : Supply of electric metro trains to operate on the Cairo Metro's first line.
Details on payment of £E 50,000.

Bid bond : £E 5 million (this covers four trains, which will be increased to £E 15 million after bidder arranges finance to increase the ordered trains to 16).

Closing date : **23.05.2009**

Issued by : Egyptian Company for Metro Management & Operation
Ramses Square
Cairo
Egypt
Tel. : (202) 22670932-3
Fax : (202) 25742950

Kuwait

(EEPC Ref. No. MEED-232, MEED-233 & MEED-234)

Tender for : **Power Cables**

Tender No. : **MEW/69/2008-2009**

Tender details : Supply of various low-tension power cables for the Electricity & Water Ministry.
Details on payment of KD 2,000.

Bid bond : KD 212,500

Closing date : **12.04.2009**

Tender for : **Street Lighting Equipment Maintenance (Mubarak al-Kabeer)**

Tender No. : **MEW/87/2008-2009**

Tender details : Maintenance of street lighting equipment in the Mubarak al-Kabeer governorate for the Electricity & Water Ministry.
Details on payment of KD 500.

Bid bond : KD 28,000

Closing date : **26.04.2009**

Tender for : **Street Lighting Equipment Maintenance (Ahmadi)**

Tender No. : **MEW/85/2008-2009**

Tender details : Maintenance of street lighting equipment in the Ahmadi governorate for the Electricity & Water Ministry.
Details on payment of KD 500.

Bid bond : KD 28,500

Closing date : **21.04.2009**

Issued by : Tenders Committee
PO Box 1070
Safat 13011, Kuwait
Tel. : (965) 2401200
Fax : (965) 2416574

Oman

(EEPC Ref. No. MEED-235)

Tender for : **Switchgear and Control System**

Tender No. : **83/2009**

Tender details : Engineering, procurement and construction of 11 kV switchgear and a control system for the Masirah power and desalination plant in the Al-Sharqiyah region for the Rural Areas Electricity Company.
Details, available on payment of RO 223.

Closing date : **04.05.2009**

Issued by : Tender Board
PO Box 787, Al-Khuwair 133, Oman
Tel. : (96824) 602073/602556
Fax : (96824) 602063

UAE

EEPC Ref. No. MEED-236)

Tender for : Cranes and Shovel Loaders

Tender No. : CE/0620/2008

Tender details : Supply of 80-tonne and 50-tonne cranes and shovel loaders for the Jebel Ali power station.
Details on payment of AED 1,000.

Bid bond : 5% of tender price

Closing date : **09.04.2009**

Issued by : Dubai Electricity & Water Authority
Office of the Contracts Manager
Zabeel East
PO Box 564
Dubai, UAE
Tel. : (9714) 3244444, fax (9714) 3248111
E-mail : contracts@dewa.gov.ae
Website : www.dewa.gov.ae

(Source : MEED.com website)

Trade Enquiries



Ghana

(Source : EEPC INDIA Chicago Office)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
PI Agency Limited	No. 15, Tema Way Accra, Ghana	Attn. : Mr. Paul Innocent Director/ Chief Executive Officer Tel. : +233 541 005 224 E-mail : paul.innocent910@msn.com	Umbrellas; agricultural equipments; medical, pharmaceutical and hospital equipments; corrugated iron sheet, fire extinguisher.

Singapore

(Source : EEPC INDIA Singapore Office)

Neuware Controls Pte. Ltd.	1003 Redhill Industrial Estate #0502A Singapore 159836	Attn. : Mr. Roy Thomas Sales Director Tel. : (65) 62710147 Fax : (65) 62710407 Mobile : (65)-96250374	Diesel engines/gensets. Specifications can be obtained from any of the EEPC INDIA offices in India/downloaded from EEPC INDIA website under enquiry section.
----------------------------	---	---	--

USA

(Source : EEPC INDIA Chicago Office)

The following are the recent business enquiry received from a U.S. based firm whose details are given below :

<i>Listing No.</i>	<i>Location</i>	<i>Category Detail</i>	<i>Price</i>	<i>Down</i>	<i>Adj Net</i>	<i>Sales</i>
BBN-128101059	Withheld, Georgia USA	Mfg-Furniture Home	0	0	709,001	6,409,200

The company manufactures Qualitatively Superior High-End Products targeted to the affluent Homeowner. It was founded in 1997 as a distributor of product manufactured in Mexico. The owner changed direction in 2000, stopped importing, and opened a US manufacturing site - to focus on quality. They compete in a \$ 6.2 Billion Market that is expected to grow by four percent annually through 2011. Their products are unique to their industry in that they have resolved an otherwise industry-wide problem. As such, the company has developed the best reputation for quality in its industry. To develop its quality reputation, the owner made significant investments in operational improvements over the past decade via creative financing. IE. Notes with interest rates that range from 4.25% to 6.5% - with Amortization Periods that end in the 2020's. As such, there is a significant barrier to entry for a Competitor to come close to the company's unique product quality. While the company's business has been impacted by the current economic environment, it has weathered the storm better than their industry as a whole. As the economy rebounds, the company's reputation for qualitatively superior US manufactured products has the company primed to be at the forefront of the pending rebound in its industry. The company's owner has won numerous Business Awards, and has been featured in several publications including an article featured on the cover of Inc. Magazine. She has been the Visionary for the business - developing its strategy - which she then personally implemented tactically with the trade. She expects that the company can grow to \$ 20 Million+ in Sales; \$ 2.5 Million + in EBITDA over the next three to five years. Her goal is to find the right Buyer or Partner to help her take the business to the next level. al is to find the right Buyer or Partner to help her take the business to the next level.

Members interested are requested to contact Ms. Todd Cushing at tcushing@ebitassociates.com.

Please Note : Enquiries received but have not responded to our mails seeking Credit Rating details. Members are requested to carry out their own due diligence and take necessary safeguards against credit risks such as ECGC cover, UCP 600 etc.



Germany

RESALE 2009 15th International Trade Fair for Used Machinery and Equipment

- Date : 22 to 24 April, 2009
- Venue : Karlsruhe, Germany
- Exhibitors Profile : - Metal working machinery
- Wood working machines
- Plastic and rubber processing machinery
- Packaging machinery
- Food processing machines
- Textile machines
- Printing and paper processing machinery, copying systems
- IT and telecommunication equipment
- Medical-technical systems
- Process technology
- Motive power engineering, mechanical handling
- Robotics and automation
- Measurement and testing equipment
- Power plant equipment, process heating/cooling
- Equipment for the chemical and pharmaceutical sector
- Equipment for waste disposal and recycling
- Construction machinery
- Agricultural machines
- Commercial vehicles
- Other machinery and equipment
- Services

Organiser - Project Management - Information :

Hess GmbH
Königsberger Straße 2
76356 Weingarten, Deutschland
Telefon : +49 (0) 7244-7075-0
Telefax : +49 (0) 7244-7075-50
E-mail : info@resale-germany.com
Website : www.hess-messe.de

- Organiser : Karlsruher Messe- und Kongress - GmbH
Postfach 1208
76002 Karlsruhe, Germany

(Source : Consulate General of India, Munich)



Malaysia

METALTECH 2009 (MTM 2009)

- Date : 6th to 10th May, 2009
 Venue : Putra World Trade Centre (PWTC), Kuala Lumpur, Malaysia
 Exhibitors Profile : **Machine Tools 2009**

- Boring
- CNC Wire Cut
- Deburring
- EDM/ECM
- FMC/FMS
- Grinding
- Lathes
- Milling
- Threading
- Screw Cutting
- Slotting
- Tapping
- Broaching
- Cutting Tools/Inserts
- Drilling
- Filing
- Gear Cutting
- Honing
- Metal Cutting Machine Tools
- Planing
- Sawing
- Shaping
- Special Purpose Machine & Unit Heads
- Turning

Sheetmetal Technology 2009

- Bending
- Forging
- Notching
- Riveting
- Shearing, Stamping, Water-Jet Cutting
- Drawing
- Laser Cutting
- Punching
- Roll Forming
- Sheetmetal Processing/Metal Forming
- Wire and Tube Forming

Software and Prototyping Systems 2009

- CAD/CAM/CAE & Prototyping Machine
- Laminated Object Manufacturing
- Selective Laser Sintering
- Stereo Lithography
- Fused Deposition
- Solider

Measurement Technology 2009

- Metrology Equipment
- Optical Measuring Instruments for Machine Tool Industry
- Precision Measuring Machines & Instruments
- Sensors
- Testing Machines

Mould & Die 2009

- Die Sets
- Graphite
- Mould Repairs
- Pins
- Die Cast Moulds
- Mould Bases
- Moulds & Dies
- Special – Steel/Tool Steels



Surface & Heat Treatment 2009

- Accessories for Casting
- Chroming & Other Surface Finishing Technology
- Furnace
- Super Finishing
- Spray Painting Systems
- Forging & Casting Equipments
- Foundry Engineering
- Lapping
- Surface Treatment & Finishing
- Shot/Sand Blasting Equipment
- Vibrator Deburring Machines & Consumables

Material Handling & Storage 2009

- Material Handling
- Storage & Warehousing
- Factory

WeldTek 2009

- AC/DC Power Sources
- Fume Extraction System
- Plasma Cutting Equipment
- Spot/Stud Welding Equipment
- ARC-welding MIG/TIG/SA Equipment
- Manual ARC-welding Equipment
- Welding Flux & Other Consumables
- Welding & Fastening Equipment

Organiser

: Trade-Link Exhibition Services Sdn. Bhd.
No : 12A, 1st Floor
Jalan SS 12/1B
47500 Subang Jaya Selangor D. E.
Malaysia
Tel. : +6(03) 5635 6086
Fax : +6(03) 5635 6199
E-mail : info@tradelink.com.my

(Source : High Commission of India, Kuala Lumpur)



Oman

India Show 2009

- Date : 18 – 20 May, 2009
- Venue : Oman International Exhibition Centre
Al Seeb, Muscat, Oman
- Exhibitor Profile : Indian Export Products :
- Agriculture
 - Antiques and handicrafts
 - Pharmaceuticals
 - IT and telecommunications
 - Building and construction
 - Environment and water
 - Furniture and furnishings
 - Electrical and electronics
 - Household appliances
- Organiser : Oman International Trade & Exhibition Company LLC (OITE)
Hatat House, Suite 106
PO Box 268, Ruwi 112
Oman
Tel. : +968 24564303
Fax : +968 24565165
- For further details, please contact : Mr. Ammar Ahmad
Project Sales Executive - Trade Fairs
Tel. : +968 96432617
E-mail : ammar@oite.com
Website : www.oite.com/indiashow

(Source : Embassy of India, Muscat)

Public Notice**Notification No. 94(RE-2008)/2004-2009**

Dated 2nd March, 2009

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi issued a **Notification No. 94(RE-2008)/2004-2009 dated 2nd March, 2009** regarding **Amendments in Schedule-I (Imports) to the ITC (HS) Classifications of Export and Import Items, 2004-09**. The above Notification have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-NT-94-2008.pdf>)** for information of our Members.

Notification No. 5/2009-Central Excise (N.T.)

Dated 5th March, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi issued a **Notification No. 5/2009-Central Excise (N.T.), dated 5th March, 2009** regarding **Amendments in the Pan Masala Packing Machines (Capacity Determination and Collection of Duty) Rules, 2008**. The above Central Excise Notification have already been hosted in our **Website (<http://www.eepcindia.org/circulars/excise/EXC-NN-5-2009.pdf>)** for information of our Members.

Circular No. 112/06/2009-ST

Dated 12th March, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi issued a **Circular No. 112/06/2009-ST, dated 12th March, 2009** regarding **Filing of claim for refund of service tax paid under Notification No. 41/2007-ST dated 6/10/2007**. The above Service Tax Circular have already been hosted in our **Website (<http://www.eepcindia.org/circulars/excise/STX-CIR-112-06-2009.pdf>)** for information of our Members.



Circular No. 57/2008-09-RB

Dated 9th March, 2009

Circular No. 57/2008-09-RB, dated 9th March, 2009 regarding **Memorandum of Instructions governing money changing activities**. The above Circular have already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-57-08-09.pdf>)** for information of our Members.

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis
Mandi Gobindgarh
Open Market Rates of Rerollables (February 28, 2009)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots

Arc/Ind. Furnaces	
round quality (21x25)	27,200/-
structural quality (28x30)	27,100/-
Low carbon (12x16)	27,700/-
Semi-low carbon (16x20)	27,200/-
5x6 girder quality (28x30)	27,100/-
Runners/Risers	26,000/-
Bones/Clean	24,000/-

Billets & Squares

50x50x63x63x65x65 mm MS	–
75x75x80x80x90x90 mm MS	38,200/-
100x100 mm MS	38,300/-
125x125 mm MS	–
100x100 mm Concast-Billets	38,200/-
100x100 Concast-SAIL DSP	38,300/-
H.C. Billet SAIL 150x150 mm	–
H.C. Billets-Tisco 75x75 mm	–

Blooms

Above 251 mm Bloom (HC)	31,800/-
Above 251 mm Bloom (MS)	32,800/-
Bloom 160x250 mm (DSP)	33,200/-
130/135/140 mm (Tisco) MS	–
150x150 mm Concast (DSP)	43,500/-
150x150 mm MS (SAIL)	43,500/-
Bloom Cut into pcs. (MS)	39,300/-
Bloom Cut into pcs. (Medium)	39,300/-
Bloom Cut into (Patra Pass)	37,800/-

Slabs

Durgapur Slabs 14"x3"	–
Durgapur Slabs	34,800/-
Bokaro Slab Heavy	35,200/-
Tata Concast Slab (Heavy)	37,300/-
Skelp Tisco	–

Rails

Untested Rail - 75 lbs.	25,000/-
Untested Rail - 90 lbs.	24,900/-
Untested Rail - 105 lbs.	24,800/-

Rej. Wheel (Big)	23,500/-
Rej. Wheel (Small)	23,200/-
Cut Tyre (Big)	24,500/-
Cut Tyre (Small)	24,300/-

Melting Scrap (F.O.R.)

Rolling Mill end (Fresh)	22,800/-
Good Godown	20,100/-
Godown Scrap	19,800/-
Turning	19,800/-
Tin Tapper	18,300/-
Sponge Iron	18,800/-

Pig Iron (F.O.R.)

Foundry Grade	24,600/-
Steel Grade	23,000/-
C.I. Turning	16,000/-
Degi Scrap	21,000/-
Deg Casting	30,000/-
Ingot Moulds (Old)	20,000/-
Ingot Moulds (New)	30,000/-
Cut Ingot Moulds	20,500/-

Open Market Rates of Finished Goods (February 28, 2009)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3320/-	3220/-	3080/-	3050/-	3050/-	3130/-	3130/-	3050/-
Medium-Semi	–	–	–	–	3050/-	3130/-	–	–
Zindi Pass (Drawing)	–	–	–	3130/-	3130/-	3130/-	3130/-	3080/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 3080/-

Heavy Rounds

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	3050/-	3130/-	3230/-	3330/-	3430/-	3500/-	3530/-

M. S. Squares

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3320/-	3220/-	3080/-	3050/-	3050/-	3100/-	3100/-	3050/-

M. S. Angles

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm
3 mm	3300/-	3160/-	3160/-	3160/-	3180/-	3200/-	–	–	–
5 mm	–	3140/-	3120/-	3120/-	3110/-	3120/-	3120/-	3180/-	3250/-
6 mm	–	3140/-	3120/-	3120/-	3110/-	3120/-	3120/-	3180/-	3250/-

M. S. Flats

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	3200/-	3240/-	3260/-	3280/-	3300/-	3250/-	3250/-	3200/-
5 mm	3100/-	3150/-	3150/-	3050/-	3050/-	3050/-	3060/-	3060/-
6 mm	3100/-	3150/-	3150/-	3050/-	3050/-	3050/-	3060/-	3060/-
10 mm	–	–	3150/-	3050/-	3050/-	3050/-	3060/-	3060/-
12/25 mm	–	–	3150/-	3050/-	3050/-	3050/-	3060/-	3060/-
18/19 Gauge	3480/-	3480/-	3500/-	3520/-	3580/-	3200/-	3200/-	3200/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), February 28, 2009]

OFFICE BEARERS OF EEPC INDIA

CHAIRMAN

Aman Chadha

Phone: Off : 91-22-40325600/40325678 (D)

Res: 91-22-23516865

Fax : 91-22-23854428/40325646

E-mail : chairman@eepcindia.org

aman@nikkobearings.com

VICE CHAIRMEN

Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131

Res: 91-40-27765793

Fax : 91-40-27614376

E-mail : hyd1_meera@sancharnet.in

Anupam Shah

Phone: Off : 91-33-22872511, 22874447

Fax : Off : 91-33-22875104, 22870780

E-mail : nipha@niphaindia.com

anupam@niphaindia.com

REGIONAL CHAIRMEN

Eastern Region

R. P. Sehgal

Phone: Off : 91-33-22803127/22878229/

22902256

Res: 91-33-64528925

Fax : 91-33-22879938

E-mail : carcast@vsnl.net

Northern Region

S. C. Ralhan

Phone: Off : 91-161-4690300 (30 lines)

Res: 91-161-2670129/2672542

Fax : 91-161-2671049/2676817

E-mail : sritool@comeconnect.com

scralhan@stitools.com

Southern Region

B. Chandrasekharan

Phone: Off : 91-80-26704010/12

Res: 91-80-26764665

Fax : 91-80-26704011

E-mail : kwkpv1@rediffmail.com

Western Region

Nayan N. Shah

Phone: Off : 91-22-65702939/26763555

Res: 91-22-26207506

Fax : 91-22-28730291

E-mail : info@kewelectricals.com

EEPC INDIA OFFICES IN INDIA AND ABROAD

R. Maitra

Executive Director

EEPC INDIA

Vandhna (4th Floor), 11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

URL : www.eepcindia.org

HEAD OFFICE

B. Sarkar

Addl. Executive Director & Secretary

EEPC INDIA

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1 Wood Street

Kolkata 700 016

Tel. : 91-33-22890651/52

Fax : 91-33-22890654

E-mail : eepcho@eth.net

URL : www.eepcindia.org

TERRITORIAL DIVISION

EEPC INDIA

Vandhna (4th Floor)

11 Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

REGIONAL OFFICES

Chennai

M. Ganesan

Regional Director

EEPC INDIA

Greems Dugar (3rd Floor)

149 Greems Road

Chennai 600 006

Tel. : 91-44-28295501, 28295502

Fax : 91-44-28290495

E-mail : eepcchennai@airtelmail.in

Kolkata

Ms. Anima Pandey

Regional Director

EEPC INDIA

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@vsnl.net

Mumbai

Rajat Srivastava

Regional Director

EEPC INDIA

Centre 1, 12th Floor

World Trade Centre

Cuffe Parade, Mumbai 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcmum@mtnl.net.in

eepcmum@vsnl.com

New Delhi

A. A. Kazmi

Acting Regional Director

EEPC INDIA

4A, Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : info@eepcrodel.org

mail@eepcrodel.org

SUB-REGIONAL OFFICES

Bangalore

C. H. Nadiger

Asst. Director

EEPC INDIA

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross

Bangalore 560 025

Tel. : 91-80-25581396/25588669

Fax : 91-80-25586914

E-mail : eepcsrob@vsnl.net

Hyderabad

J. V. Raja Gopal Rao

Asst. Director

EEPC INDIA

'Soham Mansion' (1st Floor)

No. 5-4-187/3 & 4/4, M. G. Road

Secunderabad 500 003

Tel. : 91-40-27536704

Telefax : 91-40-27536705

E-mail : eepcindiahyd@reliancemail.net

Jalandhar

Opinder Singh

Asst. Director

EEPC INDIA

Plot Comm. 1, Focal Point

Jalandhar 144 004

Tel. : 91-181-2602264

Fax : 91-181-2601124

E-mail : eepcj@vsnl.com

enggcorp_jld@dataone.in

FOREIGN OFFICES

Singapore

D. D. Roy, *Resident Director*

EEPC INDIA

No. 3, Shenton Way

#07-02 Shenton House

Singapore 068805

Tel. : 65-62279282/83

Fax : 65-62279284

E-mail : enexprco@singnet.com.sg

U.S.A.

Rana Roy, *Resident Director*

EEPC INDIA

1601 Feehanville Drive, Suite # 200

Kensington Business Center

Mount Prospect, IL, 60056, USA

Tel. : 1-847-297-8500 (2 lines)

Fax : 1-847-297-8502

E-mail : eepcchicago@sbcglobal.net

eepcilusa@gmail.com