



Mrs. Jaya Basu, Deputy Director, EEPC India is interacting with Mr. I. Khaidarov, Chairman of the Board "Uzbekyengilsanoat" in India Pavilion at CAITME 2009, Uzbekistan held during 15-17 September, 2009

Highlights

India Pavilion at The BIG 5 2009 and BIG 5-PMV 2009, Dubai, UAE

EEPC INDIA is organizing an India Pavilion at The BIG 5 and BIG 5-PMV 2009 at Dubai International Convention & Exhibition Centre, Dubai, UAE from 23-26 November, 2009. Members are requested to register their participation within **7th October, 2009**.

INDEE - Jakarta, 2009

EEPC INDIA is organizing an Indian Engineering Exhibition (INDEE) in Jakarta from 02 - 05 December, 2009. Members are requested to register their participation within **9th October, 2009**.

India Pavilion at Practical World International Hardware Fair 2010, Cologne, Germany

EEPC INDIA is organizing an India Pavilion at Practical World International Hardware Fair 2010, Cologne, Germany from 28th February-3rd March, 2010. Members are requested to register their participation within **31st December, 2009**.

Multi Product Trade Delegation to Brazil, Peru, Argentina, Uruguay & Paraguay

EEPC INDIA is pleased to inform that a Multi Product Trade Delegation will be visiting Brazil, Peru, Argentina, Uruguay & Paraguay during 22nd February to 9th March, 2010. Members are requested to register their participation within **31st October, 2009**.

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For information about EEPC INDIA
visit : www.eepcindia.org
For information about EEPC INDEE Exhibitions
visit : www.eepcindee.com

Chairman's Pen

My dear fellow exporters,

Let me take this opportunity to wish you a very happy Dussera.

The engineering exports have touched US\$ 40 billion in the fiscal year recording a growth of little over 18%. This is as per the revised data released by DGCI&S wherein the total exports from India was increased from US\$ 168 billion to US\$ 182 billion. The engineering sector recorded a share of 21.9% of the total exports. It may be noted that as per the estimates of the Council for the first quarter of the current fiscal, the engineering exports was in a negative zone (-20% growth) and this is indeed a cause of worry and we must put in relentless efforts to address the situation.

With respect to the Union Budget for the fiscal year, a detailed review is called for in regard to the new Direct Tax Code that was unveiled by the Hon'ble Union Minister of Finance, Shri Pranab Mukherjee. The Council is contemplating to prepare a representation for submission to the Government which would cover the problems in the Direct Tax Code from the perspective of the exporters. In particular, the grey area of our concern pertains to the provision of MAT to be imposed at the rate of 2% on gross assets without the provision of carry forward.

With regard to the Foreign Trade Policy, while we must welcome the broad thrust of the new policy but it is true that certain modifications are required in some of the new schemes. In particular, with regard to the 1% FOB value benefit for status holders, this scheme should do away with the actual user condition. Further, the 15% value addition in the Advance Authorization Scheme is a retrograde step in the current circumstances and this should be done away with. The Council has sent a detailed representation to the Government.

I will keep you posted on further developments in the above issues.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is fluid and cursive.

(AMAN CHADHA)

EPEC India Invites Participation for India Pavilion at *The BIG 5 2009* and *BIG 5 - PMV 2009*

**Dubai International Convention & Exhibition Centre, Dubai, UAE
(23 - 26 November, 2009)**

About UAE

The United Arab Emirates (UAE) comprises seven states: Abu Dhabi (the capital city), Dubai, Sharjah, Ajman, Umm Al Quwain, Ras Al Khaimah and Fujairah. The total area of the country is about 83,600 square kilometres, much of it in Abu Dhabi emirate. Dubai, with an area of 3,885 square kilometres, is the second largest emirate. Dubai is situated on the banks of the Dubai Creek (a natural inlet from the Gulf) which divides the city into the Deira district to its north, and Bur Dubai on its south, the city ranks as the UAE's most important port and commercial centre. The UAE has 700 kilometres of coastline, of which 100 kilometres are on the Gulf of Oman. Along the Arabian Gulf coast there are offshore islands, coral reefs and sabkha, or salt marshes. Stretches of gravel plain and sandy desert characterize the inland region. To the east, a range of mountains lies close to the Gulf of Oman and forms a backbone through the Mussandam Peninsula. The western interior of the country, most of it in Abu Dhabi, consists mainly of desert interspersed with oases.

The Opportunity – UAE

The UAE, rich in oil and natural gas, has become highly prosperous after gaining foreign direct investment funding in the 1970s. The country has a relatively high Human Development Index for the Asian continent, ranking 39th globally, and had a GDP purchasing power parity of \$ 293.5 billion in 2009 according to the IMF.

Statistics at a glance

Value of current active INDUSTRY projects in UAE (as at February 2009)

Industry	This Year (US\$ Million)	Next Three Years (US\$ Million)
Civil	216,664	581,661
Power	7,754	33,589
Industrial	4,825	18,773
OIL	4,450	27,563
Water	4,169	10,373
Petrochemical	2,989	6,701
GAS	2,461	13,009

Value of current active INDUSTRY projects in UAE (as at February 2009)

Sector	This Year (US\$ Million)	Next Three Years (US\$ Million)
Building	178,585	506,230
Leisure and Entertainment	22,373	36,475
Transport	11,154	21,269
Infrastructure	4,289	17,357

Value of current active BUILDING projects in UAE (as at February 2009)

Sub sector	This Year (US\$ Million)	Next Three Years (US\$ Million)
Commercial	8,840	46,191
Education	1,094	2,592
Healthcare	1,830	3,850
Hotel	4,205	12,619
Mix	130,867	376,000
Other	619	1,331
Residential	27,065	56,590
Retail	1,613	2,474

(Source : Big 5 website)



The Gulf Countries have been trade partners of India for centuries. The discovery of Oil opened a new era of Industrialization of this region. The Gulf markets are growing markets for Indian engineering goods. Export of engineering items to this region during the period April 2007- February 2008 stood at US\$ 6078 million compared with US\$ 5382 million during the same period of the previous year, registering an overall growth of 12.93 per cent.

UAE holds special significance for India. UAE is India's top trading partner in the whole of West Asia and North African region, representing nearly 75% of India's exports to the Gulf Cooperation Council (GCC) countries. Indian exports to the UAE account for approximately 6% of its global exports.

About the Expo

The Big 5 is one of the world's biggest Building & Construction show. It is taking place for the 30th time. It covers entire MENA Region (Gulf Region). In the year 2008 visitors came from 53 countries totaling to more than 58,000, increase of over 28% from all over the world. 52% of visitors were the 1st time buyers. More than 2,800 exhibitors were exhibited their products through 26 different Countries Pavilions in this event. It is the most commercially successful trade fair in Dubai, featuring National Pavilions from all the major exporting countries of the world, alongside important local developers, contractors, importers, manufacturers and distributors. Big 5 is the annual meeting place for all industry professionals. Key buyers and decision makers from the public and private sectors attended the 2008 event.

Big 5 PMV is a dedicated showcase for the construction Plant, Machinery, Equipment and Vehicles sector. Now in its 3rd year, the Big 5's Plant, Machinery and Vehicle section will be located in the Trade Centre Arena at the Dubai World Trade Centre. The Big 5 PMV is a niche event dedicated to the construction plant, machinery and vehicle sectors and provides exhibitors with the opportunity to promote their products and services to key industry professionals in the prosperous Gulf region. For 4 days construction machinery manufacturers and distributors from across the globe use the Big 5 PMV as a unique platform to meet face-to-face with visitors as they attend specifically to learn about and purchase the latest products in the market.

The show became almost double in size with 386 companies exhibited in the year 2008 (195 were present in 2007). 6,400 dedicated visitors attended PMV, a 29% increase from 2007. Occupying a total space of 40,000 sq. mtr., the show increased in size by 39% from 2007.

The 3rd edition of the Big 5 PMV will be taking place in the Trade Centre Arena, Dubai International Convention & Exhibition Centre bringing The Big 5 and The Big 5 PMV together under one roof. This new state of the art exhibition hall is directly linked to The Big 5 and is built to a superior technical specification with significantly higher ceilings and increased weight loading capabilities to accommodate heavy Plant, Machinery & Vehicles.

EEPC INDIA is organizing an India Pavilion in *The BIG 5 2009* and *BIG 5 - PMV 2009*. Participating in the above exhibitions will enable Indian companies to further widen their reach in the highly lucrative Middle East markets and would provide an excellent opportunity for establishing business relationships with customers from all over the world.

Products Sector

The BIG 5 2009

Building & Construction

- Roofing Systems & Equipment
- Hoists, Lifts, Escalators, Elevators
- Construction Safety Equipment
- Concrete – Precast, Construction Systems,
- Heating Installation
- Formwork/Shuttering
- Tools – Air, Hand & Power
- Props & Beams
- Nuts, Bolts, Screws, Hinges etc
- Scaffolding
- Street furniture – Signage & Signs

Water Technology & Environment

- Water Treatment
- Sewage Networks – Treatment & Disposal, Industrial, Residential
- Environment Systems
- Environmental Treatments
- Water Treatments
- Water Technology Machinery
- Water Heaters, Coolers – Boilers
- Irrigation Equipment
- Tanks
- Pumps
- Storage Systems



Air Conditioning & Refrigeration

- Air Condition Systems – Residential, Industrial, Units, Controls, Fans, Dehumidifiers, Filters
- Chillers
- Compressors
- Condensers
- Insulation
- Refrigeration Units
- Refrigeration Management Systems
- Ventilation systems
- Services

Cleaning & Maintenance

- Contamination Control
- Fire Systems – Alarms & Detectors, Fire Escapes
- Security – Alarms & Detectors, CCTV

Glass & Metal

- Solar Protection & Solar Panels
- Metal Finishes
- Security, Frames
- Steel
- Glass working Machinery
- Ironmongery & Metal work – Product & Machinery, Sheet Metal, Stainless Steel
- Aluminium Joinery Systems

Bathrooms & Ceramics

- Bathroom Components
- Bathroom Fittings
- Plumbing – Pipes, Gulley, Drains, Waste Pipes & Outlets, Pumps

Marble & Stone

- Machinery – Cutting, Polishing

BIG 5 - PMV 2009

- Accessories and wear parts
- Building material handling and packaging (in a plant)
- Communication and navigation
- Construction equipment, tools and special systems
- Construction machines
- Construction vehicles
- Formwork and scaffoldings
- Lifting appliances and conveyors
- Machines and systems for producing asphalt
- Machines and systems for producing concrete, concrete products and pre-fabricated components
- Machines and systems for producing pre-mixed dry mortar, plaster, screed and building supply store products
- Machines for extraction of raw materials and for mining
- Manufacture of cement and gypsum compounds for building materials
- Mineral processing (incl. coke oven equipment)
- Test, measurement and process control engineering
- Transmission engineering, fluid technology and power generation units

Venue

Trade Centre Aréna, Dubai International Convention & Exhibition Centre, Dubai, UAE

Date of event

23-26 November, 2009 (4 days)

Participation Charges

For The BIG 5

For one-side open built-up booth (minimum 9 sq. mtr.) : US\$ 400 per sq. mtr. or Rs. 20,000/- per sq. mtr. + Rs. 2060/- per sq. mtr as Service Tax.

For corner position built-up booth (minimum 9 sq. mtr) : US\$ 450 per sq. mtr. or Rs. 22,500/- per sq. mtr. + Rs. 2,318/- per sq. mtr. as Service Tax

**For BIG 5 - PMV**

For one-side open built-up booth (minimum 6 sq. mtr.) : US\$ 280 per sq. mtr. or Rs. 14,000/- per sq. mtr.
+ Rs. 1,442/- per sq. mtr as Service Tax.

For corner position built-up booth (minimum 6 sq. mtr) : US\$ 310 per sq. mtr. or Rs. 15,500/- per sq. mtr.
+ Rs. 1,597/- per sq. mtr. as Service Tax

Service Tax is not applicable if participation charges are paid in US Dollar.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form, OR
- ❖ Swift Transfer in US Dollar as per following details :

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Bank Code : 0014
Account Number (EEFC US\$ A/c.) : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : INBBCAL

THROUGH :

JP MORGAN CHASE BANK NEW YORK, A/c. No. 001-1-406717
SWIFT Code - CHASUS33
CHIPS ABA : 0002
FEDWIRE ABA : 021000021
CHIPS UID # 354459

Please note that the net amount transferred should be at par with the participation charges. Bank charges – if any, shall not be borne by EEPC India.

Date of Payment

Full payment is to be made along with the Application Form latest by **7th October, 2009.**

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 7th October, 2009. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth**The BIG 5 2009**

Participation charge includes following services for a **9 sq. mtr. booth** :

- Fascia
- Carpeting
- One table
- Three chairs
- One Counter
- Three Spotlights
- One 13 amps 3 pin plug
- One waste basket

BIG 5 – PMV 2009

Participation charge includes following services for a **6 sq. mtr. booth** :

- Fascia
- Carpeting
- One table
- Two chairs
- One Counter
- Two Spotlights
- One 13 amps 3 pin plug
- One wall shelf
- One waste basket



Selection Criteria

Since limited space is available, selection of participation will be done strictly on first-come-first-served basis. *Only a few corner booths are available which will be allotted strictly on first-come-first-served basis.*

Final selection of the participants will be done by EEPC INDIA based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

Travel and Hotel Accommodation

EEPC India will assist participants in locating suitable airlines and hotels at Dubai, UAE at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

Visa

EEPC India will issue recommendation letters in favour of the representatives of the participating Indian companies in the exhibition for issuance of visa for the show. However, EEPC India will not give any guarantee to this effect, as this is the sole discretion of the Embassy of United Arab Emirates in India.

Benefit of the member-exporters

EEPC INDIA is organizing this event under the MAI Scheme of Ministry of Commerce & Industries, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

Submission of Application

Interested firms may please send their Application Forms, duly filled in and signed, along with full payment latest by **7th October, 2009** to respective Regional Offices or to :

S. Rajagopalan

Deputy Director

EEPC INDIA

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eth.net/srglan@eepcindia.net

Website : www.eepcindia.org



APPLICATION FORM

**India Pavilion at *The BIG 5 and BIG 5 - PMV 2009, Dubai, UAE*
(23-26 November, 2009)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Interested to participate in (please tick)	:	<input type="checkbox"/> The BIG 5 2009	<input type="checkbox"/> BIG 5 - PMV 2009	
Total Space required	:			
Amount with DD/Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Mobile	:			
Name & Designation of the Participant	:			
Mobile	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Export to Gulf countries (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Countries of Export	:			
Accreditation to International Standards (viz QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Type of Unit	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Passport details				
Name as in Passport	:			
Passport No.	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please send the Form duly filled in an signed along with the details of your participation fees payment.

Name :
Signature :
Office Seal :
Date :



EEPC INDIA
Invites Participation in
INDEE - Jakarta, 2009
(Indian Engineering Exhibition)
December 02-05, 2009

In association with
MANUFACTURING INDONESIA - 2009
(Manufacturing Machinery, Equipment, Materials and Services Exhibitions)

at

Jakarta International Expo Kemayoran, Jakarta, Indonesia

Preamble

EEPC is pleased to announce its forthcoming **INDEE - Jakarta** to be held at Jakarta International Expo Kemayoran, Indonesia from 2nd to 5th December, 2009. This is a major initiative towards consolidating Indian presence into the Indonesian market. Our INDEE is coincided with Manufacturing Indonesia which, in its 20th year, is considered to be one of the major events - not only in Indonesia, but also entire ASEAN, encompassing manufacturing machinery, equipments etc. The last edition of this exhibition attracted 1,488 exhibitors from 33 countries with approximately 35,500 business visitors in attendance.

This exhibition will be supported by the following trade associations of Indonesia in order to draw attention of their members to visit our event:

- ✓ Indonesian Chamber of Commerce and Industry (KADIN)
- ✓ Department of Industry, Republic of Indonesia
- ✓ ASIMPI - Indonesian Machine Tool Industries Association
- ✓ ASPEP - Association of Metalwork and Machinery
- ✓ AIPPINDO - Indonesian Precision Tooling Industry Association
- ✓ GIAMM - Indonesian Automotive Parts & Components Industries Association
- ✓ HKI - Indonesian Industrial Estate Association
- ✓ IMDIA - Indonesian Mould & Dies Industry Association

About Indonesia

Indonesia has emerged as one of the most potential countries in the South East Asian Region immediately after Singapore. India's engineering exports achieved a growth of 2.09% during 2008-09 over the previous year, which has lot of scope for growth. The recent trend in the export growth of engineering products and services to Indonesia could be a focal point to capitalize on the opportunities existing over there.

Indonesia boasts one of South East Asia's most vibrant economies, the fruit of decades of industrial growth and political stability.

Indonesia's Business Scenario

Indonesia has the largest economy in South East Asia, and is one of the emerging market economies of the world. It has a market-based economy in which the government plays a significant role by owning more than 164 state-owned enterprises. As per "The Economist" estimated GDP for 2008 was US\$ 510.8 billion. The economy's performance in the first quarter of 2009, when real GDP grew by 4.4% year on year, was surprisingly strong, mainly owing to the resilience of private consumption. In 2008 merchandise exports (fob) rose by 18% to US\$ 139 billion and imports (fob) expanded by 36.6% to US\$ 116 billion. Major imports are Machinery and Electrical Equipment (26% of total import) and Base Metals (11.9% of total import). Industrial sector has more than 40% contribution in GDP with major industries including petroleum and natural gas, textiles, apparel, and mining. Indonesia's machine tool & metalworking industries are creating higher demand for machines, technology and solutions.



Indonesia is also a part of the ASEAN trade block. The bilateral agreement between India and the ASEAN countries will provide newer opportunities to the Indian business community.

Under AFTA's Common Effective Preferential Tariffs (CEPT), ASEAN member countries have agreed to progressively reduce import duties, ranging from zero to 5%, on all products. As an original member, Indonesia fully implements CEPT.

Product Sector

- Auto parts and spares and components
- Pharmaceutical machinery, medical devices, medical equipment
- Food processing and packaging
- Mining equipment
- Textile machinery
- Pipes & tubes
- Palm oil extraction plant
- Machine tools and accessories
- Metal fabrication
- Moulds & dies
- Hand tools & cutting tools
- Sheet metal processing
- Hardware & power tools
- Welding & fastening
- Industrial automation
- Castings
- Forgings
- Renewable energy (wind/solar)
- Electricals & electrical power equipments
- Construction machinery including earthmoving equipment, cranes, lifts and winches
- Copper alloy/wires
- Primary steel based items
- Stainless steel utensils/kitchenwares & cutleries
- Industrial fasteners
- Agricultural implements and machinery including tractor, water treatment plant
- Pumps, diesel & gas engines
- Woodworking machinery
- Industrial fans
- Oil mill machinery
- Aluminium & aluminium products
- 2/3-wheelers, CNG kit, oil seals
- Air compressors
- Boilers and heat recovery units
- Bolts, nuts, screws & other fasteners
- Electric power equipment
- Electric wire & cables
- Electrical manufactures
- Electrodes
- Fencing structure
- Heating & cooling equipment
- LPG cylinders
- Mechanical pumps, power generators and turbine
- Non-ferrous metal
- Other industrial machinery
- Plastic injection moulding, packaging machinery, welding electrodes
- Prime iron & steel
- Steel pipes & tubes
- Transmission line tower and accessories
- Valves for oil & gas industry
- Machinery & equipment for plastic & rubber
- Extrusion machinery

Other Salient Features

Venue : Hall No. C2, Jakarta International Expo Kemayoran, Jakarta, Indonesia

Date : 02-05 December, 2009

Time : 10.00 a.m. to 7.00 p.m. (First three days)
10.00 a.m. to 6.00 p.m. (Last day)

Display Booth

The in-built booth of minimum 9 sq. mtr. shall contain -

1 Discussion Table, 3 Chairs, 1 Waste Bin, 3 Spot Lights, Fascia, one 10 Amp. Electrical Socket, Wall-to-Wall Carpet. For additional furniture and other requirements, prior intimation has to be made to the Council against payment.

Larger booths in multiple of 3 sq. mtr. are also available.



Participation Charges

One side open booth	: US\$ 330 per sq. mtr. or Indian Rs. 16,500/- per sq. mtr. + Rs. 1,700/- per sq. mtr. as Service Tax.
Two sides open booth (corner)	: US\$ 355 per sq. mtr. or Indian Rs. 17,750/- per sq. mtr. + Rs. 1,828/- per sq. mtr. as Service Tax.
Bare Space (Minimum 36 sq. mtr.) (Maximum 3 sides open)	: US\$ 290 per sq. mtr. or Indian Rs. 14,500/- per sq. mtr. + Rs. 1,494/- per sq. mtr. as Service Tax.

If participants make payments in US dollars, then Service Tax is not applicable.

Due to limited availability of corner booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form, OR
- ❖ Swift Transfer in US Dollar as per following details:

Name of the Bank	: HDFC BANK LTD
Address of the Bank	: Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Bank Code	: 0014
Account Number (EEPC DOLLAR A/C)	: 00148580000013
Beneficiary Name	: EEPC INDIA
SWIFT Code	: INBBCAL

THROUGH:

JP MORGAN CHASE BANK, NEW YORK, A/c. No. 001-1-406717, SWIFT Code – CHASUS33

Please note that the net amount transferred should be at par with the participation charges. Bank charges – if any, shall not be borne by EEPC India.

Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled in latest by **9th October, 2009**. The payment should be made by way of **Demand Draft** drawn in favour of "**EEPC India**".

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled before 16th October, 2009. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of EEPC India.

Shipment of Exhibits

In order to facilitate shipment of exhibits, EEPC India will appoint a Shipping Agent.

Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

Travel and Hotel Accommodation

EEPC India will assist participants in locating suitable airlines and hotels at Jakarta, Indonesia at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

Visa

Indonesia allows "visa on arrival" for Indian citizens. However, participants are advised to take Business Visa in advance before departing from India. EEPC India will issue recommendation letters in favour of the representatives of the participating Indian companies in INDEE for issuance of visa for the show. However, EEPC India will not give any guarantee to this effect, as this is the sole discretion of the Embassy of Indonesia in India.



MDA Grant

All eligible participants will be entitled to MDA grant under Focus ASEAN+2 Programme of the Ministry of Commerce, Government of India as per the MDA Guidelines effective from April 01, 2006. The MDA Guidelines can also be downloaded from <http://commerce.nic.in/mda-guidelines.pdf>

Assistance would be permissible on travel expenses by Air on return Economy Excursion Class fare and charges of built up furnished stall subject to an upper ceiling of Rs. 1,50,000/- (Rupees One Lakh Fifty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports not exceeding Rs. 15 crores in the preceding year, having completed 12 month membership with EEPC with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC.

Submission of Application

Interested firms may please send their Application Forms (enclosed) duly filled in and signed, along with the payment latest by **9th October, 2009** to any of the following offices in the respective regions :

R. Maitra

Executive Director

EEPC INDIA

Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/23711125
Fax : 91-11-23310920
E-mail : eepecto@eepc.gov.in
Website : www.eepecindia.org

Rajat Srivastava

Regional Director

EEPC INDIA

Centre 1, 12th Floor
World Trade Centre, Cuffe Parade
Mumbai – 400 005
Tel. : 91-22-42125555/00/01
Fax : 91-22-42125556, 22180119
E-mail : rd.eepcmum@vsnl.net
eepcmum@vsnl.com
eepcmum@mtnl.net.in

Ms. Anima Pandey

Regional Director

EEPC INDIA

Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eeprocokol@vsnl.net

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC INDIA

Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890651/52
Fax : 91-33-22890654
E-mail : eepch@eth.net

A. A. Kazmi

Regional Director (Actg.)

EEPC INDIA

Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : info@eepcrodel.org
mail@eepcrodel.org

M. Ganesan

Regional Director

EEPC INDIA

Greems Dugar (3rd Floor)
149, Greems Road
Chennai – 600 006
Tel. : 91-44-28295501/28295502
Fax : 91-44-28290495
E-mail : eepcchennai@airtelmail.in



Application Form
INDEE - Jakarta 2009
(02 - 05 December, 2009)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required (Minimum 9 sq. mtr.)	:	Area :	Sq. mtr.	
Booth type	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two side open	
Fascia name to be displayed	:			
Amount with DD/at per Cheque No. & date	:			
Name & Designation of the MD/CM	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:			
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Export to ASEAN Region (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

- Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile.**
- Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.**

Signature :

Date : Office Seal :



EEPC India Invites Participation for India Pavilion at Practical World International Hardware Fair 2010

**Cologne, Germany
(28th February – 3rd March, 2010)**

Practical World International Hardware Fair is one of the major international exhibitions on hardware covering sectors like Tools, Industrial Supply, Locks & Fittings, Fasteners & Fittings. It is organized by Koelnmesse GmbH. It takes place every two years, corresponding to the innovation cycle within the sector.

From production to packaging to distribution - the cross sector, process-oriented concept combines innovators and investors from more than 100 countries. From comprehensive solutions to special components - with its unique cross-over concept, Practical World International Hardware Fair crosses the boundaries between technologies and sectors and combines all relevant business areas under one roof.

In 2008 Practical World International Hardware Fair proved its role as a leader 3,360 exhibitors came from 61 countries, including 48 per cent from abroad. 70,000 trade visitors from 132 countries (management and employees involved in research & development, design, manufacturing/production, quality control and maintenance, sales and marketing).

EEPC INDIA is organizing an India Pavilion in Practical World International Hardware Fair 2010 which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

Focus Products

- ❖ Tools of all kinds
- ❖ Industrial supplies
- ❖ Fastening and fixing technology
- ❖ Locks and keys
- ❖ Wood & interior fittings
- ❖ Flat-pack furniture, electrical supplies
- ❖ Sanitaryware and fittings
- ❖ Workshop and factory equipment
- ❖ Ironmongery
- ❖ Building and furniture fittings
- ❖ Safeguarding systems
- ❖ Building components
- ❖ Lamps and lighting
- ❖ Houseware

Venue

Koelnmesse fair grounds, Köln-Deutz
Cologne, Germany

Date

28 February – 3 March, 2010 (4 days)

Participation Charges

One side open booth : Euro 300 per sq. mtr. or Indian Rs. 21,000/- per sq. mtr.
+ Rs. 2,163/- per sq. mtr. as Service Tax.
20% extra for corner stall (subject to availability).

If participants make payments in Euro, then Service Tax is not applicable.

Due to limited availability of corner booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form, OR
- ❖ Swift Transfer in Euro as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Bank Code : 0014
Account Number (EEFC EURO A/C) : 00142680000056
Beneficiary Name : EEPC INDIA
SWIFT Code : INBBCAL
THROUGH : JP MORGAN CHASE BANK, FRANKFURT, GERMANY,
A/c. No. 623-16-02308, SWIFT Code – CHASDEFX

Please note that the net amount transferred should be at par with the participation charges. Bank charges – if any, shall not be borne by EEPC India.



Booth Display

Participation charges for a 9 sq. mtr. booth includes following services:

- Carpeted floor
- One table
- One lockable cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

Date of Payment

Full payment is to be made along with the Application Form latest by **31st December, 2009**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 7th January, 2010. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Selection Criteria

Since limited space is available, selection of participation will be done strictly on first-come-first-served basis.

Benefit of the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore, no MDA grant would be available. However, the rates mentioned above are highly subsidized in comparison with the normal rates offered by the Fair Authorities.

Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **31st December, 2009** to the respective Regional Offices or to :

R. Maitra
Executive Director
EEPC INDIA
Vandhna (4th Floor)
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepecto@eepc.gov.in

B. Sarkar
Addl. Executive Director & Secretary
EEPC INDIA
Vanijya Bhavan (1st Floor), ITFC
1/1 Wood Street
Kolkata - 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepch@eth.net



Application Form

India Pavilion at Practical World International Hardware Fair 2010 (28th February – 3rd March, 2010)

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Mobile	:			
Name & Designation of the Participant	:			
Mobile	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Export to European countries (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Countries of Export	:			
Accreditation to International Standards (viz QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Type of Unit	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	

Please send the Form duly filled in an signed along with the details of your participation fees payment.

Name :

Signature :

Date :

Office Seal :



EEPC INDIA Invites Participation at Multi Product Trade Delegation to Brazil, Peru, Argentina, Uruguay & Paraguay

(22nd February to 9th March, 2010)

EEPC INDIA is pleased to inform that a Multi Product Trade Delegation will be visiting Brazil, Peru, Argentina, Uruguay & Paraguay during 22nd February to 9th March, 2010.

Brazil

Brazil is the largest economy in the Latin America and Caribbean Region. Brazil is the world's tenth largest economy at market exchange rates and the ninth largest by purchasing power parity. Economic reforms have given the country new international dimension. With large and developed agricultural, mining, manufacturing and service sectors, as well as a large labour pool, Brazilian economy is booming. The country is regarded as one of the groups of four emerging economies called BRIC (Brazil-Russia-India-China). Brazil is also one of the member of the MERCOSUR trade bloc which sources about 80% of its import requirements from outside the bloc. As a founder member of the MERCOSUR, Brazil is a party to a number of Free Trade Agreements and Framework Agreements entered into by the MERCOSUR. Brazil is a highly diversified and industrialized economy and a world leader in the agro industry and bestowed with extensive natural resources. The bilateral trade between India and Brazil has almost trebled over the last three years to US\$ 3.12 billion in 2007-08 and has already reached \$ 3.5 billion within the first nine months of the year 2008-09. Export of engineering goods from India is increased from US\$ 130 million during 2006-07 to US\$ 412 million during the year 2008-09 (prov.).

EEPC INDIA is organising its next prestigious event INDEE at Caxias do Sul during the period from 20th to 23rd October, 2009 in association with MERCOPAR, one of the largest Subcontracting & Industrial Innovation Fairs.

Peru

The economy of Peru is the 47th largest in the world. Peru is an emerging and market oriented economy characterized by a high level of foreign trade. Peru's economy is well managed, and better tax collection and growth are increasing revenues and the economy has registered growth over the last eight years. Large number of important bilateral co-operation agreements exists between India and Peru. Peru is also attractive destination for investments because of its steady economy growth. Peru offers huge market of over 25 million people with 73 billion dollars GDP. India-Peru relations have traditionally been cordial and friendly and a number of Indian companies visit Peru regularly and India exports a wide range of goods to Peru like drugs & pharmaceuticals, two wheelers, three wheelers & their parts, automobile parts, rubber tyres, electrical and other machinery, iron and steel products etc. Exports of engineering goods from India is increased from US\$ 31 million during the year 2006-07 to US\$ 143 million during the year 2008-09 (prov.).

Argentina

Argentina is the second largest country in South America and is constituted as a federation of 23 provinces and it is classified as an upper middle-income country and a secondary emerging market. Argentina is a part of the regional trading block and customs union in South America i.e. the MERCOSUR, which facilitates free movement of goods, services, capital and people within the region and having a common external tariff with the rest of the world. Argentina is also a signatory to about 19 bilateral treaties for the avoidance of double taxation and a number of preferential agreements with its neighbours, Uruguay, Chile, Mexico and Paraguay. The country is one of the fastest growing economies in the world. In recent times, several Indian companies have made investments and joint ventures in Argentina amounting to about \$ 800 million in the fields of such as IT, steel, chemicals and pharmaceuticals. Argentinean companies have also begun exploring Indian investment options through branch offices initially, and later through joint ventures, in the engineering and pharmaceutical sectors. The India-Mercosur Preferential Trading Agreement (PTA), which has become operational in June 2009 is expected to provide a significant boost to bilateral trade and investment flows. Export of engineering goods from India is increased from US\$ 66 million during 2006-07 to US\$ 82 million during the year 2008-09 (prov.).

Uruguay

The Uruguayan economy has grown steeply in the last few years : 7.4% in 2007 and over 11% in 2008. Uruguay is a founder member of MERCOSUR. Export of engineering goods from India is increased from US\$ 5 million during the year 2006-07 to US\$ 12 million during the year 2008-09 (prov.).



Paraguay

Paraguay has turned into a highly profitable market particularly for Indian SMEs. India's exports to Paraguay have increased manifold largely due to the increasing demand for Indian products in Paraguay. Trade between India and Paraguay stood at around US\$ 46.99 million during 2007-08, marking a 56% increase, as compared to 2006-07. Indian SMEs that have ventured into the Paraguayan market have benefited from its investment friendly policies and business conducive environment.

The global crisis has triggered a fundamental change in the mindset of Latin American business towards India. The crisis has tightened the availability of local financial resources and credit. Price is the main concern and this has led them to look for less expensive import sources like India. India's exports to Latin America are set to increase in the coming years because of the favourable market conditions prevailing in the region and the positive mindset of Latin Americans towards India.

Taking all these factors into consideration and the vast avenues available for increasing our share of exports to this region, EEPC INDIA is fielding Multi Product Trade Delegation, with the active support of Indian Embassies, Chambers of Commerce and Trade Associations in these countries.

List of Potential Products

Automobile Parts	Pharmaceutical Machinery
Commercial Vehicles	Food Processing Machinery
Cutting Tools	Cement Plant & Machinery
Hand Tools	Stainless Steel Utensils, Cutleries & Domestic Appliances
Batteries	Industrial Castings
Electric Motors, Generators	Forgings
Transformers, Switchgears, Circuit Breakers	Steel Pipes & Tubes
Lightning Arresters	Steel Wire
Ball or Roller Bearings, Transmission Shafts	Tractors & Agricultural Machinery & Equipments
Pumps	Lifting and Handling Equipment and Parts
Compressors	Machinery for Mining, Quarrying and Parts
Diesel Engines	Packaging Machinery and Parts
Machine Tools	Textile Machinery and Parts
Construction Machinery	Copper Products

Tentative Schedule

<u>Date</u>	<u>Day</u>	<u>Programme</u>
21 February	Sunday	Arrival at Sao Paulo
22 February	Monday	Meeting with Indian Embassy/Chambers/ TradeAssociations at Sao Paulo
23 February	Tuesday	BSM at Sao Paulo
24 February	Wednesday	Leaving for Lima
25 February	Thursday	Meeting with Chamber/Trade Associations at Lima
26 February	Friday	BSM at Lima
27 February	Saturday	Follow-up/Day Free
28 February	Sunday	Leaving for Buenos Aires
1 March	Monday	Meeting with Indian Embassy/Chambers/ TradeAssociations at Buenos Aires
2 March	Tuesday	BSM at Buenos Aires
3 March	Wednesday	Follow-up/Leaving for Montevideo in the evening
4 March	Thursday	Meeting with Chambers/Trade Associations
5 March	Friday	BSM at Montevideo
6 March	Saturday	Follow-up/Day Free
7 March	Sunday	Leaving for Asuncion
8 March	Monday	Meeting with Chambers/Trade Associations
9 March	Tuesday	BSM at Asuncion
10 March	Wednesday	Leaving for India via Sao-Paulo



Hotel Accommodation/Travel Expenses

All participants will be booked in the same hotel for convenience. Hotel charges, air ticketing and visa fees etc. will have to be borne by the individual participant. EEPC INDIA will recommend for obtaining visas to these countries.

Registration and Participation Charges

Rs. 50,000/- (plus service tax of Rs. 5,150/-) per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport transfer
- Local transport for joining meeting and BSM
- Venue expenses, working lunch expenses on the day of BSM
- Preparing database for marketing purpose
- Mobilization of buyers
- Printing of delegates profile for distribution among the Buyers, Chamber of Commerce, Trade Associations and Embassies etc.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the EEPC INDIA at each center on the day of BSM), transport expenses for individual meetings/factory visits (if arranged by delegates) will have to be borne by the delegates.

MDA Entitlement

Participants will be eligible for to & fro air passage in economy excursion class up to Rs. 1,00,000/- only as per MDA guidelines. Only one person per company will be entitled.

Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done strictly on first-come-first-served basis.

Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the EEPC INDIA on account of participation charges.

Interested member firms are requested to send the **Registration Form** duly filled in along with the Demand Draft for Rs. 50,000/- in favour of "EEPC INDIA" latest by **31st October, 2009** to :

M. Ganesan

Regional Director

EEPC INDIA

Greens Dugar (3rd Floor)

149, Greens Road

Chennai – 600 006

Tel. : 044- 28295501/28295502/28294480

Fax : 044-28290495

E-mail : eepcchennai@airtelmail.in

Mobile : 09884389867



Registration Form

Multi Product Trade Delegation to Brazil, Peru, Argentina, Uruguay & Paraguay (22nd February to 9th March, 2010)

Name of the Company (in block letters)	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Visiting Delegiate/Mobile No.	:			
Items Manufactured/Exported with HS Code	:			
Industry Application/Target Industry	:			
Total Annual Exports (in US\$ Million)	:	<u>2006-07</u>	<u>2007-08</u>	<u>2008-09</u>
Total Annual Exports to LAC	:	<u>2006-07</u>	<u>2007-08</u>	<u>2008-09</u>
Countries of Export	:			
Accreditation to International Standards (viz. QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Nature of Business	:	<input type="checkbox"/> Manufacturer/Exporter <input type="checkbox"/> Merchant Exporter <input type="checkbox"/> Export House		
Company Profile with product details (80 to 100 words) (enclose separate sheet)	:			

- Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant as well as first page of the Passport

Date :

Signature :

Office Seal :

Overseas Market Information**Brazil****Bilateral Trade with India**

The trade between India and Brazil was of USD 598 million in the month of July 2009. Exports to India were USD 415 million, an increase of (90%) than the exports of the previous month of USD 218 million. Imports grew to USD 182 million from USD 143 million in the previous month. There had been a relative increase in exports to India in the month of July compared to June 2009, mainly due to more exports of raw sugar. Total trade until July reached USD 2.419 billion with a trade balance in favour of Brazil of USD 279 million. Brazil's exports to India up to July 2009 were of USD 1.349 billion, the highest figure recorded so far, even surpassing annual export figures of the previous years. This, coupled with a fall in India's exports to Brazil has led to a positive trade balance in favour of Brazil of USD 279 million this year.

(Source : Consulate General of India, Sao Paulo)

Tender Information**Kenya****(EEPC Ref. No. DB-296)**

Project : Water and Sanitation Service Improvement Project (WaSSIP)
Credit No. IDA 4376-KE; Project ID No. P096367
Credit from IDA

Notice No. : **WB3922-760/09**

Issued by : Athi Water Services Board
3rd Floor, Africa Re Building
Hospital Road, Upper Hill
Nairobi, Kenya
Attn. : Chief Executive Officer
Tel. : 254-20-2724292/3
Fax : 254-20-2724295
E-mail : info@awsboard.go.ke
Website : www.awsboard.go.ke

For : Supply of water pipes & fittings, and sewer pipes in lots as follows :
- **Lot 1** : Supply of water pipes and fittings - Quantity 56,470 UPVC/HDPE pipes and fittings of various sizes
- **Lot 2** : Supply of GI pipes and fittings - Quantity 4,159 G.I pipes and fittings of various sizes

Tender cost : Non-refundable fee of KSh. 3,000.00 or equivalent amount in freely convertible currency.

Bid security : - Lot 1 : KSh. 1,300, 000.00 or equivalent amount in freely convertible currency.
- Lot 2 : KSh. 1,200,000 or equivalent amount in freely convertible currency.

Bid deadline : **04.11.2009**

Kyrgyz Republic**(EEPC Ref. No. DB-297)**

Project : Reducing of Technical Barriers for Entrepreneurship and Trade Project
Grant No. H-247 KG; ID: P087811
Grant from IDA

Notice No. : **WB3985-760/09**

Issued by : Ms. Janyl Tumenbaeva
Director of the "Reducing of Technical barriers for Entrepreneurship and Trade"
Project Implementation Unit
106 Chuy Avenue, room 232
Bishkek, 720002, Kyrgyz Republic
Tel. : +996 312 62 19 82; 66 20 43
Fax : +996 312 621982
E-mail : jtumenbaeva@infotel.kg; piu_rtbet@infotel.kg

For : Supply and installation of laboratory equipment.

Tender cost : Non-refundable fee of US\$ 200.

Bid security : Not less than 2% or an equivalent amount in a freely convertible currency.

Bid deadline : **05.11.2009**

Moldova

(EEPC Ref. No. DB-298)

Project : Quality Education in the Rural areas of Moldova
Credit No. 4155MD/ Grant No.H208 MD; Project ID No. P090340

Notice No. : **WB3919-760/09**

Issued by : Mr. Oleg Lipcean, Procurement Specialist
Office 426
Ministry of Education and Youth of the Republic of Moldova 1 Piata Marii Adunari Nationale
ZIP Code : MD 2033
Chisinau, Moldova.
Tel. : (+ 37322) 23 25 02, 23 24 64
Fax : (+ 37322) 23 25 02
E-mail : rural@edu.md

For : Supply of 12 school buses for rural areas of Moldova - 6 buses to Riscani raion and 6 buses to Causani raion.

Tender cost : Non-refundable fee of US\$ 200.00 or the MDL equivalent.

Bid security : US\$ 20,000.00

Bid deadline : **06.11.2009**

Turkey

(EEPC Ref. No. DB-299)

Project : Energy Community of South East Europe (Apl 2) for Turkey
Loan No. 4772-TU; Project ID No. P094176
Loan from IBRD

Notice No. : WB3940-760/09

Issued by : Turkish Electricity Transmission Corporation (TEIAS)
Inönü Bulvari No: 27, Floor 15, Room 15006
Bahcelievler
Ankara 06100
Turkey
Attn. : Gulnazi Yuce, Asst. Manager
Tel. : (90-312) 2038481 -203 84 79
Fax : (90-312) 2038290, 2038291
E-mail : gulnazi.yuce@teias.gov.tr
Website : www.teias.gov.tr

For : Supply, design and installation of 380 kV Van Substation.

Tender cost : Non-refundable fee of TL 320 or US\$ 200 (VAT included).

Bid security : 300,000 Euros equivalent (three hundred thousand Euros).

Bid deadline : **18.11.2009**

Vietnam

(EEPC Ref. No. DB-300)

Project : Third Rural Transport Project
Credit No: 4150-VN, Project ID No. P075407
Loan from IDA

Notice No. : **WB4004-761/09**

Issued by : Project Management Unit No. 6
Luu Van Dung - General Director
No. 278 Ton Duc Thang, Dong Da District
Hanoi, Vietnam
Tel. : (84-4) 3851-6867, 3851-3655
Fax : (84-4) 3851-0857
E-mail : pmu5_gtnt3@yahoo.com

For : Procurement of 20 vehicles with main technical specifications as follows :
- Type : Multi-terrain wagon station, 7 seats.
- Engine : 2.5 - 3.0L, 4 x 4 WD

Tender cost : Non-refundable fee of VND 2,000,000 only.

Bid security : US\$ 16,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **05.11.2009**

(Source : UN Development Business Website)

Trade Enquiries



Sri Lanka

(Source : National Chamber of Commerce of Sri Lanka)

Name of the Company	Addresses	Contact Person/Tel./Fax/E-mail	Items interested
Colour Vision	No. 176, Chilaw Road Kochchikade Sri Lanka	Attn. : Mr. Surakshan Dias Tel. : 0094 (0) 31 2275550 Fax : 0094 (0) 31 2277641 E-mail : aldnegombo@sltnet.lk Mobile : 0094 (0) 777888484	Stainless steel ornamental tubes HS Code 7306.40.90, stainless steel sheets HS Code 7219.33, auto gate systems.

Saudi Arabia

(Source : National Chamber of Commerce of Sri Lanka)

Fidelity Global Trading & Contracting Co. (FIGCO GROUP)	P. O. Box 3762 Dammam 31481 Saudi Arabia	Attn. : Mohamed Khaleel/ Mohamed Husni Tel. : +966-555178372/ 0094-773219503 Fax : +966-38352951 E-mail : lanka@figcogroup.com; figcogroup@gmail.com Website : www.figcogroup.com	They are interested in Joint Venture partnership for Trading business in Saudi Arabia & other GCC countries, construction & contracting works in Saudi Arabia and Qatar, contracting & maintenance works in oil field & petrochemical fields, supply of materials to oil field industries in Saudi Arabia.
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Public Notice**Notification No. 102/2009-Customs**

Dated 11th September, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 102/2009-Customs, dated 11th September, 2009** regarding **Exemption notification for Export Promotion Capital Goods (EPCG) under zero customs duty**. The above Customs Notification has already been hosted in our **Website** (<http://www.eepcindia.org/circulars/customs/CUS-NT-102-2009.pdf>) for information of our Members.

Notification No. 103/2009-Customs

Dated 11th September, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 103/2009-Customs, dated 11th September, 2009** regarding **Exemption notification for Export Promotion Capital Goods (EPCG) under 3% customs duty**. The above Customs Notification has already been hosted in our **Website** (<http://www.eepcindia.org/circulars/customs/CUS-NT-103-2009.pdf>) for information of our Members.

Notification No. 104/2009-Customs

Dated 14th September, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 104/2009-Customs, dated 14th September, 2009** regarding **Exemption Notification related to duty credit scrip issued under the Status Holders Incentive Scheme**. The above Customs Notification has already been hosted in our **Website** (<http://www.eepcindia.org/circulars/customs/CUS-NT-104-2009.pdf>) for information of our Members.

Notification No. 105/2009-Customs

Dated 14th September, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 105/2009-Customs, dated 14th September, 2009** regarding **Amendment in Exemption notifications related to Foreign Trade Policy**. The above Customs Notification has already been hosted in our **Website** (<http://www.eepcindia.org/circulars/customs/CUS-NT-105-2009.pdf>) for information of our Members.

Circular No. 898/18/09-CX

Dated 15th September, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Circular No. 898/18/09-Central Excise, dated 15th September, 2009** regarding **Benefit of reduced penalty under provisos to Section 11AC- whether also available at appeal stage**. The above Central Excise Circular has already been hosted in our **Website** (<http://www.eepcindia.org/circulars/excise/EXC-CR-898-18-2009.pdf>) for information of our Members.

Notification No. 36/2009-Service Tax

Dated 9th September, 2009

Ministry of Finance, Department of Revenue, Government of India, New Delhi issued a **Notification No. 36/2009-Service Tax dated 9th September, 2009** regarding **Rescinds Notification No. 28/2009-Service Tax, dated 31st August, 2009**. The above Service Tax Notification has already been hosted in our **Website** (<http://www.eepcindia.org/circulars/excise/STX-NT-36-2009.pdf>) for information of our Members.

Shipping Information

Ships in Ports Information

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
CHENNAI (As on September 29, 2009)					JNPT (As on September 25, 2009)				
Athos	27/9	28/9	3/10	C Coal	Reflection	22/9	—	—	Boxes
Isi Olive	28/9	28/9	1/10	C Oil	Arctic Trader	22/9	—	—	C.Coal
King Pioneer	23/9	23/9	30/9	S Pipes	Asia Bright	22/9	—	—	CPO
Maribor	29/9	29/9	5/10	S Pipes	Yamamah	22/9	—	—	P Acid
Nan Hai	27/9	27/9	1/10	T Coal	Onozo	23/9	—	—	POL
Nancowry	28/9	28/9	1/10	Genl.	P.chandrabhaga	22/9	—	—	POL
Penda Bulker	25/9	29/9	30/9	I Ore	Pratibha Neera	22/9	—	—	POL
Prabhu Lal	25/9	25/9	30/9	S Coal	High Efficiency	22/9	—	—	Nap
Qing Mu	29/9	29/9	3/10	Logs	Riva Wind	20/9	—	—	L.Stone
San Giorgio 1	17/4	17/4	29/9	Logs	Voge Prosperity	22/9	—	—	C.Coal
Sci Trust	23/9	28/9	29/9	Boxes	Mandakini	22/9	—	—	C.Coal
Shan Hai	28/9	28/9	7/10	MoP	Yao Hai	21/9	—	—	L Ore
Stadt Rostock	26/9	26/9	30/9	Boxes	Atlanti-sb	21/9	—	—	M Ore
Stadt Weimar	29/9	29/9	29/10	Boxes	Apj Mahalaxmi	22/9	—	—	L Coal
Tarsus	25/9	27/9	3/10	S Coal	Dev Prayag	21/9	—	—	C.Coal
Tulip 1	14/9	14/9	30/9	Supply	Pataliputra	22/9	—	—	C.Coal
HALDIA (As on September 23, 2009)					JNPT (As on September 25, 2009)				
Eny	15/8	—	—	L Ore	Cielo Di Milano	23/9	—	—	Soya Oil
Good Hope	21/8	—	—	L Ore	Jasmine Halo	21/9	—	—	C.Coal
Tigris	25/8	—	—	M Coke	Yuanping Sea	17/9	—	—	C.Coal
B.m.warrior	25/8	—	—	P Cargo	Ubt Bay	22/9	—	—	CPO
Maria-k	26/8	—	—	L Ore	Noble Union	22/9	—	—	L Ore
Hu Jiang	27/8	—	—	L Ore	Zhong Qiang-2	22/9	—	—	GC
Dubai Freedom	28/8	—	—	L Ore	Ikan Terbang	22/9	—	—	Clinker
Cape Courage	29/8	—	—	L Ore	Asia Star	23/9	—	—	CPO
Pheaton	30/8	—	—	GC	Akari	21/9	—	—	Boxes
Fu Jin	1/9	—	—	L Ore	Kota Ratu	23/9	—	—	Boxes
Tian Chang	4/9	—	—	L Ore	Koza	18/9	—	—	Steel
Myvuong	10/9	—	—	C.Clinker	Grigorpan	23/9	—	—	Sugar
Gooryong	10/9	—	—	GC	Mearsk Phoenix	23/9	—	—	POL
Merlin Champion	16/9	—	—	S.F.Oil	Jag Pavitra	23/9	—	—	POL
King Success	16/9	—	—	GC	Tiger Spring	23/9	—	—	Boxes
Stellar Lilac	18/9	—	—	CPO	Pacific Breeze	23/9	—	—	C Coal
Ocean Spirit	19/9	—	—	A Coal	Manx Eagle	23/9	—	—	Steel
Vinashin Star	19/9	—	—	P Coke	JNPT (As on September 25, 2009)				
Alfa-k	20/9	—	—	L Ore	SCI Mumbai	—	24/9	25/9	Boxes
Golden Crest	20/9	—	—	CPO	Captain Kettelman	—	25/9	26/9	Boxes
Baltic Leader	20/9	—	—	Cars	Uni Promote	—	25/9	25/9	Boxes
Ikan Sudip	20/9	—	—	C.Coal	Maersk Montana	—	24/9	25/9	Boxes
Lepta Galaxy	21/9	—	—	L.Stone	Hammurabi	—	25/9	25/9	Boxes
Taurus Two	21/9	—	—	C.Coal	APL Brisbane	—	25/9	25/9	Boxes
Southern Atlas	21/9	—	—	A.Acid	Karam Singh	—	25/9	26/9	C Oil
Lady Mariam	21/9	—	—	DAP	James Park	—	24/9	25/9	LAB
					Andre Rickmers	25/9	25/9	—	Boxes
					Prita Dewi	20/9	25/9	—	E Oil
					Zhong Hua	23/9	26/9	—	E Oil
					A.K.Pal	24/9	26/9	—	HSD



<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
KOCHI (As on September 29, 2009)					MANGALORE (As on September 29, 2009)				
J Varuna	27/9	27/9	—	Zinc Con	Oel Trust Berths	29/09	29/09	29/09	Boxes
Miltiades	29/9	29/9	—	Scrap	Genius	18/09	22/09	30/09	Timber
J Tara	28/9	28/9	—	Boxes	Eleni-m	26/09	26/09	29/09	L Stone
OEL Dubai	29/9	29/9	—	Boxes	Cape Hudson	28/09	28/09	29/09	Mach
OEL Victory	29/9	29/9	—	Boxes	M.krishnatreya	27/09	27/09	1/10	LPG
Bo Frida	29/9	29/9	—	P Acid	Prem Pride	25/09	28/09	29/09	Crude
Jag Abha	28/9	28/9	—	HSD	Gen Tradition	25/09	25/09	29/09	Iof(I)
MC Swan	29/9	—	—	L Amm	New Spirit	24/09	W	—	HSD
Seaways Venture	30/9	—	—	Boxes	M.bhavathreya	26/09	W	—	LPG
Jag Pariwar	30/9	—	—	MS	MUMBAI (As on September 29, 2009)				
S Swarajya	30/9	—	—	MS	Scanlay 1	—	18/09	29/09	Ser
Rajiv Gandhi	1/10	—	—	Boxes	Sagar Sevak	—	19/09	29/09	Ser
J Kamakshy	1/10	—	—	Boxes	Kobe	—	24/09	29/09	Supply
OEL Shreyas	1/10	—	—	Boxes	Ji Fa	—	28/09	29/09	W Pulp
M T Tour	1/10	—	—	Crude	Bsle Empress	—	28/09	1/10	Steel
Reestborg	3/10	—	—	Boxes	Ocean Charger	—	26/09	29/09	Genl.
M Ronneby	5/10	—	—	Boxes	Kinship Modesty	—	29/09	2/10	S Cargo
M Agrasen	5/10	—	—	Crude	Cec Future	—	27/09	1/10	P Cargo
J Manjula	5/10	—	—	Boxes	Tiran	—	20/09	30/09	R Phos
Kanivu	5/10	—	—	Boxes	Cscc Europe	—	28/09	29/09	Veh
African Ruby	6/10	—	—	Crude	Bao Yue	—	26/09	4/10	Steel
J Meenakshy	7/10	—	—	Boxes	Seamec-1	—	28/09	29/09	Supply
OEL Trust	8/10	—	—	Boxes	Global Progress	—	28/09	2/10	Genl.
Maha Vidya	8/10	—	—	Iron Ore	Fesco Vladimir	—	28/09	2/10	Steel
Jag Pahel	9/10	—	—	HSD	PARADIP (As on September 29, 2009)				
KOLKATA (As on September 23, 2009)					Jin Ho	27/8	28/9	29/9	I Ore
Eastern Ruby	20/9	—	—	Logs	Gem of Ennore	28/9	28/9	29/9	T Coal
Itt Tiger	21/9	—	—	GC	Gem of Paradip	28/9	28/9	29/9	T Coal
Blue Emperor-1	22/9	—	—	Clinker	GL Primera	14/9	25/9	30/9	M Coke
Grand Pescadores	20/9	—	—	Logs	Zhong Bang	13/8	24/8	30/9	I Ore
Cosmic Master	15/9	—	—	Logs	King Hero	16/6	27/9	30/9	P Cargo
Morming Sky	21/9	—	—	GC	JBU Orient	9/9	26/9	1/10	Cement
Green Valley	22/9	—	—	Boxes	El Mar Victoria	19/9	27/9	30/9	FE CHR
Oel India	22/9	—	—	Boxes	E Duckling	24/9	26/9	29/9	C Coal
Beluga Mobilisation	22/9	—	—	Boxes	As Virginia	19/9	28/9	1/10	NC Coal
Cape Fresco	20/9	—	—	Boxes	Al Jabirah	27/9	27/9	29/9	Amm
Pac Natuna	21/9	—	—	Boxes	Captain George II	6/9	26/9	30/9	I Ore
Dongtai Fortune	21/9	—	—	Boxes	TUTICORIN (As on September 29, 2009)				
Mondena	21/9	—	—	Boxes	Asian Express	24/9	—	—	C Mat
Hari Sagar	22/9	—	—	HSD	Al Jaber Xv	25/9	—	—	RCashew
Vamsee-2	22/9	—	—	FO	Aetos	28/9	—	—	Cu Con
Precedence	22/9	—	—	MEG	Cai Lan 2	24/9	—	—	Salt
Maju Jaya	22/9	—	—	CPO	Mutha Pioneer	26/9	—	—	C Mat
Amyntor	15/9	—	—	Peas	Yong Sheng	28/9	—	—	MoP
Cheng Yun	18/9	—	—	Sugar	Chennai Perumai	28/9	—	—	T Coal
Yasa H.mullah	22/9	—	—	Ore	World Dynasty	22/9	W	—	P Acid
Annette-s	23/9	—	—	Boxes	Navigator Pluto	24/9	W	—	LPG
Venus-7	23/9	—	—	CPO	Bonthi II	26/9	W	—	C Mat
Bohai Challenge	23/9	—	—	Steel	Gem of Dahej	28/9	W	—	Clye
Banglar Shikha	23/9	—	—	L Steel					



<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
VISAKHAPATNAM (As on September 29, 2009)					Gull Wing	9/9	—	—	A Nitrate
Kingway	19/7	—	—	I Ore	Yasa H Mullah	10/9	—	—	MoP
Scythia Graeca	10/9	—	—	C Coal	Commandate	13/9	—	—	MoP
Fly Eagle	12/9	—	—	C Oil	Gold Star	15/9	—	—	Gypsum
Taxiarchis	15/9	—	—	C Oil	Nirmal Sangeeta	12/9	—	—	Gypsum
Taiyoh	12/9	—	—	C Oil	Good Light	13/9	—	—	T Coal
Tower Bridge	15/9	—	—	Boxes	Gem of Paradip	12/9	—	—	T Coal
Paragon Pescedores	8/9	—	—	Genl.	Maritime Unity	8/9	—	—	I Ore
Vietfracht 02	10/9	—	—	SUG	Mandakini	11/9	—	—	C Coal
Dong Phu	9/9	—	—	Soya	Ocean Queen	14/9	—	—	I Ore

MUNDRA

<i>Ships At Mpt</i>	<i>As on 29 September'09</i>			
Mv Clare	Taurus	Coal - 73847 Mt	IMP	02/10
Mv Voge Paul	Sai Shipping	Steel Plates-12562 Mt	Import	30/09
Mv Freedom Lily	Gac Shpg	Sugar - 52000 Mt	IMP	02/10
Mv Inuyama	DBC	Steel Pipes-3819 Mt	Import	29/09
Mv Nordina G	Taurus	Urea 28433.582 Mt	IMP	29/09
Mv Ubc Laguna	Interocean	Sugar - 49350 Mt	IMP	02/10
Mv Stove Tradition	Anchor Shpg	Steel Pipe	PLATE-18643 Export	30/09

Ships Expected

<i>Name of Vessel</i>	<i>Agent</i>	<i>Cargo</i>	<i>Qty</i>	<i>Type</i>	<i>ETA</i>
Mv Bux Lagoon	Parekh	Container	SKO-38319	I/E	01/10
Mv Oel Trust	Relay	Containers		I/E	01/10
Mv Kota Akbar	PIL	Containers		I/E	01/10
Mv Bao Yue	ACT	Project Cargo - 1316.913 Mt		IMP	01/10
Mt George Sea	Interocean	Fo-4404 Mt		Import	01/10
Mt Shintoku	J M Baxi	Acitic Acid-3376 Mt		Import	01/10
Mv Uni Promote	Evergreen	Container		I.E	02/10
Mv Csav New York	CSAV	Containers		I/E	02/10
Mv Jolly Nero	MSA	Containers		I/E	02/10
Mv Darya Vishnu	Interocean	Dap-50634 Mt		Import	02/10
Mv Cosco Osaka	ULA	Containers		I/E	02/10
Mt Faith Iv	Atlantic Shpg	Fo-33000 Mt		Import	02/10
Mv West Scent	Samsara	Containers		I/E	02/10
Mv Msc Liberty	MSC	Containers		I/E	03/10
Mv Cma Cgm Onyx	CMA	Container		I.E	04/10
Mv Cap Gabriel	Seabridge	Container		I/E	05/10
Mv Ym Asia	MCS	Container		I/E	05/10
Mt Stena Compass	Interocean	Cbfs-26129 Mt		Import	05/10
Mv Cape Martin	CSAV	Container		I.E	06/10
Mv Cma Cgm Puget	CMA	Container		I/E	06/10
Mv Cma Cgm Puget	CMA	Container		I/E	06/10
Mv Msc Roberta	MSC	Containers		I/E	06/10
Mv Msc Barbara	MSC	Containers		I/E	06/10
Mv Kota Handal	PIL	Container		I/E	07/10
Mv Cma Cgm Anapurna	Parekh Marine	Containres		I/E	07/10



<i>Name of Vessel</i>	<i>Agent</i>	<i>Cargo</i>	<i>Qty</i>	<i>Type</i>	<i>ETA</i>
Mv Apl Pusan	APL	Containers		I/E	07/10
Mv Oel Shreyas	Relay	Containers		I/E	08/10
Mv Abdul Aziz Arab	Prudential	Steel Plate	PROJECT CARGO-8398	Import	10/10
Mv Msc Jade	MSC	Containers		I/E	10/10
Mv Heike P	OOCL	Containers		I/E	12/10
Mv Lahor Express	German	Containers		I/E	13/10
Mv Msc Marina	MSC	Containers		I/E	14/10
Mv Apl Brisbane	APL	Containers		I/E	14/10
Mv Dubai Express	German	Containers		I/E	20/10
Mv Cma Cgm Montenegro	Cma Cgm	Containers		I/E	29/09
Mv Norasia Balkans	CSAV	Containers		I/E	29/09
Mv New Delhi Express	German	Containers		I/E	29/09
Mv A Two	Chandra Shipping	Steel Pipes		Export	29/09
Mv Kanivu	Trans Asia	Containers		I/E	30/09
Mv Oel Victory	Relay	Container		I/E	30/09
Mv Apl Dalian	APL	Containers		I/E	30/09
Mv Msc Sena (v-03r)	MSC	Containers		I/E	30/09
Mv Msc Flamina	MSC	Containers		I/E	30/09
Mv Bj Queen	J M Baxi	Urea-22607 Mt		Import	30/09
Mv Aeolian Spirit	Magnum	Coking Coal - 72823 Mt		IMP	30/09

Key : (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pds-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL-Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

OFFICE BEARERS OF EEPC INDIA

CHAIRMAN

Aman Chadha

Phone: Off : 91-22-40325600/40325678 (D)
Res: 91-22-23516865
Fax : 91-22-23854428/40325646
E-mail : chairman@eepecindia.org
aman@nikkobearings.com

VICE CHAIRMEN

Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131
Res: 91-40-27765793
Fax : 91-40-27614376
E-mail : hyd1_meera@sancharnet.in

Anupam Shah

Phone: Off : 91-33-22872511, 22874447
Fax : Off : 91-33-22875104, 22870780
E-mail : nipha@niphaindia.com
anupam@niphaindia.com

REGIONAL CHAIRMEN

Eastern Region

B. N. Agarwal

Phone: Off : 91-33-24858750/51/52/53
Res: 91-33-24615916/5596
Fax : 91-33-24858749
E-mail : rba@rbagarwalla.com
bna@rbagarwalla.com

Northern Region

S. C. Ralhan

Phone: Off : 91-161-4690300 (30 lines)
Res: 91-161-2670129/2672542
Fax : 91-161-2671049/2676817
E-mail : sritool@comeconnect.com
scralhan@stitools.com

Southern Region

Ramesh Kumar Mutha

Phone: Off : 91-44-25323885/5057
91-44-43444620 (D)
Res: 91-44-42140999/4456
Fax : 91-44-26430087/89
E-mail : mutha@mmexports.com

Western Region

Nayan N. Shah

Phone: Off : 91-22-65702939/26763555
Res: 91-22-26207506
Fax : 91-22-28730291
E-mail : info@kewelectricals.com

EEPC INDIA OFFICES IN INDIA AND ABROAD

R. Maitra
Executive Director
EEPC INDIA
Vandhna (4th Floor), 11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepec.gov.in
URL : www.eepecindia.org

HEAD OFFICE

B. Sarkar
Adl. Executive Director & Secretary
EEPC INDIA
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1 Wood Street
Kolkata 700 016
Tel. : 91-33-22890651/52
Fax : 91-33-22890654
E-mail : eepcho@eth.net
URL : www.eepecindia.org

TERRITORIAL DIVISION

EEPC INDIA
Vandhna (4th Floor)
11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepec.gov.in

REGIONAL OFFICES

Chennai

M. Ganesan
Regional Director
EEPC INDIA
Greems Dugar (3rd Floor)
149 Greems Road
Chennai 600 006
Tel. : 91-44-28295501, 28295502
Fax : 91-44-28290495
E-mail : eepchennai@airtelmail.in

Kolkata

Ms. Anima Pandey
Regional Director
EEPC INDIA
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@vsnl.net

Mumbai

Rajat Srivastava
Regional Director
EEPC INDIA
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade, Mumbai 400 005
Tel. : 91-22-42125555
Fax : 91-22-42125556/22180119
E-mail : eepcmum@mtnl.net.in
eepcmum@vsnl.com

New Delhi

A. A. Kazmi
Acting Regional Director
EEPC INDIA
4A, Vandhna Building (4th Floor)
11, Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : info@eepecrodel.org
mail@eepecrodel.org

SUB-REGIONAL OFFICES

Bangalore

C. H. Nadiger
Asst. Director
EEPC INDIA
Vinayaka Complex (2nd Floor)
44/45, Residency Road Cross
Bangalore 560 025
Tel. : 91-80-25581396/25588669
Fax : 91-80-25586914
E-mail : eepecsrob@vsnl.net

Hyderabad

J. V. Raja Gopal Rao
Asst. Director
EEPC INDIA
'Soham Mansion' (1st Floor)
No. 5-4-187/3 & 4/4, M. G. Road
Secunderabad 500 003
Tel. : 91-40-27536704
Telefax : 91-40-27536705
E-mail : eepecindiahyd@reliancemail.net

Jalandhar

Opinder Singh
Asst. Director
EEPC INDIA
Plot Comm. 1, Focal Point
Jalandhar 144 004
Tel. : 91-181-2602264
Fax : 91-181-2601124
E-mail : eepcj@vsnl.com
enggcpr_jld@dataone.in

FOREIGN OFFICES

Singapore

D. D. Roy, *Resident Director*
EEPC INDIA
No. 3, Shenton Way
#07-02 Shenton House
Singapore 068805
Tel. : 65-62279282/83
Fax : 65-62279284
E-mail : enexprco@singnet.com.sg

U.S.A.

Rana Roy, *Resident Director*
EEPC INDIA
411 Business Center Drive, Suite 103
Mount Prospect, Illinois 60070, USA
Tel. : 1-847-297-8500 (2 lines)
Fax : 1-847-297-8502
E-mail : eepcilusa2@yahoo.com
eepcilusa@gmail.com