

# Territorial NEWSLETTER Europe

**EEPCINDIA**  
ENGINEERING THE FUTURE

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**Issue 4: December 2015**

## Chairman's Pen



In this issue of the Territorial Newsletter on Europe, we have given spotlight on Poland. This is part of our focus on India-CEE (Central and East Europe) relations. Poland is a country in Central Europe sharing border with key European economies such as Germany, and Czech Republic and important CIS countries such as Belarus, Ukraine and Russia. Due to its strategic location and natural resources it is of great importance for India. India already has a cordial diplomatic and business relation with the country with a significant number of Polish investors present in India. Infact last year only (2014), both countries celebrated 60 years of India-Poland diplomatic relations. However there are still scopes for greater business to business interactions. This edition tries to focus on these aspects.

The main section carries excerpts from an interview with the His Excellency, Mr. Tomasz Lukaszuk, Ambassador of Poland. The interview focused on sectors that could be of interest for both India and Poland.

I hope that this newsletter will be insightful for our readers and I hope they enjoy reading it.

**T S Bhasin**

## EU Territorial Committee Chairman's Note



In this edition of the 'Newsletter on Europe', we focus on India's growing relationship with the Poland, a country in Central Europe. The country has one of the most stable democracies in Europe with a stable growth rate. The country is also strategically located between Western Europe and CIS countries and is a significant participant in the European value chain. With India, the country shares a very cordial diplomatic relationship as well as business ties. There is still much interest within Polish investors to invest in India. The newsletter features a section on interview conducted with the Ambassador of Poland, H. E, Mr. Tomsz Lukaszuk.

We are hopeful that the information provided in the newsletter will be useful for our readers.

**R P Jhalani**

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## EU Section: Basic Facts

**Countries:** Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovenia, Slovakia, Spain, Sweden, United Kingdom (UK), Turkey

**Area:** 4, 324, 782 Sq. km

**Population:** 511, 434, 812

**GDP:** USD 18.15 trillion

**Climate:** cold temperate; potentially subarctic in the north to temperate; mild wet winters; hot dry summers in the south

**Natural resources:** Iron ore, natural gas, petroleum, coal, copper, lead, zinc, bauxite, uranium, potash, salt, hydropower, timber

## Country Focus- Poland

### *Excerpts from the Conversation with Ambassador of Poland, H. E, Mr. Tomasz Lukaszuk*

In December, a team from EEPC India went and met His Excellency, Mr. Tomasz Lukaszuk, Ambassador of Poland to discuss prospects of more business to business collaboration between India and Poland in engineering sector.



During the interview, the EEPC team stressed on SME collaborations between the two countries, since SMEs are the backbones of Indian engineering sector. Mr. Lukaszuk pointed out that within the traditional sectors, ship building can be a major area of collaboration between the two countries.

Another possible area of collaboration as mentioned by Mr. Lukaszuk was agricultural processing and food processing. He stated that the Government of Poland has already promised of partnerships with the government of Punjab in this sector underlining needs to focus on advanced technology, research and development in agriculture and food processing.

Mr. Lukaszuk also mentioned that mining and energy as another possible area of collaboration. Poland can technologically assist India in lignite and coal mining efforts. Energy obviously is important looking at India's growing need for power and collaborations in the field of coal based energy can be one of the options given the natural abundance of coal in both countries and Poland's expertise in coal based energy. However, keeping in mind the recent United Nation's Paris Climate Summit, 2015, he also stressed on collaborations in terms of renewable energy, waste management, water management and biogas.

When asked about how Poland can help India's bid to clean its energy and move towards sustainable development, Mr. Lukaszuk mentioned about Poland's GREENEVO project. During the 14<sup>th</sup> UN Conference for changes in climate, Poznan, 2008, the Ministry of Environment prepared the Green technology Accelerator Project (GREENEVO). The project aims towards international transfer of environmentally friendly technologies developed in Poland. The technology

transfers are done after identifying the needs of the developing countries participating in the project. This increases the efficiency of green technology transfer. The programme is targeted mainly towards micro and small enterprises.

In his concluding remarks, Mr. Lukaszuk stated that technological and scientific cooperation can indeed be an important field of collaboration between the two countries and both countries should look towards signing more agreements in these fields. He also stated that India remains a preferred export destination for Polish investors. Currently Polish investment in India's engineering and manufacturing sector is around \$ 240 million which they seek to double in the next seven years.

With this the interview was concluded and the EEPC India team is very thankful to the Ambassador for giving his precious time to us.

## Trade Trend Analysis- India-EU

The top 5 EU nations which had the highest demand for Indian engineering products during September 2015 in absolute values include:

Country	Export in November 2014 (USD million)	Export in November 2015 (USD million)	Growth (%)
Germany	170.04	147.09	-13.50
Italy	126.81	107.04	-15.59
Turkey	126.75	101.72	-19.74
<b>France</b>	<b>82.92</b>	<b>88.09</b>	<b>6.23</b>
Netherlands	70.67	73.04	3.36

India's engineering exports to Belgium has garnered the maximum increase in November 2015 over November 2014.

### Some Trends in engineering exports to EU in November 2015

Exports of engineering products to EU in November 2015 decreased by 37.91% compared to November 2014. In value terms, exports decreased from USD 1456.00 million to USD 904.00 million. During November 2015 EU's share in total Indian engineering exports remained at 19.85%

On the basis of the export data of November 2015, the EU countries which feature in the top 25 export destinations for India include UK, Germany, France, Italy, Turkey, Netherlands, Belgium and France.

France has experienced the maximum growth rate in the November 2015 of over 6.23%.

Top 10 panels exported to EU in November 2015 include

Name of the Panel	Export in November 2014 (USD million)	Export in November 2015 (USD million)	Growth (%)
<b>Products of iron and steel</b>	148.10	113.36	-23.46
<b>Aircrafts, spacecrafts and parts</b>	492.40	95.09	-80.92
<b>Iron and steel</b>	134.11	92.30	-31.17
<b>Auto components and parts</b>	100.83	91.65	-9.11

<b>Motor vehicles and cars</b>	82.40	85.17	3.36
<b>Electric machinery</b>	<b>93.05</b>	<b>81.86</b>	<b>-12.02</b>
<b>Industrial machinery</b>	64.51	65.22	1.11
<b>IC engines and parts</b>	59.46	52.27	-43.91
<b>Medical and scientific instruments</b>	43.04	24.14	-43.19
<b>Aluminium and its products</b>	41.19	22.20	-47.03

## European Free Trade Association (EFTA) Section: Basic Facts

**Countries:** Iceland, Liechtenstein, Norway, Switzerland.

**Area:** 5, 29, 600 Sq. km

**Population:** 13, 589, 956

**GDP:** USD 623.5 billion

**Climate:** cold temperate; potentially subarctic in the north to temperate; mild wet winters; hot dry summers in the south

**Natural resources:** Natural gas, petroleum, coal, metals

## Trade Trend Analysis- India-EFTA

Country-wise exports of India to the EFTA region are given below. As is evident from the below figure exports to almost all EFTA countries have experienced a fall except Iceland.

Country	Export in November 2014 (USD million)	Export in November 2015 (USD million)	Growth (%)
<b>Switzerland</b>	19.75	12.35	-37.47
<b>Norway</b>	3.99	3.11	-22.08
<b>Iceland</b>	0.04	0.08	88.72
<b>Leichtenstein</b>	0.01	0.03	280.68

Between November 2014 and November 2015, engineering exports to EFTA experienced a decline of 34.64%, from USD 23.79 million to USD 15.55 million.

Top 10 panels exported to EFTA in November 2015 include

Name of the Panel	Export in November 2014 (USD million)	Export in November 2015 (USD million)	Growth (%)
<b>Aircrafts and spacecrafts</b>	2.24	2.36	5.63
<b>Industrial Machinery</b>	4.11	2.03	-50.46
<b>Electrical machinery</b>	2.06	1.98	-3.76

<b>Products of iron and steel</b>	1.93	1.57	-18.74
<b>Medical and scientific instruments</b>	<b>0.63</b>	<b>0.70</b>	<b>9.78</b>
<b>Iron and steel</b>	0.76	0.54	-29.59
<b>Aluminium and its products</b>	0.65	0.53	-17.83
<b>Auto components</b>	0.26	0.39	48.95
<b>Air condition and refrigeration instruments</b>	1.10	0.34	-69.02

## News in Focus

### India, EU to meet over free trade agreement in January

Aiming to put their sometimes-difficult relationship behind them, India and the European Union (EU) will try and open a new chapter in bilateral ties, with their officials expected to sit down in January to take stock of their long-pending free-trade pact. “We are now in the process of opening a new page in our relations,” said Tomasz Kozlowski, the EU’s new ambassador to India.

Link: <http://www.livemint.com/Politics/gC5XnBQZ70jZdMOhFxfgcO/India-EU-to-meet-over-free-trade-agreement-in-January.html>

### Brexit will set UK back £11bn in EU trade costs, research finds

Britain would be landed with £11bn in new tariffs if it left the EU and did not get a free trade agreement, according to the leader of the group campaigning to stay in.

Link: <http://www.theguardian.com/politics/2015/dec/16/brexit-uk-11bn-extra-costs-eu-trade-research>

### New EU trade mark directive published

The final text of the new EU trade mark directive has been published and will enter into force in January 2016.

Link: <http://www.managingip.com/Article/3516721/New-EU-Trade-Mark-Directive-published.html>

### EU trade case: 120 companies, associations to participate in MIP expiry review

The EU Commission provided a short registration deadline for solar PV companies and associations to participate as an interested party in the expiry review for the EU price undertaking.

Link: [http://www.pv-magazine.com/news/details/beitrag/eu-trade-case--120-companies--associations-to-participate-in-mip-expiry-review\\_100022550/#ixzz3vh4LJfFc](http://www.pv-magazine.com/news/details/beitrag/eu-trade-case--120-companies--associations-to-participate-in-mip-expiry-review_100022550/#ixzz3vh4LJfFc)

### US warns Europe over granting market economy status to China

Washington has warned Brussels against granting China ‘market economy status’, saying the long-sought trade concession could hamper efforts to prevent Chinese companies flooding US and European markets with unfairly cheap goods.

Link: <http://www.ft.com/intl/cms/s/0/a7d12aea-a715-11e5-955c-1e1d6de94879.html#axzz3vh2SMHWC>

## Upcoming Events in EEA

Date of the event	Name of the Event	Location	Industry
21-24 January	Polagra-Premiery	Poznan, Poland	Agricultural mechanization
02-05 February	BUDMA	Poznan, Poland	International construction fair
23-27 February	Metav 2016	Dusseldorf, Germany	Industrial Machinery
09-10 March	Smart Systems Integration	Munich, Germany	Computer products, consumer electronics and Industrial machinery
05-07 April	South East European Exhibition and Congress on Energy Efficiency and Renewable Energy	Sofia, Bulgaria	Energy and environment
05-07 April	Save the Planet-Waste management and recycling exhibition and conference	Sofia, Bulgaria	Energy and environment
05-07 April	LiftBalkans	Sofia, Bulgaria	Elevators and escalators, construction, electronics and electrical machinery
05-07 April	Smart Cities- South East European Conference and Exhibitions	Sofia, Bulgaria	Automobile and transportation, electronics and electrical, energy and environment



## Tender Information in EEA

### Contract Notices

TED Reference	Title	Link
<a href="#">459818-2015</a>	Switzerland-Basle: Electron microscopes	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459818-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459818-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459801-2015</a>	Norway-Oslo: Office furniture	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459801-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459801-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459773-2015</a>	Norway-Trondheim: Video-conferencing equipment	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459773-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459773-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459751-2015</a>	Norway-Bodø: Computer equipment and supplies	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459751-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459751-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459750-2015</a>	Norway-Ås: Furniture (incl. office furniture), furnishings, domestic appliances (excl. lighting) and cleaning products	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459750-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459750-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459700-2015</a>	Former Yugoslav Republic of Macedonia-Skopje: Parts of other vehicles	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459700-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459700-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459563-2015</a>	United Kingdom-Treharris: Standpipe valves	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459563-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459563-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459435-2015</a>	Italy-Reggio Emilia: Passenger cars	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459435-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459435-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459434-2015</a>	Luxembourg-Strassen: Communications infrastructure	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459434-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459434-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459433-2015</a>	Croatia-Čilipi: Substation equipment	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459433-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459433-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459432-2015</a>	United Kingdom-London: Industrial machinery	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459432-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459432-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459708-2015</a>	Norway-Bærums Verk: Radiation monitors	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459708-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459708-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459745-2015</a>	Norway-Sandnes: Chassis	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459745-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459745-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459743-2015</a>	Norway-Oslo: Plumbing equipment	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459743-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459743-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459429-2015</a>	Germany-Friedberg: Liquid dielectric transformers	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459429-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459429-2015:TEXT:EN:HTML&amp;src=0</a>
<a href="#">459426-2015</a>	Austria-Vienna: Electrotechnical equipment	<a href="http://ted.europa.eu/udl?uri=TED:NOTICE:459426-2015:TEXT:EN:HTML&amp;src=0">http://ted.europa.eu/udl?uri=TED:NOTICE:459426-2015:TEXT:EN:HTML&amp;src=0</a>

For more contract notices and notice by country, Please register with EU Tenders Electronics Daily and follow the link: <http://ted.europa.eu/TED/browse/browseByBO.do>

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