

## Highlights

### INDEE - Colombia 2010

EEPC INDIA is organising an Indian Engineering Exhibition (INDEE) in Colombia from 04 - 08 October, 2010. Members are requested to register their participation within **31st August, 2010**

### Multi Product Trade Delegation to Belarus, Russia and Ukraine

EEPC INDIA is organising an Multi Product Trade Delegation to Belarus, Russia and Ukraine from 18 - 30 October, 2010. Members are requested to register their participation within **31st August, 2010**

### India Pavilion at MEDICA 2010, Duesseldorf, Germany

EEPC INDIA is organising an India Pavilion at MEDICA 2010, Duesseldorf, Germany from 17 - 20 November, 2010. Members are requested to register their participation within **31st August, 2010**

### India Pavilion at Asia Pharma Expo 2011, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion at Asia Pharma Expo 2011, Dhaka, Bangladesh from 24 - 26 February, 2011. Members are requested to register their participation within **31st August, 2010**

### India Pavilion at EuroMold 2010, Frankfurt, Germany

EEPC INDIA is organising an India Pavilion at EuroMold 2010, Frankfurt, Germany from 01 - 04 December, 2010. Members are requested to register their participation within **31st August, 2010**

### India Pavilion at InnoTrans 2010, Berlin, Germany

EEPC INDIA is organising an India Pavilion at InnoTrans 2010, Berlin, Germany from 21 - 24 September, 2010. Members are requested to register their participation within **31st August, 2010**



Western Region Award Function for Export Excellence (2007 - 08) held on 6th August, 2010 at Mumbai

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For information about EEPC INDIA  
visit : [www.eepcindia.org](http://www.eepcindia.org)  
For information about EEPC INDEE Exhibitions  
visit : [www.eepcindee.com](http://www.eepcindee.com)

**Chairman's Pen**

*My dear fellow exporters,*

*EEPC India which is India's largest trade and investment promotion body in the engineering sector is strongly against the reduction of import duties to zero in major engineering sectors like hand tools, bicycle and parts, electricals, industrial machinery, auto and auto parts etc. which are being discussed in the sectoral negotiations under the auspices of the Doha Round of the WTO.*

*The proposed cuts will lead to deindustrialization and massive job losses that will further aggravate the social tensions that are currently rearing its ugly head in large parts of the country. I may add that a bulk of the above sector belongs to the micro, small and medium scale (MSME) sector and they are already finding it extremely difficult to survive. It may be mentioned that the Government of India has unilaterally reduced the applied tariff rates and the present average industrial tariffs in around 7.5%. Thus, our tariffs are comparable to ASEAN rates of tariffs and is in line with the stage of India's industrial development.*

*In this context, the Government of India should keep in mind that MSMEs contribute about 8 per cent of the GDP of the country, about 45 per cent of manufactured output and about 40 per cent of exports. This, coupled with a high labour to capital ratio, high growth and high dispersion makes them crucial for achieving the objective of inclusive growth. As per the quick results of the 4th All India Census of MSMEs (2006-07), there were 26 million MSMEs in the country, which provide employment to about 60 million persons.*

*It may be noted that the engineering sector employs 24% (22.7 lakhs) of total employment in the organized sector (92 lakhs), while it accounts for 6% of employment in the unorganized sector.*

*EEPC India has also carried out detailed trade analysis of the impact of zero duty import regime and it has been found that India does not gain from the sectoral tariff reduction in the above engineering tariff lines. The benefit of such reduction accrues only to the developed world.*

*I, therefore, feel that given the need for inclusive growth, reduction in income inequality and increasing regional balance within the country, the Government of India should not be party to these sectoral negotiations.*

*Yours sincerely,*

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is stylized and cursive.

(AMAN CHADHA)

**Council's Activities**

**EEPC INDIA**  
**Invites Participation in**  
**INDEE – Colombia 2010**  
**(Indian Engineering Exhibition)**  
**October 4 – 8, 2010**  
**Coinciding with**  
**FERIA INTERNACIONAL DE BOGOTÁ**  
**(Metalworking, Industrial Machines, Equipment, Plastic Packaging, Energy & Allied Services Fair)**  
**at**  
**CORFERIAS Bogotá**  
**Centro Internacional de Negocios y Exposiciones de Bogotá**  
**Carrera 37 No 24 - 67 Bogotá - Colombia**

**Colombia : One of the fastest growing Latin American economies**

Colombia is the **fifth largest country and the fourth largest economy** in Latin America. Colombia's industrialized economy benefits from diverse **agricultural and natural resources**.

The increased security combined with sound fiscal practices has allowed Colombia to become **one of the more stable economies in the region**. Moderate inflation of 7.6 percent in 2009 and a relatively stable political environment compared to **neighbouring Andean countries make Colombia attractive as a business partner of future**.

**Colombia imported about US\$ 14049.86 million worth of engineering goods in 2009**. India's exports of engineering goods to Colombia were to the tune of US\$ 120.53 million in 2009, down from US\$ 151.51 million in 2008. In 2009, India's share in global engineering imports by Colombia was about 0.86%.

**Colombia's global imports of engineering goods have grown at an average rate of over 25%** till 2008. The year 2009 saw a southward movement following global recession.

Colombia is **a member of Andean Community**, the other members being Bolivia, Ecuador and Peru. Argentina, Brazil, Paraguay, Uruguay and Peru are the associate members.

**Why Bogotá?**

**Bogotá is the main economic and industrial center of Colombia**. In 2008 the city ranked as the fourth most influential financial center of Latin America. In the period 2003-2006, its commercial GDP grew by 10.3% annually, accounting for 25.3% of GDP national trade.

**The city is one of the largest industrial centers in Latin America**. Of the 248,000 companies in Bogotá, 78% are linked to service activities, contributing to 76% employment and 79% of GDP. The highest concentrations of industrial establishments are in Puente Aranda, Fontibón, Kennedy, Martyrs, and Barrios Unidos Engativá (in that order). Important businesses include the food industries, chemical, pharmaceutical, textile, publishing and metalworking. The city exports mainly agricultural products (30%), chemicals (10%) and textiles (7%), and imports transportation materials (17%), machinery except electrical (17%) and electrical machinery (14%).

**INDEE - Colombia 2010**

EEPC India is pleased to announce its next INDEE – Colombia to be held at Bogotá in Colombia during 4 - 8 October 2010. The show will be a part of FERIA INTERNACIONAL DE BOGOTÁ, the specialized highlight of the most representative Industrial Macro sector in the Andean Region, Central America and the Caribbean. The event brings together the most varied and complete exhibit of industrial machinery, equipment, new technologies, technological advances, supplies, intermediate goods, raw materials and services related to the metallurgy, energy, packaging, plastics, air-conditioning, safety and related services industries.

This show is covered under the following concurrent show :



- **Expometalica Fair** (Steel, Metalworking, Auto Parts, Automotive, Capital Goods related Trade Fair)
- **Colombiaplast - Expoempaque (Plastics, Rubber and Petrochemicals International Trade Fair - Packaging International Trade Fair)**
- **X Eficiencia & Seguridad E + S** (International Security Technologies Fair)
- **Expoenergia** (Trade Fair for Energy Sector).

The FERIA INTERNACIONAL DE BOGOTÁ exhibition is being organized by CORFERIAS Bogotá - International Business and Exhibition Center, a leader in trade show activities in the region for more than 50 years, promoting commercial and cultural exchange on a national and international level. **EEPC India, this year, has been applied for the status of the 'India Invited Country' in this exhibition.**

### Product Sector

- Metalworking – Machine tools & accessories including cutting tools
- Automotive industry – Auto parts & accessories including trucks & trailers
- Casting & forging
- Steel pipes & tubes
- Steel
- Steel mill machinery
- Fabricated steel structure
- Steel flanges & fittings
- Electrical & energy and allied services
- Equipment
- Pumps, compressors & valves
- Fasteners
- Power tools & hand tools
- Machinery for the food processing
- Machinery for the agribusiness
- Mining machinery & components
- Textile machinery
- Plastic & Packaging machinery
- Wood industry machinery
- Industrial machinery
- Builders' hardware

### Details of the Show

**Venue :** **CORFERIAS Bogotá**  
Centro Internacional de Negocios y Exposiciones de Bogotá  
Carrera 37 No 24 - 67 Bogotá - Colombia

**Date :** 4th to 8th October 2010

**Time :** 10:00 am – 8:00 pm

### Display Booth

The in-built booth of minimum 9 sq. mtr. shall contain –

- 1 Table
- 2 Chairs
- 3 Spot lights
- 1 Electrical socket
- 1 Waste basket
- Carpet
- Fascia

For additional furniture and other requirements, prior intimation has to be made to the EEPC India against payment.



Larger booths in multiple of 3 sq. mtr. are also available.

### Participation Charges

One side open booth (Built up booth)	: US\$ 300 per sq. mtr. or Indian Rs. 14,500/- per sq. mtr. + Rs. 1,494/- per sq. mtr. as Service Tax.
Two sides open booth (Built up booth)	: US\$ 345 per sq. mtr. or Indian Rs. 16,500/- per sq. mtr. + Rs. 1,700/- per sq. mtr. as Service Tax.
Bare space <b>(Minimum 36 sq. mtr.)</b>	: US\$ 230 per sq. mtr. or Indian Rs. 11,000/- per sq. mtr. + Rs. 1,133/- per sq. mtr. as Service Tax.

**If participants make payments in US dollars, then Service Tax is not applicable.**

Due to limited availability of corner booths, allocation will be done on first-come, first-served basis subject to receiving full payment.

### Mode of Payment

- Full payment is to be made by Demand Draft/at par Cheque favouring "EEPC INDIA" along with the filled-up Application Form.
- Swift Transfer in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details :

Name of the Bank	: HDFC BANK LTD
Address of the Bank	: Central Plaza, 2/6 Sarat Bose Road Kolkata - 700 020
Branch Code	: 0014
Account Number	: 00148580000013
Beneficiary's Name	: EEPC INDIA
SWIFT Code	: HDFCINBBCAL

THROUGH :  
JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA : 021000021  
CHIPS UID # 354459

### Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled-in latest by **31st August, 2010**. The payment should be made by way of **Demand Draft** drawn in favour of "**EEPC India**".

Booking of space will be considered only after receiving 100% payment. Any cancellation after confirmation would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of EEPC India.

### Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

### Shipment of Exhibits

In order to facilitate shipment of exhibits, EEPC India will appoint a Shipping Agent. However, the participants are free to choose their own shipping agents.

### Travel and Hotel Accommodation

EEPC India will assist participants in locating suitable airlines and hotels at Bogotá, Colombia at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.

### Visa



EEPC India will issue recommendation letters in favour of the representatives of the participating Indian companies in INDEE for issuance of visa for the show. However, EEPC India will not give any guarantee to this effect, as this is the sole discretion of the Embassy of Colombia in India.

*EEPC India will recommend for issuance of visas for a maximum number of two participants for each 9 sq. mtr. booth.*

### **MDA Grant**

All eligible participants will be entitled to MDA grant under Focus LAC Programme of the Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. The MDA guidelines can also be downloaded from <http://commerce.nic.in/mda-guidelines.pdf>

Assistance would be permissible on travel expenses by Air on return Economy Excursion Class fare and charges of built-up furnished stall subject to an upper ceiling of **Rs. 1,80,000/- (Rupees One Lakh Eighty Thousand only)**.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports not exceeding Rs. 15 crores in the preceding year, having completed 12 month membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

### **Submission of Application**

Interested firms may please send their Application Forms (enclosed) duly filled-in and signed, along with the payment **latest by 31st August, 2010** to any of the following offices in the respective regions :

#### **R. Maitra**

*Executive Director*

#### **EEPC INDIA**

Vandhna, 4th Floor  
11, Tolstoy Marg  
New Delhi – 110 001  
Tel. : 91-11-23711124/23711125  
Fax : 91-11-23310920  
E-mail : [eepecto@eepc.gov.in](mailto:eepecto@eepc.gov.in)  
Website : [www.eepecindia.org](http://www.eepecindia.org)

#### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

#### **EEPC INDIA**

Vanijya Bhavan, 1st Floor  
International Trade Facilitation Centre  
1/1, Wood Street  
Kolkata – 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : [eepec@eepecindia.org](mailto:eepec@eepecindia.org)

#### **Rajat Srivastava**

*Regional Director*

#### **EEPC INDIA**

Centre 1, 12th Floor  
World Trade Centre, Cuffe Parade  
Mumbai – 400 005  
Tel. : 91-22-42125555  
Fax : 91-22-42125556, 22180119  
E-mail : [rd.eepecmum@vsnl.net](mailto:rd.eepecmum@vsnl.net)  
[eepecmum@vsnl.com](mailto:eepecmum@vsnl.com)  
[eepecmum@mtnl.net.in](mailto:eepecmum@mtnl.net.in)

#### **A. A. Kazmi**

*Regional Director*

#### **EEPC INDIA**

4A, 'Vandhna', 4th Floor  
11, Tolstoy Marg  
New Delhi – 110 001  
Tel. : 91-11-23314171/74  
Fax : 91-11-23317795  
E-mail : [info@eepecrodel.org](mailto:info@eepecrodel.org)  
[mail@eepecrodel.org](mailto:mail@eepecrodel.org)

#### **Anima Pandey**

*Regional Director*

#### **EEPC INDIA**

Vanijya Bhavan, 2nd Floor  
International Trade Facilitation Centre  
1/1, Wood Street  
Kolkata – 700 016  
Tel. : 91-33-22890673/74  
Fax : 91-33-22890687  
E-mail : [eepecrokol@vsnl.net](mailto:eepecrokol@vsnl.net)

#### **M. Ganesan**

*Regional Director*

#### **EEPC INDIA**

Greems Dugar, 3rd Floor  
149, Greems Road  
Chennai – 600 006  
Tel. : 91-44-28295501/28295502  
Fax : 91-44-28290495  
E-mail : [eepecchennai@airtelmail.in](mailto:eepecchennai@airtelmail.in)



**Application Form**  
**INDEE - Colombia 2010**  
**(4 - 8 October, 2010)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required (Minimum 9 sq. mtr.)	:	Area :	sq. mtr.	
Booth type	:	<input type="checkbox"/> One side open	<input type="checkbox"/> Two sides open	<input type="checkbox"/> Bare space
Fascia name to be displayed	:			
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the MD / CM	:			
Name & Designation of the Participant	:			
Mobile No.	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:			
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Export to LAC Region (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

1. Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

**EEPC INDIA Invites Participation at  
Multi-Product Trade Delegation to  
Belarus, Russia and Ukraine  
(October 18-30, 2010)**



EEPC INDIA is pleased to inform that a Multi-Product Trade Delegation will be visiting Belarus, Russia and Ukraine during the period October 18 – 30, 2010.

**Travel Itinerary**

<i>Date</i>	<i>Day</i>	<i>From</i>	<i>To</i>	<i>Airline/Flight #</i>	<i>DEP</i>	<i>ARR</i>	<i>Flight duration</i>
18th October	Monday	Delhi DEL	Moscow SVO	Aeroflot SU 534	0715	1215	6h30
18th October	Monday	Moscow SVO	Kiev KBP	Aeroflot SU 183	1515	1550	1h35
<b>19th October</b>	<b>Tuesday</b>	<b>Buyer - Seller Meetings in Kiev</b>					
20th October	Wednesday	Kiev KBP	Minsk MSQ	Belavia B2 846	1130	1235	1h05
<b>21st October</b>	<b>Thursday</b>	<b>Buyer - Seller Meetings in Minsk</b>					
22nd October	Friday	Minsk MSQ	Saint Petersburg LED	Belavia B2 1841	1730	1955	1h25
<b>23rd October</b>	<b>Saturday</b>	<b>Stay in Saint Petersburg</b>					
<b>24th October</b>	<b>Sunday</b>	<b>Stay in Saint Petersburg</b>					
<b>25th October</b>	<b>Monday</b>	<b>Buyer - Seller Meetings in Saint Petersburg</b>					
26th October	Tuesday	Saint Petersburg LED	Moscow VKO	UTair UT 370	1600	1715	1h15
<b>27th October</b>	<b>Wednesday</b>	<b>Buyer - Seller Meetings in Moscow</b>					
28th October	Thursday	Moscow VKO	Nizhny Novgorod GOJ	UTair UT 159	2200	2305	1h05
<b>29th October</b>	<b>Friday</b>	<b>Buyer - Seller Meetings in Nizhny Novgorod</b>					
30th October	Saturday	Nizhny Novgorod GOJ	Moscow VKO	UTair UT 162	1710	1840	1h30
30th October	Saturday	Moscow SVO	Delhi DEL	Aeroflot SU 533	2220	#0545	5h55



### Why These Countries?

- ◆ Belarus is the fourth highest importer of engineering goods in the CIS region, after Russia, Ukraine and Kazakhstan. **Venue of the BSM – Minsk.**
- ◆ Global engineering imports of the country and share of India is increasing at a healthy rate.
- ◆ Russia remains one of the most promising markets for Indian exporters. Before the global economic crisis, during which 2009 GDP declined 7.9%, Russia had a nine-year run of continuous rapid economic expansion, with GDP growing approximately 7% annually. It has emerged from the recession in the third quarter of 2009; forecasts for 2010 GDP range from 3.3% to 6.2%. **Moscow, Saint Petersburg and Nizhniy Novgorod have been chosen as the venues of the BSMs.**
- ◆ **Nizhniy Novgorod** is an upcoming industrial hub of Russia. The United Russia exhibition takes place in Nizhniy Novgorod every year in October, which attracts participants from all regions of Russia. This exhibition is a microcosm of the many regions of Russia and is a must visit for delegates if they want to familiarize themselves with the enormous diversity of this huge country.
- ◆ Ukraine is believed to have the potential to become one of the economic bellwethers of the next century. It is the second largest importer of engineering goods in CIS, after Russia. **The BSM will be held in Kiev, the capital.**

### List of Potential Items

- |   |  |
|---|--|
| <ul style="list-style-type: none"> <li>• Automotive Components</li> <li>• Agricultural Machinery</li> <li>• Parts of Tractor</li> <li>• Food Processing and Packaging Equipment</li> <li>• Telecommunications Equipment</li> <li>• Pollution Control Equipment</li> <li>• Medical and Surgical Equipment</li> <li>• Electric Power Systems</li> <li>• Electric Power Generation &amp; Transmission Equipment</li> <li>• Oil and Gas Field Machinery</li> <li>• Chemical Production Machinery</li> <li>• Construction Equipment</li> <li>• Electric Home Appliances &amp; Parts</li> <li>• Primary Iron &amp; Steel</li> <li>• Bicycle &amp; Parts</li> <li>• Textile Machinery</li> </ul> | <ul style="list-style-type: none"> <li>• Pumps &amp; Compressors</li> <li>• Castings and Forgings</li> <li>• Fasteners</li> <li>• Machine Tools</li> <li>• Hand and Cutting Tools</li> <li>• Heating &amp; Cooling Equipments</li> <li>• Utensils &amp; Kitchenware</li> <li>• Primary Aluminium &amp; Aluminium Products</li> <li>• Ferro Alloys</li> <li>• Transmission Line Towers &amp; Parts</li> <li>• Railway Track Materials</li> <li>• Steel Pipes &amp; Tubes</li> <li>• Dry &amp; Storage Batteries</li> <li>• I.C. Engines &amp; Parts</li> <li>• Builders' Hardware</li> <li>• Sewing Machines</li> </ul> |
|---|--|

**Specific market information can be provided upon request. The contact details of buyers will also be provided to participants upon confirmation with full payment, so that they can be approached by the participants directly.**

### Arrangements of B2B Meetings

We will primarily use the huge database we already have in place for this event. Moreover, we will also get cooperation from the Indian Missions and the local chambers/associations. Members are requested to kindly register at the earliest along with product details so as to ensure that enough time is available with our counterparts to arrange suitable one-to-one meetings.

### Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for the sake of convenience. Hotel charges will have to be borne individually, including costs for Tickets, Visa, etc. EEPC India will suitably recommend applicants for Visas.

### Participation Charges

**Rs. 65,000/- plus Service Tax Rs. 6,695/- (10.30%)**

**OR**

**USD 1,445 per participant. Payment in USD does not attract service tax. Please add USD 50 in case of SWIFT transfer towards bank charges.**



**For payment in USD, the following data may please be used for SWIFT transfer :**

**Name of the Bank** : HDFC BANK LTD  
**Address of the Bank** : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
**Branch Code** : 0014  
**Account Number** : 00148580000013  
**Beneficiary Name** : EEPC INDIA  
**SWIFT Code** : HDFCINBBCAL

#### **THROUGH**

**JP MORGAN CHASE BANK, NEW YORK**  
**A/c. No. 001-1-406717**  
**SWIFT Code – CHASUS33**  
**CHIPS ABA : 0002**  
**FEDWIRE ABA : 021000021**  
**CHIPS UID # 354459**

Participation charges are to be paid in demand draft/at par cheque in favour of EEPC India. Payment in USD can be made by SWIFT transfer as per the details given above.

The Participation charges will include the following facilities :

- Airport transfer (only if the participants strictly adhere to the travel plan)
- Local transport to the BSM venues
- Venue expenses, working lunch expenses on the day of business meetings
- Preparing database for marketing purpose
- Mobilization of buyers
- Payment to Agencies and Chambers of Commerce for mobilizing buyers
- Printing of delegates' profile booklet for distribution among the Companies, Chamber of Commerce, Trade Associations, and Embassies.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by the EEPC India at each centre on the day of the Business Meetings), transport charges for factory visits (arranged by a delegate himself) will have to be borne by the delegates.

#### **MDA Entitlement**

All eligible participants will be entitled to MDA grant under Focus CIS Programme of the Ministry of Commerce & Industries, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees Seventy thousand only) as per revised MDA Guidelines. Only one person per company will be entitled to get the assistance under the scheme.

#### **Selection Criteria**

In view of limitations on number of participants (15 only) selection of participants will be done on first-come, first-served basis and finally it will be decided by a Committee based on the criteria such as accreditation to the international standards, ISO, QS etc., foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by EEPC India.



### **Last Date of Participation**

The Registration Form duly filled-in along with the Demand Draft/at par Cheque for **Rs. 71,695/- drawn in favour of EEPC India (or proof of SWIFT transfer for payment in USD)** should be sent **latest by 31st August, 2010** (to enable us to organize Buyer Seller Meets according to the profile of participants.)

Members are requested to confirm their interest immediately along with the completed Registration Form to :

**Shri B. Bhattacharya**

*Senior Deputy Director*

**EEPC INDIA**

Territorial Division

Vandhna, 4th Floor

11 Tolstoy Marg

New Delhi 110 001

Tel.: 91-11-23353353, 23711124/25

Fax: 91-11-23310920

E-mail: [bratin@eepcindia.net](mailto:bratin@eepcindia.net)

**OR THE NEAREST EEPC INDIA OFFICES**

### **Cancellation of Participation**

EEPC India shall not entertain any cancellation after 7th September, 2010. Any cancellation after the due date shall result in forfeiture of the payment made to EEPC India on account of participation charges.



**Registration Form**  
**Multi-Product Trade Delegation to Belarus, Russia and Ukraine**  
**(October 18-30, 2010)**

Name of the Company (In Capital Letters)	:			
Postal Address (In Capital Letters)	:			
Phone (with area code)	:			
Mobile No.	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Visiting Delegate	:			
Items Manufactured/Exported	:			
HS Codes (At least 4 Digit)	:			
Application of your products (Enclose separate sheet)	:			
Total Annual Export (in Million US\$)	:	<u>2007-2008</u>	<u>2008-2009</u>	<u>2009-2010</u>
Total Annual Export to CIS Countries (in Million US\$)	:	<u>2007-2008</u>	<u>2008-2009</u>	<u>2009-2010</u>
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Foreign Collaboration, if any	:			
Nature of Business	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Status Holder		
Passport Details :				
Name as in Passport	:			
Passport Number	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please send the form duly filled-in and signed along with your participation fees by DD/at par Cheque No. \_\_\_\_\_ dated \_\_\_\_\_ of **Rs. 71,695/-** or **USD 1,445/-** (Add USD 50 for SWIFT Transfer) payable to **EEPC INDIA**.

Date :	Name :
Place :	Signature :
	Office Seal :

**Along with the Registration Form, please enclose: (1) payment in full; (2) two copies of recent passport size photograph; (3) company profile (within 80 words); and (4) copy of the SWIFT message in case of SWIFT transfer**



## **EEPC India Invites Participation for MEDICA 2010 Duesseldorf, Germany (17 - 20 November, 2010)**

**MEDICA** proved a major hub in attracting professionals from Medical & Health Care Industry worldwide. This is one of the world's largest Medical Trade Fair held every year in Duesseldorf. Over 1,35,000 visitors from more than 100 countries are expected to obtain information on all the current and future trends in in-patient and out-patient care at this mega exhibition. It is an annual Show and this year approximately 4300 exhibitors expected to participate throughout the world. They showcased their medical products and services on an exhibiting area consisting of 18 Halls and spanning nearly 1.3 million square feet of exhibit space.

Whether you are a market leader or an innovative newcomer, use the opportunity to present your product and services to an informed audience. Make the decision to be successful in the global medical market.

The organizer of the MEDICA Show is Messe Dusseldorf GmbH, Germany, the prestigious show organizer in Germany and running MEDICA Show since last 40 years.

**EEPC India is organizing an India Pavilion at MEDICA 2010, Germany** scheduled to be held during **17th to 20th November 2010 at Duesseldorf, Germany**. This will provide an excellent opportunity to learn about the latest development on ideas and technologies of the industry, to meet new products and trends, International brands, to establish your network with key-decision makers, technical experts and to develop new contacts and business relationships with customers from all over the world.

### **Focus Products**

The following products/areas would be covered in the exhibition :

- ❖ Electro Medical Equipment/Medical Technology
  - General diagnostics
  - Equipment for diagnostics
  - ENT
  - Microscopes
  - Thermography devices
  - Equipment for gynaecological investigation and diagnosis
  - Heart circulation diagnostics
  - Cardiac catheterization equipment
  - Stethoscopes & many more
- ❖ Laboratory Equipment
  - Analyzer appliances
  - Evaluation appliances
  - Incubators
  - Automatic dyeing units
  - Homogenizers
  - Ion exchangers
  - Laboratories items
  - Micrometers
  - Ohmmeters



- ❖ Diagnostics
  - Clinical chemistry
  - DNA diagnosis kits
  - Electrodes and biosensors
  - Gene tests/Molecular
  - Devices and systems for glucose determination units
  - Units and systems for dry chemistry
  - Rapid tests – clinical chemistry
  - Substrates
- ❖ Physiotherapy
  - Balneatherapeutic equipment
  - Bandages
  - Occupational therapy equipment
  - Walking and mobility aids
  - Physiotherapeutic mobility therapy
  - Wheel chairs
  - Training equipment
- ❖ Orthopaedic Technology
- ❖ Software for hospitals, laboratories, surgeries, medical products & services
- ❖ Medical services
- ❖ Technical equipment management & certification bodies

### **Venue**

Duesseldorf Fairgrounds, Halls and Congress Centre  
Germany

### **Date**

17 – 20 November, 2010 (4 days)

### **Time**

10 a.m. to 6.30 p.m. (Wednesday-Friday)

10 a.m. to 5.00 p.m. (Saturday)

### **Display Booth**

There will be in-built display booths of 8 sq. mtr. each.

EEPC India will provide the following :

- Fascia
- Carpeting
- One round table
- Three chairs
- 1 Bar stool
- 3 Spot lights
- 3 Side shelves
- 1 Display counter
- 1 Dustbin
- 1 Coat hanger



### Participation Charges

One side open built-up booth : Euro 300 per sq. mtr. or Indian Rs. 19,500/- sq. mtr. +  
Rs. 2,009/- per sq. mtr. as Service Tax.

**Minimum booth size is 8 sq. mtr. and Total Payable for 8 sq. mtr. built-up booth @ Euro 300 per sq. mtr., is Euro 2400 or (Rs. 1,56,000/- + Rs. 16,068/- as Service Tax)**

***If participants make payments in Euro, then Service Tax is not applicable.***

### Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque drawn in favour of "EEPC INDIA" along with the filled-up Application Form ***latest by 31st August, 2010.***

OR

- ❖ Swift Transfer in Euro **(to add Euro 40 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD.  
Address of the Bank : Central Plaza, 2/6, Sarat Bose Road, Kolkata-70020  
Branch Code : 0014  
Account Number : 00142680000056  
Beneficiary Name : EEPC INDIA  
Swift Code : HDFCINBBCAL

THROUGH:

JP MORGAN CHASE BANK, FRANKFURT, GERMANY, A/c. No. 623-16-02308

SWIFT Code - CHASDEFX

IBAN NO. : DE 26501108006231602308

### Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 15th September, 2010. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Selection Criteria

Since limited space is available, selection of participation will be done strictly on *first-come, first-served* basis.

### Benefit of the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

### Submission of Application

Interested firms may please send the **Application Form**, duly filled-in and signed, along with full payment ***latest by 31st August, 2010*** to the respective Regional and Sub-Regional Offices or to :

**Nishikant Jumde**

*Senior Deputy Director*

**EEPC INDIA**

Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi - 110001

Phone : (+91 11) 23711124/25

Fax : (+91 11) 23310920

E-mail : eepcto@eepc.gov.in

Website : <http://www.eepcindia.org>



**Application Form**  
**MEDICA 2010, Duesseldorf, Germany**  
**(17 – 20 November, 2011)**

Name of the Company		:		
Postal Address		:		
Phone (with area code)		:		
Fax (with area code)		:		
E-mail		:		
Website		:		
Total Space required		:		
Fascia name to be displayed		:		
Amount with DD/Cheque No. & Date		:		
Name & Designation of the Chief Executive :				
Name & Designation of the Participants :				
Passport Details :	Passport No.	Date of Issue	Date of Expiry	Place of Issue
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	<u>2007-2008</u>	<u>2008-2009</u>	<u>2009-2010</u>
Total Export to European Union (in Million US\$)	:	<u>2007-2008</u>	<u>2008-2009</u>	<u>2009-2010</u>
Foreign Collaboration, if any		:		
Products Manufactured/Exported		:		
Countries of Export		:		
Accreditation to International Standards (like ISO, QS, etc.)		:		

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/at par Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



## **EEPC Invites Participation for India Pavilion at Asia Pharma Expo 2011, Dhaka, Bangladesh (February 24 - 26, 2011)**

EEPC India is organising an **India Pavilion at Asia Pharma Expo 2011** to be held in Dhaka, Bangladesh during February 24 to 26, 2011. Bangladesh is emerging as a base with tremendously high potential for pharmaceutical formulations manufacturing, and for producing the medicines at par with international standards. Asia Pharma Expo exhibitions form a major platform for the South Asian pharmaceutical market for the pharmaceutical-allied suppliers from India, China, European Union, USA, Korea, Indonesia, Thailand, Malaysia, Singapore and Burma etc; and therefore, each Asia Pharma Expo becomes a landmark event, and also a meaningful business meeting point to interact with the entire South Asian pharmaceutical community.

The trade event is being organised by Bangladesh Association of Pharmaceutical Industries (BAPI), Dhaka, Bangladesh and GPE Expo Pvt. Ltd., Ahmedabad, India. The Asia Pharma Expo 2011 is expected international participation of more than 450 exhibitors and over 9,000 visitors mainly trade professionals from 28 countries including India, Bangladesh, China, European Union, USA, Korea, Indonesia, Thailand, Malaysia, Singapore and Burma etc.

### **Focus Products**

- Pharmaceutical Processing Plants & Equipments
- Pharma Packaging Machinery & Materials
- Analytical Laboratory Supplies (Instruments, Glassware, Lab. Reagents - Chemicals)
- Environment Control Equipment & Services
- Utility, Utility Services & Maintenance
- R & D, Biotechnology, CROs
- Contractors - Turnkey
- Contract Manufacturing

### **Venue**

Bangabandhu International Conference Centre

Dhaka, Bangladesh

### **Date**

24th to 26th February, 2011 (3 days)

### **Participation Charges**

One side open booth : US\$ 250 per sq. mtr. or Indian Rs. 12,000/- per sq. mtr.

(Built up booth) + Rs. 1,236/- per sq. mtr. as Service Tax.

20% extra for corner booths (subject to availability)

**If participants make payments in US Dollar, then Service Tax is not applicable.**



### Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form

OR

- ❖ Swift Transfer in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH :

JP MORGAN CHASE BANK, NEW YORK

A/c. No. 001-1-406717

SWIFT Code – CHASUS33

CHIPS ABA : 0002

FEDWIRE ABA : 021000021

CHIPS UID # 354459

### Date of Payment

Full payment is to be made along with the Application Form latest by **31st August, 2010**.

### Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **7th September, 2010**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Display Booth

Participation charges includes following services for 9 sq. mtr. booth :

- Carpeting
- Fascia
- 1 Display Table
- 2 Chairs
- 3 Spot Lights
- 1 West Basket
- Listing in the Event Catalogue

### Selection Criteria

Selection of participants will be done after receiving full payment strictly *on first-come, first- served* basis.



### **MDA Entitlements**

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of Rs. 80,000/- only.

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from Council's Website : [www.eepcindia.org](http://www.eepcindia.org) or respective Regional and Sub-Regional Offices of EEPC India.

### **Submission of Application**

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 31st August, 2010** to the respective Regional and Sub-Regional Offices or to :

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

**EEPC India**

Vanijya Bhavan, 1st Floor  
International Trade Facilitation Centre  
1/1 Wood Street  
Kolkata 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : [eepc@eepcindia.org](mailto:eepc@eepcindia.org)  
Website : [www.eepcindia.org](http://www.eepcindia.org)



**Application Form**  
**India Pavilion at Asia Pharma Expo 2011, Dhaka, Bangladesh**  
**(24 – 26 February, 2011)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Type of Units	:	SSI <input type="checkbox"/>	Non-SSI <input type="checkbox"/>	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Export to South Asian countries (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



## **EEPC India Invites Participation for India Pavilion at EuroMold 2010, Frankfurt, Germany (01 - 04 December, 2010)**

**EuroMold**, is a leading international fair for Mouldmaking and Tooling, Design and Application Development. It is currently in its 17th edition. It is going to take place at Exhibition Center, Frankfurt am Main, Germany, from December 01 - 04, 2010. This is an important showcasing opportunity for the European market of new technologies, for the toolmaking and mouldmaking industry, for design and application development.

**EuroMold** represents the whole process chain "From Design to Prototyping to Series Production". A unique fair concept that closes the gap between industrial designers, product developers, producers, suppliers, and end-users. It draws huge interest from the automotive and engineering industries. It is the international meeting point of the industrial sector for decision-makers and high-quality visitors are characteristic for the show. EuroMold, reports a strong demand from numerous market leaders mainly from Germany and West Europe. At the present point of time Italy and France are the biggest international participating countries at EuroMold 2010, followed by China, Portugal, Spain, UK and Switzerland.

The 2009 edition of the fair hosted 56,372 trade visitors from 86 countries in four days out of which 19,535 were visitors from other than Germany (36.6% of total visitors). Thereby the rate of international attendees continued to grow. By tradition EuroMold is of major importance for countries from Central and West Europe. Traditionally most visitors at EuroMold are executives and consequently decision makers. This group of attendees comprises managers (14.1% of all trade visitors), proprietors (11.1%), CEOs (10.4%) and foremen (6.6%). A considerable number of attendees were product development managers (4.3%), production managers (3.4%), chief operating officers (3.4%) and purchase officers (3.1%).

EEPC INDIA is organizing an **India Pavilion at EuroMold 2010** in association with Tool and Gauge Manufacturers Association (TAGMA) scheduled to be held from 01 - 04 December, 2010 at Exhibition Center, Frankfurt am Main, Germany. This will provide an excellent opportunity to learn about the latest development on ideas and technologies of the industry, to meet new product and trend, OEM/ODM providers and international brands, to establish your network with key-decision makers, technical experts and to develop new contacts and business relationships with customers from all over the world.

### **Focus Products**

- ✓ Tools and Moulds (plastics, metals, glass, etc.)
- ✓ Pattern makers
- ✓ Prototype producers
- ✓ Industrial designs
- ✓ Raw materials
- ✓ Processors
- ✓ Hot runner producers
- ✓ Tooling auxiliaries
- ✓ Tooling machinery
- ✓ Auxiliary equipment
- ✓ Machinery and finishing services
- ✓ Manufacturing technologies (rapid prototyping, stereolithography etc.)

### **Venue**

Frankfurt am Main, Exhibition Center  
Ludwig-Erhard-Anlage 1  
60327 Frankfurt am Main  
Germany

### **Date**

01 – 04 December 2010 (4 days)



### Participation Charges

One side open booth : Euro 210 per sq. mtr. or Indian Rs. 12,600/- per sq. mtr. + Rs. 1,278/- per sq. mtr. as Service Tax.  
(Built-up booth)

Two sides open booth : Euro 225 per sq. mtr. or Indian Rs. 13,500/- per sq. mtr. + Rs. 1,391/- per sq. mtr. as Service Tax. (subject to availability).  
(Built-up booth)

Minimum booth size is 9 sq. mtr. (Larger booths in multiple of 3 sq. mtr. are also available)

***If participants make payments in Euro, then Service Tax is not applicable.***

### Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form

OR

- ❖ Swift Transfer in Euro **(to add Euro 40 per remittance to offset bank charges etc.)** as per following details :

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00142680000056  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH :

JP MORGAN CHASE BANK, FRANKFURT, GERMANY, A/c. No. 623-16-02308

SWIFT Code – CHASDEFX

IBAN No. : DE26501108006231602308

### Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled-in latest by **31st August, 2010**. The payment should be made by way of **Demand Draft** drawn in favour of "**EEPC India**".

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled before **31st August, 2010**. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of EEPC India.

### Display Booth

There will be in-built display booths of 9 sq. mtr. each. EEPC India will provide the following :

- Fascia
- Carpeting
- Wall panels
- One table
- Two chairs
- Three spot lights
- One plug socket
- One waste basket

### Selection Criteria

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis.**



### **Benefit of the member-exporters**

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

### **Submission of Application**

Interested firms may please send the **Application Form**, duly filled-in and signed, along with full payment **latest by 31st August, 2010** to the respective Regional Offices or to :

**Ms. Anima Pandey**

*Regional Director*

**EEPC INDIA**

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcokol@vsnl.net



**Application Form**  
**India Pavilion at EuroMold 2010, Frankfurt, Germany**  
**(01 - 04 December, 2010)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:	Area :	sq. mtr.	
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units	:	SSI <input type="checkbox"/>	Non-SSI <input type="checkbox"/>	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Export to EU Countries (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



## **EEPC India Invites Participation for India Pavilion at InnoTrans 2010, Berlin, Germany (21 - 24 September, 2010)**

### **About the Show**

InnoTrans 2010 at Berlin, Germany is the leading international Exhibition on the entire range of railway technology, railway construction, locomotives and coaches, tunneling technology, track components, spare parts & accessories from all over the world. This exhibition is held every 2 years. The current edition will be held from 21-24 September 2010. It is an ideal platform which brings both exhibitors and visitors together under one roof. Exhibitors can meet & interact face-to-face with their prospective clients & expand their business networks through this show.

The 2008 edition of the exhibition hosted 1,914 companies from 41 countries and received 85,592 visitors (an increase of 33% from the 2006 edition). India is one of the leading exporters of railway track materials and other railway related components, particularly to Europe. In the FY 2008-09 railway components exported from India was worth the value of US\$ 45.73 million. However it was lower than compared to that of 2007-08 which was of US\$ 84.1 million. A leading destination of railway components from India is Germany; with goods worth US\$ 3.48 million exported in 2008-09. It is a growth of around 31% compared to 2007-08. In view of the above an India Pavilion at the forthcoming InnoTrans Exhibition will be a significant step towards consolidating India's presence as a key supplier of railway components to Europe as well as to the world markets.

The four day exhibition offers a unique opportunity to forge business alliances, establish direct contact with buyers, dealers, distributors, agents, manufacturers from all levels of the industry. It is a perfect place for international suppliers to meet buyers, especially from the European region.

EEPC INDIA is organizing an **India Pavilion at InnoTrans 2010** scheduled to be held during 21 -24 September, 2010 at Berlin, Germany. This will provide an excellent opportunity to learn about the latest development on ideas and technologies of the industry, to meet new products and trends, OEM/ODM providers and international brands, to establish your network with key-decision makers, technical experts and to develop new contacts and business relationships with customers from all over the world.

### **Focus Products**

- Railway technology – rail vehicles for passengers and freight transport, sub-assemblies & components (drives, transmissions, couplers, brakes etc.), vehicle maintenance
- Interior fittings, vehicle equipment
- Infrastructure & route technology
- Public transport – local & regional buses, stationery systems, information technologies, traffic management, communications, data processing etc.
- Tunnel construction – construction machinery, parts & accessories thereof, communications and safety technologies, ventilation system, power & lighting system, energy supply systems
- Industry services (engineering consultancy, industrial maintenance, R & D, etc.).

### **Venue**

MesseGelande Berlin, Germany

### **Date**

21 – 24 September 2010 (4 days)



### Participation Charges

One side open built-up booth : Euro 300 per sq. mtr. or Indian Rs. 18,000/- per sq. mtr. +  
Rs. 1,854/- per sq. mtr. as Service Tax.  
10% extra for two sides open booth (subject to availability).

Minimum booth size is 12 sq. mtr.

***If participants make payments in Euro, then Service Tax is not applicable.***

### Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form

OR

- ❖ Swift Transfer in Euro (to add Euro 40 per remittance to offset bank charges etc.) as per following details :

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00142680000056  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH :

JP MORGAN CHASE BANK, FRANKFURT, GERMANY, A/c. No. 623-16-02308

SWIFT Code – CHASDEFX

IBAN No: DE26501108006231602308

### Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled-in latest by **31st August, 2010**. The payment should be made by way of **Demand Draft** drawn in favour of "**EEPC India**".

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled before **31st August, 2010**. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of EEPC India.

### Display Booth

There will be in-built display booths of 12 sq. mtr. each. EEPC India will provide the following :

- Fascia
- Carpeting
- Wall panels
- One table
- Three chairs
- Three spot lights
- One plug socket
- One waste basket

### Selection Criteria

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis.**



### **Benefit of the member-exporters**

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

### **Submission of Application**

Interested firms may please send the **Application Form**, duly filled-in and signed, along with full payment **latest by 31st August, 2010** to the respective Regional Offices or to :

**Adhip Mitra**

*Joint Director*

**EEPC INDIA**

Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street  
Kolkata - 700 016  
Tel. : 91-33-22890651/53/52  
Fax : 91-33-22890654  
E-mail : [eepc@eepcindia.org](mailto:eepc@eepcindia.org)



**Application Form**  
**India Pavilion at InnoTrans 2010, Berlin, Germany**  
**(21 - 24 September, 2010)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:	Area :	sq. mtr.	
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units	:	SSI <input type="checkbox"/>	Non-SSI <input type="checkbox"/>	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Export to EU Countries (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples <input type="checkbox"/>	Display of Posters <input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



## **Catalogue Show at Automechanika 2010 Frankfurt, Germany**

**(September 14 - 19, 2010)**

EEPC India is organizing an India Pavilion at **Automechanika 2010**, Frankfurt which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

**All booths are booked.**

**May still have presence in the Exhibition**

**Display your company Catalogues through EEPC India Information Booth.**

**EEPC India will do the rest.**

**What you need to do?**

Send your catalogues (Maximum 25 Nos., not exceeding 5 Kgs.) at the following address with a payment of Rs. 10,000/- by way of Cheque/Demand Draft drawn in favour of EEPC India :

**Rajat Srivastava**

*Regional Director*

**EEPC India**

Centre 1, 12th Floor

World Trade Centre, Cuffe Parade

Mumbai 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : rd.eepcmum@vsnl.net

eepcmum@mtnl.net.in

eepcmum@vsnl.com

The Cheque along with 25 copies of catalogues must reach EEPC India at the above mentioned address immediately.

**Overseas Market Information****Serbia****Foreign Trade with India**

India-Serbia bilateral trade from January to the month of June 2010 amounted to US\$ 51.86 million of which US\$ 46.99 million were exports from India and US\$ 4.87 million imports into India.

Main items of exports from India from January to June 2010 were textile yarn, garments & footwear (US\$ 9.96 million), pharmaceuticals and chemical products (US\$ 9.04 million), coffee tea and food products (US\$ 4.1 million), motor vehicles, tractors & equipments (US\$ 2.25 million), printing machinery (US\$ 1.25 million). Main items of export from Serbia were products of iron & steel (US\$ 2.99 million), machine parts (US\$ 1.62 million), industrial pumps (US\$ 102 thousand), footwear & garments (US\$ 84 thousand), offset printing machinery (US\$ 66 thousand).

**Opportunity for building hydroelectric power plants on Ibar River**

Elektroprivreda Srbije (EPS – Electricity Company) and Italy's SECI Energia, a subsidiary of the Bologna-based diversified company Gruppo Maccaferri, signed a contract on setting up the Hydroelectric Power Plants on the Ibar joint venture for building 10 hydroelectric power plants on the Ibar River totaling 103 mW in power. The total value of the investment is about US\$ 375 million and the joint company, in which SECI will have a 51% stake and EPS, 49%, will be based in Kraljevo.

**Contact details of Elektroprivreda Srbije :**

Dr Aca Markovic  
Chairman  
Elektroprivreda Srbije  
Carice Milice 2  
11 000 Belgrade  
Serbia  
Tel. : +381 11 26 27 097/361 19 23  
Fax : +381 11 26 27 552  
E-mail : aca.markovic@eps.rs  
Website : www.eps.rs

**Contact details of SECI Energia :**

Seci Energia SpA  
Sede Legale  
Via degli Agresti, 6  
40123 Bologna  
Italy  
E-mail : info@seci-energia.com  
Website : www.seci-energia.com

**Setting up Joint Venture by Serbian Oil Company**

Naftna Industrija Srbije (Serbian Oil Company -- NIS) and NefteGazInkor, part of Russia's state company Zarubezhneft, signed a memorandum on setting up a joint venture for oil prospecting and production in the B-H Serb Republika Srpska. In the first phase of the project, joint investment in geological exploration is expected to reach US\$ 20 million. If the results of the exploration, which is scheduled to begin in 2011, are good, oil and gas exploitation in the Republika Srpska could begin in 2014.

**Contact details of Naftna Industrija Srbije :****Office in Novi Sad :**

NIS a.d. Novi Sad  
Narodnog fronta 12  
21000 Novi Sad  
Serbia  
Tel. : +381 21 481 1111  
Fax : +381 21 481 4321  
Website : www.nis.rs

**Office in Belgrade :**

Milentija Popovi?a 1  
11000 Beograd  
Tel. : +381 11 311 3311  
E-mail : office@nis.rs

**PR and Corporate communications :****Novi Sad**

Tel. : +381 21 481 4021  
Fax : +381 21 481 4326

**Beograd**

Tel. : +381 11 313 0116  
Fax : +381 11 222 9114  
E-mail : PRes@nis.rs

**Slovenian Company building the factory hall in Serbia**

The Slovenian factory of electronic sets and plastic automobile parts Grah Automotive, began construction of another factory hall of 5,000 sqm in Batocina. The project is worth about US\$ 15.6 million – 9 million will be invested into equipment, and 6.6 million into the construction of the new hall which should be completed by October.

**Contact details of Grah Automotive :**

GRAH Automotive d.o.o.  
Mestni trg 5B  
Si-3210 Slovenske Konjice  
Tel. : +386 (0)3 757 1636 (Information), +386 (0)82 801 426 (Commercial Department)  
E-mail : info@grah-automotive.si  
Website : www.grah-automotive.si

**PSP Farman to construct business-housing complex in New Belgrade as of September**

Russian-Serbian PSP Farman company will start constructing an approximately 150.000 sqm multipurpose business-housing complex in the Block 65 in New Belgrade worth US\$ 230 million in September. The complex should be finished in 2013; the investors, beside the PSP Farman, are Intesa Bank, Hypo Alpe Adria Bank as well as unnamed foreign investment funds and banks. PSP Farman, whose main office is in Moscow, owned by a Serbian businessman Branislav Grujic, has constructed more than a million sqm premises in Serbia, Russia, Belarus, Ukraine, Belgium and Italy.



**Contact details of PSP Farman :**

PSP-FARMAN H.Q.  
123290, Building 1, 11 1st Magistralny Proezd  
123290 Moscow  
Russia  
Tel.: +7(095) 937 4777  
Fax : +7(095) 937 4770  
E-mail : office@psp-farman.com  
Website : www.psp-farman.com

**Office in Serbia :**

Belgrade, Serbia  
Petra Kocica, 1  
Tel.: +381-11-2455-154  
Tel./Fax : +381-11-2455-030  
E-mail : aaa@yubc.net

*(Source : Embassy of India, Belgrade)*

**Tender Information****Afghanistan****(EEPC Ref. No. DB-551)**

Project : Rural Enterprise Development Program (AREDP)  
Project ID No. P110407, Grant No. IDA H531-AF  
Grant from IDA

Notice No. : **WB3753-782/10**

Issued by : Afghanistan Rural Enterprise Development Program (AREDP)  
Ministry of Rural Rehabilitation & Development (MRRD)  
1071 Sarai Ghazni (Music School Street), Karte Seh  
Kabul, Afghanistan  
Attn. : Ahmad Shah Naqshbandi, Sr. Procurement Officer  
Mobile : +93 (0)786 555 994  
E-mail : ahmad.naqshbandi@mrrd.gov.af; obaid.sabawoon@mrrd.gov.af; sukumar.k@mrrd.gov.af  
Websites : www.mrrd.gov.af; www.ards.org.af

IFB No. : **MRRD/AREDP/G3/GD/37-ICB**

For : Procurement of Vehicles :  
- **Lot No. 1** : Vehicle – Double Cab Pick-Up 25 Nos.  
- **Lot No. 2** : Vehicle – All Terrain 4 Wheel Drive (hard top) 6 Nos.  
- **Lot No. 3** : Vehicle – All Terrain 4 Wheel Drive 3 Nos.  
- **Lot No. 4** : Vehicle – Mini Van 2 Nos.

Bid security : - Lot No. 1 : US\$ 11,000 or equivalent amount in a freely convertible currency.  
- Lot No. 2 : US\$ 10,000 or equivalent amount in a freely convertible currency.  
- Lot No. 3 : US\$ 4,500 or equivalent amount in a freely convertible currency.  
- Lot No. 4 : US\$ 1,600 or equivalent amount in a freely convertible currency.

Bid deadline : **16.10.2010**

**Bangladesh****(EEPC Ref. No. DB-552)**

Project : Health Nutrition and Population Sector Programme (HNPSP)  
Credit No. 4052-BD, TF56510, Project ID No. P074841  
Credit from IDA

Notice No. : **WB3699-782/10**

Issued by : Brig. Gen. Md.Abdur Rab Miah, Director  
Stores & Supplies & Line Director, Procurement  
Logistics & Supplies Management, DGHS  
Central Medical Stores Depot.(CMSD)  
30, Shaheed Tajuddin Ahmed Sharani  
Tejgaon, Dhaka-1208  
Bangladesh  
Tel. : 88-02-8115479  
Fax : 88-02-9126547  
E-mail : cmsdstore@dhaka.net

Package No. : **G-810**

For : Supply of "Autoclave for Sub-Package-A".

Tender cost : Non-refundable fee of BDT 1,000.00 (Bangladesh Taka One thousand) or US\$ 20.00.

Bid security : Sub-Package –A : BDT 5,93,775.00 or US\$ 8,556.00 Or equivalent amount in a freely convertible currency.

Bid deadline : **22.09.2010**

## **Bangladesh**

(EEPC Ref. No. DB-553)

Project : Health Nutrition and Population Sector Programme (HNPSP)  
Credit No. 4052-BD, TF56510, Project ID No. P074841  
Credit from IDA

Notice No. : **WB3700-782/10**

Issued by : Brig. Gen. Md.Abdur Rab Miah, Director  
Stores & Supplies & Line Director, Procurement  
Logistics & Supplies Management, DGHS  
Central Medical Stores Depot.(CMSD)  
30, Shaheed Tajuddin Ahmed Sharani  
Tejgaon, Dhaka-1208  
Bangladesh  
Tel. : 88-02-8115479  
Fax : 88-02-9126547  
E-mail : cmsdstore@dhaka.net

Package No. : **G-813**

For : Supply of "Air Cooler for Lot-A : AC Split Type 2 ton-73 Nos., Air Condition Split Type 1.5 ton-97 Nos., Air Condition Window Type 1.5 ton-21 Nos., Air Conditioner Window Type 2 ton-13 Nos., Ceiling Type AC Split Type 2 ton-4 Nos."

Tender cost : Non-refundable fee of BDT 1,000.00 (Bangladesh Taka One thousand) or US\$ 20.00.

Bid security : Lot-A : BDT 2,00,000.00 or US\$ 2,900.00 or equivalent amount in a freely convertible currency.

Bid deadline : **23.09.2010**

## **Mozambique**

(EEPC Ref. No. DB-554)

Project : Financial Sector Technical Assistance Project  
Grant No. 2100155005616  
Grant from AfDB

Notice No. : **AfDB259-782/10**

Issued by : Ministry of Finance  
Financial Sector Technical Assistance Project (FSTAP)  
Praça 25 de Junho, No. 380, 3rd Floor  
PO Box 217  
Maputo, Mozambique  
Tel. : (258) 2131-2737/38  
Fax : (258) 2131-2739  
E-mail : aulemba.fstap@tvcabo.co.mz

For : Supply of a surveillance system, including vehicles and people access control and anti-intrusion system.

Tender cost : Non-refundable fee of 1.000,00 Meticais or an equivalent amount in other freely convertible currency.

Bid security : US\$ 6.000 or an equivalent amount in a freely convertible currency.

Bid deadline : **04.10.2010**

*(Source : UN Development Business Website)*

**Trade Enquiries**



**Kenya**

(Source : EEPC INDIA, Chicago Office)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Homelex Ltd.	P.O. Box 79093 – 00400 In Mpaka Road Opposite Mpaka Plaza Brick Court Building Ground Floor Westlands, Nairobi Kenya	Attn. : Mr. G. M. Jivanji Managing Director Tel. : +254 020 4440644/5 Telefax : +254 020 4440646 Mobile : +254721499968	Tyre retreading/vulcanizing machines.

**Please Note :** Enquiries received but have not responded to our mails seeking Credit Rating details. Members are requested to carry out their own due diligence and take necessary safeguards against credit risks such as ECGC cover, UCP 600 etc.

**RBI/2010-11/181**  
**A.P. (DIR Series) Circular No. 09**

Dated 25th August, 2010

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 09 dated 25th August, 2010** regarding **Exim Bank's Line of Credit of USD 5.763 million to the Government of Suriname**. The above Circular has already been hosted in our **Website (<http://eepcindia.org/circulars/rbi/RBI-CR-09-10-11.pdf>)** for information of our Members.

**RBI/2010-11/185**  
**A.P. (DIR Series) Circular No. 10**

Dated 30th August, 2010

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 10 dated 30th August, 2010** regarding **Exim Bank's Line of Credit of USD 15 million to the Government of the Kingdom of Cambodia**. The above Circular has already been hosted in our **Website (<http://eepcindia.org/circulars/rbi/RBI-CR-10-10-11.pdf>)** for information of our Members.

**RBI/2010-11/186**  
**A.P. (DIR Series) Circular No. 11**

Dated 30th August, 2010

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 11 dated 30th August, 2010** regarding **Exim Bank's Line of Credit of USD 67.40 million to the Government of the Democratic Socialist Republic of Sri Lanka**. The above Circular has already been hosted in our **Website (<http://eepcindia.org/circulars/rbi/RBI-CR-11-10-11.pdf>)** for information of our Members.

**Shipping Information**

**Ships in Ports Information**

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
<b>CHENNAI (As on August 30, 2010)</b>					<b>JNPT (As on August 30, 2010)</b>				
Androniki	23/8	29/8	4/9	R.phos J	Anna Dorothea	23/8	—	—	A Coal
Calicanto Bridge	29/8	29/8	30/8	Boxes	Golden Spirit	24/8	—	—	PARAX
Clementine	20/8	27/8	1/9	C Stone	Hari Sagar	23/8	—	—	POL
Conti Sydney	29/8	29/8	30/8	Boxes	British Unity	23/8	—	—	POL
Dolphin No.1	26/2	1/3	30/8	Supply	Iron Monger-3	23/8	—	—	POL
Flotec	24/8	28/8	2/9	Steel	Kastro	24/8	—	—	C.Coal
Friendly Sea	24/8	28/8	3/9	GB	Imperial Spirit	24/8	—	—	M Ore
Fsl Singapore	3/8	27/8	1/9	FO	Bulk Avenir	24/8	—	—	MOP
Global Eos	28/8	28/8	31/8	P Oil	Alakananda	22/8	—	—	L Ore
Great Hope	23/8	27/8	3/9	DAP	Ocean Prelude	23/8	—	—	C.Coal
Hanzhang	27/8	28/8	30/8	GB	Ocean Paradise	23/8	—	—	C.Coal
Jag Aabha	1/8	30/8	3/9	HSD	Tamil Kamraj	23/8	—	—	L Coal
Jindal Manjula	22/8	29/8	2/9	Logs	Fdg Aurilia	22/8	—	—	C.Coal
Logos Searcher	8/6	10/6	31/8	Survey	Navios Ionian	21/8	—	—	A Coal
Malavika	21/8	27/8	3/9	S Coils	Cobalt Chemi	20/8	—	—	CPO
Marylaki	22/8	24/8	30/8	S Coal	Global Juno	23/8	—	—	CPO
Nancowry	30/8	30/8	3/9	Pass	Anna Regina	19/8	—	—	A Coal
Navios Arc	19/8	23/8	30/8	R Sugar	Bright Moon	19/8	—	—	L.Stone
San Giorgio 1	17/4	17/4	30/8	Logs	Yong Xin-201	19/8	—	—	C.Coal
Tai Hawk	23/8	25/8	30/8	S Coal	Belnor	24/8	—	—	MOP
Tiger Bridge	29/8	29/8	31/8	Boxes	Typhoon	22/8	—	—	L Ore
<b>HALDIA (As on August 24, 2010)</b>					Nord Angel	22/8	—	—	L.Stone
Jin Guang Ling	7/8	—	—	L Ore	Mcp Salzburg	22/8	—	—	Boxes
Tan Binh-28	11/8	—	—	L Ore	Hanse Duo	24/8	—	—	Boxes
Anil	12/8	—	—	L Ore	Nord Spring	21/8	—	—	GC
Rima	14/8	—	—	L Ore	Chemroad Rose	22/8	—	—	P.Acid
Star Of Sawara	15/8	—	—	C.Coal	Arin	15/8	—	—	MAP
Nord Luna	16/8	—	—	C.Coal	J.tong	18/8	—	—	L Ore
Tina-4	16/8	—	—	C.Coal	Platinum Star	24/8	—	—	C.Coal
Thor Sun	17/8	—	—	Sugar	<b>KOCHI (As on August 30, 2010)</b>				
Harsha Prem	18/8	—	—	POL	Queen Dina	24/8	24/8	—	Sulphur
Baytur	18/8	—	—	M Ore	Wisdom	25/8	25/8	—	Logs
Gong Yin-1	18/8	—	—	A Coal	United Star	28/8	30/8	—	Crude
Tamar	19/8	—	—	C.Coal	Navios Armania	30/8	30/8	—	Zinc Con
Vinashin Victory	20/8	—	—	POL					
Galpagos	20/8	—	—	C.Coal					
Barge Nantong	20/8	—	—	Butane					
Dakshineswar	20/8	—	—	C.Coal					
Pratibha Cauvery	20/8	—	—	POL					
Toreach Pioneer	21/8	—	—	CPO					
Sun Bright	21/8	—	—	L Ore					
Great Bright	21/8	—	—	C.Coal					
Lok Pratap	22/8	—	—	L Ore					
Tirumalai	20/8	—	—	P Acid					
Jag Pushpa	22/8	—	—	POL					
Geen Valley	22/8	—	—	Boxes					
Van Nice	22/8	—	—	L Ore					
Camberly	22/8	—	—	Amm					
Swarnamala	23/8	—	—	POL					
Ocean Prologue	23/8	—	—	Boxes					
Pheaton	23/8	—	—	P Cargo					
Seniorita	23/8	—	—	L Ore					
Akari	23/8	—	—	Boxes					
Titan Peace	23/8	—	—	CPO					



Name of the Vessel	Arrival	Berth	Sail	Cargo
Kota Nazim	30/8	30/8	—	Boxes
Bharatidasan	30/8	30/8	—	HSD
M Ronneby	30/8	30/8	—	Boxes
L b Sasthry	30/8	—	—	Boxes
Glory Tellus	30/8	—	—	cement
Kittiwake	30/8	—	—	Coal
Desh Shanti	30/8	—	—	Crude
OEL Dubai	31/8	—	—	Boxes
UTA	31/8	—	—	Zinc Con
Azura	31/8	—	—	Coal
Sarvestan	31/8	—	—	Crude
OEL Shreyas	2/9	—	—	Boxes
Indira Gandhi	2/9	—	—	Boxes
J Kamakshy	2/9	—	—	Boxes
J Meenakshy	3/9	—	—	Boxes
Caravel Pride	5/9	—	—	Boxes

**KOLKATA (As on August 24, 2010)**

Hanzhang	20/8	—	—	GC
Pallavi-c	20/8	—	—	Peas
Luna Azul	23/8	—	—	GC
Hansa London	22/8	—	—	Boxes
New Blessing	23/8	—	—	Boxes
C.s.gitte	23/8	—	—	Boxes
Mandalay	21/8	—	—	Logs
Bum Mik	22/8	—	—	CPO
Jag Parwar	23/8	—	—	HSD
Maritime Queen	22/8	—	—	Logs
Monica	23/8	—	—	Fert
Jag Pragati	24/8	—	—	LDO
Green Viship	24/8	—	—	Coal
Reflection	24/8	—	—	Boxes
Oel Singapore	24/8	—	—	Boxes
Kota Raja	24/8	—	—	Boxes
Asia Victory	24/8	—	—	CPO

**MANGALORE (As on August 30, 2010)**

Tiger Power	30/08	30/08	31/08	Boxes
Bumchin	28/08	29/09	30/08	CPO
M.mahatreya	27/08	29/08	1/09	LPG
Saint Nikolai	24/08	28/08	30/08	FO
Ocean Concord	29/08	30/08	31/08	Crude
Mearsk Glory	30/08	—	—	LPG
Horizon Athena	30/08	—	—	MS

**MUMBAI (As on August 30, 2010)**

Vinalines Mighty	—	15/08	31/8	Map
Pacific Express	—	24/08	3/9	Steel
Global Purity	—	24/08	30/8	Peas
Admas	—	22/08	30/8	Boxes
Fns Dupleix	—	26/08	30/8	Navy
Nand Aparna	—	30/08	31/8	S Cargo
Semua Perkasa	—	27/08	30/8	CPO
Theresa Taurus	—	28/08	30/8	P Oil
F.c.rija	—	29/08	30/8	Cranes
Glory Queen	—	24/08	30/8	S Cargo
levoli Coral	—	29/08	3/9	Supply
Pavit	—	29/08	31/8	Rubber
Sea Coral	—	30/08	2/9	Steel
Unicorn No.1	—	25/08	31/8	C Chips
Sea Melody	—	25/08	30/8	Supply
Kamal-xxxx	—	18/06	30/8	Supply
Princess	—	23/08	31/8	R Phos
Malaviya-24	—	27/08	31/8	Supply
Sunset	—	28/08	30/8	Steel
Spar Rigel	—	29/08	1/9	S Cargo
Rm Power	—	29/08	2/9	S Pipes
Jin Zhou Hai	—	26/08	30/8	S Coils

Name of the Vessel	Arrival	Berth	Sail	Cargo
<b>PARADIP (As on August 27, 2010)</b>				
Hua Jin XI	20/8	26/8	28/8	I Ore
RM Pioneer	20/8	26/8	29/8	M Ore
COS Prosperity	21/8	26/8	29/8	I Ore
Captain George II	18/8	23/8	28/8	I Ore
CSK Unity	11/8	18/8	29/8	NC Coal
Tan Binh 26	15/8	27/8	28/8	A Coal
Hardwar	22/8	23/8	28/8	C Coal
Gold Gemini	14/8	24/8	28/8	R Phos
Gulf Shagra	25/8	25/8	27/8	SUL
Capetan Vassilis	19/8	23/8	27/8	I Ore

**TUTICORIN (As on August 30, 2010)**

Asian Express	26/8	—	—	C Mat
Palanimalai	30/8	—	—	P Acid
Safeer Express	29/8	—	—	Coal
Cs Champ	28/8	—	—	Coal
Gateway Prestige	26/8	—	—	C Mat
Anushree Fame	29/8	—	—	S Ash
Tiger Cape	29/8	—	—	Boxes
Strait Challenger	25/8	—	—	Logs
Fair Apollon	29/8	—	—	P Oil
Gem Of Paradip	29/8	—	—	T Coal
Apj Akhil	26/8	—	—	T Coal

**VISAKHAPATNAM (As on August 30, 2010)**

Neelam	22/8	—	—	I Ore
Erica	28/8	—	—	C Coal
APL Chennai	29/8	—	—	Boxes
Sea Wave	17/8	—	—	C Oil
Nanga Parbat	29/8	—	—	LPG
Portoroz	25/8	—	—	MoP
TCI XPS	29/8	—	—	F Grains
Jin Pei	8/8	—	—	.P.Coke
Hoa Lu	17/8	—	—	L Stone
TJ Andromeda	18/8	—	—	R Phos
Glory	17/8	—	—	R Phos
Jupiter Charm	18/8	—	—	DAP
Tai Chung	25/8	—	—	I Ore
Chennai Jayam	28/8	—	—	T Coal
Seaway No 6	19/8	—	—	I Ore
Genius Pescador	23/8	—	—	T Logs
Camogli Star	23/8	—	—	Granite
Khadiza Jahan	24/8	—	—	I Ore
Southern Atlas	28/8	—	—	Styrene
Sampurna Swara.	23/8	—	—	HSD

**Key :** (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A- Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pds-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl Benzene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL- Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

## OFFICE BEARERS OF EEPC INDIA

### CHAIRMAN

#### Aman Chadha

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Res: 91-22-23516865  
Fax : 91-22-23854428/40325646  
E-mail : chairman@eepcindia.org  
aman@nikkobearings.com

### VICE CHAIRMEN

#### Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131  
Res: 91-40-27765793  
Fax : 91-40-27614376  
E-mail : hyd1\_meera@sancharnet.in

#### Anupam Shah

Phone: Off : 91-33-22872511, 22874447  
Fax : Off : 91-33-22875104, 22870780  
E-mail : nipha@niphaindia.com  
anupam@niphaindia.com

### REGIONAL CHAIRMEN

#### Eastern Region

##### B. N. Agarwal

Phone: Off : 91-33-24858750/51/52/53  
Res: 91-33-24615916/5596  
Fax : 91-33-24858749  
E-mail : rba@rbagarwalla.com  
bna@rbagarwalla.com

#### Northern Region

##### S. C. Ralhan

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